

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 or 15(d)  
of the Securities Exchange Act of 1934**

**Date of Report (Date of Earliest Event Reported): October 29, 2024**

**TPG RE Finance Trust, Inc.**  
(Exact Name of Registrant as Specified in its Charter)

**Maryland**  
(State or Other Jurisdiction  
of Incorporation)

**001-38156**  
(Commission  
File Number)

**36-4796967**  
(IRS Employer  
Identification No.)

**888 Seventh Avenue, 35<sup>th</sup> Floor, New York, New York 10106**  
(Address of Principal Executive Offices) (Zip Code)

**(212) 601-4700**  
(Registrant's Telephone Number, Including Area Code)

**Not Applicable**  
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$0.001 per share	TRTX	New York Stock Exchange
6.25% Series C Cumulative Redeemable Preferred Stock, par value \$0.001 per share	TRTX PRC	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

**Item 2.02 Results of Operations and Financial Condition.**

On October 29, 2024, TPG RE Finance Trust, Inc. (the "Company") issued an earnings release and supplemental financial information presentation announcing its financial results for the third quarter ended September 30, 2024. Copies of the earnings release and supplemental financial information presentation are attached hereto as Exhibits 99.1 and 99.2, respectively, and are incorporated herein by reference.

The information in Item 2.02 of this Current Report, including Exhibits 99.1 and 99.2, is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, unless it is specifically incorporated by reference therein.

**Item 9.01 Financial Statements and Exhibits.****(d) Exhibits.**

<b>Exhibit No.</b>	<b>Description</b>
99.1	<a href="#">Earnings Release, dated October 29, 2024</a>
99.2	<a href="#">Supplemental Financial Information Presentation for the Quarter Ended September 30, 2024</a>
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TPG RE Finance Trust, Inc.

By: /s/ Robert Foley

Name: Robert Foley

Title: Chief Financial Officer

Date: October 29, 2024

## TPG RE Finance Trust, Inc. Reports Operating Results for the Quarter Ended September 30, 2024

October 29, 2024

**NEW YORK--(BUSINESS WIRE)--**TPG RE Finance Trust, Inc. (NYSE: TRTX) (“TRTX” or the “Company”) reported its operating results for the quarter ended September 30, 2024.

Regarding third quarter results, Doug Bouquard, Chief Executive Officer of TRTX, said: “Over the past quarter, TRTX delivered strong operating earnings, outearned our dividend by more than 115% and had no risk rating migration while maintaining a stable CECL reserve. As we seek to continue to take advantage of the attractive opportunity set within real estate credit, TPG’s integrated global real estate investing platform team enabled us to originate \$204 million of new investments. We believe that this capital deployment combined with our strong balance sheet and liquidity profile positions us well to continue to drive long-term shareholder value.”

### THIRD QUARTER 2024 ACTIVITY

- Recognized GAAP net income attributable to common stockholders of \$18.7 million, or \$0.23 per common share, based on a diluted weighted average share count of 81.4 million common shares. Book value per common share was \$11.41 as of September 30, 2024.
- Generated Distributable Earnings of \$23.0 million, or \$0.28 per common share, based on a diluted weighed average share count of 81.4 million common shares.
- Declared on September 13, 2024 a cash dividend of \$0.24 per share of common stock which was paid on October 25, 2024 to common stockholders of record as of September 27, 2024. The Company paid on September 30, 2024 to stockholders of record as of September 20, 2024 a quarterly dividend on its 6.25% Series C Cumulative Redeemable Preferred Stock of \$0.3906 per share.
- Originated three first mortgage loans with total loan commitments of \$204.0 million, an initial aggregate unpaid principal balance of \$199.8 million, a weighted average interest rate of Term SOFR plus 3.17%, a weighted average interest rate floor of 3.33% and a weighted average as-is loan-to-value ratio of 63.3%. Additionally, funded \$7.6 million of future funding obligations associated with previously originated and acquired loans.
- Received loan repayments of \$149.3 million, including three full loan repayments of \$141.1 million, involving the following property types: 41.5% hotel; 35.8% multifamily; and 22.7% mixed-use.
- Weighted average risk rating of the Company’s loan portfolio was 3.0 as of September 30, 2024, unchanged from June 30, 2024.
- Carried at quarter-end an allowance for credit losses of \$69.3 million, a decrease of \$0.3 million from \$69.6 million as of June 30, 2024. The quarter-end allowance equals 205 basis points of total loan commitments as of September 30, 2024 compared to 208 basis points as of June 30, 2024.
- Ended the quarter with \$357.0 million of near-term liquidity: \$211.3 million of cash-on-hand available for investment, net of \$15.0 million held to satisfy liquidity covenants under the Company’s secured financing agreements; undrawn capacity under secured financing arrangements of \$128.1 million; and undrawn capacity under asset-specific financing arrangements and secured revolving credit facility of \$2.6 million.
- Increased non-recourse, non-mark-to-market asset specific financings by \$72.0 million. Non-mark-to-market borrowings represented 79.7% of total borrowings at September 30, 2024.

## **SUBSEQUENT EVENTS**

- Received full loan repayments of two multifamily first mortgage loans with aggregate total loan commitments and aggregate unpaid principal balances of \$70.6 million and \$70.6 million, respectively. The loans carried a risk rating of 3.0 as of September 30, 2024.

The Company issued a supplemental presentation detailing its third quarter 2024 operating results, which can be viewed at <http://investors.tpgrefinance.com/>.

## **CONFERENCE CALL AND WEBCAST INFORMATION**

The Company will host a conference call and webcast to review its financial results with investors and other interested parties at 9:00 a.m. ET on Wednesday, October 30, 2024. To participate in the conference call, callers from the United States and Canada should dial +1 (877) 407-9716, and international callers should dial +1 (201) 493-6779, ten minutes prior to the scheduled call time. The webcast may also be accessed live by visiting the Company's investor relations website at <http://investors.tpgrefinance.com/event>.

## **REPLAY INFORMATION**

A replay of the conference call will be available after 12:00 p.m. ET on Wednesday, October 30, 2024 through 11:59 p.m. ET on Wednesday, November 13, 2024. To access the replay, listeners may use +1 (844) 512-2921 (domestic) or +1 (412) 317-6671 (international). The passcode for the replay is 13745416. The replay will be available on the Company's website for one year after the call date.

## **ABOUT TRTX**

TPG RE Finance Trust, Inc. is a commercial real estate finance company that originates, acquires, and manages primarily first mortgage loans secured by institutional properties located in primary and select secondary markets in the United States. The Company is externally managed by TPG RE Finance Trust Management, L.P., a part of TPG Real Estate, which is the real estate investment platform of global alternative asset management firm TPG Inc. (NASDAQ: TPG). For more information regarding TRTX, visit <https://www.tpgrefinance.com/>.

## **FORWARD-LOOKING STATEMENTS**

This earnings release contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements are subject to various risks and uncertainties, including, without limitation, statements relating to the performance of the investments of TPG RE Finance Trust, Inc. (the “Company” or “TRTX”); global economic trends and economic conditions, including heightened inflation, slower growth or recession, changes to fiscal and monetary policy, higher interest rates, stress to the commercial banking systems of the U.S. and Western Europe, labor shortages, currency fluctuations and challenges in global supply chains; the Company’s ability to originate loans that are in the pipeline and under evaluation by the Company; financing needs and arrangements; and the risks, uncertainties and factors set forth under the heading “Risk Factors” in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023, as such risk factors may be updated from time to time in the Company’s periodic filings with the Securities and Exchange Commission (the “SEC”), which are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov). Forward-looking statements are generally identifiable by use of forward-looking terminology such as “may,” “will,” “should,” “potential,” “intend,” “expect,” “endeavor,” “seek,” “anticipate,” “estimate,” “believe,” “could,” “project,” “predict,” “continue” or other similar words or expressions. Forward-looking statements are based on certain assumptions, discuss future expectations, describe existing or future plans and strategies, contain projections of results of operations, liquidity and/or financial condition or state other forward-looking information. Statements, among others, relating to the Company’s ability to take advantage of the attractive opportunity set within real estate credit and drive long-term shareholder value, are forward-looking statements, and the Company cannot assure you that it will achieve such results. The ability of TRTX to predict future events or conditions or their impact or the actual effect of existing or future plans or strategies is inherently uncertain. Although the Company believes that such forward-looking statements are based on reasonable assumptions, actual results and performance in the future could differ materially from those set forth in or implied by such forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements, which reflect the Company’s views only as of the date of this earnings release. Except as required by law, neither the Company nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements appearing in this earnings release. The Company does not undertake any obligation to update any forward-looking statements contained in this earnings release as a result of new information, future events or otherwise. Past performance is not indicative nor a guarantee of future returns. Yield data are shown for illustrative purposes only and have limitations when used for comparison or for other purposes due to, among other matters, volatility, credit or other factors.

## **INVESTOR RELATIONS CONTACT**

+1 (212) 405-8500  
[IR@tpgrefinance.com](mailto:IR@tpgrefinance.com)

## **MEDIA CONTACT**

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Courtney Power  
+1 (415) 743-1550  
[media@tpg.com](mailto:media@tpg.com)

## Non-GAAP Financial Measures Reconciliation

### Distributable Earnings

Distributable Earnings is a non-GAAP measure, which we define as GAAP net income (loss) attributable to our common stockholders, including realized gains and losses from loan write-offs, loan sales and other loan resolutions (including conversions to real estate owned ("REO")), regardless of whether such items are included in other comprehensive income or loss, or in GAAP net income (loss), and excluding (i) non-cash stock compensation expense, (ii) depreciation and amortization expense, (iii) unrealized gains (losses) (including credit loss expense (benefit), net), and (iv) certain non-cash or income and expense items. The exclusion of depreciation and amortization expense from the calculation of Distributable Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments.

We believe that Distributable Earnings provides meaningful information to consider in addition to our net income (loss) and cash flow from operating activities determined in accordance with GAAP. We generally must distribute at least 90% of our net taxable income annually, subject to certain adjustments and excluding any net capital gains, for us to continue to qualify as a real estate investment trust for U.S. federal income tax purposes. We believe that one of the primary reasons investors purchase our common stock is to receive our dividends. Because of our investors' continued focus on our ability to pay dividends, Distributable Earnings is an important measure for us to consider when determining our distribution policy and dividends per common share. Further, Distributable Earnings helps us to evaluate our performance excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan investment and operating activities.

Distributable Earnings excludes the impact of our credit loss provision or reversals of our credit loss provision, but only to the extent that our credit loss provision exceeds any realized credit losses during the applicable reporting period.

A loan will be written off as a realized loss when it is deemed non-recoverable or upon a realization event. Such a realized loss would generally be recognized at the time the loan receivable is settled, transferred or exchanged, or in the case of foreclosure, when the underlying property is foreclosed upon or sold. Non-recoverability may also be concluded by us if, in our determination, it is nearly certain that all amounts due will not be collected. A realized loss may equal the difference between the cash or consideration received or expected to be received, and the net book value of the loan, reflecting our economics as it relates to the ultimate realization of the asset.

Distributable Earnings does not represent net income (loss) or cash generated from operating activities and should not be considered as an alternative to GAAP net income (loss), an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

### Reconciliation of GAAP Net Income Attributable to Common Stockholders to Distributable Earnings

The table below reconciles GAAP net income attributable to common stockholders and related diluted per share amounts to Distributable Earnings and related diluted per share amounts (\$ in thousands, except per share data):

	Three Months Ended,	
	September 30, 2024	Per Diluted Share <sup>(1)</sup>
Net income attributable to common stockholders	\$ 18,676	\$ 0.23
Depreciation and amortization	3,453	0.04
Non-cash stock compensation expense	1,141	0.01
Credit loss (benefit), net	(301)	—
Distributable earnings before realized losses from loan sales and other loan resolutions	\$ 22,969	\$ 0.28
Realized loss on loan write-offs, loan sales and REO conversions	—	—
Distributable earnings	\$ 22,969	\$ 0.28
Weighted average common shares outstanding, diluted	81,365,205	

(1) Numbers presented may not foot due to rounding.

# Third Quarter 2024 Supplemental Information

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October 29, 2024



# Forward-Looking Statements and Other Disclosures

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), which reflect our current views with respect to, among other things, our operations and financial performance. You can identify these forward-looking statements by the use of words such as "outlook," "believe," "expect," "potential," "continue," "may," "should," "seek," "approximately," "predict," "intend," "will," "plan," "estimate," "anticipate," the negative version of these words, other comparable words or other statements that do not relate strictly to historical or factual matters. By their nature, forward-looking statements speak only as of the date they are made, are not statements of historical fact or guarantees of future performance and are subject to risks, uncertainties, assumptions or changes in circumstances that are difficult to predict or quantify. Our expectations, beliefs and projections are expressed in good faith, and we believe there is a reasonable basis for them. However, there can be no assurance that management's expectations, beliefs and projections will occur or be achieved, and actual results may vary materially from what is expressed in or indicated by the forward-looking statements.

There are a number of risks, uncertainties and other important factors that could cause our actual results to differ materially from the forward-looking statements contained in this presentation. Such risks, uncertainties and other important factors include, among others, the risks, uncertainties and factors set forth under the heading "Risk Factors" in our Form 10-K filed with the Securities and Exchange Commission (the "SEC") on February 20, 2024, as such risk factors may be updated from time to time in our periodic filings with the SEC, which are accessible on the SEC's website at [www.sec.gov](http://www.sec.gov). Such risks, uncertainties and other factors include, but are not limited to, the following:

- the general political, economic, regulatory, competitive and other conditions in the markets in which we invest;
- the level and volatility of prevailing interest rates and credit spreads;
- adverse changes in the real estate and real estate capital markets;
- general volatility of the securities markets in which we participate;
- changes in our business, investment strategies or target assets;
- difficulty in obtaining financing or raising capital;
- an inability to borrow incremental amounts or an obligation to repay amounts under our financing arrangements;
- reductions in the yield on our investments and increases in the cost of our financing;
- events giving rise to increases in our current expected credit loss reserve;
- adverse legislative or regulatory developments, including with respect to tax laws, securities laws and the laws governing financing and lending institutions;
- acts of God such as hurricanes, floods, earthquakes, wildfires, mudslides, volcanic eruptions, and other natural disasters, acts of war and/or terrorism and other events that may cause unanticipated and uninsured performance declines and/or losses to us or the owners and operators of the real estate securing our investments;
- global economic trends and economic conditions, including heightened inflation, slower growth or recession, changes to fiscal and monetary policy, higher interest rates, structural shifts and regulatory changes to the commercial banking systems of the U.S. and Western Europe, labor shortages, currency fluctuations and challenges in global supply chains;
- the failure of any banks with which we and/or our borrowers have a commercial relationship could adversely affect, among other things, our borrower's ability to access deposits or obtain financing on favorable terms or at all;
- higher interest rates imposed by the Federal Reserve may lead to a decrease in prepayment speeds and an increase in the number of borrowers who exercise extension options, which could extend beyond the term of certain secured financing agreements we use to finance our loan investments;
- reduced demand for office space, including as a result of the COVID-19 pandemic and/or hybrid work schedules which allow work from remote locations other than the employer's office premises;
- changes in the availability of attractive loan and other investment opportunities, whether they are due to competition, regulation or otherwise;
- deterioration in the performance of properties securing our investments that may cause deterioration in the performance of our investments, adversely impact certain of our financing arrangements and our liquidity, and potentially expose us to principal losses on our investments;
- defaults by borrowers in paying debt service or principal on outstanding indebtedness;
- the adequacy of collateral securing our investments and declines in the fair value of our investments;
- adverse developments in the availability of desirable investment opportunities, whether due to competition regulation or otherwise;
- difficulty or delays in redeploying the proceeds from repayments of our existing investments;
- increased competition from entities engaged in mortgage lending and/or investing in our target assets;
- difficulty in successfully managing our growth, including integrating new assets into our existing systems;
- the cost of operating our platform, including, but not limited to, the cost of operating a real estate investment platform and the cost of operating as a publicly traded company;
- the availability of qualified personnel and our relationship with our Manager;
- conflicts with TPG and its affiliates, including our Manager, the personnel of TPG providing services to us, including our officers, and certain funds managed by TPG;
- our qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes and our ability to maintain our exemption or exclusion from registration under the Investment Company Act of 1940, as amended (the "Investment Company Act"); and
- authoritative U.S. generally accepted accounting principles (or "GAAP") or policy changes from standard-setting bodies such as the Financial Accounting Standards Board ("FASB"), the SEC, the Internal Revenue Service ("IRS"), the New York Stock Exchange ("NYSE") and other authorities that we are subject to, as well as their counterparts in any foreign jurisdictions where we might do business.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. We caution you that the risks, uncertainties and other factors referenced above may not contain all of the risks, uncertainties and other factors that are important to you. In addition, we cannot assure you that we will realize the results, benefits or developments that we expect or anticipate or, even if substantially realized, that they will result in the consequences or affect us or our business in the way expected. All forward-looking statements in this presentation apply only as of the date made and are expressly qualified in their entirety by the cautionary statements included in this presentation and in other filings we make with the SEC. We undertake no obligation to publicly update or revise any forward-looking statements to reflect subsequent events or circumstances, except as required by law.

# TRTX By the Numbers

Loan Portfolio <sup>1</sup>		Liquidity & Capitalization		Dividend & Earnings	
<b>\$3.4 billion</b> Loan Investment Portfolio		<b>\$4.1 billion</b> Financing Capacity		<b>\$0.24</b> 3Q24 Common Stock Dividend Declared	
<b>\$70.5 million</b> Average Loan Size	<b>100%</b> Scheduled Interest Collected	<b>79.7%</b> Non-Mark-to-Market Financing	<b>2.0x</b> Debt-to-Equity Ratio <sup>3</sup>	<b>\$0.23</b> 3Q24 GAAP Income per Diluted Share <sup>6</sup>	<b>\$0.28</b> 3Q24 Distributable Earnings per Diluted Share <sup>7</sup>
<b>3.0</b> Weighted Average Risk Rating <sup>3</sup>	<b>8.81%</b> Weighted Average All-in Yield <sup>2</sup> <b>3.71%</b> Weighted Average Credit Spread	<b>2.00%</b> Weighted Average Cost of Funds <sup>4</sup>	<b>77.5%</b> Weighted Average Approved Advance Rate	<b>11.3%</b> Annualized Dividend Yield <sup>8</sup>	<b>\$0.72</b> Common Dividends Declared YTD 2024
<b>99.7%</b> Floating Rate Portfolio	<b>67.2%</b> Weighted Average LTV <sup>3</sup>	<b>\$357.0 million</b> of Liquidity <sup>5</sup>		<b>\$11.41</b> Book Value per Share at September 30, 2024	

1. Includes one fixed rate contiguous mezzanine loan

2. In addition to credit spread, all-in yield includes the amortization of deferred origination fees, purchase price discount, and accrual of both extension and exit fees. All-in yield for the total portfolio assumes Term SOFR as of September 30, 2024 for weighted average calculations

3. See Appendix for definitions, including LTV, Debt-to-Equity ratio, and a description of the Company's Loan Risk Rating scale

4. Weighted average cost of funds excludes current index rate or index rate floor, as applicable

5. See page 5 for additional detail

6. Calculated on Net Income Attributable to Common Stockholders; refer to Appendix for reconciliation from GAAP Net Income to Net Income Attributable to Common Stockholders

7. Refer to Appendix for reconciliation from GAAP Net Income to Distributable Earnings

8. Represents an annualized dividend yield based on the September 30, 2024 closing share price of \$8.53

Note: Data as of September 30, 2024 unless otherwise noted. Liquidity and capitalization information excludes REO related financings with the exception of the Company's Debt-to-Equity Ratio calculation, as defined

# 3Q24 Operating Results

(\$ in millions)	Net Income Attributable to Common Stockholders <sup>1</sup>	Adjustments	Distributable Earnings <sup>2</sup>	Distributable Earnings per Common Share, Diluted	
Interest Income	\$77.9	\$—	\$77.9	\$0.96	\$0.23 GAAP Income per Diluted Share <sup>1</sup>
Interest Expense	(48.6)	—	(48.6)	(0.60)	
<b>Net Interest Income</b>	<b>\$29.3</b>	<b>\$—</b>	<b>\$29.3</b>	<b>\$0.36</b>	
Management and Incentive Fees	(5.1)	—	(5.1)	(0.06)	
Stock Compensation Expense	(1.1)	1.1	—	—	
Revenue and Expense from REO operations, net	(0.9)	3.5	2.6	0.03	
Other Income & Expenses <sup>3</sup>	(0.2)	—	(0.2)	—	
Preferred Stock Dividends & Participating Securities' Share in Earnings	(3.5)	—	(3.5)	(0.04)	
<b>Net Income Before Credit Loss Benefit</b>	<b>\$18.4</b>	<b>\$4.6</b>	<b>\$23.1</b>	<b>\$0.28</b>	\$0.28 Distributable Earnings per Diluted Share <sup>2</sup>
Credit Loss Benefit	0.3	(0.3)	—	—	
<b>Total</b>	<b>\$18.7</b>	<b>\$4.3</b>	<b>\$23.0</b>	<b>\$0.28</b>	
<i>Per Common Share, Diluted</i>	<i>\$0.23</i>	<i>\$0.05</i>	<i>\$0.28</i>		

## QoQ Change in Book Value



1. Refer to Appendix for reconciliation from GAAP Net Income to Net Income Attributable to Common Stockholders

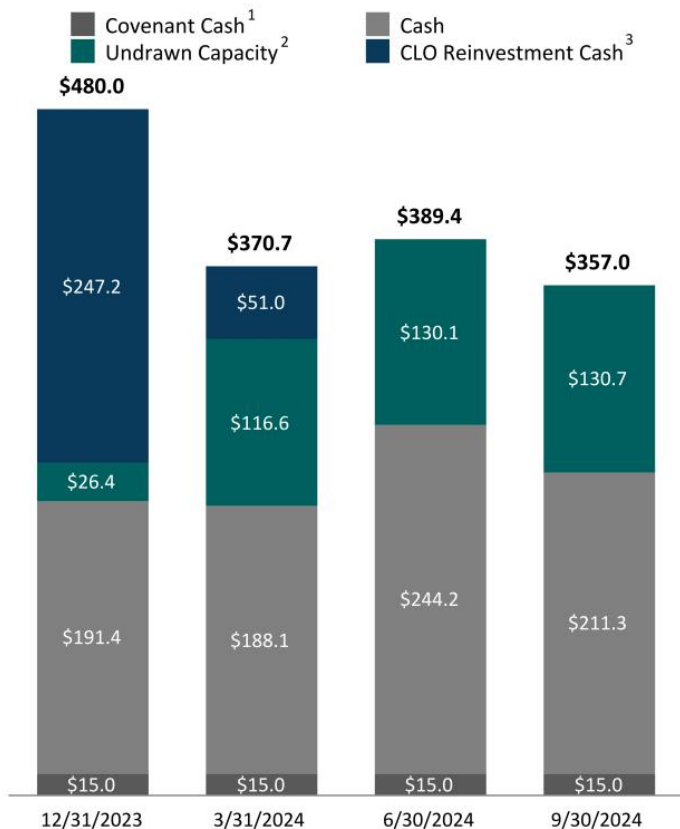
2. Refer to Appendix for reconciliation from GAAP Net Income to Distributable Earnings

3. Includes the following income statement line items: Other Income, Professional Fees, General and Administrative, Servicing and Asset Management Fees, Income Tax Expense

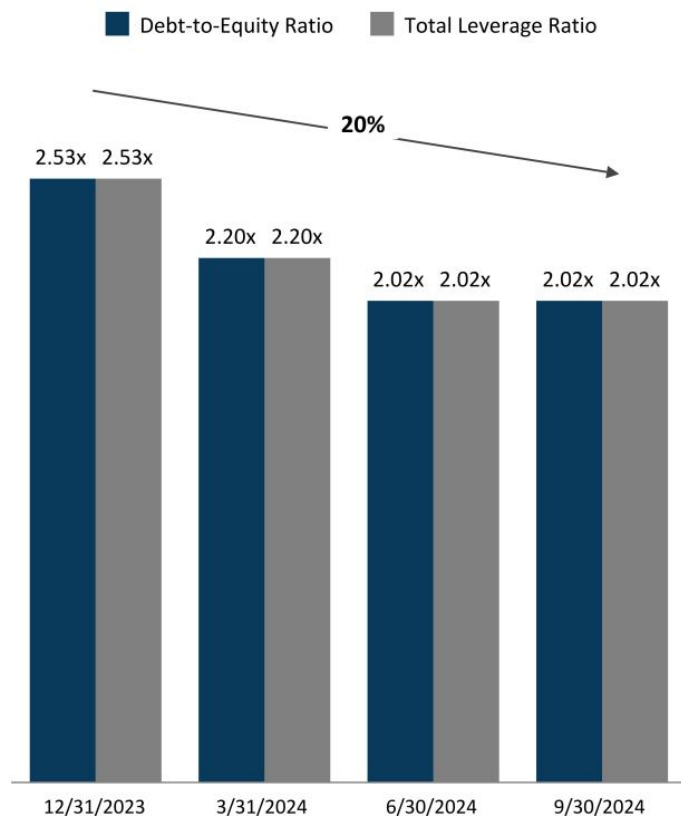
Note: Totals may not sum due to rounding

# Liquidity and Leverage

## Available Liquidity (\$ in millions)



## Leverage Ratios<sup>4,5</sup>



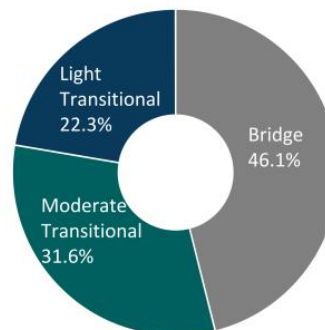
1. Cash held to satisfy liquidity covenants under secured credit agreements  
 2. Available for Eligible Collateral, as defined in relevant loan portfolio financing arrangements  
 3. Includes collateralized loan obligation proceeds held at trustee  
 4. See Appendix for definitions of Debt-to-Equity Ratio and Total Leverage Ratio  
 5. See Appendix for a description of covenant requirements applicable to TRTX  
 Note: Totals may not sum due to rounding

# Loan Portfolio

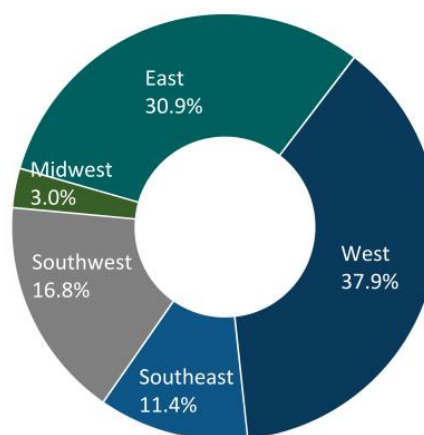
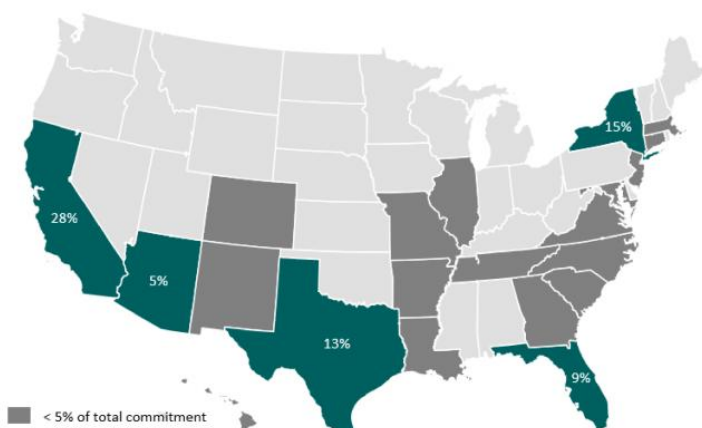
## Portfolio Metrics

Total Loan Commitments	\$3.4B
Outstanding Principal Balance	\$3.3B
MSA Concentrations (Top 25 / Top 10) <sup>1</sup>	63.5% / 33.1%
Weighted Average All-in Yield <sup>2</sup>	8.81%
Weighted Average Credit Spread	3.71%
Weighted Average Interest Rate Floor	1.60%
Weighted Average Borrower Interest Rate Cap <sup>3</sup>	3.90%
% Floating Rate Loans	99.7%

## Loan Category<sup>4,5</sup>



## Geography<sup>4,5</sup>

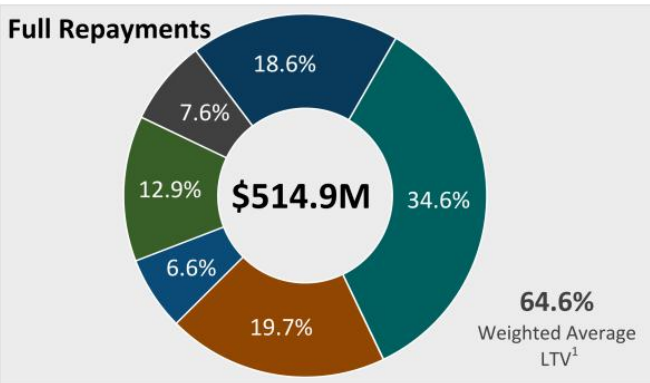
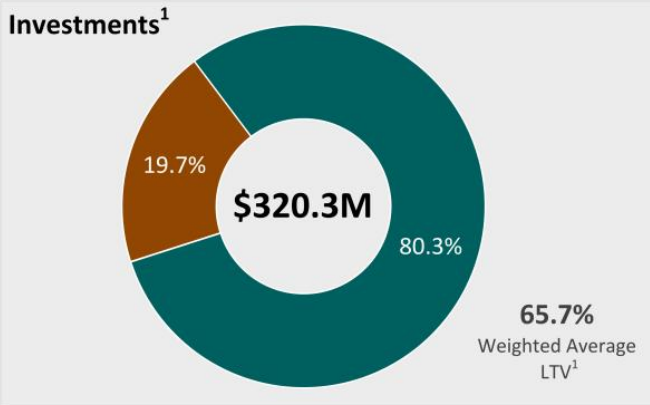


1. Top 25 markets determined by US Census. Portfolio loans with collateral properties that are located in different MSAs are classified in the market designation with over 50% of underlying loan collateral by unpaid principal balance  
 2. In addition to credit spread, all-in yield includes the amortization of deferred origination fees, purchase price discount, and accrual of both extension and exit fees; All-in yield for the total portfolio assumes Term SOFR as of September 30, 2024 for weighted average calculations  
 3. Weighted Average Borrower Interest Rate Cap Strike Rate required by substantially all in-place loan agreements as of September 30, 2024, based on outstanding principal balances  
 4. By total loan commitment at September 30, 2024, based on classification at closing  
 5. See Appendix for definitions  
 Note: Data as of September 30, 2024

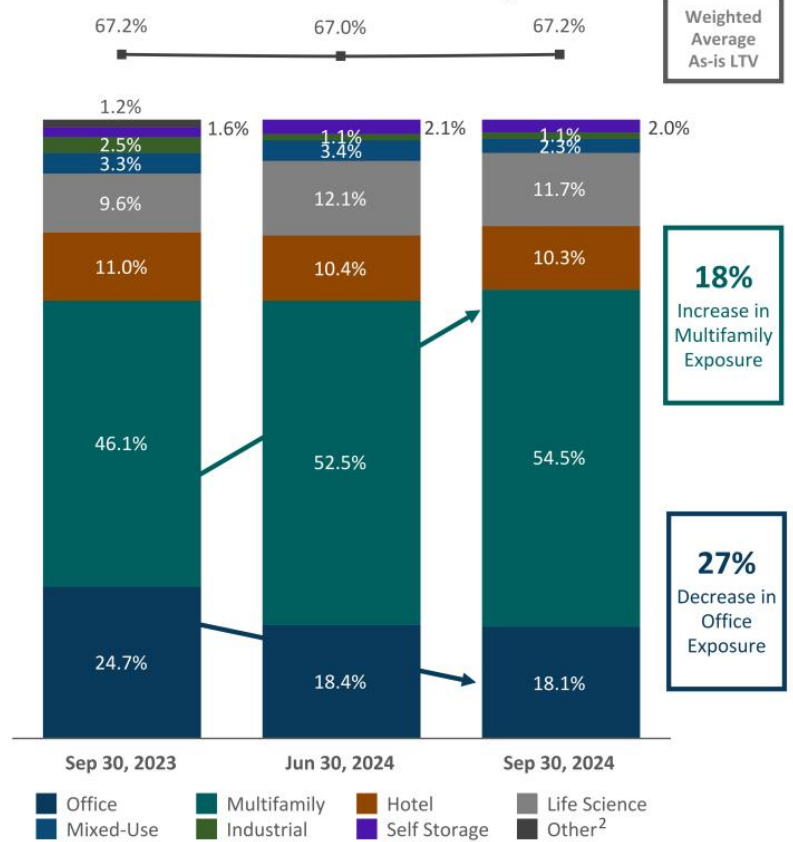
# Loan Portfolio Composition

- 3Q24 total loan repayments of \$149.3 million, including full repayments of \$141.1 million and partial repayments of \$8.2 million

## 2024 Loan Portfolio Activity



## TTM Loan Portfolio Migration<sup>1</sup>



1. By total loan commitment

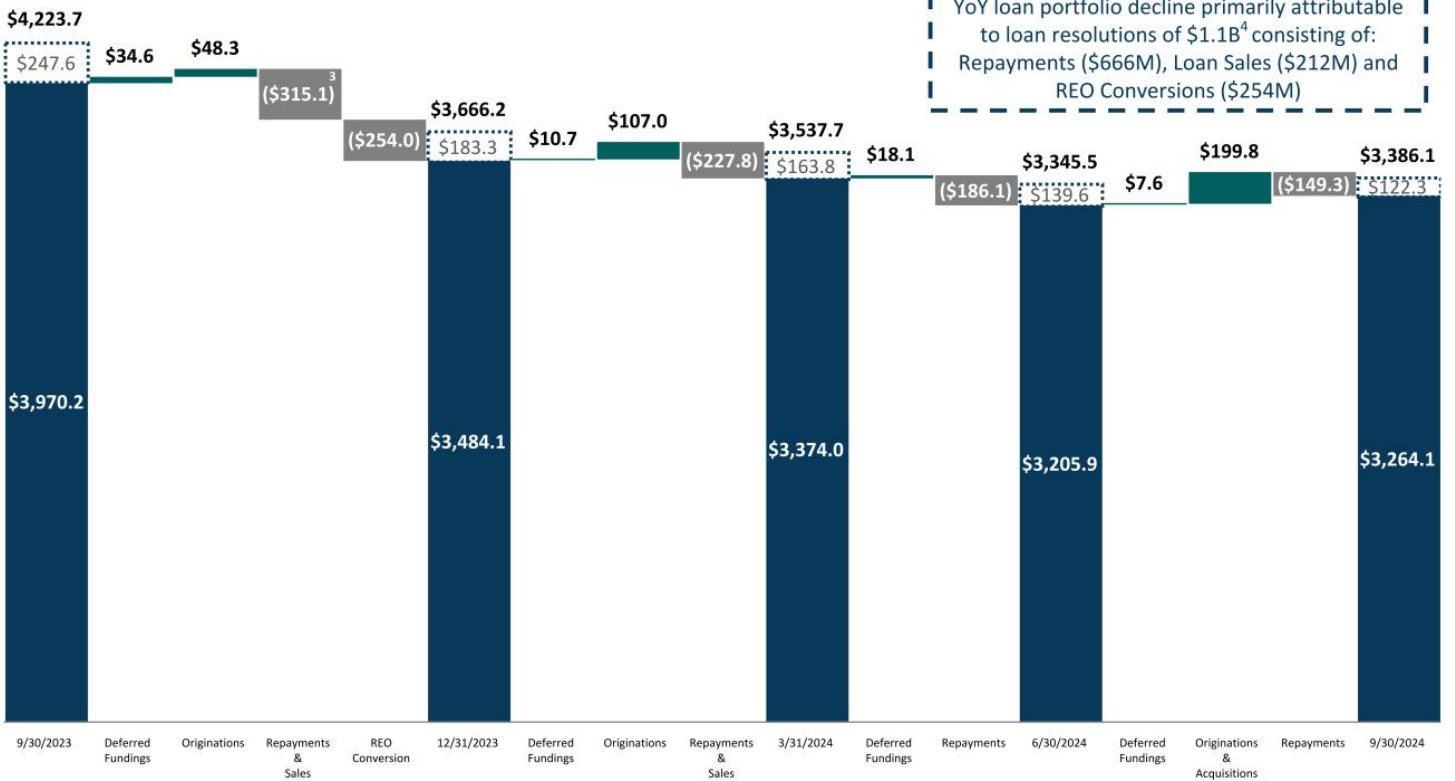
2. Portfolio Migration includes Land within Other

Note: Data as of September 30, 2024 unless otherwise noted. Full repayments include loans held for investment (loan sales and REO conversions as applicable are not included)

# Loan Portfolio Walk

## Loan Activity

□ Total Loan Commitments<sup>1</sup>
 Unpaid Principal Balance
  Deferred Fundings and New Loan Originations<sup>2</sup>
 Repayments/Sales/  
 REO Conversion
  Unfunded Loan Commitments

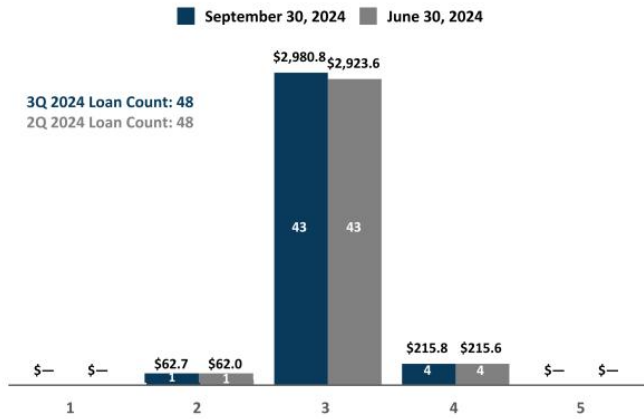


YoY loan portfolio decline primarily attributable to loan resolutions of \$1.1B<sup>4</sup> consisting of: Repayments (\$666M), Loan Sales (\$212M) and REO Conversions (\$254M)

1. Loan commitments exclude PIK interest of \$0.2 million as of September 30, 2024, \$0.03 million as of June 30, 2024, and \$1.2 million as of December 31, 2023, and September 30, 2023  
 2. New loan investments include initial funding amount funded on the closing date; all subsequent loan fundings are included in deferred fundings  
 3. Includes \$212.0 million of loan sales and \$2.9 million of interest collections applied to reduce principal on cost-recovery loans during the three months ended December 31, 2023  
 4. Loan resolutions include loan repayments in full, loan sales and REO conversions.

# Risk Ratings

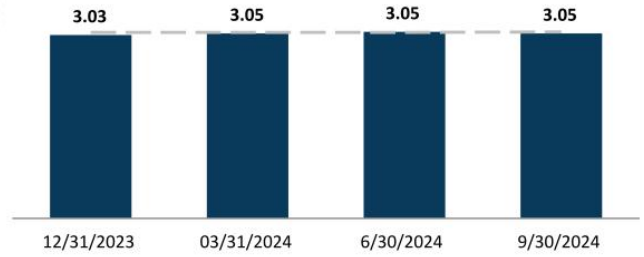
## Dispersion of Risk Ratings<sup>1</sup> by Amortized Cost (\$ in millions)



## Stable Risk Ratings<sup>1</sup>

Trailing 4  
Quarter  
Average:  
3.04

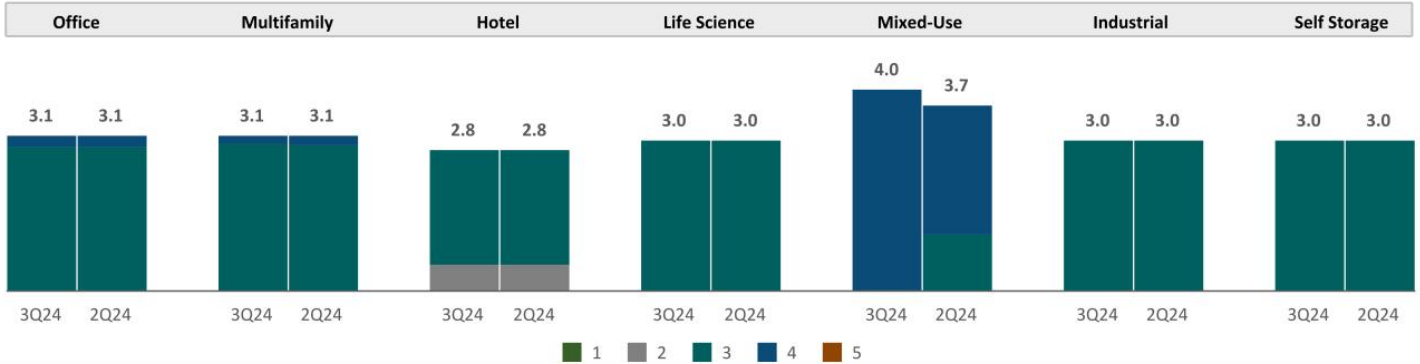
By Amortized Cost



Start of Period	3.2	3.0	3.0	3.0
Loan Resolutions <sup>2</sup>	4.6	3.2	3.0	2.6
Originations	3.0	3.0	—	2.7
End of Period	3.0	3.0	3.0	3.0

## Migration of Weighted Average Risk Ratings, by Property Type<sup>1</sup>

by Amortized Cost



1. See Appendix for definitions, including Risk Ratings.

2. Loan resolutions include loan repayments in full, loan sales and REO conversions.

# CECL Reserve

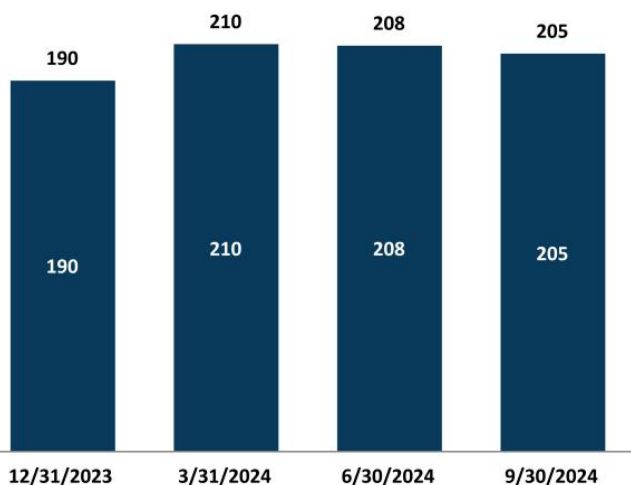
- Carried at quarter-end an allowance for credit losses of \$69.3 million, a decrease of \$0.3 million from \$69.6 million as of June 30, 2024

## QoQ CECL Reserve

### Reserve as bps of Total Loan Commitments<sup>1</sup>

■ General Reserve ■ Specifically Identified Loans

No specifically identified loans



### Reserve as \$M

■ General Reserve ■ Specifically Identified Loans

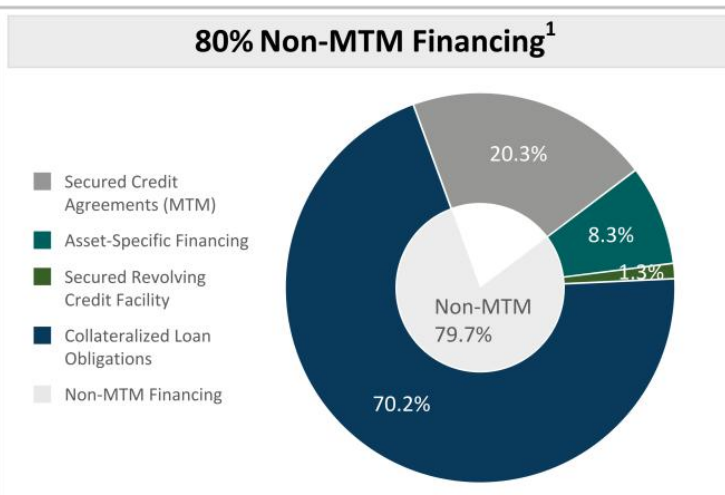
No specifically identified loans



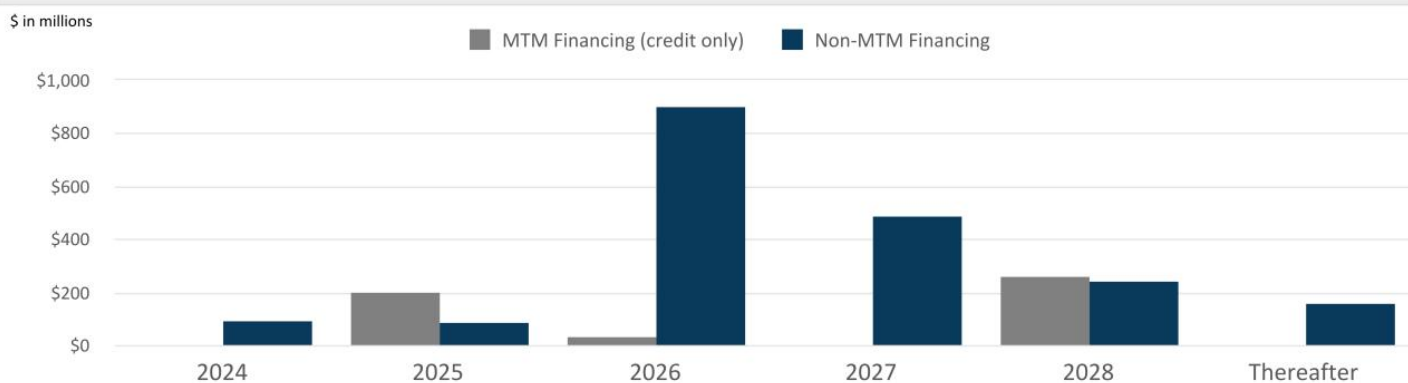
1. Represents the total CECL reserve expressed in basis points for the Company's loan portfolio measured by commitments. The CECL reserve for non-specifically identified loans at September 30, 2024 is 205 bps, measured by the related CECL reserve (in dollars) divided by the related commitment (in dollars)

# Loan Financing

Diverse Financing Sources	
Total Financing Capacity	\$4.1B
Outstanding Principal Balance	\$2.5B
Sources of Financing	11
Non-Mark-to-Market	79.7%
Weighted Average Credit Spread	2.00%
Weighted Average Approved Advance Rate	77.5%



## Expected Debt Maturities<sup>2,3</sup>



1. Calculated on outstanding balance as of September 30, 2024

2. Based on extended maturity dates where ability to extend is at Company's option

3. Collateralized loan obligation liabilities are based on the fully extended maturity of underlying mortgage loan collateral, considering the reinvestment window of each collateralized loan obligation

Note: Data as of September 30, 2024

# Real Estate Owned

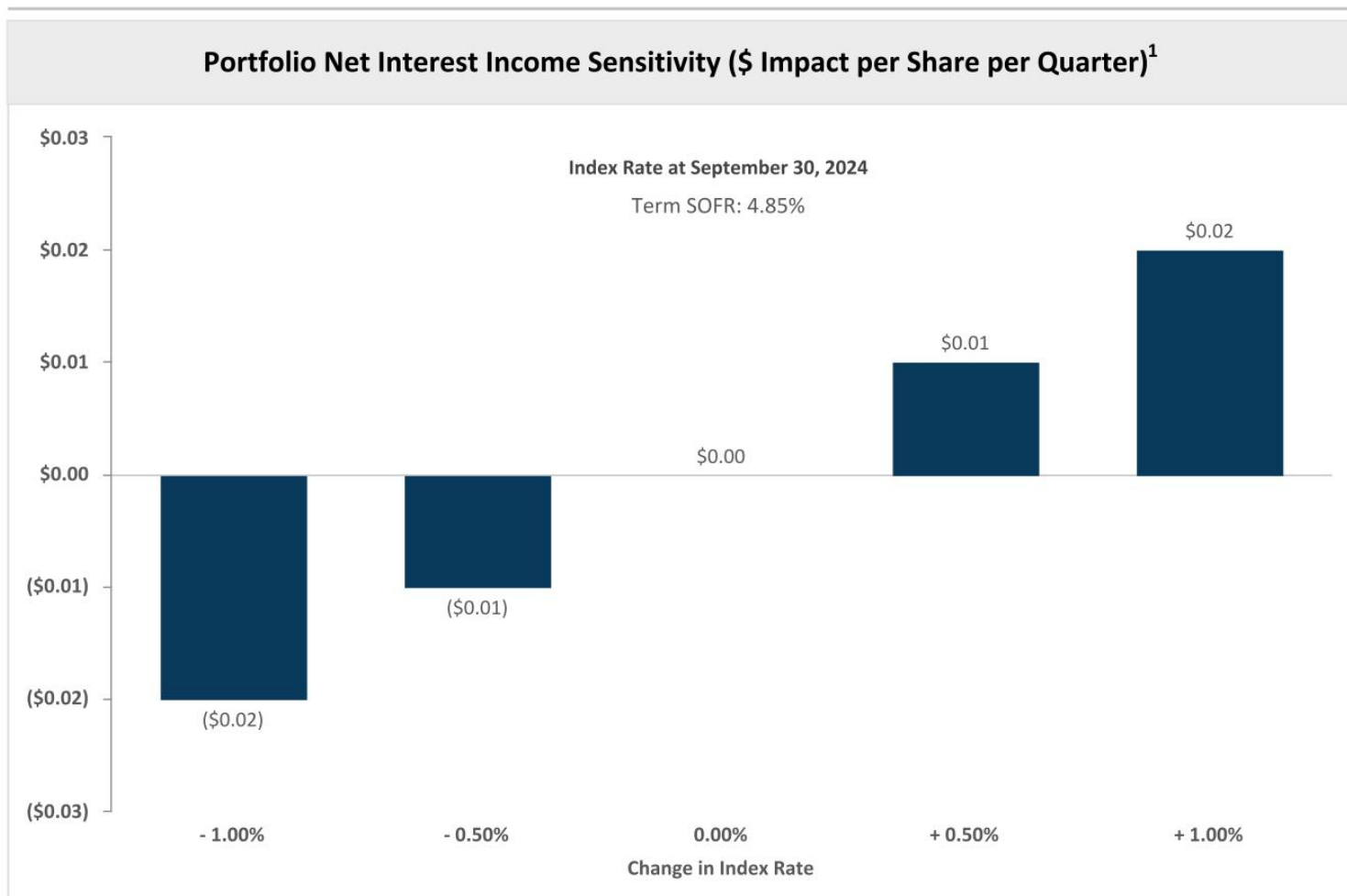
- Real Estate Owned portfolio with a total acquisition date fair value of \$198.0 million, current carrying value of \$188.5 million, and net book equity of \$157.3 million

(\$ in thousands)	Office	Multifamily	Office	Office	Office	Total
<b>Acquisition Date</b>	April 2023	December 2023	December 2023	December 2023	December 2023	
<b>Location</b>	Houston, TX	Arlington Heights, IL	Manhattan, NY	San Mateo, CA	Orange, CA	
<b>NRSF / Units</b>	375,440 Sq. Ft.	263 Units	121,238 Sq. Ft.	202,692 Sq. Ft.	352,419 Sq. Ft.	
<b>Fair Value at Acquisition<sup>1</sup></b>	\$46,000	\$72,000	\$40,041	\$20,021	\$19,968	\$198,030
<b>Carrying Value<sup>2</sup></b>	\$48,452	\$67,468	\$38,451	\$15,938	\$18,147	\$188,456
<b>Mortgage Debt Outstanding</b>	\$31,200	\$—	\$—	\$—	\$—	\$31,200
<b>Net Book Equity</b>	\$17,252	\$67,468	\$38,451	\$15,938	\$18,147	\$157,256



1. Excludes assumed working capital of \$5.4 million  
 2. Carrying Value includes the impact of depreciation and amortization recorded from acquisition to the reporting date  
 Note: Carrying Value, Mortgage Debt Outstanding and Net Book Equity as of September 30, 2024

# Impact of Changing Rates



1. Static analysis based on loan portfolio composition as of September 30, 2024



# Appendix

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# TRTX Loan Portfolio

\$ Millions

Loan Name	TRTX Loan Commitment <sup>1</sup>	TRTX Loan Balance <sup>2</sup>	Interest Rate	Extended Maturity	Location	Property Type	Commitment Per Sq. ft. / Unit	LTV <sup>3</sup>	Risk Rating <sup>3</sup>
Loan 1 <sup>4</sup>	\$256.3	\$252.9	S + 3.6%	2.9 years	San Jose, CA	Multifamily	\$444,646 / Unit	72.7%	3
Loan 2	\$227.1	\$227.1	S + 3.0%	1.9 years	New York, NY	Office	\$448 Sq. ft.	65.2% <sup>5</sup>	3
Loan 3	\$215.0	\$205.6	S + 4.0%	1.6 years	Daly City, CA	Life Science	\$544 Sq. ft.	63.1%	3
Loan 4 <sup>6</sup>	\$157.5	\$157.5	S + 4.1%	0.2 years	New York, NY	Office	\$708 Sq. ft.	65.2%	3
Loan 5	\$113.0	\$113.0	S + 3.5%	1.6 years	Towson, MD	Multifamily	\$136,504 / Unit	70.2%	3
Loan 6	\$111.5	\$111.5	S + 3.5%	1.9 years	Various, NJ	Multifamily	\$123,898 / Unit	71.3%	3
Loan 7	\$102.6	\$102.6	S + 3.2%	1.8 years	Hayward, CA	Life Science	\$277 Sq. ft.	49.7%	3
Loan 8	\$96.0	\$93.0	S + 3.9%	2.2 years	Los Angeles, CA	Multifamily	\$213,808 / Unit	78.1%	3
Loan 9	\$96.0	\$95.6	S + 3.1%	4.8 years	Phoenix, AZ	Multifamily	\$209,150 / Unit	68.6%	3
Loan 10	\$87.0	\$71.2	S + 5.3%	3.2 years	Dallas, TX	Office	\$100 Sq. ft.	60.8%	3
<b>Loans 11 - 48</b>	<b>\$1,924.1</b>	<b>\$1,834.1</b>	<b>S + 3.8%</b>	<b>2.4 years</b>				<b>67.6%</b>	<b>3.1</b>
<b>Total Loans</b>	<b>\$3,386.1</b>	<b>\$3,264.1</b>	<b>S + 3.7%</b>	<b>2.4 years</b>				<b>67.2%</b>	<b>3.0</b>

1. Represents TRTX's potential maximum loan commitment/balance

2. Represents TRTX's current loan balance and excludes third party *pari passu* and junior positions in the same capital structure, if any

3. See Appendix for a description of the Company's Loan Risk Rating scale and definitions, including definition of LTV

4. Comprised of a first mortgage loan of \$245.0 million and a contiguous mezzanine loan of \$11.3 million, of which we own both. The first mortgage loan carries an interest rate of S+3.40% and the mezzanine loan has a fixed 8.0% PIK interest rate

5. Calculated as the ratio of unpaid principal balance as of September 30, 2024 to the as-is appraised value at origination, to reflect the sale by us in August 2020 of the contiguous mezzanine loan with an unpaid principal balance of \$46.4 million and a commitment amount of \$50.0 million as of sale date

6. Comprised of a first mortgage loan of \$75.5 million and a contiguous mezzanine loan of \$82.0 million, of which we own both; each loan carries the same interest rate

Note: As of September 30, 2024, Not all TRTX investments have or will have similar experiences or results, and there can be no assurance that the investments listed above will continue to perform in accordance with historical levels of performance

# Per Share Calculations

The following tables provide a reconciliation of GAAP net income to GAAP Net Income Attributable to Common Stockholders and Distributable Earnings (in thousands, except share and per share data):

## Reconciliation of Net Income Attributable to Common Stockholders and Distributable Earnings

	Three Months Ended (unaudited)			
	Sep 30, 2024	Jun 30, 2024	Mar 31, 2024	Dec 31, 2023
<b>Net Income (Loss)</b>	<b>\$22,194</b>	<b>\$24,715</b>	<b>\$16,744</b>	<b>\$6,381</b>
Preferred Stock Dividends <sup>1</sup>	(3,148)	(3,148)	(3,148)	(3,148)
Participating Securities' Share in Earnings (Loss)	(370)	(541)	(541)	(601)
<b>Net Income (Loss) Attributable to Common Stockholders</b>	<b>\$18,676</b>	<b>\$21,026</b>	<b>\$13,055</b>	<b>\$2,632</b>
Weighted-Average Common Shares Outstanding, Basic	80,925,851	79,456,745	77,868,735	77,739,148
Weighted-Average Common Shares Outstanding, Diluted	81,365,205	80,907,705	77,868,735	77,739,148
<b>Earnings (Loss) Per Common Share, Basic</b>	<b>\$0.23</b>	<b>\$0.26</b>	<b>\$0.17</b>	<b>\$0.03</b>
<b>Earnings (Loss) Per Common Share, Diluted</b>	<b>\$0.23</b>	<b>\$0.26</b>	<b>\$0.17</b>	<b>\$0.03</b>
Non-Cash Stock Compensation Expense	1,141	1,688	1,672	3,259
Depreciation and Amortization	3,453	4,156	4,247	1,219
Credit Loss (Benefit) Expense	(301)	(4,537)	4,356	17,254
<b>Distributable earnings before realized losses from loan sales and other loan resolutions</b>	<b>\$22,969</b>	<b>\$22,333</b>	<b>\$23,330</b>	<b>\$24,364</b>
Realized loss on loan write-offs, loan sales and REO conversions	—	—	—	(184,112)
<b>Distributable Earnings (Loss)</b>	<b>\$22,969</b>	<b>\$22,333</b>	<b>\$23,330</b>	<b>(\$159,748)</b>
Weighted-Average Common Shares Outstanding, Basic	80,925,851	79,456,745	77,868,735	77,739,148
Weighted-Average Common Shares Outstanding, Diluted	81,365,205	80,907,705	77,868,735	77,739,148
<b>Distributable earnings before realized losses from loan sales and other loan resolutions per Common Share, Basic</b>	<b>\$0.28</b>	<b>\$0.28</b>	<b>\$0.30</b>	<b>\$0.31</b>
<b>Distributable earnings before realized losses from loan sales and other loan resolutions per Common Share, Diluted</b>	<b>\$0.28</b>	<b>\$0.28</b>	<b>\$0.30</b>	<b>\$0.31</b>
<b>Distributable Earnings (Loss) per Common Share, Basic</b>	<b>\$0.28</b>	<b>\$0.28</b>	<b>\$0.30</b>	<b>(\$2.05)</b>
<b>Distributable Earnings (Loss) per Common Share, Diluted</b>	<b>\$0.28</b>	<b>\$0.28</b>	<b>\$0.30</b>	<b>(\$2.05)</b>

## Book Value Per Common Share

	For the Period Ended			
	Sep 30, 2024	Jun 30, 2024	Mar 31, 2024	Dec 31, 2023
<b>Total Stockholders' Equity</b>	<b>\$1,124,599</b>	<b>\$1,124,172</b>	<b>\$1,120,892</b>	<b>\$1,124,785</b>
Series C Preferred Stock (\$201,250 aggregate liquidation preference)	(201,250)	(201,250)	(201,250)	(201,250)
Series A Preferred Stock (\$125 aggregate liquidation preference)	(125)	(125)	(125)	(125)
Stockholders' Equity, Net of Preferred Stock	\$923,224	\$922,797	\$919,517	\$923,410
Number of Common Shares Outstanding at Period End	80,927,733	80,928,525	77,872,438	77,868,565
<b>Book Value per Common Share</b>	<b>\$11.41</b>	<b>\$11.40</b>	<b>\$11.81</b>	<b>\$11.86</b>

1. Includes preferred stock dividends declared and paid for Series A preferred stock and Series C Preferred Stock

# Consolidated Balance Sheets

All amounts in thousands except share and per share amounts

ASSETS	September 30, 2024	December 31, 2023
Cash and cash equivalents	\$226,317	\$206,376
Restricted cash	482	642
Accounts receivable	10	40
Collateralized loan obligation proceeds held at trustee	—	247,229
Accounts receivable from servicer/trustee	387	66,468
Accrued interest and fees receivable	30,859	32,195
Loans held for investment	3,259,293	3,476,776
Allowance for credit losses	(66,680)	(67,092)
Loans held for investment, net (includes \$835,500 and \$1,070,629, respectively, pledged as collateral under secured financing agreements)	3,192,613	3,409,684
Real estate owned, net	168,873	174,057
Other assets	42,097	77,621
<b>Total Assets</b>	<b>\$3,661,638</b>	<b>\$4,214,312</b>
<b>LIABILITIES AND EQUITY</b>		
Liabilities		
Accrued interest payable	\$6,642	\$10,225
Accrued expenses and other liabilities	15,936	14,587
Collateralized loan obligations, net	1,726,331	1,915,174
Secured financing agreements, net	528,089	820,824
Asset-specific financings, net	203,369	272,810
Mortgage loan payable, net	30,658	30,551
Payable to affiliates	5,107	4,913
Deferred revenue	1,180	1,281
Dividends payable	19,727	19,162
<b>Total Liabilities</b>	<b>\$2,537,039</b>	<b>\$3,089,527</b>
Commitments and Contingencies		
Stockholders' Equity:		
Series A Preferred Stock (\$0.001 par value per share; 100,000,000 and 100,000,000 shares authorized; 125 and 125 shares issued and outstanding, respectively) (\$125 aggregate liquidation preference)	—	—
Series C Preferred Stock (\$0.001 par value per share; 8,050,000 shares authorized; 8,050,000 and 8,050,000 shares issued and outstanding, respectively) (\$201,250 aggregate liquidation preference)	8	8
Common stock (\$0.001 par value per share; 302,500,000 and 302,500,000 shares authorized, respectively; 80,927,733 and 77,868,565 shares issued and outstanding, respectively)	81	77
Additional paid-in-capital	1,729,288	1,724,967
Accumulated deficit	(604,778)	(600,267)
<b>Total Stockholders' Equity</b>	<b>1,124,599</b>	<b>1,124,785</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$3,661,638</b>	<b>\$4,214,312</b>

# Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)

All amounts in thousands except share and per share amounts

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
<b>Interest income and interest expense</b>				
Interest income	\$77,855	\$90,046	\$238,154	\$278,488
Interest expense	(48,573)	(70,497)	(154,542)	(211,057)
<b>Net interest income</b>	<b>29,282</b>	<b>19,549</b>	<b>83,612</b>	<b>67,431</b>
<b>Other revenue</b>				
Other income, net	3,202	5,439	11,598	13,918
Revenue from real estate owned operations	7,661	2,028	23,164	3,556
<b>Total other revenue</b>	<b>10,863</b>	<b>7,467</b>	<b>34,762</b>	<b>17,474</b>
<b>Other expenses</b>				
Professional fees	1,788	1,257	4,479	4,159
General and administrative	1,063	718	3,235	2,875
Stock compensation expense	1,141	1,153	4,501	4,770
Servicing and asset management fees	487	648	1,466	801
Management fee	5,107	5,545	15,138	17,513
Expenses from real estate owned operations	8,600	3,098	25,828	4,946
<b>Total other expenses</b>	<b>18,186</b>	<b>12,419</b>	<b>54,647</b>	<b>35,064</b>
Credit loss benefit (expense), net	301	(75,805)	482	(172,658)
<b>Income (loss) before income taxes</b>	<b>22,260</b>	<b>(61,208)</b>	<b>64,209</b>	<b>(122,817)</b>
Income tax expense, net	(66)	(5)	(556)	(194)
<b>Net income (loss)</b>	<b>\$22,194</b>	<b>(\$61,213)</b>	<b>\$63,653</b>	<b>(\$123,011)</b>
Preferred stock dividends and participating securities' share in earnings	(3,518)	(3,423)	(10,896)	(10,526)
<b>Net Income (Loss) Attributable to Common Stockholders</b>	<b>\$18,676</b>	<b>(\$64,636)</b>	<b>\$52,757</b>	<b>(\$133,537)</b>
Earnings (Loss) per Common Share, Basic	\$0.23	(\$0.83)	\$0.66	(\$1.72)
Earnings (Loss) per Common Share, Diluted	\$0.23	(\$0.83)	\$0.66	(\$1.72)
<b>Weighted Average Number of Common Shares Outstanding</b>				
Basic:	80,925,851	77,730,715	79,422,617	77,520,736
Diluted:	81,365,205	77,730,715	80,310,598	77,520,736
Dividends declared per common share	\$0.24	\$0.24	\$0.72	\$0.72
<b>Other comprehensive income (loss)</b>				
<b>Net income (loss)</b>	<b>\$22,194</b>	<b>(\$61,213)</b>	<b>\$63,653</b>	<b>(\$123,011)</b>
<b>Comprehensive net income (loss)</b>	<b>\$22,194</b>	<b>(\$61,213)</b>	<b>\$63,653</b>	<b>(\$123,011)</b>

# Consolidated Statements of Cash Flows

All amounts in thousands	Nine Months Ended	
	September 30, 2024	September 30, 2023
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$63,653	(\$123,011)
Adjustment to reconcile net income to net cash flows from operating activities:		
Amortization and accretion of premiums, discounts and loan origination fees, net	(5,156)	(9,738)
Amortization of deferred financing costs	6,445	10,876
Depreciation and amortization	11,856	2,358
Amortization of above and below-market leases	(240)	(328)
Accrued PIK interest	(196)	—
Collection of accrued PIK interest	1,172	542
Stock compensation expense	4,501	4,770
Increase of allowance for credit losses, net	(482)	172,658
Cash flows due to changes in operating assets and liabilities:		
Accounts receivable	52	642
Accrued interest and fees receivable	1,336	7,588
Accrued expenses and other liabilities	(1,348)	4,080
Accrued interest payable	(3,583)	(975)
Payable to affiliates	194	(439)
Deferred revenue	(101)	(456)
Other assets	8,531	(11,664)
<b>Net cash provided by operating activities</b>	<b>86,634</b>	<b>56,903</b>
<b>Cash flows from investing activities:</b>		
Origination and acquisition of loans held for investment	(271,876)	(146,716)
Advances on loans held for investment	(36,204)	(105,904)
Principal repayments of loans held for investment	776,973	1,018,819
Capital expenditures related to real estate owned	(3,412)	(2,337)
Sales of loans held for investment	92,798	218,672
<b>Net cash provided by investing activities</b>	<b>558,279</b>	<b>982,534</b>
<b>Cash flows from financing activities:</b>		
Payments on collateralized loan obligations	(192,168)	(481,626)
Payments on secured financing agreements	(446,707)	(569,468)
Proceeds from secured financing agreements	153,023	447,786
Payments on asset-specific financing arrangements	(141,526)	(361,138)
Proceeds from asset-specific financing arrangements	71,700	10,094
Payment of deferred financing costs	(1,678)	(1,902)
Payment of costs from warrant exercise and issuance of common stock	(177)	—
Payments to retire common stock	(37)	—
Dividends paid on common stock	(58,122)	(56,909)
Dividends paid on preferred stock	(9,440)	(9,444)
<b>Net cash used in financing activities</b>	<b>(625,132)</b>	<b>(991,407)</b>
<b>Net change in cash, cash equivalents, and restricted cash</b>	<b>19,781</b>	<b>48,030</b>
Cash, cash equivalents and restricted cash at beginning of period	207,018	254,315
<b>Cash, cash equivalents and restricted cash at end of period</b>	<b>\$226,799</b>	<b>\$302,345</b>
<b>Supplemental disclosure of cash flow information:</b>		
Interest paid	151,682	203,615
Taxes paid	160	835
<b>Supplemental disclosure of non-cash investing and financing activities:</b>		
Collateralized loan obligation proceeds held at trustee	—	237,521
Dividends declared, not paid	19,727	18,921
Principal repayments of loans held for investment held by servicer/trustee, net	—	5,000
Conversion to real estate owned of loans held for investment	—	122,387
Accrued deferred financing costs	—	896
Accrued capital expenditures related to real estate owned	960	428

# Definitions

## Distributable Earnings

- Distributable Earnings is a non-GAAP measure, which we define as GAAP net income (loss) attributable to our common stockholders, including realized gains and losses from loan write-offs, loan sales and other loan resolutions (including conversions to REO), regardless of whether such items are included in other comprehensive income or loss, or in GAAP net income (loss), and excluding (i) non-cash stock compensation expense, (ii) depreciation and amortization expense, (iii) unrealized gains (losses) (including credit loss expense (benefit), net), and (iv) certain non-cash or income and expense items. The exclusion of depreciation and amortization expense from the calculation of Distributable Earnings only applies to debt investments related to real estate to the extent we foreclose upon the property or properties underlying such debt investments.
- We believe that Distributable Earnings provides meaningful information to consider in addition to our net income (loss) and cash flow from operating activities determined in accordance with GAAP. We generally must distribute at least 90% of our net taxable income annually, subject to certain adjustments and excluding any net capital gains, for us to continue to qualify as a REIT for U.S. federal income tax purposes. We believe that one of the primary reasons investors purchase our common stock is to receive our dividends. Because of our investors' continued focus on our ability to pay dividends, Distributable Earnings is an important measure for us to consider when determining our distribution policy and dividends per common share. Further, Distributable Earnings helps us to evaluate our performance excluding the effects of certain transactions and GAAP adjustments that we believe are not necessarily indicative of our current loan investment and operating activities.
- Distributable Earnings excludes the impact of our credit loss provision or reversals of our credit loss provision, but only to the extent that our credit loss provision exceeds any realized credit losses during the applicable reporting period.
- A loan will be written off as a realized loss when it is deemed non-recoverable or upon a realization event. Such a realized loss would generally be recognized at the time the loan receivable is settled, transferred or exchanged, or in the case of foreclosure, when the underlying property is foreclosed upon or sold. Non-recoverability may also be concluded by us if, in our determination, it is nearly certain that all amounts due will not be collected. A realized loss may equal the difference between the cash or consideration received or expected to be received, and the net book value of the loan, reflecting our economics as it relates to the ultimate realization of the asset.
- Distributable Earnings does not represent net income (loss) or cash generated from operating activities and should not be considered as an alternative to GAAP net income (loss), an indication of our GAAP cash flows from operations, a measure of our liquidity, or an indication of funds available for our cash needs. In addition, our methodology for calculating Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures, and accordingly, our reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

# Definitions (cont.)

## Deferred Fundings

- Fundings to borrowers that are made under existing loan commitments after a loan closing date.

## Financial Covenants

- Our financial covenants and guarantees for outstanding borrowings related to our secured financing agreements require TPG RE Finance Trust Holdco, LLC, a Delaware limited liability company that is wholly owned by TRTX, to maintain compliance with the following financial covenants (among others):
  - Cash Liquidity: Minimum cash liquidity of no less than the greater of: \$15.0 million; and 5.0% of Holdco’s recourse indebtedness
  - Tangible Net Worth: \$1.0 billion, plus 75% of all subsequent equity issuances (net of discounts, commissions, expense), minus 75% of the redeemed or repurchased preferred or redeemable equity or stock
  - Debt-to-Equity: Debt-to-Equity ratio not to exceed 4.25 to 1.0 with equity, as defined
  - Interest Coverage: Minimum interest coverage ratio of 1.4 to 1.0, effective June 30, 2023. Previously, 1.5 to 1.0.
- Effective September 30, 2023, we obtained from our lenders a waiver with respect to the Interest Coverage ratio covenant, reducing the minimum interest coverage ratio to 1.30 to 1.0 from 1.40 to 1.0 for the quarters ended September 30, 2023 and December 31, 2023. The interest coverage ratio threshold reverted to 1.40 to 1.0 for the quarter ending March 31, 2024 and thereafter.

## Geographic Diversity

- TRTX divides the South region into separate Southeast and Southwest regions using definitions established by The National Council of Real Estate Investment Fiduciaries (NCREIF). A reconciliation to TRTX’s Form 10-Q at September 30, 2024 follows (dollars in millions):

Region	Form 10-Q	Reclassification	Supplemental	% Total Commitment
East	\$1,020.7	\$25.8	\$1,046.5	30.9%
South	909.3	(909.3)	—	—
West	1,282.5	—	1,282.5	37.9%
Midwest	104.6	—	104.6	3.0%
Southeast	—	385.1	385.1	11.4%
Southwest	—	567.4	567.4	16.8%
Various	69.0	(69.0)	—	—
<b>Total</b>	<b>\$3,386.1</b>	<b>\$—</b>	<b>\$3,386.1</b>	<b>100.0%</b>

*Note: Totals may not sum due to rounding*

## Definitions (cont.)

<b>Leverage</b>	<ul style="list-style-type: none"><li>▪ Debt-to-Equity Ratio - Represents (i) total outstanding borrowings under secured financing arrangements, including collateralized loan obligations, secured credit agreements, asset-specific financing arrangements, a secured revolving credit facility, and mortgage loans payable, less cash, to (ii) total stockholders' equity, at period end.</li><li>▪ Total Leverage Ratio - Represents (i) total outstanding borrowings under secured financing arrangements, including collateralized loan obligations, secured credit agreements, asset-specific financing arrangements, a secured revolving credit facility, and mortgage loans payable, plus nonconsolidated senior interests sold or co-originated (if any), less cash, to (ii) total stockholders' equity, at period end.</li></ul>
<b>Loan-to-Value (LTV)</b>	<ul style="list-style-type: none"><li>▪ Except for construction loans, LTV is calculated for loan originations and existing loans as the total outstanding principal balance of the loan or participation interest in a loan (plus any financing that is pari passu with or senior to such loan or participation interest), divided by the as-is appraised value of our collateral at the time of origination or acquisition of such loan or participation interest. For construction loans only, LTV is calculated as the total commitment amount of the loan divided by the as-stabilized value of the real estate securing the loan. The as-is or as-stabilized (as applicable) value reflects our Manager's estimates, at the time of origination or acquisition of the loan or participation interest in a loan, of the real estate value underlying such loan or participation interest determined in accordance with our Manager's underwriting standards and consistent with third-party appraisals obtained by our Manager.</li></ul>
<b>Loan Category</b>	<ul style="list-style-type: none"><li>▪ Bridge Loan - A loan with limited deferred fundings, generally less than 10% of the total loan commitment, which fundings are commonly conditioned on the borrower's satisfaction of certain collateral performance tests. The related business plan generally involves little or no capital expenditure related to base building work (e.g., building mechanical systems, lobbies, elevators, common areas, or other amenities), with most deferred fundings related to leasing activity. The primary focus is on maintaining or improving current operating cash flow, or addressing minimal lease expirations or existing tenant vacancies.</li><li>▪ Light Transitional Loan - A transitional loan with deferred fundings ranging from 10% to 20% of the total loan commitment, which fundings are commonly conditioned on the borrower's completion of specified improvements to the property or satisfaction of certain collateral performance tests. The related business plan is to lease existing or forecasted tenant vacancy to achieve stabilized occupancy and cash flow. Capital expenditure is primarily to fund leasing commissions and tenant improvements for new tenant leases, and capital expenditure allocated to base building work generally does not exceed 20%. Deferred fundings may also be budgeted to fund operating deficits, or interest expense, during the period prior to stabilized occupancy.</li><li>▪ Moderate Transitional Loan - A transitional loan with deferred fundings greater than 20% of the total loan commitment, which fundings are commonly conditioned on the borrower's completion of specified improvements to the property or satisfaction of certain collateral performance tests. The related business plan generally involves capital expenditure for base building work needed before substantial leasing activity can be achieved, followed by capital expenditure for tenant improvements and leasing commissions to achieve stabilized occupancy and cash flow. Deferred fundings may also be budgeted to fund operating deficits, or interest expense, during the period prior to stabilized occupancy.</li><li>▪ Construction Loan - A loan made to a borrower to fund the ground-up construction of a commercial real estate property, or the horizontal development of commercial land.</li></ul>

# Definitions (cont.)

## Property Types

- **Mixed-Use:** TRTX classifies a loan as mixed-use if the property securing TRTX's loan (a) involves more than one use; and (b) no single use represents more than 60% of the collateral property's total value. In certain instances, TRTX's classification may be determined by its assessment of which use is the principal driver of the property's aggregate net operating income.
- **Life Science:** TRTX classifies a loan as life science if more than 60% of the gross leasable area is leased to, or will be converted to, life science-related space. Life science-related space includes laboratory space, office space, or allied light manufacturing space used in support of biotechnology, pharmaceuticals, biomedical technologies, life systems technologies, and the design and manufacture of biomedical technology.

## Loan Risk Ratings

- Quarterly, the Company evaluates the risk of all loans and assigns a risk rating based on a variety of factors, whereby no single factor on its own, whether quantitative or qualitative, is given more weight than others. The factors that the Company considers in connection with this evaluation are grouped as follows: (i) loan and credit structure, including the as-is LTV; (ii) quality and stability of real estate value and operating cash flow, including debt yield, property type, dynamics of the geography, local market, physical condition, stability of cash flow, leasing velocity and quality and diversity of tenancy; (iii) performance against underwritten business plan; (iv) the frequency and materiality of loan modifications or waivers occasioned by unfavorable variances between the underwritten business plan and actual performance; (v) changes in the capital markets that may impact the repayment of the loan via a refinancing or sale of the loan collateral; and (vi) quality, experience and financial condition of sponsor, borrower and guarantor(s). Based on a 5-point scale, the Company's loans are rated "1" through "5," from least risk to greatest risk, respectively:
  - 1 - Very Low Risk
  - 2 - Low Risk
  - 3 - Medium Risk
  - 4 - High Risk/Potential for Loss—A loan that has a high risk of realizing a principal loss; and
  - 5 - Default/Loss Likely—A loan that has a very high risk of realizing a principal loss or has otherwise incurred a principal loss.
- The Company generally assigns a risk rating of "3" to all loan investments upon origination or acquisition, except when specific circumstances warrant an exception.

# Company Information

TPG RE Finance Trust, Inc. is a commercial real estate finance company that originates, acquires, and manages primarily first mortgage loans secured by institutional properties located in primary and select secondary markets in the United States. The Company is externally managed by TPG RE Finance Trust Management, L.P., a part of TPG Real Estate, which is the real estate investment platform of global alternative asset management firm TPG Inc. (NASDAQ: TPG).

For more information regarding TRTX, visit [www.tpgrefinance.com](http://www.tpgrefinance.com).

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