# SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

## FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 10, 2010

#### HIGHWOODS PROPERTIES, INC.

(Exact name of registrant specified in its charter)

Maryland1-1310056-1871668(State of<br/>Incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

#### HIGHWOODS REALTY LIMITED PARTNERSHIP

(Exact name of registrant specified in its charter)

North Carolina000-2173156-1869557(State of Incorporation)(Commission Identification No.)

3100 Smoketree Court, Suite 600 Raleigh, North Carolina 27604 (Address of principal executive offices, zip code)

Registrants' telephone number, including area code: (919) 872-4924

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrants under any ofollowing provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 10, 2010, we issued a press release announcing financial information for the quarter ended December 31, 2009. This press release is attached as Exhibit 99.1. In addition, we posted on our web site supplemental information regarding our operations for the quarter ended December 31, 2009, a copy of which is attached as Exhibit 99.2.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

No. Description
99.1 Press Release dated February 10, 2010
99.2 Supplemental information for the quarter ended December 31, 2009

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HIGH	HIGHWOODS PROPERTIES, INC.					
Ву:	/s/ Jeffrey D. Milller					
Jef	frey D. Miller					
Vie	ce President, General Counsel and Secretary					
HIGH	WOODS REALTY LIMITED PARTNERSHIP					
By:	Highwoods Properties, Inc., its general partner					
By	:/s/ Jeffrey D. Miller					
	Jeffrey D. Miller					
	Vice President, General Counsel and Secretary					

Dated: February 11, 2010



#### FOR IMMEDIATE RELEASE Ref: 10-03

Contact: Tabitha Zane

Vice President, Investor Relations

919-431-1529

## Highwoods Properties Reports Fourth Quarter and Year End 2009 Results

\$0.60 FFO per Diluted Share for Fourth Quarter 2009 (Excluding Impairments on Non-Core Depreciable Assets)

#### \$2.61 FFO per Diluted Share for Full Year 2009

(Excluding Impairments on Non-Core Depreciable Assets and Gains on Debt Extinguishment)

88.8% Year End Occupancy

Provides 2010 FFO Guidance of \$2.31 to \$2.49 per Diluted Share

Raleigh, NC – February 10, 2010 – Highwoods Properties, Inc. (NYSE: HIW), the largest owner and operator of suburban office properties in the Southeast and NAIOP's 2009 Developer of the Year, today reported unaudited financial and operational results for the fourth quarter and full year ended December 31, 2009.

Ed Fritsch, President and CEO stated, "2009 was a year of solid accomplishments. In particular, at the outset of 2009, we outlined a detailed liquidity plan designed to further enhance our financial flexibility and provide us with ample dry powder to grow our business. We are proud to have met all of our stated liquidity goals, including an upgrade by Moody's Investors Service. These transactions further strengthened our balance sheet and today we have cash on hand, no borrowings on our new \$400 million credit facility and only \$138 million of debt maturing through year-end 2011."

#### Highlights for the full year included:

- Achieved \$2.61 of FFO per diluted share, excluding impairments on non-core depreciable assets and gains on debt extinguishments.
- Leased approximately 4.6 million square feet of first and second generation space, which compares favorably to 4.7 million square feet leased in 2008.
- Delivered \$95 million of new development, including two build-to-suit projects for the federal government.
- Sold \$88.8 million of non-core properties at an 8.5% average cap rate. These properties were, on average, 37 years old and 83.8% occupied.
- Acquired a 93% occupied, Class A office building in the Westshore submarket of Tampa for a total investment of \$24.7 million.
- Raised \$144 million through an underwritten equity offering.
- Closed two secured loans totaling \$162 million at a 7.1% weighted average interest rate.
- Obtained a new, \$400 million unsecured credit facility with a \$50 million accordion feature.
- Upgraded by Moody's Investors Service.
- Named 2009 NAIOP Developer of the Year.

The Company provided 2010 Funds From Operations (FFO) guidance of \$2.31 to \$2.49 per diluted share reflecting the full year impact of the Company's 2009 equity offering and other liquidity enhancing transactions completed last year. It does not include the impact of any projected dispositions or acquisitions that may occur during 2010.

"Our top priority in 2010 is leasing space. In all that we do, we will remain true to our long-term Strategic Plan as we continue to provide excellence in service to our customers, network with brokers, refine and execute on our acquisition wish lists and actively market our build-to-suit development expertise, all under the foundation of being good stewards of our shareholders' capital," added Mr. Fritsch.

#### Fourth Quarter and Full Year 2009 Financial Results

For full year 2009, net income available for common stockholders was \$51.8 million, or \$0.76 per diluted share, compared to net income available for common stockholders of \$22.1 million, or \$0.37 per diluted share, for full year 2008.

In the fourth quarter, the Company recorded a \$13.5 million, non-cash impairment charge related to properties in the Triad. \$6.1 million of the impairment charge related to two non-core office parks in Winston-Salem and \$7.4 million related to a non-core industrial park in Greensboro. The office parks, Madison Park and Consolidated Center, consist of 11 office buildings encompassing 648,000 square feet that are, on average, 24 years old and 53% occupied. The Company noted that it previously recorded a \$32.4 million impairment charge related to Madison Park and Consolidated Center in the fourth quarter of 2008. The non-core industrial park in Greensboro includes six buildings encompassing 836,500 square feet that are, on average, 25 years old and 55% occupied.

As a result of the non-cash impairment charges in the fourth quarters of 2009 and 2008, the Company reported a net loss available for common stockholders of \$2.5 million, or \$0.04 per diluted share, in the fourth quarter of 2009 and a net loss available for common stockholders of \$15.0 million, or \$0.24 per diluted share, in the fourth quarter of 2008.

Net income/(loss) for the three and twelve months ended December 31, 2009 and 2008 included the following:

		3 Months Ended 12/31/09		Ended /08
	(000)	Per Share	(000)	Per Share
Land sale gains net of (losses/impairments)	\$ —	\$ —	\$ (1,565)	\$ (0.02)
Lease termination income	380	0.01	216	0.00
Straight line rental income	1,250	0.02	701	0.01
Capitalized interest	580	0.01	1,399	0.02
Gains on for-sale residential condos, net of partner's interest	393	0.01	4,301	0.06
Gains on sales of depreciable assets	846	0.01	6,685	0.10
Impairments of depreciable assets	(13,518)	(0.18)	(32,442)	(0.48)

**Highwoods Properties** 

	12 Months Ended 12/31/09			nths Ended /31/08
	(000)	Per Share	(000)	Per Share
Land sale gains net of (losses/impairments)	\$ 139	\$ 0.00	\$ 251	\$ 0.00
Lease termination income	1,813	0.03	2,578	0.04
Straight line rental income	4,037	0.06	5,964	0.09
Capitalized interest	4,555	0.06	8,312	0.13
Gains on for-sale residential condos, net of partner's interest	1,398	0.02	4,301	0.07
Preferred stock redemption/repurchase charges	_	_	(108)	0.00
Gains on sales of depreciable assets (1)	22,751	0.32	18,611	0.29
Gains on debt extinguishments	1,287	0.02	_	_
Gain on settlement of legal claim	1,050	0.01	_	_
Impairments of depreciable assets (2)	(14,094	(0.20)	(32,442)	(0.51)

- (1) 2009 includes \$781,000, or \$0.01 per share, representing the Company's share of a gain recorded in the second quarter by an unconsolidated joint venture.
- (2) 2009 includes \$199,000 representing the Company's share of an impairment recorded in the third quarter by an unconsolidated joint venture.

FFO for the fourth quarter of 2009 was \$31.7 million, or \$0.42 per diluted share, compared to \$13.2 million, or \$0.19 per diluted share, for the fourth quarter of 2008. For full year 2009, FFO was \$175.0 million, or \$2.43 per diluted share, compared to FFO of \$143.5 million, or \$2.26 per diluted share, for full year 2008.

FFO in 2009 and 2008 included charges related to impairments on depreciable assets and gains on debt extinguishments. Excluding these impairment charges and gains, FFO for full year 2009 and 2008 would have been \$2.61 and \$2.77, respectively.

#### Fourth Quarter and Full Year 2009 Operating Highlights

- First and second generation leasing activity in the fourth quarter was approximately 1.3 million square feet and included 796,000 square feet of office space. For the full year, the Company leased approximately 4.6 million square feet of first and second generation space.
- In the fourth quarter, average in-place cash rental rates across the Company's total portfolio and office portfolio increased 2.0% and 2.2%, respectively, compared to the same period in 2008. Since the fourth quarter of 2005, average in-place cash rental rates across the Company's total portfolio and office portfolio have increased 16.9% and 17.3%, respectively.

• Two long-term government leases were signed in the fourth quarter, including a 226,000 square foot renewal and 54,000 square foot expansion at Century Center in Atlanta with the Georgia Department of Revenue and a 68,000 square foot lease in Raleigh for the Social Security Administration. The following table illustrates the impact of these two government leases on a number of fourth quarter office leasing statistics:

		Excluding Two
	As Reported	Government Leases
Cash Rent Growth	-11.4%	-4.9%
GAAP Rent Growth	-4.2%	4.6%
Tenant Improvements psf over Lease Term	\$13.54	\$8.39
Lease Term (years)	7.6	4.7

• Fourth quarter dispositions totaled \$20 million and consisted of two small retail properties in the Triad and two non-core office buildings. The office buildings were, on average, 26 years old and 100% occupied.

#### **Funds from Operations Outlook**

For 2010, the Company expects FFO per diluted share to be in the range of \$2.31 to \$2.49. This estimate reflects management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, operating and general and administrative expenses, interest rates, gains from land and condominium sales and development deliveries. It does not include any effects related to the timing and amount of potential acquisitions and dispositions. FFO guidance also excludes any gains or impairments associated with depreciable properties or joint venture interests, as well as unusual charges or credits that may occur during the year. FFO guidance is based on 75.6 million diluted shares outstanding in 2010. Factors that could cause actual 2010 FFO results to differ materially from Highwoods' current expectations are discussed below and are also detailed in the Company's 2008 Annual Report on Form 10-K and subsequent SEC reports.

Management's outlook for 2010 is based on the following assumptions:

	Low	High
Year End Occupancy	87.0%	89.0%
Total Cash NOI Growth from Continuing Operations	0%	1.0%
Same Property Cash NOI Growth	-3.5%	-2.5%
Straight Line Rental Income	\$ 5.0M	\$ 7.5M
G&A Expenses	\$32.0M	\$34.0M
Lease Termination Income	\$ 1.0M	\$ 3.0M
Gains from Land and Residential Condominium Sales	\$ 0.5M	\$ 1.0M
Dispositions	\$ 50M	\$ 150M
Acquisitions	\$ 50M	\$ 200M
Development Starts	\$ 0M	\$ 50M

#### **Supplemental Information**

A copy of the Company's fourth quarter 2009 Supplemental Information that includes financial, leasing and operational statistics is available in the "Investor Relations/Quarterly Earnings" section of the Company's Web site at www.highwoods.com. You may also obtain a copy of all Supplemental Information published by the Company by contacting Highwoods Investor Relations at 919-431-1529/800-256-2963 or by email to HIW-IR@highwoods.com. If you would like to receive future Supplemental Information packages by e-mail, please contact the Investor Relations department as noted above or by written request to: Investor Relations Department, Highwoods Properties, Inc., 3100 Smoketree Court, Suite 600, Raleigh, NC 27604.

#### Conference Call

On Thursday, February 11, at 11:00 a.m. Eastern time, Highwoods will host a teleconference call to discuss the matters outlined in this press release. For US/Canada callers, dial (800) 920-2191. A live, listen-only Web cast can be accessed through the Company's Web site at <a href="https://www.highwoods.com">www.highwoods.com</a> under the "Investor Relations" section.

A replay of the call will be available on the Investor Relations section of Highwoods Web site at www.highwoods.com.

#### Planned Dates for Financial Releases and Conference Calls in 2010

The Company has set the following dates and times it currently plans to release its unaudited financial results in 2010. Quarterly financial press releases will be distributed after the market close and the conference calls will begin at 11:00 a.m. Eastern time.

First Quarter Results Second Quarter Results Third Quarter Results Release Date Wednesday, April 28 Wednesday, July 28 Thursday, October 28 Conference Call Thursday, April 29 Thursday, July 29 Friday, October 29

#### **Non-GAAP Information**

Funds from Operations ("FFO"): We believe that FFO and FFO per share are beneficial to management and investors and are important indicators of the performance of any equity REIT. Because FFO and FFO per share calculations exclude such factors as depreciation and amortization of real estate assets and gains or losses from sales of operating real estate assets, which can vary among owners of identical assets in similar conditions based on historical cost accounting and useful life estimates, they facilitate comparisons of operating performance between periods and between other REITs. Our management believes that historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, many industry investors and analysts have considered the presentation of operating results for real estate companies that use historical cost accounting to be insufficient on a stand-alone basis. As a result, management believes that the use of FFO and FFO per share, together with the required GAAP presentations, provide a more complete understanding of our performance relative to our competitors and a more informed and appropriate basis on which to make decisions involving operating, financing and investing activities.

FFO and FFO per share are non-GAAP financial measures and therefore do not represent net income or net income per share as defined by GAAP. Net income and net income per share as defined by GAAP are the most relevant measures in determining our operating performance because FFO and FFO per share include adjustments that investors may deem subjective, such as adding back expenses such as depreciation and amortization. Furthermore, FFO per share does not depict the amount that accrues directly to the stockholders' benefit. Accordingly, FFO and FFO per share should never be considered as alternatives to net income or net income per share as indicators of our operating performance.

Our presentation of FFO is consistent with FFO as defined by NAREIT, which is calculated as follows:

- Net income (loss) computed in accordance with GAAP;
- Less dividends to holders of preferred stock and less excess of preferred stock redemption cost over carrying value;
- Less net income attributable to non-controlling interests;
- Plus depreciation and amortization of real estate assets;
- Less gains, or plus losses, from sales of depreciable operating properties (but excluding impairment losses) and excluding items that are classified as extraordinary items under GAAP;
- Plus or minus adjustments for unconsolidated partnerships and joint ventures (to reflect FFO on the same basis); and
- Plus or minus adjustments for depreciation and amortization and gains/(losses) on sales and non-controlling interest related to discontinued operations.

In calculating FFO, the Company adds back net income attributable to non-controlling interests in its operating partnership, which we believe is consistent with standard industry practice for REITs that operate through an UPREIT structure. The Company believes that it is important to present FFO on an as-converted basis since all of the operating partnership units not owned by the Company are redeemable on a one-for-one basis for shares of the Company's common stock. The Company's FFO calculations are reconciled to net income in a table included with this release.

Net operating income from continuing operations ("NOI"): The Company defines NOI as "Rental and other revenues" from continuing operations less "Rental property and other expenses" from continuing operations. Management believes that NOI is a useful supplemental measure of the Company's property operating performance because it provides a performance measure of the revenues and expenses directly involved in owning real estate assets, and provides a perspective not immediately apparent from net income or FFO. Other REITs may use different methodologies to calculate NOI and accordingly the Company's NOI may not be comparable to other REITs. The Company's NOI calculations are reconciled to "Income/(loss) before disposition of property and condominiums and equity in earnings of unconsolidated affiliates" and to "Rental and other revenues" and "Rental property and other expenses" in a table included with this release.

Same property NOI from continuing operations: The Company defines same property NOI as NOI for the Company's in-service properties included in continuing operations that were wholly-owned during the entirety of the periods presented (from January 1, 2008 to December 31, 2009). The Company's same property NOI calculations are reconciled to NOI in a table included with this release.

**Highwoods Properties** 

#### **About the Company**

Highwoods Properties, Inc., a member of the S&P MidCap 400 Index, is a fully integrated, self-administered real estate investment trust ("REIT") that provides leasing, management, development, construction and other customer-related services for its properties and for third parties. At December 31, 2009, the Company owned or had an interest in 377 in-service office, industrial and retail properties encompassing approximately 35.5 million square feet. Highwoods also owned 581 acres of development land. Highwoods is based in Raleigh, North Carolina, and its properties and development land are located in Florida, Georgia, Iowa, Missouri, Mississippi, North Carolina, Tennessee and Virginia. For more information about Highwoods Properties, please visit our Web site at <a href="https://www.highwoods.com">www.highwoods.com</a>.

Certain matters discussed in this press release, such as expected 2010 financial and operational results and the related assumptions underlying our expected results, are forward-looking statements within the meaning of the federal securities laws. These statements are distinguished by use of the words "will", "expect", "intend" and words of similar meaning. Although Highwoods believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved.

Factors that could cause actual results to differ materially from Highwoods' current expectations include, among others, the following: the financial condition of our customers could deteriorate; development activity by our competitors in our existing markets could result in excessive supply of properties relative to customer demand; development, acquisition, reinvestment, disposition or joint venture projects may not be completed as quickly or on as favorable terms as anticipated; we may not be able to lease or re-lease second generation space quickly or on as favorable terms as old leases; our Southeastern and Midwestern markets may suffer declines in economic growth; we may not be able to lease our newly constructed buildings as quickly or on as favorable terms as originally anticipated; unanticipated increases in interest rates could increase our debt service costs; we may not be able to meet our liquidity requirements or obtain capital on favorable terms to fund our working capital needs and growth initiatives or to repay or refinance outstanding debt upon maturity; the Company could lose key executive officers; and others detailed in the Company's 2008 Annual Report on Form 10-K and subsequent SEC reports.

**Tables Follow** 

# Highwoods Properties, Inc. Consolidated Statements of Income (Unaudited and in thousands, except per share amounts)

	Three Months Ended December 31,		Year Ended December 31,	
	2009	2008	2009	2008
Rental and other revenues	\$113,669	\$114,379	\$454,026	\$450,291
Operating expenses:				
Rental property and other expenses	41,319	43,085	164,255	161,852
Depreciation and amortization	32,686	32,351	131,048	124,673
Impairment of assets held for use	13,518	32,846	13,518	32,846
General and administrative	9,396	8,681	36,682	38,043
Total operating expenses	96,919	116,963	345,503	357,414
Interest expenses:			04.00	
Contractual	21,457	23,055	81,982	92,858
Amortization of deferred financing costs	782	678	2,760	2,716
Financing obligations	(21)	631	2,130	2,918
	22,218	24,364	86,872	98,492
Other income:	1.640	410	0.262	2.025
Interest and other income	1,648	419	8,263	3,825
Gains on debt extinguishments			1,287	
	1,648	419	9,550	3,825
Income/(loss) from continuing operations before disposition of property and	(2.020)	(2 < 520)	24.204	(4. <b>5</b> 00)
condominiums and equity in earnings of unconsolidated affiliates	(3,820)	(26,529)	31,201	(1,790)
Net gains/(losses) on disposition of property	19	(1,071)	266	781
Gains on for sale residential condominiums	99	5,617	922	5,617
Equity in earnings of unconsolidated affiliates	1,577	1,155	5,421	5,878
Income/(loss) from continuing operations	(2,125)	(20,828)	37,810	10,486
Discontinued operations:	1.45	1 272	2 410	( (20
Income from discontinued operations  Net gains on disposition of discontinued operations	145 827	1,372 6,595	2,418 21,466	6,639 18,485
Net gains on disposition of discontinued operations				
Not be a second (discos)	972	7,967	23,884	25,124
Net income/(loss)	(1,153)	(12,861)	61,694	35,610
Net (income)/loss attributable to noncontrolling interests in the Operating Partnership	142	967	(3,197)	(1,577)
Net (income)/loss attributable to noncontrolling interests in consolidated affiliates	142	(1,451)	(11)	(2,041)
Dividends on preferred stock	(1,677)	(1,431) $(1,677)$	(6,708)	(9,804)
Excess of preferred stock redemption/repurchase cost over carrying value	(1,077)	(1,077)	(0,700)	(7,804) $(108)$
Net income/(loss) available for common stockholders	\$ (2,541)	\$(15,022)	\$ 51,778	\$ 22,080
• •	$\frac{3(2,341)}{}$	\$ (13,022)	\$ 31,778	\$ 22,000
Earnings per common share - basic:	Φ (0.05)	¢ (0.26)	Φ 0.42	¢ (0.02)
Income/(loss) from continuing operations available for common stockholders	\$ (0.05)	\$ (0.36) 0.12	\$ 0.43	\$ (0.03)
Income from discontinued operations available for common stockholders	0.01		0.33	0.40
Net income/(loss) available for common stockholders	\$ (0.04)	\$ (0.24)	\$ 0.76	\$ 0.37
Weighted average common shares outstanding - basic	71,115	63,563	67,971	59,320
Earnings per common share - diluted:				
Income/(loss) from continuing operations available for common stockholders	\$ (0.05)	\$ (0.36)	\$ 0.43	\$ (0.03)
Income from discontinued operations available for common stockholders	0.01	0.12	0.33	0.40
Net income/(loss) available for common stockholders	\$ (0.04)	\$ (0.24)	\$ 0.76	\$ 0.37
Weighted average common shares outstanding - diluted	71,115	63,563	72,079	59,320
Net income available for common stockholders:				
Income/(loss) from continuing operations available for common stockholders	\$ (3,462)	\$ (22,509)	\$ 29,282	\$ (1,459)
Income from discontinued operations available for common stockholders	921	7,487	22,496	23,539
Net income/(loss) available for common stockholders	\$ (2,541)		\$ 51,778	\$ 22,080
TYCE INCOME/(1088) available for common stockholders	$\Phi$ (2,341)	\$(15,022)	\$ 31,770	φ 22,000

### Highwoods Properties, Inc. Consolidated Balance Sheets

(Unaudited and in thousands)

	December 31, 2009	December 31, 2008
Assets:		
Real estate assets, at cost:		
Land	\$ 350,537	\$ 352,005
Buildings and tenant improvements	2,880,632	2,815,967
Development in process	_	61,938
Land held for development	104,148	98,946
	3,335,317	3,328,856
Less-accumulated depreciation	(781,073)	(712,837)
Net real estate assets	2,554,244	2,616,019
For sale residential condominiums	12,933	24,284
Real estate and other assets, net, held for sale	5,031	5,096
Cash and cash equivalents	23,699	13,757
Restricted cash	6,841	2,258
Accounts receivable, net of allowance of \$2,810 and \$1,281, respectively	21,069	23,687
Notes receivable, net of allowance of \$698 and \$459, respectively	3,143	3,602
Accrued straight-line rents receivable, net of allowance of \$2,443 and \$2,082, respectively	82,600	79,706
Investment in unconsolidated affiliates	66,077	67,723
Deferred financing and leasing costs, net of accumulated amortization of \$52,129 and \$52,494,		
respectively	73,517	72,992
Prepaid expenses and other	37,947	37,046
Total Assets	<u>\$2,887,101</u>	<u>\$2,946,170</u>
Liabilities, Noncontrolling Interests in the Operating Partnership and Equity:		
Mortgages and notes payable	\$1,469,155	\$1,604,685
Accounts payable, accrued expenses and other liabilities	117,328	135,609
Financing obligations	37,706	34,174
Total Liabilities	1,624,189	1,774,468
Noncontrolling interests in the Operating Partnership	129,769	111,278
Equity:	125,705	111,270
Preferred stock	81,592	81,592
Common stock	713	636
Additional paid-in capital	1,751,398	1,616,093
Distributions in excess of net earnings	(701,932)	(639,281)
Accumulated other comprehensive loss	(3,811)	(4,792)
Total Stockholders' Equity	1,127,960	1,054,248
Noncontrolling interests in consolidated affiliates	5,183	6,176
Total Equity	1,133,143	1,060,424
Total Liabilities, Noncontrolling Interests in the Operating Partnership and Equity	\$2,887,101	\$2,946,170

# Highwoods Properties, Inc. Funds from Operations (Unaudited and in thousands, except per share amounts)

	Three Months Ended December 31,		Year I Decemb	oer 31,
	2009	2008	2009	2008
Funds from operations:				
Net income/(loss)	\$(1,153)	\$(12,861)	\$ 61,694	\$ 35,610
Net (income)/loss attributable to noncontrolling interests in the Operating Partnership	142	967	(3,197)	(1,577)
Net (income)/loss attributable to noncontrolling interests in consolidated affiliates	147	(1,451)	(11)	(2,041)
Dividends on preferred stock	(1,677)	(1,677)	(6,708)	(9,804)
Excess of preferred stock redemption/repurchase cost over carrying value				(108)
Net income/(loss) available for common stockholders	(2,541)	(15,022)	51,778	22,080
Add/(deduct):	(=,= : = )	(==,===)	2 - ,	,
Depreciation and amortization of real estate assets	32,228	31,878	129,150	122,728
(Gains) on disposition of depreciable properties	(19)	(90)	(127)	(126)
Net (income)/loss attributable to noncontrolling interests in the Operating Partnership	(142)	(967)	3,197	1,577
Unconsolidated affiliates:	` ′	` '	ĺ	Ź
Depreciation and amortization of real estate assets	3,014	3,285	12,839	12,751
(Gains) on disposition of depreciable properties	_	_	(781)	_
Discontinued operations:				
Depreciation and amortization of real estate assets	(2)	677	835	2,947
(Gains) on disposition of depreciable properties	(827)	(6,595)	(21,843)	(18,485)
	_ <del></del> _	<del> </del>		<u> </u>
Funds from operations	<u>\$31,711</u>	\$ 13,166	<u>\$175,048</u>	<u>\$143,472</u>
Funds from operations per share - diluted:				
Net income/(loss) available for common stockholders	\$ (0.04)	\$ (0.24)	\$ 0.76	\$ 0.37
Add/(deduct):	, (3.13.)	, (31)	, , , , , , , , , , , , , , , , , , , ,	
Depreciation and amortization of real estate assets	0.43	0.47	1.79	1.93
(Gains) on disposition of depreciable properties	_	_	_	_
Unconsolidated affiliates:				
Depreciation and amortization of real estate assets	0.04	0.05	0.18	0.20
(Gains) on disposition of depreciable properties	_	_	(0.01)	_
Discontinued operations:				
Depreciation and amortization of real estate assets	_	0.01	0.01	0.05
(Gains) on disposition of depreciable properties	(0.01)	(0.10)	(0.30)	(0.29)
For de form analysis of the district of	¢ 0.42	¢ 0.10	¢ 2.42	<u> </u>
Funds from operations per share - diluted	\$ 0.42	\$ 0.19	\$ 2.43	\$ 2.26
Weighted average shares outstanding - diluted	75,263	67,568	72,079	63,492

# Highwoods Properties, Inc. Net Operating Income Reconcilation (Unaudited and in thousands)

	Three Months Ended December 31,		Year I Decem	
	2009	2008	2009	2008
Income/(loss) before disposition of property and condominiums and equity in earnings				
of unconsolidated affiliates	\$ (3,820)	\$ (26,529)	\$ 31,201	\$ (1,790)
Other income/(expense)	(1,648)	(419)	(9,550)	(3,825)
Interest expense	22,218	24,364	86,872	98,492
General and administrative expense	9,396	8,681	36,682	38,043
Impairment of assets held for use	13,518	32,846	13,518	32,846
Depreciation and amortization expense	32,686	32,351	131,048	124,673
Net operating income from continuing operations	72,350	71,294	289,771	288,439
Less - non same property and other net operating income	8,805	6,245	31,966	19,382
Total same property net operating income from continuing operations	\$ 63,545	\$ 65,049	\$257,805	\$269,057
Rental and other revenues	\$113,669	\$114,379	\$454,026	\$450,291
Rental property and other expenses	41,319	43,085	164,255	161,852
Total net operating income from continuing operations	72,350	71,294	289,771	288,439
Less - non same property and other net operating income	8,805	6,245	31,966	19,382
Total same property net operating income from continuing operations	\$ 63,545	\$ 65,049	\$257,805	\$269,057



Supplemental Information December 31, 2009

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The information within refers to all Highwoods Properties' wholly-owned entities, except pages 30 to 37, unless noted otherwise. Wholly-owned entities include properties classified as both continuing operations and discontinued operations.

All financial information contained in this document is unaudited. In addition, certain matters discussed in this supplemental, including estimates of net operating income, pre-leasing commitments and the cost, timing and stabilization of announced development projects, are forward-looking statements within the meaning of the federal securities laws. Although Highwoods believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. Factors that could cause actual results to differ materially from Highwoods' current expectations include general economic conditions, local real estate conditions, the timely development and lease-up of properties, and other risks listed at the end of our fourth quarter earnings press release and detailed from time to time in the Company's SEC reports. Highwoods assumes no obligation to update or supplement forward-looking statements that become untrue because of subsequent events.

This supplemental also includes non-GAAP financial measures, such as Funds From Operations (FFO) and net operating income (NOI). Definitions of FFO and NOI and an explanation of management's view of the usefulness and risks of FFO and NOI can be found toward the end of the fourth quarter earnings press release.

	Three Months Ended				
	12/31/09	09/30/09	06/30/09	03/31/09	12/31/08
Shares and units:					
Common shares outstanding at end of period	71,285	71,071	70,848	63,763	63,572
Common units outstanding at end of period	3,891	3,965	4,059	4,067	4,067
Weighted average common shares outstanding - basic	71,115	70,902	66,122	63,631	63,563
Weighted average common shares outstanding - diluted	75,263	75,072	70,234	67,705	67,568
Share price:					
At end of period	\$ 33.35	\$ 31.45	\$ 22.37	\$ 21.42	\$ 27.36
High close during period	34.84	32.84	26.13	26.17	34.29
Low close during period	27.23	20.12	20.34	16.57	15.59
Financial information:					
Land sale gains, net of (impairments)	<b>\$</b> —	\$ 15	\$ 124	\$ —	\$ (1,565)
Gains on for sale residential condominiums, net of partner's					
interest	393	160	295	550	4,301
Lease termination income	380	124	171	1,138	216
Straight line rental income	1,250	535	718	1,534	701
Capitalized interest	580	1,154	1,317	1,504	1,399
Impairments on depreciable properties 1/	13,518	(576)	_	_	(32,442)
Gains on debt extinguishment	_	657	630	_	_
Gains on disposition of depreciable properties 2/	846	19	21,794	92	6,685
Gain on settlement of legal claim	_	1,050	_	_	_
Funds from operations per share - diluted	\$ 0.42	\$ 0.62	\$ 0.70	\$ 0.70	\$ 0.20
Funds from operations per share - diluted, excluding certain items 3/	\$ 0.60	\$ 0.62	\$ 0.69	\$ 0.70	\$ 0.67
Wholly - owned property information:					
In-Service rentable square feet:					
Office	20,445	20,319	19,988	19,594	19,556
Industrial	6,463	6,463	6,463	6,463	6,467
Retail	869	909	909	1,337	1,350
Total	27,777	27,691	27,360	27,394	27,373
In-Service occupancy:					
Office	88.8%	88.6%	89.0%	89.1%	90.2%
Industrial	87.4%	84.6%	84.5%	87.9%	92.6%
Retail	<u>98.0</u> %	92.9%	90.7%	93.2%	94.6%
Total	88.8%	<u>87.8</u> %	88.0%	89.0%	91.0%

<sup>1/</sup> September 30, 2009 amount includes \$199 representing the Company's share of an impairment recorded by an unconsolidated joint venture.

<sup>2/</sup> June 30, 2009 amount includes \$781 representing the Company's share of a gain recorded by an unconsolidated joint venture.

<sup>3/</sup> Excludes impairments on depreciable assets, gains on debt extinguishments, and preferred stock redemption/repurchase charges.

#### **Corporate Information**

#### **Board of Directors**

O. Temple Sloan Jr., Chairman

Thomas W. Adler

Gene H. Anderson

Edward J. Fritsch

David J. Hartzell, Ph.D.

Lawrence S. Kaplan

Sherry A. Kellett

L. Glenn Orr Jr.

#### **Corporate Officers**

#### Edward J. Fritsch

President, Chief Executive Officer and Director

#### Michael E. Harris

Executive Vice President and Chief Operating Officer

#### Terry L. Stevens

Senior Vice President, Chief Financial Officer

#### **Daniel L. Clemmens**

Vice President, Chief Accounting Officer

#### S. Hugh Esleeck

Treasurer

#### Peter T. Jardine

Vice President, Corporate Marketing

#### Carman J. Liuzzo

Vice President, Investments

#### Art H. McCann

Chief Information Officer

#### Jeffrey D. Miller

Vice President, General Counsel and Secretary

#### Kevin E. Penn

Vice President, Strategy

#### Michael D. Starchville

Vice President, Asset Management

#### Tabitha N. Zane

Vice President, Investor Relations and Corporate Communications

## Research Coverage

#### Bank of America/Merrill Lynch

Jamie Feldman - 212-449-6339

#### **Citigroup Global Markets**

Michael Bilerman - 212-816-1383

#### Credit Suisse - North America

Steve Benyik - 212-538-0239

#### **Deutsche Bank**

John Perry - 212-250-4912

#### **Green Street Advisors**

John Stewart - 949-640-8780

#### Macquarie Research

Robert Stevenson - 212-231-8068

#### **RBC Capital Markets**

Dave Rodgers - 440-715-2647

#### **RW Baird**

Chris Lucas - 703-821-5780

#### **Stifel Nicolaus**

John Guinee - 443-224-1307 Erin Aslakson - 443-224-1350

#### Wells Fargo Securities, LLC

Brendan Maiorana - 443-263-6516

#### **Divisional Officers**

Atlanta, GA

James V. Bacchetta, Vice President

Kansas City, MO

Glenn E. Stephenson, Vice President

Memphis, TN

Steven L. Guinn, Vice President

Nashville, TN; Memphis, TN; Greenville, SC

W. Brian Reames - Senior Vice President

Orlando, FL

Steven J. Garrity, Vice President

Piedmont Triad, NC

E. F. "Rick" Dehnert, Vice President

Raleigh, NC

Thomas "Skip" Hill, Vice President

Richmond, VA

Paul W. Kreckman, Vice President

Tampa, FL

Daniel E. Woodward, Vice President

#### **Corporate Information**

#### **Corporate Headquarters**

Highwoods Properties, Inc. 3100 Smoketree Court, Suite 600 Raleigh, NC 27604 919-872-4924

#### **Stock Exchange**

NYSE Trading Symbol: HIW

#### **Investor Relations Contact**

Tabitha Zane

Vice President, Investor Relations and Corporate Communications

Phone: 919-431-1529 Fax: 919-431-1439

E-mail: tabitha.zane@highwoods.com

#### **Information Request**

To request a Supplemental Package or Annual Report or to be added to our e-mail distribution list, please contact Tabitha Zane at the contact information listed above.

#### The Company

Highwoods Properties, Inc., a member of the S&P MidCap 400 Index, is a fully integrated, self-administered and self-managed equity real estate investment trust ("REIT") that provides leasing, management, development, construction and other customer-related services for its properties and for third parties. As of December 31, 2009, the Company owned or had an interest in 377 in-service office, industrial and retail properties encompassing approximately 35.5 million square feet. Highwoods also wholly-owned 581 acres of development land. Highwoods is based in Raleigh, North Carolina, and its properties and development land are located in Florida, Georgia, Iowa, Maryland, Mississippi, Missouri, North Carolina, South Carolina, Tennessee, and Virginia. For more information about Highwoods Properties, please visit our website at www.highwoods.com.



### Consolidated Statements of Income/(Loss)

Amounts in thousands, except per share amounts

	Year Ended			Thi	ee Months End	led	
	12/31/09	12/31/08	12/31/09	09/30/09	06/30/09	03/31/09	12/31/08
Rental and other revenues	\$454,026	\$450,291	\$113,669	\$114,144	\$112,854	\$113,359	\$114,379
Operating expenses:	4440	4.54.050	44 240	12.005	20.222	40.50	12.005
Rental property and other expenses	164,255	161,852	41,319	42,886	39,322	40,728	43,085
Depreciation and amortization Impairment of assets held for use	131,048 13,518	124,673 32,846	32,686 13,518	32,612	32,825	32,925	32,351 32,846
General and administrative	36,682	38,043	9,396	9,485	9,486	8,315	8,681
Total operating expenses	345,503	357,414	96,919	84,983	81,633	81,968	116,963
Interest expense:	<u> </u>	337,414	70,717	04,703	01,033	01,900	110,903
Contractual	81,982	92,858	21,457	20,001	19,945	20,579	23,055
Amortization of deferred financing costs	2,760	2,716	782	627	689	662	678
Financing obligations	2,130	2,918	(21)	706	710	735	631
	86,872	98,492	22,218	21,334	21,344	21,976	24,364
Other income:							
Interest and other income	8,263	3,825	1,648	3,324	2,284	1,007	419
Gains on debt extinguishment	1,287	_		657	630		_
5	9,550	3,825	1,648	3,981	2,914	1,007	419
Income/(loss) from continuing operations before							
disposition of property and condominiums and							
equity in earnings of unconsolidated affiliates	31,201	(1,790)	(3,820)	11,808	12,791	10,422	(26,529)
	ĺ						
Gains/(losses) on disposition of property	266	781	19	34	194	19	(1,071)
Gains on for sale residential condominiums 1/	922	5,617	99	187	289	347	5,617
Equity in earnings of unconsolidated affiliates	5,421	5,878	1,577	682	1,862	1,300	1,155
Income/(loss) from continuing operations	37,810	10,486	(2,125)	12,711	15,136	12,088	(20,828)
Discontinued operations:							
Income from discontinued operations	2,418	6,639	145	239	995	1,039	1,372
Net gains/(losses) on disposition of							
discontinued operations	21,466	18,485	827	(377)	20,943	73	6,595
	23,884	25,124	972	(138)	21,938	1,112	7,967
Net income/(loss)	61,694	35,610	(1,153)	12,573	37,074	13,200	(12,861)
Net (income)/loss attributable to noncontrolling							
interests in the Operating Partnership	(3,197)	(1,577)	142	(591)	(2,054)	(694)	967
Net (income)/loss attributable to noncontrolling						(4.0)	
interests in consolidated affiliates	(11)	(2,041)	147	(24)	(116)	(18)	(1,451)
Dividends on preferred stock	(6,708)	(9,804)	(1,677)	(1,677)	(1,677)	(1,677)	(1,677)
Excess of preferred stock redemption cost over carrying value		(108)					
Net income/(loss) available for common stockholders	\$ 51,778	\$ 22,080	\$ (2,541)	\$ 10,281	<u> </u>	\$ 10,811	\$ (15 022)
Net income/(loss) available for common stockholders	\$ 51,778	\$ 22,080	<u>\$ (2,541)</u>	\$ 10,281	\$ 33,227	\$ 10,811	\$(15,022)
Earnings per common share - diluted:							
Income/(loss) from continuing operations available	Φ 0.43	Φ (0.02)	Φ (0.05)	Φ 0.14	Φ 0.10	Φ 0.15	Φ (0.26)
for common stockholders	\$ 0.43	\$ (0.03)	\$ (0.05)	\$ 0.14	\$ 0.19	\$ 0.15	\$ (0.36)
Income from discontinued operations available for common stockholders	0.33	0.40	0.01		0.31	0.02	0.12
	0.33	0.40	0.01		0.31	0.02	0.12
Net income/(loss) available for common	¢ 0.76	¢ 0.27	\$ (0.04)	¢ 0.14	¢ 0.50	¢ 0.17	\$ (0.24)
stockholders	<u>\$ 0.76</u>	\$ 0.37	<u>\$ (0.04)</u>	\$ 0.14	\$ 0.50	\$ 0.17	\$ (0.24)
Weighted average common shares outstanding -		<b>7</b> 0 <b>22</b> 0		<b>5</b> 5.050	<b>50.004</b>		<del></del>
diluted	72,079	59,320	<u>71,115</u>	75,072	70,234	67,705	63,563
Dividends declared and noid non converse shows	¢ 1700	¢ 1700	¢ 0.425	¢ 0.425	¢ 0.425	¢ 0.425	¢ 0.425
Dividends declared and paid per common share	<u>\$ 1.700</u>	<u>\$ 1.700</u>	<u>\$ 0.425</u>	\$ 0.425	\$ 0.425	\$ 0.425	\$ 0.425
Net income/(loss) available for common stockholders:							
1100 media (1000) available for common stockholders.			1				

Income/(loss) from continuing operations available for common stockholders	\$ 29,282	\$ (1,459)	\$ (3,462)	\$ 10,412	\$ 12,566	\$ 9,766	\$ (22,509)
Income/(loss) from discontinued operations available for common stockholders	22,496	23,539	921	(131)	20,661	1,045	7,487
Net income/(loss) available for common stockholders	\$ 51,778	\$ 22,080	\$ (2,541)	\$ 10,281	\$ 33,227	\$ 10,811	\$(15,022)

After adjusting for our partner's share, which is reflected in "Net income attributable to noncontrolling interest in consolidated affiliates", net gains to the Company were \$393 and \$1,398 for the three months and year ended December 31, 2009, respectively.

# Funds from Operations and Additional Information

Amounts in thousands, except per share amounts

	Year I	Ended	Three Months Ended		ed		
	12/31/09	12/31/08	12/31/09	09/30/09	06/30/09	03/31/09	12/31/08
Funds from operations:							
Net income/(loss)	\$ 61,694	\$ 35,610	\$ (1,153)	\$ 12,573	\$ 37,074	\$ 13,200	\$(12,861)
Net (income)/loss attributable to noncontrolling interests in the Operating Partnership Net (income)/loss attributable to noncontrolling	(3,197)	(1,577)	142	(591)	(2,054)	(694)	967
interests in consolidated affiliates  Dividends on preferred stock	(11) (6,708)	(2,041) (9,804)	147 (1,677)	(24) (1,677)	(116) (1,677)	(18) (1,677)	(1,451) (1,677)
Excess of preferred stock redemption cost over carrying value	(0,700)	(108)	(1,077)	(1,077)	(1,077)	(1,077)	(1,077)
Net income/(loss) available for common stockholders	51,778	22,080	(2,541)	10,281	33,227	10,811	(15,022)
Add/(deduct):	51,776	22,000	(2,541)	10,201	33,227	10,011	(13,022)
Depreciation and amortization of real estate							
assets	129,150	122,728	32,228	32,106	32,334	32,482	31,878
(Gains) on disposition of depreciable properties	(127)	(126)	(19)	(19)	(70)	(19)	(90)
Net (income)/loss attributable to							
noncontrolling interests from the							
Operating Partnership	3,197	1,577	(142)	591	2,054	694	(967)
Unconsolidated affiliates:							
Depreciation and amortization of real estate assets	12,839	12,751	3,014	3,352	3,223	3,250	3,285
(Gains) on disposition of depreciable	(701)				(701)		
properties	(781)	_			(781)		_
Discontinued operations:  Depreciation and amortization of real							
estate assets	835	2,947	(2)	77	261	499	677
(Gains) on disposition of depreciable	033	2,747	(2)	, ,	201	777	011
properties	(21,843)	(18,485)	(827)	_	(20,943)	(73)	(6,595)
Funds from operations	\$ 175,048	\$ 143,472	\$ 31,711	\$ 46,388	\$ 49,305	\$ 47,644	\$ 13,166
- n	+ =:=,,===	<del>+</del>	<del>+</del>	+ 10,000	+ 13,000	+ 11,411	+ 10,100
Funds from operations per share - diluted							
Net income/(loss) available for common							
stockholders	\$ 0.76	\$ 0.37	\$ (0.04)	\$ 0.14	\$ 0.50	\$ 0.17	\$ (0.24)
Add/(deduct):			, ,				
Depreciation and amortization of real estate assets	1.79	1.93	0.43	0.43	0.46	0.47	0.47
(Gains) on disposition of depreciable							
properties	_	_	_	_	_	_	_
Unconsolidated affiliates:							
Depreciation and amortization of real estate assets	0.18	0.20	0.04	0.05	0.05	0.05	0.05
(Gains) on disposition of depreciable	(0.01)				(0.01)		
properties Discontinued operations:	(0.01)	<del>_</del>		_	(0.01)	_	
Depreciation and amortization of real estate assets	0.01	0.05		_	_	0.01	0.01
(Gains) on disposition of depreciable	0.01	0.03		_	_	0.01	0.01
properties	(0.30)	(0.29)	(0.01)	_	(0.30)	_	(0.10)
Funds from operations per share - diluted	\$ 2.43	\$ 2.26	\$ 0.42	\$ 0.62	\$ 0.70	\$ 0.70	\$ 0.19
Weighted average shares outstanding - diluted	72,079	63,492	75,263	75,072	70,234	67,705	67,568
Additional information: 1/							
Funds from operations, excluding certain items 2/	<u>\$ 187,855</u>	\$ 176,022	\$ 45,229	\$ 46,307	\$ 48,675	\$ 47,644	\$ 45,608

Funds from operations per share, excluding certain items 2/	<u>\$ 2.61</u>	<u>\$ 2.77</u>	<u>\$ 0.60</u>	\$ 0.62	\$ 0.69	\$ 0.70	\$ 0.67
Straight line rental income	\$ (4,037)	\$ (5,964)	\$ (1,250)	\$ (535)	\$ (718)	\$ (1,534)	\$ (701)
Amortization of lease incentives	1,110	1,041	244	318	250	298	258
Depreciation of non-real estate assets	1,217	1,312	291	318	327	281	308
Ground lease straight line rent expense	291	165	52	66	48	125	38
Stock-based compensation expense	6,567	6,717	1,363	1,631	1,731	1,842	1,432
Amortization of deferred financing costs	2,760	2,717	782	627	689	662	679
Amortization of accumulated other							
comprehensive loss	(249)	181	(20)	(88)	(71)	(70)	7
Amortization of Harborview FMV	(965)	(140)	(824)	(47)	(47)	(47)	(35)
Non-incremental revenue generating capital expenditures paid: 3/							
Building improvements	(16,546)	(22,202)	(8,028)	(5,072)	(2,524)	(922)	(12,502)
2nd generation tenant improvements	(22,633)	(27,076)	(8,083)	(4,452)	(4,716)	(5,382)	(6,744)
2nd generation lease commissions	(8,854)	(12,177)	(3,705)	(1,123)	(1,746)	(2,280)	(3,295)
Common dividends and unit distributions							
paid	(121,261)	(106,957)	(31,872)	(31,863)	(28,844)	(28,682)	(28,667)

Increase or (decrease) to cash flows.

Excludes impairments on depreciable assets, gains on debt extinguishments, and preferred stock redemption/repurchase charges.

Excludes capital expenditures paid for buildings sold prior to December 31, 2009.

#### **Consolidated Balance Sheets**

#### Dollars in thousands

	12/31/09	12/31/08
Assets:		
Real estate assets, at cost:		
Land	\$ 350,537	\$ 352,005
Buildings and tenant improvements	2,880,632	2,815,967
Development in process	_	61,938
Land held for development	104,148	98,946
	3,335,317	3,328,856
Less-accumulated depreciation	(781,073)	(712,837)
Net real estate assets	2,554,244	2,616,019
For sale residential condominiums	12,933	24,284
Real estate and other assets, net, held for sale	5,031	5,096
Cash and cash equivalents	23,699	13,757
Restricted cash	6,841	2,258
Accounts receivable, net of allowance of \$2,810 and \$1,281, respectively	21,069	23,687
Notes receivable, net of allowance of \$698 and \$459, respectively	3,143	3,602
Accrued straight-line rents receivable, net of allowance of \$2,443 and \$2,082, respectively	82,600	79,706
Investment in unconsolidated affiliates	66,077	67,723
Deferred financing and leasing costs, net of accumulated amortization of \$52,129 and \$52,494, respectively	73,517	72,992
Prepaid expenses and other assets	37,947	37,046
Total Assets	<u>\$2,887,101</u>	\$2,946,170
Liabilities, Noncontrolling Interests in the Operating Partnership and Equity:		
Mortgages and notes payable	\$1,469,155	\$1,604,685
Accounts payable, accrued expenses and other liabilities	117,328	135,609
Financing obligations	37,706	34,174
Total Liabilities	1,624,189	1,774,468
Noncontrolling interests in the Operating Partnership	129,769	111,278
Equity:	120,700	111,270
Preferred stock	81,592	81,592
Common stock	713	636
Additional paid-in capital	1,751,398	1,616,093
Distributions in excess of net earnings	(701,932)	(639,281)
Accumulated other comprehensive loss	(3,811)	(4,792)
Total Stockholders' Equity	1,127,960	1,054,248
Noncontrolling interests in consolidated affiliates	5,183	6,176
Total Equity	1,133,143	1,060,424
Total Liabilities, Noncontrolling Interests in the Operating Partnership and Equity	\$2,887,101	\$2,946,170
Total Elabinites, Noncontrolling interests in the Operating Latinership and Equity	Ψ2,007,101	Ψ2,770,170

#### **Components of Net Asset Value**

#### Dollars in thousands

Note: The purpose of providing the following information at the beginning of each year is to enable readers to derive their own estimate of net asset value. The Company updates this information annually based on management's assumptions regarding projected current year net operating income as of the date of initial publication and will not be updated to reflect any facts, circumstances or changes in financial or operating assumptions that may occur during the year. This information is not intended to be an asset-by-asset or enterprise valuation.

Consolidated properties projected net operating income (NOI) 1/	
Office	\$ 237,230
Retail	19,209
Industrial/Other	19,047
Deduct partner's share of consolidated JV's (Office)	(5,040)
Total Net Operating Income	\$ 270,446
Highwoods' share of unconsolidated joint ventures projected NOI	
Office	<u>\$ 29,103</u>
Other income	
Development, leasing and management fees	\$ 5,053
Add other assets:	
Development investment at cost	\$ 77,090
Assets not fairly valued by capitalized NOI valuation method 2/	139,862
Land held for development at market value	145,985
Cash and cash equivalents	23,699
Restricted cash	6,841
Accounts receivable, net	21,069
Notes receivable and prepaid expenses	41,090
Highwoods share of unconsolidated JV's other assets	21,108
Deduct partner's share of consolidated JV's other assets	(2,903)
Other assets total	<u>\$ 473,841</u>
Deductions:	
Total liabilities	\$ 117,328
Mortgages and notes payable	1,469,155
Deduct partner's share of Consolidated JV's liabilities and mortgages	(36,792)
Market value of debt adjustment 3/	(28,720)
Preferred stock, at liquidation value	81,592
Highwoods' share of unconsolidated joint ventures liabilities	251,817
Deduct market value of debt adjustment for JV debt	(4,247)
	\$1,850,133
Estimated diluted common shares and common units for 2010 (000's)	75,600

<sup>1/</sup> Projected 2009 NOI excludes straight line income, lease termination fee income, NOI related to completed not stabilized developments, and NOI related to assets undervalued by capitalized NOI method.

<sup>2/</sup> Consolidated Properties projected 2009 NOI is adjusted to eliminate the net NOI for properties for which a NOI capitalization approach is not appropriate. For these assets, an alternative methodology has been applied.

<sup>3/</sup> In accordance with prior practice, we included an adjustment to mark our debt and bonds to estimated fair value as of December 31, 2009.

### **Components of Discontinued Operations**

#### Dollars in thousands

	For the Y	For the Year Ended Three Months Ended			ed		
	12/31/09	12/31/08	12/31/09	09/30/09	06/30/09	03/31/09	12/31/08
Rental and other revenues	\$ 5,284	\$15,572	\$ 359	\$ 481	\$ 1,839	\$2,605	\$3,394
Operating expenses:							
Rental property and other expenses	2,031	6,017	216	164	584	1,067	1,354
Depreciation and amortization	835	2,947	(2)	78	260	499	677
Total operating expenses	2,866	8,964	214	242	844	1,566	2,031
Other income	_	31		_	_	_	9
Income before gains/(losses) from discontinued operations	2,418	6,639	145	239	995	1,039	1,372
Net gains/(losses) on disposition of discontinued operations	21,466	18,485	827	(377)	20,943	73	6,595
Net income/(loss) from discontinued operations	\$23,884	\$25,124	\$ 972	\$ (138)	\$21,938	\$1,112	\$7,967

## Capitalization

Dollars, shares, and units in thousands

	12/31/09	9/30/09	6/30/09	3/31/09	12/31/08
Long-Term Debt (see pages 7 & 8):	\$1,469,155	\$1,472,585	\$1,428,650	\$1,619,276	\$1,604,685
Financing Obligations:	<u>\$ 37,706</u>	\$ 35,043	\$ 34,758	\$ 34,509	\$ 34,174
Preferred Stock (at liquidation value):					
Series A 8 5/8% Cumulative Redeemable	\$ 29,092	\$ 29,092	\$ 29,092	\$ 29,092	\$ 29,092
Series B 8% Cumulative Redeemable	52,500	52,500	52,500	52,500	52,500
Total preferred stock	<u>\$ 81,592</u>	\$ 81,592	\$ 81,592	\$ 81,592	\$ 81,592
Common Shares and Units Outstanding:					
Common stock outstanding	71,285	71,071	70,848	63,763	63,572
Noncontrolling interest partnership units	3,891	3,965	4,059	4,067	4,067
Total common shares and units outstanding	75,176	75,036	74,907	67,830	67,639
Stock price at period end	\$ 33.35	\$ 31.45	\$ 22.37	\$ 21.42	\$ 27.36
Market value of common equity	\$2,507,120	\$2,359,882	\$1,675,670	\$1,452,919	\$1,850,603
Total market capitalization with debt and obligations	\$4,095,573	\$3,949,102	\$3,220,670	\$3,188,296	\$3,571,054

See pages 30 to 37 for information regarding Highwoods' Joint Ventures.

	12/31/09		9/30/09		6/30/09	3/31/09	12/31/08
Balances Outstanding:							
Secured:							
Conventional fixed rate 1/	\$ 678,986		\$ 681,666		\$ 523,560	\$ 631,207	\$ 634,317
Variable rate debt	41,741		42,521		43,733	34,540	20,869
Secured total	720,727		724,187		567,293	665,747	655,186
Unsecured:							
Fixed rate bonds and notes	590,928		590,898		595,857	599,029	648,999
Bank term loans	157,500		157,500		157,500	157,500	137,500
Credit facility	<u></u> _				108,000	197,000	163,000
Unsecured total	748,428		748,398		861,357	953,529	949,499
Total	\$1,469,155		\$1,472,585		\$1,428,650	\$1,619,276	\$1,604,685
End of Period Weighted Average Interest Rates:							
Secured:							
Conventional fixed rate	6.52%		6.52%		6.37%	6.61%	6.61%
Variable rate debt	1.09%		1.10%		1.20%	1.41%	1.73%
Secured total	6.21%		6.20%		5.97%	6.34%	6.45%
Unsecured:							
Fixed rate bonds	6.41%		6.41%		6.40%	6.40%	6.53%
Bank term loans	1.66%		2.73%		2.75%	2.83%	2.66%
Credit facility	3.14%	2/	1.05%	2/	1.11%	1.34%	2.39%
Unsecured total	5.41%		5.63%		5.07%	4.77%	5.26%
Weighted Average	5.80%		5.91%		5.43%	5.41%	5.75%

#### **Maturity Schedule:**

	Future Maturit	ies of Debt		Average
<u>Year</u>	Secured Debt 3/	Unsecured Debt	Total Debt 3/	Interest Rate
2010	\$ 41,741 4/	\$ —	\$ 41,741	1.09%
2011	_	137,500	137,500	1.33%
2012	215,879	20,000	235,879	6.68%
2013	257,559	_	257,559	5.90%
2014	35,819	_	35,819	5.79%
2015	<del>_</del>	<u> </u>	<del>_</del>	_
2016	169,729	_	169,729	7.09%
2017	<del>_</del>	390,928	390,928	5.85%
2018	_	200,000	200,000	7.50%
2019				
Total maturities	\$ 720,727	\$ 748,428	\$1,469,155	5.80%

Weighted average maturity = 4.9 years

<sup>1/</sup> Includes a \$21.9 million loan related to a consolidated 20% owned joint venture (Harborview) and \$35.8 million in loans at December 31, 2009 related to a consolidated 50% joint venture (Markel).

<sup>2/</sup> No balances were outstanding at period end.

<sup>3/</sup> All periods exclude annual principal amortization.

<sup>4/</sup> Maturity date does not reflect two one-year extension options.

#### **Secured Loans**

		Maturity		Undepreciated
		•	Loan Balance	Book Value of
Lender	Rate	Date	12/31/09	Assets Secured
Northwestern Mutual	7.05%	Jan-12	\$ 188,088	\$ 301,825
Northwestern Mutual	6.03%	Mar-13	130,740	183,343
Massachusetts Mutual Life Ins. Co. 1/	5.68%	Dec-13	115,959	213,370
New York Life Insurance Company	6.88%	Jan-16	114,610	222,842
Western-Southern Life Assurance Company	7.50%	Aug-16	47,108	71,824
PNC/Regions/Union Bank of California/U.S. Bank 2//3	1.09%	Dec-10	41,741	54,470
Metropolitan Life Ins. Co. 4/	6.06%	Oct-12	21,929	39,108
Principal Life Insurance Company 5/	5.79%	Jan-14	10,980	14,430
Principal Life Insurance Company 5/	5.79%	Jan-14	10,980	18,781
Massachusetts Mutual Life Ins. Co. 1/	6.48%	Dec-13	10,329	
Principal Life Insurance Company 5/	5.74%	Jan-14	8,656	14,320
State Farm Life Insurance	7.65%	Feb-16	8,010	16,890
Lutheran Brotherhood	6.80%	Apr-12	5,862	8,045
Principal Life Insurance Company 5/	5.89%	Jan-14	5,202	7,514
American United Life	9.00%	Jun-13	533	3,355
	6.21%		720,727	\$ 1,170,117
Unsecured Bonds				
Bonds	5.85%	Mar-17	390,928	
Bonds	7.50%	Apr-18	200,000	
	6.41%	•	590,928	
Unsecured Loans				
Credit facility 2/	3.14%	Feb-13		
Bank term loan 2/	1.33%	Feb-11	137,500	
Bank term loan 2/	<u>3.90</u> %	Mar-12	20,000	
	1.66%		157,500	
Total Debt	<u>5.80</u> %		\$1,469,155	

#### **Revolving Credit Facility**

	Total	Amount Outstanding	Unfunded Commitment
Name of Lender	Commitment	12/31/09	at 12/31/09
Bank of America, N.A.	\$ 55,000	\$ —	\$ 55,000
Wells Fargo Bank, N.A.	55,000	_	55,000
Branch Banking and Trust Co.	45,000	_	45,000
PNC Bank, N.A.	45,000	_	45,000
US Bank	32,500	_	32,500
Regions Bank	27,500	_	27,500
Capital One	25,000	_	25,000
Comerica Bank	25,000	_	25,000
Morgan Stanley	25,000	_	25,000
RBC Bank	25,000	_	25,000
Union Bank of California, N.A.	25,000	_	25,000
First Tennessee Bank	15,000		15,000
	\$ 400,000	\$	\$ 400,000

These two loans are secured by the same assets.

Floating rate loans based on one month libor. 2/

<sup>3/</sup> 

Maturity date does not reflect two one-year extension options. Loan relates to a consolidated 20% owned joint venture (Harborview).

Loans relate to a consolidated 50% owned joint venture (Markel).

#### (Rentable Square Feet)

	12/31/09	9/30/09	6/30/09	3/31/09	12/31/08
Office Industrial & Retail	22,02,02				
In-Service:					
Office	20,445,000	20,319,000	19,988,000	19,594,000	19,556,000
Industrial	6,463,000	6,463,000	6,463,000	6,463,000	6,467,000
Retail 2/	869,000	909,000	909,000	1,337,000	1,350,000
Total 3/	27,777,000	27,691,000	27,360,000	27,394,000	27,373,000
Development Completed - Not Stabilized:					
Office	301,000	153,000	373,000	665,000	665,000
Industrial	200,000	200,000	200,000	200,000	_
Retail					
Total	501,000	353,000	573,000	865,000	665,000
Development - In Process:					
Office	_	148,000	258,000	358,000	358,000
Industrial	_	_	_	_	200,000
Retail					
Total		148,000	258,000	358,000	558,000
Total:					
Office	20,746,000	20,620,000	20,619,000	20,617,000	20,579,000
Industrial	6,663,000	6,663,000	6,663,000	6,663,000	6,667,000
Retail 2/	869,000	909,000	909,000	1,337,000	1,350,000
Total 3/	28,278,000	28,192,000	28,191,000	28,617,000	28,596,000
Same Property					<del></del>
Office	18,701,000	18,701,000	18,701,000	18,701,000	18,701,000
Industrial	5,782,000	5,782,000	5,782,000	5,782,000	5,782,000
Retail	869,000	869,000	869,000	869,000	869,000
Total	25,352,000	25,352,000	25,352,000	25,352,000	25,352,000
Percent Leased/Pre-Leased:					
In-Service:					
Office	88.8%	88.6%	89.0%	89.1%	90.2%
Industrial	87.4%	84.6%	84.5%	87.9%	92.6%
Retail	98.0%	92.9%	90.7%	93.2%	94.6%
Total	88.8%	87.8%	88.0%	89.0%	91.0%
Development Completed - Not Stabilized:					
Office	46.0%	67.0%	41.6%	64.2%	64.2%
Industrial	50.0%	50.0%	50.0%	50.0%	_
Retail					
Total	47.6%	57.4%	44.6%	60.9%	64.2%
Development - In Process:					
Office	_	17.0%	52.4%	65.7%	65.7%
Industrial	_				50.0%
Retail					
Total		<u>17.0</u> %	52.4%	65.7%	60.1%
Same Property					
Office	88.7%	88.6%	88.8%	89.2%	90.3%
Industrial	86.0%	84.8%	84.7%	87.2%	93.0%
Retail	<u>98.0</u> %	<u>92.5</u> %	90.3%	93.2%	<u>96.7</u> %
Total	88.4%	87.9%	87.9%	88.9%	91.1%

Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

Excludes 205,000 square feet of basement space in the Country Club Plaza. Excludes minor "for rent" apartment building.

#### **Summary by Location, Wholly-Owned Properties Only 1/:**

			Percentage of Annualized Cash Revenue 2/				
Market	Rentable Square Feet	Occupancy	Office	Industrial	Retail	Total	
Raleigh 3/	4,194,000	83.8%	15.9%	_	_	15.9%	
Tampa	2,878,000	90.9%	15.3%		_	15.3%	
Atlanta	5,653,000	90.4%	11.2%	3.9%	_	15.1%	
Nashville	2,938,000	95.1%	13.1%		_	13.1%	
Kansas City	1,508,000	4/ 92.9%	3.4%	_	6.8%	10.2%	
Piedmont Triad 5/	5,482,000	82.2%	6.0%	2.9%	_	8.9%	
Richmond	2,229,000	93.2%	8.9%	_	_	8.9%	
Memphis	1,582,000	91.5%	7.0%		_	7.0%	
Greenville	897,000	88.5%	3.3%	_	_	3.3%	
Orlando	416,000	94.4%	2.3%			2.3%	
Total	27,777,000	88.8%	86.4%	6.8%	6.8%	100.0%	

#### **Summary by Location, Including Joint Venture Properties:**

			Percentage of Annualized Cash Revenue 2/6/					
<u>Market</u>	Rentable Square Feet	Occupancy	Office	Industrial	Retail	Multi-Family	Total	
Raleigh	5,008,000	85.1%	14.9%	_	_	_	14.9%	
Atlanta	6,488,000	88.2%	10.9%	3.5%	_	_	14.4%	
Tampa	3,083,000	91.1%	13.8%	_	_	_	13.8%	
Nashville	2,938,000	95.1%	11.6%		_	_	11.6%	
Kansas City	2,227,000 4	/ 89.4%	4.2%	_	6.0%	_	10.2%	
Richmond	2,642,000	94.3%	8.4%	_	_	_	8.4%	
Piedmont Triad	5,740,000	81.2%	5.6%	2.6%	_	_	8.2%	
Memphis	1,582,000	91.5%	6.2%	_	_	_	6.2%	
Orlando	2,269,000	88.6%	5.3%	_	_	_	5.3%	
Des Moines	2,506,000	87.3%	3.0%	0.5%	0.1%	0.4%	4.0%	
Greenville	897,000	88.5%	2.9%	_	_	_	2.9%	
Charlotte	148,000	100.0%	0.1%				0.1%	
Total	35,528,000	88.1%	86.9%	6.6%	6.1%	0.4%	100.0%	

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

<sup>3/</sup> Raleigh Market encompasses Raleigh, Durham, Cary, and Research Triangle metropolitan area.

<sup>4/</sup> Excludes 205,000 square feet of basement space in the Country Club Plaza.

<sup>5/</sup> Piedmont Triad Market encompasses Greensboro, Winston-Salem metropolitan area.

<sup>6/</sup> Includes Highwoods' share of Joint Venture Annualized Cash Revenue, see page 34.

	Office Properties 1/ Percentage			Industrial			
			of Office Annualized			Percentage of Industrial	
Market	Rentable Square Feet	Occupancy	Cash Revenue 2/	Rentable Square Feet	Occupancy	Annualized Cash Revenue 2/	
Raleigh	4,194,000	83.8%	18.5%	_		_	
Tampa	2,878,000	90.9%	17.6%	_	_	_	
Nashville	2,938,000	95.1%	15.2%	_	_	_	
Atlanta	2,571,000	89.8%	12.9%	3,082,000	90.9%	57.2%	
Richmond	2,229,000	93.2%	10.3%	_	_	_	
Memphis	1,582,000	91.5%	8.1%	_	_	_	
Piedmont Triad	2,101,000	78.8%	7.0%	3,381,000	84.3%	42.8%	
Kansas City	639,000	86.0%	3.9%	<u> </u>	_	_	
Greenville	897,000	88.5%	3.8%	_	_	_	
Orlando	416,000	94.4%	2.7%	_	_	_	
	20,445,000	88.8%	100.0%	6,463,000	87.4%	100.0%	

			Percentage
			of Retail Annualized
Market	Rentable Square Feet	Occupancy	Cash Revenue 2/
Kansas City 3/	869,000	98.0%	100.0%
Tanious City 5,	869,000	98.0%	100.0%

Retail

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

<sup>3/</sup> Excludes 205,000 square feet of basement space in the Country Club Plaza.

#### Occupancy Trends - Office, Industrial and Retail Properties 1/

<u>Market</u>	Measurement	12/31/09	9/30/09	6/30/09	3/31/09	12/31/08
Atlanta	Rentable Square Feet	5,653,000	5,653,000	5,653,000	5,552,000	5,552,000
	Occupancy	90.4%	90.7%	91.4%	91.9%	93.4%
	Current Properties 2/	90.2%	90.5%	91.2%	91.9%	93.3%
Greenville	Rentable Square Feet	897,000	897,000	897,000	897,000	897,000
	Occupancy	88.5%	89.0%	90.5%	93.8%	94.4%
	Current Properties 2/	88.5%	89.0%	90.5%	93.8%	94.4%
Kansas City 3/	Rentable Square Feet	1,508,000	1,508,000	1,508,000	1,936,000	1,953,000
	Occupancy	92.9%	89.8%	89.3%	90.8%	92.3%
	Current Properties 2/	92.9%	89.8%	89.3%	90.2%	93.1%
Memphis	Rentable Square Feet	1,582,000	1,582,000	1,472,000	1,472,000	1,473,000
	Occupancy	91.5%	91.6%	93.1%	92.5%	92.5%
	Current Properties 2/	90.9%	91.6%	93.1%	92.5%	92.5%
Nashville	Rentable Square Feet	2,938,000	2,997,000	2,997,000	2,997,000	2,988,000
	Occupancy	95.1%	93.8%	95.0%	95.2%	95.0%
	Current Properties 2/	95.1%	93.6%	94.9%	95.1%	94.6%
Orlando	Rentable Square Feet	416,000	416,000	416,000	416,000	416,000
	Occupancy	94.4%	95.7%	96.8%	94.2%	95.0%
	Current Properties 2/	94.4%	95.7%	96.8%	94.2%	95.0%
Piedmont Triad	Rentable Square Feet	5,482,000	5,526,000	5,526,000	5,526,000	5,526,000
	Occupancy	82.2%	79.1%	78.2%	81.8%	86.1%
	Current Properties 2/	82.2%	79.0%	78.1%	81.7%	86.1%
Raleigh	Rentable Square Feet	4,194,000	4,224,000	4,004,000	3,711,000	3,711,000
	Occupancy	83.8%	83.6%	83.7%	85.5%	88.6%
	Current Properties 2/	83.7%	83.6%	82.6%	85.4%	88.5%
Richmond	Rentable Square Feet	2,229,000	2,229,000	2,228,000	2,228,000	2,229,000
	Occupancy	93.2%	92.4%	92.0%	91.3%	90.8%
	Current Properties 2/	93.2%	92.4%	92.0%	91.2%	90.8%
Tampa	Rentable Square Feet	2,878,000	2,658,000	2,658,000	2,658,000	2,627,000
	Occupancy	90.9%	90.7%	90.8%	88.7%	91.6%
	Current Properties 2/	90.7%	90.7%	90.8%	<u>88.7</u> %	91.5%
Total	Rentable Square Feet	27,777,000	27,690,000	27,359,000	27,393,000	27,372,000
	Occupancy	88.8%	87.8%	88.0%	89.0%	91.0%
	Current Properties 2/	88.7%	87.8%	87.8%	88.9%	90.9%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Only includes properties that were owned and in-service for all periods shown.

<sup>3/</sup> Excludes 205,000 square feet of basement space in the Country Club Plaza.

## **Leasing Statistics Office Portfolio 1/**

				Th	ree M	Ionths Ended					Five	Quarter
	12	2/31/09 2/	9/	/30/09 3/		/30/09 4/	3/	31/09 5/	12	/31/08 6/		verage
Net Effective Rents Related to Re-leased												
Space:												
Number of lease transactions (signed leases)		85		97		95		104		129		102
Rentable square footage leased		774,795		558,856		737,490		546,833		868,233		697,241
Square footage of Renewal Deals		580,701		401,168		622,050		430,986		703,690		547,719
Renewed square footage (% of total)		74.9%		71.8%		84.3%		78.8%		81.0%		78.6%
New Leases square footage (% of total)		25.1%		28.2%		15.7%		21.2%		19.0%		21.4%
Weighted average per rentable square												
foot over the lease term:												
Base rent	\$	20.19	\$	20.70	\$	19.06	\$	19.52	\$	21.21	\$	20.14
Tenant improvements		(1.63)		(1.21)		(0.87)		(2.12)		(1.21)		(1.42)
Leasing commissions 7/		(0.34)		(0.53)		(0.44)		(0.47)		(0.60)		(0.48)
Rent concessions		(0.43)		(0.59)		(0.39)		(0.40)		(0.35)		(0.43)
Effective rent		17.79		18.37		17.36		16.53		19.05		17.81
Expense stop		(7.61)		(6.67)		(5.74)		(6.83)		(6.07)		(6.58)
Equivalent effective net rent	\$	10.18	\$	11.70	\$	11.62	\$	9.70	\$	12.98	\$	11.23
Weighted average term in years		7.6		3.8		3.6		4.1		4.7	_	4.8
Capital Expenditures Related to Re- leased Space: Tenant Improvements:												
Total dollars committed under signed												
leases	\$10	,491,600		637,183	\$3,	,304,902		619,505		973,249		724,289
Rentable square feet		774,795	_	558,856		737,490		546,833		868,233	-	697,241
Per rentable square foot	<u>\$</u>	13.54	<u>\$</u>	6.51	\$	4.48	\$	8.45	\$	6.88	<u>\$</u>	8.21
Leasing Commissions:												
Total dollars committed under signed												
leases 7/	\$ 1	,095,745		248,668	\$1.	,361,976		002,735		463,135		434,452
Rentable square feet		774,795		558,856		737,490		546,833		868,233		697,241
Per rentable square foot	\$	1.41	\$	2.23	\$	1.85	\$	1.83	\$	2.84	\$	2.06
Total:												
Total dollars committed under signed												
leases	\$11	,587,351		885,851	\$4.	,666,878	\$5,	622,240	\$8,	436,384	<b>\$7</b> ,	158,741
Rentable square feet		774,795		558,856		737,490		546,833		868,233		697,241
Per rentable square foot	\$	14.96	\$	8.74	\$	6.33	\$	10.28	\$	9.72	\$	10.27

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Includes 106K square feet of leases that start in 2012 or later.

<sup>3/</sup> Includes 98K square feet of leases that start in 2011 or later.

<sup>4/</sup> Includes 143K square feet of leases that start in 2011 or later.

<sup>5/</sup> Includes 91K square feet of leases that start in 2011 or later.

<sup>6/</sup> Includes 38K square feet of leases that start in 2011 or later.

<sup>7/</sup> Excludes a full allocation of internal leasing costs.

## Leasing Statistics Industrial Portfolio

	Three Months Ended					Five Quarter
	12/31/09	9/30/09 2/	6/30/09	3/31/09 3/	12/31/08	Average
Net Effective Rents Related to Re-leased Space:						
Number of lease transactions (signed leases)	18	18	14	14	14	15
Rentable square footage leased	500,405	191,863	624,617	292,938	297,789	361,522
Square footage of Renewal Deals	380,291	127,503	459,757	128,542	249,927	249,204
Renewed square footage (% of total)	76.0%	66.5%	73.6%	43.9%	83.9%	68.9%
New Leases square footage (% of total)	24.0%	33.5%	26.4%	56.1%	16.1%	31.1%
Weighted average per rentable square foot over the lease term:	2					
Base rent	\$ 3.86	\$ 7.29	\$ 3.47	\$ 4.59	\$ 4.37	<b>\$ 4.61</b>
Tenant improvements	(.26)	(0.51)	(0.29)	(0.27)	(0.26)	(0.33)
Leasing commissions 4/	(.06)	(0.04)	(0.10)	(0.07)	(0.08)	(0.07)
Rent concessions	<b>(.07</b> )	(0.11)	(0.09)	(0.17)	(0.01)	(0.09)
Effective rent	3.47	6.63	2.99	4.08	4.02	4.12
Expense stop	(.24)	(2.35)	(0.31)	(0.35)	(0.08)	(0.68)
Equivalent effective net rent	<b>\$ 3.23</b>	<b>\$ 4.28</b>	<b>\$ 2.68</b>	<b>\$ 3.73</b>	<b>\$ 3.94</b>	<b>\$</b> 3.44
Weighted average term in years	4.3	3.4	3.1	4.1	3.7	3.7
Capital Expenditures Related to Re-leased Space:						
Tenant Improvements:  Total dollars committed under signed leases	\$760,858	\$411,696	\$775,542	\$506,567	\$420,373	\$ 575,007
Rentable square feet	500,405	191,863	624,617	292,938	297,789	361,522
Per rentable square foot	\$ 1.52	\$ 2.15	\$ 1.24	\$ 1.73	\$ 1.41	\$ 1.59
	<del></del>		<del></del>			
Leasing Commissions:						
Total dollars committed under signed leases 4/	\$170,216	\$ 22,307	\$218,170	\$106,339	\$ 71,111	\$ 117,629
Rentable square feet	500,405	191,863	624,617	292,938	297,789	361,522
Per rentable square foot	<u>\$ .34</u>	<u>\$ 0.12</u>	<u>\$ 0.35</u>	<u>\$ 0.36</u>	<u>\$ 0.24</u>	<u>\$ 0.33</u>
Total:						
Total dollars committed under signed leases	\$931,075	\$434,003	\$993,712	\$612,906	\$491,484	\$ 692,636
Rentable square feet	500,405	191,863	624,617	292,938	297,789	361,522
Per rentable square foot	\$ 1.86	\$ 2.26	\$ 1.59	\$ 2.09	\$ 1.65	\$ 1.92

Includes 100K squarefeet of leases that start in 2012 or later. 1/

<sup>2/</sup> 

Includes 32K square feet of leases that start in 2011 or later. Includes 56K square feet of leases that start in 2011 or later. Excludes a full allocation of internal leasing costs. 3/

#### Leasing Statistics Retail Portfolio

		Thr	ee Months Ended			Five Quarter
	12/31/09 1/	9/30/09 2/	6/30/09 3/	3/31/09	12/31/08 4/	Average
Net Effective Rents Related to Re-leased Space:						
Number of lease transactions (signed leases)	11	9	9	5	13	9
Rentable square footage leased	40,271	49,132	60,665	11,279	57,245	43,718
Square footage of Renewal Deals	25,966	16,954	54,455	4,970	53,385	31,146
Renewed square footage (% of total)	64.5%	34.5%	89.8%	44.1%	93.3%	71.2%
New Leases square footage (% of total)	35.5%	65.5%	10.2%	55.9%	6.7%	28.8%
Weighted average per rentable square foot over the lease term:	e					
Base rent	\$ 29.22	\$ 29.31	\$ 15.71	\$ 20.47	\$ 18.46	\$ 22.63
Tenant improvements	(0.68)	(2.28)	(0.40)	(1.64)	(0.65)	(1.13)
Leasing commissions 5/	(0.34)	(0.68)	(0.06)	0.00	(0.04)	(0.22)
Rent concessions	(0.47)	0.00	(0.04)	0.00	(0.05)	(0.11)
Effective rent	27.73	26.35	15.21	18.83	17.72	21.17
Expense stop	0.00	0.00	0.00	(0.64)	0.00	(0.13)
Equivalent effective net rent	\$ 27.73	\$ 26.35	\$ 15.21	\$ 18.19	\$ 17.72	\$ 21.04
Weighted average term in years	3.7	9.2	2.8	6.1	7.6	5.9
Capital Expenditures Related to Re-leased Space: Tenant Improvements:						
Total dollars committed under signed leases	\$152,202	\$1,275,370	\$241,785	\$158,227	\$344,272	\$ 434,371
Rentable square feet	40,271	49,132	60,665	11,279	57,245	43,718
Per rentable square foot	\$ 3.78	\$ 25.96	\$ 3.99	\$ 14.03	\$ 6.01	\$ 9.94
Leasing Commissions:						
Total dollars committed under signed leases 5/	\$ 28,158	\$ 401,183	\$ 34,975	\$ 1,000	\$ 20,072	\$ 97,078
Rentable square feet	40,271	49,132	60,665	11,279	57,245	43,718
Per rentable square foot	<b>\$ 0.70</b>	\$ 8.17	\$ 0.58	<b>\$ 0.09</b>	\$ 0.35	\$ 2.22
Total:						
Total dollars committed under signed leases	\$180,360	\$1,676,553	\$276,760	\$159,227	\$364,344	\$ 531,449
Rentable square feet	40,271	49,132	60,665	11,279	57,245	43,718
Per rentable square foot	\$ 4.48	\$ 34.12	\$ 4.56	\$ 14.12	\$ 6.36	\$ 12.16

<sup>1/</sup> Includes 4K square feet of leases that start in 2012 or later.

<sup>2/</sup> Includes 11K square feet of leases that start in 2011 or later.

<sup>3/</sup> Includes 3K square feet of leases that start in 2011 or later.

<sup>4/</sup> Includes 5K square feet of leases that start in 2011 or later.

<sup>5/</sup> Excludes a full allocation of internal leasing costs.

#### **Leasing Statistics by Market**

#### For the Three Months Ended 12/31/09

#### Office Portfolio 1/

<u>Market</u>	Rentable Square Feet Leased	Average Term	GAAP Rental Rate	TI's Per SF	Comn	ease nissions SF 2/ 3/
Atlanta	282,790	11.4	\$18.55	\$19.50	\$	0.04
Nashville	196,470	5.1	22.02	5.53		1.85
Raleigh	137,038	7.7	18.50	20.73		1.72
Richmond	70,456	5.2	17.87	14.79		3.63
Memphis	63,572	2.3	20.83	4.14		1.13
Kansas City	13,541	4.7	27.29	15.22		7.82
Tampa	10,309	4.0	23.01	12.65		0.00
Orlando	619	3.0	18.27	7.00		1.64
	774,795	7.6	\$19.76	\$14.31	\$	1.41

#### **Industrial Portfolio**

Market	Rentable Square Feet Leased	Average Term	GAAP Rental Rate	TI's Per SF	Lease Commissions Per SF 2/ 3/
Piedmont Triad	289,944	3.6	\$2.62	\$1.22	\$ 0.24
Atlanta	210,461	5.2	6.08	1.94	.47
	500,405	4.3	\$3.79	\$1.52	\$ 0.43

#### **Retail Portfolio**

	Rentable		GAAP		Lease		
	Square Feet Average Rental			TI's	Commissions		
<u>Market</u>	Leased	Term	Rate	Per SF	Per S	Per SF 2/3/	
Kansas City	40,271	3.7	\$28.75	\$3.78	\$	0.70	
	40,271	3.7	\$28.75	<b>\$3.78</b>	\$	0.70	

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Lease commissions by market per square foot excludes capitalized internal leasing costs.

<sup>3/</sup> The amount of capitalized internal leasing cost not allocated to individual deals or product types was \$584K.

#### **Rental Rate Comparisons by Market**

For the Three Months Ended 12/31/09

Office Portfolio 1/					_
		Rentable Square Feet	Current	Previous	Percentage
Market		Leased	Rent	Rent	Change Rent
Atlanta		282,790	\$18.55	\$23.12	-19.8%
Nashville		196,470	22.02	20.29	8.5%
Raleigh		137,038	18.50	16.50	12.1%
Richmond		70,456	17.87	19.10	-6.4%
Memphis		63,572	20.83	18.86	10.4%
Kansas City		13,541	27.29	24.83	9.9%
Tampa		10,309	23.01	23.10	-0.4%
Orlando		619	18.27	16.70	9.4%
GAAP Rent Growth		774,795	<b>\$19.76</b>	<b>\$20.63</b>	-4.2%
Cash Rent Growth		774,795	\$18.79	\$21.20	-11.4%
Industrial Portfolio					
		Rentable	<b>a</b> .	<b>.</b> .	Percentage
		Square Feet	Current	Previous	Change
Market		Leased	Rent	Rent	Rent
Piedmont Triad		289,944	\$ 2.62	\$ 3.63	-27.8%
Atlanta		110,461	6.08	5.33	<u>14.1</u> %
GAAP Rent Growth		500,405	\$ 3.79	\$ 4.04	-6.2%
Cash Rent Growth		500,405	\$ 3.96	\$ 4.94	-19.8%
Retail Portfolio					
		Rentable			<b>.</b>
		Square	Current	Previous	Percentage
		Feet			Change
Market		Leased	Rent	Rent 2/	Rent
Kansas City		40,271	\$28.75	\$28.87	-0.4%
GAAP Rent Growth		40,271	<u>\$28.75</u>	<u>\$28.87</u>	<u>-0.4</u> %
Cash Rent Growth		40,271	<u>\$28.01</u>	<u>\$33.21</u>	<u>-15.7</u> %
Average Cash Rental Rates for All In Place Leases as of: 1/3/					
Type	12/31/09	12/31/08	12/31/07	12/31/06	12/31/05
Office	\$20.61	\$20.15	\$19.14	\$18.57	\$17.57
Industrial	5.19	5.22	5.07	5.14	4.76
Retail 2/	34.69	31.41	31.20	29.66	27.61
Weighted average rate	\$17.53	\$17.18	\$16.27	\$15.89	<b>\$14.99</b>
Annual % growth rate	2.0%	5.6%	2.4%	6.0	%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Excludes percentage rent.

<sup>3/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

<u>Year</u>	Rentable Square Feet Expiring	Percent of Rentable Square Feet	Annualized Cash Revenue 1/	Average Rental Rate	Percent of Annualized Cash Revenue 1/
Office: 2/					
2010/3	2,251,739	12.3%	\$ 44,893	\$ 19.94	11.9%
2011	2,465,343	13.5%	49,966	20.27	13.3%
2012	2,480,324	13.6%	53,456	21.55	14.3%
2013	2,404,558	13.2%	52,537	21.85	14.0%
2014	2,369,355	13.0%	49,471	20.88	13.1%
2015	1,591,620	8.7%	29,792	18.72	7.9%
2016	1,023,767	5.6%	19,264	18.82	5.1%
2017	1,078,540	5.9%	20,693	19.19	5.5%
2018	637,843	3.5%	14,331	22.47	3.8%
2019	439,924	2.4%	8,456	19.22	2.2%
2020 and thereafter	1,511,552	8.3%	33,418	22.11	8.9%
	18,254,565	100.0%	\$ 376,277	<b>\$ 20.61</b>	100.0%
			<u> </u>		
Industrial:					
2010 /4	928,972	16.2%	\$ 3,740	\$ 4.03	12.5%
2011	903,344	15.7%	5,241	5.80	17.6%
2012	778,952	13.5%	3,853	4.95	12.9%
2013	625,039	10.9%	3,829	6.13	12.8%
2014	851,483	14.8%	4,472	5.25	15.0%
2015	421,149	7.3%	1,677	3.98	5.6%
2016	264,597	4.6%	1,086	4.10	3.6%
2017	61,600	1.1%	584	9.48	2.0%
2018	71,884	1.2%	251	3.49	0.8%
2019	121,470	2.1%	257	2.12	0.9%
2020 and thereafter	722,625	12.6%	4,879	6.75	16.3%
	5,751,115	100.0%	\$ 29,869	\$ 5.19	100.0%

<sup>1/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

Note: 2010 and beyond expirations that have been renewed are reflected above based on the renewal expiration date.

<sup>2/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>3/</sup> Includes 61,000 square feet of leases that are on a month to month basis or 0.3% of total annualized revenue.

<sup>4/</sup> Includes 50,000 square feet of leases that are on a month to month basis or 0.0% of total annualized revenue.

# Lease Expirations December 31, 2009 (Continued)

Dollars in thousands

	<u>Year</u>	Rentable Square Feet Expiring	Percent of Rentable Square Feet	Annualized  Cash  Revenue 1/	Average Rental <u>Rate</u>	Percent of Annualized Cash Revenue 1/
Retail:						
	2010 2/	79,635	9.4%	\$ 2,202	\$27.65	7.5%
	2011	74,457	8.7%	1,723	23.14	5.8%
	2012	90,754	10.7%	3,657	40.30	12.4%
	2013	47,027	5.5%	2,190	46.57	7.4%
	2014	41,014	4.8%	2,061	50.25	7.0%
	2015	69,331	8.1%	3,356	48.41	11.4%
	2016	59,889	7.0%	2,539	42.40	8.6%
	2017	110,803	13.0%	2,554	23.05	8.6%
	2018	45,975	5.4%	2,010	43.72	6.8%
	2019	87,530	10.3%	2,547	29.10	8.6%
2	020 and thereafter	144,800	17.1%	4,691	32.40	15.9%
		851,215	100.0%	\$ 29,530	\$34.69	100.0%
Total:						
10	2010 3/ 4/	3,260,346	13.1%	\$ 50,835	\$15.59	11.7%
	2011	3,443,144	13.9%	56,930	16.53	13.1%
	2012	3,350,030	13.5%	60,966	18.20	13.9%
	2013	3,076,624	12.4%	58,556	19.03	13.3%
	2014	3,261,852	13.1%	56,004	17.17	12.9%
	2015	2,082,100	8.4%	34,825	16.73	8.0%
	2016	1,348,253	5.4%	22,889	16.98	5.3%
	2017	1,250,943	5.0%	23,831	19.05	5.5%
	2018	755,702	3.0%	16,592	21.96	3.8%
	2019	648,924	2.6%	11,260	17.35	2.6%
2	020 and thereafter	2,378,977	9.6%	42,988	18.07	9.9%
		24,856,895	100.0%	\$435,676	\$17.53	100.0%

<sup>1/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

Note: 2010 and beyond expirations that have been renewed are reflected above based on the renewal expiration date.

<sup>2/</sup> Includes 11,000 square feet of leases that are on a month to month basis or 0.0% of total annualized revenue.

<sup>3/</sup> Includes 122,000 square feet of leases that are on a month to month basis or 0.3% of total annualized revenue.

<sup>4/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

			Three Months Ended 3/31/10 2/ 6/30/10 9/30/10 12/31/10					12/31/10		Total		
Atlanta	RSF			33,704		10,580		174,320		17,891	_	236,495
Atlanta	% of Total Office RSF			0.2%		0.1%		1.0%		0.1%		1.3%
	Annualized Cash Revenue	3/	\$	546	\$	200	\$	3,329	\$	357	\$	4,432
	% of Total Office Annl Cash Rev	3/	Ψ	0.1%	Ψ	0.1%	Ψ	0.9%	Ψ	0.1%	Ψ	1.2%
Greenville	RSF			54,507		5,240		17,045		0		76,792
GICCHVIIIC	% of Total Office RSF			0.3%		0.0%		0.1%		0.0%		0.4%
	Annualized Cash Revenue	3/	\$	937	\$	98	\$	272	\$		\$	1,307
	% of Total Office Annl Cash Rev	3/	Ψ	0.2%	Ψ	0.0%	Ψ	0.1%	Ψ	0.0%	Ψ	0.3%
Kansas City	RSF			6,833		19,957		25,251		44,121		96,162
Kansas City	% of Total Office RSF			0.0%		0.1%		0.1%		0.2%		0.5%
	Annualized Cash Revenue	3/	\$	176	\$	531	\$	777	\$	1,365	\$	2,849
	% of Total Office Annl Cash Rev	3,	Ψ	0.0%	Ψ	0.1%	Ψ	0.2%	Ψ	0.4%	Ψ	0.8%
Memphis	RSF		1	07,841		51,910		20,162		66,422		246,335
Wempins	% of Total Office RSF		1	0.6%		0.3%		0.1%		0.4%		1.3%
	Annualized Cash Revenue	3/	\$	2,180	\$	1,131	\$	409	\$	1,472	\$	5,192
	% of Total Office Annl Cash Rev	2,	Ψ	0.6%	Ψ	0.3%	Ψ	0.1%	4	0.4%	Ψ	1.4%
Nashville	RSF		1	47,317	1	158,200		104,786		63,641		473,944
Nasiiviiie	% of Total Office RSF		1	0.8%		0.9%		0.6%		0.3%		2.6%
	Annualized Cash Revenue	3/	\$	1,570	\$	3,253	\$	2,305	\$	1,264	\$	8,392
	% of Total Office Annl Cash Rev	3/	Ψ	0.4%	Ψ	0.9%	Ψ	0.6%	Ψ	0.3%	Ψ	2.2%
Orlando	RSF			10,066		6,788		74,301		0		91,155
Offando	% of Total Office RSF			0.1%		0.0%		0.4%		0.0%		0.5%
	Annualized Cash Revenue	3/	\$	236	\$	186	\$		\$		\$	2,230
	% of Total Office Annl Cash Rev	O,	Ψ	0.1%	Ψ	0.0%	Ψ	0.5%	Ψ	0.0%	Ψ	0.6%
Piedmont Triad	RSF			30,545		64,564		80,180		23,587		198,876
	% of Total Office RSF			0.2%		0.4%		0.4%		0.1%		1.1%
	Annualized Cash Revenue	3/	\$	495	\$	883	\$	1,412	\$	454	\$	3,244
	% of Total Office Annl Cash Rev			0.1%		0.2%		0.4%		0.1%		0.9%
Raleigh	RSF		1	72,244		70,285		37,292		43,209		323,030
	% of Total Office RSF			0.9%		0.4%		0.2%		0.2%		1.7%
	Annualized Cash Revenue	3/	\$	2,982	\$	1,466	\$	738	\$	925	\$	6,111
	% of Total Office Annl Cash Rev			0.8%		0.4%		0.2%		0.2%		1.6%
Richmond	RSF			92,559	1	120,595		37,824		50,129		301,107
	% of Total Office RSF			0.5%		0.7%		0.2%		0.3%		1.6%
	Annualized Cash Revenue	3/	\$	1,822	\$	2,184	\$	726	\$	1,009	\$	5,741
	% of Total Office Annl Cash Rev			0.5%		0.6%		0.2%		0.3%		1.5%
Tampa	RSF			33,419		98,704		62,068		13,652		207,843
	% of Total Office RSF			0.2%		0.5%		0.3%		0.1%		1.1%
	Annualized Cash Revenue	3/	\$	848	\$	2,633	\$	1,542	\$	375	\$	5,398
	% of Total Office Annl Cash Rev			0.2%		0.7%		0.4%		0.1%		1.4%
Total	RSF		6	89,035	6	506,823	(	633,229	3	322,652	2	2,251,739
	% of Total Office RSF			3.7%		3.3%		3.5%		1.8%		12.3%
	Annualized Cash Revenue	3/	\$	11,792	\$	12,565	\$	13,318	\$	7,221	\$	44,896
	% of Total Office Annl Cash Rev			3.1%		3.3%		3.5%		1.9%		11.9%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Includes 61,000 square feet of leases that are on a month to month basis or 0.3% of total annualized revenue.

<sup>3/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

# **Industrial Lease Expirations by Market by Quarter**

			Three Months Ended           3/31/10 1/         6/30/10         9/30/10         12/31/10					/31/10	_	Total		
Atlanta	RSF		1	01,200	6	4,099	1	33,002	6	3,804	3	62,105
	% of Total Industrial RSF			1.8%		1.1%		2.3%		1.1%		6.3%
	Annualized Cash Revenue	2/	\$	535	\$	73	\$	896	\$	339	\$	1,843
	% of Total Industrial Annl Cash Rev			1.8%		0.2%		3.0%		1.1%		6.2%
Piedmont Triad	RSF		3	04,771	13	7,515	1	07,537	1	7,044	5	66,867
	% of Total Industrial RSF			5.3%		2.4%		1.9%		0.3%		9.9%
	Annualized Cash Revenue	2/	\$	915	\$	226	\$	593	\$	163	\$	1,897
	% of Total Industrial Annl Cash Rev			3.1%		0.8%		2.0%		0.5%		6.4%
Total	RSF		4	05,971	20	1,614	2	40,539	8	0,848	9	28,972
	% of Total Industrial RSF			7.1%		3.5%		4.2%		1.4%		16.2%
	Annualized Cash Revenue	2/	\$	1,450	\$	299	\$	1,489	\$	502	\$	3,740
	% of Total Industrial Annl Cash Rev			4.9%		1.0%		5.0%		1.7%		12.6%

<sup>1/</sup> Includes 50,000 square feet of leases that are on a month to month basis or 0.0% of total annualized revenue.

<sup>2/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

			 2010 2/	 2011	_	2012	_	2013	 <u> Thereafter</u>
Atlanta	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 236,495 1.3% 4,431 1.2%	\$ 72,983 0.4% 1,429 0.4%	\$	322,653 1.8% 7,438 2.0%	\$	361,529 2.0% 6,845 1.8%	\$ 1,315,763 7.2% 28,536 7.6%
Greenville	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 76,792 0.4% 1,308 0.3%	\$ 104,244 0.6% 1,946 0.5%	\$	220,902 1.2% 3,808 1.0%	\$	121,602 0.7% 2,088 0.6%	\$ 270,599 1.5% 5,185 1.4%
Kansas City	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 96,162 0.5% 2,849 0.8%	\$ 82,277 0.5% 2,133 0.6%	\$	75,736 0.4% 1,915 0.5%	\$	15,240 0.1% 379 0.1%	\$ 280,354 1.5% 7,382 2.0%
Memphis	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 246,335 1.3% 5,192 1.4%	\$ 163,968 0.9% 3,498 0.9%	\$	165,742 0.9% 3,536 0.9%	\$	205,360 1.1% 4,704 1.3%	\$ 3.6% 13,629 3.6%
Nashville	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 473,944 2.6% 8,392 2.2%	\$ 393,524 2.2% 9,022 2.4%	\$	323,282 1.8% 7,067 1.9%	\$	293,805 1.6% 6,011 1.6%	\$ 1,412,643 7.7% 26,613 7.1%
Orlando	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 91,155 0.5% 2,230 0.6%	\$ 114,033 0.6% 2,611 0.7%	\$	6,449 0.0% 206 0.1%	\$	21,149 0.1% 575 0.2%	\$ 160,315 0.9% 4,428 1.2%
Piedmont Triad	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 198,876 1.1% 3,244 0.9%	\$ 433,968 2.4% 6,496 1.7%	\$	404,512 2.2% 7,814 2.1%	\$	144,383 0.8% 2,260 0.6%	\$ 473,094 2.6% 6,406 1.7%
Raleigh	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev		\$ 323,030 1.8% 6,108 1.6%	\$ 560,904 3.1% 11,647 3.1%	\$	441,309 2.4% 8,837 2.3%	\$	345,238 1.9% 6,520 1.7%	\$ 1,843,403 10.1% 36,355 9.7%
Richmond	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 301,107 1.6% 5,741 1.5%	\$ 385,483 2.1% 7,389 2.0%	\$	236,176 1.3% 4,492 1.2%	\$	313,363 1.7% 6,211 1.7%	\$ 841,930 4.6% 14,837 3.9%
Tampa	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	\$ 207,843 1.1% 5,397 1.4%	\$ 153,959 0.8% 3,795 1.0%	\$	283,563 1.6% 8,343 2.2%	\$	582,889 3.2% 16,944 4.5%	\$ 1,388,258 7.6% 32,056 8.5%
Total	RSF % of Total Office RSF Annualized Cash Revenue % of Total Office Annl Cash Rev	3/	2,251,739 12.3% 44,892 11.9%	\$ 13.5% 49,966 13.3%	\$	2,480,324 13.6% 53,456 14.2%	\$	2,404,558 13.2% 52,537 14.0%	8,652,601 47.4% 175,427 46.6%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP.

<sup>2/</sup> Includes 61,000 square feet of leases that are on a month to month basis or 0.3% of total annualized revenue.

<sup>3/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

# **Industrial Lease Expirations by Market by Year**

				2010 1/		2011		2012		2013		ereafter
Atlanta	RSF		3	62,105	4	502,007	2	88,570	3	357,416	1,	390,295
	% of Total Industrial RSF			6.3%		8.7%		5.0%		6.2%		24.2%
	Annualized Cash Revenue	2/	\$	1,843	\$	3,075	\$	1,686	\$	2,030	\$	8,444
	% of Total Industrial Annl Cash Rev			6.2%		10.3%		5.6%		6.8%		28.3%
Piedmont Triad	RSF		5	66,867	4	101,337	4	90,382	2	267,623	1,	124,513
	% of Total Industrial RSF			9.9%		7.0%		8.5%		4.7%		19.6%
	Annualized Cash Revenue	2/	\$	1,897	\$	2,166	\$	2,166	\$	1,799	\$	4,762
	% of Total Industrial Annl Cash Rev			6.4%		7.3%		7.3%		6.0%		15.9%
Total	RSF		Q	28.972	(	003.344	7	78.952	6	525.039	2	514,808
Total	% of Total Industrial RSF		)	16.2%	-	15.7%	,	13.5%	U	10.9%	۷,	43.7%
	Annualized Cash Revenue	2/	\$	3.740	\$		\$	3,852	\$	3.829	\$	13.206
	% of Total Industrial Annl Cash Rev	2/	Ψ	12.5%	Ψ	17.5%	Ψ	12.9%	Ψ	12.8%	Ψ	44.2%

<sup>1/</sup> Includes 50,000 square feet of leases that are on a month to month basis or 0.0% of total annualized revenue.

<sup>2/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

#### **Top 20 Customers**

•		Annualized	Percent of Annualized	Average Remaining
Customer	RSF	Cash Revenue 2/	Cash Revenue 2/	Lease Term in Years
Federal Government	1,901,654	\$ 38,750	8.89%	8.1
AT&T	768,579	14,678	3.37%	4.2
Price Waterhouse Coopers	400,178	11,531	2.65%	2.7
State of Georgia	375,105	8,222	1.89%	7.5
Healthways	290,689	7,490	1.72%	12.5
T-Mobile USA	207,517	6,047	1.39%	3.9
Metropolitan Life Insurance	296,595	5,953	1.37%	8.0
BB&T	267,463	4,541	1.04%	3.6
Lockton Companies	160,561	4,424	1.02%	5.2
Syniverse Technologies	198,750	4,201	0.96%	6.8
RBC Bank	164,271	4,084	0.94%	17.0
Fluor Enterprises	209,474	3,763	0.86%	2.1
SCI Services 3/	162,784	3,641	0.84%	7.6
HCA Corporation	180,164	3,620	0.83%	4.5
Volvo	249,136	3,354	0.77%	4.5
Jacobs Engineering Group	181,794	3,078	0.71%	5.7
Vanderbilt University	144,611	3,056	0.70%	5.8
Wells Fargo/Wachovia	125,995	3,013	0.69%	1.6
Lifepoint Corporate Services	139,625	2,894	0.66%	1.6
Icon Clinical Research	102,647	2,492	0.57%	2.0
	6,527,592	\$138,832	31.87%	6.4

# By Industry

	Percent of Annualized Cash
Category	Revenue 2/
Professional, Scientific, and Technical Services	20.5%
Government/Public Administration	11.4%
Finance/Banking	10.7%
Health Care and Social Assistance	8.1%
Insurance	7.7%
Wholesale Trade	6.6%
Manufacturing	5.4%
Retail Trade	5.3%
Telecommunication	5.3%
Information	4.2%
Administrative and Support Services	3.5%
Real Estate Rental and Leasing	3.1%
Accommodation and Food Services	2.5%
Transportation and Warehousing	2.0%
Other Services (except Public Administration)	1.9%
Educational Services	1.8%
	100.0%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that relate to 50% or less owned joint ventures properties that are consolidated under GAAP

<sup>2/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

<sup>3/</sup> SCI Services is a wholly owned subsidiary of Morgan Stanley.

	Three mon Decemb		Percentage
	2009	2008	Change
Rental revenues 1/	\$ 98,349	\$103,094	-4.6%
Operating expenses	(34,964)	(37,880)	<u>7.7</u> %
	63,385	65,214	-2.8%
Straight line rent	(19)	(380)	<u>-95.0</u> %
	63,366	64,834	-2.3%
Lease termination fees	179	215	-16.7%
Net operating income	\$ 63,545	\$ 65,049	-2.3%
Average occupancy	88.1%	91.2%	-3.4%
Rentable square feet	25,352	25,352	
	Twelve mon Decemb		Percentage
	2009	2008	Change
Rental revenues 1/	\$ 398,489	\$ 407,454	-2.2%
Operating expenses	(141,456)	(143,123)	1.2%
	257,033	264,331	-2.8%
Straight line rent	(737)	2,168	-134.0%
	256,296	266,499	-3.8%
Lease termination fees	1,509	2,558	-41.0%
	\$ 258,209	\$ 269,012	-4.2%
Net operating income	Ψ 250,207	Ψ 207,012	
Net operating income Average occupancy	<u>88.0</u> %	91.2%	-3.5%

		arter: 2009 vs 008	Full Year: 2	009 vs 2008
	NOI 2/ Percentage	Occupancy Percentage	NOI 2/ Percentage	Occupancy Percentage
Market	Change	Change	Change	Change
Atlanta	-0.9%	-3.2%	1%	-2.0%
Greenville	-12.8%	-6.3%	-0.6%	0.0%
Kansas City	-12.3%	0.3%	-14.7%	-0.6%
Memphis	-2.7%	-1.8%	-4.6%	-1.1%
Nashville	-1.2%	-0.6%	0.2%	-1.1%
Orlando	12.1%	-2.2%	5.8%	0.8%
Piedmont Triad	1.8%	-7.8%	-3.7%	-8.2%
Raleigh	-6.9%	-7.8%	-8.7%	-7.2%
Richmond	2.7%	2.1%	4%	-0.1%
Tampa	7.0%	-0.3%	6%	-2.7%
	-2.3%	-3.4%	-3.8%	-3.5%

<sup>1/</sup> 

Excludes straight line rents and lease termination fees.
Includes straight line rents and excludes lease termination fees. 2/

<u>Name</u>	Market	Type 1/	Date Sold	Square Footage	Occupancy	Gross Sales Price
First quarter 2009:						
Somerset	Kansas City	I	01/16/09	4,000	46.5%	\$ 200
First quarter totals				4,000	46.5%	\$ 200
Second quarter 2009:		_				
KC Community Centers	Kansas City	R	05/28/09	413,000	96.2%	\$ 62,142
Second quarter totals				413,000	<u>96.2</u> %	\$ 62,142
Third quarter 2009: None						
Fourth quarter 2009:						
2205 Walnut Street 2/	Raleigh	O	12/03/09	30,000	100.0%	\$ 4,150
101 Winners Circle	Nashville	O	12/22/09	60,000	100.0%	6,861
Highwoods Square	Triad	R	11/02/09	10,000	100.0%	4,231
2051 Griffith Road	Triad	R	11/02/09	30,000	100.0%	4,769
Fourth quarter totals				130,000	100.0%	\$ 20,011
2009 totals				547,000	96.7%	\$ 82,353

<sup>1/</sup> 

The letters "I," "R," and "O" represent Industrial, Retail, and Office, respectively.

Accounted for as a financing transaction at December 31, 2009 and will be accounted for as a completed sale in first quarter of 2010. 2/

<u>Property</u> Completed Not Stabilized 1/	Market	Type	Rentable Square Feet	Anticipated Total Investment	Investment as of 12/31/09		Pre Leased	Estimated Completion  Date	Estimated Stabilization  Date
Office:									
Cool Springs IV	Nashville	O	153,000	\$ 27,597	\$	25,068	74%	3Q 08	1Q 10
Triad Centre III	Memphis	O	148,000	\$ 29,187	\$	27,593	17%	4Q 09	2Q 11
Total or Weighted Average			301,000	\$ 56,784	\$	52,661	46%		
					\$ V	Weighted %	45%		
Industrial:									
River Point IV	Atlanta	I	200,000	\$ 12,414	\$	11,496	50%	1Q 09	2Q 10
Total or Weighted Average			200,000	\$ 12,414	\$	11,496	50%		
			,		\$	Weighted%	50%		
Grand Total or Weighted Average			501,000	<u>\$ 69,198</u>	\$	64,157	48%		
					\$	Weighted%	46%		

#### **For Sale Residential Condominiums**

		Units			
			Units	Gross	
		For		Sale	Net
		Sale	Sold	Proceeds	Gain 5/
RBC Plaza Condominiums 2/3/4/	Raleigh	38	101	\$42,327	\$5,767

<sup>1/ &</sup>quot;Completed Not Stabilized" properties are recorded in the Consolidated Balance Sheet in the Land and Building accounts, not Development-in-Process.

In January 2007 the Company executed a Joint Venture agreement for this development. The Company has a majority interest and consolidates this Joint Venture.

<sup>3/</sup> Units Sold, Gross Sale Proceeds and Net Gain are as of 2/2/10.

<sup>4/</sup> As of 12/31/09, 99 Units were Sold, Gross Sale Proceeds were \$41.5 million and Net Gain was \$5.6 million. 4Q09 Net Gain to the Company was \$210K.

<sup>5/</sup> Gains include any forfeited deposits and are net of partner's interest.

	Usable	Total Estimated Market
Market	Acres	Value
Atlanta	233	\$ 32,654
Raleigh	190	40,934
Greensboro	47	9,087
Richmond	33	9,153
Tampa	20	14,417
Nashville	16	11,099
Orlando	16	12,576
Memphis	15	3,396
Baltimore	7	1,800
Winston-Salem	3	1,250
Kansas City	1	2,100
Total 1/2/	581	\$138,466

<sup>1/</sup> Developable square footage on core land holdings, which constitute 490 of the total 581 acres, is approximately 5.4 million of office space and 2.5 million of industrial space.

<sup>2/</sup> Includes 4.4 acres (\$1.4 million based on expected gross proceeds) included in property held for sale at December 31, 2009.

#### **Acquisition Activity**

#### Dollars in thousands

Name Date Square Total
Market Type Acquired Footage Cost

First quarter 2009:

None

Second quarter 2009:

None

Third quarter 2009:

None

Fourth quarter 2009:

4200 Cypress 2/ Tampa O 11/16/09 220,000 \$24,700

Fourth quarter totals  $\frac{220,000}{2009 \text{ totals}}$   $\frac{24,700}{220,000}$ 

<sup>1/</sup> The letter "O" represents Office.

<sup>2/</sup> Cost includes certain improvement costs.

### Unconsolidated Joint Ventures Assets, Debt and Liabilities

December 31, 2009

				ks	
Joint Venture	Type 1/	Own %	<b>Total Assets</b>	Venture's Boo Debt	Total Liabilitie
Board of Trade Investment Co.	0	49.0%	\$ 7,263	\$ —	\$ 9
Dallas County Partners I, LP	O/I	50.0%	28,649	47,300	50,55
Dallas County Partners II, LP	0	50.0%	12,960	12,716	14,29
Dallas County Partners III, LP	0	50.0%	124		4
Fountain Three	O/I/R	50.0%	25,455	32,022	34,75
RRHWoods, LLC	O/M	50.0%	85,092	79,978	85,17
Kessinger/Hunter, LLC	_	26.5%	7,088	_	35
4600 Madison Associates, LP	O	12.5%	16,016	11,624	12,03
Highwoods DLF 98/29, LP	O	22.8%	130,901	67,975	71,87
Highwoods DLF 97/26 DLF 99/32, LP	O	42.9%	89,629	49,210	51,60
Concourse Center Associates, LLC	O	50.0%	13,503	8,430	8,64
Plaza Colonnade, LLC	O/R	50.0%	70,699	64,447	65,55
Highwoods KC Glenridge Office, LP	O	40.0%	23,240	16,118	16,64
Highwoods KC Glenridge Land, LP	O	40.0%	776	_	11
Highwoods KC Orlando, LLC	O	40.0%	198,320	136,764	144,29
Highwoods DLF Forum, LLC	O	25.0%	112,971	67,500	70,69
Highwoods Development B, LLC	O	10.00%	4,255		21
Total			\$826,941	\$594,084	\$ 626,94
LitaVindan	T 1/	0 0/		ods' Share of Jo	
Joint Venture	<u>Type 1/</u>	Own %	Highwood Total Assets	ods' Share of Jo Debt	oint Venture Total Liabilitie
Board of Trade Investment Co.	0	49.00%	Total Assets \$ 3,559		Total Liabilitie \$ 4
Board of Trade Investment Co. Dallas County Partners I, LP	O O/I	49.00% 50.00%	Total Assets \$ 3,559 14,325	Debt \$ — 23,650	\$ 4 25,27
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP	O O/I O	49.00% 50.00% 50.00%	Total Assets \$ 3,559 14,325 6,480		\$ 4 25,27 7,14
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP	O O/I O	49.00% 50.00% 50.00% 50.00%	Total Assets \$ 3,559 14,325 6,480 62	Debt  \$ — 23,650 6,358	**
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three	O O/I O O/I/R	49.00% 50.00% 50.00% 50.00% 50.00%	Total Assets \$ 3,559 14,325 6,480 62 12,728	Debt  \$ — 23,650 6,358 — 16,011	Total Liabilitie \$ 4 25,27 7,14 2 17,37
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners III, LP Dallas County Partners III, LP Fountain Three RRHWoods, LLC	O O/I O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546	Debt  \$ — 23,650 6,358	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners III, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC	O O/I O O O/I/R O/M	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878	Debt  \$ 23,650 6,358 16,011 39,989	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP	O O/I O O O O/I/R O/M — O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002	Debt  \$ 23,650 6,358 16,011 39,989 1,453	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP	O O/I O O O/I/R O/M — O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859	Debt  \$ 23,650 6,358 16,011 39,989 1,453 15,505	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP	O O/I O O O O/I/R O/M — O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478	Debt  \$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC	O O/I O O O/I/R O/M — O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752	Debt  \$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215	\$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC	O O/I O O O O/I/R O/M — O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350	\$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215 32,224	\$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC Highwoods KC Glenridge Office, LP	O O/I O O O O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00% 50.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350 9,296	Debt  \$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215	\$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77 6,66
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC Highwoods KC Glenridge Office, LP Highwoods KC Glenridge Land, LP	O O/I O O O O O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00% 50.00% 40.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350 9,296 310	\$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215 32,224 6,447 —	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77 6,66 4
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC Highwoods KC Glenridge Office, LP Highwoods KC Glenridge Land, LP Highwoods KC Orlando, LLC	O O/I O O O O O O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00% 40.00% 40.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350 9,296 310 79,328	\$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215 32,224 6,447 — 54,705	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77 6,66 4 57,72
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC Highwoods KC Glenridge Office, LP Highwoods KC Glenridge Land, LP Highwoods KC Orlando, LLC Highwoods DLF Forum, LLC	O O/I O O O O O O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00% 40.00% 40.00% 40.00% 25.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350 9,296 310 79,328 28,238	\$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215 32,224 6,447 —	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77 6,66 4 57,72 17,67
Board of Trade Investment Co. Dallas County Partners I, LP Dallas County Partners II, LP Dallas County Partners III, LP Fountain Three RRHWoods , LLC Kessinger/Hunter, LLC 4600 Madison Associates, LP Highwoods DLF 98/29, LP Highwoods DLF 97/26 DLF 99/32, LP Concourse Center Associates, LLC Plaza Colonnade, LLC Highwoods KC Glenridge Office, LP Highwoods KC Glenridge Land, LP Highwoods KC Orlando, LLC	O O/I O O O O O O O O O O	49.00% 50.00% 50.00% 50.00% 50.00% 50.00% 26.50% 12.50% 22.81% 42.93% 50.00% 40.00% 40.00%	Total Assets  \$ 3,559 14,325 6,480 62 12,728 42,546 1,878 2,002 29,859 38,478 6,752 35,350 9,296 310 79,328	\$ — 23,650 6,358 — 16,011 39,989 — 1,453 15,505 21,126 4,215 32,224 6,447 — 54,705	Total Liabilitie \$ 4 25,27 7,14 2 17,37 42,58 9 1,50 16,39 22,15 4,32 32,77 6,66 4 57,72

<sup>1/</sup> The letters "O", "I", "R", and "M" represent Office, Industrial, Retail, and Multi-Family, respectively.

<sup>2/</sup> Highwoods' share of equity from these tables will not equal Investments in Unconsolidated Affiliates on the Consolidated Balance Sheet due to various purchase accounting and related adjustments as well as negative investment balances reclassed to Liabilities, which are not reflected in the Joint Ventures' stand-alone financial statements.

		Venture's Books					
						Gain/ (loss) on	Net Income/
Joint Venture	Own %	Revenue	Operating Exp	Interest	Depr/Amort	Sale	(Loss)
Board of Trade Investment Co.	49.00%	\$ 403	\$ 196	\$ —	\$ 165	\$ —	\$ 42
Dallas County Partners I, LP	50.00%	2,410	1,545	743	418	_	(296)
Dallas County Partners II, LP	50.00%	1,729	880	316	217	_	316
Dallas County Partners III, LP	50.00%	54	58			_	(4)
Fountain Three	50.00%	1,907	983	508	390	_	26
RRHWoods, LLC	50.00%	4,558	2,645	821	1,088	_	4
Kessinger/Hunter, LLC	26.50%	2,674	2,399	_	148	_	127
4600 Madison Associates, LP	12.50%	959	488	203	390	_	(122)
Highwoods DLF 98/29, LP	22.81%	4,051	1,394	1,129	1,135	_	393
Highwoods DLF 97/26 DLF 99/32, LP	42.93%	3,557	1,233	954	1,053	_	317
Concourse Center Associates, LLC	50.00%	468	143	154	78	_	93
Plaza Colonnade, LLC	50.00%	2,769	872	945	644	_	308
Highwoods KC Glenridge Office, LP	40.00%	657	361	207	219	_	(130)
Highwoods KC Glenridge Land, LP	40.00%	_	2	_	_	_	(2)
Highwoods KC Orlando, LLC	40.00%	7,838	3,423	1,803	1,775	_	837
Highwoods DLF Forum, LLC	25.00%	3,447	1,212	878	1,356	_	1
Highwoods Development B, LLC	10.00%	_	_	_	_	_	_
Total		\$37,481	\$ 17,834	\$8,661	\$ 9,076	\$ —	\$ 1,910

		Highwoods' Share of Joint Venture						
Joint Venture	Own %	Revenue	Operating Exp	Interest	Depr/Amort	Gain/ (loss) on Sale	Net Income/ (Loss)	
Board of Trade Investment Co.	49.00%	\$ 197	\$ 96	\$ —	\$ 81	\$ —	\$ 20	
Dallas County Partners I, LP	50.00%	1,205	773	371	209	_	(148)	
Dallas County Partners II, LP	50.00%	864	440	158	109	_	157	
Dallas County Partners III, LP	50.00%	27	29	_	_	_	(2)	
Fountain Three	50.00%	954	492	254	195	_	13	
RRHWoods, LLC	50.00%	2,279	1,322	411	544	_	2	
Kessinger/Hunter, LLC	26.50%	709	635	_	40	_	34	
4600 Madison Associates, LP	12.50%	120	61	25	48	_	(14)	
Highwoods DLF 98/29, LP	22.81%	924	318	258	259	_	89	
Highwoods DLF 97/26 DLF 99/32, LP	42.93%	1,527	530	410	452	_	135	
Concourse Center Associates, LLC	50.00%	234	71	77	39	_	47	
Plaza Colonnade, LLC		1,385	436	473	322	_	154	
Highwoods KC Glenridge Office, LP	40.00%	263	144	83	88	_	(52)	
Highwoods KC Glenridge Land, LP	40.00%	_	_	_	_	_		
Highwoods KC Orlando, LLC	40.00%	3,135	1,369	722	710	_	334	
Highwoods DLF Forum, LLC	25.00%	861	303	219	339	_	_	
Highwoods Development B, LLC	10.00%	_	_	_	_	_	_	
Total 1/ 2/		\$14,684	\$ 7,019	\$3,461	\$ 3,435	\$ <u> </u>	<b>\$</b> 769	

Highwoods' share of Depreciation and Amortization from these tables will not equal Depreciation and Amortization of Real Estate Assets for Unconsolidated Affiliates on the Statement of Funds from Operations due to various purchase accounting and related adjustments, which are not reflected in the Joint Ventures' stand-alone financial statements.

Highwoods' share of Net Income from these tables will not equal Equity in Earnings of Unconsolidated Affiliates on the Consolidated Income Statement due to various purchase accounting and related adjustments, which are not reflected in the Joint Ventures' stand-alone financial statements.

		Venture's Books					
						Gain/ (loss) on	Net Income/
Joint Venture	Own %	Revenue	Operating Exp	Interest	Depr/Amort	Sale	(Loss)
Board of Trade Investment Co.	49.00%	\$ 2,288	\$ 1,464	\$ —	\$ 571	\$ —	\$ 253
Dallas County Partners I, LP	50.00%	9,309	6,001	3,014	1,760		(1,466)
Dallas County Partners II, LP	50.00%	6,432	2,974	1,394	865	_	1,199
Dallas County Partners III, LP	50.00%	226	232	_	_	_	(6)
Fountain Three	50.00%	7,661	3,731	2,069	1,383	_	478
RRHWoods, LLC	50.00%	17,339	9,764	3,231	4,205		139
Kessinger/Hunter, LLC	26.50%	10,105	9,556	_	591	_	(42)
4600 Madison Associates, LP	12.50%	4,713	2,147	840	1,699	_	27
Highwoods DLF 98/29, LP	22.81%	16,720	6,362	4,646	4,638	3,426	4,500
Highwoods DLF 97/26 DLF 99/32, LP	42.93%	13,900	5,527	4,046	4,226	(463)	(362)
Concourse Center Associates, LLC	50.00%	1,903	536	622	309	_	436
Plaza Colonnade, LLC	50.00%	10,939	3,730	3,783	2,390	_	1,036
Highwoods KC Glenridge Office, LP	40.00%	2,714	1,571	824	772	_	(453)
Highwoods KC Glenridge Land, LP	40.00%		11	_	_	_	(11)
Highwoods KC Orlando, LLC	40.00%	31,848	13,948	7,264	7,081	_	3,555
Highwoods DLF Forum, LLC	25.00%	13,725	4,790	3,512	5,731	_	(308)
Highwoods Development B, LLC	10.00%						
Total		\$149,822	\$ 72,344	\$35,245	\$ 36,221	\$2,963	\$ 8,975

		Highwoods' Share of Joint Venture					
						Gain/ (loss) on	Net Income/
Joint Venture	Own %	Revenue	Operating Exp	Interest	Depr/Amort	Sale	(Loss)
Board of Trade Investment Co.	49.00%	\$ 1,121	\$ 717	\$ —	\$ 280	\$ —	\$ 124
Dallas County Partners I, LP	50.00%	4,655	3,001	1,507	880	_	(733)
Dallas County Partners II, LP	50.00%	3,216	1,487	697	433	_	599
Dallas County Partners III, LP	50.00%	113	116	_	_	_	(3)
Fountain Three	50.00%	3,831	1,866	1,035	692	_	238
RRHWoods, LLC	50.00%	8,670	4,882	1,616	2,103	_	69
Kessinger/Hunter, LLC	26.50%	2,678	2,532	_	157	_	(11)
4600 Madison Associates, LP	12.50%	589	268	105	212		4
Highwoods DLF 98/29, LP	22.81%	3,814	1,451	1,060	1,058	781	1,026
Highwoods DLF 97/26 DLF 99/32, LP	42.93%	5,967	2,373	1,737	1,814	(199)	(156)
Concourse Center Associates, LLC	50.00%	952	268	311	155	_	218
Plaza Colonnade, LLC	50.00%	5,470	1,865	1,892	1,195		518
Highwoods KC Glenridge Office, LP	40.00%	1,086	628	330	309	_	(181)
Highwoods KC Glenridge Land, LP	40.00%	_	4		_		(4)
Highwoods KC Orlando, LLC	40.00%	12,739	5,579	2,906	2,832	_	1,422
Highwoods DLF Forum, LLC	25.00%	3,431	1,198	878	1,433	_	(78)
Highwoods Development B, LLC	10.00%	_	_	_	_	_	_
Total 1/2/		\$ 58,332	\$ 28,235	\$14,074	\$ 13,553	\$ 582	\$ 3,052

Highwoods' share of Depreciation and Amortization from these tables will not equal Depreciation and Amortization of Real Estate Assets for Unconsolidated Affiliates on the Statement of Funds from Operations due to various purchase accounting and related adjustments, which are not reflected in the Joint Ventures' stand-alone financial statements.

Highwoods'share of Net Income from these tables will not equal Equity in Earnings of Unconsolidated Affiliates on the Consolidated Income Statement due to various purchase accounting and related adjustments, which are not reflected in the Joint Ventures' stand-alone financial statements.

			Interest	Maturity	Loan Balance
Joint Venture	Own %	Lender	Rate	Date	12/31/09
Dallas County Partners I, LP	50.0%	Massachusetts Mutual Life Ins. Co.	6.19%	Aug-18	\$ 40,386
Dallas County Partners I, LP	50.0%	Regions	6.30%	Jun-14	3,330
Dallas County Partners I, LP	50.0%	Thrivent	8.45%	Aug-10	1,502
Dallas County Partners I, LP	50.0%	Bankers Trust	8.00%	Jul-11	1,106
Dallas County Partners I, LP	50.0%	Sun Life	5.92%	Feb-16	976
			6.31%		47,300
Dallas County Partners II, LP	50.0%	Principal Life Insurance Company	10.19%	Jun-13	12,716
·		1 7			ŕ
Fountain Three	50.0%	Massachusetts Mutual Life Ins. Co.	6.19%	Aug-18	16,121
Fountain Three	50.0%	Thrivent	7.00%	Sep-12	4,991
Fountain Three	50.0%	Thrivent	6.01%	Sep-17	3,570
Fountain Three	50.0%	Thrivent	6.01%	Sep-17	3,570
Fountain Three	50.0%	Bankers Trust	6.94%	Aug-19	3,770
			6.36%		32,022
RRHWoods, LLC	50.0%	Bank of America	6.80%	Sep-12	25,665
RRHWoods, LLC	50.0%	Industrial Revenue Bonds /2	0.38%	Nov-15	23,000
RRHWoods, LLC	50.0%	Massachusetts Mutual Life Ins. Co.	5.85%	Mar-16	8,173
RRHWoods, LLC	50.0%	Industrial Revenue Bonds /2	0.39%	Sep-15	6,000
RRHWoods, LLC	50.0%	Industrial Revenue Bonds /2	0.37%	Nov-15	5,500
RRHWoods, LLC	50.0%	Massachusetts Mutual Life Ins. Co.	6.19%	Aug-18	4,460
RRHWoods, LLC	50.0%	UNUM Life Insurance Company	5.67%	Mar-17	3,850
RRHWoods, LLC	50.0%	Regions	6.30%	Jun-14	3,330
			3.82%		79,978
Plaza Colonnade, LLC	50.0%	Met Life	5.72%	Jan-17	47,242
Plaza Colonnade, LLC	50.0%	Tax Incremental Financing	5.90%	Mar-24	12,345
Plaza Colonnade, LLC	50.0%	Tax Incremental Financing	6.00%	Mar-16	4,350
Plaza Colonnade, LLC	50.0%	Tax Incremental Financing	5.38%	Mar-10	510
		<u> </u>	5.77%		64,447
Highwoods KC Orlando, LLC	40.0%	Met Life	5.21%	Jul-14	136,764
Highwoods DLF Forum, LLC	25.0%	Jackson National Life Insurance Company	5.13%	Nov-13	67,500
Highwoods DLF 97/26 DLF 99/32, LP	42.9%	Massachusetts Mutual Life Ins. Co.	7.66%	May-12	49,210
Highwoods DLF 98/29, LP	22.8%	USG Annuity & Life Company	6.78%	Apr-11	40,325
Highwoods DLF 98/29, LP	22.8%	Goldman Sachs	6.11%	Jul-17	27,650
Highwoods KC Glenridge Office	40.0%	Wachovia	4.84%	May-14	16,118
4600 Madison Associates, LLC	12.5%	State Farm	6.85%	Apr-18	11,624
Concourse Center Associates, LLC	50.0%	Lincoln National Life Insurance Co.	6.95%	Jul-10	8,430
			5.86%		357,621
			5.73%		\$594,084
Highwoods' share of the above					\$238,555

<sup>1/</sup> Excludes loans related to two "consolidated" joint ventures.

<sup>2/</sup> Floating rate loan based on market rates.

#### **Summary by Location:**

Percentage of Annualized Cash Revenue Highwoods'

				Share Only 1/				
		Rentable					Multi-	
<u>M</u>	larket	Square Feet	Occupancy	Office	<u>Industrial</u>	Retail	<u>Family</u>	Total
Des Moines 2/		2,506,000	87.3%	26.8%	4.1%	0.7%	3.3%	34.9%
Orlando		1,853,000	87.2%	28.6%	_	_		28.6%
Kansas City		719,000	82.0%	10.2%	_	_	_	10.2%
Atlanta		835,000	73.2%	9.1%	_	_	_	9.1%
Raleigh		814,000	91.9%	7.6%	_	_	_	7.6%
Richmond		413,000	100.0%	4.8%	_	_	_	4.8%
Piedmont Triad		258,000	60.7%	2.1%	_	_	_	2.1%
Tampa		205,000	94.2%	2.0%	_	_	_	2.0%
Charlotte		148,000	100.0%	0.7%	_	_	_	0.7%
Total 3/		7,751,000	86.0%	91.9%	4.1%	0.7%	3.3%	100.0%

<sup>1/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

<sup>2/</sup> Excludes 418 apartment units and related occupancy percentage of 91.9%.

<sup>3/</sup> Includes 618,000 square feet of properties in joint ventures that are consolidated.

# Joint Ventures Lease Expirations December 31, 2009

•	Rentable Square Feet	Percent of Rentable	Annualized  Cash	Average Rental	Percent of Annualized
Year Year	Expiring 1/	Square Feet 1/	Revenue 2/	Rate	Revenue 2/
Total					
2010	787,378	11.8%	\$ 14,609	\$18.55	10.6%
2011	1,036,609	15.6%	21,167	20.42	15.4%
2012	545,100	8.2%	12,014	22.04	8.7%
2013	1,227,857	18.5%	25,209	20.53	18.2%
2014	994,389	14.9%	23,946	24.08	17.3%
2015	801,561	12.0%	15,237	19.01	11.1%
2016	94,097	1.4%	1,744	18.53	1.3%
2017	664,559	10.0%	14,172	21.33	10.3%
2018	103,039	1.5%	2,353	22.84	1.7%
2019	109,419	1.6%	1,186	10.84	0.9%
2020 and thereafter	297,235	4.5%	6,141	20.66	4.5%
	6,661,243	100.0%	\$137,778	\$20.68	100.0%

<sup>1/</sup> Includes square feet expiring in properties in joint ventures that are consolidated.

<sup>2/</sup> Annualized Cash Revenue is December, 2009 cash rental revenue (base rent plus operating expense pass through revenue excluding straight-line rental income) multiplied by 12.

# Acquisitions

<u>Name</u>	Own %	Market	Туре	Date Acquired	Square Footage	Total Cost			
First quarter 2009:									
None									
Second quarter 2009:									
None									
Third quarter 2009:									
None									
Fourth quarter 2009:									
None									
		D	ispositions		Square		Gross Sales		
<u>Name</u>	Own %	Market	Type 1/	Date Sold	Footage	Occupancy	Price		
First quarter 2009:									
None									
110110									
Second quarter 2009:									
Automatic Data	22.004	D 11		0.4/4.5/0.0	110,000	100.004	<b>#11000</b>		
Processing	22.8%	Baltimore	О	04/15/09	110,000	100.0%	\$14,800		
Second quarter totals					110,000	100.0%	\$14,800		
Second quarter totals					110,000	100.0 70	φ14,000		
Third quarter 2009:									
Corporate Square		Winston-							
	42.9%	Salem	O	07/24/09	106,000	0.0%	\$7,100		
Third quarter totals					106,000	0.0%	\$7,100		
E 4 2000									
Fourth quarter 2009: None									
2009 totals					216,000	50.9%	\$21,900		
		_							

<sup>1/</sup> The letter "O" represents Office.

# **Joint Venture Development Activity**

<u>In Progress</u>							E-thurst J
				Anticipated	Investment		Estimated
	%		Rentable Square	Total	as of	Pre-	In- Service
Property	Ownership	Market	Feet	Investment	12/31/09	Leasing	Date
Charlotte GSA	10%	Charlotte	171,460	\$ 46,493	\$ 4,202	100%	3Q11
In Progress Total				\$ 46,493	\$ 4,202		
Highwoods' Share of the above				\$ 4,649	\$ 420		