# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		=	
	FORM 10-Q		
(Mark One)		_	
<b>◯ QUARTERLY REPORT PU</b>	RSUANT TO SECTION 13 OR 15(d) OF THE SECURIT	IES EXCHANGE ACT OF 19	034
·	For the Quarterly Period Ended: September 30, 2019 or		
☐ TRANSITION REPORT PUR	RSUANT TO SECTION 13 OR 15(d) OF THE SECURIT	IES EXCHANGE ACT OF 19	934
	For the transition period from to Commission File Number: <b>001-35653</b>		
	SUNOCO LP	_	
	(Exact name of registrant as specified in its charter)	_	
Delaware	e	30-0740483	
(State or other jurisdiction of incorp	poration or organization) (I.R.S. E	mployer Identification Number)	
	8111 Westchester Drive, Suite 400, Dallas, Texas 7522 (Address of principal executive offices, including zip code)	5	
	(214) 981-0700		
	(Registrant's telephone number, including area code)		
preceding 12 months (or for such shorter period past 90 days. Yes $\  \  \  \  \  \  \  \  \  \  \  \  \ $	) has filed all reports required to be filed by Section 13 or 15 d that the registrant was required to file such reports), and (2	) has been subject to such filing	g requirements for the
	as submitted electronically every Interactive Data File require shorter period that the registrant was required to submit such	-	Rule 405 of Regulation
	s a large accelerated filer, an accelerated filer, a non-accelerate ccelerated filer," "accelerated filer," "smaller reporting comp		
Large accelerated filer		Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging Growth company	
	heck mark if the registrant has elected not to use the extend pursuant to Section 13(a) of the Exchange Act. $\Box$	led transition period for compl	ying with any new or
Indicate by check mark whether the registrant is Securities registered pursuant to Section 12(b) of	a shell company (as defined in Rule 12b-2 of the Exchange A f the Act:	ct.): Yes $\square$ No $\blacksquare$	
<u>Title of each class</u> Common Units Representing Limited P	Trading Symbol(s) Partner Interests SUN	Name of each exchange on which is New York Stock Exchange	
Indicate the number of shares outstanding of each	h of the issuer's classes of common stock, as of the latest practice.	eticable date:	
The registrant had 82,750,201 common units rep at November 1, 2019.	presenting limited partner interests and 16,410,780 Class C un	nits representing limited partne	r interests outstanding

# SUNOCO LP FORM 10-Q

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# PART I – FINANCIAL INFORMATION

# **Item 1. Financial Statements**

## SUNOCO LP CONSOLIDATED BALANCE SHEETS

(unaudited)

	Septem 20		December 31, 2018	
		(in millions, exc	cept units)	
Assets				
Current assets:				
Cash and cash equivalents	\$	13 \$	56	
Accounts receivable, net		450	374	
Receivables from affiliates		4	37	
Inventories, net		422	374	
Other current assets		86	64	
Total current assets		975	905	
Property and equipment		2,101	2,133	
Accumulated depreciation		(663)	(587	
Property and equipment, net		1,438	1,546	
Other assets:		1,450	1,540	
Lease right-of-use assets, net		572	_	
Goodwill		1,557	1,559	
Intangible assets		915	915	
Accumulated amortization		(249)	(207	
Intangible assets, net		666	708	
Other non-current assets		177	161	
Investment in unconsolidated affiliate		112		
Total assets	\$	5,497 \$	4,879	
Liabilities and equity				
Current liabilities:				
Accounts payable	\$	456 \$	412	
Accounts payable to affiliates		70	149	
Accrued expenses and other current liabilities		243	299	
Operating lease current liabilities		21	_	
Current maturities of long-term debt		13	5	
Total current liabilities		803	865	
Operating lease non-current liabilities		521	_	
Revolving line of credit		154	700	
Long-term debt, net		2,906	2,280	
Advances from affiliates		141	24	
Deferred tax liability		93	103	
Other non-current liabilities		117	123	
Total liabilities		4,735	4,095	
Commitments and contingencies (Note 12)				
Equity:				
Limited partners:				
Common unitholders (82,750,201 units issued and outstanding as of September 30, 2019 and 82,665,057 units issued and outstanding as of December 31, 2018)		762	784	
Class C unitholders - held by subsidiaries (16,410,780 units issued and outstanding as of September 30, 2019 and December 31, 2018)				
Total equity		762	784	
rotal equity		5,497 \$	/84	

# ${\bf SUNOCO\ LP} \\ {\bf CONSOLIDATED\ STATEMENTS\ OF\ OPERATIONS\ AND\ COMPREHENSIVE\ INCOME\ (LOSS)}$

(unaudited)

	<u>T</u>	Three Months Ended September 30,			, Nine Months Ended S			September 30,	
		2019		2018		2019		2018	
		(i	n mi	llions, except un	it an	d per unit amou	nts)		
Revenues:									
Motor fuel sales	\$	4,225	\$	4,662	\$	12,174	\$	12,720	
Non motor fuel sales		69		64		217		306	
Lease income		37		35		107		91	
Total revenues		4,331		4,761		12,498		13,117	
Cost of sales and operating expenses:									
Cost of sales		4,039		4,428		11,567		12,178	
General and administrative		40		34		101		103	
Other operating		79		86		236		270	
Lease expense		15		20		45		54	
Loss (gain) on disposal of assets and impairment charges		(4)		(8)		46		(3)	
Depreciation, amortization and accretion		45		42		137		132	
Total cost of sales and operating expenses		4,214		4,602		12,132		12,734	
Operating income		117		159		366		383	
Other expenses:									
Interest expense, net		45 35		130			105		
Loss on extinguishment of debt and other, net		_		_		(3)		109	
Income from continuing operations before income taxes		72		124		239		169	
Income tax expense		6		10		9		39	
Income from continuing operations		66		114		230		130	
Loss from discontinued operations, net of income taxes		_		(2)		_		(265)	
Net income (loss) and comprehensive income (loss)	\$	66	\$	112	\$	230	\$	(135)	
	<del>-</del>								
Net income (loss) per common unit - basic:									
Continuing operations - common units	\$	0.57	\$	1.16	\$	2.09	\$	0.84	
Discontinued operations - common units		0.00		(0.03)		0.00		(3.12)	
Net income (loss) - common units	\$	0.57	\$	1.13	\$	2.09	\$	(2.28)	
Net income (loss) per common unit - diluted:									
Continuing operations - common units	\$	0.57	\$	1.15	\$	2.07	\$	0.83	
Discontinued operations - common units		0.00		(0.03)		0.00		(3.12)	
Net income (loss) - common units	\$	0.57	\$	1.12	\$	2.07	\$	(2.29)	
Weighted average limited partner units outstanding:									
Common units - basic		82,749,644		82,506,279		82,734,526		84,891,853	
Common units - diluted		83,649,898		83,084,713		83,512,121		85,373,976	
							-		
Cash distributions per unit	\$	0.8255	\$	0.8255	\$	2.4765	\$	2.4765	

 ${\it The\ accompanying\ notes\ are\ an\ integral\ part\ of\ these\ consolidated\ financial\ statements}.$ 

# SUNOCO LP CONSOLIDATED STATEMENTS OF EQUITY

(unaudited, in millions)

	Ī	Preferred Units- Affiliated	c	Common Units	Total Equity
Balance at December 31, 2018	\$		\$	784	\$ 784
Cash distribution to unitholders		_		(87)	(87)
Unit-based compensation		_		3	3
Partnership net income		_		109	109
Balance at March 31, 2019				809	809
Cash distribution to unitholders		_		(88)	(88)
Unit-based compensation		_		3	3
Partnership net income		_		55	55
Balance at June 30, 2019				779	779
Cash distribution to unitholders		_		(87)	(87)
Unit-based compensation		_		4	4
Partnership net income		_		66	66
Balance at September 30, 2019	\$	_	\$	762	\$ 762
Balance at December 31, 2017	\$	300	\$	1,947	\$ 2,247
Ralance at December 31 2017	\$	300	\$	1 947	\$ 2 247
Common unit repurchase		_		(540)	(540)
Redemption of preferred units		(300)			(300)
Cash distribution to unitholders				(107)	(107)
Dividend to preferred units		(2)		_	(2)
Unit-based compensation		_		3	3
Cumulative effect of change in revenue recognition accounting principle		_		(54)	(54)
Partnership net income (loss)		2		(317)	(315)
Balance at March 31, 2018		_		932	932
Cash distribution to unitholders		_		(87)	(87)
Unit-based compensation		_		3	3
Partnership net income		_		68	68
Balance at June 30, 2018				916	916
Cash distribution to unitholders				(87)	(87)
Unit-based compensation		_		4	4
Partnership net income				112	112
Balance at September 30, 2018	\$	_	\$	945	\$ 945

The accompanying notes are an integral part of these consolidated financial statements.

# SUNOCO LP CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

Nine Months Ended September 30,

		Nine Months Ended September 30,			
	2019 2018 (in millions)				
Cash flows from operating activities:	(in matters)				
Net income (loss)	\$ 230 \$	(135)			
Adjustments to reconcile net income (loss) to net cash provided by continuing operating activities:					
Loss from discontinued operations	_	265			
Depreciation, amortization and accretion	137	132			
Amortization of deferred financing fees	5	4			
Loss (gain) on disposal of assets and impairment charges	46	(3)			
Loss on extinguishment of debt and other, net	(3)	109			
Non-cash unit based compensation expense	10	10			
Deferred income tax	(10)	21			
Inventory valuation adjustment	(71)	(51)			
Equity in earnings of unconsolidated affiliate	_	_			
Changes in operating assets and liabilities, net of acquisitions:					
Accounts receivable	(70)	(40)			
Receivable from affiliates	33	21			
Inventories	15	30			
Other assets	(33)	(42)			
Accounts payable	68	(20)			
Accounts payable to affiliates	(22)	(46)			
Accrued expenses and other current liabilities	(68)	17			
Other non-current liabilities	27	3			
Net cash provided by continuing operating activities	294	275			
Cash flows from investing activities:					
Capital expenditures	(103)	(62)			
Contributions to unconsolidated affiliate	(37)	_			
Purchase of intangible assets	_	(2)			
Acquisition from Superior	_	(58)			
Sites purchased from 7-Eleven	_	(54)			
Acquisition from Sandford	_	(90)			
Other acquisition	(5)	_			
Proceeds from disposal of property and equipment	29	26			
Net cash used in investing activities	(116)	(240)			
Cash flows from financing activities:					
Proceeds from issuance of long-term debt	600	2,200			
Payments on long-term debt	(6)	(3,448)			
Payments for debt extinguishment costs	_	(93)			
Revolver borrowings	1,797	2,100			
Revolver repayments	(2,343)	(2,372)			
Loan origination costs	(6)	(35)			
Advances to/from affiliates	(1)	_			
Common unit repurchase	_	(540)			
Redemption of preferred units from ETE	_	(303)			
Distributions to unitholders	(262)	(295)			
Net cash used in financing activities	(221)	(2,786)			
Cash flows from discontinued operations:					
Operating activities	_	(480)			
Investing activities	_	3,207			
Changes in cash included in current assets held for sale	_	11			
Net increase in cash and cash equivalents of discontinued operations		2,738			

Net decrease in cash		(43)	 (13)
Cash and cash equivalents at beginning of period		56	28
Cash and cash equivalents at end of period	\$	13	\$ 15
Supplemental disclosure of non-cash investing activities:			
Notes payable to unconsolidated affiliate	\$	75	\$ _
The accompanying notes are an integral part of these consolidated financia	statements		

The accompanying notes are an integral part of these consolidated financial statements.

# SUNOCO LP NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

#### 1. Organization and Principles of Consolidation

As used in this document, the terms "Partnership," "SUN," "we," "us," and "our" should be understood to refer to Sunoco LP and our consolidated subsidiaries, unless the context clearly indicates otherwise.

We are a Delaware master limited partnership. We are managed by our general partner, Sunoco GP LLC ("General Partner"), which is owned by Energy Transfer Operating, L.P. ("ETO"), a consolidated subsidiary of Energy Transfer LP ("ET"). As of September 30, 2019, ETO and its subsidiaries owned 100% of the membership interests in our General Partner, all of our incentive distribution rights ("IDRs") and approximately 34.4% of our common units, which constitutes a 28.7% limited partner interest in us.

The consolidated financial statements are composed of Sunoco LP, a publicly traded Delaware limited partnership, and our wholly-owned subsidiaries.

Our primary operations are conducted by the following consolidated subsidiaries:

- Sunoco, LLC ("Sunoco LLC"), a Delaware limited liability company, primarily distributes motor fuel in 30 states throughout the East Coast, Midwest, South Central and Southeast regions of the United States. Sunoco LLC also processes transmix and distributes refined product through its terminals in Alabama, Texas, Arkansas and New York.
- Sunoco Retail LLC ("Sunoco Retail"), a Pennsylvania limited liability company, owns and operates retail stores that sell motor fuel and merchandise primarily in New Jersey.
- Aloha Petroleum LLC, a Delaware limited liability company, distributes motor fuel and operates terminal facilities on the Hawaiian Islands.
- Aloha Petroleum, Ltd. ("Aloha"), a Hawaii corporation, owns and operates retail stores on the Hawaiian Islands.

All significant intercompany accounts and transactions have been eliminated in consolidation.

Certain items have been reclassified for presentation purposes to conform to the accounting policies of the consolidated entity. These reclassifications had no material impact on gross profit, income from operations, net income (loss) and comprehensive income (loss), the balance sheets or statements of cash flows.

#### 2. Summary of Significant Accounting Policies

#### Interim Financial Statements

The accompanying interim consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). Pursuant to Regulation S-X, certain information and disclosures normally included in the annual financial statements have been condensed or omitted. The interim consolidated financial statements and notes included herein should be read in conjunction with the consolidated financial statements and notes included in our Annual Report on Form 10-K for the year ended December 31, 2018 filed with the SEC on February 22, 2019.

#### Significant Accounting Policies

As of September 30, 2019, the only material change in the Partnership's significant accounting policies, as compared to those described in the Annual Report on Form 10-K for the year ended December 31, 2018, was the adoption of Accounting Standards Update ("ASU") No. 2016-02, *Leases (Topic 842)*, described under *Change in Accounting Principle*.

#### Motor Fuel and Sales Taxes

For bulk sales, certain motor fuel and sales taxes are collected from customers and remitted to governmental agencies either directly by the Partnership or through suppliers. The Partnership's accounting policy for direct sales to dealer and commercial customers is to exclude the collected motor fuel tax from sales and cost of sales.

For other locations where the Partnership holds inventory, including commission agent arrangements and Partnership-operated retail locations, motor fuel sales and motor fuel cost of sales include motor fuel taxes. Such amounts were \$101 million and \$97 million for the three months ended September 30, 2019 and 2018, respectively, and \$295 million and \$280 million for the nine months ended September 30, 2019 and 2018, respectively. Merchandise sales and cost of merchandise sales are reported net of sales tax in the accompanying consolidated statements of operations and comprehensive income (loss).

#### Change in Accounting Principle

In February 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-02, *Leases (Topic 842)*, which amends the FASB Accounting Standards Codification ("ASC") and creates Topic 842, Leases. On January 1, 2019, we adopted ASC Topic 842, which is effective for interim and annual reporting periods beginning on or after December 15, 2018. This Topic requires balance sheet recognition of lease assets and lease liabilities for leases classified as operating leases under previous GAAP. Under the standard, disclosures are required to meet the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.

The Partnership elected the modified retrospective approach to adopt Topic 842. This approach involves recognition of an opening cumulative catch-up adjustment to the balance sheet in the period of adoption, January 1, 2019. We have completed a detailed review of contracts representative of our business and assessed the terms under the new standard. Adoption of the standard had a material impact on our consolidated balance sheet, but did not have a material impact on our consolidated statements of operations and comprehensive income or consolidated cash flows. The most significant impact was the recognition of right-of-use ("ROU") assets and lease liabilities for operating leases, while our accounting for finance leases remained substantially unchanged.

As a result of the evaluation performed, we have recorded adjustments resulting in a net increase to assets and liabilities of approximately \$547 million as of January 1, 2019. In addition to the evaluation performed, we have made appropriate design and implementation updates to our business processes, systems, and internal controls to support the on-going reporting requirements under the new standard.

Topic 842 provides for certain practical expedients that companies can elect to apply for purposes of adoption and implementation of the new standard. The practical expedients utilized by the Partnership are as follows: 1) no reassessment of whether existing contracts contain a lease, 2) no reassessment of the classification of existing leases, 3) no reassessment of initial direct costs for existing leases, 4) exclusion of leases with terms of 12 months or less from evaluation, 5) use of the portfolio approach to determine discount rates, 6) election to not separate non-lease components from lease components in existing lease agreements, and 7) election to not apply the use of hindsight to the active lease population.

The cumulative effect of the changes made to our consolidated January 1, 2019 balance sheet for the adoption of ASU No. 2016-02 was as follows:

Classification	<u>1</u>	Balance at December 31, 2018				Adjustments Due to Topic 842		salance at uary 1, 2019
				(in millions)				
<u>Assets</u>								
Property and equipment, net	\$	1,546	\$	(1)	\$	1,545		
Lease right-of-use assets		_		548		548		
<u>Liabilities</u>								
Accrued expenses and other current liabilities		299		(1)		298		
Current maturities of long term debt		5		1		6		
Operating lease current liabilities		_		25		25		
Long term debt, net		2,280		6		2,286		
Operating lease non-current liabilities		_		528		528		
Other non-current liabilities		123		(12)		111		

#### 3. Acquisitions

On January 18, 2019, we acquired certain convenience store locations from Speedway LLC for approximately \$5 million plus working capital adjustments. We subsequently converted the acquired convenience store locations to commission agent locations.

#### 4. Discontinued Operations

On April 6, 2017, certain subsidiaries of the Partnership (collectively, the "Sellers") entered into an Asset Purchase Agreement (the "7-Eleven Purchase Agreement") with 7-Eleven, Inc. ("7-Eleven") and SEI Fuel Services, Inc., a wholly-owned subsidiary of 7-Eleven ("SEI Fuel," and, together with 7-Eleven, referred to herein collectively as "Buyers"). On January 23, 2018, we completed the disposition of assets pursuant to the Amended and Restated Asset Purchase Agreement entered by and among Sellers, Buyers and certain other named parties for the limited purposes set forth therein, pursuant to which the parties agreed to amend and restate the 7-Eleven Purchase Agreement to reflect commercial agreements and updates made by the parties in connection with consummation of the transactions contemplated by the 7-Eleven Purchase Agreement. Under the 7-Eleven Purchase Agreement, as amended and restated, we

sold a portfolio of 1,030 company-operated retail fuel outlets, together with ancillary businesses and related assets to Buyers for approximately \$3.2 billion (the "7-Eleven Transaction"). Subsequent to the closing of the 7-Eleven Transaction, previously eliminated wholesale motor fuel sales to the Partnership's retail locations are reported as wholesale motor fuel sales to third parties. Also, the related accounts receivable from such sales are no longer eliminated from the consolidated balance sheets and are reported as accounts receivable.

In connection with the closing of the transactions contemplated by the 7-Eleven Purchase Agreement, we entered into a Distributor Motor Fuel Agreement dated as of January 23, 2018, as amended (the "Supply Agreement"), with 7-Eleven and SEI Fuel. The Supply Agreement consists of a 15-year take-or-pay fuel supply arrangement. For the period from January 1, 2018 through January 22, 2018, we recorded sales to the sites that were subsequently sold to 7-Eleven of \$199 million that were eliminated in consolidation. We received payments on trade receivables from 7-Eleven of \$1.0 billion and \$2.9 billion during the three and nine months ended September 30, 2019, respectively, and \$1.0 billion and \$2.6 billion during the three and nine months ended September 30, 2018, respectively, subsequent to the closing of the sale.

On January 18, 2017, with the assistance of a third-party brokerage firm, we launched a portfolio optimization plan to market and sell 97 real estate assets. Real estate assets included in this process are company-owned locations, undeveloped greenfield sites and other excess real estate. Properties are located in Florida, Louisiana, Massachusetts, Michigan, New Hampshire, New Jersey, New Mexico, New York, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, Texas and Virginia. The properties will be sold through a sealed-bid sale. Of the 97 properties, 52 have been sold and four continue to be marketed by the third-party brokerage firm. Additionally, 32 were sold to 7-Eleven and nine are part of the approximately 207 retail sites located in certain West Texas, Oklahoma and New Mexico markets which are operated by a commission agent. The results of these operations (the real estate optimization assets, together with the 7-Eleven Transaction, the "Retail Divestment") have been reported as discontinued operations for all periods presented in the consolidated financial statements. All other footnotes present results of the continuing operations.

The Partnership has concluded that it meets the accounting requirements for reporting the financial position, results of operations and cash flows of the Retail Divestment as discontinued operations.

The Partnership had no assets or liabilities associated with discontinued operations as of September 30, 2019 or December 31, 2018. There were no results of operations associated with discontinued operations for the three and nine months ended September 30, 2019. The results of operations associated with discontinued operations for the three and nine months ended September 30, 2018 are presented in the following table:

	Three Months Ended September 30, 2018			nths Ended per 30, 2018
		illions)		
Revenues:				
Motor fuel sales	\$	_	\$	256
Non motor fuel sales (1)		_		93
Total revenues		_		349
Cost of sales and operating expenses:				
Cost of sales		_		305
General and administrative		_		7
Other operating		_		57
Lease expense		_		4
Loss on disposal of assets		_		61
Total cost of sales and operating expenses		_		434
Operating loss		_		(85)
Interest expense, net		_		2
Loss on extinguishment of debt		_		20
Loss from discontinued operations before income taxes		_		(107)
Income tax expense		2		158
Loss from discontinued operations, net of income taxes	\$	(2)	\$	(265)

<sup>(1)</sup> Non motor fuel sales includes merchandise sales totaling \$89 million for the nine months ended September 30, 2018.

# 5. Accounts Receivable, net

Accounts receivable, net, consisted of the following:

	Sept	September 30, 2019		ecember 31, 2018
		(in n	illions)	
Accounts receivable, trade	\$	335	\$	299
Credit card receivables		68		49
Other receivables		49		28
Allowance for doubtful accounts		(2)		(2)
Accounts receivable, net	\$	450	\$	374

# 6. Inventories, net

Inventories, net, consisted of the following:

	Sept	September 30, 2019		mber 31, 2018
		(in mi	illions)	
Fuel	\$	415	\$	363
Other		7		11
Inventories, net	\$	422	\$	374

# 7. Accrued Expenses and Other Current Liabilities

Current accrued expenses and other current liabilities consisted of the following:

	Sep	September 30, 2019		ember 31, 2018
		(in millions)		
Wage and other employee-related accrued expenses	\$	31	\$	41
Accrued tax expense		67		91
Accrued insurance		32		31
Accrued interest expense		40		47
Dealer deposits		18		18
Accrued environmental expense		6		6
Other		49		65
Total	\$	243	\$	299

#### 8. Long-Term Debt

Long-term debt consisted of the following:

	 September 30, 2019		December 31, 2018
	(in m	illions)	
Sale leaseback financing obligation	\$ 104	\$	107
2018 Revolver	154		700
4.875% Senior Notes Due 2023	1,000		1,000
5.500% Senior Notes Due 2026	800		800
6.000% Senior Notes Due 2027	600		_
5.875% Senior Notes Due 2028	400		400
Finance leases	42		1
Total debt	3,100		3,008
Less: current maturities	13		5
Less: debt issuance costs	27		23
Long-term debt, net of current maturities	\$ 3,060	\$	2,980

#### 2019 Private Offering of Senior Notes

On March 14, 2019, we, our General Partner and Sunoco Finance Corp. (together with the Partnership, the "2027 Notes Issuers") completed a private offering of \$600 million in aggregate principal amount of 6.000% senior notes due 2027 (the "2027 Notes").

The terms of the 2027 Notes are governed by an indenture dated March 14, 2019, among the 2027 Notes Issuers, certain subsidiaries of the Partnership (the "2027 Notes Guarantors") and U.S. Bank National Association, as trustee. The 2027 Notes will mature on April 15, 2027, and interest on the 2027 Notes is payable semi-annually on April 15 and October 15 of each year, commencing October 15, 2019. The 2027 Notes are senior obligations of the 2027 Notes Issuers and are guaranteed on a senior basis by all of the Partnership's current subsidiaries (other than Sunoco Finance Corp.) that guarantee its obligations under the 2018 Revolver (as defined below) and certain of its future subsidiaries. The 2027 Notes and guarantees are unsecured and rank equally with all of the 2027 Notes Issuers' and each 2027 Notes Guarantor's existing and future senior obligations. The 2027 Notes and guarantees are effectively subordinated to the 2027 Notes Issuers' and each 2027 Notes Guarantor's secured obligations, including obligations under the 2018 Revolver (as defined below), to the extent of the value of the collateral securing such obligations, and structurally subordinated to all indebtedness and obligations, including trade payables, of the Partnership's subsidiaries that do not guarantee the 2027 Notes.

In connection with our issuance of the 2027 Notes, we entered into a registration rights agreement with the initial purchasers pursuant to which we agreed to complete an offer to exchange the 2027 Notes for an issue of registered notes with terms substantively identical to the 2027 Notes and evidencing the same indebtedness as the 2027 Notes on or before March 14, 2020. The exchange offer was completed on July 17, 2019.

The Partnership used the proceeds from the private offering to repay a portion of the outstanding borrowings under our 2018 Revolver (as defined below).

#### Revolving Credit Agreement

On July 27, 2018, we entered into a new Amended and Restated Credit Agreement among the Partnership, as borrower, the lenders from time to time party thereto and Bank of America, N.A., as administrative agent, collateral agent, swingline lender and a line of credit issuer (the "2018 Revolver"). Borrowings under the 2018 Revolver were used to pay off the Partnership's previous revolving credit facility.

As of September 30, 2019, the balance on the 2018 Revolver was \$154 million, and \$8 million in standby letters of credit were outstanding. The unused availability on the 2018 Revolver at September 30, 2019 was \$1.3 billion. The weighted average interest rate on the total amount outstanding at September 30, 2019 was 4.04%. The Partnership was in compliance with all financial covenants at September 30, 2019.

#### Fair Value of Debt

The estimated fair value of debt is calculated using Level 2 inputs. The fair value of debt as of September 30, 2019 is estimated to be approximately \$3.2 billion, based on outstanding balances as of the end of the period using current interest rates for similar securities.

#### 9. Other Non-Current Liabilities

Other non-current liabilities consisted of the following:

	September 30 2019	,	December	31, 2018
	•	(in m	illions)	
Reserve for underground storage tank removal	\$	67	\$	54
Reserve for environmental remediation		25		29
Unfavorable lease liability		14		16
Accrued straight-line rent		_		12
Other		11		12
Total	\$	117	\$	123

#### 10. Related-Party Transactions

We are party to fee-based commercial agreements with various affiliates of ETO for pipeline, terminalling and storage services. We also have agreements with subsidiaries of ETO for the purchase and sale of fuel. In addition, we are party to two related products purchase agreements, one with Philadelphia Energy Solutions Refining & Marketing ("PES") and one with PES's product financier, Merrill Lynch Commodities; both purchase agreements contain 12-month terms that automatically renew for consecutive 12-month terms until either party cancels with notice. ETP Retail Holdings, LLC, a subsidiary of ETO, owns a noncontrolling interest in the parent of PES. Beginning in the third quarter of 2018, PES was no longer considered an affiliate of ETO as ETO was no longer considered to have any significant influence over PES's management or operations. In June 2019, an explosion occurred at the PES refinery complex. On July 21, 2019, PES Holdings, LLC and seven of its subsidiaries, including PES (collectively, the "Debtors") filed voluntary petitions in the United States Bankruptcy Court for the District of Delaware seeking relief under the provisions of Chapter 11 of the United States Bankruptcy Code, as a result of the explosion and fire at the Philadelphia refinery complex. The Debtors have announced an intent to temporarily cease refinery operations. The Debtors have expressed an intent to rebuild the refinery with the proceeds from insurance claims while concurrently running a sale process for their assets and operations. We have been successful at acquiring alternative supplies to replace fuel volume lost from PES and do not anticipate any material impact to our business going forward.

On July 1, 2019, we entered into a 50% ownership joint venture on the J.C. Nolan diesel fuel pipeline to West Texas. ETO will operate the J. C. Nolan pipeline for the joint venture, which will transport diesel fuel from Hebert, Texas to a terminal in the Midland, Texas area. Our investment in this unconsolidated joint venture was \$112 million as of September 30, 2019. In addition, we recorded income on the unconsolidated joint venture of \$0.1 million for the three months ended September 30, 2019.

#### **Summary of Transactions**

Significant affiliate balances and activity related to the consolidated balance sheets and consolidated statements of operations and comprehensive income (loss) are as follows:

- Net advances from affiliates were \$141 million and \$24 million as of September 30, 2019 and December 31, 2018, respectively. Advances from
  affiliates are primarily related to the treasury services agreements between Sunoco LLC and Sunoco (R&M), LLC and Sunoco Retail and Sunoco
  (R&M), LLC, which are in place for purposes of cash management and transactions related to the aforementioned diesel fuel pipeline joint venture with
  ETO.
- Net accounts receivable from affiliates were \$4 million and \$37 million as of September 30, 2019 and December 31, 2018, respectively, which are primarily related to motor fuel sales to affiliates.
- Net accounts payable to affiliates were \$70 million and \$149 million as of September 30, 2019 and December 31, 2018, respectively, which are related
  to operational expenses and bulk fuel purchases.
- Motor fuel sales to affiliates were \$3 million and \$1 million for the three months ended September 30, 2019 and 2018, respectively.
- Motor fuel sales to affiliates were \$4 million and \$23 million for the nine months ended September 30, 2019 and 2018, respectively.
- Bulk fuel purchases from affiliates were \$177 million and \$96 million for the three months ended September 30, 2019 and 2018, respectively, which is included in cost of sales in our consolidated statements of operations and comprehensive income (loss).
- Bulk fuel purchases from affiliates were \$459 million and \$1.8 billion for the nine months ended September 30, 2019 and 2018, respectively, which is included in cost of sales in our consolidated statements of operations and comprehensive income (loss).

#### 11. Revenue

#### Disaggregation of Revenue

We operate our business in two primary segments, fuel distribution and marketing and all other. We disaggregate revenue within the segments by channels. The following table depicts the disaggregation of revenue by channel within each segment:

	 Three Months Ended September 30,				Nine Moi Septei				
	 2019		2018		2018		2019		2018
			(in m	nillions)					
Fuel Distribution and Marketing Segment									
Dealer	\$ 928	\$	998	\$	2,695	\$	2,781		
Distributor	2,027		2,253		5,808		6,083		
Unbranded wholesale	667		762		1,940		2,011		
Commission agent	419		437		1,233		985		
Non motor fuel sales	14		12		49		41		
Lease income	31		32		94		82		
Total	 4,086		4,494		11,819		11,983		
All Other Segment									
Motor fuel	184		212		498		860		
Non motor fuel sales	55		52		168		265		
Lease income	6		3		13		9		
Total	245		267		679		1,134		
Total revenue	\$ 4,331	\$	4,761	\$	12,498	\$	13,117		

#### Contract Balances with Customers

The balances of receivables from contracts with customers listed in the table below include both current trade receivables and long-term receivables, net of allowance for doubtful accounts. The allowance for receivables represents our best estimate of the probable losses associated with potential customer defaults. We determine the allowance based on historical experience and on a specific identification basis.

The balances of the Partnership's contract assets and contract liabilities as of September 30, 2019 and December 31, 2018 are as follows:

	Septembe	r 30, 2019	December 31, 2018			
		(in millions)				
Contract balances						
Contract asset	\$	102 \$	75			
Accounts receivable from contracts with customers	\$	403 \$	348			
Contract liability	\$	1 \$	1			

The amount of revenue recognized in the three and nine months ended September 30, 2019 that was included in the contract liability balance at the beginning of each period was \$0.1 million and \$0.3 million, respectively, and \$0.1 million and \$0.4 million in the three and nine months ended September 30, 2018, respectively. This amount of revenue is a result of changes in the transaction price of the Partnership's contracts with customers. The difference in the opening and closing balances of the contract asset and contract liability primarily results from the timing difference between the Partnership's performance and the customer's payment.

#### **Performance Obligations**

As of September 30, 2019, the aggregate amount of revenue expected to be recognized related to unsatisfied or partially satisfied franchise fee performance obligations (contract liabilities) is approximately \$0.1 million for the remainder of 2019, \$0.2 million in 2020, \$0.1 million in 2021, and \$0.1 million thereafter.

#### Costs to Obtain or Fulfill a Contract

The Partnership recognizes an asset from the costs incurred to obtain a contract (e.g. sales commissions) only if it expects to recover those costs. On the other hand, the costs to fulfill a contract are capitalized if the costs are specifically identifiable to a contract, would result in enhancing resources that will be used in satisfying performance obligations in the future, and are expected to be recovered. These capitalized costs are recorded as a part of other current assets and other non-current assets and are amortized as a reduction of revenue on a systematic basis consistent with the pattern of transfer of the goods or services to which such costs relate. The amount of amortization on these capitalized costs that the Partnership recognized was \$4 million and \$12 million for the three and nine months ended September 30, 2019, respectively, and \$4 million and \$10 million for the three and nine months ended September 30, 2018, respectively. The Partnership has also made a policy election of expensing the costs to obtain a contract, as and when they are incurred, in cases where the expected amortization period is one year or less.

#### 12. Commitments and Contingencies

#### Litigation

We have at various points and may in the future become involved in various legal proceedings arising out of our operations in the normal course of business. These proceedings would be subject to the uncertainties inherent in any litigation, and we regularly assess the need for accounting recognition or disclosure of these contingencies. We would expect to defend ourselves vigorously in all such matters. Based on currently available information, we believe it is unlikely that the outcome of known matters would have a material adverse impact on our financial condition, results of operations or cash flows.

#### Lessee Accounting

The Partnership leases retail stores, other property, and equipment under non-cancellable operating leases whose initial terms are typically 5 to 15 years, with some having a term of 40 years or more, along with options that permit renewals for additional periods. At the inception of each, we determine if the arrangement is a lease or contains an embedded lease and review the facts and circumstances of the arrangement to classify leased assets as operating or finance under Topic 842. The Partnership has elected not to record any leases with terms of 12 months or less on the balance sheet.

At this time, the majority of active leases within our portfolio are classified as operating leases under the new standard. Operating leases are included in lease right-of-use ("ROU") assets, operating lease current liabilities, and operating lease non-current liabilities in our consolidated balance sheet. Finance leases represent a small portion of the active lease agreements and are included in ROU assets and long-term debt in our consolidated balance sheet. The ROU assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make minimum lease payments arising from the lease for the duration of the lease term.

Most leases include one or more options to renew, with renewal terms that can extend the lease term from one to 20 years or greater. The exercise of lease renewal options is typically at our discretion. Additionally many leases contain early termination clauses, however early termination typically requires the agreement of both parties to the lease. At lease inception, all renewal options reasonably certain to be exercised are considered when determining the lease term. At this time, the Partnership does not have leases that include options to purchase or automatic transfer of ownership of the leased property to the Partnership. The depreciable life of leased assets and leasehold improvements are limited by the expected lease term.

To determine the present value of future minimum lease payments, we use the implicit rate when readily determinable. At this time, many of our leases do not provide an implicit rate, therefore to determine the present value of minimum lease payments we use our incremental borrowing rate based on the information available at lease commencement date. The ROU assets also include any lease payments made and exclude lease incentives.

Minimum rent payments are expensed on a straight-line basis over the term of the lease. In addition, some leases may require additional contingent or variable lease payments based on factors specific to the individual agreement. Variable lease payments we are typically responsible for include payment of real estate taxes, maintenance expenses and insurance.

The components of lease expense consisted of the following:

Lease cost Classification		onths Ended er 30, 2019	Nine Month September	
		(in mill	lions)	
Operating lease cost	Lease expense	\$ 13	\$	39
Finance lease cost				
Amortization of leased assets	Depreciation, amortization, and accretion	2		2
Interest on lease liabilities	Interest expense	1		1
Short term lease cost	Lease expense	1		3
Variable lease cost	Lease expense	1		3
Sublease income	Lease income	(12)		(33)
Net lease cost		\$ 6	\$	15

Lease Term and Discount Rate	<b>September 30, 2019</b>
Weighted-average remaining lease term (years)	
Operating leases	24
Finance leases	6
Weighted-average discount rate (%)	
Operating leases	6%
Finance leases	5%

Other information		nths Ended er 30, 2019
	(in m	illions)
Cash paid for amount included in the measurement of lease liabilities		
Operating cash flows from operating leases	\$	(39)
Operating cash flows from finance leases	\$	(1)
Financing cash flows from finance leases	\$	(2)
Leased assets obtained in exchange for new finance lease liabilities	\$	37
Leased assets obtained in exchange for new operating lease liabilities	\$	22

Maturities of lease liabilities as of September 30, 2019 are as follows:

Maturity of lease liabilities	_	Operating leases Finance leases			To	otal
				(in millions)		
2019	(remainder)	\$ 13	\$	2	\$	15
	2020	50		9		59
	2021	47		9		56
	2022	45		9		54
	2023	44		9		53
	Thereafter	849		10		859
Total lease payment	_	1,048		48		1,096
Less: interest		506		6		512
Present value of lease liabilities		\$ 542	\$	42	\$	584

# Lessor Accounting

The Partnership leases or subleases a portion of its real estate portfolio to third party companies as a stable source of long-term revenue. Our lessor and sublease portfolio consists mainly of operating leases with convenience store operators. At this time, most lessor agreements contain 5-year terms with renewal options to extend and early termination options based on established terms specific to the individual agreement.

	onths Ended er 30, 2019		Months Ended ember 30, 2019
	(in mi	illions)	
Fuel Distribution & Marketing lease income	\$ 31	\$	94
All Other lease income	6		13
Total lease income	\$ 37	\$	107

Minimum future lease payments receivable are as follows:

	_	September 30, 20	19
		(in millions)	
2019 (re	mainder)	\$	25
	2020		85
	2021		69
	2022		56
	2023		4
T	hereafter		7
Total undiscounted cash flow		\$	246

#### 13. Interest Expense, net

Components of net interest expense were as follows:

	Thr	Three Months Ended September 30,			Nine Months Ended September 30,			
	2	019		2018		2019		2018
				(in mi	llions)			
Interest expense	\$	43	\$	35	\$	126	\$	105
Amortization of deferred financing fees		3		1		5		4
Interest income		(1)		(1)		(1)		(4)
Interest expense, net	\$	45	\$	35	\$	130	\$	105

# 14. Income Tax Expense

As a partnership, we are generally not subject to federal income tax and most state income taxes. However, the Partnership conducts certain activities through corporate subsidiaries which are subject to federal and state income taxes.

Our effective tax rate differs from the statutory rate primarily due to Partnership earnings that are not subject to U.S. federal and most state income taxes at the Partnership level. A reconciliation of income tax expense from continuing operations at the U.S. federal statutory rate of 21% to net income tax expense is as follows:

	Three Months Ended September 30,			Nine Months Ended September 30,				
		2019		2018		2019		2018
				(in mil	llions)			
Income tax expense at statutory federal rate	\$	15	\$	26	\$	50	\$	34
Partnership earnings not subject to tax		(10)		(16)		(46)		(17)
Statutory tax rate changes		_		(3)		_		16
Other		1		3		5		6
Net income tax expense	\$	6	\$	10	\$	9	\$	39

#### 15. Partners' Capital

As of September 30, 2019, ETO and its subsidiaries owned 28,463,967 common units, which constitutes 34.4% of our outstanding common units, and the public owned 54,286,234 common units. As of September 30, 2019, our consolidated subsidiaries owned all of the 16,410,780 Class C units representing limited partner interests in the Partnership (the "Class C Units").

#### Common Units

The change in our outstanding common units for the nine months ended September 30, 2019 is as follows:

	Number of Units
Number of common units at December 31, 2018	82,665,057
Phantom unit vesting	85,144
Number of common units at September 30, 2019	82,750,201

#### Allocation of Net Income

Our Partnership Agreement contains provisions for the allocation of net income and loss to the unitholders. For purposes of maintaining partner capital accounts, the Partnership Agreement specifies that items of income and loss shall be allocated among the partners in accordance with their respective percentage interest. Normal allocations according to percentage interests are made after giving effect to incentive cash distributions, which are allocated 100% to ETO.

The calculation of net income allocated to the partners is as follows (in millions):

	T	hree Months En	ded Se	ptember 30,	Nine Months End	led September 30,		
		2019		2018	2019		2018	
Attributable to Common Units								
Distributions	\$	68	\$	68	\$ 205	\$	204	
Distributions in excess of net income (loss)		(21)		25	(33)		(398)	
Limited partners' interest in net income (loss)	\$	47	\$	93	\$ 172	\$	(194)	

#### Cash Distributions

Our Partnership Agreement sets forth the calculation used to determine the amount and priority of cash distributions that the common unitholders receive. Cash distributions paid or payable during 2019 were as follows:

	Limit				
Payment Date	 Per Unit Distribution	Total	Cash Distribution	Di	stribution to IDR Holders
	(	in millions	, except per unit amo	ounts)	
November 19, 2019	\$ 0.8255	\$	68	\$	18
August 14, 2019	\$ 0.8255	\$	68	\$	18
May 15, 2019	\$ 0.8255	\$	68	\$	18
February 14, 2019	\$ 0.8255	\$	68	\$	18

# 16. Unit-Based Compensation

A summary of our phantom unit award activity is as follows:

	Number of Phantom Units	hted-Average Grant Date Fair Value
Outstanding at December 31, 2017	1,777,301	\$ 31.89
Granted	1,072,600	27.67
Vested	(414,472)	32.92
Forfeited	(311,417)	31.26
Outstanding at December 31, 2018	2,124,012	 29.15
Granted	41,311	29.01
Vested	(126,993)	29.20
Forfeited	(185,364)	28.17
Outstanding at September 30, 2019	1,852,966	\$ 28.89

#### 17. Segment Reporting

Our financial statements reflect two reportable segments, fuel distribution and marketing and all other. After the Retail Divestment and the conversion of 207 retail sites to commission agent sites, the Partnership renamed the former Wholesale segment to Fuel Distribution and Marketing and the former Retail segment was renamed to All Other.

We report Adjusted EBITDA by segment as a measure of segment performance. We define Adjusted EBITDA as net income before net interest expense, income tax expense and depreciation, amortization and accretion expense, non-cash compensation expense, gains and losses on disposal of assets and impairment charges, unrealized gains and losses on commodity derivatives, inventory adjustments, and certain other operating expenses reflected in net income that we do not believe are indicative of ongoing core operations.

The following tables present financial information by segment for the three and nine months ended September 30, 2019 and 2018:

					Thre	e Mo	onths En	ded Sep	tember 30,					
	,			2	019						20	18		
		Distribution Marketing	A	ll Other	Intercompany Eliminations	7	Γotals		istribution Iarketing	Al	Other	Intercompany Eliminations	,	Totals
							(in m	illions)						
Revenue														
Motor fuel sales	\$	4,041	\$	184		\$	4,225	\$	4,450	\$	212		\$	4,662
Non motor fuel sales		14		55			69		12		52			64
Lease income		31		6			37		32		3			35
Intersegment sales		430			(430)				460		29	(489)		_
Total revenue		4,516		245	(430)		4,331		4,954		296	(489)		4,761
Gross profit (1)														
Motor fuel		195		22			217		222		25			247
Non motor fuel		10		28			38		7		44			51
Lease		31		6			37		32		3			35
Total gross profit		236		56			292		261		72			333
Total operating expenses		141		34			175		143		31			174
Operating income		95		22			117		118		41			159
Interest expense, net		37		8			45		28		7			35
Income from continuing operations before income taxes		58		14			72		90		34	·		124
Income tax expense		1		5			6		1		9			10
Income from continuing operations		57		9			66		89		25			114
Loss from discontinued operations, net of income taxes (See Note 4)				_			_		_		(2)			(2)
Net income and comprehensive income	\$	57	\$	9		\$	66	\$	89	\$	23		\$	112
Depreciation, amortization and accretion		36		9			45		32		10			42
Interest expense, net		37		8			45		28		7			35
Income tax expense (2)		1		5			6		1		11			12
Non-cash compensation expense		4		_			4		1		3			4
Loss (gain) on disposal of assets and impairment charges		(4)		_			(4)		21		(29)			(8)
Unrealized gain on commodity derivatives		(1)		_			(1)		_		_			_
Inventory adjustments		26		_			26		7		_			7
Equity in earnings of unconsolidated affiliate		_		_			_		_		_			_
Adjusted EBITDA related to unconsolidated affiliate	e	1		_			1		_		_			_
Other non-cash adjustments		4		_			4		4		_			4
Adjusted EBITDA	\$	161	\$	31		\$	192	\$	183	\$	25		\$	208
Capital expenditures	\$	32	\$	15		\$	47	\$	21	\$	9		\$	30
Total assets as of September 30, 2019 and December 31, 2018, respectively	\$	4,192	\$	1,305		\$	5,497	\$	3,878	\$	1,001		\$	4,879

<sup>(1)</sup> Excludes depreciation, amortization and accretion.

<sup>(2)</sup> Includes amounts from discontinued operations for the three months ended September 30, 2018.

Nine Months Ended September 30,

				2	019			2018						
		istribution Iarketing	A	ll Other	Intercompany Eliminations		Totals		Fuel tribution and Marketing	Al	l Other	Intercompany Eliminations	1	Γotals
							(in m	illions	i)					
Revenue														
Motor fuel sales	\$	11,676	\$	498		\$	12,174	\$	11,860	\$	860		\$ 1	12,720
Non motor fuel sales		49		168			217		41		265			306
Lease income		94		13			107		82		9			91
Intersegment sales	_	1,257		48	(1,305)	_	_		1,271		93	(1,364)		_
Total revenue		13,076		727	(1,305)		12,498		13,254		1,227	(1,364)	]	13,117
Gross profit (1)														
Motor fuel		624		69			693		587		92			679
Non motor fuel		40		91			131		35		134			169
Lease		94		13			107		82		9			91
Total gross profit		758		173			931		704		235			939
Total operating expenses		415		150			565		390		166			556
Operating income		343		23			366		314		69			383
Interest expense, net		108		22			130		74		31			105
Loss on extinguishment of debt and other, net		(3)					(3)		109					109
Income from continuing operations before income taxes		238		1			239		131		38			169
Income tax expense (benefit)		5		4			9		(1)		40			39
Income (loss) from continuing operations		233		(3)			230		132		(2)			130
Loss from discontinued operations, net of income taxes (See Note 4)							_				(265)			(265)
Net income (loss) and comprehensive income (loss)	\$	233	\$	(3)		\$	230	\$	132	\$	(267)		\$	(135)
Depreciation, amortization and accretion (2)		107		30			137		95		37			132
Interest expense, net (2)		108		22			130		74		33			107
Income tax expense (benefit) (2)		5		4			9		(1)		198			197
Non-cash compensation expense (2)		10		_			10		2		8			10
Loss on disposal of assets and impairment charges (2)		_		46			46		24		34			58
Loss on extinguishment of debt and other, net (2)		(3)		_			(3)		109		20			129
Unrealized gain on commodity derivatives (2)		(4)		_			(4)		_		_			_
Inventory adjustments (2)		(71)		_			(71)		(50)		(1)			(51)
Equity in earnings of unconsolidated affiliate		_		_			_		_		_			_
Adjusted EBITDA related to unconsolidated affiliate		1		_			1		_		_			_
Other non-cash adjustments		12		_			12		10		_			10
Adjusted EBITDA	\$	398	\$	99		\$	497	\$	395	\$	62		\$	457
Capital expenditures (2)	\$	79	\$	24		\$	103	\$	44	\$	18		\$	62
Total assets as of September 30, 2019 and December 31, 2018, respectively	\$	4,192		1,305			5,497	\$	3,878		1,001			4,879

<sup>(1)</sup> Excludes deprecation, amortization and accretion.

<sup>(2)</sup> Includes amounts from discontinued operations for the nine months ended September 30, 2018.

# 18. Net Income per Unit

A reconciliation of the numerators and denominators of the basic and diluted per unit computations is as follows:

	Three Months Ended September 30,					Nine Months En	eptember 30,		
		2019		2018		2019	2018		
			(in n	illions, except units	and	per unit amounts,	)		
Income from continuing operations	\$	66	\$	114	\$	230	\$	130	
Less:									
Distributions on Series A Preferred units		_		_		_		2	
Incentive distribution rights		18		18		53		53	
Distributions on nonvested phantom unit awards		1		1		5		4	
Limited partners' interest in net income from continuing operations	\$	47	\$	95	\$	172	\$	71	
Loss from discontinued operations	\$	_	\$	(2)	\$	_	\$	(265)	
Weighted average limited partner units outstanding:									
Common - basic		82,749,644		82,506,279		82,734,526		84,891,853	
Common - equivalents		900,254		578,434		777,595		482,123	
Common - diluted		83,649,898		83,084,713		83,512,121		85,373,976	
Income from continuing operations per limited partner unit:									
Common - basic	\$	0.57	\$	1.16	\$	2.09	\$	0.84	
Common - diluted	\$	0.57	\$	1.15	\$	2.07	\$	0.83	
Loss from discontinued operations per limited partner unit:									
Common - basic	\$	0.00	\$	(0.03)	\$	0.00	\$	(3.12)	
Common - diluted	\$	0.00	\$	(0.03)	\$	0.00	\$	(3.12)	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated financial statements and notes to consolidated financial statements included elsewhere in this report. Additional discussion and analysis related to our Partnership is contained in our Annual Report on Form 10-K including the audited financial statements for the fiscal year ended December 31, 2018.

Adjusted EBITDA is a non-GAAP financial measure of performance that has limitations and should not be considered as a substitute for net income or other GAAP measures. Please see "Key Measures Used to Evaluate and Assess Our Business" below for a discussion of our use of Adjusted EBITDA in this "Management's Discussion and Analysis of Financial Condition and Results of Operations" and a reconciliation to net income for the periods presented.

#### Forward-Looking Statements

This report, including without limitation, our discussion and analysis of our financial condition and results of operations, and any information incorporated by reference, contains statements that we believe are "forward-looking statements". These forward-looking statements generally can be identified by use of phrases such as "believe," "plan," "expect," "anticipate," "intend," "forecast" or other similar words or phrases. Descriptions of our objectives, goals, targets, plans, strategies, costs, anticipated capital expenditures, expected cost savings and benefits are also forward-looking statements. These forward-looking statements are based on our current plans and expectations and involve a number of risks and uncertainties that could cause actual results and events to vary materially from the results and events anticipated or implied by such forward-looking statements, including:

- our ability to make, complete and integrate acquisitions from affiliates or third-parties;
- business strategy and operations of Energy Transfer Operating, L.P. and Energy Transfer LP and their respective conflicts of interest with us;
- · changes in the price of and demand for the motor fuel that we distribute and our ability to appropriately hedge any motor fuel we hold in inventory;
- our dependence on limited principal suppliers;
- competition in the wholesale motor fuel distribution and retail store industry;
- changing customer preferences for alternate fuel sources or improvement in fuel efficiency;
- · changes in our credit rating, as assigned by rating agencies;
- a deterioration in the credit and/or capital markets;
- environmental, tax and other federal, state and local laws and regulations;
- the fact that we are not fully insured against all risks incident to our business;
- dangers inherent in the storage and transportation of motor fuel;
- our ability to manage growth and/or control costs;
- · our reliance on senior management, supplier trade credit and information technology; and
- our partnership structure, which may create conflicts of interest between us and Sunoco GP LLC, our general partner ("General Partner"), and its affiliates, and limits the fiduciary duties of our General Partner and its affiliates.

All forward-looking statements are expressly qualified in their entirety by the foregoing cautionary statements.

For a discussion of these and other risks and uncertainties, please refer to "Item 1A. Risk Factors" included herein, and in our Annual Report on Form 10-K for the year ended December 31, 2018. The list of factors that could affect future performance and the accuracy of forward-looking statements is illustrative but by no means exhaustive. Accordingly, all forward-looking statements should be evaluated with the understanding of their inherent uncertainty. The forward-looking statements included in this report are based on, and include, our estimates as of the filing of this report. We anticipate that subsequent events and market developments will cause our estimates to change. However, while we may elect to update these forward-looking statements at some point in the future, we specifically disclaim any obligation to do so except as required by law, even if new information becomes available in the future.

#### Overview

As used in this Management's Discussion and Analysis of Financial Condition and Results of Operations, the terms "Partnership," "SUN," "we," "us," or "our" should be understood to refer to Sunoco LP and our consolidated subsidiaries, unless the context clearly indicates otherwise.

We are a Delaware master limited partnership primarily engaged in the distribution of motor fuels to independent dealers, distributors, and other customers and the distribution of motor fuels to end customers at retail sites operated by commission agents. In addition, we receive rental income through the leasing or subleasing of real estate used in the retail distribution of motor fuels. We also operate 75 retail stores located in Hawaii and New Jersey.

We are managed by Sunoco GP LLC, our General Partner. As of September 30, 2019, Energy Transfer Operating, L.P. ("ETO"), a consolidated subsidiary of Energy Transfer LP ("ET"), owned 100% of the membership interests in our General Partner, all of our incentive distribution rights and approximately 34.4% of our common units, which constitutes a 28.7% limited partner interest in us.

We believe we are one of the largest independent motor fuel distributors by gallons in the United States and one of the largest distributors of Chevron, Exxon, and Valero branded motor fuel in the United States. In addition to distributing motor fuel, we also distribute other petroleum products such as propane and lubricating oil.

We purchase motor fuel primarily from independent refiners and major oil companies and distribute it across more than 30 states throughout the East Coast, Midwest, South Central and Southeast regions of the United States, as well as Hawaii to:

- 75 company-owned and operated retail stores;
- 544 independently operated commission agent locations where we sell motor fuel to retail customers under commission arrangements with such operators;
- 6,708 retail stores operated by independent operators, which we refer to as "dealers" or "distributors," pursuant to long-term distribution agreements; and
- 2,557 other commercial customers, including unbranded retail stores, other fuel distributors, school districts, municipalities and other industrial customers.

As of September 30, 2019, we operated 75 retail stores. Our retail stores operate under several brands, including our proprietary brands APlus and Aloha Island Mart, and offer a broad selection of food, beverages, snacks, grocery and non-food merchandise, motor fuels and other services.

#### **Recent Developments**

On July 1, 2019, we entered into a 50% ownership joint venture on the J.C. Nolan diesel fuel pipeline to West Texas. ETO will operate the pipeline for the joint venture, which will transport diesel fuel from Hebert, Texas to a terminal in the Midland, Texas area. The pipeline had an initial capacity of 30,000 barrels per day and was successfully commissioned in August 2019.

On May 31, 2019, we completed the previously announced divestiture to Attis Industries Inc. (NASDAQ: ATIS) ("Attis") of our ethanol plant, including the grain malting operation, in Fulton, New York. As part of the transaction, we entered into a 10-year ethanol offtake agreement with Attis. Total consideration for the divestiture was \$20 million in cash plus certain working capital adjustments.

On March 11, 2019, we completed a private offering of \$600 million in aggregate principal amount of 6.000% senior notes due 2027. We used the proceeds to repay a portion of the outstanding borrowings under our 2018 Revolver.

On January 18, 2019, we acquired certain convenience store locations from Speedway LLC for approximately \$5 million plus working capital adjustments. We subsequently converted the acquired convenience store locations to commission agent locations.

#### **Key Measures Used to Evaluate and Assess Our Business**

Management uses a variety of financial measurements to analyze business performance, including the following key measures:

- Motor fuel gallons sold. One of the primary drivers of our business is the total volume of motor fuel sold through our channels. Fuel distribution contracts with our customers generally provide that we distribute motor fuel at a fixed, volume-based profit margin or at an agreed upon level of price support. As a result, gross profit is directly tied to the volume of motor fuel that we distribute. Total motor fuel gross profit dollars earned from the product of gross profit per gallon and motor fuel gallons sold are used by management to evaluate business performance.
- Gross profit per gallon. Gross profit per gallon is calculated as the gross profit on motor fuel (excluding non-cash inventory adjustments) divided by the number of gallons sold, and is typically expressed as cents per gallon. Our gross profit per gallon varies amongst our third-party relationships and is impacted by the availability of certain discounts and rebates from suppliers. Retail gross profit per gallon is heavily impacted by volatile pricing and intense competition from retail stores, supermarkets, club stores and other retail formats, which varies based on the market.
- Adjusted EBITDA. Adjusted EBITDA, as used throughout this document, is defined as earnings before net interest expense, income taxes, depreciation, amortization and accretion expense, allocated non-cash compensation expense, unrealized gains and losses on commodity derivatives and inventory adjustments, and certain other operating expenses reflected in net income

that we do not believe are indicative of ongoing core operations, such as gain or loss on disposal of assets and non-cash impairment charges.

Adjusted EBITDA is a non-GAAP financial measure. For a reconciliation of Adjusted EBITDA to the most directly comparable financial measure calculated and presented in accordance with GAAP, read "Key Operating Metrics" below.

We believe Adjusted EBITDA is useful to investors in evaluating our operating performance because:

- Adjusted EBITDA is used as a performance measure under our revolving credit facility;
- · securities analysts and other interested parties use Adjusted EBITDA as a measure of financial performance; and
- our management uses Adjusted EBITDA for internal planning purposes, including aspects of our consolidated operating budget, and capital expenditures;

Adjusted EBITDA is not a recognized term under GAAP and does not purport to be an alternative to net income (loss) as a measure of operating performance. Adjusted EBITDA has limitations as an analytical tool, and one should not consider it in isolation or as a substitute for analysis of our results as reported under GAAP. Some of these limitations include:

- it does not reflect interest expense or the cash requirements necessary to service interest or principal payments on our revolving credit facility or term loan;
- although depreciation and amortization are non-cash charges, the assets being depreciated and amortized will often have to be replaced in the future, and Adjusted EBITDA does not reflect cash requirements for such replacements; and
- as not all companies use identical calculations, our presentation of Adjusted EBITDA may not be comparable to similarly titled measures of other companies.

Adjusted EBITDA reflects amounts for the unconsolidated affiliate based on the same recognition and measurement methods used to record equity in earnings of unconsolidated affiliate. Adjusted EBITDA related to unconsolidated affiliate excludes the same items with respect to the unconsolidated affiliate as those excluded from the calculation of Adjusted EBITDA, such as interest, taxes, depreciation, depletion, amortization and other non-cash items. Although these amounts are excluded from Adjusted EBITDA related to unconsolidated affiliate, such exclusion should not be understood to imply that we have control over the operations and resulting revenues and expenses of such affiliate. We do not control our unconsolidated affiliate; therefore, we do not control the earnings or cash flows of such affiliate. The use of Adjusted EBITDA or Adjusted EBITDA related to unconsolidated affiliate as an analytical tool should be limited accordingly.

# **Key Operating Metrics**

The following information is intended to provide investors with a reasonable basis for assessing our historical operations, but should not serve as the only criteria for predicting our future performance.

Key operating metrics set forth below are presented as of and for the three and nine months ended September 30, 2019 and 2018 and have been derived from our historical consolidated financial statements.

	 Three Months Ended September 30,										
		20	19			2018					
	el Distribution ad Marketing	A	ll Other		Total		l Distribution d Marketing	A	ll Other		Total
		(d	ollars and	gallo	ns in millions	s, except	gross profit per	gallo	n)		
Revenues:											
Motor fuel sales	\$ 4,041	\$	184	\$	4,225	\$	4,450	\$	212	\$	4,662
Non motor fuel sales	14		55		69		12		52		64
Lease income	31		6		37		32		3		35
Total revenues	\$ 4,086	\$	245	\$	4,331	\$	4,494	\$	267	\$	4,761
Gross profit (1):											
Motor fuel sales	\$ 195	\$	22	\$	217	\$	222	\$	25	\$	247
Non motor fuel sales	10		28		38		7		44		51
Lease	31		6		37		32		3		35
Total gross profit	\$ 236	\$	56	\$	292	\$	261	\$	72	\$	333
Income from continuing operations	57		9		66		89		25		114
Loss from discontinued operations, net of taxes	_		_		_		_		(2)		(2)
Net income and comprehensive income	\$ 57	\$	9	\$	66	\$	89	\$	23	\$	112
Adjusted EBITDA (2)	\$ 161	\$	31	\$	192	\$	183	\$	25	\$	208
Operating Data:											
Motor fuel gallons sold					2,110						2,004
Motor fuel gross profit cents per gallon (3)					11.6¢						12.7¢

<sup>(1)</sup> Excludes depreciation, amortization and accretion.

<sup>(2)</sup> We define Adjusted EBITDA as described above under "Key Measures Used to Evaluate and Assess Our Business."

<sup>(3)</sup> Includes other non-cash adjustments and excludes the impact of inventory adjustments consistent with the definition of Adjusted EBITDA.

The following table presents a reconciliation of Adjusted EBITDA to net income for the three months ended September 30, 2019 and 2018:

	Three	Three Months Ended September 30,						
	20	19	2018		Change			
			(in millions)					
Adjusted EBITDA								
Fuel distribution and marketing	\$	161	\$ 183	\$	(22)			
All other		31	25		6			
Total Adjusted EBITDA		192	208		(16)			
Depreciation, amortization and accretion		(45)	(42)		(3)			
Interest expense, net		(45)	(35)		(10)			
Non-cash compensation expense		(4)	(4)		_			
Gain on disposal of assets and impairment charges		4	8		(4)			
Unrealized gain on commodity derivatives		1	_		1			
Inventory adjustments		(26)	(7)		(19)			
Equity in earnings of unconsolidated affiliate		_	_		_			
Adjusted EBITDA related to unconsolidated affiliate		(1)	_		(1)			
Other non-cash adjustments		(4)	(4)		_			
Income tax expense (1)		(6)	(12)		6			
Net income and comprehensive income	\$	66	\$ 112	\$	(46)			

<sup>(1)</sup> Includes amounts from discontinued operations for the three months ended September 30, 2018.

#### Three Months Ended September 30, 2019 Compared to Three Months Ended September 30, 2018

The following discussion of results compares the operations for the three months ended September 30, 2019 and 2018.

*Adjusted EBITDA.* Adjusted EBITDA for the three months ended September 30, 2019 was \$192 million, a decrease of \$16 million from the three months ended September 30, 2018. The decrease is primarily attributable to the following changes:

- a decrease in the gross profit on motor fuel sales of \$11 million, primarily due to a one-time benefit of approximately \$25 million related to a cash settlement with a fuel supplier recorded for the three months ended September 30, 2018, partially offset by a 5.3% increase in gallons sold for the three months ended September 30, 2019 compared to the three months ended September 30, 2018; and
- a decrease in non motor fuel sales gross profit of \$11 million; partially offset by
- a decrease in operating costs of \$6 million, primarily as a result of lower lease expense and utilities. These expenses include other operating expense, general and administrative expense and lease expense.

**Depreciation, Amortization and Accretion.** Depreciation, amortization and accretion was \$45 million for the three months ended September 30, 2019, an increase of \$3 million from the three months ended September 30, 2018. The increase is primarily due to an increase in amortization expense during the three months ended September 30, 2019 compared to the three months ended September 30, 2018. This increase is primarily attributable to intangible assets related to acquisitions made during fiscal year 2018.

*Interest Expense*. Interest expense for the three months ended September 30, 2019 was \$45 million, an increase of \$10 million from the three months ended September 30, 2018. This increase is primarily attributable to an increase in total long-term debt.

**Non-Cash Compensation Expense.** Non-cash compensation expense was \$4 million for the three months ended September 30, 2019 and \$4 million for the three months ended September 30, 2018.

*Gain on Disposal of Assets and Impairment Charges*. Gain on disposal of assets and impairment charges for the three months ended September 30, 2019 was primarily attributable to a \$3 million gain on disposal of fixed assets. Gain on disposal of assets and impairment charges for the three months ended September 30, 2018 was primarily attributable to fixed assets disposals and adjustments.

*Income Tax Expense.* Income tax expense for the three months ended September 30, 2019 was \$6 million, a change of \$6 million from income tax expense of \$12 million for the three months ended September 30, 2018. This change is primarily attributable to lower earnings from the Partnership's consolidated corporate subsidiaries.

The following table sets forth, for the periods indicated, information concerning key measures we rely on to gauge our operating performance:

	Nine Months Ended September 30,											
		20	19				2018					
	Distribution Marketing	A	ll Other		Total		Distribution   Marketing	A	ll Other		Total	
		(de	ollars and g	gallor	ns in millions	, except	gross profit per	gallo	on)			
Revenues:												
Motor fuel sales	\$ 11,676	\$	498	\$	12,174	\$	11,860	\$	860	\$	12,720	
Non motor fuel sales	49		168		217		41		265		306	
Lease income	94		13		107		82		9		91	
Total revenues	\$ 11,819	\$	679	\$	12,498	\$	11,983	\$	1,134	\$	13,117	
Gross profit (1):												
Motor fuel sales	\$ 624	\$	69	\$	693	\$	587	\$	92	\$	679	
Non motor fuel sales	40		91		131		35		134		169	
Lease	94		13		107		82		9		91	
Total gross profit	\$ 758	\$	173	\$	931	\$	704	\$	235	\$	939	
Income (loss) from continuing operations	233		(3)		230		132		(2)		130	
Loss from discontinued operations, net of taxes	_		_		_		_		(265)		(265)	
Net income (loss) and comprehensive income (loss)	\$ 233	\$	(3)	\$	230	\$	132	\$	(267)	\$	(135)	
Adjusted EBITDA (2)	\$ 398	\$	99	\$	497	\$	395	\$	62	\$	457	
Operating Data:												
Total motor fuel gallons sold (3)					6,105						5,838	
Motor fuel gross profit cents per gallon (3) (4)					10.2¢						11.1¢	

<sup>(1)</sup> Excludes depreciation, amortization and accretion.

<sup>(2)</sup> We define Adjusted EBITDA as described above under "Key Measures Used to Evaluate and Assess Our Business."

<sup>(3)</sup> Includes amounts from discontinued operations for the nine months ended September 30, 2018.

<sup>(4)</sup> Includes other non-cash adjustments and excludes the impact of inventory adjustments consistent with the definition of Adjusted EBITDA.

The following table presents a reconciliation of Adjusted EBITDA to net income (loss) for the nine months ended September 30, 2019 and 2018:

Nine Months Ended Sentember 30

	Nine Months Ei	Nine Months Ended September 30,			
	2019	2018	Change		
		(in millions)			
Adjusted EBITDA					
Fuel distribution and marketing	\$ 398	\$ 395	\$ 3		
All other	99	62	37		
Total Adjusted EBITDA	497	457	40		
Depreciation, amortization and accretion (1)	(137)	(132)	(5)		
Interest expense, net (1)	(130)	(107)	(23)		
Non-cash compensation expense (1)	(10)	(10)	_		
Loss on disposal of assets and impairment charges (1)	(46)	(58)	12		
Loss on extinguishment of debt and other, net (1)	3	(129)	132		
Unrealized gain on commodity derivatives (1)	4	_	4		
Inventory adjustments (1)	71	51	20		
Equity in earnings of unconsolidated affiliate	_	_	_		
Adjusted EBITDA related to unconsolidated affiliate	(1)	_	(1)		
Other non-cash adjustments	(12)	(10)	(2)		
Income tax expense (1)	(9)	(197)	188		
Net income (loss) and comprehensive income (loss)	\$ 230	\$ (135)	\$ 365		

<sup>(1)</sup> Includes amounts from discontinued operations for for the nine months ended September 30, 2018.

#### Nine Months Ended September 30, 2019 Compared to Nine Months Ended September 30, 2018

The following discussion of results compares the operations for the nine months ended September 30, 2019 and 2018.

*Adjusted EBITDA.* Adjusted EBITDA for the nine months ended September 30, 2019 was \$497 million, an increase of \$40 million from the nine months ended September 30, 2018. The increase is primarily attributable to the following changes:

- a decrease in operating costs of \$114 million, primarily as a result of the divestment of 1,030 company-operated fuel sites to 7-Eleven on January 23, 2018 and the conversion of 207 retail sites to commission agent sites during April 2018. These expenses include other operating expense, general and administrative expense and lease expense; partially offset by
- a decrease in non motor fuel sales gross profit of \$50 million, primarily related to lower merchandise gross profit as a result of the divestment of 1,030 company-operated fuel sites to 7-Eleven on January 23, 2018 and the conversion of 207 retail sites to commission agent sites during April 2018; and
- a decrease in the gross profit on motor fuel sales of \$24 million, primarily due to a one-time benefit of approximately \$25 million related to a cash settlement with a fuel supplier recorded for the nine months ended September 30, 2018 and a \$8 million one-time charge related to a reserve for an open contractual dispute recorded for the nine months ended September 30, 2019; partially offset by a 4.6% increase in gallons sold for the nine months ended September 30, 2018.

**Depreciation, Amortization and Accretion.** Depreciation, amortization and accretion was \$137 million for the nine months ended September 30, 2019, an increase of \$5 million from the nine months ended September 30, 2018. This increase is primarily attributable to an increase in amortization expense. The amortization increase is primarily attributable to intangible assets related to acquisitions made during fiscal year 2018.

*Interest Expense*. Interest expense for the nine months ended September 30, 2019 was \$130 million, an increase of \$23 million from the nine months ended September 30, 2018. This increase is primarily attributable to an increase in total long-term debt.

Non-Cash Compensation Expense. Non-cash compensation expense was \$10 million for the nine months ended September 30, 2019 and 2018.

Loss on Disposal of Assets and Impairment Charges. Loss on disposal of assets and impairment charges for the nine months ended September 30, 2019 was primarily attributable to a \$47 million write-down on assets held for sale and a \$3 million loss on disposal

of assets related to our ethanol plant in Fulton, New York. Loss on disposal of assets and impairment charges for the nine months ended September 30, 2018 was primarily attributable to the divestment of 1,030 company-operated fuel sites to 7-Eleven on January 23, 2018.

Loss on extinguishment of debt and other, net. Loss on extinguishment of debt and other for the nine months ended September 30, 2019 was \$3 million gain, a change of \$132 million loss from the nine months ended September 30, 2018 which was primarily attributable to a \$126 million loss recognized from the redemption of our senior notes during the nine months ended September 30, 2018.

*Income Tax Expense.* Income tax expense for the nine months ended September 30, 2019 was \$9 million, a decrease of \$188 million from income tax expense of \$197 million for the nine months ended September 30, 2018. This change is primarily attributable to the tax impact of the divestment of 1,030 company-operated fuel sites to 7-Eleven on January 23, 2018.

## **Liquidity and Capital Resources**

#### Liquidity

Our principal liquidity requirements are to finance current operations, to fund capital expenditures, including acquisitions from time to time, to service our debt and to make distributions. We expect our ongoing sources of liquidity to include cash generated from operations, borrowings under our revolving credit facility and the issuance of additional long-term debt or partnership units as appropriate given market conditions. We expect that these sources of funds will be adequate to provide for our short-term and long-term liquidity needs.

Our ability to meet our debt service obligations and other capital requirements, including capital expenditures and acquisitions, will depend on our future operating performance which, in turn, will be subject to general economic, financial, business, competitive, legislative, regulatory and other conditions, many of which are beyond our control. As a normal part of our business, depending on market conditions, we will from time to time consider opportunities to repay, redeem, repurchase or refinance our indebtedness. Changes in our operating plans, lower than anticipated sales, increased expenses, acquisitions or other events may cause us to seek additional debt or equity financing in future periods. There can be no guarantee that financing will be available on acceptable terms or at all. Debt financing, if available, could impose additional cash payment obligations and additional covenants and operating restrictions. In addition, any of the items discussed in detail under "Item 1A. Risk Factors" included in our Annual Report on Form 10-K for the year ended December 31, 2018 may also significantly impact our liquidity.

As of September 30, 2019, we had \$13 million of cash and cash equivalents on hand and borrowing capacity of \$1.3 billion under the 2018 Revolver. The Partnership was in compliance with all financial covenants at September 30, 2019. Based on our current estimates, we expect to utilize capacity under the 2018 Revolver, along with cash from operations, to fund our announced growth capital expenditures and working capital needs for 2019; however, we may issue debt or equity securities prior to that time as we deem prudent to provide liquidity for new capital projects or other partnership purposes.

#### Cash Flows

	For the	• • •				
		2019		2018		
		(in m	illions)			
Net cash provided by (used in)						
Operating activities - continuing operations	\$	294	\$	275		
Investing activities - continuing operations		(116)		(240)		
Financing activities - continuing operations		(221)		(2,786)		
Discontinued operations		_		2,738		
Net decrease in cash and cash equivalents	\$	(43)	\$	(13)		

Cash Flows Provided by Operating Activities - Continuing Operations. Our daily working capital requirements fluctuate within each month, primarily in response to the timing of payments for motor fuels, motor fuels tax and rent. Net cash provided by operations was \$294 million and \$275 million for the nine months of 2019 and 2018, respectively. The increase in cash flows provided by operations was primarily due to changes in operating assets and liabilities of \$27 million compared to the nine months ended September 30, 2018 and a \$8 million decrease in cash basis net income compared to the nine months ended September 30, 2018.

Cash Flows Used in Investing Activities - Continuing Operations. Net cash used in investing activities was \$116 million and \$240 million for the first nine months of 2019 and 2018, respectively. Capital expenditures were \$103 million and \$62 million for the first nine months of 2019 and 2018, respectively. Acquisitions were \$5 million and \$204 million for the first nine months of 2019 and 2018, respectively.

Cash Flows Used in Financing Activities - Continuing Operations. Net cash used in financing activities was \$221 million and \$2.8 billion for the first nine months of 2019 and 2018, respectively. During the nine months ended September 30, 2019, we:

- issued \$600 million of 6.000% Senior Notes due 2027;
- borrowed \$1.8 billion and repaid \$2.3 billion under our 2018 Revolver to fund daily operations; and
- paid \$262 million in distributions to our unitholders, of which \$123 million was paid to ETO.

We intend to pay cash distributions to the holders of our common units and Class C units representing limited partner interests in the Partnership ("Class C Units") on a quarterly basis, to the extent we have sufficient cash from our operations after establishment of cash reserves and payment of fees and expenses, including payments to our General Partner and its affiliates. Class C unitholders receive distributions at a fixed rate equal to \$0.8682 per quarter for each Class C Unit outstanding. There is no guarantee that we will pay a distribution on our units. On October 25, 2019, we declared a quarterly distribution totaling \$68 million, or \$0.8255 per common unit based on the results for the three months ended September 30, 2019, excluding distributions to Class C unitholders. The declared distribution will be paid on November 19, 2019 to unitholders of record on November 5, 2019.

#### Capital Expenditures

Included in our capital expenditures for the first nine months of 2019 was \$23 million in maintenance capital and \$80 million in growth capital. Growth capital relates primarily to dealer supply contracts.

Excluding acquisitions, we currently expect to spend approximately \$115 million on growth capital and approximately \$40 million on maintenance capital for the full year 2019.

#### **Contractual Obligations and Commitments**

Contractual Obligations. We have contractual obligations that are required to be settled in cash. As of September 30, 2019, we had \$154 million borrowed on the 2018 Revolver compared to \$700 million borrowed on the 2018 Revolver at December 31, 2018. Further, as of September 30, 2019, we had \$2.8 billion outstanding under our Senior Notes. See Note 8 in the accompanying Notes to Consolidated Financial Statements for more information on our debt transactions.

We periodically enter into derivatives, such as futures and options, to manage our fuel price risk on inventory in the distribution system. Fuel hedging positions are not significant to our operations. We had 517 positions, representing 21.7 million gallons, outstanding at September 30, 2019 with an aggregated unrealized loss of \$0.3 million.

**Properties.** Most of our leases are net leases requiring us to pay taxes, insurance and maintenance costs. We believe that no individual site is material to us. The following table summarizes the number of owned and leased properties as of September 30, 2019:

	Owned	Leased
Dealer and commission agent sites	627	317
Company-operated retail stores	6	69
Warehouses, offices and other	58	86
Total	691	472

### **Estimates and Critical Accounting Policies**

We prepare our consolidated financial statements in conformity with accounting principles generally accepted in the United States of America. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses and disclosure of contingent assets and liabilities as of the date of the financial statements, and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Critical accounting policies are those we believe are both most important to the portrayal of our financial condition and results of operations, and require our most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain. Judgments and uncertainties affecting the application of those policies may result in materially different amounts being reported under different conditions or using different assumptions. Our significant accounting policies are described in Note 2 in the accompanying Notes to Consolidated Financial Statements and in our Annual Report on Form 10-K for the year ended December 31, 2018.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

#### **Interest Rate Risk**

We are subject to market risk from exposure to changes in interest rates based on our financing, investing and cash management activities. We had \$154 million outstanding borrowings on the 2018 Revolver as of September 30, 2019. The annualized effect of a one percentage point change in floating interest rates on our variable rate debt obligations outstanding at September 30, 2019 would be a \$2 million change to interest expense. Our primary exposure relates to:

- interest rate risk on short-term borrowings; and
- · the impact of interest rate movements on our ability to obtain adequate financing to fund future acquisitions.

While we cannot predict or manage our ability to refinance existing debt or the impact interest rate movements will have on our existing debt, management evaluates our financial position on an ongoing basis. From time to time, we may enter into interest rate swaps to reduce the impact of changes in interest rates on our floating rate debt. We had no interest rate swaps in effect during the first nine months of 2019 or 2018.

#### **Commodity Price Risk**

Aloha has terminals on all four major Hawaiian Islands that hold purchased fuel until it is delivered to customers (typically over a two to three week period). Commodity price risks relating to this inventory are not currently hedged. The terminal inventory balance was \$18 million at September 30, 2019.

Sunoco LLC holds working inventories of refined petroleum products, renewable fuels, gasoline blendstocks and transmix in storage. As of September 30, 2019, Sunoco LLC held approximately \$372 million of such inventory. While in storage, volatility in the market price of stored motor fuel could adversely impact the price at which we can later sell the motor fuel. However, Sunoco LLC uses futures, forwards and other derivative instruments (collectively, "positions") to hedge a variety of price risks relating to deviations in that inventory from a target base operating level established by management. Derivative instruments utilized consist primarily of exchange-traded futures contracts traded on the NYMEX, CME and ICE as well as over-the-counter transactions (including swap agreements) entered into with established financial institutions and other credit-approved energy companies. Sunoco LLC's policy is generally to purchase only products for which there is a market and to structure sales contracts so that price fluctuations do not materially affect profit. Sunoco LLC also engages in controlled trading in accordance with specific parameters set forth in a written risk management policy. While these derivative instruments represent economic hedges, they are not designated as hedges for accounting purposes.

On a consolidated basis, the Partnership had 517 positions, representing 21.7 million gallons with an aggregate unrealized loss of \$0.3 million outstanding at September 30, 2019.

#### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

As required by paragraph (b) of Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, our management, including our Chief Executive Officer and Chief Financial Officer, has concluded, as of the end of the period covered by this report, that our disclosure controls and procedures were effective at the reasonable assurance level for which they were designed in that the information required to be disclosed by the Partnership in the reports we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

During the three months ended September 30, 2019, the Partnership, including certain of its subsidiaries, implemented an enterprise resource planning ("ERP") system, in order to update existing technology and to integrate, simplify and standardize processes among the Partnership and its subsidiaries. Accordingly, we have made changes to our internal controls to address systems and/ or processes impacted by the ERP implementation. Neither the ERP implementation nor the related control changes were undertaken in response to any deficiencies in the Partnership's internal control over financial reporting.

Other than as discussed above, there have been no changes in our internal controls over financial reporting (as defined in Rule 13(a)-15(f) or Rule 15d-15(f) of the Exchange Act) during the three months ended September 30, 2019 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### **PART II – OTHER INFORMATION**

#### Item 1. Legal Proceedings

Although we may, from time to time, be involved in litigation and claims arising out of our operations in the normal course of business, we do not believe that we are party to any litigation that will have a material adverse impact.

#### Item 1A. Risk Factors

There have been no material changes from the risk factors described in Part I - Item 1A in the Partnership's Annual Report on Form 10-K for the year ended December 31, 2018 filed with the Securities and Exchange Commission on February 22, 2019, except as follows:

#### Applicable Law; Forum, Venue and Jurisdiction

Our partnership agreement is governed by Delaware law. Our partnership agreement requires that any claims, suits, actions or proceedings:

- arising out of or relating in any way to our partnership agreement (including any claims, suits or actions to interpret, apply or enforce the provisions of our partnership agreement or the duties, obligations or liabilities among our limited partners or of our limited partners to us, or the rights or powers of, or restrictions on, our limited partners or us);
  - brought in a derivative manner on our behalf;
- asserting a claim of breach of a fiduciary duty owed by any director, officer or other employee of us or our general partner, or owed by our general partner, to us or the limited partners;
  - asserting a claim arising pursuant to any provision of the Delaware Act; or
  - asserting a claim governed by the internal affairs doctrine,

will be exclusively brought in the Court of Chancery of the State of Delaware (or, if such court does not have subject matter jurisdiction thereof, any other court located in the State of Delaware with subject matter jurisdiction). By purchasing a common unit, a limited partner is irrevocably consenting to these limitations and provisions regarding claims, suits, actions or proceedings and submitting to the exclusive jurisdiction of the Court of Chancery of the State of Delaware in connection with any such claims, suits, actions or proceedings.

Although we believe these provisions will benefit us by providing increased consistency in the application of Delaware law for the specified types of actions and proceedings, the provisions may have the effect of discouraging lawsuits against our directors, officers, employees and agents. The enforceability of similar forum selection provisions in other companies' certificates of incorporation or similar governing documents have been challenged in legal proceedings, and it is possible that, in connection with one or more actions or proceedings described above, a court could find that the forum selection provision contained in our partnership agreement is inapplicable or unenforceable in such action or actions, including with respect to claims arising under the federal securities laws. Limited partners will not be deemed, by operation of the forum selection provision alone, to have waived claims arising under the federal securities laws and the rules and regulations thereunder.

The forum selection provision is intended to apply "to the fullest extent permitted by applicable law" to the above-specified types of actions and proceedings, including, to the extent permitted by the federal securities laws, to lawsuits asserting both the above-specified claims and federal securities claims. However, application of the forum selection provision may in some instances be limited by applicable law. Section 27 of the Exchange Act provides: "The district courts of the United States ... shall have exclusive jurisdiction of violations of [the Exchange Act] or the rules and regulations thereunder, and of all suits in equity and actions at law brought to enforce any liability or duty created by [the Exchange Act] or the rules and regulations thereunder." As a result, the forum selection provision will not apply to actions arising under the Exchange Act or the rules and regulations thereunder. However, Section 22 of the Securities Act provides for concurrent federal and state court jurisdiction over actions under the Securities Act and the rules and regulations thereunder, subject to a limited exception for certain "covered class actions" as defined in Section 16 of the Securities Act and interpreted by the courts. Accordingly, we believe that the forum selection provision would apply to actions arising under the Securities Act or the rules and regulations thereunder, except to the extent a particular action fell within the exception for covered class actions.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

# Item 3. Defaults Upon Senior Securities

None.

# **Item 4. Mine Safety Disclosures**

Not applicable.

### **Item 5. Other Information**

Effective August 6, 2019, the Board of Directors of our General Partner, adopted Amendment No. 7 (the "LP Agreement Amendment") to the First Amended and Restated Agreement of Limited Partnership of the Partnership to insert certain provisions relating to examinations of the Partnership's affairs by tax authorities.

### Item 6. Exhibits

The list of exhibits attached to this Quarterly Report on Form 10-Q is incorporated herein by reference.

# EXHIBIT INDEX

Exhibit No.	Description
3.1	Amendment No. 7 to the First Amended and Restated Agreement of Limited Partnership of Sunoco LP (Incorporated by reference to Exhibit 3.1 of the quarterly report on Form 10-Q (File Number 001-35653) filed by the registrant on August 8, 2019.)
31.1 *	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act
31.2 *	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934 as adopted pursuant to Section 302 of the Sarbanes-Oxley Act
32.1 **	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act
32.2 **	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act
99.1 *	Information Related to ETC M-A Acquisition LLC
101.SCH *	XBRL Taxonomy Extension Schema Document
101.CAL *	XBRL Taxonomy Extension Calculation
101.DEF *	XBRL Taxonomy Extension Definition
101.LAB *	XBRL Taxonomy Extension Label Linkbase
101.PRE *	XBRL Taxonomy Extension Presentation
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in Exhibit 101)
* -	Filed herewith.
** _	Furnished herewith
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### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 7, 2019

### SUNOCO LP

By Sunoco GP LLC, its general partner

By /s/ Thomas R. Miller

Thomas R. Miller
Chief Financial Officer
(On behalf of the registrant and in his capacity as chief financial officer)

By /s/ Camilla A. Harris

Camilla A. Harris
Vice President, Controller and
Principal Accounting Officer
(In her capacity as principal accounting officer)

### CERTIFICATION

### I, Joseph Kim, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Sunoco LP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019 /s/ Joseph Kim

Joseph Kim

President and Chief Executive Officer of Sunoco GP LLC, the general partner of Sunoco LP

### **CERTIFICATION**

### I, Thomas R. Miller, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of Sunoco LP;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2019 /s/ Thomas R. Miller

Thomas R. Miller
Chief Financial Officer of Sunoco GP LLC, the general partner of Sunoco LP

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with this Quarterly Report on Form 10-Q of Sunoco LP (the "Partnership") for the quarter ended September 30, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Joseph Kim, as President and Chief Executive Officer of Sunoco GP LLC, the general partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: November 7, 2019 /s/ Joseph Kim

Joseph Kim

President and Chief Executive Officer of Sunoco GP LLC, the general partner of Sunoco LP

This certification accompanies this Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Partnership for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with this Quarterly Report on Form 10-Q of Sunoco LP (the "Partnership") for the quarter ended September 30, 2019, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas R. Miller, as Chief Financial Officer of Sunoco GP LLC, the general partner of the Partnership, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002 that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership.

Date: November 7, 2019 /s/ Thomas R. Miller

Thomas R. Miller

Chief Financial Officer of Sunoco GP LLC, the general

partner of Sunoco LP

This certification accompanies this Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by the Partnership for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

## **ETC M-A Acquisition LLC**

Financial Statements
As of September 30, 2019 and December 31, 2018
Three and Nine Months Ended September 30, 2019 and 2018

### ETC M-A Acquisition LLC Table of Contents

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### ETC M-A Acquisition LLC Balance Sheets

(Dollars in millions) (unaudited)

	<b>September 30, 2019</b>	<b>December 31, 2018</b>		
<u>ASSETS</u>				
Current assets:				
Advances to affiliated companies	\$ 139	\$ 87		
Total current assets	139	87		
Investment in unconsolidated affiliate	452	210		
Total assets	\$ 591	\$ 297		
<u>LIABILITIES AND EQUITY</u>				
Current liabilities:				
Accrued and other current liabilities	\$ 3	\$		
Total current liabilities	3	3		
Commitments and contingencies				
Equity:				
Member's equity	588	294		
Total equity	588	294		
Total liabilities and equity	\$ 591	\$ 297		

## ETC M-A Acquisition LLC Statements of Operations

(Dollars in millions) (unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,			
	 2019		2018		2019		2018
Income (loss) from unconsolidated affiliate	\$ 16	\$	12	\$	39	\$	(26)
Net income (loss)	\$ 16	\$	12	\$	39	\$	(26)

### ETC M-A Acquisition LLC Statements of Equity

(Dollars in millions) (unaudited)

	Total
Balance, December 31, 2018	\$ 294
Net income	11
Contribution from ETO	255
Balance, March 31, 2019	560
Net income	12
Balance, June 30, 2019	572
Net income	16
Balance, September 30, 2019	\$ 588
Balance, December 31, 2017	\$ 331
Net loss	(45)
Balance, March 31, 2018	 286
Net income	7
Balance, June 30, 2018	293
Net income	12
Balance, September 30, 2018	\$ 305

### ETC M-A Acquisition LLC Statements of Cash Flows

(Dollars in millions) (unaudited)

		Nine Months Ended September 30,					
			2018				
Cash flows from operating activities:							
Net income (loss)	\$	39	\$		(26)		
Reconciliation of net loss to net cash provided by operating activities:							
(Income) loss from unconsolidated affiliate		(39)			26		
Distributions from unconsolidated affiliate		52			26		
Net cash provided by operating activities		52			26		
Cash flows from financing activities:							
Advances to affiliated company		(52)			(26)		
Net cash used in financing activities		(52)			(26)		
Change in cash and cash equivalents		_					
Cash and cash equivalents, beginning of period		_			_		
Cash and cash equivalents, end of period	\$	_	\$		_		
	Nine Months Ended September 30,						
	2019		2018				
Supplemental disclosure of non-cash financing and investing activities:							
Contribution of Sunoco LP common units from ETO	\$	255	\$		_		

### ETC M-A Acquisition LLC Notes to Financial Statements

(unaudited)

### 1. Operations and Organization:

ETC M-A Acquisition LLC, a Delaware limited liability company formed in August 2013, (the "Company") is an indirect wholly-owned subsidiary of Energy Transfer Operating, L.P. ("ETO").

#### 2. Summary of Significant Accounting Policies:

#### **Basis of Presentation**

The financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("GAAP").

For purposes of these financial statements, the aggregate total of 26,200,809 Sunoco LP common units are presented as the investment in unconsolidated affiliate held by the Company as of September 30, 2019.

### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

### Cash

The Company considers cash and cash equivalents to include liquid investments with original maturities of three months or less.

#### **Investment in Unconsolidated Affiliate**

The Company owns an interest in Sunoco LP, which is accounted for by the equity method due to the affiliate relationship resulting from both entities being under the common control of ETO. The Company exercises significant influence over, but does not control, the investee's operating and financial policies.

#### **Fair Value of Financial Instruments**

The carrying amounts recorded for advances to affiliated companies and accrued and other current liabilities in the financial statements approximate fair value because of the short-term maturity of the instruments.

### 3. Investment in Unconsolidated Affiliate:

On March 31, 2019, ETO contributed 15,710,865 Sunoco LP common units to the Company.

As of September 30, 2019 and December 31, 2018, the Company's investment in unconsolidated affiliate consisted of 26,200,809 and 10,489,944 Sunoco LP common units, respectively. The Company's investment represented approximately 32% and 13% of the total outstanding Sunoco LP common units at September 30, 2019 and December 31, 2018, respectively.

### 4. Commitments and Contingencies:

### ETC M-A Acquisition LLC Guarantee of Sunoco LP Notes

In connection with previous transactions, the Company has guaranteed collection with respect to the payment of principal amounts of the following senior notes issued by Sunoco LP:

- \$1 billion of 4.875% senior notes due 2023;
- \$800 million of 5.5% senior notes due 2026; and
- \$400 million of 5.875% senior notes due 2028.

Under the guarantee of collection, the Company would have the obligation to pay the principal of each series of notes once all remedies, including in the context of bankruptcy proceedings, have first been fully exhausted against Sunoco LP with respect to such payment obligation, and holders of the notes are still owed amounts in respect of the principal of such notes. The Company will not otherwise be subject to the covenants of the indenture governing the notes.