# SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): September 28, 2005

# HIGHWOODS PROPERTIES, INC.

 $(Exact\ name\ of\ registrant\ specified\ in\ its\ charter)$ 

North Carolina (State of Formation)

0-21731 (Commission File Number) 56-1869557 (IRS Employer Identification No.)

3100 Smoketree Court Suite 600 Raleigh, North Carolina 27604 (Address of principal executive offices, zip code)

Registrant's telephone number, including area code: (919) 872-4924

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of following provisions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On September 28, 2005, Highwoods Properties, Inc., the general partner of Highwoods Realty Limited Partnership, issued a press release announcing its operating results for the three months ended June 30, 2005. This press release is attached hereto as Exhibit 99.1. In addition, we posted on our web site supplemental information regarding our operating results for the three months ended June 30, 2005, a copy of which is attached hereto as Exhibit 99.2.

#### Exhibit

	Description
99.1	Press Release, dated September 28, 2005
99.2	Supplemental operating information of Highwoods Properties, Inc. for the three months ended June 30, 2005.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

H IGHWOODS P ROPERTIES, I NC.

By: /s/ Terry L. Stevens

Terry L. Stevens Vice President, Chief Financial Officer and Treasurer

Dated: September 28, 2005



Ref: 05-27

#### FOR IMMEDIATE RELEASE

**Contact:** Tabitha Zane

Sr. Director, Investor Relations

919-431-1529

#### **Highwoods Properties Reports Second Quarter 2005 Operational Results**

#### **Provides Status Update on Financial Review and Audit**

# Will Host Conference Call Today, September 28 5:00 P.M. Eastern Time

Raleigh, NC – September 28, 2005 – Highwoods Properties, Inc. (NYSE: HIW), the largest owner and operator of suburban office properties in the Southeast, today reported operational results for the second quarter of 2005. The Company also announced a continuing delay in the filing of the 2004 Form 10-K, which will include previously disclosed restated financial statements for prior periods, and Form 10-Qs for the first two quarters of 2005.

The Company will host a conference call today, September 28, at 5:00 p.m. Eastern time, to discuss these matters. The dial in number for US/Canada callers is (888) 202-5268. International callers should dial (706) 643-7509. A live listen-only Web cast can be accessed through the Company's Web site at www.highwoods.com under the "Investor Relations" section.

Ed Fritsch, President and Chief Executive Officer of Highwoods Properties, stated, "We are pleased with the continued execution of our Strategic Management Plan and our second quarter leasing activity. Office occupancy is moving in the right direction, increasing 1.2% from the first quarter of 2005 and 4.3% year over year. In addition to improving occupancy, our focus remains on upgrading the quality of our portfolio through infill development and the disposition of non-core, older assets and strengthening our balance sheet through the reduction of high coupon debt and preferred stock."

Year to date, we have sold \$336 million of non-core properties, above the high end of our \$100 million to \$300 million range for the year, and we have commenced \$55 million of new development, including our build-to-suit lease for ThyssenKrupp's North American headquarters in Memphis which was announced at the end of August. We have also paid off \$250 million of debt and preferred stock; including \$120 million of high coupon secured debt and \$130 million of 8% preferred stock."

#### **Second Ouarter 2005 Highlights**

- Second generation leasing activity in Highwoods' portfolio totaled approximately 1.6 million square feet, including 1.2 million square feet of office space. For the first six months of the year, leasing activity totaled approximately 3.4 million square feet, 2.4 million of which was office space. Customer retention for the quarter was 71%.
- Occupancy in the Company's 31.9 million square foot in-service portfolio at June 30, 2005 was 84.1%, up 2.3% from June 30, 2004. Office occupancy since June 30, 2004 has increased 4.3% from 79.2% to 83.5%.

- Straight-line (GAAP) rental rates for signed office leases decreased 1.0% in the second quarter from straight line rental rates under the previous leases. Cash rents for office leases signed declined 8.4%, slightly better than the decline reported in the first quarter and in line with the Company's guidance.
- Office tenant improvements and leasing commissions as a percentage of term base rent were 11.8% compared to the five quarter average of 10.9%. On a dollar per square foot basis, tenant improvements and leasing commissions were \$9.95, at the low end of our 2005 expectations of \$10 to \$11 per square foot, and in line with prior quarters.
- 690,000 square feet of assets were sold, generating \$39.9 million of gross proceeds, including Buildings II and IV at Highwoods Preserve in Tampa, which were vacant at the time of sale. Excluding the Preserve, the average age and occupancy of the properties sold were 27 years and 91%, respectively.
- The Company's wholly owned development pipeline encompassed 1.1 million square feet, representing a total projected investment of \$142 million. At June 30, 2005, these eight projects were 74% pre-leased and were located in six of the Company's markets.

## Filing of 2004 Form 10-K and First and Second Quarter 10-Qs

The Company also announced that the review and audit of its 2004 and first and second quarter financial statements and associated restatements of prior period financial statements are ongoing.

Mr. Fritsch said, "While finalizing our work on our 2004 and first and second quarter financial statements in mid-July, we were evaluating the accounting for a second quarter takedown of development land pursuant to a staged transaction that was originally signed in 1999. The outcome of this evaluation led to a review of the Company's accounting methodologies related to prior period land cost allocations for this development as well as others."

The Company subsequently determined that adjustments to these historical land cost allocations were required. These adjustments, which are still subject to audit, in the aggregate would reduce gains from sales of land and buildings recorded from 1997 to 2004 by approximately \$5.0 million, of which approximately \$0.1 million was in 2002, \$2.9 million was in 2003 and \$(0.6) million was in 2004.

Because of these unexpected prior period accounting adjustments, which were determined after the Company's July 6, 2005 press release and conference call, the Company, in consultation with its auditors, determined that additional reviews should be undertaken related to certain other past transactions and accounting practices. These include the capitalization of interest, property taxes and other fixed costs related to development projects occurring prior to 2002, as well as the application of purchase accounting under APB 16 for our portfolio acquisitions and mergers completed from 1995 to 1998.

The Company expects that the primary impact of any such adjustments will be to the recorded value of certain real estate assets acquired or developed in the past. In turn, the primary current and future period impact of such adjustments will be corresponding changes to depreciation expense and to gains or losses to the extent real estate assets impacted by such adjustments have been or will in the future be sold.

Mr. Fritsch concluded, "It is important to bear in mind that the accounting methodologies under review relate to transactions that occurred a number of years ago. Any adjustments that may be required are not expected to have a material impact to FFO going forward or have any impact on the Company's cash position."

### **SEC Update**

The Company noted that there has been no change in the status of the formal investigation by the Securities and Exchange Commission ("SEC"). Management continues to cooperate fully and remains confident and comfortable with the information being provided to the SEC.

# 2005 Funds from Operations Outlook

Based on its review of year-to-date operational results, the Company confirmed the FFO guidance it published on July 6 for full-year 2005 of \$2.27 to \$2.33 per share. This estimate continues to reflect management's view of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, operating expenses and asset dispositions and acquisitions. It does include \$0.02 of FFO from US Airways for the remainder of the year (August through December) offset by approximately \$0.02 of higher utility costs for the year. This estimate excludes any asset gains or impairments associated with actual or potential depreciable property dispositions, as well as any one-time, non-recurring charges or credits that may occur during the year. Specifically, the estimate does not reflect the \$4.2 million reduction in FFO and net income available for common shareholders that the Company will record pursuant to EITF Topic D-42. This reduction, which will be taken in the third quarter, is related to the redemption of \$130 million of preferred stock on August 22, 2005. This outlook also assumes that any further adjustments to its historical financial statements as a result of the aforementioned review and audit will not have a material impact on the Company's expected 2005 financial results.

#### **Non-GAAP Information**

We believe that FFO and FFO per share are beneficial to management and investors as important indicators of the performance of an equity REIT. FFO and FFO per share can facilitate comparisons of operating performance between periods and between other REITs because they exclude factors, such as depreciation, amortization and gains and losses from sales of real estate assets, which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates. FFO and FFO per share as disclosed by other REITs may not be comparable to our calculations of FFO and FFO per share. CAD is another useful financial performance measure of an equity REIT. CAD provides an additional basis to evaluate the ability of a REIT to incur and service debt, fund acquisitions and other capital expenditures and pay distributions. CAD does not measure whether cash flow is sufficient to fund all cash needs. FFO, FFO per share and CAD are non-GAAP financial measures and do not represent net income or cash flows from operating, investing or financing activities as defined by GAAP. They should not be considered as alternatives to net income as indicators of our operating performance or to cash flows as measures of liquidity. Furthermore, FFO per share does not depict the amount that accrues directly to the stockholders' benefit.

FFO is defined by NAREIT as net income or loss, excluding gains or losses from sales of depreciated property, plus operating property depreciation and amortization and adjustments for minority interest and unconsolidated companies on the same basis. As clarified by NAREIT in October 2003, impairment losses on depreciable real estate assets are included in FFO. Our calculation of FFO is consistent with FFO as defined by NAREIT.

# **Supplemental Information**

A copy of the Company's second quarter 2005 Supplemental Information that includes leasing and operational statistics is available in the "Investor Relations/Quarterly Earnings" section of the Company's Web site at www.highwoods.com. You may also obtain a copy of all Supplemental Information published by the Company by contacting Highwoods Investor Relations at 919-431-1529/800-256-2963 or by e-mail to HIW-IR@highwoods.com. If you would like to receive future Supplemental Information packages by e-mail, please contact the Investor Relations department as noted above or by written request to: Investor Relations Department, Highwoods Properties, Inc., 3100 Smoketree Court, Suite 600, Raleigh, NC 27604.

#### **Conference Call**

Today, September 28, 2005 at 5:00 p.m. Eastern time, Highwoods will host a teleconference call to discuss the matters outlined in this press release. For US/Canada callers, dial (888) 202-5268 and international callers dial (706) 643-7509. A live listen-only Web cast can be accessed through the Company's Web site at www.highwoods.com under the "Investor Relations" section.

Telephone and Web cast replays will be available two hours after the completion of the call. The telephone replay will be available beginning at 8:00 p.m. Eastern time through 5:00 p.m. October 8. Dial-in numbers for the replay are (800) 642-1687 US/Canada, (706) 645-9291 international. The conference ID is 9997037.

#### **About the Company**

Highwoods Properties, Inc., a member of the S&P MidCap 400 Index, is a fully integrated, self-administered real estate investment trust ("REIT") that provides leasing, management, development, construction and other customer-related services for its properties and for third parties. As of June 30, 2005, the Company owned or had an interest in 490 in-service office, industrial and retail properties encompassing approximately 38.8 million square feet. Highwoods also owns 1,011 acres of development land. Highwoods is based in Raleigh, North Carolina, and its properties and development land are located in Florida, Georgia, Iowa, Kansas, Maryland, Missouri, North Carolina, South Carolina, Tennessee and Virginia. For more information about Highwoods Properties, please visit our Web site at www.highwoods.com.

Certain matters discussed in this press release, such as the effect of tenant bankruptcies on our operations, anticipated continuing compliance with debt agreements, expected leasing and financing activities and financial and operating performance and the cost and timing of expected development projects and asset dispositions, are forward-looking statements within the meaning of the federal securities laws. These statements are distinguished by use of the words "will", "expect", "intends" and words of similar meaning. Although Highwoods believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved.

Factors that could cause actual results to differ materially from Highwoods' current expectations include, among others, the following: the financial condition of our customers could deteriorate; the final completion of audited financial statements and SOX 404 testing could necessitate additional unexpected adjustments and/or result in unexpected costs; unwaived defaults, if any, under our debt instruments could result in an acceleration of some of our outstanding debt; speculative development by others could result in excessive supply of office properties relative to customer demand; we may not be able to lease or re-lease space quickly or on as favorable terms as old leases; unexpected difficulties in obtaining additional capital to satisfy our future cash needs or unexpected increases in interest rates would increase our debt service costs; and others detailed in the Company's amended 2003 Annual Report on Form 10-K and subsequent SEC reports.



Supplemental Information June 30, 2005

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The information within refers to all Highwoods Properties' wholly-owned entities, except pages 24 to 26 unless noted otherwise.

Certain matters discussed in this supplemental, including estimates of net operating income, pre-leasing commitments and the cost, timing and stabilization of announced development projects, are forward-looking statements within the meaning of the federal securities laws. Although Highwoods believes that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, it can give no assurance that its expectations will be achieved. Factors that could cause actual results to differ materially from Highwoods' current expectations include general economic conditions, local real estate conditions, the timely development and lease-up of properties, and the other risks detailed from time to time in the Company's SEC reports.

Highwoods Properties, Inc. 6/30/05

#### **Corporate Information**

### **Board of Directors**

Thomas W. Adler

Gene H. Anderson

Kay N. Callison

Edward J. Fritsch

Ronald P. Gibson

William E. Graham Jr.

Lawrence S. Kaplan

L. Glenn Orr Jr.

O. Temple Sloan Jr., Chairman

Willard H. Smith Jr.

John L. Turner

F. William Vandiver, Jr.

#### **Senior Management Team**

#### Edward J. Fritsch

President, Chief Executive Officer and Director

#### Michael E. Harris

Executive Vice President and Chief Operating Officer

#### Terry L. Stevens

Vice President, Chief Financial Officer and Treasurer

#### Gene H. Anderson

Senior Vice President and Director

#### Michael F. Beale

Senior Vice President

#### Robert G. Cutlip

Senior Vice President

# W. Brian Reames

Senior Vice President

### Thomas S. Hill

Corporate Vice President, Leasing

#### Carman J. Liuzzo

Vice President, Investments

#### Kevin E. Penn

Chief Information Officer and Vice President, Strategy

#### Mack D. Pridgen III

Vice President, General Counsel and Secretary

# Research Coverage

#### **Deutsche Banc Securities**

Lou Taylor - 212-469-4912

# **Green Street Advisors**

Jim Sullivan - 949-640-8780

# **KeyBanc Capital Markets**

Richard Moore - 216-443-2815

# Legg Mason

David Fick - 410-454-5018

# **Morgan Stanley Dean Witter**

Gregory Whyte - 212-761-6331

# **Prudential Equity Group**

Jim Sullivan - 212-778-2515

# **Smith Barney Citigroup**

Jonathan Litt - 212-816-0231

# Wachovia Securities

Chris Haley - 443-263-6773

Highwoods Properties, Inc. i 6/30/05

#### **Corporate Information**

#### **Divisional Offices**

#### Atlanta/Piedmont Triad

Gene H. Anderson - Regional Manager

Atlanta, GA

Gene H. Anderson, Senior Vice President

Piedmont Triad, NC

Mark W. Shumaker, Vice President

### Orlando/Tampa

Michael F. Beale - Regional Manager

Orlando, FL

Michael F. Beale, Senior Vice President

Tampa, FL

Stephen A. Meyers, Vice President

### Raleigh/Richmond

Robert G. Cutlip - Regional Manager

Raleigh, NC

Robert G. Cutlip, Senior Vice President

Richmond, VA

Paul W. Kreckman, Vice President

# Memphis/Nashville/Columbia/Greenville

W. Brian Reames - Regional Manager

Nashville, TN

W. Brian Reames, Senior Vice President

Columbia, SC and Greenville, SC

W. Brian Reames, Senior Vice President

Memphis, TN

Steven Guinn, Vice President

# **Kansas City**

Kansas City, MO

Barrett Brady, Senior Vice President

#### **Corporate Headquarters**

Highwoods Properties, Inc. 3100 Smoketree Court, Suite 600 Raleigh, NC 27604 919-872-4924

#### Stock Exchange

**NYSE** Trading Symbol: HIW

### **Investor Relations Contact**

Tabitha Zane

Sr. Director, Investor Relations

Phone: 919-431-1529

Fax: 919-876-6929

E-mail: tabitha.zane@highwoods.com

# **Information Request**

To request a standard Investor Relations package, Annual Report or to be added to our e-mail or fax list, please contact the Investor Relations Coordinator at:

Phone: 919-431-1521

Email: HIW-IR@highwoods.com

### **The Company**

Highwoods Properties, Inc., a member of the S&P MidCap 400 Index, is a fully integrated, self-administered real estate investment trust ("REIT") that provides leasing, management, development, construction and other customer-related services for its properties and for third parties. As of June 30, 2005, the Company owned or had an interest in 490 in-service office, industrial and retail properties encompassing approximately 38.8 million square feet. Highwoods also owns 1,011 acres of development land. Highwoods is based in Raleigh, North Carolina, and its properties and development land are located in Florida, Georgia, Iowa, Kansas, Maryland, Missouri, North Carolina, South Carolina, Tennessee and Virginia. For more information about Highwoods Properties, please visit our Web site at www.highwoods.com.



Highwoods Properties, Inc. ii 3/31/05

# Capitalization

Dollars, shares, and units in thousands

	06/30/05	03/31/05	12/31/04	09/30/04	06/30/04
Long-Term Debt (see page 2 & 3): Eastshore Debt 1/	\$1,558,999 19,800	\$1,582,010 —	\$1,572,169 —	\$1,600,627 —	\$1,603,485 —
Total debt per the balance sheet	1,578,799	1,582,010	1,572,169	1,600,627	1,603,485
Finance Obligations:	\$ 43,168	\$ 63,096	\$ 65,309	\$ 64,754	\$ 65,091
Preferred Stock (at redemtion value): Series A 8 <sup>5</sup> /8 % Perpetual Preferred Stock Series B 8% Perpetual Preferred Stock Series D 8% Perpetual Preferred Stock Total preferred stock	\$ 104,945 172,500 2/ 100,000 2/ \$ 377,445	\$ 104,945 172,500 100,000 \$ 377,445	\$ 104,945 172,500 100,000 \$ 377,445	\$ 104,945 172,500 100,000 \$ 377,445	\$ 104,945 172,500 100,000 \$ 377,445
Shares and Units Outstanding: Common stock outstanding Minority interest partnership units	54,037 5,668	54,053 5,828	53,813 6,102	53,713 6,128	53,716 6,146
Total shares and units outstanding	59,705	59,881	59,915	59,841	59,862
Stock price at period end Market value of common equity	\$ 29.76 \$1,776,821	\$ 26.82 \$1,606,008	\$ 27.70 \$1,659,646	\$ 24.61 \$1,472,687	\$ 23.50 \$1,406,757
Total market capitalization with debt and obligations 3/	\$3,756,433	\$3,628,559	\$3,674,569	\$3,515,513	\$3,452,778

<sup>1/</sup> This debt is the 100% obligation of an entity that Highwoods has no ownership interest in but is consolidated according to GAAP. These properties will no longer be consolidated as of 9/30/05.

Highwoods Properties, Inc.

<sup>2/</sup> Redeemed all Series D and \$30 million of Series B perpetual preferred stock on 8/22/05

# **Long-Term Debt Summary**

Dollars in thousands

	06/30/05	03/31/05	12/31/04	09/30/04	06/30/04
<b>Balances Outstanding:</b>					
Secured: Conventional fixed rate 1/ Variable rate debt 2/	\$ 709,595 84,404	\$ 754,226 67,784	\$ 755,596 66,573	\$ 768,324 50,803	\$ 771,540 54,945
Secured total	\$ 793,999	\$ 822,010	\$ 822,169	\$ 819,127	\$ 826,485
Unsecured: Fixed rate bonds and notes Variable rate debt Credit facility	\$ 460,000 120,000 185,000	\$ 460,000 120,000 180,000	\$ 460,000 120,000 170,000	\$ 460,000 120,000 201,500	\$ 460,000 120,000 197,000
Unsecured total	\$ 765,000	\$ 760,000	\$ 750,000	\$ 781,500	\$ 777,000
Total	\$1,558,999	\$1,582,010	\$1,572,169	\$1,600,627	\$1,603,485
Average Interest Rates:					
Secured: Conventional fixed rate Variable rate debt Secured total	7.1% 4.9% ————————————————————————————————————	7.1% 4.7%	7.2% 4.2%	7.2% 3.7%	7.2% 3.1% 6.9%
Unsecured: Fixed rate bonds Variable rate debt Credit facility	7.4% 4.7% 4.3%	7.4% 3.5% 3.4%	7.4% 3.5% 3.4%	7.4% 3.0% 2.2%	7.4% 2.9% 2.3%
Unsecured total	6.2%	6.0%	5.9%	5.4%	5.4%
Average	6.5%	6.5%	6.4%	6.2%	6.2%
Capitalized Interest:	\$ 925	\$ 423	\$ 478	\$ 406	\$ 324

# **Maturity Schedule:**

Future Maturities of Debt

	1 that mu	I want mainties of Debi			
	Secured Debt 3/	Unsecured Debt	Total Debt 3/	Average Interest Rate	
Year					
2005 4/	\$ 26,016	\$ 120,000	\$ 146,016	5.3%	
2006 5/	50,277	295,000	345,277	5.3%	
2007	109,617	_	109,617	7.0%	
2008	_	100,000	100,000	7.1%	
2009	169,470	50,000	219,470	7.9%	
2010	136,610	<u></u>	136,610	7.8%	
2011		_		_	
2012	22,800	_	22,800	6.1%	
2013	273,883	_	273,883	5.9%	
2014	, 	_	<i></i>	_	
Thereafter	5,326	200,000	205,326	7.5%	
Total maturities	\$ 793,999	\$ 765,000	\$1,558,999	6.5%	

Weighted average maturity = 4.8 years

<sup>1/</sup> Includes the \$22.8 million loan related to a consolidated 20% owned joint venture property (Harborview).

<sup>2/</sup> Includes the construction loan related to a consolidated 50% owned joint venture property (Vinings).

- 3/
- Excludes annual principal amortization
  The \$26,016 loan was paid off on July 15, 2005.
  The \$295.0 million of unsecured debt maturities includes \$185.0 million related to the credit facility which matures in 2006.

Page 2 Highwoods Properties, Inc. 6/30/05

Leuider					Undepreciated
Monumental Life Ins. Co.         7,8% No09 (60% Mar-13)         161,878 (7,87)         2 41,796 (27,29)           Northwestern Mutual         7,8% No10         136,610         279,290           Massachusetts Mutual Life Ins. Co. 1/         5,7% Dec-13         126,487         187,412           Northwestern Mutual         8,2% Feb-07         64,321         140,873           GECC 2/         5,1% Jan-06         46,985         83,465           PNC/Am South/Southrust 3/         6,0% Cet-07         32,474         39,143           Pincipal Life Ins. Co. 4/         8,2% Aug-05         26,016         72,699           Metropolitan Life Ins. Co. 5/         6,1% Oct-12         22,800         39,106           PFL Life Ins. Co. 6.         8,1% Jun-07         5,533         22,917           Massachusetts Mutual Life Ins. Co. 1/         6,5% Dec-13         5,500         —           Ohio National         8,0% Nov-17         5,326         10,967           Luther an Brotherhood         6,8% Apr-09         3,971         7,651           PFL Life Ins. Co. 6/7/         5,0% Jun-07         3,611         —           Assor Retirement Trust Fund &         8,0% Jun-13         1,13         6,84           Sceurity Life of Denver         8,0% Jun-13         1,34	Lender	Rate		Balance	
Monumental Life Ins. Co.         7,8% No09 (60% Mar-13)         161,878 (7,87)         2 41,796 (27,29)           Northwestern Mutual         7,8% No10         136,610         279,290           Massachusetts Mutual Life Ins. Co. 1/         5,7% Dec-13         126,487         187,412           Northwestern Mutual         8,2% Feb-07         64,321         140,873           GECC 2/         5,1% Jan-06         46,985         83,465           PNC/Am South/Southrust 3/         6,0% Cet-07         32,474         39,143           Pincipal Life Ins. Co. 4/         8,2% Aug-05         26,016         72,699           Metropolitan Life Ins. Co. 5/         6,1% Oct-12         22,800         39,106           PFL Life Ins. Co. 6.         8,1% Jun-07         5,533         22,917           Massachusetts Mutual Life Ins. Co. 1/         6,5% Dec-13         5,500         —           Ohio National         8,0% Nov-17         5,326         10,967           Luther an Brotherhood         6,8% Apr-09         3,971         7,651           PFL Life Ins. Co. 6/7/         5,0% Jun-07         3,611         —           Assor Retirement Trust Fund &         8,0% Jun-13         1,13         6,84           Sceurity Life of Denver         8,0% Jun-13         1,34	Secured Loons	<del></del>			
Northwestern Mutual   Co.00		7.8%	Nov-09	\$ 161 587	\$ 241.796
Northwestern Mutual         7.8%         Nov-10         13.6,610         279,290           Massachusetts Mutual Life Ins. Co. 1/         5.7%         Dec-13         126,487         187,412           Northwestern Mutual         8.2%         Feb-07         64,321         140,873           GECC 2'         5.1%         Jan-06         64,321         140,873           PNC/Am South/Southtrust 3/         4.6%         Oct-07         32,474         39,143           Principal Life Ins. Co. 4/         8.2%         Aug-05         26,016         72,609           Metropolitan Life Ins. Co. 5/         8.1%         Jun-07         5,533         22,917           Massachusetts Mutual Life Ins. Co. 1/         6.5%         Dec-13         5,500         —           Ohio National         6.8%         Apr-09         3,971         7,651           PFL Life Ins. Co. 6/ 7/         5.6%         Jun-07         3,611         —           Assoc Retirement Trust Fund 8/         8.0%         Jun-07         3,611         —           Assoc Retirement Trust Fund 8/         8.0%         Jun-13         1,013         3,664           USG Annuity         7.9%         Feb-06         2,134         3,817           Security Life of Denver					
Massachusetts Mutual Life Ins. Co. 1/				,	
Northwestern Mutual         8.2%         Feb-07         64.321         140,873           GECC 2/         5.1%         Jan-06         46,985         83,465           PNC/Am South/Southtrust 3/         4.6%         Oct-07         32,474         39,143           Principal Life Ins. Co. 4/         8.2%         Aug-05         26,016         72,609           Metropolitan Life Ins. Co. 5/         8.1%         Jun-07         5,533         22,917           Massachusetts Mutual Life Ins. Co. 1/         6.5%         Dec-13         5,530         —           Ohio National         8.0%         Nov-17         5,326         10,967           Lutheran Brotherhood         6.8%         Apr-09         3,971         7,651           Lutheran Brotherhood         8.0%         Jan-07         2,345         6,846           USG Annuity         7,7%         Feb-06         2,134         3,817           Security Life of Denver         8.8%         Aug-09 </td <td></td> <td></td> <td></td> <td></td> <td></td>					
FECC 2'					
PNC/Am South/Southrust 3/   4,6%   Oct-07   32,474   39,143   Principal Life Ins. Co. 4/   8.2%   Aug-05   26,016   72,609   Aug-05   Aug-05   26,016   72,609   Aug-05   Aug-05   Aug-05   Aug-05   Aug-05   Aug-05   Aug-05   Aug-06   Aug-06   Aug-06   Aug-07   Au					
Principal Life Ins. Co. 4/					
Metropolitan Life Ins. Co. 5/   6.1%   Co. 12   22,800   39,106   PFL Life Ins. Co. 6/   81.%   Jun-07   5.533   22,917   Massachusetts Mutual Life Ins. Co. 1/   6.5%   Dec-13   5.500   — Co. 1/   5.6%   Jun-07   3.611   — Co. 1/   5.6%   Jun-08   3.3%   Jun-08   Jun-08   Jun-09   5.6%   Jun-09   J					
PFL Life Ins. Co. 6/         8.1%         Jun-07         5.533         22,917           Massachusetts Mutual Life Ins. Co. 1/         6.5%         Dec-13         5.500         —           Ohio National         8.0%         Nov-17         5,326         10,967           Lutheran Brotherhood         6.8%         Apr-09         3,971         7,651           PFL Life Ins. Co. 6/7/         5.6%         Jun-07         2,345         6,846           VSG Assachusetts Mutual Life Ins. Co.         8.0%         Jan-07         2,345         6,846           USG Annuity         7.7%         Feb-06         2,134         3,817         8,96         Aug-09         2,036         9,584           USG Annuity Life of Denver         8.9%         Aug-09         1,876         6,924           Security Life of Denver         8.9%         Aug-09         1,876         6,924           American United Life         9.0%         Jun-13         1,013         3,664           Central Carolina Bank 2/9/         3,3%         Sap-06         595         3,195           Members Life Ins. Co 10/         8.0%         Sep-06         595         3,297           Usecured Loss         7.1%         Feb-08         \$110,000         \$100,00			-		
Massachusetts Mutual Life Ins. Co. 1					
Note					
Lutheran Brotherhood   6.8%   Apr-09   3.971   7.651   PFL Life Ins. Co. 6/7/   5.6%   Jun-07   3.611   — Assoc Retirement Trust Fund 8/   8.0%   Jan-07   2.345   6.846   USG Annuity   7.7%   Feb-06   2.134   3.817   Security Life of Denver   8.9%   Aug-09   2.036   9.584   Southland Life Ins. Co.   8.8%   Aug-09   2.036   9.584   Southland Life Ins. Co.   8.8%   Aug-09   1.876   6.924   American United Life   9.0%   Jun-13   1.013   3.664   Central Carolina Bank 2/9/   3.3%   Jan-08   1.334   2.774   CUNA Mutual 10/   8.0%   Sep-06   5.95   3.195   Members Life Ins. Co. 10/   8.0%   Sep-06   5.95   3.195   Sep-06   5.95   Sep-06   5.95   Sep-06   Sep-0					10 967
PFL Life Ins. Co. 6/ 7/					
Assoc Retirement Trust Fund 8/ USG Annuity   7.7% Feb-06   2.134   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.817   3.818   3			-		7,031
USG Annuity   7.7%   Feb-06   2.134   3.817   Security Life of Denver   8.9%   Aug-09   2.036   9.584   Aug-09   1.876   6.924   American United Life   9.0%   Jun-13   1.013   3.664   Central Carolina Bank 2/9/   3.3%   Jan-08   1.334   2.774   CUNA Mutual 10/   8.0%   Sep-06   595   3.195   Sep-06   562   3.297   Sep-06					6.846
Security Life of Denver         8.9%         Aug-09         2,036         9,584           Southland Life Ins. Co.         8.8%         Aug-09         1,876         6,924           American United Life         9.0%         Jun-13         1,013         3,666           Central Carolina Bank 2/ 9/         3.3%         Jan-08         1,334         2,774           CUNA Mutual 10/         8.0%         Sep-06         595         3,195           Members Life Ins. Co 10/         8.0%         Sep-06         595         3,297           Unsecured Bonds           Bonds         7.1%         Feb-08         100,000           Bonds         7.1%         Feb-08         100,000           Bonds         7.5%         Apr-18         200,000           Bonds         7.5%         Apr-18         200,000           Bonds         7.3%         \$ 460,000           Unsecured Loans           Term Loan 2/         4.7%         Nov-05         100,000           Term Loan 3/         4.7%         Nov-05         100,000           Line of Credit 2/         4.3%         Jul-06         185,000					,
Southland Life Ins. Co.       8.8%       Aug-09       1,876       6,924         American United Life       9.0%       Jun-13       1,013       3,664         Central Carolina Bank 2/ 9/       8.0%       Sep-06       595       3,195         CUNA Mutual 10/       8.0%       Sep-06       595       3,195         Members Life Ins. Co 10/       8.0%       Sep-06       562       3,297         Unsecured Bonds         Bonds       7.0%       Dec-06       \$ 110,000         Bonds       7.1%       Feb-08       100,000         Bonds       8.1%       Jan-09       50,000         Bonds       7.5%       Apr-18       200,000         Bonds       7.3%       \$ 460,000         Bonds       4.3%       Sep-05       \$ 20,000         Furn Loan 2/       4.3%       Sep-05       \$ 20,000         Term Loan 3/       4.7%       Nov-05       100,000         Line of Credit 2/       4.3%       Jul-06       185,000					
American United Life Central Carolina Bank 2/ 9/ CUNA Mutual 10/ Members Life Ins. Co 10/  Ensecured Bonds B					
Central Carolina Bank 2/9/ CUNA Mutual 10/ Members Life Ins. Co 10/       3.3% 8.0% 5ep-06       Jan-08 595 595 5,195 3,195         Members Life Ins. Co 10/       8.0% 8.0%       Sep-06 562       562 3,297         Unsecured Bonds Bonds         Bonds       7.0% 7.1% Feb-08 100,000 Feb-08 100,000 100					
CUNA Mutual 10/       8.0%       Sep-06       595       3,195         Members Life Ins. Co 10/       8.0%       Sep-06       562       3,297         6.8%       \$793,999       \$1,352,847         Unsecured Bonds         Bonds       7.0%       Dec-06       \$110,000         Bonds       7.1%       Feb-08       100,000         Bonds       8.1%       Jan-09       50,000         Bonds       7.5%       Apr-18       200,000         Term Loan 2/       4.3%       Sep-05       \$20,000         Term Loan 3/       4.7%       Nov-05       100,000         Line of Credit 2/       4.3%       Jul-06       185,000					
Members Life Ins. Co 10/         8.0%         Sep-06         562         3,297           Unsecured Bonds         7.0%         Dec-06         \$ 110,000         Bonds         Post-one of the property of the					,
Unsecured Bonds       7.0%       Dec-06       \$ 110,000         Bonds       7.1%       Feb-08       100,000         Bonds       8.1%       Jan-09       50,000         Bonds       7.5%       Apr-18       200,000         Wascured Loans       100,000       4.3%       Sep-05       \$ 20,000         Term Loan 2/       4.7%       Nov-05       100,000       100,000         Line of Credit 2/       4.3%       Jul-06       185,000					
Unsecured Bonds         Bonds       7.0%       Dec-06       \$ 110,000         Bonds       7.1%       Feb-08       100,000         Bonds       8.1%       Jan-09       50,000         Bonds       7.5%       Apr-18       200,000         Unsecured Loans         Term Loan 2/       4.3%       Sep-05       \$ 20,000         Term Loan 3/       4.7%       Nov-05       100,000         Line of Credit 2/       4.3%       Jul-06       185,000	Wellocis Elic his. Co 10/	0.070	5cp-00	302	3,271
Bonds   7.0%   Dec-06   \$ 110,000   Bonds   7.1%   Feb-08   100,000   Bonds   8.1%   Jan-09   50,000   Bonds   7.5%   Apr-18   200,000   Apr-18   200,000   Bonds   7.3%   \$ 460,000   Bonds   4.3%   Sep-05   \$ 20,000   Bonds   4.7%   Nov-05   100,000   Bonds   4.3%   Jul-06   185,000   Bonds   4.4%   \$ 305,000   Bon		6.8%		\$ 793,999	\$ 1,352,847
Bonds   7.0%   Dec-06   \$ 110,000   Bonds   7.1%   Feb-08   100,000   Bonds   8.1%   Jan-09   50,000   Bonds   7.5%   Apr-18   200,000   Apr-18   200,000   Bonds   7.3%   \$ 460,000   Bonds   4.3%   Sep-05   \$ 20,000   Bonds   4.7%   Nov-05   100,000   Bonds   4.3%   Jul-06   185,000   Bonds   4.4%   \$ 305,000   Bon	Unsecured Ronds	<del></del>			
Bonds       7.1%       Feb-08       100,000         Bonds       8.1%       Jan-09       50,000         7.5%       Apr-18       200,000         Unsecured Loans         Term Loan 2/       4.3%       Sep-05       \$ 20,000         Term Loan 3/       4.7%       Nov-05       100,000         Line of Credit 2/       4.3%       Jul-06       185,000		7.0%	Dec-06	\$ 110,000	
Bonds Bondo					
Bonds   7.5%   Apr-18   200,000					
Term Loan 2/ Term Loan 3/ Line of Credit 2/  7.3% \$ 460,000  4.3% Sep-05 \$ 20,000 4.7% Nov-05 100,000 4.3% Jul-06 185,000					
Unsecured Loans         Term Loan 2/       4.3% Sep-05 \$ 20,000         Term Loan 3/       4.7% Nov-05 100,000         Line of Credit 2/       4.3% Jul-06 185,000         4.4% \$ 305,000	2010	——————————————————————————————————————	11p1 10		
Unsecured Loans         Term Loan 2/       4.3% Sep-05 \$ 20,000         Term Loan 3/       4.7% Nov-05 100,000         Line of Credit 2/       4.3% Jul-06 185,000         4.4% \$ 305,000		7.3%		\$ 460,000	
Term Loan 2/ Term Loan 3/ Line of Credit 2/  4.3% Sep-05 \$ 20,000 4.7% Nov-05 100,000 4.3% Jul-06 185,000  4.4% \$ 305,000		<del>_</del>			
Term Loan 3/ Line of Credit 2/  4.7% Nov-05 100,000 4.3% Jul-06 185,000  4.4% \$ 305,000					
Line of Credit 2/  4.3% Jul-06 185,000  4.4% \$ 305,000			Sep-05		
4.4% \$ 305,000					
<del></del>	Line of Credit 2/	4.3%	Jul-06	185,000	
Total Debt 51.558.999		4.4%		\$ 305,000	
	Total Debt	6.5%		\$1,558,999	

<sup>1/</sup> These two loans are secured by the same assets.

Undepreciated

<sup>2/</sup> Paid off on 8/1/05

<sup>3/</sup> Floating rate loan based on two month libor.

<sup>4/</sup> Paid off on 7/15/2005

<sup>5/</sup> Loan relates to a consolidated 20% owned joint venture property (Harborview).

<sup>6/</sup> These two loans are secured by the same assets.

<sup>7/</sup> Floating rate loan based on ninety day libor.

<sup>8/</sup> Paid off on 9/1/05

<sup>9/</sup> Loan relates to a consolidated 50% owned joint venture property (Vinings).

<sup>10/</sup> Paid off on 9/15/05

# Portfolio Summary - Wholly-Owned Properties Only 1/

(Rentable Square Feet)

	06/30/05	03/31/05	12/31/04	09/30/04	06/30/04
Office Industrial & Retail In-Service:					
Office 2/	23,849,000	24,254,000	24,628,000	25,151,000	25,272,000
Industrial	6,623,000	6,991,000	7,829,000	7,992,000	7,992,000
Retail 3/	1,417,000	1,409,000	1,409,000	1,410,000	1,411,000
Total	31,889,000	32,654,000	33,866,000	34,553,000	34,675,000
<b>Development Completed - Not Stabilized:</b>					
Office 2/ Industrial		252 000	252 000	252 000	_
Retail	353,000	353,000	353,000	353,000	_
Total	353,000	353,000	353,000	353,000	
Development - In Process:					
Office 2/	710,000	358,000	358,000	333,000	222,000
Industrial Retail	9,600	9,600	9,600	_	350,000
				222 000	572 000
Total	719,600	367,600	367,600	333,000	572,000
Total: Office 2/	24,559,000	24,612,000	24,986,000	25,484,000	25,494,000
Industrial	6,976,000	7,344,000	8,179,000	8,342,000	8,342,000
Retail 3/	1,426,600	1,418,600	1,418,600	1,410,000	1,411,000
Total	32,961,600	33,374,600	34,583,600	35,236,000	35,247,000
Same Property					
Office 2/	23,662,000	23,684,184	23,684,184	23,684,184	23,684,184
Industrial	6,623,000	6,623,252	6,623,252	6,623,252	6,623,252
Retail	1,417,000	1,416,639	1,416,639	1,416,639	1,416,639
Total	31,702,000	31,724,075	31,724,075	31,724,075	31,724,075
Percent Leased/Pre-Leased:					
In-Service:	02.50/	02.204	02.70	00.004	<b>5</b> 0.20/
Office Industrial	83.5% 83.8%	82.3% 86.8%	82.7% 90.2%	80.9% 88.4%	79.2% 88.0%
Retail	96.0%	95.5%	97.3%	94.5%	93.4%
Total	84.1%	83.8%	85.0%	83.2%	81.8%
Development Completed - Not Stabilized:					
Office	100.00/	100.00/	100.00/	100.00/	_
Industrial Retail	100.0%	100.0%	100.0%	100.0%	_
Total	100.0%	100.0%	100.0%	100.0%	
Development - In Process:					
Office	60.8%	100.0%	100.0%	100.0%	100.0%
Industrial Retail	<del></del> 87.0%	66.0%	— 44.0%	_	100.0%
				100.00/	100.00/
Total	61.1%	99.1%	98.5%	100.0%	100.0%
Same Property		_	_	_	_
Office	83.5%	83.3%	83.7%	81.7%	80.8%
Industrial Retail	83.8% 96.0%	86.2% 95.1%	88.7% 96.8%	87.1% 94.1%	86.7% 93.1%
rouii	70.070	75.1 /0	70.070	JT.1 /0	75.1 /0

Total **84.1%** 84.5% 85.3% 83.4% 82.6%

1/ Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

- 2/ Substantially all of our Office properties are located in suburban markets
- 3/ Excludes 430,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties

Highwoods Properties, Inc. Page 4 6/30/05

## **Portfolio Summary**

(Continued)

As of June 30, 2005

### **Summary by Location, Wholly-Owned Properties Only 1/:**

Percentage of Annualized Revenue 2/

Market	Rentable Square Feet	Occupancy	Office	Industrial	Retail	Total	
Raleigh 3/	4,432,000	83.8%	15.6%	0.2%	_	15.8%	
Atlanta	6,464,000	81.9%	11.4%	3.4%		14.8%	
Tampa 4/	3,813,000	77.2%	14.2%	_		14.2%	
Kansas City	2,316,000 5/	91.3%	4.0%		9.0%	13.0%	
Nashville	2,873,000	95.1%	12.1%		_	12.1%	
Piedmont Triad 6/	5,593,000	87.7%	6.4%	3.4%		9.8%	
Richmond	1,841,000	93.2%	7.1%	_	_	7.1%	
Memphis	1,216,000	82.3%	4.6%	_	_	4.6%	
Charlotte 4/	1,492,000	66.9%	3.6%	_		3.6%	
Greenville	1,105,000	75.5%	2.6%	0.1%		2.7%	
Columbia	426,000	61.7%	1.0%	_		1.0%	
Orlando	218,000	96.9%	1.0%	_	_	1.0%	
Other	100,000	56.3%	0.3%	_	_	0.3%	
Total	31,889,000	84.1%	83.9%	7.1%	9.0%	100.0%	

### **Summary by Location, Including Joint Venture Properties:**

Percentage of Annualized Revenue 2/7/

***	Rentable	Occupancy	Office	Industrial	Retail	Multi- Family	T	
Market	Square Feet						Total	
Atlanta	7,299,000	83.1%	11.5%	3.0%	_		14.5%	
Raleigh	4,887,000	85.3%	14.2%	0.1%	_	_	14.3%	
Tampa 4/	4,018,000	78.3%	12.8%	_			12.8%	
Kansas City	2,744,000	90.8%	4.6%	_	8.0%		12.6%	
Nashville	2,873,000	95.1%	10.8%	_	_		10.8%	
Piedmont Triad	5,957,000	89.0%	6.1%	3.0%			9.1%	
Richmond	2,254,000	94.4%	6.9%	_	_	_	6.9%	
Memphis	1,216,000	82.3%	4.1%	_			4.1%	
Des Moines	2,245,000	95.4%	3.1%	0.4%	0.1%	0.4%	4.0%	
Orlando	1,902,000	91.4%	3.9%	_	_	_	3.9%	
Charlotte 4/	1,640,000	69.9%	3.3%	_	_		3.3%	
Greenville	1,105,000	75.5%	2.3%	0.1%			2.4%	
Columbia	426,000	61.6%	0.9%	_	_	_	0.9%	
Other	210,000	79.2%	0.4%	_	_	_	0.4%	
Total	38,776,000	85.9%	84.9%	6.6%	8.1%	0.4%	100.0%	

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

<sup>3/</sup> Raleigh Market encompasses Raleigh, Durham, Cary, and Research Triangle metropolitan area.

<sup>4/</sup> Includes 1,492,000 square feet of office space in Charlotte and 940,000 square feet of office space in Tampa that was sold on July 22, 2005.

<sup>5/</sup> Excludes 430,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties

<sup>6/</sup> Piedmont Triad Market encompasses Greensboro, Winston-Salem metropolitan area.

<sup>7/</sup> Includes Highwoods' share of Joint Venture Annualized Rental Revenue, see page 24

# Portfolio Summary - Wholly-Owned Properties Only 1/ (Continued)

As of June 30, 2005

	(	Office Properties	operties Industrial				
Market	Rentable Square Feet	Occupancy	Percentage of Office Annualized Revenue 2/	Rentable Square Feet	Occupancy	Percentage of Industrial Annualized Revenue 2/	
Raleigh Tampa 3/ Nashville Atlanta Richmond Piedmont Triad Memphis Kansas City Charlotte 3/ Greenville Columbia Orlando Other	4,331,000 3,813,000 2,873,000 3,492,000 1,841,000 2,150,000 1,216,000 895,000 1,492,000 426,000 218,000 100,000	84.2% 77.2% 95.1% 81.1% 93.2% 90.9% 82.3% 83.9% 66.9% 80.3% 61.7% 96.9% 56.3%	18.5% 16.9% 14.4% 13.6% 8.5% 7.6% 5.5% 4.8% 4.3% 3.1% 1.2% 0.4%	101,000 ——————————————————————————————————	68.9%  — 82.7%  — 86.8%  — 100.0%  — 28.9%  — 83.8%	2.3% — 48.3% — 48.1% — 0.1% — 1.2% — — 100.0%	
Market			Rentable quare Feet (	Retail	Percentage of Retail Annualized Revenue 2/		

1,417,000

1,417,000

96.0%

96.0%

100.0%

100.0%

Kansas City 4/

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

<sup>3/</sup> Includes 1,492,000 square feet of office space in Charlotte and 940,000 square feet of office space in Tampa that was sold on July 22, 2005.

<sup>4/</sup> Excludes 430,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties

	Occupancy Trends - Offi	ce, Industrial and R	etail Properti	es 1/		
Market	Measurement	06/30/05	03/31/05	12/31/04	09/30/04	06/30/04
Atlanta	Rentable Square Feet Occupancy Current Properties 2/	6,465,000 81.9% 81.9%		6,825,000 83.7% 83.3%	6,825,000 81.3% 80.9%	6,821,000 80.7% 80.5%
Charlotte 3/	Rentable Square Feet Occupancy Current Properties 2/	1,492,000 66.9% 66.9%			1,655,000 74.6% 75.1%	1,655,000 73.9% 74.1%
Columbia	Rentable Square Feet Occupancy Current Properties 2/	426,000 61.6% 61.6%		426,000 60.4% 60.4%	426,000 57.5% 57.5%	426,000 57.9% 57.9%
Greenville	Rentable Square Feet Occupancy Current Properties 2/	1,105,000 75.5% 75.5%		1,127,000 80.5% 82.1%	1,319,000 79.4% 80.0%	1,319,000 78.8% 78.9%
Kansas City 4/	Rentable Square Feet Occupancy Current Properties 2/	2,315,000 91.4% 91.4%			2,308,000 92.4% 92.1%	2,310,000 91.4% 91.2%
Memphis	Rentable Square Feet Occupancy Current Properties 2/	1,216,000 82.3% 82.3%			1,216,000 82.1% 82.1%	1,216,000 82.0% 82.0%
Nashville	Rentable Square Feet Occupancy Current Properties 2/	2,873,000 95.1% 95.1%		2,870,000 93.3% 93.2%	2,870,000 93.4% 93.3%	2,870,000 91.7% 91.6%
Orlando	Rentable Square Feet Occupancy Current Properties 2/	218,000 96.8% 96.8%		222,000 93.2% 94.9%	387,000 94.4% 94.9%	387,000 52.9% 90.1%
Piedmont Triad	Rentable Square Feet Occupancy Current Properties 2/	5,593,000 88.3% 88.3%		6,652,000 92.5% 91.8%	6,652,000 91.9% 91.1%	6,652,000 91.1% 90.2%
Raleigh	Rentable Square Feet Occupancy Current Properties 2/	4,432,000 83.8% 83.8%			4,739,000 81.1% 80.2%	4,808,000 79.4% 78.7%
Richmond	Rentable Square Feet Occupancy Current Properties 2/	1,841,000 93.2% 93.2%	1,836,000 95.1% 94.8%	1,835,000 94.1% 93.7%	1,835,000 92.0% 91.7%	1,835,000 89.7% 89.4%
Tampa 3/	Rentable Square Feet Occupancy Current Properties 2/	3,813,000 77.2% 77.2%	4,077,000 70.5% 75.4%	4,196,000 71.0% 76.0%	4,221,000 66.1% 70.6%	4,277,000 65.9% 71.4%
Total 5/	Rentable Square Feet Occupancy	31,789,000 84.1%	32,554,000 83.8%	33,766,000 85.0%	34,453,000 83.2%	34,576,000 81.8%
	Current Properties 2/	84.1%	84.5%	85.3%	83.4%	82.5%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Only properties that were owned and in-service on June 30, 2005 are included for each quarter shown.

<sup>3/</sup> Includes 1,492,000 square feet of office space in Charlotte and 940,000 square feet of office space in Tampa that was sold on July 22, 2005

<sup>4/</sup> Excludes 430,000 square feet of basement space in the Country Club Plaza and other Kansas City retail properties

<sup>5/</sup> Excludes a 100,000 square foot building located in South Florida

# **Leasing Statistics Office Portfolio 1/**

	6/	/30/05 2/	3/	31/05 3/		12/31/04 4/	9	/30/04 5/	6	/30/04 6/		Average		
Net Effective Rents Related to Re-Leased														
Space: Number of lease transactions (signed leases) Rentable square footage leased Square footage of Renewal Deals Renewed square footage (% of total) New Leases square footage (% of total)	1	223 ,155,513 785,827 68.0% 32.0%		188 235,718 677,799 54.9% 45.1%		206 1,101,291 726,959 66.0% 34.0%		1,101,291 726,959 66.0%		219 1,368,577 703,003 51.4% 48.6%		230 ,375,372 ,011,662 73.6% 26.4%	1	213 1,247,294 781,050 62.6% 37.4%
Average per rentable square foot over the lease term:														
Base rent Tenant improvements Leasing commissions 7/ Rent concessions	\$	17.31 (1.45) (0.60) (0.31)	\$	16.20 (0.94) (0.66) (0.41)	\$	17.40 (1.51) (0.62) (0.31)	\$	16.68 (1.27) (0.64) (0.37)	\$	17.64 (1.09) (0.52) (0.27)	\$	17.05 (1.25) (0.61) (0.33)		
Effective rent Expense stop		14.95 (5.33)		<b>14.19</b> (4.46)		<b>14.96</b> (5.61)		<b>14.40</b> (5.32)		<b>15.76</b> (5.25)		14.86 (5.19)		
Equivalent effective net rent	\$	9.62	\$	9.73	\$	9.35	\$	9.08	\$	10.51	\$	9.67		
Average term in years		4.1		5.7		5.0		3.7		4.3		4.6		
Capital Expenditures Related to Released Space: Tenant Improvements:  Total dollars committed under signed leases Rentable square feet		,869,553 ,155,513		644,830 235,718	\$	9,208,835 1,101,291		),455,102 1,368,577		3,908,277 ,375,372		3,417,319 1,247,294		
Per rentable square foot	\$	7.68	\$	4.57	\$	8.36	\$	6.91	\$	6.48	\$	6.75		
Leasing Commissions:  Total dollars committed under signed leases 7/ Rentable square feet		,629,936 ,155,513		109,601 235,718	\$	2,806,566 1,101,291		2,969,620 1,368,577		2,878,161 ,375,372		3,078,776 1,247,294		
Per rentable square foot	\$	2.28	\$	3.33	\$	2.55	\$	2.17	\$	2.09	\$	2.47		
Total:  Total dollars committed under signed leases Rentable square feet		,499,489 ,155,513		754,430 235,718	\$1	2,015,400 1,101,291		2,424,721 1,368,577		,786,438 ,375,372		1,496,096 1,247,294		
Per rentable square foot	\$	9.95	\$	7.89	\$	10.91	\$	9.08	\$	8.57	\$	9.22		
							_							

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Includes 68K square feet of leases that start in 2007 or later

<sup>3/</sup> Includes 89K square feet of leases that start in 2007 or later

<sup>4/</sup> Includes 111K square feet of leases that start in 2007 or later

<sup>5/</sup> Includes 128K square feet of leases that start in 2006 or later

<sup>6/</sup> Includes 100K square feet of leases that start in 2006 or later

<sup>7/</sup> Excludes a full allocation of internal marketing cost

# Leasing Statistics Industrial Portfolio

		6/30/05 1/	3	3/31/05	1	12/31/04	9/.	30/04 2/	0	06/30/04	A	verage
Net Effective Rents Related to Re-Leased Space: Number of lease transactions (signed leases) Rentable square footage leased Square footage of Renewal Deals Renewed square footage (% of total) New Leases square footage (% of total)		30 359,342 224,203 62.4% 37.6%		15 99,048 79,069 96.7% 3.3%		36 ,216,644 875,445 72.0% 28.0%		34 85,706 46,797 86.4% 13.6%		7 820,933 642,011 78.2% 21.8%		24 56,335 13,505 78.2% 21.8%
Average per rentable square foot over the lease term: Base rent Tenant improvements Leasing commissions 3/ Rent concessions	\$	5.16 (0.51) (0.12) (0.16)	\$	3.39 (0.16) (0.06) (0.01)	\$	3.49 (0.13) (0.06) (0.03)	\$	4.73 (0.33) (0.07) (0.05)	\$	4.11 (0.31) (0.08) (0.17)	\$	4.18 (0.29) (0.08) (0.08)
Effective rent Expense stop		4.37 (0.31)		<b>3.16</b> (0.08)		<b>3.27</b> (0.09)		<b>4.28</b> (0.54)		<b>3.55</b> (0.36)		3.73 (0.28)
Equivalent effective net rent	\$	4.06	\$	3.08	\$	3.18	\$	3.74	\$	3.19	\$	3.45
Average term in years		3.7		1.3		2.0		2.6		3.2		2.5
Capital Expenditures Related to Re-leased Space: Tenant Improvements:  Total dollars committed under signed leases Rentable square feet	\$	917,527 359,342		61,044 99,048		756,077 ,216,644		07,534 85,706		805,334 820,933		29,503 56,335
Per rentable square foot	\$	2.55	\$	0.60	\$	0.62	\$	1.08	\$	2.20	\$	1.26
Leasing Commissions:  Total dollars committed under signed leases 3/ Rentable square feet	\$	172,719 359,342		63,473 99,048		226,000 ,216,644		64,714 85,706		207,676 820,933		46,916 56,335
Per rentable square foot	\$	0.48	\$	0.11	\$	0.19	\$	0.23	\$	0.25	\$	0.22
Total:												
Total dollars committed under signed leases Rentable square feet	<b>\$</b> 1	1,090,245 359,342		24,517 99,048		982,077 ,216,644		72,247 85,706		013,010 820,933		76,419 56,335
Per rentable square foot	\$	3.03	\$	0.71	\$	0.81	\$	1.30	\$	2.45	\$	1.49

Includes 4K square feet of leases that start in 2007 or later Includes 74K square feet of leases that start in 2006 or later Excludes a full allocation of internal marketing cost 1/

<sup>2/</sup> 

<sup>3/</sup> 

# Leasing Statistics Retail Portfolio

	6/	30/05 1/	3	3/31/05		12/31/04		9/30/04	6/	30/04 2/	A	verage
Net Effective Rents Related to Re-Leased Space: Number of lease transactions (signed leases) Rentable square footage leased Square footage of Renewal Deals Renewed square footage (% of total) New Leases square footage (% of total)		10 39,723 36,118 90.9% 9.1%		4 10,993 1,750 15.9% 84.1%		23 106,629 78,579 73.7% 26.3%		18 34,300 15,530 45.3% 54.7%		13 38,548 17,482 45.4% 54.6%		14 46,039 29,892 64.9% 35.1%
Average per rentable square foot over the lease term: Base rent Tenant improvements Leasing commissions 3/ Rent concessions	\$	21.49 (1.64) (0.40) 0.00	\$	26.09 (2.65) (0.88) 0.00	\$	17.03 (1.73) (0.26) 0.00	\$	26.45 (1.84) (0.56) (0.04)	\$	22.98 (2.04) (0.32) 0.00	\$	22.81 (1.98) (0.48) (0.01)
Effective rent Expense stop		19.45 0.00		<b>22.56</b> 0.00		<b>15.04</b> 0.00		<b>24.01</b> 0.00		<b>20.62</b> 0.00		20.34 0.00
Equivalent effective net rent	\$	19.45	\$	22.56	\$	15.04	\$	24.01	\$	20.62	\$	20.34
Average term in years		8.7		9.3		8.3		5.7		8.0		8.0
Capital Expenditures Related to Re-leased Space: Tenant Improvements:  Total dollars committed under signed leases Rentable square feet		95,152 39,723	\$3	308,098 10,993	\$2	,137,327 106,629	_	103,309 34,300	_	00,125 38,548	_	668,802 46,039
Per rentable square foot	\$	17.50	\$	28.03	\$	20.04	\$	11.76	\$	20.76	\$	18.87
Leasing Commissions:  Total dollars committed under signed leases 3/ Rentable square feet		43,041 39,723	\$	3,778 10,993	\$	220,528 106,629	\$	86,458 34,300		34,423 38,548		77,646 46,039
Per rentable square foot	\$	1.08	\$	0.34	\$	2.07	\$	2.52	\$	0.89	\$	1.69
Total:												
Total dollars committed under signed leases Rentable square feet		38,193 39,723	\$3	311,876 10,993	\$2	,357,855 106,629	\$4	189,767 34,300		34,548 38,548		46,448 46,039
Per rentable square foot	\$	18.58	\$	28.37	\$	22.11	\$	14.28	\$	21.65	\$	20.56

Includes 16K square feet of leases that start in 2007 or later Includes 6K square feet of leases that start in 2006 or later 1/

<sup>2/</sup> 

<sup>3/</sup> Excludes a full allocation of internal marketing cost

# **Leasing Statistics by Market**

For the Three Months ended June 30, 2005

# Office Portfolio 1/

	Rentable Square Feet	Average	GAAP Rental	TI's		Lease missions
Market	Leased	Term	Rate	Per SF	Pe	r SF 2/
Richmond	194,067	1.7	\$16.01	\$ 2.58	\$	0.94
Raleigh	192,978	4.7	14.90	7.18	·	2.43
Tampa	182,938	5.1	19.95	15.90		3.22
Nashville	176,501	5.4	19.53	6.01		2.79
Atlanta	162,640	3.4	14.93	5.79		1.45
Charlotte	62,836	3.5	15.58	8.51		0.88
Memphis	57,596	5.8	18.37	16.97		2.82
Piedmont Triad	52,783	3.6	16.64	2.66		0.30
Kansas City	30,695	3.5	19.67	1.57		3.22
Greenville	28,418	4.3	14.85	9.05		3.62
Orlando	6,823	6.2	16.41	12.47		0.00
Columbia	6,108	2.7	12.16	3.69		2.01
Other	1,130	2.0	9.74	4.50		1.54
	1,155,513	4.1	\$17.00	\$ 7.68	\$	2.28
Market  Atlanta Piedmont Triad Research Triangle Kansas City	Rentable Square Feet  Leased  233,811 98,873 24,640 2,018  359,342	Average Term  3.3 4.5 4.1 1.0  3.7	GAAP Rental Rate  \$ 4.74 4.93 7.49 8.25  \$ 5.00	TI's Per SF \$ 2.30 2.89 3.84 0.00 \$ 2.55	Com	0.36 0.54 0.70 0.00
Retail Portfolio						
	Rentable Square Feet	Average	GAAP Rental	TI's	Com	Lease
Market	Leased	Term	Rate	Per SF	P	er SF
Kansas City	39,723	8.7	\$21.49	\$17.50	\$	1.08
	39,723	8.7	\$21.49	\$17.50	\$	1.08

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Total lease commissions per square foot excludes all internal charges from Leasing Departments, which are not allocated to individual leases.

# **Rental Rate Comparisons by Market**

For the Three Months ended June 30, 2005

# Office Portfolio 1/

	Rentable Square Feet	Current	Previous	Percentage Change
Market	Leased	Rent	Rent	Rent
Richmond	194,067	\$16.01	\$15.62	2.5%
Raleigh	192,978	14.90	17.24	-13.6%
Tampa	182,938	19.95	17.89	11.5%
Nashville	176,501	19.53	19.36	0.9%
Atlanta	162,640	14.93	15.17	-1.6%
Charlotte	62,836	15.58	15.76	-1.1%
Memphis	57,596	18.37	19.20	-4.3%
Piedmont Triad	52,783	16.64	16.31	2.0%
Kansas City	30,695	19.67	19.06	3.2%
Greenville	28,418	14.85	18.17	-18.3%
Orlando	6,823	16.41	12.58	30.5%
Columbia	6,108	12.16	18.53	-34.4%
Other	1,130	9.74	14.03	-30.6%
GAAP Rent Growth	1,155,513	\$17.00	\$17.17	-1.0%
Cash Rent Growth	1,155,513	\$16.67	\$18.23	-8.4%
		+====		
Industrial Portfolio				
	Rentable Square Feet	Current	Previous	Percentage
Market				Change
Market	Leased	Rent	Rent	Rent
Atlanta	233,811	\$ 4.74	\$ 5.03	-5.7%
Piedmont Triad	98,873	4.93	4.28	15.3%
Research Triangle	24,640	7.49	6.88	8.9%
Kansas City	2,018	8.25	8.25	0.0%
GAAP Rent Growth	359,342	\$ 5.00	\$ 4.98	0.5%
Cash Rent Growth	359,342	\$ 5.29	\$ 5.52	-4.2%
		ψ <b>3.1</b> 23	<b>4</b> 0.02	
Retail Portfolio				
	Rentable Square Feet	Current	Previous	Percentage
Market	Leased	Rent	Rent	Change Rent
<del></del>				
Kansas City	39,723	\$21.49	\$22.97	-6.5%
GAAP Rent Growth	39,723	\$21.49	\$22.97	-6.5%
Cash Rent Growth	39,723	\$20.78	\$23.38	-11.1%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

### **Lease Expirations**

June 30, 2005

Dollars in thousands

Year	Rentable Square Feet Expiring	Percent of Rentable Square Feet	Annualized Revenue 1/	Average Rental Rate	Percent of Annualized Revenue 1/
Office: 2/					
2005 3/	1,486,249	7.5%	\$ 26,785	\$18.02	7.6%
2006	3,276,840	16.4%	60,708	18.53	17.2%
2007	1,980,269	9.9%	35,355	17.85	10.1%
2008	3,284,593	16.5%	54,449	16.58	15.5%
2009	2,757,324	13.9%	49,948	18.11	14.2%
2010	2,570,736	12.9%	45,147	17.56	12.9%
2011	1,549,647	7.8%	28,836	18.61	8.2%
2012	892,307	4.5%	17,326	19.42	4.9%
2013	471,902	2.4%	8,381	17.76	2.4%
2014	419,428	2.1%	8,288	19.76	2.4%
2015 and thereafter	1,218,780	6.1%	16,044	13.16	4.6%
	19,908,075	100.0%	\$351,267	\$17.64	100.0%
Industrial:					
2005 4/	1,005,827	17.3%	\$ 4,225	\$ 4.20	14.5%
2006	976,885	16.8%	4,962	5.08	17.0%
2007	1,076,728	18.4%	6,232	5.79	21.4%
2008	716,031	12.3%	3,321	4.64	11.4%
2009	643,486	11.1%	3,868	6.01	13.3%
2010	263,118	4.5%	1,527	5.80	5.2%
2011	155,862	2.7%	762	4.89	2.6%
2012	198,536	3.4%	780	3.93	2.7%
2013	102,384	1.8%	626	6.11	2.1%
2014	206,731	3.6%	817	3.95	2.8%
2015 and thereafter	469,730	8.1%	2,045	4.35	7.0%
	5,815,318	100.0%	\$ 29,165	\$ 5.02	100.0%

<sup>1/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

Note: 2005 and beyond expirations that have been renewed are reflected above based on the renewal expiration date.

<sup>2/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>3/</sup> Includes 254,000 square feet of leases that are on a month to month basis or 0.8% of total annualized revenue

<sup>4/</sup> Includes 180,000 square feet of leases that are on a month to month basis or 0.2% of total annualized revenue

### **Lease Expirations**

June 30, 2005 (Continued)

Dollars in thousands

	Rentable	Percent of Rentable Square Feet	Annualized	Average	Percent of Annualized Revenue 1/
Year	Square Feet Expiring		Revenue 1/	Rental Rate	
Retail:					
2005 2/	23,225	1.7%	\$ 1,007	\$43.36	2.7%
2006	118,046	8.7%	2,938	24.89	7.8%
2007	82,574	6.1%	2,398	29.04	6.3%
2008	129,441	9.5%	3,685	28.47	9.7%
2009	175,222	12.8%	4,538	25.90	12.0%
2010	97,175	7.1%	3,367	34.65	8.9%
2011	56,468	4.1%	1,838	32.55	4.9%
2012	141,451	10.4%	4,104	29.01	10.8%
2013	108,866	8.0%	2,804	25.76	7.4%
2014	80,159	5.9%	1,453	18.13	3.8%
2015 and thereafter	349,612	25.7%	9,736	27.85	25.7%
	1,362,239	100.0%	\$ 37,868	\$27.80	100.0%
Total:					
2005 3/4/	2,515,301	9.3%	\$ 32,017	\$12.73	7.7%
2006	4,371,771	16.2%	68,608	15.69	16.3%
2007	3,139,571	11.6%	43,985	14.01	10.5%
2008	4,130,065	15.3%	61,455	14.88	14.7%
2009	3,576,032	13.2%	58,354	16.32	14.0%
2010	2,931,029	10.8%	50,041	17.07	12.0%
2011	1,761,977	6.5%	31,436	17.84	7.5%
2012	1,232,294	4.5%	22,210	18.02	5.3%
2013	683,152	2.5%	11,811	17.29	2.8%
2014	706,318	2.6%	10,558	14.95	2.5%
2015 and thereafter	2,038,122	7.5%	27,825	13.65	6.7%
	27,085,632	100.0%	\$418,300	\$15.44	100.0%

<sup>1/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

Note: 2005 and beyond expirations that have been renewed are reflected above based on the renewal expiration date.

<sup>2/</sup> Includes 14,000 square feet of leases that are on a month to month basis or 0.1% of total annualized revenue

<sup>3/</sup> Includes 448,000 square feet of leases that are on a month to month basis or 1.1% of total annualized revenue

<sup>4/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

# Office Lease Expirations by Market by Quarter 1/

Dollars in thousands

						Three Mont	hs E	nded				
			9	9/30/05 /2		12/31/05		03/31/06	0	6/30/06		Total
Atlanta	RSF			343,121		33,121		134,599		88,483		599,324
	% of Total Office RSF			1.7%		0.2%		0.7%		0.4%		3.0%
	Annualized Revenue	3/	\$	5,440	\$	508	\$	1,848	\$	1,367	\$	9,163
	% of Total Office Annl Rev			1.5%		0.1%		0.5%		0.4%		2.6%
Charlotte	RSF			77,500		13,240		36,827		23,985		151,552
	% of Total Office RSF			0.4%		0.1%		0.2%		0.1%		0.8%
	Annualized Revenue	3/	\$	1,086	\$		\$	558	\$	434	\$	2,314
	% of Total Office Annl Rev			0.3%		0.1%		0.2%		0.1%		0.7%
Columbia	RSF			26,360		3,352		1,077		0		30,789
	% of Total Office RSF			0.1%		0.0%		0.0%		0.0%		0.2%
	Annualized Revenue	3/	\$	487	\$		\$	18	\$		\$	565
~	% of Total Office Annl Rev			0.1%		0.0%		0.0%		0.0%		0.2%
Greenville	RSF			72,152		0		29,998	1	19,623		221,773
	% of Total Office RSF	2 /	Ф	0.4%	Φ	0.0%	ф	0.2%	Ф	0.6%	Ф	1.1%
	Annualized Revenue	3/	\$	829	\$		\$	589	\$	2,248	\$	3,666
IZ	% of Total Office Annl Rev			0.2%		0.0%		0.2%		0.6%		1.0%
Kansas City	RSF			29,229		31,292		61,265		18,549		140,335
	% of Total Office RSF	2/	Φ	0.1%	ф	0.2%	Φ	0.3%	¢	0.1%	Φ	0.7%
	Annualized Revenue % of Total Office Annl Rev	3/	Ф	608 0.2%	\$	589 0.2%	\$	1,326 0.4%	\$	373 0.1%	\$	2,896 0.8%
Memphis	RSF			58,611		10,981		47,663		32,602		149,857
Mempins	% of Total Office RSF			0.3%		0.1%		0.2%		0.2%		0.8%
	Annualized Revenue	3/	\$	1,115	\$		\$	943	\$	596	\$	2,993
	% of Total Office Annl Rev	3/	Ψ	0.3%	ψ	0.1%	φ	0.3%	Ψ	0.2%	Ψ	0.9%
Nashville	RSF			50,646		125,908		153,871		50,911		381,336
rushvine	% of Total Office RSF			0.3%		0.6%		0.8%		0.3%		1.9%
	Annualized Revenue	3/	\$	840	\$		\$	3,105	\$	1,068	\$	7,501
	% of Total Office Annl Rev	٥,	Ψ	0.2%	Ψ	0.7%	Ψ	0.9%	Ψ	0.3%	Ψ	2.1%
Orlando	RSF			0		0		0		0		0
	% of Total Office RSF			0.0%		0.0%		0.0%		0.0%		0.0%
	Annualized Revenue	3/	\$		\$	_	\$		\$	_	\$	
	% of Total Office Annl Rev			0.0%		0.0%		0.0%		0.0%		0.0%
Piedmont Triad	RSF			118,969		37,762		93,611		63,612		313,954
	% of Total Office RSF			0.6%		0.2%		0.5%		0.3%		1.6%
	Annualized Revenue	3/	\$	1,894	\$	659	\$	1,632	\$	1,159	\$	5,344
	% of Total Office Annl Rev			0.5%		0.2%		0.5%		0.3%		1.5%
Raleigh	RSF			116,571		92,875		263,965	1	26,326		599,737
	% of Total Office RSF			0.5%		0.5%		1.3%		0.6%		3.0%
	Annualized Revenue	3/	\$	2,333	\$	,	\$	5,371	\$	2,634	\$	12,411
	% of Total Office Annl Rev			0.7%		0.6%		1.5%		0.7%		3.5%
Richmond	RSF			41,395		6,709		149,186		43,177		240,467
	% of Total Office RSF	2 /	Ф	0.2%	Φ	0.0%	ф	0.7%	Ф	0.2%	Ф	1.2%
	Annualized Revenue	3/	\$	764	\$		\$	2,392	\$	928	\$	4,186
T	% of Total Office Annl Rev			0.2%		0.0%		0.7%	1	0.3%		1.2%
Tampa	RSF			112,092		62,787		74,355	1	03,731		352,965
	% of Total Office RSF	2/	Φ	0.6%	Φ	0.3%	Φ	0.4%	¢	0.5%	Φ	1.8%
	Annualized Revenue % of Total Office Annl Rev	3/	Ф	2,342 0.7%	\$	1,536 0.4%	\$	1,429 0.4%	\$	2,096 0.6%	\$	7,403 2.1%
Other	RSF			21,576		0.4%		0.470		0.0%		21,576
Other	% of Total Office RSF			0.1%		0.0%		0.0%		0.0%		0.1%
	Annualized Revenue	3/	\$	456	\$		\$	0.070	\$	0.070	\$	456
	% of Total Office Annl Rev	וכ	Ψ	0.1%	Ψ	0.0%	Ψ	0.0%	Ψ	0.0%	Ψ	0.1%
Total	RSF		1	,068,222	4	418,027	1	,046,417	6	570,999	3	3,203,665
10001	% of Total Office RSF		1	5.3%		2.1%	1	5.3%	J	3.4%	-	16.0%
	Annualized Revenue	3/	\$	18,194	\$		\$	19,211	\$	12,903	\$	58,898
	% of Total Office Annl Rev		+	5.2%	Ψ	2.4%	+	5.5%	+	3.7%	+	16.8%
	***											

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Includes 254,000 square feet of leases that are on a month to month basis or 0.8% of total annualized revenue

Highwoods Properties, Inc.

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# **Industrial Lease Expirations by Market by Quarter**

Dollars in thousands

Three Months Ended

			9/3	30/05 /1	1	2/31/05	03	3/31/06	06	/30/06		Total
Atlanta	RSF % of Total Industrial RSF Annualized Revenue	2/	1. \$	47,828 2.5% 569	2	35,019 4.0% 1,368	\$	63,322 1.1% 445	\$ \$	34,091 0.6% 237	\$	480,260 8.3% 2,619
Charlotte	% of Total Industrial Annl Rev	21	Ф	2.0%	Ф	4.7%	Ф	1.5%	Ф	0.8%	Ф	9.0%
Charlotte	RSF % of Total Industrial RSF	2.4	ф	0.0%	ф	0.0%	Ф	0.0%	ф	0.0%	Ф	0.0%
	Annualized Revenue % of Total Industrial Annl Rev	2/	\$	0.0%	\$	0.0%	\$	0.0%	\$	0.0%	\$	0.0%
Greenville	RSF % of Total Industrial RSF			0 0.0%		0 0.0%		16,081 0.3%		0 0.0%		16,081 0.3%
	Annualized Revenue % of Total Industrial Annl Rev	2/	\$	0.0%	\$	0.0%	\$	206 0.7%	\$	0.0%	\$	206 0.7%
Kansas City	RSF % of Total Industrial RSF			0 0.0%		0 0.0%		2,018 0.0%		0 0.0%		2,018 0.0%
	Annualized Revenue % of Total Industrial Annl Rev	2/	\$	— 0.0%	\$	0.0%	\$	17 0.1%	\$	— 0.0%	\$	17 0.1%
Piedmont Triad	RSF % of Total Industrial RSF		5	80,515		26,966 0.5%	1	35,857 2.3%	22	25,924 3.9%		969,262 16.7%
	Annualized Revenue % of Total Industrial Annl Rev	2/	\$	1,966 6.7%	\$	184 0.6%	\$	673 2.3%	\$	686 2.4%	\$	3,509 12.0%
Raleigh	RSF % of Total Industrial RSF			15,499 0.3%		0 0.0%		9,548 0.2%		0 0.0%		25,047 0.4%
	Annualized Revenue % of Total Industrial Annl Rev	2/	\$	139 0.5%	\$	0.0%	\$	94 0.3%	\$	0.0%	\$	233 0.8%
Total	RSF		7	43,842	2	61,985	2	26,826	26	50,015	1	,492,668
	% of Total Industrial RSF Annualized Revenue % of Total Industrial Annl Rev	2/	\$	12.8% 2,674 9.2%	\$	4.5% 1,552 5.3%	\$	3.9% 1,435 4.9%	\$	4.5% 923 3.2%	\$	25.7% 6,584 22.6%

Highwoods Properties, Inc.

Includes 180,000 square feet of leases that are on a month to month basis or 0.2% of total annualized revenue Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

# Office Lease Expirations by Market by Year 1/

### Dollars in thousands

				2005 2/		2006		2007	2008		7	Thereafter
Atlanta	RSF			376,242		353,197		231,462		550,867	1	1,320,915
	% of Total Office RSF			1.9%		1.8%		1.2%		2.8%		6.6%
	Annualized Revenue	3/	\$	5,948	\$	5,352	\$	3,323	\$	8,611	\$	24,569
	% of Total Office Annl Rev			1.7%		1.5%		0.9%		2.5%		7.0%
Charlotte	RSF			90,740		177,064		146,427		126,902		457,596
	% of Total Office RSF			0.5%		0.9%		0.7%		0.6%		2.3%
	Annualized Revenue	3/	\$	1,322	\$	2,831	\$	2,317	\$	1,872	\$	6,626
a	% of Total Office Annl Rev			0.4%		0.8%		0.7%		0.5%		1.9%
Columbia	RSF			29,712		60,663		58,951		63,170		49,898
	% of Total Office RSF	2.1	Ф	0.1%	Ф	0.3%	Φ	0.3%	Φ	0.3%	Ф	0.3%
	Annualized Revenue	3/	\$	547	\$	1,129	\$	1,046	\$	1,056	\$	522
C '11	% of Total Office Annl Rev			0.2%		0.3%		0.3%		0.3%		0.1%
Greenville	RSF			72,152		188,865		16,115		99,410		428,282
	% of Total Office RSF	2/	Φ	0.4%	Φ	0.9%	ø	0.1%	ø	0.5%	Φ	2.2%
	Annualized Revenue	3/	\$	829 0.2%	\$	3,578	\$	302	\$	1,838 0.5%	\$	4,474
Vancos City	% of Total Office Annl Rev					1.0%		0.1%				1.3%
Kansas City	RSF % of Total Office RSF			60,521		156,247		92,491		71,817		369,755
	Annualized Revenue	3/	\$	0.3% 1,196	\$	0.8% 3,425	\$	0.5% 1,932	\$	0.4% 1,453	\$	1.9% 8,925
	% of Total Office Annl Rev	3/	Ф	0.3%	Ф	1.0%	Ф	0.6%	Ф	0.4%	Ф	2.5%
Memphis	RSF			69,592		98,568		102,650		186,012		543,392
Mempins	% of Total Office RSF			0.3%		0.5%		0.5%		0.9%		2.7%
	Annualized Revenue	3/	\$	1,455	\$	1,888	\$	1,999	\$	3,828	\$	10,048
	% of Total Office Annl Rev	3/	Ψ	0.4%	Ψ	0.5%	Ψ	0.6%	φ	1.1%	Ψ	2.9%
Nashville	RSF			176,554		444,188		229,372		205,363		1,675,479
Tushvine	% of Total Office RSF			0.9%		2.2%		1.2%		1.0%		8.4%
	Annualized Revenue	3/	\$	3,329	\$	9,060	\$	4,432	\$	4,341	\$	29,592
	% of Total Office Annl Rev	3/	Ψ	0.9%	Ψ	2.6%	Ψ	1.3%	Ψ	1.2%	Ψ	8.4%
Orlando	RSF			0.570		6,465		21,694		9,240		173,710
OTIMINGO	% of Total Office RSF			0.0%		0.0%		0.1%		0.0%		0.9%
	Annualized Revenue	3/	\$		\$	170	\$	397	\$	186	\$	3,399
	% of Total Office Annl Rev	2,	Ψ	0.0%	Ψ	0.0%	Ψ	0.1%	Ψ	0.1%	Ψ	1.0%
Piedmont Triad	RSF			156,731		226,502		209,194		626,385		734,882
	% of Total Office RSF			0.8%		1.1%		1.1%		3.1%		3.7%
	Annualized Revenue	3/	\$	2,553	\$	3,886	\$	3,072	\$	7,240	\$	10,069
	% of Total Office Annl Rev		·	0.7%	·	1.1%	·	0.9%		2.1%	·	2.9%
Raleigh	RSF			209,446		831,003		377,265		579,159	1	1,648,705
-	% of Total Office RSF			1.1%		4.2%		1.9%		2.9%		8.3%
	Annualized Revenue	3/	\$	4,405	\$	14,575	\$	7,239	\$	9,855	\$	28,588
	% of Total Office Annl Rev			1.3%		4.1%		2.1%		2.8%		8.1%
Richmond	RSF			48,104		359,481		257,373		272,891		778,488
	% of Total Office RSF			0.2%		1.8%		1.3%		1.4%		3.9%
	Annualized Revenue	3/	\$	867	\$	6,664	\$	4,328	\$	5,068	\$	12,963
	% of Total Office Annl Rev			0.2%		1.9%		1.2%		1.4%		3.7%
Tampa	RSF			174,879		374,597		223,438		473,928	1	1,697,733
	% of Total Office RSF			0.9%		1.9%		1.1%		2.4%		8.5%
	Annualized Revenue	3/	\$	3,878	\$	8,129	\$	4,584	\$	8,582	\$	34,168
	% of Total Office Annl Rev			1.1%		2.3%		1.3%		2.4%		9.7%
Other	RSF			21,576		0		13,837		19,449		1,289
	% of Total Office RSF	2.1	Φ.	0.1%	Φ.	0.0%	4	0.1%	ф	0.1%	Φ.	0.0%
	Annualized Revenue	3/	\$	456	\$	18	\$	386	\$	519	\$	28
TD 4 1	% of Total Office Annl Rev			0.1%	,	0.0%		0.1%	_	0.1%	,	0.0%
Total	RSF			1,486,249	2	3,276,840	J	,980,269	ž	3,284,593	٥	9,880,124
	% of Total Office RSF	2/	φ	7.5%	φ	16.5%	Φ	9.9%	Φ	16.5%	φ	49.6%
	Annualized Revenue	3/	\$	26,785	\$	60,705	\$	35,357	\$	54,449	<b>Þ</b>	173,971
	% of Total Office Annl Rev			7.6%		17.3%		10.1%		15.5%		49.5%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Includes 254,000 square feet of leases that are on a month to month basis or 0.8% of total annualized revenue

<sup>3/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

# **Industrial Lease Expirations by Market by Year**

# Dollars in thousands

				2005 1/		2006		2007		2008	T	hereafter
Atlanta	RSF			382,847	2	71,373		614,623	2	99,278	1	,157,284
	% of Total Industrial RSF			6.6%		4.7%		10.6%		5.1%		19.9%
	Annualized Revenue	2/	\$	1,936	\$	1,770	\$	3,261	\$	1,441	\$	5,677
	% of Total Industrial Annl Rev			6.6%		6.1%		11.2%		4.9%		19.5%
Charlotte	RSF			0		0		0		0		0
	% of Total Industrial RSF			0.0%		0.0%		0.0%		0.0%		0.0%
	Annualized Revenue	2/	\$	_	\$	_	\$	—	\$	_	\$	
	% of Total Industrial Annl Rev			0.0%		0.0%		0.0%		0.0%		0.0%
Greenville	RSF			0		16,081		0		5,350		8,470
	% of Total Industrial RSF			0.0%		0.3%		0.0%		0.1%		0.1%
	Annualized Revenue	2/	\$		\$	206	\$	_	\$	59	\$	91
	% of Total Industrial Annl Rev			0.0%		0.7%		0.0%		0.2%		0.3%
Kansas City	RSF			0		2,018		0		0		1,756
	% of Total Industrial RSF			0.0%		0.0%		0.0%		0.0%		0.0%
	Annualized Revenue	2/	\$	_	\$	17	\$	_	\$	_	\$	19
	% of Total Industrial Annl Rev			0.0%		0.1%		0.0%		0.0%		0.1%
Piedmont Triad	RSF			607,481	6	77,865		458,555	3	96,215		846,447
	% of Total Industrial RSF			10.4%		11.7%		7.9%		6.8%		14.6%
	Annualized Revenue	2/	\$	2,150	\$	2,876	\$	2,934	\$	1,657	\$	4,408
	% of Total Industrial Annl Rev			7.4%		9.9%		10.1%		5.7%		15.1%
Raleigh	RSF			15,499		9,548		3,550		15,188		25,890
	% of Total Industrial RSF			0.3%		0.2%		0.1%		0.3%		0.4%
	Annualized Revenue	2/	\$	139	\$	94	\$	37	\$	163	\$	230
	% of Total Industrial Annl Rev			0.5%		0.3%		0.1%		0.6%		0.8%
Total	RSF		1,	,005,827	9	76,885	1.	076,728	7	16,031	2	,039,847
	% of Total Industrial RSF			17.3%		16.8%		18.5%		12.3%		35.1%
	Annualized Revenue	2/	\$	4,225	\$	4,963	\$	6,232	\$	3,320	\$	10,425
	% of Total Industrial Annl Rev			14.5%		17.0%		21.4%		11.4%		35.7%

<sup>1/</sup> Includes 180,000 square feet of leases that are on a month to month basis or 0.2% of total annualized revenue

<sup>2/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

# Customer Diversification 1/ June 30, 2005

### Dollars in thousands

# **Top 20 Customers**

		Annualized	Percent of Annualized	Average Remaining
		Revenue 2/	Revenue 2/	Lease Term in Years
Customer	RSF			
Federal Government	869,733	\$ 17,190	4.11%	6.3
AT&T 3/	537,529	10,187	2.44%	3.6
Price Waterhouse Coopers	297,795	7,528	1.80%	4.8
State Of Georgia	361,687	6,687	1.60%	3.6
T-Mobile USA	205,394	4,926	1.18%	3.9
IBM	188,763	3,978	0.95%	0.9
Northern Telecom	246,000	3,651	0.87%	2.7
Volvo	270,525	3,595	0.86%	4.1
US Airways	295,046	3,410	0.82%	2.5
Lockton Companies	132,718	3,339	0.80%	9.7
BB&T	229,459	3,273	0.78%	6.7
CHS Professional Services	170,524	3,045	0.73%	1.6
Ford Motor Company	125,989	2,783	0.67%	4.6
Hartford Insurance	118,807	2,600	0.62%	1.4
MCI	127,268	2,585	0.62%	0.9
Bank of America	96,349	2,447	0.58%	4.7
Metropolitan Life Insurance	118,017	2,250	0.54%	6.0
Icon Clinical Research	99,163	2,114	0.51%	6.9
The Martin Agency	118,518	2,018	0.48%	11.8
CIGNA Healthcare of NC	180,000	1,999	0.48%	1.1
	4,789,284	\$ 89,605	21.44%	4.5

# By Industry

	Percent of Annualized
	Revenue 2/
Category	
Professional, Scientific, and Technical Services	20.6%
Insurance	10.2%
Manufacturing	8.7%
Finance/Banking	8.7%
Retail Trade	7.6%
Telecommunication	7.5%
Government/Public Administration	6.5%
Health Care and Social Assistance	6.1%
Wholesale Trade	5.5%
Transportation and Warehousing	3.5%
Real Estate Rental and Leasing	3.2%
Administrative and Support Services	3.1%
Accommodation and Food Services	2.8%
Other Services (except Public Administration)	2.5%
Information	2.1%
Educational Services	1.4%
Eddeditolidi Selvices	
	100.0%

<sup>1/</sup> Excludes properties recorded on our Balance Sheet that were sold but accounted for as Financings or Profit Sharing arrangements under FAS 66

<sup>2/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

<sup>3/</sup> AT&T and SBC have received final approval on their plans to merge. SBC currently leases 5K square feet with \$114K in associated annualized revenue.

Market	Туре	Date Acquired	Square Footage	Total
				Cost
	Market 	Market Type		

First quarter 2005:

Dollars in thousands

None

Name

Second quarter 2005:

None

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# **Disposition Activity**

	Dai	1	are	in	thousa	n d	
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Name	Market	Type 1/	Date Sold	Square Footage	Occupancy	Gross Sales Price
First quarter 2005: Northside	Tampa	0	02/24/05	85,700	93.5%	\$ 9,000
531 Northridge Warehouse 531 Northridge Office	Piedmont Triad Piedmont Triad	I O	02/28/05 02/28/05	598,100 91,800	100.0% 100.0%	7 2,000
				689,900	100.0%	18,656
3928 Westpoint Boulevard 4300 Six Forks Road	Piedmont Triad Raleigh	I O	02/28/05 03/31/05	240,000 163,300	100.0% 98.0%	6,225 27,318
First quarter totals				1,178,900	99.3%	61,199
Second quarter 2005: 2599 Empire Drive	Piedmont Triad	I	04/15/05	89,600	100.0%	2,150
Highwoods Preserve II Highwoods Preserve IV	Tampa Tampa	O O	06/30/05 06/30/05	32,600 207,100	0.0% 0.0%	
				239,700	0.0%	24,500
Kennestone Corporate Center Chattahoochee Avenue LaVista Business Park	Atlanta Atlanta Atlanta	O I I	06/30/05 06/30/05 06/30/05	82,600 62,100 216,300	73.3% 90.1% 94.5%	
				361,000	88.8%	13,250
Second quarter totals				690,300	59.4%	39,900
Six month totals				1,869,200	84.5%	\$101,099
	Depreciable Assets Contributed to Join	t Ventui	res			
	Market	Type 1/	Date Contributed	Square Footage	Occupancy	Gross Sales Price

First quarter 2005:

None

Second quarter 2005:

None

Highwoods Properties, Inc.

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The letters "O" and "I" represent Office and Industrial, respectively.

### **Development Activity**

Anticipated

Dollars in thousands

Property	Market	Type 1/	Rentable Square Feet	Total Investment	@ 06/30/05	Pre- Leasing	Estimated Completion Date	Estimated Stabilization Date
In - Process								
Office: Center for Disease Control	Atlanta	0	109,000	\$ 21,375	\$ 13,519	100%	4005	4Q05
Cool Springs III	Nashville	0	153,000	20,050	2,425	0%	4Q05 2Q06	4Q03 4Q07
Glenlake Four	Raleigh	0	158,000	26,889	2,423	46%	3Q06	1Q08
Saxon	Richmond	Ö	112,000	16,176	14,291	100%	3Q05	3Q05
3330 Healy Road 2/	Piedmont Triad	Ö	40,000	3,600	2,998	0%	4Q06	2Q07
FBI 3/	Tampa	O	138,000	31,090	20,839	100%	4Q05	4Q05
Total or Weighted Average			710,000	\$119,180	\$ 56,480	61%		
Retail 4/:								
Griffith Road/Boutique Shops	Piedmont Triad	R	9,600	\$ 2,634	\$ 2,304	87%	2Q05	2Q06
Total or Weighted Average			9,600	\$ 2,634	\$ 2,304	87%		
Total or Weighted Average 5/			719,600	\$121,814	\$ 58,784	61%		
Completed Not Stabilized 6/:								
National Archives Record Administration	Atlanta	I	353,000	\$ 20,387	\$ 18,304	100%	3Q04	4Q05
Total or Weighted Average			353,000	\$ 20,387	\$ 18,304	100%		
Grand Total or Weighed Average			1,072,600	\$142,201	\$ 77,088	74%		

<sup>1/</sup> The letters "O", "I", and "R" represent Office, Industrial, and Retail, respectively.

<sup>2/</sup> Redevelopment property

<sup>3/</sup> An approved 25,000 square feet expansion at an additional anticipated cost of \$4.5 million is included.

<sup>4/</sup> Excludes a vacant building in Kansas City acquired in the first quarter for \$4.1 million for potential future retail development or sale to a retail user.

<sup>5/</sup> These "In-process" developments, together with \$460,000 of other development costs, are included on the Consolidated Balance Sheet as "Developments-in-process."

<sup>6/</sup> Completed Not Stabilized properties are recorded in the Consolidated Balance Sheet in the Land and Building accounts, not Development-in-process.

## Development Land June, 2005

Dollars in thousands

Usable	N	Total Estimated Iarket Value
Market Acres		
On Balance Sheet:	-	
Research Triangle 316	\$	69,523
Atlanta 226		39,767
Piedmont Triad 114		23,150
Kansas City 1/		17,816
Baltimore 44		13,166
Richmond 61		14,296
Charlotte 2/		12,106
Nashville 39		12,486
Orlando 25		12,470
Tampa 3/		14,026
Memphis 21 Greenville 12		5,100 1,800
Jacksonville 9		1,885
Columbia 2		276
1,011	\$	237,867
Deferred or optioned:		
Atlanta 13	\$	3,810
13	\$	3,810
Total 4/	\$	241,677

<sup>1/</sup> Includes 27 acres of residential land

<sup>2/</sup> Includes 28 acres that was sold on July 22, 2005

<sup>3/</sup> Includes 2 acres that was sold on July 22, 2005

<sup>4/</sup> Developable square footage on core land holdings is approximately 6.3 million of office space and 1.8 million of industrial space

# **Joint Ventures Portfolio Summary**

As of June 30, 2005

# **Summary by Location:**

Percentage of Annualized Revenue - Highwoods' Share Only 3/

	Rentable	Occupancy 2/	Office	Industrial	Retail		
Market	Square Feet 1/					Multi-Family	Total
<del></del>							
Des Moines	2,245,000	95.4%	27.9%	3.9%	1.0%	3.3%	36.1%
Orlando	1,684,000	90.6%	27.1%	_		_	27.1%
Atlanta	835,000	92.6%	12.1%	_	_	_	12.1%
Kansas City	428,000	88.1%	8.7%	_	_	_	8.7%
Richmond	413,000	100.0%	5.1%	_	_	_	5.1%
Piedmont Triad	364,000	100.0%	3.9%	_	_	_	3.9%
Raleigh	455,000	99.6%	3.7%	_	_	_	3.7%
Tampa	205,000	99.1%	2.0%	_	_	_	2.0%
Charlotte	148,000	100.0%	0.8%	_	_	_	0.8%
Other	110,000	100.0%	0.5%	_	_		0.5%
Total	6,887,000	94.5%	91.8%	3.9%	1.0%	3.3%	100.0%

<sup>1/</sup> Excludes Des Moines' apartment units

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<sup>2/</sup> Excludes Des Moines' apartment occupancy percentage of 94.0%

<sup>3/</sup> Annualized Rental Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

# Joint Ventures Lease Expirations June 30, 2005

Dollars in thousands

Year	Rentable Square Feet Expiring	Percent of Rentable Square Feet	Annualized Revenue 1/	Average Rental Rate	Percent of Annualized Revenue 1/
	Expring		Revenue 1/	Kate	
Total					
2005	337,472	5.0%	\$ 5,462	\$16.19	4.3%
2006	662,534	9.7%	12,635	19.07	9.9%
2007	430,393	6.3%	8,064	18.74	6.3%
2008	1,325,225	19.4%	22,545	17.01	17.8%
2009	853,316	12.5%	15,931	18.67	12.5%
2010	550,250	8.1%	9,321	16.94	7.3%
2011	555,390	8.2%	10,339	18.62	8.1%
2012	401,183	5.9%	8,469	21.11	6.7%
2013	710,834	10.4%	15,482	21.78	12.2%
2014	382,579	5.6%	8,326	21.76	6.5%
2015 and thereafter	603,260	8.9%	10,729	17.79	8.4%
	6,812,436	100.0%	\$127,303	\$18.69	100.0%

<sup>1/</sup> Annualized Revenue is June, 2005 rental revenue (base rent plus operating expense pass throughs) multiplied by 12.

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# **Joint Ventures Development**

# Dollars in thousands

				Anticipated				
Property	% Ownership	Market	Rentable Square Feet	Total Investment	@ 06/30/05	Pre- Leasing	Estimated Completion Date	Estimated Stabilization Date
Plaza Colonade, LLC 1/	50%	Kansas City	285,000	\$ 71,500	\$ 69,038	77%	4Q04	3Q05
Summit	50%	Des Moines	35,000	3,784	3,648	75%	3Q04	3Q05
Pinehurst	50%	Des Moines	35,000	3,651	3,438	90%	3Q04	3Q05
Sonoma	50%	Des Moines	75,000	9,364	3,213	43%	2Q05	2Q06
The Vinings at University Center 2/	50%	Charlotte	156 units	10,800	2,774	0%	4Q05	3Q06
Total or Weighted Average 3/			430,000	\$ 99,099	\$ 82,111	72%		
Highwoods' Share of the above				\$ 49,550	\$ 41,055			

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Includes \$16.2 million in investment cost that has been funded by tax increment financing
The Vinings at University Center is currently a fifty percent owned joint venture consolidated under the provisions of FIN 46.

Pre-leasing percentage does not include multi-family