
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported): October 21, 2020

Customers Bancorp, Inc.
(Exact name of registrant as specified in its charter)

Pennsylvania
(State or other jurisdiction of
incorporation or organization)

001-35542
(Commission File number)

27-2290659
(IRS Employer
Identification No.)

**701 Reading Avenue
West Reading PA 19611**
(Address of principal executive offices, including zip code)

(610) 933-2000
(Registrant's telephone number, including area code)

N/A
(Former name, former address and former fiscal year, if changed since last report)

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General Instructions A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of Each Class</u>	<u>Trading Symbols</u>	<u>Name of Each Exchange on which Registered</u>
Voting Common Stock, par value \$1.00 per share	CUBI	New York Stock Exchange
Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series C, par value \$1.00 per share	CUBI/PC	New York Stock Exchange
Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series D, par value \$1.00 per share	CUBI/PD	New York Stock Exchange
Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series E, par value \$1.00 per share	CUBI/PE	New York Stock Exchange
Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series F, par value \$1.00 per share	CUBI/PF	New York Stock Exchange
5.375% Subordinated Notes due 2034	CUBB	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 7.01 Regulation FD Disclosure

As previously announced, on August 6, 2020, Megalith Financial Acquisition Corp., a Delaware corporation (“MFAC”), MFAC Merger Sub Inc., (“Merger Sub”) a wholly-owned subsidiary of Megalith, BankMobile Technologies, Inc., (“BankMobile”) and Customers Bank, the sole stockholder of BankMobile (the “Bank”), entered into an Agreement and Plan of Merger (the “Merger Agreement”). The Bank is a wholly-owned subsidiary of Customers Bancorp, Inc. (the “Company,” “we” or “us”). Pursuant to the Merger Agreement, at the closing of the transactions contemplated by the Merger Agreement, BankMobile will merge with and into Merger Sub (the “Merger”), with Merger Sub continuing as the surviving corporation. Completion of the Merger is subject to a number of customary conditions, including approval of MFAC’s stockholders of the Merger and certain related matters.

In conjunction with MFAC’s solicitation of proxies to obtain stockholder approval of the Merger and certain related matters, MFAC has made publicly available presentation materials that contain information regarding the transactions and related matters, including certain preliminary, unaudited financial information and preliminary operating and other information regarding the Company’s BankMobile business covering the three and nine month periods ended September 30, 2020. Slides from the presentation materials containing that information are attached hereto as Exhibit 99.1 to this Current Report on Form 8-K and incorporated into this Item 7.01 by reference.

As of the date of this Current Report on Form 8-K, we have not filed our Quarterly Report on Form 10-Q for the quarter ended September 30, 2020. Accordingly, our results for the three and nine month periods ended September 30, 2020, including BankMobile-related results, are subject to our completion of our closing and review procedures for the quarter, which may cause changes in the results we report in that Form 10-Q from these preliminary results. These results are not necessarily indicative of the results that may be expected for any future period. You should consider this information in conjunction with other filings we have made with the Securities and Exchange Commission (“SEC”), including our Annual Report on Form 10-K for the year ended December 31, 2019.

Non-GAAP Financial Measures

Certain of the information included in Exhibit 99.1 includes non-GAAP financial measures that the Company’s management reviews to evaluate its business, measure its performance and make strategic decisions. The Company’s management believes that such non-GAAP financial measures provide useful information to investors and others in understanding and evaluating its operating results in the same manner as management. This non-GAAP information, including ratios and metrics derived therefrom, are financial measures not calculated in accordance with GAAP and should not be considered as substitutes for financial or operating performance measures calculated in accordance with GAAP. Using these non-GAAP financial measures to analyze our business would have material limitations because the calculations are based on the subjective determinations of management regarding the nature and classification of events and circumstances that investors may find significant. In addition, although other companies may report measures with the same or similar titles or descriptions, such non-GAAP financial measures may be calculated differently from how the Company’s management calculates its non-GAAP financial measures,

which reduces their overall usefulness as comparative measures. Because of these limitations, you should consider these non-GAAP measures alongside other financial and operating performance measures of ours that are presented in accordance with GAAP.

Forward Looking Statements

This Current Report on Form 8-K and Exhibit 99.1 attached hereto may contain certain statements that are not historical facts but are “forward-looking statements” within the meaning of the “safe harbor” provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the use of words such as “plan,” “intend,” “anticipate,” “believe,” “expect,” “estimate,” “forecast,” “target,” “project,” “predict,” “intend,” “plan” and “outlook” and other similar expressions that predict or indicate future events or trends or that are not statements of historical matters. Such forward-looking statements include estimated financial information, including forward-looking statements with respect to revenues and earnings, as well as forward-looking statements with respect to performance, strategies, prospects and other aspects of the businesses of the Company and its BankMobile business, or the BankMobile business following completion of the proposed transactions, which are based on current expectations that are subject to risks and uncertainties and are not predictions of actual performance. A number of factors could cause actual results or outcomes to differ materially from those indicated by such forward-looking statements. These factors include, but are not limited to: (1) the occurrence of any event, change or other circumstances that could give rise to the termination of the Merger Agreement and the related transactions; (2) the inability to complete the transactions contemplated by the Merger Agreement due to the failure to obtain approval of the stockholders of MFAC, any required regulatory approvals, or other conditions to closing in the Merger Agreement; (3) MFAC’s inability to meet the minimum cash requirements of the Merger Agreement due to a failure to complete the equity private placement or the amount of cash available following any redemptions by MFAC’s public stockholders; (4) the ability to meet NYSE listing standards following the consummation of the Merger and related transactions; (5) the risk that the proposed transaction disrupts current plans and operations of BankMobile as a result of the announcement, pendency and/or consummation of the Merger and related transactions; (6) the ability of the Company to recognize the anticipated benefits of the proposed Merger and related transactions; (7) costs related to the Merger and related transactions; (8) changes in applicable laws or regulations; (9) the possibility that the post-Merger BankMobile business may be adversely affected by other economic, business, and/or competitive factors; and (10) other risks and uncertainties indicated from time to time in other documents filed or to be filed with the SEC by the Company. You are cautioned that the foregoing factors are not exclusive, and neither such factors nor any such forward-looking statement takes into account the impact of any future events. All forward-looking statements and information set forth herein are based on the current beliefs and assumptions of management as of the date hereof and speak only as of the date they are made. The Company disclaims any obligation to update any forward-looking statement whether written or oral, except as may be required under applicable law. For a more complete discussion of the assumptions, risks and uncertainties with respect to the Company, you are encouraged to review the filings the Company makes with the SEC, including our most recent Annual Report on Form 10-K for the year ended December 31, 2019, subsequently filed Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, including any amendments thereto, that update or provide information in addition to the information included in those Form 10-K and Form 10-Q filings, if any.

No Solicitation

The presentation materials attached as Exhibit 99.1 are intended to provide information to the Company’s shareholders; they are not meant to constitute a solicitation of any proxy from, or request for or recommendation of any action by, any MFAC stockholder.

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The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed incorporated by reference into any of the Company’s reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed an admission as to the materiality of any information in this Current Report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01. Financial Statements and Exhibits

(d) Exhibits.

Exhibit	Description
Exhibit 99.1	Selected investor presentation slides

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

CUSTOMERS BANCORP, INC.

By: /s/ Carla A. Leibold

Name: Carla A. Leibold

Title: Executive Vice President - Chief Financial Officer

Date: October 21, 2020

EXHIBIT INDEX

Exhibit	Description
Exhibit 99.1	Selected investor presentation slides



Note: Q3 2020 financials are still preliminary

1) NACUBO Flash Poll: Fall 2020 Institutional Plans; NACUBO is National Association of College and University Business Officers

Where Does BankMobile Technologies Stand Today?

Delivering Full-Featured Digital Banking Platform to Large Scale Non-Bank Partners



One of America's Largest Digital Banking Platforms...

- ✓ Over 2M accounts ⁽¹⁾
- ✓ ~300K accounts opened annually ⁽²⁾
- ✓ ~\$944M in serviced deposits as of 9/30/20
- ✓ \$49M in pro forma core revenue YTD
- ✓ \$2.5M YTD pro forma core EBITDA



Expert in B2B2C Banking...

- ✓ Proprietary Banking-as-a-Service ("BaaS") technology
- ✓ Allows for greater speed and cost effectiveness in bank roll out for partners
- ✓ High-volume, low-cost customer acquisition model
- ✓ Serves ~1 in 3 U.S. students on approximately 725 campuses ⁽⁴⁾
- ✓ Launched partnership with T-Mobile via the T-Mobile MONEY checking account
- ✓ Planned 2021 launch of digital bank account with Google Pay



...Award Winning Banking Technology, Focused on Banking Services for Millennials & Middle Income Americans...

- ✓ Customer-centric approach
- ✓ Provides an affordable, easy-to-use product
- ✓ Simplifies banking for the consumer
- ✓ Creates customers for life with full suite of banking products, including checking, savings, personal loans, credit cards and student refinancing
- ✓ Creates attractive returns

¹⁾ Data as of 9/30/2020

²⁾ Per BankMobile management

³⁾ EBITDA is a Non-GAAP financial measure; see page 44 and 45 for reconciliations to Non-GAAP financial measures and disclaimers on forward looking financials

⁴⁾ Based on market share for Signed Student Enrollments ("SSEs") (the number of students enrolled at higher-ed institutions); Assumes ~3M SSEs are considered non-addressable (beauty schools, trucking schools, etc.); Data per BankMobile's internal sales database and estimated student market size and National Center for Education Statistics "Enrollment and Employees in Postsecondary Institutions, Fall 2015; Financial Statistics Academic Libraries, Fiscal Year 2015", February 2017



7 Highly Attractive Business Model

Income Statement – Historical & Forecasted



Revenue Breakout by Major Categories

Card Revenue	Interchange and MasterCard incentive income based on card activity and out-of-network ATM fees
Deposit Servicing Fees	Fee charged to partner bank(s) based on average balances of serviced deposits
Account Fees	Monthly account fees, wire fees and card replacement fees
University Fees	Subscription and transactional fees charged to colleges based on enrollment size, competitive marketplace and disbursement channels and options
Other Fees	Various nominal other fees, including fees associated with cash deposits

Historical & Projected Income Statement

	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Revenues (\$mm)	\$61.3	\$72.4	\$104.0	\$144.4
Less: Pro Forma Core OpEx (Excl. Deprec. & Amort.) (\$mm)	63.6	67.2	82.6	94.1
Pro Forma Core EBITDA (\$mm) ⁽²⁾	(\$2.2)	\$5.3	\$21.5	\$50.3
Less: Interest Expense (\$mm)	0.5	1.4	0.6	0.3
Less: Deprec. & Amort. (\$mm)	9.3	13.0	14.7	16.7
Pro Forma Core Pre-Tax Income (\$mm)	(\$12.1)	(\$9.2)	\$6.2	\$33.3
Less: Tax Expense (\$mm)	0.0	(2.2)	1.5	8.0
Pro Forma Core Net Income (\$mm)	(\$12.1)	(\$7.0)	\$4.7	\$25.3
<hr/>				
Average Serviced Deposits (\$mm)	\$548.5	\$705.9	\$1,381.4	\$2,335.0
YoY Growth				
Average Serviced Deposits		29%	96%	69%
Pro Forma Core Revenues		18%	44%	39%
Pro Forma Core OpEx (Excl. Depreciation & Amortization)		6%	23%	14%
Pro Forma Core EBITDA		-	308%	134%
Pro Forma Core Net Income		-	-	442%

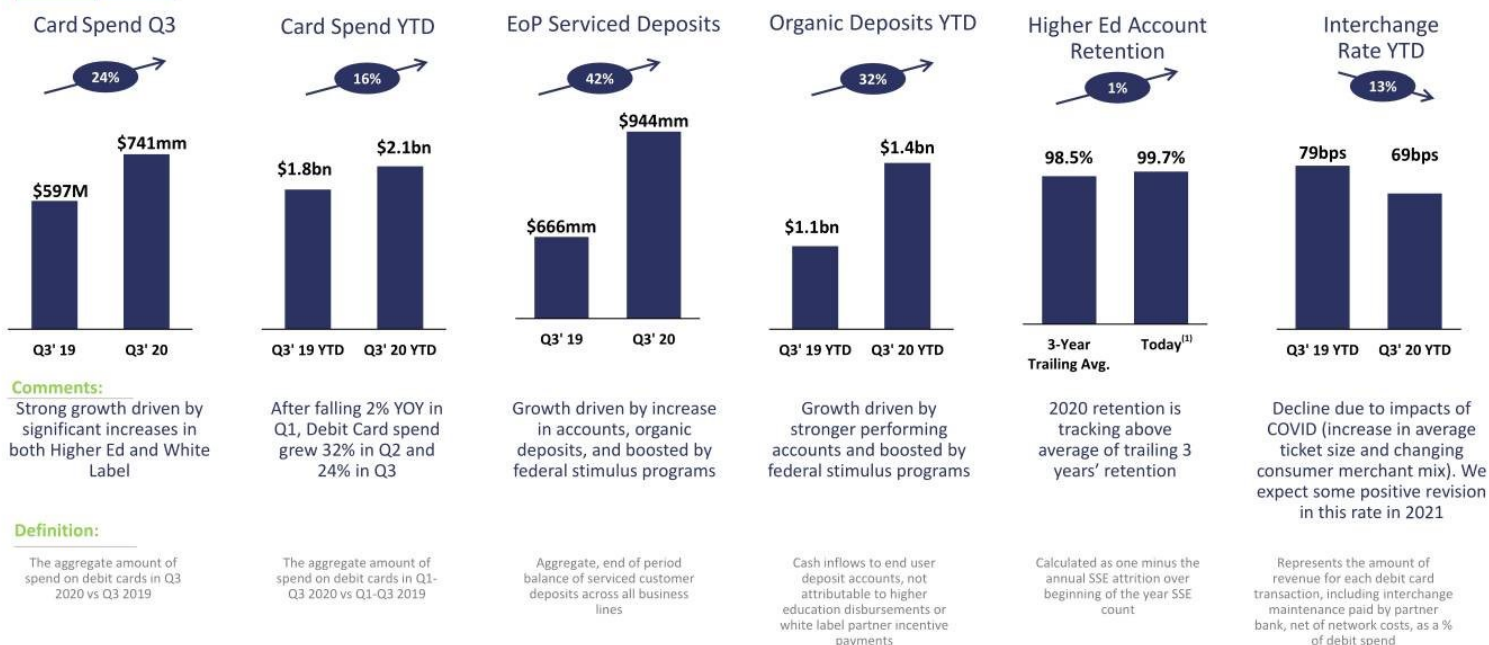
Note: 2020 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

- 2019 financials are shown pro forma for BankMobile's current deposit servicing and expense agreements with Customers Bank; see page 44 for reconciliations to Pro Forma Core Financials
- EBITDA is a Non-GAAP financial measure; see page 45 for reconciliations to Non-GAAP financial measures



Demonstrating Strong Performance Across Key Metrics

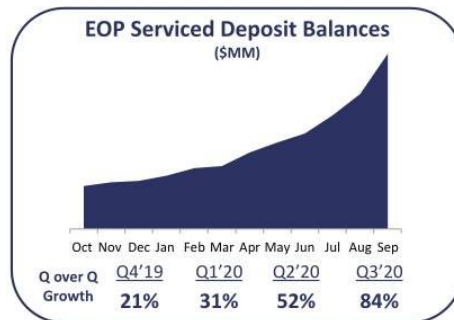
Key Performance Indicators – Metrics of Company Success



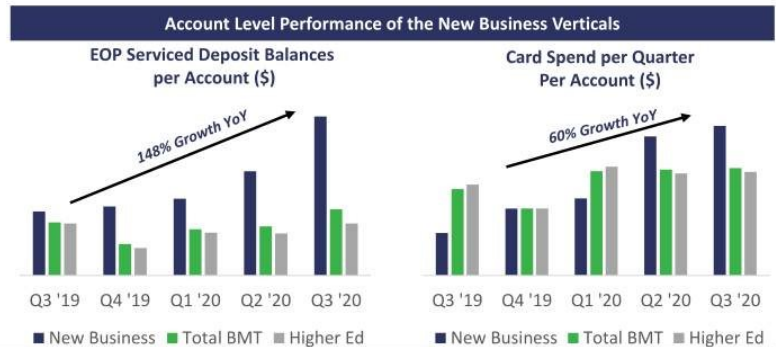
Note: Q3 2020 financials are still preliminary

1) Management estimate for performance through end of 2020 based on seasonal renewals and performance YTD

New Business Verticals Performance



- Over the last twelve months quarterly card spend has more than doubled and the number of accounts has grown by nearly 80%
- Served deposit balances are growing exponentially and have grown by over 300% in the last twelve months
- Overall growth is driven by both increasing number of accounts and average account performance
- New Business Account Level Metrics:
 - EOP Served Deposits Balances up 148% YoY per Account
 - Quarterly Card Spend up 60% YoY per Account



Note: New Business includes White Label Partners and Workplace Banking; EOP Served Deposits refers to End of Period Served Deposit Balances; Q3 2020 Financials are still preliminary

Income Statement – Pro Forma Core Historical & Forecasted

	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Revenues (\$mm)	\$61.3	\$72.4	\$104.0	\$144.4
Less: Pro Forma Core OpEx (Excl. Deprec. & Amort.) (\$mm)	63.6	67.2	82.6	94.1
Pro Forma Core EBITDA (\$mm) ⁽²⁾	(\$2.2)	\$5.3	\$21.5	\$50.3
Less: Interest Expense (\$mm)	0.5	1.4	0.6	0.3
Less: Deprec. & Amort. (\$mm)	9.3	13.0	14.7	16.7
Pro Forma Core Pre-Tax Income (\$mm)	(\$12.1)	(\$9.2)	\$6.2	\$33.3
Less: Tax Expense (\$mm)	0.0	(2.2)	1.5	8.0
Pro Forma Core Net Income (\$mm)	(\$12.1)	(\$7.0)	\$4.7	\$25.3
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Average Serviced Deposits (\$mm)	\$548.5	\$705.9	\$1,381.4	\$2,335.0
YoY Growth				
Average Serviced Deposits		29%	96%	69%
Pro Forma Core Revenues		18%	44%	39%
Pro Forma Core OpEx (Excl. Depreciation & Amortization)		6%	23%	14%
Pro Forma Core EBITDA		-	308%	134%
Pro Forma Core Net Income		-	-	442%

Note: 2020 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

1) 2019 financials are shown pro forma for BankMobile's current deposit servicing and expense agreements with Customers Bank; see page 44 for reconciliations to Pro Forma Core Financials
 2) EBITDA is a Non-GAAP financial measure; see page 45 for reconciliations to Non-GAAP financial measures

Financial Summary

Pro Forma Core Financial Metrics



(\$ in millions)	2019 Q3	2020 Q3	YoY Chg %	2019Q3 YTD	2020Q3YTD	YoY Chg %	Commentary
Interchange and card revenue	\$6.7	\$7.4	11%	\$21.8	\$20.1	(8%)	<ul style="list-style-type: none"> Interchange and card revenues declined, despite significant growth in card spend due to \$1mm drop in ATM related revenue and reduced interchange fee rates Deposit servicing fees increased, driven by 25% growth in average deposit balances University fees benefitted from COVID-related services provided to new, non-subscription clients
Deposit servicing fees	4.0	5.8	45%	12.4	15.6	26%	
Account fees	3.0	2.8	(9%)	7.9	8.5	8%	
University fees	1.3	1.3	6%	3.7	4.0	8%	
Other	0.3	0.9	NM	0.7	1.2	77%	
Pro Forma Core Revenues	\$15.2	\$18.2	20%	\$46.5	\$49.4	6%	
Pro Forma Core OpEx (Excl. Depr. & Amort.)	13.9	14.2	2%	48.7	46.9	(4%)	<ul style="list-style-type: none"> 2020 expense levels benefitted from contract optimization initiatives launched in 2019H2 Additional benefits expected to be realized from operating leverage initiatives implemented in October 2020
Pro Forma Core EBITDA	\$1.4	\$4.1	NM	(\$2.3)	\$2.5	NM	
Less: Interest Expense	0.1	0.4	NM	0.1	1.1	NM	<ul style="list-style-type: none"> Interest on debt
Less: Depreciation & Amortization	3.2	2.6	(18%)	6.1	8.8	45%	
Pro Forma Core Pre-Tax Income	(\$2.0)	1.1	NM	(\$8.5)	(\$7.5)	NM	<ul style="list-style-type: none"> Increase in depreciation and amortization expense in 2020 driven by launch of white label products and amortization of capitalized development expenses
Total Serviced Deposits - EoP	\$666	\$944	42%	\$666	\$944	42%	
Total Debit Spend	\$597	\$741	24%	\$1,813	\$2,109	16%	

Source: Company management
Note: Q3'20 financial metrics are preliminary and subject to change
Note: Refer to Reconciliation to Pro Forma Core Financials on page 44; Growth rates over 150% deemed not meaningful – "NM"

Cost Controls and Revenue Growth Drive Operating Leverage

Focus on Expense Control as BMT Initiatives Launch and Exit “Build” Phase



¹⁾ Majority of savings related to reducing costs of variable services. 2020 projected savings of \$10mm calculated by comparing actual costs with projected costs using 2020 account activity and previous agreements and processes

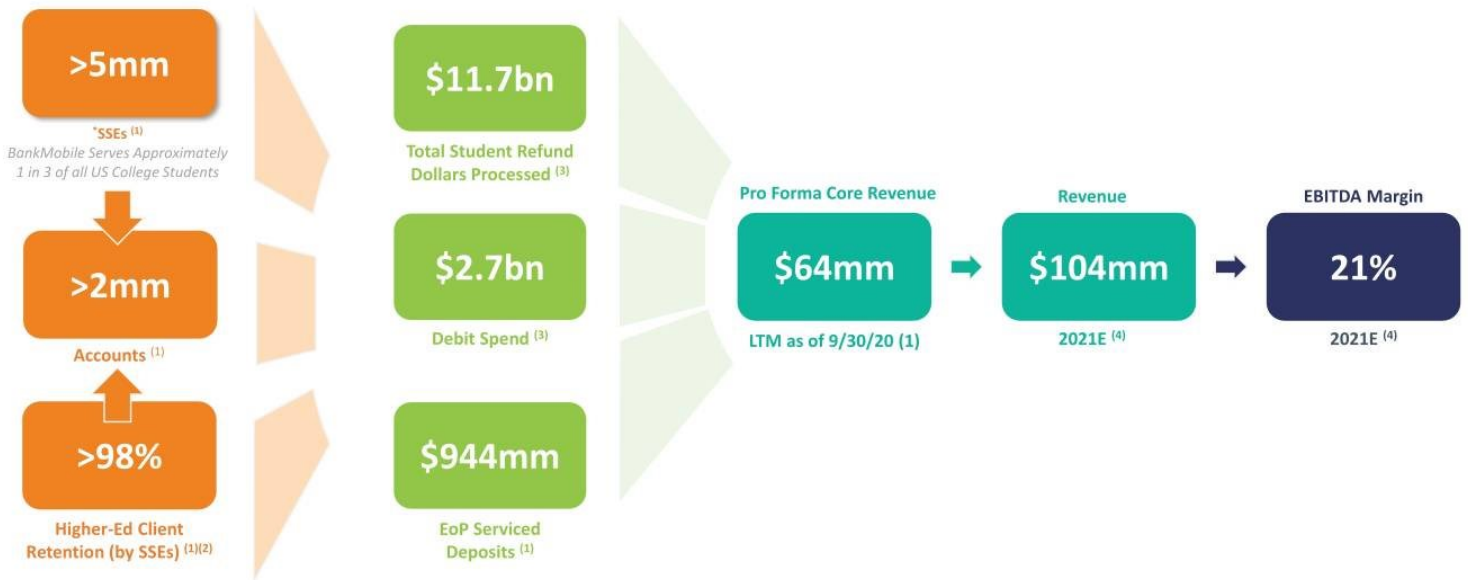
²⁾ Based on 2019 total expenses minus depreciation and amortization

Note: 2019 Pro Forma Revenues



Financial & Operating Highlights

BankMobile (BMT)'s Model has enabled it to establish a highly attractive financial & operating profile



* Signed Student Enrollments ("SSEs")
Source: BankMobile management

1) Preliminary Data as of the period end 9/30/2020. Non-GAAP, see slide 44

2) Represents one minus the annual SSE attrition over beginning of the year SSE count.

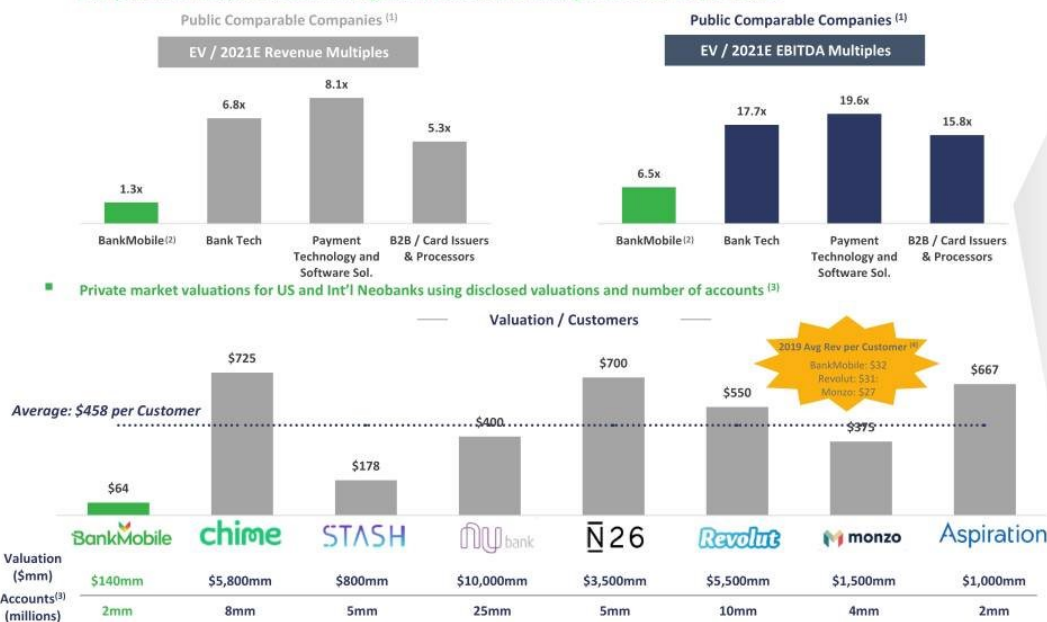
3) Reflects last twelve-month data for the period end 9/30/2020

4) Reflects forecasted full year 2021 data; Forecasted Revenue and EBITDA set forth on "Income Statement History and Forecast" on slide 23 & 33; EBITDA is a Non-GAAP financial measure which can be reconciled on page 45; Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.



Valuation Overview

- Enterprise Value multiples are valued at a significant discount when looking at 2021E EBITDA and revenue



Enterprise Value /	
2021E Rev.	2021E EBITDA
Bank Tech Comparables	
FIS	7.9x
Intuit	9.7x
Fiserv	5.8x
ADP	4.3x
Jack Henry	6.8x
Temenos	9.6x
Q2	11.0x
ACI Worldwide	3.4x
Bottomline Tech	3.9x
Median	6.8x
	17.7x

Payment Technology and Software Solutions Comparables	
PayPal	8.8x
Square	8.6x
Repay	11.2x
Global Payments	8.1x
i3 Verticals	5.5x
Shift4 Payments	2.3x
Paya, Inc.	5.6x
Median	8.1x
	19.6x

B2B / Card Issuers & Processors Comparables	
FleetCor	8.8x
WEX	4.6x
Alliance Data Systems	3.7x
Worldline	5.3x
EML Payments	5.5x
Median	5.3x
	15.8x

Source: Capital IQ & FactSet Research Systems, Inc. Market data as of 10/7/2020

Note: Multiples exclude valuations less than 0.0x and greater than 50.0x. Peer data reflects consensus estimates.

⁽¹⁾ Reflects median values for comparable companies in each respective industry

⁽²⁾ Forecasted Revenue and EBITDA are set forth on "Income Statement History and Forecast" on slide 33; EBITDA is a Non-GAAP financial measure which can be reconciled on page 44

⁽³⁾ FT Partners Research, "The Rise of Challenger Banks", Business Insider, TechCrunch and Bloomberg; References to number of customers is assumed to apply accounts; BMT account data as of 9/30/2020

⁽⁴⁾ See slide 41: 2019 Ending Revenue reported by Monzo and Revolut / Avg # of customers throughout the year. Conversion at 1.29 USD to GBP; <https://ftfex.eu/articles/a-comparison-of-uk-top-three-digital-banks/>



Investment Thesis

Unique Opportunity to Invest in a Premier Brand Positioned for Significant Growth



BankMobile Average Account Performance Comparison



Key Operating Metrics Comparison against Leading UK based Digital Banks

Illustrative Analysis

Highlights

BankMobile compares favorably with both Monzo and Revolut on key metrics

Revolut reported 10mm customers at the end of 2019 and was last valued at \$5.5B

Monzo reported 2.75mm customers as of 2/29/20 and was last valued at \$1.5B

Revenue per Account ⁽¹⁾



EOP Serviced Deposits per Account



Card Rev per Account ⁽²⁾



Valuation per Account ⁽³⁾



¹⁾ Total reported revenue divided by average number of customers throughout the year calculated using beginning and end of year customer counts. Customer counts identified using either disclosed number of accounts or customers.; ²⁾ Reported by Monzo as Net fee and commission income; Reported by Revolut as Card & Interchange; ³⁾ Latest private market valuation divided by number of accounts for Monzo and Revolut; Transaction valuation divided by number of accounts for BankMobile; See Page 41; ⁴⁾ Net of \$10.7mm Fee and Commission Expense
Source: <https://ifted.eu/articles/a-comparison-of-uk-top-three-digital-banks>; Revolut and Monzo Annual Reports; FT Partners Research, "The Rise of Challenger Banks", Business Insider, TechCrunch and Bloomberg;
Note: Exchange Rate of GBP to USD = 1.29 for all Monzo and Revolut data; Monzo data is Fiscal year end Feb 29, 2020 and Revolut data is year end Dec 31, 2019; BankMobile Revenue is pro forma core revenue

Proposed Capitalization and Ownership



Proposed Sources & Uses Analysis

Proposed Sources (\$mm)	
CUBI Rollover Equity ⁽¹⁾	\$54.7
PIPE Proceeds	20.0
Pre-Closing Cash on B/S at MFAC	33.2
Net Debt at Close ⁽²⁾	13.4
BankMobile Excess Cash Net of Reserve Adjustment ⁽³⁾	5.3
Total	\$126.6
Proposed Uses (\$mm)	
Cash - Consideration to Equity ⁽¹⁾⁽⁴⁾	\$31.9
Stock Consideration: \$10.38 per share ⁽¹⁾	54.7
Estimated Transaction Expenses	5.0
Cash to Pro Forma Balance Sheet	10.0
Debt Repayment	11.6
Net Debt at Close ⁽²⁾	13.4
Total	\$126.6

Proposed Equity Capitalization Summary⁽¹⁾

Party	Share Count (millions)	% of Total
MFAC Shareholders ⁽⁵⁾	3.2	28.3%
PIPE Investors ⁽⁶⁾	2.8	25.0%
Shares Issued to CUBI ⁽⁷⁾	5.3	46.7%
Total	11.3	100.0%

Capitalization at Closing

Share Price	\$10.38
Total Shares Outstanding	11.3
BMT Pro Forma Equity Value	\$117.2
NWC Adjustment	(0.9)
Estimated Transaction Expenses	5.0
BankMobile Excess Cash Net of Reserve Adjustment ⁽³⁾	5.3
Adjusted Equity Value	\$126.6
Debt at Close ⁽⁸⁾	28.4
Cash at Close ⁽⁹⁾	(15.0)
Enterprise Value	\$140.0
BMT 2020E Adjusted EBITDA (\$mm) ⁽¹⁰⁾	\$6.3
BMT 2021E EBITDA (\$mm) ⁽¹⁰⁾	\$21.5
BMT 2021E Revenue (\$mm) ⁽¹⁰⁾	\$104.0
EV / 2020E Adjusted EBITDA	22.1x
EV / 2021E EBITDA	6.5x
EV / 2021E Revenue	1.3x

Note: Analysis assumes the full \$33.2 million cash held in the trust account by MFAC related to existing MFAC public stockholders will not be redeemed upon Transaction closing, shares will remain outstanding and cash will be available for use in the Transaction

Note: Net Working Capital at close is \$0.9mm above target level resulting in an upward adjustment to the merger consideration

1) Total non-cash merger consideration to equity includes downward deal value adjustment of \$13.4mm related to sponsor equity adjustments, net working capital adjustments and transaction expenses

2) Estimated at closing 12/31/2020; See page 46 "Reconciliation to Non-GAAP Financial Measures" for closing net debt calculation

3) Cash held by BankMobile in excess of \$5.0mm will serve as additional cash consideration to Customers Bank; Based on estimated cash at closing of \$10.3mm

4) Cash consideration includes \$20.0mm of proceeds related to the PIPE offering (net of \$5.0mm in estimated transaction expenses), \$5.3mm excess cash held by BankMobile at close and an additional \$11.6mm of cash held in escrow in MFAC's trust account

5) Assuming no redemptions for public stockholders

6) Based on total PIPE investment of \$30.0mm and MFAC's share price \$10.38; Includes retained founder shares of 0.7m from initial founder investment; Excludes 3m founder shares subject to vesting and forfeiture unless the stock price reaches \$15 per share for 20 out of 30 days

7) Reflects total non-cash merger consideration to equity, issuance based on MFAC share price of \$10.38

8) Reflects pro forma intercompany debt after partial payoff

9) Includes maximum cash reserve of \$5.0mm held by BankMobile and an estimated \$10.3mm of cash allocated to BankMobile's balance sheet by cash held in the trust account by MFAC

10) Forecasted Revenue, EBITDA and Adjusted EBITDA set forth on "Income Statement History and Forecast" and "Reconciliation to Non-GAAP Financial Measures" on slides 33, 44 and 45, respectively



Reconciliation to Pro Forma Core Financials

(\$ shown in 000s)	2019 Financials						2020 Financials			
	Quarterly Financials				YTD	Full Year	Quarterly Financials			
	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20
Revenues	\$19,811	\$16,995	\$17,900	\$17,601	\$54,706	\$72,307	\$15,758	\$15,431	\$18,307	\$49,496
Operating Expense	18,444	21,129	20,725	19,310	60,298	79,608	19,891	19,144	17,227	56,262
Income Before Taxes & Interest	\$1,367	(\$4,134)	(\$2,825)	(\$1,709)	(\$5,592)	(\$7,301)	(\$4,133)	(\$3,713)	\$1,079	(\$6,767)
Interest Expense	0	0	132	403	132	535	394	399	353	1,146
Pre-Tax Income	\$1,367	(\$4,134)	(\$2,957)	(\$2,112)	(\$5,724)	(\$7,836)	(\$4,527)	(\$4,112)	\$726	(\$7,913)
Taxes	7	7	7	6	21	27	7	7	7	21
Net Income	\$1,360	(\$4,141)	(\$2,964)	(\$2,118)	(\$5,745)	(\$7,863)	(\$4,534)	(\$4,119)	\$719	(\$7,934)

(\$ shown in 000s)	2019 Pro Forma Core Financial Reconciliation						2020 Pro Forma Core Financial Reconciliation			
	Quarterly Financials				YTD	Full Year	Quarterly Financials			
	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20
Revenues	\$19,811	\$16,995	\$17,900	\$17,601	\$54,706	\$72,307	\$15,758	\$15,431	\$18,307	\$49,496
Deposit Servicing Fee Adjustment	(3,131)	(2,437)	(2,665)	(2,736)	(8,234)	(10,970)	0	0	0	0
Fraud Reimbursement Adjustment - Revenue	0	0	0	0	0	0	(123)	120	(96)	(99)
Pro Forma Core Revenues	\$16,680	\$14,558	\$15,235	\$14,865	\$46,472	\$61,337	\$15,635	\$15,551	\$18,211	\$49,397
Operating Expense	18,444	21,129	20,725	19,310	60,298	79,608	19,891	19,144	17,227	56,262
Fraud Reimbursement Adjustment - Expense	(838)	(965)	(2,662)	(188)	(4,465)	(4,653)	(123)	120	(96)	(99)
Merger / Dept of ED Settlement Expenses	0	0	(1,000)	(1,100)	(1,000)	(2,100)	(50)	(25)	(377)	(452)
Pro Forma Core Operating Expenses	\$17,606	\$20,164	\$17,063	\$18,022	\$54,833	\$77,855	\$19,718	\$19,239	\$16,754	\$55,711
Pro Forma Core Income Before Taxes & Interest	(\$926)	(\$5,606)	(\$1,828)	(\$3,158)	(\$8,360)	(\$11,518)	(\$4,083)	(\$3,688)	\$1,456	(\$6,315)
Interest Expense	0	0	132	403	132	535	394	399	353	1,146
Pro Forma Core Pre-Tax Income	(\$926)	(\$5,606)	(\$1,960)	(\$3,561)	(\$8,492)	(\$12,053)	(\$4,477)	(\$4,087)	\$1,103	(\$7,461)
Taxes	7	7	7	6	21	27	7	7	7	21
Pro Forma Core Net Income	(\$933)	(\$5,613)	(\$1,967)	(\$3,567)	(\$8,513)	(\$12,080)	(\$4,484)	(\$4,094)	\$1,096	(\$7,482)

(\$ shown in 000s)	2019 Pro Forma Core EBITDA Reconciliation						2020 Pro Forma Core EBITDA Reconciliation			
	Quarterly Financials				YTD	Full Year	Quarterly Financials			
	Q1' 19	Q2' 19	Q3' 19	Q4' 19	Q3' 19	2019	Q1' 20	Q2' 20	Q3' 20	Q3' 20
Pro Forma Core Pre-Tax Income	(\$926)	(\$5,606)	(\$1,960)	(\$3,561)	(\$8,492)	(\$12,053)	(\$4,477)	(\$4,087)	\$1,103	(\$7,461)
Addback Interest	0	0	132	403	132	535	394	399	353	1,146
Addback of Depreciation & Amortization	1,464	1,442	3,187	3,195	6,093	9,288	3,180	3,045	2,601	8,826
Pro Forma Core EBITDA	\$538	(\$4,164)	\$1,358	\$37	(\$2,267)	(\$2,230)	(\$903)	(\$643)	\$4,057	\$2,511

Source: Company management.
Note: Q3'20 financial metrics are preliminary and subject to change.

Pro Forma Core Adjustments

Revenues and expenses have been presented on a "pro forma core" basis to illustrate past periods as if the current deposit servicing agreement had been in place, and to remove non-recurring, one-time costs for merger expenses and Department of Education settlement.

- 1 Pro Forma adjustment to revenue to reflect BMT's current deposit servicing agreement in all periods, whereby BMT receives of 1.50% for deposit servicing plus 1.50% for NIM Sharing.
- 2 Pro Forma adjustment to revenue to reflect BMT's current deposit servicing agreement in all periods, whereby BMT is reimbursed for operating losses stemming from fraud related transactions. Additionally, fraud reimbursement (and expense) is netted out of revenue (and expense in applicable periods).
- 3 Adjustment to remove non-core/nonrecurring merger and Department of Education settlement expenses related to legacy Higher One business now assumed by BankMobile.
- 4 Pro Forma Core Revenues minus Pro Forma Core Operating Expenses.

Reconciliation to Non-GAAP Financial Measures

(*\$ shown in millions*)

	2019 Pro Forma Core ⁽¹⁾	2020E	2021E	2022E
Pro Forma Core Pre-Tax Income	(\$12.1)	(\$8.1)	\$6.2	\$33.3
Addback of Interest Expense ⁽²⁾	0.5	1.4	0.6	0.3
Addback of Depreciation & Amortization	9.3	13.0	14.7	16.7
Pro Forma Core EBITDA	(\$2.2)	\$6.3	\$21.5	\$50.3
Pro Forma Core EBITDA	(\$2.2)	\$6.3	\$21.5	\$50.3
Pro Forma Core Revenue	61.3	72.4	104.0	144.4
Pro Forma Core EBITDA Margin	(4%)	9%	21%	35%

Source: BankMobile management projections

Note: 2021 – 2022 forecasted figures incorporate additional public company cost upon consummation of the transaction. Forward looking financial projections assume white label business achieves significant forecasted growth. These figures are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management.

- 1) Refer to Reconciliation to Pro Forma Core Financials on page 44.
2) Reflects cost of intercompany debt.

Reconciliation to Non-GAAP Financial Measures (Continued)

	2020E
BankMobile Estimated Debt at Closing	\$40.0
Trust Cash Allocated for Debt Paydown ⁽¹⁾	(11.6)
Pro Forma Estimated Debt at Closing	\$28.4
Beginning BankMobile Cash	\$10.3
Less: BankMobile Excess Cash Used in Cash Consideration ⁽²⁾	(5.3)
Plus: Cash Held in MFAC Trust Allocated to Balance Sheet	10.0
Estimated Closing Cash on Balance Sheet	\$15.0
Pro Forma Estimated Debt at Closing	\$28.4
Less: Estimated Closing Cash on Balance Sheet	15.0
Estimated Net Debt at Close	\$13.4
Pro Forma Core EBITDA	6.3
Net Leverage Ratio (Net Debt / Adjusted EBITDA)	2.1x

Source: BankMobile management projections

1) Assumes \$33.2mm cash held in escrow at MFAC related to existing MFAC investors will not be redeemed upon Transaction closing; Assumes 50% of trust cash in excess of \$10.0mm will serve as proceeds used to partially paydown existing intercompany debt

2) Cash held by BankMobile in excess of \$5.0mm will serve as additional cash consideration to Customers Bank



