## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 24, 2003

# **HIGHWOODS PROPERTIES, INC.**

(Exact name of registrant specified in its charter)

Maryland 1-13100 56-1871668
-----(State of Incorporation) (Commission File Number) (IRS Employer Identification No.)

3100 Smoketree Court, Suite 600, Raleigh, North Carolina 27604 (Address of principal executive offices, zip code)

Registrant's telephone number, including area code: (919) 872-4924

#### Item 7(c). Exhibits

99 Press Release, dated April 24, 2003, announcing the results of operations and financial condition of Highwoods Properties, Inc. for the three months ended March 31, 2003.

#### Item 9. Regulation FD Disclosure

On April 24, 2003, Highwoods Properties Inc., the general partner of Highwoods Realty Limited Partnership, issued a press release announcing the results of operations and financial condition of Highwoods Properties, Inc. for the three months ended March 31, 2003. This press release is attached hereto as Exhibit 99. The information contained in this Current Report is being furnished pursuant to Item 12 under Item 9 of Form 8-K as directed by the U.S. Securities and Exchange Commission in Release No. 34-47583.

#### Item 12. Results of Operations and Financial Condition

See Item 9.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### HIGHWOODS PROPERTIES, INC.

By: /s/ Carman J. Liuzzo

Carman J. Liuzzo

Vice President, Chief Financial Officer
and Treasurer

Dated: April 25, 2003

#### Exhibit 99

#### [LOGO] HIGHWOODS PROPERTIES

Celebrating 25 Years of Excellence

FOR IMMEDIATE RELEASE Ref: 03-11

Contact: Tabitha Zane or Carman Liuzzo

Sr. Director, Investor Relations Chief Financial Officer

919-431-1529 919-875-6605

#### **Highwoods Properties Reports First Quarter Results**

### Board Lowers Annual Dividend in Response to a Challenging Operating Outlook

#### Additional 2.5 Million Shares Added to Share Repurchase Program

Raleigh, NC - April 24, 2003 - Highwoods Properties, Inc. (NYSE: HIW), the largest owner and operator of suburban office properties in the Southeast, today reported funds from operations ("FFO") before minority interest of \$40.8 million, or \$0.68 per diluted share, for the quarter ended March 31, 2003. This compares to FFO of \$55.6 million, or \$0.91 per diluted share, for the same period a year ago. The Company has lowered its FFO guidance for the full year to between \$2.60 and \$2.70 per share.

Net income available for common stockholders totaled \$3.5 million, or \$0.06 per diluted share, for the quarter ended March 31, 2003 compared to \$19.2 million, or \$0.36 per diluted share, for the same period last year.

Highwoods also announced that its Board of Directors has reduced its annual dividend rate to \$1.70 per share. At Highwoods' closing price on April 24, 2003, this dividend provides an annual yield of approximately 8.0%.

The Board of Directors also increased the share repurchase authorization by an additional 2.5 million shares. As a result, the Company may now repurchase up to 5.9 million shares of its outstanding common shares and operating partnership units through open market or privately negotiated transactions.

Ronald P. Gibson, president and chief executive officer of Highwoods said, "The entire office REIT industry continues to be impacted by deteriorating macroeconomic trends including slow GDP growth, rising unemployment and continuing uncertainty in the corporate sector, which has stymied most firms' expansion plans. Highwoods has been particularly hard hit with the bankruptcies of WorldCom and US Airways, which effectively eliminated \$18.0 million of annual revenue and reduced our occupancy by 2.2%. Some of the signs that appeared in the fourth quarter, indicating that a number of our markets had begun to stabilize, evaporated and were replaced with more indications of instability and economic weakness.

#### Page 2 of 7

Our Board of Directors, when faced with declining occupancy, deteriorating macroeconomic trends and the likely prospects of having to fund a shortfall through 2004 and perhaps part of 2005, believed that lowering the dividend was the most prudent course of action to ensure the financial health and long-term growth of the Company. This reduction in our dividend will enhance our financial flexibility and better position us to take advantage of acquisition and development opportunities when this market finally does turn around."

#### First Quarter Highlights

- . Highwoods' 37.2 million-square foot in-service portfolio was 83.2% occupied at March 31, 2003. This represents a 480 basis point decline from a year ago and an 80 basis point decline from the fourth quarter of 2002.
- . Rental revenues from continuing operations for the first quarter were \$109.0 million, a 6.2% decline from the first quarter of 2002 when rental revenues from continuing operations were \$116.2 million.
- . Same property rental revenues for the first quarter declined 6.3% from a year ago to \$105.3 million and cash basis same property net operating income declined 11.1% for the comparable period.
- . Same property average occupancy for the quarter ended March 31, 2003 declined to 84.8% from 89.5% a year ago.
- . Cash available for distribution ("CAD") was \$29.1 million for the first quarter of 2003 versus CAD of \$46.8 million for the first quarter of 2002.
- . Leasing activity in Highwoods' office, industrial and retail portfolio during the first quarter totaled 2.0 million square feet. 55.0% of this leasing activity was in the Company's office portfolio, which reported an average first-year cash rental rate 7.5% lower than the average final rental rate under the previous leases. On a straight-line basis, rents for office leases increased 2.7% over the straight-line rents for expiring leases.
- . In the first quarter of 2003, the Company repurchased 126,261 common partnership units at a weighted average price of \$21.71 per unit. Since commencement of its initial share repurchase program in December 1999, Highwoods has repurchased 11.6 million shares of common stock and Highwoods Realty Limited Partnership common partnership units at a weighted-average price of \$24.19 per share/unit for a total purchase price of \$280.7 million. Inclusive of the recent authorization of 2.5 million shares, the Company has 5.9 million shares/units remaining under its authorized share/unit repurchase program.

#### **Asset Repositioning**

Sales

In the first quarter, the Company sold a total of 6.65 acres of land for a gain of \$863,000. In addition, the Company sold non-core assets in Kansas City for total proceeds of \$305,000.

For 2003, the Company anticipates disposition activity to be between \$75.0 and \$175.0 million. The Company currently has assets under letter of intent or contract for sale of \$135.9 million.

#### Acquisitions

A 66,421 square foot building that was 94.8% occupied was purchased in Richmond for \$7.0 million. The Company also purchased 23.46 acres of land in Atlanta for \$2.25 million. This land is part of the Bluegrass Valley office development project.

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#### Page 3 of 7

#### Development

Highwoods' development pipeline consists of three projects totaling 200,000 square feet that were 36.0% pre-leased at the end of the quarter. The anticipated total investment of these projects is \$19.0 million, with \$16.2 million funded as of March 31, 2003.

One development project was placed in service in the first quarter, Seven Springs, a 131,000-square foot office building in Nashville that was 14% occupied and 76% pre-leased.

#### Quarterly Dividend Declared

The Board of Directors declared a cash dividend of \$0.425 per share of common stock for the first quarter ended March 31, 2003, which equates to an annual dividend of \$1.70 per share, and is payable on May 20, 2003, to shareholders of record as of May 7, 2003.

The Board also declared a cash dividend of \$21.5625 per share of Highwoods Properties Series A Cumulative Redeemable Preferred Stock. The dividend is payable on June 2, 2003, to shareholders of record as of May 15, 2003.

The Board also declared a cash dividend of \$0.50 per share of Highwoods Properties Series B Cumulative Redeemable Preferred Stock. The dividend is payable on June 16, 2003, to shareholders of record as of June 2, 2003.

Additionally, the Board declared a cash dividend of \$0.50 per Depositary Share each representing 1/10 of an 8 percent Series D Cumulative Redeemable Preferred Share. The dividend is payable on July 31, 2003, to shareholders of record as of July 1, 2003.

#### Outlook

For the year ending December 31, 2003, Highwoods is estimating FFO to be between \$2.60 to \$2.70 per share. This estimate assumes an average occupancy of 82% to 84% on the portfolio.

These forward-looking statements are subject to risks and uncertainties that exist in Highwoods' operations and business environment. See the Company's cautionary language regarding forward-looking statements set forth at the bottom of this release.

#### Non-GAAP Information

The Company believes that FFO and CAD are additional meaningful measures of operating performance. FFO equals net income (computed in accordance with GAAP) excluding gains (or losses) from debt restructuring and sales of depreciable assets, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. CAD equals FFO reduced by non-revenue enhancing capital expenditures for building improvements and tenant improvements and lease commissions related to second-generation space. In addition, CAD includes both recurring and nonrecurring operating results. As a result, nonrecurring items that are not defined as "extraordinary" under GAAP are reflected in the calculation of CAD. This information will necessarily be different from comparable information provided by other companies and should not be used as an alternative to the operating and other financial information as determined under accounting principles generally accepted in the United States. The computations of FFO and CAD can be found in a separate table following the Consolidated Statements of Income.

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#### Page 4 of 7

#### Supplemental Information

A copy of the Company's first quarter 2003 Supplemental Information that includes detailed operating and financial information is available in the "Investor Relations" section of the Company's Web site at www.highwoods.com. Or you may obtain a copy by contacting Highwoods Investor Relations at 919-875-6717 / 800-256-2963 or by e-mail to HIW-IR@highwoods.com. If you would like to receive future Supplemental Information packages by e-mail or fax, please contact the Investor Relations department as noted above or by written request to: Investor Relations Department, Highwoods Properties, Inc., 3100 Smoketree Court, Suite 600, Raleigh, NC 27604.

#### Conference Call

Highwoods will conduct a conference call to discuss the results of its first quarter on Friday, April 25, 2003, at 10:00 a.m. Eastern Time. All interested parties are invited to listen to the call. The dial-in number is (888) 202-5268 domestic, (706) 643-7509 international. The call will also be available live on our web site at www.highwoods.com under the "Investor Relations" section.

Telephone and web cast replays will be available two hours after the completion of the call. The telephone replay will be available for one week beginning at 1:00 p.m. Eastern Time. Dial-in numbers for the replay are (800) 642-1687 US/Canada, (706) 645-9291 international. The conference ID is 9587969.

#### About the Company

Highwoods Properties, Inc. is a fully integrated, self-administered real estate investment trust ("REIT") that provides leasing, management, development, construction and other customer-related services for its properties and for third parties. As of March 31, 2003, the Company owned or had an interest in 572 in-service office, industrial and retail properties encompassing approximately 45.0 million square feet. Highwoods also owns approximately 1,341 acres of development land. Highwoods is based in Raleigh, North Carolina, and its properties and development land are located in Florida, Georgia, Iowa, Kansas, Missouri, North Carolina, South Carolina, Tennessee and Virginia. For more information about Highwoods Properties, please visit our Web site at www.highwoods.com.

Certain matters discussed in this press release, such as the effect of tenant bankruptcies on our operations, expected leasing activities, financial and operating performance and share repurchases and the cost and timing of expected development projects and asset dispositions, are forward-looking statements within the meaning of the federal securities laws. These statements are distinguished by use of the words "will", "expect", "intends" and words of similar meaning. Although Highwoods believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. Factors that could cause actual results to differ materially from Highwoods' current expectations include general economic conditions, local real estate conditions, deterioration in the financial condition of our tenants, our ability to lease or re-lease space quickly or on favorable terms, changes in the cost of materials and labor used in construction projects, and the other risks detailed in the Company's Annual Report on Form 10-K for the year ended December 31, 2002 and subsequent SEC reports.

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## (In thousands, except per share amounts)

	Three Months Ended March 31,	
	2003	2002
Rental revenue		\$ 116,185
Operating expenses:		
Rental property	37,319	36,091
Depreciation and amortization	33,294	29,356
Interest expense:		
Contractual	27,674	25,604
Amortization of deferred financing costs	626	339
	28,300	25,943
General and administrative	5,344	5,356
Total operating expenses	104,257	96,746
Other income		
Interest and other income	2,890	3,345
Equity in earnings of unconsolidated affiliates	1,761	2,564
	4,651 	5,909
Income before gain/(loss) on disposition of land		
and depreciable assets, minority interest,	0.414	05.240
discontinued operations and extraordinary item	9,414	25,348
Gain/(loss) on disposition of land	863	(232)
Gain on disposition of depreciable assets	20	1,176
<pre>Income before minority interest, discontinued   operations and extraordinary item</pre>	10,297	26,292
Minority interest	(1,221)	(3,201)
Income from continuing operations Discontinued operations	9,076	23,091
Income from discontinued operations, net of minority interest	2,266	3,781
Loss on sale of discontinued operations, net of		
minority interest	(170)	-
	2,096	3,781
Net income		
Dividends on preferred shares	(7,713)	26,872 (7,713)
Net income available for common stockholders	\$ 3,459	\$ 19,159
Net income per common share-diluted:		==============
Income from continuing operations	\$ 0.02	\$ 0.29
Income from discontinued operations	\$ 0.04	\$ 0.07
Net income		\$ 0.29 \$ 0.07 \$ 0.36
Weighted average common shares outstanding-	=======================================	=======================================
diluted	•	53,393
	=======================================	=============

## (In thousands, except per share amounts and ratios)

	Three Months Ended March 31,	
	2003	2002
Funds from Operations:	==============	==========
<pre>Income before gain/(loss) on disposition of land and depreciable assets, minority interest,</pre>		
discontinued operations and extraordinary item	\$ 9,414	\$ 25,348
Add/(Deduct):		
Dividends on preferred shares	(7,713)	(7,713)
Gain/(loss) on disposition of land	863	(232)
Depreciation and amortization	33,294	29,356
Amortization of net intangible leases	43	_
Unconsolidated affiliates:		
Depreciation and amortization	2,372	2,484
Discontinued operations:		
Depreciation and amortization	_	2,010
Income, net of minority interest	2,266	3,781
Minority Interest	292	526
minority intolled		
Funds from operations	40,831	55,560
Cash Available for Distribution:		
Add/(Deduct):		
Rental income from straight-line rents	(1,685)	(2,367)
Nonrecurring compensation expense	_	186
Amortization of deferred financing costs	626	339
Non-incremental revenue generating capital expenditures:		
Building improvements paid	(2,791)	(751)
Second generation tenant improvements paid	(4,488)	(3,531)
Second generation lease commissions paid	(3,368)	(2,610)
	(10,647)	(6.892)
Cash available for distribution	\$ 29,125 =========	\$ 46,826 ===========
Weighted average common shares/common units		
outstanding-diluted	60,360	60,747
outstanding-diruced	•	=======================================
Per common share/common unit-diluted:		
Funds from operations	\$ 0.68	\$ 0.91
	=======================================	=======================================
Cash available for distribution	\$ 0.48	\$ 0.77
Dividends paid	\$ 0.585	* 0.585
Dividends para		=======================================
Dividend payout ratios:		
Funds from operations	86.0%	64.0%
	=======================================	
Cash available for distribution	121.2%	75.9%
	=======================================	============

## (in thousands)

	3/31/03	12/31/02
Assets:		
Real estate assets, at cost:		
Land and improvements	\$ 394,256	\$ 395,935
Buildings and tenant improvements	2,876,869	2,864,048
Development in process	7,797	6,847
Land held for development	175,367	176,173
Furniture, fixtures and equipment		20,966
		3,463,969 (461,383)
Less-accumulated depreciation	(488,899)	(461,383)
Net real estate assets	2,986,540	3,002,586
Property held for sale	135,857	130 368
Cash and cash equivalents	19,204	11,017
Restricted cash	2,943	0,302
Accounts receivable, net	12,723	13,578
Notes receivable	32,077	31,057
Accrued straight-line rents receivable Investment in unconsolidated affiliates	50,462	48,777
Other assets:	78,229	79,504
Deferred leasing costs	99,640	100,143
Deferred financing costs	42,548	26,120 15,295
Prepaid expenses and other		15,295
	158,576	
Less-accumulated amortization	(73,579)	(71,658)
Other assets, net	84,997	69,900
Total Assets	\$ 3,403,032	\$ 3,395,369
Liabilities and Stockholders' Equity:	4 1 500 201	4 1 500 500
Mortgages and notes payable Accounts payable, accrued expenses	\$ 1,580,301	\$ 1,528,720
and other liabilities	108,808	120,614
Total liabilities		1,649,334
Minority interest	183,297	188,563
Preferred stock	377,445	377,445
Common stock	535	534
Additional paid-in capital	1,392,118	1,390,043
Distributions in excess of net earnings	(225,430)	(197,647) (9,204) (3,699)
Accumulated other comprehensive loss	(8,767)	(9,204)
Deferred compensation - restricted stock	(5,275)	(3,699)
Total Stockholders' Equity	1,530,626	1,557,472
Total Liabilities and Stockholders' Equity	\$ 3,403,032	\$ 3,395,369
	==========	