# HIGHWOODS PROPERTIES INC

## FORM 8-K/A

(Unscheduled Material Events)

## Filed 6/3/1996 For Period Ending 7/12/1995

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RALEIGH, North Carolina 27604

Telephone 919-872-4924

CIK 0000921082

Industry Real Estate Operations

Sector Services

Fiscal Year 12/31



# SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K/A

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF
THE SECURITIES EXCHANGE ACT OF 1934
Date of Report (Date of earliest event reported) July 12, 1995

# HIGHWOODS PROPERTIES, INC.

(Exact name of registrant as specified in its charter)

MARYLAND

(State or other jurisdiction of incorporation)
3100 SMOKETREE COURT, SUITE 700
RALEIGH, NC
(Address of principal executive office)

001-13100 (Commission File Number) 56-1871668 (I.R.S. Employer Identification Number) 27604 (Zip Code)

Registrant's telephone number, including area code: (919) 872-4924

#### ITEM 2. ACQUISITION OR DISPOSITION OF ASSETS.

#### Item 2 is hereby amended and restated in its entirety:

On July 12, 1995, Highwoods Properties, Inc. (the "Company") acquired a 914,000-square foot industrial and service center portfolio consisting of 47 buildings located in Greensboro, North Carolina and nine buildings located in Charlotte, North Carolina (the "Bissell Portfolio"). As part of the acquisition, the Company will initially acquire six acres of development land and will acquire 20 additional acres over a five-year period. The aggregate purchase price of approximately \$38.7 million was paid through the issuance of 81,716 units of limited partnership interest ("Units") of Highwoods/Forsyth Limited Partnership, formerly Highwoods Realty Limited Partnership (the "Operating Partnership"), the assumption of \$6.7 million of indebtedness, the payment of \$28.3 million in cash and a deferred payment of \$1.6 million. The \$28.3 million cash payment was financed with a \$12.3 million first mortgage loan and a \$16.0 million draw under the Company's existing \$80.0 million credit facility (the "Credit Facility"). The deferred payment will be payable in installments as the balance of the 20 acres of development land are placed in service or five years from the closing, whichever occurs first.

The Bissell Portfolio is currently 97% leased and contains 167,000 square feet of warehouse space and 747,000 square feet of service center space. The portfolio is leased primarily to local and regional tenants engaged in distribution and light manufacturing. Eighty-two percent (753,000 square feet) of the portfolio is located in Greensboro. Twenty acres of the development land is zoned for office development and is located in the Piedmont Triad International Airport submarket. This portion of the Bissell Portfolio increases the Company's dominance of the Airport submarket and extends its position in the West Greensboro submarket. The balance of the Bissell Portfolio is one business park fronting Interstate 77 in southwest Charlotte where the Company has two existing business parks.

On July 20, 1995, the Company acquired a 275,000-square foot, five-building, suburban office complex located in Durham, North Carolina (the "Hock Portfolio"). The Hock Portfolio is currently 96% leased. The aggregate purchase price of approximately \$21.6 million was paid through the issuance of 183,000 Units and the assumption of approximately \$17.0 million of indebtedness, which was repaid at closing through a draw under the Credit Facility. As part of the transaction, the Company was granted certain development rights with respect to approximately 78 acres of development land adjacent to the Hock Portfolio.

On July 12, 1995, the Company acquired two suburban office properties located in the Innsbrook Office Center in Richmond, Virginia (the "Initial Innsbrook Portfolio"). The properties encompass 97,253 square feet and are 99% leased. The aggregate purchase price of \$8.3 million was paid through the assumption of a \$7.9 million, 10.6% first mortgage and cash of \$.4 million. The Company is in negotiations with the current first mortgage lender to refinance the mortgage. The Innsbrook Office Center is located in Henrico County, adjacent to Interstate 64 and Interstate 295. The Innsbrook Office Center encompasses approximately 800 acres, with 2.3 million rentable square feet of developed office space, which is approximately 98.3% leased.

On July 20, 1995, the Company entered into a contract to acquire three suburban office properties and a service center property (the "Ross-Kreckman Portfolio") also located in the Innsbrook Office Center. The properties encompass 110,644 square feet and are 96% leased. The aggregate purchase price of \$9.0 million will be paid through the issuance of Units valued at approximately \$1.0 million, the assumption of approximately \$6.7 million of indebtedness and the payment of approximately \$1.3 million in cash, subject to adjustment. The number of Units to be issued will be based upon the average closing price of the Company's Common Stock for the 20 days prior to closing. The closing is expected to occur by August 31, 1995.

In connection with the acquisition of the Ross-Kreckman Portfolio, the Company will establish a Richmond office containing a separate operating division, which will be managed by Paul Kreckman and Stephen Ross, currently the principals of Ross-Kreckman Management Corporation, a Richmond-based developer and operator of office properties ("RMC"). In connection with the establishment of the Richmond office, it is expected that all of the current six employees of RMC will become employees of the Company. As part of the acquisition of the Ross-Kreckman Portfolio, the Company will also acquire certain property management contracts and personal property from RMC for \$100,000 in cash.

On July 20, 1995, the Company entered into a contract to acquire a 70,423 square foot suburban office property and 53,309 square foot service center property (collectively the "DEQ Property"), also located in the Innsbrook Office Center (the "DEQ Transaction"). The properties encompass 123,732 square feet and are 92% leased. The aggregate purchase price of \$9.3 million will paid through the issuance of Units valued at \$1.0 million and the assumption of

approximately \$8.3 million of indebtedness. The number of Units to be issued will be based upon the average closing price of the Company's Common Stock for the 20 days prior to closing. In connection with the DEQ Transaction, the Company has entered into a contract with the original developer of the Innsbrook Office Center to acquire 62 acres of development land in the park at a fixed price of \$9.9 million (the "DEQ Land"). The acquisition is conditioned upon the closing of the DEQ Transaction. The Company will acquire 10 acres of this land at the closing of the transaction for an aggregate purchase price of \$1.5 million to be paid through the issuance of Units valued at \$.6 million and approximately \$.9 million in cash. The Company will acquire the remaining 52 acres over a 5-year period commencing with the closing date. The partnership that owns the two DEQ buildings is currently in a Chapter 11 Bankruptcy proceeding. Accordingly, the sale of the two DEQ buildings is subject to the approval of the Bankruptcy Court. The closing of both transactions is expected to occur in October 1995.

ITEM 7(B). PRO FORMA FINANCIAL INFORMATION.

The pro forma financial information called for by paragraph (b) of Item 7 is hereby amended and restated in its entirety:

### HIGHWOODS PROPERTIES, INC. PRO FORMA CONDENSED COMBINING BALANCE SHEET (UNAUDITED) AS OF JUNE 30, 1995

(IN THOUSANDS)

The following unaudited pro forma condensed combining balance sheet is presented as if the following transactions had been consummated on June 30, 1995: (a) the acquisition of the Bissell Portfolio, the Hock Portfolio, the Initial Innsbrook Portfolio, the Ross-Kreckman Portfolio and the DEQ Transaction (collectively, the "Acquired Properties") and (b) the sale of 4,200,000 shares of the Company's Common Stock at an assumed price of \$24.50 per share (the "Offering") and the application of a portion of the proceeds thereof to reduce borrowings under the Company's existing \$80.0 million credit facility (the "Credit Facility"). This unaudited pro forma condensed combining balance sheet should be read in conjunction with the pro forma condensed combining statement of operations of the Company and its historical audited financial statements for the year ended December 31, 1994 and its unaudited financial statements for the quarter and six months ended June 30, 1995. The pro forma condensed combining balance sheet is unaudited and is not necessarily indicative of what the actual financial position would have been had the aforementioned transactions actually occurred on June 30, 1995 nor does it purport to represent the future financial position of the Company.

PRODERTIES, INC.   ACQUIRED   OTHER CO		PRO FORMA ADJUSTMENTS HIGHWOODS ALL			
ASSETS		PROPERTIES, INC.	ACQUIRED	OFFERING &	
Rental property, net		HISTORICAL(A)	PROPERTIES(B)	OTHER(C)	
Cash, restricted cash and cash equivalents         5,645          47,536           Accounts and notes receivables         6,665             Deferred financing costs, net.         8,347             Other assets.         3,794         88.300         \$47,536           LIABILITIES AND STOCKHOLDERS' EQUITY         \$461,067         \$88.300         \$47,536           Mortgages and notes payable.         \$146,505         \$79,000         \$(49,510)           Accounts payable, accrued expenses and other         5,841             Total liabilities.         152,346         79,000         (49,510)           Minority Interest.         64,189         9,300            Stockholder's equity:          9,000            Common stock.         146          42           Additional paid in capital         245,022          97,004           Retained deficit         636              Total stockholder's equity         524,916         88,300         \$47,536           Retained property, net.         5524,916 <td></td> <td></td> <td></td> <td></td>					
Accounts and notes receivables.   6,665         Deferred financing costs, net.   8,347       Other assets.   3,794		· ·			
Deferred financing costs, net.		·		47,536	
Other assets.         3,794		·			
S 461,067   \$88,300   \$47,536	g ,	•		==	
LIBILITIES AND STOCKHOLDERS' EQUITY   State	Other assets				
Mortgages and notes payable.         \$ 146,505         \$79,000         \$(49,510)           Accounts payable, accrued expenses and other         5,841             Total liabilities.         152,346         79,000         (49,510)           Minority Interest.         64,189         9,300            Stockholders' equity:         146          42           Common stock.         146          97,004           Retained deficit.         (636)             Total stockholder's equity.         244,532          97,046           Retained deficit.         FROPERTIES, INC.         888,300         \$47,536           HIGHWOODS         PROPERTIES, INC.         888,300         \$47,536           PROPERTIES, INC.         PROPERTIES, INC.         888,300         \$47,536           ASSETS         Rental property, net.         \$524,916         \$88,300         \$47,536           Rental property, net.         \$524,916         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532         \$4,532	TARTITUDE AND CHOCKNOLDERG FOULTH	\$ 461,067	\$88,300	\$ 47,536	
Accounts payable, accrued expenses and other   5,841	~	å 146 F0F	<b>470</b> 000	d / 40 E10)	
Total liabilities		· ·		\$(49,510)	
Minority Interest		•		(40 [10)	
Stockholders' equity:   Common stock		•	·	(49,510)	
Additional paid in capital. 245,022 97,004 Retained deficit. (636)	2	64,189	9,300		
Retained deficit. (636)		= = =			
Total stockholder's equity. 244,532 - 97,046 \$ 461,067 \$88,300 \$ 47,536 HIGHWOODS PROPERTIES, INC. PRO FORMA  ASSETS Rental property, net. \$524,916 Cash, restricted cash and cash equivalents 53,181 Accounts and notes receivables. 6,665 Deferred financing costs, net 8,347 Other assets. 3,794 Cher assets. 3,794 LIABILITIES AND STOCKHOLDERS' EQUITY Mortgages and notes payable. \$175,995 Accounts payable, accrued expenses and other 5,841 Total liabilities. 181,836 Minority Interest. 73,489 Stockholders' equity: Common stock. 188 Additional paid in capital 342,026 Retained deficit. (636) Total stockholder's equity. 341,578		245,022		97,004	
\$ 461,067 \$88,300 \$ 47,536 HIGHMOODS PROPERTIES, INC. PRO FORMA  ASSETS Rental property, net. \$524,916 Cash, restricted cash and cash equivalents 53,181 Accounts and notes receivables 6,665 Deferred financing costs, net. 8,347 Other assets 3,794 Sp96,903 LIABILITIES AND STOCKHOLDERS' EQUITY Mortgages and notes payable accrued expenses and other 5,841 Total liabilities 181,836 Minority Interest. 73,489 Stockholders' equity:  Common stock 188 Additional paid in capital 342,026 Retained deficit. (636) Total stockholder's equity. 341,578		' '			
HIGHWOODS   PROPERTIES, INC.   PRO	Total stockholder's equity	•		. ,	
PROPERTIES, INC. PRO PRO PROMA  ASSETS  Rental property, net			\$88,300	\$ 47,536	
ASSETS Rental property, net					
ASSETS Rental property, net		·			
ASSETS Rental property, net					
Rental property, net. \$524,916 Cash, restricted cash and cash equivalents 53,181 Accounts and notes receivables 6,665 Deferred financing costs, net 8,347 Other assets 3,794 Stockholders' equity: Common stock 18,841 Total stockholder's equity 18,86 Additional paid in capital 342,026 Retained deficit 6,665 Retained deficit 73,181 Recounts \$53,181 Recounts 8,347 Recounts 9,347 Recounts payable 8,347 Recounts payable 9,379 Recounts paya	3.00000	FORMA			
Cash, restricted cash and cash equivalents.  Accounts and notes receivables.  Deferred financing costs, net.  Other assets.  LIABILITIES AND STOCKHOLDERS' EQUITY  Mortgages and notes payable.  Accounts payable, accrued expenses and other.  Total liabilities.  Minority Interest.  Stockholders' equity:  Common stock.  Additional paid in capital.  Additional paid in capital.  Total stockholder's equity.  Total stockholder's equity.  341,578		¢524_016			
Accounts and notes receivables 6,665  Deferred financing costs, net 8,347  Other assets 3,794  \$596,903  LIABILITIES AND STOCKHOLDERS' EQUITY  Mortgages and notes payable \$175,995  Accounts payable, accrued expenses and other 5,841  Total liabilities 181,836  Minority Interest 73,489  Stockholders' equity:  Common stock 188  Additional paid in capital 342,026  Retained deficit (636)  Total stockholder's equity. 341,578		' '			
Deferred financing costs, net. 8,347 Other assets. 3,794 \$596,903  LIABILITIES AND STOCKHOLDERS' EQUITY  Mortgages and notes payable. \$175,995 Accounts payable, accrued expenses and other 5,841 Total liabilities. 181,836 Minority Interest. 73,489  Stockholders' equity: Common stock. 188 Additional paid in capital 342,026 Retained deficit. (636) Total stockholder's equity. 341,578					
Other assets		'			
LIABILITIES AND STOCKHOLDERS' EQUITY  Mortgages and notes payable	- · · · · · · · · · · · · · · · · · · ·				
LIABILITIES AND STOCKHOLDERS' EQUITY  Mortgages and notes payable	Other assets	•			
Mortgages and notes payable. \$175,995 Accounts payable, accrued expenses and other 5,841 Total liabilities. 181,836 Minority Interest. 73,489 Stockholders' equity: Common stock. 188 Additional paid in capital 342,026 Retained deficit. (636) Total stockholder's equity. 341,578	I I A D I I T T T T T T T T T T T T T T T T T	\$390,903			
Accounts payable, accrued expenses and other 5,841 Total liabilities 181,836 Minority Interest 73,489 Stockholders' equity: Common stock 188 Additional paid in capital 342,026 Retained deficit (636) Total stockholder's equity 341,578	~	¢175 995			
Total liabilities					
Minority Interest					
Stockholders' equity:  Common stock		•			
Common stock		,			
Additional paid in capital       342,026         Retained deficit       (636)         Total stockholder's equity       341,578		188			
Retained deficit					
Total stockholder's equity	<u> </u>	'			
4506,000		, ,			
\$596,903		\$596,903			

See accompanying notes to pro forma condensed combining financial statements.

# HIGHWOODS PROPERTIES, INC. PRO FORMA CONDENSED COMBINING STATEMENT OF OPERATIONS (UNAUDITED) FOR THE SIX MONTHS ENDED JUNE 30, 1995

(IN THOUSANDS, EXCEPT PER SHARE DATA)

The following unaudited pro forma condensed combining statements of operations are presented as if the following transactions had been consummated on January 1, 1995: (a) the acquisition of 57 properties, 76 acres of development land and the business operations of Forsyth Properties, Inc. and its affiliates (the "Forsyth Transaction"), (b) the acquisition of six properties (the "Research Commons Properties") and 60 acres of development land located in the Research Commons office park (the "Research Commons Acquisition"), (c) the sale of 5,640,000 shares of Common Stock of the Company at a price of \$20.75 per share issued in connection with the Forsyth Transaction (the "Second Offering"),

(d) the acquisition of the Acquired Properties, (e) this Offering and the application of a portion of the proceeds thereof to reduce borrowings under the Credit Facility and (f) the Company qualified as a REIT and, therefore, distributed all of its taxable income and incurred no income tax expense during the period. This unaudited pro forma condensed combining statement of operations should be read in conjunction with the pro forma condensed balance sheet of the Company and the historical financial statements and notes thereto of the Company (included in the Company's Form 10-K for the period ended December 31, 1994), the historical financial statements of the Acquired Properties (included in the Company's Form 8-K dated July 12, 1995) for the year ended December 31, 1994 and the six months ended June 30, 1995, and the unaudited financial statements of the Company as of June 30, 1995 and for the six months then ended (included in the Company's Form 10-Q for the period ended June 30, 1995) and the accompanying notes. The pro forma condensed combining statement of operations is unaudited and is not necessarily indicative of what the actual results would have been had the aforementioned transactions actually occurred on January 1, 1995, nor does it purport to represent the operations of the Company for future periods.

	HIGHWOODS PROPERTIES, INC.	FORSYTH AND RESEARCH COMMONS PREACQUISITION	TOTAL HIGHWOODS PROPERTIES, INC. COMBINED PRO FORMA FROM	ALL	
	JANUARY 1, 1995 TO JUNE 30, 1995 (D)	RESULTS AND SECOND OFFERING (E)	JANUARY 1, 1995 TO JUNE 30, 1995	ACQUIRED PROPERTIES (F)	OFFERING AND OTHER (G)
REVENUE:	, , , , , ,	- ,		,	
Rental property	\$ 29,971	\$ 4,362	\$ 34,333	\$6,584	\$
Other income	393	50	443	135	
	30,364	4,412	34,776	6,719	
OPERATING EXPENSES:					
Rental property  Leasing, development and construction  Depreciation and	7,251	923	8,174	1,509	108(1)
amortization Interest expense:	4,543	985	5,528	904(1)	
Contractual  Amortization of deferred financing	4,908	888	5,796	2,668(2)	(1,278)(2)
costs	830	46	876		
	5,738	934	6,672	2,668	(1,278)
General and					
administrative Income before minority	1,124	83	1,207		78(3)
interest	11,708	1,487	13,195	1,638	1,092
Minority interest Income before extraordinary	(2,070)	(384)	(2,454)		(174)(4)
item Net income per common share outstanding	\$ 9,638	\$ 1,103	\$ 10,741	\$1,638	\$ 918
	HIGHWOODS PROPERTIES, INC.				
	PRO FORMA				
REVENUE:					
Rental property	\$ 40,917				
Other income	578				
	41,495				
OPERATING EXPENSES:	0.701				
Rental property Leasing, development and construction	9,791				
Depreciation and amortization Interest expense:	6,432				
Contractual Amortization of deferred	7,186				

financing

costs.......

876

	8,062
General and	
administrative	1,285
Income before	
minority	
interest	15,925
Minority interest	(2,628)
Income before	
extraordinary	
item	\$ 13,297
Net income per	
common share	
outstanding	\$ .70
3	

See accompanying notes to pro forma condensed combining financial statements.

# HIGHWOODS PROPERTIES, INC. PRO FORMA CONDENSED COMBINING STATEMENT OF OPERATIONS (UNAUDITED) FOR THE YEAR ENDED DECEMBER 31, 1994

(IN THOUSANDS, EXCEPT PER SHARE DATA)

The following unaudited pro forma condensed combining statements of operations are presented as if the following transactions had been consummated on January 1, 1994: (a) the acquisition by the Company's predecessor (the "Highwoods Group") of 27 properties owned by unaffiliated third parties (the "Initial Acquisition Properties"), (b) the sale of 8,510,000 shares of the Company's Common Stock at \$21 per share (the "IPO") and related initial formation transactions (the "Formation Transactions"), (c) the Forsyth Transaction and the Research Commons Acquisition, (d) the Second Offering, (e) the acquisition of the Acquired Properties, (f) this Offering and the application of a portion of the proceeds thereof to reduce borrowings under the Credit Facility and (g) the Company qualified as a REIT and, therefore, distributed all of its taxable income and incurred no income tax expense during the period. This unaudited pro forma condensed combining statement of operations should be read in conjunction with the pro forma condensed balance sheet of the Company and the historical financial statements and notes thereto of the Company (included in the Company's Form 10-K for the period ended December 31, 1994), the historical financial statements of the Acquired Properties (included in the Company's Form 8-K dated July 12, 1995) for the year ended December 31, 1994 and the six months ended June 30, 1995 and the unaudited financial statements as of June 30, 1995 and for the six months then ended (included in the Company's Form 10-Q for the period ended June 30, 1995) and the accompanying notes.

The pro forma condensed combining statement of operations is unaudited and is not necessarily indicative of what the actual results would have been had the aforementioned transactions actually occurred on January 1, 1994, nor does it purport to represent the operations of the Company for future periods.

	JANUARY 1,	1994 TO					
	JUNE 13,			HWOODS	INITIAL PUBLIC	FORSYTH/	
	HIGHWOODS	INITIAL		IES, INC.	OFFERING AND	RESEARCH	CECOND
	GROUP HISTORICAL(H)	ACQUISITIO PROPERTIES (		14, 1994 TO 31, 1994(J)	FORMATION TRANSACTIONS(K)	COMMONS ACQUISITIONS(L)	SECOND OFFERING(M)
REVENUE:			_,	,(-,	(		011 = 11111 (117
Rental property Distribution from Service	\$ 4,953	\$ 9,752	\$1	9,011	\$ (90)(1)	\$29,163	\$
Companies				100	100(2)		206(1)
Other Income	1,695		_	331	(1,570)(3)	4,470	(3,898)(1)
OPERATING EXPENSES:	6,648	9,752	1	9,442	(1,560)	33,633	(3,692)
Rental property	2,247	3,196		5,110	(876)(4)	7,517	(432)(2)
Leasing, development and construction	349						
Depreciation and					(349)(5)	3,118	(3,118)(1)
amortization Interest expense:	834	1,794		2,607	(597)(6)	7,872	421(3)
Contractual	2,410	2,516		2,482	(3,113)(7)	13,271	(6,914)(4)
deferred financing							
costs	64 2,474	2,516		738 3,220	507(8) (2,606)	289 13,560	53(5) (6,861)
General and	2/1/1	2,510		3,220	(27000)	25,500	(0,001)
administrative Income before minority	280			810	44(9)	2,179	(1,666)(6)
interest	464	2,246		7,695	2,824	(613)	7,964
Minority interest				(808)	(581)(10)		(2,583)(7)
Income (loss) before	à 464	å 2 24 <i>6</i>	<b>A</b>	C 007	d 0 042	å /C12\	á F 201
extraordinary item  Net income per common  share outstanding	\$ 464	\$ 2,246	Ş	6,887	\$ 2,243	\$ (613)	\$ 5,381
share outstanding	TOTAL HIGHW	IOODS					
	PROPERTIES, INC.		PRO FORMA A	PRO FORMA ADJUSTMENTS			
	COMBINED PRO		ALL	OFFERING	HIGHWOODS		
	FROM JANUARY 1, DECEMBER 31,		ACQUIRED PROPERTIES(N)	AND OTHER(O)	PROPERTIES, INC PRO FORMA	-	
REVENUE:	<						
Rental property	\$62,789	)	\$11,952	\$	\$ 74,741		
Distribution from Service							
Companies Other Income	406 1,028		 227	 (1)	406 1,255		
Other income	64,223		12,179	(I)	76,402		
OPERATING EXPENSES:	,		•		.,		
Rental property	16,762	2	3,231	216(1)	20,209		
Leasing, development and construction							
Depreciation and							
amortization Interest expense:	12,931	-	1,808(1)		14,739		
Contractual Amortization of	10,652	?	5,335(2)	(2,555)(2)	13,432		
deferred financing							
costs	1,651				1,651		
General and	12,303	5	5,335	(2,555)	15,083		
administrative Income before minority	1,647	,		155(3)	1,802		
interest	20,580	)	1,805	2,184	24,569		
Minority interest Income (loss) before	(3,972			(82)(4)			
extraordinary item Net income per common	\$16,608	}	\$ 1,805	\$ 2,102	\$ 20,515		

share outstanding.... \$ 1.09(p)

See accompanying notes to pro forma condensed combining financial statements.

#### HIGHWOODS PROPERTIES, INC.

#### NOTES TO PRO FORMA FINANCIAL STATEMENTS

(UNAUDITED)

(IN THOUSANDS, EXCEPT SHARES AND UNITS)

#### PRO FORMA CONDENSED COMBINING BALANCE SHEET

- (a.) Reflects the Company's historical balance sheet as of June 30, 1995.
- (b.) To reflect the acquisition of the real estate assets of the Acquired Properties for the approximate consideration as follows (in thousands):

				TOTAL
			NEW DEBT	ACQUISITION
PROPERTY	DEBT ASSUMED	EQUITY ISSUED	INCURRED	PRICE
Bissell Portfolio	\$ 6,700	\$ 2,100	\$29,800	\$38,600
Hock Portfolio	17,000	4,600		21,600
Initial Innsbrook Portfolio	7,900		400	8,300
Ross-Kreckman Portfolio	6,700	1,000	1,300	9,000
DEQ Property	8,300	1,000		9,300
DEQ Land		600	900	1,500
Total	\$ 46,600	\$ 9,300	\$32,400	\$88,300

(c.) Reflects the effects of this Offering including the expected net proceeds to be received from the issuance of 4,200,000 shares of Common Stock, \$.01 par value, at \$24.50 per share (\$97,046). The proceeds of \$97,046 are to be used to reduce the borrowings under the Credit Facility by \$49.510.

PRO FORMA CONDENSED COMBINING STATEMENT OF OPERATIONS -- FOR THE SIX MONTHS ENDED JUNE 30, 1995

- (d.) Reflects the actual historical unaudited operations of Highwoods Properties, Inc. for the period from January 1, 1995 to June 30, 1995.
- (e.) Reflects the Second Offering and historical operations of the Research Commons Properties and Forsyth, adjusted on a pro forma basis for interest and depreciation expense, for the period from January 1, 1995 through the dates of acquisition, February 10, 1995 and February 25, 1995 for the Research Commons Properties and Forsyth, respectively.
- (f.) Reflects the operations of the Bissell Portfolio, Hock Portfolio, Initial Innsbrook Portfolio, Ross-Kreckman Portfolio, DEQ Property, and DEO Land.
- (1.) Depreciation expense on buildings (40 years).
- (2.) Interest expense on mortgage debt, associated with the Acquired Properties of \$64,547 at a weighted average interest rate of 8.27%.
- (g.) Reflects the following adjustments based on this Offering and the acquisition of the Acquired Properties.
- (1.) The addition of certain rental property expenses as a result of acquiring the Bissell Portfolio and the Ross-Kreckman Portfolio.
- (2.) The reduction in interest expense associated with the repayment of debt of \$49,510 with the proceeds of the Offering and refinancing of certain mortgage debt with the proceeds of the Credit Facility.
- (3.) The addition of certain incremental general and administrative expenses as a result of acquiring the Bissell Portfolio and the Ross-Kreckman Portfolio.
- (4.) The 16.5% interest of the minority interest unit holders in the Operating Partnership.

#### PRO FORMA CONDENSED COMBINING STATEMENT OF OPERATIONS -- FOR THE YEAR ENDED

**DECEMBER 31, 1994** 

- (h.) Reflects the actual historical operations for the Highwoods Group for the period from January 1, 1994 to June 13, 1994.
- (i.) Reflects the actual historical operations for the Initial Acquisition Properties for the period from January 1, 1994 to June 13, 1994.
- (j.) Reflects the actual historical operations of Highwoods Properties, Inc. from June 14, 1994 to December 31, 1994.
- (k.) Reflects the following adjustments related to the IPO and the Formation Transactions:
- (1.) The elimination of inter-company rental income.
- (2.) Net cash flow available for distribution from Highwoods Leasing Company ("Highwoods Leasing") and Highwoods Realty Services, Inc. ("HR Services").
- (3.) The elimination of management and leasing fees and other income related to the Initial Acquisition Properties which will not be earned in future periods and elimination of the remaining fee income related to Highwoods Leasing and HR Services which are accounted for under the cost method of accounting.
- (4.) The estimated decrease in operating expenses resulting from the estimated expenses to operate all properties on a combined, self-managed basis as compared to separate entities historically. Major components of the decrease relate to the provision of management and leasing services by employees of the Company for which fees were paid historically.
- (5.) The elimination of costs incurred by Highwoods Leasing and HR Services in performing their services for the properties and third parties.
- (6.) An adjustment to depreciation expense to reflect the depreciable lives for buildings (40 years) and for equipment (7 years).
- (7.) The reduction in mortgage interest costs associated with the repayment of certain mortgage debt with the proceeds of the IPO.
- (8.) The amortization of the interest rate cap and other deferred financing costs.
- (9.) The estimated incremental general and administrative costs of doing business as a public company and elimination of costs incurred by Highwoods Leasing and HR Services in performing their services for third-parties. Highwoods Leasing and HR Services have subsequently been merged to form Highwoods Services, Inc.
- (10.) The 10.5% interest of the minority interest unit holders in the Operating Partnership.
- (l.) Reflects the actual historical rental revenue and certain expenses of the Research Commons Properties and the Forsyth properties, the actual historical operations of Forsyth and certain pro forma adjustments to reflect depreciation expense on building and tenant improvements and to reflect interest expense on the debt associated with the purchase of these properties.
- (m.) Reflects the following adjustments based on the Second Offering, the Research Commons Acquisition and the Forsyth Transaction:
- (1.) The elimination of the operations of the Forsyth service companies and accounting for the net cash flow distributable on the cost method of accounting.
- (2.) Reclassification of certain property level expenses of the Company to general and administrative expenses.
- (3.) To increase depreciation expense based on the cost basis allocated to the rental properties using a 40 year life for buildings, a 7 year life for equipment and the life of the lease for tenant improvements (\$454) and eliminate the operations of the Forsyth service companies (\$33).

- (4.) The reduction in interest expense associated with the repayment of debt with the proceeds of the Second Offering and the overallotment and the refinancing of certain mortgage debt with the proceeds of the Credit Facility.
- (5.) The amortization of the expected financing costs associated with expanding the Credit Facility.
- (6.) The elimination of certain incremental general and administrative expenses of the combined Company (\$75), the elimination of non recurring abandoned offering costs (\$1,483), the addition of certain property level expenses of the Company reclassified to general and administrative expenses \$432 and elimination of the operations of the Forsyth service companies (\$540).
- (7.) The 19.3% interest of the minority interest unit holders in the Operating Partnership.
- (n.) Reflects the audited combined operations of the Bissell Portfolio and the Hock Portfolio, and also includes the unaudited operations of the Initial Innsbrook Portfolio, the Ross-Kreckman Portfolio, the DEQ Property and the DEQ Land.
- (1.) Depreciation expense on buildings (40 years).
- (2.) Interest expense on mortgage debt associated with the Acquired Properties of \$64,547 at a weighted average interest rate of 8.27%.
- (o.) Reflects the following adjustments based on this Offering and the acquisition of the Acquired Properties:
- (1.) The addition of certain rental property expenses as a result of acquiring the Bissell Portfolio and the Ross-Kreckman Portfolio.
- (2.) The reduction in interest expense associated with the repayment of debt with the proceeds of this Offering and the refinancing of certain mortgage debt with the proceeds of the Credit Facility.
- (3.) The addition of certain incremental general and administrative expenses as a result of acquiring the Bissell Portfolio and the Ross-Kreckman Portfolio.
- (4.) The 16.5% interest of the minority interest unit holders in the Operating Partnership.
- (p.) Pro Forma net income per common share outstanding is based upon 18,826,190 shares of Common Stock expected to be outstanding after this Offering.

### Item 7 (c). EXHIBITS

23.1 Consent of Ernst & Young LLP

#### **SIGNATURES**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized, on June 3, 1996.

## HIGHWOODS PROPERTIES, INC.

(Registrant)

By: /s/ CARMAN J. LIUZZO
CARMAN J. LIUZZO
VICE PRESIDENT, CHIEF FINANCIAL
OFFICER AND TREASURER

Date: June 3, 1996

## **EXHIBIT INDEX**

23.1 Consent of Ernst & Young LLP

#### CONSENT OF INDEPENDENT ACCOUNTANTS

We consent to the incorporation by reference in the Registration Statements (Form S-3 Nos. 33-93572, 33-97712 and 333-3890) and related Prospectuses of Highwoods Properties, Inc. and to the incorporation therein of our report dated July 18, 1995 with respect to the audited combined Statement of Revenue and Certain Expenses of the Acquired Properties for the year ended December 31, 1994 included in its Current Report on Form 8-K/A dated September 7, 1996 as amended on June 3, 1996, filed with the Securities Exchange Commission.

#### **ERNST & YOUNG LLP**

Raleigh, North Carolina June 3, 1996

**End of Filing** 



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