SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported): February 24, 2014

CUSTOMERS BANCORP, INC.

(Exact Name of Registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 001-35542 (Commission File Number) 27-2290659 (I.R.S. Employer Identification No.)

1015 Penn Avenue Suite 103 Wyomissing PA 19610

Registrant's telephone number, including area code: (610) 933-2000

None

(Former name or former address, if changed since last report)

 □ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) □ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) □ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) □ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 	he appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General ions A.2. below):
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01. Regulation FD.

Customers Bancorp, Inc. (the "Company") has posted to its website a slide presentation which is attached hereto as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including the exhibit attached hereto, shall not be deemed incorporated by reference into any of the Company's reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including the exhibits attached hereto, shall not be deemed an admission as to the materiality of any information in this report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01.	Financial Statements and Exhibits
(d) Exhibits.	
Exhibit	Description
Exhibit 99.1	Slides

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

CUSTOMERS BANCORP, INC.

By: <u>/s/ Robert E. Wahlman</u> Name: Robert E. Wahlman

Title: Executive Vice President and Chief

Financial Officer

Date:February 24, 2014

EXHIBITS INDEX

Exhibit	Description	
Exhibit 99.1	Slides	





Focused on Delivering Profitable Growth

Investor Presentation

February 2014

NASDAQ: CUBI

Forward Looking Statements



This presentation as well as other written or oral communications made from time to time by us, may contain certain forward-looking information within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. These statements relate to future events or future predictions, including events or predictions relating to our future financial performance, and are generally identifiable by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "plan," "intend," "on condition," "target," "estimates," "preliminary," or "anticipates" or the negative thereof or comparable terminology, or by discussion of strategy or goals or other future events, circumstances or effects. These forward-looking statements regarding future events and circumstances involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, financial condition, performance or achievements to be materially different from any future results, levels of activity, financial condition, performance or achievements expressed or implied by such forward-looking statements. This information is based on various assumptions, estimates or judgments by us that may not prove to be correct.

Important factors to consider and evaluate in such forward-looking statements include:

- availability and adequacy of cash flow to meet our debt service requirements under the notes;
- changes in competitive and market factors might affect our results or operations;
- changes in laws and regulations, including without limitation changes in capital requirements under the Basel III capital proposals;
- changes in our business strategy or an inability to execute our strategy due to the occurrence of unanticipated events;
- our ability to identify potential candidates for, and consummate, acquisition or investment transactions;
- the timing and results of acquisitions or investment transactions;
- our failure to complete any or all of the transactions described herein on the terms currently contemplated;
- local, regional, national, and international economic conditions and events and the impact they may have on us and our customers, including our operations and investments, both in the United States and contemplated in India;
- targeted or estimated returns on assets and equity, growth rates and future asset levels;
- our ability to attract deposits and other sources of liquidity and capital;
- · changes in the financial performance and/or condition of our borrowers, and issuers of securities we hold;
- changes in the level of non-performing and classified assets and charge-offs;
- changes in estimates of future loan loss reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, as well as changes in borrowers' payment behavior and creditworthiness;
- changes in our capital structure resulting from future capital offerings or acquisitions;
- inflation, interest rate, securities market and monetary and foreign currency fluctuations, both in the United States, and internationally, especially in India due to our pending strategic investment
- the effects on our mortgage warehouse lending and retail mortgage businesses of changes in the mortgage origination markets, including changes due to changes in monetary policies, interest rates and the regulation of mortgage originators, services and securitizers;
- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- changes in consumer spending, borrowing and saving habits;
- technological changes;
- our ability to grow, increase market share and control expenses, and maintain sufficient liquidity;

Forwarding Looking Statements cont.



- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- volatility in the credit and equity markets and its effect on the general economy;
- the potential for customer fraud, especially in our mortgage warehouse lending business;
- effects of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- the businesses of the Bank and any acquisition targets, merger partners or strategic investments, and their subsidiaries not integrating successfully or such integration being more difficult, time-consuming or costly than expected;
- our ability to integrate currently contemplated and future acquisition targets and investments may be unsuccessful, or may be more difficult, time-consuming or costly than expected;
- material differences in the actual financial results of merger, acquisition, and investment activities compared with expectations;
- investments in new markets, domestic or foreign, where we have little or no experience;
- the levels of activity and revenue from referrals from contractual or investment arrangements; and
- the liquidity and values of our strategic investments, including foreign strategic investments in India.

These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond our control. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, financial condition, performance or achievements. Accordingly, there can be no assurance that actual results and cash flows will meet our expectations or will not be materially lower than the results, cash flows, or financial condition contemplated in this presentation. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document or, in the case of documents referred to or incorporated by reference, the dates of those documents. We do not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

This presentation is for discussion purposes only, and shall not constitute any offer to sell or the solicitation of an offer to buy any security, nor is it intended to give rise to any legal relationship between Customers Bancorp, Inc. (the "Company") and you or any other person, nor is it a recommendation to buy any securities or enter into any transaction with the Company. The information contained herein is preliminary and material changes to such information may be made at any time. If any offer of securities is made, it shall be made pursuant to a definitive offering memorandum or prospectus ("Offering Memorandum") prepared by or on behalf of the Company, which would contain material information not contained herein and which shall supersede, amend and supplement this information in its entirety.

Any decision to invest in the Company's securities should be made after reviewing an Offering Memorandum, conducting such investigations as the investor deems necessary or appropriate, and consulting the investor's own legal, accounting, tax, and other advisors in order to make an independent determination of the suitability and consequences of an investment in such securities. No offer to purchase securities of the Company will be made or accepted prior to receipt by an investor of an Offering Memorandum and relevant subscription documentation, all of which must be reviewed together with the Company's then-current financial statements and, with respect to the subscription documentation, completed and returned to the Company in its entirety. Unless purchasing in an offering of securities registered pursuant to the Securities Act of 1933, as amended, all investors must be "accredited investors" as defined in the securities laws of the United States before they can invest in the Company.

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timely development and acceptance of new banking products and services and perceived overall value of these products and services by users; volatility in the credit and equity markets and its effect on the general economy; the potential for customer fraud, especially in our mortgage warehouse lending business; effects of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters; the businesses of the Bank and any acquisition targets, merger partners or strategic investments, and their subsidiaries not integrating business; effects of changes in accounting or costly than expected; our ability to integrate currently contemplated and future acquisition targets and investments and investment activities compared with expectations; investments in new markets, donnestic or foreign,, where we have little or no experience; the levels of activity in and revenue from referrals from contractual or investment arrangements; and the liquidity and values of our strategic investments, including foreign strategic investments in India. These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond our expectations or will not be materially lower than the results, cash flows, or financial condition, or relaxed the dates of those documents. We do not undertake any obligation to release publicly any revisions to these forward-looking statements are chievements. Accordingly, there can be no assurance that actual results and cash flows and activity in an interest of the dates of those documents. We do not undertake any obligation to release publicly any revisions to these forward-looking statements or incident the correspondence of this document or to reflect enhance to reflect events or its first death of this document or to reflect enhance to reflect events or its first death of this document or to reflect enha

Investment Proposition



Strong Bank in Attractive Markets

- ~\$4.2 billion asset bank
- Well capitalized at 13% + total risk based capital and 10% + tier 1 leverage
- Target market from Boston to Washington D.C. along interstate 95

Profitability

- ROA of .95% and ROE of 9.49%; eight quarters of record core earnings
- 3.18% net interest margin
- 165% compounded annual growth in core earnings since 2010

Balance Sheet

- Loan mix 1/3 mortgage*, 1/3 commercial and 1/3 multi-family
- 90% compounded annual growth in loans since 2009
- DDA and total deposits compounded annual growth of 111% and 75% respectively since 2009

Credit Quality

- No charge-offs on loans originated after 2009
- 0.43% non-performing assets (non-FDIC covered loans)
- Total reserves to non-performing loans of 153%

Valuation

- Current share price (\$19.67) is 11.7x estimated 2014 earnings, and 10.0x 2015 earnings
- Price/tangible book estimated at 1.2x and 1.1x for 2014 and 2015 respectively

* Includes mortgage warehouse

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Current Company Overview



~\$4.2 bn institution with 18 sales offices with target market from Boston to Washington D.C.

Operating in key Mid-Atlantic and Northeast markets

- New York City area (Westchester County and Manhattan)
- Philadelphia area (Bucks, Berks, Chester, Delaware and Philadelphia Counties in southeastern Pennsylvania and Mercer county in New Jersey)
- Boston area (Operations in Boston and Providence)
- Washington D.C. (Loan production office)

Unique "high-touch, high-tech" value proposition

- Exceptional customer service supported by state-ofthe-art technology
 - 24 hour concierge banking
 - 400,000 free ATM's across the country
 - Leading edge mobile & internet banking
 - Remote check deposits via smart phone
 - Picture bill pay
 - Text banking



Location	No. of Offices	Total Deposits (SM)
Total Montgomery, Delaware & Bucks Counties (PA)	8	\$1,079
Total Berks County (PA)	4	\$548
Total New York & New Jersey	2	\$796

Source: SNL Financial and Company data. Note: Branch proposed in northeastern Philadelphia. *Source: Company Documents.

Execution Timeline



Phase I Acquired Bank Platform

- We join \$270 million asset Customers Bank (FKA New Century Bank)
- Identified existing credit problems, adequately reserved and recapitalized the bank
- Actively worked out very extensive loan problems
- Recruited experienced management team

Phase II Built Strong Foundation

- Enhanced credit and risk management
- Developed infrastructure for organic growth
- Built out warehouse lending platform and doubled deposit and loan portfolio
- Completed acquisitions:
 - ISN Bank (FDIC-assisted)
 - USA Bank (FDIC-assisted)
 - Berkshire Bancorp (Whole bank)

Phase III Leveraging Infrastructure

- Recruited proven lending teams
- Built out Commercial and Multifamily lending platforms
- De Novo expansion; 4-6 sales offices or teams added each year
- Continued to show strong loan and deposit growth
- <u>~</u>10%+ ROE; ~1% ROA
- \$5 to \$6 billion asset bank by end of 2015

2009

Assets: \$350M Equity: \$22M 2010

Assets: \$1.4B Equity: \$105M 2011

Assets: \$2.1B Equity: \$148M <u>2012 –2013</u>

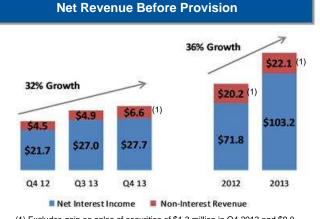
Assets: <u>~</u>\$4.2B Equity: <u>~</u>\$400M

2013 Revenue Growth and Strong Credit Quality Results in Record Earnings



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	Q4 12	Q3 13	Q4 13	2012	2013
Net Interest Income Available					
to Common Shareholders	\$7.6	\$8.3	\$9.0	\$23.8	\$32.7
Diluted EPS	\$0.40	\$0.33	\$0.36	\$1.73	\$1.43
NIM	3.20%	3.15%	3.07%	3.26%	3.18%
ROAA	1.06%	0.90%	0.93%	1.02%	0.95%
ROAE	11.32%	8.56%	9.10%	12.69%	9.49%
Reserves to NPL's	106.50%	157.60%	152.90%	106.50%	152,909

- Q4 2013 net income of \$9.0 million is up 19% over 4Q 2012 mainly due to net interest income fueled by net loan growth while maintaining high credit quality and also growing low cost core deposits throughout the year
- Net interest income before provision was \$103.2 million in 2013 an increase of 44% compared to 2012
- Non interest income increased \$3.1 million to \$7.9 million in 4Q 2013 largely due to mortgage banking revenue of \$1.1 million and securities gains of \$1.3 million
- Non-covered NPL's as a percentage of total noncovered NPL's was 0.43% in 4Q 2013 compared to 0.84% in 4Q 2012



(1) Excludes gain on sales of securities of \$1.3 million in Q4 2013 and \$9.0 million in 2012





Disciplined Model for Superior Shareholder Value Creation

- Build tangible book value per share each quarter via earnings
- Strong organic revenue growth + efficient, scalable infrastructure result in sustainable double digit EPS growth
- A clear and simple risk management driven business strategy
- Above average ROAA and ROAE
- Proven management team

Lending Strategy -Local Lending Plus Specialty Niche



Commercial Lending

Small Business

- Target companies with less than \$5.0 million annual revenue
- Loans (incl. SBA loans) originated by branch network and specialist small business relationship managers

Commercial Banking

- Target companies with up to \$100 million annual revenues
- Very experienced teams

Multifamily & CRE

- Focus Markets: New York & Philadelphia MSAs
- Average Loan Size: \$7.0 million

Specialty Lending

Banking for Mortgage Companies

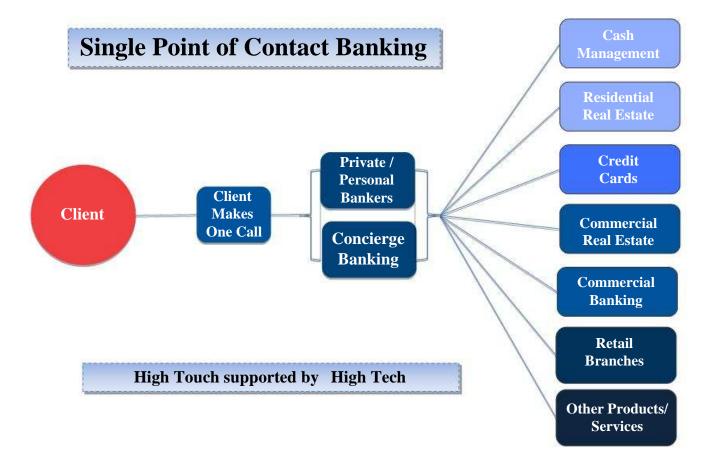
- Diversify earning assets and revenue stream
- Lower interest rate and credit risk line of business

Mortgage Banking

- Become experts at refinancing and helping customers buy homes
- Diversified revenue source

Customers Bank Advantage



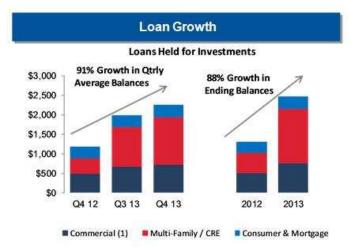


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Single Point of Contact Pays off in Strong Loan and Deposit Growth



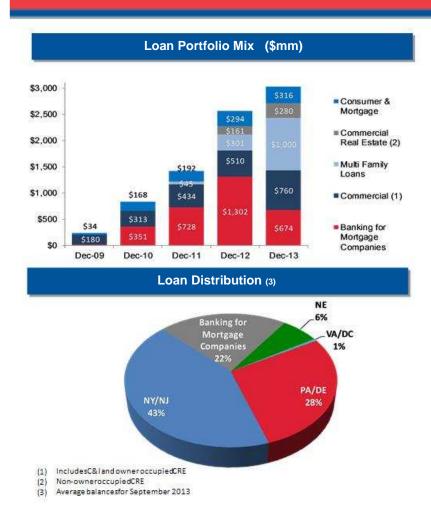
- Overcame a \$700 million decrease in 2013 from the banking for mortgage companies loans held for sale with growth in multi family/CRE loans of \$860 million and commercial and industrial loans growth of \$265 million in 2013
- New Banking teams in New England and New York combined contributed \$265.6 million of loan growth in 2013
 - Expectation is to grow each of the New England and New York markets to \$1.0 billion in the next 5 years
 - Single point of contact
 - The banking group is completely responsible for the customer (no passing off to other departments)
 - High Touch supported by High Tech



(1) Includes C&I and owner occupied CRE

Strong Loan Portfolio Growth





High Growth With Strong Credit Quality

- High credit quality results from Customers' underwriting standards and conservative loan mix
- Centralized credit committee approval for all loans
 - Average C&I loan < \$2.0 million
 - Average Multi-family loans < \$5 million; concentrated in New York City
 - o ~90 strong warehouse clients
 - All loans are secured
 - All loans are stress tested for higher rates and a slower economy
- Banking for Mortgage companies loans structured as repurchase agreements are classified as loans held for sale
- No losses on loans originated since new management team took over

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Deposit Strategy – High Touch, High Tech



Organic deposit growth goals of 20%+ a year

Concierge Banking

- Takes banker to the customer's home or office, 12 hours a day, 7 days a week
- Appointment banking approach
- Customer access to private bankers
- "Virtual Branches" out of sales offices

Sales Force

- Experienced bankers who own a portfolio of customers
- Customer acquisition & retention strongly incentivized

Pricing

- Low cost banking model allows for more pricing flexibility
- Significantly lower overhead costs vs. a traditional branch
- Pricing/profitability measured across relationship

Technology

- Implementation of technology suite allows for unique product offerings:
 - Remote account opening & deposit capture
 - Internet/mobile banking
 - Free ATM
 deployment in
 U.S.

Goal: All-in cost less than wholesale funding cost over the long-term

Cost of Funds

Plus: Branch Operating Expense

Less: Fees

= All-in Cost < Competitors

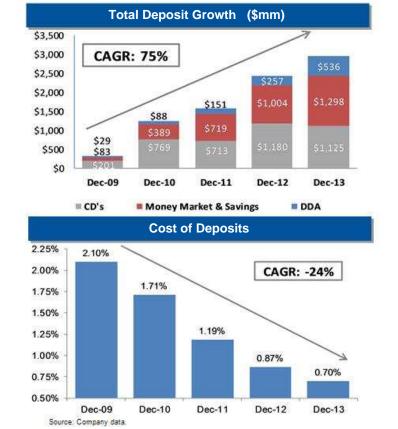
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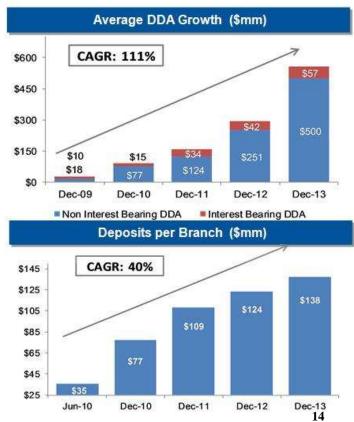
Deposit Strategy – High Touch, High Tech Organic deposit growth goals of 20%+ a year Concierge Banking Takes banker to the customer's home or office, 12 hours a day, 7 days a week Appointment banking approach Customer access to private bankers "Virtual Branches" out of sales offices Sales Force Experienced bankers who own a portfolio of customers Customer acquisition & retention strongly incentivized Pricing Low cost banking model allows for more pricing flexibility Significantly lower overhead costs vs. a traditional branch Pricing profitability measured across relat ionship Technology Implementation of technology suite allows for unique product offerings: Remote account opening & deposit capture Internet/mobile banking Free ATM deployment in U.S. Goal: All-in cost less than wholesale funding cost over the long-term Plus: Branch Operating Expense Less: Fees = All-in Cost < Competitors

Deposits: Organic Growth With Controlled Costs



Customers strategies of single point of contact and recruiting known teams in target markets produce rapid deposit growth with low total cost

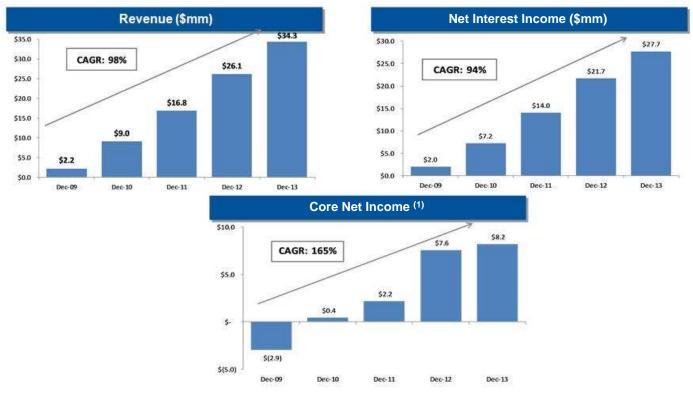




Results in Disciplined & Profitable Growth



• Strategy execution has produced superior growth in revenues and earnings

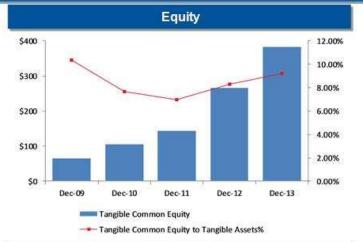


Source: SNL Financial and Company data.

(1) Core income, on a diluted per-share basis is net income before extraordinary items, less the after-tax portion of income from investment gains and nonrecurring items. CAGR calculated from Dec-10 to Mar-

Strong Capital Levels Enable Growth





- Strong capital enables asset and deposit growth
- Customers raised \$200+ million of equity capital in past 18 months at book value or better
- Current capital levels will provide for over \$1.0 billion of growth (assumes risk weighted assets are 90% of total assets)



- Customers is targeting 11% Total Risk Based Capital floor and 7% Leverage ratio (regulatory requirement for well capitalized is10% and 5% respectively)
- ROAE target is 10% or greater

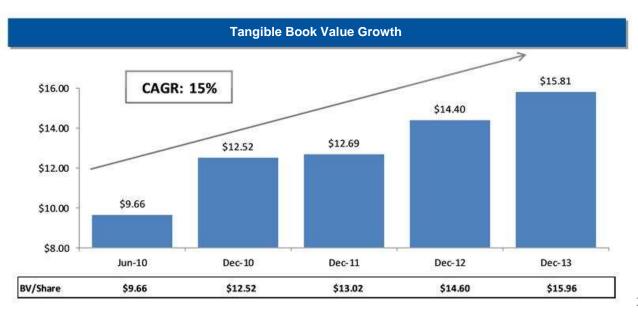
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*Total risk based capital is an estimate pending final call report

Strong Growth Provides for Shareholder Value Creation



- Per share tangible book value up 34% since December 2010
- Focused on continuous growth of TBV aligns executive management compensation with shareholder value creation
- Strategies and key decisions are framed by estimated effect on per share TBV
- Customers growth strategy is directed to increasing earnings per share and TBV per share



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Highly Experienced Management Team



Name	Title	Years of Banking Experience	Background	
Jay S. Sidhu	Chairman & CEO	35	Chairman and CEO of Sovereign Bank & Sovereign Bancorp, Inc.	
Richard A. Ehst	President & COO	44	EVP, Commercial Middle Market, Regional President (Berks County) and Corporate Communications at Sovereign Bank	Managing Director of
Robert E. Wahlman, CPA	Chief Financial Officer	32	CFO of Doral Financial and Merrill Lynch Banks; various roles at Bank Or	ne, US GAO and KPMC
Steve Issa	EVP, New England Market President, Regional Chief Lending Officer	36	EVP, Managing Director of Commercial and Specialty Lending at Flagsta	r and Sovereign Bank.
George Maroulis	EVP, Head of Private & Commercial Banking - NY	21	Group Director and SVP at Signature Bank; various positions at Citibank America's Global Commercial & Investment Bank	and Fleet/Bank of
Timothy D. Romig	EVP, Regional Chief Lending Officer	27	SVP and Regional Executive for Commercial Lending (Berks and Montgo Financial; SVP at Keystone	mery County), VIST
Ken Keiser	EVP, Director CRE and Multi-Family Housing Lending	35	SVP and Market Manager, Mid-Atlantic CRE Lending at Sovereign Bank; SVP & Senior Real Estate Officer, Allfirst Bank	
Glenn Hedde	EVP, President Mortgage for Banking Companies	24	President of Commercial Operations at Popular Warehouse Lending, LLC; various positions GE Capital Mortgage Services and PNC Bank	
Warren Taylor	EVP, President Community Banking	29	Division President at Sovereign Bank, responsible for retail banking in various markets in southeastern PA and central and southern NJ	
James Collins	EVP, Chief Administrative Officer	20	Various positions at Sovereign including Director of Small Business Bank	sing
Thomas Jastrem	EVP, Chief Credit Officer	33	Various positions at First Union Bank and First Fidelity Bank	
Robert B. White	EVP, President Special Assets Group	24	President RBW Financial Consulting; various positions at Citizens Bank and GE Capital	
Glenn Yeager	EVP, General Counsel	34	Private practice financial services law firm. Senior Counsel Meridian Ban	corp, Inc.
Mary Lou Scalese	SVP, Chief Risk Officer	35	Chief Auditor at Sovereign Bank	18

Key Financial Targets for the Next 3-5 Years Sustamers Bancorp, Inc.

•	Focus	in	future	vears

•	Single point of contact model - "High touch supported by
	high tech"

- Superior credit quality
- Above average organic growth
- Expense management
- Earnings per share growth estimated at ~ 17% year over year
 - Assumes no additional common shares are issued during 2014 or 2015
- Expecting banking for mortgage companies balances to remain flat and continue to shrink as a percentage of total assets
- Strategically aligned technology partners
 - Core Banking Platform Fiserv
 - Mobile Banking Platform Malauzai
- Unique branch model
 - 24 hours concierge bankers
 - All-In-Cost (interest expense + operating cost)
 - Alternative channels emerging in our model
 - Use of technology to reduce branch traffic

Criteria	3 -5 Year Targets
Return on Assets	1% or greater
Return on Equity	12% or greater
Net Interest Margin	~ 3%
EPS	15% annual compounded growth
Efficiency Ratio	~ 40% *

Year	EPS Expectations
2014 EPS	\$1.65 - \$1.70
2015 EPS	\$1.95 - \$2.00

^{*}Efficiency ratio = non-interest expenses/(net interest income + non-interest income - securities gains)

BankMobile









Summary



- Strong high performing ~\$4.2 billion bank with significant growth opportunities
- "High touch, high tech" processes and technologies result in superior growth, returns and efficiencies
- Shareholder value results from the combination of increasing tangible book value with strong and consistent earnings growth
- Attractive risk-reward: growing several times faster than industry average but trading at a significant discount to peers
- Experienced management team delivers with strong results
 - Ranked #1 overall by Bank Director Magazine in the 2013 Growth Leader Rankings

Comparison - Signature Bank SBNY



Highly successfully bank with similar banking model

Signature Bank SBNY		Customers Bancorp CUBI		
Asset Size / Growth		Asset Size / Growth		
Total Assets (MRQ)	\$21.0 billion	Total Assets (MRQ)	\$4.2 billion	
5 yr CAGR Deposits	26%	4 yr CAGR Deposits	75%	
TCE / TA Ratio	8.4%	TCE / TA Ratio	9.9%	
CRE & Multi Family / Assets	43%	CRE & Multi Family / Assets	31%	
Loans Held For Sale / Assets	3%	Loans Held For Sale/ Assets	18%	
Credit Quality		Credit Quality		
NPA / TA	0.39%	NPA/TA	0.45% (1)	
NPL / Loans	0.61%	NPL / Loans	0.43% (1)	
Reserve / Loans HFI	1.05%	Reserve / Loans HFI	0.97% (1)	
Profitability		Profitability		
ROAA	1.18%	ROAA	0.93%	
ROAE	13.88%	ROAE	9.10%	
Efficiency Ratio	35.81%	Efficiency Ratio	64.95%	
Net Interest Margin	3.35%	Net Interest Margin	3.07%	
<u>Valuation</u>		Valuation		
2013 Consensus P/E	19.8 x	2013 Actual P/E	14.3 x	
2014 Consensus P/E	18.1 x	2014 Guidance P/E	11.7 x	
Price / LTM EPS	20.4 x	Price / LTM EPS	13.8 x	
Price / Tangible Book	2.5 x	Price / Tangible Book	1.3 x	
Source: SNL Data & Company Documents as of:		Customers Bancorp data as of December 31, 2 (1) NPL/NPA/Reserve data based on non-cover		

Comparison: Texas Capital Bancshares TCB *** Cap

Highly successfully bank with similar banking model

	shares TCBI	Customers Banc	OIP CODI
Asset Size / Growth		Asset Size / Growth	
Total Assets (MRQ)	\$10.8 billion	Total Assets (MRQ)	\$4.2 billion
5 yr CAGR Deposits	18%	4 yr CAGR Deposits	75%
TCE / TA Ratio	8.3%	TCE / TA Ratio	9.9%
CRE & Multi Family / Assets	22%	CRE & Multi Family / Assets	31%
Loans Held For Sale / Assets	28%	Loans Held For Sale/ Assets	18%
Credit Quality		Credit Quality	
NPA / TA	0.49%	NPA / TA	0.45% (1)
NPL / Loans	0.39%	NPL / Loans	0.43% (1)
Reserve / Loans HFI	1.04%	Reserve / Loans HFI	0.97% (1)
Profitability		Profitability	
ROAA	1.26%	ROAA	0.93%
ROAE	12.80%	ROAE	9.10%
Efficiency Ratio	52.83%	Efficiency Ratio	64.95%
Net Interest Margin	4.21%	Net Interest Margin	3.07%
Valuation		<u>Valuation</u>	
2013 Consensus P/E	14.5 x	2013 Actual P/E	14.3 x
2014 Consensus P/E	13.7 x	2014 Guidance P/E	11.7 x
Price / LTM EPS	16.3 x	Price / LTM EPS	13.8 x
Price / Tangible Book	2.1 x	Price / Tangible Book	1.3 x

Source: SNL Data & Company Documents as of September 30, 2013

(1) NPL/NPA/Reserve data based on non-covered loans only

Peer Group Comparison



6				High	Perform	ance R	egiona	al Peers							
Name			MRQ P	rofitability		0	Capit	alization		Asset	Quality	Market Trading			
	State	Assets (\$MM)	Core ROAA	Core ROAE	Effic. Ratio	TCE/TCA	Tier 1 Ratio	Leverage Ratio	Total Capital Ratio	NPA's/ Assets (1)	Reserves/ NPL's	Market Cap (\$MM)	Price/TBV	Price/LTM EPS	
Independent Bank Corp.	MA	\$6,099	0.95%	9.94%	64.9%	6.9%	10.6%	8.6%	12.4%	1.2%	81.2%	\$931.2	2.28 x	17.9 x	
Berkshire Hills Bancorp, Inc.	MA	\$5,673	0.78%	6.31%	62.8%	7.5%	10.0%	8.0%	11.6%	0.7%	95.2%	\$682.7	1.68 x	16.5 x	
Tompkins Financial Corporation	NY	\$5,003	1.12%	12.41%	66.4%	7.1%	NA	8.5%	13.4%	0.9%	72.8%	\$758.0	2.17 x	14.9 x	
S&T Bancorp, Inc.	PA	\$4,533	1.04%	8.47%	62.7%	8.6%	12.4%	9.8%	14.4%	1.4%	75.0%	\$752.7	NA	14.9 x	
Sandy Spring Bancorp, Inc.	MD	\$4,106	0.97%	8.02%	63.4%	10.3%	14.4%	11.3%	15.7%	1.0%	96.8%	\$704.5	1.7 x	15.9 x	
Dime Community Bancshares, Inc.	NY	\$4,028	1.03%	9.62%	47.4%	9.6%	12.6%	9.5%	13.4%	0.8%	64.7%	\$621.2	1.64 x	13,8 x	
Eagle Bancorp, Inc.	MD	\$3,772	1.35%	12.34%	49.8%	8.9%	11.5%	10.9%	13.0%	0.9%	165.7%	\$792.9	2.37 x	17.4 x	
Washington Trust Bancorp, Inc.	RI	\$3,189	1.31%	12.71%	59.6%	8.5%	12.1%	9.4%	13.3%	1.4%	63.3%	\$618.4	2.32 x	17.2 x	
Oritani Financial Corp.	NJ	\$2,942	1.40%	7.56%	38.9%	17.7%	19.9%	14.5%	21.1%	0.9%	139.9%	\$733.6	1.41 x	16.5 x	
Camden National Corporation	ME	\$2,604	0.74%	8.04%	64.6%	7.1%	15.2%	9.4%	16.5%	1,2%	77.3%	\$317.1	1.74 x	14.1 x	
First of Long Island Corporation	NY	\$2,400	0.87%	10.16%	52.4%	8.6%	15.8%	8.6%	17.0%	0.2%	413.9%	\$391.9	1.9 x	18.5 x	
Univest Corporation of Pennsylvania	PA	\$2,192	0.84%	6.72%	72.5%	10.0%	12.6%	10.9%	13.9%	1.5%	78.6%	\$336.8	NA	16.3 x	
Arrow Financial Corporation	NY	\$2,164	1.08%	12.69%	58.2%	7.8%	14.7%	9.2%	15.8%	0.3%	202.7%	\$330.6	1.98 x	15 x	
Bryn Mawr Bank Corporation	PA	\$2,062	1.37%	12.74%	62.8%	8.8%	11.6%	9.3%	12.6%	0.9%	87.1%	\$412.0	2.32 x	16.8 x	
Median		\$3,480	1.04%	9.8%	62.8%	8.6%	12.6%	9.4%	13.7%	0.9%	84.2%	\$652.0	1.74 x	16.3 x	
Customers Bancorp, Inc.	PA	\$4,153	0.86%	8.4%	63.4%	9.2%	12.4%	10.1%	13.2%	0.5%	1.5%	\$495.6	1.29 x	14.3 x	

Source: SNL Financial, Company documents. Market data as of 12/31/13. Consists of Northeast and Mid-Atlantic banks and thrifts with assets between \$2.0 billion and \$6.0 billion and most recent quarter core ROAA greater than 90bps. Excludes merger targets and MHCs.

(1) Customers Bancorp NPAs/Assets calculated as non-covered NPAs divided by total assets. Non-covered NPAs excludes accruing TDRs and loans 90+ days past due and still accruing.



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Appendix



Balance Sheet



CONSOLIDATED BALANCE SHEET - UNAUDITED (Dollars in thousands)

	De	cember 31, 2013	Se	otember 30, 2013	December 31, 2012		
ASSETS	£0.						
Cash and due from banks	\$	59,339	\$	88,332	\$	12,908	
Interest earning deposits		173,729	_	167,321	_	173,108	
Cash and cash equivalents		233,068		255,653		186,016	
Investment securities available for sale, at fair value		497,573		497,566		129,093	
Loans held for sale		747,593		917,939		1,439,889	
Loans receivable not covered by Loss Sharing Agreements with the FDIC		2,398,353		2,018,532		1,216,941	
Loans receivable covered under Loss Sharing Agreements with the FDIC		66,725		81,255		107,526	
Allowance for loan losses	7_	(23,998)	_	(26,800)	_	(25,837)	
Total loans receivable, net (excluding loans held for sale)		2,441,080		2,072,987		1,298,630	
FHLB, Federal Reserve Bank, and other stock		42,424		19,113		30,163	
Accrued interest receivable		8,362		7,866		5,790	
FDIC loss sharing receivable		10,046		11,038		12,343	
Bank premises and equipment, net		11,625		11,055		9,672	
Bank-owned life insurance		104,433		85,991		56,191	
Other real estate owned		12,265		13,601		8,114	
Goodwill and other intangibles		3,676		3,680		3,689	
Other assets		41,028	==	28,623		21,644	
Total assets	\$	4,153,173	\$	3,925,112	\$	3,201,234	
LIABILITIES AND SHAREHOLDERS' EQUITY							
Demand, non-interest bearing	\$	478,103	\$	671,211	\$	219,687	
Interest Bearing Deposits	20000	2,481,819		2,572,101	200711	2,221,131	
Total deposits	28	2,959,922	01	3,243,312		2,440,818	
Federal funds purchased		13,000		2 0		5,000	
Other borrowings		771,750		237,250		473,000	
Accrued interest payable and other liabilities		21,878		55,665		12,941	
Total liabilities	55. 55.	3,766,550	-	3,536,227		2,931,759	
Common stock		24,756		24,742		18,507	
Additional paid in capital		307,231		306,183		212,090	
Retained earnings		71,008		61,997		38,314	
Accumulated other comprehensive (loss) income		(8,118)		(3,537)		1,064	
Cost of treasury stock		(8,254)		(500)		(500)	
Total shareholders' equity		386,623		388,885		269,475	
Total liabilities & shareholders' equity	\$	4,153,173	\$	3,925,112	\$	3,201,234	

Income Statement



CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITE	D									
(Dollars in thousands, except per share data)										
		Q4		Q3	Q4			Full Year		Full Year
niation would not	3 —	2013		2013		2012		2013		2012
Interest income:	S				4	44.000	776	201.440	40	40.000
Loans held for sale	3	6,604	5	9,495	\$	11,837	\$	38,140	\$	15,950
Loans receivable, including fees Investment securities		24,801		22,485 1,423		14,550 731		82,580		70,510 6,731
Other		2,980		1,423		127		6,314 482		352
Total interest income		34,497	_	33,551	-	27,245		127,516		93,543
nterest expense:										
Deposits		5,279		5,470		5,389		21,020		21,076
Federal funds purchased		2		20		2		101		10
Other borrowings		1,522		1,057		189		3,180		675
Total interest expense	_	6,803	_	6,547	-	5,580		24,301	_	21,761
			_		-		-			
Net interest income		27,694		27,004		21,665		103,215		71,782
Provision for loan losses		(512)	_	750	-	1,567	-	2,236	-	14,270
Net interest income after provision for loan losses	-	28,206	-	26,254	-	20,098	-	100,979	-	57,512
Non-interest income:										
Deposit fees		187		198		124		675		481
Mortgage warehouse transactional fees		2,335		3,090		3,461		12,962		12,289
Bank-owned life insurance income		824		615		385		2,482		1,332
Gain on sale of investment securities		1,274				12		1,274		9,017
Mortgage banking income		1,142		15		XI.		1,142		4.0
Gain/(loss) on sale of SBA loans		450		(6)		89		852		357
Other		1,703	_	958	١	365		3,956		5,753
Total non-interest income		7,915		4,855		4,436		23,343		29,229
Non-interest expense:										
Salaries and employee benefits		10,625		8,963		6,773		35,493		23,846
Occupancy		2,520		2,289		1,879		8,829		6,816
Technology, communication and bank operations		1,307		1,121		769		4,330		2,805
Advertising and promotion		301		450		373		1,274		1,219
Professional services		2,399		1,191		995		5,548		3,468
FDIC assessments, taxes, and regulatory fees		2,058		1,105		832		5,568		3,037
Other real estate owned expense(income)		403		401		(624)		1,365		(85
Loan workout expenses		570		928		723		2,245		2,243
Merger related expenses		132		86		63		352		90
Stock offering expenses		*		- 3		*		7200		1,437
Loss contingency						*		2,000		
Other	-	1,986	-	1,813	-	1,662	_	7,020	-	5,775
Total non-interest expense		22,301	_	18,347	_	13,445	_	74,024	_	50,651
Income before tax expense		13,820		12,762		11,089		50,298		36,090
Income tax expense		4,810	_	4,494	-	3,521	2.5	17,604	8_	12,272
Net income	5	9,010	5	8,268	5	7,568	5	32,694	\$	23,818
Basic earnings per share	s	0.37	\$	0.34	\$	0.41	\$	1.47	\$	1.78
Diluted earnings per share		0.36		0.33	87.	0.40		1.43	120	1.73

Net Interest Margin



(Dollars in thousands)			V2005 15 (Fig. 2007 6 0 10 10 10 10 10 10 10 10 10 10 10 10 1	2017 U 1917 E 1217		
	F	2013	Three Months	Ended D	ecember 31, 2012	
	99	2013	Average yield	.0	LUIL	Average yield
	Ave	rage Balance	or cost (%)	Ave	rage Balance	or cost (%)
Assets	LLINUSSE		JOICHA BUTTONISC	2,745050		Description (Control
Interest earning deposits	\$	177,222	0.25%	\$	202,176	0.25%
Investment securities		479,511	2.49%		129,960	2.25%
Loans held for sale		706,899	3.71%		1,235,067	3.81%
Loans		2,255,932	4.36%		1,160,523	4.99%
Less: Allowance for loan losses		(26,630)			(25,617)	
Total interest earning assets		3,592,934	3.81%		2,702,109	4.01%
Non-interest earning assets		242,660			127,063	
Total assets	\$	3,835,594		\$	2,829,172	
Liabilities						
Interest checking	\$	54,668	0.77%	\$	41,285	0.45%
Money market		1,229,007	0.64%		979,648	0.69%
Other savings		31,626	0.42%		22,372	0.50%
Certificates of deposit		1,201,791	1.04%	1	1,162,063	1.24%
Total interest bearing deposits		2,517,092	0.83%		2,205,368	0.97%
Other borrowings		338,465	1.79%		105,799	0.72%
Total interest bearing liabilities		2,855,557	0.95%	1/2	2,311,167	0.96%
Non-interest bearing deposits		572,865		170	245,881	
Total deposits & borrowings		3,428,422	0.79%		2,557,048	0.87%
Other non-interest bearing liabilities		14,407			6,301	
Total liabilities		3,442,829		1	2,563,349	
Shareholders' equity		392,765			265,823	
Total liabilities and shareholders' equity	\$	3,835,594	6	\$	2,829,172	
Net interest margin			3.06%			3.19%
Net interest margin tax equivalent			3.07%			3.20%

Asset Quality



Asset Quality as of December 31, 2013

(Dollars in thousands)

Loan Type	Total Loans	Non Accru	al	Other Real Estate Owned	P	Non erforming Assets (NPA's)	fc	owance or loan losses	0.000	edit ark		ash serve	C	Total Credit serves	NPA's/ Total Loans	Total Reserves to Total NPA's
Pre September 2009 Originated Loans							Ī.,									
Legacy	\$ 74,344	\$ 9,46		\$ 3,754	\$	13,222	\$	2,386	\$	-	\$		\$	2,386	17.79%	18.05%
Troubled debt restructurings (TDR's)	1,692	7				714		56						56	42.20%	7.84%
Total Pre September 2009 Originated Loans	76,036	10,18	2	3,754		13,936	_	2,442		•		- 5		2,442	18.33%	17.52%
Originated Loans (Post 2009)																
Banking for Mortgage Companies	4,743			-		#3		36						36	0.00%	0.00%
Manufactured Housing	4,179			2		2		84						84	0.00%	0.00%
Commercial	801,229	51	1	3		511		5,936						5,936	0.06%	1161.64%
MultiFamily	1,056,696			-		-		4,227						4,227	0.00%	0.00%
Consumer/ Mortgage	118,742	-		-		-		457						457	0.00%	0.00%
Total Originated Loans	1,985,589	51	1	- 2		511		10,740		Ÿ		100		10,740	0.03%	2101.76%
Acquired Loans																
Berkshire	11,832	2.37	3	1,201		3,574		510						510	30.21%	14.27%
Total FDIC (covered and non covered)	42,265	5,64	9	6,953		12,602		924						924	29.82%	7.33%
Manufactured Housing	128,155	15	0	356		356		-				3,086		3,086	0.28%	868.04%
Flagstar (Commercial)	139,582	-				-		~							0.00%	0.00%
TDR's	2,929	44	7	- 84		447		135						135	15.26%	30.20%
Total Acquired Loans	324,763	8,46	9	8,510		16,979		1,569				3,086		4,655	5.23%	27.42%
Acquired Purchased Credit Impaired Loans																
Berkshire	50,329			-				4,241	(2	2,161)				2,080	0.00%	0.00%
Total FDIC - Covered	24,475			2		- 2		4,476		(49)				4,427	0.00%	0.00%
Manufactured Housing 2011	5,478	2		-		<u> </u>		530	22	4,423				4,953	0.00%	0.00%
Total Acquired Purchased Credit Impaired Loans	80,282			*		- 80		9,247	- 1	2,213		*		11,460	0.00%	0.00%
Unamortized fees/discounts	(1,592)														0.00%	0.00%
Total Loans Held for Investment	2,465,078	19,16	2	12,264		31,426		23,998		2,213	1	3,086		29,297	1.27%	93.23%
Total Loans Held for Sale	747,593					50		17				- 2		050	0.00%	0.00%
Total Portfolio	\$ 3,212,671	\$ 19,16	2	\$ 12,264	\$	31,426	\$	23,998	\$ 2	2,213	\$	3,086	\$	29,297	0.98%	93.23%