
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

**CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report: February 22, 2018
(Date of earliest event reported)**

C.H. ROBINSON WORLDWIDE, INC.

(Exact name of registrant as specified in its charter)

Commission File Number: 000-23189

Delaware
(State or other jurisdiction
of incorporation)

41-1883630
(IRS Employer
Identification No.)

14701 Charlson Road, Eden Prairie, MN 55347
(Address of principal executive offices, including zip code)

(952) 937-8500
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

(c) On February 26, 2018, C.H. Robinson Worldwide, Inc. (the “Company”) announced that Robert Biesterfeld, 42, has been named to the additional position of Chief Operating Officer, effective March 1, 2018. The Board approved the appointment on February 22, 2018.

Mr. Biesterfeld has been with the Company for 19 years. He currently serves as president of North American Surface Transportation, a position he has held since January 2016. Prior to that, Mr. Biesterfeld served as Vice President of Truckload from January 2014 to December 2015, Vice President of Sourcing and Temperature Controlled Transportation from January 2013 to December 2014, and General Manager for the U.S. West Sourcing Region for the Company’s sourcing division from 2003 to 2011. He began his career with the Company in 1999 in the Corporate Procurement and Distribution Services office.

The Compensation Committee of the Company’s Board of Directors approved the following compensation for Mr. Biesterfeld in connection with his appointment as COO: (i) an annual base salary of \$625,000 commencing March 1, 2018, (ii) target annual cash incentive for 2018 equal to 100% of his increased annual base salary, and (iii) an additional equity award having a fair value equal to \$605,000 equally divided between performance shares and stock options.

During fiscal 2017, Mr. Biesterfeld completed payments to the Company on a \$400,000 loan he received to cover real estate expenses in connection with his relocation from Arizona to Minneapolis in 2011.

A copy of the press release issued by the Company announcing Mr. Biesterfeld’s appointment is attached as Exhibit 99.1 to this report.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Index

<u>Exhibit No.</u>	<u>Description</u>	<u>Manner of Filing</u>
99.1	Press Release dated February 26, 2018	Filed Electronically

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

C.H. ROBINSON WORLDWIDE, INC.

By: /s/ Ben G. Campbell

Ben G. Campbell

Chief Legal Officer and Secretary

Date: February 26, 2018

ROBERT BIESTERFELD APPOINTED CHIEF OPERATING OFFICER

02/26/2018

MINNEAPOLIS—(BUSINESS WIRE) — C.H. Robinson (NASDAQ: CHRW) announced today that Robert (“Bob”) Biesterfeld, 42, has been promoted to Chief Operating Officer (COO), effective March 1, 2018. Mr. Biesterfeld will continue to report to John P. Wiehoff, Chairman and Chief Executive Officer.

“Bob is a highly effective leader with deep knowledge of our industry and a proven track record of delivering results,” said Wiehoff. “He has been instrumental in driving strategy and transformation and brings a strong focus on analytics, customer centricity, and technology to this role.”

In his new role, Biesterfeld will have direct responsibility for C.H. Robinson’s five business divisions, including North American Surface Transportation (NAST), Global Forwarding, Robinson Fresh, Europe Surface Transportation, and Managed Services, along with the company’s commercial operations and information technology. He will continue to serve as President of NAST.

Biesterfeld has been with the company for 19 years. Prior to becoming President of NAST, he was Vice President, Truckload. He also served as Vice President of Robinson Fresh and as a General Manager in Phoenix, Arizona.

“I am excited and honored to have the opportunity to serve and support all of our incredible employees across our business units and around the globe. We are in a strong leadership position in our industry, and we will continue to drive our strategic initiatives forward in order to best serve our customers. By bringing technology, the business units and our commercial teams closer together, we will further accelerate our pace of innovation and delivery,” said Biesterfeld.

“C.H. Robinson has a strong culture of performance, talented and dedicated employees, and a deep bench of highly effective leaders,” said Wiehoff. “We are in a great position for continued success as we execute on our long-term growth strategy.”

About C.H. Robinson

At C.H. Robinson, we believe in accelerating global trade to seamlessly deliver the products and goods that drive the world’s economy. Using the strengths of our knowledgeable people, proven processes, and global technology, we help our customers work smarter, not harder. As one of the world’s largest third-party logistics providers (3PL), we provide a broad portfolio of logistics services, fresh produce sourcing and managed services for more than 120,000 customers and 73,000 active contract carriers through our integrated network of offices and over 15,000 employees. In addition, the company, our Foundation and our employees contribute millions of dollars annually to a variety of organizations. Headquartered in Eden Prairie, Minnesota, C.H. Robinson (CHRW) has been publicly traded on the NASDAQ since 1997. For more information, visit <http://www.chrobinson.com> or view our [company video](#).

Source: C.H. Robinson