# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, DC 20549** 

FORM 10-Q	
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(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 001-40537

# BRIGHT HEALTH GROUP, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

47-4991296

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

8000 Norman Center Drive, Suite 1200, Minneapolis, MN

(Address of principal executive offices)

55437

(Zip Code)

Registrant's telephone number, including area code: (612) 238-1321

Securities registered pursuant to Section 12(b) of the Act:

Title of each class		rading mbol(s)	Name of each exchange on which registered
Common Stock, \$0.0001 par value		ВНС	New York Stock Exchange
Indicate by check mark whether the registrant (1) has fit preceding 12 months (or for such shorter period that the registrant days. Yes $\boxtimes$ No $\square$			
Indicate by check mark whether the registrant has subm (§232.405 of this chapter) during the preceding 12 months (or for	•	,	1
Indicate by check mark whether the registrant is a large company. See the definitions of "large accelerated filer," "accelerated filer,"			
Large accelerated filer		Accelerated filer	
Non-accelerated filer	X	Smaller reporting company	
Emerging growth company			
If an emerging growth company, indicate by check mark financial accounting standards provided pursuant to Section 13(a)	_		ition period for complying with any new or revised
Indicate by check mark whether the registrant is a shell	company (as defined	in Rule 12b-2 of the Exchange Act)	. Yes □ No ⊠
As of August 5, 2022, the registrant had 620,608,044 sh	gares of common stoc	k \$0,0001 par value per chare outet	anding

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### FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q ("Quarterly Report") contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended ("the Exchange Act"). Statements made in this Quarterly Report that are not statements of historical fact, including statements about our beliefs and expectations, are forward-looking statements, and should be evaluated as such. Forward-looking statements include any statement or information concerning possible or assumed future results of operations, our business plan and strategies, and our operational and financial outlook, estimates, projections, and guidance. These statements often include words such as "anticipate," "expect," "plan," "believe," "intend," "project," "forecast," "estimates," "projections," "should," "might," "may," "will" and other similar expressions. Such forward-looking statements are subject to various risks, uncertainties and assumptions. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Factors that might materially affect such forwardlooking statements include: our ability to continue as a going concern if we do not obtain additional financing; a lack of acceptance or slow adoption of our business model; our ability to retain existing consumers and expand consumer enrollment; our ability to obtain and accurately assess, code, and report Individual and Family Plan ("IFP") and Medicare Advantage ("MA") risk adjustment factor scores for consumers; our ability to contract with care providers and arrange for the provision of quality care; our ability to accurately estimate our medical expenses, effectively manage our costs and claims liabilities or appropriately price our products and charge premiums; our ability to obtain claims information timely and accurately; the impact of the ongoing COVID-19 pandemic on our business and results of operations; the risks associated with our reliance on third-party providers to operate our business; the impact of modifications or changes to the U.S. health insurance markets; our ability to manage the growth of our business; our ability to operate, update or implement our technology platform and other information technology systems; our ability to retain key executives; our ability to successfully pursue acquisitions and integrate acquired businesses; the occurrence of severe weather events, catastrophic health events, natural or man-made disasters, and social and political conditions or civil unrest; our ability to prevent and contain data security incidents and the impact of data security incidents on our members, patients, employees and financial results; our ability to comply with requirements to maintain effective internal controls; our ability to adapt to new risks associated with our expansion into Direct Contracting; and the other factors set forth under the heading "Risk Factors" in this Quarterly Report and Bright Health Group's Annual Report on Form 10-K for the year ended December 31, 2021, that was filed with the United States Securities and Exchange Commission ("SEC") on March 18, 2022 ("2021 Form 10-K") and our other filings with the SEC.

The preceding list is not intended to be an exhaustive list of all of the factors that might affect our forward-looking statements. The forward-looking statements are based on our beliefs, assumptions and expectations of future performance, taking into account the information currently available to us. These statements are only predictions based upon our current expectations and projections about future events. There are important factors that could cause our actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements. Other sections of this Quarterly Report may include additional factors that could adversely impact our business and financial performance. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time and it is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make.

You should not rely upon forward-looking statements as predictions of future events. Our forward-looking statements speak only as of the date of this Quarterly Report and, although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee that the future results, levels of activity, performance and events and circumstances reflected in such forward-looking statements will be achieved or occur at all. Except as required by law, we undertake no obligation to update publicly any forward-looking statements for any reason after the date of this release to conform these statements to actual results or to changes in our expectations.

# PART I. FINANCIAL INFORMATION

# **Item 1. Financial Statements**

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

(in thousands, except share and per share data) (Unaudited)

	June 30, 2022		December 31, 2021
Assets			
Current assets:			
Cash and cash equivalents	\$ 1,427,517	\$	1,061,179
Short-term investments	833,923		193,835
Accounts receivable, net of allowance of \$6,737 and \$4,074, respectively	144,878		113,474
Direct contracting performance year receivable	396,104		_
Prepaids and other current assets	357,989		291,712
Total current assets	 3,160,411		1,660,200
Other assets:			
Long-term investments	861,675		675,192
Property, equipment and capitalized software, net	47,937		38,344
Goodwill	835,450		835,140
Intangible assets, net	316,249		343,860
Other non-current assets	39,335		45,603
Total other assets	2,100,646		1,938,139
Total assets	\$ 5,261,057	\$	3,598,339
Liabilities, Redeemable Noncontrolling Interest, Redeemable Preferred Stock and Shareholders' Equity (Deficit)			
Current liabilities:			
Medical costs payable	\$ 1,049,874	\$	817,975
Accounts payable	120,541		118,140
Unearned revenue	56,872		53,295
Risk adjustment payable	1,847,883		931,170
Direct contracting performance year obligation	310,603		_
Short-term borrowings	_		155,000
Other current liabilities	245,276		207,238
Total current liabilities	3,631,049		2,282,818
Other liabilities	36,091		41,994
Total liabilities	3,667,140		2,324,812
Commitments and contingencies (Note 10)			
Redeemable noncontrolling interests	164,454		128,407
Series A redeemable preferred stock, \$0.0001 par value; 100,000,000 shares authorized in 2022 and 2021; 750,000 and — shares issued and outstanding in 2022 and 2021, respectively	747,481		_
Shareholders' equity (deficit):			
Common stock, \$0.0001 par value; 3,000,000,000 shares authorized in 2022 and 2021; 629,322,217 and 628,622,872 shares issued and outstanding in 2022 and 2021, respectively	63		63
Additional paid-in capital	2,915,056		2,861,243
Accumulated deficit	(2,170,751)		(1,700,851)
Accumulated other comprehensive loss	(50,386)		(3,335)
Treasury stock, at cost, 2,522,148 shares at June 30, 2022 and December 31, 2021, respectively	(12,000)	_	(12,000)
Total shareholders' equity (deficit)	681,982		1,145,120
Total liabilities, redeemable noncontrolling interests, redeemable preferred stock and shareholders' equity (deficit)	\$ 5,261,057	\$	3,598,339

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Statements of Income (Loss)

(in thousands, except per share data)
(Unaudited)

	Three Months	s Ended June 30,	Six Months l	Ended June 30,
-	2022	2021	2022	2021
Revenue:				
Premium revenue	\$ 1,437,329	\$ 1,042,086	\$ 3,117,779	\$ 1,902,717
Direct contracting revenue	137,205	_	320,002	_
Service revenue	12,845	12,085	25,273	20,523
Investment income (loss)	(10,751)	59,669	(50,851)	65,158
Total revenue	1,576,628	1,113,840	3,412,203	1,988,398
Operating expenses:				
Medical costs	1,398,166	904,630	2,978,762	1,589,200
Operating costs	413,320	261,060	832,238	469,300
Depreciation and amortization	13,229	7,195	26,270	11,776
Total operating expenses	1,824,715	1,172,885	3,837,270	2,070,276
Operating loss	(248,087)	(59,045)	(425,067)	(81,878)
Interest expense	337	4,142	1,530	4,688
Other income	2	_	(782)	
Loss before income taxes	(248,426)	(63,187)	(425,815)	(86,566)
Income tax (benefit) expense	2,904	(19,464)	6,144	(18,298)
Net loss	(251,330)	(43,723)	(431,959)	(68,268)
Net earnings attributable to noncontrolling interests	(23,336)	(795)	(37,941)	(1,412)
Series A preferred stock dividend accrued	(9,461)		(18,399)	
Net loss attributable to Bright Health Group, Inc. common shareholders	\$ (284,127)	\$ (44,518)	\$ (488,299)	\$ (69,680)
Basic and diluted loss per share attributable to Bright Health Group, Inc. common shareholders	\$ (0.45)	\$ (0.28)	\$ (0.78)	\$ (0.46)
Basic and diluted weighted-average common shares outstanding	629,201	160,942	628,984	150,616

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Statements of Comprehensive Income (Loss)

(in thousands)
(Unaudited)

Three Months Ended June 30, Six Months Ended June 30, 2022 2021 2022 2021 Net loss (251,330) \$ (43,723) \$ (431,959) (68,268) Other comprehensive (loss) income: Unrealized investment holding losses arising during the year, net of tax of \$0 and (21,469)(684)(49,558)(1,665)\$0, respectively Less: reclassification adjustments for investment (losses) gains, net of tax of \$0 (758)167 (2,507)228 and \$0, respectively (1,893) Other comprehensive (loss) income (20,711)(851) (47,051) Comprehensive loss (272,041)(44,574)(479,010) (70,161) Comprehensive loss attributable to noncontrolling interests (23,336)(795) (37,941) (1,412) Comprehensive loss attributable to Bright Health Group, Inc. common (295,377) \$ (45,369) \$ (516,951) \$ (71,573)shareholders

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Statements of Changes in Redeemable Preferred Stock and Shareholders' Equity (Deficit) (in thousands)

(Unaudited)

		emable ed Stock	Common Stock			Additional Paid-In		Retained				Retained Earnings		Accumulated Other Comprehensive	-	Freasury	
2022	Shares	Amount	Shares	Amount		Capital		(Deficit)				Income (Loss)		Stock	Total		
Balance at January 1, 2022		\$ —	628,623	\$ 63	\$	2,861,243	\$	(1,700,851)	\$	(3,335)	\$	(12,000)	\$ 1,145,120				
Net loss	_	_	_	_		_		(195,234)		_		_	(195,234)				
Issuance of preferred stock	750	747,481	_	_		_		_		_		_	_				
Issuance of common stock	_	_	370	_		257		_		_		_	257				
Share-based compensation	_	_	_	_		32,921		_		_		_	32,921				
Other comprehensive loss	_	_	_	_		_		_		(26,340)		_	(26,340)				
Balance at March 31, 2022	750	\$ 747,481	628,993	\$ 63	\$	2,894,421	\$	(1,896,085)	\$	(29,675)	\$	(12,000)	\$ 956,724				
										•							
Net loss	_	_	_	_		_		(274,666)		_		_	(274,666)				
Issuance of common stock	_	_	329	_		415		_		_		_	415				
Share-based compensation	_	_	_	_		20,220		_		_		_	20,220				
Other comprehensive loss	_	_	_	_		_		_		(20,711)		_	(20,711)				
Balance at June 30, 2022	750	\$ 747,481	629,322	\$ 63	\$	2,915,056	\$	(2,170,751)	\$	(50,386)	\$	(12,000)	\$ 681,982				

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Statements of Changes in Redeemable Preferred Stock and Shareholders' Equity (Deficit) (in thousands)

(Unaudited)

	Redeemable	Preferred Stock	Comme	on Stock	_	Additional Paid-In	Retained Earnings	Accumulated Other Comprehensive	7	<b>Freasury</b>	
2021	Shares	Amount	Shares	Amount		Capital	(Deficit)	Income (Loss)	Stock		 Total
Balance at January 1, 2021	164,245	\$ 1,681,015	137,663	\$ 14	\$	9,877	\$ (515,989)	\$ 2,426	\$	_	\$ (503,672)
Net loss	_	_	_	_		_	(25,162)	_		_	(25,162)
Issuance of preferred stock	1,420	55,137	_	_		_	_	_		_	_
Issuance of common stock	_	_	4,661	_		4,893	_	_		_	4,893
Share-based compensation	_	_	_	_		5,176	_	_		_	5,176
Other comprehensive loss	_	_	_	_		_	_	(1,042)		_	(1,042)
Balance at March 31, 2021	165,665	\$ 1,736,152	142,324	\$ 14	\$	19,946	\$ (541,151)	\$ 1,384	\$		\$ (519,807)
		-		·		-					 
Net loss	_	_	_	_		_	(44,518)	_		_	(44,518)
Issuance of preferred stock	2,067	79,807	_	_		_	_	_		_	_
Conversion of preferred stock to common stock	(167,732)	(1,815,959)	427,897	43		1,815,916	_	_		_	1,815,959
Issuance of common stock	_	_	4,120	1		4,722	_	_		_	4,723
Sale of common stock from IPO, net of offering costs	_	_	51,350	5		880,637	_	_		_	880,642
Share-based compensation	_	_	_	_		13,878	_	_		_	13,878
Other comprehensive loss	_	_	_	_		_	<del>-</del>	(851)		_	(851)
Balance at June 30, 2021	_	\$ —	625,691	\$ 63	\$	2,735,099	\$ (585,669)	\$ 533	\$		\$ 2,150,026

# Bright Health Group, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows

(in thousands) (Unaudited)

Six Months Ended

		June 30,		
	2	2022		2021
Cash flows from operating activities:				
Net loss	\$	(431,959)	\$	(69,680)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Depreciation and amortization		26,270		11,776
Impairment of intangible assets		6,720		_
Share-based compensation		53,141		19,054
Deferred income taxes		1,154		(18,018)
Unrealized loss (gain) on equity securities		57,151		(62,754)
Other, net		4,582		8,681
Changes in assets and liabilities, net of acquired assets and liabilities:				
Accounts receivable		(31,404)		(14,427)
Direct contracting performance year receivable		(396,104)		_
Other assets		(60,991)		(39,883)
Medical cost payable		231,899		223,125
Risk adjustment payable		916,713		318,758
Accounts payable and other liabilities		35,312		120,847
Unearned revenue		3,577		(333)
Direct contracting performance year obligation		310,603		_
Net cash provided by operating activities		726,664		497,146
Cash flows from investing activities:				
Purchases of investments		(1,140,896)		(596,811)
Proceeds from sales, paydown, and maturities of investments		204,775		449,636
Purchases of property and equipment		(15,154)		(10,554)
Business acquisitions, net of cash acquired		(310)		(210,492)
Net cash used in investing activities		(951,585)		(368,221)
Cash flows from financing activities:				
Proceeds from issuance of preferred stock		747,481		_
Proceeds from issuance of common stock		672		9,616
Proceeds from short-term borrowings		_		200,000
Repayments of short-term borrowings		(155,000)		(200,000)
Distribution to noncontrolling interest holders		(1,894)		(,,,,,,
Payments for debt issuance costs		(1,0)		(3,391)
Proceeds from IPO		_		887,328
Payments for IPO offering costs		_		(4,530)
Net cash provided by financing activities		591.259		889,023
Net increase in cash and cash equivalents		366,338		1,017,948
·		1,061,179		488,371
Cash and cash equivalents – beginning of year	Φ.		0	
Cash and cash equivalents – end of period	\$	1,427,517	\$	1,506,319
Supplemental disclosures of cash flow information:				
Changes in unrealized (loss) gain on available-for-sale securities in OCI	\$	(47,051)	\$	(1,893)
Cash paid for interest		1,168		3,195
Supplemental schedule of non-cash activities:				
Redeemable convertible preferred stock issued for acquisitions	\$	_	\$	134,944
Conversion of redeemable convertible preferred stock to common stock upon initial public offering	\$		\$	1,815,916
Offering costs included in accounts payable and accrued expenses	\$	_	\$	2,156

### NOTE 1. ORGANIZATION AND BASIS OF PRESENTATION

**Organization:** Bright Health Group, Inc. and subsidiaries (collectively, "Bright Health," "we," "our," "us," or the "Company") was founded in 2015 to transform healthcare. Our mission of *Making Healthcare Right. Together*: is built upon the belief that by aligning the best local resources in healthcare delivery with the financing of care we can drive a superior consumer experience, optimize clinical outcomes, reduce systemic waste, and lower costs. We are a healthcare company building a national Integrated System of Care in close partnership with our Care Partners. Our differentiated approach is built on alignment, focused on the consumer, and powered by technology. We have two market facing businesses: NeueHealth and Bright HealthCare. NeueHealth provides care delivery and value-based enablement services through our owned and affiliated clinics. Bright HealthCare offers Commercial and Medicare health plan products across the nation.

Beginning January 1, 2022, two Direct Contracting Entities ("DCEs") aligned with our NeueHealth segment began participating in the Centers for Medicare and Medicaid Services' ("CMS") Global and Professional Direct Contracting model ("DC Model"). Both DCEs assume full risk for the total cost of care of aligned beneficiaries.

In April 2022, we announced that Bright HealthCare will be exiting the Commercial marketplace in six states for the 2023 plan year: Illinois, New Mexico, Oklahoma, South Carolina, Utah, and Virginia, as well as discontinuing our employer group business.

Basis of Presentation: The condensed consolidated financial statements include the accounts of Bright Health Group, Inc. and all subsidiaries and controlled companies. All intercompany balances and transactions are eliminated upon consolidation. The condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial reporting. Accordingly, they do not include all of the information and footnotes required by GAAP for annual financial statements. We have omitted certain footnote disclosures that would substantially duplicate the disclosures in our audited consolidated financial statements, unless the information contained in those disclosures materially changed or is required by GAAP. As such, the condensed consolidated financial statements should be read in conjunction with our audited consolidated financial statements and the related notes thereto as of and for the year ended December 31, 2021 included in our Form 10-K for the year ended December 31, 2021 ("2021 Form 10-K"). The accompanying condensed consolidated financial statements include all normal recurring adjustments necessary for fair presentation of the interim financial statements.

Use of Estimates: The preparation of our condensed consolidated financial statements in conformance with GAAP requires management to make estimates and assumptions that affect the reported amounts in the condensed consolidated financial statements and accompanying notes. Our most significant estimates include medical costs payable, risk adjustment revenue and associated payables and receivables, premium deficiency reserve, Direct Contracting performance year receivable and obligation, and valuation and impairment of goodwill and other intangible assets. Actual results could differ from these estimates. For the three months ended June 30, 2022, we recognized a change in estimate for risk adjustment of \$552.3 million, which included a \$93.1 million increase in risk adjustment based on expected final settlement of the 2021 risk adjustment payable, as well as an increase in risk adjustment payable related to 2022 as a result of updated data inputs used to calculate members' expected full year risk scores. The change in our estimated risk adjustment resulted in an increase in risk adjustment payable in the Condensed Consolidated Balance Sheets and a reduction in premium revenue in the Condensed Consolidated Statements of Income (Loss).

Going Concern: The condensed consolidated financial statements have been prepared in accordance with GAAP assuming the Company will continue as a going concern. The Company has a history of operating losses, and we generated a net loss of \$432.0 million for the six months ended June 30, 2022. These losses, as well as significant growth in consumers in the Bright HealthCare segment, which has required us to set aside additional cash for equity contributions to maintain minimum regulatory amounts, have reduced the cash available to fund operations. Based on our projected cash flows and absent any other action, the Company will require additional liquidity to meet its obligation as they come due in the 12 months following the date the condensed consolidated financial statements are issued. These conditions raise substantial doubt about the Company's ability to continue as a going concern.

In response to these conditions, the Company is in the process of seeking additional financing. The Company has formed a special committee of the Board of Directors and engaged a financial advisor to evaluate financing opportunities. However, the

Company may not be able to obtain financing on acceptable terms, as any potential financing will be subject to market conditions that are not within the Company's control. In the event the Company is unable to obtain additional financing or take other management actions, among other potential consequences, we forecast we will be unable to satisfy our financial covenants under our Credit Agreement.

The condensed consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might result from the outcome of this uncertainty.

Performance Guarantees: Through our participation in the DC Model, we determined that our arrangements with the providers of our DCE beneficiaries require us to guarantee their performance to CMS. We recognized our obligation to guarantee their performance for the duration of the performance year on the Condensed Consolidated Balance Sheets. As we fulfill our obligation we ratably amortize the guarantee for the amount that represents the completed portion of the performance obligation as direct contracting revenue on the Condensed Consolidated Statements of Income (Loss). Direct contracting revenue is derived from the estimated annual sum of the capitation payments made to the DCEs for services within the scope of the capitation arrangement with CMS and fee-for-service ("FFS") payments from CMS made directly to third-party providers for our aligned beneficiaries. For each performance year, the final consideration due to the DCEs by CMS (shared savings) or the consideration due to CMS by the DCEs (shared loss) is reconciled in the year following the performance year. Periodically during the performance year, CMS will measure the shared savings or loss and adjust the performance benchmark and thus the remaining performance obligation if we are in a probable shared loss position.

Net loss per share: Prior to 2022, basic net loss per share attributable to common stockholders was computed by dividing the net loss attributable to common stockholders by the weighted average number of shares of common stock outstanding for the period. Diluted net loss attributable to common stockholders is computed by adjusting net losses attributable to common stockholders to reallocate undistributed earnings based on the potential impact of dilutive securities. Diluted net loss per share attributable to common stockholders is computed by dividing the diluted net loss attributable to common stockholders by the weighted average number of shares of common stock outstanding for the period, including potential dilutive common shares. Beginning in 2022, we also include our Series A Convertible Perpetual Preferred Stock ("Series A Preferred Stock") issued in January 2022 as a participating security in the computation of net loss per share pursuant to the two-class method. The two-class method of calculating net income (loss) per share is an allocation method that calculates earnings per share for common stock and participating securities. Under the two-class method, total dividends due to the holders of the Series A Preferred Stock and undistributed earnings allocated to participating securities are subtracted from net income (loss) in determining net income (loss) attributable to common stockholders.

**Operating Costs:** Our operating costs, by functional classification for the three and six months ended June 30, 2022 and 2021, are as follows (in thousands):

	Three Months Ended June 30,				Six Months E	Ended June 30,		
		2022		2021	2022		2021	
Compensation and fringe benefits	\$	104,629	\$	77,379	\$ 236,695	\$	134,405	
Professional fees		75,318		42,303	142,129		81,765	
Marketing and selling expenses		79,930		63,988	171,737		114,193	
Premium taxes and fees		66,274		44,100	136,055		81,831	
Premium deficiency reserve		36,757		_	36,757		_	
General and administrative expenses		33,858		19,266	74,566		33,706	
Other operating expenses		16,554		14,024	34,299		23,400	
Total operating costs	\$	413,320	\$	261,060	\$ 832,238	\$	469,300	

**Recently Issued and Adopted Accounting Pronouncements:** In August 2020, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2020-06, *Debt—Debt with Conversion and Other Options (Subtopic 470-20) and Derivatives and Hedging—Contracts in Entity's Own Equity (Subtopic 815-40): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity ("ASU 2020-06"), which simplifies the accounting for convertible instruments by reducing the number of accounting models available for convertible debt instruments. This guidance* 

eliminates the treasury stock method to calculate diluted earnings per share for convertible instruments and requires the use of the if-converted method. We adopted ASU 2020-06 on January 1, 2022. The adoption did not have a material impact on our financial condition, results of operations or cash flows.

There were no other accounting pronouncements that were recently issued and not yet adopted or adopted since our audited consolidated financial statements were issued that had, or are expected to have, a material impact on our consolidated financial position, results of operations, or cash flows.

### NOTE 2. BUSINESS COMBINATIONS

**Centrum Acquisition:** On July 1, 2021, we acquired 75% of the outstanding equity interests of Centrum Medical Holdings, LLC ("Centrum") for cash consideration of \$222.4 million and \$75.0 million of common stock, for total purchase consideration of \$296.2 million, net of \$1.2 million of cash acquired. Centrum is a value-based primary care focused, multi-specialty medical group based in Florida. Centrum primarily operates health centers in Florida and Texas serving Commercial, Medicare, and Medicaid consumers across multiple payors. Centrum is included in our NeueHealth reportable segment.

The total purchase consideration for the Centrum acquisition is allocated to tangible and intangible assets acquired and liabilities assumed based on their respective fair values as of the acquisition date. The excess of the purchase price over the net assets acquired is recorded as goodwill, which is predominantly attributable to the incremental financial benefits achievable through Bright Health Group's integrated care delivery model, whereby Bright HealthCare members are cared for under value-based arrangements with Centrum. This model brings together the financing, distribution, and delivery of high-quality healthcare and provides the opportunity to enhance overall margin potential for the Company. The goodwill from the Centrum acquisition is expected to be deductible for tax purposes.

The following table discloses the fair values of assets and liabilities acquired by the Company in the Centrum acquisition (in thousands):

Accounts receivable	\$ 1,874
Prepaids and other current assets	627
Property and equipment	2,557
Intangible assets	102,370
Other assets	8,917
Total assets	 116,345
Medical payables	19
Accounts payable	359
Other current liabilities	861
Other liabilities	11,636
Total liabilities	12,875
Net identified assets acquired	103,470
Goodwill	275,066
Redeemable noncontrolling interest	(82,310)
Total purchase consideration, net of cash acquired	\$ 296,226

Our intangible assets related to the Centrum acquisition consist of trade names with a 15-year useful life, customer relationships with 2 to 15-year useful lives, and a reacquired contract between Bright HealthCare and Centrum with a useful life of 4.5 years. The value of the trade name was determined using the relief of royalty method and the excess earnings method was used to value the customer relationships; both methods are considered Level 3 fair value measurements. The fair value of

noncontrolling interest was determined using a market approach and included a discount to account for the lack of marketability of the noncontrolling interest.

The acquisition of Centrum would not have had a material impact on our revenue or net loss had it been included in the consolidated results of the Company for the three and six months ended June 30, 2021.

**Central Health Plan Acquisition:** On April 1, 2021, we acquired all of the outstanding shares of Central Health Plan of California, Inc. ("CHP") for cash consideration of \$276.0 million and \$79.8 million in Series E preferred stock and \$13.9 million of working capital adjustments, for total purchase consideration of \$285.6 million, net of \$84.1 million of cash acquired. All outstanding shares of Series E preferred stock were converted into shares of common stock automatically immediately prior to the closing of our initial public offering on June 28, 2021. CHP is an insurance provider of MA Health Maintenance Organization ("HMO") services. CHP is included in our Bright HealthCare reportable segment.

The total purchase consideration for the CHP acquisition is allocated to tangible and intangible assets acquired and liabilities assumed based on their respective fair values as of the acquisition date. The excess of the purchase price over the net assets acquired is recorded as goodwill. The goodwill for CHP is attributable to synergies from leveraging CHP's clinical model and California consumer expertise to continue to expand our MA business in the California market. The goodwill is not deductible for tax purposes.

The following table discloses the fair values of assets and liabilities acquired by the Company in the CHP acquisition (in thousands):

	Amount Recognized as of Acquisition Date (as previously reported)	Measurement Period Adjustments	Amounts Recognized as of Acquisition Date (as adjusted)
Accounts receivable	\$ 16,361	\$ 879	\$ 17,240
Short-term investments	19,041	_	19,041
Prepaids and other current assets	25,520	10	25,530
Property and equipment	370	_	370
Intangible assets	102,000	_	102,000
Other assets		1,249	1,249
Total assets	163,292	2,138	165,430
Medical costs payable	79,450	(3,807)	75,643
Accounts payable	2,371	_	2,371
Other current liabilities	17,212	(9,228)	7,984
Other liabilities	28,622	(2,347)	26,275
Total liabilities	127,655	(15,382)	112,273
Net identified assets acquired	35,637	17,520	53,157
Goodwill	236,037	(3,595)	232,442
Total purchase consideration, net of cash acquired	\$ 271,674	\$ 13,925	\$ 285,599

The measurement period adjustments above primarily resulted from obtaining additional information for the valuation of deferred taxes included in other liabilities, to estimate the fair value of the right-of-use lease asset and liability included within other assets and other liabilities, and to recognize post-close working capital true-ups based on additional information.

Our intangible assets related to the CHP acquisition consist of customer relationships with a 10-year useful life, trade names with a 15-year useful life and the provider network with a 7-year useful life. The value of the trade name was determined using

the relief from royalty method and the excess earnings method was used to value the customer relationships; both methods are considered Level 3 fair value measurements.

If CHP had been included in the consolidated results of the Company for the six months ended June 30, 2021, our pro forma revenue would have been \$2.1 billion and our pro forma net loss would have been \$58.3 million.

True Health New Mexico and Zipnosis Acquisitions: On March 31, 2021, we acquired all of the outstanding equity interests of True Health New Mexico, Inc. ("THNM") for initial cash consideration of \$27.5 million and \$8.1 million of favorable risk-based capital adjustments, net of cash acquired of \$24.1 million, for total purchase consideration of \$(4.7) million. THNM is a physician-led health insurance company offering policies available through the commercial market for individual on- and off-exchange and employer-sponsored health coverage. THNM is included in our Bright HealthCare reportable segment. In addition, on March 31, 2021, we acquired Zipnosis, Inc. ("Zipnosis"), which is a telehealth platform that offers virtual care to health systems around the U.S., for aggregate consideration of \$73.0 million, including \$55.1 million in Series E preferred stock and adjusted for \$0.5 million of tangible net equity adjustments. We acquired \$3.2 million of cash as part of the Zipnosis acquisition, for net total purchase consideration of \$69.8 million. Zipnosis is included in our NeueHealth reportable segment.

The total purchase consideration for the THNM and Zipnosis acquisitions is allocated to tangible and intangible assets acquired and liabilities assumed based on their respective fair values as of the acquisition date. The excess of the purchase price over the net assets acquired is recorded as goodwill. The goodwill for THNM is attributable to synergies from leveraging THNM's strong local clinical model of care and the ability to enter into a new state of strategic interest for future growth and expansion. The goodwill from the Zipnosis acquisition is attributable to benefits from the ability to enhance our proprietary technology platform, DocSquad, and Zipnosis' attractive virtual care capabilities to enhance Bright Health's consumer and provider connectivity. The goodwill from the THNM and Zipnosis acquisitions is not deductible for tax purposes.

The following table discloses the fair values of assets and liabilities acquired by the Company in the THNM and Zipnosis acquisitions (in thousands):

	Т	THNM	Zipnosis
Accounts receivable	\$	714	\$ 1,062
Short-term investments		4,705	_
Prepaids and other current assets		8,337	141
Property and equipment		_	232
Intangible assets		7,300	9,180
Long-term investments		13,644	_
Other non-current assets		1,324	766
Total assets	'	36,024	11,381
Medical costs payable		12,617	_
Accounts payable		14,663	136
Unearned revenue		3,645	120
Other current liabilities		11,406	665
Other liabilities		2,499	2,730
Total liabilities		44,830	3,651
Net identified assets (liabilities) acquired		(8,806)	7,730
Goodwill		4,148	62,067
Total purchase consideration, net of cash acquired	\$	(4,658)	\$ 69,797

We recognized measurement period adjustments for THNM for post-close working capital true-ups of a \$0.7 million reduction in medical costs payable (from the \$13.3 million previously reported) and a \$8.7 million increase in other current liabilities (from the \$2.7 million previously reported) based on additional information.

Intangible assets initially recognized related to the THNM acquisition consisted of customer relationships with 10- to 14-year useful lives, trade names with a 15-year useful life and the provider network with a 7-year useful life. In the first quarter of 2022, we fully impaired the intangible assets related to THNM as a result of our decision to no longer offer IFP products in New Mexico for the 2023 plan year and exit the employer business as contracts expire. For the Zipnosis acquisition, our preliminary estimate of intangible assets consists of customer relationships with a 15-year useful life, trade names with a 5-year useful life and developed technology with a 7-year useful life. For these acquisitions the value of the trade names and developed technology was determined using the relief from royalty method and the excess earnings method was used to value the customer relationships; both methods are considered Level 3 fair value measurements.

If THNM and Zipnosis had been included in the consolidated results of the Company for the six months ended June 30, 2021, our pro forma revenue would have been \$2.0 billion and our pro forma net loss would have been \$71.7 million.

During the six months ended June 30, 2022, we completed an immaterial business combination which increased goodwill.

# **NOTE 3. INVESTMENTS**

### **Fixed Maturity Securities**

Available-for-sale securities are reported at fair value as of June 30, 2022 and December 31, 2021. Held-to-maturity securities are reported at amortized cost as of June 30, 2022 and December 31, 2021. The following is a summary of our investment securities as of June 30, 2022 and December 31, 2021 (in thousands):

	June 30, 2022							
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Carrying Value				
Cash equivalents	\$ 391,200	\$ —	\$ (15)	\$ 391,185				
Available for sale:								
U.S. government and agency obligations	901,208	80	(8,788)	892,500				
Corporate obligations	518,584	137	(28,928)	489,793				
State and municipal obligations	16,757	_	(287)	16,470				
Certificates of deposit	16,115	_	(2)	16,113				
Mortgage-backed securities	148,265	617	(9,610)	139,272				
Asset-backed securities	74,418	10	(2,974)	71,454				
Other	391	_	(13)	378				
Total available-for-sale securities	1,675,738	844	(50,602)	1,625,980				
Held to maturity:								
U.S. government and agency obligations	4,978	_	_	4,978				
Certificates of deposit	1,447	_	_	1,447				
Total held-to-maturity securities	6,425			6,425				
Total investments	\$ 2,073,363	\$ 844	\$ (50,617)	\$ 2,023,590				

December 31, 2021 Gross Unrealized Gross Unrealized Amortized Carrying Cost Gains Losses Value Cash equivalents 192,623 \$ 192,623 Available for sale: 259 U.S. government and agency obligations 311,936 (2,200)309,995 313,965 326 (1,104)313,187 Corporate obligations 33 State and municipal obligations 16,122 (38)16,117 Certificates of deposit 18,752 18,752 Mortgage-backed securities 38,558 63 (67)38,554 Other 42,889 13 42,872 (30)Total available-for-sale securities 742,222 694 (3,439)739,477 Held to maturity: U.S. government and agency obligations 7,739 7,739 Certificates of deposit 1,447 1,447 9,186 9,186 Total held-to-maturity securities 944,031 694 (3,439)941,286 Total investments

The fair value of available-for-sale investments, including those that are cash equivalents, with gross unrealized losses by major security type and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2022 and December 31, 2021 were as follows (in thousands):

June 30, 2022

				June	30, 2022					
	Less	Less Than 12 Months 12 Mo			s or Greater		Total			
<b>Description of Investments</b>	Fair Value		Unrealized Losses	Fair Value	Unrealized Losses	Fair Value		Unrealized Losses		
Cash equivalents	4	8,419	(15)	_		- 48,419		(15)		
U.S. government and agency obligations	86.	5,788	(8,143)	15,470	(645	5) 881,258		(8,788)		
Corporate obligations	45	8,430	(28,857)	1,422	(71	459,852		(28,928)		
State and municipal obligations	1	6,469	(287)	_	_	- 16,469		(287)		
Certificates of deposit	:	2,856	(2)	_	_	- 2,856		(2)		
Mortgage-backed securities	12	8,791	(9,610)	_	_	- 128,791		(9,610)		
Asset-backed securities	6	8,580	(2,974)	_	_	- 68,580		(2,974)		
Other		953	(13)			- 953		(13)		
Total bonds	\$ 1,59	0,286	\$ (49,901)	\$ 16,892	\$ (716	5) \$ 1,607,178	\$	(50,617)		

December 31, 2021

-	Less Than	12 Months	12 Months	s or Greater	To	<b>Fotal</b>		
<b>Description of Investments</b>	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses		
U.S. government and agency obligations	286,823	(2,200)	_	_	286,823	(2,200)		
Corporate obligations	234,070	(1,104)	_	_	234,070	(1,104)		
State and municipal obligations	10,442	(38)	_	_	10,442	(38)		
Mortgage-backed securities	32,715	(67)	_	_	32,715	(67)		
Other	29,115	(30)	_	_	29,115	(30)		
Total bonds	\$ 593,165	\$ (3,439)	\$	\$	\$ 593,165	\$ (3,439)		

As of June 30, 2022, we had 2,142 investment positions out of 2,377 that were in an unrealized loss position. As of December 31, 2021, we had 1,343 investment positions out of 1,836 that were in an unrealized loss position. We believe that we will collect the principal and interest due on our debt securities that have an amortized cost in excess of fair value. The unrealized losses were primarily caused by interest rate increases and not by unfavorable changes in the credit quality or issuer credit ratings associated with these securities. In addition, all issuers of debt securities we own remain current on all contractual payments as of June 30, 2022. At each reporting period, we evaluate debt securities for potential impairment when the fair value of the investment is less than its amortized cost, and we intend to sell the securities or it is more likely than not that we will be required to sell the securities before recovery of their amortized cost basis. As of June 30, 2022, we did not have the intent to sell any of the securities in an unrealized loss position, and it is not more likely than not that we will be required to sell these securities before recovery of their amortized cost basis.

As of June 30, 2022, the maturity of available-for-sale securities, by contractual maturity, reflected at amortized cost and fair value were as follows (in thousands):

	Amortized Cost	Fair Value
Due in one year or less	\$ 785,073	\$ 783,124
Due after one year through five years	540,080	516,463
Due after five years through 10 years	339,726	315,997
Due after 10 years	10,859	10,396
Total debt securities	\$ 1,675,738	\$ 1,625,980

Investment income in the Condensed Consolidated Statements of Income (Loss) for the six months ended June 30, 2022 and 2021, was \$6.3 million, and \$2.4 million, respectively, and \$5.4 million and \$1.2 million for the three months ended June 30, 2022 and 2021, respectively, related to our fixed maturity securities. The gross proceeds from the sale of available-for-sale securities for the six months ended June 30, 2022 and 2021 were \$157.1 million and \$576.1 million, respectively. Realized (losses) gains from our fixed maturity securities of \$(2.5) million and \$0.2 million are included within total investment income, and reclassified out of accumulated other comprehensive income, for the six months ended June 30, 2022 and 2021, respectively.

# **Equity Securities**

On April 1, 2021 we completed the purchase of 1.6 million shares of equity securities for aggregate cash consideration of \$40.1 million. As of June 30, 2022 and December 31, 2021, the equity securities had a carrying value of \$63.2 million and \$120.4 million, respectively, which is included in short-term investments in the Condensed Consolidated Balance Sheet. We recognized unrealized (losses) gains of \$(16.2) million and \$58.5 million in investment income (loss) in the Condensed

Consolidated Statements of Income (Loss) for the three months ended June 30, 2022 and 2021, respectively. We recognized unrealized (losses) gains of \$(57.2) million and \$62.8 million for the six months ended June 30, 2022 and 2021, respectively.

# NOTE 4. FAIR VALUE MEASUREMENTS

### **Basis of fair value measurement:**

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices for similar assets or liabilities in active markets or quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

Certain assets and liabilities are measured at fair value in the condensed consolidated financial statements or have fair values disclosed in the notes to the condensed consolidated financial statements. These assets and liabilities are classified into one of three levels of a hierarchy defined by GAAP.

For a description of the methods and assumptions that are used to estimate the fair value and determine the fair value hierarchy classification of each class of financial instrument see Note 5 to the audited consolidated financial statements included in our 2021 Form 10-K.

The following tables set forth our fair value measurements as of June 30, 2022 and December 31, 2021, for assets measured at fair value on a recurring basis (in thousands):

	June 30, 2022							
		Level 1		Level 2		Level 3		Total
Assets								
Cash equivalents	\$	303,745	\$	61,483	\$	_	\$	365,228
Fixed maturity securities, available for sale:								
U.S. government and agency obligations		865,957		26,543		_		892,500
Corporate obligations		_		489,793		_		489,793
State and municipal obligations		_		16,470		_		16,470
Certificates of deposit		_		16,113		_		16,113
Mortgage-backed securities		_		139,272		_		139,272
Asset-backed securities		_		71,454				71,454
Other		_		378		_		378
Total fixed maturity securities, available for sale:		865,957		760,023		_		1,625,980
Equity securities		63,200		_		_		63,200
Total assets at fair value	\$	1,232,902	\$	821,506	\$	_	\$	2,054,408
Liabilities		,						
Contingent consideration	\$		\$	_	\$	1,495	\$	1,495

December 31, 2021 Level 1 Level 2 Total Level 3 Assets Cash equivalents \$ 192,063 \$ 250 \$ \$ 192,313 Fixed maturity securities, available for sale: U.S. government and agency obligations 220,801 89.194 309,995 Corporate obligations 2,323 310,864 313,187 State and municipal obligations 16,117 16,117 Certificates of deposit 18,752 18,752 Mortgage-backed securities 2,404 38,554 36,150 Other 42,872 42,872 Total fixed maturity securities, available for sale: 225,528 513,949 739,477 Equity securities 120,364 120,364 537,955 514,199 1,052,154 Total assets at fair value Liabilities 1,495 \$ 1,495 Contingent consideration

The following tables set forth the Company's fair value measurements as of June 30, 2022 and December 31, 2021, for certain financial instruments not measured at fair value on a recurring basis (in thousands):

T---- 20 2022

	 June 30, 2022						
	Level 1		Level 2		Level 3		Total
Cash equivalents, held to maturity	\$ 25,957	\$	_	\$	_	\$	25,957
Fixed maturity securities, held to maturity:							
U.S. government and agency obligations	4,978		_		_		4,978
Certificates of deposit	_		1,447		_		1,447
Total held to maturity	\$ 30,935	\$	1,447	\$	_	\$	32,382

	<b>December 31, 2021</b>							
	<u> </u>	Level 1		Level 2		Level 3		Total
Cash equivalents, held to maturity	\$	310	\$		\$		\$	310
Fixed maturity securities, held to maturity:								
U.S. government and agency obligations		7,732		_		_		7,732
Certificates of deposit		_		1,447		_		1,447
Total held to maturity	\$	8,042	\$	1,447	\$	_	\$	9,489

There have been no transfers of assets or liabilities into or out of Level 3 of the fair value hierarchy. The contingent consideration liability related to the acquisition of AssociatesMD Medical Group, Inc. is measured using Level 3 inputs based on a formulaic multiple of forecasted 2023 EBITDA per the terms of the purchase agreement discounted back to net present

value. The following table presents the changes in fair value of the contingent consideration liability for the six months ended June 30, 2022 and year ended December 31, 2021 (in thousands):

	2022	2021
Balance at beginning of period	\$ 1,495	\$ 5,716
Change in fair value of contingent consideration	_	(4,221)
Balance at end of period	\$ 1,495	\$ 1,495

The carrying amounts reported on the Condensed Consolidated Balance Sheets for other current financial assets and liabilities approximate fair value due to their short-term nature. These assets and liabilities are not included in the tables above.

# NOTE 5. GOODWILL AND INTANGIBLE ASSETS

Changes in the carrying value of goodwill by reportable segment were as follows (in thousands):

	Bright HealthCare				Neue	Health		
	Gross Carry Amount	ing	Cumulative Impairment	Gross Carrying Amount			Cumulative Impairment	
Balance at December 31, 2021	\$ 432	,858	<u> </u>	\$	402,282	\$	_	
Acquisitions		_	_		310		_	
Balance at June 30, 2022	\$ 432	,858	\$	\$	402,592	\$		

The gross carrying value and accumulated amortization for definite-lived intangible assets were as follows (in thousands):

	June 30, 2022					Decembe	1, 2021	
			Accumulated Amortization		Gross Carrying Amount		Accumulated Amortization	
Customer relationships	\$	206,321	\$	31,705	\$	209,421	\$	21,728
Trade names		96,041		9,831		99,241		6,738
Reacquired contract		59,000		13,111		59,000		6,556
Developed technology		6,300		1,125		6,300		675
Other		5,400		1,041		6,400		805
Total	\$	373,062	\$	56,813	\$	380,362	\$	36,502

We recognized no impairment expense and \$6.7 million of impairment expense on the intangible assets related to our THNM acquisition in operating costs in the Condensed Consolidated Statements of Income (Loss) for the three and six months ended June 30, 2022, respectively. See Note 2 *Business Combinations*, for additional information on this impairment. There was no impairment expense for the three and six months ended June 30, 2021.

Amortization expense relating to intangible assets for the three months ended June 30, 2022 and 2021 was \$10.4 million and \$6.3 million, respectively, and amortization expense for the six months ended June 30, 2022 and 2021 was \$20.9 million and

\$10.0 million, respectively. Estimated amortization expense relating to intangible assets for the remainder of 2022 and for each of the next five full years ending December 31 is as follows (in thousands):

2022 (July-December)	\$ 20,746
2023	41,471
2024	41,332
2025 2026	41,332
2026	28,104
2027	28,065

# NOTE 6. MEDICAL COSTS PAYABLE

The following table shows the components of the change in medical costs payable for the six months ended June 30 (in thousands):

	2022	2021
Medical costs payable - January 1	\$ 817,975	\$ 249,777
Incurred related to:		
Current year	3,020,733	1,604,472
Prior year	 (40,520)	334
Total incurred	2,980,213	1,604,806
Paid related to:		
Current year	2,111,882	1,183,622
Prior year	 636,432	198,059
Total paid	 2,748,314	1,381,681
	 _	02.710
Acquired claims liabilities	 	 92,718
Medical costs payable - June 30	\$ 1,049,874	\$ 565,620

Medical costs payable attributable to prior years decreased by \$40.5 million and increased by \$0.3 million for the six months ended June 30, 2022 and 2021, respectively. Medical costs payable estimates are adjusted as additional information becomes known regarding claims; there were no significant changes to estimation methodologies during the periods.

The table below details the components making up the medical costs payable as of June 30 (in thousands):

	June 30,				
	<u></u>	2022		2021	
Claims unpaid	\$	102,525	\$	23,040	
Provider incentive payable		36,058		64,453	
Claims adjustment expense liability		15,655		9,718	
Incurred but not reported		895,636		468,409	
Total medical costs payable	\$	1,049,874	\$	565,620	

Medical costs payable are primarily related to the current year. The Company has recorded claims adjustment expense as a component of operating costs in the Condensed Consolidated Statements of Income (Loss).

### NOTE 7. SHORT-TERM BORROWINGS

We have a \$350.0 million revolving credit agreement with a syndicate of banks (the "Credit Agreement"), which matures on February 28, 2024. During the six months ended June 30, 2022, we repaid the \$155.0 million outstanding under the Credit Agreement as of December 31, 2021. As of June 30, 2022, we had no short-term borrowings under the Credit Agreement.

The Credit Agreement contains a covenant that requires the Company to maintain a total debt to capitalization ratio of 0.25 to 1.00. The Credit Agreement also contains a covenant that require us to maintain a minimum liquidity of \$150.0 million. We were in compliance with our debt covenants as of June 30, 2022.

In July 2022, we borrowed \$153.9 million on the Credit Agreement at an effective annual interest rate of 8.32%.

### NOTE 8. SHARE-BASED COMPENSATION

### 2016 Incentive Plan

The Company adopted its 2016 Stock Incentive Plan (the "2016 Incentive Plan") in March 2016. The 2016 Incentive Plan allowed for the Company to grant stock options, restricted stock awards ("RSAs"), and restricted stock units ("RSUs") to certain employees, consultants and non-employee directors. The 2016 Incentive Plan was initially adopted on March 25, 2016, and most recently amended in December 2020. Following the effectiveness of our 2021 Omnibus Plan (the "2021 Incentive Plan"), no further awards will be granted under the 2016 Incentive Plan. However, all outstanding awards granted under the 2016 Incentive Plan will continue to be governed by the existing terms of the 2016 Incentive Plan and the applicable award agreements.

#### 2021 Incentive Plan

The 2021 Incentive Plan (the "2021 Incentive Plan") was adopted by our Board of Directors on May 21, 2021 and approved by our stockholders on May 25, 2021 and June 5, 2021. The 2021 Incentive Plan allows the Company to grant stock options, RSAs, RSUs, stock appreciation rights, other equity based awards, and cash based incentive awards to certain employees, consultants and non-employee directors. There are 73.4 million shares of common stock authorized for issuance under the 2021 Incentive Plan. As of June 30, 2022, a total of 17.6 million shares of common stock were available for future issuance under the 2021 Incentive Plan.

# Share-Based Compensation Expense

We recognized share-based compensation expense of \$53.1 million and \$19.1 million for the six months ended June 30, 2022 and 2021, respectively, and \$20.2 million and \$13.9 million for the three months ended June 30, 2022 and 2021, respectively, which is included in operating costs in the Condensed Consolidated Statements of Income (Loss).

# Stock Options

The Board of Directors, or the Compensation and Human Capital Committee of the Board of Directors, as applicable, determines the exercise price, vesting periods and expiration date at the time of the grant. Stock options granted prior to the third quarter of 2021 generally vest 25% at one year from the grant date, then ratably over the next 36 months with continuous employee service. Stock options granted after the beginning of the third quarter of 2021 generally vest ratably over three years. Option grants generally expire 10 years from the date of grant.

The calculated value of each option award is estimated on the date of grant using a Black-Scholes option valuation model that used the following weighted-average assumptions for options granted during the six months ended June 30, 2022:

	2022
Risk-free interest rate	1.8 %
Expected volatility	54.9 %
Expected dividend rate	0.0 %
Forfeiture rate	10.1 %
Expected life in years	6.0

Risk-free interest rates are based on U.S. Treasury yields in effect at the time of grant. Expected volatilities are based on the historical volatility of our publicly traded industry peers and the implied volatility from exchange-traded options on the Company's common stock. We use historical data to estimate option forfeitures within the valuation model. The expected lives of options granted represent the period of time that the awards granted are expected to be outstanding based on historical exercise patterns.

The activity for stock options for the six months ended June 30, 2022 is as follows (in thousands, except exercise price and contractual life):

			Weighted-Average Remaining		
	Shares	Weighted-Average Exercise Price	Contractual Life (In Years)	Aggregate Intrinsic Value	
Outstanding at January 1, 2022	69,244	\$ 1.84	8.2	\$ 113,908	3
Granted	7,197	1.80			
Exercised	(610)	1.10			
Forfeited	(7,005)	2.05			
Expired	(623)	2.16			
Outstanding at June 30, 2022	68,203	\$ 1.82	7.4	\$ 16,523	3

We recognized share-based compensation expense related to stock options of \$27.6 million for the six months ended June 30, 2022, which is included in operating costs in the Condensed Consolidated Statements of Income (Loss). The weighted-average grant date fair value of stock options granted during the six months ended June 30, 2022 was \$0.95 per share. At June 30, 2022, there was \$105.3 million of unrecognized compensation expense related to stock options that is expected to be recognized over a weighted-average period of 2.6 years.

### Restricted Stock Units

RSUs represent the right to receive shares of our common stock at a specified date in the future and generally vest over a three-year period, except for Board of Director grants which generally vest one year from the date of grant. The fair value of RSUs is determined based on the closing market price of our common stock on the date of grant.

The following table summarizes RSU award activity for the six months ended June 30, 2022 (in thousands, except weighted average grant date fair value):

	Number of RSUs			
Unvested RSUs at December 31, 2021	15,651	\$ 3.98		
Granted	26,304	1.75		
Vested	(67)	8.98		
Forfeited	(5,236)	3.00		
Unvested RSUs at June 30, 2022	36,652	\$ 2.61		

We recognized share-based compensation expense related to RSUs of \$10.5 million for the six months ended June 30, 2022, which is included in operating costs in the Condensed Consolidated Statements of Income (Loss). As of June 30, 2022, there was \$65.3 million of unrecognized compensation expense related to the RSU grants, which is expected to be recognized over a weighted-average period of 2.6 years.

### Performance-based Restricted Stock Units ("PSUs")

In connection with our IPO, our Board of Directors approved the grant of PSUs to members of our executive leadership team. The grant encompassed a total of 14.7 million PSUs, separated into four equal tranches, each of which are eligible to vest based on the achievement of predetermined stock price goals and a minimum service period of 3 years. The fair value of the PSUs was determined using a Monte-Carlo simulation.

The following table summarizes PSU award activity for the six months ended June 30, 2022 (in thousands, except weighted average grant date fair value):

	Number of PSUs	Weighted Average Grant Date Fair Value
Unvested PSUs at December 31, 2021	14,700	\$ 9.30
Granted	<del>_</del>	<del>_</del>
Forfeited	(2,100)	9.30
Unvested PSUs at June 30, 2022	12,600	\$ 9.30

We recognized share-based compensation expense related to PSUs of \$15.0 million for the six months ended June 30, 2022, which is included in operating costs in the Condensed Consolidated Statements of Income (Loss). At June 30, 2022, there was \$70.3 million of unrecognized compensation expense related to the PSU grant, which is expected to be recognized over a weighted-average period of 2.0 years.

# NOTE 9. REDEEMABLE CONVERTIBLE PREFERRED STOCK

### Series A Convertible Preferred Stock

On December 6, 2021, we entered into an investment agreement with certain subsidiaries of Cigna Corporation ("Cigna") and certain affiliates of New Enterprise Associates ("NEA") (collectively, the "Purchasers") relating to the issuance of 750,000 shares of Series A Preferred Stock, par value \$0.0001 per share, for an aggregate purchase price of \$750.0 million, or \$1,000 per share (the "Issuance"). The close of the Issuance occurred on January 3, 2022 (the "Closing Date").

The Series A Preferred Stock ranks senior to the shares of the Company's common stock with respect to dividend rights and rights on the distribution of assets on any voluntary or involuntary liquidation, dissolution or winding up of the affairs of the Company. The Preferred Stock has an initial liquidation preference of \$1,000 per share, which shall increase by accumulated

quarterly dividends that are not paid in cash ("compounded dividends"). Holders of the Series A Preferred Stock are entitled to a dividend at the rate of 5.0% per annum, accruing daily and payable quarterly in arrears and subject to certain adjustments, as set forth in the Certificate of Designations. Dividends will be payable in cash, by increasing the amount of liquidation preference (compounded dividends) with respect to a share of Series A Preferred Stock, or any combination thereof, at the sole discretion of the Company. The Series A Preferred Stock had accrued compounded dividends of \$18.4 million as of June 30, 2022.

The Series A Preferred Stock will be convertible at the option of the holders into (I) the number of shares of common stock equal to the quotient of (a) the sum of (x) the liquidation preference (reflecting increases for compounded dividends) plus (y) the accrued dividends with respect to each share of Series A Preferred Stock as of the applicable conversion date divided by (b) the conversion price (initially approximately \$4.55 per share) as of the applicable conversion date plus (II) cash in lieu of fractional shares, subject to certain anti-dilution adjustments. At any time after the third anniversary of the Closing Date, if the closing price per share of Common Stock on the New York Stock Exchange was greater than \$7.96 for (x) each of at least twenty (20) trading days in any period of thirty (30) consecutive trading days and (y) the last trading day immediately before the Company provides the holders with notice of its election to convert all of the Series A Preferred Stock into the relevant number of shares of common stock, the Company may elect to convert all of the Series A Preferred Stock into the relevant number of shares of common stock.

Under the Certificate of Designations, holders of the Series A Preferred Stock are entitled to vote with the holders of the common stock on an as-converted basis, solely with respect to (i) a change of control transaction (to the extent such change of control transaction is submitted to a vote of the holders of the common stock) or (ii) the issuance of capital stock by the Company in connection with an acquisition by the Company (to the extent such issuance is submitted to a vote of the holders of the common stock), subject to certain restrictions. Holders of the Series A Preferred Stock are entitled to a separate class vote with respect to, among other things, amendments to the Company's organizational documents that have an adverse effect on the Series A Preferred Stock, authorizations or issuances by the Company of securities that are senior to the Series A Preferred Stock, increases or decreases in the number of authorized shares of Preferred Stock, and issuances of shares of the Series A Preferred Stock after the Closing Date.

At any time following the fifth anniversary of the original issuance date, the Company may redeem all of the Series A Preferred Stock for a per share amount in cash equal to: (i) the sum of (A) the liquidation preference (reflecting increases for compounded dividends) thereof plus (B) all accrued dividends as of the applicable redemption date, multiplied by (ii) (A) 105% if the redemption occurs at any time prior to the seventh anniversary of the Closing Date and (B) 100% if the redemption occurs at any time on or after the seventh anniversary of the Closing Date. Upon certain change of control events involving the Company, the holders of the Series A Preferred Stock may, at such holder's election, convert their shares of Series A Preferred Stock into common stock at the then-current conversion price or require the Company to purchase all or a portion of such holder's shares of Preferred Stock that have not been so converted at a purchase price per share of Preferred Stock, payable in cash, equal to the greater of (I) (A) if the change of control effective date occurs at any time prior to the seventh anniversary of the Closing Date, the product of 105% multiplied by the sum of (x) the liquidation preference of such share of Series A Preferred Stock as of the change of control purchase date and (B) if the change of control effective date occurs on or after the seventh anniversary of the Closing Date, the sum of (x) the liquidation preference (reflecting increases for compounded dividends) of such share of Series A Preferred Stock as of the change of control purchase date and (II) the consideration that would have been payable in connection with such change of control if such share of Series A Preferred Stock had been converted into Common Stock immediately prior to the change of control.

We have applied the guidance in ASC 480-10-S99-3A, SEC Staff Announcement: Classification and Measurement of Redeemable Securities, and have therefore classified the Series A Preferred Stock outside of shareholders' equity on the Condensed Consolidated Balance Sheet because the shares contain liquidation features that are not solely within the Company's control. The Series A Preferred Stock was recorded at its fair value on the date of issuance net of \$2.5 million of issuance costs. The Company has elected not to adjust the carrying value of the Series A Preferred Stock to the liquidation preference of such shares because of the uncertainty of whether or when such an event would occur. Subsequent adjustments to increase the carrying value to the liquidation preferences will be made only when it becomes probable that such a liquidation event will occur.

### NOTE 10. NET LOSS PER SHARE

The following table sets forth the computation of basic and diluted net loss per share attributable to common stockholders for the three and six months ended June 30, (in thousands, except for per share amounts):

	Three Months Ended June 30,			Six Months Ended June 30,				
		2022		2021		2022		2021
Net loss attributable to Bright Health Group, Inc. common shareholders	\$	(284,127)	\$	(44,518)	\$	(488,299)	\$	(69,680)
Weighted-average number of shares outstanding used to compute net loss per share attributable to common stockholders, basic and diluted		629,201		160,942		628,984		150,616
Net loss per share attributable to common stockholders, basic and diluted	\$	(0.45)	\$	(0.28)	\$	(0.78)	\$	(0.46)

The following outstanding shares of potentially dilutive securities were excluded from the computation of diluted net loss per share because including them would have had an anti-dilutive effect for the six months ended June 30 (in thousands):

	Three Months Ended June 30,			
	2022	2021		
Redeemable convertible preferred stock (as converted to common stock)	168,932	_		
Stock options to purchase common stock	68,203	72,219		
Restricted stock units	36,652	_		
Total	273,787	72,219		

### NOTE 11. COMMITMENTS AND CONTINGENCIES

**Legal proceedings:** In the normal course of business, we could be involved in various legal proceedings such as, but not limited to, the following: lawsuits alleging negligence in care or general liability, violation of regulatory bodies' rules and regulations, or violation of federal and/or state laws.

On January 6, 2022, a putative securities class action lawsuit was filed against us and certain of our officers and directors in the Eastern District of New York. The case is captioned *Marquez v. Bright Health Group, Inc.* et al., 1:22-cv-00101 (E.D.N.Y.). The lawsuit alleges, among other things, that we made materially false and misleading statements regarding our business, operations, which in turn adversely affected our stock price. An amended complaint was filed on June 24, 2022, which expands on the allegations in the original complaint and alleges a putative class period of June 24, 2021 through March 1, 2022. The amended complaint also adds as defendants the underwriters of our initial public offering. The court has not yet set a motion to dismiss briefing schedule.

By letter dated January 28, 2022, we received a demand from a purported shareholder to inspect our books and records pursuant to Delaware law. The demand sought information related to the December 6, 2021 Investment Agreement that the Company entered into with NEA and Cigna. The Company and the shareholder's counsel executed a confidentiality agreement, and we produced certain books and records in response to the demand. On June 3, 2022, the purported shareholder filed a putative class action complaint against us and our Board of Directors alleging that the standstill provisions and certain transfer restrictions in the Investment Agreement breached fiduciary duties to shareholders. The case is captioned Berger v. Adkins et al., 2022-0487 (Del. Ch.). The complaint seeks declaratory and injunctive relief, and an award of attorneys' fees, but does not allege damages. Plaintiff also filed a request for expedited discovery and a "prompt trial date." Plaintiff claims that expedited treatment is necessary because the standstill provisions and transfer restrictions are allegedly interfering with the stockholder franchise. Plaintiff also claims that a trial must be held before December 2022, which is when plaintiff claims that Cigna's standstill

period will expire. The Company filed a motion to dismiss the complaint and an opposition to Plaintiff's request for expedited treatment. The court has not yet set a schedule for either briefing of the motion to dismiss or trial.

We intend to vigorously defend the Company in the above actions, but there can be no assurance that we will be successful in any defense. Based on our assessment of the facts underlying the claims and the degree to which we intend to defend the Company in these matters, the amount or range of reasonably possible losses, if any, cannot be estimated. As a result, we have not accrued for any potential loss as of June 30, 2022 for these actions.

Other commitments: As of June 30, 2022, we have \$46.1 million outstanding, undrawn letters of credit under the Credit Agreement.

### NOTE 12. SEGMENTS AND GEOGRAPHIC INFORMATION

Our two reportable segments are Bright HealthCare and NeueHealth.

The following tables present the reportable segment financial information for the three and six months ended June 30, 2022 and 2021 (in thousands):

Three Months Ended June 30, 2022	Bright HealthCare	 NeueHealth	 Eliminations	Consolidated
Premium revenue	\$ 1,364,834	\$ 72,495	\$ 	\$ 1,437,329
Direct contracting revenue	_	137,205	_	137,205
Service revenue	34	12,811	_	12,845
Investment income	5,433	(16,184)	_	(10,751)
Total unaffiliated revenue	1,370,301	206,327		1,576,628
Affiliated revenue	_	215,805	(215,805)	_
Total segment revenue	1,370,301	422,132	(215,805)	1,576,628
Operating income (loss)	(229,602)	(18,485)	_	(248,087)
Depreciation and amortization	\$ 6,034	\$ 7,195	\$ _	\$ 13,229

Three Months Ended June 30, 2021	Bright HealthCare	NeueHealth	Eliminations	Consolidated
Premium revenue	\$ 1,023,759	\$ 18,327	\$ 	\$ 1,042,086
Direct contracting revenue	_	_	_	_
Service revenue	90	11,995	_	12,085
Investment income	1,158	 58,511		59,669
Total unaffiliated revenue	1,025,007	88,833		1,113,840
Affiliated revenue	_	25,481	(25,481)	_
Total segment revenue	1,025,007	114,314	(25,481)	1,113,840
Operating income (loss)	(115,964)	56,919	_	(59,045)
Depreciation and amortization	\$ 4,583	\$ 2,612	\$ _	\$ 7,195

Six Months Ended June 30, 2022	Bright HealthCare	NeueHealth	Eliminations	Consolidated
Premium revenue	\$ 2,958,335	\$ 159,444	\$ _	\$ 3,117,779
Direct contracting revenue	_	320,002	_	320,002
Service revenue	70	25,203	_	25,273
Investment income	6,301	(57,152)	_	(50,851)
Total unaffiliated revenue	2,964,706	 447,497	_	3,412,203
Affiliated revenue	_	595,587	(595,587)	_
Total segment revenue	2,964,706	 1,043,084	(595,587)	3,412,203
Operating income (loss)	(336,624)	(88,443)		(425,067)
Depreciation and amortization	\$ 12,073	\$ 14,197	\$ _	\$ 26,270

Six Months Ended June 30, 2021	Bright HealthCare	 NeueHealth	Eliminations	Consolidated
Premium revenue	\$ 1,865,684	\$ 37,033	\$ 	\$ 1,902,717
Direct contracting revenue	_	_	_	_
Service revenue	90	20,433	_	20,523
Investment income	2,404	62,754	_	65,158
Total unaffiliated revenue	1,868,178	120,220	_	1,988,398
Affiliated revenue	_	42,633	(42,633)	_
Total segment revenue	1,868,178	162,853	(42,633)	1,988,398
Operating income (loss)	(140,179)	58,301	_	(81,878)
Depreciation and amortization	\$ 6,940	\$ 4,836	\$ _	\$ 11,776

As a percentage of our total consolidated revenue, premium revenues and direct contracting revenues from CMS were 35% and 31% for the three months ended June 30, 2022 and 2021, respectively. For the six months ended June 30, 2022 and 2021 premium revenues and direct contracting revenues from CMS were 34% and 28%, respectively. The revenues from CMS are included in premium revenue of our Bright HealthCare segment and direct contracting revenue of our NeueHealth segment. For all periods presented, all of our long-lived assets were located in the United States, and all revenues were earned in the United States. We do not include asset information by reportable segment in the reporting provided to the chief operating decision maker.

### NOTE 13. INCOME TAXES

Income tax was an expense of \$2.9 million and benefit of \$19.5 million for the three months ended June 30, 2022 and 2021, respectively. For the six months ended June 30, 2022 and 2021, income tax was an expense of \$6.1 million and benefit of \$18.3 million, respectively. The impact from income taxes varies from the federal statutory rate of 21.0% due to state income taxes, changes in the valuation allowance for deferred tax assets and adjustments for permanent differences. For the three months ended June 30, 2022, the expense largely relates to amortization of originating goodwill from asset acquisitions and estimated state income taxes attributable to income earned in separate filing states without state net operating loss carryforwards. For the three and six months ended June 30, 2021, the benefit largely relates to adjustments to the valuation allowance for federal and state deferred tax assets, as well as the effect of deferred taxes recorded as part of business combination accounting for the Universal Care, Inc. (d.b.a. Brand New Day), THNM, Zipnosis, and Central Health Plan of California acquisitions.

We assess whether sufficient future taxable income will be generated to permit the use of deferred tax assets. This assessment includes consideration of the cumulative losses incurred over the three-year period ended June 30, 2022. Such objective evidence limits the ability to consider other subjective evidence, such as the Company's projections for future earnings. On the basis of this evaluation, we have recorded a valuation allowance for deferred tax assets to the extent that they cannot be

supported by reversals of existing cumulative temporary differences. Any federal tax benefit generated from losses in 2022 is expected to require an offsetting adjustment to the valuation allowance for deferred tax assets, and thus have no net effect on the income tax provision.

# NOTE 14. REDEEMABLE NONCONTROLLING INTEREST

Redeemable noncontrolling interests in our subsidiaries whose redemption is outside of our control are classified as temporary equity. The following table provides details of our redeemable noncontrolling interest activity for the three and six months ended June 30, 2022 and 2021 (in thousands):

	2022	 2021
Balance at January 1	\$ 128,407	\$ 39,600
(Losses) earnings attributable to noncontrolling interest	(2,681)	288
Measurement adjustment	17,285	329
Balance at March 31	\$ 143,011	\$ 40,217
Earnings attributable to noncontrolling interest	3,625	640
Tax distributions to noncontrolling interest holders	(1,894)	_
Measurement adjustment	 19,712	 155
Balance at June 30	\$ 164,454	\$ 41,012

### NOTE 15. DIRECT CONTRACTING

Beginning January 1, 2022, we began participating in CMS' DC Model with two DCEs participating through the global risk arrangement and assuming full risk for the total cost of care of aligned beneficiaries. As part of our participation in the DC Model, we are guaranteeing the performance of our care network of participating and preferred providers. The intention of the DC Model is to enhance the quality of care for Medicare FFS beneficiaries while reducing the administrative burden, supporting a focus on complex, chronically ill patients, and encouraging physician organizations that have not typically participated in Medicare FFS programs to serve Medicare FFS beneficiaries.

Key components of the financial agreement for the DC Model include:

- **Performance Year Benchmark:** The target amount for Medicare expenditures on covered services (Medicare Part A and B) furnished to a DCE's aligned beneficiaries during a performance year. The Performance Year Benchmark will be compared to the DCE's performance year expenditures. This comparison will be used to calculate shared savings and shared losses. The Performance Year Benchmark is established at the beginning of the performance year utilizing prospective trend estimates and is subject to retrospective trend adjustments, if warranted, before the Financial Reconciliation.
- **Risk-Sharing Arrangements:** Used in determining the percent of savings and losses that DCEs are eligible to receive as shared savings or may be required to repay as shared losses.
- **Financial Reconciliation:** The process by which CMS determines shared savings or shared losses by comparing the calculated total benchmark expenditure for a given DCE's aligned population to the actual expenditures of that DCE's aligned beneficiaries over the course of a performance year that includes various risk-mitigation options such as stop-loss reinsurance and risk corridors.
- **Risk-Mitigation Options:** Both DCEs elected to participate in a "stop-loss arrangement" for the current performance year offered by CMS. The "stop-loss arrangement" is designed to reduce the financial uncertainty associated with high-cost expenditures of individual beneficiaries. Additionally, CMS has created a mandatory risk corridor program that allocates the DCE's shared savings and losses in bands of percentage thresholds, after a deviation of greater than 25.0% of the Performance Year Benchmark.

#### Performance Guarantees

Through our participation in the DC Model, we determined that our arrangements with the providers of our DCE beneficiaries require us to guarantee their performance to CMS. At the beginning of the performance year, we recognized the Direct Contracting performance year obligation and receivable for the duration of the performance year. This receivable and obligation were measured at an amount equivalent to the Performance Year Benchmark per CMS that is representative of the expected Medicare expenditures for beneficiaries aligned to our DCEs. As we fulfill our obligation, we amortize the guarantee on a straight-line basis for the amount that represents the completed portion of the performance obligation. The receivable is amortized as we receive payment from CMS or receive CMS reporting detailing out-of-network claims paid by CMS on behalf of our aligned beneficiaries. At the end of each reporting period, we estimate out-of-network claims incurred by beneficiaries aligned to our DCEs but not yet reported and record a reserve for the estimated amount which is included in medical costs payable on the Condensed Consolidated Balance Sheets. For each performance year, the final consideration due to the DCEs by CMS (shared savings) or the consideration due to CMS by the DCEs (shared loss) is reconciled in the year following the performance year. Periodically during the performance year, CMS will measure the shared savings or loss and adjust the performance benchmark and thus the remaining performance obligation if we are in a probable shared loss position. The performance year benchmark is our best estimate of our obligation as we are unable to estimate the potential shared savings or loss due to the "stop-loss arrangement", risk corridor components of the agreement, and a number of variables including but not limited to risk ratings and benchmark trends that could have an inestimable impact on estimated future payments.

There were no financial statement impacts of the performance guarantee at June 30, 2021 or for the three and six-month period then ended. The tables below include the financial statement impacts of the performance guarantee at June 30, 2022 and for the three and six-month period then ended (*in thousands*):

	June 30, 2022			
Direct contracting performance year receivable (1)(2)	\$	396,104		
Direct contracting performance year obligation <sup>(2)(3)</sup>		310,603		

- (1) We estimate there to be \$95.3 million in out-of-network claims incurred by beneficiaries aligned to our DCE but not reported as of June 30, 2022; this is included in medical costs payable on the Condensed Consolidated Balance Sheets.
- (2) In May 2022, we received an updated benchmark from CMS resulting in the reduction of both our Direct contracting performance year receivable and obligation by \$97.6 million.
- (3) This obligation represents the consideration due to providers, net of the shared savings or loss for the period and amortization of the liability.

	e Months Ended une 30, 2022	Six Months Ended June 30, 2022		
Amortization of Direct contracting performance year receivable	\$ 156,808	\$	231,935	
Amortization of Direct contracting performance year obligation	164,404		347,201	
Direct contracting revenue	137,205		320,002	

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is intended to help the reader understand our business, financial condition, results of operations, liquidity and capital resources. This discussion should be read in conjunction with our unaudited condensed consolidated financial statements and accompanying notes and the "Risk Factors" included elsewhere in this Quarterly Report on Form 10-Q and our audited consolidated financial statements and the accompanying notes as well as the "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2021 Form 10-K and our Form 10-Q for the quarterly period ended March 31, 2022. Unless the context otherwise indicates or requires, the terms "we", "our", and the "Company" as used herein refer to Bright Health Group, Inc. and its consolidated subsidiaries.

### **Business Overview**

Bright Health Group was founded in 2015 to transform healthcare. Our mission of *Making Healthcare Right*. *Together*. is built upon the belief that by aligning the best local resources in healthcare delivery with the financing of care we can drive a superior consumer experience, optimize clinical outcomes, reduce systemic waste, and lower costs. We are a healthcare company building a national Integrated System of Care in close partnership with our Care Partners. Our differentiated approach is built on alignment, focused on the consumer, and powered by technology. Bright Health Group consists of two reportable segments: NeueHealth and Bright HealthCare:

**NeueHealth.** Our healthcare enablement and technology business, NeueHealth, is developing the next generation, integrated healthcare system. NeueHealth aims to significantly reduce the friction and current lack of coordination between payors and providers to enable a truly consumer-centric healthcare experience. As of June 2022, NeueHealth delivers high-quality virtual and in-person clinical care through its approximately 75 owned primary care clinics within an integrated care delivery system. Through these risk-bearing clinics, NeueHealth maintains over 555,000 unique patient relationships as of June 30, 2022, approximately 500,000 of which are served through value-based arrangements, across multiple payors.

**Bright HealthCare.** Our healthcare financing and distribution business, Bright HealthCare, delivers simple, personal, and affordable solutions to integrate the consumer into Bright Health's alignment model. Bright HealthCare currently aggregates and delivers healthcare benefits to over 1.0 million consumers through its various offerings, serving consumers across multiple product lines in 17 states. Bright HealthCare's customers include commercial health plans across 16 states, which serve approximately 1.0 million individuals, as well as MA products in 6 states, which serve over 120,000 lives and generally focus on higher risk, special needs populations.

# **COVID-19 Update**

The ongoing COVID-19 pandemic, including its effect on the macroeconomic environment, and the response of local, state, and federal governments to contain and manage the virus, continues to impact our business. The emergence of COVID-19 variants in the United States and abroad continues to prolong the risk of additional surges of the virus. In addition, certain new variants have emerged that appear more transmissible and more resistant to current vaccines. Some individuals have also delayed or are not seeking routine medical care to avoid COVID-19 exposure. These and other responses to the COVID-19 pandemic have meant that our Medical Cost Ratio ("MCR") may be subject to additional uncertainty as certain segments of the economy and workforce come back on line, members resume care that may have been foregone, and the broader population becomes vaccinated. Although the number of people who have been vaccinated has been increasing, the duration and severity of this pandemic is unknown and the extent of the business disruption and financial impact depends on factors beyond our knowledge and control.

For the three months ended June 30, 2022 and 2021, the impact of COVID-19 increased our MCR by 130 basis points and 320 basis points, respectively, reflecting an increase in medical costs of \$20.0 million and \$33.6 million, respectively. For the six months ended June 30, 2022 and 2021, the impact of COVID-19 increased our MCR by 230 basis points and 360 basis points, respectively, reflecting an increase in medical costs of \$78.5 million and \$68.4 million, respectively.

### **Business Update**

Our mission – Making Healthcare Right. Together. – is built on the belief that by connecting and aligning the best local resources in healthcare delivery with the financing of care, we can deliver better outcomes at a lower cost for all consumers.

In the year since we became a public company, our business has matured in scale, diversification, capabilities, and consistency in performance. We have achieved scale across some of the largest markets in the country, specifically in Florida, Texas, North Carolina and California. We continue to demonstrate diversification across both our Commercial and growing Medicare Advantage business. We have significantly grown our NeueHealth business, while demonstrating the differentiated performance of our Fully Aligned Care Model. In addition to that growth, we have made substantial progress on improving our underlying operating performance, developing our proprietary BiOS technology, and driving integration between our Bright HealthCare and NeueHealth businesses. These pieces together all drive key points of differentiation for Bright Health Group.

In the second quarter of 2022, we continued to deliver top-line growth, while making significant progress on our Fully Aligned Model and our operational improvements. We delivered strong growth in our core markets while effectively managing medical costs across all of our markets. Our second quarter of 2022 revenue increase is driven by year-over-year member growth, as we increased to approximately 970,000 Commercial consumers and approximately 120,000 Medicare Advantage consumers. Our consolidated revenues increased 41.5% year over year to \$1.6 billion. On a segment basis, Bright HealthCare revenue increased 33.6% year over year to \$1.4 billion, and NeueHealth revenue increased to \$422.1 million, compared to \$114.3 million in the prior year.

During the second quarter, we also continued to deliver on the focused actions and operational improvements we previously laid out. For example:

- Through our medical cost management efforts, we are achieving cost savings in line with our expectations, and we are experiencing lower COVID costs to this point in 2022. Overall, utilization across our business is lower and has been stable through the second quarter, We are also seeing the benefits of a larger percentage of our membership being retained from last year.
- Our risk adjustment performance is improved this year due to the larger retained member base, a more stable Special Enrollment Period and our operational improvements. In Florida, for example, our internal data shows we are achieving an approximately 25% improvement in risk adjustment on a per-member basis. We have also made improvements to our member engagement efforts in 2022. We have attributed members more quickly to our owned and affiliate care providers, and we are identifying members with complex health conditions who would benefit from care interventions earlier. Importantly, we are doing this for members in both our Commercial and Medicare Advantage plans. Our efforts around identifying higher-risk members supports our patient outreach, allowing us to better direct members to in-network care, as well as helping us to accurately capture the risk of the patient population we serve.
- Our technology development and operational capabilities have advanced in 2022. Our new Prism claims management and Panorama platforms are performing well and allowing us to achieve our target benchmarks for prompt pay, aged claims and appropriate denials. While the claims platform in our legacy markets continues to require more manual work, we made progress on claims processing in these markets and continued to bring down the median age of claims during the first half of 2022.
- We are also upgrading our provider facing systems, adding more automated and electronic processes for Care Providers, which we believe increases provider satisfaction, makes our business more efficient and drives better site of care selection, which should help lower medical costs.

We believe the operational improvements we've made in 2022 set us up well as we look out to 2023. We expect to continue our 2022 efforts on medical cost management, including implementing new contracts that reflect the scale of our business, driving lower medical costs for consumers. We expect further improvement in our engagement with members and accurately capturing the risk coding of these members across our markets. We also expect to benefit from the markets we entered in 2022 going into their second year, where we will have significantly more data on our members, and we expect to drive a meaningful

improvement in the accuracy of risk adjustment. We've driven an improvement in the MCR in both our Commercial and Medicare Advantage business in 2022 and expect to continue to improve our performance in 2023. We also expect to drive further profitability in our Direct Contracting business in the new ACO Reach program, building on our performance in 2022.

We view the market as being in a disciplined pricing environment heading into 2023 that supports the positive pricing actions we have taken. These pricing actions take into account our underlying unit cost structure, medical management initiatives, and our objective to move our business closer to our targeted long-term margins. Overall, we do not expect these pricing actions to meaningfully alter our competitive positioning in the aggregate, and we are positive on the potential consumer and enrollment benefits of the Advanced Premium Tax Credit subsidies extension in the proposed Inflation Reduction Act of 2022. We will also continue to advance our Fully Aligned Care Model and drive medical cost benefits from the combined strength of our Bright HealthCare and NeueHealth businesses. The net result of pricing next year across both Commercial and Medicare Advantage, combined with our medical cost efforts, are expected to drive improvement in gross margin and improve profitability.

### **Key Metrics and Non-GAAP Financial Measures**

In addition to our GAAP financial information, we review a number of operating and financial metrics, including the following key metrics, to evaluate our business, measure our performance, identify trends affecting our business, formulate our business plan and make strategic decisions. The following table provides the approximate consumers and patients served as of June 30, 2022 and 2021.

	As of Jun	e 30,
	2022	2021
Bright HealthCare Consumers Served		
Commercial <sup>(1)</sup>	970,000	550,000
Medicare Advantage	120,000	110,000
NeueHealth Patients		
Value-based Care Patient Lives	500,000	40,000

<sup>(1)</sup> Commercial plans include IFP and employer plans.

# Bright HealthCare Consumers Served

Consumers served include Bright HealthCare individual lives served via health insurance policies across multiple lines of business, primarily attributable to IFP products and MA plans in markets across the country. We believe growth in the number of consumers is a key indicator of the performance of our Bright HealthCare business. It also informs our management of the operational, clinical, technological and administrative functional area needs that will require further investment to support expected future consumer growth.

# Value-Based Care Patients

Value-based care patients are patients attributed to providers contracted under varied value-based care delivery models in which the responsibility for control of an attributed patient's medical care is transferred, in part or wholly, to our NeueHealth managed medical groups. We believe growth in the number of value-based care patients is a key indicator of the performance of our NeueHealth business. It also informs our management of the operational, clinical, technological and administrative functional area needs that will require further investment to support expected future patient growth. Over time, we expect our value-based care patients will increase as we convert fee-for-service arrangements into value-based care financial arrangements.

	Three Months June 30			Six Months Ended June 30,		
(\$ in thousands)	2022		2022		2021	
Net Loss	\$ (251,330)	(43,723)	\$	(431,959)	(68,268)	
Adjusted EBITDA(1)	\$ (194,860)	(93,766)	\$	(269,690)	(107,593)	

<sup>(1)</sup> See "Non-GAAP Financial Measures" below for reconciliations to the most directly comparable financial measures calculated in accordance with GAAP and related disclosures.

### **Non-GAAP Financial Measures**

### Adjusted EBITDA

We define Adjusted EBITDA as net loss excluding interest expense, income taxes, depreciation and amortization, any impairment of intangible assets, adjusted for the impact of acquisition and financing-related transaction costs, share-based compensation, changes in the fair value of equity securities, changes in the fair value of contingent consideration, contract termination costs and restructuring costs. Adjusted EBITDA has been presented in this Quarterly Report as a supplemental measure of financial performance that is not required by, or presented in accordance with, GAAP, because we believe it assists management and investors in comparing our operating performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. Management believes Adjusted EBITDA is useful to investors in highlighting trends in our operating performance, while other measures can differ significantly depending on long-term strategic decisions regarding capital structure, the tax jurisdictions in which we operate and capital investments. Management uses Adjusted EBITDA to supplement GAAP measures of performance in the evaluation of the effectiveness of our business strategies, to make budgeting decisions, to establish discretionary annual incentive compensation and to compare our performance against that of other peer companies using similar measures. Management supplements GAAP results with non-GAAP financial measures to provide a more complete understanding of the factors and trends affecting the business than GAAP results alone.

Adjusted EBITDA is not a recognized term under GAAP and should not be considered as an alternative to net income (loss) as a measure of financial performance or cash provided by operating activities as a measure of liquidity, or any other performance measure derived in accordance with GAAP. Additionally, this measure is not intended to be a measure of free cash flow available for management's discretionary use as we do not consider certain cash requirements such as interest payments, tax payments and debt service requirements. The presentation of this measure has limitations as an analytical tool and should not be considered in isolation, or as a substitute for analysis of our results as reported under GAAP. Because not all companies use identical calculations, the presentation of this measure may not be comparable to other similarly titled measures of other companies and can differ significantly from company to company.

The following table provides a reconciliation of net loss to Adjusted EBITDA for the periods presented:

		Three Month June 3		Six Months Ended June 30,		
(\$ in thousands)	'	2022	2021	2022	2021	
Net loss	\$	(251,330) \$	(43,723)	\$ (431,959)	\$ (68,268)	
Interest expense		337	4,142	1,530	4,688	
Income tax expense (benefit)		2,904	(19,464)	6,144	(18,298)	
Depreciation and amortization		13,229	7,195	26,270	11,776	
Impairment of intangible assets		_	_	6,720	_	
Transaction costs (a)		299	3,130	410	5,150	
Share-based compensation expense (b)		20,220	13,878	53,141	19,054	
Change in fair value of equity securities (c)		16,183	(58,511)	57,151	(62,754)	
Change in fair value of contingent consideration (d)		_	(413)	_	1,059	
Contract termination costs (e)		500	_	1,241	_	
Restructuring costs (f)		2,798	_	9,662	_	
Adjusted EBITDA	\$	(194,860) \$	(93,766)	\$ (269,690)	\$ (107,593)	

- (a) Transaction costs include accounting, tax, valuation, consulting, legal and investment banking fees directly relating to business combinations and certain costs associated with our initial public offering. These costs can vary from period to period and impact comparability, and we do not believe such transaction costs reflect the ongoing performance of our business.
- (b) Represents non-cash compensation expense related to stock option and restricted stock unit award grants, which can vary from period to period based on a number of factors, including the timing, quantity and grant date fair value of the awards.
- (c) Beginning in 2022, Adjusted EBITDA excludes the impact of changes in unrealized gains and losses on equity securities. The comparable period in 2021 has been recast to exclude changes in unrealized gains and losses on equity securities.
- (d) Represents the non-cash change in fair value of contingent consideration from business combinations, which is remeasured at fair value each reporting period.
- (e) Represents amounts paid for early termination of existing vendor contracts.
- (f) Restructuring costs represents severance costs as part of a workforce reduction in 2022.

# Acquisitions

Effective March 31, 2021, we acquired THNM, which offers policies available through the commercial market for individual on- and off-exchange and employer-sponsored health coverage. In addition, we acquired Zipnosis on March 31, 2021, which is a telehealth platform that offers virtual care to health systems around the U.S. This NeueHealth acquisition was completed to enhance our proprietary technology platform, DocSquad, and our consumer and provider connectivity with Zipnosis' virtual care capabilities.

Effective April 1, 2021, we acquired CHP, an insurance provider of MA HMO services. This Bright HealthCare acquisition was completed to gain synergies from leveraging CHP's clinical model and California consumer expertise to continue to expand our MA business in the California market.

Effective July 1, 2021, we acquired Centrum, a value-based primary care focused, multi-specialty medical group, serving Commercial, Medicare, and Medicaid consumers across multiple payors. This NeueHealth acquisition was completed for the incremental financial benefits achievable through our integrated care delivery model, whereby Bright HealthCare members are cared for under value-based arrangements with Centrum. This model brings together the financing, distribution, and delivery of high-quality healthcare and provides the opportunity to enhance our overall margin potential.

See Note 2, Business Combinations, in our condensed consolidated financial statements of this Quarterly Report. for more information regarding our business combinations.

# **Results of Operations**

The following table summarizes our unaudited Condensed Consolidated Statements of Income (Loss) data and other financial information for the three and six months ended June 30, 2022 and 2021.

(\$ in thousands)		Three Months Ended June 30,				Six Months Ended June 30,			
Condensed Consolidated Statements of Income (loss) and operating data:	2022		2021		2022		2021		
Revenue:									
Premium revenue	\$	1,437,329	\$	1,042,086	\$	3,117,779	\$	1,902,717	
Direct contracting revenue		137,205		_		320,002		_	
Service revenue		12,845		12,085		25,273		20,523	
Investment income (loss)		(10,751)		59,669		(50,851)		65,158	
Total revenue		1,576,628		1,113,840		3,412,203		1,988,398	
Operating expenses									
Medical costs		1,398,166		904,630		2,978,762		1,589,200	
Operating costs		413,320		261,060		832,238		469,300	
Depreciation and amortization		13,229		7,195		26,270		11,776	
Total operating expenses		1,824,715		1,172,885		3,837,270		2,070,276	
Operating loss		(248,087)		(59,045)		(425,067)		(81,878)	
Interest expense		337		4,142		1,530		4,688	
Other income		2		_		(782)		_	
Loss before income taxes		(248,426)		(63,187)		(425,815)		(86,566)	
Income tax expense		2,904		(19,464)		6,144		(18,298)	
Net loss		(251,330)		(43,723)		(431,959)		(68,268)	
Net earnings attributable to non-controlling interest		(23,336)		(795)		(37,941)		(1,412)	
Series A preferred stock dividend accrued		(9,461)		_		(18,399)		_	
Net loss attributable to Bright Health Group, Inc. common shareholders	\$	(284,127)	\$	(44,518)	\$	(488,299)	\$	(69,680)	
Adjusted EBITDA	\$	(194,860)	\$	(93,766)	\$	(269,690)	\$	(107,593)	
Medical Cost Ratio (1)		88.8%		86.8%		86.6%		83.5%	
Operating Cost Ratio (2)		26.2%		23.4%		24.4%		23.6%	

- (1) Medical Cost Ratio is defined as medical costs divided by premium and direct contracting revenue.
- (2) Operating Cost Ratio is defined as operating costs divided by total revenue.

Total revenues increased by \$462.8 million, or 41.5%, for the three months ended June 30, 2022 as compared to the same period in 2021, which was driven by premium revenue due to an increase of approximately 340,000 Bright HealthCare consumers and over 460,000 value-based care patient lives. In addition, two DCEs aligned with our NeueHealth segment began participating in the DC Model effective January 1, 2022, which contributed \$137.2 million of the increase in total revenue. The increases in premium revenue and Direct contracting revenue were partially offset by an investment loss for the three months ended June 30, 2022, as a result of \$16.2 million of unrealized loss from investments in equity securities, compared to an unrealized gain of \$58.5 million in the prior-year period.

Total revenues increased by \$1.4 billion, or 71.6%, for the six months ended June 30, 2022 as compared to the same period in 2021. This increase is driven by increases in Bright HealthCare consumers and value-based care patient lives, as well as \$320.0 million of Direct contracting revenue. The increases in premium revenue and Direct contracting revenue were partially offset by an investment loss for the six months ended June 30, 2022, as a result of \$57.2 million of unrealized loss from investments in equity securities, compared to an unrealized gain of \$62.8 million in the prior-year period.

Medical costs increased by \$493.5 million, or 54.6%, for the three months ended June 30, 2022 as compared to the same period in 2021. The increase in medical costs was driven by an increase in consumers through both organic growth in consumers and inorganic growth attributable to the acquisition of Centrum. Medical costs incurred associated with beneficiaries aligned to our DCEs also contributed to the increase. Medical costs increased by \$1.4 billion, or 87.4%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in medical costs was driven by consistent factors with the three months ended June 30, 2022 with additional impact from the acquisitions of CHP and THNM, which were acquired on April 1, 2021 and March 31, 2021, respectively.

Our MCR of 88.8% for the three months ended June 30, 2022 increased 200 basis points compared to the same period in 2021. Our MCR included a 130 basis point and a 320 basis point unfavorable impact from COVID-19 costs for the three months ended June 30, 2022 and 2021, respectively. In addition, our MCR was impacted by Direct Contracting revenue recorded at a 97.9% MCR, which increased our MCR by 90 basis points. Our MCR of 86.6% for the six months ended June 30, 2022 increased 310 basis points compared to the same period in 2021. Our MCR included a 230 basis point and a 360 basis point unfavorable impact from COVID-19 costs for the six months ended June 30, 2022 and 2021, respectively. In addition, our MCR was impacted by Direct Contracting revenue recorded at a 97.2% MCR, which increased our MCR by 110 basis points.

Operating costs increased by \$152.3 million, or 58.3%, for the three months ended June 30, 2022 as compared to the same period in 2021. The increase in operating costs was primarily due to recording \$36.8 million of premium deficiency reserve ("PDR") expense and a \$27.3 million increase in compensation and benefit costs driven by increases in employees, a \$6.3 million increase in share-based compensation costs and \$2.4 million of restructuring severance costs as part of a workforce reduction in 2022. In addition, operating costs from new market entry and consumer growth, as well as marketing and selling expenses contributed to the year-over-year increase in operating costs. The three and six months ended June 30, 2022 also include a net increase of \$36.8 million of premium deficiency reserve expense due to expected future losses in certain markets in 2022 in our Bright HealthCare segment. Operating costs increased by \$362.9 million or 77.3% for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in operating costs was driven by consistent factors with the three months ended June 30, 2022. Operating costs for the six months ended June 30, 2022, also include a \$6.7 million impairment of intangible assets.

Our operating cost ratio of 26.2% for the three months ended June 30, 2022, increased 280 basis points compared to the same period in 2021. Our operating cost ratio of 24.4% for the six months ended June 30, 2022 increased 80 basis points compared to the same period in 2021. The increase in both 2022 periods was primarily due to recording \$36.8 million PDR expense in the three and six months ended June 30, 2022 and the unrealized loss on investments in equity securities compared to unrealized gains in the same periods in 2021. Excluding PDR and unrealized gains and losses on equity securities, our operating costs ratio decreased due to operating costs increasing at a slower rate than the increased premium revenues earned as a result of consumer growth and participation in the DC Model, as we continue to gain leverage on our operating costs as we grow.

Depreciation and amortization increased by \$6.0 million, or 83.9%, for the three months ended June 30, 2022 as compared to the same period in 2021, primarily due to \$4.1 million of amortization expense resulting from intangible assets acquired in the Centrum acquisition, for which there was no comparable amount in the three months ended June 30, 2021. Depreciation and amortization increased by \$14.5 million, or 123.1%, for the six months ended June 30, 2022 as compared to the same period in 2021, primarily due to \$8.2 million of amortization expense resulting from intangible assets acquired in the Centrum acquisition, for which there were no comparable amounts in the six months ended June 30, 2021, as well as \$2.7 million of amortization of intangibles acquired in the CHP and Zipnosis acquisitions, for which there were only comparable amounts in the three months ended June 30, 2021. Both 2022 periods also experienced an increase in depreciation expense compared to the same periods in 2021 primarily due to depreciation related to capitalized software projects completed in the past year.

Interest expense was \$0.3 million and \$4.1 million for the three months ended June 30, 2022 and 2021, respectively, which was due to interest on the Credit Agreement we entered into in March 2021. Interest expense for the six months ended June 30, 2022 and 2021 was \$1.5 million and \$4.7 million, respectively.

Income tax expense was \$2.9 million and \$6.1 million for the three and six months ended June 30, 2022, respectively. For the three and six months ended June 30, 2022, the income tax expense largely relates to amortization of originating goodwill from asset acquisitions and estimated state income taxes attributable to income earned in separate filing states without state net operating loss carryforwards. For the three and six months ended June 30, 2021, the income tax was a benefit of \$19.5 million and \$18.3 million, respectively, which was due to adjustments to the valuation allowance for federal and state deferred tax assets, as well as the effect of deferred taxes recorded as part of business combination accounting for the Brand New Day, Zipnosis, THNM, and CHP acquisitions.

#### Bright HealthCare

(\$ in thousands)	Three Months Ended June 30,				Six Months Ended June 30,			
Statement of income (loss) and operating data:	2022		2021		2022		2021	
Bright HealthCare:								
Commercial revenue	\$	945,274	\$	683,943	\$	2,108,498	\$	1,304,999
Medicare Advantage revenue		419,594		339,906		849,907		560,775
Investment income		5,433		1,158		6,301		2,404
Total revenue		1,370,301		1,025,007		2,964,706		1,868,178
Operating expenses:								
Medical costs		1,220,897		894,059		2,544,621		1,569,115
Operating costs		372,972		242,329		744,636		432,302
Depreciation and amortization		6,034		4,583		12,073		6,940
Total operating expenses		1,599,903		1,140,971		3,301,330		2,008,357
Operating loss	\$	(229,602)	\$	(115,964)	\$	(336,624)	\$	(140,179)
Medical Cost Ratio (MCR)		89.5 %		87.3 %		86.0 %	Ó	84.1 %

Commercial revenue increased by \$261.3 million, or 38.2%, for the three months ended June 30, 2022 as compared to the same period in 2021. Commercial revenue increased by \$803.5 million, or 61.6%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in revenues in both 2022 periods, compared to 2021, was driven by an increase in consumer lives of approximately 420,000 due to organic growth and entry into new markets in 2022 – particularly entry into Texas. These increases were partially offset by a \$562.4 million increase in risk adjustment payable in the three months ended June 30, 2022, which included a \$93.1 million increase in risk adjustment based on expected final settlement of the 2021 risk adjustment payable, as well as an increase in risk adjustment payable related to 2022.

Medicare Advantage revenue increased by \$79.7 million, or 23.4%, for the three months ended June 30, 2022 as compared to the same period in 2021. The increase was driven by favorable premium rates and an increase in consumer lives of approximately 10,000 due to organic growth. Medicare Advantage revenue increased by \$289.1 million, or 51.6%, for the six months ended June 30, 2022 as compared to the same period in 2021. The six months ended June 30, 2022 included \$129.2 million of revenue from our acquisition of CHP, which occurred on April 1, 2021. The remaining increase was primarily driven by favorable premium rates and organic consumer growth.

Medical costs increased by \$326.8 million or 36.6%, for the three months ended June 30, 2022 as compared to the same period in 2021. For the three months ended June 30, 2022 and 2021, the impact of COVID-19 increased our medical costs \$20.0 million and \$33.6 million, respectively. Medical costs increased by \$975.5 million, or 62.2%, for the six months ended June 30, 2022 as compared to the same period in 2021. For the six months ended June 30, 2022 and 2021, the impact of COVID-19 increased our medical costs \$78.5 million and \$68.4 million, respectively. The remaining increase in the 2022 periods is due to an approximately 65.2% increase in consumers, primarily in our Commercial business, partially offset by favorable medical

cost rates. The three and six months ended June 30, 2022 include \$53.3 million of favorable medical costs related to 2021, as well as favorable medical cost rates related to 2022. In addition, the six months ended June 30, 2022 included six months of medical costs from our acquisition of CHP, compared to the same period in 2021, which included three months of medical costs from CHP.

Our MCR of 89.5% for the three months ended June 30, 2022 increased 220 basis points compared to the same period in 2021. Our MCR for the three months ended June 30, 2022 included a 130 basis point unfavorable impact from COVID-19 costs. Our MCR for the three months ended June 30, 2021 included a 320 basis point unfavorable impact from COVID-19 costs. Our MCR of 86.0% for the six months ended June 30, 2022 increased 190 basis points compared to the same period in 2021. Our MCR included a 230 basis point and a 360 basis point unfavorable impact from COVID-19 costs for the six months ended June 30, 2022 and 2021, respectively. The increase in MCR in both 2022 periods compared to 2021, was primarily due to an increase in risk adjustment payable in our Commercial business.

Operating costs increased by \$130.6 million, or 53.9%, for the three months ended June 30, 2022 as compared to the same period in 2021. The increase was primarily due to increased compensation and benefit costs driven by an increase in employees and an increase in share-based compensation costs. The three and six months ended June 30, 2022 also include a net increase of \$36.8 million of premium deficiency reserve expense due to expected future losses in certain markets in 2022 in our Bright HealthCare segment. In addition, we experienced increases in operating costs from new market entry and increased marketing and selling expenses. Operating costs for the six months ended June 30, 2022 increased by \$312.3 million or 72.2% as compared to the same period in 2021. The increase in operating costs was driven by consistent factors with the three months ended June 30, 2022 with additional impact from a \$6.7 million impairment of intangible assets.

Depreciation and amortization increased by \$1.5 million, or 31.7%, for the three months ended June 30, 2022 as compared to the same period in 2021. The increase was due to an increase in depreciation expense primarily due to depreciation related to capitalized software projects completed in the past year. Depreciation and amortization increased by \$5.1 million, or 74.0%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase was due to \$2.4 million of amortization of intangibles acquired in the CHP acquisition, for which there were only comparable amounts in the three months ended June 30, 2021, as well as an increase in depreciation expense consistent with the three months ended June 30, 2022.

#### NeueHealth

(\$ in thousands)	Three Months Ended June 30,			Six Months Ended June 30,				
Statement of income (loss) and operating data:	2022 2021		2021	2022		2021		
NeueHealth:								
Premium revenue	\$	276,460	\$	36,172	\$	731,462	\$	64,846
Direct contracting revenue		137,205		_		320,002		_
Service revenue		24,651		19,631		48,772		35,253
Investment income (loss)		(16,184)		58,511		(57,152)		62,754
Total revenue		422,132		114,314		1,043,084		162,853
Operating expenses								
Medical costs		381,387		28,415		1,006,381		47,897
Operating costs		52,035		26,368		110,949		51,819
Depreciation and amortization		7,195		2,612		14,197		4,836
Total operating expenses		440,617		57,395		1,131,527		104,552
Operating income (loss)	\$	(18,485)	\$	56,919	\$	(88,443)	\$	58,301
Medical Cost Ratio (MCR)		92.2 %		78.6 %		95.7 %		73.9 %

Premium revenue increased by \$240.3 million, or 664.3%, for the three months ended June 30, 2022 as compared to the same period in 2021. Premium revenue increased by \$666.6 million, or 1028.0%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in premium revenue for the three and six months ended June 30, 2022 is primarily due to growth in capitated revenue driven by the acquisition of Centrum on July 1, 2021.

We began participating in the DC Model beginning in January 2022 through two DCEs aligned with our NeueHealth business. Direct contracting revenue was \$137.2 million and \$320.0 million for the three and six months ended June 30, 2022, respectively. This revenue was attributable to the alignment of beneficiaries to our DCE entities, which numbered approximately 47,000 at June 30, 2022. We received updated benchmark data from CMS during the second quarter of 2022, which resulted in a sequential decrease in Direct contracting revenue in the second quarter of 2022 compared to the first quarter of 2022. See Note 15, *Direct Contracting*, for additional information regarding our remaining performance obligation based on the most recent benchmark data.

Service revenue increased by \$5.0 million, or 25.6%, for the three months ended June 30, 2022 as compared to the same period in 2021. Service revenue increased by \$13.5 million, or 38.3%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in service revenue in both 2022 periods is primarily driven by increased intercompany network contract service revenue with our Bright HealthCare segment, which is charged on a per consumer per month basis and has increased due to market expansion and an increase in consumer lives. The acquisition of Zipnosis on March 31, 2021 also contributed to the year-over-year increase in service revenue.

We experienced a \$16.2 million investment loss for the three months ended June 30, 2022, compared to investment income of \$58.5 million in the three months ended June 30, 2021. For the six months ended June 30, 2022 and 2021 we experienced a \$57.2 million investment loss and \$62.8 million investment income, respectively. The investment income and loss in both periods was due to unrealized gains and losses on equity securities.

Medical costs were \$381.4 million for the three months ended June 30, 2022, an increase of \$353.0 million as compared to the same period in 2021, which was primarily driven by an increase in patient lives as a result of the Centrum acquisition, new market expansion and our participation in Direct Contracting beginning in January 2022. MCR was 92.2% for the three months ended June 30, 2022, compared to 78.6% for the three months ended June 30, 2021. The increase was primarily due to higher MCRs in new markets where we do not have prior history, as well as a higher MCR for our DCEs of 97.9%. Medical costs for the six months ended June 30, 2022 were \$1.0 billion, an increase of \$958.5 million as compared to the same period in 2021. The increase in medical costs was driven by consistent factors with the three months ended June 30, 2022, compared to 73.9% for the six months ended June 30, 2021. The increase in MCR was driven by consistent factors with the three months ended June 30, 2022 including a higher MCR for our DCEs of 97.2%.

Operating costs increased by \$25.7 million, or 97.3%, for the three months ended June 30, 2022 as compared to the same period in 2021. Operating costs increased by \$59.1 million, or 114.1%, for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in both 2022 periods was primarily due to increased compensation and benefit costs from more employees, and outsourced vendor fees in support of consumer growth, as well as costs from the Centrum acquisition.

Depreciation and amortization increased by \$4.6 million for the three months ended June 30, 2022 as compared to the same period in 2021. Depreciation and amortization increased by \$9.4 million for the six months ended June 30, 2022 as compared to the same period in 2021. The increase in both 2022 periods was primarily due to amortization expense of \$4.1 million and \$8.2 million for the three and six months ended June 30, 2022, respectively, resulting from intangible assets acquired as part of the Centrum acquisition, which occurred on July 1, 2021.

# **Liquidity and Capital Resources**

We assess our liquidity and capital resources in terms of our ability to generate adequate amounts of cash to meet our current and future needs. We have historically funded our operations and acquisitions primarily through the sale of stock, including the issuance of Series A Preferred Stock in January 2022, which generated cash proceeds of \$750.0 million, as well as through the issuance of common stock in June 2021 in connection with our initial public offering, which generated cash proceeds of \$887.3 million.

We expect to continue to incur operating losses for the foreseeable future. We believe that without any future financing, our current resources are insufficient to satisfy our obligations as they become due within one year after the date that the financial statements are issued. Our current lack of financial resources raises substantial doubt as to our ability to continue as a going concern.

In addition to our current capital needs, we regularly evaluate our future capital needs to support our future growth plans and other strategic opportunities that may arise. We may seek funds through borrowings or through additional rounds of financing, including private or public equity offerings. Our longer-term future capital requirements and ability to raise additional capital will depend on many forward-looking factors, including:

- investor confidence in our ability to continue as a going concern,
- our ability to continue executing on cost saving measures previously described, and
- our ability to successfully improve our profitability.

Our expected primary short-term uses of cash for our regulated insurance entities include ongoing disbursements for claims payments, the Direct Contracting performance year obligation, as well as payments into the risk adjustment program which generally occur in the third quarter. For our non-regulated entities, our expected short-term uses of cash include capital infusions into our regulated insurance entities, interest payments and other general and administrative costs. Our long-term cash requirements include operating lease obligations and redeemable noncontrolling interest.

Cash and investment balances held at regulated insurance entities are subject to regulatory restrictions and can only be accessed through dividends declared to the non-regulated parent company, pending regulatory approval, or through reimbursements related to administrative services agreements with the parent company. The Company declared no dividends from the regulated insurance entities to the parent company during the six months ended June 30, 2022 and 2021. The regulated legal entities are required to hold certain minimum levels of risk-based capital and surplus to satisfy regulatory requirements. As of June 30, 2022 and December 31, 2021, the amounts held in risk-based capital and surplus at regulated insurance legal entities was in excess of the minimum requirements, except for three states where we are currently working with the state departments of insurance to rectify potential instances of noncompliance.

# **Credit Agreement**

We have a \$350.0 million Credit Agreement, which matures on February 28, 2024. The Credit Agreement contains a covenant that requires the Company to maintain a total debt to capitalization ratio of (a) 0.25 to 1.00. The Credit Agreement also contains a covenant that require us to maintain a minimum liquidity of \$150.0 million. As of June 30, 2022, we had no short-term borrowings under the Credit Agreement.

The obligations under the Credit Agreement are secured by substantially all of the assets of the Company and its wholly owned subsidiaries that are designated as guarantors, including a pledge of the equity of each of its subsidiaries. Borrowings under the Credit Agreement accrue interest at the Company's election either at a rate of: the (i) the sum of (a) the greatest of (1) the Prime Rate (as defined in the Credit Agreement), (2) the rate of the Federal Reserve Bank of New York in effect plus 1/2 of 1.0% per annum, and (3) London interbank offered rate ("LIBOR"), plus 1% per annum, and (b) a margin of 4.0%; or (ii) the sum of (a) the LIBOR multiplied by a statutory reserve rate and (b) a margin of 5.0%. In addition, the commitment fee is 0.75% of the unused amount of the Credit Agreement.

Furthermore, the Credit Agreement contains covenants that, among other things, restrict the ability of the Company and its subsidiaries to make dividends or other distributions, incur additional debt, engage in certain asset sales, mergers, acquisitions or similar transactions, create liens on assets, engage in certain transactions with affiliates, change its business or make investments. In addition, the Credit Agreement contains other customary covenants, representations and events of default.

As of June 30, 2022, we had \$46.1 million of outstanding, undrawn letters of credit under the Credit Agreement, which reduce the amount available to borrow.

In July 2022, we borrowed \$153.9 million on the Credit Agreement at an effective annual interest rate of 8.32%.

# **Preferred Stock Financing**

On January 3, 2022, we issued 750,000 shares of the Series A Preferred Stock, par value \$0.0001 per share, for an aggregate purchase price of \$750.0 million. We used a portion of the proceeds to repay in full our \$155.0 million of outstanding borrowings under the Credit Agreement on January 4, 2022.

For additional information on the Series A Preferred Stock, see Note 9, Redeemable Convertible Preferred Stock, in our condensed consolidated financial statements of this Quarterly Report.

#### **Cash and Investments**

As of June 30, 2022, we had \$1.4 billion in cash and cash equivalents, \$833.9 million in short-term investments and \$861.7 million long-term investments on the consolidated balance sheet. Our cash and investments are held at non-regulated entities and regulated insurance entities.

As of June 30, 2022, we had non-regulated cash and cash equivalents of \$74.0 million, short-term investments of \$64.3 million and no long-term investments.

As of June 30, 2022, we had regulated insurance entity cash and cash equivalents of \$1.4 billion, of which \$2.7 million was restricted, short-term investments of \$769.6 million, of which \$3.5 million was restricted, and long-term investments of \$861.7 million, of which \$2.4 million was restricted.

#### **Cash Flows**

The following table presents a summary of our cash flows for the periods shown:

	Six Months Ended June 30,					
(\$ in thousands)	2022	2021				
Net cash provided by operating activities	\$ 726,6	4 \$	497,146			
Net cash used in investing activities	(951,58	5)	(368,221)			
Net cash provided by financing activities	591,2	<b>,</b> 9	889,023			
Net increase in cash and cash equivalents	366,3	8	1,017,948			
Cash and cash equivalents at beginning of period	1,061,1	19	488,371			
Cash and cash equivalents at end of period	\$ 1,427,5	7 \$	1,506,319			

# **Operating Activities**

During the six months ended June 30, 2022, net cash provided by operating activities increased by \$229.5 million compared to the six-month period ended June 30, 2021, primarily driven by the increase in consumer growth driving the increased risk adjustment and medical cost payables, partially offset by an increase in our net loss and a decrease in our accounts payable and other liabilities. We expect to pay \$1.0 billion during the three months ending September 30, 2022 to settle our 2021 risk adjustment liability due to CMS.

# **Investing Activities**

During the six months ended June 30, 2022, net cash used in investing activities increased by \$583.4 million compared to the six-month period ended June 30, 2021. The increase was primarily attributable to a \$788.9 million increase in purchases of investments, net of proceeds from sales, paydowns and maturities of investments, which was driven by additional investments at our regulated entities to support continued consumer growth. The increase of cash used for investments was partially offset by a \$210.2 million decrease in cash used for acquisitions compared to the six months ended June 30, 2021.

#### Financing Activities

During the six months ended June 30, 2022, net cash provided by financing activities decreased by \$297.8 million compared to the six months ended June 30, 2021, primarily due to a decrease in cash provided by equity financings. During the six-month period ended June 30, 2022, we received \$747.5 million of net proceeds from the issuance of Series A Preferred Stock in January 2022; whereas, we received net proceeds of \$887.3 million from the sale of our common stock in our initial public offering during the six-month period ended June 30, 2021. In addition, we repaid \$155.0 million of outstanding borrowings under the Credit Agreement during the six months ended June 30, 2022.

# **Critical Accounting Policies and Estimates**

The critical accounting policies that reflect our significant judgements and estimates used in the preparation of our condensed consolidated financial statements include those described in the 2021 Form 10-K and the Form 10-Q for the quarterly period ended March 31, 2022 under "Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies and Estimates." There have been no material changes to our critical accounting policies and estimates for the period ended June 30, 2022:

# **Recently Adopted Accounting Pronouncements**

For a description of recently issued accounting pronouncements, see Note 1, Organization and Basis of Presentation, in our condensed consolidated financial statements of this Quarterly Report.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our earnings and financial position are exposed to financial market risk, including those resulting from changes in interest rates.

# Interest Risk

The level of our pretax earnings is subject to market risk due to changes in interest rates and the resulting impact on investment income and interest expense. We invest in a professionally managed portfolio of securities, which includes debt securities of publicly traded companies, obligations of the U.S. government, domestic government agencies, and state and political subdivisions. Interest rate risk is highly sensitive due to many factors, including U.S. monetary and tax policies and other factors outside of our control. Assuming a hypothetical and immediate 1% increase in interest rates across the entire U.S. Treasury curve at June 30, 2022, the aggregate market value decrease to our regulated and unregulated portfolios would be approximately \$22.5 million.

# ITEM 4. CONTROLS AND PROCEDURES

# **Limitations on Effectiveness of Controls and Procedures**

In designing and evaluating our disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. In addition, the design of disclosure controls and procedures must reflect the fact that there are resource constraints and that management is required to apply judgment in evaluating the benefits of possible controls and procedures relative to their costs.

#### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated, as of the end of the period covered by this Quarterly Report on Form 10-Q, the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act). Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2022, our disclosure controls and procedures were not effective due to the material weakness in our internal control over financial reporting described below. In light of this fact, our management has performed additional analyses, reconciliations, and other post-closing procedures and has concluded that, notwithstanding the material weaknesses in our internal control over financial reporting, the condensed consolidated financial statements for the periods covered by and included in this Quarterly Report on Form 10-Q fairly present, in all material respects, our financial position, results of operations and cash flows for the periods presented in conformity with GAAP.

# Previously Reported Material Weakness in Internal Control Over Financial Reporting

As disclosed in our 2021 Form 10-K, we previously identified a material weakness related to claims pertaining to our IFP business, which were processed by a third-party service provider. The claims were processed inaccurately according to terms of provider contracts and/or related fee schedules, or did not consistently go through claims re-pricing, where necessary, prior to payment. As of June 30, 2022, we continue to have a material weakness in IFP third-party claims processing. Since the identification of this material weakness, we have been expanding the comprehensiveness of our pre-pay and post-pay claims quality assurance procedures and datamining capabilities designed to enable targeted identification of potential claims payment discrepancies or other process gaps. Additionally, we have established review procedures for certain claims that go through repricing but do not get repriced, to determine if additional action needs to be taken to ensure claims are processed as in-network or out-of-network. We also have a provider data improvement initiative underway, to address known issues with how provider data is being managed end-to-end. Among other objectives, the focus of this initiative is to address provider data issues that contributed to the identified claims processing errors.

# **Changes in Internal Control over Financial Reporting**

Other than the material weakness remediation actions discussed above, there have been no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Management continues to advance its remediation program to ensure that control deficiencies contributing to the material weakness are remediated.

# PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

Other than the matters described in Note 11, Commitments and Contingencies, we are not presently a party to any litigation the outcomes of which, we believe, if determined adversely to us, would individually or taken together have a material adverse effect on our business, operating results, cash flows, or financial condition.

# Item 1A. Risk Factors

This Quarterly Report on Form 10-Q should be read in conjunction with the risk factors included in our 2021 Form 10-K and our other filings with the SEC. Except as set forth below, there have been no material changes to the risk factors disclosed under the heading "Risk Factors" in our 2021 Form 10-K and Form 10-Q for the quarterly period ended March 31, 2022.

# We may not be able to continue as a going concern if we do not obtain additional financing in the future

We have a history of operating losses and our current lack of financial resources to meet future obligations raises substantial doubt as to our ability to continue as a going concern. Therefore, our ability to continue as a going concern is highly dependent upon us obtaining additional financing. Our current plan is to obtain additional equity financing; however, such additional capital may not be available to us on acceptable terms on a timely basis, or at all. If adequate funds are not available, or if the terms of potential funding sources are unfavorable, our business and our ability to develop would be harmed. Furthermore, any new equity we issue may result in the dilution of our existing stockholders.

Item 2. Unregistered Sale of Equity Securities and Use of Proceeds

None.

**Item 3. Defaults upon Senior Securities** 

None.

**Item 4. Mine Safety Disclosures** 

Not applicable.

**Item 5. Other Information** 

None.

# Item 6. Exhibits

# EXHIBIT INDEX

Exhibit Number	Description
3.1	Ninth Amended and Restated Certificate of Incorporation of Bright Health Group, Inc. (incorporated by reference to Exhibit 4.1 filed with the Registrant's Registration Statement on Form S-8 filed on June 28, 2021)
3.2	<u>Certificate of Designations of Series A Convertible Perpetual Preferred Stock of Bright Health Group, Inc. (incorporated by reference to Exhibit 3.1 filed with the Registrant's Current Report on Form 8-K filed on January 3, 2022)</u>
3.3	Amended and Restated Bylaws of Bright Health Group, Inc. (incorporated by reference to Exhibit 4.2 filed with the Registrant's Registration Statement on Form S-8 filed on June 28, 2021)
10.1	Second Amendment to the Second Amended and Restated Registration Rights Agreement, dated as of January 3, 2022, by and among Bright Health Group, Inc. and the other parties named therein. (incorporated by reference to Exhibit 10.1 filed with the Registrant's Current Report on Form 8-K filed on January 3, 2022)
31.1	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (11)
32.2	Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (11)
101	The following financial information from our Quarterly Report on Form 10-Q for the first quarter of fiscal 2022, filed with the SEC on August 12, 2022, formatted in Inline Extensible Business Reporting Language ("iXBRL")
104	Cover Page Interactive Data File (formatted as iXBRL and embedded within Exhibit 101)

<sup>\*</sup> Filed herewith

<sup>(1)</sup> The certifications in Exhibits 32.1 and 32.2 to this Quarterly Report on Form 10-Q shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# BRIGHT HEALTH GROUP, INC.

Dated: August 12, 2022 By: /s/ G. Mike Mikan

Name: G. Mike Mikan

Title: Vice Chairman, President and Chief Executive Officer

(Principal Executive Officer)

By: /s/ Catherine R. Smith

Name: Catherine R. Smith

Title: Chief Financial and Administrative Officer

(Principal Financial Officer)

By: /s/ Jeffrey J. Scherman

Name: Jeffrey J. Scherman
Title: Chief Accounting Officer

(Principal Accounting Officer)

# CERTIFICATION OF THE CHIEF EXECUTIVE OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# Certifications

- I, G. Mike Mikan, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Bright Health Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. [Omitted]
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 12, 2022

/s/ G. Mike Mikan

G. Mike Mikan

Vice Chairman, President and Chief Executive Officer

# CERTIFICATION OF THE CHIEF FINANCIAL OFFICER PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

# Certifications

- I, Catherine R. Smith, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Bright Health Group, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. [Omitted]
  - c. evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: August 12, 2022

/s/ Catherine R. Smith

Catherine R. Smith

Chief Financial and Administrative Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

# **Certification of Principal Executive Officer**

In connection with the Quarterly Report on Form 10-Q of Bright Health Group, Inc. (the "Company") for the period ended June 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 12, 2022

/s/ G. Mike Mikan

G. Mike Mikan

Vice Chairman, President and Chief Executive Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

# **Certification of Principal Financial Officer**

In connection with the Quarterly Report on Form 10-Q of Bright Health Group, Inc. (the "Company") for the period ended June 30, 2022 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 12, 2022

/s/ Catherine R. Smith

Catherine R. Smith

Chief Financial and Administrative Officer