SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported): May 5, 2014

CUSTOMERS BANCORP, INC.

(Exact Name of Registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 001-35542 (Commission File Number) 27-2290659 (I.R.S. Employer Identification No.)

1015 Penn Avenue Suite 103 Wyomissing PA 19610

Registrant's telephone number, including area code: (610) 933-2000

 $\label{eq:None} None \\ (Former name or former address, if changed since last report)$

the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see Instructions A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01. Regulation FD.

Customers Bancorp, Inc. (the "Company") has posted to its website a slide presentation which is attached hereto as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including the exhibit attached hereto, shall not be deemed incorporated by reference into any of the Company's reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including the exhibits attached hereto, shall not be deemed an admission as to the materiality of any information in this report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item 9.01.	Financial Statements and Exhibits
(d) Exhibits.	
Exhibit	Description
Exhibit 99.1	Slides

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

CUSTOMERS BANCORP, INC.

By: /s/ Robert E. Wahlman

Name: Robert E. Wahlman

Title: Executive Vice President and Chief Financial Officer

Date: May 5, 2014

EXHIBITS INDEX

Exhibit 99.1	Description
Exhibit 99.1	Slides





Highly Focused, Low Risk, High Growth Bank Holding Company

Investor Presentation

May 2014

NASDAQ: CUBI

Forward Looking Statements



This presentation as well as other written or oral communications made from time to time by us, may contain certain forward-looking information within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. These statements relate to future events or future predictions, including events or predictions relating to our future financial performance, and are generally identifiable by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "plan," "intend," "on condition," "target," "estimates," "preliminary," or "anticipates" or the negative thereof or comparable terminology, or by discussion of strategy or goals or other future events, circumstances or effects. These forward-looking statements regarding future events and circumstances involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, financial condition, performance or achievements to be materially different from any future results, levels of activity, financial condition, performance or achievements expressed or implied by such forward-looking statements. This information is based on various assumptions, estimates or judgments by us that may not prove to be correct.

Important factors to consider and evaluate in such forward-looking statements include:

- availability and adequacy of cash flow to meet our debt service requirements under the notes;
- changes in competitive and market factors might affect our results or operations;
- changes in laws and regulations, including without limitation changes in capital requirements under the Basel III capital proposals;
- changes in our business strategy or an inability to execute our strategy due to the occurrence of unanticipated events;
- our ability to identify potential candidates for, and consummate, acquisition or investment transactions;
- the timing and results of acquisitions or investment transactions;
- our failure to complete any or all of the transactions described herein on the terms currently contemplated;
- local, regional, national, and international economic conditions and events and the impact they may have on us and our customers, including our operations and investments, both in the United States and contemplated in India;
- targeted or estimated returns on assets and equity, growth rates and future asset levels;
- our ability to attract deposits and other sources of liquidity and capital;
- changes in the financial performance and/or condition of our borrowers, and issuers of securities we hold;
- changes in the level of non-performing and classified assets and charge-offs;
- changes in estimates of future loan loss reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, as well
 as changes in borrowers' payment behavior and creditworthiness;
- changes in our capital structure resulting from future capital offerings or acquisitions;
- inflation, interest rate, securities market and monetary and foreign currency fluctuations, both in the United States, and internationally, especially in India due to our pending strategic investment
- the effects on our mortgage warehouse lending and retail mortgage businesses of changes in the mortgage origination markets, including changes due to changes in monetary policies, interest rates and the regulation of mortgage originators, services and securitizers;
- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- changes in consumer spending, borrowing and saving habits;
- technological changes;
- our ability to grow, increase market share and control expenses, and maintain sufficient liquidity;

Forwarding Looking Statements cont.



- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- volatility in the credit and equity markets and its effect on the general economy;
- the potential for customer fraud, especially in our mortgage warehouse lending business;
- effects of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- the businesses of the Bank and any acquisition targets, merger partners or strategic investments, and their subsidiaries not integrating successfully or such integration being more difficult, time-consuming or costly than expected;
- our ability to integrate currently contemplated and future acquisition targets and investments may be unsuccessful, or may be more difficult, time-consuming or costly than expected;
- material differences in the actual financial results of merger, acquisition, and investment activities compared with expectations;
- investments in new markets, domestic or foreign, where we have little or no experience;
- the levels of activity and revenue from referrals from contractual or investment arrangements; and
- the liquidity and values of our strategic investments, including foreign strategic investments in India.

These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond our control. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, financial condition, performance or achievements. Accordingly, there can be no assurance that actual results and cash flows will meet our expectations or will not be materially lower than the results, cash flows, or financial condition contemplated in this presentation. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document or, in the case of documents referred to or incorporated by reference, the dates of those documents. We do not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

This presentation is for discussion purposes only, and shall not constitute any offer to sell or the solicitation of an offer to buy any security, nor is it intended to give rise to any legal relationship between Customers Bancorp, Inc. (the "Company") and you or any other person, nor is it a recommendation to buy any securities or enter into any transaction with the Company. The information contained herein is preliminary and material changes to such information may be made at any time. If any offer of securities is made, it shall be made pursuant to a definitive offering memorandum or prospectus ("Offering Memorandum") prepared by or on behalf of the Company, which would contain material information not contained herein and which shall supersede, amend and supplement this information in its entirety.

Any decision to invest in the Company's securities should be made after reviewing an Offering Memorandum, conducting such investigations as the investor deems necessary or appropriate, and consulting the investor's own legal, accounting, tax, and other advisors in order to make an independent determination of the suitability and consequences of an investment in such securities. No offer to purchase securities of the Company will be made or accepted prior to receipt by an investor of an Offering Memorandum and relevant subscription documentation, all of which must be reviewed together with the Company's then-current financial statements and, with respect to the subscription documentation, completed and returned to the Company in its entirety. Unless purchasing in an offering of securities registered pursuant to the Securities Act of 1933, as amended, all investors must be "accredited investors" as defined in the securities laws of the United States before they can invest in the Company.



Strong, High Growth, Low Risk, Branch Lite Bank in Attractive Markets

- ~\$5.0 billion asset bank
- Well capitalized at 11% + total risk based capital and 9% + tier 1 leverage
- Target market from Boston to Washington D.C. along interstate 95

Profitability

- ROA goal of 1% + and ROE of 12% + within 3-5 years
- 3.00% net interest margin goal; Targeting efficiency ratio in the 40's
- 97% compounded annual growth in loans since 2009
- DDA and total deposits compounded annual growth of 115% and 78% respectively since 2009
- 300% compounded annual growth in core earnings since 2011

Strong Credit Quality

- No charge-offs on loans originated after 2009
- 0.32% non-performing assets (non-FDIC covered loans)
- Total reserves to non-performing loans of 165.4%



Low Interest Rate Risk

- Over half of the loan portfolio will re-price within one year
- 40% of loans have an average life of 3.8 years
- ~ 20% of deposits are non-interest bearing
- Extending liabilities at this time
- \$150 million in forward starting swaps

Valuation

- Current share price (\$21.85) is 13.0x estimated 2014 earnings, and 11.1x estimated 2015 earnings
- Price/tangible book estimated at 1.3x and 1.2x for 2014 and 2015 respectively



<u>Phase I</u> Acquired Bank Platform

- We invested in and took control of a \$270 million asset Customers Bank (FKA New Century Bank)
- Identified existing credit problems, adequately reserved and recapitalized the bank
- Actively worked out very extensive loan problems
- Recruited experienced management team

Phase II Built Strong Foundation

- Enhanced credit and risk management
- Developed infrastructure for organic growth
- Built out warehouse lending platform and doubled deposit and loan portfolio
- Completed 3 small acquisitions:
 - ISN Bank (FDICassisted) ~ \$70 mm
 - USA Bank (FDICassisted) ~_\$170 mm
 - Berkshire Bancorp (Whole bank) ~\$85 mm

<u>Phase III</u> Leveraging <u>I</u>nfrastructur<u>e</u>

- Recruited proven lending teams
- Built out Commercial and Multi-family lending platforms
- De Novo expansion;4-6 sales offices or teams added each year
- Continue to show strong loan and deposit growth
- Built a "branch lite" high growth Community Bank and model for future growth
- Goals to ~12%+ ROE;
 ~1% ROA

Phase IV Innovation & Execution

- Single Point of Contact Private Banking model executed - commercial focus
- Introduce bankmobile banking of the future for consumers
- Continue to show strong loan and deposit growth
- <u>~</u>12%+ ROE; ~1% ROA
- ~\$6 billion asset bank by end of 2014
- ~\$9 billion asset bank
 by end of 2019

<u>2009</u>

Assets: \$350M Equity: \$22M <u>2010-2011</u>

Assets: \$2.1B Equity: \$148M 2012 <u>-</u>2013 Assets: <u>~</u>\$4.2B

Equity: <u>~</u>\$400M

1Q 2014

Assets: <u>~</u>\$5.0B Equity: <u>~</u>\$401M



Vision (our dream)

"We want to build a highly successful bank that makes our customers say "WOW"

Mission (the path)

- "We achieve our Visions by taking pride in delivering":
- Absolutely memorable service to our customers
- High-touch personal or private banking supported by high-tech for all our customers
- Concierge Banking by meeting our customers 7 days a week wherever and whenever
- Helping our customers succeed

Critical Success Factors (what we consider most important in running a strong bank)

- "We will never deviate from the following five critical success factors":
- We will always put our customers first and execute that strategy by having the best people on our team
- Always attempt to maintain the highest quality loans and investments on our books
- Have best systems, practices and team in place to manage all risks we encounter as we run a profitable bank
- Strive to grow our revenues 2X create than expenses
- Maintain strong capital levels



Disciplined Model for Superior Shareholder Value Creation

- Strong organic revenue growth + scalable infrastructure = sustainable double digit EPS growth
- A clear and simple risk management driven business strategy
- Build tangible book value per share each quarter via earnings
- Any book value dilution from any acquisitions must be overcome within 1-2 years
- Superior execution through proven management team



Consumer Banking Strategy

- Principal focus is getting deposits in a highly efficient and unique model
- Introduce Bank Mobile and Prepaid business for Gen Y and under-banked; strategic partnerships for credit services

Business Banking Strategy

- Loan and deposit business through these segments:
 - Banking Privately Held Businesses
 - Banking High Net Worth Families
 - Banking Mortgage Companies



Organic deposit growth goals of 20%+ a year from consumers

Concierge Banking

- Takes banker to the customer's home or office, 12 hours a day, 7 days a week
- Appointment banking approach
- Customer access to private bankers
- "Virtual Branches" out of sales offices

Sales Force

- Experienced bankers who own a portfolio of customers
- Customer acquisition & retention strongly incentivized

Pricing

- Low cost banking model allows for more pricing flexibility
- Significantly lower overhead costs vs. a traditional branch
- Pricing/profitability measured across relationship

Technology

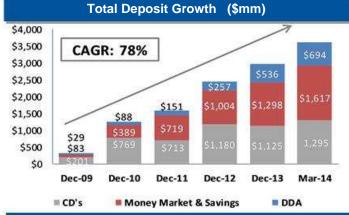
- Implementation of technology suite allows for unique product offerings:
 - Remote account opening & deposit capture
 - Internet/mobile banking
 - Free ATM deployment in U.S.

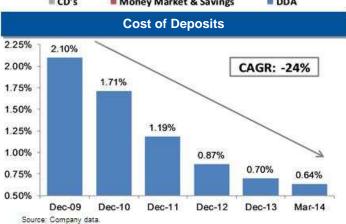
Goal: All-in cost less than competitors funding cost over the long-term

Cost of Funds + Branch Operating Expense - Fees = ALL-IN-Cost < Competitors



Customers strategies of single point of contact and recruiting known teams in target markets produce rapid deposit growth with low total cost

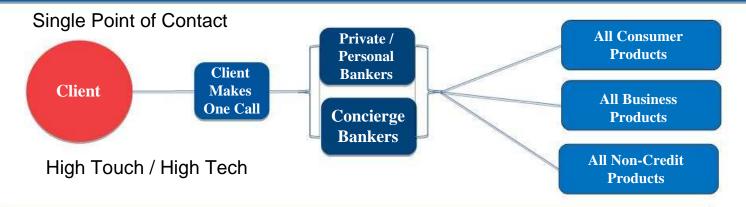






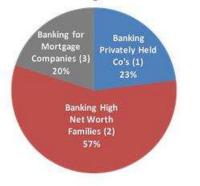






Loan Portfolio Mix (\$mm)

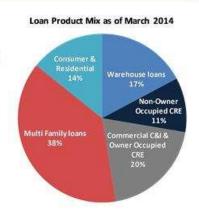
Commercial Loan Segment Mix as of March 2014



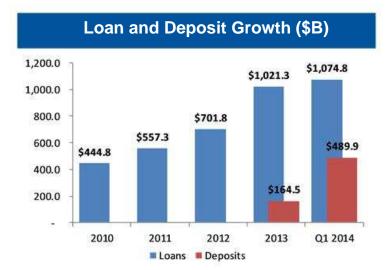
- (1) Includes C&I and owner occupied CRE loans
- (2) Includes Non-owner occupied CRE & Multi Family loans
- Includes Mortgage Warehouse loans & purchased adjustable rate mortgage loans

High Growth with Strong Credit Quality

- Centralized credit committee approval for all loans
- Loans are stress tested for higher rates and a slower economy
- No losses on loans originated since new managementteam took over
- •96% compoundedannual growth rate on total loans
- Creation of solid foundation for future earnings







Banking Privately Held Business

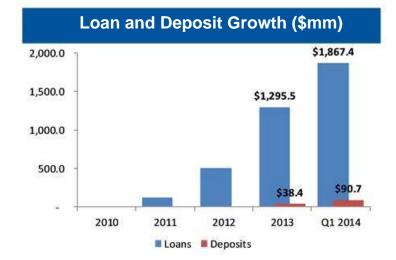
Small Business

- Target companies with less than \$5.0 million annual revenue
- Principally SBA loans originated by small business relationship managers or branch network
- Current focus PA & NJ markets

Private & Commercial

- Target companies with up to \$100 million annual revenues
- Very experienced teams
- Single point of contact
- NE, NY, PA & NJ markets



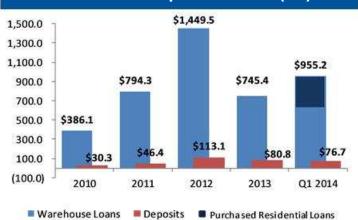


Banking High Net Worth Families

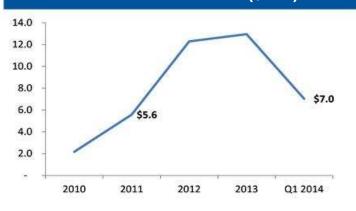
- Focus on families that have income producing real estate in their portfolios
- Private banking approach
- Multi Family and non owner occupied income CRE loan products
- Focus Markets: New York & Philadelphia MSAs
- Average Loan Size: \$4.0 \$7.0 million
- Remote banking for deposits and other relationship based loans
- 342% compounded annual growth rate since 2011
- Portfolio grown organically from a start up with very experienced teams hired in the past 3 years
- Strong credit quality niche
- Interest rate risk managed actively



Loan and Deposit Growth (\$B)



Annual Fee Income (\$mm)

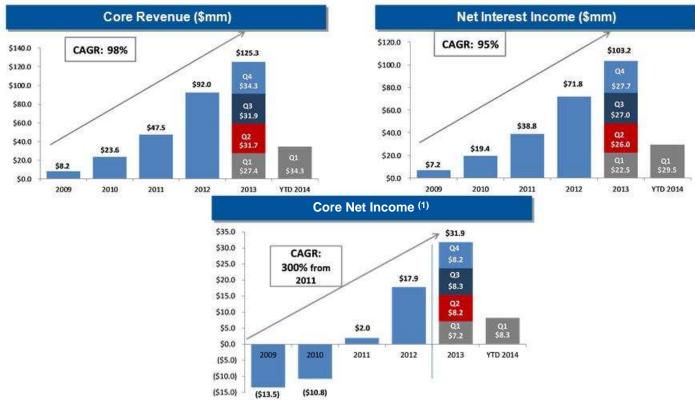


Banking Mortgage Companies

- Private banking focused on mortgage companies with \$5 to \$10 million equity
- Lower interest rate and credit risk line of business
- ~75 strong warehouse clients
- All warehouse loans classified as held for sale
- All deposits are non-interest bearing DDA's
- Balances not expected to be materially higher in 2014
- Loan balances below 2011 levels but fees and deposits remain strong
- Selected lending against servicing portfolios introduced in 2014
- Opportunistic purchases of variable rate mortgage loans



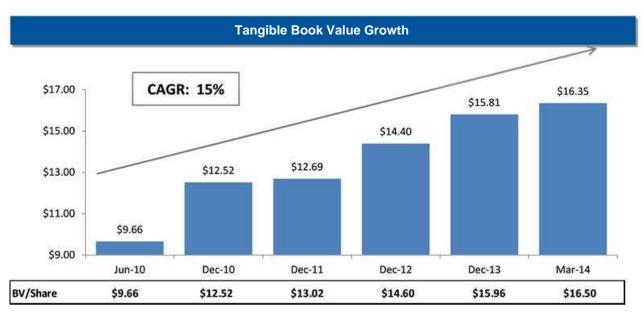
Strategy execution has produced superior growth in revenues and earnings



Source: SNL Financial and Company data. (1)Core income, on a diluted per-share basis is net income before extraordinary items, less the after-tax portion of income from investment gains and nonrecurring items. CAGR calculated from Dec 11 to Man-13.



- Per share tangible book value up 31% since December 2010
- Focused on continuous growth of TBV aligns executive management compensation with shareholder value creation
- Any tangible book value dilution from acquisition must be recovered within 1 to 2 years



Highly Experienced Management Team



Name	Title	Years of Banking Experience	Background
Jay S. Sidhu	Chairman & CEO	35	Chairman and CEO of Sovereign Bank & Sovereign Bancorp, Inc.
Richard A. Ehst	President & COO	44	EVP, Commercial Middle Market, Regional President (Berks County) and Managing Director of Corporate Communications at Sovereign Bank
Robert E. Wahlman, CPA	Chief Financial Officer	32	CFO of Doral Financial and Merrill Lynch Banks; various roles at Bank One, US GAO and KPMG.
Steve Issa	EVP, New England Market President, Regional Chief Lending Officer	36	EVP, Managing Director of Commercial and Specialty Lending at Flagstar and Sovereign Bank.
George Maroulis	EVP, Head of Private & Commercial Banking - NY	21	Group Director and SVP at Signature Bank; various positions at Citibank and Fleet/Bank of America's Global Commercial & Investment Bank
Timothy D. Romig	EVP, Regional Chief Lending Officer	30	SVP and Regional Executive for Commercial Lending (Berks and Montgomery County), VIST Financial; SVP at Keystone
Ken Keiser	EVP, Director CRE and Multi-Family Housing Lending	35	SVP and Market Manager, Mid-Atlantic CRE Lending at Sovereign Bank; SVP & Senior Real Estate Officer, Allfirst Bank
Glenn Hedde	EVP, President Banking for Mortgage Companies	24	President of Commercial Operations at Popular Warehouse Lending, LLC; various positions at GE Capital Mortgage Services and PNC Bank
Warren Taylor	EVP, President Community Banking	34	Division President at Sovereign Bank, responsible for retail banking in various markets in southeastern PA and central and southern NJ
James Collins	EVP, Chief Administrative Officer	20	Various positions at Sovereign including Director of Small Business Banking
Thomas Jastrem	EVP, Chief Credit Officer	33	Various positions at First Union Bank and First Fidelity Bank
Robert B. White	EVP, President Special Assets Group	24	President RBW Financial Consulting; various positions at Citizens Bank and GE Capital
Glenn Yeager	EVP, General Counsel	34	Private practice financial services law firm. Senior Counsel Meridian Bancorp, Inc.
Mary Lou Scalese	SVP, Chief Risk Officer	35	Chief Auditor at Sovereign Bank

Key Financial Targets for the Next 3-5 Years



Focus in future years

- Single point of contact model "High touch supported by high tech"
- Only superior credit quality niches
- Above average organic growth
- Expense management

Earnings per share growth estimated at ~ 17% year over year

• Assumes no additional common shares are issued during 2014 or 2015

Expecting banking for mortgage companies balances to remain flat and continue to shrink as a percentage of total assets

Strategically aligned technology partners

- Core Banking Platform Fiserv
- Mobile Banking Platform Malauzai

Unique branch model

- 24 hours concierge bankers
- All-In-Cost (interest expense + operating cost)
- Alternative channels emerging in our model
- Use of technology to reduce branch traffic
- Bank Mobile & prepaid cards

Criteria	3 -5 Year Targets
Return on Assets	1% or greater
Return on Equity	12% or greater
Net Interest Margin	~ 3%
EPS	15% annual compounded growth
Efficiency Ratio	~ 40% *

Year	EPS Expectations
2014 EPS	\$1.65 - \$1.70
2015 EPS	\$1.95 - \$2.00

^{*}Efficiency ratio = non-interest expenses/(net interest income + non-interest income - securities gains)









- New banking vertical supplementing Consumer and Community Banking
- Marketing Strategy bankmobile
 - Target technology dependent <35 years old and larger depositors >50 years old segments
 - Reach markets through Affinity Banking Groups
 - Revenue generation from debit card interchange and margin from low cost core deposits
- Total investment not to exceed \$5.0 million by end of 2015 but expected to be offset by revenues
- Expected to achieve above average ROA and ROE within 5 years



- Strong high performing ~\$5.0 billion bank with significant growth opportunities
- "High touch, high tech" processes and technologies result in superior growth, returns and efficiencies
- Shareholder value results from the combination of increasing tangible book value with strong and consistent earnings growth
- Attractive risk-reward: growing several times faster than industry average but yet trading at a significant discount to peers
- Experienced management team delivers with strong results
 - Ranked #1 overall by Bank Director Magazine in the 2012 and 2013 Growth Leader Rankings
- Introducing among the 1 st mobile banking application for account opening and complete mobile platform based servicing in the USA



		MRQ Profitability				Capitalization				Asset	Quality	Market Trading		
Name	State	Assets (\$MM)	Core ROAA	Core ROAE	Effic. Ratio	TCE/TCA	Tier 1 Ratio	Leverage Ratio	Total Capital Ratio	NPA's/ Assets (1)	Reserves/ NPL's	Market Cap (\$MM)	Price/TBV	Price/LTM EPS
Independent Bank Corp.	MA	\$6,099	0.97%	10.18%	64.1%	6.9%	10.8%	8.6%	12.6%	1.3%	73.4%	\$931.3	2.28 x	17.9 x
Berkshire Hills Bancorp, Inc.	MA	\$5,673	0.78%	6.31%	62.8%	7.5%	10.0%	8.0%	11.6%	0.7%	93.1%	\$682.7	1.68 x	16.5 x
Tompkins Financial Corporation	NY	\$5,003	1.12%	12.41%	66.4%	7.1%	12.6%	8.5%	13.4%	0.9%	72.8%	\$758.0	2.17 x	14.9 x
S&T Bancorp, Inc.	PA	\$4,533	1.06%	8.64%	60.3%	9.0%	12.4%	9.8%	14.4%	1.4%	75.0%	\$752.7	NA	14.9 x
Sandy Spring Bancorp, Inc.	MD	\$4,106	0.97%	8.02%	63.4%	10,3%	14.4%	11.3%	15.7%	1.0%	96.8%	\$704.5	1.7 x	15,9 x
Dime Community Bancshares, Inc.	NY	\$4,028	1.03%	9.62%	47.4%	9.6%	12.6%	9.5%	13.4%	0.8%	64.7%	\$621.2	1.64 x	13.8 x
Eagle Bancorp, Inc.	MD	\$3,772	1.35%	12.34%	49.2%	8.9%	11.5%	10.9%	13.0%	1.1%	125.3%	\$792.9	2.37 x	17.4 x
Washington Trust Bancorp, Inc.	RI	\$3,189	1.31%	12.71%	59.6%	8.5%	12.1%	9.4%	13.3%	1.4%	63.3%	\$618.4	2.32 x	17.2 x
Oritani Financial Corp.	NJ	\$2,942	1.40%	7.56%	38.9%	17.7%	19.9%	14.5%	21.1%	0.9%	139.9%	\$733.6	1.41 x	16.5 x
Camden National Corporation	ME	\$2,604	0.74%	8.04%	64.5%	7.1%	15.2%	9.4%	16.5%	1.2%	77.3%	\$317.1	1.74 x	14.1 x
First of Long Island Corporation	NY	\$2,400	0.87%	10.16%	52.4%	8.6%	15.8%	8.6%	17.0%	0.2%	413.9%	\$391.9	1.9 x	18.5 x
Univest Corporation of Pennsylvania	PA	\$2,192	0.88%	7.03%	71.4%	10.3%	12.6%	10.9%	13.9%	1.5%	78.6%	\$336.8	NA	16.3 x
Arrow Financial Corporation	NY	\$2,164	1.08%	12.69%	58.2%	7.8%	14.7%	9.2%	15.8%	0.3%	202.7%	\$330.6	1.98 x	15 x
Bryn Mawr Bank Corporation	PA	\$2,062	1.37%	12.74%	62.8%	8.8%	11.6%	9.3%	12.6%	0.9%	87.1%	\$412.0	2.32 x	16.8 x
Median		\$3,480	1.05%	9.9%	61.5%	8.7%	12.6%	9.4%	13.7%	1.0%	82.8%	\$652.0	1.9 x	16.3 x
Customers Bancorp, Inc.	PA	\$4,153	0.86%	8.4%	63.4%	9.2%	12.4%	10.1%	13.2%	0.5%	153.0%	\$495.6	1.29 x	14.3 x

Source: SNL Financial, Company documents. Market data as of 12/31/13. Consists of Northeast and Mid-Atlantic banks and thrifts with assets between \$2.0 billion and \$6.0 billion and most recent quarter core ROAA greater than 75bps. Excludes merger targets and MHCs.

(1) Customers Bancorp NPAs/Assets calculated as non-covered NPAs divided by total assets. Non-covered NPAs excludes accruing TDRs and loans 90+ days past due and still accruing.



Company

Robert Wahlman, CFO

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Investor Relations

Ted Haberfield

President, MZ North America

Tel: 760-755-2716

thaberfield@mzgroup.us

www.mzgroup.us



Appendix



Balance Sheet



CONSOLIDATED BALANCE SHEET - UNAUDITED

(Dollars in thousands)

	•	March 31, 2014	De	cember 31, 2013	1	March 31, 2013
ASSETS	(2)					A NO TABLE
Cash and due from banks	\$	73,544	\$	59,339	\$	6,731
Interest earning deposits	-	216,923	_	173,729	_	174,409
Cash and cash equivalents		290,467		233,068		181,140
Investment securities available for sale, at fair value		458,302		497,573		162,030
Loans held for sale		697,532		747,593		1,359,817
Loans receivable not covered by Loss Sharing Agreements with the FDIC		3,294,908		2,398,353		1,516,844
Loans receivable covered under Loss Sharing Agreements with the FDIC		61,639		66,725		102,011
Allowance for loan losses	_	(26,704)	_	(23,998)	_	(26,439)
Total loans receivable, net of allowance for loan losses		3,329,843		2,441,080		1,592,416
FHLB, Federal Reserve Bank, and other stock		50,430		42,424		34,081
Accrued interest receivable		9,629		8,362		6,119
FDIC loss sharing receivable		8,272		10,046		12,043
Bank premises and equipment, net		11,234		11,625		9,546
Bank-owned life insurance		105,303		104,433		66,746
Other real estate owned		15,670		12,265		9,414
Goodwill and other intangibles		3,673		3,676		3,686
Other assets		33,876	_	41,028		21,586
Total assets	\$	5,014,231	\$	4,153,173	\$	3,458,624
LIABILITIES AND SHAREHOLDERS' EQUITY						
Demand, non-interest bearing	\$	634,578	\$	478,103	\$	242,509
Interest Bearing Deposits	3500	2,971,754	10000	2,481,819	6330	2,293,317
Total deposits		3,606,332		2,959,922		2,535,826
Federal funds purchased		THE SEC		13,000		90,000
Other borrowings		970,250		771,750		539,000
Accrued interest payable and other liabilities		36,711		21,878		16,888
Total liabilities	-	4,613,293	_	3,766,550	_	3,181,714
Common stock		24,826		24,756		18,531
Additional paid in capital		308,820		307,231		213,022
Retained earnings		79,144		71,008		45,503
Accumulated other comprehensive (loss) income, net		(3,598)		(8,118)		354
Treasury stock, at cost		(8,254)	_	(8,254)		(500)
Total shareholders' equity		400,938		386,623		276,910
Total liabilities & shareholders' equity	\$	5,014,231	\$	4,153,173	\$	3,458,624

Income Statement



CONSOLIDATED STATEMENTS OF OPERATIONS FOR THE THREE MONTHS ENDED - UNAUDITED	

(Dollars in thousands, except per share data)

		Q1 2014		Q4 2013		Q1 2013
Interest income:						
Loans receivable, including fees	5	28,355	5	24,801	5	16,099
Loans held for sale		5,083		6,604		10,884
Investment securities		3,040		2,980		829
Other		116	_	112	1_	108
Total interest income		36,594		34,497		27,920
Interest expense:						
Deposits		5,415		5,279		5,136
Federal funds purchased						7
Borrowings		1,667		1,524		259
Total interest expense		7,082		6,803		5,395
Net interest income		29,512		27,694		22,525
Provision for loan losses		4,368		(512)		(117
Net interest income after provision for loan losses		25,144		28,206		22,642
Non-interest income:						
Non-interest income: Gain on sale of investment securities		2.832		1,274		
Mortgage warehouse transactional fees		1,759		2,335		3,668
Bank-owned life insurance income		835		824		476
Mortgage banking income		409		1,142		470
Deposit fees		214		187		130
Accretion of FDIC loss sharing receivable		2.14		107		130
Gain/(loss) on sale of SBA loans		(1)		450		50
Other		1,541		2,153		624
Total non-interest income		7,590	_	7,915		4,898
Non-interest expense:						
Salaries and employee benefits		9,351		10,625		7,397
Occupancy		2,637		2,520		1.910
Professional services		2,282		2,399		706
FDIC assessments, taxes, and regulatory fees		2,131		2,058		1,347
Technology, communication and bank operations		1,560		1,307		841
Loan workout expenses		441		570		674
Advertising and promotion		414		303		115
Other real estate owned expense		351		403		36
Merger related expenses		-		132		
Stock offering expenses						
Other		2,002		2,118		3,454
Total non-interest expense	- 3	21,169		22,301		16,480
Income before tax expense		11,565	_	13,820		11,060
Income tax expense		3,429		4,810		3,871
Net income	s	8,136	5	9,010	5	7,189
IVEL IDEOLINE	-	6,136	3	9,010	3	r,189
Basic earnings per share	\$	0.34	\$	-	\$	0.39
Diluted earnings per share		0.32		0.36		0.38

Net Interest Margin



Average Balance Sheet / Net Interest Margin (Unaudited)

(Dollars in thousands)

M			Three Mont	hs Ended	March 31,	
		2014	9	7.0	2013	8
		-554.1	Average yield		-337-32	Average yield
	Ave	rage Balance	or cost (%)	Ave	rage Balance	or cost (%)
Assets						
Interest earning deposits	\$	187,085	0.25%	\$	174,637	0.25%
Investment securities		516,902	2.35%		143,028	2.32%
Loans held for sale		566,535	3.64%		1,123,420	3.93%
Loans		2,842,050	4.03%		1,390,719	4.69%
Less: Allowance for loan losses	_	(24,524)			(26,299)	
Total interest earning assets		4,088,048	3.62%		2,805,505	4.03%
Non-interest earning assets		282,192			156,969	
Total assets	\$	4,370,240		\$	2,962,474	
Liabilities						
Interest checking	\$	57,067	0.81%	\$	35,892	0.43%
Money market		1,397,299	0.63%		994,464	0.69%
Other savings		38,312	0.43%		26,699	0.52%
Certificates of deposit		1,252,871	1.01%	-	1,192,330	1.15%
Total interest bearing deposits (1)		2,745,549	0.80%		2,249,385	0.93%
Other borrowings	-	551,339	1.22%		171,333	0.61%
Total interest bearing liabilities		3,296,888	0.87%		2,420,718	0.90%
Non-interest bearing deposits (1)		666,775			254,859	
Total deposits & borrowings	92	3,963,663	0.72%	22	2,675,577	0.82%
Other non-interest bearing liabilities	17	11,619			12,550	
Total liabilities	-	3,975,282			2,688,127	
Shareholders' equity		394,958			274,347	
Total liabilities and shareholders' equity	\$	4,370,240		\$	2,962,474	
Net interest margin			2.92%			3.25%
Net interest margin tax equivalent			2.93%			3.26%

⁽¹⁾ Total costs of deposits (including interest bearing and non-interest bearing) were 0.64% and 0.83% for the three months ended March 31, 2014 and 2013, respectively.

Asset Quality



Asset Quality as of March 31, 2014 (Unaudite	d)								-
(Dollars in thousands) Loan Type	Total Loans	Non Accrual	Other Real Estate Owned	Non Performing Assets	Allowance for loan losses	Cash Reserve	Total Credit Reserves	NPL's/ Total Loans	Total Reserves to Total NPL's
Pre September 2009 Originated Loans	7								
Legacy	\$ 67,244	\$ 8,946	\$ 5,197	\$ 14,143	\$ 2,095	\$ -	\$ 2,095	13.30%	23.42%
Troubled debt restructurings (TDR's)	1,738	658		658	56	2 8	56	37.86%	8.51%
Total Pre September 2009 Originated Loans	68,982	9,604	5,197	14,801	2,151		2,151	13.92%	22.40%
Originated Loans (Post 2009)									
Warehouse	5,386	12	77 <u>4</u> 0	0	40	<u> 2</u>	40	0.00%	0.00%
Manufactured Housing	4,303	32	24.	2	86	9 92	86	0.00%	
Commercial	958,709	493	55 4 5	493	7,111	84	7,111	0.05%	1442.39%
MultiFamily	1,553,426		29	-	6,219	-	6,219	0.00%	0.00%
Consumer/ Mortgage	128,559		20.71	-	518		518	0.00%	0.00%
TDR's	320	10	3(2)	6		- 32	7417	0.00%	
Total Originated Loans	2,650,703	493	84	493	13,974	# ##	13,974	0.02%	2834.48%
Acquired Loans									
Berkshire	11,054	1,963	813	2,776	512	9.0	512	17,76%	26.08%
Total FDIC (covered and non covered)	39,400	5,456	9,329	14,785	161101918	6 U	857	13.85%	15.71%
Manufactured Housing	125,612	11731357576	331	331	0.350	3,177	3,177	0.00%	
Flagstar (Commercial)	128,883	96			-			0.00%	0.00%
Flagstar (Residential)	254,447		2.00			39	3.00	0.00%	0.00%
TDR's	3,075	553	10.71	553	141	-	141	17.98%	25.50%
Total Acquired Loans	562,471	7,972	10,473	18,445	1,510	3,177	4,687	1.42%	58.79%
Acquired Purchased Credit Impaired Loans									
Berkshire	47,797		0.00		4,367		4,367	0.00%	0.00%
Total FDIC - Covered	21,709		50 - 8	-	4,195	0 SE	4,195	0.00%	~ <u>indrind</u>
Manufactured Housing 2011	5,175		-	<u> </u>	507		507	0.00%	0.00%
Total Acquired Purchased Credit Impaired Loans	74,681		7.4	- 4	9,069		9,069	0.00%	1 100 100 100
Unamortized fees/discounts	(290)							0.00%	0.00%
Total Loans Held for Investment	3,356,547	18,069	15,670	33,739	26,704	3,177	29,881	0.54%	
Total Loans Held for Sale	697,532	-	1.00		-		980	0.00%	0.00%
Total Portfolio	\$ 4,054,079	\$ 18,069	\$ 15,670	\$ 33,739	\$ 26,704	\$ 3,177	\$ 29,881	0.45%	