UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 12, 2023

Vince Holding Corp.

(Exact name of Registrant as Specified in Its Charter)

Delaware	001-36212	75-3264870
(State or Other Jurisdiction of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)

500 5th Avenue 20th Floor New York, New York 10110 (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: 323 421-5980

	(Former Name or Former Address, if Changed	Since Last Report)							
Check the appropriate box below if the Form 8-K fi provisions:	ling is intended to simultaneously satis	fy the filing obligation of the registrant under any of the following							
☐ Written communications pursuant to Rule 425	under the Securities Act (17 CFR 230.4	25)							
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)									
☐ Pre-commencement communications pursuant	to Rule 14d-2(b) under the Exchange A	ct (17 CFR 240.14d-2(b))							
☐ Pre-commencement communications pursuant	to Rule 13e-4(c) under the Exchange A	ct (17 CFR 240.13e-4(c))							
Se	ecurities registered pursuant to Section	on 12(b) of the Act:							
Title of each class	Trading Symbol(s)	Name of each exchange on which registered							
Common Stock, \$0.01 par value per share	VNCE	The New York Stock Exchange							
Indicate by check mark whether the registrant is an		n Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter)							

Emerging growth company \square

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □

Item 2.02 Results of Operations and Financial Condition.

On September 12, 2023, Vince Holding Corp. (the "Company") announced its financial results for its second quarter ended July 29, 2023. A copy of the press release is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information, including Exhibit 99.1 hereto, which the registrant furnished in this report, is not deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. Registration statements or other documents filed with the Securities and Exchange Commission shall not incorporate this information by reference, except as otherwise expressly stated in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description of Exhibit
99.1	Press Release of the Company, dated September 12, 2023.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

VINCE HOLDING CORP.

Date: September 12, 2023 By: /s/ Michael Hand

Name: Michael Hand

Title: Interim Chief Financial Officer

VINCE HOLDING CORP. REPORTS SECOND QUARTER 2023 RESULTS

NEW YORK, New York – September 12, 2023 – Vince Holding Corp. (NYSE: VNCE) ("VNCE" or the "Company"), a global contemporary retailer, today reported its financial results for the second quarter 2023 ended July 29, 2023.

In this press release, the Company is presenting its financial results in conformity with U.S. generally accepted accounting principles ("GAAP") as well as on an "adjusted" basis. Adjusted results presented in this press release are non-GAAP financial measures. See "Non-GAAP Financial Measures" below for more information about the Company's use of non-GAAP financial measures and Exhibit 3 to this press release for a reconciliation of GAAP measures to such non-GAAP measures.

Highlights for the second quarter ended July 29, 2023:

- Net sales were \$69.4 million compared to \$89.2 million in the same period last year reflecting a 14.3% decrease in Vince brand sales and a 98.7% decrease in Rebecca Taylor and Parker segment sales, combined, driven by the previously announced wind down of the Rebecca Taylor business.
- Income from operations was \$32.9 million compared to loss from operations of \$5.2 million in the same period last year. Adjusted income from operations* in the second quarter of fiscal 2023, which excludes the \$32.0 million Vince IP Sale Gain as well as \$2.0 million of Transaction Expenses (each as defined below) was \$2.8 million.
- Net income was \$29.5 million or \$2.36 per diluted share compared to a net loss of \$15.0 million or \$(1.23) per share in the same period last year. Excluding the Vince IP Sale Gain and the Transaction Expenses, adjusted net loss* for the second quarter of fiscal 2023 was \$0.5 million or \$(0.04) per share.

Jack Schwefel, Chief Executive Officer of VNCE said, "The second quarter marked an important chapter for Vince. We successfully closed the previously announced transaction with Authentic Brands Group and swiftly took actions to strengthen our balance sheet while enhancing our focus on our strategic growth initiatives and maintaining a disciplined approach to inventory management and expenses. Our second quarter sales performance was impacted by the ongoing macro-related headwinds as well as our strategic decision to pull back on the off-price wholesale business as our inventory balance has normalized compared to last year. We are encouraged by the improvement in trend we delivered in our direct-to-consumer channel during the period and have maintained this momentum as we have entered the start of the third quarter. We continue to believe we are well positioned to execute our initiatives and deliver on our objectives."

For the second quarter ended July 29, 2023:

- Total Company net sales decreased 22.1% to \$69.4 million compared to \$89.2 million in the second quarter of fiscal 2022. The year-over-year decline was primarily driven by the previously announced wind down of the Rebecca Taylor business, and to a lesser extent a decline in Vince brand sales.
- Gross profit was \$32.3 million, or 46.6% of net sales, compared to gross profit of \$36.4 million, or 40.8% of net sales, in the second quarter of fiscal 2022. The increase in gross margin rate was driven by lower freight costs, favorable year-over-year adjustments to inventory reserves, as well as approximately 120 basis points related to the wind down of the Rebecca Taylor business, which historically operated at a lower overall gross margin, and partially offset by approximately 320 basis points of royalty expenses associated with the Licensing Agreement (as defined below).

- Selling, general, and administrative expenses were \$31.5 million, or 45.4% of sales, compared to \$39.0 million, or 43.7% of sales, in the second quarter of fiscal 2022. The decrease in SG&A dollars was primarily driven by the wind down of the Rebecca Taylor business resulting in a \$6.6 million net expense favorability in the second quarter of fiscal 2023. In addition, the Company also had lower consulting and other third-party costs as well as lower expenses related to compensation and benefits and product development. These lower costs were partially offset by \$2.0 million in transaction related expenses (the "Transaction Expenses") relating to the Authentic Transaction (as defined below).
- Income from operations was \$32.9 million compared to a loss from operations of \$5.2 million in the same period last year. Adjusted income from operations* in the second quarter of fiscal 2023, which excludes the gain on sale of intangible assets relating to the Vince IP Sale (the "Vince IP Sale Gain") as well as Transaction Expenses was \$2.8 million.
- Income tax benefit was \$0.6 million as a result of applying the Company's estimated effective tax rate for the fiscal year to the three months Income (loss) before income taxes and equity in net income of equity method investment excluding discrete items. Discrete items for the second quarter included the \$32.0 million Vince IP Sale Gain and \$2.0 million in Transaction Expenses. There was no tax expense associated with these discrete items as the Company has substantial net operating losses, both at the federal and state levels, which are currently held in reserve with a valuation allowance. The tax benefit in the second quarter of fiscal 2023 compares to an income tax expense of \$7.9 million in the same period last year.
- Net income was \$29.5 million or \$2.36 per diluted share compared to a net loss of \$15.0 million or \$(1.23) per share in the same period last year. Excluding the Vince IP Sale Gain and the Transaction Expenses, adjusted net loss* for the second quarter of fiscal 2023 was \$0.5 million or \$(0.04) per share.
- The Company ended the quarter with 66 company-operated Vince stores, a net decrease of 1 store since the second quarter of fiscal 2022.

Vince Second Quarter Highlights

- Net sales decreased 14.3% to \$69.3 million as compared to the second quarter of fiscal 2022.
- Wholesale segment sales decreased 22.0% to \$36.4 million compared to the second quarter of fiscal 2022.
- Direct-to-consumer segment sales decreased 3.7% to \$32.9 million compared to the second quarter of fiscal 2022.
- Income from operations excluding unallocated corporate expenses was \$12.5 million compared to income from operations of \$12.2 million in the same period last year.

Rebecca Taylor and Parker Segment Second Quarter Highlights

- On September 12, 2022, the Company announced the strategic decision to wind down its Rebecca Taylor business to focus its resources on the Vince brand. The wind down of the Rebecca Taylor business is now substantially completed.
- Net sales decreased 98.7% to \$0.1 million as compared to the second quarter of fiscal 2022.
- Income from operations was \$1.3 million compared to a loss from operations of \$5.5 million in the same period last year. Income from operations in the second quarter of fiscal 2023 included a net benefit of \$1.1 million primarily associated with the release of Rebecca Taylor operating lease liabilities as a result of lease terminations.

Net Sales and Operating Results by Segment:

	Three Months Ended								
(in thousands)		July 29, 2023							
Net Sales:									
Vince Wholesale	\$	36,407	\$	46,692					
Vince Direct-to-consumer		32,930		34,200					
Rebecca Taylor and Parker		110		8,302					
Total net sales	\$	69,447	\$	89,194					
Income (loss) from operations:									
Vince Wholesale	\$	11,360	\$	12,797					
Vince Direct-to-consumer		1,098		(617)					
Rebecca Taylor and Parker		1,257		(5,485)					
Subtotal		13,715		6,695					
Unallocated corporate (1)		19,135		(11,899)					
Total income (loss) from operations	\$	32,850	\$	(5,204)					

⁽¹⁾ Unallocated corporate expenses are related to the Vince brand and are comprised of selling, general and administrative expenses attributable to corporate and administrative activities (such as marketing, design, finance, information technology, legal and human resource departments), and other charges that are not directly attributable to the Company's Vince Wholesale and Vince Direct-to-consumer reportable segments. In addition, unallocated corporate expenses includes the \$32.0 million from the Vince IP Sale Gain as well as \$2.0 million in Transaction Expenses.

Balance Sheet

On June 26, 2023, the Company announced that it entered into a new five-year credit agreement for an \$85 million senior secured asset-based revolving credit facility ("ABL Credit Facility") expected to mature in June 2028. The new ABL Credit Facility was entered into with Bank of America, N.A acting as administrative agent and replaces the Company's previous senior secured asset-based revolving credit facility set to mature in June 2024, which was repaid in full and terminated.

At the end of the second quarter of fiscal 2023, total borrowings under the Company's debt agreements totaled \$67.5 million and the Company had \$34.7 million of excess availability under its revolving credit facility.

Net inventory at the end of the second quarter of fiscal 2023 was \$85.1 million compared to \$129.5 million at the end of the second quarter of fiscal 2022. The year-over-year decrease in inventory was driven by the wind down of the Rebecca Taylor business as well as a decline in Vince as the Company sold through higher levels of inventory from the prior year and rebalanced its inventory purchases for the current season.

During the quarter ended July 29, 2023, the Company did not issue shares of common stock under the ATM program. The Company continues to have shares available under the program to exercise with proceeds to be used as sources, along with cash from operations, to fund future growth.

Strategic Partnership with Authentic Brands Group

On May 25, 2023, the Company announced that it completed the previously announced transaction with Authentic Brands Group ("Authentic"). As part of the transaction ("Authentic Transaction"), VNCE and Authentic entered into a strategic arrangement whereby VNCE contributed its intellectual property to a newly formed Authentic subsidiary ("ABG Vince") for total consideration to VNCE of \$76.5 million in cash from Authentic and 25% membership interest in ABG Vince. Authentic owns the majority stake of 75% membership interest in ABG Vince.

With the proceeds from this transaction, VNCE repaid in full the outstanding balance of \$27.7 million under its Term Loan Credit Facility as well as a portion of the outstanding borrowings under its Revolving Credit Facility.

In connection with the Authentic Transaction, VNCE entered into an exclusive, long-term license agreement (the "License Agreement") with Authentic for usage of the contributed intellectual property for VNCE's existing business in a manner consistent with the Company's current wholesale, retail and e-commerce operations. The License Agreement contains an initial ten-year term and eight ten-year renewal options allowing VNCE to renew the agreement.

*Non-GAAP Financial Measures

In addition to reporting financial results in accordance with GAAP, the Company has provided, with respect to the financial results relating to three and six months ended July 29, 2023, adjusted income (loss) from operations, adjusted income (loss) before income taxes and equity in net income of equity method investment, adjusted (benefit) provision for income taxes, adjusted income (loss) before equity in net income of equity method investment, adjusted net income (loss), and adjusted earnings (loss) per share, which are non-GAAP measures, in order to eliminate the effect of the Vince IP Sale Gain, Transaction Expenses, the Parker IP Sale Gain and the Discrete Tax Benefit. The Company believes that the presentation of these non-GAAP measures facilitates an understanding of the Company's continuing operations without the impact associated with the aforementioned items. While these types of events can and do recur periodically, they are excluded from the indicated financial information due to their impact on the comparability of earnings across periods. Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. A reconciliation of GAAP to non-GAAP results has been provided in Exhibit 3 to this press release.

Conference Call

A conference call to discuss the second quarter results will be held today, September 12, 2023, at 8:30 a.m. ET, hosted by Vince Holding Corp. Chief Executive Officer, Jack Schwefel, and Interim Chief Financial Officer, Michael Hand. During the conference call, the Company may make comments concerning business and financial developments, trends and other business or financial matters. The Company's comments, as well as other matters discussed during the conference call, may contain or constitute information that has not been previously disclosed.

Those who wish to participate in the call may do so by dialing (833) 470-1428, conference ID 294165. Any interested party will also have the opportunity to access the call via the Internet at http://investors.vince.com/. To listen to the live call, please go to the website at least 15 minutes early to register and download any necessary audio software. For those who cannot listen to the live broadcast, a recording will be available for 12 months after the date of the event. Recordings may be accessed at http://investors.vince.com.

ABOUT VINCE HOLDING CORP.

Vince Holding Corp. is a global retail company that operates the Vince brand women's and men's ready to wear business. Vince, established in 2002, is a leading global luxury apparel and accessories brand best known for creating elevated yet understated pieces for every day effortless style. Vince Holding Corp. operates 49 full-price retail stores, 17 outlet stores, and its e-commerce site, vince.com and through its subscription service Vince Unfold, www.vinceunfold.com, as well as through premium wholesale channels globally. Please visit www.vince.com for more information.

Forward-Looking Statements: This document, and any statements incorporated by reference herein contain forward-looking statements under the Private Securities Litigation Reform Act of 1995. Forward-looking statements include statements regarding, among other things, our current expectations about possible or assumed future results of operations of the Company and are indicated by words or phrases such as "may," "will," "should," "believe," "expect," "seek," "anticipate," "intend," "estimate," "plan," "target," "project," "forecast," "envision" and other similar phrases. Although we believe the assumptions and expectations reflected in these forward-looking statements are reasonable, these assumptions and expectations may not prove to be correct and we may not achieve the results or benefits anticipated. These forward-looking statements are not guarantees of actual results, and our actual results may differ materially from those suggested in the forward-looking statements. These forward-looking statements involve a number of risks and uncertainties, some of which are beyond our control, including, without limitation: our ability to maintain the license agreement with ABG Vince; ABG Vince's expansion of the Vince brand into other categories and territories; ABG Vince's approval rights and other actions; our ability to maintain adequate cash flow from operations or availability under our revolving credit facility to meet our liquidity needs; our ability to realize the benefits of our strategic initiatives; general economic conditions; further impairment of our goodwill; the execution and management of our direct-to-consumer business growth plans; our ability to make lease payments when due; our ability to maintain our larger wholesale partners; our ability to remediate the identified material weakness in our internal control over financial reporting; our ability to comply with domestic and international laws, regulations and orders; our ability to anticipate and/or react to changes in customer demand and attract new customers, including in connection with making inventory commitments; our ability to remain competitive in the areas of merchandise quality, price, breadth of selection and customer service; our ability to attract and retain key personnel; seasonal and quarterly variations in our revenue and income; our ability to mitigate system security risk issues, such as cyber or malware attacks, as well as other major system failures; our ability to optimize our systems, processes and functions; our ability to comply with privacyrelated obligations; our ability to ensure the proper operation of the distribution facilities by third-party logistics providers; fluctuations in the price, availability and quality of raw materials; commodity, raw material and other cost increases; the extent of our foreign sourcing; our reliance on independent manufacturers; other tax matters; and other factors as set forth from time to time in our Securities and Exchange Commission filings, including those described under "Item 1A—Risk Factors" in our Annual Report on Form 10-K and Quarterly Reports on Form 10-O. We intend these forward-looking statements to speak only as of the time of this release and do not undertake to update or revise them as more information becomes available, except as required by law.

Investor Relations Contact:

ICR, Inc. Caitlin Churchill, 646-277-1274 Caitlin.Churchill@icrinc.com

Vince Holding Corp. and Subsidiaries Condensed Consolidated Statements of Operations (Unaudited, amounts in thousands except percentages, share and per share data)

		Three Mon	ths En	ded	Six Months Ended						
		July 29, 2023		July 30, 2022		July 29, 2023		July 30, 2022			
Net sales	\$	69,447	\$	89,194	\$	133,503	\$	167,570			
Cost of products sold	Ψ	37,099	Ψ	52,822	Ψ.	71,563	Ψ	95,563			
Gross profit		32,348		36,372		61,940		72,007			
as a % of net sales		46.6%		40.8%		46.4%		43.0%			
Impairment of intangible assets		_		1,700		_		1,700			
Impairment of long-lived assets		_		866		_		866			
Gain on sale of intangible assets		(32,043)		_		(32,808)		_			
Selling, general and administrative expenses		31,541		39,010		64,274		79,930			
as a % of net sales		45.4%		43.7%		48.1 %		47.7%			
Income (loss) from operations		32,850		(5,204)		30,474		(10,489)			
))			
as a % of net sales		47.3%		(5.8%		22.8%		(6.3%			
Interest expense, net		4,137		1,882		7,427		3,766			
Income (loss) before income taxes and equity in net income											
of equity method investment		28,713		(7,086)		23,047		(14,255)			
(Benefit) provision for income taxes		(592)		7,903		(5,877)		7,903			
Income (loss) before equity in net income of equity method											
investment		29,305		(14,989)		28,924		(22,158)			
Equity in net income of equity method investment		207				207					
Net income (loss)	\$	29,512	\$	(14,989)	\$	29,131	\$	(22,158)			
Earnings (loss) per share:											
Basic earnings (loss) per share	\$	2.37	\$	(1.23)	\$	2.35	\$	(1.83)			
Diluted earnings (loss) per share	\$	2.36	\$	(1.23)	\$	2.34	\$	(1.83)			
Weighted average shares outstanding:											
Basic		12,428,339		12,220,693		12,385,347		12,125,759			
Diluted		12,479,667		12,220,693		12,470,085		12,125,759			

Vince Holding Corp. and Subsidiaries Condensed Consolidated Balance Sheets (Unaudited, amounts in thousands)

	July 29, 2023	January 28, 2023	July 30, 2022		
ASSETS					
Current assets:					
Cash and cash equivalents	\$ 869	\$ 1,079	\$ 1,073		
Trade receivables, net	20,859	20,733	27,469		
Inventories, net	85,079	90,008	129,472		
Prepaid expenses and other current assets	11,148	3,515	4,179		
Total current assets	117,955	115,335	162,193		
Property and equipment, net	8,345	10,479	15,590		
Operating lease right-of-use assets	75,286	72,616	82,437		
Intangible assets, net	_	70,106	73,807		
Goodwill	31,973	31,973	31,973		
Assets held for sale	_	260	_		
Equity method investment	26,232	_	_		
Other assets	2,595	2,576	3,218		
Total assets	\$ 262,386	\$ 303,345	\$ 369,218		
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$ 39,170	\$ 49,396	\$ 80,309		
Accrued salaries and employee benefits	2,764	4,301	6,259		
Other accrued expenses	9,022	15,020	12,148		
Short-term lease liabilities	18,250	20,892	22,860		
Current portion of long-term debt		3,500	2,625		
Total current liabilities	69,206	93,109	124,201		
Long-term debt	67,204	108,078	111,992		
Long-term lease liabilities	72,901	72,098	83,109		
Deferred income tax liability and other liabilities	2,976	9,803	14,469		
Stockholders' equity	50,099	20,257	35,447		
Total liabilities and stockholders' equity	\$ 262,386	\$ 303,345	\$ 369,218		

Vince Holding Corp. and Subsidiaries Reconciliation of GAAP to Non-GAAP measures

(Unaudited, amounts in thousands except share and per share amounts)

					F	or the thre	e mont	hs ende	d July 29	9, 2023			
		Reported (GAAP)	o In	n on Sale f Vince tangible Assets	R Ex As W Au	nsaction delated expenses sociated with the uthentic unsaction	Sa Pa Inta	in on le of urker ngible ssets	Re Exp Asso with of I Inta	saction clated benses ociated the sale Parker ngible ssets	Asso W Classi	rete Tax enefit ociated vith ification nange	Adjusted n-GAAP)
Income (loss) from operations	\$	32,850	\$	32,043	\$	(2,041)	\$	_	\$	_	\$	_	\$ 2,848
Interest expense, net Income (loss) before income taxes and equity in net income of equity method	e	4,137		_		_		_		_		_	4,137
investment (Benefit) provision for		28,713		32,043		(2,041)		_		_		_	(1,289)
income taxes Income (loss) before equity		(592)		_		_		_		_		_	(592)
in net income of equity method investment		29,305		32,043		(2,041)		_		_		_	(697)
Equity in net income of equity method investment		207		_		_		_		_		_	207
Net income (loss)	\$	29,512	\$	32,043	\$	(2,041)	\$		\$		\$	_	\$ (490)
Earnings (loss) per share (1)	\$	2.36	\$	2.57	\$	(0.16)	\$	_	\$	_	\$	_	\$ (0.04)
						For the six	month	s ended	July 29,	2023			
	As R (G		o In	n on Sale f Vince tangible Assets	Exp Associathe A	elated penses iated with uthentic nsaction	of Pa Intan	on Sale arker gible sets	Rel Expe Associa the s Par Intar	action ated enses ted with ale of rker ngible sets	Asso W Classi	rete Tax enefit ociated vith ification nange	Adjusted n-GAAP)
Income (loss) from operations Interest expense, net Income (loss) before income taxes and equity in net	\$ e	30,474 7,427	\$	32,043	\$	(4,782) —	\$	765 —	\$	(150)	\$	_ _	\$ 2,598 7,427
income of equity method investment		23,047		32,043		(4,782)		765		(150)		_	(4,829)
(Benefit) provision for income taxes		(5,877)		_		_		_		_		(6,127)	250

Income (loss) before equity							
in net income of equity							
method investment	28,924	32,043	(4,782)	765	(150)	6,127	(5,079)
Equity in net income of							
equity method investment	207	_		_	_	_	207
Net income (loss)	\$ 29,131	\$ 32,043	\$ (4,782)	\$ 765	\$ (150)	\$ 6,127	\$ (4,872)
Earnings (loss) per share (2)	\$ 2.34	\$ 2.57	\$ (0.38)	\$ 0.06	\$ (0.01)	\$ 0.49	\$ (0.39)

⁽¹⁾ As reported is based on diluted weighted-average shares outstanding of 12,479,667 and as adjusted is based on basic weighted average shares outstanding of 12,428,339 for the three months ended July 29, 2023.
(2) As reported is based on diluted weighted-average shares outstanding of 12,470,085 and as adjusted is based on basic weighted average shares outstanding of

^{12,385,347} for the six months ended July 29, 2023.