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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

April 30, 2019 Date of Report (Date of earliest event reported)

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**GENWORTH FINANCIAL, INC.**

(Exact name of registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction  
of incorporation)

**001-32195**  
(Commission  
File Number)

**80-0873306**  
(I.R.S. Employer  
Identification No.)

**6620 West Broad Street, Richmond, VA**  
(Address of principal executive offices)

**23230**  
(Zip Code)

**(804) 281-6000**  
(Registrant's telephone number, including area code)

**N/A**  
(Former name or former address, if changed since last report)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2 below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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**Item 2.02 Results of Operations and Financial Condition.**

On April 30, 2019, Genworth Financial, Inc. (the “Company”) issued (1) a press release announcing its financial results for the quarter ended March 31, 2019, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference, and (2) a financial supplement for the quarter ended March 31, 2019, a copy of which is attached hereto as Exhibit 99.2 and is incorporated herein by reference.

The information contained in this Current Report on Form 8-K (including the exhibits) is being furnished and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the company under the Securities Act of 1933, as amended or the Exchange Act, except as shall be expressly set forth by specific reference in such filing. The information contained in this Current Report on Form 8-K shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in any such filing.

**Item 9.01 Financial Statements and Exhibits.**

The following materials are furnished as exhibits to this Current Report on Form 8-K:

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	Press Release dated April 30, 2019.
99.2	Financial Supplement for the quarter ended March 31, 2019.

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**Exhibit Index**

<u>Exhibit Number</u>	<u>Description of Exhibit</u>
99.1	<a href="#">Press Release dated April 30, 2019.</a>
99.2	<a href="#">Financial Supplement for the quarter ended March 31, 2019.</a>

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENWORTH FINANCIAL, INC.

Date: April 30, 2019

By: /s/ Matthew D. Farney  
Matthew D. Farney  
Vice President and Controller  
(Principal Accounting Officer)

## News Release

6620 West Broad Street  
Richmond, VA 23230



**Genworth Financial Announces First Quarter 2019 Results**

Net Income Of \$174 Million And Adjusted Operating Income Of \$121 Million

- Merger Agreement With China Oceanwide Holdings Group Co., LTD (Oceanwide) Extended To June 30, 2019; Parties Diligently Pursuing Canadian Approval
- U.S. Mortgage Insurance (MI) Adjusted Operating Income Of \$124 Million, With \$9.6 Billion In New Insurance Written (NIW) And Strong Loss Ratio Performance
- U.S. MI's PMIERS<sup>1</sup> Sufficiency Ratio At 123 Percent, More Than \$600 Million Above The Revised Standards Effective March 31, 2019
- Strong Capital Levels With Substantial Capital Above Management Targets In Canada And Australia MI
- Approximately \$150 Million Incremental Annual Long Term Care Insurance (LTC) In Force Rate Actions Approved In First Quarter 2019, With A Net Present Value (NPV) Benefit Of Approximately \$500 Million
- Holding Company Cash And Liquid Assets Of \$405 Million

Richmond, VA (April 30, 2019) – Genworth Financial, Inc. (NYSE: GNW) today reported results for the quarter ended March 31, 2019. The company reported net income<sup>2</sup> of \$174 million, or \$0.34 per diluted share, in the first quarter of 2019, compared with net income of \$112 million, or \$0.22 per diluted share, in the first quarter of 2018. The company reported adjusted operating income<sup>3</sup> of \$121 million, or \$0.24 per diluted share, in the first quarter of 2019, compared with adjusted operating income of \$125 million, or \$0.25 per diluted share, in the first quarter of 2018.

Genworth's effective tax rate for the quarter was approximately 33 percent. This included \$12 million of unfavorable charges related to the Global Intangible Low Taxed Income (GILTI) provision of the 2017 Tax Cuts and Jobs Act. These charges are reflected in the Corporate & Other segment and are expected to continue throughout 2019 and into 2020. The effective tax rate was also impacted by the tax effect of forward starting swap gains settled prior to the change in the corporate tax rate, which will continue to be tax effected at 35 percent as they are amortized into net investment income.

<sup>1</sup> Private Mortgage Insurer Eligibility Requirements

<sup>2</sup> Unless otherwise stated, all references in this press release to net income (loss), net income (loss) per share, adjusted operating income (loss), adjusted operating income (loss) per share and book value per share should be read as net income (loss) available to Genworth's common stockholders, net income (loss) available to Genworth's common stockholders per diluted share, adjusted operating income (loss) available to Genworth's common stockholders, adjusted operating income (loss) available to Genworth's common stockholders per diluted share and book value available to Genworth's common stockholders per share, respectively.

<sup>3</sup> This is a financial measure that is not calculated based on U.S. Generally Accepted Accounting Principles (Non-GAAP). See the Use of Non-GAAP Measures section of this press release for additional information.

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## **Strategic Update**

Genworth and Oceanwide continue to work towards closing the previously announced proposed transaction as soon as possible.

The parties continue to diligently pursue approval of the transaction by Canadian regulators. To date, the Canadian review has centered around national security matters, including data protections and the safeguarding of our customers' personally identifiable information, consistent with the Enhanced Data Security Program that Genworth and Oceanwide have undertaken in connection with the clearance of the transaction by the Committee on Foreign Investment in the United States (CFIUS). While Genworth and Oceanwide have fully responded to all information requests received to date, the Canadian regulators have not outlined a timeframe for the completion of their review of the transaction or requested any additional information at this time.

To allow additional time for Canada's ongoing review, Genworth and Oceanwide announced on April 29, 2019 that the parties have agreed to a tenth waiver and extension of the merger agreement from April 30, 2019 to June 30, 2019.

The parties have received approvals from all necessary U.S. regulators. Oceanwide will also need to receive clearance in China for currency conversion and the transfer of funds. Oceanwide is actively engaged in transaction discussions with the relevant Chinese authorities. Given the extension of the merger agreement, the timing of the various tranches of both the previously announced \$1.5 billion Oceanwide post-closing capital plan and the \$175 million post-closing capital commitment to Genworth Life Insurance Company (GLIC) from Genworth Holdings, Inc. will be deferred to reflect the later closing date.

"The merger agreement extension allows us additional time to continue our pursuit of regulatory approval in Canada, which is taking additional time and involves the complexities associated with national security related issues including the safeguarding of our customers' personally identifiable information," said Tom McInerney, president and CEO of Genworth. "We remain fully committed to obtaining Canada's regulatory approval and completing the transaction with Oceanwide as soon as possible, which we believe represents the greatest and most certain value for our stockholders."

LU Zhiqiang, chairman of Oceanwide, added: "Oceanwide remains committed to the transaction, including the \$1.5 billion contribution to Genworth over time following the consummation of the transaction. We believe the transaction will bring financial stability to Genworth's businesses in the U.S. and enable us to bring insurance expertise and solutions to China. We look forward to closing the transaction as soon as possible."

## Financial Performance

### Consolidated Net Income & Adjusted Operating Income

	Three months ended March 31				
	2019		2018		Total % change
	Total	Per diluted share	Total	Per diluted share	
<i>(Amounts in millions, except per share)</i>					
Net income available to Genworth's common stockholders	\$ 174	\$ 0.34	\$ 112	\$ 0.22	55%
Adjusted operating income	\$ 121	\$ 0.24	\$ 125	\$ 0.25	(3)%
Weighted-average diluted common shares	508.6		502.7		

  

	As of March 31	
	2019	2018
	Book value per share	\$25.98
Book value per share, excluding accumulated other comprehensive income (loss)	\$21.03	\$20.76

Net income in the first quarter of 2019 benefitted from net investment gains, net of taxes and other adjustments, of \$56 million in the quarter, driven by a combination of net mark-to-market gains primarily from limited partnerships and gains from the sales, exchanges and tenders of certain securities. Net income in the first quarter of 2018 was reduced by net investment losses, net of taxes and other adjustments, of \$13 million.

Net investment income was \$829 million in the quarter, up from \$815 million in the prior quarter and \$804 million in the prior year. Net investment income increased compared to the prior quarter and the prior year due to higher purchase yields on new investments and higher income from limited partnerships. The reported yield and the core yield<sup>3</sup> for the quarter were 4.71 percent and 4.67 percent, respectively, compared to 4.64 percent and 4.58 percent, respectively, in the prior quarter.

Adjusted operating income (loss) results by business line are summarized in the table below:

#### Adjusted Operating Income (Loss)

<i>(Amounts in millions)</i>	Q1 19	Q4 18	Q1 18
U.S. Mortgage Insurance	\$ 124	\$ 124	\$ 111
Canada Mortgage Insurance	41	48	49
Australia Mortgage Insurance	14	18	19
U.S. Life Insurance	(5)	(425)	(5)
Runoff	20	(2)	10
Corporate and Other	(73)	(54)	(59)
<b>Total Adjusted Operating Income (Loss)</b>	<b>\$ 121</b>	<b>\$(291)</b>	<b>\$ 125</b>

Adjusted operating income (loss) represents income (loss) from continuing operations excluding net investment gains (losses), gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and other adjustments, net of taxes. A reconciliation of net income (loss) to adjusted operating income (loss) is included at the end of this press release.

Unless specifically noted in the discussion of results for the MI businesses in Canada and Australia, references to percentage changes exclude the impact of translating foreign denominated activity into U.S. dollars (foreign exchange). Percentage changes, which include the impact of foreign exchange, are found in a table at the end of this press release.

## U.S. Mortgage Insurance

<b>Operating Metrics</b> <i>(Dollar amounts in millions)</i>	<b>Q1 19</b>	<b>Q4 18</b>	<b>Q1 18</b>
Adjusted operating income	\$ 124	\$ 124	\$ 111
New insurance written			
Primary Flow	\$9,600	\$9,300	\$9,000
Loss ratio	8%	7%	9%

U.S. MI reported adjusted operating income of \$124 million, compared with \$124 million in the prior quarter and \$111 million in the prior year. U.S. MI's flow insurance in force increased 10 percent versus the prior year from strong New Insurance Written (NIW) and persistency, driving continued growth in earned premiums. The loss ratio in the current quarter was eight percent, up one point sequentially and down one point from the prior year, as favorable loss performance continues along with premium growth.

The company achieved \$9.6 billion in Flow NIW in the quarter, up three percent from the prior quarter driven by an increase in estimated market share despite a seasonally smaller purchase originations market and up seven percent versus the prior year driven primarily by an estimated increase in market share.

## Canada Mortgage Insurance

<b>Operating Metrics</b> <i>(Dollar amounts in millions)</i>	<b>Q1 19</b>	<b>Q4 18</b>	<b>Q1 18</b>
Adjusted operating income	\$ 41	\$ 48	\$ 49
New insurance written			
Flow	\$2,200	\$3,300	\$2,500
Bulk	\$ 700	\$ 900	\$ 900
Loss ratio	15%	18%	13%

Canada MI reported adjusted operating income of \$41 million versus \$48 million in the prior quarter and \$49 million in the prior year. The loss ratio in the quarter was 15 percent, down three points sequentially primarily from lower average reserves on delinquencies in Alberta and the Atlantic region and up two points from the prior year primarily from higher new delinquencies, net of cures. Despite lower losses sequentially, adjusted operating income declined due to favorable taxes in the prior quarter that did not recur. Compared to the prior year, results declined due to unfavorable foreign exchange impacts combined with slightly higher losses and expenses.

Flow NIW decreased 33 percent<sup>4</sup> sequentially primarily from a seasonally smaller originations market and decreased eight percent<sup>4</sup> from the prior year primarily from regulatory changes and ongoing housing affordability pressure. Bulk NIW for the quarter declined slightly versus the prior quarter and prior year driven by lower lender demand.

<sup>4</sup> Percent change excludes the impact of foreign exchange.



## **Australia Mortgage Insurance**

### **Operating Metrics**

*(Dollar amounts in millions)*

	<u>Q1 19</u>	<u>Q4 18</u>	<u>Q1 18</u>
Adjusted operating income	\$ 14	\$ 18	\$ 19
New insurance written			
Flow	\$3,400	\$4,000	\$3,400
Bulk	\$ 500	\$ 800	\$ —
Loss ratio	34%	29%	30%

Australia MI reported adjusted operating income of \$14 million versus \$18 million in the prior quarter and \$19 million in the prior year. The loss ratio in the quarter was 34 percent, up five points sequentially from seasonally higher new delinquencies, net of cures.

Flow NIW declined 15 percent<sup>4</sup> sequentially from a seasonally smaller originations market and increased nine percent<sup>4</sup> from the prior year primarily due to increased mortgage origination activity with certain key customers.

## **U.S. Life Insurance**

### **Adjusted Operating Income (Loss)**

*(Amounts in millions)*

	<u>Q1 19</u>	<u>Q4 18</u>	<u>Q1 18</u>
Long Term Care Insurance	\$ (20)	\$(314)	\$ (32)
Life Insurance	(2)	(108)	(1)
Fixed Annuities	17	(3)	28
Total U.S. Life Insurance	<u>\$ (5)</u>	<u>\$(425)</u>	<u>\$ (5)</u>

### **Long Term Care Insurance**

LTC reported an adjusted operating loss of \$20 million, compared with \$314 million in the prior quarter and \$32 million in the prior year. Compared to the prior quarter and the prior year, results reflected earnings improvement from in force rate actions. New claims in the current quarter reflected higher severity and frequency compared to the prior quarter and prior year, offset by favorable development on prior year incurred but not reported claims. Claim terminations were seasonally favorable compared to the prior quarter and less favorable than the prior year. Results in the prior quarter reflected an after-tax charge to earnings of \$258 million from the 2018 LTC assumption updates driven primarily by increasing later duration utilization assumptions for claims with lifetime benefits.

### **Life Insurance**

Life insurance reported an adjusted operating loss of \$2 million, compared with \$108 million in the prior quarter and \$1 million in the prior year. Results versus the prior quarter and prior year reflected lower mortality primarily in the term life insurance product, although mortality experience remains higher than original pricing

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assumptions in universal life insurance blocks. Results versus the prior year and prior quarter also reflected higher lapses resulting in higher amortization of deferred acquisition costs (DAC) primarily associated with larger 20-year level-premium term life insurance blocks entering their post-level premium periods. Current quarter results also included model corrections resulting in an unfavorable after-tax impact of \$11 million. Results in the prior quarter also included an after-tax charge of \$91 million following the company's annual review of life insurance assumptions, primarily driven by assumption changes due to lower expected growth in interest rates and emerging mortality experience primarily in term universal life insurance products.

#### ***Fixed Annuities***

Fixed annuities reported adjusted operating income of \$17 million, compared with an adjusted operating loss of \$3 million in the prior quarter and adjusted operating income of \$28 million in the prior year. During the first quarter of 2019, the company recorded unfavorable after-tax charges of \$13 million from loss recognition testing on the single premium immediate annuity block. Fourth quarter 2018 results included \$17 million of unfavorable after-tax charges also primarily related to loss recognition testing. Results versus the prior quarter and prior year reflected favorable mortality in the single premium immediate annuity block. Results versus the prior quarter also reflected favorable reserve impacts associated with fixed index annuity products due to the increase in equity markets in the current quarter.

#### **Runoff**

Runoff reported adjusted operating income of \$20 million, compared with an adjusted operating loss of \$2 million in the prior quarter and adjusted operating income of \$10 million in the prior year. Results reflected impacts on the company's variable annuity business from favorable equity market performance in the current quarter compared to the prior quarter and prior year.

#### **Corporate And Other**

Corporate and Other reported an adjusted operating loss of \$73 million, compared with \$54 million in the prior quarter and \$59 million in the prior year. Results in the current quarter reflected the previously mentioned unfavorable tax reform impacts related to GILTI which are expected to continue throughout 2019 and into 2020. Results in the current quarter also reflected approximately \$13 million of unfavorable tax timing adjustments required for interim reporting that are expected to reverse by year-end.

## Capital & Liquidity

Genworth maintains the following capital positions in its operating subsidiaries:

Key Capital & Liquidity Metrics (Dollar amounts in millions)	Q1 19	Q4 18	Q1 18
<b>U.S. MI</b>			
Consolidated Risk-To-Capital Ratio <sup>5</sup>	11.9:1	12.2:1	12.5:1
Genworth Mortgage Insurance Corporation Risk-To-Capital Ratio <sup>5</sup>	12.1:1	12.5:1	12.7:1
Private Mortgage Insurer Eligibility Requirements (PMIERS) Sufficiency Ratio <sup>6</sup>	123 %	129 %	124 %
<b>Canada MI</b>			
Mortgage Insurer Capital Adequacy Test (MICAT) Ratio <sup>5, 7</sup>	172 %	172 %	170 %
<b>Australia MI</b>			
Prescribed Capital Amount (PCA) Ratio <sup>5</sup>	201 %	194 %	185 %
<b>U.S. Life Insurance Companies</b>			
Consolidated Risk-Based Capital (RBC) Ratio <sup>5</sup>	195%	199%	279 %
<b>Holding Company Cash and Liquid Assets <sup>8, 9</sup></b>	<b>\$ 405</b>	<b>\$ 504</b>	<b>\$ 1,204</b>

### Key Points

- U.S. MI's PMIERS sufficiency ratio is estimated to be 123 percent under the revised standards effective March 31, 2019, more than \$600 million above requirements;
- Canada MI's MICAT ratio is estimated to be 172 percent, above both the regulatory minimum requirement of 150 percent and the company's operating range of 160 to 165 percent;
- Australia MI's PCA ratio increased sequentially to 201 percent, above the company's target operating range of 132 to 144 percent. The increase in the quarter was driven primarily by lower required capital from seasoning of the in-force portfolio;
- The holding company ended the quarter with \$405 million of cash and liquid assets, which is approximately \$100 million below the company's target of two times expected annual debt interest payments excluding restricted cash and assets and declined \$99 million in the quarter due to the timing of semi-annual interest and employee benefit payments. Holding company cash is expected to benefit from the \$1.5 billion of capital from Oceanwide after the closing of the transaction.

<sup>5</sup> Company estimate for the first quarter of 2019 due to timing of the preparation and filing of statutory statements.

<sup>6</sup> The PMIERS sufficiency ratio is calculated as available assets divided by required assets as defined within PMIERS. The current period PMIERS sufficiency ratio is an estimate due to the timing of the PMIERS filing for the U.S. mortgage insurance business and reflects revised PMIERS standards effective March 31, 2019. As of March 31, 2019, December 31, 2018 and March 31, 2018, the PMIERS sufficiency ratios were in excess of \$600 million, \$750 million and \$600 million, respectively, of available assets above the applicable PMIERS requirements.

<sup>7</sup> MICAT requirements implemented January 1, 2019; prior periods reflect Minimum Capital Test (MCT) ratio.

<sup>8</sup> Holding company cash and liquid assets comprises assets held in Genworth Holdings, Inc. (the issuer of outstanding public debt) which is a wholly-owned subsidiary of Genworth Financial, Inc.

<sup>9</sup> Genworth Holdings, Inc. had \$361 million, \$429 million and \$1,129 million of cash, cash equivalents and restricted cash as of March 31, 2019, December 31, 2018 and March 31, 2018, respectively, which included approximately \$16 million, \$16 million and \$4 million of restricted cash, respectively. Genworth Holdings, Inc. also held \$44 million, \$75 million and \$75 million in U.S. government securities as of March 31, 2019, December 31, 2018 and March 31, 2018, respectively, which included \$37 million, \$42 million and \$37 million, respectively, of restricted assets.

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**About Genworth Financial**

Genworth Financial, Inc. (NYSE: GNW) is a Fortune 500 insurance holding company committed to helping families achieve the dream of homeownership and address the financial challenges of aging through its leadership positions in mortgage insurance and long term care insurance. Headquartered in Richmond, Virginia, Genworth traces its roots back to 1871 and became a public company in 2004. For more information, visit [genworth.com](http://genworth.com).

From time to time, Genworth releases important information via postings on its corporate website. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic email alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the "Investors" section of [genworth.com](http://genworth.com). From time to time, Genworth's publicly traded subsidiaries, Genworth MI Canada Inc. and Genworth Mortgage Insurance Australia Limited, separately release financial and other information about their operations. This information can be found at <http://genworth.ca> and <http://www.genworth.com.au>.

**Conference Call And Financial Supplement Information**

This press release and the first quarter 2019 financial supplement are now posted on the company's website. Additional information regarding business results will be posted on the company's website, <http://investor.genworth.com>, by 7:00 a.m. on May 1, 2019. Investors are encouraged to review these materials.

Genworth will conduct a conference call on May 1, 2019 at 8:00 a.m. (ET) to discuss business results and provide an update on strategic objectives, including the pending transaction with China Oceanwide Holdings Group Co., Ltd. The conference call will be accessible via telephone and the Internet. The dial-in number for the conference call is 888 208.1820 or 323 794.2110 (outside the U.S.); conference ID # 5793696. To participate in the call by webcast, register at <http://investor.genworth.com> at least 15 minutes prior to the webcast to download and install any necessary software.

Replays of the call will be available through May 15, 2019 at 888 203.1112 or 719 457.0820 (outside the U.S.); conference ID # 5793696. The webcast will also be archived on the company's website for one year.

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## Use of Non-GAAP Measures

This press release includes the non-GAAP financial measures entitled “adjusted operating income (loss)” and “adjusted operating income (loss) per share.” Adjusted operating income (loss) per share is derived from adjusted operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The company defines adjusted operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income (loss) attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and restructuring costs are also excluded from adjusted operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from adjusted operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.’s common stockholders in accordance with U.S. GAAP, the company believes that adjusted operating income (loss) and measures that are derived from or incorporate adjusted operating income (loss), including adjusted operating income (loss) per share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses adjusted operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from adjusted operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Adjusted operating income (loss) and adjusted operating income (loss) per share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.’s common stockholders or net income (loss) available to Genworth Financial, Inc.’s common stockholders per share on a basic and diluted basis determined in accordance with U.S. GAAP. In addition, the company’s definition of adjusted operating income (loss) may differ from the definitions used by other companies.

In the first quarter of 2019, the company revised how it taxes the adjustments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders to adjusted operating income (loss) to align the tax rate used in the reconciliation to each segment’s local jurisdictional tax rate. Beginning in the first quarter of 2019, the company used a tax rate of 27 percent and 30 percent for its Canada and Australia Mortgage Insurance segments, respectively, to tax effect their adjustments. Its domestic segments remain at a 21 percent tax rate. In 2018, the company assumed a flat 21 percent tax rate on adjustments for all of its segments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders and adjusted operating income (loss). These adjustments are also net of the portion attributable to noncontrolling interests and net investment gains (losses) are adjusted for DAC and other intangible amortization and certain benefit reserves.

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Prior year amounts have not been re-presented to reflect this revised presentation; however, the previous methodology would not have resulted in a materially different segment-level adjusted operating income (loss).

The company recorded a pre-tax expense of \$4 million in the first quarter of 2019 related to restructuring costs as it continues to evaluate and appropriately size its organizational needs and expenses. There were no infrequent or unusual items excluded from adjusted operating income (loss) during the periods presented other than fees incurred during the fourth quarter of 2018 related to Genworth Holdings, Inc.'s bond consent solicitation of \$6 million for broker, advisor and investment banking fees.

The tables at the end of this press release provide a reconciliation of net income (loss) available to Genworth Financial, Inc.'s common stockholders to adjusted operating income (loss) for the three months ended March 31, 2019 and March 31, 2018, as well as for the three months ended December 31, 2018, and reflect adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting.

This press release includes the non-GAAP financial measure entitled "core yield" as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with U.S. GAAP. In addition, the company's definition of core yield may differ from the definitions used by other companies. A reconciliation of reported U.S. GAAP yield to core yield is included in a table at the end of this press release.

#### **Definition of Selected Operating Performance Measures**

The company taxes its international businesses at their local jurisdictional tax rates and its domestic businesses at the U.S. corporate federal income tax rate of 21 percent. The company's tax methodology applies the respective jurisdictional or domestic tax rate to the pretax income (loss) of each segment, which is then adjusted in each segment to reflect the tax attributes of items unique to that segment such as foreign withholding taxes and permanent differences between U.S. GAAP and local tax law. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year.

The company reports selected operating performance measures including "sales" and "insurance in force" or "risk in force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new business generated in a period. Sales refer to new insurance written for mortgage insurance. The company considers new insurance written to be a measure of the company's operating performance because it represents a measure of new sales of insurance policies during a specified period, rather than a measure of the company's revenues or profitability during that period.

Management regularly monitors and reports insurance in force and risk in force. Insurance in force for the company's mortgage insurance businesses is a measure of the aggregate original loan balance for outstanding insurance policies as of the respective reporting date. Risk in force for the company's U.S. mortgage insurance business is based on the coverage percentage applied to the estimated current outstanding loan balance. For risk in-force in the mortgage insurance businesses in Canada and Australia, the company has computed an "effective" risk in-force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor

of 35% that represents the highest expected average per-claim payment for any one underwriting year over the life of the mortgage insurance businesses in Canada and Australia. In Australia, the company has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100% coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor. The company considers insurance in force and risk in force to be measures of its operating performance because they represent measures of the size of its business at a specific date which will generate revenues and profits in a future period, rather than measures of its revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses, the loss ratio is the ratio of benefits and other changes in policy reserves to net earned premiums. For the long-term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

#### **Cautionary Note Regarding Forward-Looking Statements**

This press release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by words such as "expects," "intends," "anticipates," "plans," "believes," "seeks," "estimates," "will" or words of similar meaning and include, but are not limited to, statements regarding the outlook for the company's future business and financial performance. Examples of forward-looking statements include statements the company makes relating to the transaction with China Oceanwide Holdings Group Co., Ltd. (Oceanwide) and the company's discussions with regulators in connection therewith. Forward-looking statements are based on management's current expectations and assumptions, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict. Actual outcomes and results may differ materially from those in the forward-looking statements due to global political, economic, business, competitive, market, regulatory and other factors and risks, including, but not limited to, the following:

- *risks related to the proposed transaction with Oceanwide* including: the company's inability to complete the transaction in a timely manner or at all; the parties' inability to obtain regulatory approvals or clearances, or the possibility that such regulatory approvals may further delay the transaction or will not be received prior to June 30, 2019 (and either or both of the parties may not be willing to further waive their end date termination rights beyond June 30, 2019) or that materially burdensome or adverse regulatory conditions may be imposed or undesirable measures may be required in connection with any such regulatory approvals or clearances (including those conditions or measures that either or both of the parties may be unwilling to accept or undertake, as applicable); the risk that the parties will not be able to obtain other regulatory approvals or clearances, including in connection with a potential alternative funding structure or the current geo-political environment; the parties' inability to obtain any necessary regulatory approvals or clearances for the post-closing capital plan; the risk that a closing condition of the transaction may not be satisfied; existing and potential legal proceedings that may be instituted against the company in connection with the transaction that may delay the transaction, make it more costly or ultimately preclude it; the risk that the proposed transaction disrupts the company's current plans and operations as a result of the announcement and consummation of the transaction; certain restrictions during the pendency of the transaction that may impact the company's ability to pursue certain business opportunities or strategic

transactions; continued availability of capital and financing to the company before, or in the absence of, the consummation of the transaction; further rating agency actions and downgrades in the company's debt or financial strength ratings; changes in applicable laws or regulations; the company's ability to recognize the anticipated benefits of the transaction; the amount of the costs, fees, expenses and other charges related to the transaction, including costs and expenses related to conditions imposed in connection with regulatory approvals or clearances, which may be material; the risks related to diverting management's attention from the company's ongoing business operations; the merger agreement may be terminated in circumstances that would require the company to pay Oceanwide a fee; the company's ability to attract, recruit, retain and motivate current and prospective employees may be adversely affected; and disruptions and uncertainty relating to the transaction, whether or not it is completed, may harm the company's relationships with its employees, customers, distributors, vendors or other business partners, and may result in a negative impact on the company's business;

- *strategic risks in the event the proposed transaction with Oceanwide is not consummated* including: the company's inability to successfully execute alternative strategic plans to effectively address its current business challenges (including with respect to stabilizing its U.S. life insurance businesses, debt obligations, cost savings, ratings and capital); the company's inability to attract buyers for any businesses or other assets it may seek to sell, or securities it may seek to issue, in each case, in a timely manner and on anticipated terms; failure to obtain any required regulatory, stockholder and/or noteholder approvals or consents for such alternative strategic plans, or the company's challenges changing or being more costly or difficult to successfully address than currently anticipated or the benefits achieved being less than anticipated; inability to achieve anticipated cost-savings in a timely manner; and adverse tax or accounting charges; and the company's ability to increase the capital needed in its mortgage insurance businesses in a timely manner and on anticipated terms, including through improved business performance, reinsurance or similar transactions, asset sales, securities offerings or otherwise, in each case as and when required;
- *risks relating to estimates, assumptions and valuations* including: inadequate reserves and the need to increase reserves (including as a result of any changes the company may make in the future to its assumptions, methodologies or otherwise in connection with periodic or other reviews); risks related to the impact of the company's annual review of assumptions and methodologies relating to its long term care insurance claim reserves and margin reviews, including risks that additional information obtained in the future or other changes to assumptions or methodologies materially affect margins; inaccurate models; deviations from the company's estimates and actuarial assumptions or other reasons in its long term care insurance, life insurance and/or annuity businesses; accelerated amortization of deferred acquisition costs (DAC) and present value of future profits (PVFP) (including as a result of any changes it may make to its assumptions, methodologies or otherwise in connection with periodic or other reviews); adverse impact on the company's financial results as a result of projected profits followed by projected losses (as is currently the case with its long term care insurance business); adverse impact on the company's results of operations, including the outcome of its annual review of the premium earnings pattern for its mortgage insurance businesses; and changes in valuation of fixed maturity and equity securities;
- *risks relating to economic, market and political conditions* including: downturns and volatility in global economies and equity and credit markets; interest rates and changes in rates have adversely impacted, and may continue to materially adversely impact, the company's business and profitability; deterioration in economic conditions or a decline in home prices that adversely affect the company's loss experience in mortgage insurance; political and economic instability or changes in government policies; and fluctuations in foreign currency exchange rates and international securities markets;



- 
- *regulatory and legal risks* including: extensive regulation of the company's businesses and changes in applicable laws and regulations (including changes to tax laws and regulations); litigation and regulatory investigations or other actions; dependence on dividends and other distributions from the company's subsidiaries (particularly its international subsidiaries) and the inability of any subsidiaries to pay dividends or make other distributions to the company, including as a result of the performance of its subsidiaries and insurance, regulatory or corporate law restrictions; adverse change in regulatory requirements, including risk-based capital; changes in regulations adversely affecting the company's international operations; inability to continue to maintain the private mortgage insurer eligibility requirements (PMIERS); inability of the company's U.S. mortgage insurance subsidiaries to meet minimum statutory capital requirements and hazardous financial condition standards; the influence of Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac) and a small number of large mortgage lenders on the U.S. mortgage insurance market and adverse changes to the role or structure of Fannie Mae and Freddie Mac; adverse changes in regulations affecting the company's mortgage insurance businesses; inability to continue to implement actions to mitigate the impact of statutory reserve requirements; impact of additional regulations pursuant to the Dodd-Frank Wall Street Reform and Consumer Protection Act; changes in tax laws; and changes in accounting and reporting standards;
  - *liquidity, financial strength ratings, credit and counterparty risks* including: insufficient internal sources to meet liquidity needs and limited or no access to capital (including the ability to obtain further financing under an additional secured term loan or credit facility); future adverse rating agency actions, including with respect to rating downgrades or potential downgrades or being put on review for potential downgrade, all of which could have adverse implications for the company, including with respect to key business relationships, product offerings, business results of operations, financial condition and capital needs, strategic plans, collateral obligations and availability and terms of hedging, reinsurance and borrowings; defaults by counterparties to reinsurance arrangements or derivative instruments; defaults or other events impacting the value of the company's fixed maturity securities portfolio; and defaults on the company's commercial mortgage loans or the mortgage loans underlying its investments in commercial mortgage-backed securities and volatility in performance;
  - *operational risks* including: inability to retain, attract and motivate qualified employees or senior management; ineffective or inadequate risk management in identifying, controlling or mitigating risks; reliance on, and loss of, key customer or distribution relationships; competition, including in the company's mortgage insurance businesses from government and government-owned and government-sponsored enterprises (GSEs) offering mortgage insurance; the design and effectiveness of the company's disclosure controls and procedures and internal control over financial reporting may not prevent all errors, misstatements or misrepresentations; and failure or any compromise of the security of the company's computer systems, disaster recovery systems and business continuity plans and failures to safeguard, or breaches of, its confidential information;
  - *insurance and product-related risks* including: the company's inability to increase premiums and associated benefit reductions sufficiently, and in a timely manner, on in force long term care insurance policies, and charge higher premiums on policies, in each case, as currently anticipated and as may be required from time to time in the future (including as a result of the company's failure to obtain any

necessary regulatory approvals or unwillingness or inability of policyholders to pay increased premiums and/or accept reduced benefits), including to offset any negative impact on the company's long term care insurance margins; availability, affordability and adequacy of reinsurance to protect the company against losses; inability to realize anticipated benefits of the company's rescissions, curtailments, loan modifications or other similar programs in its mortgage insurance businesses; premiums for the significant portion of the company's mortgage insurance risk in force with high loan-to-value ratios may not be sufficient to compensate the company for the greater risks associated with those policies; decreases in the volume of high loan-to-value mortgage originations or increases in mortgage insurance cancellations; increases in the use of alternatives to private mortgage insurance and reductions in the level of coverage selected; potential liabilities in connection with the company's U.S. contract underwriting services; and medical advances, such as genetic research and diagnostic imaging, and related legislation that impact policyholder behavior in ways adverse to the company;

- *other risks* including: impairments of or valuation allowances against the company's deferred tax assets; the possibility that in certain circumstances the company will be obligated to make payments to General Electric Company (GE) under the tax matters agreement with GE even if its corresponding tax savings are never realized and payments could be accelerated in the event of certain changes in control; and provisions of the company's certificate of incorporation and bylaws and the tax matters agreement with GE may discourage takeover attempts and business combinations that stockholders might consider in their best interests; and
- *risks relating to the company's common stock* including: the continued suspension of payment of dividends; and stock price fluctuations.

The company undertakes no obligation to publicly update any forward-looking statement, whether as a result of new information, future developments or otherwise.

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**Condensed Consolidated Statements of Income**  
**(Amounts in millions, except per share amounts)**  
**(Unaudited)**

	Three months ended		Three months ended
	2019	2018	December 31, 2018
<b>Revenues:</b>			
Premiums	\$ 1,114	\$ 1,140	\$ 1,121
Net investment income	829	804	815
Net investment gains (losses)	74	(31)	(114)
Policy fees and other income	187	202	191
Total revenues	<u>2,204</u>	<u>2,115</u>	<u>2,013</u>
<b>Benefits and expenses: Benefits and other changes in policy reserves</b>			
Interest credited	147	156	152
Acquisition and operating expenses, net of deferrals	251	240	261
Amortization of deferred acquisition costs and intangibles	91	104	92
Interest expense	72	76	74
Total benefits and expenses	<u>1,862</u>	<u>1,887</u>	<u>2,426</u>
Income (loss) before income taxes	342	228	(413)
Provision (benefit) for income taxes	112	63	(86)
Net income (loss)	230	165	(327)
Less: net income attributable to noncontrolling interests	56	53	2
Net income (loss) available to Genworth Financial, Inc.'s common stockholders	<u>\$ 174</u>	<u>\$ 112</u>	<u>\$ (329)</u>
Net income (loss) available to Genworth Financial, Inc.'s common stockholders per share:			
Basic	<u>\$ 0.35</u>	<u>\$ 0.22</u>	<u>\$ (0.66)</u>
Diluted	<u>\$ 0.34</u>	<u>\$ 0.22</u>	<u>\$ (0.66)</u>
<b>Weighted-average common shares outstanding:</b>			
Basic	<u>501.2</u>	<u>499.6</u>	<u>500.8</u>
Diluted <sup>10</sup>	<u>508.6</u>	<u>502.7</u>	<u>500.8</u>

<sup>10</sup> Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the net loss for the three months ended December 31, 2018, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended December 31, 2018, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 7.6 million would have been antidilutive to the calculation. If the company had not incurred a net loss for the three months ended December 31, 2018, dilutive potential weighted-average common shares outstanding would have been 508.4 million.

**Reconciliation of Net Income (Loss) to Adjusted Operating Income (Loss)**  
(Amounts in millions, except per share amounts)  
(Unaudited)

	Three months ended		Three months ended
	2019	2018	2018
	March 31,	March 31,	December 31,
Net income (loss)	\$ 230	\$ 165	\$ (327)
Less: net income attributable to noncontrolling interest	56	53	2
Net income (loss) available to Genworth Financial, Inc.'s common stockholders	174	112	(329)
Adjustments to net income (loss) available to Genworth Financial, Inc.'s common stockholders:			
Net investment (gains) losses, net <sup>11</sup>	(71)	17	42
Expenses related to restructuring	4	—	—
Fees associated with bond consent solicitation	—	—	6
Taxes on adjustments	14	(4)	(10)
Adjusted operating income (loss)	<u>\$ 121</u>	<u>\$ 125</u>	<u>\$ (291)</u>
Adjusted operating income (loss):			
U.S. Mortgage Insurance segment	\$ 124	\$ 111	\$ 124
Canada Mortgage Insurance segment	41	49	48
Australia Mortgage Insurance segment	14	19	18
U.S. Life Insurance segment:			
Long Term Care Insurance	(20)	(32)	(314)
Life Insurance	(2)	(1)	(108)
Fixed Annuities	17	28	(3)
Total U.S. Life Insurance segment	<u>(5)</u>	<u>(5)</u>	<u>(425)</u>
Runoff segment	20	10	(2)
Corporate and Other	(73)	(59)	(54)
Adjusted operating income (loss)	<u>\$ 121</u>	<u>\$ 125</u>	<u>\$ (291)</u>
Net income (loss) available to Genworth Financial, Inc.'s common stockholders per share:			
Basic	<u>\$ 0.35</u>	<u>\$ 0.22</u>	<u>\$ (0.66)</u>
Diluted	<u>\$ 0.34</u>	<u>\$ 0.22</u>	<u>\$ (0.66)</u>
Adjusted operating income (loss) per share:			
Basic	<u>\$ 0.24</u>	<u>\$ 0.25</u>	<u>\$ (0.58)</u>
Diluted	<u>\$ 0.24</u>	<u>\$ 0.25</u>	<u>\$ (0.58)</u>
Weighted-average common shares outstanding:			
Basic	<u>501.2</u>	<u>499.6</u>	<u>500.8</u>
Diluted <sup>10</sup>	<u>508.6</u>	<u>502.7</u>	<u>500.8</u>

<sup>11</sup> For the three months ended March 31, 2019, March 31, 2018 and December 31, 2018, net investment gains (losses) were adjusted for DAC and other intangible amortization and certain benefit reserves of \$(2) million, \$(3) million and \$(5) million, respectively, and adjusted for net investment gains (losses) attributable to non-controlling interests of \$5 million, \$(11) million and \$(67) million, respectively.

**Condensed Consolidated Balance Sheets**  
(Amounts in millions)

	March 31, 2019 (Unaudited)	December 31, 2018
<b>Assets</b>		
Cash, cash equivalents, restricted cash and invested assets	\$ 75,132	\$ 72,966
Deferred acquisition costs	2,219	3,263
Intangible assets and goodwill	265	347
Reinsurance recoverable	17,257	17,278
Deferred tax and other assets	1,105	1,210
Separate account assets	6,210	5,859
Total assets	<u>\$ 102,188</u>	<u>\$ 100,923</u>
<b>Liabilities and equity</b>		
<b>Liabilities:</b>		
Future policy benefits	\$ 38,369	\$ 37,940
Policyholder account balances	22,651	22,968
Liability for policy and contract claims	10,536	10,379
Unearned premiums	3,482	3,546
Deferred tax and other liabilities	1,712	1,706
Non-recourse funding obligations	311	311
Long-term borrowings	4,035	4,025
Separate account liabilities	6,210	5,859
Total liabilities	<u>87,306</u>	<u>86,734</u>
<b>Equity:</b>		
Common stock	1	1
Additional paid-in capital	11,989	11,987
<b>Accumulated other comprehensive income (loss):</b>		
Net unrealized investment gains (losses):		
Net unrealized gains (losses) on securities not other-than-temporarily impaired	932	585
Net unrealized gains (losses) on other-than-temporarily impaired securities	11	10
Net unrealized investment gains (losses)	<u>943</u>	<u>595</u>
Derivatives qualifying as hedges	1,850	1,781
Foreign currency translation and other adjustments	(301)	(332)
Total accumulated other comprehensive income (loss)	2,492	2,044
Retained earnings	1,292	1,118
Treasury stock, at cost	(2,700)	(2,700)
Total Genworth Financial, Inc.'s stockholders' equity	13,074	12,450
Noncontrolling interests	1,808	1,739
Total equity	<u>14,882</u>	<u>14,189</u>
Total liabilities and equity	<u>\$ 102,188</u>	<u>\$ 100,923</u>

**Impact of Foreign Exchange on Adjusted Operating Income and Flow New Insurance Written <sup>12</sup>**  
**Three months ended March 31, 2019**

	<b>Percentages Including Foreign Exchange</b>	<b>Percentages Excluding Foreign Exchange <sup>13</sup></b>
<b>Canada Mortgage Insurance (MI):</b>		
Adjusted operating income	(16)%	(10)%
Flow new insurance written	(12)%	(8)%
Flow new insurance written (1Q19 vs. 4Q18)	(33)%	(33)%
<b>Australia MI:</b>		
Adjusted operating income	(26)%	(26)%
Flow new insurance written	— %	9%
Flow new insurance written (1Q19 vs. 4Q18)	(15)%	(15)%

<sup>12</sup> All percentages are comparing the first quarter of 2019 to the first quarter of 2018 unless otherwise stated.

<sup>13</sup> The impact of foreign exchange was calculated using the comparable prior period exchange rates.

**Reconciliation of Reported Yield to Core Yield**

	<b>Three months ended March 31, 2019</b>
<b>(Assets - amounts in billions)</b>	
Reported Total Invested Assets and Cash	\$ 74.4
Subtract:	
Securities lending	0.1
Unrealized gains (losses)	3.8
Adjusted End of Period Invested Assets and Cash	<u>\$ 70.5</u>
Average Invested Assets and Cash Used in Reported Yield Calculation	\$ 70.4
Subtract:	
Restricted commercial mortgage loans related to a securitization entity <sup>14</sup>	0.1
Average Invested Assets and Cash Used in Core Yield Calculation	<u>\$ 70.3</u>
<b>(Income - amounts in millions)</b>	
Reported Net Investment Income	\$ 829
Subtract:	
Bond calls and commercial mortgage loan prepayments	6
Other non-core items <sup>15</sup>	2
Restricted commercial mortgage loans related to a securitization entity <sup>14</sup>	—
Core Net Investment Income	<u>\$ 821</u>
Reported Yield	<u>4.71%</u>
Core Yield	<u>4.67%</u>

<sup>14</sup> Represents the incremental assets and investment income related to restricted commercial mortgage loans.

<sup>15</sup> Includes cost basis adjustments on structured securities and various other immaterial items.

# First Quarter Financial Supplement

March 31, 2019





GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019

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**Note:**

Unless otherwise stated, all references in this financial supplement to net income (loss), net income (loss) per share, adjusted operating income (loss), adjusted operating income (loss) per share, book value and book value per share should be read as net income (loss) available to Genworth Financial, Inc.'s common stockholders, net income (loss) available to Genworth Financial, Inc.'s common stockholders per share, non-U.S. Generally Accepted Accounting Principles (U.S. GAAP) adjusted operating income (loss) available to Genworth Financial, Inc.'s common stockholders, non-GAAP adjusted operating income (loss) available to Genworth Financial, Inc.'s common stockholders per share, book value available to Genworth Financial, Inc.'s common stockholders and book value available to Genworth Financial, Inc.'s common stockholders per share, respectively.

**GENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

Dear Investor,

Thank you for your continued interest in Genworth Financial, Inc.

Regards,

Investor Relations  
[InvestorInfo@genworth.com](mailto:InvestorInfo@genworth.com)

**G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

**Use of Non-GAAP Measures**

This financial supplement includes the non-GAAP financial measures entitled “adjusted operating income (loss)” and “adjusted operating income (loss) per share.” Adjusted operating income (loss) per share is derived from adjusted operating income (loss). The chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The company defines adjusted operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income (loss) attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions, restructuring costs and infrequent or unusual non-operating items. Gains (losses) on insurance block transactions are defined as gains (losses) on the early extinguishment of non-recourse funding obligations, early termination fees for other financing restructuring and/or resulting gains (losses) on reinsurance restructuring for certain blocks of business. The company excludes net investment gains (losses) and infrequent or unusual non-operating items because the company does not consider them to be related to the operating performance of the company’s segments and Corporate and Other activities. A component of the company’s net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to the company’s discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments, gains (losses) on the sale of businesses, gains (losses) on the early extinguishment of debt, gains (losses) on insurance block transactions and restructuring costs are also excluded from adjusted operating income (loss) because, in the company’s opinion, they are not indicative of overall operating trends. Infrequent or unusual non-operating items are also excluded from adjusted operating income (loss) if, in the company’s opinion, they are not indicative of overall operating trends.

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc.’s common stockholders in accordance with U.S. GAAP, the company believes that adjusted operating income (loss) and measures that are derived from or incorporate adjusted operating income (loss), including adjusted operating income (loss) per share on a basic and diluted basis, are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses adjusted operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from adjusted operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Adjusted operating income (loss) and adjusted operating income (loss) per share on a basic and diluted basis are not substitutes for net income (loss) available to Genworth Financial, Inc.’s common stockholders or net income (loss) available to Genworth Financial, Inc.’s common stockholders per share on a basic and diluted basis determined in accordance with U.S. GAAP. In addition, the company’s definition of adjusted operating income (loss) may differ from the definitions used by other companies.

In the first quarter of 2019, the company revised how it taxes the adjustments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders to adjusted operating income (loss) to align the tax rate used in the reconciliation to each segment’s local jurisdictional tax rate. Beginning in the first quarter of 2019, the company used a tax rate of 27% and 30% for its Canada and Australia Mortgage Insurance segments, respectively, to tax effect their adjustments. Its domestic segments remain at a 21% tax rate. In 2018, the company assumed a flat 21% tax rate on adjustments for all of its segments to reconcile net income (loss) available to Genworth Financial, Inc.’s common stockholders and adjusted operating income (loss). These adjustments are also net of the portion attributable to noncontrolling interests and net investment gains (losses) are adjusted for DAC and other intangible amortization and certain benefit reserves (see page 46).

Prior year amounts have not been re-presented to reflect this revised presentation; however, the previous methodology would not have resulted in a materially different segment-level adjusted operating income (loss).

The company recorded a pre-tax expense of \$4 million in the first quarter of 2019 and \$2 million in the third quarter of 2018 related to restructuring costs as it continues to evaluate and appropriately size its organizational needs and expenses. There were no infrequent or unusual items excluded from adjusted operating income (loss) during the periods presented other than fees incurred during the fourth quarter of 2018 related to Genworth Holdings, Inc.’s bond consent solicitation of \$6 million for broker, advisor and investment banking fees.

The table on page 9 of this financial supplement provides a reconciliation of net income (loss) available to Genworth Financial, Inc.’s common stockholders to adjusted operating income (loss) for the periods presented and reflects adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting. This financial supplement includes other non-GAAP measures management believes enhances the understanding and comparability of performance by highlighting underlying business activity and profitability drivers. These additional non-GAAP measures are on pages 48 and 49 of this financial supplement.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Results of Operations and Selected Operating Performance Measures**

The company's chief operating decision maker evaluates segment performance and allocates resources on the basis of adjusted operating income (loss). The table on page 9 of this financial supplement provides a reconciliation of net income (loss) available to Genworth Financial, Inc.'s common stockholders to adjusted operating income (loss) for the periods presented and reflects adjusted operating income (loss) as determined in accordance with accounting guidance related to segment reporting.

The company taxes its international businesses at their local jurisdictional tax rates and its domestic businesses at the U.S. corporate federal income tax rate of 21%. The company's segment tax methodology applies the respective jurisdictional or domestic tax rate to the pre-tax income (loss) of each segment, which is then adjusted in each segment to reflect the tax attributes of items unique to that segment such as foreign withholding taxes and permanent differences between U.S. GAAP and local tax law. The difference between the consolidated provision for income taxes and the sum of the provision for income taxes in each segment is reflected in Corporate and Other activities.

The annually-determined tax rates and adjustments to each segment's provision for income taxes are estimates which are subject to review and could change from year to year.

This financial supplement contains selected operating performance measures including "sales" and "insurance in-force" or "risk in-force" which are commonly used in the insurance industry as measures of operating performance.

Management regularly monitors and reports sales metrics as a measure of volume of new business generated in a period. Sales refer to new insurance written for mortgage insurance. Sales do not include renewal premiums on policies or contracts written during prior periods. The company considers new insurance written to be a measure of the company's operating performance because it represents a measure of new sales of insurance policies during a specified period, rather than a measure of the company's revenues or profitability during that period.

Management regularly monitors and reports insurance in-force and risk in-force. Insurance in-force for the company's mortgage insurance businesses is a measure of the aggregate original loan balance for outstanding insurance policies as of the respective reporting date. Risk in-force for the company's U.S. mortgage insurance business is based on the coverage percentage applied to the estimated current outstanding loan balance. For risk in-force in the mortgage insurance businesses in Canada and Australia, the company has computed an "effective" risk in-force amount, which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor of 35% that represents the highest expected average per-claim payment for any one underwriting year over the life of the company's mortgage insurance businesses in Canada and Australia. In Australia, the company has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100% coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor. The company considers insurance in-force and risk in-force to be measures of its operating performance because they represent measures of the size of its business at a specific date which will generate revenues and profits in a future period, rather than measures of its revenues or profitability during that period.

Management also regularly monitors and reports a loss ratio for the company's businesses. For the mortgage insurance businesses, the loss ratio is the ratio of benefits and other changes in policy reserves to net earned premiums. For the long-term care insurance business, the loss ratio is the ratio of benefits and other changes in reserves less tabular interest on reserves less loss adjustment expenses to net earned premiums. The company considers the loss ratio to be a measure of underwriting performance in these businesses and helps to enhance the understanding of the operating performance of the businesses.

These operating performance measures enable the company to compare its operating performance across periods without regard to revenues or profitability related to policies or contracts sold in prior periods or from investments or other sources.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Financial Highlights**  
**(amounts in millions, except per share data)**

<b>Balance Sheet Data</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>
Total Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income	\$ 10,582	\$ 10,406	\$ 10,731	\$10,583	\$ 10,391
Total accumulated other comprehensive income	2,492	2,044	2,067	2,327	2,627
Total Genworth Financial, Inc.'s stockholders' equity	<u>\$ 13,074</u>	<u>\$ 12,450</u>	<u>\$ 12,798</u>	<u>\$12,910</u>	<u>\$ 13,018</u>
Book value per share	\$ 25.98	\$ 24.86	\$ 25.56	\$ 25.78	\$ 26.00
Book value per share, excluding accumulated other comprehensive income	\$ 21.03	\$ 20.78	\$ 21.43	\$ 21.14	\$ 20.76
Common shares outstanding as of the balance sheet date	503.3	500.8	500.8	500.7	500.6

<b>Twelve Month Rolling Average ROE</b>	<b>Twelve months ended</b>				
	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>
U.S. GAAP Basis ROE	1.7%	1.1%	7.7%	7.4%	7.7%
Operating ROE (1)	1.7%	1.7%	7.6%	7.1%	6.7%

<b>Quarterly Average ROE</b>	<b>Three months ended</b>				
	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>
U.S. GAAP Basis ROE	6.6%	(12.5)%	5.5%	7.2%	4.3%
Operating ROE (1)	4.6%	(11.0)%	5.4%	7.6%	4.8%

<b>Basic and Diluted Shares</b>	<b>Three months ended March 31, 2019</b>
	Weighted-average common shares used in basic earnings per share calculations
Potentially dilutive securities:	
Stock options, restricted stock units and stock appreciation rights	7.4
Weighted-average common shares used in diluted earnings per share calculations	<u>508.6</u>

(1) See page 48 herein for a reconciliation of U.S. GAAP Basis ROE to Operating ROE.

## Consolidated Quarterly Results

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Consolidated Net Income (Loss) by Quarter**  
**(amounts in millions, except per share amounts)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 1,114	\$ 1,121	\$ 1,122	\$ 1,136	\$ 1,140	\$ 4,519
Net investment income	829	815	815	828	804	3,262
Net investment gains (losses)	74	(114)	13	(14)	(31)	(146)
Policy fees and other income	187	191	193	209	202	795
Total revenues	<u>2,204</u>	<u>2,013</u>	<u>2,143</u>	<u>2,159</u>	<u>2,115</u>	<u>8,430</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1,301	1,847	1,321	1,205	1,311	5,684
Interest credited	147	152	151	152	156	611
Acquisition and operating expenses, net of deferrals	251	261	243	253	240	997
Amortization of deferred acquisition costs and intangibles	91	92	83	112	104	391
Interest expense	72	74	72	77	76	299
Total benefits and expenses	<u>1,862</u>	<u>2,426</u>	<u>1,870</u>	<u>1,799</u>	<u>1,887</u>	<u>7,982</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	342	(413)	273	360	228	448
Provision (benefit) for income taxes	112	(86)	63	111	63	151
<b>NET INCOME (LOSS)</b>	230	(327)	210	249	165	297
Less: net income attributable to noncontrolling interests	56	2	64	59	53	178
<b>NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	<u>\$ 174</u>	<u>\$ (329)</u>	<u>\$ 146</u>	<u>\$ 190</u>	<u>\$ 112</u>	<u>\$ 119</u>

**Earnings (Loss) Per Share Data:**

Net income (loss) available to Genworth Financial, Inc.'s common stockholders per share						
Basic	\$ 0.35	\$ (0.66)	\$ 0.29	\$ 0.38	\$ 0.22	\$ 0.24
Diluted	\$ 0.34	\$ (0.66)	\$ 0.29	\$ 0.38	\$ 0.22	\$ 0.24
Weighted-average common shares outstanding						
Basic	501.2	500.8	500.7	500.6	499.6	500.4
Diluted (1)	508.6	500.8	503.3	502.6	502.7	504.2

(1) Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the net loss for the three months ended December 31, 2018, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended December 31, 2018, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 7.6 million would have been antidilutive to the calculation. If the company had not incurred a net loss for the three months ended December 31, 2018, dilutive potential weighted-average common shares outstanding would have been 508.4 million.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Reconciliation of Net Income (Loss) to Adjusted Operating Income (Loss)**  
**(amounts in millions, except per share amounts)**

	2019		2018			
	1Q	4Q	3Q	2Q	1Q	Total
<b>NET INCOME (LOSS)</b>	\$ 230	\$ (327)	\$ 210	\$ 249	\$ 165	\$ 297
Less: net income attributable to noncontrolling interests	56	2	64	59	53	178
<b>NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	174	(329)	146	190	112	119
<b>ADJUSTMENTS TO NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net <sup>(1)</sup>	(71)	42	(3)	12	17	68
Expenses related to restructuring	4	—	2	—	—	2
Fees associated with bond consent solicitation	—	6	—	—	—	6
Taxes on adjustments	14	(10)	—	(2)	(4)	(16)
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ 121</u>	<u>\$ (291)</u>	<u>\$ 145</u>	<u>\$ 200</u>	<u>\$ 125</u>	<u>\$ 179</u>
<b>ADJUSTED OPERATING INCOME (LOSS):</b>						
U.S. Mortgage Insurance segment	\$ 124	\$ 124	\$ 118	\$ 137	\$ 111	\$ 490
Canada Mortgage Insurance segment	41	48	44	46	49	187
Australia Mortgage Insurance segment	14	18	17	22	19	76
U.S. Life Insurance segment:						
Long-Term Care Insurance	(20)	(314)	(24)	22	(32)	(348)
Life Insurance	(2)	(108)	(2)	4	(1)	(107)
Fixed Annuities	17	(3)	23	31	28	79
Total U.S. Life Insurance segment	(5)	(425)	(3)	57	(5)	(376)
Runoff segment	20	(2)	14	13	10	35
Corporate and Other	(73)	(54)	(45)	(75)	(59)	(233)
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ 121</u>	<u>\$ (291)</u>	<u>\$ 145</u>	<u>\$ 200</u>	<u>\$ 125</u>	<u>\$ 179</u>
<b>Earnings (Loss) Per Share Data:</b>						
Net income (loss) available to Genworth Financial, Inc.'s common stockholders per share						
Basic	\$ 0.35	\$ (0.66)	\$ 0.29	\$ 0.38	\$ 0.22	\$ 0.24
Diluted	\$ 0.34	\$ (0.66)	\$ 0.29	\$ 0.38	\$ 0.22	\$ 0.24
Adjusted operating income (loss) per share						
Basic	\$ 0.24	\$ (0.58)	\$ 0.29	\$ 0.40	\$ 0.25	\$ 0.36
Diluted	\$ 0.24	\$ (0.58)	\$ 0.29	\$ 0.40	\$ 0.25	\$ 0.36
Weighted-average common shares outstanding						
Basic	501.2	500.8	500.7	500.6	499.6	500.4
Diluted <sup>(2)</sup>	508.6	500.8	503.3	502.6	502.7	504.2

(1) Net investment (gains) losses were adjusted for the portion attributable to noncontrolling interests and DAC and other intangible amortization and certain benefit reserves (see page 46 for reconciliation).

(2) Under applicable accounting guidance, companies in a loss position are required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share. Therefore, as a result of the net loss for the three months ended December 31, 2018, the company was required to use basic weighted-average common shares outstanding in the calculation of diluted loss per share for the three months ended December 31, 2018, as the inclusion of shares for stock options, restricted stock units and stock appreciation rights of 7.6 million would have been antidilutive to the calculation. If the company had not incurred a net loss for the three months ended December 31, 2018, dilutive potential weighted-average common shares outstanding would have been 508.4 million.



**G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

**Consolidated Balance Sheets  
(amounts in millions)**

	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
<b>ASSETS</b>					
Investments:					
Fixed maturity securities available-for-sale, at fair value	\$ 61,360	\$ 59,661	\$ 59,404	\$ 60,032	\$ 61,080
Equity securities, at fair value	635	655	783	758	799
Commercial mortgage loans (1)	6,988	6,749	6,655	6,570	6,435
Policy loans	1,994	1,861	1,859	1,872	1,789
Other invested assets	1,208	1,188	1,354	1,650	1,674
Total investments	72,185	70,114	70,055	70,882	71,777
Cash, cash equivalents and restricted cash	2,221	2,177	2,505	2,243	2,843
Accrued investment income	726	675	657	602	698
Deferred acquisition costs	2,219	3,263	3,336	3,086	2,699
Intangible assets and goodwill	265	347	355	354	339
Reinsurance recoverable	17,257	17,278	17,351	17,385	17,482
Other assets	532	474	467	574	431
Deferred tax asset	573	736	650	601	602
Separate account assets	6,210	5,859	6,745	6,750	6,902
Total assets	<u>\$ 102,188</u>	<u>\$ 100,923</u>	<u>\$ 102,121</u>	<u>\$ 102,477</u>	<u>\$ 103,773</u>

(1) Included restricted commercial mortgage loans of \$59 million, \$62 million, \$87 million, \$90 million and \$99 million, respectively, as of March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018 related to a securitization entity.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Consolidated Balance Sheets**  
**(amounts in millions)**

	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
<b>LIABILITIES AND EQUITY</b>					
Liabilities:					
Future policy benefits	\$ 38,369	\$ 37,940	\$ 38,018	\$ 37,913	\$ 37,946
Policyholder account balances	22,651	22,968	22,993	23,366	23,751
Liability for policy and contract claims	10,536	10,379	9,844	9,665	9,651
Unearned premiums	3,482	3,546	3,668	3,669	3,797
Other liabilities	1,682	1,682	1,830	1,965	1,841
Borrowings related to a securitization entity	—	—	20	28	32
Non-recourse funding obligations	311	311	310	310	310
Long-term borrowings	4,035	4,025	4,051	4,047	4,654
Deferred tax liability	30	24	21	23	27
Separate account liabilities	6,210	5,859	6,745	6,750	6,902
Total liabilities	<u>87,306</u>	<u>86,734</u>	<u>87,500</u>	<u>87,736</u>	<u>88,911</u>
Equity:					
Common stock	1	1	1	1	1
Additional paid-in capital	11,989	11,987	11,983	11,981	11,979
Accumulated other comprehensive income (loss):					
Net unrealized investment gains (losses):					
Net unrealized gains (losses) on securities not other-than-temporarily impaired	932	585	598	726	905
Net unrealized gains (losses) on other-than-temporarily impaired securities	11	10	10	10	12
Net unrealized investment gains (losses)	943	595	608	736	917
Derivatives qualifying as hedges	1,850	1,781	1,717	1,863	1,927
Foreign currency translation and other adjustments	(301)	(332)	(258)	(272)	(217)
Total accumulated other comprehensive income	2,492	2,044	2,067	2,327	2,627
Retained earnings	1,292	1,118	1,447	1,301	1,111
Treasury stock, at cost	(2,700)	(2,700)	(2,700)	(2,700)	(2,700)
Total Genworth Financial, Inc.'s stockholders' equity	<u>13,074</u>	<u>12,450</u>	<u>12,798</u>	<u>12,910</u>	<u>13,018</u>
Noncontrolling interests	1,808	1,739	1,823	1,831	1,844
Total equity	<u>14,882</u>	<u>14,189</u>	<u>14,621</u>	<u>14,741</u>	<u>14,862</u>
Total liabilities and equity	<u>\$ 102,188</u>	<u>\$ 100,923</u>	<u>\$ 102,121</u>	<u>\$ 102,477</u>	<u>\$ 103,773</u>

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

	March 31, 2019						
	U.S. Mortgage Insurance	Canada Mortgage Insurance	Australia Mortgage Insurance	U.S. Life Insurance	Runoff	Corporate and Other <sup>(1)</sup>	Total
<b>ASSETS</b>							
Cash and investments	\$ 3,652	\$ 4,935	\$ 2,300	\$ 61,882	\$ 2,918	\$ (555)	\$ 75,132
Deferred acquisition costs and intangible assets	50	137	69	2,029	189	10	2,484
Reinsurance recoverable	—	—	4	16,513	740	—	17,257
Deferred tax and other assets	106	74	160	195	25	545	1,105
Separate account assets	—	—	—	—	6,210	—	6,210
Total assets	<u>\$ 3,808</u>	<u>\$ 5,146</u>	<u>\$ 2,533</u>	<u>\$ 80,619</u>	<u>\$ 10,082</u>	<u>\$ —</u>	<u>\$ 102,188</u>
<b>LIABILITIES AND EQUITY</b>							
Liabilities:							
Future policy benefits	\$ —	\$ —	\$ —	\$ 38,367	\$ 2	\$ —	\$ 38,369
Policyholder account balances	—	—	—	19,442	3,209	—	22,651
Liability for policy and contract claims	280	88	204	9,946	10	8	10,536
Unearned premiums	421	1,518	1,031	508	4	—	3,482
Non-recourse funding obligations	—	—	—	311	—	—	311
Deferred tax and other liabilities	104	169	177	618	48	596	1,712
Borrowings and capital securities	—	324	141	—	—	3,570	4,035
Separate account liabilities	—	—	—	—	6,210	—	6,210
Total liabilities	<u>805</u>	<u>2,099</u>	<u>1,553</u>	<u>69,192</u>	<u>9,483</u>	<u>4,174</u>	<u>87,306</u>
Equity:							
Allocated equity, excluding accumulated other comprehensive income (loss)	2,973	1,960	450	8,726	598	(4,125)	10,582
Allocated accumulated other comprehensive income (loss)	30	(229)	38	2,701	1	(49)	2,492
Total Genworth Financial, Inc.'s stockholders' equity	<u>3,003</u>	<u>1,731</u>	<u>488</u>	<u>11,427</u>	<u>599</u>	<u>(4,174)</u>	<u>13,074</u>
Noncontrolling interests	—	1,316	492	—	—	—	1,808
Total equity	<u>3,003</u>	<u>3,047</u>	<u>980</u>	<u>11,427</u>	<u>599</u>	<u>(4,174)</u>	<u>14,882</u>
Total liabilities and equity	<u>\$ 3,808</u>	<u>\$ 5,146</u>	<u>\$ 2,533</u>	<u>\$ 80,619</u>	<u>\$ 10,082</u>	<u>\$ —</u>	<u>\$ 102,188</u>

(1) Includes inter-segment eliminations and other businesses that are managed outside the operating segments.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Consolidated Balance Sheet by Segment**  
**(amounts in millions)**

	December 31, 2018						Total
	U.S. Mortgage Insurance	Canada Mortgage Insurance	Australia Mortgage Insurance	U.S. Life Insurance	Runoff	Corporate and Other <sup>(1)</sup>	
<b>ASSETS</b>							
Cash and investments	\$ 3,448	\$ 4,801	\$ 2,287	\$ 59,938	\$3,141	\$ (649)	\$ 72,966
Deferred acquisition costs and intangible assets	50	135	75	3,138	204	8	3,610
Reinsurance recoverable	—	—	7	16,530	741	—	17,278
Deferred tax and other assets	85	102	165	193	18	647	1,210
Separate account assets	—	—	—	—	5,859	—	5,859
Total assets	<u>\$ 3,583</u>	<u>\$ 5,038</u>	<u>\$ 2,534</u>	<u>\$ 79,799</u>	<u>\$9,963</u>	<u>\$ 6</u>	<u>\$100,923</u>
<b>LIABILITIES AND EQUITY</b>							
Liabilities:							
Future policy benefits	\$ —	\$ —	\$ —	\$ 37,939	\$ 1	\$ —	\$ 37,940
Policyholder account balances	—	—	—	19,663	3,305	—	22,968
Liability for policy and contract claims	296	84	196	9,782	14	7	10,379
Unearned premiums	422	1,533	1,057	530	4	—	3,546
Non-recourse funding obligations	—	—	—	311	—	—	311
Deferred tax and other liabilities	56	212	176	562	53	647	1,706
Borrowings and capital securities	—	318	140	—	—	3,567	4,025
Separate account liabilities	—	—	—	—	5,859	—	5,859
Total liabilities	<u>774</u>	<u>2,147</u>	<u>1,569</u>	<u>68,787</u>	<u>9,236</u>	<u>4,221</u>	<u>86,734</u>
Equity:							
Allocated equity, excluding accumulated other comprehensive income (loss)	2,834	1,929	448	8,636	731	(4,172)	10,406
Allocated accumulated other comprehensive income (loss)	(25)	(288)	28	2,376	(4)	(43)	2,044
Total Genworth Financial, Inc.'s stockholders' equity	<u>2,809</u>	<u>1,641</u>	<u>476</u>	<u>11,012</u>	<u>727</u>	<u>(4,215)</u>	<u>12,450</u>
Noncontrolling interests	—	1,250	489	—	—	—	1,739
Total equity	<u>2,809</u>	<u>2,891</u>	<u>965</u>	<u>11,012</u>	<u>727</u>	<u>(4,215)</u>	<u>14,189</u>
Total liabilities and equity	<u>\$ 3,583</u>	<u>\$ 5,038</u>	<u>\$ 2,534</u>	<u>\$ 79,799</u>	<u>\$9,963</u>	<u>\$ 6</u>	<u>\$100,923</u>

(1) Includes inter-segment eliminations and other businesses that are managed outside the operating segments.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Deferred Acquisition Costs Rollforward**  
**(amounts in millions)**

	<b>U.S. Mortgage Insurance</b>	<b>Canada Mortgage Insurance</b>	<b>Australia Mortgage Insurance</b>	<b>U.S. Life Insurance</b>	<b>Runoff</b>	<b>Total</b>
Unamortized balance as of December 31, 2018	\$ 28	\$ 121	\$ 39	\$ 3,374	\$ 189	\$ 3,751
Costs deferred	2	8	3	4	—	17
Amortization, net of interest accretion	(2)	(10)	(4)	(58)	(1)	(75)
Impact of foreign currency translation	—	3	—	—	—	3
Unamortized balance as of March 31, 2019	28	122	38	3,320	188	3,696
Effect of accumulated net unrealized investment (gains) losses	—	—	—	(1,470)	(7)	(1,477)
Balance as of March 31, 2019	<u>\$ 28</u>	<u>\$ 122</u>	<u>\$ 38</u>	<u>\$ 1,850</u>	<u>\$ 181</u>	<u>\$ 2,219</u>

## **U.S. Mortgage Insurance Segment**

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income and Sales—U.S. Mortgage Insurance Segment**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 194	\$ 193	\$ 190	\$ 184	\$ 179	\$ 746
Net investment income	28	26	23	23	21	93
Net investment gains (losses)	—	—	—	—	—	—
Policy fees and other income	1	—	1	1	—	2
Total revenues	<u>223</u>	<u>219</u>	<u>214</u>	<u>208</u>	<u>200</u>	<u>841</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	16	14	20	(14)	16	36
Acquisition and operating expenses, net of deferrals	46	44	41	45	39	169
Amortization of deferred acquisition costs and intangibles	4	3	4	3	4	14
Total benefits and expenses	<u>66</u>	<u>61</u>	<u>65</u>	<u>34</u>	<u>59</u>	<u>219</u>
<b>INCOME BEFORE INCOME TAXES</b>	157	158	149	174	141	622
Provision for income taxes	33	34	31	37	30	132
<b>NET INCOME</b>	<u>124</u>	<u>124</u>	<u>118</u>	<u>137</u>	<u>111</u>	<u>490</u>
<b>ADJUSTMENTS TO NET INCOME:</b>						
Net investment (gains) losses	—	—	—	—	—	—
Taxes on adjustments	—	—	—	—	—	—
<b>ADJUSTED OPERATING INCOME</b>	<u>\$ 124</u>	<u>\$ 124</u>	<u>\$ 118</u>	<u>\$ 137</u>	<u>\$ 111</u>	<u>\$ 490</u>
<b>SALES:</b>						
<b>Flow New Insurance Written (NIW)</b>	<u>\$9,600</u>	\$9,300	\$10,300	\$11,400	\$9,000	\$40,000

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Flow New Insurance Written Metrics—U.S. Mortgage Insurance Segment**  
**(amounts in millions)**

Product	2019		2018							
	1Q		4Q		3Q		2Q		1Q	
	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW	Flow NIW	% of Flow NIW
Monthly (1)	\$8,400	87%	\$7,900	85%	\$8,400	82%	\$9,700	85%	\$7,300	81%
Single	1,200	13	1,400	15	1,900	18	1,700	15	1,700	19
<b>Total Flow</b>	<b>\$9,600</b>	<b>100%</b>	<b>\$9,300</b>	<b>100%</b>	<b>\$10,300</b>	<b>100%</b>	<b>\$11,400</b>	<b>100%</b>	<b>\$9,000</b>	<b>100%</b>
<b>FICO Scores</b>										
Over 735	\$5,500	57%	\$5,200	56%	\$6,000	58%	\$6,900	60%	\$5,300	59%
680-735	3,300	35	3,200	35	3,300	32	3,700	32	3,000	33
660-679 (2)	400	4	500	5	500	5	400	4	400	5
620-659	400	4	400	4	500	5	400	4	300	3
<620	—	—	—	—	—	—	—	—	—	—
<b>Total Flow</b>	<b>\$9,600</b>	<b>100%</b>	<b>\$9,300</b>	<b>100%</b>	<b>\$10,300</b>	<b>100%</b>	<b>\$11,400</b>	<b>100%</b>	<b>\$9,000</b>	<b>100%</b>
<b>Loan-To-Value Ratio</b>										
95.01% and above	\$1,800	19%	\$2,000	21%	\$2,000	19%	\$2,400	21%	\$1,600	18%
90.01% to 95.00%	4,200	44	4,000	43	4,500	44	4,900	43	3,900	43
85.01% to 90.00%	2,500	26	2,300	25	2,800	27	2,900	25	2,500	28
85.00% and below	1,100	11	1,000	11	1,000	10	1,200	11	1,000	11
<b>Total Flow</b>	<b>\$9,600</b>	<b>100%</b>	<b>\$9,300</b>	<b>100%</b>	<b>\$10,300</b>	<b>100%</b>	<b>\$11,400</b>	<b>100%</b>	<b>\$9,000</b>	<b>100%</b>
<b>Origination</b>										
Purchase	\$8,600	90%	\$8,800	95%	\$9,800	95%	\$10,700	94%	\$8,000	89%
Refinance	1,000	10	500	5	500	5	700	6	1,000	11
<b>Total Flow</b>	<b>\$9,600</b>	<b>100%</b>	<b>\$9,300</b>	<b>100%</b>	<b>\$10,300</b>	<b>100%</b>	<b>\$11,400</b>	<b>100%</b>	<b>\$9,000</b>	<b>100%</b>

(1) Includes loans with annual and split payment types.

(2) Loans with unknown FICO scores are included in the 660-679 category.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Other Metrics—U.S. Mortgage Insurance Segment**  
**(dollar amounts in millions)**

	2019		2018			Total
	1Q	4Q	3Q	2Q	1Q	
<b>Net Premiums Written</b>	\$ 193	\$ 192	\$ 195	\$ 191	\$ 185	\$ 763
<b>Flow New Risk Written</b>	\$ 2,403	\$ 2,300	\$ 2,559	\$ 2,866	\$ 2,247	\$ 9,972
<b>Primary Insurance In-Force (1)</b>	\$170,400	\$166,700	\$163,200	\$159,500	\$154,900	
<b>Risk In-Force</b>						
Flow (2)	\$ 41,020	\$ 40,115	\$ 39,304	\$ 38,433	\$ 37,252	
Bulk (3)	173	178	188	195	202	
Total Primary	41,193	40,293	39,492	38,628	37,454	
Pool	66	69	72	75	80	
<b>Total Risk In-Force</b>	<u>\$ 41,259</u>	<u>\$ 40,362</u>	<u>\$ 39,564</u>	<u>\$ 38,703</u>	<u>\$ 37,534</u>	
<b>Primary Risk In-Force That Is GSE Conforming</b>	93%	94%	94%	94%	94%	
<b>Expense Ratio (Net Earned Premiums) (4)</b>	25%	24%	23%	26%	24%	25%
<b>Expense Ratio (Net Premiums Written) (5)</b>	26%	25%	23%	25%	23%	24%
<b>Flow Persistency</b>	86%	86%	84%	83%	84%	
<b>Risk To Capital Ratio (6)</b>	11.9:1	12.2:1	12.3:1	12.6:1	12.5:1	
<b>PMIERS Sufficiency Ratio (7)</b>	123%	129%	130%	129%	124%	
<b>Average Primary Loan Size (in thousands)</b>	\$ 215	\$ 213	\$ 211	\$ 209	\$ 207	

The expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) Primary insurance in-force represents aggregate loan balances for outstanding insurance policies and is used to determine premiums. Original loan balances are presented for policies with level renewal premiums. Amortized loan balances are presented for policies with annual, amortizing renewal premiums.
- (2) Flow risk in-force represents current loan balances as provided by servicers, lenders and investors and conforms to the presentation under the Private Mortgage Insurer Eligibility Requirements (PMIERS).
- (3) As of March 31, 2019, 88% of the bulk risk in-force was related to loans financed by lenders who participated in the mortgage programs sponsored by the Federal Home Loan Banks.
- (4) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (5) The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (6) Certain states limit a private mortgage insurer's risk in-force to 25 times the total of the insurer's policyholders' surplus plus the statutory contingency reserve, commonly known as the "risk to capital" requirement. The current period risk to capital ratio is an estimate due to the timing of the filing of statutory statements and is prepared consistent with the presentation of the statutory financial statements in the combined annual statement of the U.S. mortgage insurance business.
- (7) The PMIERS sufficiency ratio is calculated as available assets divided by required assets as defined within PMIERS. The current period PMIERS sufficiency ratio is an estimate due to the timing of the PMIERS filing for the U.S. mortgage insurance business. As of March 31, 2019, the PMIERS sufficiency ratio was in excess of \$600 million of available assets above the PMIERS requirements. As of December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, the PMIERS sufficiency ratios were in excess of \$750 million, \$750 million, \$700 million and \$600 million, respectively, of available assets above the prior PMIERS requirements.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Loss Metrics—U.S. Mortgage Insurance Segment**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>Paid claims</b>						
Flow						
Direct	\$ 30	\$ 34	\$ 52	\$ 45	\$ 53	\$ 184
Assumed (1)	—	—	—	—	1	1
Ceded	—	—	—	—	(1)	(1)
Loss adjustment expenses	2	—	3	2	2	7
Total Flow	32	34	55	47	55	191
Bulk	—	—	1	—	1	2
Total Primary	32	34	56	47	56	193
Pool	—	—	—	1	—	1
<b>Total Paid Claims</b>	<u>\$ 32</u>	<u>\$ 34</u>	<u>\$ 56</u>	<u>\$ 48</u>	<u>\$ 56</u>	<u>\$ 194</u>
<b>Average Paid Claim (in thousands)</b>	\$ 49.0	\$ 41.4	\$ 45.9	\$ 43.1	\$ 47.5	
<b>Average Reserve Per Delinquency (in thousands)</b>						
Flow	\$ 17.4	\$ 17.3	\$ 18.8	\$ 19.6	\$ 20.2	
Bulk loans with established reserve	\$ 13.8	\$ 14.6	\$ 17.6	\$ 18.4	\$ 17.6	
<b>Reserves:</b>						
Flow direct case	\$ 246	\$ 261	\$ 280	\$ 314	\$ 372	
Bulk direct case	4	5	7	8	8	
Assumed (1)	1	2	2	2	2	
All other (2)	29	28	28	28	33	
<b>Total Reserves</b>	<u>\$ 280</u>	<u>\$ 296</u>	<u>\$ 317</u>	<u>\$ 352</u>	<u>\$ 415</u>	
<b>Beginning Reserves</b>	\$ 296	\$ 317	\$ 352	\$ 415	\$ 455	\$ 455
Paid claims	(32)	(34)	(56)	(48)	(57)	(195)
Increase (decrease) in reserves	16	13	21	(15)	17	36
<b>Ending Reserves</b>	<u>\$ 280</u>	<u>\$ 296</u>	<u>\$ 317</u>	<u>\$ 352</u>	<u>\$ 415</u>	<u>\$ 296</u>
<b>Beginning Reinsurance Recoverable (3)</b>	\$ —	\$ —	\$ —	\$ —	\$ 1	\$ 1
Ceded paid claims	—	—	—	—	(1)	(1)
<b>Ending Reinsurance Recoverable</b>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>
<b>Loss Ratio (4)</b>	8%	7%	11%	(8)%	9%	5%

The loss ratio included above was calculated using whole dollars and may be different than the ratio calculated using the rounded numbers included herein.

(1) Assumed is comprised of reinsurance arrangements with state governmental housing finance agencies.

(2) Other includes loss adjustment expenses, pool and incurred but not reported reserves.

(3) Reinsurance recoverable excludes ceded unearned premium recoveries and amounts for which cash proceeds have not yet been received.

(4) The ratio of benefits and other changes in policy reserves to net earned premiums. During the second quarter of 2018, the company recorded a favorable reserve adjustment of \$28 million, which reduced the loss ratio by four percentage points for the twelve months ended December 31, 2018 and 15 percentage points for the three months ended June 30, 2018.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Delinquency Metrics—U.S. Mortgage Insurance Segment**  
**(dollar amounts in millions)**

	2019		2018		Total
	1Q	4Q	3Q	2Q	
<b>Number of Primary Delinquencies</b>					
Flow	15,764	16,670	16,367	17,505	20,007
Bulk loans with an established reserve	360	403	415	445	494
Bulk loans with no reserve (1)	82	86	92	101	101
<b>Total Number of Primary Delinquencies</b>	<b>16,206</b>	<b>17,159</b>	<b>16,874</b>	<b>18,051</b>	<b>20,602</b>
<b>Beginning Number of Primary Delinquencies</b>	17,159	16,874	18,051	20,602	23,188
New delinquencies	8,539	8,719	7,884	7,049	8,409
Delinquency cures	(8,835)	(7,601)	(7,857)	(8,488)	(9,840)
Paid claims	(657)	(833)	(1,204)	(1,112)	(1,155)
<b>Ending Number of Primary Delinquencies</b>	<b>16,206</b>	<b>17,159</b>	<b>16,874</b>	<b>18,051</b>	<b>17,159</b>
<b>Composition of Cures</b>					
Reported delinquent and cured-intraquarter	2,342	1,767	1,651	1,514	2,288
Number of missed payments delinquent prior to cure:					
3 payments or less	4,862	4,131	3,951	4,568	5,413
4 - 11 payments	1,345	1,382	1,943	2,070	1,719
12 payments or more	286	321	312	336	420
<b>Total</b>	<b>8,835</b>	<b>7,601</b>	<b>7,857</b>	<b>8,488</b>	<b>9,840</b>
<b>Primary Delinquencies by Missed Payment Status</b>					
3 payments or less	7,873	8,578	7,853	7,539	8,335
4 - 11 payments	4,755	4,689	4,745	5,657	6,875
12 payments or more	3,578	3,892	4,276	4,855	5,392
<b>Primary Delinquencies</b>	<b>16,206</b>	<b>17,159</b>	<b>16,874</b>	<b>18,051</b>	<b>20,602</b>

  

	March 31, 2019			
	Delinquencies	Direct Case Reserves (2)	Risk In-Force	Reserves as % of Risk In-Force
<b>Flow Delinquencies and Percentage Reserved by Payment Status</b>				
3 payments or less in default	7,679	\$ 29	\$ 343	8%
4 - 11 payments in default	4,664	90	214	42%
12 payments or more in default	3,421	127	173	73%
<b>Total</b>	<b>15,764</b>	<b>\$ 246</b>	<b>\$ 730</b>	<b>34%</b>

  

	December 31, 2018			
	Delinquencies	Direct Case Reserves (2)	Risk In-Force	Reserves as % of Risk In-Force
<b>Flow Delinquencies and Percentage Reserved by Payment Status</b>				
3 payments or less in default	8,360	\$ 31	\$ 365	8%
4 - 11 payments in default	4,591	88	208	42%
12 payments or more in default	3,719	142	188	76%
<b>Total</b>	<b>16,670</b>	<b>\$ 261</b>	<b>\$ 761</b>	<b>34%</b>

(1) Reserves were not established on loans where the company was in a secondary loss position due to an existing deductible and the company believes they currently have no risk for claim.  
(2) Direct flow case reserves exclude loss adjustment expenses, incurred but not reported and reinsurance reserves.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Portfolio Quality Metrics—U.S. Mortgage Insurance Segment**

	2019	2018			
	1Q	4Q	3Q	2Q	1Q
<b>Primary Loans</b>					
Primary loans in-force	792,800	783,288	773,290	762,727	749,145
Primary delinquent loans	16,206	17,159	16,874	18,051	20,602
Primary delinquency rate	2.04%	2.19%	2.18%	2.37%	2.75%
Flow loans in-force	780,733	770,657	759,965	748,497	734,411
Flow delinquent loans	15,764	16,670	16,367	17,505	20,007
Flow delinquency rate	2.02%	2.16%	2.15%	2.34%	2.72%
Bulk loans in-force	12,067	12,631	13,325	14,230	14,734
Bulk delinquent loans	442	489	507	546	595
Bulk delinquency rate	3.66%	3.87%	3.80%	3.84%	4.04%
A minus and sub-prime loans in-force	14,712	15,348	16,087	16,928	17,964
A minus and sub-prime delinquent loans	2,530	2,727	2,817	3,058	3,557
A minus and sub-prime delinquency rate	17.20%	17.77%	17.51%	18.06%	19.80%
<b>Pool Loans</b>					
Pool loans in-force	4,470	4,535	4,636	4,774	4,961
Pool delinquent loans	187	220	215	204	220
Pool delinquency rate	4.18%	4.85%	4.64%	4.27%	4.43%
<b>Primary Risk In-Force by Credit Quality</b>					
Over 735	57%	57%	57%	57%	57%
680-735	32%	32%	32%	32%	32%
660-679 (1)	5%	5%	5%	5%	5%
620-659	5%	5%	5%	5%	5%
<620	1%	1%	1%	1%	1%

(1) Loans with unknown FICO scores are included in the 660-679 category.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Portfolio Quality Metrics—U.S. Mortgage Insurance Segment**  
**(amounts in millions)**

Policy Year	March 31, 2019							
	Average Rate <sup>(1)</sup>	% of Total Reserves <sup>(2)</sup>	Primary Insurance In-Force	% of Total	Primary Risk In-Force	% of Total	Delinquency Rate	
2004 and prior	6.09%	8.7%	\$ 1,587	0.9%	\$ 299	0.7%	11.94%	
2005 to 2008	5.47%	59.4	18,391	10.8	4,226	10.3	8.06%	
2009 to 2012	4.28%	2.2	4,428	2.6	1,034	2.5	1.67%	
2013	4.09%	2.2	5,204	3.1	1,278	3.1	1.43%	
2014	4.45%	4.2	8,900	5.2	2,162	5.2	1.67%	
2015	4.15%	5.9	17,652	10.4	4,281	10.4	1.24%	
2016	3.88%	7.9	32,065	18.8	7,736	18.8	0.94%	
2017	4.25%	6.6	34,400	20.2	8,398	20.4	0.83%	
2018	4.77%	2.9	38,147	22.4	9,394	22.8	0.38%	
2019	4.87%	—	9,581	5.6	2,385	5.8	0.03%	
<b>Total</b>	<b>4.51%</b>	<b>100.0%</b>	<b>\$ 170,355</b>	<b>100.0%</b>	<b>\$ 41,193</b>	<b>100.0%</b>	<b>2.04%</b>	

	March 31, 2019		December 31, 2018		March 31, 2018	
	Primary Risk In-Force	Primary Delinquency Rate	Primary Risk In-Force	Primary Delinquency Rate	Primary Risk In-Force	Primary Delinquency Rate
Lender concentration (by original applicant)	\$ 41,193	2.04%	\$ 40,293	2.19%	\$ 37,454	2.75%
Top 10 lenders	\$ 11,617	2.38%	\$ 11,233	2.57%	\$ 10,935	3.29%
Top 20 lenders	\$ 15,555	2.27%	\$ 15,099	2.52%	\$ 14,604	3.18%
Loan-to-value ratio						
95.01% and above	\$ 7,401	3.46%	\$ 7,124	3.83%	\$ 6,245	4.96%
90.01% to 95.00%	21,433	1.59%	20,946	1.67%	19,474	2.06%
80.01% to 90.00%	12,195	1.73%	12,054	1.83%	11,544	2.36%
80.00% and below	164	2.43%	169	2.65%	191	2.89%
<b>Total</b>	<b>\$ 41,193</b>	<b>2.04%</b>	<b>\$ 40,293</b>	<b>2.19%</b>	<b>\$ 37,454</b>	<b>2.75%</b>
Loan grade						
Prime	\$ 40,678	1.76%	\$ 39,757	1.88%	\$ 36,826	2.33%
A minus and sub-prime	515	17.20%	536	17.77%	628	19.80%
<b>Total</b>	<b>\$ 41,193</b>	<b>2.04%</b>	<b>\$ 40,293</b>	<b>2.19%</b>	<b>\$ 37,454</b>	<b>2.75%</b>

(1) Average Annual Mortgage Interest Rate.

(2) Total reserves were \$280 million as of March 31, 2019.

## **Canada Mortgage Insurance Segment**

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income and Sales—Canada Mortgage Insurance Segment**  
**(amounts in millions)**

	2019		2018			Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 126	\$ 128	\$ 127	\$ 131	\$ 139	\$ 525
Net investment income	34	36	34	34	34	138
Net investment gains (losses)	(1)	(136)	29	(15)	(15)	(137)
Total revenues	<u>159</u>	<u>28</u>	<u>190</u>	<u>150</u>	<u>158</u>	<u>526</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	19	23	18	19	18	78
Acquisition and operating expenses, net of deferrals	20	16	17	20	17	70
Amortization of deferred acquisition costs and intangibles	10	11	11	11	10	43
Interest expense	4	5	4	4	5	18
Total benefits and expenses	<u>53</u>	<u>55</u>	<u>50</u>	<u>54</u>	<u>50</u>	<u>209</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	106	(27)	140	96	108	317
Provision (benefit) for income taxes	29	(7)	37	24	30	84
<b>NET INCOME (LOSS)</b>	77	(20)	103	72	78	233
Less: net income (loss) attributable to noncontrolling interests	36	(6)	46	32	36	108
<b>NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	41	(14)	57	40	42	125
<b>ADJUSTMENTS TO NET INCOME (LOSS) AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net <sup>(1)</sup>	—	78	(17)	8	9	78
Taxes on adjustments	—	(16)	4	(2)	(2)	(16)
<b>ADJUSTED OPERATING INCOME <sup>(2)</sup></b>	<u>\$ 41</u>	<u>\$ 48</u>	<u>\$ 44</u>	<u>\$ 46</u>	<u>\$ 49</u>	<u>\$ 187</u>
<b>SALES:</b>						
<b>New Insurance Written (NIW)</b>						
Flow	\$2,200	\$3,300	\$4,200	\$3,700	\$2,500	\$13,700
Bulk	700	900	600	900	900	3,300
<b>Total Canada NIW <sup>(3)</sup></b>	<u>\$2,900</u>	<u>\$4,200</u>	<u>\$4,800</u>	<u>\$4,600</u>	<u>\$3,400</u>	<u>\$17,000</u>

(1) Net investment (gains) losses were adjusted for the portion of net investment gains (losses) attributable to noncontrolling interests as reconciled below:

Net investment (gains) losses, gross	\$ 1	\$ 136	\$ (29)	\$ 15	\$ 15	\$ 137
Adjustment for net investment gains (losses) attributable to noncontrolling interests	(1)	(58)	12	(7)	(6)	(59)
Net investment (gains) losses, net	<u>\$ —</u>	<u>\$ 78</u>	<u>\$ (17)</u>	<u>\$ 8</u>	<u>\$ 9</u>	<u>\$ 78</u>

(2) Adjusted operating income for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$44 million for the three months ended March 31, 2019.

(3) New insurance written for the Canadian platform adjusted for foreign exchange as compared to the prior year period was \$3,000 million for the three months ended March 31, 2019.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Selected Key Performance Measures—Canada Mortgage Insurance Segment**  
**(amounts in millions)**

	2019	2018			Total
	1Q	4Q	3Q	2Q	
<b>Net Premiums Written</b>	\$ 79	\$ 119	\$ 150	\$ 133	\$ 494
<b>Loss Ratio <sup>(1)</sup></b>	15%	18%	14%	15%	15%
<b>Expense Ratio (Net Earned Premiums) <sup>(2)</sup></b>	24%	21%	22%	23%	22%
<b>Expense Ratio (Net Premiums Written) <sup>(3)</sup></b>	39%	23%	19%	23%	23%
<b>Primary Insurance In-Force <sup>(4)</sup></b>	\$382,200	\$372,000	\$389,400	\$380,200	\$384,600
<b>Primary Risk In-Force <sup>(5)</sup></b>					
Flow	\$ 91,600	\$ 89,000	\$ 92,800	\$ 89,800	\$ 90,500
Bulk	42,200	41,200	43,500	43,300	44,100
<b>Total</b>	<u>\$133,800</u>	<u>\$130,200</u>	<u>\$136,300</u>	<u>\$133,100</u>	<u>\$134,600</u>

<b>Risk In-Force by Loan-To-Value Ratio <sup>(6)</sup></b>	March 31, 2019			December 31, 2018		
	Primary	Flow	Bulk	Primary	Flow	Bulk
95.01% and above	\$ 45,964	\$ 45,964	\$ —	\$ 44,584	\$ 44,584	\$ —
90.01% to 95.00%	26,987	26,987	—	26,254	262,254	—
80.01% to 90.00%	15,532	15,532	—	15,145	15,142	3
80.00% and below	45,303	3,075	42,228	44,222	3,004	41,218
<b>Total</b>	<u>\$133,786</u>	<u>\$ 91,558</u>	<u>\$ 42,228</u>	<u>\$130,205</u>	<u>\$ 88,984</u>	<u>\$41,221</u>

The loss and expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) The ratio of benefits and other changes in policy reserves to net earned premiums.
- (2) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (3) The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) As part of an ongoing effort to improve the estimate of outstanding insurance exposure, the company is receiving updated outstanding balances in Canada from almost all of its customers. As a result, the company estimates that the outstanding balance of insured mortgages was approximately \$154.0 billion, \$152.0 billion, \$163.0 billion, \$162.0 billion and \$168.0 billion as of March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively. This is based on the extrapolation of the amounts reported by lenders to the entire insured population.
- (5) The business currently provides 100% coverage on the majority of the loans the company insures. For the purpose of representing the risk in-force, Canada has computed an "effective risk in-force" amount which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents the highest expected average per-claim payment for any one underwriting year over the life of the business. This factor was 35% for all periods presented.
- (6) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.



**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Selected Key Performance Measures—Canada Mortgage Insurance Segment**  
**(dollar amounts in millions)**

<b>Primary Insurance</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>	
Insured loans in-force (1),(2)	2,152,048	2,143,191	2,133,618	2,137,221	2,123,727	
Insured delinquent loans	1,760	1,684	1,695	1,742	1,723	
Insured delinquency rate (2),(3)	0.08%	0.08%	0.08%	0.08%	0.08%	
Flow loans in-force (1)	1,507,283	1,499,304	1,486,859	1,470,826	1,456,573	
Flow delinquent loans	1,384	1,310	1,327	1,406	1,385	
Flow delinquency rate (3)	0.09%	0.09%	0.09%	0.10%	0.10%	
Bulk loans in-force (1)	644,765	643,887	646,759	666,395	667,154	
Bulk delinquent loans	376	374	368	336	338	
Bulk delinquency rate (3)	0.06%	0.06%	0.06%	0.05%	0.05%	
<b>Loss Metrics</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>	
<b>Beginning Reserves</b>	<b>\$ 84</b>	<b>\$ 82</b>	<b>\$ 83</b>	<b>\$ 84</b>	<b>\$ 87</b>	
Paid claims (4)	(19)	(18)	(19)	(20)	(19)	
Increase in reserves	21	24	17	21	18	
Impact of changes in foreign exchange rates	2	(4)	1	(2)	(2)	
<b>Ending Reserves</b>	<b>\$ 88</b>	<b>\$ 84</b>	<b>\$ 82</b>	<b>\$ 83</b>	<b>\$ 84</b>	
	<b>March 31, 2019</b>		<b>December 31, 2018</b>		<b>March 31, 2018</b>	
<b>Province and Territory</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>
Ontario	47%	0.03%	47%	0.03%	47%	0.03%
Alberta	17	0.19%	17	0.18%	16	0.17%
British Columbia	14	0.04%	14	0.04%	15	0.04%
Quebec	13	0.09%	13	0.10%	13	0.10%
Saskatchewan	3	0.29%	3	0.28%	3	0.30%
Nova Scotia	2	0.13%	2	0.13%	2	0.15%
Manitoba	2	0.11%	2	0.10%	2	0.10%
New Brunswick	1	0.13%	1	0.10%	1	0.17%
All Other	1	0.20%	1	0.19%	1	0.19%
Total	100%	0.08%	100%	0.08%	100%	0.08%
<b>By Policy Year</b>						
2010 and prior	39%	0.04%	40%	0.04%	41%	0.05%
2011	5	0.15%	5	0.14%	5	0.15%
2012	6	0.17%	6	0.17%	6	0.18%
2013	6	0.18%	6	0.16%	6	0.17%
2014	7	0.17%	7	0.17%	8	0.16%
2015	11	0.12%	11	0.12%	11	0.10%
2016	13	0.08%	13	0.07%	14	0.07%
2017	7	0.08%	7	0.06%	7	0.03%
2018	5	0.02%	5	0.01%	2	— %
2019	1	— %	—	— %	—	— %
Total	100%	0.08%	100%	0.08%	100%	0.08%

(1) Insured loans in-force represent the original number of loans insured for which the coverage term has not expired, and for which no policy level cancellation or termination has been received.

(2) As part of an ongoing effort to improve the estimate of outstanding insurance exposure, the company is receiving updated outstanding loans in-force in Canada from almost all of its customers. As a result, the company estimates that the outstanding loans in-force were 902,000 as of March 31, 2019, 910,000 as of December 31, 2018, 924,000 as of September 30, 2018, 935,000 as of June 30, 2018 and 946,000 as of March 31, 2018. This is based on the extrapolation of the amounts reported by lenders to the entire insured population. The corresponding insured delinquency rate was 0.20% as of March 31, 2019, 0.18% as of December 31, 2018 and September 30, 2018, 0.19% as of June 30, 2018 and 0.18% as of March 31, 2018.

(3) Delinquency rates are based on insured loans in-force.

(4) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.

G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019

Selected Key Performance Measures—Canada Mortgage Insurance Segment  
(Canadian dollar amounts in millions)

	2019	2018			Total	
	1Q	4Q	3Q	2Q		1Q
<b>Paid claims (1)</b>						
Flow	\$ 26	\$ 18	\$ 23	\$ 26	\$ 23	\$ 90
Bulk	1	2	2	1	2	7
<b>Total Paid Claims</b>	<u>\$ 27</u>	<u>\$ 20</u>	<u>\$ 25</u>	<u>\$ 27</u>	<u>\$ 25</u>	<u>\$ 97</u>
<b>Average Paid Claim (in thousands)</b>	\$81.2	\$58.1	\$67.4	\$79.4	\$68.5	
<b>Average Reserve Per Delinquency (in thousands)</b>	\$66.4	\$68.0	\$62.6	\$62.5	\$62.7	
<b>Loss Metrics</b>						
<b>Beginning Reserves</b>	\$ 115	\$ 106	\$ 109	\$ 108	\$ 109	\$ 109
Paid claims (1)	(27)	(20)	(25)	(27)	(25)	(97)
Increase in reserves	29	29	22	28	24	103
<b>Ending Reserves</b>	<u>\$ 117</u>	<u>\$ 115</u>	<u>\$ 106</u>	<u>\$ 109</u>	<u>\$ 108</u>	<u>\$ 115</u>
<b>Loan Amount (2)</b>						
Over \$550K	9%	9%	9%	9%	8%	
\$400K to \$550K	15	15	15	15	15	
\$250K to \$400K	35	35	34	34	34	
\$100K to \$250K	38	38	39	39	39	
\$100K or Less	3	3	3	3	4	
<b>Total</b>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	
<b>Average Primary Loan Size (in thousands)</b>	\$ 237	\$ 237	\$ 236	\$ 234	\$ 233	

All amounts presented in Canadian dollars.

- (1) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.  
(2) The percentages in this table are based on the amount of primary insurance in-force in each loan band as a percentage of total insurance in-force.

## **Australia Mortgage Insurance Segment**

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income and Sales—Australia Mortgage Insurance Segment**  
**(amounts in millions)**

	2019		2018			
	1Q	4Q	3Q	2Q	1Q	Total
<b>REVENUES:</b>						
Premiums	\$ 83	\$ 82	\$ 87	\$ 106	\$ 98	\$ 373
Net investment income	16	15	17	18	17	67
Net investment gains (losses)	12	(19)	1	12	(9)	(15)
Policy fees and other income	(1)	1	—	—	1	2
Total revenues	<u>110</u>	<u>79</u>	<u>105</u>	<u>136</u>	<u>107</u>	<u>427</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	28	24	27	29	30	110
Acquisition and operating expenses, net of deferrals	17	16	15	17	17	65
Amortization of deferred acquisition costs and intangibles	9	10	10	12	11	43
Interest expense	2	2	3	2	2	9
Total benefits and expenses	<u>56</u>	<u>52</u>	<u>55</u>	<u>60</u>	<u>60</u>	<u>227</u>
<b>INCOME BEFORE INCOME TAXES</b>	<u>54</u>	<u>27</u>	<u>50</u>	<u>76</u>	<u>47</u>	<u>200</u>
Provision for income taxes	16	8	15	23	14	60
<b>NET INCOME</b>	<u>38</u>	<u>19</u>	<u>35</u>	<u>53</u>	<u>33</u>	<u>140</u>
Less: net income attributable to noncontrolling interests	20	8	18	27	17	70
<b>NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS</b>	<u>18</u>	<u>11</u>	<u>17</u>	<u>26</u>	<u>16</u>	<u>70</u>
<b>ADJUSTMENTS TO NET INCOME AVAILABLE TO GENWORTH FINANCIAL, INC.'S COMMON STOCKHOLDERS:</b>						
Net investment (gains) losses, net <sup>(1)</sup>	(6)	10	—	(6)	4	8
Taxes on adjustments	2	(3)	—	2	(1)	(2)
<b>ADJUSTED OPERATING INCOME</b> <sup>(2)</sup>	<u>\$ 14</u>	<u>\$ 18</u>	<u>\$ 17</u>	<u>\$ 22</u>	<u>\$ 19</u>	<u>\$ 76</u>
<b>SALES:</b>						
<b>New Insurance Written (NIW)</b>						
Flow	\$3,400	\$4,000	\$3,800	\$3,700	\$3,400	\$14,900
Bulk	500	800	—	900	—	1,700
<b>Total Australia NIW</b> <sup>(3),(4)</sup>	<u>\$3,900</u>	<u>\$4,800</u>	<u>\$3,800</u>	<u>\$4,600</u>	<u>\$3,400</u>	<u>\$16,600</u>

(1) Net investment (gains) losses were adjusted for the portion of net investment gains (losses) attributable to noncontrolling interests as reconciled below:

Net investment (gains) losses, gross	\$ (12)	\$ 19	\$ (1)	\$ (12)	\$ 9	\$ 15
Adjustment for net investment gains (losses) attributable to noncontrolling interests	6	(9)	1	6	(5)	(7)
Net investment (gains) losses, net	<u>\$ (6)</u>	<u>\$ 10</u>	<u>\$ —</u>	<u>\$ (6)</u>	<u>\$ 4</u>	<u>\$ 8</u>

(2) Adjusted operating income for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$14 million for the three months ended March 31, 2019.

(3) New insurance written for the Australian platform adjusted for foreign exchange as compared to the prior year period was \$4,200 million for the three months ended March 31, 2019.

(4) The business currently has structured insurance transactions with three lenders where it is in a secondary loss position. The new insurance written associated with these arrangements is excluded from these metrics.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Selected Key Performance Measures—Australia Mortgage Insurance Segment**  
**(amounts in millions)**

	2019		2018			
	1Q	4Q	3Q	2Q	1Q	Total
<b>Net Premiums Written</b>	\$ 52	\$ 70	\$ 56	\$ 56	\$ 60	\$ 242
<b>Loss Ratio (1)</b>	34%	29%	31%	28%	30%	30%
<b>Expense Ratio (Net Earned Premiums) (2)</b>	31%	32%	29%	27%	29%	29%
<b>Expense Ratio (Net Premiums Written) (3)</b>	50%	38%	46%	50%	47%	45%
<b>Primary Insurance In-Force (4)</b>	\$219,200	\$218,200	\$222,500	\$229,400	\$246,300	
<b>Primary Risk In-Force (4),(5)</b>						
Flow	\$ 70,600	\$ 70,300	\$ 71,900	\$ 74,000	\$ 79,600	
Bulk	5,700	5,700	5,600	5,900	6,100	
<b>Total</b>	<b>\$ 76,300</b>	<b>\$ 76,000</b>	<b>\$ 77,500</b>	<b>\$ 79,900</b>	<b>\$ 85,700</b>	

<b>Risk In-Force by Loan-To-Value Ratio (4),(6)</b>	March 31, 2019			December 31, 2018		
	Primary	Flow	Bulk	Primary	Flow	Bulk
95.01% and above	\$ 11,045	\$ 11,045	\$ —	\$ 11,261	\$ 11,260	\$ 1
90.01% to 95.00%	21,247	21,242	5	21,081	21,076	5
80.01% to 90.00%	22,845	22,783	62	22,475	22,413	62
80.00% and below	21,170	15,511	5,659	21,161	15,574	5,587
<b>Total</b>	<b>\$ 76,307</b>	<b>\$ 70,581</b>	<b>\$ 5,726</b>	<b>\$ 75,978</b>	<b>\$ 70,323</b>	<b>\$5,655</b>

The loss and expense ratios included above were calculated using whole dollars and may be different than the ratios calculated using the rounded numbers included herein.

- (1) The ratio of benefits and other changes in policy reserves to net earned premiums.
- (2) The ratio of an insurer's general expenses to net earned premiums. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (3) The ratio of an insurer's general expenses to net premiums written. In the business, general expenses consist of acquisition and operating expenses, net of deferrals, and amortization of DAC and intangibles.
- (4) The business currently has structured insurance transactions with three lenders where it is in a secondary loss position. The insurance in-force and risk in-force associated with these arrangements are excluded from these metrics. The risk in-force on these transactions was approximately \$157 million, \$154 million, \$158 million, \$159 million and \$160 million as of March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively.
- (5) The business currently provides 100% coverage on the majority of the loans the company insures. For the purpose of representing the risk in-force, Australia has computed an "effective risk in-force" amount which recognizes that the loss on any particular loan will be reduced by the net proceeds received upon sale of the property. Effective risk in-force has been calculated by applying to insurance in-force a factor that represents the highest expected average per-claim payment for any one underwriting year over the life of the business. This factor was 35% for all periods presented. Australia also has certain risk share arrangements where it provides pro-rata coverage of certain loans rather than 100% coverage. As a result, for loans with these risk share arrangements, the applicable pro-rata coverage amount provided is used when applying the factor.
- (6) Loan amount in loan-to-value ratio calculation includes capitalized premiums, where applicable.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Selected Key Performance Measures—Australia Mortgage Insurance Segment**  
**(dollar amounts in millions)**

<b>Primary Insurance</b> <sup>(1)</sup>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>	
Insured loans in-force	1,323,172	1,332,906	1,335,133	1,354,614	1,407,431	
Insured delinquent loans	7,490	7,145	7,350	7,306	6,958	
Insured delinquency rate	0.57%	0.54%	0.55%	0.54%	0.49%	
Flow loans in-force	1,217,050	1,226,219	1,229,558	1,247,229	1,296,055	
Flow delinquent loans	7,265	6,931	7,133	7,076	6,735	
Flow delinquency rate	0.60%	0.57%	0.58%	0.57%	0.52%	
Bulk loans in-force	106,122	106,687	105,575	107,385	111,376	
Bulk delinquent loans	225	214	217	230	223	
Bulk delinquency rate	0.21%	0.20%	0.21%	0.21%	0.20%	
<b>Loss Metrics</b>	<b>March 31, 2019</b>	<b>December 31, 2018</b>	<b>September 30, 2018</b>	<b>June 30, 2018</b>	<b>March 31, 2018</b>	
<b>Beginning Reserves</b>	\$ 196	\$ 201	\$ 206	\$ 211	\$ 218	
Paid claims <sup>(2)</sup>	(22)	(25)	(27)	(25)	(35)	
Increase in reserves	28	25	26	29	31	
Impact of changes in foreign exchange rates	2	(5)	(4)	(9)	(3)	
<b>Ending Reserves</b>	<b>\$ 204</b>	<b>\$ 196</b>	<b>\$ 201</b>	<b>\$ 206</b>	<b>\$ 211</b>	
	<b>March 31, 2019</b>		<b>December 31, 2018</b>		<b>March 31, 2018</b>	
<b>State and Territory</b> <sup>(1)</sup>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>	<b>% of Primary Risk In-Force</b>	<b>Primary Delinquency Rate</b>
New South Wales	28%	0.41%	27%	0.38%	28%	0.33%
Queensland	23	0.74%	23	0.70%	23	0.67%
Victoria	22	0.42%	23	0.40%	23	0.39%
Western Australia	13	1.05%	13	0.98%	12	0.88%
South Australia	6	0.69%	6	0.68%	6	0.63%
Australian Capital Territory	3	0.19%	3	0.17%	3	0.18%
Tasmania	2	0.28%	2	0.31%	2	0.32%
New Zealand	2	0.04%	2	0.05%	2	0.06%
Northern Territory	1	0.76%	1	0.68%	1	0.52%
Total	100%	0.57%	100%	0.54%	100%	0.49%
<b>By Policy Year</b> <sup>(1),(3)</sup>						
2010 and prior	45%	0.49%	46%	0.48%	49%	0.46%
2011	4	0.78%	4	0.77%	5	0.65%
2012	6	1.05%	6	0.96%	7	0.87%
2013	7	0.98%	7	0.90%	8	0.77%
2014	8	0.90%	8	0.83%	9	0.71%
2015	8	0.74%	8	0.65%	8	0.47%
2016	7	0.54%	7	0.44%	7	0.26%
2017	7	0.28%	7	0.21%	6	0.06%
2018	7	0.07%	7	0.03%	1	— %
2019	1	— %	—	— %	—	— %
Total	100%	0.57%	100%	0.54%	100%	0.49%

(1) The business currently has structured insurance transactions with three lenders where it is in a secondary loss position. The loans in-force, including delinquent loans, and risk in-force associated with these arrangements are excluded from these metrics.

(2) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.

(3) Certain March 31, 2018 percentages of primary risk in-force by policy year have been re-presented to reflect an adjustment to the related risk in-force balance.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Selected Key Performance Measures—Australia Mortgage Insurance Segment**  
**(Australian dollar amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>Paid Claims (1)</b>						
Flow	\$ 30	\$ 34	\$ 38	\$ 33	\$ 44	\$ 149
<b>Total Paid Claims</b>	<u>\$ 30</u>	<u>\$ 34</u>	<u>\$ 38</u>	<u>\$ 33</u>	<u>\$ 44</u>	<u>\$ 149</u>
<b>Average Paid Claim (in thousands)</b>	\$94.2	\$ 104.2	\$ 117.2	\$ 110.1	\$ 119.5	
<b>Average Reserve Per Delinquency (in thousands)</b>	\$38.4	\$ 39.0	\$ 37.9	\$ 38.2	\$ 39.4	
<b>Loss Metrics</b>						
<b>Beginning Reserves</b>	\$ 279	\$ 278	\$ 279	\$ 274	\$ 280	\$ 280
Paid claims (1)	(30)	(34)	(38)	(33)	(44)	(149)
Increase in reserves	39	35	37	38	38	148
<b>Ending Reserves</b>	<u>\$ 288</u>	<u>\$ 279</u>	<u>\$ 278</u>	<u>\$ 279</u>	<u>\$ 274</u>	<u>\$ 279</u>
<b>Loan Amount (2),(3)</b>						
Over \$550K	18%	18%	18%	17%	17%	
\$400K to \$550K	21	21	21	21	20	
\$250K to \$400K	34	34	34	34	35	
\$100K to \$250K	22	22	22	23	23	
\$100K or Less	5	5	5	5	5	
<b>Total</b>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>100%</u>	
<b>Average Primary Loan Size (in thousands) (3)</b>	\$ 233	\$ 232	\$ 231	\$ 229	\$ 228	

All amounts presented in Australian dollars.

- (1) Paid claims exclude adjustments for expected recoveries related to loss reserves and prior paid claims.
- (2) The percentages in this table are based on the amount of primary insurance in-force in each loan band as a percentage of total insurance in-force.
- (3) The business currently has structured insurance transactions with three lenders where it is in a secondary loss position. The loans in-force associated with these arrangements are excluded from these metrics.

## **U.S. Life Insurance Segment**



**G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

**Adjusted Operating Income (Loss)—U.S. Life Insurance Segment  
(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 709	\$ 716	\$ 717	\$ 712	\$ 722	\$2,867
Net investment income	701	690	696	707	688	2,781
Net investment gains (losses)	84	38	(7)	(10)	8	29
Policy fees and other income	151	154	155	169	163	641
Total revenues	<u>1,645</u>	<u>1,598</u>	<u>1,561</u>	<u>1,578</u>	<u>1,581</u>	<u>6,318</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1,236	1,767	1,248	1,163	1,238	5,416
Interest credited	106	113	113	116	119	461
Acquisition and operating expenses, net of deferrals	148	153	144	146	141	584
Amortization of deferred acquisition costs and intangibles	66	55	53	78	71	257
Interest expense	5	4	4	4	4	16
Total benefits and expenses	<u>1,561</u>	<u>2,092</u>	<u>1,562</u>	<u>1,507</u>	<u>1,573</u>	<u>6,734</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	84	(494)	(1)	71	8	(416)
Provision (benefit) for income taxes	24	(101)	6	21	6	(68)
<b>NET INCOME (LOSS)</b>	60	(393)	(7)	50	2	(348)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>						
Net investment (gains) losses, net (1)	(86)	(41)	6	9	(9)	(35)
Expenses related to restructuring	4	—	—	—	—	—
Taxes on adjustments	17	9	(2)	(2)	2	7
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ (5)</u>	<u>\$ (425)</u>	<u>\$ (3)</u>	<u>\$ 57</u>	<u>\$ (5)</u>	<u>\$ (376)</u>
 (1) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:						
Net investment (gains) losses, gross	\$ (84)	\$ (38)	\$ 7	\$ 10	\$ (8)	\$ (29)
Adjustment for DAC and other intangible amortization and certain benefit reserves	(2)	(3)	(1)	(1)	(1)	(6)
Net investment (gains) losses, net	<u>\$ (86)</u>	<u>\$ (41)</u>	<u>\$ 6</u>	<u>\$ 9</u>	<u>\$ (9)</u>	<u>\$ (35)</u>

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income (Loss)—U.S. Life Insurance Segment—Long-Term Care Insurance**  
**(amounts in millions)**

	2019			2018		Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 628	\$ 650	\$ 648	\$ 632	\$ 631	\$2,561
Net investment income	406	398	397	399	382	1,576
Net investment gains (losses)	80	46	4	3	6	59
Policy fees and other income	—	—	(1)	1	1	1
Total revenues	<u>1,114</u>	<u>1,094</u>	<u>1,048</u>	<u>1,035</u>	<u>1,020</u>	<u>4,197</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	927	1,311	944	874	928	4,057
Interest credited	—	—	—	—	—	—
Acquisition and operating expenses, net of deferrals	101	105	99	101	93	398
Amortization of deferred acquisition costs and intangibles	25	25	24	22	27	98
Interest expense	—	—	—	—	—	—
Total benefits and expenses	<u>1,053</u>	<u>1,441</u>	<u>1,067</u>	<u>997</u>	<u>1,048</u>	<u>4,553</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	61	(347)	(19)	38	(28)	(356)
Provision (benefit) for income taxes	19	(69)	1	14	(1)	(55)
<b>NET INCOME (LOSS)</b>	42	(278)	(20)	24	(27)	(301)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>						
Net investment (gains) losses	(80)	(46)	(4)	(3)	(6)	(59)
Expenses related to restructuring	2	—	—	—	—	—
Taxes on adjustments	16	10	—	1	1	12
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ (20)</u>	<u>\$ (314)</u>	<u>\$ (24)</u>	<u>\$ 22</u>	<u>\$ (32)</u>	<u>\$ (348)</u>
<b>RATIOS:</b>						
Loss Ratio (1)	81%	138%	83%	75%	84%	95%
Gross Benefits Ratio (2)	148%	202%	146%	138%	147%	158%

(1) The loss ratio was calculated by dividing benefits and other changes in policy reserves less tabular interest on reserves less loss adjustment expenses by net earned premiums.

(2) The gross benefits ratio was calculated by dividing benefits and other changes in policy reserves by net earned premiums.

**GENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income (Loss)—U.S. Life Insurance Segment—Life Insurance**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 81	\$ 66	\$ 69	\$ 80	\$ 91	\$ 306
Net investment income	133	127	128	125	124	504
Net investment gains (losses)	10	(5)	(4)	(2)	5	(6)
Policy fees and other income	148	151	152	164	159	626
Total revenues	<u>372</u>	<u>339</u>	<u>345</u>	<u>367</u>	<u>379</u>	<u>1,430</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	242	367	239	225	247	1,078
Interest credited	58	61	59	60	61	241
Acquisition and operating expenses, net of deferrals	34	35	33	33	35	136
Amortization of deferred acquisition costs and intangibles	27	14	16	42	29	101
Interest expense	5	4	4	4	4	16
Total benefits and expenses	<u>366</u>	<u>481</u>	<u>351</u>	<u>364</u>	<u>376</u>	<u>1,572</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	6	(142)	(6)	3	3	(142)
Provision (benefit) for income taxes	1	(30)	(1)	1	—	(30)
<b>NET INCOME (LOSS)</b>	5	(112)	(5)	2	3	(112)
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>						
Net investment (gains) losses	(10)	5	4	2	(5)	6
Expenses related to restructuring	1	—	—	—	—	—
Taxes on adjustments	2	(1)	(1)	—	1	(1)
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ (2)</u>	<u>\$ (108)</u>	<u>\$ (2)</u>	<u>\$ 4</u>	<u>\$ (1)</u>	<u>\$ (107)</u>

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Income (Loss)—U.S. Life Insurance Segment—Fixed Annuities**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Net investment income	162	165	171	183	182	701
Net investment gains (losses)	(6)	(3)	(7)	(11)	(3)	(24)
Policy fees and other income	3	3	4	4	3	14
Total revenues	<u>159</u>	<u>165</u>	<u>168</u>	<u>176</u>	<u>182</u>	<u>691</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	67	89	65	64	63	281
Interest credited	48	52	54	56	58	220
Acquisition and operating expenses, net of deferrals	13	13	12	12	13	50
Amortization of deferred acquisition costs and intangibles	14	16	13	14	15	58
Interest expense	—	—	—	—	—	—
Total benefits and expenses	<u>142</u>	<u>170</u>	<u>144</u>	<u>146</u>	<u>149</u>	<u>609</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	17	(5)	24	30	33	82
Provision (benefit) for income taxes	4	(2)	6	6	7	17
<b>NET INCOME (LOSS)</b>	13	(3)	18	24	26	65
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>						
Net investment (gains) losses, net (1)	4	—	6	10	2	18
Expenses related to restructuring	1	—	—	—	—	—
Taxes on adjustments	(1)	—	(1)	(3)	—	(4)
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ 17</u>	<u>\$ (3)</u>	<u>\$ 23</u>	<u>\$ 31</u>	<u>\$ 28</u>	<u>\$ 79</u>
(1) Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:						
Net investment (gains) losses, gross	\$ 6	\$ 3	\$ 7	\$ 11	\$ 3	\$ 24
Adjustment for DAC and other intangible amortization and certain benefit reserves	(2)	(3)	(1)	(1)	(1)	(6)
Net investment (gains) losses, net	<u>\$ 4</u>	<u>\$ —</u>	<u>\$ 6</u>	<u>\$ 10</u>	<u>\$ 2</u>	<u>\$ 18</u>

## **Runoff Segment**

**G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

**Adjusted Operating Income (Loss)—Runoff Segment  
(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Net investment income	\$ 47	\$ 45	\$ 44	\$ 43	\$ 42	\$ 174
Net investment gains (losses)	—	(15)	(3)	(1)	(14)	(33)
Policy fees and other income	35	37	38	38	40	153
Total revenues	<u>82</u>	<u>67</u>	<u>79</u>	<u>80</u>	<u>68</u>	<u>294</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1	17	7	7	8	39
Interest credited	41	39	38	36	37	150
Acquisition and operating expenses, net of deferrals	13	14	14	14	15	57
Amortization of deferred acquisition costs and intangibles	2	13	5	8	7	33
Total benefits and expenses	<u>57</u>	<u>83</u>	<u>64</u>	<u>65</u>	<u>67</u>	<u>279</u>
<b>INCOME (LOSS) BEFORE INCOME TAXES</b>	25	(16)	15	15	1	15
Provision (benefit) for income taxes	5	(3)	2	3	—	2
<b>NET INCOME (LOSS)</b>	<u>20</u>	<u>(13)</u>	<u>13</u>	<u>12</u>	<u>1</u>	<u>13</u>
<b>ADJUSTMENTS TO NET INCOME (LOSS):</b>						
Net investment (gains) losses, net <sup>(1)</sup>	—	13	1	1	12	27
Taxes on adjustments	—	(2)	—	—	(3)	(5)
<b>ADJUSTED OPERATING INCOME (LOSS)</b>	<u>\$ 20</u>	<u>\$ (2)</u>	<u>\$ 14</u>	<u>\$ 13</u>	<u>\$ 10</u>	<u>\$ 35</u>
<sup>(1)</sup> Net investment (gains) losses were adjusted for DAC and other intangible amortization and certain benefit reserves as reconciled below:						
Net investment (gains) losses, gross	\$ —	\$ 15	\$ 3	\$ 1	\$ 14	\$ 33
Adjustment for DAC and other intangible amortization and certain benefit reserves	—	(2)	(2)	—	(2)	(6)
Net investment (gains) losses, net	<u>\$ —</u>	<u>\$ 13</u>	<u>\$ 1</u>	<u>\$ 1</u>	<u>\$ 12</u>	<u>\$ 27</u>

## **Corporate and Other**

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Adjusted Operating Loss—Corporate and Other <sup>(1)</sup>**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>REVENUES:</b>						
Premiums	\$ 2	\$ 2	\$ 1	\$ 3	\$ 2	\$ 8
Net investment income	3	3	1	3	2	9
Net investment gains (losses)	(21)	18	(7)	—	(1)	10
Policy fees and other income	1	(1)	(1)	1	(2)	(3)
Total revenues	<u>(15)</u>	<u>22</u>	<u>(6)</u>	<u>7</u>	<u>1</u>	<u>24</u>
<b>BENEFITS AND EXPENSES:</b>						
Benefits and other changes in policy reserves	1	2	1	1	1	5
Acquisition and operating expenses, net of deferrals	7	18	12	11	11	52
Amortization of deferred acquisition costs and intangibles	—	—	—	—	1	1
Interest expense	61	63	61	67	65	256
Total benefits and expenses	<u>69</u>	<u>83</u>	<u>74</u>	<u>79</u>	<u>78</u>	<u>314</u>
<b>LOSS BEFORE INCOME TAXES</b>	<u>(84)</u>	<u>(61)</u>	<u>(80)</u>	<u>(72)</u>	<u>(77)</u>	<u>(290)</u>
Provision (benefit) for income taxes	5	(17)	(28)	3	(17)	(59)
<b>NET LOSS</b>	<u>(89)</u>	<u>(44)</u>	<u>(52)</u>	<u>(75)</u>	<u>(60)</u>	<u>(231)</u>
<b>ADJUSTMENTS TO NET LOSS:</b>						
Net investment (gains) losses	21	(18)	7	—	1	(10)
Expenses related to restructuring	—	—	2	—	—	2
Fees associated with bond consent solicitation	—	6	—	—	—	6
Taxes on adjustments	(5)	2	(2)	—	—	—
<b>ADJUSTED OPERATING LOSS</b>	<u><u>\$ (73)</u></u>	<u><u>\$ (54)</u></u>	<u><u>\$ (45)</u></u>	<u><u>\$ (75)</u></u>	<u><u>\$ (59)</u></u>	<u><u>\$ (233)</u></u>

(1) Includes inter-segment eliminations and the results of other businesses that are managed outside the operating segments, including certain smaller international mortgage insurance businesses.



## **Additional Financial Data**

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Investments Summary**  
**(amounts in millions)**

	March 31, 2019		December 31, 2018		September 30, 2018		June 30, 2018		March 31, 2018	
	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total	Carrying Amount	% of Total
<b>Composition of Investment Portfolio</b>										
Fixed maturity securities:										
Investment grade:										
Public fixed maturity securities	\$ 33,634	45%	\$ 32,630	45%	\$ 32,496	45%	\$ 32,813	45%	\$ 33,438	45%
Private fixed maturity securities	13,838	19	13,000	18	12,628	17	12,362	17	12,278	16
Residential mortgage-backed securities (1)	2,908	4	2,998	4	3,178	5	3,522	5	3,780	5
Commercial mortgage-backed securities	2,943	4	3,007	4	3,146	4	3,340	5	3,332	4
Other asset-backed securities	3,405	5	3,414	5	3,044	4	2,950	4	3,067	4
State and political subdivisions	2,546	3	2,552	4	2,795	4	2,855	4	2,876	4
Non-investment grade fixed maturity securities	2,086	3	2,060	3	2,117	3	2,190	3	2,309	3
Equity securities:										
Common stocks and mutual funds										
Preferred stocks	103	—	141	—	171	—	164	—	210	1
Commercial mortgage loans	532	1	514	1	612	1	594	1	589	1
Restricted commercial mortgage loans related to a securitization entity	6,929	9	6,687	9	6,568	9	6,480	9	6,336	8
Policy loans	59	—	62	—	87	—	90	—	99	—
Cash, cash equivalents, restricted cash and short-term investments	1,994	3	1,861	3	1,859	3	1,872	3	1,789	2
Securities lending	2,360	3	2,407	3	2,864	4	2,951	4	3,605	5
Other invested assets: Limited partnerships	106	—	103	—	166	—	211	—	252	1
Derivatives: (2)	462	1	409	1	372	1	335	—	301	1
Long-term care (LTC) forward starting swap—cash flow	59	—	42	—	36	—	49	—	54	—
Other cash flow	3	—	6	—	2	—	2	—	1	—
Equity index options—non-qualified	60	—	39	—	80	—	70	—	60	—
Other non-qualified	65	—	91	—	127	—	109	—	114	—
Other	314	—	268	—	212	—	166	—	130	—
Total invested assets and cash	\$ 74,406	100%	\$ 72,291	100%	\$ 72,560	100%	\$ 73,125	100%	\$ 74,620	100%
<b>Public Fixed Maturity Securities—Credit Quality:</b>										
NRSRO (3) Designation										
AAA	\$ 10,778	25%	\$ 10,799	26%	\$ 11,642	28%	\$ 12,269	29%	\$ 12,673	29%
AA	4,084	10	4,117	10	4,358	10	4,428	10	4,409	10
A	12,301	29	12,005	29	11,984	28	12,174	28	12,637	28
BBB	14,240	33	13,669	32	12,994	31	12,929	30	13,164	30
BB	1,081	3	1,149	3	1,156	3	1,221	3	1,328	3
B	76	—	93	—	130	—	123	—	126	—
CCC and lower	25	—	25	—	27	—	31	—	40	—
Total public fixed maturity securities	\$ 42,585	100%	\$ 41,857	100%	\$ 42,291	100%	\$ 43,175	100%	\$ 44,377	100%
<b>Private Fixed Maturity Securities—Credit Quality:</b>										
NRSRO (3) Designation										
AAA	\$ 2,545	14%	\$ 2,540	14%	\$ 2,109	12%	\$ 2,045	12%	\$ 1,973	12%
AA	2,364	13	2,198	13	2,224	13	2,156	13	2,125	13
A	5,228	28	4,866	27	4,695	27	4,750	28	4,731	28
BBB	7,734	41	7,407	42	7,281	43	7,091	42	7,059	42
BB	843	4	737	4	724	4	733	4	762	5
B	59	—	54	—	78	1	80	1	51	—
CCC and lower	2	—	2	—	2	—	2	—	2	—
Total private fixed maturity securities	\$ 18,775	100%	\$ 17,804	100%	\$ 17,113	100%	\$ 16,857	100%	\$ 16,703	100%

(1) The company does not have any material exposure to residential mortgage-backed securities collateralized debt obligations (CDOs).  
(2) Certain derivative balances have been reclassified as of June 30, 2018 and March 31, 2018 to conform to the current period presentation.  
(3) Nationally Recognized Statistical Rating Organizations.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Fixed Maturity Securities Summary**  
**(amounts in millions)**

	March 31, 2019		December 31, 2018		September 30, 2018		June 30, 2018		March 31, 2018	
	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total	Fair Value	% of Total
<b>Fixed Maturity Securities—Security Sector:</b>										
U.S. government, agencies and government-sponsored enterprises	\$ 4,731	8%	\$ 4,631	8%	\$ 5,181	9%	\$ 5,353	9%	\$ 5,398	9%
State and political subdivisions	2,546	4	2,552	4	2,795	5	2,855	5	2,876	5
Foreign government	2,518	4	2,393	4	2,289	4	2,380	4	2,299	4
U.S. corporate	29,941	49	28,762	48	27,538	46	27,569	46	27,998	46
Foreign corporate	12,286	20	11,837	20	12,173	20	12,002	20	12,257	20
Residential mortgage-backed securities	2,950	5	3,044	5	3,222	6	3,567	6	3,836	6
Commercial mortgage-backed securities	2,962	5	3,016	5	3,156	5	3,349	5	3,342	5
Other asset-backed securities	3,426	5	3,426	6	3,050	5	2,957	5	3,074	5
Total fixed maturity securities	\$ 61,360	100%	\$ 59,661	100%	\$ 59,404	100%	\$ 60,032	100%	\$ 61,080	100%
<b>Corporate Bond Holdings—Industry Sector:</b>										
Investment Grade:										
Finance and insurance	\$ 9,605	22%	\$ 9,062	22%	\$ 8,712	22%	\$ 8,616	22%	\$ 8,934	22%
Utilities	5,718	14	5,665	14	5,674	14	5,785	15	5,800	15
Energy	3,757	9	3,449	8	3,358	8	3,310	8	3,381	8
Consumer—non-cyclical	5,798	14	5,595	14	5,232	13	5,042	13	5,124	13
Consumer—cyclical	1,950	5	1,900	5	1,887	5	1,875	5	1,866	5
Capital goods	3,005	7	2,876	7	2,788	7	2,815	7	2,838	7
Industrial	2,029	5	1,957	5	1,899	5	2,028	5	2,089	5
Technology and communications	3,720	9	3,582	9	3,424	9	3,346	8	3,329	8
Transportation	2,164	5	2,017	5	1,945	5	1,973	5	1,943	5
Other	2,602	6	2,625	6	2,879	7	2,836	7	2,909	7
Subtotal	40,348	96	38,728	95	37,798	95	37,626	95	38,213	95
Non-Investment Grade:										
Finance and insurance	200	—	183	—	177	—	196	—	201	1
Utilities	94	—	51	—	57	—	56	—	77	—
Energy	308	1	339	1	357	1	359	1	456	1
Consumer—non-cyclical	168	1	192	1	193	1	201	1	224	1
Consumer—cyclical	237	1	217	1	220	1	220	1	176	—
Capital goods	146	—	130	—	154	—	157	—	173	—
Industrial	193	—	226	1	219	1	232	1	219	1
Technology and communications	452	1	438	1	448	1	442	1	418	1
Transportation	13	—	23	—	13	—	6	—	17	—
Other	68	—	72	—	75	—	76	—	81	—
Subtotal	1,879	4	1,871	5	1,913	5	1,945	5	2,042	5
Total	\$ 42,227	100%	\$ 40,599	100%	\$ 39,711	100%	\$ 39,571	100%	\$ 40,255	100%
<b>Fixed Maturity Securities—Contractual Maturity Dates:</b>										
Due in one year or less	\$ 2,021	3%	\$ 1,874	3%	\$ 1,719	3%	\$ 1,701	3%	\$ 1,677	3%
Due after one year through five years	11,105	18	10,952	18	10,987	18	11,149	19	11,146	18
Due after five years through ten years	12,770	21	12,463	21	12,531	21	12,601	21	12,876	21
Due after ten years	26,126	43	24,886	42	24,739	42	24,708	41	25,129	41
Subtotal	52,022	85	50,175	84	49,976	84	50,159	84	50,828	83
Mortgage and asset-backed securities	9,338	15	9,486	16	9,428	16	9,873	16	10,252	17
Total fixed maturity securities	\$ 61,360	100%	\$ 59,661	100%	\$ 59,404	100%	\$ 60,032	100%	\$ 61,080	100%

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**General Account U.S. GAAP Net Investment Income Yields**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
<b>U.S. GAAP Net Investment Income</b>						
Fixed maturity securities—taxable	\$ 643	\$ 648	\$ 643	\$ 651	\$ 635	\$2,577
Fixed maturity securities—non-taxable	2	2	3	3	3	11
Commercial mortgage loans	81	80	81	77	82	320
Restricted commercial mortgage loans related to a securitization entity	1	2	1	2	2	7
Equity securities	9	9	11	10	10	40
Other invested assets	44	49	41	42	37	169
Limited partnerships	15	(4)	3	11	2	12
Policy loans	46	44	41	41	43	169
Cash, cash equivalents, restricted cash and short-term investments	12	12	13	14	12	51
Gross investment income before expenses and fees	853	842	837	851	826	3,356
Expenses and fees	(24)	(27)	(22)	(23)	(22)	(94)
Net investment income	<u>\$ 829</u>	<u>\$ 815</u>	<u>\$ 815</u>	<u>\$ 828</u>	<u>\$ 804</u>	<u>\$3,262</u>
<b>Annualized Yields</b>						
Fixed maturity securities—taxable	4.5%	4.5%	4.5%	4.5%	4.4%	4.5%
Fixed maturity securities—non-taxable	6.1%	3.7%	3.9%	3.8%	3.7%	4.0%
Commercial mortgage loans	4.8%	4.8%	5.0%	4.8%	5.2%	4.9%
Restricted commercial mortgage loans related to a securitization entity	6.7%	10.8%	4.5%	8.4%	7.8%	7.9%
Equity securities	5.6%	5.0%	5.7%	5.1%	5.1%	5.3%
Other invested assets	65.7%	99.0%	107.9%	150.0%	129.8%	111.9%
Limited partnerships (1)	13.8%	(4.1)%	3.4%	13.8%	2.9%	3.6%
Policy loans	9.5%	9.5%	8.8%	9.0%	9.6%	9.2%
Cash, cash equivalents, restricted cash and short-term investments	2.0%	1.8%	1.8%	1.7%	1.3%	1.6%
Gross investment income before expenses and fees	4.8%	4.8%	4.8%	4.8%	4.8%	4.8%
Expenses and fees	(0.1)%	(0.2)%	(0.2)%	(0.1)%	(0.2)%	(0.2)%
Net investment income	<u>4.7%</u>	<u>4.6%</u>	<u>4.6%</u>	<u>4.7%</u>	<u>4.6%</u>	<u>4.6%</u>

Yields are based on net investment income as reported under U.S. GAAP and are consistent with how the company measures its investment performance for management purposes. Yields are annualized, for interim periods, and are calculated as net investment income as a percentage of average quarterly asset carrying values except for fixed maturity securities, derivatives and derivative counterparty collateral, which exclude unrealized fair value adjustments and securities lending activity, which is included in other invested assets and is calculated net of the corresponding securities lending liability. See page 49 herein for average invested assets and cash used in the yield calculation.

(1) Limited partnership investments are equity-based and do not have fixed returns by period.

**G ENWORTH FINANCIAL, INC.**  
**FINANCIAL SUPPLEMENT**  
**FIRST QUARTER 2019**

**Net Investment Gains (Losses), Net—Detail**  
**(amounts in millions)**

	2019	2018				Total
	1Q	4Q	3Q	2Q	1Q	
Net realized gains (losses) on available-for-sale securities:						
Fixed maturity securities:						
U.S. corporate	\$ 30	\$ 10	\$ (6)	\$ (7)	\$ (3)	\$ (6)
U.S. government, agencies and government-sponsored enterprises	33	54	1	—	—	55
Foreign corporate	(1)	(6)	—	(2)	(3)	(11)
Foreign government	1	(4)	(2)	—	—	(6)
State and political subdivisions	—	(1)	—	—	—	(1)
Mortgage-backed securities	(2)	(5)	(2)	2	(2)	(7)
Asset-backed securities	(1)	—	—	(1)	—	(1)
Foreign exchange	(1)	2	1	—	(1)	2
Total net realized gains (losses) on available-for-sale securities	<u>59</u>	<u>50</u>	<u>(8)</u>	<u>(8)</u>	<u>(9)</u>	<u>25</u>
Net realized gains (losses) on equity securities sold	3	1	—	8	2	11
Net unrealized gains (losses) on equity securities still held	8	(83)	—	3	(18)	(98)
Limited partnerships	15	3	3	(2)	7	11
Commercial mortgage loans	(1)	—	—	—	—	—
Derivative instruments	(10)	(85)	18	(15)	(13)	(95)
Net investment gains (losses), gross	74	(114)	13	(14)	(31)	(146)
Adjustment for DAC and other intangible amortization and certain benefit reserves	2	5	3	1	3	12
Adjustment for net investment (gains) losses attributable to noncontrolling interests	(5)	67	(13)	1	11	66
Net investment gains (losses), net	<u>\$ 71</u>	<u>\$ (42)</u>	<u>\$ 3</u>	<u>\$ (12)</u>	<u>\$ (17)</u>	<u>\$ (68)</u>

## **Reconciliations of Non-GAAP Measures**

**G ENWORTH FINANCIAL, INC.  
FINANCIAL SUPPLEMENT  
FIRST QUARTER 2019**

**Reconciliation of Operating ROE  
(amounts in millions)**

**Twelve Month Rolling Average ROE**

	Twelve months ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
<b>U.S. GAAP Basis ROE</b>					
Net income available to Genworth Financial, Inc.'s common stockholders for the twelve months ended (1)	\$ 181	\$ 119	\$ 801	\$ 762	\$ 774
Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (2)	\$ 10,539	\$ 10,500	\$ 10,426	\$10,264	\$ 10,091
U.S. GAAP Basis ROE (1)/(2)	1.7%	1.1%	7.7%	7.4%	7.7%
<b>Operating ROE</b>					
Adjusted operating income for the twelve months ended (1)	\$ 175	\$ 179	\$ 796	\$ 727	\$ 678
Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (2)	\$ 10,539	\$ 10,500	\$ 10,426	\$10,264	\$ 10,091
Operating ROE (1)/(2)	1.7%	1.7%	7.6%	7.1%	6.7%

**Quarterly Average ROE**

	Three months ended				
	March 31, 2019	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018
<b>U.S. GAAP Basis ROE</b>					
Net income (loss) available to Genworth Financial, Inc.'s common stockholders for the period ended (3)	\$ 174	\$ (329)	\$ 146	\$ 190	\$ 112
Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (4)	\$ 10,494	\$ 10,569	\$ 10,657	\$10,487	\$ 10,391
Annualized U.S. GAAP Quarterly Basis ROE (3)/(4)	6.6%	(12.5)%	5.5%	7.2%	4.3%
<b>Operating ROE</b>					
Adjusted operating income (loss) for the period ended (3)	\$ 121	\$ (291)	\$ 145	\$ 200	\$ 125
Quarterly average Genworth Financial, Inc.'s stockholders' equity for the period, excluding accumulated other comprehensive income (4)	\$ 10,494	\$ 10,569	\$ 10,657	\$10,487	\$ 10,391
Annualized Operating Quarterly Basis ROE (3)/(4)	4.6%	(11.0)%	5.4%	7.6%	4.8%

**Non-GAAP Definition for Operating ROE**

The company references the non-GAAP financial measure entitled "operating return on equity" or "operating ROE." The company defines operating ROE as adjusted operating income (loss) divided by average ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income (loss) in average ending Genworth Financial, Inc.'s stockholders' equity. Management believes that analysis of operating ROE enhances understanding of the efficiency with which the company deploys its capital. However, operating ROE is not a substitute for net income (loss) available to Genworth Financial, Inc.'s common stockholders divided by average ending Genworth Financial, Inc.'s stockholders' equity determined in accordance with U.S. GAAP.

- (1) The twelve months ended information is derived by adding the four quarters of net income (loss) available to Genworth Financial, Inc.'s common stockholders and adjusted operating income (loss) from page 9 herein.
- (2) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income, is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income, for the most recent five quarters.
- (3) Net income (loss) available to Genworth Financial, Inc.'s common stockholders and adjusted operating income (loss) from page 9 herein.
- (4) Quarterly average Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income, is derived by averaging ending Genworth Financial, Inc.'s stockholders' equity, excluding accumulated other comprehensive income.

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**Reconciliation of Core Yield**

	2019		2018			
	1Q	4Q	3Q	2Q	1Q	Total
<b>(Assets—amounts in billions)</b>						
<b>Reported—Total Invested Assets and Cash</b>	\$74.4	\$72.3	\$72.6	\$73.1	\$74.6	\$ 72.3
Subtract:						
Securities lending	0.1	0.1	0.2	0.2	0.2	0.1
Unrealized gains (losses)	3.8	1.9	2.2	2.7	3.7	1.9
<b>Adjusted end of period invested assets and cash</b>	<u>\$70.5</u>	<u>\$70.3</u>	<u>\$70.2</u>	<u>\$70.2</u>	<u>\$70.7</u>	<u>\$ 70.3</u>
<b>(A) Average Invested Assets and Cash Used in Reported Yield Calculation</b>	\$70.4	\$70.2	\$70.2	\$70.4	\$70.7	\$ 70.4
Subtract:						
Restricted commercial mortgage loans related to a securitization entity <sup>(1)</sup>	0.1	—	—	—	0.1	—
<b>(B) Average Invested Assets and Cash Used in Core Yield Calculation</b>	<u>\$70.3</u>	<u>\$70.2</u>	<u>\$70.2</u>	<u>\$70.4</u>	<u>\$70.6</u>	<u>\$ 70.4</u>
<b>(Income—amounts in millions)</b>						
<b>(C) Reported—Net Investment Income</b>	\$ 829	\$ 815	\$ 815	\$ 828	\$ 804	\$3,262
Subtract:						
Bond calls and commercial mortgage loan prepayments	6	8	8	9	11	36
Other non-core items <sup>(2)</sup>	2	2	1	2	(2)	3
Restricted commercial mortgage loans related to a securitization entity <sup>(1)</sup>	—	1	1	—	1	3
<b>(D) Core Net Investment Income</b>	<u>\$ 821</u>	<u>\$ 804</u>	<u>\$ 805</u>	<u>\$ 817</u>	<u>\$ 794</u>	<u>\$3,220</u>
<b>(C) / (A) Reported Yield</b>	4.71%	4.64%	4.64%	4.70%	4.55%	4.63%
<b>(D) / (B) Core Yield</b>	4.67%	4.58%	4.59%	4.64%	4.50%	4.58%

Note: Yields have been annualized.

**Non-GAAP Definition for Core Yield**

The company references the non-GAAP financial measure entitled “core yield” as a measure of investment yield. The company defines core yield as the investment yield adjusted for items that do not reflect the underlying performance of the investment portfolio. Management believes that analysis of core yield enhances understanding of the investment yield of the company. However, core yield is not a substitute for investment yield determined in accordance with U.S. GAAP.

- (1) Represents the incremental assets and investment income related to restricted commercial mortgage loans.  
(2) Includes cost basis adjustments on structured securities and various other immaterial items.



## **Corporate Information**

**G ENWORTH FINANCIAL, INC.  
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**Financial Strength Ratings As Of April 29, 2019**

<u>Company</u>	<u>Standard &amp; Poor's Financial Services LLC (S&amp;P)</u>	<u>Moody's Investors Service, Inc. (Moody's)</u>	<u>A.M. Best Company, Inc. (A.M. Best)</u>
Genworth Mortgage Insurance Corporation	BB+ (Marginal)	Ba1 (Questionable)	Not rated
Genworth Financial Mortgage Insurance Company Canada (1)	A+ (Strong)	Not rated	Not rated
Genworth Financial Mortgage Insurance Pty Limited (Australia) (2)	A+ (Strong)	Baa1 (Adequate)	Not rated
Genworth Life Insurance Company	B- (Weak)	B3 (Poor)	B- (Fair)
Genworth Life and Annuity Insurance Company	B- (Weak)	Ba3 (Questionable)	B+ (Good)
Genworth Life Insurance Company of New York	B- (Weak)	B3 (Poor)	B- (Fair)

The S&P, Moody's, A.M. Best, Dominion Bond Rating Service (DBRS) and Fitch Rating Service (Fitch) ratings included are not designed to be, and do not serve as, measures of protection or valuation offered to investors. These financial strength ratings should not be relied on with respect to making an investment in the company's securities.

S&P states that insurers rated "A" (Strong), "BB" (Marginal) or "B" (Weak) have strong, marginal or weak financial security characteristics, respectively. The "A," "BB" and "B" ranges are the third-, fifth- and sixth-highest of nine financial strength rating ranges assigned by S&P, which range from "AAA" to "R." A plus (+) or minus (-) shows relative standing within a major rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "CCC" category. Accordingly, the "A+," "BB+" and "B-" ratings are the fifth-, eleventh- and sixteenth-highest of S&P's 21 ratings categories.

Moody's states that insurance companies rated "Baa" (Adequate) offer adequate financial security and that insurance companies rated "Ba" (Questionable) or "B" (Poor) offer questionable financial security. The "Baa" (Adequate), "Ba" (Questionable) and "B" (Poor) ranges are the fourth-, fifth- and sixth-highest, respectively, of nine financial strength rating ranges assigned by Moody's, which range from "Aaa" to "C." Numeric modifiers are used to refer to the ranking within the group, with 1 being the highest and 3 being the lowest. These modifiers are not added to ratings in the "Aaa" category or to ratings below the "Caa" category. Accordingly, the "Baa1," "Ba1," "Ba3" and "B3" ratings are the eighth-, eleventh-, thirteenth- and sixteenth-highest, respectively, of Moody's 21 ratings categories.

A.M. Best states that its "B+" (Good) rating is assigned to those companies that have, in its opinion, a good ability to meet their ongoing insurance obligations while "B-" (Fair) is assigned to those companies that have, in its opinion, a fair ability to meet their ongoing insurance obligations. The "B+" (Good) and "B-" (Fair) ratings are the sixth- and eighth-highest of 15 ratings assigned by A.M. Best, which range from "A++" to "F."

DBRS states that long-term obligations rated "AA" are of superior credit quality. The capacity for the payment of financial obligations is considered high and unlikely to be significantly vulnerable to future events. Credit quality differs from "AAA" only to a small degree.

The Australian mortgage insurance subsidiary also solicits a rating from Fitch. Fitch states that "A" (Strong) rated insurance companies are viewed as possessing strong capacity to meet policyholder and contract obligations. The "A" rating category is the third-highest of nine financial strength rating categories, which range from "AAA" to "C." The symbol (+) or (-) may be appended to a rating to indicate the relative position of a credit within a rating category. These suffixes are not added to ratings in the "AAA" category or to ratings below the "B" category. Accordingly, the "A+" rating is the fifth-highest of Fitch's 21 ratings categories.

The company also solicits a rating from HR Ratings on a local scale for Genworth Seguros de Credito a la Vivienda S.A. de C.V., its Mexican mortgage insurance subsidiary, with a short-term rating of "HR1" and long-term rating of "HR AA." For short-term ratings, HR Ratings states that "HR1" rated companies are viewed as exhibiting high capacity for timely payment of debt obligations in the short-term and maintain low credit risk. The "HR1" short-term rating category is the highest of six short-term rating categories, which range from "HR1" to "HR D." For long-term ratings, HR Ratings states that "HR AA" rated companies are viewed as having high credit quality and offer high safety for timely payment of debt obligations and maintain low credit risk under adverse economic scenarios. The "HR AA" long-term rating is the second-highest of HR Rating's eight long-term rating categories, which range from "HR AAA" to "HR D."

S&P, Moody's, A.M. Best, DBRS, Fitch and HR Ratings review their ratings periodically and the company cannot assure you that it will maintain the current ratings in the future. Other agencies may also rate the company or its insurance subsidiaries on a solicited or an unsolicited basis.

- (1) Genworth Financial Mortgage Insurance Company Canada is also rated "AA" by DBRS.
- (2) Genworth Financial Mortgage Insurance Pty Limited (Australia) is also rated "A+" by Fitch.