# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

### **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): May 4, 2023

**Commission File Number** 

# CIRRUS LOGIC, INC.

(Exact name of Registrant as specified in its charter)

(LA	act name of Registrant as specified in i	its charter)	
Delaware	000-17795		77-0024818
(State or Other Jurisdiction of Incorporation or Organization)	(Commission File Number)		(IRS Employer Identification No.)
800 W. 6th Street	Austin,	TX	78701
(Address of Principal E	xecutive Offices)		(Zip Code)
Registrant's telephone number	er, including area code:	(512)	851-4000
Check the appropriate box below if the Form 8-K filing is provisions:	s intended to simultaneously satisfy the	e filing obligation of	the registrant under any of the following
☐ Written communications pursuant to Rule 425 under th☐ Soliciting material pursuant to Rule 14a-12 under the I☐ Pre-commencement communications pursuant to Rule☐ Pre-commencement communication pursuant to Rule☐ Pre-commencement communication pu	Exchange Act (17 CFR 240.14a-12) 14d-2(b) under the Exchange Act (17		
Securities registered pursuant to Section 12(b) of the Act:			
Title of each class	Trading Symbol	Name of e	ach exchange on which registered
Common stock, \$0.001 par value	CRUS	The	NASDAQ Stock Market LLC
Indicate by check mark whether the registrant is an emerg or Rule 12b-2 of the Securities Exchange Act of 1934 (§2		le 405 of the Securiti	es Act of 1933 (§230.405 of this chapter)
Emerging growth company $\square$			
If an emerging growth company, indicate by check mark revised financial accounting standards provided pursuant			n period for complying with any new or

### Item 2.02 Results of Operations and Financial Condition.

On May 4, 2023, Cirrus Logic, Inc. ("Cirrus Logic" or the "Company") issued a press release announcing its financial results for its fourth quarter of fiscal year 2023. The full text of the press release is furnished as Exhibit No. 99.1 to this Current Report on Form 8-K.

#### Item 7.01 Regulation FD Disclosure

On May 4, 2023, in addition to issuing a press release, the Company posted on its website a shareholder letter to investors summarizing the financial results for its fourth quarter of fiscal year 2023. The full text of the shareholder letter is furnished as Exhibit No. 99.2 to this Current Report on Form 8-K.

#### **Use of Non-GAAP Financial Information**

To supplement Cirrus Logic's financial statements presented on a GAAP basis, Cirrus has provided non-GAAP financial information, including non-GAAP net income, diluted earnings per share, diluted share count, operating income and profit, operating expenses, gross margin and profit, tax expense, tax expense impact on earnings per share, effective tax rate, free cash flow and free cash flow margin. A reconciliation of the adjustments to GAAP results is included in the press release below. Non-GAAP financial information is not meant as a substitute for GAAP results, but is included because management believes such information is useful to our investors for informational and comparative purposes. In addition, certain non-GAAP financial information is used internally by management to evaluate and manage the company. The non-GAAP financial information used by Cirrus Logic may differ from that used by other companies. These non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP.

The information contained in Items 2.02, 7.01, and 9.01 in this Current Report on Form 8-K and the exhibits furnished hereto contain forward-looking statements regarding the Company and cautionary statements identifying important factors that could cause actual results to differ materially from those anticipated. In addition, this information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01 Financial Statements and Exhibits.

### (d) Exhibits

<u>Exhibit</u>	<u>Description</u>
Exhibit 99.2	Cirrus Logic, Inc. press release dated May 4, 2023 Cirrus Logic, Inc. shareholder letter dated May 4, 2023 Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CIRRUS LOGIC, INC.

Date: May 4, 2023 By: /s/ Venk Nathamuni
Name: Venk Nathamuni

Title: Chief Financial Officer



FINANCIAL NEWS

# Cirrus Logic Reports Fiscal Fourth Quarter Revenue of \$372.8 Million and Full Fiscal Year 2023 Revenue of \$1.90 Billion

Record Fiscal Year 2023 Revenue Driven By Higher Sales of Components Shipping in Smartphones

**AUSTIN, Texas – May 4, 2023** – Cirrus Logic, Inc. (NASDAQ: CRUS) today posted on its website at investor.cirrus.com the quarterly Shareholder Letter that contains the complete financial results for the fourth quarter and full fiscal year 2023, which ended March 25, 2023, as well as the company's current business outlook.

"We delivered solid financial results in FY23 as higher sales of products shipping in smartphones drove seven percent year-over-year revenue growth," said John Forsyth, Cirrus Logic president and chief executive officer. "Additionally, the company made significant progress in our strategy of driving product diversification through our high-performance mixed-signal products, with revenue derived from these solutions increasing to 38 percent of total sales. With an extensive portfolio of existing products and a pipeline of innovations in development, we look forward to capitalizing on the many opportunities ahead of us to further broaden our technology and market reach."

### Reported Financial Results – Fourth Quarter FY23

- Revenue of \$372.8 million;
- GAAP and non-GAAP gross margin of 50.0 percent and 50.1 percent;
- GAAP operating expenses of \$249.2 million and non-GAAP operating expenses of \$119.8 million; and
- GAAP loss per share of \$(0.97) and non-GAAP earnings per share of \$0.92.

### Reported Financial Results – Full Year FY23

- Revenue of \$1.90 billion;
- GAAP and non-GAAP gross margin of 50.4 percent and 50.5 percent;

- GAAP operating expenses of \$707.9 million and non-GAAP operating expenses of \$486.4 million; and
- GAAP earnings per share of \$3.09 and non-GAAP earnings per share of \$6.42.

GAAP operating expense for Q4 FY23 and the full fiscal year 2023 included \$85.8 million in intangibles impairment and \$10.6 million in lease impairments and restructuring costs.

A reconciliation of GAAP to non-GAAP financial information is included in the tables accompanying this press release.

### **Business Outlook - First Quarter FY24**

- Revenue is expected to range between \$260 million and \$320 million;
- GAAP gross margin is forecasted to be between 49 percent and 51 percent; and
- Combined GAAP R&D and SG&A expenses are anticipated to range between \$142 million and \$148 million, including approximately \$23 million in stock-based compensation expense, \$2 million in amortization of acquired intangibles, and \$3 million in acquisition-related costs.

Cirrus Logic will host a live Q&A session at 6 p.m. EDT today to discuss its financial results and business outlook. Participants may listen to the conference call on the investor relations website at investor.cirrus.com. A replay of the webcast can be accessed on the Cirrus Logic website approximately two hours following its completion or by calling (647) 362-9199, or toll-free at (800) 770-2030 (Access Code: 95424).

### About Cirrus Logic, Inc.

Cirrus Logic is a leader in low-power, high-precision mixed-signal processing solutions that create innovative user experiences for the world's top mobile and consumer applications. With headquarters in Austin, Texas, Cirrus Logic is recognized globally for its award-winning corporate culture.

Cirrus Logic, Cirrus and the Cirrus Logic logo are registered trademarks of Cirrus Logic, Inc. All other company or product names noted herein may be trademarks of their respective holders.

#### **Investor Contact:**

Chelsea Heffernan Vice President, Investor Relations Cirrus Logic, Inc. (512) 851-4125 Investor@cirrus.com

#### **Use of non-GAAP Financial Information**

To supplement Cirrus Logic's financial statements presented on a GAAP basis, the company has provided non-GAAP financial information, including non-GAAP net income, diluted earnings per share, diluted share count, operating income and profit, operating expenses, gross margin and profit, tax expense, tax expense impact on earnings per share, effective tax rate, free cash flow, and free cash flow margin. A reconciliation of the adjustments to GAAP results is included in the tables below. Non-GAAP financial information is not meant as a substitute for GAAP results but is included because management believes such information is useful to our investors for informational and comparative purposes. In addition, certain non-GAAP financial information is used internally by management to evaluate and manage the company. The non-GAAP financial information used by Cirrus Logic may differ from that used by other companies. These non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP.

#### Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this news release contain forward-looking statements including our statements about our ability to drive product diversification through high-performance mixed-signal; our ability to capitalize on the many opportunities ahead and broaden our technology and market reach; and our estimates for the first quarter fiscal year 2024 revenue, gross margin, combined research and development and selling, general and administrative expense levels, stock compensation expense, amortization of acquired intangibles and acquisition-related costs. In some cases, forward-looking statements are identified by words such as "expect," "anticipate," "target," "project," "believe," "goals," "opportunity," "estimates," "intend," and variations of these types of words and similar expressions. In addition, any statements that refer to our plans, expectations, strategies, or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are based on our current expectations, estimates, and assumptions and are subject to certain risks and uncertainties that could cause actual results to differ materially, and readers should not place undue reliance on such statements. These risks and uncertainties include, but are not limited to, the following: the effects of the global COVID-19 outbreak and the measures taken to limit the spread of COVID-19, including any disruptions to our business that could result from measures to contain the outbreak that may be taken by governmental authorities in the jurisdictions in which we and our supply chain operate; the susceptibility of the markets we address to economic downturns, including as a result of the COVID-19 outbreak and the actions taken to mitigate the spread of COVID-19; increased industry-wide capacity constraints that may impact our ability to meet current customer demand, which could cause an unanticipated decline in our sales and damage our existing customer relationships and our ability to establish new customer relationships; the potential for increased prices due to capacity constraints in our supply chain, which, if we are unable to increase our selling price to our customers, could result in lower revenues and margins that could adversely affect our financial results; recent significant increases in inflation in the U.S and overseas; the level and timing of orders and shipments during the first quarter of fiscal year 2024, customer cancellations of orders, or the failure to place orders consistent with forecasts, along with the risk factors listed in our Form 10-K for the year ended March 26, 2022 and in our other filings with the Securities and Exchange Commission, which are available at www.sec.gov. The foregoing information concerning our business outlook represents our outlook as of the date of this news release, and we expressly disclaim any obligation to update or revise any forward-looking statements, whether as a result of new developments or otherwise.

# **Summary Financial Data Follows:**

# CONSOLIDATED CONDENSED STATEMENT OF OPERATIONS

(in thousands, except per share data; unaudited)

		Thre	e Months Ended		Twelve Months Ended					
	 Mar. 25, 2023		Dec. 24, 2022	Mar. 26, 2022		Mar. 25, 2023		Mar. 26, 2022		
	Q4'23		Q3'23	Q4'22		Q4'23		Q4'22		
Audio	\$ 232,402	\$	347,297	\$ 327,099	\$	1,172,007	\$	1,187,126		
High-Performance Mixed-Signal	 140,420		243,285	162,873		725,610		594,334		
Net sales	 372,822		590,582	 489,972		1,897,617		1,781,460		
Cost of sales	 186,468		293,877	 231,243		940,638		857,819		
Gross profit	186,354		296,705	 258,729		956,979		923,641		
Gross margin	50.0 %		50.2 %	52.8 %		50.4 %		51.8 %		
Research and development	115,162		118,063	111,394		458,412		406,307		
Selling, general and administrative	37,642		37,262	39,470		153,144		150,996		
Lease impairments and restructuring	10,632		_	_		10,632		_		
Intangibles impairment	 85,760			_		85,760				
Total operating expenses	 249,196		155,325	150,864		707,948		557,303		
Income (loss) from operations	(62,842)		141,380	107,865		249,031		366,338		
Interest income (expense)	4,720		2,777	(103)		9,087		615		
Other income (expense)	(464)		(3,716)	180		(3,379)		1,710		
Income (loss) before income taxes	 (58,586)		140,441	107,942		254,739		368,663		
Provision for income taxes	(4,917)		36,964	11,528		78,036		42,308		
Net income (loss)	\$ (53,669)	\$	103,477	\$ 96,414	\$	176,703	\$	326,355		
Basic earnings (loss) per share	\$ (0.97)	\$	1.87	\$ 1.69	\$	3.18	\$	5.70		
Diluted earnings (loss) per share:	\$ (0.97)	\$	1.83	\$ 1.64	\$	3.09	\$	5.52		
Weighted average number of shares:										
Basic	55,219		55,239	56,993		55,614		57,278		
Diluted	55,219		56,583	58,625		57,226		59,143		

Prepared in accordance with Generally Accepted Accounting Principles

#### RECONCILIATION BETWEEN GAAP AND NON-GAAP FINANCIAL INFORMATION

(in thousands, except per share data; unaudited)

(not prepared in accordance with GAAP)

Non-GAAP financial information is not meant as a substitute for GAAP results, but is included because management believes such information is useful to our investors for informational and comparative purposes. In addition, certain non-GAAP financial information is used internally by management to evaluate and manage the company. As a note, the non-GAAP financial information used by Cirrus Logic may differ from that used by other companies. These non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP.

		Three Months Ended					Twelve Months Ended				
	-	Mar. 25,		Dec. 24, Mar. 26,				Mar. 25,	Mar. 26,		
		2023	2022		2022		2023			2022	
Net Income (Loss) Reconciliation		Q4'23		Q3'23		Q4'22		Q4'23		Q4'22	
GAAP Net Income (Loss)	\$	(53,669)	s	103,477	\$	96,414	\$	176,703	s	326,355	
Amortization of acquisition intangibles		7,657		8,807		7,882		32,086		27,017	
Stock-based compensation expense		22,533		20,487		17,024		81,641		66,392	
Lease impairments and restructuring		10,632				· —		10,632		´ —	
Intangibles impairment		85,760		_		_		85,760		_	
Acquisition-related costs		3,166		3,176		3,164		12,670		12,153	
Investment write off		_		2,746		_		2,746		_	
Adjustment to income taxes		(23,461)		(2,936)		(6,778)		(34,832)		(23,675)	
Non-GAAP Net Income	\$	52,618	s	135,757	\$	117,706	\$	367,406	\$	408,242	
Earnings (Loss) Per Share Reconciliation											
GAAP Diluted earnings (loss) per share	\$	(0.97)	s	1.83	\$	1.64	\$	3.09	s	5.52	
Effect of Amortization of acquisition intangibles		0.14		0.15		0.14		0.56		0.46	
Effect of Stock-based compensation expense		0.40		0.36		0.29		1.43		1.12	
Effect of Lease impairments and restructuring		0.19		_		_		0.18		_	
Effect of Intangibles impairment		1.51		_		_		1.50		_	
Effect of Acquisition-related costs		0.06		0.06		0.05		0.22		0.20	
Effect of Investment write off		_		0.05		_		0.05		_	
Effect of Adjustment to income taxes		(0.41)		(0.05)		(0.11)		(0.61)		(0.40)	
Non-GAAP Diluted earnings per share	s	0.92	s	2.40	\$	2.01	\$	6.42	s	6.90	
Diluted Shares Reconciliation											
GAAP Diluted shares		55,219		56,583		58,625		57,226		59,143	
Effect of weighted dilutive shares		1,821		30,363		36,023		37,220		37,143	
_		57,040		56,583		58,625		57,226		59,143	
Non-GAAP Diluted shares		57,040		50,585		58,625		57,226		59,143	
Operating Income (Loss) Reconciliation		(50.040)		444.000		40=06=				255.220	
GAAP Operating Income (Loss)	\$	(62,842)	S	141,380	\$	107,865	\$	249,031	S	366,338	
GAAP Operating Profit (Loss)		(16.9)%		23.9 %		22.0 %		13.1 %		20.6 %	
Amortization of acquisition intangibles		7,657		8,807		7,882		32,086		27,017	
Stock-based compensation expense - COGS		372		309		261		1,270		1,024	
Stock-based compensation expense - R&D		15,782		14,710		11,786		57,312		44,154	
Stock-based compensation expense - SG&A		6,379		5,468		4,977		23,059		21,214	
Lease impairments and restructuring		10,632		_		_		10,632		_	
Intangibles impairment		85,760						85,760			
Acquisition-related costs		3,166		3,176		3,164		12,670		12,153	
Non-GAAP Operating Income	\$	66,906	\$	173,850	\$	135,935	\$	471,820	\$	471,900	
Non-GAAP Operating Profit		17.9 %		29.4 %		27.7 %		24.9 %		26.5 %	
Operating Expense Reconciliation											
GAAP Operating Expenses	\$	249,196	\$	155,325	\$	150,864	\$	707,948	S	557,303	
Amortization of acquisition intangibles		(7,657)		(8,807)		(7,882)		(32,086)		(27,017)	
Stock-based compensation expense - R&D		(15,782)		(14,710)		(11,786)		(57,312)		(44,154)	
Stock-based compensation expense - SG&A		(6,379)		(5,468)		(4,977)		(23,059)		(21,214)	
Lease impairments and restructuring		(10,632)		_		_		(10,632)		_	
Intangibles impairment		(85,760)		_		_		(85,760)		_	
Acquisition-related costs		(3,166)		(3,176)		(3,164)		(12,670)		(8,692)	
Non-GAAP Operating Expenses	\$	119,820	S	123,164	\$	123,055	\$	486,429	\$	456,226	
Gross Margin/Profit Reconciliation											
GAAP Gross Profit	\$	186,354	s	296,705	\$	258,729	\$	956,979	s	923,641	
GAAP Gross Margin	•	50.0 %		50.2 %		52.8 %		50.4 %		51.8 %	
Acquisition-related costs		_		_		_		_		3,461	
Stock-based compensation expense - COGS		372		309		261		1,270		1,024	
Non-GAAP Gross Profit	<u>s</u>	186,726	s	297,014	s	258,990	\$	958,249	S	928,126	
										/20,120	

# $RECONCILIATION\ BETWEEN\ GAAP\ AND\ NON\text{-}GAAP\ FINANCIAL\ INFORMATION$

(in thousands, except per share data; unaudited) (not prepared in accordance with GAAP)

		1	Three Months Ended		Twelve Months Ended			
	 Mar. 25,		Dec. 24,	Mar. 26,		Mar. 25,		Mar. 26,
	2023		2022	2022		2023		2022
Effective Tax Rate Reconciliation	Q4'23		Q3'23	Q4'22		Q4'23		Q4'22
GAAP Tax Expense (Benefit)	\$ (4,917)	\$	36,964	\$ 11,528	\$	78,036	\$	42,308
GAAP Effective Tax Rate	8.4 %		26.3 %	10.7 %		30.6 %		11.5 %
Adjustments to income taxes	23,461		2,936	6,778		34,832		23,675
Non-GAAP Tax Expense	\$ 18,544	\$	39,900	\$ 18,306	\$	112,868	\$	65,983
Non-GAAP Effective Tax Rate	26.1 %		22.7 %	 13.5 %		23.5 %		13.9 %
Tax Impact to EPS Reconciliation								
GAAP Tax Expense (Benefit)	\$ (0.09)	\$	0.65	\$ 0.20	\$	1.36	\$	0.72
Adjustments to income taxes	0.41		0.05	0.11		0.61		0.40
Non-GAAP Tax Expense	\$ 0.32	\$	0.70	\$ 0.31	\$	1.97	\$	1.12

# CONSOLIDATED CONDENSED BALANCE SHEET (in thousands; unaudited)

	Mar. 25, 2023	Dec. 24, 2022	Mar. 26, 2022
ASSETS			
Current assets			
Cash and cash equivalents	\$ 445,78		\$ 369,814
Marketable securities	34,97	· · · · · · · · · · · · · · · · · · ·	10,601
Accounts receivable, net	150,47	3 270,493	240,264
Inventories	233,45	,	138,436
Prepaid wafers	60,63		_
Other current assets	92,53	3 87,224	80,900
Total current Assets	1,017,85	6 1,013,485	840,015
Long-term marketable securities	36,50	9 44,784	63,749
Right-of-use lease assets	128,14	,	171,003
Property and equipment, net	162,97		157,077
Intangibles, net	38,87		158,145
Goodwill	435,93	6 435,936	435,791
Deferred tax asset	35,58	· · · · · · · · · · · · · · · · · · ·	11,068
Long-term prepaid wafers	134,36		195,000
Other assets	73,72		91,552
Total assets	\$ 2,063,96	6 \$ 2,165,889	\$ 2,123,400
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities			
Accounts payable	\$ 81,46		
Accrued salaries and benefits	50,60		65,261
Lease liability	18,44		14,680
Acquisition-related liabilities	21,36		30,964
Other accrued liabilities	44,46		38,461
Total current liabilities	216,34	0 228,549	264,783
Non-current lease liability	122,63		163,162
Non-current income taxes	59,01	3 72,267	73,383
Long-term acquisition-related liabilities	_		8,692
Other long-term liabilities	7,70	0 5,501	13,563
Total long-term liabilities	189,34	4 221,020	258,800
Stockholders' equity:			
Capital stock	1,670,14		1,578,427
Accumulated earnings (deficit)	(9,32		23,435
Accumulated other comprehensive loss	(2,53		
Total stockholders' equity	1,658,28	2 1,716,320	1,599,817
Total liabilities and stockholders' equity	\$ 2,063,96	\$ 2,165,889	\$ 2,123,400

Prepared in accordance with Generally Accepted Accounting Principles

# CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS (in thousands; unaudited)

	Three Mo	nths Ended
	Mar. 25, 2023	Mar. 26, 2022
	Q4'23	Q4'22
Cash flows from operating activities:		
Net income (loss)	\$ (53,669)	\$ 96,414
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	18,844	16,905
Stock-based compensation expense	22,533	17,024
Deferred income taxes	(40,943)	(6,759)
Loss on retirement or write-off of long-lived assets	350	115
Other non-cash charges	85	88
Lease impairments and restructuring	10,632	_
Intangibles impairment	85,760	_
Net change in operating assets and liabilities:		
Accounts receivable, net	120,020	85,868
Inventories	(81,024)	10,089
Other assets	(2,664)	8,576
Accounts payable and other accrued liabilities	(32,260)	27,711
Income taxes payable	(2,564)	(963)
Acquisition-related liabilities	3,166	3,163
Net cash provided by operating activities	48,266	258,231
Cash flows from investing activities:		
Maturities and sales of available-for-sale marketable securities	8,337	4,963
Purchases of available-for-sale marketable securities	(5,830)	(5,307)
Purchases of property, equipment and software	(11,326)	(8,048)
Investments in technology	(309)	(408)
Net cash used in investing activities	(9,128)	(8,800)
Cash flows from financing activities:		
Issuance of common stock, net of shares withheld for taxes	8,621	4,658
Repurchase of stock to satisfy employee tax withholding obligations	(1,519)	(4,397)
Repurchase and retirement of common stock	(35,000)	(74,999)
Net cash used in financing activities	(27,898)	(74,738)
Net increase in cash and cash equivalents	11,240	174,693
Cash and cash equivalents at beginning of period	434,544	195,121
Cash and cash equivalents at end of period	\$ 445,784	\$ 369,814

Prepared in accordance with Generally Accepted Accounting Principles

# RECONCILIATION BETWEEN GAAP AND NON-GAAP FINANCIAL INFORMATION (in thousands; unaudited)

Free cash flow, a non-GAAP financial measure, is GAAP cash flow from operations (or cash provided by operating activities) less capital expenditures. Capital expenditures include purchases of property, equipment and software as well as investments in technology, as presented within our GAAP Consolidated Condensed Statement of Cash Flows. Free cash flow margin represents free cash flow divided by revenue.

	Tv	welve Months Ended		Three Months Ended									
	Mar. 25, 2023		Mar. 25, 2023		Dec. 24, 2022		Sep. 24, 2022		Jun. 25, 2022				
		Q4'23		Q4'23		Q3'23		Q2'23		Q1'23			
Net cash provided by operating activities (GAAP) Capital expenditures	\$	339,568 (36,714)	\$	48,266 (11,635)	\$	180,948 (7,608)	\$	35,989 (10,247)	\$	74,365 (7,224)			
Free Cash Flow (Non-GAAP)	\$	302,854	\$	36,631	\$	173,340	\$	25,742	\$	67,141			
Cash Flow from Operations as a Percentage of Revenue (GAAP)		18 %		13 %		31 %		7 %		19 %			
Capital Expenditures as a Percentage of Revenue (GAAP)		2 %		3 %		1 %		2 %		2 %			
Free Cash Flow Margin (Non-GAAP)		16 %		10 %		29 %		5 %		17 %			



May 4, 2023

#### Dear Shareholders,

In FY23, Cirrus Logic delivered record full fiscal year revenue of \$1.90 billion, up seven percent year-over-year, driven by higher sales of components shipping in smartphones. GAAP and non-GAAP operating profit for the full fiscal year were 13.1 percent and 24.9 percent, respectively. FY23 GAAP and non-GAAP EPS were \$3.09 and \$6.42, respectively. Q4 FY23 revenue was \$372.8 million and GAAP loss per share was \$0.97 compared to non-GAAP earnings per share of \$0.92.

In the past year we made excellent progress in many areas of our long-term growth strategy, delivering multiple record quarters of revenue. The company remained a leader in our foundational business of smartphone audio, with a number of customers launching flagship devices using our components. Moreover, our team began design of our next-generation boosted amplifier and smart codec, both of which are in advanced stages of development today and are expected to extend our market leadership and deliver significant revenue for many years following their introduction.

The company also continued our momentum in high-performance mixed-signal (HPMS) content in smartphones. Progress in this area included growing our haptics penetration in Android, along with the introduction of an updated camera controller in Q2 FY23. More recently we completed the successful production qualification for our next-generation camera controller for introduction later this year. Our average camera content has grown in each successive generation since our first product was introduced in FY21. More broadly, we continue to believe that our HPMS product line represents a significant opportunity to grow and diversify revenue, and in the past year we saw both our R&D investment and the number of opportunities we are pursuing in this area increase. Over the past four years, revenue derived from HPMS solutions increased from 12 percent of total revenue in FY19 to 38 percent in FY23, and we continue to anticipate that this business can generate at least half of our revenue in the future.

That said, among the HPMS opportunities we have discussed, a new product that we mentioned in previous shareholder letters as being scheduled for introduction this fall is no longer expected to come to market as planned. As we have limited visibility into our customer's future plans for this product at this time, we are removing the revenue associated with this component from our internal model. While this is undeniably a setback, we are proud of our execution in this program. Our customer relationship remains very strong as we continue to collaborate on a range of technologies and products in the HPMS space.

Looking beyond smartphones, we gained momentum in the laptop market, where we began sampling our first boosted amplifier and codec optimized for these devices and made progress developing our first laptop-specific power products. We continue to view the laptop market as a promising opportunity in the coming years as we look to capitalize on disruptive secular market trends and expand our share. We also made progress with our general market products where we are selectively developing new components to drive further growth opportunities in the future.

We remain deeply committed to innovation across our business and increased our investment in R&D this past year to fuel development efforts. Cirrus Logic was once again featured in the Patent 300® list of companies that were awarded the most U.S. patents. With a compelling roadmap of products and intellectual property, we are excited to capitalize on the opportunities ahead of us to drive long-term shareholder value.

Figure A: Cirrus Logic Q4 FY23 and FY23 Results

Q4 FY23	GAAP	Adj.	Non-GAAP*	FY23	GAAP	Adj.	Non-GAAP*
Revenue	\$372.8		\$372.8	Revenue	\$1,897.6		\$1,897.6
Gross Profit	\$186.4	\$0.3	\$186.7	Gross Profit	\$957.0	\$1.3	\$958.2
Gross Margin	50.0%		50.1%	Gross Margin	50.4%		50.5%
Operating Expense	\$249.2	(\$129.4)	\$119.8	Operating Expense	\$707.9	(\$221.5)	\$486.4
Operating Income (Loss)	\$(62.8)	\$129.7	\$66.9	Operating Income	\$249.0	\$222.8	\$471.8
Operating Profit (Loss)	(16.9)%		17.9%	Operating Profit	13.1%		24.9%
Interest Income	\$4.7		\$4.7	Interest Income	\$9.1		\$9.1
Other Expense	\$0.5		\$0.5	Other Expense	\$3.4	\$(2.7)	\$0.7
Income Tax Expense (Benefit)	\$(4.9)	\$23.4	\$18.5	Income Tax Expense	\$78.0	\$34.9	\$112.9
Net Income (Loss)	\$(53.7)	\$106.3	\$52.6	Net Income	\$176.7	\$190.7	\$367.4
Diluted EPS	\$(0.97)	\$1.86	\$0.92	Diluted EPS	\$3.09	\$3.33	\$6.42

<sup>\*</sup>Complete GAAP to Non-GAAP reconciliations available on page 13

Numbers may not sum due to rounding

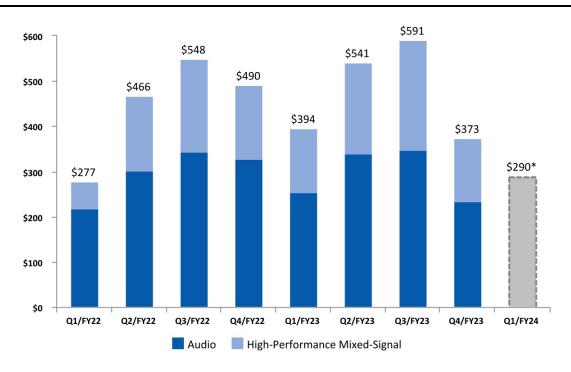
\$ millions except FPS

# Revenue and Gross Margin

Cirrus Logic reported revenue for FY23 of \$1.90 billion, up seven percent year over year. Growth was driven by higher ASPs and the continued benefit from prior year content gains in smartphones, which was partially offset by softening in general market and smartphone demand. Revenue for the March quarter was \$372.8 million, down 37 percent quarter over quarter and 24 percent year over year, but slightly above the midpoint of our guidance range. The decline in revenue on a sequential basis reflects a reduction in smartphone volumes. The year-over-year decline in March quarter sales was primarily driven by a reduction in smartphone volumes, due in part to the launch of a lower-priced smartphone in Q4 FY22, and lower general market sales. In the June quarter, we expect revenue to range from \$260 million to \$320 million, down 22 percent sequentially and 26 percent year over year at the midpoint.

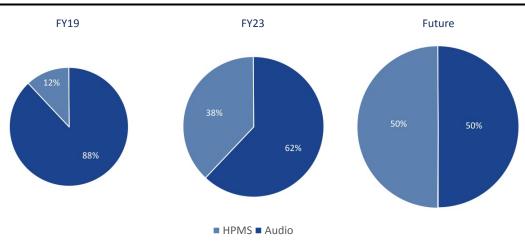
In FY23 and Q4 FY23, revenue derived from our audio and HPMS product lines represented 62 percent and 38 percent of total revenue, respectively. In FY23, HPMS revenue increased 22 percent year over year. One customer contributed approximately 83 percent of total revenue for FY23 and 81 percent of total revenue in Q4 FY23. Our relationship with our largest customer remains outstanding with continued strong design activity across a wide range of products. While we understand there is intense interest in this customer, in accordance with our policy, we do not discuss specifics about this business.

Figure B: Cirrus Logic Revenue (\$M) Q1 FY22 to Q1 FY24



<sup>\*</sup>Midpoint of guidance as of May 4, 2023

Figure C: Audio and High-Performance Mixed-Signal Revenue Contribution Trend



Audio solutions include amplifiers and codecs. High-performance mixed-signal solutions include camera controllers, haptics and sensing, and battery and power ICs.

FY23 GAAP gross margin was 50.4 percent, compared to 51.8 percent in FY22. Non-GAAP gross margin for the full fiscal year was 50.5 percent, compared to 52.1 percent in the prior year. This year-over-year decrease in gross margin reflects an increase in supply chain costs, partially offset by higher ASPs. In addition, GAAP gross margin also reflects the absence of the purchase price fair value adjustment to inventory, which was a one-time event in Q2 FY22, as a result of the Lion Semiconductor acquisition.

GAAP gross margin in the March quarter was 50.0 percent, compared to 50.2 percent in Q3 FY23 and 52.8 percent in Q4 FY22. Non-GAAP gross margin in the March quarter was 50.1 percent, compared to 50.3 percent in Q3 FY23 and 52.9 percent in Q4 FY22. On a sequential basis, gross margin was roughly flat. On a year-over-year basis, the decrease reflects the benefit in Q4 FY22 of selling through lower cost inventory built prior to price increases taking effect as well as higher ASPs. In the June quarter, we expect gross margin to range from 49 percent to 51 percent.

# Operating Profit, Tax, and EPS

For FY23, Cirrus Logic delivered GAAP operating profit of 13.1 percent, compared to 20.6 percent in the prior year. Non-GAAP operating profit was 24.9 percent, compared to 26.5 percent in FY22. GAAP and non-GAAP operating expense for the full fiscal year was \$707.9 million and \$486.4 million, respectively. GAAP operating expense included \$85.8 million in intangibles impairment, \$80.4 million in stock-based compensation, \$32.1 million in amortization of acquired intangibles, \$12.7 million in acquisition-related costs, and \$10.6 million in lease impairments and restructuring. GAAP and non-GAAP operating expense in FY22 was \$557.3 million and \$456.2 million, respectively. GAAP operating expense in FY22 included \$65.4 million in stock-based compensation, \$27.0 million in amortization of acquired intangibles, and \$8.7 million in acquisition-related costs. The year-over-year increase was primarily due to an intangibles impairment charge, higher employee-related expenses, and stock-based compensation. This was partially offset by a reduction in variable compensation.

Operating loss for Q4 FY23 was 16.9 percent on a GAAP basis and operating profit was 17.9 percent on a non-GAAP basis. GAAP operating expense was \$249.2 million, up \$93.9 million sequentially and \$98.3 million year over year. GAAP operating expense included \$85.8 million in intangibles impairment, \$22.2 million in stock-based compensation, \$10.6 million in lease impairments and restructuring, \$7.7 million in amortization of acquisition intangibles, and \$3.2 million in acquisition-related costs. The sequential and year-over-year increase in expenses was primarily due to the intangibles impairment, lease impairments, restructuring costs, and higher stock-based compensation. This was partially offset by a reduction in variable compensation. Non-GAAP operating expense was \$119.8 million, down \$3.3 million sequentially and down \$3.2 million year over year, as we continue to control discretionary spending.

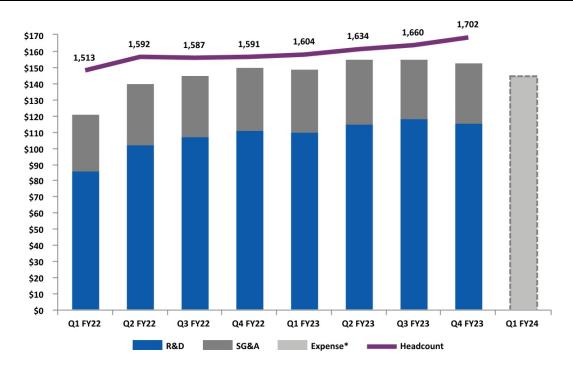
In Q4 FY23, due to the prolonged weakness in the China smartphone market, which has had an adverse effect on sales of our general market battery and power products associated with the acquisition of Lion Semiconductor, the company revalued the acquired intangible assets recorded in purchase accounting. As a result, the value of acquired intangible assets were written down \$85.8 million. Notwithstanding this intangible impairment, we continue to believe that this technology is relevant in other applications and we are focusing our investment and resources in pursuit of these opportunities.

We have been focused on improving operational efficiency and accordingly have taken a number of steps, including reducing our global real estate footprint, product prioritization, and some restructuring actions. As such, during the fourth quarter, the company recorded \$10.6 million of lease impairments and restructuring charges which consisted of \$6.9 million of impairment of right-of-use lease assets and leasehold improvements, and \$3.7 million of other related charges.

GAAP R&D and SG&A expenses for Q1 FY24 are expected to range from \$142 million to \$148 million, including approximately \$23 million in stock-based compensation, \$2 million in amortization of acquired intangibles, and \$3 million in acquisition-related costs. Looking ahead, we see significant opportunities to continue our technology and product diversification across both existing and new markets. We also

expect to continue to carefully control discretionary spending. The company's total headcount exiting Q4 FY23 was 1,702.

Figure D: GAAP R&D and SG&A Expenses (\$M)/Headcount Q1 FY22 to Q1 FY24



<sup>\*</sup>Reflects midpoint of combined R&D and SG&A guidance as of May 4, 2023

GAAP tax expense for FY23 was \$78.0 million on GAAP pre-tax income of \$254.7 million, resulting in an effective tax rate of 30.6 percent. Non-GAAP tax expense for FY23 was \$112.9 million on non-GAAP pre-tax income of \$480.3 million, resulting in a non-GAAP effective tax rate of 23.5 percent. For the March quarter, GAAP tax benefit was \$4.9 million on GAAP pre-tax loss of \$58.6 million, resulting in an effective tax rate of 8.4 percent, largely due to the intangibles impairment, lease impairments, and restructuring costs recorded in the quarter. Non-GAAP tax expense for the quarter was \$18.5 million on non-GAAP pre-tax income of \$480.3 million, resulting in a non-GAAP effective tax rate of 26.1 percent. Non-GAAP tax expense for the March quarter included the effect of higher non-GAAP income in various jurisdictions and excluded the impact of the intangibles impairment, lease impairments, and restructuring costs recorded in the quarter.

The GAAP and non-GAAP effective tax rates for the March quarter and the full year were unfavorably impacted by a provision of the Tax Cuts and Jobs Act of 2017 that has been effective since 2022 and requires companies to capitalize and amortize R&D expenses rather than deduct them in the current year. As noted in previous quarters, Congress continues to consider the capitalized R&D rules and recently introduced legislation that would restore full tax deductibility of R&D investments. We will continue to monitor developments of these legislative efforts. Looking ahead, we estimate that our FY24 non-GAAP effective tax rate will range from approximately 24 percent to 26 percent. This reflects the continued unfavorable impact of capitalized R&D, as well the impact of U.S. tax regulations that disallow

foreign tax credits when certain refundable credits, such as the U.K. R&D expenditure credit, are received. We continue to anticipate that the impact of capitalized R&D will become less pronounced as additional years of R&D expenses are amortized for tax purposes.

FY23 GAAP earnings per share was \$3.09, compared to \$5.52 the prior year. Non-GAAP earnings per share for the full fiscal year was \$6.42, versus \$6.90 in FY22. GAAP loss per share for the March quarter was \$0.97, compared to earnings per share of \$1.83 the prior quarter and \$1.64 in Q4 FY22. Non-GAAP earnings per share for the March quarter was \$0.92, versus \$2.40 in Q3 FY23 and \$2.01 in Q4 FY22. The year-over-year decline in GAAP earnings per share for these periods was primarily due to the impact of the intangibles impairment, an increase in our tax rate, lease impairments, and restructuring costs. The year-over-year decline in non-GAAP earnings per share was largely attributed to an increase in our tax rate.

# **Balance Sheet**

Our cash and cash equivalents balance at the end of FY23 was \$517.3 million, up from \$444.2 million the prior year, as we generated strong cash flow from operations of \$339.6 million, while also returning \$191.4 million of cash to shareholders in the form of buybacks. In FY23, we repurchased 2.4 million shares at an average price of \$81.16. Cash flow from operations for the March quarter was \$48.3 million, and we returned \$35.0 million of cash to shareholders in the form of buybacks. During the quarter, we repurchased 337,522 shares at an average price of \$103.70. At the end of Q4 FY23, the company had \$501.1 million remaining in its share repurchase authorization. Subsequent to Q4 FY23, the Company utilized \$23.9 million to repurchase 274,130 shares at an average price of \$87.01 under a Rule 10b5-1 share repurchase plan. Over the long term, we expect strong cash flow generation and we will continue to evaluate potential uses of this cash, including investing in the business to pursue organic growth opportunities, M&A, and returning capital to shareholders through share repurchases.

Q4 FY23 inventory was \$233.5 million, up from \$152.4 million in Q3 FY23. In Q1 FY24, we expect inventory to increase from the prior quarter as we begin to build ahead of seasonal product launches in the second half of the calendar year. As we look forward into FY24, we expect inventory to remain above historical levels as we balance anticipated product demand and wafer purchase commitments that require us to build inventory on a more linear basis.

# Company Strategy

We remain committed to our three-pronged strategy for growing our business: first, maintaining our leadership position in smartphone audio; second, increasing HPMS content in smartphones; and third, leveraging our strength in audio and HPMS to expand into additional applications and markets with new and existing components. In FY23, we continued to execute on these key strategic initiatives that we believe will contribute to growth and diversification in the future.

### **Audio in Smartphones**

In FY23, we maintained our position as a leading supplier of audio in smartphones. During the fourth quarter, several Android customers introduced flagship devices that utilize our boosted amplifiers and we anticipate a number of new smartphones to be launched later this calendar year. Today, 17 of the top 20 smartphone devices ranked on the DXOMARK® audio quality list use Cirrus Logic audio components. We also remained on track with the development of our next-generation custom boosted amplifier and

22-nanometer smart codec. With the first silicon back from the foundry and undergoing validation, we are excited about the advanced capabilities that our smart codec will bring to smartphones. This multi-channel mixed-signal device incorporates an innovative circuit design that improves performance and power while integrating mixed-signal functionality across critical signal processing applications. We anticipate that these next-generation audio components will be used in multiple generations of smartphones over a number of years. This provides the company with longer-term visibility and an opportunity for sustained revenue contribution while also enabling us to deploy our R&D resources to focus on new projects that can drive further innovation and growth.

### **HPMS** in Smartphones

The company made solid progress executing on our strategy to drive diversification through our HPMS product line. Our engineering teams are developing new intellectual property that we believe is key to delivering innovative HPMS products in our newest applications, including battery and power and camera control. Furthermore, we benefited from higher attach rates of our camera controllers and a better mix of end devices that include more of our camera components. In addition, we completed production qualification of our next-generation camera controller, which is expected to ship in the second half of the calendar year, while also continuing to collaborate with our key customer to further build out this product line. We have grown the average content of our camera controllers in each of the last three smartphone generations, and with a compelling roadmap we expect the value of our controllers to continue to grow in the future. In FY23 we also invested meaningfully in technologies and intellectual property that we believe will fuel growth opportunities in the battery and power space. We remain focused on enhancing our capabilities around battery performance, health, and longevity while also delivering power efficiency improvements and integrating digital control and other mixed-signal techniques to decrease solution size. Looking forward, there are a number of trends driving increased demand for HPMS products that deliver high-precision data measurement and conversion, and low-power signal processing capabilities. With several ongoing technology investments and a proven track record of execution, we believe we have a solid pipeline of opportunities that we expect to expand HPMS dollar content in the future.

### Expanding Audio and HPMS into New Applications and Markets

We continue to leverage our existing products and intellectual property into other applications and markets as we seek sources of growth beyond smartphones. In FY23, we made solid progress in the laptop market as we now have design wins in over 70 laptop models with existing audio products that were initially built for smartphones and repurposed for laptops. The company's ability to enable louder, higher-quality sound output in space-constrained environments has become increasingly relevant to laptops as they become thinner, lighter, and require more power-efficient components. To capitalize on these trends and this relatively greenfield opportunity, we developed an amplifier and codec specifically optimized for audio and voice applications in laptops. These solutions deliver meaningfully better performance than competing products, while significantly reducing component count and reducing board space requirements by over 50 percent. We are actively engaged with leading laptop OEMs and expect the first end products with these components to come to market in the second half of FY24. We also continue to leverage our expertise and intellectual property to develop new battery and power solutions that address the form factor trends and power efficiency targets of key customers in the laptop market. Longer term, we believe there are multiple levers for growth in the laptop space including expanding our market share, increasing attach rates of amplifiers, and adding new HPMS content over time.

We continue engaging OEMs that are seeking higher-quality audio, voice, and sensory user experiences in AR/VR headsets, gaming devices, and wearables, and anticipate new devices utilizing our audio amplifier,

codec, and haptic components to be introduced in the coming years. Our general market business also includes a broad and well-established product and intellectual property portfolio that services a large number of customers across a wide range of applications, including in the professional audio, automotive, and industrial markets. While we sell a variety of products into these categories today, we are selectively developing new components on more advanced process nodes to enhance performance, add new features and capabilities, and enable the company to capture new designs while also expanding our addressable market. Looking forward, we expect to continue to leverage our mixed-signal design and advanced low-power signal processing expertise to execute on our strategic vision and capitalize on growth opportunities in new applications and markets.

# Summary and Guidance

For the June quarter we expect the following results:

- Revenue to range between \$260 million and \$320 million;
- GAAP gross margin to be between 49 percent and 51 percent; and
- Combined GAAP R&D and SG&A expenses to range between \$142 million and \$148 million, including approximately \$23 million in stock-based compensation expense, \$2 million in amortization of acquired intangibles, and \$3 million in acquisition-related costs.

In conclusion, we are delighted to have delivered record revenue in FY23 and we are more excited than ever about the future. With a pipeline of products coming to market over the next couple of years and continued design innovation in both familiar and new product areas, we believe Cirrus Logic is well positioned to diversify our product portfolio and continue to expand our addressable market.

Sincerely,



John Forsyth
President &
Chief Executive Officer



**Venk Nathamuni** *Chief Financial Officer* 

# Conference Call Q&A Session

Cirrus Logic will host a live Q&A session at 6 p.m. EDT today to answer questions related to its financial results and business outlook. Participants may listen to the conference call on the Cirrus Logic website.

A replay of the webcast can be accessed on the Cirrus Logic website approximately two hours following its completion, or by calling (647) 362-9199 or toll-free at (800) 770-2030 (Access Code: 95424)

### Use of Non-GAAP Financial Information

To supplement Cirrus Logic's financial statements presented on a GAAP basis, Cirrus has provided non-GAAP financial information, including non-GAAP net income, diluted earnings per share, diluted share count, operating income and profit, operating expenses, gross margin and profit, tax expense, tax expense impact on earnings per share, effective tax rate, free cash flow, and free cash flow margin. A reconciliation of the adjustments to GAAP results is included in the tables below. We are also providing guidance on our expected non-GAAP expected effective tax rate. We are not able to provide guidance on our GAAP effective tax rate or a related reconciliation without unreasonable efforts since our future GAAP effective tax rate depends on our future stock price and related stock-based compensation information that is not currently available.

Non-GAAP financial information is not meant as a substitute for GAAP results but is included because management believes such information is useful to our investors for informational and comparative purposes. In addition, certain non-GAAP financial information is used internally by management to evaluate and manage the company. The non-GAAP financial information used by Cirrus Logic may differ from that used by other companies. These non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP.

### Safe Harbor Statement

Except for historical information contained herein, the matters set forth in this shareholder letter contain forward-looking statements, including statements about our belief that our HPMS product line represents a significant opportunity to grow and diversify revenue; our ability to capitalize on disruptive trends in the laptop market and expand our share; our ability to selectively develop new components that drive growth opportunities in the future; our ability to drive long-term shareholder value; anticipation that our HPMS business can generate at least half of the our total revenue in the future; our ability to capitalize on opportunities to drive technology and product diversification across both existing and new markets; our ability to control discretionary spending; our ability to maintain our leadership position in smartphone audio; our ability to increase HPMS content in smartphones; our ability to leverage our strength in audio and HPMS to expand into additional applications and markets with new and existing components; our ability to bring next-generation audio components to market in the next couple of years and our expectation that those components will be used in multiple generations of smartphones, extend our market leadership, and deliver significant revenue for many years following their introduction; our ability to deploy R&D resources on new projects that can drive further innovation and growth; our expectation that our next-generation camera controller ships in the second half of the calendar year; our ability to increase the value of our camera controllers in the future; our ability to invest in technologies and intellectual property to fuel growth opportunities in the battery and power space; our ability to expand HPMS dollar content in the future; our expectation that the first end products with our codec and amplifier optimized for laptops will come to market in the second half of FY24; our expectation that there are multiple levers for growth in the laptop space; our expectation that new devices in AR/VR headsets, gaming devices, and wearables will be introduced in the coming years utilizing audio amplifier, codec, and haptic components; our ability to develop new components on more advanced process nodes that will enable the company to capture new designs and expand our addressable market; our ability to leverage our mixed-signal design and advanced low-power signal processing expertise to capitalize on growth opportunities in new applications and markets; our ability to diversify our product portfolio and continue to expand our addressable market; our non-GAAP effective tax rate for the full fiscal year 2024; our expectation that the impact of this capitalized R&D will become less pronounced as additional years of R&D expenses are amortized for tax purposes; and our forecasts for the first quarter of fiscal year 2024

revenue, profit, gross margin, combined research and development and selling, general and administrative expense levels, stock-based compensation expense, amortization of acquired intangibles, acquisition-related costs and inventory levels. In some cases, forward-looking statements are identified by words such as "emerge," "expect," "anticipate," "foresee," "target," "project," "believe," "goals," "opportunity," "estimates," "intend," "will," and variations of these types of words and similar expressions. In addition, any statements that refer to our plans, expectations, strategies, or other characterizations of future events or circumstances are forward-looking statements. These forward-looking statements are based on our current expectations, estimates, and assumptions and are subject to certain risks and uncertainties that could cause actual results to differ materially, and readers should not place undue reliance on such statements. These risks and uncertainties include, but are not limited to, the following: the level and timing of orders and shipments during the first quarter of fiscal year 2024, customer cancellations of orders, or the failure to place orders consistent with forecasts; changes with respect to our current expectations of future smartphone unit volumes; any delays in the timing and/or success of customers' new product ramps; industry-wide capacity constraints that may impact our ability to meet current customer demand, which could cause an unanticipated decline in our sales and damage our existing customer relationships and our ability to establish new customer relationships; the potential for increased prices due to capacity constraints in our supply chain, which, if we are unable to increase our selling price to our customers, could result in lower revenues and margins that could adversely affect our financial results; recent significant increases in inflation in the U.S and overseas; and the risk factors listed in our Form 10-K for the year ended March 26, 2022 and in our other filings with the Securities and Exchange Commission, which are available at www.sec.gov. The foregoing information concerning our business outlook represents our outlook as of the date of this news release, and we expressly disclaim any obligation to update or revise any forward-looking statements, whether as a result of new developments or otherwise.

Cirrus Logic, Cirrus and the Cirrus Logic logo are registered trademarks of Cirrus Logic, Inc. All other company or product names noted herein may be trademarks of their respective holders.

# Summary of Financial Data Below:

# CONSOLIDATED CONDENSED STATEMENT OF OPERATIONS (in thousands, except per share data; unaudited)

		Three	Months Ended			<b>Twelve Months Ended</b>				
	Mar. 25, 2023		Dec. 24, 2022	Mar. 26, 2022		Mar. 25, 2023		Mar. 26, 2022		
	 Q4'23		Q3'23	Q4'22		Q4'23		Q4'22		
Audio	\$ 232,402	\$	347,297	\$ 327,099	\$	1,172,007	\$	1,187,126		
High-Performance Mixed-Signal	140,420		243,285	162,873		725,610		594,334		
Net sales	372,822		590,582	489,972		1,897,617		1,781,460		
Cost of sales	 186,468		293,877	 231,243		940,638		857,819		
Gross profit	 186,354		296,705	258,729		956,979		923,641		
Gross margin	50.0 %		50.2 %	52.8 %		50.4 %		51.8 %		
Research and development	115,162		118,063	111,394		458,412		406,307		
Selling, general and administrative	37,642		37,262	39,470		153,144		150,996		
Lease impairments and restructuring	10,632		· —	_		10,632		_		
Intangibles impairment	85,760		_	_		85,760		_		
Total operating expenses	249,196		155,325	150,864		707,948		557,303		
Income (loss) from operations	(62,842)		141,380	107,865		249,031		366,338		
Interest income (expense)	4,720		2,777	(103)		9,087		615		
Other income (expense)	(464)		(3,716)	180		(3,379)		1,710		
Income (loss) before income taxes	 (58,586)		140,441	 107,942		254,739		368,663		
Provision for income taxes	 (4,917)		36,964	 11,528		78,036		42,308		
Net income (loss)	\$ (53,669)	\$	103,477	\$ 96,414	\$	176,703	\$	326,355		
Basic earnings (loss) per share	\$ (0.97)	\$	1.87	\$ 1.69	\$	3.18	\$	5.70		
Diluted earnings (loss) per share:	\$ (0.97)	\$	1.83	\$ 1.64	\$	3.09	\$	5.52		
Weighted average number of shares:										
Basic	55,219		55,239	56,993		55,614		57,278		
Diluted	55,219		56,583	58,625		57,226		59,143		

Prepared in accordance with Generally Accepted Accounting Principles

### RECONCILIATION BETWEEN GAAP AND NON-GAAP FINANCIAL INFORMATION

(in thousands, except per share data; unaudited) (not prepared in accordance with GAAP)

Non-GAAP financial information is not meant as a substitute for GAAP results, but is included because management believes such information is useful to our investors for informational and comparative purposes. In addition, certain non-GAAP financial information is used internally by management to evaluate and manage the company. As a note, the non-GAAP financial information used by Cirrus Logic may differ from that used by other companies. These non-GAAP measures should be considered in addition to, and not as a substitute for, the results prepared in accordance with GAAP.

				Three Months Ended			Twelve Mo	nths End	ns Ended	
		Mar. 25, 2023		Dec. 24, 2022		Mar. 26, 2022	Mar. 25, 2023		Mar. 26, 2022	
Net Income (Loss) Reconciliation		Q4'23		Q3'23		Q4'22	Q4'23		Q4'22	
GAAP Net Income (Loss)	\$	(53,669)	S	103,477	\$	96,414	\$ 176,703	s	326,355	
Amortization of acquisition intangibles		7,657		8,807		7,882	32,086		27,017	
Stock-based compensation expense		22,533		20,487		17,024	81,641		66,392	
Lease impairments and restructuring		10,632					10,632		´—	
Intangibles impairment		85,760		_		_	85,760		_	
Acquisition-related costs		3,166		3,176		3,164	12,670		12,153	
Investment write off		_		2,746		_	2,746		· <u> </u>	
Adjustment to income taxes		(23,461)		(2,936)		(6,778)	(34,832)		(23,675)	
Non-GAAP Net Income	\$	52,618	S	135,757	\$	117,706	\$ 367,406	S	408,242	
Earnings (Loss) Per Share Reconciliation										
GAAP Diluted earnings (loss) per share	\$	(0.97)	\$	1.83	\$	1.64	\$ 3.09	\$	5.52	
Effect of Amortization of acquisition intangibles		0.14		0.15		0.14	0.56		0.46	
Effect of Stock-based compensation expense		0.40		0.36		0.29	1.43		1.12	
Effect of Lease impairments and restructuring		0.19		_		_	0.18		_	
Effect of Intangibles impairment		1.51		_		_	1.50		_	
Effect of Acquisition-related costs		0.06		0.06		0.05	0.22		0.20	
Effect of Investment write off		_		0.05		_	0.05		_	
Effect of Adjustment to income taxes		(0.41)		(0.05)		(0.11)	(0.61)		(0.40)	
Non-GAAP Diluted earnings per share	\$	0.92	\$	2.40	\$	2.01	\$ 6.42	\$	6.90	
Diluted Shares Reconciliation										
GAAP Diluted shares		55,219		56,583		58,625	57,226		59,143	
Effect of weighted dilutive shares		1,821		_		_	_		_	
Non-GAAP Diluted shares		57,040		56,583		58,625	57,226		59,143	
Operating Income (Loss) Reconciliation										
GAAP Operating Income (Loss)	8	(62,842)	s	141,380	\$	107,865	\$ 249,031	s	366,338	
GAAP Operating Profit (Loss)		(16.9)%		23.9 %		22.0 %	13.1 %		20.6 %	
Amortization of acquisition intangibles		7,657		8,807		7,882	32,086		27,017	
Stock-based compensation expense - COGS		372		309		261	1,270		1,024	
Stock-based compensation expense - R&D		15,782		14,710		11,786	57,312		44,154	
Stock-based compensation expense - SG&A		6,379		5,468		4,977	23,059		21,214	
Lease impairments and restructuring		10,632		_		_	10,632		_	
Intangibles impairment		85,760		_		_	85,760		_	
Acquisition-related costs		3,166		3,176		3,164	12,670		12,153	
Non-GAAP Operating Income	\$	66,906	s	173,850	\$	135,935	\$ 471,820	S	471,900	
Non-GAAP Operating Profit	====	17.9 %		29.4 %		27.7 %	24.9 %		26.5 %	
Operating Expense Reconciliation										
GAAP Operating Expenses	\$	249,196	S	155,325	\$	150,864	\$ 707,948	S	557,303	
Amortization of acquisition intangibles		(7,657)		(8,807)		(7,882)	(32,086)		(27,017)	
Stock-based compensation expense - R&D		(15,782)		(14,710)		(11,786)	(57,312)		(44,154)	
Stock-based compensation expense - SG&A		(6,379)		(5,468)		(4,977)	(23,059)		(21,214)	
Lease impairments and restructuring		(10,632)		_		_	(10,632)		_	
Intangibles impairment		(85,760)		_		_	(85,760)		_	
Acquisition-related costs		(3,166)		(3,176)		(3,164)	 (12,670)		(8,692)	
Non-GAAP Operating Expenses	\$	119,820	S	123,164	\$	123,055	\$ 486,429	s	456,226	
Gross Margin/Profit Reconciliation										
GAAP Gross Profit	\$	186,354	s	296,705	\$	258,729	\$ 956,979	s	923,641	
GAAP Gross Margin		50.0 %		50.2 %		52.8 %	50.4 %		51.8 %	
Acquisition-related costs		_		_		_	_		3,461	
Stock-based compensation expense - COGS		372		309		261	1,270		1,024	
Non-GAAP Gross Profit	\$	186,726	s	297,014	\$	258,990	\$ 958,249	S	928,126	
Non-GAAP Gross Margin		50.1 %		50.3 %		52.9 %	50.5 %		52.1 %	

# RECONCILIATION BETWEEN GAAP AND NON-GAAP FINANCIAL INFORMATION CONTINUED

(in thousands, except per share data; unaudited) (not prepared in accordance with GAAP)

Effective Tax Rate Reconciliation

GAAP Tax Expense (Benefit)

GAAP Effective Tax Rate

Adjustments to income taxes

Non-GAAP Tax Expense

Non-GAAP Effective Tax Rate

Tax Impact to EPS Reconciliation

GAAP Tax Expense (Benefit)

Adjustments to income taxes

Non-GAAP Tax Expense

	Three	Months Ended			Twelve Mo	nths End	ed
Mar. 25, 2023	Dec. 24, Mar. 26 2022 2022		Mar. 26, 2022	Mar. 25, 2023		Mar. 26, 2022	
Q4'23		Q3'23		Q4'22	Q4'23		Q4'22
\$ (4,917)	\$	36,964	\$	11,528	\$ 78,036	\$	42,308
8.4 %		26.3 %		10.7 %	30.6 %		11.5 %
23,461		2,936		6,778	34,832		23,675
\$ 18,544	\$	39,900	\$	18,306	\$ 112,868	\$	65,983
 26.1 %		22.7 %	<u> </u>	13.5 %	 23.5 %	<u> </u>	13.9 %
\$ (0.09)	\$	0.65	\$	0.20	\$ 1.36	\$	0.72
0.41		0.05		0.11	0.61		0.40
\$ 0.32	\$	0.70	\$	0.31	\$ 1.97	\$	1.12

# CONSOLIDATED CONDENSED BALANCE SHEET (in thousands; unaudited)

	Mar. 25, 2023		Dec. 24, 2022		Mar. 26, 2022	
ASSETS						
Current assets						
Cash and cash equivalents	\$	445,784	\$	434,544	\$	369,814
Marketable securities		34,978		28,373		10,601
Accounts receivable, net		150,473		270,493		240,264
Inventories		233,450		152,426		138,436
Prepaid wafers		60,638		40,425		_
Other current assets		92,533		87,224		80,900
Total current Assets		1,017,856		1,013,485		840,015
Long-term marketable securities		36,509		44,784		63,749
Right-of-use lease assets		128,145		150,938		171,003
Property and equipment, net		162,972		156,602		157,077
Intangibles, net		38,876		133,032		158,145
Goodwill		435,936		435,936		435,791
Deferred tax asset		35,580		8,630		11,068
Long-term prepaid wafers		134,363		154,575		195,000
Other assets		73,729		67,907		91,552
Total assets	\$	2,063,966	\$	2,165,889	\$	2,123,400
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities	¢.	01.463	e.	117.406	e.	115 417
Accounts payable Accrued salaries and benefits	\$	81,462 50,606	\$	117,406 42,187	\$	115,417 65,261
Accrued salaries and benefits  Lease liability		18,442		42,187 14,024		14,680
		21,361		18,195		30,964
Acquisition-related liabilities Other accrued liabilities		44,469		36,737		38,461
Total current liabilities		216,340		228,549		264,783
Total Current Haofinics		210,540		220,347		204,763
Non-current lease liability		122,631		143,252		163,162
Non-current income taxes		59,013		72,267		73,383
Long-term acquisition-related liabilities		_		_		8,692
Other long-term liabilities		7,700		5,501		13,563
Total long-term liabilities		189,344		221,020		258,800
Stockholders' equity:						
Capital stock		1,670,141		1,639,056		1,578,427
Accumulated earnings (deficit)		(9,320)		80,865		23,435
Accumulated other comprehensive loss		(2,539)		(3,601)		(2,045)
Total stockholders' equity		1,658,282		1,716,320		1,599,817
Total liabilities and stockholders' equity	\$	2,063,966	\$	2,165,889	\$	2,123,400

Prepared in accordance with Generally Accepted Accounting Principles

# CONSOLIDATED CONDENSED STATEMENT OF CASH FLOWS (in thousands; unaudited)

		<b>Three Months Ended</b>			
		Mar. 25, 2023	Mar. 26, 2022		
		Q4'23			
Cash flows from operating activities:					
Net income (loss)	\$	(53,669)	\$ 96,414		
Adjustments to reconcile net income (loss) to net cash provided by operating activities:					
Depreciation and amortization		18,844	16,905		
Stock-based compensation expense		22,533	17,024		
Deferred income taxes		(40,943)	(6,759)		
Loss on retirement or write-off of long-lived assets		350	115		
Other non-cash charges		85	88		
Lease impairments and restructuring		10,632	_		
Intangibles impairment		85,760	_		
Net change in operating assets and liabilities:					
Accounts receivable, net		120,020	85,868		
Inventories		(81,024)	10,089		
Other assets		(2,664)	8,576		
Accounts payable and other accrued liabilities		(32,260)	27,711		
Income taxes payable		(2,564)	(963)		
Acquisition-related liabilities		3,166	3,163		
Net cash provided by operating activities		48,266	258,231		
Cash flows from investing activities:					
Maturities and sales of available-for-sale marketable securities		8,337	4,963		
Purchases of available-for-sale marketable securities		(5,830)	(5,307)		
Purchases of property, equipment and software		(11,326)	(8,048)		
Investments in technology		(309)	(408)		
Net cash used in investing activities		(9,128)	(8,800)		
Cash flows from financing activities:			· · · · · ·		
Issuance of common stock, net of shares withheld for taxes		8,621	4,658		
Repurchase of stock to satisfy employee tax withholding obligations		(1,519)	(4,397)		
Repurchase and retirement of common stock		(35,000)	(74,999)		
Net cash used in financing activities		(27,898)	(74,738)		
Net increase in cash and cash equivalents		11,240	174,693		
Cash and cash equivalents at beginning of period		434,544	195,121		
Cash and cash equivalents at end of period	\$		\$ 369,814		
Cash and Cash equivalents at end of period	<del></del>	773,707	ψ 507,01 <del>1</del>		

Prepared in accordance with Generally Accepted Accounting Principles

# RECONCILIATION BETWEEN GAAP AND NON-GAAP FINANCIAL INFORMATION (in thousands; unaudited)

Free cash flow, a non-GAAP financial measure, is GAAP cash flow from operations (or cash provided by operating activities) less capital expenditures. Capital expenditures include purchases of property, equipment and software as well as investments in technology, as presented within our GAAP Consolidated Condensed Statement of Cash Flows. Free cash flow margin represents free cash flow divided by revenue.

	 Twelve Months Ended Three Months Ended							
	Mar. 25, 2023		Mar. 25, 2023		Dec. 24, 2022	Sep. 24, 2022		Jun. 25, 2022
	 Q4'23		Q4'23		Q3'23	 Q2'23		Q1'23
Net cash provided by operating activities (GAAP)	\$ 339,568	\$	48,266	\$	180,948	\$ 35,989	\$	74,365
Capital expenditures	(36,714)		(11,635)		(7,608)	(10,247)		(7,224)
Free Cash Flow (Non-GAAP)	\$ 302,854	\$	36,631	\$	173,340	\$ 25,742	\$	67,141
Cash Flow from Operations as a Percentage of Revenue (GAAP)	18 %		13 %		31 %	7 %		19 %
Capital Expenditures as a Percentage of Revenue (GAAP)	2 %		3 %		1 %	2 %		2 %
Free Cash Flow Margin (Non-GAAP)	16 %		10 %		29 %	5 %		17 %