
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549**

FORM 8-K

CURRENT REPORT

**PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report: April 20, 2017
(Date of earliest event reported)**

C.H. ROBINSON WORLDWIDE, INC.
(Exact name of registrant as specified in its charter)

Commission File Number: 000-23189

Delaware
(State or other jurisdiction
of incorporation)

41-1883630
(IRS Employer
Identification No.)

14701 Charlson Road, Eden Prairie, MN 55347
(Address of principal executive offices, including zip code)

(952) 937-8500
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an "emerging growth company" (as defined in Section 2(a)(19) of the Securities Act). Yes ☐ No ☒

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act. Yes ☐ No ☐

Item 7.01 Regulation FD Disclosure

As previously reported, commencing with the results for the quarter ended December 31, 2016, C.H. Robinson Worldwide, Inc. is now reporting operating results based on three reportable segments: North American Surface Transportation (“NAST”), Global Forwarding, and Robinson Fresh. The balance of the company’s business, including Managed Services and surface transportation outside of North America, is being reported in “All Other and Corporate.”

North American Surface Transportation (“NAST”) provides freight transportation services across North America through a network of offices in the United States, Canada, and Mexico. The primary services provided by NAST include truckload, less than truckload, intermodal, and domestic air.

Global Forwarding provides global logistics services through an international network of offices in North America, Asia, Europe, Australia, and South America and also contracts with independent agents worldwide. The primary services provided by Global Forwarding include ocean freight services, airfreight services, and customs brokerage.

Robinson Fresh provides sourcing services under the name of Robinson Fresh, which services primarily include the buying, selling, and marketing of fresh fruits, vegetables, and other perishable items. Robinson Fresh sources products from around the world and has a physical presence in North America, Europe, Asia, and South America. This segment often provides the logistics and transportation of the products they sell, in addition to temperature controlled transportation services for its customers.

Exhibit 99.1 to this report, which is incorporated herein by reference, provides certain prior period revenue information consistent with the company’s new segment reporting, and is being presented for informational purposes only. This information is unaudited and is being “furnished” in accordance with General Instruction B.2 of Form 8-K and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

99.1 Supplemental quarterly segment information for 2016 and 2015

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

C.H. ROBINSON WORLDWIDE, INC.

By: /s/ Troy A. Renner

Troy A. Renner
Treasurer

Date: April 20, 2017

EXHIBIT INDEX

99.1 Supplemental quarterly segment information for 2016 and 2015

C.H. Robinson Business Segment Information for the Quarters Ended: *(unaudited, \$ in thousands)***North American Surface Transportation Net Revenues**

	<u>3/31/16</u>	<u>6/30/16</u>	<u>9/30/16</u>	<u>12/31/16</u>
Truckload	\$283,684	\$291,140	\$272,398	\$261,065
Less than Truckload	\$ 87,287	\$ 95,103	\$ 93,118	\$ 90,629
Intermodal	\$ 8,673	\$ 8,290	\$ 7,207	\$ 7,138
Other	\$ 4,154	\$ 4,670	\$ 5,350	\$ 4,449
Total Net Revenues	<u>\$383,798</u>	<u>\$399,203</u>	<u>\$378,073</u>	<u>\$363,281</u>

North American Surface Transportation Net Revenues

	<u>3/31/15</u>	<u>6/30/15</u>	<u>9/30/15</u>	<u>12/31/15</u>
Truckload	\$261,394	\$295,033	\$306,118	\$299,801
Less than Truckload	\$ 82,794	\$ 88,397	\$ 90,884	\$ 86,260
Intermodal	\$ 10,147	\$ 10,904	\$ 9,676	\$ 8,476
Other	\$ 3,674	\$ 3,817	\$ 3,800	\$ 3,742
Total Net Revenues	<u>\$358,009</u>	<u>\$398,151</u>	<u>\$410,478</u>	<u>\$398,279</u>

Global Forwarding Net Revenues

	<u>3/31/16</u>	<u>6/30/16</u>	<u>9/30/16</u>	<u>12/31/16</u>
Ocean	\$ 58,584	\$ 60,014	\$ 56,309	\$ 69,270
Air	\$ 17,400	\$ 18,667	\$ 18,075	\$ 21,997
Customs	\$ 10,721	\$ 11,599	\$ 12,318	\$ 15,859
Other	\$ 6,161	\$ 6,944	\$ 6,666	\$ 6,953
Total Net Revenues	<u>\$ 92,866</u>	<u>\$ 97,224</u>	<u>\$ 93,368</u>	<u>\$114,079</u>

Global Forwarding Net Revenues

	<u>3/31/15</u>	<u>6/30/15</u>	<u>9/30/15</u>	<u>12/31/15</u>
Ocean	\$ 50,025	\$ 58,949	\$ 58,296	\$ 56,001
Air	\$ 19,525	\$ 18,283	\$ 18,879	\$ 16,626
Customs	\$ 10,294	\$ 10,971	\$ 12,012	\$ 10,679
Other	\$ 6,489	\$ 6,643	\$ 5,610	\$ 6,185
Total Net Revenues	<u>\$ 86,333</u>	<u>\$ 94,846</u>	<u>\$ 94,797</u>	<u>\$ 89,491</u>

C.H. Robinson Business Segment Information for the Quarters Ended: *(unaudited, \$ in thousands)***Robinson Fresh Revenues**

	<u>3/31/16</u>	<u>6/30/16</u>	<u>9/30/16</u>	<u>12/31/16</u>
Transportation Total Revenues	\$203,838	\$241,959	\$233,214	\$225,452
Sourcing Total Revenues	\$360,255	\$418,245	\$357,171	\$303,997
Robinson Fresh Total Revenues	<u>\$564,093</u>	<u>\$660,204</u>	<u>\$590,385</u>	<u>\$529,449</u>
Truckload Net Revenues	\$ 23,918	\$ 24,006	\$ 22,607	\$ 20,485
Other Transportation Net Revenues	\$ 4,998	\$ 6,100	\$ 4,611	\$ 5,352
Transportation Net Revenues	\$ 28,916	\$ 30,106	\$ 27,218	\$ 25,837
Sourcing Net Revenues	\$ 29,269	\$ 37,714	\$ 29,818	\$ 25,916
Robinson Fresh Net Revenues	<u>\$ 58,185</u>	<u>\$ 67,820</u>	<u>\$ 57,036</u>	<u>\$ 51,753</u>

Robinson Fresh Revenues

	<u>3/31/15</u>	<u>6/30/15</u>	<u>9/30/15</u>	<u>12/31/15</u>
Transportation Total Revenues	\$216,757	\$258,058	\$228,160	\$206,161
Sourcing Total Revenues	\$353,633	\$414,366	\$374,753	\$343,552
Robinson Fresh Total Revenues	<u>\$570,390</u>	<u>\$672,424</u>	<u>\$602,913</u>	<u>\$549,713</u>
Truckload Net Revenues	\$ 22,473	\$ 25,939	\$ 25,641	\$ 25,061
Other Transportation Net Revenues	\$ 3,110	\$ 4,103	\$ 3,786	\$ 4,250
Transportation Net Revenues	\$ 25,583	\$ 30,042	\$ 29,427	\$ 29,311
Sourcing Net Revenues	\$ 29,965	\$ 35,670	\$ 28,484	\$ 26,852
Robinson Fresh Net Revenues	<u>\$ 55,548</u>	<u>\$ 65,712</u>	<u>\$ 57,911</u>	<u>\$ 56,163</u>

All Other and Corporate Net Revenues

	<u>3/31/16</u>	<u>6/30/16</u>	<u>9/30/16</u>	<u>12/31/16</u>
Managed Services	\$ 14,579	\$ 15,775	\$ 16,680	\$ 17,667
Other Surface Transportation	\$ 13,907	\$ 14,193	\$ 13,305	\$ 14,736
Total Net Revenues	<u>\$ 28,486</u>	<u>\$ 29,968</u>	<u>\$ 29,985</u>	<u>\$ 32,403</u>

All Other and Corporate Net Revenues

	<u>3/31/15</u>	<u>6/30/15</u>	<u>9/30/15</u>	<u>12/31/15</u>
Managed Services	\$ 10,543	\$ 12,168	\$ 12,725	\$ 13,309
Other Surface Transportation	\$ 14,677	\$ 13,141	\$ 12,664	\$ 13,535
Total Net Revenues	<u>\$ 25,220</u>	<u>\$ 25,309</u>	<u>\$ 25,389</u>	<u>\$ 26,844</u>