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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

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**FORM 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 29, 2018  
or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-35368

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**Michael Kors Holdings Limited**

(Exact Name of Registrant as Specified in Its Charter)

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**British Virgin Islands**  
(State or other jurisdiction of  
incorporation or organization)

N/A  
(I.R.S. Employer  
Identification No.)

**33 Kingsway  
London, United Kingdom  
WC2B 6UF**

(Address of Principal Executive Offices)

(Registrant's telephone number, including area code: 44 207 632 8600)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Name of Each Exchange on which Registered</u>
Ordinary Shares, no par value	New York Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act:

None

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/> (Do not check if smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).  Yes  No

As of October 31, 2018, Michael Kors Holdings Limited had 150,232,617 ordinary shares outstanding.

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**PART I - FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS**

**MICHAEL KORS HOLDINGS LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(In millions, except share data)  
(Unaudited)

	September 29, 2018	March 31, 2018
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 155.2	\$ 163.1
Receivables, net	339.9	290.5
Inventories	767.6	660.7
Prepaid expenses and other current assets	211.4	147.8
Total current assets	1,474.1	1,262.1
Property and equipment, net	552.0	583.2
Intangible assets, net	1,158.6	1,235.7
Goodwill	796.9	847.7
Deferred tax assets	47.1	56.2
Other assets	78.6	74.1
Total assets	\$ 4,107.3	\$ 4,059.0
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities		
Accounts payable	\$ 290.5	\$ 294.1
Accrued payroll and payroll related expenses	82.7	93.0
Accrued income taxes	23.9	77.6
Short-term debt	255.0	200.0
Accrued expenses and other current liabilities	345.8	295.6
Total current liabilities	997.9	960.3
Deferred rent	133.5	128.4
Deferred tax liabilities	181.5	186.3
Long-term debt	504.6	674.4
Other long-term liabilities	106.5	88.1
Total liabilities	1,924.0	2,037.5
Commitments and contingencies		
Shareholders' equity		
Ordinary shares, no par value; 650,000,000 shares authorized; 213,208,924 shares issued and 150,150,297 outstanding at September 29, 2018; 210,991,091 shares issued and 149,698,407 outstanding at March 31, 2018	—	—
Treasury shares, at cost (63,058,627 shares at September 29, 2018 and 61,292,684 shares at March 31, 2018)	(3,123.0)	(3,015.9)
Additional paid-in capital	877.9	831.1
Accumulated other comprehensive (loss) income	(62.9)	50.5
Retained earnings	4,487.7	4,152.0
Total shareholders' equity of MKHL	2,179.7	2,017.7
Noncontrolling interest	3.6	3.8
Total shareholders' equity	2,183.3	2,021.5
Total liabilities and shareholders' equity	\$ 4,107.3	\$ 4,059.0

See accompanying notes to consolidated financial statements.

**MICHAEL KORS HOLDINGS LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME**  
(In millions, except share and per share data)  
(Unaudited)

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Total revenue	\$ 1,253.8	\$ 1,146.6	\$ 2,456.3	\$ 2,099.0
Cost of goods sold	490.7	455.8	942.4	833.5
Gross profit	763.1	690.8	1,513.9	1,265.5
Selling, general and administrative expenses	495.8	405.1	959.9	781.5
Depreciation and amortization	52.7	48.3	108.6	95.9
Impairment of long-lived assets	7.0	16.3	11.3	16.3
Restructuring and other charges <sup>(1)</sup>	18.2	22.0	29.5	23.3
Total operating expenses	573.7	491.7	1,109.3	917.0
Income from operations	189.4	199.1	404.6	348.5
Other income, net	(1.5)	(0.3)	(2.3)	(0.9)
Interest expense, net	5.9	0.8	13.4	1.9
Foreign currency loss (gain)	33.0	(40.5)	35.9	(41.7)
Income before provision for income taxes	152.0	239.1	357.6	389.2
Provision for income taxes	14.9	36.4	34.3	61.0
Net income	137.1	202.7	323.3	328.2
Less: Net loss attributable to noncontrolling interest	(0.5)	(0.2)	(0.7)	(0.2)
Net income attributable to MKHL	\$ 137.6	\$ 202.9	\$ 324.0	\$ 328.4
<b>Weighted average ordinary shares outstanding:</b>				
Basic	149,575,112	151,781,340	149,538,607	153,134,119
Diluted	151,705,685	154,168,094	152,052,671	155,519,806
<b>Net income per ordinary share attributable to MKHL:</b>				
Basic	\$ 0.92	\$ 1.34	\$ 2.17	\$ 2.14
Diluted	\$ 0.91	\$ 1.32	\$ 2.13	\$ 2.11
<b>Statements of Comprehensive Income:</b>				
Net income	\$ 137.1	\$ 202.7	\$ 323.3	\$ 328.2
Foreign currency translation adjustments	(25.2)	15.0	(128.2)	37.1
Net gain (loss) on derivatives	2.7	(6.4)	14.7	(16.1)
Comprehensive income	114.6	211.3	209.8	349.2
Less: Net loss attributable to noncontrolling interest	(0.5)	(0.2)	(0.7)	(0.2)
Less: Other comprehensive loss attributable to noncontrolling interest	(0.1)	—	(0.1)	—
Comprehensive income attributable to MKHL	\$ 115.2	\$ 211.5	\$ 210.6	\$ 349.4

<sup>(1)</sup> Restructuring and other charges includes store closure costs recorded in connection with the Retail Fleet Optimization Plan and other restructuring initiatives, transition costs recorded in connection with the acquisition of Jimmy Choo Group Limited and transaction and transition costs recorded in connection with the Company's agreement to acquire Gianni Versace S.p.A. (see Note 1, Note 4 and Note 9).

See accompanying notes to consolidated financial statements.

**MICHAEL KORS HOLDINGS LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**  
(In millions, except share data which is in thousands)  
(Unaudited)

	Ordinary Shares		Additional Paid-in Capital	Treasury Shares		Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Total Equity of MKHL	Non- controlling Interests	Total Equity
	Shares	Amounts		Shares	Amounts					
<b>Balance at March 31, 2018, as previously reported</b>	210,991	\$ —	\$ 831.1	(61,293)	\$ (3,015.9)	\$ 50.5	\$ 4,152.0	\$ 2,017.7	\$ 3.8	\$ 2,021.5
Adoption of accounting standards (See Note 2)	—	—	—	—	—	—	11.7	11.7	—	11.7
Balance as of April 1, 2018	210,991	—	831.1	(61,293)	(3,015.9)	50.5	4,163.7	2,029.4	3.8	2,033.2
Net income (loss)	—	—	—	—	—	—	324.0	324.0	(0.7)	323.3
Other comprehensive loss	—	—	—	—	—	(113.4)	—	(113.4)	(0.1)	(113.5)
Total comprehensive income (loss)	—	—	—	—	—	—	—	210.6	(0.8)	209.8
Vesting of restricted awards, net of forfeitures	697	—	—	—	—	—	—	—	—	—
Exercise of employee share options	1,521	—	20.4	—	—	—	—	20.4	—	20.4
Equity compensation expense	—	—	26.4	—	—	—	—	26.4	—	26.4
Purchase of treasury shares	—	—	—	(1,766)	(107.1)	—	—	(107.1)	—	(107.1)
Increase in noncontrolling interest	—	—	—	—	—	—	—	—	0.6	0.6
<b>Balance at September 29, 2018</b>	<u>213,209</u>	<u>\$ —</u>	<u>\$ 877.9</u>	<u>(63,059)</u>	<u>\$ (3,123.0)</u>	<u>\$ (62.9)</u>	<u>\$ 4,487.7</u>	<u>\$ 2,179.7</u>	<u>\$ 3.6</u>	<u>\$ 2,183.3</u>

See accompanying notes to consolidated financial statements.

**MICHAEL KORS HOLDINGS LIMITED AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(In millions)  
(Unaudited)

	Six Months Ended	
	September 29, 2018	September 30, 2017
<b>Cash flows from operating activities</b>		
Net income	\$ 323.3	\$ 328.2
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	108.6	95.9
Equity compensation expense	26.4	21.1
Deferred income taxes	12.8	5.6
Impairment of long-lived assets	11.3	16.3
Tax (benefit) deficit on exercise of share options	(23.0)	0.1
Amortization of deferred financing costs	1.6	0.5
Foreign currency losses (gains)	5.5	(5.0)
Other non-cash charges	2.9	2.2
Change in assets and liabilities:		
Receivables, net	(55.4)	(2.4)
Inventories	(126.1)	(128.4)
Prepaid expenses and other current assets	(68.0)	(22.7)
Accounts payable	10.0	(4.6)
Accrued expenses and other current liabilities	12.2	21.2
Other long-term assets and liabilities	21.6	1.1
Net cash provided by operating activities	<u>263.7</u>	<u>329.1</u>
<b>Cash flows from investing activities</b>		
Capital expenditures	(89.8)	(57.9)
Purchase of intangible assets	(0.7)	—
Unrealized loss (gain) on hedge related to acquisitions	30.4	(36.7)
Cash paid for business acquisitions, net of cash acquired	(1.8)	(1.4)
Net cash used in investing activities	<u>(61.9)</u>	<u>(96.0)</u>
<b>Cash flows from financing activities</b>		
Debt borrowings	809.9	632.9
Debt repayments	(925.2)	(766.0)
Repurchase of treasury shares	(107.1)	(160.9)
Exercise of employee share options	20.4	3.0
Other financing activities	—	(0.1)
Net cash used in financing activities	<u>(202.0)</u>	<u>(291.1)</u>
Effect of exchange rate changes on cash and cash equivalents	(7.7)	6.6
<b>Net decrease in cash and cash equivalents and restricted cash</b>	<u>(7.9)</u>	<u>(51.4)</u>
Beginning of period (including restricted cash of \$0.3 million at March 31, 2018 and \$1.9 million at April 1, 2017)	163.4	229.6
End of period (including restricted cash of \$0.3 million at September 29, 2018)	<u>\$ 155.5</u>	<u>\$ 178.2</u>
<b>Supplemental disclosures of cash flow information</b>		
Cash paid for interest	\$ 16.1	\$ 2.2
Cash paid for income taxes	\$ 97.8	\$ 70.9
<b>Supplemental disclosure of non-cash investing and financing activities</b>		
Accrued capital expenditures	\$ 23.1	\$ 15.9

See accompanying notes to consolidated financial statements.

## MICHAEL KORS HOLDINGS LIMITED AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Business and Basis of Presentation

Michael Kors Holdings Limited (“MKHL,” and together with its subsidiaries, the “Company”) was incorporated in the British Virgin Islands (“BVI”) on December 13, 2002. The Company is a holding company that owns brands that are leading designers, marketers, distributors and retailers of branded women’s and men’s accessories, apparel and footwear bearing the Michael Kors and Jimmy Choo tradenames and related trademarks “MICHAEL KORS,” “MICHAEL MICHAEL KORS,” “JIMMY CHOO,” and various other related trademarks and logos. The Company’s business consists of four reportable segments: Michael Kors (“MK”) Retail, MK Wholesale, MK Licensing and Jimmy Choo. See Note 18 for additional information.

On September 24, 2018, the Company entered into a definitive agreement to acquire all of the outstanding shares of Italian luxury fashion house Gianni Versace S.p.A. (“Versace”) for an aggregate purchase price based on an enterprise value of approximately €1.830 billion (or approximately \$2.120 billion), subject to certain adjustments. The transaction is subject to customary closing conditions and is expected to close during the fourth quarter of Fiscal 2019. In connection with the closing of the acquisition, the Company intends to change its name to “Capri Holdings Limited.”

On November 1, 2017, the Company completed the acquisition of Jimmy Choo Group Limited (“Jimmy Choo”) for a total transaction value of \$1.447 billion. As a result, the Company has consolidated Jimmy Choo into its operations beginning on November 1, 2017. Jimmy Choo is being reported as a separate reporting segment. See Note 4 and Note 18 for additional information.

The interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) and include the accounts of the Company and its wholly-owned or controlled subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation. The interim consolidated financial statements as of September 29, 2018 and for the three and six months ended September 29, 2018 and September 30, 2017 are unaudited. In addition, certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted. The interim consolidated financial statements reflect all normal and recurring adjustments, which are, in the opinion of management, necessary for a fair presentation in conformity with U.S. GAAP. The interim consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto for the year ended March 31, 2018, as filed with the Securities and Exchange Commission on May 30, 2018, in the Company’s Annual Report on Form 10-K. The results of operations for the interim periods should not be considered indicative of results to be expected for the full fiscal year.

The Company utilizes a 52 to 53 week fiscal year ending on the Saturday closest to March 31. As such, the term “Fiscal Year” or “Fiscal” refers to the 52-week or 53-week period, ending on that day. The results for the three and six months ended September 29, 2018 and September 30, 2017, are based on 13-week and 26-week periods, respectively.

#### 2. Summary of Significant Accounting Policies

##### *Use of Estimates*

The preparation of financial statements in accordance with U.S. GAAP requires management to use judgment and make estimates that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The level of uncertainty in estimates and assumptions increases with the length of time until the underlying transactions are completed. The most significant assumptions and estimates involved in preparing the financial statements include allowances for customer deductions, sales returns, sales discounts and doubtful accounts, estimates related to the Company’s customer loyalty program and gift card breakage, estimates of inventory recovery, the valuation of share-based compensation, valuation of deferred taxes and the valuation of and the estimated useful lives used for amortization and depreciation of intangible assets and property and equipment. Actual results could differ from those estimates.

## ***Reclassifications***

Certain reclassifications have been made to the prior periods' financial information in order to conform to the current period's presentation. The Company reclassified \$16.1 million and \$17.4 million, respectively, of transaction costs recorded during the three and six months ended September 30, 2017, from selling, general and administrative expenses to restructuring and other charges in the Company's consolidated statements of operations and comprehensive income.

## ***Seasonality***

The Company experiences certain effects of seasonality with respect to its business. The Company's MK Retail segment generally experiences greater sales during its third fiscal quarter as a result of holiday season sales. The MK Wholesale segment generally experiences the lowest sales in its first fiscal quarter. The Jimmy Choo segment generally experiences greater sales during its first and third fiscal quarters, primarily driven by the product launch calendar and holiday season sales. In the aggregate, the Company's first fiscal quarter typically experiences less sales volume relative to the other three quarters and its third fiscal quarter generally has higher sales volume relative to the other three quarters.

## ***Derivative Financial Instruments***

### **Forward Foreign Currency Exchange Contracts**

The Company uses forward currency exchange contracts to manage its exposure to fluctuations in foreign currency for certain transactions. The Company, in its normal course of business, enters into transactions with foreign suppliers and seeks to minimize risks related to these transactions. The Company employs these forward currency contracts to hedge the Company's cash flows, as they relate to foreign currency transactions. Certain of these contracts are designated as hedges for accounting purposes, while others remain undesignated. All of the Company's derivative instruments are recorded in the Company's consolidated balance sheets at fair value on a gross basis, regardless of their hedge designation.

In connection with the September 24, 2018 definitive agreement to acquire all of the outstanding shares of Versace, the Company entered into forward foreign currency exchange contracts with notional amounts totaling €1.680 billion (approximately \$2.001 billion) to mitigate its foreign currency exchange risk through the expected closing date of the acquisition, expected during the fourth quarter of Fiscal 2019. Likewise, in connection with the July 25, 2017 cash offer to acquire Jimmy Choo, the Company entered into a forward foreign currency exchange contract with a notional amount of £1.115 billion (approximately \$1.469 billion) to mitigate its foreign currency exchange risk through the expected closing date of the acquisition, which was terminated on October 30, 2017. These derivative contracts were not designated as accounting hedges. Therefore, changes in fair value are recorded to foreign currency (gain) loss in the Company's consolidated statements of operations and comprehensive income. The Company's accounting policy is to classify cash flows from derivative instruments that are accounted for as cash flow hedges in the same category as the cash flows from the items being hedged. Accordingly, the Company classified the unrealized gains and losses relating to these derivative instruments within cash flows from investing activities.

The Company designates certain contracts related to the purchase of inventory that qualify for hedge accounting as cash flow hedges. Formal hedge documentation is prepared for all derivative instruments designated as hedges, including description of the hedged item and the hedging instrument and the risk being hedged. The changes in the fair value for contracts designated as cash flow hedges is recorded in equity as a component of accumulated other comprehensive income (loss) until the hedged item affects earnings. When the inventory related to forecasted inventory purchases that are being hedged is sold to a third party, the gains or losses deferred in accumulated other comprehensive income (loss) are recognized within cost of goods sold. The Company uses regression analysis to assess effectiveness of derivative instruments that are designated as hedges, which compares the change in the fair value of the derivative instrument to the change in the related hedged item. If the hedge is no longer expected to be highly effective in the future, future changes in the fair value are recognized in earnings. For those contracts that are not designated as hedges, changes in the fair value are recorded to foreign currency (gain) loss in the Company's consolidated statements of operations and comprehensive income. The Company classifies cash flows relating to its forward foreign currency exchange contracts consistently with the classification of the hedged item, within cash flows from operating activities.

The Company is exposed to the risk that counterparties to derivative contracts will fail to meet their contractual obligations. In order to mitigate counterparty credit risk, the Company only enters into contracts with carefully selected financial institutions based upon their credit ratings and certain other financial factors, adhering to established limits for credit exposure. The aforementioned forward contracts generally have a term of no more than 12 months. The period of these contracts is directly related to the foreign transaction they are intended to hedge.

## Net Investment Hedges

The Company also uses fixed-to-fixed cross currency swap agreements to hedge its net investments in foreign operations against future volatility in the exchange rates between our U.S. Dollars and these foreign currencies. The Company has elected the spot method of designating these contracts under ASU 2017-12, as defined below, and has designated these contracts as net investment hedges. The net gain or loss on net investment hedged is reported within foreign currency translation gains and losses ("CTA"), as a component of accumulated other comprehensive income (loss) on the Company's consolidated balance sheets. Interest accruals and coupon payments are recognized directly in interest expense in the Company's statement of operations and comprehensive income. Upon discontinuation of a hedge, all previously recognized amounts remain in CTA until the hedged net investment is sold, diluted, or liquidated.

## Net Income per Share

The Company's basic net income per ordinary share is calculated by dividing net income by the weighted average number of ordinary shares outstanding during the period. Diluted net income per ordinary share reflects the potential dilution that would occur if share option grants or any other potentially dilutive instruments, including restricted shares and restricted share units ("RSUs"), were exercised or converted into ordinary shares. These potentially dilutive securities are included in diluted shares to the extent they are dilutive under the treasury stock method for the applicable periods. Performance-based RSUs are included in diluted shares if the related performance conditions are considered satisfied as of the end of the reporting period and to the extent they are dilutive under the treasury stock method.

The components of the calculation of basic net income per ordinary share and diluted net income per ordinary share are as follows (in millions, except share and per share data):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Numerator:</b>				
Net income attributable to MKHL	\$ 137.6	\$ 202.9	\$ 324.0	\$ 328.4
<b>Denominator:</b>				
Basic weighted average shares	149,575,112	151,781,340	149,538,607	153,134,119
Weighted average dilutive share equivalents:				
Share options and restricted shares/units, and performance restricted share units	2,130,573	2,386,754	2,514,064	2,385,687
Diluted weighted average shares	151,705,685	154,168,094	152,052,671	155,519,806
Basic net income per share	\$ 0.92	\$ 1.34	\$ 2.17	\$ 2.14
Diluted net income per share	\$ 0.91	\$ 1.32	\$ 2.13	\$ 2.11

During the three and six months ended September 29, 2018, share equivalents of 680,869 shares and 664,633 shares, respectively, have been excluded from the above calculations due to their anti-dilutive effect. Share equivalents of 2,782,083 shares and 2,633,955 shares, respectively, have been excluded from the above calculations during the three and six months ended September 30, 2017.

See Note 2 in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2018 for a complete disclosure of the Company's significant accounting policies.

## Recently Adopted Accounting Pronouncements

### Hedge Accounting

On August 28, 2017, the FASB issued ASU 2017-12, “*Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities*.” The new standard is intended to improve and simplify rules relating to hedge accounting, including the elimination of periodic hedge ineffectiveness, recognition and presentation of components excluded from hedge effectiveness assessment, the ability to elect to perform subsequent effectiveness assessments qualitatively, and other provisions designed to provide more transparency around the economics of a company’s hedging strategy. ASU 2017-12 is effective for the Company in Fiscal 2020, with early adoption permitted. The Company adopted ASU 2017-12 during the three months ended June 30, 2018, which resulted in a net increase to opening retained earnings of less than \$0.1 million as of April 1, 2018, due to the elimination of ineffectiveness for cash flow hedges in effect as of the date of adoption. The Company has applied the spot method of designating its net investment hedges, which were executed during the six months ended September 29, 2018.

### Revenue Recognition

In May 2014, the FASB issued ASU 2014-09, “*Revenue from Contracts with Customers (Topic 606)*,” which provides new guidance for revenues recognized from contracts with customers, requiring that revenue is recognized at an amount the Company is entitled to upon transferring control of goods or services to customers, as opposed to when risks and rewards transfer to a customer. In July 2015, ASU 2015-14, “*Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date*,” deferred the effective date of ASU 2014-09 by one year, to interim reporting periods within the annual reporting period beginning after December 15, 2017, or the first quarter of the Company’s Fiscal 2019. This standard may be applied retrospectively to all prior periods presented, or retrospectively with a cumulative adjustment to retained earnings in the year of adoption (“modified retrospective method”).

The FASB has issued several additional ASUs to provide implementation guidance on ASU 2014-09, including ASU 2016-20, “*Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers*” in December 2016; ASU 2016-12, “*Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients*” in May 2016; ASU 2016-10, “*Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing*” in April 2016; and ASU 2016-08, “*Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)*” in March 2016. The Company has considered this guidance in evaluating the impact of ASU 2014-09 (collectively, “ASC 606”).

On April 1, 2018, the Company adopted ASC 606 using the modified retrospective method and recognized the \$6.7 million (net of a tax of \$1.7 million) cumulative effect of adoption as an adjustment to the opening balance of retained earnings. The below table details the components of the cumulative adjustment recorded on April 1, 2018 (in millions):

	March 31, 2018		April 1, 2018	
	As Reported under ASC		As Reported Under ASC	
	605	ASC 606 Adjustments	606	
Receivables, net	\$ 290.5	\$ 3.8 <sup>(1)</sup>	\$ 294.3	
Accrued expenses and other current liabilities	295.6	(4.6) <sup>(2)</sup>	291.0	
Deferred tax liabilities	186.3	1.7 <sup>(3)</sup>	188.0	
Retained earnings	4,152.0	6.7	4,158.7	

(1) Includes a \$3.5 million adjustment related to product licensing revenue, which was previously recorded on a one-month lag and \$0.3 million of guaranteed advertising minimums recognized by product licensees on a straight-line basis over the contract year.

(2) Relates to recognition of breakage revenue associated with gift card liabilities not subject to escheatment.

(3) Relates to income tax effect of the above adjustments.

In addition, while the Company has previously recorded the right of return asset and liability on a gross basis, in connection with its adoption of ASC 606, it has reclassified the return liability of \$16.3 million from receivables, net to accrued expenses and other current liabilities in its consolidated balance sheets as of September 29, 2018. Otherwise, the adoption of this standard did not have a material impact on the Company’s consolidated financial statements as of and for the three and six months ended September 29, 2018, or any individual line items therein.

See Note 3 for additional disclosures related to the Company’s revenue recognition accounting policy.

## Share-Based Compensation

In May 2017, the FASB issued ASU 2017-09, “ *Compensation-Stock Compensation (Topic 718): Scope of Modification Accounting* ”, which simplifies modification accounting for entities that change the terms or conditions of share-based awards. ASU 2017-09 was adopted during the first quarter of Fiscal 2019, as required, on a prospective basis. The adoption of this standard did not have an impact on the Company's consolidated financial statements. The Company will apply ASU 2017-09 to any future changes to the terms and conditions of its share-based compensation awards.

## Income Taxes

In October 2016, the FASB issued ASU 2016-16, “ *Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory* ”, which requires recognition of income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs. The Company adopted ASU 2016-16 in the beginning of Fiscal 2019, as required, using the modified retrospective method. On April 1, 2018, the Company recorded the \$4.9 million cumulative effect of adoption as an adjustment to the opening balance of retained earnings.

## Recently Issued Accounting Pronouncements

We have considered all new accounting pronouncements and, other than the recent pronouncements discussed below, have concluded that there are no new pronouncements that may have a material impact on our results of operations, financial condition or cash flows based on current information.

## Lease Accounting

In February 2016, the FASB issued ASU 2016-02, “ *Leases (Topic 842)* ”, which requires lessees to recognize a lease liability and a right-to-use asset on the balance sheet for all leases, except certain short-term leases. ASU 2016-02 is effective beginning with the Company's Fiscal 2020, with early adoption permitted, and must be implemented using a modified retrospective approach for all leases existing at, or entered into after the beginning of the earliest comparative period that is presented in the financial statements. The Company is currently in the process of analyzing its lease portfolio and evaluating the impact of ASU 2016-02 on its consolidated financial statements. The Company expects that the adoption of this standard will result in a significant increase in assets and liabilities on its consolidated balance sheets.

The FASB has issued several additional ASUs to provide implementation guidance relating to ASU No. 2016-02, including ASU No. 2018-01, “ *Land Easement Practical Expedient for Transition to Topic 842* ” in January 2018, ASU No. 2018-10, “ *Codification Improvements to Topic 842, Leases* ” and ASU No. 2018-11, “ *Leases (Topic 842): Targeted Improvements* ”, both issued in July 2018. The Company will consider this guidance in evaluating the impact of ASU 2016-02.

## Intangibles

In August 2018, the FASB issued ASU 2018-15, “ *Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract* ”, which reduces the complexity for the accounting for costs of implementing a cloud computing service arrangement. The standard aligns the accounting for capitalizing implementation costs of hosting arrangements, regardless of whether or not the contract conveys a license to the hosted software. ASU 2018-15 is effective beginning with the Company's Fiscal 2021, with early adoption permitted, and can either be presented prospectively or retrospectively. The Company is currently evaluating the impact of ASU 2018-15 on its consolidated financial statements.

## 3. Revenue Recognition

The Company accounts for contracts with its customers when there is approval and commitment from both parties, the rights of the parties and payment terms have been identified, the contract has commercial substance and collectability of consideration is probable. Revenue is recognized when control of the promised goods or services is transferred to the Company's customers in an amount that reflects the consideration the Company expects to be entitled to in exchange for goods or services.

The Company sells its products through three primary channels of distribution: retail, wholesale and licensing. Within the retail and wholesale channels, substantially all of the Company's revenues consist of sales of products that represent a single performance obligation, where control transfers at a point in time to the customer. For licensing arrangements, royalty and advertising revenue is recognized over time based on access provided to Michael Kors and Jimmy Choo trademarks.

The Company has chosen to apply the practical expedient allowing it not to disclose the amount of the transaction price allocated to the remaining performance obligations that have an expected duration of twelve months or less.

### ***Retail***

Michael Kors generates sales through four primary retail store formats: “Collection” stores, “Lifestyle” stores, outlet stores and e-commerce. Michael Kors sells its own products and licensed products bearing the Michael Kors name, directly to the end consumer throughout the Americas (U.S., Canada and Latin America, excluding Brazil), Europe and certain parts of Asia. Jimmy Choo generates sales through directly operated stores and e-commerce throughout North America (United States and Canada), EMEA (Europe, Middle East, and Africa) and certain parts of Asia. In addition to these retail formats, the Company operates concessions in a select number of department stores.

Retail revenue is recognized when control of the product is transferred at the point of sale at Company owned stores, including concessions. For e-commerce transactions, control is transferred when products are delivered to the customer, net of estimated returns. To arrive at net sales for retail, gross sales are reduced by actual customer returns, as well as by a provision for estimated future customer returns.

Sales taxes collected from retail customers are presented on a net basis and, as such, are excluded from revenue. Shipping and handling costs that are billed to customers are included in net sales, with the related costs recorded in cost of goods sold. Shipping and handling costs that are not billed to customers are accounted for as fulfillment costs.

*Gift Cards.* The Company sells gift cards that can be redeemed for merchandise, resulting in a contract liability recorded upon issuance. Revenue is recognized when the gift card is redeemed or upon “breakage” for the estimated portion of gift cards that are not expected to be redeemed. “Breakage” revenue is calculated under the proportional redemption methodology, which considers the historical patterns of redemption in jurisdictions where the Company is not required to remit the value of the unredeemed gift cards as unclaimed property. The Company anticipates that substantially all of its outstanding gift cards will be redeemed within the next twelve months. The contract liability related to gift cards, net of estimated “breakage,” was \$10.6 million as of September 29, 2018, and is included in accrued expenses and other current liabilities in the Company’s consolidated balance sheet.

*Loyalty Program .* The Company offers a loyalty program, which allows its Michael Kors customers to earn points on qualifying purchases toward monetary and non-monetary rewards, which may be redeemed for purchases at Michael Kors retail stores and e-commerce sites. The Company defers a portion of the initial sales transaction based on the estimated relative fair value of the benefits based on projected timing of future redemptions and historical activity. These amounts include estimated “breakage” for points that are not expected to be redeemed. The contract liability, net of an estimated “breakage,” of \$5.8 million as of September 29, 2018 is recorded as a reduction to revenue in the consolidated statements of income and comprehensive income and within accrued expenses and other current liabilities in the Company’s consolidated balance sheet and is expected to be recognized within the next twelve months.

### ***Wholesale***

Michael Kors products are sold primarily to major department stores, specialty stores and travel retail shops throughout the Americas, EMEA and Asia. Jimmy Choo luxury products are sold throughout North America, EMEA, and certain parts of Asia. The Company also has arrangements where Michael Kors and Jimmy Choo products are sold to our geographic licensees in certain parts of EMEA and Asia, as well as in Brazil. Products sold through the wholesale channel include accessories (which include handbags and small leather goods such as wallets), footwear and women’s and men’s apparel.

Wholesale revenue is recognized net of estimates for sales returns, discounts, markdowns and allowances, after merchandise is shipped and control of the underlying product is transferred to the Company’s wholesale customers. To arrive at net sales for wholesale, gross sales are reduced by provisions for estimated future returns, as well as trade discounts, markdowns, allowances, operational chargebacks, and certain cooperative selling expenses. These estimates are developed based on the most likely amount using historical trends, actual and forecasted performance and market conditions, and are reviewed by management on a quarterly basis. Unfulfilled, noncancelable purchase orders for products from wholesale customers (including the Company’s geographic licensees) are expected to be fulfilled within the next twelve months.

## ***Licensing***

The Company provides its third-party licensees with the right to access its Michael Kors and Jimmy Choo trademarks under product and geographic licensing arrangements. Under product licensing arrangements, the Company allows third parties to manufacture and sell luxury goods, including watches and jewelry, fragrances, sunglasses and eyewear, using the Company's trademarks. Under geographic licensing arrangements, third party licensees receive the right to distribute and sell products bearing the Company's trademarks in retail and/or wholesale channels within certain geographical areas, including Brazil, the Middle East, Eastern Europe, South Africa, certain parts of Asia and Australia.

The Company recognizes royalty revenue and advertising contributions based on the percentage of sales made by the licensees. Advertising contributions are received to support the Company's branded advertising and marketing campaigns and are viewed as part of a single performance obligation with the right to access the Company's trademarks. Royalty revenue generated from licenses, which includes contributions for advertising, may be subject to contractual minimum levels, as defined in the contract. Such minimums are generally fixed annually, based on the previous year's sales. Licensing revenue is based on reported current period sales of licensed products at rates that are specified in the license agreements for contracts that are expected to exceed the related guaranteed minimums. If the Company expects the minimum guaranteed amounts to exceed amounts calculated based on actual sales, the guaranteed minimums are recognized ratably over the contractual year to which they relate. As of September 29, 2018, guaranteed minimum royalty amounts due from licensees relate to contractual periods that do not exceed twelve months.

## ***Sales Returns***

For the sale of goods with a right of return, the Company recognizes revenue for the consideration to which it expects to be entitled and a refund liability for the amount it expects to refund to its customers within accrued expenses and other current liabilities. The refund liability is determined based on the most likely amount and is based on management's review of historical and current customer returns for its retail and wholesale customers, estimated future returns, adjusted for non-resalable products. The Company also considers its product strategies, as well as the financial condition of its customers, store closings by wholesale customers, changes in the retail environment and other macroeconomic factors. The Company recognizes an asset with a corresponding adjustment to cost of sales for the right to recover the products from its retail and wholesale customers, net of any costs to resell. The refund liability recorded as of September 29, 2018 was \$25.9 million and the related asset for the right to recover returned product as of September 29, 2018 was \$7.5 million.

## ***Contract Balances***

The Company's contract liabilities, which are recorded within accrued expenses and other current liabilities in its consolidated balance sheets, primarily consist of gift card liabilities, loyalty program liabilities and advanced payments from product licensees. Total contract liabilities were \$17.5 million and \$23.3 million as of September 29, 2018 and March 31, 2018, respectively. Contract liabilities decreased \$4.6 million as a result of the adoption of ASC 606 on April 1, 2018, due to recognition of gift card breakage revenue (see Note 2). For three and six months ended September 29, 2018, the Company recognized \$3.2 million and \$11.3 million, respectively, in revenue which related to contract liabilities that existed at March 31, 2018. There were no contract assets recorded as of September 29, 2018 and April 1, 2018.

There were no changes in historical variable consideration estimates that were materially different from actual results.

## Disaggregation of Revenue

The following table presents the Company's segment revenues disaggregated by geographic location (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
MK Retail revenue - the Americas	\$ 394.9	\$ 385.5	\$ 797.1	\$ 777.6
MK Retail revenue - Europe	139.2	154.2	258.7	276.3
MK Retail revenue - Asia	109.8	105.3	227.6	211.0
Total MK Retail	643.9	645.0	1,283.4	1,264.9
MK Wholesale revenue - the Americas	354.3	340.4	629.4	567.6
MK Wholesale revenue - EMEA <sup>(1)</sup>	80.9	104.5	149.3	169.5
MK Wholesale revenue - Asia	22.6	18.7	41.9	30.1
Total MK Wholesale	457.8	463.6	820.6	767.2
MK Licensing revenue - the Americas	23.1	26.0	38.4	40.8
MK Licensing revenue - EMEA <sup>(1)</sup>	12.3	12.0	24.5	26.1
Total MK Licensing	35.4	38.0	62.9	66.9
Total Michael Kors	1,137.1	1,146.6	2,166.9	2,099.0
Jimmy Choo revenue - the Americas	20.4	—	46.0	—
Jimmy Choo revenue - EMEA <sup>(1)</sup>	56.8	—	158.5	—
Jimmy Choo revenue - Asia	39.5	—	84.9	—
Total Jimmy Choo	116.7	—	289.4	—
Total revenue - the Americas	792.7	751.9	1,510.9	1,386.0
Total revenue - EMEA <sup>(1)</sup>	289.2	270.7	591.0	471.9
Total revenue - Asia	171.9	124.0	354.4	241.1
Total revenue	\$ 1,253.8	\$ 1,146.6	\$ 2,456.3	\$ 2,099.0

<sup>(1)</sup> EMEA is comprised of Europe, the Middle East and Africa.

## 4. Acquisitions

### Acquisition of Jimmy Choo Group Limited

On November 1, 2017, the Company completed the acquisition of Jimmy Choo, whereby the Company acquired all of Jimmy Choo's issued and to be issued shares at a purchase price of 230 pence per share in cash, for a total transaction value of \$1.447 billion, including the repayment of existing debt obligations, which was funded through a combination of borrowings under the Company's \$1.0 billion term loan facility and the issuance of the Senior Notes.

Jimmy Choo's results of operations have been included in our consolidated financial statements beginning on November 1, 2017. Jimmy Choo contributed revenue of \$116.7 million and \$289.4 million, respectively, for the three and six months ended September 29, 2018 and net loss of \$16.2 million and \$3.0 million, respectively, (after amortization of non-cash purchase accounting adjustments and transition costs) for the three and six months ended September 29, 2018.

See Note 1 for the Company's definitive agreement to acquire Versace, as well as Note 3 in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2018 for additional disclosures relating to the Company's acquisitions.

## 5. Receivables, net

Receivables, net, consist of (in millions):

	September 29, 2018	March 31, 2018
Trade receivables <sup>(1)</sup>	\$ 393.7	\$ 383.3
Receivables due from licensees	34.1	15.8
	427.8	399.1
Less: allowances	(87.9)	(108.6)
	\$ 339.9	\$ 290.5

<sup>(1)</sup> As of September 29, 2018 and March 31, 2018, \$305.2 million and \$296.2 million, respectively, of trade receivables were insured.

Receivables are presented net of allowances for discounts, markdowns, operational chargebacks and doubtful accounts. Discounts are based on open invoices where trade discounts have been extended to customers. Allowances are based on wholesale customers' sales performance, seasonal negotiations with customers, historical deduction trends and an evaluation of current market conditions. Operational chargebacks are based on deductions taken by customers, net of expected recoveries. Such provisions, and related recoveries, are reflected in revenues.

The Company's allowance for doubtful accounts is determined through analysis of periodic aging of receivables that are not covered by insurance and assessments of collectability based on an evaluation of historic and anticipated trends, the financial condition of the Company's customers and the impact of general economic conditions. The past due status of a receivable is based on its contractual terms. Amounts deemed uncollectible are written off against the allowance when it is probable the amounts will not be recovered. Allowance for doubtful accounts was \$5.1 million as of September 29, 2018 and March 31, 2018. The Company had provisions for bad debt of \$0.4 million and \$3.8 million for the three months ended September 29, 2018 and September 30, 2017, respectively, and \$1.0 million and \$4.4 million for the six months ended September 29, 2018 and September 30, 2017, respectively.

## 6. Property and Equipment, net

Property and equipment, net, consists of (in millions):

	September 29, 2018	March 31, 2018
Leasehold improvements	\$ 551.9	\$ 551.0
Computer equipment and software	270.4	266.3
Furniture and fixtures	269.4	270.9
In-store shops	268.0	273.9
Equipment	120.0	116.7
Building	50.2	51.6
Land	15.3	16.2
	1,545.2	1,546.6
Less: accumulated depreciation and amortization	(1,042.3)	(1,001.6)
	502.9	545.0
Construction-in-progress	49.1	38.2
	\$ 552.0	\$ 583.2

Depreciation and amortization of property and equipment for the three months ended September 29, 2018 and September 30, 2017 was \$44.6 million and \$43.3 million, respectively, and was \$92.0 million and \$85.8 million, respectively, for the six months ended September 29, 2018 and September 30, 2017. During the three and six months ended September 29, 2018, the Company recorded fixed asset impairment charges of \$5.7 million and \$9.4 million, respectively, of which \$4.4 million and \$8.1 million, respectively, were related to underperforming Michael Kors retail store locations, some of which will be closed as part of the Company's previously announced Retail Fleet Optimization Plan, as defined in Note 9. In addition, during the three months ended September 29, 2018, the Company recorded fixed asset impairment charges of \$1.3 million related to Jimmy Choo retail store locations. During the three and six months ended September 30, 2017, the Company recorded fixed asset impairment charges of \$11.9 million, which were related to underperforming Michael Kors retail store locations.

## 7. Intangible Assets and Goodwill

The following table details the carrying values of the Company's intangible assets other than goodwill (in millions):

	September 29, 2018	March 31, 2018
<b><i>Definite-lived intangible assets:</i></b>		
Reacquired Rights	\$ 400.4	\$ 400.4
Trademarks	23.0	23.0
Lease Rights	71.8	80.1
Customer Relationships	215.4	231.3
Total definite-lived intangible assets	710.6	734.8
Less: accumulated amortization	(123.3)	(113.2)
Net definite-lived intangible assets	587.3	621.6
<b><i>Indefinite-lived intangible assets:</i></b>		
Jimmy Choo brand	571.3	614.1
Total intangible assets, excluding goodwill	<u>\$ 1,158.6</u>	<u>\$ 1,235.7</u>
Goodwill	<u>\$ 796.9</u>	<u>\$ 847.7</u>

Amortization expense for the Company's definite-lived intangibles assets for the three months ended September 29, 2018 and September 30, 2017 was \$8.1 million and \$5.0 million, respectively, and was \$16.6 million and \$10.1 million, respectively, for the six months ended September 29, 2018 and September 30, 2017. During the three and six months ended September 29, 2018, the Company recorded impairment charges of \$1.3 million and \$1.9 million, respectively, relating to its intangible assets within MK Retail segment. For the three and six months ended September 30, 2017, the Company recorded impairment charges of \$4.4 million relating to its intangible assets (See Note 12 for further information). There were no goodwill impairment charges recorded during any of the periods presented.

## 8. Current Assets and Current Liabilities

Prepaid expenses and other current assets consist of the following (in millions):

	September 29, 2018	March 31, 2018
Prepaid taxes	\$ 126.9	\$ 78.5
Prepaid rent	23.7	22.7
Leasehold incentive receivable	12.2	9.4
Prepaid insurance	5.1	1.5
Unrealized gains on forward foreign currency exchange contracts	4.3	—
Prepaid duties	—	7.0
Other	39.2	28.7
	<u>\$ 211.4</u>	<u>\$ 147.8</u>

Accrued expenses and other current liabilities consist of the following (in millions):

	September 29, 2018	March 31, 2018
Other taxes payable	\$ 60.8	\$ 54.3
Accrued rent	39.8	34.5
Restructuring liability	35.2	44.8
Unrealized loss on forward foreign currency exchange contracts	30.8	7.7
Accrued advertising and marketing	30.6	22.6
Return liabilities	25.9	12.1
Accrued capital expenditures	23.1	26.4
Professional services	21.8	14.1
Gift cards and retail store credits	10.6	16.0
Accrued interest	8.4	8.7
Deferred income	6.0	4.3
Deferred loyalty program liabilities	5.8	2.2
Advance royalties	1.1	4.1
Other	45.9	43.8
	<u>\$ 345.8</u>	<u>\$ 295.6</u>

## 9. Restructuring and Other Charges

### *Retail Fleet Optimization Plan*

On May 31, 2017, the Company announced that it plans to close between 100 and 125 of its Michael Kors retail stores in order to improve the profitability of its retail store fleet (“Retail Fleet Optimization Plan”). The Company anticipates finalizing the remainder of the planned store closures under the Retail Fleet Optimization Plan by the end of Fiscal 2020. The Company expects to incur approximately \$100 - \$125 million of one-time costs associated with these store closures. Collectively, the Company anticipates ongoing annual savings of approximately \$60 million as a result of store closures and lower depreciation and amortization expense as a result of the impairment charges recorded once these initiatives are completed.

During the six months ended September 29, 2018, the Company closed 19 of its Michael Kors retail stores under the Retail Fleet Optimization Plan, for a total of 66 stores closed since plan inception. Restructuring charges recorded in connection with the Retail Fleet Optimization Plan during the three and six months ended September 29, 2018 were \$1.2 million and \$5.4 million, respectively. The below table presents a summary of charges recorded in connection with this plan for the MK Retail segment and the Company's remaining restructuring liability (in millions):

	Severance and benefit costs	Lease-related costs	Total
Balance at March 31, 2018	\$ 0.2	\$ 44.6	\$ 44.8
Additions charged to expense	0.3	5.1	5.4
Balance sheet reclassifications <sup>(1)</sup>	—	1.1	1.1
Payments	(0.1)	(16.0)	(16.1)
Balance at September 29, 2018	<u>\$ 0.4</u>	<u>\$ 34.8</u>	<u>\$ 35.2</u>

<sup>(1)</sup> Primarily consists of reclassification of deferred rent for locations subject to closure to a restructuring liability.

During the three and six months ended September 30, 2017, the Company recorded restructuring charges of \$5.9 million under the Retail Fleet Optimization Plan, which were comprised of lease-related charges of \$5.3 million and severance and benefit costs of \$0.6 million.

#### *Other Restructuring Charges*

In addition to the restructuring charges related to the Retail Fleet Optimization Plan, the Company incurred charges of \$1.0 million relating to Jimmy Choo lease-related charges during three and six months ended September 29, 2018.

#### *Transaction and Transition Costs*

During the three and six months ended September 29, 2018, the Company recorded transaction and transition costs of \$16.0 million and \$23.1 million, respectively, which included transition costs of \$6.8 million and \$13.9 million, respectively, in connection with the Jimmy Choo acquisition, as well as transaction costs of \$6.5 million and transition costs of \$2.7 million recorded in connection with the Company's agreement to acquire Versace during the three and six months ended September 29, 2018.

During the three and six months ended September 30, 2017, the Company recorded transaction costs of \$16.1 million and \$17.4 million, respectively, in connection with the Jimmy Choo acquisition.

## 10. Debt Obligations

The following table presents the Company's debt obligations (in millions):

	September 29, 2018	March 31, 2018
4.000% Senior Notes due 2024	\$ 450.0	\$ 450.0
Revolving Credit Facilities	255.0	200.0
Term Loan	59.0	229.8
Other	0.9	0.9
<b>Total debt</b>	<u>764.9</u>	<u>880.7</u>
Less: Unamortized debt issuance costs	3.4	4.2
Less: Unamortized discount on long-term debt	1.9	2.1
<b>Total carrying value of debt</b>	<u>759.6</u>	<u>874.4</u>
Less: Short-term debt	255.0	200.0
<b>Total long-term debt</b>	<u>\$ 504.6</u>	<u>\$ 674.4</u>

### ***Senior Unsecured Revolving Credit Facility***

The 2017 Credit Facility requires the Company to maintain a leverage ratio as of the end of each fiscal quarter of no greater than 3.5 to 1. Such leverage ratio is calculated as the ratio of the sum of total indebtedness as of the date of the measurement plus six times the consolidated rent expense for the last four consecutive fiscal quarters, to Consolidated EBITDAR (as defined below) for the last four consecutive fiscal quarters. Consolidated EBITDAR is defined as consolidated net income plus income tax expense, net interest expense, depreciation and amortization expense, consolidated rent expense and other non-cash charges, subject to certain additions and deductions. The 2017 Credit Facility also includes covenants that limit additional indebtedness, guarantees, liens, acquisitions and other investments and cash dividends that are customary for financings of this type. As of September 29, 2018, the Company was in compliance with all covenants related to this agreement.

As of September 29, 2018 and March 31, 2018, the Company had borrowings of \$255.0 million and \$200.0 million, respectively, outstanding under the 2017 Revolving Credit Facility, which were recorded within short-term debt in its consolidated balance sheets. Stand-by letters of credit of \$16.1 million were outstanding as of September 29, 2018. At September 29, 2018, the amount available for future borrowings under the 2017 Revolving Credit Facility was \$728.9 million.

During the third quarter of Fiscal 2019, the Company repaid the remaining \$59.0 million of borrowings outstanding under the Term Loan Facility.

The Company's definitive agreement to acquire Versace entered into on September 24, 2018 (see Note 1) is not subject to financing conditions. The cash portion of the purchase price is expected to be funded by a combination of cash on hand, drawings under the Company's existing revolving credit facility, and committed underwritten bank term loans from our advisors JPMorgan Chase Bank, N.A. and Barclays, which the Company is in the process of syndicating.

See Note 10 to the Company's Fiscal 2018 Annual Report on Form 10-K for additional information regarding the Company's credit facilities and debt obligations.

### **11. Commitments and Contingencies**

In the ordinary course of business, the Company is party to various legal proceedings and claims. Although the outcome of such items cannot be determined with certainty, the Company's management does not believe that the outcome of all pending legal proceedings in the aggregate will have a material adverse effect on its cash flow, results of operations or financial position.

Please refer to the *Contractual Obligations and Commercial Commitments* disclosure within the *Liquidity* section of the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2018 for a detailed disclosure of other commitments and contractual obligations as of March 31, 2018.

### **12. Fair Value Measurements**

Financial assets and liabilities are measured at fair value using the three-level valuation hierarchy for disclosure of fair value measurements. The determination of the applicable level within the hierarchy of a particular asset or liability depends on the inputs used in the valuation as of the measurement date, notably the extent to which the inputs are market-based (observable) or internally derived (unobservable). Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from independent sources. Unobservable inputs are inputs based on a company's own assumptions about market participant assumptions developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities that a company has the ability to access at the measurement date.

Level 2 – Valuations based on quoted inputs other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly through corroboration with observable market data.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

At September 29, 2018 and March 31, 2018, the fair values of the Company's forward foreign currency exchange contracts and net investment hedges were determined using broker quotations, which were calculations derived from observable market information: the applicable currency rates at the balance sheet date and those forward rates particular to the contract at inception. The Company makes no adjustments to these broker obtained quotes or prices, but assesses the credit risk of the counterparty and would adjust the provided valuations for counterparty credit risk when appropriate. The fair values of the forward contracts are included in prepaid expenses and other current assets, and in accrued expenses and other current liabilities in the consolidated balance sheets, depending on whether they represent assets or liabilities to the Company. The fair values of net investment hedges are included in other assets, as detailed in Note 13.

All contracts are measured and recorded at fair value on a recurring basis and are categorized in Level 2 of the fair value hierarchy, as shown in the following table (in millions):

	Fair value at September 29, 2018 using:			Fair value at March 31, 2018 using:		
	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Derivative assets:</b>						
Forward foreign currency exchange contracts	\$ —	\$ 4.3	\$ —	\$ —	\$ —	\$ —
Net investment hedges	—	6.2	—	—	—	—
<b>Total derivative assets</b>	<b>\$ —</b>	<b>\$ 10.5</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>
<b>Derivative liabilities:</b>						
Forward foreign currency exchange contracts	\$ —	\$ 30.8	\$ —	\$ —	\$ 7.7	\$ —
Net investment hedges	—	1.6	—	—	—	—
<b>Total derivative liabilities</b>	<b>\$ —</b>	<b>\$ 32.4</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 7.7</b>	<b>\$ —</b>

The Company's long-term debt obligations are recorded in its consolidated balance sheets at carrying values, which may differ from the related fair values. The fair value of the Company's long-term debt is estimated using external pricing data, including any available quoted market prices and based on other debt instruments with similar characteristics. Borrowings under revolving credit agreements, if outstanding, are recorded at carrying value, which approximates fair value due to the short-term nature of such borrowings. See Note 10 for detailed information relating to carrying values of the Company's outstanding debt. The following table summarizes the carrying values and estimated fair values of the Company's short- and long-term debt, based on Level 2 measurements (in millions):

	September 29, 2018		March 31, 2018	
	Carrying Value	Estimated Fair Value	Carrying Value	Estimated Fair Value
4.000% Senior Notes	\$ 444.9	\$ 430.1	\$ 444.5	\$ 448.1
Term Loan	\$ 58.8	\$ 59.4	\$ 229.0	\$ 231.2
Revolving Credit Facilities	\$ 255.0	\$ 255.0	\$ 200.0	\$ 200.0

The Company's cash and cash equivalents, accounts receivable and accounts payable, are recorded at carrying value, which approximates fair value.

#### Non-Financial Assets and Liabilities

The Company's non-financial assets include goodwill, intangible assets and property and equipment. Such assets are reported at their carrying values and are not subject to recurring fair value measurements. The Company's goodwill and its indefinite-lived intangible asset (Jimmy Choo brand) are assessed for impairment at least annually during the fourth quarter of each fiscal year, while its other long-lived assets, including fixed assets and definite-lived intangible assets, are assessed for impairment whenever events or changes in circumstances indicate that the carrying amount of any such asset may not be recoverable. The fair values of these assets were determined based on Level 3 measurements using the Company's best estimates of the amount and timing of future discounted cash flows, based on historical experience, market conditions, current trends and performance expectations.

The following tables detail the carrying values and fair values of the Company's long-lived assets that have been impaired (in millions):

	Three Months Ended September 29, 2018			Six Months Ended September 29, 2018		
	Carrying Value Prior to Impairment	Fair Value	Impairment Charge	Carrying Value Prior to Impairment	Fair Value	Impairment Charge
	Fixed Assets	\$ 8.8	\$ 3.1	\$ 5.7	\$ 14.2	\$ 4.8
Lease Rights	2.0	0.7	1.3	3.4	1.5	1.9
<b>Total</b>	<b>\$ 10.8</b>	<b>\$ 3.8</b>	<b>\$ 7.0</b>	<b>\$ 17.6</b>	<b>\$ 6.3</b>	<b>\$ 11.3</b>

	Three Months Ended September 30, 2017			Six Months Ended September 30, 2017		
	Carrying Value Prior to Impairment	Fair Value	Impairment Charge	Carrying Value Prior to Impairment	Fair Value	Impairment Charge
	Fixed Assets	\$ 13.4	\$ 1.5	\$ 11.9	\$ 13.4	\$ 1.5
Lease Rights	3.6	0.2	3.4	3.6	0.2	3.4
Customer Relationships	1.0	—	1.0	1.0	—	1.0
<b>Total</b>	<b>\$ 18.0</b>	<b>\$ 1.7</b>	<b>\$ 16.3</b>	<b>\$ 18.0</b>	<b>\$ 1.7</b>	<b>\$ 16.3</b>

See Note 6 and Note 7 for additional information.

### 13. Derivative Financial Instruments

During the first quarter of Fiscal 2019, the Company early-adopted the new hedge accounting guidance prescribed by ASU 2017-12. The cumulative impact of adoption, which related to elimination of ineffectiveness for the Company's designated forward foreign currency exchange contracts, was recorded within retained earnings as of the beginning of Fiscal 2019. See Note 2 for additional information.

#### *Forward Foreign Currency Exchange Contracts*

The Company uses forward foreign currency exchange contracts to manage its exposure to fluctuations in foreign currency for certain of its transactions. The Company, in its normal course of business, enters into transactions with foreign suppliers and seeks to minimize risks related to certain forecasted inventory purchases by using forward foreign currency exchange contracts. The Company only enters into derivative instruments with highly credit-rated counterparties. The Company does not enter into derivative contracts for trading or speculative purposes.

On September 25, 2018, in connection with the intended acquisition of Versace, the Company entered into forward foreign currency exchange contracts with a total notional amount of €1.680 billion (approximately \$2.001 billion) to mitigate its foreign currency exchange risk through the expected closing date of the acquisition. These derivative contracts were not designated as an accounting hedge. Therefore, the changes in fair value are recorded to foreign currency (gain) loss in the Company's consolidated statement of operations and comprehensive income for the three and six months ended September 29, 2018.

On July 25, 2017, in connection with the acquisition of Jimmy Choo, which closed on November 1, 2017, the Company entered into a forward foreign currency exchange contract with a notional amount of £1.115 billion (approximately \$1.469 billion) to mitigate its foreign currency exchange risk through the date of the acquisition. This derivative contract was not designated as an accounting hedge and was terminated on October 30, 2017. Changes in fair value were recorded to foreign currency (gain) loss in the Company's consolidated statement of operations and comprehensive income for the three and six months ended September 30, 2017.

## Net Investment Hedges

During the six months ended September 29, 2018, the Company entered into fixed-to-fixed cross-currency swap agreements with aggregate notional amounts of \$390.0 million to hedge its net investment in Euro-denominated subsidiaries and \$44.0 million to hedge its net investment in Japanese Yen-denominated subsidiaries against future volatility in the exchange rates between U.S. Dollar and these currencies. Under the terms of these contracts, which mature in November 2024, the Company will exchange the quarterly fixed rate payments made under its Senior Notes for fixed rate payments of 1.472% to 1.585% in Euros and 0.89% in Japanese Yen. These contracts have been designated as net investment hedges.

When a cross-currency swap is used as a hedging instrument in a net investment hedge assessed under the spot method, the cross-currency basis spread is excluded from the assessment of hedge effectiveness and is recognized as a reduction in interest expense in the Company's consolidated statements of operations and comprehensive income. Accordingly, the Company recorded a reduction in interest expense of \$2.5 million and \$3.9 million, respectively, during the three and six months ended September 29, 2018.

The following table details the fair value of the Company's derivative contracts, which are recorded on a gross basis in the consolidated balance sheets as of September 29, 2018 and March 31, 2018 (in millions):

	Notional Amounts		Fair Values			
			Assets		Liabilities	
	September 29, 2018	March 31, 2018	September 29, 2018	March 31, 2018	September 29, 2018	March 31, 2018
Designated forward currency exchange contracts	\$ 139.4	\$ 161.7	\$ 4.3 <sup>(1)</sup>	\$ —	\$ 0.4 <sup>(2)</sup>	\$ 7.7 <sup>(2)</sup>
Designated net investment hedge	434.0	—	6.2 <sup>(3)</sup>	—	1.6 <sup>(4)</sup>	—
Total designated hedges	\$ 573.4	\$ 161.7	\$ 10.5	\$ —	\$ 2.0	\$ 7.7
Undesignated forward currency exchange contracts	2,000.8	—	—	—	30.4 <sup>(2)</sup>	—
Total	\$ 2,574.2	\$ 161.7	\$ 10.5	\$ —	\$ 32.4	\$ 7.7

(1) Recorded within prepaid expenses and other current assets in the Company's consolidated balance sheets.

(2) Recorded within accrued expenses and other current liabilities in the Company's consolidated balance sheets.

(3) Recorded within other assets in the Company's consolidated balance sheets.

(4) Recorded within other long-term liabilities in the Company's consolidated balance sheets.

The Company records and presents the fair values of all of its derivative assets and liabilities in its consolidated balance sheets on a gross basis, as shown in the above table. However, if the Company were to offset and record the asset and liability balances for its derivative instruments on a net basis in accordance with the terms of its master netting arrangements, which provide for the right to setoff amounts for similar transactions denominated in the same currencies, the resulting impact as of September 29, 2018 and March 31, 2018 would be as follows (in millions):

	Forward Currency Exchange Contracts		Net Investment Hedges		Acquisition Hedges	
	September 29, 2018	March 31, 2018	September 29, 2018	March 31, 2018	September 29, 2018	March 31, 2018
Assets subject to master netting arrangements	\$ 4.3	\$ —	\$ 6.2	\$ —	\$ —	\$ —
Liabilities subject to master netting arrangements	\$ 0.4	\$ 7.7	\$ 1.6	\$ —	\$ 17.5	\$ —
Derivative assets, net	\$ 3.9	\$ —	\$ 6.2	\$ —	\$ —	\$ —
Derivative liabilities, net	\$ —	\$ 7.7	\$ 1.6	\$ —	\$ 30.4	\$ —

The Company's master netting arrangements do not require cash collateral to be pledged by the Company or its counterparties.

Changes in the fair value of the Company's forward foreign currency exchange contracts that are designated as accounting hedges are recorded in equity as a component of accumulated other comprehensive income (loss), and are reclassified from accumulated other comprehensive income (loss) into earnings when the items underlying the hedged transactions are recognized into earnings, as a component of cost of sales within the Company's consolidated statements of operations and comprehensive income (loss). The net gain or loss on net investment hedges are reported within foreign currency translation gains and losses ("CTA") as a component of accumulated other comprehensive income (loss) on the Company's consolidated balance sheets. Upon discontinuation of the hedge, such amounts remain in CTA until the related investment is sold or liquidated.

The following table summarizes the pre-tax impact of the gains and losses on the Company's designated forward foreign currency exchange contracts and net investment hedges (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
	Pre-Tax Gains (Losses) Recognized in OCI	Pre-Tax Loss Recognized in OCI	Pre-Tax Gains Recognized in OCI	Pre-Tax Loss Recognized in OCI
Designated forward foreign currency exchange contracts	\$ 1.0	\$ (6.0)	\$ 9.7	\$ (15.3)
Designated net investment hedges	\$ (0.2)	\$ —	\$ 4.6	\$ —

The following table summarizes the impact of the gains and losses within the consolidated statements of operations and comprehensive income related to the designated forward foreign currency exchange contracts for the three and six months ended September 29, 2018 and September 30, 2017 (in millions):

	Three Months Ended				
	Pre-Tax (Gain) Loss Reclassified from Accumulated OCI		Location of (Gain) Loss recognized	Total Cost of Sales	
	September 29, 2018	September 30, 2017		September 29, 2018	September 30, 2017
Designated forward currency exchange contracts	\$ 2.0	\$ (1.3)	Cost of Sales	\$ 490.7	\$ 455.8

  

	Six Months Ended				
	Pre-Tax (Gain) Loss Reclassified from Accumulated OCI		Location of (Gain) Loss recognized	Total Cost of Sales	
	September 29, 2018	September 30, 2017		September 29, 2018	September 30, 2017
Designated forward currency exchange contracts	\$ 6.9	\$ (3.2)	Cost of Sales	\$ 942.4	\$ 833.5

The Company expects that substantially all of the amounts currently recorded in accumulated other comprehensive income (loss) for its forward foreign currency exchange contracts will be reclassified into earnings during the next twelve months, based upon the timing of inventory purchases and turnover.

#### *Undesignated Hedges*

During the three and six months ended September 29, 2018, the Company recognized a net loss of \$30.0 million and \$28.9 million, respectively, related to changes in the fair value of undesignated forward foreign currency exchange contracts within foreign currency loss (gain) in the Company's consolidated statement of operations and comprehensive income, \$30.4 million of which related to the derivative contracts entered into during the three months ended September 29, 2018 to mitigate foreign currency exchange risk through the expected closing date of the Versace acquisition.

During the three and six months ended September 30, 2017, the Company recognized net gains of \$36.6 million and \$35.2 million, respectively, related to changes in the fair value of undesignated forward foreign currency exchange contracts within foreign currency (gain) loss in the Company's consolidated statement of operations and comprehensive income, \$36.7 million of which related to the derivative contract entered into during the three months ended September 30, 2017 to mitigate foreign currency exchange risk through the closing date of the Jimmy Choo acquisition.

#### 14. Shareholders' Equity

##### *Share Repurchase Program*

During the six months ended September 29, 2018 and September 30, 2017, the Company repurchased 1,659,941 shares and 4,543,500 shares, respectively, at a cost of \$100.0 million and \$157.8 million, respectively, under its \$1.0 billion share-repurchase program through open market transactions. As of September 29, 2018, the remaining availability under the Company's share repurchase program was \$542.2 million. Share repurchases may be made in open market or privately negotiated transactions, subject to market conditions, applicable legal requirements, trading transactions under the Company's insider trading policy and other relevant factors. The program may be suspended or discontinued at any time.

The Company also has in place a "withhold to cover" repurchase program, which allows the Company to withhold ordinary shares from certain executive officers and directors to satisfy minimum tax withholding obligations relating to the vesting of their restricted share unit awards. During the six month periods ended September 29, 2018 and September 30, 2017, the Company withheld 106,002 shares and 91,122 shares, respectively, with a fair value of \$7.1 million and \$3.1 million, respectively, in satisfaction of minimum tax withholding obligations relating to the vesting of restricted share unit awards.

#### 15. Accumulated Other Comprehensive (Loss) Income

The following table details changes in the components of accumulated other comprehensive income (loss) ("AOCI"), net of taxes for the six months ended September 29, 2018 and September 30, 2017, respectively (in millions):

	Foreign Currency Translation (Losses) Gains (1)	Net Gains (Losses) on Derivatives (2)	Other Comprehensive (Loss) Income Attributable to MKHL	Other Comprehensive (Loss) Income Attributable to Noncontrolling Interest	Total Accumulated Other Comprehensive (Loss) Income
Balance at April 1, 2017	\$ (86.1)	\$ 5.5	\$ (80.6)	\$ (0.3)	\$ (80.9)
Other comprehensive income (loss) before reclassifications	37.1	(13.2)	23.9	—	23.9
Less: amounts reclassified from AOCI to earnings	—	2.9	2.9	—	2.9
Other comprehensive income (loss), net of tax	37.1	(16.1)	21.0	—	21.0
Balance at September 30, 2017	\$ (49.0)	\$ (10.6)	\$ (59.6)	\$ (0.3)	\$ (59.9)
Balance at March 31, 2018	\$ 61.2	\$ (10.7)	\$ 50.5	\$ (0.2)	\$ 50.3
Other comprehensive (loss) income before reclassifications	(128.1)	8.7	(119.4)	(0.1)	(119.5)
Less: amounts reclassified from AOCI to earnings	—	(6.0)	(6.0)	—	(6.0)
Other comprehensive (loss) income, net of tax	(128.1)	14.7	(113.4)	(0.1)	(113.5)
Balance at September 29, 2018	\$ (66.9)	\$ 4.0	\$ (62.9)	\$ (0.3)	\$ (63.2)

(1) Foreign currency translation gains and losses for the six months ended September 29, 2018 and September 30, 2017 include net gains of \$8.4 million and net losses of \$2.8 million, respectively, on intra-entity transactions that are of a long-term investment nature. Foreign currency translation losses for the six months ended September 29, 2018 include a \$105.1 million translation loss relating to the newly acquired Jimmy Choo business and a \$3.9 million gain, net of taxes of \$0.7 million relating to the Company's net investment hedges.

- (2) Reclassified amounts relate to the Company's forward foreign currency exchange contracts for inventory purchases and are recorded within cost of goods sold in the Company's consolidated statements of operations and comprehensive income. Accumulated other comprehensive income related to net gains (losses) on derivative financial instruments as of September 29, 2018 and March 31, 2018 is net of a tax provision of \$0.5 million and a tax benefit of \$1.4 million, respectively. The amount reclassified from other comprehensive income (loss) for the six months ended September 29, 2018 is net of a tax benefit of \$0.9 million. Other comprehensive income (loss) before reclassifications related to derivative financial instruments for the six months ended September 29, 2018 and September 30, 2017 is net of a tax provision of \$1.0 million and \$2.1 million, respectively. All other tax effects were not material for the periods presented.

## 16. Share-Based Compensation

The Company issues equity grants to certain employees and directors of the Company at the discretion of the Company's Compensation and Talent Committee. The Company has two equity plans, one adopted in Fiscal 2008, the Michael Kors (USA), Inc. Stock Option Plan (as amended and restated, the "2008 Plan"), and the other adopted in the third fiscal quarter of Fiscal 2012 and amended and restated with shareholder approval in May 2015, the Michael Kors Holdings Limited Amended and Restated Omnibus Incentive Plan (the "Incentive Plan"). The 2008 Plan only provided for grants of share options and was authorized to issue up to 23,980,823 ordinary shares. As of September 29, 2018, there were no shares available to grant equity awards under the 2008 Plan. The Incentive Plan allows for grants of share options, restricted shares and restricted share units, and other equity awards, and authorizes a total issuance of up to 15,246,000 ordinary shares. At September 29, 2018, there were 6,265,990 ordinary shares available for future grants of equity awards under the Incentive Plan. Option grants issued from the 2008 Plan generally expire ten years from the date of the grant, and those issued under the Incentive Plan generally expire seven years from the date of the grant.

The following table summarizes the Company's share-based compensation activity during the six months ended September 29, 2018:

	Options	Restricted Shares	Service-Based RSUs	Performance-Based RSUs
Outstanding/Unvested at March 31, 2018	3,796,620	64,148	2,127,517	657,532
Granted	224,582	—	808,512	166,617
Exercised/Vested	(1,521,633)	(53,473)	(590,765)	(105,900)
Decrease due to performance condition	—	—	—	(101,744)
Canceled/forfeited	(24,869)	(429)	(115,419)	(29,477)
Outstanding/Unvested at September 29, 2018	2,474,700	10,246	2,229,845	587,028

The weighted average grant date fair value for options granted during the six months ended September 29, 2018 and September 30, 2017 was \$24.49 and \$11.59, respectively. The weighted average grant date fair value of service-based and performance-based RSUs granted during the six months ended September 29, 2018 was \$67.39 and \$67.52, respectively, and \$34.94 and \$34.68, respectively, during the six months ended September 30, 2017.

The Company uses the Black-Scholes valuation model to estimate the grant date fair value of its share option awards. The following table presents assumptions used to estimate the fair value of options granted during the six months ended September 29, 2018 and September 30, 2017:

	Six Months Ended	
	September 29, 2018	September 30, 2017
Expected dividend yield	0.0%	0.0%
Volatility factor	36.9%	36.3%
Weighted average risk-free interest rate	2.8%	1.8%
Expected life of option	4.85 years	4.69 years

### **Share-Based Compensation Expense**

The following table summarizes compensation expense attributable to share-based compensation for the three and six months ended September 29, 2018 and September 30, 2017 (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Share-based compensation expense	\$ 13.6	\$ 10.3	\$ 26.4	\$ 21.1
Tax benefit related to share-based compensation expense	\$ 2.8	\$ 3.2	\$ 5.0	\$ 6.8

Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates. The Company estimates forfeitures based on its historical forfeiture rate to date. The estimated value of future forfeitures for equity grants as of September 29, 2018 is approximately \$12.7 million.

See Note 16 in the Company's Fiscal 2018 Annual Report on Form 10-K for additional information relating to the Company's share-based compensation awards.

### **17. Income Taxes**

The Company's effective tax rates for the three and six months ended September 29, 2018 are 9.8% and 9.6%, respectively. Such rates differ from the United Kingdom ("U.K.") federal statutory rate of 19% primarily due to the favorable effects of global financing arrangements and excess tax benefits related to share-based compensation awards. The global financing activities are related to the Company's 2014 move of its principal executive office from Hong Kong to the U.K. and decision to become a U.K. tax resident. In connection with this decision, the Company funded its international growth strategy through intercompany debt financing arrangements between our U.S., U.K. and Switzerland subsidiaries in December 2015. Due to the difference in the statutory income tax rates between these jurisdictions, the Company realized a lower effective tax rate. The Company's effective tax rates for the three and six months ended September 30, 2017 were 15.2% and 15.7%, respectively.

As of September 29, 2018 and March 31, 2018, the Company has liabilities related to its uncertain tax positions, including accrued interest, of approximately \$124.6 million and \$107.4 million, respectively, which are included in other long-term liabilities in the Company's consolidated balance sheets. The total amount of unrecognized tax benefits relating to the Company's tax positions is subject to change based on future events including, but not limited to, the settlements of ongoing tax audits and assessments and the expiration of applicable statutes of limitations. The Company anticipates that the balance of gross unrecognized tax benefits, excluding interest and penalties, will be reduced by approximately \$37.1 million during the next twelve months, primarily due to an anticipated tax ruling regarding the deductibility of certain capital losses and anticipated audit closures. The outcomes and timing of such events are highly uncertain and changes in the occurrence, expected outcomes and timing of such events could cause the Company's current estimate to change materially in the future.

#### *U.S. Tax Reform*

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the "Tax Act"). The Tax Act includes significant changes to the U.S. corporate income tax system including, among other things, lowering U.S. statutory federal tax rate and implementing a territorial tax system. The U.S. statutory federal tax rate has been decreased to 21% for Fiscal 2019 and thereafter. The Tax Act also added many new provisions, including changes to bonus depreciation, limits on the deductions for executive compensation and interest expense, a tax on global intangible low-taxed income, the base erosion anti-abuse tax and a deduction for foreign derived intangible income.

In December 2017, the Securities and Exchange Commission issued Staff Accounting Bulletin (“SAB”) 118 to provide guidance for companies that would allow for a measurement period of up to one year after the enactment date of the Tax Act to finalize the recording of the related tax impacts. The final transition impacts of the Tax Act may differ from the above estimate, possibly materially, due to, among other things, changes in interpretations of the Tax Act, any legislative action to address questions that arise because of the Tax Act, or any changes in accounting standards for income taxes or related interpretations in response to the Tax Act. The Company’s estimates were provisional and subject to adjustment in Fiscal 2019 under the measurement period allowed by the SEC. The Company expects to finalize its accounting related to the impacts of the Tax Act on deferred taxes, valuation allowances, state tax considerations, and any remaining basis differences in its foreign subsidiaries when its income tax returns are finalized during the third quarter of Fiscal 2019. As the Company completes its analysis of the Tax Act, collects and prepares necessary data and interprets any additional guidance issued by the United States Department of the Treasury, the Internal Revenue Service and other standard-setting bodies, it may make adjustments during Fiscal 2019 to the provisional amounts recorded in Fiscal 2018.

## 18. Segment Information

The Company operates its business through four operating segments—MK Retail, MK Wholesale, MK Licensing and Jimmy Choo—which are based on its business activities and organization. The reportable segments are segments of the Company for which separate financial information is available and for which operating results are evaluated regularly by the Company’s chief operating decision maker in deciding how to allocate resources, as well as in assessing performance. The primary key performance indicators are revenue and operating income for each segment. The Company’s reportable segments represent channels of distribution that offer similar merchandise, customer experience and sales/marketing strategies.

The Company’s four reportable segments are as follows:

- **MK Retail** — segment includes sales through Michael Kors operated stores, including “Collection,” “Lifestyle” including “concessions,” and outlet stores located throughout the Americas (U.S., Canada and Latin America, excluding Brazil), Europe and certain parts of Asia, as well as Michael Kors e-commerce sales. Products sold through the MK Retail segment include women’s apparel, accessories (which include handbags and small leather goods such as wallets), men’s apparel, footwear and licensed products, such as watches, jewelry, fragrances and beauty, and eyewear.
- **MK Wholesale** — segment includes sales primarily to major department stores and specialty shops throughout the Americas, Europe and Asia. Products sold through the MK Wholesale segment include accessories (which include handbags and small leather goods such as wallets), footwear and women’s and men’s apparel. The Company also has wholesale arrangements pursuant to which it sells products to Michael Kors geographic licensees in certain parts of EMEA and Asia, as well as in Brazil.
- **MK Licensing** — segment includes royalties and other contributions earned on licensed products and use of the Michael Kors trademarks and rights granted to third parties for the right to operate retail stores and/or sell the Company’s products in certain geographic regions such as Brazil, the Middle East, South Africa, Eastern Europe, certain parts of Asia and Australia.
- **Jimmy Choo** — segment includes revenue generated from sales of luxury footwear, handbags and small leather goods through directly operated Jimmy Choo stores throughout North America (United States and Canada), EMEA and certain parts of Asia, as well as through Jimmy Choo e-commerce sites. In addition, revenue is generated through wholesale sales to distribution partners (including geographic licensing arrangements), multi-brand department stores and specialty stores worldwide, as well as through product license agreements in connection with the manufacturing and sale of fragrance, sunglasses and eyewear.

All intercompany revenues are eliminated in consolidation and are not reviewed when evaluating segment performance. Corporate overhead expenses are allocated to the segments based upon revenue or other allocation methods.

The following table presents the key performance information of the Company's reportable segments (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Total revenue:</b>				
MK Retail	\$ 643.9	\$ 645.0	\$ 1,283.4	\$ 1,264.9
MK Wholesale	457.8	463.6	820.6	767.2
MK Licensing	35.4	38.0	62.9	66.9
Michael Kors	1,137.1	1,146.6	2,166.9	2,099.0
Jimmy Choo	116.7	—	289.4	—
<b>Total revenue</b>	<b>\$ 1,253.8</b>	<b>\$ 1,146.6</b>	<b>\$ 2,456.3</b>	<b>\$ 2,099.0</b>
<b>Income from operations:</b>				
MK Retail	\$ 67.9	\$ 69.0	\$ 160.4	\$ 161.2
MK Wholesale	130.1	119.6	227.6	163.1
MK Licensing	9.8	10.5	18.9	24.2
Michael Kors	207.8	199.1	406.9	348.5
Jimmy Choo	(18.4)	—	(2.3)	—
<b>Income from operations</b>	<b>\$ 189.4</b>	<b>\$ 199.1</b>	<b>\$ 404.6</b>	<b>\$ 348.5</b>

Depreciation and amortization expense for each segment are as follows (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Depreciation and amortization:</b>				
MK Retail	\$ 31.3	\$ 33.1	\$ 64.6	\$ 65.1
MK Wholesale	12.7	14.6	26.5	29.6
MK Licensing	0.5	0.6	1.1	1.2
Michael Kors	44.5	48.3	92.2	95.9
Jimmy Choo	8.2	—	16.4	—
<b>Total depreciation and amortization</b>	<b>\$ 52.7</b>	<b>\$ 48.3</b>	<b>\$ 108.6</b>	<b>\$ 95.9</b>

During the three and six months ended September 29, 2018, the Company recorded impairment charges relating to Michael Kors retail operations of \$5.7 million and \$10.0 million, respectively, and restructuring and other charges of \$17.2 million and \$28.5 million, respectively. During the three months ended September 29, 2018, the Company recorded impairment charges relating to Jimmy Choo retail operations of \$1.3 million and restructuring and other charges of \$1.0 million. See Note 9 and 12 for additional information. During the three and six months ended September 30, 2017, the Company recorded impairment charges of \$16.3 million and restructuring and other charges of \$22.0 million and \$23.3 million relating to its Michael Kors retail operations.

Total revenue (based on country of origin), and long-lived assets by geographic location are as follows (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Total revenue:</b>				
The Americas (U.S., Canada and Latin America) <sup>(1)</sup>	\$ 792.7	\$ 751.9	\$ 1,510.9	\$ 1,386.0
EMEA	289.2	270.7	591.0	471.9
Asia	171.9	124.0	354.4	241.1
<b>Total revenue</b>	<b>\$ 1,253.8</b>	<b>\$ 1,146.6</b>	<b>\$ 2,456.3</b>	<b>\$ 2,099.0</b>

	As of	
	September 29, 2018	March 31, 2018
<b>Long-lived assets, excluding goodwill:</b>		
The Americas (U.S., Canada and Latin America) <sup>(1)</sup>	\$ 311.6	\$ 327.3
EMEA	965.4	1,050.3
Asia	433.6	441.3
<b>Total long-lived assets, excluding goodwill</b>	<b>\$ 1,710.6</b>	<b>\$ 1,818.9</b>

<sup>(1)</sup> Total revenue earned in the U.S. were \$736.7 million and \$1.405 billion for the three and six months ended September 29, 2018 and \$694.0 million and \$1.281 billion for the three and six months ended September 30, 2017 . Long-lived assets located in the U.S. as of September 29, 2018 and March 31, 2018 were \$286.0 million and \$303.3 million , respectively.

The following table presents the Company's goodwill by reportable segment (in millions):

	As of	
	September 29, 2018	March 31, 2018
MK Retail	\$ 91.9	\$ 91.9
MK Wholesale	25.9	25.9
MK Licensing	1.9	1.9
Jimmy Choo	677.2	728.0
<b>Total goodwill</b>	<b>\$ 796.9</b>	<b>\$ 847.7</b>

## 19. Non-cash Investing Activities

Significant non-cash investing activities during the six months ended September 29, 2018 included a \$30.4 million unrealized loss related to the forward foreign currency exchange derivative contracts entered into to mitigate the Company's foreign currency exchange risk through the expected closing date of the announced Versace acquisition (see Note 13 for additional information).

Significant non-cash investing activities during the six months ended September 30, 2017 included a \$36.7 million unrealized gain related to a forward foreign currency exchange derivative contract to hedge the transaction price for the Jimmy Choo acquisition (see Note 4 and Note 13 for additional information).

There were no other significant non-cash investing or financing activities during the fiscal periods presented.

## ITEM 2.

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis ("MD&A") of our Financial Condition and Results of Operations should be read in conjunction with the consolidated financial statements and notes thereto included as part of this interim report. This discussion contains forward-looking statements that are based upon current expectations. We sometimes identify forward-looking statements with such words as "may," "expect," "anticipate," "estimate," "seek," "intend," "believe" or similar words concerning future events. The forward-looking statements contained herein, include, without limitation, statements concerning our ability to execute on our future growth strategies, our ability to achieve intended benefits from acquisitions, future revenue sources and concentration, gross profit margins, selling and marketing expenses, capital expenditures, general and administrative expenses, capital resources, new stores, retail fleet optimization plan and anticipated cost savings, additional financings or borrowings and additional losses and are subject to risks and uncertainties including, but not limited to, those discussed in this report that could cause actual results to differ materially from the results contemplated by these forward-looking statements. We also urge you to carefully review the risk factors set forth under "Risk Factors" in our Annual Report on Form 10-K for the year ended March 31, 2018, filed with the Securities and Exchange Commission on May 30, 2018.

#### Overview

##### *Our Business*

We are a global fashion luxury group of industry-leading fashion luxury brands led by a world-class management team and renowned designers. The Michael Kors brand was launched over 35 years ago by Michael Kors, whose vision has taken the Company from its beginnings as an American luxury sportswear house to a global accessories, footwear and apparel company with a global distribution network that has presence in over 100 countries through Company-operated retail stores and e-commerce sites, leading department stores, specialty stores and select licensing partners. On November 1, 2017, we completed the acquisition of Jimmy Choo Group Limited and its subsidiaries (collectively, "Jimmy Choo"). The combination of Michael Kors and Jimmy Choo brought together two iconic brands that are industry leaders in style and trend and created a global fashion luxury group with a diversified geographic and product portfolio, strengthening the Company's future revenue growth opportunities.

Michael Kors is a highly recognized luxury fashion brand in the Americas and Europe with accelerating brand awareness in other international markets. The Michael Kors ("MK") brand features distinctive designs, materials and craftsmanship with a jet-set aesthetic that combines stylish elegance and a sporty attitude. Michael Kors offers three primary collections: the *Michael Kors Collection* luxury line, the *MICHAEL Michael Kors* accessible luxury line and the *Michael Kors Mens* line. The *Michael Kors Collection* establishes the aesthetic authority of the entire brand and is carried by many of our retail stores, our e-commerce sites, as well as in the finest luxury department stores in the world. *MICHAEL Michael Kors* has a strong focus on accessories, in addition to offering footwear and apparel, and addresses the significant demand opportunity in accessible luxury goods. We have also been growing our men's business in recognition of the significant opportunity afforded by the Michael Kors brand's established fashion authority and the expanding men's market. Taken together, our Michael Kors collections target a broad customer base while retaining our premium luxury image.

Jimmy Choo offers a distinctive, glamorous and fashion-forward product range, enabling it to develop into a leading global luxury accessories brand, whose core product offering is women's luxury shoes, complemented by accessories, including handbags, small leather goods, scarves and belts, as well as a growing men's luxury shoe business. In addition, certain products such as fragrances, sunglasses and eyewear are produced under product licensing agreements. Jimmy Choo's design team is led by Sandra Choi, who has been the Creative Director for the brand since its inception in 1996. Jimmy Choo products are unique, instinctively seductive and chic. The brand offers classic and timeless luxury products, as well as innovative products that are intended to set and lead fashion trends. The Jimmy Choo brand is represented through its global store network, its e-commerce sites, as well as through the most prestigious department and specialty stores worldwide.

We operate in four reportable segments, which are as follows:

- **MK Retail** — includes sales of Michael Kors products from 398 retail stores in the Americas (including concessions) and 456 international retail stores (including concessions) throughout Europe and certain parts of Asia as of September 29, 2018, as well as from Michael Kors e-commerce sites.

- MK Wholesale — includes wholesale sales of Michael Kors products through 1,296 department store doors and 851 specialty store doors in the Americas and through 1,163 specialty store doors and 203 department store doors internationally as of September 29, 2018 . MK Wholesale also includes revenues from sales of Michael Kors products to geographic licensees.
- MK Licensing — includes royalties and other contributions earned on licensed products and use of the Michael Kors trademarks and rights granted to third parties for the right to operate retail stores and/or sell the Company’s products in certain geographic regions.
- Jimmy Choo — includes worldwide sales of Jimmy Choo products from 204 retail stores (including concessions) and Jimmy Choo e-commerce sites, through 616 wholesale doors, as well as through product and geographic licensing arrangements, as of September 29, 2018 .

***Seasonality***

We experience certain effects of seasonality with respect to our business. Our MK Retail segment generally experiences greater sales during its third fiscal quarter as a result of holiday season sales. Our MK Wholesale segment generally experiences the lowest sales in its first fiscal quarter. Our Jimmy Choo segment generally experiences greater sales during its first and third fiscal quarters, primarily driven by the product launch calendar and holiday season sales. In the aggregate, our first fiscal quarter typically experiences less sales volume relative to the other three quarters and our third fiscal quarter generally has higher sales volume relative to the other three quarters.

***Certain Factors Affecting Financial Condition and Results of Operations***

*Establishing brand identity and enhancing global presence.* We intend to grow our international presence through our global fashion luxury group, bringing together industry-leading fashion luxury brands.

As mentioned above, on November 1, 2017, we acquired Jimmy Choo for a total transaction value of \$1.447 billion . Jimmy Choo has a rich history as a leading global luxury house, renowned for its glamorous and fashion-forward footwear, and is an excellent complement to the Michael Kors brand. On September 24, 2018, we entered into a definitive agreement to acquire all of the outstanding shares of Italian luxury fashion house Gianni Versace S.p.A. (“Versace”) for a total enterprise value of €1.83 billion (or approximately \$2.12 billion ), subject to certain adjustments. The transaction is subject to customary closing conditions and is expected to close during the fourth quarter of Fiscal 2019. Versace is one of the leading international fashion design houses and a symbol of Italian luxury worldwide. It designs, manufactures, distributes and retails fashion and lifestyle products including haute couture, apparel, accessories, jewelry, watches, eyewear, fragrances, and home furnishings. We believe that these combinations significantly strengthen our future growth opportunities, while also increasing both product and geographic diversification. However, there are risks associated with new acquisitions and the anticipated benefits of acquisitions on our financial results may not be in line with our expectations.

We also intend to continue to increase our international presence and global brand recognition by growing our existing international operations, through acquisitions, the formation of various joint ventures with international partners and continuing with our international licensing arrangements. We feel this is an efficient method for continued penetration into the global luxury goods market, especially for markets where we have yet to establish a substantial presence. In addition, our growth strategy includes assuming direct control of certain licensed international operations to better manage our growth opportunities in the related regions.

See Note 4 to the accompanying consolidated financial statements for additional information regarding our recent acquisitions.

*Channel Shift and Demand for Our Accessories and Related Merchandise* . Our performance is affected by trends in the luxury goods industry, as well as shifts in demographics and changes in lifestyle preferences. Although the overall consumer spending for personal luxury products has recently increased, consumer shopping preferences have continued to shift from physical stores to on-line shopping. We currently expect that this trend will continue in the foreseeable future. We continue to adjust our operating strategy to the changing business environment. We are continuing to make progress toward our previously announced plan to close between 100 and 125 of our Michael Kors retail stores in order to improve the profitability of our Michael Kors retail store fleet (“Retail Fleet Optimization Plan”), with 66 stores closed since the plan’s inception. We continue to expect to incur a total of approximately \$100 - \$125 million of one-time costs associated with these store closures. During the six months ended September 29, 2018 , we closed 19 of our Michael Kors retail stores under the Retail Fleet Optimization Plan and recorded related restructuring charges of \$5.4 million during the six months ended September 29, 2018 . We currently anticipate finalizing the remainder of the planned store closures under the Retail Fleet Optimization Plan by the end of Fiscal 2020. Collectively, we continue to anticipate ongoing annual savings of approximately \$60 million as a result of the store closures and lower depreciation and amortization associated with the impairment charges recorded once these initiatives are completed.

*Foreign currency fluctuation*. Our consolidated operations are impacted by the relationships between our reporting currency, the U.S. dollar, and those of our non-U.S. subsidiaries whose functional/local currency is other than the U.S. dollar. During the three months ended September 29, 2018 , our results have been negatively impacted by the declines in value of the Canadian Dollar, the Chinese Renminbi and the Euro relative to the U.S. Dollar of 4%, 2% and 1% respectively, as compared to the three months ended September 30, 2017 . During the six months ended September 29, 2018 , our results have been positively impacted by the strengthening of the Euro and the Chinese Renminbi relative to the U.S. Dollar of 4% and 3%, respectively, as compared to the six months ended September 30, 2017 . We continue to expect volatility in the global foreign currency exchange rates, which may have a negative impact on the reported results of certain of our non-U.S. subsidiaries in the future, when translated to U.S. Dollars.

*Disruptions in shipping and distribution* . Our operations are subject to the impact of shipping disruptions as a result of changes or damage to our distribution infrastructure, as well as due to external factors. Any future disruptions in our shipping and distribution network could have a negative impact on our results of operations.

*Costs of Manufacturing* . Our industry is subject to volatility in costs related to certain raw materials used in the manufacturing of our products. This volatility applies primarily to costs driven by commodity prices, which can increase or decrease dramatically over a short period of time. In addition, our costs may be impacted by tariffs imposed on our products and increased duties due to changes in trade terms. These factors may have a material impact on our revenues, results of operations and cash flows to the extent they occur. We use commercially reasonable efforts to mitigate these effects by sourcing our products as efficiently as possible. In addition, manufacturing labor costs are also subject to degrees of volatility based on local and global economic conditions. We use commercially reasonable efforts to source from localities that suit our manufacturing standards and result in more favorable labor driven costs to our products.

*U.S. Tax Reform*. On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act (the “Tax Act”). The Tax Act includes significant changes to the U.S. corporate income tax system including, among other things, lowering U.S. statutory federal tax rate and implementing a territorial tax system. The U.S. statutory federal tax rate has been decreased to 21% for Fiscal 2019 and thereafter. The Tax Act also added many new provisions, including changes to bonus depreciation, limits on the deductions for executive compensation and interest expense, a tax on global intangible low-taxed income, the base erosion anti-abuse tax and a deduction for foreign derived intangible income.

In December 2017, the Securities and Exchange Commission issued Staff Accounting Bulletin (“SAB”) 118 to provide guidance for companies that would allow for a measurement period of up to one year after the enactment date of the Tax Act to finalize the recording of the related tax impacts. The final transition impacts of the Tax Act may differ from the recorded amounts, possibly materially, due to, among other things, changes in interpretations of the Tax Act, any legislative action to address questions that arise because of the Tax Act, or any changes in accounting standards for income taxes or related interpretations in response to the Tax Act. Our estimates were provisional and subject to adjustment in Fiscal 2019 under the measurement period allowed by the SEC. The Company expects to finalize its accounting related to the impacts of the Tax Act on deferred taxes, valuation allowances, state tax considerations, and any remaining basis differences in our foreign subsidiaries when our income tax returns are finalized during the third quarter of Fiscal 2019. As we complete our analysis of the Tax Act, collect and prepare necessary data and interpret any additional guidance issued by the United States Department of the Treasury, the Internal Revenue Service and other standard-setting bodies, we may make adjustments during Fiscal 2019 to the provisional amounts recorded in Fiscal 2018.

## Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reporting period. Critical accounting policies are those that are the most important to the portrayal of our results of operations and financial condition and that require our most difficult, subjective and complex judgments to make estimates about the effect of matters that are inherently uncertain. In applying such policies, we must use certain assumptions that are based on our informed judgments, assessments of probability and best estimates. Estimates, by their nature, are subjective and are based on analysis of available information, including current and historical factors and the experience and judgment of management. We evaluate our assumptions and estimates on an ongoing basis. During the first quarter of Fiscal 2019, we adopted the new accounting guidance related to revenue recognition, as described in Note 2 and Note 3 to the accompanying consolidated financial statements. Under this guidance, the timing of revenue recognition for royalty and advertising revenue under certain of our licensing agreements may shift among fiscal quarters. In addition, we eliminated a one-month reporting lag for one of our licensees, and began to recognize revenue for the unredeemed portion of our gift cards that are not required to be remitted as unclaimed property proportionally over the estimated customer redemption period. Our critical accounting policies are disclosed in full in the MD&A section of our Annual Report on Form 10-K for the fiscal year ended March 31, 2018. There have been no significant changes in our critical accounting policies since March 31, 2018, other than described above.

## Segment Information

We generate revenue through four business segments: MK Retail, MK Wholesale, MK Licensing and Jimmy Choo. The following table presents our total revenue and income from operations by segment for the three and six months ended September 29, 2018 and September 30, 2017 (in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Total revenue:</b>				
MK Retail	\$ 643.9	\$ 645.0	\$ 1,283.4	\$ 1,264.9
MK Wholesale	457.8	463.6	820.6	767.2
MK Licensing	35.4	38.0	62.9	66.9
Michael Kors	1,137.1	1,146.6	2,166.9	2,099.0
Jimmy Choo	116.7	—	289.4	—
<b>Total revenue</b>	<b>\$ 1,253.8</b>	<b>\$ 1,146.6</b>	<b>\$ 2,456.3</b>	<b>\$ 2,099.0</b>
<b>Income from operations:</b>				
MK Retail	\$ 67.9	\$ 69.0	\$ 160.4	\$ 161.2
MK Wholesale	130.1	119.6	227.6	163.1
MK Licensing	9.8	10.5	18.9	24.2
Michael Kors	207.8	199.1	406.9	348.5
Jimmy Choo	(18.4)	—	(2.3)	—
<b>Income from operations</b>	<b>\$ 189.4</b>	<b>\$ 199.1</b>	<b>\$ 404.6</b>	<b>\$ 348.5</b>

### MK Retail

We have four primary Michael Kors retail store formats: “Collection” stores, “Lifestyle” stores, outlet stores and e-commerce, through which we sell our products, as well as licensed products bearing our name, directly to the end consumer throughout the Americas (United States (“U.S.”), Canada and Latin America, excluding Brazil), Europe and certain parts of Asia. In addition to these four retail formats, we operate concessions in a select number of department stores. Michael Kors “Collection” stores are located in highly prestigious shopping areas, while Michael Kors “Lifestyle” stores are located in well-populated commercial shopping locations and leading regional shopping centers. Michael Kors outlet stores, which are generally in outlet centers, extend our reach to additional consumer groups. Michael Kors e-commerce business includes e-commerce sites in the U.S., Canada, certain parts of Europe, China, Japan and South Korea.

The following table presents the change in our global network of Michael Kors retail stores and revenue for the MK Retail segment by geographic location for the three and six months ended September 29, 2018 and September 30, 2017 (dollars in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
<b>Full price retail stores including concessions:</b>				
Number of stores	594	620	594	620
Increase (decrease) during period	1	—	(2)	6
Percentage (decrease) increase vs. prior year	(4.2)%	6.3%	(4.2)%	6.3%
Total gross square footage	1,351,549	1,430,018	1,351,549	1,430,018
Average square footage per store	2,275	2,306	2,275	2,306
<b>Outlet stores:</b>				
Number of stores	260	223	260	223
Increase during period	6	5	27	10
Percentage increase vs. prior year	16.6 %	9.3%	16.6 %	9.3%
Total gross square footage	1,109,063	889,102	1,109,063	889,102
Average square footage per store	4,266	3,987	4,266	3,987
MK Retail revenue - the Americas	\$ 394.9	\$ 385.5	\$ 797.1	\$ 777.6
MK Retail revenue - Europe	\$ 139.2	\$ 154.2	\$ 258.7	\$ 276.3
MK Retail revenue - Asia	\$ 109.8	\$ 105.3	\$ 227.6	\$ 211.0

The following table presents our Michael Kors retail stores by geographic location:

	As of	
	September 29, 2018	September 30, 2017
<b>Store count by region:</b>		
The Americas	398	398
Europe	195	201
Asia	261	244
<b>Total</b>	<b>854</b>	<b>843</b>

#### *MK Wholesale*

Michael Kors products are sold directly to department stores, primarily located across the Americas and Europe to accommodate consumers who prefer to shop at major department stores. In addition, we sell to specialty stores for those consumers who enjoy the boutique experience afforded by such stores, as well as to travel retail shops in the Americas, Europe and Asia. We also have wholesale arrangements pursuant to which we sell Michael Kors products to our geographic licensees in certain parts of EMEA (Europe, Middle East and Africa) and Asia, as well as in Brazil. We continue to focus our sales efforts and drive sales in existing locations by enhancing presentation with our specialized fixtures that effectively communicate our brand and create a more personalized shopping experience for consumers. We tailor our assortments through wholesale product planning and allocation processes to better match the demands of our department store customers in each local market.

The following table presents the change in our global network of Michael Kors wholesale doors, as well as revenue for our MK Wholesale segment by geographic location during the three and six months ended September 29, 2018 and September 30, 2017 (dollars in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Number of full-price wholesale doors	3,513	3,618	3,513	3,618
Increase (decrease) during period	43	59	(31)	11
MK Wholesale revenue - the Americas	\$ 354.3	\$ 340.4	\$ 629.4	\$ 567.6
MK Wholesale revenue - EMEA	\$ 80.9	\$ 104.5	\$ 149.3	\$ 169.5
MK Wholesale revenue - Asia	\$ 22.6	\$ 18.7	\$ 41.9	\$ 30.1

#### *MK Licensing*

We generate licensing revenue through product and geographic licensing arrangements. Our Michael Kors product license agreements allow third parties to use the Michael Kors brand name and trademarks in connection with the manufacturing and sale of a variety of products, including watches, jewelry, fragrances and beauty, and eyewear. In Michael Kors product licensing arrangements, we take an active role in the design, marketing and distribution of products under the Michael Kors brand. Our geographic licensing arrangements allow third parties to use our Michael Kors tradenames in connection with the retail and/or wholesale sales of our Michael Kors branded products in specific geographic regions, such as Brazil, the Middle East, South Africa, Eastern Europe, certain parts of Asia and Australia.

#### *Jimmy Choo*

The Jimmy Choo business was acquired and consolidated beginning on November 1, 2017. We generate revenue through the sale of Jimmy Choo luxury goods to end clients through directly operated Jimmy Choo stores throughout North America (U.S. and Canada), EMEA and certain parts of Asia, through our e-commerce sites, as well as through wholesale sales of luxury goods to distribution partners (including geographic licensing arrangements that allow third parties to use the Jimmy Choo tradenames in connection with retail and/or wholesale sales of Jimmy Choo branded products in specific geographic regions), multi-brand department stores and specialty stores worldwide. In addition, revenue is generated through product licensing agreements, which allow third parties to use the Jimmy Choo brand name and trademarks in connection with the manufacturing and sale of fragrances, sunglasses and eyewear, as well as through geographic licensing arrangements, which allow third parties to use the Jimmy Choo tradenames in connections with the retail and/or wholesale sales of our Jimmy Choo branded products in specific geographic regions.

The following table presents our global network of Jimmy Choo retail stores and wholesale doors as of September 29, 2018 :

	September 29, 2018
Store count:	
Full-price retail stores including concessions	168
Outlet stores	36
Total stores	204
Number of full-price wholesale doors	616

The following table presents Jimmy Choo revenue by geographic location (in millions):

	Three Months Ended September 29, 2018		Six Months Ended September 29, 2018	
<b>Jimmy Choo revenue:</b>				
The Americas	\$	20.4	\$	46.0
EMEA		56.8		158.5
Asia		39.5		84.9
<b>Total Jimmy Choo revenue</b>	<b>\$</b>	<b>116.7</b>	<b>\$</b>	<b>289.4</b>

### Key Consolidated Performance Indicators and Statistics

We use a number of key indicators of operating results to evaluate our Company's performance, including the following (dollars in millions):

	Three Months Ended		Six Months Ended	
	September 29, 2018	September 30, 2017	September 29, 2018	September 30, 2017
Total revenue	\$ 1,253.8	\$ 1,146.6	\$ 2,456.3	\$ 2,099.0
Decrease in Michael Kors comparable store sales	(2.1)%	(1.8)%	(1.0)%	(3.8)%
Gross profit as a percent of total revenue	60.9 %	60.2 %	61.6 %	60.3 %
Income from operations	\$ 189.4	\$ 199.1	\$ 404.6	\$ 348.5
Income from operations as a percent of total revenue	15.1 %	17.4 %	16.5 %	16.6 %

### General Definitions for Operating Results

**Total revenue** consists of sales from comparable retail stores and e-commerce sites and non-comparable retail stores and e-commerce sites, net of returns and markdowns, as well as those made to our wholesale customers, net of returns, discounts, markdowns and allowances. Additionally, revenue includes royalties and other contributions earned on sales of licensed products by our licensees as well as contractual royalty rates for the use of our trademarks in certain geographic territories.

**Comparable store sales** include sales from a retail store or an e-commerce site that has been operating for one full year after the end of the first month of its operation under our ownership. For stores that are closed, sales that were made in the final month of their operations (assuming closure prior to the fiscal month's end), are excluded from the calculation of comparable store sales. Additionally, sales for stores that are either relocated, or expanded by a square footage of 25% or greater, in any given fiscal year, are also excluded from the calculation of comparable store sales at the time of their move or interruption, until such stores have been in their new location, or are operating under their new size/capacity, for at least one full year after the end of the first month of their relocation or expansion. All comparable store sales are presented on a 52-week basis. Comparable store sales are reported on a global basis, which represents management's view of our Company as an expanding global business.

**Constant currency effects** are non-U.S. GAAP financial measures, which are provided to supplement our reported operating results to facilitate comparisons of our operating results and trends in our business, excluding the effects of foreign currency rate fluctuations. Because we are a global company, foreign currency exchange rates may have a significant effect on our reported results. We calculate constant currency measures and the related foreign currency impacts by translating the current-year's reported amounts into comparable amounts using prior year's foreign exchange rates for each currency. All constant currency performance measures discussed below should be considered a supplement to and not in lieu of our operating performance measures calculated in accordance with U.S. GAAP.

**Cost of goods sold** includes the cost of inventory sold, freight-in on merchandise and foreign currency exchange gains/losses related to designated forward contracts for purchase commitments. All retail operating and occupancy costs are included in *Selling, general and administrative expenses* (see below) and, as a result, our cost of goods sold may not be comparable to that of other entities that have chosen to include some or all of those expenses as a component of their cost of goods sold.

**Gross profit** is total revenue minus cost of goods sold. As a result of retail operating and occupancy costs being excluded from our cost of goods sold, our gross profit may not be comparable to that of other entities that have chosen to include some or all of those expenses as a component of their gross profit.

**Selling, general and administrative expenses** consist of warehousing and distribution costs, rent for our distribution centers, payroll, store occupancy costs (such as rent, common area maintenance, store pre-opening, real estate taxes and utilities), information technology and systems costs, corporate payroll and related benefits, advertising and promotion expense and other general expenses.

**Depreciation and amortization** includes depreciation and amortization of fixed and definite-lived intangible assets.

**Impairment of long-lived assets** consists of charges to write-down fixed assets and finite-lived intangible assets to fair value.

**Restructuring and other charges** includes store closure costs recorded in connection with the Retail Fleet Optimization Plan and other restructuring initiatives, as well as transaction and transition costs recorded in connection with our acquisition of Jimmy Choo and our agreement to acquire Versace (see Note 1, Note 4 and Note 9 to the accompanying consolidated financial statements for additional information).

**Income from operations** consists of gross profit minus total operating expenses.

**Other (income) expense, net** includes insurance settlements, proceeds received related to our anti-counterfeiting efforts and rental income from our owned distribution center in Europe. In future periods, it may include any other miscellaneous activities not directly related to our operations.

**Interest expense, net** represents interest and fees on our revolving credit facilities, senior notes, term loan facilities and letters of credit (see “Liquidity and Capital Resources” for further detail on our credit facilities), as well as amortization of deferred financing costs and original issue discount, offset by interest earned on highly liquid investments (investments purchased with an original maturity of three months or less, classified as cash equivalents) and interest on cross-currency swaps designated as net investment hedges (see Note 13 to the accompanying consolidated financial statements for additional information).

**Foreign currency loss (gain)** includes net gains or losses related to the mark-to-market (fair value) on our forward currency contracts not designated as accounting hedges, including acquisition-related contracts, and unrealized income or loss from the re-measurement of monetary assets and liabilities denominated in currencies other than the functional currencies of our subsidiaries.

**Noncontrolling interest** represents the portion of the equity ownership in the Michael Kors Latin American joint venture, MK (Panama) Holdings, S.A. and subsidiaries (“MK Panama”), as well as the portion of the equity ownership in the Jimmy Choo Middle East Joint Venture, JC Industry S.r.L (“JCI”), and JC Gulf Trading LLC (“JC Gulf”), which is not attributable to our Company.

## Results of Operations

### Comparison of the three months ended September 29, 2018 with the three months ended September 30, 2017

The following table details the results of our operations for the three months ended September 29, 2018 and September 30, 2017, and expresses the relationship of certain line items to total revenue as a percentage (dollars in millions):

	Three Months Ended		\$ Change	% Change	% of Total Revenue for the Three Months Ended	
	September 29, 2018	September 30, 2017			September 29, 2018	September 30, 2017
<b>Statements of Operations Data:</b>						
Total revenue	\$ 1,253.8	\$ 1,146.6	\$ 107.2	9.3 %		
Cost of goods sold	490.7	455.8	34.9	7.7 %	39.1%	39.8 %
Gross profit	763.1	690.8	72.3	10.5 %	60.9%	60.2 %
Selling, general and administrative expenses	495.8	405.1	90.7	22.4 %	39.5%	35.3 %
Depreciation and amortization	52.7	48.3	4.4	9.1 %	4.2%	4.2 %
Impairment of long-lived assets	7.0	16.3	(9.3)	(57.1)%	0.6%	1.4 %
Restructuring and other charges <sup>(1)</sup>	18.2	22.0	(3.8)	(17.3)%	1.5%	1.9 %
Total operating expenses	573.7	491.7	82.0	16.7 %	45.8%	42.9 %
Income from operations	189.4	199.1	(9.7)	(4.9)%	15.1%	17.4 %
Other income, net	(1.5)	(0.3)	(1.2)	NM	0.1%	— %
Interest expense, net	5.9	0.8	5.1	NM	0.5%	0.1 %
Foreign currency loss (gain)	33.0	(40.5)	73.5	NM	2.6%	(3.5)%
Income before provision for income taxes	152.0	239.1	(87.1)	(36.4)%	12.1%	20.9 %
Provision for income taxes	14.9	36.4	(21.5)	(59.1)%	1.2%	3.2 %
Net income	137.1	202.7	(65.6)	(32.4)%		
Less: Net loss attributable to noncontrolling interest	(0.5)	(0.2)	(0.3)	NM		
Net income attributable to MKHL	\$ 137.6	\$ 202.9	\$ (65.3)	(32.2)%		

NM Not meaningful

<sup>(1)</sup> Includes store closure costs recorded in connection with the Retail Fleet Optimization Plan and other restructuring initiatives, transition costs recorded in connection with our acquisition of Jimmy Choo and transaction and transition costs recorded in connection with our agreement to acquire Versace (see Note 1, Note 4 and Note 9 to the accompanying consolidated financial statements).

#### Total Revenue

Total revenue increased \$107.2 million, or 9.3%, to \$1.254 billion for the three months ended September 29, 2018, compared to \$1.147 billion for the three months ended September 30, 2017, which included net unfavorable foreign currency effects of approximately \$6.1 million, primarily related to the weakening of the Canadian Dollar, the Euro and the Chinese Renminbi against the U.S. Dollar during the three months ended September 29, 2018 as compared to the same prior year period. Total revenue for the three months ended September 29, 2018 includes approximately \$116.7 million of incremental revenue attributable to Jimmy Choo, which was acquired and consolidated into the Company's results of operations effective November 1, 2017.

The following table details revenues for our four business segments (dollars in millions):

	Three Months Ended			% Change		% of Total Revenue for the Three Months Ended	
	September 29, 2018	September 30, 2017	\$ Change	As Reported	Constant Currency	September 29, 2018	September 30, 2017
<b>Total revenue:</b>							
MK Retail	\$ 643.9	\$ 645.0	\$ (1.1)	(0.2)%	0.5 %	51.4%	56.3%
MK Wholesale	457.8	463.6	(5.8)	(1.3)%	(0.9)%	36.5%	40.4%
MK Licensing	35.4	38.0	(2.6)	(6.8)%	(6.8)%	2.8%	3.3%
Michael Kors	1,137.1	1,146.6	(9.5)	(0.8)%	(0.3)%	90.7%	100%
Jimmy Choo	116.7	—	116.7	NM	NM	9.3%	—%
<b>Total revenue</b>	<b>\$ 1,253.8</b>	<b>\$ 1,146.6</b>	<b>\$ 107.2</b>	<b>9.3 %</b>	<b>9.9 %</b>		

#### MK Retail

Revenue from our Michael Kors retail stores decreased \$1.1 million , or 0.2% , to \$643.9 million for the three months ended September 29, 2018 , compared to \$645.0 million for the three months ended September 30, 2017 , which included net unfavorable foreign currency effects of \$4.5 million .

During the three months ended September 29, 2018 , our comparable store sales decreased \$11.3 million , or 2.1% , primarily attributable to lower sales from our women's accessories, watches and jewelry product categories, offset in part by higher sales from women's footwear and apparel. Our comparable store sales benefited approximately 190 basis points from the inclusion of e-commerce sales in comparable store sales. Our comparable store sales included net unfavorable foreign currency effects of approximately \$3.9 million . On a constant currency basis, our comparable store sales decreased \$7.4 million , or 1.3% .

Our non-comparable store sales increased \$10.2 million during the three months ended September 29, 2018 . The increase in non-comparable store sales was primarily attributable to a net increase of 11 stores to 854 Michael Kors retail stores as of September 29, 2018 , as well as due to newly renovated and expanded stores.

#### MK Wholesale

Revenue from our Michael Kors wholesale customers decreased \$5.8 million , or 1.3% , to \$457.8 million for the three months ended September 29, 2018 , compared to \$463.6 million for the three months ended September 30, 2017 . The decrease in our wholesale revenue was primarily attributable to lower sales of accessories and women's apparel, partially offset by increased sales of footwear during the three months ended September 29, 2018 , compared to the three months ended September 30, 2017 .

#### MK Licensing

Royalties earned on our Michael Kors licensing agreements decreased \$2.6 million , or 6.8% , to \$35.4 million for the three months ended September 29, 2018 , compared to \$38.0 million for the three months ended September 30, 2017 . This decrease was primarily attributable to lower licensing revenues related to the sales of fashion watches and jewelry, largely offset by higher licensing revenues related to sales of Michael Kors ACCESS smartwatches.

#### Jimmy Choo

The Jimmy Choo business acquired on November 1, 2017 contributed approximately \$116.7 million to total revenue for the three months ended September 29, 2018 .

### *Gross Profit*

Gross profit increased \$72.3 million , or 10.5% , to \$763.1 million for the three months ended September 29, 2018 , compared to \$690.8 million for the three months ended September 30, 2017 , which included net unfavorable foreign currency effects of \$3.4 million . Gross profit as a percentage of total revenue increased 70 basis points to 60.9% during the three months ended September 29, 2018 , compared to 60.2% during the three months ended September 30, 2017 . The increase in our gross profit margin was primarily attributable to the inclusion of Jimmy Choo, which benefited our gross margin 100 basis points, as well as an increase in gross profit margin from our MK Wholesale Segment of 130 basis points, primarily driven by lower costs of goods, partially offset by unfavorable geographic mix during three months ended September 29, 2018 , as compared to the three months ended September 30, 2017 . The increase in our gross profit margin was offset in part by a decrease in our gross profit margin from our MK Retail Segment of 150 basis points, primarily driven by increased markdowns, partially offset by lower cost of goods.

### *Total Operating Expenses*

Total operating expenses increased \$82.0 million , or 16.7% , to \$573.7 million during the three months ended September 29, 2018 , compared to \$491.7 million for the three months ended September 30, 2017 , which included incremental operating expenses of \$100.8 million associated with the recently acquired Jimmy Choo business. Our operating expenses included a net favorable foreign currency impact of approximately \$3.0 million . Total operating expenses increased to 45.8% as a percentage of total revenue for the three months ended September 29, 2018 , compared to 42.9% for the three months ended September 30, 2017 . The components that comprise total operating expenses are explained below.

### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased \$90.7 million , or 22.4% , to \$495.8 million during the three months ended September 29, 2018 , compared to \$405.1 million for the three months ended September 30, 2017 . The increase in selling, general and administrative expenses was primarily due to the following:

- incremental costs of \$83.9 million associated with the recently acquired Jimmy Choo business, which has been consolidated in our operations beginning on November 1, 2017; and
- an increase of \$10.8 million in Michael Kors retail store-related costs, primarily comprised of increased advertising costs of \$6.9 million.

Selling, general and administrative expenses as a percentage of total revenue increased to 39.5% for the three months ended September 29, 2018 , compared to 35.3% for the three months ended September 30, 2017 , primarily due to the inclusion of expenses associated with the Jimmy Choo business, increased retail store-related costs and increased corporate expenses as a percentage of total revenue during the three months ended September 29, 2018 , as compared to the three months ended September 30, 2017 .

### *Depreciation and Amortization*

Depreciation and amortization increased \$4.4 million , or 9.1% , to \$52.7 million during the three months ended September 29, 2018 , compared to \$ 48.3 million for the three months ended September 30, 2017 . The increase in depreciation and amortization expense was primarily attributable to incremental depreciation and amortization expense of \$8.2 million attributable to our Jimmy Choo business (including amortization of purchase accounting adjustments), partially offset by lower depreciation due to previously recorded fixed asset impairment charges. Depreciation and amortization as a percentage of total revenue was flat at 4.2% during the three months ended September 29, 2018 and the three months ended September 30, 2017 .

### *Impairment of Long-Lived Assets*

During the three months ended September 29, 2018 , we recognized long-lived asset impairment charges of \$7.0 million , which were primarily comprised of \$5.7 million of impairment charges related to underperforming Michael Kors retail store locations, some of which will be closed as part of our previously announced Retail Fleet Optimization Plan (see Note 9 and Note 12 to the accompanying consolidated financial statements for additional information). During the three months ended September 30, 2017 , we recognized long-lived asset impairment charges of approximately \$16.3 million , which were related to underperforming Michael Kors retail store locations, some of which related to closures as part of our Retail Fleet Optimization Plan.

### Restructuring and Other Charges

During the three months ended September 29, 2018, we recognized restructuring and other charges of \$18.2 million, which included restructuring charges of \$2.2 million, primarily recorded in connection with our Retail Fleet Optimization Plan (see Note 9 to the accompanying consolidated financial statements for additional information) and transaction and transition costs of \$16.0 million. The transaction and transition costs recorded during the three months ended September 29, 2018 included \$6.8 million of transition costs recorded in connection with the Jimmy Choo acquisition and \$9.2 million of transaction and transition costs related to our agreement to acquire Versace.

During the three months ended September 30, 2017, we recognized restructuring and other charges of \$22.0 million in connection with our Retail Fleet Optimization Plan, which included restructuring costs of \$5.9 million in connection with our Retail Fleet Optimization Plan and transaction and transition costs of \$16.1 million in connection with the Jimmy Choo acquisition.

### Income from Operations

As a result of the foregoing, income from operations decreased \$9.7 million, or 4.9%, to \$189.4 million during three months ended September 29, 2018, compared to \$199.1 million for the three months ended September 30, 2017. Income from operations as a percentage of total revenue decreased to 15.1% during the three months ended September 29, 2018, compared to 17.4% for the three months ended September 30, 2017.

The following table details income from operations for our four business segments (dollars in millions):

	Three Months Ended				% of Total Revenue for the Three Months Ended	
	September 29, 2018	September 30, 2017	\$ Change	% Change	September 29, 2018	September 30, 2017
Income from operations:						
MK Retail	\$ 67.9	\$ 69.0	\$ (1.1)	(1.6)%	10.5 %	10.7%
MK Wholesale	130.1	119.6	10.5	8.8 %	28.4 %	25.8%
MK Licensing	9.8	10.5	(0.7)	(6.7)%	27.7 %	27.6%
Michael Kors	207.8	199.1	8.7	4.4 %	18.3 %	17.4%
Jimmy Choo	(18.4)	—	(18.4)	NM	(15.8)%	—%
Income from operations	\$ 189.4	\$ 199.1	\$ (9.7)	(4.9)%	15.1 %	17.4%

### MK Retail

Income from operations for our MK Retail segment decreased \$1.1 million, or 1.6%, to \$67.9 million during the three months ended September 29, 2018, compared to \$69.0 million for the three months ended September 30, 2017. Income from operations as a percentage of retail revenue decreased 20 basis points from 10.7% for the three months ended September 30, 2017, to 10.5% during the three months ended September 29, 2018. The decrease in income from operations as a percentage of retail revenue was primarily due to a decrease in gross profit margin of 150 basis points, as previously discussed, largely offset by a decrease in operating expenses of 130 basis points. The decrease in operating expenses as a percentage of total revenue was primarily due to lower impairment and restructuring charges, offset in part by increased retail store related costs.

### MK Wholesale

Income from operations for our MK Wholesale segment increased \$10.5 million, or 8.8%, to \$130.1 million during the three months ended September 29, 2018, compared to \$119.6 million for the three months ended September 30, 2017. Income from operations as a percentage of wholesale revenue increased approximately 260 basis points from 25.8% for the three months ended September 30, 2017 to 28.4% during the three months ended September 29, 2018, which was attributable to an increase in our wholesale gross profit margin of approximately 130 basis points, as previously discussed, as well as a 130 basis point decrease in operating expenses as a percentage of wholesale revenue. The decrease in operating expenses as a percentage of total revenue was largely due to decreased distribution and selling costs.

## MK Licensing

Income from operations for our MK Licensing segment decreased \$0.7 million, or 6.7%, to \$9.8 million during the three months ended September 29, 2018, compared to \$10.5 million for the three months ended September 30, 2017. Income from operations as a percentage of licensing revenue increased slightly from 27.6% during the three months ended September 30, 2017 to 27.7% during the three months ended September 29, 2018.

## Jimmy Choo

The Jimmy Choo business acquired on November 1, 2017 recorded a net loss from operations of \$18.4 million for the three months ended September 29, 2018 (after amortization of non-cash purchase accounting adjustments and transition related costs).

### *Interest Expense, net*

Interest expense, net increased \$5.1 million to \$5.9 million during the three months ended September 29, 2018, compared to \$0.8 million for the three months ended September 30, 2017, primarily due to higher interest expense from long-term borrowings used to finance the acquisition of Jimmy Choo (see Note 10 to the accompanying consolidated financial statements for additional information). This increase was partially offset by a \$2.5 million reduction to interest expense related to the cross-currency swap used in the net investment hedge during the three months ended September 29, 2018 (see Note 13 to the accompanying consolidated financial statements for additional information).

### *Foreign Currency Loss (Gain)*

During the three months ended September 29, 2018, we recognized a net foreign currency loss of \$33.0 million, primarily attributable to a \$30.4 million unrealized loss related to a forward foreign currency exchange derivative contract entered into to mitigate foreign currency exchange risk through the expected closing date of the Versace acquisition.

During the three months ended September 30, 2017, we recognized a net foreign currency gain of \$40.5 million, primarily attributable to a \$36.7 million unrealized gain related to a forward foreign currency exchange derivative contract to hedge the transaction price of the Jimmy Choo business, as well as net gains on the revaluation and settlement of certain of our accounts payable in currencies other than the functional currency of the applicable reporting units, as well as the remeasurement of dollar-denominated intercompany loans with certain of our subsidiaries (see Note 13 to the accompanying consolidated financial statements for additional information).

### *Provision for Income Taxes*

We recognized \$14.9 million of income tax expense during the three months ended September 29, 2018, compared to \$36.4 million for the three months ended September 30, 2017. Our effective tax rate for the three months ended September 29, 2018, was 9.8%, compared to 15.2% for the three months ended September 30, 2017. The decrease in our effective tax rate was primarily due to tax benefits associated with share-based compensation and the favorable impact of the Tax Cuts and Jobs Act enacted on December 22, 2017, which lowered the U.S. statutory federal tax rate for Fiscal 2019 to 21%. This decrease was partially offset by a lower favorable effect of our global financing activities during the three months ended September 29, 2018, compared to three months ended September 30, 2017. The global financing activities are related to our previously disclosed 2014 move of our principal executive office from Hong Kong to the United Kingdom ("U.K.") and decision to become a U.K. tax resident. In connection with this decision, we funded our international growth strategy through intercompany debt financing arrangements between our U.S., U.K. and Switzerland subsidiaries in December 2015. Accordingly, due to the difference in the statutory income tax rates between these jurisdictions, we realized a lower effective tax rate.

Our effective tax rate may fluctuate from time to time due to the effects of changes in U.S. state and local taxes and tax rates in foreign jurisdictions. In addition, factors such as the geographic mix of earnings, enacted tax legislation and the results of various global tax strategies, may also impact our effective tax rate in future periods.

### *Net Loss Attributable to Noncontrolling Interest*

During the three months ended September 29, 2018 and September 30, 2017, we recorded net losses attributable to the noncontrolling interest in our joint ventures of \$0.5 million and \$0.2 million, respectively. These losses represent the share of income that is not attributable to the Company.

### Net Income Attributable to MKHL

As a result of the foregoing, our net income attributable to MKHL decreased \$65.3 million , or 32.2% , to \$137.6 million during the three months ended September 29, 2018 , compared to \$202.9 million for the three months ended September 30, 2017 .

### Results of Operations

#### Comparison of the six months ended September 29, 2018 with the six months ended September 30, 2017

The following table details the results of our operations for the six months ended September 29, 2018 and September 30, 2017 , and expresses the relationship of certain line items to total revenue as a percentage (dollars in millions):

	Six Months Ended		\$ Change	% Change	% of Total Revenue for the Six Months Ended	
	September 29, 2018	September 30, 2017			September 29, 2018	September 30, 2017
<b>Statements of Operations Data:</b>						
Total revenue	\$ 2,456.3	\$ 2,099.0	\$ 357.3	17.0 %		
Cost of goods sold	942.4	833.5	108.9	13.1 %	38.4%	39.7 %
Gross profit	1,513.9	1,265.5	248.4	19.6 %	61.6%	60.3 %
Selling, general and administrative expenses	959.9	781.5	178.4	22.8 %	39.1%	37.2 %
Depreciation and amortization	108.6	95.9	12.7	13.2 %	4.4%	4.6 %
Impairment of long-lived assets	11.3	16.3	(5.0)	(30.7)%	0.5%	0.8 %
Restructuring and other charges <sup>(1)</sup>	29.5	23.3	6.2	26.6 %	1.2%	1.1 %
Total operating expenses	1,109.3	917.0	192.3	21.0 %	45.2%	43.7 %
Income from operations	404.6	348.5	56.1	16.1 %	16.5%	16.6 %
Other income, net	(2.3)	(0.9)	(1.4)	NM	0.1%	— %
Interest expense, net	13.4	1.9	11.5	NM	0.5%	0.1 %
Foreign currency loss (gain)	35.9	(41.7)	77.6	NM	1.5%	(2.0)%
Income before provision for income taxes	357.6	389.2	(31.6)	(8.1)%	14.6%	18.5 %
Provision for income taxes	34.3	61.0	(26.7)	(43.8)%	1.4%	2.9 %
Net income	323.3	328.2	(4.9)	(1.5)%		
Less: Net loss attributable to noncontrolling interest	(0.7)	(0.2)	(0.5)	NM		
Net income attributable to MKHL	\$ 324.0	\$ 328.4	\$ (4.4)	(1.3)%		

NM Not meaningful

<sup>(1)</sup> Includes store closure costs recorded in connection with the Retail Fleet Optimization Plan and other restructuring initiatives, transition costs recorded in connection with our acquisition of Jimmy Choo and transaction and transition costs recorded in connection with our agreement to acquire Versace (see Note 1 , Note 4 and Note 9 to the accompanying consolidated financial statements).

#### Total Revenue

Total revenue increased \$357.3 million , or 17.0% , to \$2.456 billion for the six months ended September 29, 2018 , compared to \$2.099 billion for the six months ended September 30, 2017 , which included net favorable foreign currency effects of approximately \$14.0 million primarily related to the strengthening of the Euro and the Chinese Renminbi against the U.S. Dollar during the six months ended September 29, 2018 , as compared to the same prior year period. Total revenue for the six months ended September 29, 2018 includes approximately \$289.4 million of incremental revenue attributable to Jimmy Choo, which was acquired and consolidated into the Company's results of operations effective November 1, 2017. In addition, the increase in revenue was due to higher revenues from our MK Wholesale and MK Retail segments.

The following table details revenues for our four business segments (dollars in millions):

	Six Months Ended			% Change		% of Total Revenue for the Six Months Ended	
	September 29, 2018	September 30, 2017	\$ Change	As Reported	Constant Currency	September 29, 2018	September 30, 2017
<b>Total revenue:</b>							
MK Retail	\$ 1,283.4	\$ 1,264.9	\$ 18.5	1.5 %	0.6 %	52.2%	60.3%
MK Wholesale	820.6	767.2	53.4	7.0 %	6.5 %	33.4%	36.5%
MK Licensing	62.9	66.9	(4.0)	(6.0)%	(6.0)%	2.6%	3.2%
Michael Kors	2,166.9	2,099.0	67.9	3.2 %	2.6 %	88.2%	100%
Jimmy Choo	289.4	—	289.4	NM	NM	11.8%	—%
<b>Total revenue</b>	<b>\$ 2,456.3</b>	<b>\$ 2,099.0</b>	<b>\$ 357.3</b>	<b>17.0 %</b>	<b>16.4 %</b>		

#### MK Retail

Revenue from our Michael Kors retail stores increased \$18.5 million , or 1.5% , to \$1.283 billion for the six months ended September 29, 2018 , compared to \$1.265 billion for the six months ended September 30, 2017 , which included net favorable foreign currency effects of \$10.5 million .

During the six months ended September 29, 2018 , our comparable store sales decreased \$10.4 million , or 1.0% , primarily attributable to lower sales from our women’s accessories, watches and jewelry product categories, offset in part by higher sales from women’s footwear and apparel. Our comparable store sales benefited approximately 220 basis points from the inclusion of e-commerce sales in comparable store sales. Our comparable store sales included net favorable foreign currency effects of approximately \$8.6 million . On a constant currency basis, our comparable store sales decreased \$ 19.0 million , or 1.7% .

Our non-comparable store sales increased \$28.9 million during the six months ended September 29, 2018 . The increase in non-comparable store sales was primarily attributable to operating an additional 11 stores to 854 Michael Kors retail stores as of September 29, 2018 , as well as due to newly renovated and expanded stores.

#### MK Wholesale

Revenue from our Michael Kors wholesale customers increased \$53.4 million , or 7.0% , to \$820.6 million for the six months ended September 29, 2018 , compared to \$767.2 million for the six months ended September 30, 2017 . The increase in our wholesale revenue was primarily attributable to higher women’s accessories and footwear sales during the six months ended September 29, 2018 , as compared to the six months ended September 30, 2017 .

#### MK Licensing

Royalties earned on our Michael Kors licensing agreements decreased \$4.0 million , or 6.0% , to \$62.9 million for the six months ended September 29, 2018 , compared to \$66.9 million for the six months ended September 30, 2017 . This decrease was primarily attributable to lower licensing revenues related to the sales of fashion watches and jewelry, offset in part by higher licensing revenues related to sales of Michael Kors ACCESS smartwatches.

#### Jimmy Choo

The Jimmy Choo business acquired on November 1, 2017 contributed approximately \$289.4 million to our total revenue for the six months ended September 29, 2018 .

#### Gross Profit

Gross profit increased \$248.4 million , or 19.6% , to \$1.514 billion for the six months ended September 29, 2018 , compared to \$1.266 billion for the six months ended September 30, 2017 , which included net favorable foreign currency effects of \$9.5 million . Gross profit as a percentage of total revenue increased 130 basis points to 61.6% during the six months ended September 29, 2018 , compared to 60.3% during the six months ended September 30, 2017 . The increase in our gross profit margin was primarily attributable to the inclusion of Jimmy Choo, which benefited our gross margin 80 basis points, as well as an increase in gross profit margin from our MK Wholesale Segment, primarily driven by lower costs of goods during the six months ended September 29, 2018 , as compared to the six months ended September 30, 2017 .

### *Total Operating Expenses*

Total operating expenses increased \$192.3 million , or 21.0% , to \$1.109 billion during the six months ended September 29, 2018 , compared to \$917.0 million for the six months ended September 30, 2017 , which included incremental operating expenses of \$196.9 million associated with the recently acquired Jimmy Choo business. Our operating expenses included a net unfavorable foreign currency impact of approximately \$9.1 million . Total operating expenses increased to 45.2% as a percentage of total revenue for the six months ended September 29, 2018 , compared to 43.7% for the six months ended September 30, 2017 . The components that comprise total operating expenses are explained below.

### *Selling, General and Administrative Expenses*

Selling, general and administrative expenses increased \$178.4 million , or 22.8% , to \$959.9 million during the six months ended September 29, 2018 , compared to \$781.5 million for the six months ended September 30, 2017 . The increase in selling, general and administrative expenses was primarily due to the following:

- incremental costs of \$165.6 million associated with the recently acquired Jimmy Choo business, which has been consolidated in our operations beginning on November 1, 2017; and
- an increase of \$20.1 million in Michael Kors retail store-related costs, primarily comprised of increased advertising costs of \$10.6 million, increased occupancy costs of \$4.3 million and increased compensation-related costs of \$2.6 million.

Selling, general and administrative expenses as a percentage of total revenue increased to 39.1% during the six months ended September 29, 2018 , compared to 37.2% for the six months ended September 30, 2017 , primarily due to the inclusion of expenses associated with the Jimmy Choo business, partially offset by lower distribution costs as a percentage of total revenue during the six months ended September 29, 2018 , as compared to the six months ended September 30, 2017 .

### *Depreciation and Amortization*

Depreciation and amortization increased \$12.7 million , or 13.2% , to \$108.6 million during the six months ended September 29, 2018 , compared to \$95.9 million for the six months ended September 30, 2017 . The increase in depreciation and amortization expense was primarily attributable to incremental depreciation and amortization expense of \$16.4 million attributable to the Jimmy Choo business (including amortization of purchase accounting adjustments), partially offset by lower depreciation due to previously recorded fixed asset impairment charges. Depreciation and amortization decreased to 4.4% as a percentage of total revenue during the six months ended September 29, 2018 , compared to 4.6% for the six months ended September 30, 2017 .

### *Impairment of Long-Lived Assets*

During the six months ended September 29, 2018 , we recognized long-lived asset impairment charges of \$11.3 million , which were primarily comprised of \$10.0 million of impairment charges related to underperforming Michael Kors retail store locations, some of which will be closed as part of our previously announced Retail Fleet Optimization Plan (see Note 9 and Note 12 to the accompanying consolidated financial statements for additional information). During the six months ended September 30, 2017 , we recognized long-lived asset impairment charges of approximately \$16.3 million , which were related to underperforming Michael Kors retail store locations, some of which related to closures as part of our Retail Fleet Optimization Plan.

### *Restructuring and Other Charges*

During the six months ended September 29, 2018 , we recognized restructuring and other charges of \$29.5 million , which included restructuring charges of \$6.4 million, primarily recorded in connection with our Retail Fleet Optimization Plan (see Note 9 to the accompanying consolidated financial statements for additional information) and transaction and transition costs of \$23.1 million. The transaction and transition costs recorded during the six months ended September 29, 2018 included \$13.9 million of transition costs recorded in connection with the Jimmy Choo acquisition and \$9.2 million of transaction and transition costs related to our agreement to acquire Versace.

During the six months ended September 30, 2017 , we recognized restructuring and other charges of \$23.3 million in connection with our Retail Fleet Optimization Plan, which included restructuring costs of \$5.9 million in connection with our Retail Fleet Optimization Plan and transaction and transition costs of \$17.4 million in connection with the Jimmy Choo acquisition.

### Income from Operations

As a result of the foregoing, income from operations increased \$56.1 million or 16.1% , to \$404.6 million during the six months ended September 29, 2018 , compared to \$348.5 million for the six months ended September 30, 2017 . Income from operations as a percentage of total revenue decreased to 16.5% during the six months ended September 29, 2018 , compared to 16.6% for the six months ended September 30, 2017 .

The following table details income from operations for our four business segments (dollars in millions):

	Six Months Ended				% of Total Revenue for the Six Months Ended	
	September 29, 2018	September 30, 2017	\$ Change	% Change	September 29, 2018	September 30, 2017
Income from operations:						
MK Retail	\$ 160.4	\$ 161.2	\$ (0.8)	(0.5)%	12.5 %	12.7%
MK Wholesale	227.6	163.1	64.5	39.5 %	27.7 %	21.3%
MK Licensing	18.9	24.2	(5.3)	(21.9)%	30.0 %	36.2%
Michael Kors	406.9	348.5	58.4	16.8 %	18.8 %	16.6%
Jimmy Choo	(2.3)	—	(2.3)	NM	(0.8)%	—%
Income from operations	\$ 404.6	\$ 348.5	\$ 56.1	16.1 %	16.5 %	16.6%

#### MK Retail

Income from operations for our MK Retail segment decreased \$0.8 million , or 0.5% , to \$160.4 million during the six months ended September 29, 2018 , compared to \$161.2 million for the six months ended September 30, 2017 . Income from operations as a percentage of retail revenue decreased 20 basis points from 12.7% for the six months ended September 30, 2017 to 12.5% during the six months ended September 29, 2018 .

#### MK Wholesale

Income from operations for our MK Wholesale segment increased \$64.5 million , or 39.5% , to \$227.6 million during the six months ended September 29, 2018 , compared to \$163.1 million for the six months ended September 30, 2017 . Income from operations as a percentage of wholesale revenue increased approximately 640 basis points from 21.3% during the six months ended September 30, 2017 to 27.7% during the six months ended September 29, 2018 , which was attributable to an increase in our wholesale gross profit margin of approximately 290 basis points, as previously discussed, as well as a 350 basis point decrease in operating expenses as a percentage of wholesale revenue. The decrease in operating expenses as a percentage of total revenue was largely due to decreased selling costs, distribution costs, corporate allocated expenses and depreciation expenses.

#### MK Licensing

Income from operations for our MK Licensing segment decreased \$5.3 million , or 21.9% , to \$18.9 million during the six months ended September 29, 2018 , compared to \$24.2 million for the six months ended September 30, 2017 . Income from operations as a percentage of licensing revenue decreased from 36.2% during the six months ended September 30, 2017 to 30.0% during the six months ended September 29, 2018 , primarily due to higher advertising costs.

#### Jimmy Choo

The Jimmy Choo business acquired on November 1, 2017 recorded a net loss from operations of \$2.3 million for the six months ended September 29, 2018 (after amortization of non-cash purchase accounting adjustments and transition related costs).

#### Interest Expense, net

Interest expense, net increased \$11.5 million to \$13.4 million during the six months ended September 29, 2018 , compared to \$1.9 million for the six months ended September 30, 2017 , primarily due to higher interest expense from long-term borrowings used to finance the acquisition of Jimmy Choo (see Note 10 to the accompanying consolidated financial statements for additional information). This increase was partially offset by a \$3.9 million reduction to interest expense related to the cross-currency swap used in the net investment hedge during the six months ended September 29, 2018 (see Note 13 to the accompanying consolidated financial statements for additional information).

### *Foreign Currency Loss (Gain)*

During the six months ended September 29, 2018, we recognized a net foreign currency loss of \$35.9 million, primarily attributable to a \$30.4 million unrealized loss related to a forward foreign currency exchange derivative contract entered into to mitigate foreign currency exchange risk through the expected closing date of the Versace acquisition.

During the six months ended September 30, 2017, we recognized a net foreign currency gain of \$41.7 million, primarily attributable to a \$36.7 million unrealized gain related to a forward foreign currency exchange derivative contract to hedge the transaction price of the Jimmy Choo business, as well as net gains on the revaluation and settlement of certain of our accounts payable in currencies other than the functional currency of the applicable reporting units, as well as the remeasurement of dollar-denominated intercompany loans with certain of our subsidiaries (see Note 13 to the accompanying consolidated financial statements for additional information).

### *Provision for Income Taxes*

We recognized \$34.3 million of income tax expense during the six months ended September 29, 2018, compared to \$ 61.0 million for the six months ended September 30, 2017. Our effective tax rate for the six months ended September 29, 2018, was 9.6%, compared to 15.7% for the six months ended September 30, 2017. The decrease in our effective tax rate was primarily due to tax benefits associated with share-based compensation and the favorable impact of the Tax Cuts and Jobs Act enacted on December 22, 2017, which lowered the U.S. statutory federal tax rate for Fiscal 2019 to 21%. This decrease was partially offset by a lower favorable effect of our global financing activities during the six months ended September 29, 2018, compared to six months ended September 30, 2017. The global financing activities are related to our previously disclosed 2014 move of our principal executive office from Hong Kong to the United Kingdom (“U.K.”) and decision to become a U.K. tax resident. In connection with this decision, we funded our international growth strategy through intercompany debt financing arrangements between our U.S., U.K. and Switzerland subsidiaries in December 2015. Accordingly, due to the difference in the statutory income tax rates between these jurisdictions, we realized a lower effective tax rate.

Our effective tax rate may fluctuate from time to time due to the effects of changes in U.S. state and local taxes and tax rates in foreign jurisdictions. In addition, factors such as the geographic mix of earnings, enacted tax legislation and the results of various global tax strategies, may also impact our effective tax rate in future periods.

### *Net Loss Attributable to Noncontrolling Interest*

During the six months ended September 29, 2018 and September 30, 2017, we recorded net losses attributable to the noncontrolling interest in our joint ventures of \$0.7 million and \$0.2 million, respectively. These losses represent the share of income that is not attributable to the Company.

### *Net Income Attributable to MKHL*

As a result of the foregoing, our net income decreased \$4.4 million, or 1.3%, to \$324.0 million during the six months ended September 29, 2018, compared to \$328.4 million for the six months ended September 30, 2017.

## **Liquidity and Capital Resources**

### ***Liquidity***

Our primary sources of liquidity are the cash flows generated from our operations, along with borrowings available under our credit facilities (see below discussion regarding “Revolving Credit Facilities”) and available cash and cash equivalents. Our primary use of this liquidity is to fund our ongoing cash requirements, including working capital requirements, acquisitions, debt repayments, global retail store construction, expansion and renovation, investment in information systems infrastructure, our distribution and corporate facilities, construction and renovation of shop-in-shops, share repurchases and other corporate activities. We believe that the cash generated from our operations, together with borrowings available under our revolving credit facility and available cash and cash equivalents, will be sufficient to meet our working capital needs for the next 12 months, including investments made and expenses incurred in connection with our store growth plans, shop-in-shop growth, investments in corporate and distribution facilities, continued systems development, e-commerce and marketing initiatives. We spent \$89.8 million on capital expenditures during the six months ended September 29, 2018, and expect to spend approximately \$135.0 million on capital expenditures during the remainder of Fiscal 2019.

The following table sets forth key indicators of our liquidity and capital resources (in millions):

	As of	
	September 29, 2018	March 31, 2018
<b>Balance Sheet Data:</b>		
Cash and cash equivalents	\$ 155.2	\$ 163.1
Working capital	\$ 476.2	\$ 301.8
Total assets	\$ 4,107.3	\$ 4,059.0
Short-term debt	\$ 255.0	\$ 200.0
Long-term debt	\$ 504.6	\$ 674.4
	Six Months Ended	
	September 29, 2018	September 30, 2017
<b>Cash Flows Provided By (Used In):</b>		
Operating activities	\$ 263.7	\$ 329.1
Investing activities	(61.9)	(96.0)
Financing activities	(202.0)	(291.1)
Effect of exchange rate changes	(7.7)	6.6
Net decrease in cash and cash equivalents and restricted cash	<u>\$ (7.9)</u>	<u>\$ (51.4)</u>

#### *Cash Provided by Operating Activities*

Cash provided by operating activities decreased \$65.4 million to \$263.7 million during the six months ended September 29, 2018 , as compared to \$329.1 million for the six months ended September 30, 2017 , which was primarily due to a decrease related to changes in our working capital, primarily due to the timing of licensing and tax-related receipts, partially offset by an increase in tax-related long-term liabilities.

#### *Cash Used in Investing Activities*

Net cash used in investing activities decreased \$34.1 million to \$61.9 million during the six months ended September 29, 2018 , as compared to \$96.0 million during the six months ended September 30, 2017 , which was primarily due to a \$36.7 million unrealized gain related to an undesignated derivative contract related to the Jimmy Choo acquisition during the six months ended September 30, 2017 , compared to a \$30.4 million unrealized loss related to an undesignated derivative contract to mitigate foreign currency exchange risk through the expected closing date of the Versace acquisition during the six months ended September 29, 2018 . This increase was partially offset by higher capital expenditures of \$31.9 million during the six months ended September 29, 2018 compared to prior year, primarily attributable to the build-outs for new and renovated retail stores and expenditures related to corporate infrastructure.

#### *Cash Used in Financing Activities*

Net cash used in financing activities decreased \$89.1 million to \$202.0 million during the six months ended September 29, 2018 , from \$291.1 million during the six months ended September 30, 2017 , which was primarily attributable to a decrease of \$53.8 million in cash payments to repurchase our ordinary shares, decreased cash borrowings of \$17.8 million , net of debt repayments of Term Loan borrowings used to finance the acquisition of Jimmy Choo, as well as a \$17.4 million increase in proceeds from our share option arrangements.

## Debt Obligations

The following table presents a summary of our borrowing capacity and amounts outstanding as of September 29, 2018 and March 31, 2018 (dollars in millions):

	As of	
	September 29, 2018	March 31, 2018
<b>Senior Unsecured Revolving Credit Facility:</b>		
<i>Revolving Credit Facility (excluding up to a \$500 million accordion feature) <sup>(1)</sup></i>		
Total Availability	\$ 1,000.0	\$ 1,000.0
Borrowings outstanding <sup>(2)</sup>	255.0	200.0
Letter of credit outstanding	16.1	15.9
Remaining availability	\$ 728.9	\$ 784.1
<b>Term Loan Facility (\$1.0 billion) <sup>(3)</sup></b>		
Borrowings Outstanding, net of debt issuance costs <sup>(4)</sup>	\$ 58.8	\$ 229.0
Remaining availability	\$ —	\$ —
<b>4.000% Senior Notes</b>		
Borrowings Outstanding, net of debt issuance costs and discount amortization <sup>(4)</sup>	\$ 444.9	\$ 444.5
<b>Other Borrowings <sup>(4)</sup></b>		
	\$ 0.9	\$ 0.9
<b>Hong Kong Uncommitted Credit Facility:</b>		
Total availability (100.0 million Hong Kong Dollars)	\$ 12.8	\$ 12.7
Borrowings outstanding (45.0 million Hong Kong Dollars)	—	—
Bank guarantees outstanding (11.8 million Hong Kong Dollars)	1.5	1.5
Remaining availability	\$ 11.3	\$ 11.2
<b>Japan Credit Facility:</b>		
Borrowings outstanding	\$ —	\$ —
Total and remaining availability (1.0 billion Japanese Yen)	\$ 8.8	\$ 9.4
<b>Total borrowings outstanding <sup>(1)</sup></b>	<b>\$ 759.6</b>	<b>\$ 874.4</b>
Total remaining availability	\$ 749.0	\$ 804.7

(1)The 2017 Credit Facility contains customary events of default and requires us to maintain a leverage ratio at the end of each fiscal quarter of no greater than 3.5 to 1, calculated as the ratio of the sum of total indebtedness as of the date of the measurement plus 6.0 times the consolidated rent expense for the last four consecutive fiscal quarters, to Consolidated EBITDAR for the last four consecutive fiscal quarters. Consolidated EBITDAR is defined as consolidated net income plus income tax expense, net interest expense, depreciation and amortization expense, consolidated rent expense and other non-cash charges, subject to certain deductions. The 2017 Credit facility also includes other customary covenants that limit additional indebtedness, guarantees, liens, acquisitions and other investments and cash dividends. As of September 29, 2018 and March 31, 2018, we were in compliance with all covenants related to our agreements then in effect governing our debt.

(2) Recorded as short-term debt in our consolidated balance sheets as of September 29, 2018 and March 31, 2018.

(3)The \$1.0 billion facility was fully utilized to finance a portion of the purchase price of our acquisition of Jimmy Choo on November 1, 2017, a large portion of which was repaid as of September 29, 2018. See Note 4 to the accompanying consolidated financial statements for additional information.

(4)Recorded as long-term debt in our consolidated balance sheets as of September 29, 2018 and March 31, 2018. Borrowings outstanding as of September 29, 2018 were repaid in full during the third quarter of Fiscal 2019.

We believe that our 2017 Credit Facility is adequately diversified with no undue concentration in any one financial institution. As of September 29, 2018, there were 13 financial institutions participating in the facility, with none maintaining a maximum commitment percentage in excess of 15%. We have no reason to believe that the participating institutions will be unable to fulfill their obligations to provide financing in accordance with the terms of the 2017 Credit Facility.

See Note 10 in the Company's Fiscal 2018 Annual Report on Form 10-K for detailed information relating to our credit facilities and debt obligations.

### Share Repurchase Program

The following table presents our treasury share repurchases during the six months ended September 29, 2018 and September 30, 2017 (dollars in millions):

	Six Months Ended	
	September 29, 2018	September 30, 2017
Cost of shares repurchased under share repurchase program	\$ 100.0	\$ 157.8
Fair value of shares withheld to cover tax obligations for vested restricted share awards	7.1	3.1
<b>Total cost of treasury shares repurchased</b>	<b>\$ 107.1</b>	<b>\$ 160.9</b>
Shares repurchased under share repurchase program	1,659,941	4,543,500
Shares withheld to cover tax withholding obligations	106,002	91,122
	<b>1,765,943</b>	<b>4,634,622</b>

As of September 29, 2018, the remaining availability under our \$1.0 billion share repurchase program was \$542.2 million. Share repurchases may be made in open market or privately negotiated transactions, subject to market conditions, applicable legal requirements, trading restrictions under our insider trading policy, and other relevant factors. This program may be suspended or discontinued at any time.

See Note 14 to the accompanying consolidated financial statements for additional information.

### Contractual Obligations and Commercial Commitments

Please refer to the "Contractual Obligations and Commercial Commitments" disclosure within the "Liquidity and Capital Resources" section of our Fiscal 2018 Form 10-K for a detailed disclosure of our other contractual obligations and commitments as of March 31, 2018.

### Off-Balance Sheet Arrangements

We have not created, and are not party to, any special-purpose or off-balance sheet entities for the purpose of raising capital, incurring debt or operating our business. Our off-balance sheet commitments relating to our outstanding letters of credit were \$17.0 million at September 29, 2018, including \$0.9 million in letters of credit issued outside of the 2017 Credit Facility. In addition, as of September 29, 2018, bank guarantees of approximately \$1.5 million were supported by the Hong Kong Credit Facility. We do not have any other off-balance sheet arrangements or relationships with entities that are not consolidated into our financial statements that have or are reasonably likely to have a material current or future effect on our financial condition, changes in financial condition, revenues, expenses, results of operations, liquidity, capital expenditures or capital resources.

### Recent Accounting Pronouncements

See Note 2 to the accompanying interim consolidated financial statements for recently issued accounting standards, which may have an impact on our financial statements and/or disclosures upon adoption.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to certain market risks during the normal course of our business, such as risk arising from fluctuations in foreign currency exchange rates, as well as fluctuations in interest rates. In attempts to manage these risks, we employ certain strategies to mitigate the effect of these fluctuations. We enter into foreign currency forward contracts to manage our foreign currency exposure to the fluctuations of certain foreign currencies. The use of these instruments primarily helps to manage our exposure to our foreign purchase commitments and better control our product costs. We do not use derivatives for trading or speculative purposes.

#### ***Foreign Currency Exchange Risk***

##### *Forward Foreign Currency Exchange Contracts*

We are exposed to risks on certain purchase commitments to foreign suppliers based on the value of our purchasing subsidiaries' local currency relative to the currency requirement of the supplier on the date of the commitment. As such, we enter into forward currency exchange contracts that generally mature in 12 months or less and are consistent with the related purchase commitments, to manage our exposure to the changes in the value of the Euro and the Canadian Dollar. These contracts are recorded at fair value in our consolidated balance sheets as either an asset or liability, and are derivative contracts to hedge cash flow risks. Certain of these contracts are designated as hedges for hedge accounting purposes, while certain of these contracts, are not designated as hedges for accounting purposes. Accordingly, the changes in the fair value of the majority of these contracts at the balance sheet date are recorded in our equity as a component of accumulated other comprehensive income, and upon maturity (settlement) are recorded in, or reclassified into, our cost of sales or operating expenses, in our consolidated statement of operations and comprehensive income, as applicable to the transactions for which the forward currency exchange contracts were established.

We perform a sensitivity analysis on our forward currency contracts, both designated and not designated as hedges for accounting purposes, to determine the effects of fluctuations in foreign currency exchange rates. For this sensitivity analysis, we assume a hypothetical change in U.S. Dollar against foreign exchange rates. Based on all foreign currency exchange contracts outstanding as of September 29, 2018, a 10% appreciation or devaluation of the U.S. Dollar compared to the level of foreign currency exchange rates for currencies under contract as of September 29, 2018, would result in a net increase and decrease, respectively, of approximately \$12.8 million in the fair value of these contracts.

In connection with the agreement to acquire Gianni Versace S.p.A, on September 25, 2018, we entered into forward foreign currency exchange derivative contracts with a notional amount of €1.680 billion (approximately \$2.001 billion) to mitigate our foreign currency exchange risk through the expected closing date of the acquisition. These derivative contracts were not designated as an accounting hedge. Therefore, changes in the fair value are recorded to foreign currency (gain) loss in our consolidated statements of operations and comprehensive income. As of September 29, 2018, a 10% appreciation or devaluation of the U.S. dollar compared to Euro, would result in a net increase or decrease of \$195.5 million in the fair value of these contracts.

##### *Net Investment Hedges*

We are exposed to adverse foreign currency exchange rate movements related to interest from our net investment hedges. The net investment hedges have aggregate notional amounts of \$390.0 million to hedge our net investments in Euro-denominated subsidiaries, and \$44.0 million to hedge our net investments in Japanese Yen-denominated subsidiaries against future volatility in the exchange rates between the U.S. Dollar and these currencies. Under the terms of these contracts, which mature in November 2024, we will exchange the quarterly fixed rate payments made under our Senior Notes for fixed rate payments of 1.472% to 1.585% in Euros and 0.89% in Japanese Yen. Based on all net investment hedges outstanding as of September 29, 2018, a 10% appreciation or devaluation of the U.S. Dollar compared to the level of foreign currency exchange rates for currencies under contract as of September 29, 2018, would result in a net increase or decrease of approximately \$45.6 million in the fair value of these contracts.

#### ***Interest Rate Risk***

We are exposed to interest rate risk in relation to borrowings outstanding under our Term Loan Facility, our 2017 Credit Facility, our Hong Kong Credit Facility and our Japan Credit Facility. Our Term Loan Facility carries interest at a rate that is based on LIBOR. Our 2017 Credit Facility carries interest rates that are tied to LIBOR and the prime rate, among other institutional lending rates (depending on the particular origination of borrowing), as further described in the Company's Fiscal 2018 Annual Report on Form 10-K. Our Hong Kong Credit Facility carries interest at a rate that is tied to the Hong Kong Interbank Offered Rate. Our Japan Credit Facility carries interest at a rate posted by the Mitsubishi UFJ Financial Group. Therefore, our statements of operations and comprehensive income and cash flows are exposed to changes in those interest rates. At September 29, 2018, we had \$255.0 million in short-term borrowings outstanding under our 2017 Credit Facility and \$58.8 million, net of debt issuance costs, outstanding under our Term Loan Facility. At March 31, 2018, we had \$229.0 million, net of debt issuance costs, outstanding

under our Term Loan Facility and \$200.0 million in short-term borrowings outstanding under our 2017 Credit Facility. These balances are not indicative of future balances that may be outstanding under our revolving credit facilities that may be subject to fluctuations in interest rates. Any increases in the applicable interest rate(s) would cause an increase to the interest expense relative to any outstanding balance at that date.

***Credit Risk***

We have outstanding \$450.0 million aggregate principal amount of Senior Notes due in 2024. The Senior Notes bear interest at a fixed rate equal to 4.000% per year, payable semi-annually. Our Senior Notes interest rate payable may be subject to adjustments from time to time if either Moody's or S&P (or a substitute rating agency), downgrades (or downgrades and subsequently upgrades) the credit rating assigned to the Senior Notes.

## ITEM 4. CONTROLS AND PROCEDURES

### Evaluation of Disclosure Controls and Procedures

An evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15(d)-15(e) under the Securities and Exchange Act of 1934 (the “Exchange Act”)) as of September 29, 2018. This evaluation was performed based on the criteria set forth in *Internal Control—Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), the 2013 Framework. Based on this assessment, our CEO and CFO concluded that our disclosure controls and procedures as of September 29, 2018 are effective to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission’s rules and forms, and is accumulated and communicated to our management, including our CEO and CFO, to allow timely decisions regarding required disclosures.

### Changes in Internal Control over Financial Reporting

There have been no changes in our internal control over financial reporting during the three months ended September 29, 2018 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### *Acquisition of Jimmy Choo*

On November 1, 2017, we acquired Jimmy Choo (see Note 4 to the accompanying consolidated financial statements for additional information). We are in the process of evaluating the internal controls of the acquired business and integrating it into our existing operations.

## PART II — OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

We are involved in various routine legal proceedings incident to the ordinary course of our business. We believe that the outcome of all pending legal proceedings in the aggregate will not have a material adverse effect on our business, results of operations and financial condition.

### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the fiscal year ended March 31, 2018, as supplemented by the risk factor set forth in our Form 10-Q for the quarterly period ended June 30, 2018, which could materially and adversely affect our business, financial condition or future results. These risks are not the only risks that we face. Our business operations could also be affected by additional factors that are not presently known to us or that we currently consider to be immaterial to our operations.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### (c) Issuer Purchases of Equity Securities

The Company’s share repurchases are made under its \$1.0 billion share repurchase program. The Company also has in place a “withhold to cover” repurchase program, which allows the Company to withhold ordinary shares from certain executive officers and directors to satisfy minimum tax withholding obligations relating to the vesting of their restricted share awards.

The following table provides information of the Company’s ordinary shares repurchased during the three months ended September 29, 2018 :

	<b>Total Number of Shares Purchased</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number (or Approximated Dollar Value) of Shares (or Units) That May Yet Be Purchased Under the Plans or Programs (in millions)</b>
July 1 – July 28	—	\$ —	—	\$ 542.2
July 29 – August 25	11,910	\$ 65.76	—	\$ 542.2
August 26 – September 29	5,767	\$ 72.06	—	\$ 542.2
	<u>17,677</u>		<u>—</u>	

### ITEM 6. EXHIBITS

#### a. Exhibits

Please refer to the accompanying Exhibit Index included after the signature page of this report for a list of exhibits filed or furnished with this report.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized on November 7, 2018 .

### MICHAEL KORS HOLDINGS LIMITED

By: /s/ John D. Idol

Name: John D. Idol

Title: Chairman & Chief Executive Officer

By: /s/ Thomas J. Edwards, Jr.

Name: Thomas J. Edwards, Jr.

Title: Executive Vice President, Chief Financial Officer, Chief Operating Officer and Treasurer

## INDEX TO EXHIBITS

Exhibit No.	Description
<a href="#"><u>2.1</u></a>	<a href="#"><u>Stock Purchase Agreement, dated as of September 24, 2018 by and among Allegra Donata Versace Beck, Donatella Versace, Santo Versace, Borgo Luxembourg S.À R.L., Blackstone GPV Capital Partners (Mauritius) VI-D FDI Ltd., Blackstone GPV Tactical Partners (Mauritius)—N Ltd. and Michael Kors Holdings Limited (included as Exhibit 2.1 to the Company's Current Report on Form 8-K (File No. 001-35368), filed on September 25, 2018 and incorporated herein by reference).</u></a>
<a href="#"><u>31.1</u></a>	<a href="#"><u>Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
<a href="#"><u>31.2</u></a>	<a href="#"><u>Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u></a>
<a href="#"><u>32.1</u></a>	<a href="#"><u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
<a href="#"><u>32.2</u></a>	<a href="#"><u>Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u></a>
101.1	The following financial information from the Company's Quarterly Report on Form 10-Q for the period ended September 29, 2018, formatted in eXtensible Business Reporting Language: (i) Consolidated Balance Sheets, (ii) Consolidated Statements of Operations and Comprehensive Income, (iii) Consolidated Statements of Shareholders' Equity, (iv) Consolidated Statements of Cash Flows, and (v) Notes to Consolidated Financial Statements.

## CERTIFICATIONS

I, John D. Idol, certify that:

1. I have reviewed this Form 10-Q of Michael Kors Holdings Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2018

By: /s/ John D. Idol  
John D. Idol  
*Chief Executive Officer*

## CERTIFICATIONS

I, Thomas J. Edwards, Jr., certify that:

1. I have reviewed this Form 10-Q of Michael Kors Holdings Limited;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and we have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent function):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2018

By: /s/ Thomas J. Edwards, Jr.

Thomas J. Edwards, Jr.

*Chief Financial Officer*

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with this quarterly report on Form 10-Q of Michael Kors Holdings Limited (the "Company") for the quarter ended September 29, 2018 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John D. Idol, Chief Executive Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (i) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Michael Kors Holdings Limited.

Date: November 7, 2018

/s/ John D. Idol

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*John D. Idol*

*Chief Executive Officer*

*(Principal Executive Officer)*

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of this Report.

**CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with this quarterly report on Form 10-Q of Michael Kors Holdings Limited (the "Company") for the quarter ended September 29, 2018 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas J. Edwards, Jr., Chief Financial Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (i) The Report fully complies with the requirements of Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934, as amended; and
- (ii) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of Michael Kors Holdings Limited.

Date: November 7, 2018

/s/ Thomas J. Edwards, Jr.

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*Thomas J. Edwards, Jr.*

*Chief Financial Officer*

*(Principal Financial Officer)*

The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of this Report.