# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

'ursuant to Section	FORM 8-K  CURRENT REPORT  13 or 15(d) of the Securities Exchange Act of		
Pursuant to Section			
dursuant to Section	13 or 15(d) of the Securities Exchange Act of		
		of 1934	
Date of Report (	Date of earliest event reported) October 26, 2	2017	
organization)	001-15885 (Commission File Number)	(I.R.S. Em	34-1919973 uployer Identification No.)
es)			44124 (Zip Code)
Registrant's teleph	none number, including area code (216) 48	6-4200	
	Not Applicable		
(Former name	or former address, if changed since last repo	rt 	
8-K filing is inter	nded to simultaneously satisfy the filing obl	igation of the regis	strant under any of the following
under the Exchan ant to Rule 14d-2(	ge Act (17 CFR 240.14a-12) b) under the Exchange Act (17 CFR 240.14d		
		ecurities Act of 193	3 (§230.405 of this chapter) or
vth Company			
		ansition period for c	complying with any new revised
	(Exact nan	(Commission File Number)  Registrant's telephone number, including area code (216) 48  Not Applicable (Former name or former address, if changed since last report  8-K filing is intended to simultaneously satisfy the filing oble and the Exchange Act (17 CFR 230.425) and to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14a-12) and to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-13e-14d-13e-14d-12e-14d-13e-14d	(Exact name of registrant as specified in its charter)  001-15885  Organization) (Commission File Number) (I.R.S. Employers)  Registrant's telephone number, including area code (216) 486-4200  Not Applicable (Former name or former address, if changed since last report  8-K filing is intended to simultaneously satisfy the filing obligation of the regist under the Securities Act (17 CFR 230.425) 2 under the Exchange Act (17 CFR 240.14a-12) 1 unant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.13e-4(c)) 1 san emerging growth company as defined in Rule 405 of the Securities Act of 193 1 934 (§204.12b-2 of this chapter).  1 with Company

#### Item 2.02 Results of Operations and Financial Condition.

On October 26, 2017, Materion Corporation issued a press release announcing its results for the third quarter and first nine months of 2017. The press release is attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits.

Exhibits.

**Exhibit Number Description of Exhibit** 

99.1 <u>Materion Corporation press release</u>, dated October 26, 2017

#### **SIGNATURES**

Pursuant to the requirements of the	Securities Exchange A	Act of 1934, 1	the registrant has	duly caused t	this report to l	be signed on it	s behalf by the	e undersigned
hereunto duly authorized.								

Materion Corporation

October 26, 2017

By: /s/ Stephen Shamrock

Stephen Shamrock

Vice President, Corporate Controller and Investor Relations

#### **Exhibit Index**

Exhibit No.	Description
99.1	Materion Corporation press release, dated October 26, 2017



#### NEWS RELEASE

## MATERION CORPORATION REPORTS THIRD QUARTER 2017 FINANCIAL RESULTS AND NARROWS FULL-YEAR 2017 GUIDANCE ON THE HIGH END

MAYFIELD HEIGHTS, Ohio - October 26, 2017 - Materion Corporation (NYSE:MTRN) today reported third quarter 2017 financial results.

- Third quarter 2017 earnings were \$0.46 per share, diluted, compared to \$0.40 per share in the third quarter of 2016.
- Third quarter 2017 adjusted earnings were \$0.50 per share, diluted, up 9% from third quarter 2016 adjusted earnings of \$0.46 per share.
- Net sales for the third quarter of 2017 were \$294.3 million, compared to \$249.6 million for the third quarter of 2016.
- Third quarter 2017 value-added sales totaled \$171.4 million, up 9% from third quarter 2016 value-added sales of \$157.0 million.
- Net income for the first nine months of 2017 was \$0.97 per share, diluted, compared to \$0.94 per share for the first nine months of 2016. Adjusted earnings for the first nine months of 2017 totaled \$1.21 per share, diluted, an increase of 17% versus adjusted earnings of \$1.03 per share in the same prior-year period.
- The Company is narrowing its full-year adjusted earnings guidance to \$1.55 to \$1.60 per share, the high end
  of the previous range.

#### **THIRD QUARTER 2017 RESULTS**

Net sales for the third quarter were \$294.3 million, compared to net sales of \$249.6 million for the third quarter of 2016. Value-added sales were \$171.4 million in the third quarter of 2017, up 9% compared to value-added sales of \$157.0 million for the third quarter of 2016.

The acquisition of Heraeus' high-performance target materials business (HTB) contributed \$11.4 million of value-added sales in the third quarter of 2017. Growth in the base business, including our two largest end markets of consumer electronics and industrial

components, added \$3.0 million of value-added sales, and was driven by new product sales growth and improved end market demand. New product sales in the third quarter of 2017 reached record levels at \$30.7 million, or approximately 18% of total value-added sales.

Net income for the third quarter of 2017 was \$9.3 million, or \$0.46 per share, diluted, versus net income of \$8.1 million for the third quarter of 2016. Adjusted earnings for the third quarter of 2017, which excludes costs related to the Company's CEO transition and cost reduction initiatives, were \$0.50 per share, diluted, up 9% compared to third quarter 2016 adjusted earnings of \$0.46 per share.

For the first nine months of 2017, net sales were \$830.8 million compared to net sales of \$734.9 million for the same period last year. Value-added sales for the first nine months of 2017 were \$496.5 million, compared to \$454.8 million for the same period last year. Year-over-year growth of 9% in value-added sales is attributable to the HTB acquisition and a combination of higher new product sales growth and strength in the consumer electronics and industrial components end markets.

Year-to-date net income was \$19.7 million or \$0.97 per share, diluted, as compared to \$19.0 million or \$0.94 per share in the prior year. Excluding special items, earnings for the first nine months of 2017 were \$24.7 million, or \$1.21 per share, diluted, as compared to \$20.9 million, or \$1.03 per share, for the same period last year. The increase in year-to-date adjusted earnings of 17% per share is driven by performance improvements across the business and topline sales growth.

Jugal Vijayvargiya, President and Chief Executive Officer, stated, "I am pleased to see continued improvement in both the top and bottom lines in the second half of 2017. For the third consecutive quarter, we have delivered solid year-over-year value-added sales and adjusted operating profit growth. With increased confidence in our ability to execute the four-pillar strategy of commercial excellence, operational excellence, innovation, and acquisitions to consistently deliver profitable growth, we are narrowing full-year adjusted earnings guidance to \$1.55 to \$1.60 per share."

#### **BUSINESS SEGMENT REPORTING**

#### **Advanced Materials**

Advanced Materials' net sales for the third quarter of 2017 were \$157.8 million, versus third quarter 2016 net sales of \$107.2 million. Value-added sales for the third quarter of 2017 were \$60.4 million, an increase of over 31% compared to value-added sales of \$46.0 million for the same period last year. The HTB acquisition contributed \$11.4 million of value-added sales growth in the third quarter of 2017, while the base business growth of 7% was led by strength in the consumer electronics and defense end markets.

Operating profit for the third quarter of 2017 was \$9.8 million, or 16% of value-added sales, an increase of \$1.5 million from third quarter of 2016. This represents an increase in operating profit of 18% versus the third quarter of the prior year, driven mainly by sales growth across most major end markets, including the segment's largest end market of consumer electronics.

#### Performance Alloys and Composites

Net sales for Performance Alloys and Composites business in the third quarter of 2017 were \$109.4 million compared to net sales of \$103.7 million in the third quarter of 2016. Value-added sales were \$90.6 million in the third quarter of 2017 compared to \$87.2 million in the third quarter of 2016. The 4% year-over-year improvement in value-added sales was driven by new product sales and end market demand, particularly in the consumer electronics and industrial components end markets.

Operating profit for the third quarter of 2017 was \$6.8 million. Excluding cost reduction efforts related to the closure of the service center in Fukaya, Japan, adjusted operating profit for the third quarter of 2017 was \$7.0 million, or 8% of value-added sales, as compared to \$4.4 million for the same period last year. The 59% year-over-year increase in adjusted operating profit is led by performance improvements across the business, new product sales growth, and an improved product mix.

#### **Precision Coatings**

Precision Coatings' net sales for the third quarter of 2017 were \$27.1 million versus net sales of \$38.7 million in the third quarter of 2016. Value-added sales for the third quarter of 2017 were \$21.9 million, a 15% decline compared to \$25.8 million for the same period of 2016. The decrease in value-added sales is attributable to lower medical end market sales, partially offset by sales growth in the defense and industrial components end markets.

Precision Coatings' operating profit for the third quarter of 2017 was \$1.6 million. Excluding severance costs related to headcount reductions in Asia and North America, adjusted operating profit for the third quarter of 2017 was \$2.0 million, or 9% of value-added sales, as compared to \$3.4 million for the same period in the prior year. The decrease in adjusted operating profit was primarily due to the aforementioned reduction in medical end market sales, which was partially offset by improved profitability for optical filter products.

#### **OUTLOOK**

Year-over-year results have improved significantly, led by performance improvements across the business, record new product sales, and end market demand growth. We expect these trends to continue for the fourth quarter, and as such, we are narrowing full-year 2017 adjusted earnings guidance from \$1.45 to \$1.60 per share, diluted, to the high end of the range of \$1.55 to \$1.60 per share.

#### ADJUSTED EARNINGS GUIDANCE

It is not possible for the Company to identify the amount or significance of future adjustments associated with potential insurance and litigation claims, legacy environmental costs, acquisition and integration costs, certain income tax items, or other non-routine costs that the Company adjusts in the presentation of adjusted earnings guidance. These items are dependent on future events that are not reasonably estimable at this time. Accordingly, the Company is unable to reconcile without unreasonable effort the forecasted range of adjusted earnings guidance for the full year to a comparable GAAP range. However, items excluded from the Company's adjusted earnings guidance include the historical adjustments noted in Attachments 4 and 5 to this press release.

#### **CONFERENCE CALL**

Materion Corporation will host an investor conference call with analysts at 9:00 a.m. Eastern Time, October 26, 2017. The conference call will be available via webcast through the Company's website at <a href="www.materion.com">www.materion.com</a> or through <a href="www.lnvestorCalendar.com">www.lnvestorCalendar.com</a>. By phone, please dial (877) 407-0778. Callers outside the U.S. can dial (201) 689-8565. A replay of the call will be available until November 9, 2017 by dialing (877) 481-4010 or (919) 882-2331; please reference Replay ID Number 20310. The call will also be archived on the Company's website.

#### FORWARD-LOOKING STATEMENTS

Portions of the narrative set forth in this document that are not statements of historical or current facts are forward-looking statements, in particular, the outlook provided above. Our actual future performance may materially differ from that contemplated by the forward-looking statements as a result of a variety of factors.

These factors include, in addition to those mentioned elsewhere herein:

- Actual net sales, operating rates and margins for 2017;
- Our ability to effectively integrate the HTB acquisition;
- The global economy;
- The impact of any U.S. Federal Government shutdowns and sequestrations;
- The condition of the markets which we serve, whether defined geographically or by segment, with the major market segments being: consumer electronics, industrial components, defense, medical, automotive electronics, telecommunications infrastructure, energy, commercial aerospace, and science;
- Changes in product mix and the financial condition of customers;
- Our success in developing and introducing new products and new product ramp-up rates;
- Our success in passing through the costs of raw materials to customers or otherwise mitigating fluctuating prices for those materials, including the impact of fluctuating prices on inventory values;
- Our success in identifying acquisition candidates and in acquiring and integrating such businesses;
- The impact of the results of acquisitions on our ability to fully achieve the strategic and financial objectives related to these acquisitions;
- Our success in implementing our strategic plans and the timely and successful completion and start-up of any capital projects;

- The availability of adequate lines of credit and the associated interest rates;
- Other financial factors, including the cost and availability of raw materials (both base and precious metals),
  physical inventory valuations, metal financing fees, tax rates, exchange rates, pension costs and required
  cash contributions and other employee benefit costs, energy costs, regulatory compliance costs, the cost
  and availability of insurance, and the impact of the Company's stock price on the cost of incentive
  compensation plans;
- The uncertainties related to the impact of war, terrorist activities, and acts of God;
- Changes in government regulatory requirements and the enactment of new legislation that impacts our obligations and operations;
- The conclusion of pending litigation matters in accordance with our expectation that there will be no material adverse effects:
- The success of the realignment of our businesses;
- Our ability to strengthen our internal control over financial reporting and disclosure controls and procedures;
   and
- The risk factors as set forth in Item 1A of our Form 10-K for the year ended December 31, 2016.

Materion Corporation is headquartered in Mayfield Heights, Ohio. The Company, through its wholly owned subsidiaries, supplies highly engineered advanced enabling materials to global markets. Products include precious and non-precious specialty metals, inorganic chemicals and powders, specialty coatings, specialty engineered beryllium alloys, beryllium and beryllium composites, and engineered clad and plated metal systems.

Investor Contact: Media Contact:

Stephen F. Shamrock Patrick S. Carpenter

(216) 383-4010 (216) 383-6835

stephen.shamrock@materion.com patrick.carpenter@materion.com

http://www.materion.com

Mayfield Hts-g

# Materion Corporation and Subsidiaries Consolidated Statements of Income

(Unaudited)

		Third Quarter Ende				Nine Mor	ths E	s Ended	
(In thousands except per share amounts)	Se	pt. 29, 2017	Se	pt. 30, 2016	Se	pt. 29, 2017	Sej	ot. 30, 2016	
Net sales	\$	294,268	\$	249,619	\$	830,779	\$	734,906	
Cost of sales		239,065		198,864		678,023		595,488	
Gross margin		55,203		50,755		152,756		139,418	
Selling, general, and administrative expense		36,415		34,177		108,118		97,101	
Research and development expense		3,429		3,237		10,103		9,860	
Other — net		3,801		3,190		9,823		8,997	
Operating profit		11,558		10,151		24,712		23,460	
Interest expense — net		533		490		1,721		1,417	
Income before income taxes		11,025		9,661		22,991		22,043	
Income tax expense		1,705		1,616		3,308		3,081	
Net income	\$	9,320	\$	8,045	\$	19,683	\$	18,962	
Basic earnings per share:									
Net income per share of common stock	\$	0.47	\$	0.40	\$	0.98	\$	0.95	
Diluted earnings per share:									
Net income per share of common stock	\$	0.46	\$	0.40	\$	0.97	\$	0.94	
Cash dividends per share	\$	0.100	\$	0.095	\$	0.295	\$	0.280	
Weighted-average number of shares of common stock outstanding:									
Basic		20,040		19,957		20,007		19,996	
Diluted		20,411		20,192		20,361		20,209	

# Materion Corporation and Subsidiaries Consolidated Balance Sheets

(Unaudited)

	,	(emaunea)				
(Thousands)	Sept	ember 29, 2017	December 31, 2016			
Assets						
Current assets						
Cash and cash equivalents	\$	22,486	\$	31,464		
Accounts receivable		125,417		100,817		
Inventories		220,223		200,865		
Prepaid and other current assets		19,115		12,138		
Total current assets		387,241		345,284		
Long-term deferred income taxes		40,332		39,409		
Property, plant, and equipment		877,002		861,267		
Less allowances for depreciation, depletion, and amortization		(632,435)		(608,636)		
Property, plant, and equipment—net		244,567		252,631		
Intangible assets		10,771		11,074		
Other assets		6,312		5,950		
Goodwill		89,720		86,950		
Total Assets	\$	778,943	\$	741,298		
Liabilities and Shareholders' Equity			-			
Current liabilities						
Short-term debt	\$	767	\$	733		
Accounts payable		44,678		32,533		
Salaries and wages		30,889		29,885		
Other liabilities and accrued items		27,950		21,340		
Income taxes		2,953		4,781		
Unearned revenue		5,859		1,105		
Total current liabilities		113,096		90,377		
Other long-term liabilities		18,968		17,979		
Retirement and post-employment benefits		92,014		91,505		
Unearned income		37,991		41,369		
Long-term income taxes		1,593		2,100		
Deferred income taxes		279		274		
Long-term debt		3,010		3,605		
Shareholders' equity		511,992		494,089		
Total Liabilities and Shareholders' Equity	\$	778,943	\$	741,298		

### Materion Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

	Nine Months Ended						
(Thousands)	Septem	ber 29, 2017	Septe	mber 30, 2016			
Cash flows from operating activities:							
Net income	\$	19,683	\$	18,962			
Adjustments to reconcile net income to net cash provided from operating activities:							
Depreciation, depletion and amortization		33,444		34,379			
Amortization of deferred financing costs in interest expense		670		417			
Stock-based compensation expense (non-cash)		4,303		2,880			
(Gain) loss on sale of property, plant, and equipment		207		(601)			
Deferred income tax expense (benefit)		1,073		(676)			
Changes in assets and liabilities net of acquired assets and liabilities:							
Decrease (increase) in accounts receivable		(21,572)		(19,781)			
Decrease (increase) in inventory		(9,953)		3,294			
Decrease (increase) in prepaid and other current assets		(6,077)		(956)			
Increase (decrease) in accounts payable and accrued expenses		17,991		(2,207)			
Increase (decrease) in unearned revenue		4,746		(2,546)			
Increase (decrease) in interest and taxes payable		(2,083)		898			
Increase (decrease) in long-term liabilities		(5,611)		(9,320)			
Other-net		(1,324)		2,479			
Net cash provided by operating activities		35,497		27,222			
Cash flows from investing activities:							
Payments for purchase of property, plant, and equipment		(17,759)		(20,052)			
Payments for mine development		(620)		(8,934)			
Payments for acquisition		(16,504)		_			
Proceeds from sale of property, plant, and equipment		53		1,366			
Net cash used in investing activities		(34,830)		(27,620)			
Cash flows from financing activities:							
Proceeds from issuance of short-term debt, net		_		3,777			
Proceeds from issuance of long-term debt		55,000		10,000			
Repayment of long-term debt		(55,608)		(10,517)			
Principal payments under capital lease obligations		(644)		(549)			
Cash dividends paid		(5,903)		(5,601)			
Deferred financing costs		(300)		(1,000)			
Common shares withheld for taxes		(2,397)		(868)			
Repurchase of common stock		(1,086)		(3,798)			
Net cash used in financing activities		(10,938)		(8,556)			
Effects of exchange rate changes		1,293		524			
Net change in cash and cash equivalents		(8,978)		(8,430)			
Cash and cash equivalents at beginning of period		31,464		24,236			
Cash and cash equivalents at end of period	\$	22,486	\$	15,806			
•	-	,		- ,			

# Materion Corporation and Subsidiaries Reconciliation of Non-GAAP Measure - Value-added Sales (Unaudited)

		Third Quarter Ended						<b>Nine Months Ended</b>				
(Millions)		Sept. 29	, 2017		Sept. 30	, 2016		Sept. 29	, 2017		Sept. 3	0, 2016
Net Sales												
Performance Alloys and Composites	\$	109.4		\$	103.7		\$	310.5		\$	292.0	
Advanced Materials		157.8			107.2			429.6			328.9	
Precision Coatings		27.1			38.7			90.7			114.0	
Other		_			_			_			_	
Total	\$	294.3		\$	249.6		\$	830.8		\$	734.9	
Less: Pass-through Metal Cost												
Performance Alloys and Composites	\$	18.8		\$	16.5		\$	48.0		\$	43.2	
Advanced Materials		97.4			61.2			259.9			193.8	
Precision Coatings		5.2			12.9			22.9			38.5	
Other		1.5			2.0			3.5			4.6	
Total	\$	122.9		\$	92.6		\$	334.3		\$	280.1	
Value-added Sales (non-GAAP)												
Performance Alloys and Composites	\$	90.6		\$	87.2		\$	262.5		\$	248.8	
Advanced Materials		60.4			46.0			169.7			135.1	
Precision Coatings		21.9			25.8			67.8			75.5	
Other		(1.5)			(2.0)			(3.5)			(4.6)	
Total	\$	171.4		\$	157.0		\$	496.5		\$	454.8	
Gross Margin			% of VA			% of VA			% of VA			% of VA
Performance Alloys and Composites	\$	23.6	26%	\$	20.6	24%	\$	62.7	24%	\$	54.6	22%
Advanced Materials		24.4	40%		20.0	43%		66.1	39%		54.9	41%
Precision Coatings		7.4	34%		10.7	41%		24.6	36%		30.2	40%
Other		(0.2)	_		(0.5)	<u> </u>		(0.6)	_		(0.3)	_
Total	\$	55.2	32%	\$	50.8	32%	\$	152.8	31%	\$	139.4	31%
Operating Profit			% of VA			% of VA			% of VA			% of VA
	\$	6.8	8%	\$	4.4	5%	\$	12.5	5%	\$	6.1	2%
Performance Alloys and Composites  Advanced Materials	ф	9.8	16%	Φ	8.3	18%	Φ	24.9	15%	Ф	20.8	15%
		1.6	7%		3.4	13%		6.1	9%		9.8	13%
Precision Coatings												
Other		(6.6)	<u>_%</u>	Ф.	(5.9)		<u></u>	(18.8)		Φ.	(13.2)	
Total	\$	11.6	7%	\$	10.2	6%	\$	24.7	5%	\$	23.5	5%

	Third Quarter Ended						Nine Months Ended						
(Millions)	Sept. 29, 2017 Sept. 30, 2016					Sept. 29	, 2017		Sept. 30, 2016				
Special Items													
Performance Alloys and Composites	\$ 0.2		\$	_		\$	1.4		\$	_			
Advanced Materials	_			_			1.3			_			
Precision Coatings	0.4			_			0.4			_			
Other	0.8			2.0			4.6			4.3			
Total	\$ 1.4		\$	2.0		\$	7.7		\$	4.3			
Operating Profit Excluding Special Items		% of VA			% of VA			% of VA			% of VA		
Performance Alloys and Composites	\$ 7.0	8%	\$	4.4	5%	\$	13.9	5%	\$	6.1	2%		
Advanced Materials	9.8	16%		8.3	18%		26.2	15%		20.8	15%		
Precision Coatings	2.0	9%		3.4	13%		6.5	10%		9.8	13%		
Other	(5.8)	_		(3.9)	_		(14.2)	_		(8.9)	_		
Total	\$ 13.0	8%	\$	12.2	8%	\$	32.4	7%	\$	27.8	6%		

The cost of gold, silver, platinum, palladium, and copper is passed through to customers and, therefore, the trends and comparisons of net sales are affected by movements in the market price of these metals. Internally, management also reviews net sales on a value-added basis. Value-added sales is a non-GAAP financial measure that deducts the value of the pass-through metals sold from net sales. Value-added sales allows management to assess the impact of differences in net sales between periods or segments and analyze the resulting margins and profitability without the distortion of the movements in pass-through metal prices. The dollar amount of gross margin and operating profit is not affected by the value-added sales calculation. The Company sells other metals and materials that are not considered direct pass throughs, and these costs are not deducted from net sales to calculate value-added sales.

The Company's pricing policy is to pass the cost of these metals on to customers in order to mitigate the impact of price volatility on the Company's results from operations. Value-added information is being presented since changes in metal prices may not directly impact profitability. It is the Company's intent to allow users of the financial statements to review sales with and without the impact of the pass-through metals.

#### Materion Corporation and Subsidiaries Reconciliation of Non-GAAP Measures - Profitability

(Unaudited)

		Third Qu		<b>Nine Months Ended</b>				
(Millions except per share amounts)	Sep	Sept. 29, 2017		Sept. 30, 2016		Sept. 29, 2017		Sept. 30, 2016
GAAP as Reported								
Net Sales	\$	294.3	\$	249.6	\$	830.8	\$	734.9
Operating profit		11.6		10.2		24.7		23.5
Net income		9.3		8.1		19.7		19.0
EPS - Diluted	\$	0.46	\$	0.40	\$	0.97	\$	0.94
Operating Profit Special Items								
Cost reductions	\$	0.6	\$	_	\$	2.0	\$	_
Legacy legal & environmental costs		_		1.0		0.2		1.4
CEO transition		0.8		_		3.4		_
Acquisition costs		_		1.0		2.1		2.9
Total operating profit special items	\$	1.4	\$	2.0	\$	7.7	\$	4.3
Operating Profit Special Items - net of tax	\$	0.9	\$	1.3	\$	5.0	\$	2.8
Tax Special Item	\$	_	\$	_	\$	_	\$	(0.9)
Non-GAAP Measures - Adjusted Profitability								
Value-added (VA) sales	\$	171.4	\$	157.0	\$	496.5	\$	454.8
Operating profit		13.0		12.2		32.4		27.8
Operating profit % of VA		7.6%		7.8%		6.5%		6.1%
Net income		10.2		9.4		24.7		20.9
EPS - Diluted	\$	0.50	\$	0.46	\$	1.21	\$	1.03

In addition to presenting financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP), this earnings release contains financial measures, including gross margin, operating profit, segment operating profit, net income, and earnings per share, on a non-GAAP basis. As detailed in the above reconciliation and Attachment 4, we have adjusted the results for certain special items such as CEO transition costs, cost reduction initiatives (i.e., asset impairment charges and severance), legacy environmental costs, merger and acquisition costs, and certain income tax items from the applicable GAAP financial measure. Internally, management reviews the results of operations without the impact of these costs in order to assess the profitability from ongoing activities. We are providing this information because we believe it will assist investors in analyzing our financial results and, when viewed in conjunction with the GAAP results, provide a more comprehensive understanding of the factors and trends affecting our operations.

# Materion Corporation and Subsidiaries Value-added sales by Market (Unaudited)

		Third Quarter Ended					Nine Mo				
(Millions)	Sept	Sept. 29, 2017		pt. 30, 2016	% Change	Sej	pt. 29, 2017	Se	pt. 30, 2016	% Change	
Materion Corporation						'					
Consumer Electronics	\$	53.6	\$	47.6	12.6 %	\$	150.1	\$	133.7	12.3 %	
Industrial Components		24.9		20.2	23.3 %		74.4		63.0	18.1 %	
Energy		14.4		8.1	77.8 %		35.7		24.5	45.7 %	
Automotive Electronics		13.9		12.4	12.1 %		40.1		38.7	3.6 %	
Defense		13.2		12.0	10.0 %		39.9		41.3	(3.4)%	
Medical		12.4		18.5	(33.0)%		44.9		54.3	(17.3)%	
Telecom Infrastructure		7.7		8.1	(4.9)%		23.1		24.9	(7.2)%	
Other		31.3		30.1	4.0 %		88.3		74.4	18.7 %	
Total	\$	171.4	\$	157.0	9.2 %	\$	496.5	\$	454.8	9.2 %	
Performance Alloy and Composites											
Consumer Electronics	\$	20.3	\$	19.0	6.8 %	\$	55.0	\$	50.3	9.3 %	
Industrial Components		19.0		15.7	21.0 %		56.8		50.1	13.4 %	
Energy		5.3		5.2	1.9 %		14.9		15.2	(2.0)%	
Automotive Electronics		12.9		11.7	10.3 %		38.0		36.6	3.8 %	
Defense		6.3		7.0	(10.0)%		20.4		26.3	(22.4)%	
Medical		1.4		2.2	(36.4)%		5.2		5.8	(10.3)%	
Telecom Infrastructure		5.9		6.6	(10.6)%		17.6		18.7	(5.9)%	
Other		19.5		19.8	(1.5)%		54.6		45.8	19.2 %	
Total	\$	90.6	\$	87.2	3.9 %	\$	262.5	\$	248.8	5.5 %	
Advanced Materials											
Consumer Electronics	\$	28.7	\$	23.4	22.6 %	\$	82.8	\$	68.9	20.2 %	
Industrial Components		4.6		3.7	24.3 %		12.7		10.1	25.7 %	
Energy		8.3		3.0	176.7 %		20.1		9.3	116.1 %	
Automotive Electronics		_		_	<u> </u>		_		_	<u> </u>	
Defense		2.8		1.6	75.0 %		7.8		4.9	59.2 %	
Medical		2.7		3.0	(10.0)%		8.4		8.7	(3.4)%	
Telecom Infrastructure		1.8		1.5	20.0 %		5.6		6.3	(11.1)%	
Other		11.5		9.8	17.3 %		32.3		26.9	20.1 %	
Total	\$	60.4	\$	46.0	31.3 %	\$	169.7	\$	135.1	25.6 %	
<b>Precision Coatings</b>											
Consumer Electronics	\$	5.2	\$	5.2	<b>—</b> %	\$	12.9	\$	14.5	(11.0)%	
Industrial Components		1.3		0.7	85.7 %		4.8		2.8	71.4 %	
Energy		_		_	<b>—</b> %		_		_	<b>—</b> %	
Automotive Electronics		1.0		0.7	42.9 %		2.1		2.1	<b>—</b> %	
Defense		4.1		3.4	20.6 %		11.7		10.1	15.8 %	
Medical		8.4		13.3	(36.8)%		31.3		39.7	(21.2)%	
Telecom Infrastructure		_		_	-%		_		_	—%	
Other		1.9		2.5	(24.0)%		5.0		6.3	(20.6)%	
Total	\$	21.9	\$	25.8	(15.1)%	\$	67.8	\$	75.5	(10.2)%	
	*				( )/··					( 11 )//	
Eliminations	\$	(1.5)	\$	(2.0)		\$	(3.5)	\$	(4.6)		
	Ψ	(1.5)	Ψ	(2.0)		Ψ	(3.3)	Ψ	(1.0)		

Prior year numbers have been restated to conform to the current year presentation.