

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended: June 30, 2023

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 001-35653

**SUNOCO LP**

**SUNOCO LP**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

30-0740483

(I.R.S. Employer Identification Number)

8111 Westchester Drive, Suite 400, Dallas, Texas 75225

(Address of principal executive offices, including zip code)

(214) 981-0700

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Units Representing Limited Partner Interests	SUN	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>
		Emerging Growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.): Yes ☐ No ☒

The registrant had 84,065,099 common units representing limited partner interests and 16,410,780 Class C units representing limited partner interests outstanding at July 28, 2023.

**SUNOCO LP**  
**FORM 10-Q**  
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# PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements **SUNOCO LP** **CONSOLIDATED BALANCE SHEETS**

(Dollars in millions)  
(unaudited)

	June 30, 2023	December 31, 2022
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 239	\$ 82
Accounts receivable, net	543	890
Accounts receivable from affiliates	11	15
Inventories, net	931	821
Other current assets	144	175
Total current assets	1,868	1,983
Property and equipment	2,919	2,796
Accumulated depreciation	(1,097)	(1,036)
Property and equipment, net	1,822	1,760
Other assets:		
Finance lease right-of-use assets, net	9	9
Operating lease right-of-use assets, net	522	524
Goodwill	1,599	1,601
Intangible assets, net	564	588
Other non-current assets	271	236
Investment in unconsolidated affiliates	127	129
Total assets	\$ 6,782	\$ 6,830
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 783	\$ 966
Accounts payable to affiliates	69	109
Accrued expenses and other current liabilities	343	310
Operating lease current liabilities	22	21
Total current liabilities	1,217	1,406
Operating lease non-current liabilities	527	528
Credit Facility	990	900
Long-term debt, net	2,673	2,671
Advances from affiliates	105	116
Deferred tax liability	158	156
Other non-current liabilities	113	111
Total liabilities	5,783	5,888
Commitments and contingencies (Note 11)		
Equity:		
Limited partners:		
Common unitholders		
(84,061,008 units issued and outstanding as of June 30, 2023 and		
84,054,765 units issued and outstanding as of December 31, 2022)	999	942
Class C unitholders - held by subsidiaries		
(16,410,780 units issued and outstanding as of June 30, 2023 and		
December 31, 2022)	—	—
Total equity	999	942
Total liabilities and equity	\$ 6,782	\$ 6,830

The accompanying notes are an integral part of these consolidated financial statements.

**SUNOCO LP**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME**

(Dollars in millions, except per unit data)  
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>REVENUES:</b>				
Motor fuel sales	\$ 5,607	\$ 7,678	\$ 10,846	\$ 12,955
Non-motor fuel sales	100	102	186	192
Lease income	38	35	75	70
Total revenues	5,745	7,815	11,107	13,217
<b>COST OF SALES AND OPERATING EXPENSES:</b>				
Cost of sales	5,431	7,470	10,418	12,442
General and administrative	33	30	62	57
Other operating	87	83	169	164
Lease expense	17	15	33	31
Gain on disposal of assets	(13)	(5)	(12)	(5)
Depreciation, amortization and accretion	49	49	97	96
Total cost of sales and operating expenses	5,604	7,642	10,767	12,785
OPERATING INCOME	141	173	340	432
<b>OTHER INCOME (EXPENSE):</b>				
Interest expense, net	(53)	(45)	(106)	(86)
Other income, net	7	—	7	—
Equity in earnings of unconsolidated affiliates	1	1	3	2
INCOME BEFORE INCOME TAXES	96	129	244	348
Income tax expense	9	8	16	11
NET INCOME AND COMPREHENSIVE INCOME	\$ 87	\$ 121	\$ 228	\$ 337
<b>NET INCOME PER COMMON UNIT:</b>				
Basic	\$ 0.79	\$ 1.22	\$ 2.21	\$ 3.56
Diluted	\$ 0.78	\$ 1.20	\$ 2.19	\$ 3.52
<b>WEIGHTED AVERAGE COMMON UNITS OUTSTANDING:</b>				
Basic	84,060,866	83,737,613	84,059,797	83,710,409
Diluted	85,034,268	84,767,972	84,998,777	84,749,895
CASH DISTRIBUTIONS PER UNIT	\$ 0.842	\$ 0.8255	\$ 1.684	\$ 1.6510

The accompanying notes are an integral part of these consolidated financial statements.

**SUNOCO LP**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
(Dollars in millions)  
(unaudited)

Balance, December 31, 2022	\$	942
Cash distributions to unitholders		(88)
Unit-based compensation		5
Net income		141
Balance, March 31, 2023		1,000
Cash distributions to unitholders		(92)
Unit-based compensation		4
Net income		87
Balance, June 30, 2023	\$	999
Balance, December 31, 2021	\$	811
Cash distributions to unitholders		(88)
Unit-based compensation		5
Net income		216
Balance, March 31, 2022		944
Cash distributions to unitholders		(88)
Unit-based compensation		3
Net income		121
Balance, June 30, 2022	\$	980

The accompanying notes are an integral part of these consolidated financial statements.

**SUNOCO LP**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollars in millions)  
(unaudited)

	Six Months Ended June 30,	
	2023	2022
<b>OPERATING ACTIVITIES:</b>		
Net income	\$ 228	\$ 337
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation, amortization and accretion	97	96
Amortization of deferred financing fees	4	2
Gain on disposal of assets	(12)	(5)
Non-cash unit-based compensation expense	9	8
Deferred income tax	5	42
Inventory valuation adjustment	28	(121)
Equity in earnings of unconsolidated affiliates	(3)	(2)
Changes in operating assets and liabilities, net of acquisitions:		
Accounts receivable, net	347	(341)
Receivables from affiliates	4	(1)
Inventories, net	(138)	6
Other assets	14	(217)
Accounts payable	(156)	414
Accounts payable to affiliates	(40)	112
Accrued expenses and other current liabilities	33	8
Other non-current liabilities	(3)	(1)
Net cash provided by operating activities	417	337
<b>INVESTING ACTIVITIES:</b>		
Capital expenditures	(87)	(55)
Cash paid for acquisitions	(111)	(264)
Distributions from unconsolidated affiliates in excess of cumulative earnings	5	3
Proceeds from disposal of property and equipment	21	11
Other	2	—
Net cash used in investing activities	(170)	(305)
<b>FINANCING ACTIVITIES:</b>		
Payments on long-term debt	—	(1)
Credit Facility borrowings	1,555	2,335
Credit Facility repayments	(1,465)	(2,047)
Distributions to unitholders	(180)	(176)
Net cash provided by (used in) financing activities	(90)	111
Net increase in cash and cash equivalents	157	143
Cash and cash equivalents, beginning of period	82	25
Cash and cash equivalents, end of period	\$ 239	\$ 168
<b>Supplemental disclosure of non-cash investing activities:</b>		
Change in note payable to affiliate	\$ —	\$ (6)

The accompanying notes are an integral part of these consolidated financial statements.

**SUNOCO LP**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
(Tabular dollar amounts, except units and per unit data, are in millions)  
(unaudited)

**1. Organization and Principles of Consolidation**

As used in this document, the terms “Partnership,” “we,” “us,” and “our” should be understood to refer to Sunoco LP and our consolidated subsidiaries, unless the context clearly indicates otherwise.

We are a Delaware master limited partnership. We are managed by our general partner, Sunoco GP LLC (our “General Partner”), which is owned by Energy Transfer LP (“Energy Transfer”). As of June 30, 2023, Energy Transfer owned 100% of the limited liability company interests in our General Partner, 28,463,967 of our common units, which constitutes a 28.3% limited partner interest in us, and all of our incentive distribution rights (“IDRs”).

The consolidated financial statements include Sunoco LP, a publicly traded Delaware limited partnership, and its wholly-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Certain items have been reclassified for presentation purposes to conform to the accounting policies of the consolidated entity. These reclassifications had no material impact on operating income, net income and comprehensive income, the consolidated balance sheets or consolidated statements of cash flows.

**2. Summary of Significant Accounting Policies**

***Interim Financial Statements***

The accompanying interim consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”). Pursuant to Regulation S-X, certain information and disclosures normally included in the annual consolidated financial statements have been condensed or omitted. The interim consolidated financial statements and notes included herein should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2022 filed with the Securities and Exchange Commission (“SEC”) on February 17, 2023.

***Significant Accounting Policies***

As of June 30, 2023, there have been no changes in the Partnership's significant accounting policies from those described in the Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on February 17, 2023.

***Motor Fuel and Sales Taxes***

Certain motor fuel and sales taxes are collected from customers and remitted to governmental agencies either directly by the Partnership or through suppliers. The Partnership’s accounting policy for wholesale direct sales to dealers, distributors and commercial customers is to exclude the collected motor fuel tax from sales and cost of sales.

For retail locations where the Partnership holds inventory, including commission agent locations, motor fuel sales and motor fuel cost of sales include motor fuel taxes. Such amounts were \$71 million and \$72 million for the three months ended June 30, 2023 and 2022, respectively, and \$136 million and \$143 million for the six months ended June 30, 2023 and 2022, respectively. Merchandise sales and cost of merchandise sales are reported net of sales tax in the consolidated statements of operations and comprehensive income.

**3. Acquisition**

On May 1, 2023, the Partnership completed the acquisition of 16 refined product terminals located across the East Coast and Midwest from Zenith Energy for \$111 million, including working capital. The purchase price was primarily allocated to property and equipment.

#### 4. Accounts Receivable, net

Accounts receivable, net, consisted of the following:

	June 30, 2023	December 31, 2022
Accounts receivable, trade	\$ 431	\$ 755
Credit card receivables	46	81
Other receivables	67	56
Allowance for expected credit losses	(1)	(2)
Accounts receivable, net	<u>\$ 543</u>	<u>\$ 890</u>

#### 5. Inventories, net

Fuel inventories are stated at the lower of cost or market using the last-in-first-out (“LIFO”) method. As of June 30, 2023 and December 31, 2022, the Partnership’s fuel inventory balance included lower of cost or market reserves of \$144 million and \$116 million, respectively. For the three and six months ended June 30, 2023 and 2022, the Partnership’s consolidated statements of operations and comprehensive income did not include any material amounts of income from the liquidation of LIFO fuel inventory. For the three months ended June 30, 2023 and 2022, the Partnership's cost of sales included unfavorable inventory adjustments of \$57 million and favorable inventory adjustments of \$1 million, respectively. For the six months ended June 30, 2023 and 2022, the Partnership's cost of sales included unfavorable inventory adjustments of \$28 million and favorable inventory adjustments of \$121 million, respectively.

Inventories, net, consisted of the following:

	June 30, 2023	December 31, 2022
Fuel	\$ 919	\$ 809
Other	12	12
Inventories, net	<u>\$ 931</u>	<u>\$ 821</u>

#### 6. Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities consisted of the following:

	June 30, 2023	December 31, 2022
Wage and other employee-related accrued expenses	\$ 18	\$ 35
Accrued tax expense	201	164
Accrued insurance	30	32
Accrued interest expense	31	31
Dealer deposits	22	21
Accrued environmental expense	6	6
Other	35	21
Total	<u>\$ 343</u>	<u>\$ 310</u>



## 7. Long-Term Debt

Long-term debt consisted of the following:

	June 30, 2023	December 31, 2022
Credit Facility	\$ 990	\$ 900
6.000% Senior Notes due 2027	600	600
5.875% Senior Notes due 2028	400	400
4.500% Senior Notes due 2029	800	800
4.500% Senior Notes due 2030	800	800
Lease-related financing obligations	94	94
Total debt	3,684	3,594
Less: debt issuance costs	21	23
Long-term debt, net	\$ 3,663	\$ 3,571

### Credit Facility

As of June 30, 2023, the balance on our revolving credit facility (the "Credit Facility") was \$990 million, and \$7 million standby letters of credit were outstanding. The unused availability on the Credit Facility at June 30, 2023 was \$503 million. The weighted average interest rate on the total amount outstanding at June 30, 2023 was 7.00%. The Partnership was in compliance with all financial covenants at June 30, 2023.

### Fair Value of Debt

The fair value of debt as of June 30, 2023 was approximately \$3.5 billion. The estimated fair value of debt is a Level 2 valuation using current interest rates for similar securities.

## 8. Other Non-Current Liabilities

Other non-current liabilities consisted of the following:

	June 30, 2023	December 31, 2022
Asset retirement obligations	\$ 82	\$ 81
Accrued environmental expense, long-term	12	12
Other	19	18
Total	\$ 113	\$ 111

## 9. Related Party Transactions

We are party to fee-based commercial agreements with various affiliates of Energy Transfer for pipeline, terminalling and storage services. We also have agreements with subsidiaries of Energy Transfer for the purchase and sale of fuel.

Our investment in the J.C. Nolan joint venture was \$127 million and \$129 million as of June 30, 2023 and December 31, 2022, respectively. In addition, we recorded income on the unconsolidated joint venture of \$1 million and \$1 million for the three months ended June 30, 2023 and 2022, respectively, and \$3 million and \$2 million for the six months ended June 30, 2023 and 2022, respectively.

### Summary of Transactions

Related party transactions for the three months ended June 30, 2023 and 2022 were as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
Motor fuel sales to affiliates	\$ 15	\$ 23	\$ 28	\$ 28
Bulk fuel purchases from affiliates	471	703	882	1,243

Significant affiliate balances included on the consolidated balance sheets were as follows:

- Advances from affiliates were \$105 million and \$116 million as of June 30, 2023 and December 31, 2022, respectively, which were related to treasury services agreements with Energy Transfer.

- Accounts receivable from affiliates were \$11 million and \$15 million as of June 30, 2023 and December 31, 2022, respectively, which were primarily related to motor fuel sales to affiliates.
- Accounts payable to affiliates were \$69 million and \$109 million as of June 30, 2023 and December 31, 2022, respectively, which were attributable to operational expenses and bulk fuel purchases.

## 10. Revenue

### Disaggregation of Revenue

We operate our business in two primary segments: Fuel Distribution and Marketing and All Other. We disaggregate revenue within the segments by channels.

The following table depicts the disaggregation of revenue by channel within each segment:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Fuel Distribution and Marketing Segment</b>				
Distributor	\$ 2,464	\$ 3,346	\$ 4,767	\$ 5,753
Dealer	1,038	1,427	1,957	2,481
Unbranded wholesale	1,587	2,193	3,127	3,456
Commission agent	362	515	703	918
Non-motor fuel sales	35	41	64	82
Lease income	35	32	69	64
<b>Total</b>	<b>5,521</b>	<b>7,554</b>	<b>10,687</b>	<b>12,754</b>
<b>All Other Segment</b>				
Motor fuel	156	197	292	347
Non-motor fuel sales	65	61	122	110
Lease income	3	3	6	6
<b>Total</b>	<b>224</b>	<b>261</b>	<b>420</b>	<b>463</b>
<b>Total revenue</b>	<b>\$ 5,745</b>	<b>\$ 7,815</b>	<b>\$ 11,107</b>	<b>\$ 13,217</b>

### Contract Balances with Customers

The balances of the Partnership's contract assets and contract liabilities as of June 30, 2023 and December 31, 2022 were as follows:

	June 30, 2023	December 31, 2022
<b>Contract balances</b>		
Contract assets	\$ 239	\$ 200
Accounts receivable from contracts with customers	476	834
Contract liabilities	—	—

### Costs to Obtain or Fulfill a Contract

The Partnership recognized amortization on capitalized costs incurred to obtain contracts of \$7 million and \$3 million for the three months ended June 30, 2023 and 2022, respectively, and \$13 million and \$10 million for the six months ended June 30, 2023 and 2022, respectively.

## 11. Commitments and Contingencies

### Litigation

From time to time, the Partnership is involved in various legal proceedings and claims arising out of our operations in the normal course of business. Such proceedings are subject to the uncertainties inherent in any litigation, and we regularly assess the need for accounting recognition or disclosure of any related contingencies. We maintain liability insurance with insurers with coverage and deductibles management believes are reasonable and prudent; however, there can be no assurance that the levels of insurance protection currently in effect will continue to be available at reasonable prices or that such levels will be adequate to protect us from material expenses related to product liability, personal injury or property damage in the future. Based on currently available information, we believe it is unlikely that the outcome of known matters would have a material adverse impact on our financial condition, results of operations or cash flows.

## Lessee Accounting

The details of the Partnership's operating and finance lease liabilities were as follows:

<u>Lease term and discount rate</u>	<u>June 30,</u>	
	<u>2023</u>	<u>2022</u>
Weighted average remaining lease term (years)		
Operating leases	22	23
Finance leases	27	28
Weighted average discount rate (%)		
Operating leases	5 %	6 %
Finance leases	4 %	4 %

<u>Other information</u>	<u>Six Months Ended June 30,</u>	
	<u>2023</u>	<u>2022</u>
Cash paid for amount included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$ (23)	\$ (24)
Operating cash flows from finance leases	(2)	—
Financing cash flows from finance leases	—	—
Leased assets obtained in exchange for new finance lease liabilities	—	—
Leased assets obtained in exchange for new operating lease liabilities	1	11

<u>Maturity of lease liabilities (as of June 30, 2023)</u>	<u>Operating leases</u>	<u>Finance leases</u>	<u>Total</u>
2023 (remainder)	\$ 27	\$ —	\$ 27
2024	48	—	48
2025	48	—	48
2026	47	—	47
2027	46	—	46
Thereafter	764	15	779
Total lease payment	980	15	995
Less: interest	431	6	437
Present value of lease liabilities	\$ 549	\$ 9	\$ 558

## 12. Income Tax Expense

As a partnership, we are generally not subject to federal income tax and most state income taxes. However, the Partnership conducts certain activities through corporate subsidiaries which are subject to federal and state income taxes.

Our effective tax rate differs from the statutory rate primarily due to Partnership earnings that are not subject to U.S. federal and most state income taxes at the Partnership level. A reconciliation of income tax expense from continuing operations at the U.S. federal statutory rate of 21% to net income tax expense is as follows:

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2023</u>	<u>2022</u>	<u>2023</u>	<u>2022</u>
Income tax expense at statutory federal rate	\$ 20	\$ 27	\$ 51	\$ 73
Partnership earnings not subject to tax	(13)	(22)	(39)	(66)
State and local tax, net of federal benefit	2	2	4	3
Other	—	1	—	1
Net income tax expense	\$ 9	\$ 8	\$ 16	\$ 11

## 13. Equity

As of June 30, 2023, Energy Transfer and its subsidiaries owned 28,463,967 of our common units and the public owned 55,597,041 of our common units. As of June 30, 2023, our wholly-owned consolidated subsidiaries owned all of the 16,410,780 Class C units representing limited partner interests in the Partnership.

### Common Units

The change in our outstanding common units for the six months ended June 30, 2023 was as follows:

	Number of Units
Number of common units at December 31, 2022	84,054,765
Phantom units vested	6,243
Number of common units at June 30, 2023	84,061,008

### Cash Distributions

Our Partnership Agreement sets forth the calculation used to determine the amount and priority of cash distributions that the common unitholders receive.

Cash distributions paid or declared during 2023 were as follows:

Payment Date	Limited Partners		Distribution to IDR Holders
	Per Unit Distribution	Total Cash Distribution	
August 21, 2023	\$ 0.8420	\$ 71	\$ 19
May 22, 2023	0.8420	71	19
February 21, 2023	0.8255	70	18

## 14. Segment Reporting

We report Adjusted EBITDA by segment as a measure of segment performance. We define Adjusted EBITDA as earnings before net interest expense, income tax expense and depreciation, amortization and accretion expense, non-cash unit-based compensation expense, gains and losses on disposal of assets and non-cash impairment charges, unrealized gains and losses on commodity derivatives, inventory adjustments, and certain other operating expenses reflected in net income that we do not believe are indicative of ongoing core operations. Inventory adjustments that are excluded from the calculation of Adjusted EBITDA represent changes in lower of cost or market reserves on the Partnership's inventory. These amounts are unrealized valuation adjustments applied to fuel volumes remaining in inventory at the end of the period.

The following table presents financial information by segment for the three and six months ended June 30, 2023 and 2022:

Three Months Ended June 30,								
	2023				2022			
	Fuel Distribution and Marketing	All Other	Intercompany Eliminations	Totals	Fuel Distribution and Marketing	All Other	Intercompany Eliminations	Totals
<b>Revenue</b>								
Motor fuel sales	\$ 5,451	\$ 156		\$ 5,607	\$ 7,481	\$ 197		\$ 7,678
Non-motor fuel sales	35	65		100	41	61		102
Lease income	35	3		38	32	3		35
Intersegment sales	113	—	(113)	—	161	—	(161)	—
Total revenue	<u>\$ 5,634</u>	<u>\$ 224</u>	<u>\$ (113)</u>	<u>\$ 5,745</u>	<u>\$ 7,715</u>	<u>\$ 261</u>	<u>\$ (161)</u>	<u>\$ 7,815</u>
<b>Net income and comprehensive income</b>				<u>\$ 87</u>				<u>\$ 121</u>
Depreciation, amortization and accretion				49				49
Interest expense, net				53				45
Income tax expense				9				8
Non-cash unit-based compensation expense				4				3
Gain on disposal of assets				(13)				(5)
Unrealized (gain) loss on commodity derivatives				1				(11)
Inventory adjustments				57				(1)
Equity in earnings of unconsolidated affiliates				(1)				(1)
Adjusted EBITDA related to unconsolidated affiliates				3				3
Other non-cash adjustments				1				3
<b>Adjusted EBITDA</b>	<u>\$ 222</u>	<u>\$ 28</u>		<u>\$ 250</u>	<u>\$ 200</u>	<u>\$ 14</u>		<u>\$ 214</u>
Capital expenditures	<u>\$ 32</u>	<u>\$ 18</u>		<u>\$ 50</u>	<u>\$ 23</u>	<u>\$ 6</u>		<u>\$ 29</u>
Total assets as of June 30, 2023 and December 31, 2022, respectively	\$ 5,321	\$ 1,461		\$ 6,782	\$ 5,727	\$ 1,103		\$ 6,830

Six Months Ended June 30,								
	2023				2022			
	Fuel Distribution and Marketing	All Other	Intercompany Eliminations	Totals	Fuel Distribution and Marketing	All Other	Intercompany Eliminations	Totals
<i>(in millions)</i>								
<b>Revenue</b>								
Motor fuel sales	\$ 10,554	\$ 292		\$ 10,846	\$ 12,608	\$ 347		\$ 12,955
Non motor fuel sales	64	122		186	82	110		192
Lease income	69	6		75	64	6		70
Intersegment sales	211	—	(211)	—	277	—	(277)	—
Total revenue	<u>\$ 10,898</u>	<u>\$ 420</u>	<u>\$ (211)</u>	<u>\$ 11,107</u>	<u>\$ 13,031</u>	<u>\$ 463</u>	<u>\$ (277)</u>	<u>\$ 13,217</u>
<b>Net income (loss) and comprehensive income (loss)</b>				<u>\$ 228</u>				<u>\$ 337</u>
Depreciation, amortization and accretion				97				96
Interest expense, net				106				86
Income tax expense				16				11
Non-cash unit-based compensation expense				9				8
Gain on disposal of assets				(12)				(5)
Unrealized gain on commodity derivatives				(10)				(20)
Inventory adjustments				28				(121)
Equity in earnings of unconsolidated affiliate				(3)				(2)
Adjusted EBITDA related to unconsolidated affiliate				6				5
Other non-cash adjustments				6				10
<b>Adjusted EBITDA</b>	<u>\$ 417</u>	<u>\$ 54</u>		<u>\$ 471</u>	<u>\$ 374</u>	<u>\$ 31</u>		<u>\$ 405</u>
Capital expenditures	<u>\$ 56</u>	<u>\$ 31</u>		<u>\$ 87</u>	<u>\$ 46</u>	<u>\$ 9</u>		<u>\$ 55</u>
Total assets as of June 30, 2023 and December 31, 2022, respectively	\$ 5,321	\$ 1,461		\$ 6,782	\$ 5,727	\$ 1,103		\$ 6,830

## 15. Net Income per Common Unit

A reconciliation of the numerators and denominators of the basic and diluted net income per common unit computations is as follows:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2023	2022	2023	2022
<b>Net income and comprehensive income</b>	\$ 87	\$ 121	\$ 228	\$ 337
Less:				
Incentive distribution rights	20	18	39	36
Distributions on non-vested phantom unit awards	1	1	3	3
<b>Common unitholders' interest in net income</b>	\$ 66	\$ 102	\$ 186	\$ 298
<b>Weighted average common units outstanding:</b>				
Basic	84,060,866	83,737,613	84,059,797	83,710,409
Dilutive effect of non-vested phantom unit awards	973,402	1,030,359	938,980	1,039,486
Diluted	85,034,268	84,767,972	84,998,777	84,749,895
<b>Net income per common unit:</b>				
Basic	\$ 0.79	\$ 1.22	\$ 2.21	\$ 3.56
Diluted	\$ 0.78	\$ 1.20	\$ 2.19	\$ 3.52

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(Tabular dollar and unit amounts, except per unit and per gallon data, are in millions)

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and notes to consolidated financial statements included elsewhere in this report. Additional discussion and analysis related to the Partnership is contained in our Annual Report on Form 10-K, including the audited consolidated financial statements for the fiscal year ended December 31, 2022 included therein.*

*Adjusted EBITDA is a non-GAAP financial measure of performance that has limitations and should not be considered as a substitute for net income or other GAAP measures. Please see "Key Measures Used to Evaluate and Assess Our Business" below for a discussion of our use of Adjusted EBITDA in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" and a reconciliation to net income for the periods presented.*

### Cautionary Statement Regarding Forward-Looking Statements

Some of the information in this Quarterly Report on Form 10-Q may contain forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). All statements, other than statements of historical fact included in this Quarterly Report on Form 10-Q, regarding our strategy, future operations, financial position, estimated revenues and losses, projected costs, prospects, plans and objectives of management are forward-looking statements. Statements using words such as "believe," "plan," "expect," "anticipate," "intend," "forecast," "assume," "estimate," "continue," "position," "predict," "project," "goal," "strategy," "budget," "potential," "will" and other similar words or phrases are used to help identify forward-looking statements, although not all forward-looking statements contain such identifying words. Descriptions of our objectives, goals, targets, plans, strategies, costs, anticipated capital expenditures, expected cost savings and benefits are also forward-looking statements. These forward-looking statements are based on our current plans and expectations and involve a number of risks and uncertainties that could cause actual results and events to vary materially from the results and events anticipated or implied by such forward-looking statements, including:

- our ability to make, complete and integrate acquisitions from affiliates or third-parties;
- business strategy and operations of Energy Transfer LP ("Energy Transfer") and its conflicts of interest with us;
- changes in the price of and demand for the motor fuel that we distribute and our ability to appropriately hedge any motor fuel we hold in inventory;
- our dependence on limited principal suppliers;
- competition in the wholesale motor fuel distribution and retail store industry;
- changing customer preferences for alternate fuel sources or improvement in fuel efficiency;
- volatility of fuel prices or a prolonged period of low fuel prices and the effects of actions by, or disputes among or between, oil producing countries with respect to matters related to the price or production of oil;
- impacts of world health events, escalating global trade tensions and the conflict between Russia and Ukraine and resulting expansion of sanctions and trade restrictions;
- any acceleration of the domestic and/or international transition to a low carbon economy as a result of the Inflation Reduction Act of 2022 or otherwise;
- the possibility of cyber and malware attacks;
- changes in our credit rating, as assigned by rating agencies;
- a deterioration in the credit and/or capital markets, including as a result of recent increases in cost of capital resulting from Federal Reserve policies and changes in financial institutions' policies or practices concerning businesses linked to fossil fuels;
- general economic conditions, including sustained periods of inflation, supply chain disruptions and associated central bank monetary policies;
- environmental, tax and other federal, state and local laws and regulations;
- the fact that we are not fully insured against all risks incident to our business;
- dangers inherent in the storage and transportation of motor fuel;
- our ability to manage growth and/or control costs;
- our reliance on senior management, supplier trade credit and information technology; and

- our partnership structure, which may create conflicts of interest between us and Sunoco GP LLC (our “General Partner”), and its affiliates, and limits the fiduciary duties of our General Partner and its affiliates.

All forward-looking statements, express or implied, are expressly qualified in their entirety by the foregoing cautionary statements.

Many of the foregoing risks and uncertainties are, and will be, heightened by any further worsening of the global business and economic environment. New factors that could impact forward-looking statements emerge from time to time, and it is not possible for us to predict all such factors. Should one or more of the risks or uncertainties described or referenced in this Quarterly Report on Form 10-Q or our Annual Report on Form 10-K for the year ended December 31, 2022 occur, or should underlying assumptions prove incorrect, actual results and plans could differ materially from those expressed in any forward-looking statements.

You should not put undue reliance on any forward-looking statements. When considering forward-looking statements, please review the risks described or referenced under the heading “Item 1A. Risk Factors” herein, including the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2022. The list of factors that could affect future performance and the accuracy of forward-looking statements is illustrative but by no means exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty. The forward-looking statements included in this report are based on, and include, our estimates as of the filing of this report. We anticipate that subsequent events and market developments will cause our estimates to change. However, we specifically disclaim any obligation to update any forward-looking statements after the date of this Quarterly Report on Form 10-Q, except as required by law, even if new information becomes available in the future.

In addition to risks and uncertainties in the ordinary course of business that are common to all businesses, important factors that are specific to our structure as a limited partnership, our industry and our company could materially impact our future performance and results of operations.

## Overview

As used in this Management’s Discussion and Analysis of Financial Condition and Results of Operations, the terms “Partnership,” “we,” “us,” or “our” should be understood to refer to Sunoco LP and our consolidated subsidiaries, unless the context clearly indicates otherwise.

We are a Delaware master limited partnership primarily engaged in the distribution of motor fuels to independent dealers, distributors and other customers and the distribution of motor fuels to end customers at retail sites operated by commission agents. We also receive rental income through the leasing or subleasing of real estate used in the retail distribution of motor fuels. As of June 30, 2023, we operated 76 retail stores located in Hawaii and New Jersey. In addition to distributing motor fuel, we also distribute other petroleum products such as propane and lubricating oil.

We purchase motor fuel primarily from independent refiners and major oil companies and distribute it across more than 40 states and territories throughout the East Coast, Midwest, South Central and Southeast regions of the United States, as well as Hawaii and Puerto Rico, to:

- 76 company-owned and operated retail stores;
- 494 independently operated commission agent locations where we sell motor fuel to retail customers under commission arrangements with such operators;
- 6,913 retail stores operated by independent operators, which we refer to as “dealers” or “distributors,” pursuant to long-term distribution agreements; and
- approximately 1,600 other commercial customers, including unbranded retail stores, other fuel distributors, school districts, municipalities and other industrial customers.

## Recent Developments

On May 1, 2023, the Partnership completed the acquisition of 16 refined product terminals located across the East Coast and Midwest from Zenith Energy for \$111 million, including working capital.

## Key Measures Used to Evaluate and Assess Our Business

Management uses a variety of financial measurements to analyze business performance, including the following key measures:

- *Motor fuel gallons sold.* One of the primary drivers of our business is the total volume of motor fuel sold through our channels. Fuel distribution contracts with our customers generally provide that we distribute motor fuel at a fixed, volume-based profit margin or at an agreed upon level of price support. As a result, profit is directly tied to the volume of motor fuel that we distribute. Total motor fuel profit dollars earned from the product of profit per gallon and motor fuel gallons sold are used by management to evaluate business performance.



- *Profit per gallon.* Profit per gallon is calculated as the profit on motor fuel (excluding non-cash inventory adjustments as described under "Adjusted EBITDA" below) divided by the number of gallons sold, and is typically expressed as cents per gallon. Our profit per gallon varies amongst our third-party relationships and is impacted by the availability of certain discounts and rebates from suppliers. Retail profit per gallon is heavily impacted by volatile pricing and intense competition from retail stores, supermarkets, club stores and other retail formats, which varies based on the market.
- *Adjusted EBITDA.* Adjusted EBITDA, as used throughout this document, is defined as earnings before net interest expense, income taxes, depreciation, amortization and accretion expense, allocated non-cash unit-based compensation expense, unrealized gains and losses on commodity derivatives and inventory adjustments, and certain other operating expenses reflected in net income that we do not believe are indicative of ongoing core operations, such as gain or loss on disposal of assets and non-cash impairment charges. Inventory adjustments that are excluded from the calculation of Adjusted EBITDA represent changes in lower of cost or market reserves on the Partnership's inventory. These amounts are unrealized valuation adjustments applied to fuel volumes remaining in inventory at the end of the period.

Adjusted EBITDA is a non-GAAP financial measure. For a reconciliation of Adjusted EBITDA to net income, which is the most directly comparable financial measure calculated and presented in accordance with GAAP, read "Key Operating Metrics and Results of Operations" below.

We believe Adjusted EBITDA is useful to investors in evaluating our operating performance because:

- Adjusted EBITDA is used as a performance measure under our Credit Facility;
- securities analysts and other interested parties use Adjusted EBITDA as a measure of financial performance; and
- our management uses Adjusted EBITDA for internal planning purposes, including aspects of our consolidated operating budget and capital expenditures.

Adjusted EBITDA is not a recognized term under GAAP and does not purport to be an alternative to net income as a measure of operating performance. Adjusted EBITDA has limitations as an analytical tool, and one should not consider it in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations include:

- it does not reflect interest expense or the cash requirements necessary to service interest or principal payments on our Credit Facility or senior notes;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect cash requirements for such replacements; and
- as not all companies use identical calculations, our presentation of Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

Adjusted EBITDA reflects amounts for the unconsolidated affiliates based on the same recognition and measurement methods used to record equity in earnings of unconsolidated affiliates. Adjusted EBITDA related to unconsolidated affiliates excludes the same items with respect to the unconsolidated affiliates as those excluded from the calculation of Adjusted EBITDA, such as interest, taxes, depreciation, depletion, amortization and other non-cash items. Although these amounts are excluded from Adjusted EBITDA related to unconsolidated affiliates, such exclusion should not be understood to imply that we have control over the operations and resulting revenues and expenses of such affiliates. We do not control our unconsolidated affiliates; therefore, we do not control the earnings or cash flows of such affiliates. The use of Adjusted EBITDA or Adjusted EBITDA related to unconsolidated affiliates as an analytical tool should be limited accordingly.

## Results of Operations

The following information is intended to provide investors with a reasonable basis for assessing our historical operations, but should not serve as the only criteria for predicting our future performance.

### Three Months Ended June 30, 2023 compared to Three Months Ended June 30, 2022

The following table sets forth, for the periods indicated, information concerning key measures we rely on to gauge our operating performance:

	Three Months Ended June 30,			Three Months Ended June 30,		
	2023			2022		
	Fuel Distribution and Marketing	All Other	Total	Fuel Distribution and Marketing	All Other	Total
<b>Revenues:</b>						
Motor fuel sales	\$ 5,451	\$ 156	\$ 5,607	\$ 7,481	\$ 197	\$ 7,678
Non-motor fuel sales	35	65	100	41	61	102
Lease income	35	3	38	32	3	35
Total revenues	\$ 5,521	\$ 224	\$ 5,745	\$ 7,554	\$ 261	\$ 7,815
<b>Cost of sales:</b>						
Motor fuel sales	\$ 5,255	\$ 145	\$ 5,400	\$ 7,248	\$ 185	\$ 7,433
Non-motor fuel sales	3	28	31	10	27	37
Lease	—	—	—	—	—	—
Total cost of sales	\$ 5,258	\$ 173	\$ 5,431	\$ 7,258	\$ 212	\$ 7,470
<b>Net income and comprehensive income</b>			\$ 87			\$ 121
Adjusted EBITDA <sup>(1)</sup>	\$ 222	\$ 28	\$ 250	\$ 200	\$ 14	\$ 214
<b>Operating data:</b>						
Motor fuel gallons sold			2,086			1,985
Motor fuel profit cents per gallon <sup>(2)</sup>			12.7 ¢			12.3 ¢

<sup>(1)</sup> We define Adjusted EBITDA, which is a non-GAAP financial measure, as described above under “Key Measures Used to Evaluate and Assess Our Business.”

<sup>(2)</sup> Excludes the impact of inventory adjustments consistent with the definition of Adjusted EBITDA.

The Partnership’s results of operations are discussed on a consolidated basis below. Those results are primarily driven by the fuel distribution and marketing segment, which is the Partnership’s only significant segment. To the extent that results of operations are significantly impacted by discrete items or activities within the all other segment, such impacts are specifically attributed to the all other segment in the discussion and analysis below.

In the discussion below, the analysis of the Partnership’s primary revenue generating activities are discussed in the analysis of Adjusted EBITDA, and other significant items impacting net income are analyzed separately.

The following table presents a reconciliation of net income to Adjusted EBITDA for the three months ended June 30, 2023 and 2022:

	Three Months Ended June 30,		Change
	2023	2022	
<b>Net income and comprehensive income</b>	\$ 87	\$ 121	\$ (34)
Depreciation, amortization and accretion	49	49	—
Interest expense, net	53	45	8
Non-cash unit-based compensation expense	4	3	1
Gain on disposal of assets	(13)	(5)	(8)
Unrealized (gain) loss on commodity derivatives	1	(11)	12
Inventory adjustments	57	(1)	58
Equity in earnings of unconsolidated affiliates	(1)	(1)	—
Adjusted EBITDA related to unconsolidated affiliates	3	3	—
Other non-cash adjustments	1	3	(2)
Income tax expense	9	8	1
<b>Adjusted EBITDA</b>	<u>\$ 250</u>	<u>\$ 214</u>	<u>\$ 36</u>

The following discussion compares the results of operations for the three months ended June 30, 2023 and 2022.

**Net Income and Comprehensive Income.** For the three months ended June 30, 2023 compared to the same period last year, net income and comprehensive income decreased primarily due to the impacts of unfavorable inventory adjustments in the current period, as discussed further below.

**Adjusted EBITDA.** For the three months ended June 30, 2023 compared to the same period last year, Adjusted EBITDA increased primarily due to the net impacts of the following:

- an increase in the profit on motor fuel sales of \$37 million, primarily due to a 3% increase in profit per gallon sold and a 5% increase in gallons sold; and
- an increase in non-motor fuel sales and lease profit of \$7 million, primarily due to increased rental income, higher merchandise gross profit and increased throughput and storage margin from the Gladieux and Zenith acquisitions; partially offset by
- an increase in operating costs of \$9 million, including other operating expense, general and administrative expense and lease expense, primarily due to higher costs as a result of acquisitions of refined product terminals and the transmix processing and terminal facility.

**Interest Expense, net.** For the three months ended June 30, 2023 compared to the same period last year, interest expense increased primarily due to higher interest rates on floating rate debt.

**Gain on Disposal of Assets.** Gain on disposal of assets reflect the difference between the net book value of disposed assets and the proceeds received upon disposal of those assets. For the three months ended June 30, 2023 and 2022, proceeds from disposals of property and equipment were \$18 million and \$7 million, respectively.

**Unrealized (Gain) Loss on Commodity Derivatives.** The unrealized gains and losses on our commodity derivatives represent the changes in fair value of our commodity derivatives. The change in unrealized gains and losses between periods is impacted by the notional amounts and commodity price changes on our commodity derivatives. Additional information on commodity derivatives is included in “Item 3. Quantitative and Qualitative Disclosures about Market Risk” below.

**Inventory Adjustments.** Inventory adjustments represent changes in lower of cost or market reserves using the last-in-first-out (“LIFO”) method on the Partnership’s inventory. These amounts are unrealized valuation adjustments applied to fuel volumes remaining in inventory at the end of the period. For the three months ended June 30, 2023, a decrease in fuel prices increased the lower of cost or market reserve requirements for the period by a net of \$57 million, resulting in an unfavorable impact to net income. For the three months ended June 30, 2022, an increase in fuel prices reduced the lower of cost or market reserve requirements for the period by a net of \$1 million, resulting in a favorable impact to net income.

#### Six Months Ended June 30, 2023 compared to Six Months Ended June 30, 2022

The following table sets forth, for the periods indicated, information concerning key measures we rely on to gauge our operating performance:

Six Months Ended June 30,						
	2023			2022		
	Fuel Distribution and Marketing	All Other	Total	Fuel Distribution and Marketing	All Other	Total
<i>(dollars and gallons in millions, except gross profit per gallon)</i>						
<b>Revenues:</b>						
Motor fuel sales	\$ 10,554	\$ 292	\$ 10,846	\$ 12,608	\$ 347	\$ 12,955
Non motor fuel sales	64	122	186	82	110	192
Lease income	69	6	75	64	6	70
Total revenues	\$ 10,687	\$ 420	\$ 11,107	\$ 12,754	\$ 463	\$ 13,217
<b>Cost of sales:</b>						
Motor fuel sales	\$ 10,090	\$ 270	\$ 10,360	\$ 12,046	\$ 325	\$ 12,371
Non motor fuel sales	7	51	58	22	49	71
Lease	—	—	—	—	—	—
Total cost of sales	\$ 10,097	\$ 321	\$ 10,418	\$ 12,068	\$ 374	\$ 12,442
<b>Net income and comprehensive income</b>			\$ 228			\$ 337
Adjusted EBITDA <sup>(1)</sup>	\$ 417	\$ 54	\$ 471	\$ 374	\$ 31	\$ 405
<b>Operating data:</b>						
Total motor fuel gallons sold			4,016			3,755
Motor fuel gross profit cents per gallon <sup>(2)</sup>			12.8 ¢			12.3 ¢

<sup>(1)</sup> We define Adjusted EBITDA, which is a non-GAAP financial measure, as described above under “Key Measures Used to Evaluate and Assess Our Business.”

<sup>(2)</sup> Excludes the impact of inventory adjustments consistent with the definition of Adjusted EBITDA.

The Partnership's results of operations are discussed on a consolidated basis below. Those results are primarily driven by the fuel distribution and marketing segment, which is the Partnership's only significant segment. To the extent that results of operations are significantly impacted by discrete items or activities within the all other segment, such impacts are specifically attributed to the all other segment in the discussion and analysis below.

In the discussion below, the analysis of the Partnership's primary revenue generating activities are discussed in the analysis of Adjusted EBITDA, and other significant items impacting net income are analyzed separately.

The following table presents a reconciliation of net income to Adjusted EBITDA for the six months ended June 30, 2023 and 2022:

	Six Months Ended June 30,		Change
	2023	2022	
<b>Net income and comprehensive income</b>	\$ 228	\$ 337	\$ (109)
Depreciation, amortization and accretion	97	96	1
Interest expense, net	106	86	20
Non-cash unit-based compensation expense	9	8	1
Gain on disposal of assets	(12)	(5)	(7)
Unrealized gain on commodity derivatives	(10)	(20)	10
Inventory adjustments	28	(121)	149
Equity in earnings of unconsolidated affiliates	(3)	(2)	(1)
Adjusted EBITDA related to unconsolidated affiliates	6	5	1
Other non-cash adjustments	6	10	(4)
Income tax expense	16	11	5
<b>Adjusted EBITDA</b>	<u>\$ 471</u>	<u>\$ 405</u>	<u>\$ 66</u>

The following discussion of results compares the operations for the six months ended June 30, 2023 and 2022.

**Adjusted EBITDA.** For the six months ended June 30, 2023 compared to the same period last year, Adjusted EBITDA increased primarily due to the net impacts of the following:

- an increase in the gross profit on motor fuel sales of \$64 million, primarily due to a 4% increase in gross profit per gallon sold and a 7% increase in gallons sold; and
- an increase in non motor fuel sales and lease gross profit of \$12 million, primarily due to increased rental income, higher merchandise gross profit and increased throughput and storage margin from the Gladieux and Zenith acquisitions; partially offset by
- an increase in operating costs of \$12 million, including other operating expense, general and administrative expense and lease expense, primarily due to higher costs as a result of acquisitions of refined product terminals and the transmix processing and terminal facility.

**Interest Expense.** For the six months ended June 30, 2023 compared to the same period last year, interest expense increased primarily due to higher interest rates on floating rate debt.

**Gain on Disposal of Assets.** Gain on disposal of assets reflect the difference between the net book value of disposed assets and the proceeds received upon disposal of those assets. For the six months ended June 30, 2023 and 2022, proceeds from disposals of property and equipment were \$21 million and \$11 million, respectively.

**Unrealized Gain on Commodity Derivatives.** The unrealized gains on our commodity derivatives represent the changes in fair value of our commodity derivatives. The change in unrealized gains between periods is impacted by the notional amounts and commodity price changes on our commodity derivatives. Additional information on commodity derivatives is included in "Item 3. Quantitative and Qualitative Disclosures about Market Risk" below.

**Inventory Adjustments.** Inventory adjustments represent changes in lower of cost or market reserves using the last-in-first-out ("LIFO") method on the Partnership's inventory. These amounts are unrealized valuation adjustments applied to fuel volumes remaining in inventory at the end of the period. For the six months ended June 30, 2023, a decrease in fuel prices increased the lower of cost or market reserve requirements for the period by a net of \$28 million, resulting in an unfavorable impact to net income. For the six months ended June 30, 2022, an increase in fuel prices reduced the lower of cost or market reserve requirements for the period by a net of \$121 million, resulting in a favorable impact to net income.

## **Liquidity and Capital Resources**

### ***Liquidity***

Our principal liquidity requirements are to finance current operations, to fund capital expenditures, including acquisitions from time to time, to service our debt and to make distributions. We expect our ongoing sources of liquidity to include cash generated from operations, borrowings under our Credit Facility and the issuance of additional long-term debt or partnership units as appropriate given market conditions. We expect that these sources of funds will be adequate to provide for our short-term and long-term liquidity needs.

Our ability to meet our debt service obligations and other capital requirements, including capital expenditures and acquisitions, will depend on our future operating performance which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond our control. As a normal part of our business, depending on market conditions, we will from time to time consider opportunities to repay, redeem, repurchase or refinance our indebtedness. Changes in our operating plans, lower than anticipated sales, increased expenses, acquisitions or other events may cause us to seek additional debt or equity financing in future periods. There can be no guarantee that financing will be available on acceptable terms or at all. Debt financing, if available, could impose additional cash payment obligations and additional covenants and operating restrictions. In addition, any of the risks described or referenced under the heading “Item 1A. Risk Factors” herein, including the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2022 may also significantly impact our liquidity.

As of June 30, 2023, we had \$239 million of cash and cash equivalents on hand and borrowing capacity of \$503 million under the Second Amended and Restated Credit Agreement among the Partnership, as borrower, the lenders from time to time party thereto and Bank of America, N.A., as administrative agent, collateral agent, swingline lender and a line of credit issuer (the “Credit Facility”). The Partnership was in compliance with all financial covenants at June 30, 2023. Based on our current estimates, we expect to utilize capacity under the Credit Facility, along with cash from operations, to fund our announced growth capital expenditures and working capital needs for 2023; however, we may issue debt or equity securities prior to that time as we deem prudent to provide liquidity for new capital projects or other partnership purposes.

### ***Cash Flows***

Our cash flows may change in the future due to a number of factors, some of which we cannot control. These factors include regulatory changes, the price of products and services, the demand for such products and services, margin requirements resulting from significant changes in commodity prices, operational risks, the successful integration of our acquisitions and other factors.

### ***Operating Activities***

Changes in cash flows from operating activities between periods primarily result from changes in earnings, excluding the impacts of non-cash items and changes in operating assets and liabilities (net of effects of acquisitions). Non-cash items include recurring non-cash expenses, such as depreciation, amortization and accretion expense and non-cash unit-based compensation expense. Cash flows from operating activities also differ from earnings as a result of non-cash charges that may not be recurring, such as impairment charges. Our daily working capital requirements fluctuate within each month, primarily in response to the timing of payments for motor fuels, motor fuels tax and rent.

***Six months ended June 30, 2023 compared to six months ended June 30, 2022.*** Net cash provided by operating activities during 2023 was \$417 million compared to \$337 million for 2022. The increase in cash flows provided by operations was primarily due to an increase in net cash flow from operating assets and liabilities of \$81 million.

### ***Investing Activities***

Cash flows from investing activities primarily consist of capital expenditures, cash contributions to unconsolidated affiliates, cash amounts paid for acquisitions and cash proceeds from sale or disposal of assets. Changes in capital expenditures between periods primarily result from increases or decreases in our growth capital expenditures to fund our construction and expansion projects.

***Six months ended June 30, 2023 compared to six months ended June 30, 2022.*** Net cash used in investing activities during 2023 was \$170 million compared to \$305 million for 2022. Capital expenditures for 2023 were \$87 million compared to \$55 million for 2022. In 2023, we paid \$111 million in cash for the acquisition of 16 refined product terminals from Zenith Energy, including working capital. In 2022, we paid a cash deposit of \$264 million related to the acquisition of a transmix processing and terminal facility. Distributions from unconsolidated affiliates in excess of cumulative earnings were \$5 million and \$3 million for 2023 and 2022, respectively. Proceeds from disposal of property and equipment were \$21 million and \$11 million for 2023 and 2022, respectively.

## Financing Activities

Changes in cash flows from financing activities between periods primarily result from changes in the levels of borrowings and equity issuances, which are primarily used to fund our acquisitions and growth capital expenditures. Distributions increase between the periods based on increases in the number of common units outstanding or increases in the distribution rate.

**Six months ended June 30, 2023 compared to six months ended June 30, 2022.** Net cash used in financing activities during 2023 was \$90 million compared to \$111 million for 2022.

During the six months ended June 30, 2023, we:

- borrowed \$1.56 billion and repaid \$1.47 billion under the Credit Facility; and
- paid \$180 million in distributions to our unitholders, of which \$85 million was paid to Energy Transfer.

During the six months ended June 30, 2022, we:

- borrowed \$2.34 billion and repaid \$2.05 billion under the Credit Facility; and
- paid \$176 million in distributions to our unitholders, of which \$82 million was paid to Energy Transfer.

We intend to pay cash distributions to the holders of our common units and Class C units representing limited partner interests in the Partnership on a quarterly basis, to the extent we have sufficient cash from our operations after establishment of cash reserves and payment of fees and expenses, including payments to our General Partner and its affiliates. Class C unitholders receive distributions at a fixed rate equal to \$0.8682 per quarter for each Class C unit outstanding. There is no guarantee that we will pay a distribution on our units. In July 2023, we declared a quarterly distribution of \$0.8420 per common unit, which will result in the payment of approximately \$71 million to common unitholders and \$19 million to the IDR holders. The declared distribution will be paid on August 21, 2023 to unitholders of record on August 14, 2023.

## Capital Expenditures

For the six months ended June 30, 2023, total capital expenditures were \$87 million, which included \$64 million for growth capital and \$23 million for maintenance capital.

We currently expect to spend approximately \$65 million in maintenance capital and at least \$150 million in growth capital for the full year 2023.

## Description of Indebtedness

As of the dates set forth below, our outstanding consolidated indebtedness was as follows:

	June 30, 2023	December 31, 2022
Credit Facility	\$ 990	\$ 900
6.000% Senior Notes due 2027	600	600
5.875% Senior Notes due 2028	400	400
4.500% Senior Notes due 2029	800	800
4.500% Senior Notes due 2030	800	800
Lease-related financing obligations	94	94
Total debt	3,684	3,594
Less: debt issuance costs	21	23
Long-term debt, net	\$ 3,663	\$ 3,571

## Credit Facility

As of June 30, 2023, the balance on the Credit Facility was \$990 million, and \$7 million standby letters of credit were outstanding. The unused availability on the Credit Facility at June 30, 2023 was \$503 million. The weighted average interest rate on the total amount outstanding at June 30, 2023 was 7.00%. The Partnership was in compliance with all financial covenants at June 30, 2023.

## Critical Accounting Estimates

The Partnership's critical accounting estimates are described in our Annual Report on Form 10-K for the year ended December 31, 2022. No significant changes have occurred subsequent to the Form 10-K filing.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

#### **Interest Rate Risk**

We are subject to market risk from exposure to changes in interest rates based on our financing, investing and cash management activities. We had \$990 million of outstanding borrowings on the Credit Facility as of June 30, 2023. The annualized effect of a one percentage point change in floating interest rates on our variable rate debt obligations outstanding at June 30, 2023 would be a \$9.9 million change to interest expense. Our primary exposure relates to:

- interest rate risk on short-term borrowings; and
- the impact of interest rate movements on our ability to obtain adequate financing to fund future acquisitions.

While we cannot predict or manage our ability to refinance existing debt or the impact interest rate movements will have on our existing debt, management evaluates our financial position on an ongoing basis. From time to time, we may enter into interest rate swaps to reduce the impact of changes in interest rates on our floating rate debt. We had no interest rate swaps in effect during the first six months of 2023 or 2022.

#### **Commodity Price Risk**

Our subsidiaries hold working inventories of refined petroleum products, renewable fuels, gasoline blendstocks and transmix in storage. As of June 30, 2023, we held approximately \$852 million of such inventory. While in storage, volatility in the market price of stored motor fuel could adversely impact the price at which we can later sell the motor fuel. However, we may use futures, forwards and other derivative instruments (collectively, "positions") to hedge a variety of price risks relating to deviations in that inventory from a target base operating level established by management. Derivative instruments utilized consist primarily of exchange-traded futures contracts traded on the New York Mercantile Exchange, Chicago Mercantile Exchange and Intercontinental Exchange as well as over-the-counter transactions (including swap agreements) entered into with established financial institutions and other credit-approved energy companies. Our policy is generally to purchase only products for which there is a market and to structure sales contracts so that price fluctuations do not materially affect profit. While these derivative instruments represent economic hedges, they are not designated as hedges for accounting purposes. We may also engage in controlled trading in accordance with specific parameters set forth in a written risk management policy.

On a consolidated basis, the Partnership had a position of 2.5 million barrels with an aggregate unrealized loss of \$2.8 million outstanding at June 30, 2023.



## **Item 4. Controls and Procedures**

### **Evaluation of Disclosure Controls and Procedures**

As required by paragraph (b) of Rule 13a-15 under the Exchange Act, our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, has concluded, as of the end of the period covered by this report, that our disclosure controls and procedures were effective at the reasonable assurance level for which they were designed in that the information required to be disclosed by the Partnership in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission ("SEC") rules and forms and such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

There have been no changes in our internal control over financial reporting (as defined in Rule 13(a)-15(f) or Rule 15d-15(f) of the Exchange Act) during the three months ended June 30, 2023, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II – OTHER INFORMATION****Item 1. Legal Proceedings**

Although we may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business, we do not believe that we are party to any litigation that will have a material adverse impact or other legal proceedings required to be reported herein.

**Item 1A. Risk Factors**

There have been no material changes from the risk factors described in "Part I - Item 1A. Risk Factors" in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2022 filed with the SEC on February 17, 2023.

**Item 6. Exhibits**

<b>Exhibit No.</b>	<b>Description</b>
3.1	<a href="#">Second Amended and Restated Certificate of Limited Partnership of Sunoco LP, dated as of May 8, 2018 (Incorporated by reference to Exhibit 3.1 of the quarterly report on Form 10-Q (File Number 001-35653) filed by the registrant on May 10, 2018)</a>
3.2	<a href="#">First Amended and Restated Agreement of Limited Partnership of Susser Petroleum Partners LP, dated as of September 25, 2012 (Incorporated by reference to Exhibit 3.1 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on September 25, 2012)</a>
3.3	<a href="#">Amendment No. 1 to the First Amended and Restated Agreement of Limited Partnership of Susser Petroleum Partners LP (Incorporated by reference to Exhibit 3.2 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on October 28, 2014)</a>
3.4	<a href="#">Amendment No. 2 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.1 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on August 6, 2015)</a>
3.5	<a href="#">Amendment No. 3 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.1 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on January 5, 2016)</a>
3.6	<a href="#">Amendment No. 4 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.2 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on June 8, 2016)</a>
3.7	<a href="#">Amendment No. 5 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.1 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on March 31, 2017)</a>
3.8	<a href="#">Amendment No. 6 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.2 of the quarterly report on Form 10-Q (File Number 001-35653) filed by the registrant on May 10, 2018)</a>
3.9	<a href="#">Amendment No. 7 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.1 of the quarterly report on Form 10-Q (File Number 001-35653) filed by the registrant on August 8, 2019)</a>
3.10	<a href="#">Certificate of Formation of Susser Petroleum Partners GP LLC (Incorporated by reference to Exhibit 3.4 of the registration statement on Form S-1 (File Number 333-182276), as amended, originally filed by the registrant on June 22, 2012)</a>
3.11	<a href="#">Certificate of Amendment to the Certificate of Formation of Susser Petroleum Partners GP LLC (Incorporated by reference to Exhibit 3.3 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on October 28, 2014)</a>
3.12	<a href="#">Amended and Restated Limited Liability Company Agreement of Susser Petroleum Partners GP LLC, dated as of September 25, 2012 (Incorporated by reference to Exhibit 3.2 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on September 25, 2012)</a>
3.13	<a href="#">Amendment No. 1 to the Amended and Restated Limited Liability Company Agreement of Susser Petroleum Partners GP LLC (Incorporated by reference to Exhibit 3.4 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on October 28, 2014)</a>
3.14	<a href="#">Amendment No. 2 to the Amended and Restated Limited Liability Company Agreement of Sunoco GP LLC (Incorporated by reference to Exhibit 3.3 of the current report on Form 8-K (File Number 001-35653) filed by the registrant on June 8, 2016)</a>

- 3.15 [Amendment No. 3 to the Amended and Restated Limited Liability Company Agreement of Sunoco GP LLC \(Incorporated by reference to Exhibit 3.3 of the quarterly report on Form 10-Q \(File Number 001-35653\) filed by the registrant on May 10, 2018\).](#)
- 22.1 [List of Guarantor and Issuer Subsidiaries \(Incorporated by reference to Exhibit 22.1 of the annual report on Form 10-K \(File Number 001-35653\) filed by the registrant on February 17, 2023\).](#)
- 31.1 \* [Certification of Chief Executive Officer pursuant to Rule 13a-14\(a\) or Rule 15d-14\(a\) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act](#)
- 31.2 \* [Certification of Chief Financial Officer pursuant to Rule 13a-14\(a\) or Rule 15d-14\(a\) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act](#)
- 32.1 \*\* [Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act](#)
- 32.2 \*\* [Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act](#)
- 101\* The following financial information from the Partnership's Quarterly Report on Form 10-Q for the quarter ended June 30, 2023, formatted in Inline XBRL (Inline eXtensible Business Reporting Language): (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations and Comprehensive Income, (iii) Consolidated Statements of Equity, (iv) Consolidated Statements of Cash Flows and (v) Notes to Consolidated Financial Statements
- 104 Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)
  - \* Filed herewith
  - \*\* Furnished herewith

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

**SUNOCO LP**

By Sunoco GP LLC, its general partner

By /s/ Rick Raymer  
Rick Raymer  
Vice President, Controller and  
Principal Accounting Officer  
(In his capacity as principal accounting officer)

Date: August 3, 2023

CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Joseph Kim, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Sunoco LP (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2023

/s/ Joseph Kim

Joseph Kim

President and Chief Executive Officer of Sunoco GP LLC, the general partner of Sunoco LP

CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Dylan A. Bramhall, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Sunoco LP (the "registrant");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a. All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b. Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 3, 2023

/s/ Dylan A. Bramhall

Dylan A. Bramhall

Chief Financial Officer of Sunoco GP LLC, the general partner of Sunoco LP

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Sunoco LP (the “Partnership”) on Form 10-Q for the quarter ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Joseph Kim, as President and Chief Executive Officer of Sunoco GP LLC, the general partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 3, 2023

/s/ Joseph Kim

Joseph Kim

President and Chief Executive Officer of Sunoco GP LLC, the  
general partner of Sunoco LP

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Partnership for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the quarterly report of Sunoco LP (the “Partnership”) on Form 10-Q for the quarter ended June 30, 2023, as filed with the Securities and Exchange Commission on the date hereof (the “Report”), I, Dylan A. Bramhall, as Chief Financial Officer of Sunoco GP LLC, the general partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: August 3, 2023

/s/ Dylan A. Bramhall

Dylan A. Bramhall

Chief Financial Officer of Sunoco GP LLC, the general partner  
of Sunoco LP

This certification accompanies the Report pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Partnership for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.