#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported): February 10, 2014

#### CUSTOMERS BANCORP, INC.

(Exact Name of Registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of incorporation) 001-35542 (Commission File Number) 27-2290659 (I.R.S. Employer Identification No.)

1015 Penn Avenue Suite 103 Wyomissing PA 19610

Registrant's telephone number, including area code: (610) 933-2000

 $\label{eq:None} None \\ (Former name or former address, if changed since last report)$ 

Check the appropriate box below if the form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General Instructions A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
П	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240 13e-4(c))

#### Item 7.01. Regulation FD.

Customers Bancorp, Inc. (the "Company") has posted to its website a slide presentation which is attached hereto as Exhibit 99.1 and incorporated into this Item 7.01 by reference.

The information in this Current Report on Form 8-K, including Exhibit 99.1 attached hereto and incorporated by reference into this Item 7.01, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities under that Section. Furthermore, such information, including the exhibit attached hereto, shall not be deemed incorporated by reference into any of the Company's reports or filings with the SEC, whether made before or after the date hereof, except as expressly set forth by specific reference in such report or filing. The information in this Current Report on Form 8-K, including the exhibits attached hereto, shall not be deemed an admission as to the materiality of any information in this report on Form 8-K that is required to be disclosed solely to satisfy the requirements of Regulation FD.

Item	9.01.F	inancial	Statements	and	<b>Exhibits</b>

(d) Exhibits.

Exhibit	Description
Exhibit 99.1	Slides

#### SIGNATURE

Pursuant to the requirements of the Securit	ies Exchange Act of 1934,	the Registrant has duly ca	used this report to be signed	on its behalf by the undersigned	d, hereunto
duly authorized.					

CUSTOMERS BANCORP, INC.

By: /s/ Robert E. Wahlman
Name:Robert E. Wahlman
Title: Executive Vice President and Chief
Financial Officer

Date: February 10, 2014

#### EXHIBITS INDEX

Exhibit 99.1 **Description Slides** 





Focused on Delivering Profitable Growth

**Investor Presentation** 

January 2014

**NASDAQ: CUBI** 

## Forward Looking Statements



This presentation as well as other written or oral communications made from time to time by us, may contain certain forward-looking information within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. These statements relate to future events or future predictions, including events or predictions relating to our future financial performance, and are generally identifiable by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "plan," "intend," "on condition," "target," "estimates," "preliminary," or "anticipates" or the negative thereof or comparable terminology, or by discussion of strategy or goals or other future events, circumstances or effects. These forward-looking statements regarding future events and circumstances involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, financial condition, performance or achievements to be materially different from any future results, levels of activity, financial condition, performance or achievements expressed or implied by such forward-looking statements. This information is based on various assumptions, estimates or judgments by us that may not prove to be correct

Important factors to consider and evaluate in such forward-looking statements include:

- availabilityand adequacy of cashflow to meet our debt service requirements under the notes;
- changes in competitive and market factors might affect our results or operations;
- changes in laws and regulations, including without limitation changes in capital requirements under the Basel III capital proposal ş
- changes in our businessstrategy or an inability to execute our strategy due to the occurrence of unanticipated events;
- our abilityto identify potential candidates for, and consummate, acquisitionor investment transactions;
- •the timing and results of acquisitions or investment transactions;
- our failureto complete any or all of the transactionsdescribedherein on the terms currently contemplated;
- •local regional, national, and international economic conditions and events and the impact they may have on us and our customers, including our operations and investments, both in the United States and contemplated in India;
- \*targeted or estimated returns on assets and equity, growth rates and future asset levels;
- our abilityto attract deposits and other sources of liquidity and capital;
- •changes in the financialperformance and/or condition of our borrowers, and issuers of securities we hold;
- changes in the level of non-performing and classified assets and charge-offs;
- changes in estimates of future loan loss reserve requirements based upon the periodic review thereof under relevant regulatory and accounting requirements, as well as changes in borrowers' payment behavior and credit worthiness;
- changes in our capital structure resulting from future capital offerings or acquisitions;
- inflation interest rate, securities market and monetary and foreign currency fluctuations, both in the United States, and internationally, especially in India due to our
  pending strategic investment
- •the effects on our mortgage warehouse lending and retail mortgage businesses of changes in the mortgage origination markets, including changes due to changes in monetary policies, interest rates and the regulation of mortgage originators services and securitizers
- \*timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- changes in consumer spending, borrowing and savinghabits;
- technologicalchanges;
- our abilityto grow, increasemarket share and control expenses, and maintain sufficient liquidity;

## Forwarding Looking Statements cont.



- timely development and acceptance of new banking products and services and perceived overall value of these products and services by users;
- volatility in the credit and equity markets and its effect on the general economy;
- the potential for customer fraud, especially in our mortgage warehouse lending business;
- effects of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters;
- the businesses of the Bank and any acquisition targets, merger partners or strategic investments, and their subsidiaries not integrating successfully or such integration being more difficult, time-consuming or costly than expected;
- our ability to integrate currently contemplated and future acquisition targets and investments may be unsuccessful, or may be more difficult, time-consuming or costly than expected:
- material differences in the actual financial results of merger, acquisition, and investment activities compared with expectations;
- investments in new markets, domestic or foreign, where we have little or no experience;
- the levels of activity and revenue from referrals from contractual or investment arrangements; and
- the liquidity and values of our strategic investments, including foreign strategic investments in India.

These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond our control. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, financial condition, performance or achievements. Accordingly, there can be no assurance that actual results and cash flows will meet our expectations or will not be materially lower than the results, cash flows, or financial condition contemplated in this presentation. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document or, in the case of documents referred to or incorporated by reference, the dates of those documents. We do not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date of this document or to reflect the occurrence of unanticipated events.

This presentation is for discussion purposes only, and shall not constitute any offer to sell or the solicitation of an offer to buy any security, nor is it intended to give rise to any legal relationship between Customers Bancorp, Inc. (the "Company") and you or any other person, nor is it a recommendation to buy any securities or enter into any transaction with the Company. The information contained herein is preliminary and material changes to such information may be made at any time. If any offer of securities is made, it shall be made pursuant to a definitive offering memorandum or prospectus ("Offering Memorandum") prepared by or on behalf of the Company, which would contain material information not contained herein and which shall supersede, amend and supplement this information in its entirety.

Any decision to invest in the Company's securities should be made after reviewing an Offering Memorandum, conducting such investigations as the investor deems necessary or appropriate, and consulting the investor's own legal, accounting, tax, and other advisors in order to make an independent determination of the suitability and consequences of an investment in such securities. No offer to purchase securities of the Company will be made or accepted prior to receipt by an investor of an Offering Memorandum and relevant subscription documentation, all of which must be reviewed together with the Company's then-current financial statements and, with respect to the subscription documentation, completed and returned to the Company in its entirety. Unless purchasing in an offering of securities registered pursuant to the Securities Act of 1933, as amended, all investors must be "accredited investors" as defined in the securities laws of the United States before they can invest in the Company.

## **Investment Proposition**



#### Strong Bank in Attractive Markets

- ~\$4.2 billion asset bank
- Well capitalized at 13% + total risk based capital and 10% + tier 1 leverage
- Target market from Boston to Washington D.C. along interstate 95

#### Profitability

- ROA of .95% and ROE of 9.49%; eight quarters of record core earnings
- 3.18% net interest margin
- 165% compounded annual growth in core earnings since 2010

#### **Balance Sheet**

- Loan mix 1/3 mortgage\*, 1/3 commercial and 1/3 multi-family
- 90% compounded annual growth in loans since 2009
- DDA and total deposits compounded annual growth of 111% and 75% respectively since 2009

#### **Credit Quality**

- No charge-offs on loans originated after 2009
- 0.43% non-performing assets (non-FDIC covered loans)
- Total reserves to non-performing loans of 153%

#### Valuation

- Current share price (\$19.67) is 11.7x estimated 2014 earnings, and 10.0x 2015 earnings
- Price/tangible book estimated at 1.2x and 1.1x for 2014 and 2015 respectively

\* Includes mortgage warehouse

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## **Current Company Overview**



~\$4.2 bn institution with 18 sales offices with target market from Boston to Washington D.C.

# Operating in key Mid-Atlantic and Northeast markets

- New York City area (Westchester County and Manhattan)
- Philadelphia area (Bucks, Berks, Chester, Delaware and Philadelphia Counties in southeastern Pennsylvania and Mercer county in New Jersey)
- Boston area (Operations in Boston and Providence)
- Washington D.C. (Loan production office)

#### Unique "high-touch, high-tech" value proposition

- Exceptional customer service supported by state-ofthe-art technology
  - 24 hour concierge banking
  - 400,000 free ATM's across the country
  - Leading edge mobile & internet banking
    - Remote check deposits via smart phone
    - Picture bill pay
    - Text banking



	No. of	<b>Total Deposits</b>	
Location	Offices	(\$M)	
Total Montgomery, Delaware & Bucks Counties (PA)	8	\$1,079	
Total Berks County (PA)	4	\$548	
Total New York & New Jersey	2	\$796	

Source: SNL Financial and Company data. Note: Branch proposed in northeastern Philadelphia. \*Source: Company Documents.

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## 2013 Financial Highlights



RECORD NET INCOME FOR FULL YEAR 2013 AND 4Q 2013

- Reported earnings of \$32.7 million an increase of 37%
- Fully diluted earnings of \$1.43 for 2013
- Net Interest Income up 44%

EXECUTION OF ORGANIC
GROWTH
STRATEGY

- Added teams in New England, New York and Pennsylvania
- Loans receivable up 100% to \$2.4 billion
- Loans held for sale (principally mortgage warehouse loans) decreased 48%

VERY STRONG ASSET QUALITY

- Non-covered non-accrual loans at 0.43% of total non-covered loans
- Non-covered 30 to 89 days delinquent loans only 0.3% of total non-covered loans

STRONG CAPITAL

- Total risk based capital of 13.16%; tier 1 leverage at 11.23%
- Tangible common equity increased 44% to \$382.9 million
- Enough capital for over \$1.0 billion of growth

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\*Total riskbased capitalis an estimate pendingfinal call report

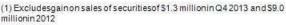
# 2013 Revenue Growth and Strong Credit Quality Results in Record Earnings

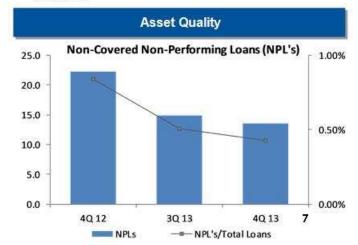


Earnings Highlights						
	Q4 12	Q3 13	Q4 13	2012	2013	
Net Interest Income Available to Common Shareholders	\$7.6	\$8.3	\$9.0	\$23.8	\$32.7	
Diluted EPS	\$0.40	\$0.33	\$0.36	\$1.73	\$1.43	
NIM	3,20%	3.15%	3.07%	3.26%	3.18%	
ROAA	1.06%	0.90%	0.93%	1.02%	0.95%	
ROAE	11.32%	8.56%	9.10%	12.69%	9.49%	
Reserves to NPL's	106.50%	157.60%	152.90%	106.50%	152,909	

- Q4 2013 net income of \$9.0 million is up 19% over 4Q 2012 mainly due to net interest income fueled by net loan growth while maintaining high credit quality and also growing low cost core deposits throughout the year
- Net interest income before provision was \$103.2 million in 2013 an increase of 44% compared to 2012
- Non interest income increased \$3.1 million to \$7.9 million in 4Q 2013 largely due to mortgage banking revenue of \$1.1 million and securities gains of \$1.3 million
- Non-covered NPL's as a percentage of total noncovered NPL's was 0.43% in 4Q 2013 compared to 0.84% in 4Q 2012









## Disciplined Model for Superior Shareholder Value Creation

- Build tangible book value per share each quarter via earnings
- Strong organic revenue growth + efficient, scalable infrastructure result in sustainable double digit EPS growth
- A clear and simple risk management driven business strategy
- Above average ROAA and ROAE
- Proven management team



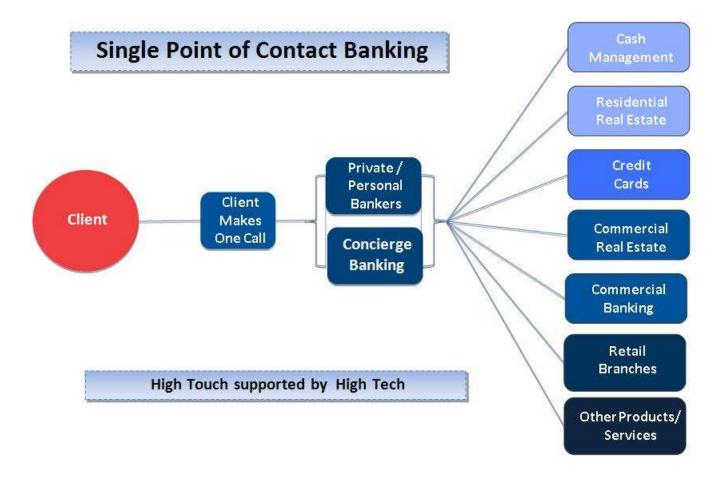
# Critical Success Factors Drive Business Strategy and Superior Performance

- High Credit Quality ensures low non-performers and charge offs.
- Revenues 2X Expenses gets bank to 50% or less efficiency ratio through positive operating leverage.
- Customers Come First results in strong relationships, customer referrals and franchise value.
- Strong Capital 7% (+/-) minimum TCE ratio and 11% minimum RBC ratio
- Strong Risk Management critical for successful banking operation.

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## Customers Bank Advantage



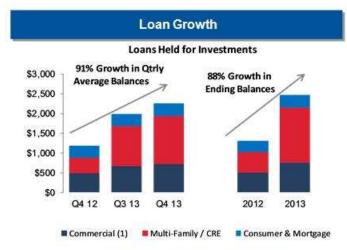


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# Single Point of Contact Pays off in Strong Loan and Deposit Growth



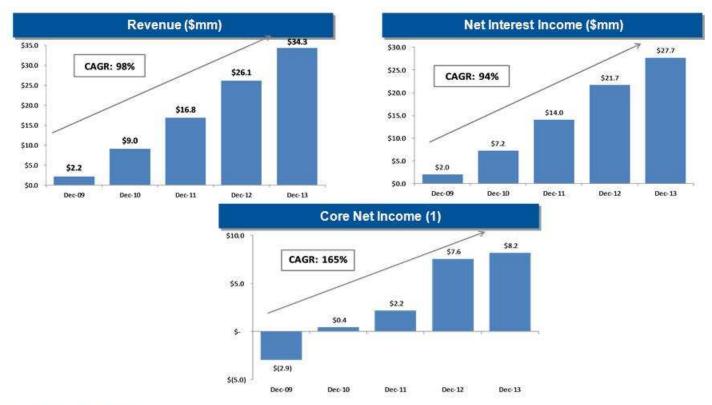
- Overcame a \$700 million decrease in 2013 from the mortgage warehouse loans held for sale with growth in multi family/CRE loans of \$860 million and commercial and industrial loans growth of \$265 million in 2013
- New Banking teams in New England and New York combined contributed \$265.6 million of loan growthin 2013
  - Expectation is to grow each of the New England and New York markets to \$1.0 billion in the next 5 years
  - Single point of contact
    - The banking group is completely responsible for the customer (no passing off to other departments)
    - High Touch supported by High Tech



## Results in Disciplined & Profitable Growth



· Strategy execution has produced superior growth in revenues and earnings

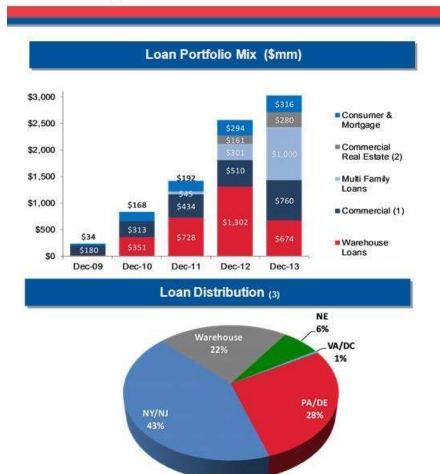


Source: SNL Financial and Company data.

[1]Core income, on a diluted per-share basis is net income before extraordinary items, less the after-tax portion of income from investment gains and nonrecurring items. CAGR calculated from Dec-10 to Mar-13.

## Strong Loan Portfolio Growth





IncludesC&landowneroccupiedCRE

Average balances for September 2013

Non-owneroccupiedCRE

(2)

#### **High Growth With Strong Credit Quality**

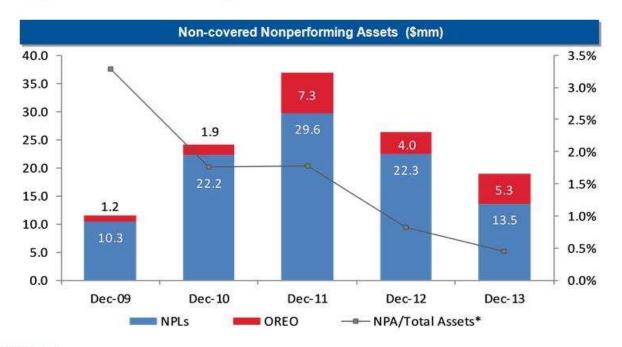
- High credit quality results from Customers' underwriting standards and conservative loan mix
- Centralized credit committee approval for all loans
  - o Average C&I loan < \$2.0 million
  - Average Multi-family loans < \$5 million; concentrated in New York City
  - o ~90 strong warehouse clients
  - All loans are secured
  - All loans are stress tested for higher rates and a slower economy
- Warehouse loans structured as repurchase agreements are classified as loans held for sale
- No losses on loans originated since new management team took over

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## **Strong Credit Quality**



- No charge-offs on loans originated since 2009
- 0.43% of NPAs from non-FDIC covered and acquired loans
- Strong credit and risk management cultures



Source: Company documents. \*Excludes accruing TDRs and loans 90 days+ past due and still accruing.

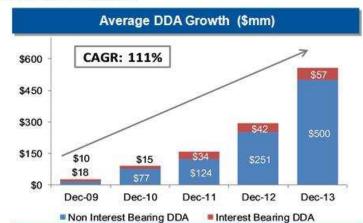
## Deposits: Organic Growth With Controlled Costs



Customers strategies of single point of contact and recruiting known teams in target markets produce rapid deposit growth with low total cost









## Strong Capital Levels Enable Growth





- Strong capital enables asset and deposit growth
- Customers raised \$200+ million of equity capital in past 18 months at book value or better
- Current capital levels will provide for over \$1.0 billion of growth (assumes risk weighted assets are 90% of total assets)



- Customers is targeting 11% Total Risk Based Capital floor and 7% Leverage ratio (regulatory requirement for well capitalized is10% and 5% respectively)
- ROAE target is 10% or greater

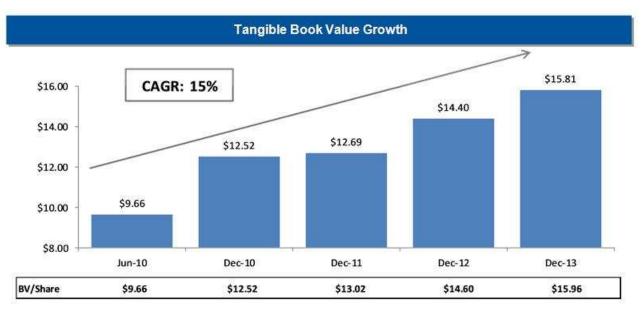
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\*Total riskbased capitalis an estimate pendingfinal call report

# Strong Growth Provides for Shareholder Value Creation



- Per share tangible book value up 34% since December 2010
- Focused on continuous growth of TBV aligns executive management compensation with shareholder value creation
- Strategies and key decisions are framed by estimated effect on per share TBV
- Customers growth strategy is directed to increasing earnings per share and TBV per share



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# Highly Experienced Management Team



Name	Title	Years of Banking Experience	Background
Jay S. Sidhu	Chairman & CEO	35	Chairman and CEO of Sovereign Bank & Sovereign Bancorp, Inc.
Richard A. Ehst	President & COO	44	EVP, Commercial Middle Market, Regional President (Berks County) and Managing Director of Corporate Communications at Sovereign Bank
Robert E. Wahlman, CPA	Chief Financial Officer	32	CFO of Doral Financial and Merrill Lynch Banks; various roles at Bank One, US GAO and KPMC
Steve Issa	EVP, New England Market President, Regional Chief Lending Officer	36	EVP, Managing Director of Commercial and Specialty Lending at Flagstar and Sovereign Bank.
George Maroulis	EVP, Head of Private & Commercial Banking - NY	21	Group Director and SVP at Signature Bank; various positions at Citibank and Fleet/Bank of America's Global Commercial & Investment Bank
Timothy D. Romig	EVP, Regional Chief Lending Officer	27	SVP and Regional Executive for Commercial Lending (Berks and Montgomery County), VIST Financial; SVP at Keystone
Ken Keiser	EVP, Director CRE and Multi-Family Housing Lending	35	SVP and Market Manager, Mid-Atlantic CRE Lending at Sovereign Bank; SVP & Senior Real Estate Officer, Alfrirst Bank
Glenn Hedde	EVP, President Warehouse Lending	24	President of Commercial Operations at Popular Warehouse Lending, LLC; various positions at GE Capital Mortgage Services and PNC Bank
Warren Taylor	EVP, President Community Banking	29	Division President at Sovereign Bank, responsible for retail banking in various markets in southeastern PA and central and southern NJ
James Collins	EVP, Chief Administrative Officer	20	Various positions at Sovereign including Director of Small Business Banking
Thomas Jastrem	EVP, Chief Credit Officer	33	Various positions at First Union Bank and First Fidelity Bank
Robert B. White	EVP, President Special Assets Group	24	President RBW Financial Consulting; various positions at Citizens Bank and GE Capital
Glenn Yeager	EVP, General Counsel	34	Private practice financial services law firm. Senior Counsel Meridian Bancorp, Inc.
Mary Lou Scalese	SVP, Chief Risk Officer	35	Chief Auditor at Sovereign Bank
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## Key Financial Targets for the Next 3-5 Years



- Focus in future years
  - Single point of contact model "High touch supported by high tech"
  - Superior credit quality
  - Above average organic growth
  - Expense management
- Earnings per share growth estimated at ~ 17% year over year
  - Assumes no additional common shares are issued during 2014 or 2015
- Expecting mortgage warehouse balances to remain flat and continue to shrink as a percentage of total assets
- Strategically aligned technology partners
  - Core Banking Platform Fiserv
  - Mobile Banking Platform Malauzai
- Unique branch model
  - 24 hours concierge bankers
  - All-In-Cost (interest expense + operating cost)
  - Alternative channels emerging in our model
    - Use of technology to reduce branch traffic

Criteria	3 -5 Year Targets
Return on Assets	1% or greater
Return on Equity	12% or greater
Net Interest Margin	~ 3%
EPS	15% annual compounded growth
Efficiency Ratio	~ 40% *

Year	EPS Expectations
2014 EPS	\$1.65 - \$1.70
2015 EPS	\$1.95 - \$2.00

\*Efficiency ratio = non-interest expenses/(net interest income + non-interest income – securities gains)

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Focus in future year: Single point of contact model — "High touch supported by high tech" Superior credit quality Above average organic growth Expense management Earnings per share growth estimated at — 17% year over year Assumes no additional common shares are issued during 2014 or 2015 Expecting mortgage warehouse balances to remain flat and continue to shrink as a percentage of total assets Strategically aligned technology partners Core Banking Platform – Fisery Mobile Banking Platform – Malauzai Unique branch model 24 hours concierge bankers All-In-Cost (interest expense + operating cost) Alternative channels emerging in our model Use of technology to reduce branch traffic Criteria 3 - 5 year Target Return on Assets 1% or greater Return on Equity 12% or greater Net Interest Margin – 3% EPS 15% annual compounded growth Efficiency Ratio – 40% \* 2014 EPS 3.165 - \$1.70 2015 EPS \$1.95 - \$2.00 Year Earnings Expectations

# High Quality Board of Directors



- A strong risk management culture begins with the Board of Directors
- · Customers' engaged and accomplished Board of Directors provides strategic input and oversight

Name	Position	Background
Jack Miller, CPA (Retired)	Director (Financial Expert)	<ul> <li>Former Vice Chairman of KPMG</li> <li>Former Chairman of the US Comptroller General's Governmental Auditing Standards Advisory Council</li> </ul>
Larry Way, CPA (Retired) J.D.	Director (Chairman of the Audit Committee)	<ul> <li>Former Chairman of ALCO Industries, Inc.</li> <li>Former President and CEO of ALCO Industries, Inc.</li> </ul>
StevenJ. Zuckerman	Director (Chairman of Compensation Committee)	<ul> <li>President and CEO of Clipper Magazine (sold to Gannett Corp.)</li> <li>Partner at Opening Day Partners</li> </ul>
Daniel K. Rothermel, J.D.	Director (Chairman of Risk Management Committee)	<ul> <li>President and CEO of Cumru Associates, Inc.</li> <li>Served over 20 years on the Board of Sovereign Bancorp &amp; Sovereign Bank</li> </ul>
Jay Sidhu	Chairman and Chief Executive Officer	<ul> <li>Former Chairman and CEO of Sovereign Bank and Sovereign Bancorp.</li> <li>Former Chairman and CEO of SIDHU Advisors</li> </ul>
Bhanu Choudhrie	Executive Director of C&CGroup	• Private Equity Investor, London, U.K.

# Comparison - Signature Bank SBNY



## Highly successfully bank with similar banking model

Signature Bank	SBNY	Customers Banc	orp CUBI
Asset Size / Growth		Asset Size / Growth	
Total Assets (MRQ)	\$21.0 billion	Total Assets (MRQ)	\$4.2 billion
5 yr CAGR Deposits	26%	4 yr CAGR Deposits	75%
TCE / TA Ratio	8.4%	TCE / TA Ratio	9.9%
CRE & Multi Family / Assets	43%	CRE & Multi Family / Assets	31%
Loans Held For Sale / Assets	3%	Loans Held For Sale/ Assets	18%
Credit Quality		Credit Quality	
NPA / TA	0.39%	NPA/TA	0.45% (1)
NPL / Loans	0.61%	NPL / Loans	0.43% (1)
Reserve / Loans HFI	1.05%	Reserve / Loans HFI	0.97% (1)
Profitability		Profitability	
ROAA	1.18%	ROAA	0.93%
ROAE	13.88%	ROAE	9.10%
Efficiency Ratio	35.81%	Efficiency Ratio	64.95%
Net Interest Margin	3.35%	Net Interest Margin	3.07%
Valuation		Valuation	
2013 Consensus P/E	19.8 x	2013 Actual P/E	14.3 x
2014 Consensus P/E	18.1 x	2014 Guidance P/E	11.7 x
Price / LTM EPS	20.4 x	Price / LTM EPS	13.8 x
Price / Tangible Book	2.5 x	Price / Tangible Book	1.3 x

Source: SNL Data & Company Documents as of September 30, 2013

Customers Bancorp data as of December 31, 2013 (1) NPL/NPA/Reserve data based on non-covered loans only

# Comparison: Texas Capital Bancshares TCBI Customers Bancorp, Inc.



### Highly successfully bank with similar banking model

Texas Capital Bancs	hares TCBI	Customers Banc	orp CUBI
Asset Size / Growth		Asset Size / Growth	
Total Assets (MRQ)	\$10.8 billion	Total Assets (MRQ)	\$4.2 billion
5 yr CAGR Deposits	18%	4 yr CAGR Deposits	75%
TCE / TA Ratio	8.3%	TCE / TA Ratio	9.9%
CRE & Multi Family / Assets	22%	CRE & Multi Family / Assets	31%
Loans Held For Sale / Assets	28%	Loans Held For Sale/ Assets	18%
Credit Quality		Credit Quality	
NPA/TA	0.49%	NPA / TA	0.45% (1)
NPL / Loans	0.39%	NPL / Loans	0.43% (1)
Reserve / Loans HFI	1.04%	Reserve / Loans HFI	0.97% (1)
Profitability		Profitability	
ROAA	1.26%	ROAA	0.93%
ROAE	12.80%	ROAE	9.10%
Efficiency Ratio	52.83%	Efficiency Ratio	64.95%
Net Interest Margin	4.21%	Net Interest Margin	3.07%
Valuation		Valuation	
2013 Consensus P/E	14.5 x	2013 Actual P/E	14.3 x
2014 Consensus P/E	13.7 x	2014 Guidance P/E	11.7 x
Price / LTM EPS	16.3 x	Price / LTM EPS	13.8 x
Price / Tangible Book	2.1 x	Price / Tangible Book	1.3 x

Source: SNL Data & Company Documents as of September 30, 2013

Customers Bancorp data as of December 31, 2013 (1) NPL/NPA/Reserve data based on non-covered loans only

# Peer Group Comparison



#### **High Performance Regional Peers**

Name	0.5	MRQ Profitability			Capitalization				Asset	Quality	Market Trading			
	State	Assets (\$MM)	Core ROAA	Core ROAE	Effic. Ratio	TCE/TCA	Tier 1 Ratio	Leverage Ratio	Total Capital Ratio	NPA's/ Assets (1)	Reserves/ Gross Loans	Market Cap (\$MM)	Price/TBV	Price/LTM EPS
Independent Bank Corp.	MA	\$5,895	1.01%	10.7%	63.4%	6.9%	10.8%	8.6%	12.7%	1.4%	1.2%	\$819.6	2.07 x	16.3 x
Berkshire Hills Bancorp, Inc.	MA	\$5,450	0.98%	7.6%	59.8%	7.7%	10.1%	8.1%	11.9%	0.8%	0.8%	\$626.5	1.56 x	15.6 x
Tompkins Financial Corporation	NY	\$4,932	1.09%	12.3%	63.5%	6.9%	12.5%	8.4%	13.3%	1.0%	0.8%	\$679.1	2.03 x	14.2 x
S&T Bancorp, Inc.	PA	\$4,588	1.10%	9.1%	56.2%	8.5%	12.3%	9.6%	14.3%	1.6%	1.4%	\$720.3	1.92 x	15 x
Dime Community Bancshares, Inc.	NY	\$4,015	1.07%	10.2%	46.3%	9.3%	13.4%	10.2%	14.1%	1.1%	0.6%	\$608.5	1.66 x	14.7 x
Sandy Spring Bancorp, Inc.	MD	\$4,053	1.23%	10.2%	55.5%	10.3%	14.5%	11.3%	15.7%	1.0%	1.5%	\$580.7	1.42 x	13 x
Eagle Bancorp, Inc.	MD	\$3,505	1.36%	12.5%	51.5%	9.2%	11.6%	10.9%	13.1%	1.4%	1.4%	\$729.9	2.27 x	16.6 x
Washington Trust Bancorp, Inc.	RI	\$3,132	1.30%	13.0%	61.2%	8.5%	12.2%	9.4%	13.4%	1.5%	1.2%	\$521.4	2.01 x	14.8 x
Oritani Financial Corp.	NJ	\$2,824	1.47%	7.9%	36.9%	18.7%	21.1%	16.1%	22.4%	1.0%	1.4%	\$751.4	1.43 x	17.5 x
Camden National Corporation	ME	\$2,597	0.95%	10.8%	59.8%	7.1%	15.0%	9.2%	16.2%	1.2%	1.4%	\$311.7	1.73 x	13.9 x
Univest Corporation of Pennsylvania	PA	\$2,253	0.82%	6.5%	65.8%	9.8%	12.5%	10.6%	13.7%	1.8%	1.6%	\$307.0	1.43 x	14.8 x
First of Long Island Corporation	NY	\$2,363	0.91%	10.6%	51.9%	8.5%	16.0%	8.8%	17.2%	0.3%	1.4%	\$354.1	1.76 x	16.7 x
Arrow Financial Corporation	NY	\$2,157	1.09%	12.7%	58.6%	7.4%	14.6%	9.4%	15.7%	0.3%	1.2%	\$315.3	2 x	14.5 x
Bryn Mawr Bank Corporation	PA	\$2,059	1.43%	13.2%	61.1%	8.2%	11.3%	9.2%	12.3%	1.0%	1.0%	\$365.5	2.22 x	15.6 x
Median		\$3,318	1.09%	10.6%	59.2%	8.5%	12.5%	9.4%	13.9%	1.0%	1.3%	\$594.6	1.76 x	14.8 x
Customers Bancorp, Inc.	PA	\$3,925	0.91%	8.6%	56.2%	9.8%	12.7%	10.6%	13.6%	0.5%	0.9%	\$397.6	1.03 x	10.8 x

Source: SNL Financial, Company documents. Market data as of 9/30/13. Consists of Northeast and Mid-Atlantic banks and thrifts with assets between \$2.0 billion and \$6.0 billion and most recent quarter core ROAA greater than 90bps. Excludes merger targets and MHCs.
(1)Customers Bancorp NPAs/Assetscalculated as non-covered NPAs divided by total assets. Non-covered NPAs excludes accruing TDRs and loans 90+days past due and still accruing.

## Summary



- Strong high performing ~\$4.2 billion bank with significant growth opportunities
- "High touch, high tech" processes and technologies result in superior growth, returns and efficiencies
- Shareholder value results from the combination of increasing tangible book value with strong and consistent earnings growth
- Attractive risk-reward: growing several times faster than industry average but trading at a significant discount to peers
- Experienced management team delivers with strong results
  - Ranked #1 overall by Bank Director Magazine in the 2013 Growth Leader Rankings



## Company

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# Appendix



# **Balance Sheet**



## CONSOLIDATED BALANCE SHEET - UNAUDITED (Dollars in thousands)

	De	cember 31, 2013	Se	ptember 30, 2013	December 31, 2012		
ASSETS	10						
Cash and due from banks	\$	59,339	\$	88,332	\$	12,908	
Interest earning deposits		173,729	_	167,321	_	173,108	
Cash and cash equivalents		233,068		255,653		186,016	
Investment securities available for sale, at fair value		497,573		497,566		129,093	
Loans held for sale		747,593		917,939		1,439,889	
Loans receivable not covered by Loss Sharing Agreements with the FDIC		2,398,353		2,018,532		1,216,941	
Loans receivable covered under Loss Sharing Agreements with the FDIC		66,725		81,255		107,526	
Allowance for loan losses	7	(23,998)	_	(26,800)	_	(25,837)	
Total loans receivable, net (excluding loans held for sale)		2,441,080		2,072,987		1,298,630	
FHLB, Federal Reserve Bank, and other stock		42,424		19,113		30,163	
Accrued interest receivable		8,362		7,866		5,790	
FDIC loss sharing receivable		10,046		11,038		12,343	
Bank premises and equipment, net		11,625		11,055		9,672	
Bank-owned life insurance		104,433		85,991		56,191	
Other real estate owned		12,265		13,601		8,114	
Goodwill and other intangibles		3,676		3,680		3,689	
Other assets		41,028	_	28,623		21,644	
Total assets	\$	4,153,173	\$	3,925,112	\$	3,201,234	
LIABILITIES AND SHAREHOLDERS' EQUITY							
Demand, non-interest bearing	\$	478,103	5	671,211	\$	219,687	
Interest Bearing Deposits		2,481,819		2,572,101		2,221,131	
Total deposits		2,959,922	9	3,243,312		2,440,818	
Federal funds purchased		13,000		2 0		5,000	
Other borrowings		771,750		237,250		473,000	
Accrued interest payable and other liabilities		21,878		55,665		12,941	
Total liabilities	======================================	3,766,550	=	3,536,227		2,931,759	
Common stock		24,756		24,742		18,507	
Additional paid in capital		307,231		306,183		212,090	
Retained earnings		71,008		61,997		38,314	
Accumulated other comprehensive (loss) income		(8,118)		(3,537)		1,064	
Cost of treasury stock		(8,254)		(500)	_	(500)	
Total shareholders' equity	2.	386,623		388,885		269,475	
Total liabilities & shareholders' equity	\$	4,153,173	\$	3,925,112	\$	3,201,234	

## Income Statement



CONSOLIDATED STATEMENTS OF OPERATIONS - UNAUDITI	D									
(Dollars in thousands, except per share data)										
		Q4		Q3		Q4		Full Year		Full Year
	-	2013		2013		2012		2013		2012
Interest income:										
Loans held for sale	\$	6,604	5	9,495	\$	11,837	\$	38,140	\$	15,950
Loans receivable, including fees		24,801		22,485		14,550		82,580		70,510
Investment securities		2,980		1,423		731		6,314		6,731
Other		112	_	148		127		482	_	352
Total interest income		34,497		33,551		27,245		127,516		93,543
interest expense:										
Deposits		5,279		5,470		5,389		21,020		21,076
Federal funds purchased		2		20		2		101		10
Other borrowings	1.54	1,522		1,057	il.	189		3,180		675
Total interest expense	-	6,803		6,547		5,580		24,301		21,761
Net interest income		27,694		27,004		21,665		103,215		71,782
Provision for loan losses		(512)		750		1,567		2,236		14,270
Net interest income after provision for loan losses		28,206	=	26,254		20,098		100,979		57,512
Non-interest income:										
Deposit fees		187		198		124		675		481
Mortgage warehouse transactional fees		2,335		3,090		3,461		12,962		12,289
Bank-owned life insurance income		824		615		385		2,482		1,332
Gain on sale of investment securities		1,274				12		1,274		9,017
Mortgage banking income		1,142		13		A1		1,142		40
Gain/(loss) on sale of SBA loans		450		(6)		89		852		357
Other	-	1,703	_	958	) <del>.</del>	365	-	3,956	9-	5,753
Total non-interest income		7,915		4,855		4,436		23,343		29,229
Non-interest expense:										
Salaries and employee benefits		10,625		8,963		6,773		35,493		23,846
Occupancy		2,520		2,289		1,879		8,829		6,816
Technology, communication and bank operations		1,307		1,121		769		4,330		2,805
Advertising and promotion		301		450		373		1,274		1,219
Professional services		2,399		1,191		995		5,548		3,468
FDIC assessments, taxes, and regulatory fees		2,058		1,105		832		5,568		3,037
Other real estate owned expense(income)		403		401		(624)		1,365		(85
Loan workout expenses		570		928		723		2,245		2,243
Merger related expenses		132		86		63		352		90
Stock offering expenses		- 3		8		- 5		10000		1,437
Loss contingency								2,000		
Other	-	1,986	_	1,813	_	1,662	_	7,020	-	5,775
Total non-interest expense		22,301	_	18,347	-	13,445	_	74,024	_	50,651
Income before tax expense		13,820		12,762		11,089		50,298		36,090
Income tax expense		4,810	_	4,494	-	3,521	2	17,604	8	12,272
Net income	5	9,010	5	8,268	5	7,568	5	32,694	5	23,818
Basic earnings per share	s	0.37	\$	0.34	\$	0.41	s	1.47	s	1.78
Diluted earnings per share	25	0.36	1175	0.33	37	0.40	28	1.43	120	1,73

# Net Interest Margin



Average	Ralance	Sheet	/ Net	Interest	Margin

(Dollars in thousands)

	Three Months Ended December 31,										
	P	2013			2012						
	Average Balance		Average yield	100		Average yield					
			or cost (%)	Ave	rage Balance	or cost (%)					
Assets											
Interest earning deposits	\$	177,222	0.25%	\$	202,176	0.25%					
Investment securities		479,511	2.49%		129,960	2.25%					
Loans held for sale		706,899	3.71%		1,235,067	3.81%					
Loans		2,255,932	4.36%		1,160,523	4.99%					
Less: Allowance for loan losses		(26,630)			(25,617)						
Total interest earning assets		3,592,934	3.81%		2,702,109	4.01%					
Non-interest earning assets	0	242,660		_	127,063						
Total assets	\$	3,835,594		\$	2,829,172						
Liabilities											
Interest checking	\$	54,668	0.77%	\$	41,285	0.45%					
Money market		1,229,007	0.64%		979,648	0.69%					
Other savings		31,626	0.42%		22,372	0.50%					
Certificates of deposit		1,201,791	1.04%		1,162,063	1.24%					
Total interest bearing deposits		2,517,092	0.83%		2,205,368	0.97%					
Other borrowings	_	338,465	1.79%		105,799	0.72%					
Total interest bearing liabilities		2,855,557	0.95%		2,311,167	0.96%					
Non-interest bearing deposits	_	572,865		·	245,881						
Total deposits & borrowings		3,428,422	0.79%		2,557,048	0.87%					
Other non-interest bearing liabilities		14,407			6,301						
Total liabilities		3,442,829			2,563,349						
Shareholders' equity		392,765			265,823						
Total liabilities and shareholders' equity	\$	3,835,594		\$	2,829,172						
Net interest margin			3.06%			3.19%					
Net interest margin tax equivalent			3.07%			3.20%					

# **Asset Quality**



#### Asset Quality as of December 31, 2013

(Dollars in thousands)

Loan Type	Total Loans	Non Accrual	Other Real Estate Owned	Non Performing Assets (NPA's)	Allowance for loan losses	Credit Mark	Cash Reserve	Total Credit Reserves	NPA's/ Total Loans	Total Reserves to Total NPA's
Pre September 2009 Originated Loans			Dairi Carana			HOMES CO.	Os 100			
Legacy	\$ 74,344		\$ 3,754			\$ -	\$ -	\$ 2,386	17.79%	18.05%
Troubled debt restructurings (TDR's)	1,692	714		714				56	42.20%	7.84%
Total Pre September 2009 Originated Loans	76,036	10,182	3,754	13,936	2,442			2,442	18.33%	17.52%
Originated Loans (Post 2009)	00.000.000				14,40,000				OURSELF HTM	
Warehouse	4,743		51	±3	36			36	0.00%	0.00%
Manufactured Housing	4,179		- 8	-	84			84	0.00%	0.00%
Commercial	801,229	511	2	511	5,936			5,936	0.06%	1161.64%
MultiFamily	1,056,696		*	W.	4,227			4,227	0.00%	0.00%
Consumer/ Mortgage	118,742	-		-	457			457	0.00%	0.00%
Total Originated Loans	1,985,589	511	- 2	511	10,740		*	10,740	0.03%	2101.76%
Acquired Loans										
Berkshire	11,832	2,373	1,201	3,574	510			510	30.21%	14.27%
Total FDIC (covered and non covered)	42,265	5,649	6,953	12,602	924			924	29.82%	7.33%
Manufactured Housing	128,155	0	356	356			3,086	3,086	0.28%	868.04%
Flagstar (Commercial)	139,582	7		-	2				0.00%	0.00%
TDR's	2,929	447		447	135			135	15.26%	30.20%
Total Acquired Loans	324,763	8,469	8,510	16,979	1,569	-	3,086	4,655	5.23%	27.42%
Acquired Purchased Credit Impaired Loans										
Berkshire	50,329		**	¥5	4,241	(2,161)		2.080	0.00%	0.00%
Total FDIC - Covered	24,475				4,476	(49)		4,427	0.00%	0.00%
Manufactured Housing 2011	5,478	<u> </u>	2	<u> </u>	530	4,423		4,953	0.00%	0.00%
Total Acquired Purchased Credit Impaired Loans	80,282				9,247	2,213	*	11,460	0.00%	0.00%
Unamortized fees/discounts	(1,592)								0.00%	0.00%
Total Loans Held for Investment	2,465,078	19,162	12,264	31,426	23,998	2,213	3,086	29,297	1.27%	93.23%
Total Loans Held for Sale	747,593			50			-	052	0.00%	0.00%
Total Portfolio	\$ 3,212,671	\$ 19,162	\$ 12,264	\$ 31,426	\$ 23,998	\$ 2,213	\$ 3,086	\$ 29,297	0.98%	93.23%