UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 8, 2023

SVB Financial Group
(Exact Name of Registrant as Specified In Its Charter)

Delaware	001-39154	91-1962278
(State or other jurisdiction of incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)

3003 Tasman Drive
Santa Clara, California 95054-1191
(Address of principal executive offices) (Zip Code)

(408) 654-7400
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbol(s)	Name of each exchange on which registered
Common Stock, par value $0.001 per share	SIVB	The Nasdaq Stock Market LLC
Depositary Shares, each representing a 1/40th interest in a share of 5.250% Fixed Rate Non-Cumulative Perpetual Preferred Stock, Series A	SIVBP	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 under the Securities Act (17 CFR 230.405) or Rule 12b-2 under the Exchange Act (17 CFR 240.12b-2).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 7.01. Regulation FD Disclosure.

On March 8, 2023, SVB Financial Group (the "Registrant") announced a proposed public offering of $1.25 billion of common stock, par value $0.001 per share ("Common Stock"), and a separate proposed public offering of $500 million of depositary shares ("Depositary Shares"), each representing a 1/20th interest in a share of its Series F Mandatory Convertible Preferred Stock, liquidation preference $1,000 per share and par value $0.001 per share (together, the "Offerings"). The Registrant also intends to grant the underwriters an option to purchase up to an additional 15% of each of the Offerings, solely to cover over-allotments in the case of the proposed offering of the Depositary Shares. The Offerings will not be cross-conditional, and will be conducted pursuant to the Registrant's effective shelf registration statement filed with the Securities and Exchange Commission. A press release announcing the Offerings is attached hereto as Exhibit 99.1 and is incorporated herein by reference. In addition, prior to commencing the Offerings, the Registrant entered into a subscription agreement with General Atlantic, a leading global growth equity investor, to purchase $500 million of Common Stock at the public offering price in the offering of Common Stock in a separate private transaction. The subscription agreement with General Atlantic is contingent on the closing the Offering of Common Stock and is expected to close shortly thereafter.

In connection with the Offerings, the Registrant furnished a presentation containing a mid-quarter update for the quarter ending March 31, 2023 and an update on strategic actions, including the sale of substantially all of its AFS portfolio, and updated outlook, as well as a related investor letter. Attached hereto as Exhibit 99.2 is the mid-quarter update and Exhibit 99.3 is the investor letter which are incorporated herein by reference. The AFS portfolio sale, which was completed today, will result in an after-tax loss of approximately $1.8 billion in the first quarter.

The information in this Item 7.01 shall not be treated as "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933 or the Securities Act of 1934, except as expressly stated by specific reference in such filing.

Forward-Looking Statements

This Current Report on Form 8-K contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond the Registrant's control. Forward-looking statements are statements that are not historical facts and generally can be identified by the use of such words as "becoming," "may," "will," "should," "could," "would," "predict," "potential," "continue," "anticipate," "believe," "estimate," "seek," "expect," "plan," "intend," the negative of such words or comparable terminology. Although SVB Financial Group believes that the expectations reflected in the Registrant's forward-looking statements are reasonable, the Registrant has based these expectations on its current beliefs as well as its assumptions, and such expectations may not prove to be correct. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside the Registrant's control. Forward-looking statements related to the Offerings and the Registrant's actual results of operations and financial performance could differ significantly from those expressed in or implied by the Registrant's forward-looking statements. The forward-looking statements included in this disclosure are made only as of the date of this disclosure. The Registrant does not intend, and undertakes no obligation, to update these forward-looking statements.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Description
99.1	Press Release of SVB Financial Group Announcing Commencement of Offerings, dated March 8, 2023
99.2	Strategic Actions / Q1'23 Mid-Quarter Update, dated March 8, 2023
99.3	Investor Letter, dated March 8, 2023
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SVB Financial Group
(Registrant)

Date: March 8, 2023

By:	/s/ Daniel Beck
Name:	Daniel Beck
Title:	Chief Financial Officer

Exhibit 99.1

SVB Financial Group Announces Proposed Offerings of Common Stock and Mandatory Convertible Preferred Stock

SANTA CLARA, Calif., March 8, 2023—SVB Financial Group (“SVB”) (NASDAQ: SIVB), announced today that it intends to offer $1.25 billion of its common stock and $500 million of depositary shares, consisting of 10 million depositary shares each representing a 1/20th interest in a share of its Series F Mandatory Convertible Preferred Stock (“Preferred Stock”), liquidation preference $1,000 per share (equivalent to a liquidation preference of $50 per depositary share), in separate underwritten registered public offerings. In addition, prior to commencing the offerings, SVB entered into a subscription agreement with General Atlantic, a leading global growth equity investor, to purchase $500 million of common stock at the public offering price in the offering of common stock in a separate private transaction. The subscription agreement with General Atlantic is contingent on the closing the offering of common stock and is expected to close shortly thereafter. SVB also intends to grant (i) the underwriters in the common stock offering an option to purchase up to an additional $187.5 million of common stock and (ii) the underwriters in the Preferred Stock offering an over-allotment option to purchase up to an additional $75 million, or 1.5 million depositary shares in the Preferred Stock offering. SVB intends to use the net proceeds from the offerings for general corporate purposes. The consummation of each offering is not contingent upon the consummation of the other offering.

Additionally, earlier today, SVB completed the sale of substantially all of its available for sale securities portfolio. SVB sold approximately $21 billion of securities, which will result in an after tax loss of approximately $1.8 billion in the first quarter of 2023.

Goldman Sachs & Co. LLC and SVB Securities will act as book-running managers for each offering.

Each offering is being made pursuant to an effective shelf registration statement, including a prospectus and a separate prospectus supplement, filed by SVB with the U.S. Securities and Exchange Commission (“SEC”). Investors should read the prospectus in that registration statement, the applicable prospectus supplement and other documents SVB has filed with the SEC for more complete information about SVB and the relevant offering before investing. These documents may be obtained for free by visiting the SEC website at www.sec.gov. Alternatively, for each offering, SVB, any underwriter or any dealer participating in the offering will arrange to send you the prospectus contained in the registration statement, together with the applicable prospectus supplement, if you request it by contacting Goldman Sachs & Co. LLC at 200 West Street, New York, NY 10282, Attention: Prospectus Department, telephone: 1-866-471-2526, facsimile: 212-902-9316 or by emailing prospectus-ny@ny.email.gs.com. This press release is for informational purposes only and does not constitute an offer to sell, or a solicitation of an offer to buy, these securities, nor shall there be any sale of these securities in any state or jurisdiction in which such an offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such state or jurisdiction.

About SVB

SVB is the financial partner of the innovation economy, helping individuals, investors and the world’s most innovative companies achieve their ambitious goals. SVB’s businesses—Silicon Valley Bank, SVB Capital, SVB Private and SVB Securities—together offer the services that dynamic and fast-growing clients require as they grow, including commercial banking, venture investing, wealth planning and investment banking. Headquartered in Santa Clara, California, SVB operates in centers of innovation around the world.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond SVB Financial Group's control. Forward-looking statements are statements that are not historical facts and generally can be identified by the use of such words as "becoming," "may," "will," "should," "could," "would," "predict," "potential," "continue," "anticipate," "believe," "estimate," "seek," "expect," "plan," "intend," the negative of such words or comparable terminology. Although SVB Financial Group believes that the expectations reflected in SVB Financial Group's forward-looking statements are reasonable, SVB Financial Group has based these expectations on its current beliefs as well as its assumptions, and such expectations may not prove to be correct. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside SVB Financial Group's control. Forward-looking statements related to the offerings and SVB Financial Group's actual results of operations and financial performance could differ significantly from those expressed in or implied by SVB Financial Group forward-looking statements. The forward-looking statements included in this disclosure are made only as of the date of this disclosure. SVB Financial Group does not intend, and undertakes no obligation, to update these forward-looking statements.

SOURCE: SVB Financial Group

Media Contacts

Investor Relations

SVB Financial Group

ir@svb.com

Exhibit 99.2

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Strategic Actions/Q1'23 Mid-Quarter Update

March 8, 2023

Disclaimer

The issuer has filed an automatic shelf registration statement (including a prospectus) with the SEC, which is effective. The issuer has also filed a preliminary prospectus supplement with the SEC for the offerings to which this communication relates. Before you invest, you should read the preliminary prospectus supplement (and, when available, the final prospectus supplement for the relevant offering) and the accompanying prospectus and other documents the issuer has filed with the SEC for more complete information about the issuer and the offerings. You may get these documents for free by visiting EDGAR on the SEC website at www.sec.gov. Alternatively, these documents may be obtained from Goldman Sachs & Co. LLC at 200 West Street, New York, NY 10282, Attention: Prospectus Department, telephone: 1-866-471-2526, facsimile: 212-902-9316 or by emailing prospectus-ny@ny.email.gs.com.

This document should be read in conjunction with the Company's SEC filings.

Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are subject to known and unknown risks and uncertainties, many of which may be beyond our control. Forward-looking statements are statements that are not historical facts, such as forecasts of our future financial results and condition, expectations for our operations and business, and our underlying assumptions of such forecasts and expectations. In addition, forward-looking statements generally can be identified by the use of such words as "becoming," "may," "will," "should," "could," "would," "predict," "potential," "continue," "anticipate," "believe," "estimate," "assume," "seek," "expect," "plan," "intend," the negative of such words or comparable terminology. In this presentation, we make forward-looking statements discussing management's future expectations and projections about, among other things, our performance outlook, strategic initiatives, plans or objectives for future operations; economic conditions; opportunities in the market; the outlook on our clients' performance; our financial, credit, and business performance, including potential investment gains, loan and deposit growth, mix and yields/rates, and expense levels; our expected effective tax rate; the interest rate environment; accounting impacts and financial results (and the components of such results).

Although we believe that the expectations reflected in our forward-looking statements are reasonable, we have based these expectations on our current beliefs as well as our assumptions, and such expectations may not prove to be correct. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside our control. Our actual results of operations and financial performance could differ significantly from those expressed in or implied by our management's forward-looking statements. Important factors that could cause our actual results and financial condition to differ from the expectations stated in the forward-looking statements include, among others: market and economic conditions (including elevated inflation levels, sustained interest rate increases, the general condition of the capital and equity markets, and private equity and venture capital investment, IPO, secondary offering, SPAC fundraising, M&A and other financing activity levels) and the associated impact on us (including effects on total client funds and client demand for our commercial and investment banking and other financial services, as well as on the valuations of our investments); changes in credit ratings assigned to us or our subsidiaries; disruptions to the financial markets as a result of current or anticipated military conflicts, including the ongoing military conflict between Russia and Ukraine, terrorism and other geopolitical events; the COVID-19 pandemic, including COVID-19 variants and their effects on the economic and business environments in which we operate, and its effects on our business and operations; the impact of changes from the Biden-Harris administration and the U.S. Congress on the economic environment, capital markets and regulatory landscape, including monetary, tax and other trade policies, as well as regulatory changes from bank regulatory agencies; changes in the volume and credit quality of our loans as well as volatility of our levels of nonperforming assets and charge-offs; the impact of changes in interest rates or market levels or factors affecting or affected by them, including on our loan and investment portfolios and deposit costs; the adequacy of our allowance for credit losses and the need to make provisions for credit losses for any period; the sufficiency of our capital and liquidity positions, and our ability to generate capital or raise capital on favorable terms; changes in the levels or composition of our loans, deposits and client fund balances; changes in the performance or equity valuations of funds or companies in which we have invested or hold derivative instruments or equity warrant assets; variations from our expectations as to factors impacting our cost structure; changes in our assessment of the creditworthiness or liquidity of our clients or unanticipated effects of credit concentration risks which create or exacerbate deterioration of such creditworthiness or liquidity; variations from our expectations as to factors impacting the timing and level of employee share-based transactions; the occurrence of fraudulent activity, including breaches of our information security or cyber security-related incidents; business disruptions and interruptions due to natural disasters and other external events; the impact on our reputation and business from our interactions with business partners, counterparties, service providers and other third parties; the expansion of our business internationally, and the impact of geopolitical events and international market and economic events on us; the effectiveness of our risk management framework and qualitative and quantitative models; unexpected delays or expenses associated with executing against our climate-related commitments and goals; the quality and availably of carbon emissions data; our ability to maintain or increase our market share, including through successfully implementing our business strategy and undertaking new business initiatives and realizing the anticipated benefits of such strategies and initiatives, including the continuing integration of Boston Private, expansion of SVB Private and growth and expansion of SVB Securities; unfavorable resolution of legal proceedings or claims, as well as legal or regulatory proceedings or governmental actions; variations from our expectations as to factors impacting our estimate of our full-year effective tax rate; changes in applicable accounting standards and tax laws; and regulatory or legal changes (including changes to the laws and regulations that apply to us as a result of the growth of our business) and their impact on us.

We refer you to the documents the Company files from time to time with the Securities and Exchange Commission, including (i) our latest Annual Report on Form 10-K, (ii) our most recent Quarterly Report on Form 10-Q, and (iii) our most recent earnings release filed on Form 8-K. These documents contain and identify important risk factors that could cause the Company's actual results to differ materially from those contained in our projections or other forward-looking statements. All forward-looking statements included in this presentation are made only as of the date of this presentation. We assume no obligation and do not intend to revise or update any forward-looking statements contained in this presentation, except as required by law.

Use of Non-GAAP Financial Measures

To supplement our financial disclosures that are presented in accordance with GAAP, we use certain non-GAAP measures of financial performance (including, but not limited to, non-GAAP core fee income, non-GAAP SVB Securities revenue, non-GAAP core fee income plus non-GAAP SVB Securities revenue, non-GAAP net gains on investment securities, non-GAAP non-marketable and other equity securities net of investments in qualified affordable housing projects and noncontrolling interests in non-marketable securities, and non-GAAP financial ratios) of financial performance. These supplemental performance measures may vary from, and may not be comparable to, similarly titled measures by other companies in our industry. Non-GAAP financial measures are not in accordance with, or an alternative for, GAAP. Generally, a non-GAAP financial measure is a numerical measure of a company's performance that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. A non-GAAP financial measure may also be a financial metric that is not required by GAAP or other applicable requirement.

We believe that these non-GAAP financial measures, when taken together with the corresponding GAAP financial measures (as applicable), provide meaningful supplemental information regarding our performance by: (i) excluding amounts attributable to noncontrolling interests for which we effectively do not receive the economic benefit or cost of, where indicated, or (ii) providing additional information used by management that is not otherwise required by GAAP or other applicable requirements. Our management uses, and believes that investors benefit from referring to, these non-GAAP financial measures in assessing our operating results and when planning, forecasting and analyzing future periods. These non-GAAP financial measures also facilitate a comparison of our performance to prior periods. We believe these measures are frequently used by securities analysts, investors and other interested parties in the evaluation of companies in our industry. However, these non-GAAP financial measures should be considered in addition to, not as a substitute for or superior to, net income or other financial measures prepared in accordance with GAAP. In the "Non-GAAP reconciliations" section of this presentation, we have provided reconciliations of, where applicable, the most comparable GAAP financial measures to the non-GAAP financial measures used in this presentation, or a reconciliation of the non-GAAP calculation of the financial measure. Please refer to that section for more information.

Contents

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Overview of strategic actions

Strategic actions to strengthen our financial position and enhance profitability and financial flexibility now and in the future

- Today, we took strategic actions to strengthen our financial position – repositioning SVB's balance sheet to increase asset sensitivity to take advantage of the potential for higher short-term rates, partially lock in funding costs, better protect net interest income (NII) and net interest margin (NIM), and enhance profitability.

- We have sold substantially all of our Available for Sale (AFS) securities portfolio with the intention of reinvesting the proceeds, and commenced an underwritten public offering, seeking to raise approximately $2.25 billion between common equity and mandatory convertible preferred shares. As a part of this capital raise, General Atlantic, a leading global growth equity fund and longstanding client of SVB, has committed to invest $500 million on the same economic terms as our common offering.

- Our financial position enables us to take these strategic actions, which are intended to further bolster that position now and over the long term.

- We are taking these actions because we expect continued higher interest rates, pressured public and private markets, and elevated cash burn levels from our clients as they invest in their businesses.

- We are experienced at navigating market cycles and are well positioned to serve our clients through market volatility, with a high-quality, liquid balance sheet and strong capital ratios.

Strategic actions to reposition balance sheet for current rate environment

AFS Portfolio Sale	**AFS Sale Size**	$21 billion
	Securities Sold	US Treasuries and Agency securities
	Yield of Securities Sold	1.79% 3.6-year Duration
	Preliminary Estimated Realized Loss[1]	$(1.8) billion (after-tax)
Capital Offerings (Base Size)	**Common Stock**	$1.25 billion
	Concurrent Private Placement	$500 million commitment from General Atlantic to purchase restricted common stock at the public offering price in a separate private transaction
	Mandatory Convertible Preferred Stock	$500 million
Net Capital Ratio Impact	**SVBFG CET1 Ratio**[2]	+0.15%
Actions to Increase Asset Sensitivity[3]	**Increase Fed cash**	Increase Fed cash target to 4-8% of total deposits (from 4-6%)
	Partially lock-in term funding[3]	Increase term borrowings from $15B to $30B Hedge with forward starting swaps[3]
	Reconstruct AFS portfolio[3]	Buy short-duration USTs[3] Hedge with receive-floating swaps[3]

Intended benefits:

Estimated +$450M improvement in annualized NII (post-tax)[1, 3, 4]

- ✓ **Increase balance sheet flexibility and asset sensitivity**
- ✓ **Immediately accretive to EPS (excluding realized loss) and improves ROE going forward**[1, 3, 4]
- ✓ **Attractive net pay-back period of approximately 3 years**[1, 3, 4, 5]
- ✓ **Maintain strong capital ratios**
- ✓ **Partially lock-in funding costs and enhance liquidity**

1. Based on sale of $21B AFS securities executed on March 8, 2023.
2. Assumes successful offering of $1.75 billion in common stock inclusive of concurrent private placement.
3. "Actions to increase asset sensitivity" supporting estimated NII improvement are in progress and not yet completed.
4. These measures are forward-looking; are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management; and are based upon assumptions with respect to future decisions, which are subject to change. Actual results may vary and those variations may be material. See Recent Developments on page 14 of this presentation regarding potential Moody's ratings actions. Please also refer to "Forward-Looking Statements" in this presentation and our "Risk Factors," under Part I, Item 1A of our latest Annual Report on Form 10-K for other factors that may cause our results to differ materially from the expectations presented in our outlook.
5. Net pay-back period is inclusive of estimated $165M annualized economic tax loss benefit from AFS Portfolio Sale. Assumes economic tax loss benefit is recognized over the duration of the securities sold.

Common stock offering summary

Issuer	SVB Financial Group ("SVB" or the "Company")
Exchange/Ticker	NASDAQ / SIVB
Base Offering Size	$1.25 billion
Concurrent Private Placement	$500 million commitment from General Atlantic to purchase restricted common stock at the public offering price in a separate private transaction
Composition	100% primary
Greenshoe	15% on base offering (all primary)
Lock-Up Agreement	60 days for the Company and Directors & Executive Officers
Active Bookrunners	Goldman Sachs & Co. LLC, SVB Securities
Expected Pricing	March 9, 2023 (Post-Close)

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Mandatory convertible preferred stock offering summary

Issuer	SVB Financial Group ("SVB" or the "Company")
Exchange/Ticker	NASDAQ / SIVB
Base Offering Size	$500 million
Mandatory Convertible Structure	Depositary shares each representing a 1/20th interest in a share of mandatory convertible preferred stock ($1,000 liquidation preference per share of preferred stock)
Composition	100% primary
Dividend Range	6.00 – 6.50%
Premium Range	20.0 – 25.0%
Greenshoe	15% (all primary)
Lock-Up Agreement	60 days for the Company and Directors & Executive Officers
Active Bookrunner	Goldman Sachs & Co. LLC, SVB Securities
Expected Pricing	March 9, 2023 (Post-Close)

Actions in progress increase asset sensitivity, positioning SVB to benefit from higher rates and better protect against market volatility

✓ Completed ○ In progress

Increasing floating rate exposure

- ✓ Sold $21B fixed rate AFS securities
- ✓ Increased Fed Cash target to 4-8% of total deposits (from 4-6%)
- ○ Reconstruct AFS portfolio with short-duration fixed rate USTs
- ○ Hedge AFS portfolio with receive-floating swaps

Protecting against higher funding costs

- ✓ Increased term borrowings from $15B (12/31/22) to $30B
- ○ Hedge term borrowings to lock-in borrowing costs

Partially locking in funding costs to better protect NII against rising rates and risk of further NIB declines if slow fundraising environment and elevated cash burn trends persist

	Assumes dynamic balance sheet based on 1/19/23 FY'23 outlook[2]	Assumes dynamic balance sheet based on actions above and current FY'23 outlook[2]
Estimated change in annualized pre-tax NII per each 25 bp increase in rates[1]	**- $15M to +$5M**	**+ $50M to +$60M**

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1. Expected 12-month impact of a +25 bp rate shock on net interest income. Management's sensitivity analysis assumes an instantaneous and sustained parallel shift in rates.
2. Actual results may differ. See page 19 for more information on 1/19/23 FY'23 outlook and current FY'23 outlook.

Our financial position enables us to take these strategic actions

Ample liquidity

- High-quality, liquid balance sheet with very low loan-to-deposit ratio
- Multiple levers to manage liquidity position to sustain a continued slowdown

Strong capital

- Strong capital ratios provide solid foundation to navigate shifting economic conditions while investing in our business

Strong credit track record and asset quality

- Strong credit performance throughout cycles
- Vast majority of assets in high-quality investments and cycle-tested low credit loss lending*
- Deep bench of recession-tested leaders supported by strong global team

* Based on cash, fixed income investment portfolio and Global Fund Banking and Private Bank loan portfolios.

Ample liquidity + flexibility to manage our liquidity needs

Levers to support liquidity (February 28, 2023 balances, unless otherwise noted)

Fed cash upper range	~$15B	Fed cash target of **4-8%** of total deposits[1]
HTM Securities cashflows	~ $1.5-2.5B	Estimated HTM securities paydowns/quarter
Flexible on- vs. off-balance sheet liquidity solutions and deposit pricing strategies	$73B	Off-balance sheet sweep and repo funds (OBS balances that can potentially be shifted on-balance sheet to support deposits)
Borrowing capacity	$95B	Total capacity (primarily FHLB and repo)
	$65B	Available capacity after increasing term borrowings from $15B (12/31/22) to $30B (3/8/23)[2]
Reconstructed AFS portfolio[3]	~ $25B	Short duration USTs (in progress)

~$180B

of available liquidity

to sustain prolonged slow fundraising environment + elevated client cash burn, while continuing to support clients' borrowing activities

Note: These measures are forward-looking; are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management; and are based upon assumptions with respect to future decisions, which are subject to change. Actual results may vary and those variations may be material. See Recent Developments on page 14 of this presentation regarding potential Moody's ratings actions. Please also refer to "Forward-Looking Statements" in this presentation and our "Risk Factors," under Part I, Item 1A of our latest Annual Report on Form 10-K for other factors that may cause our results to differ materially from the expectations presented in our outlook.

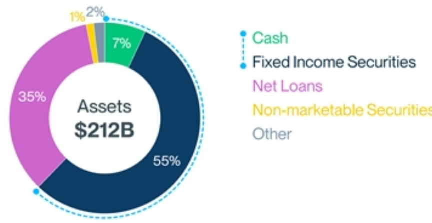
1. Actual cash balances depend on timing of fund flows.
2. Term borrowings to be hedged with forward starting swaps to lock-in borrowing costs (in progress).
3. AFS portfolio reconstruction includes sale of $21B AFS securities executed on March 8, 2023 and reinvestment in short-duration USTs, hedged with receive-floating swaps.

Our already high-quality, liquid balance sheet will be further enhanced by strategic actions to reposition balance sheet

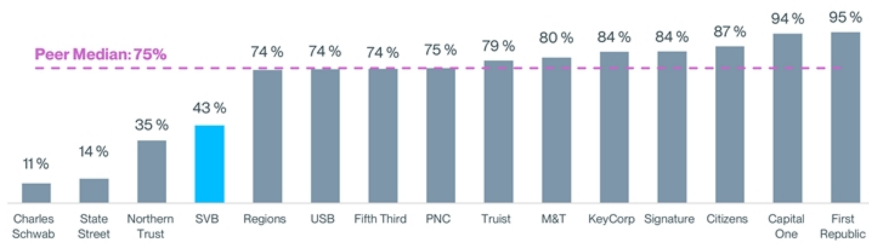
All figures as of 12/31/22 and do not include impact of strategic actions

62% of assets in cash and high-quality fixed income securities

Vast majority of fixed income securities in USTs and securities issued by government-sponsored enterprises



43% loan to deposit ratio
– among the lowest of peers*



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* Peers represented by peer group as reported in our 2023 Preliminary Proxy Statement.

High-quality loan mix: 70% of loans in low-credit-loss portfolios

Closely monitoring loans given increased recession risk

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Expect continued strong credit performance

56% **Global Fund Banking**
- Primarily PE/VC capital call lines of credit secured by LP capital commitments
- Only 1 net loss since inception

14% **Private Bank**
- Primarily low LTV mortgages to innovation economy influencers and legacy Boston Private high net worth clients

Low credit loss portfolios

Note: Percentages indicate percent of total loans as of 12/31/22

Watching portfolio-specific risks

2% **Premium Wine**
- Loans to premium wine producers and vineyards
- Typically secured by high-quality real estate with low LTVs

1% **Other C&I**
- Working capital, revolving lines of credit and term loans to non-innovation companies and non-profits

3% **CRE**
- Acquisition financing for CRE properties
- Well-margined collateral

More sensitive to market correction

3% **Cash Flow Dependent – Sponsor-Led Buyout**
- Loans to facilitate PE Sponsors' acquisition of businesses
- Reasonable leverage and meaningful financial covenants

12% **Innovation C&I**
- Cash flow or balance sheet dependent loans to later- and corporate-stage innovation companies

Larger loan sizes may introduce greater volatility in credit metrics

6% **Growth Stage**
- Loans to mid-stage and later-stage innovation companies with over $5M in revenues

3% **Early Stage**
- Loans to development-stage innovation companies with $0-5M in revenues
- Historically our highest risk portfolio

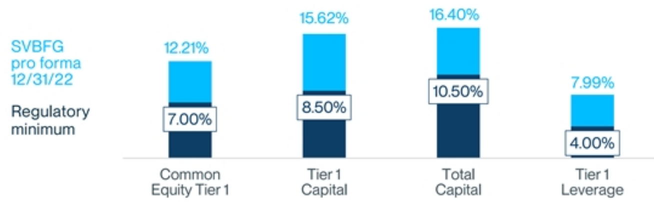
Repayment dependent on borrower's ability to fundraise or exit

Clients generally have stronger balance sheets vs. previous cycles from record VC investment in 2020-2021

Strong capital position – well-above regulatory minimums and peers

SVBFG pro forma capital ratios

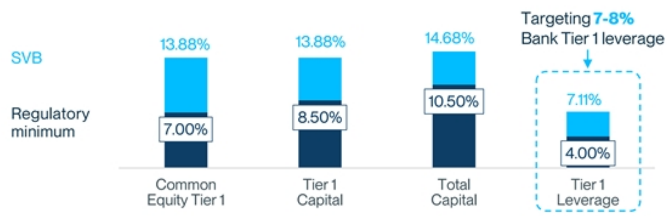
(includes impact of AFS securities sale and capital issuance)[1, 2]



	Common Equity Tier 1	Tier 1 Capital	Total Capital	Tier 1 Leverage
SVBFG[3] 12/31/22	12.05%	15.40%	16.18%	8.11%
Peer Median[4] 12/31/22	9.66%	11.16%	12.81%	8.53%

Silicon Valley Bank pro forma capital ratios

(includes impact of AFS securities sale)[1]



	Common Equity Tier 1	Tier 1 Capital	Total Capital	Tier 1 Leverage
SVB[3] 12/31/22	15.26%	15.26%	16.05%	7.96%

Recent developments

We have been in dialogue with Moody's, who we understand are in the process of considering potential ratings actions with respect to SVB, which could include a negative outlook, a downgrade of one or potentially two notches and/or placing our ratings on review for such a downgrade. In addition, it is possible that S&P also takes action, which could include a downgrade. Although the capital offerings and the AFS portfolio actions, if successful, should improve our profile under rating agency criteria, an adverse ratings action remains likely and could occur at any time, including prior to closing.

1. Capital ratios as of December 31, 2022 adjusted to include impact of sale of $21B AFS securities executed on March 8, 2023.
2. Assumes offering proceeds of $1.75 billion in CET1 qualifying capital for SVBFG. No capital contributions from SVBFG to Silicon Valley Bank assumed.
3. As of December 31, 2022 (unadjusted).
4. Peers represented by peer group as reported in our 2023 Preliminary Proxy Statement.

Q1'23 mid-quarter performance update

Reflects preliminary results as of and through February 28, 2023 and does not reflect the impact of the sale of substantially all of the AFS portfolio securities except as noted. Our registered independent public accounting firm has not reviewed or performed any procedures, and cannot provide any assurance, with respect to these mid-quarter results. Mid-quarter results are not necessarily indicative of future results as of and for the quarter ending March 31, 2023 or for any future period. Actual results will depend on completion of the quarter and finalizing of financial data. Actual quarterly results may differ materially.

Elevated client cash burn pressuring balance of fund flows

As expected, slowing VC deployment has reduced client fund inflows QTD

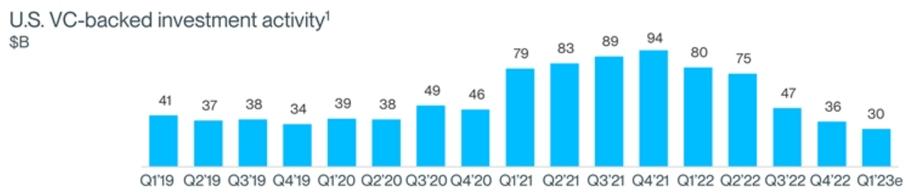
- Q1'23 U.S. VC investment is on track to decline **15-20%** vs. Q4'22, in-line with our expectations

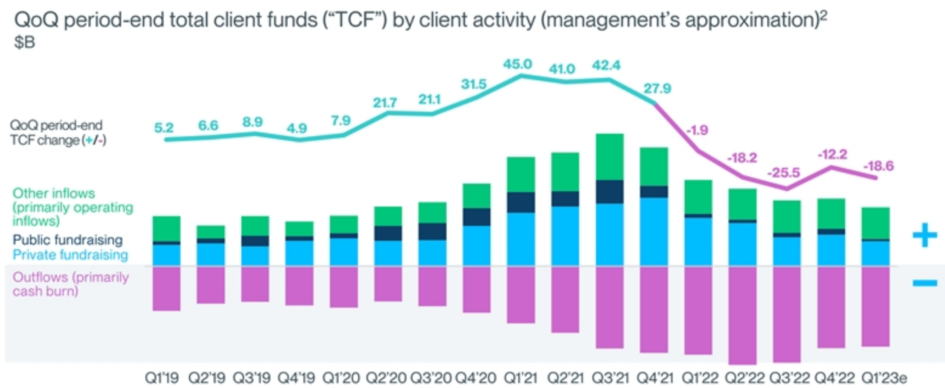
We had expected modest, progressive declines in client cash burn, but burn has not moderated QTD, pressuring the balance of fund flows

- Client cash burn remains **~2x** higher than pre-2021 levels and has not adjusted to the slower fundraising environment[2]

Current 2023 expectations

- Cash burn remains **elevated** for 1H'23, with modest declines in 2H'23
- Still expect **~$120-140B** of U.S. VC investment in 2023[3]





Note: Q1'23 estimates include January and February actuals and estimates for March. Data is preliminary and is subject to change.
1. VC data sourced from PitchBook. Prior period investment data may be revised based on updates to Pitchbook's proprietary back-end data set and filters.
2. Determination of TCF changes by client activity is an illustrative approximation based on management assumptions and analysis of SVB client and PitchBook data; assumes each client's total change in period-end balances is attributed to one of the following activities: fundraising, other inflows or outflows. Prior period estimates may be revised based on updates to management assumptions and analysis.
3. Management's analysis.

While the fundamentals of our business remain healthy, the challenging market and rate environment has pressured QTD performance, with implications to our 2023 outlook

2/28/23 QTD financial highlights

$334B
Average client funds
$169B Deposits
$165B OBS

$326B
EOP client funds
$165B Deposits
$161B OBS

$74B
Average loans

$74B
EOP loans

$627M
Net interest income[1]

1.89%
Net interest margin

$224M
Core fee income[2]

$74M
SVB Securities revenue[2, 3]

Continued underlying momentum

Strong client engagement
Helping clients navigate current market conditions

Strong core fee income
Consistent with expectations; higher rate environment supporting client investment fee margins

Healthy Tech borrowing
Clients continue to opt for debt over raising equity at pressured valuations

Credit within guidance
NCO outlook unchanged

Record PE/VC dry powder
Global PE/VC funds have over $2.6T dry powder to invest[4]

1. Net interest income presented on a fully taxable equivalent basis.
2. Non-GAAP financial measure. See "Use of non-GAAP Financial Measures" and our non-GAAP reconciliations at the end of this presentation.
3. Represents investment banking revenue and commissions.
4. Source: Preqin. Global VC dry powder was $0.6T and global PE dry powder was $2.0T as of January 3, 2023.

Updated Q1’23 outlook

Outlook includes expected changes to Fed Funds rates[1]

Business driver	1/19/23 Q1’23 expectations	Current Q1’23 expectations (excludes AFS sale)
Average loans	~ $74-76B	~$73-75B
Average deposits	~ $171-175B	~$167-169B
Net interest income[2]	~ $925-955M	~$880-900M
Net interest margin	~ 1.85-1.95%	~ 1.75-1.79%
Net loan charge-offs	~ 0.15-0.35%	No change
Core fee income[3, 4]	~ $325-350M	No change
SVB Securities revenue[3, 5]	~ $125-150M	$100-$120M
Noninterest expense excluding merger-related charges[6]	~ $910-940M	$885-905M
Effective tax rate	~ 26-28%	No change

Q1’23 impact of AFS sale

AFS Portfolio Sold	**~ $21B**
Preliminary Estimated Realized Loss[7]	**~ $1.8B** After-Tax Impact
Yield of Securities Sold	**~ 1.79%** 3.6-Year Duration

Note: These measures are forward-looking; are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management; and are based upon assumptions with respect to future decisions, which are subject to change. Actual results may vary and those variations may be material. See Recent Developments on page 14 of this presentation regarding potential Moody’s ratings actions. Please also refer to “Forward-Looking Statements” in this presentation and our “Risk Factors,” under Part I, Item 1A of our latest Annual Report on Form 10-K for other factors that may cause our results to differ materially from the expectations presented in our outlook. We do not regularly provide quarterly expectations but may do so from time to time, as needed.

1. 1/19/23 and current Q1’23 expectations assume Fed Funds rate of 4.75% in February and 5.00% in March.
2. NII guidance excludes fully taxable equivalent adjustments.
3. Non-GAAP financial measure. See “Use of non-GAAP Financial Measures” and our non-GAAP reconciliations at the end of this presentation.
4. Excludes SVB Securities revenue.
5. Represents investment banking revenue and commissions.
6. Excludes pre-tax merger-related charges related to acquisition of Boston Private (estimated $5-10M in Q1’23).
7. Based on sale of $21B AFS securities executed on March 8, 2023.

Updated FY’23 outlook

Outlook includes expected changes to Fed Funds rates[1]

Business driver	FY’22 results	1/19/23 FY’23 vs. FY’22 outlook	Current FY’23 vs. FY’22 outlook (excludes AFS sale)
Average loans	$70.3B	Low double digits % growth	High single digits % growth
Average deposits	$185.7B	Mid single digits % decline	Low double digits % decline
Net interest income[2]	$4,522M	High teens % decline	Mid thirties % decline
Net interest margin	2.16%	1.75-1.85%	1.45% - 1.55%
Net loan charge-offs	0.10%	0.15-0.35%	No change
Core fee income[3, 4]	$1,181M	Low teens % growth	High teens % growth
SVB Securities revenue[3, 5]	$518M	$540-590M	$480-$530M
Noninterest expense excluding merger-related charges[6]	$3,571M	Low single digits % growth	No Change
Effective tax rate	25.2%	26-28%	No change

Impact of AFS Sale and actions to increase asset sensitivity[7]

Improvement in annualized NII	**+ $450M (post-tax)**
FY’23 NII outlook with AFS sale	**Low twenties % decline**
FY’23 NIM outlook with AFS sale	**~1.65-1.75%**
ROE[8]	**+ ~ 2%**
EPS	**Accretive** Immediately (excluding realized loss)

Note: These measures are forward-looking; are subject to significant business, economic, regulatory and competitive uncertainties and contingencies, many of which are beyond the control of the Company and its management; and are based upon assumptions with respect to future decisions, which are subject to change. Actual results may vary and those variations may be material. See Recent Developments on page 14 of this presentation regarding potential Moody’s ratings actions. Please also refer to “Forward-Looking Statements” in this presentation and our “Risk Factors,” under Part I, Item 1A of our latest Annual Report on Form 10-K for other factors that may cause our results to differ materially from the expectations presented in our outlook.

1. 1/19/23 FY’23 outlook assumes Fed Funds rate of 4.75% in February and 5.00% in March. Current Q1’23 expectations assume Fed Funds at 5.00% in March, 5.25% in May and 5.50% in June.
2. NII is presented on a fully taxable equivalent basis, while NII guidance excludes fully taxable equivalent adjustments.
3. Non-GAAP financial measure. See “Use of non-GAAP Financial Measures” and our non-GAAP reconciliations at the end of this presentation.
4. Excludes SVB Securities revenue.
5. Represents investment banking revenue and commissions.
6. Excludes pre-tax merger-related charges related to acquisition of Boston Private ($50M incurred in FY’22, estimated $10-15M for FY’23).
7. Based on sale of $21B AFS securities executed on March 8, 2023 and “Actions to increase asset sensitivity” (see page 6). “Actions to increase asset sensitivity” supporting estimated NII improvement are in progress and not yet completed.
8. Assumes successful offering of $1.75B in common stock, and $500M mandatory convertible preferred stock.

About SVB

Trusted financial partner of the global innovation economy

For nearly 40 years, we have helped the world's most innovative companies, their people and investors **achieve their ambitious goals**

Meeting innovation clients' unique needs at all stages

Technology & Life Sciences/Healthcare

Startup (Early-Stage)	**Venture-Funded**	**Corporate Banking**	**Investors**	**Individuals**
Revenue <$5M	Revenue $5M–$75M	Revenue >$75M	Private Equity Venture Capital	Entrepreneurs, Investors, Executives

Unparalleled access, connections and insights to **increase our clients' probability of success**

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Leveraging the combined power of our four core businesses to help clients navigate volatile markets

We bank:

Nearly Half

2022 U.S. venture-backed technology and life science companies*

44%

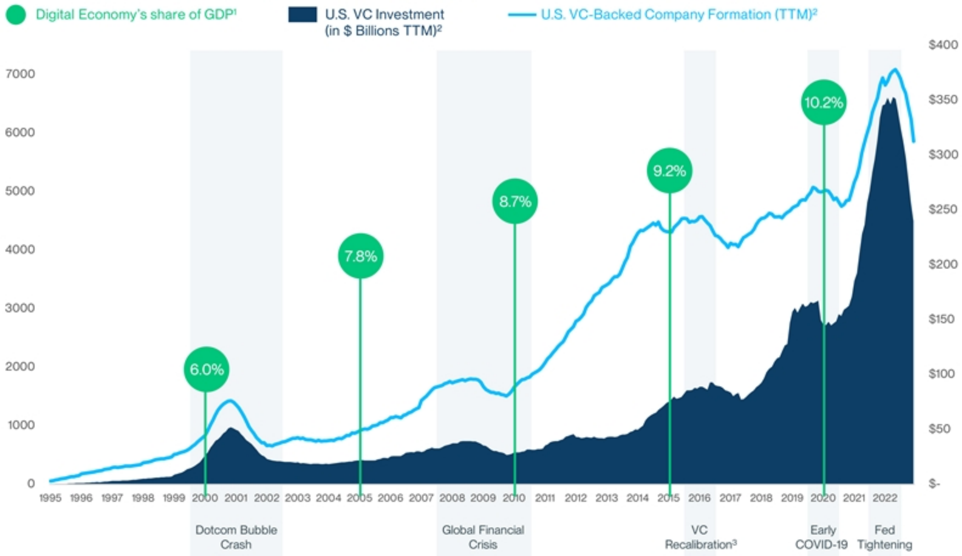
2022 U.S. venture-backed technology and healthcare IPOs*

* Source: PitchBook and SVB analysis.

PRIVATE EQUITY & VENTURE CAPITAL
CLIMATE TECH
FINTECH
HARDWARE & FRONTIER TECH
LIFE SCIENCE & HEALTHCARE
CONSUMER INTERNET
ENTERPRISE SOFTWARE
PREMIUM WINE

Long-term tailwinds supporting the innovation economy remain intact

U.S. VC investment, company formation and the Digital Economy's share of GDP



1. Digital economy's share of GDP as defined and measured by the Bureau of Economic Analysis used as a proxy for the innovation economy.
2. VC investment and company formation data sourced from PitchBook. First VC round raised used as a proxy for company formation. Prior period investment data may be revised based on updates to Pitchbook's proprietary back-end data set and filters.
3. Pullback in VC investment.
4. Unicorn data sourced from PitchBook. Includes U.S. VC-backed companies that have reached and maintained at least a $1B post-money valuation through time of exit.
5. Source: Preqin. Global VC dry powder was $0.6T and global PE dry powder was $2.0T as of January 3, 2023.

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Innovation drives economic growth

- The innovation economy grew at **2.4x** the rate of the overall U.S. economy between 2000-2020[1], and COVID-19 has since accelerated digital adoption

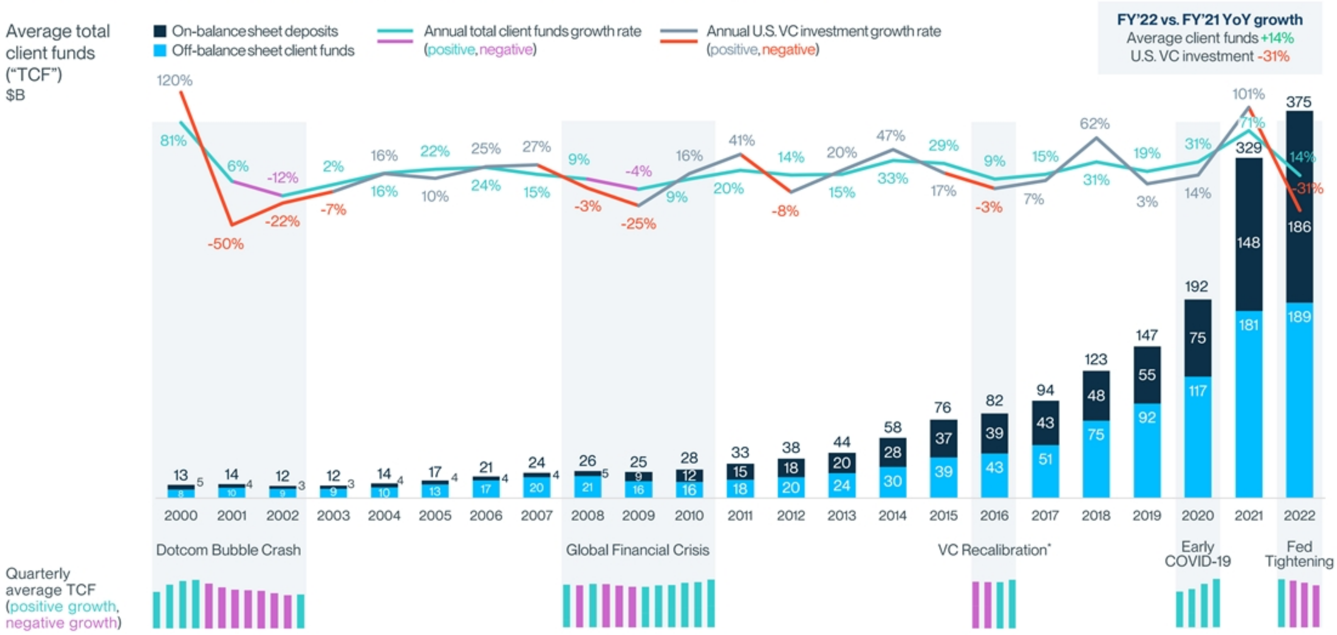
Great companies are founded across business cycles

- **127** unicorns were founded during the Global Financial Crisis and **64** during the VC recalibration[4]

The innovation economy is better-positioned today to weather a downturn than in past cycles

- The innovation economy was **3.5x** larger in 2020 than 2000[1]
- PE and VC firms globally have **$2.6T** dry powder to invest, **8.7x** more than in 2000[5]

Robust client funds growth over the long term

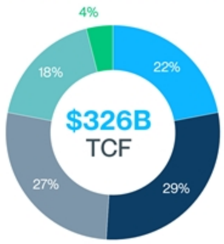


1. Note: VC investment data sourced from PitchBook. Prior period investment data may be revised based on updates to Pitchbook's proprietary back-end data set and filters.
* Pullback in VC investment.

Robust client funds franchise, with flexibility to shift liquidity on or off the balance sheet

Comprehensive liquidity management solutions to meet clients' needs, on or off balance sheet

Noninterest-bearing deposits
Interest-bearing deposits
Off-balance sheet managed funds
Off-balance sheet sweep funds
Off-balance sheet repo funds



Clients' operating cash typically held in on-balance sheet noninterest-bearing deposits

Clients' excess liquidity generally held in on-balance sheet interest-bearing deposits or off-balance sheet client funds

Leveraging flexible liquidity solutions that enable us to shift client funds on or off balance sheet to support deposits

$73B

Off-balance sheet sweep and repo funds

OBS balances that can potentially be shifted on-balance sheet

When client funds growth normalizes, we can utilize our flexible liquidity solutions to optimize our deposit costs and mix by shifting higher-rate deposits off-balance sheet

Note: All figures as of February 28, 2023.

We've successfully navigated economic cycles before

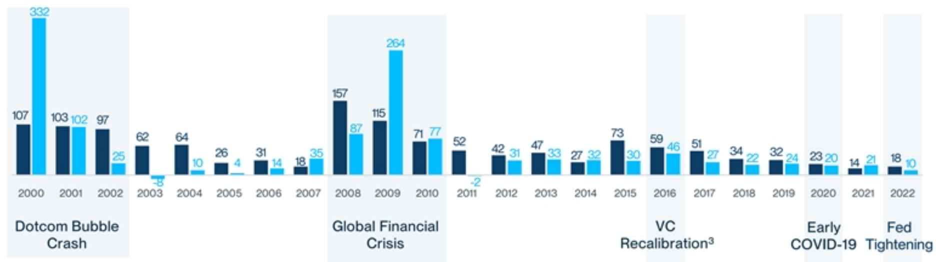
Proven leadership supported by strong global team

13 years
Executive management average tenure at SVB

24 years
Credit leadership average tenure at SVB

Long history of strong, resilient credit
and the risk profile of our loan portfolio has improved over time

Non-performing loans (**NPLs**[1]) & net charge-offs (**NCOs**[2])
Bps



Improved loan mix
% of period-end total loans

2000	2009	12/31/22
30% Early Stage	11% Early Stage	3% Early Stage
5% GFB + Private Bank	30% GFB + Private Bank	70% GFB + Private Bank

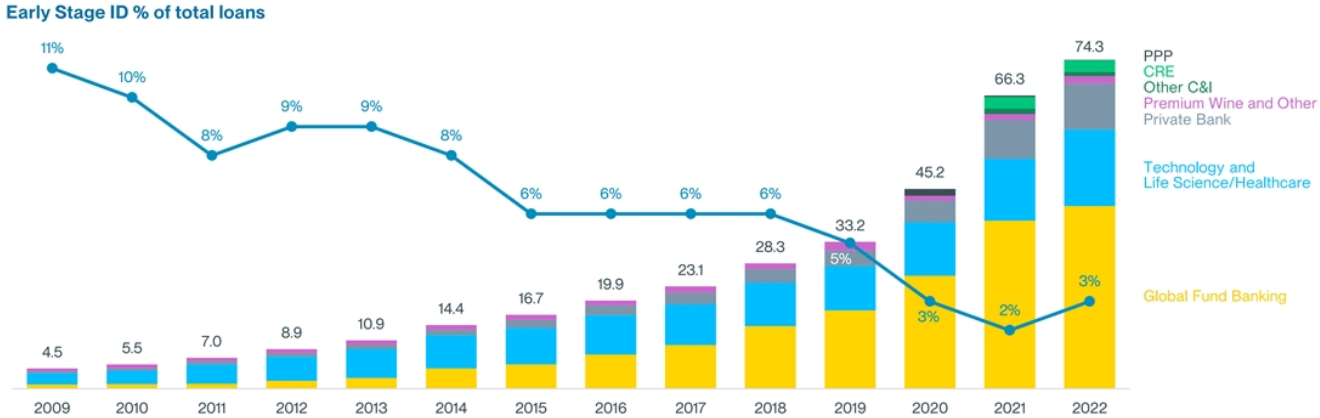
1. Non-performing loans as a percentage of period-end total loans.
2. Net loan charge-offs as a percentage of average total loans.
3. Pullback in VC investment.

Improved risk profile over time, with loan growth driven by lowest risk loan portfolios

70% of loans in Global Fund Banking and Private Bank, portfolios with lowest historical credit losses

Period-end total loans
$B

Early Stage Investor Dependent ("ID") loans, **our highest risk loan portfolio**, now **only 3%** of total loans, **down from 11%** in 2009 and **30%** in 2000



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Strong, seasoned management team

Diverse experience and skills to help direct our growth

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13 years
average tenure at SVB

Dan Beck
Chief Financial Officer
5 years at SVB

Greg Becker
President and CEO
29 years at SVB

Marc Cadieux
Chief Credit Officer
30 years at SVB

John China
President SVB Capital
26 years at SVB

Phil Cox
Chief Operations Officer
13 years at SVB

Laura Cushing
Chief Human Resources Officer
Joined SVB 2022

Mike Descheneaux
President Silicon Valley Bank
17 years at SVB

Michelle Draper
Chief Marketing & Strategy Officer
9 years at SVB

Jeffrey Leerink
CEO SVB Securities
4 years at SVB

Kim Olson
Chief Risk Officer
Joined SVB 2022

John Peters
Chief Auditor
16 years at SVB

Michael Zuckert
General Counsel
8 years at SVB

Non-GAAP reconciliations

Non-GAAP reconciliation

Core fee income and SVB Securities revenue

Non-GAAP core fee income and SVB Securities revenue (dollars in millions)	Quarter to Date February 28, 2023
Client investment fees	98
Wealth management and trust fees	12
Foreign exchange fees	40
Credit card fees	23
Deposit service charges	22
Lending related fees	20
Letters of credit and standby letters of credit fees	9
Total non-GAAP core fee income	**224**
Investment banking revenue	59
Commissions	15
Total non-GAAP SVB Securities revenue	**74**

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See "Use of non-GAAP Financial Measures" in our Q4 2022 Earnings Release for more information.
*Primarily driven by non-marketable and other equity securities.

About SVB

SVB is the financial partner of the innovation economy, helping individuals, investors and the world's most innovative companies achieve their ambitious goals. SVB's businesses - Silicon Valley Bank, SVB Capital, SVB Private and SVB Securities - together offer the services that dynamic and fast-growing clients require as they grow, including commercial banking, venture investing, wealth planning and investment banking. Headquartered in Santa Clara, California, SVB operates in centers of innovation around the world.

Investor Relations | 3005 Tasman Drive Santa Clara, CA 95054 | T 408 654 7400 | ir@svb.com

MESSAGE TO STAKEHOLDERS REGARDING RECENT STRATEGIC ACTIONS TAKEN BY SVB:

- Today we took **strategic actions to strengthen our financial position** – repositioning SVB's balance sheet to **increase asset sensitivity to take advantage of the potential for higher short-term rates**, partially **lock in funding costs**, better **protect net interest income (NII) and net interest margin (NIM),** and **enhance profitability**.
- We have **sold substantially all of our Available for Sale (AFS) securities portfolio with the intention of reinvesting the proceeds, and commenced an underwritten public offering**, seeking to raise approximately $1.75 billion between common equity and mandatory convertible preferred shares. As a part of this capital raise, General Atlantic, a leading global growth equity fund and longstanding client of SVB, has committed to invest $500 million on the same economic terms as our common offering for a total raise of $2.25 billion.
- Our financial position enables us to take these strategic actions, which are intended to **further bolster that position** now and over the long term.
- We are taking these actions because we expect **continued higher interest rates**, **pressured public and private markets, and elevated cash burn** levels from our clients as they invest in their businesses.
- We are experienced at navigating market cycles and are **well positioned to serve our clients through market volatility**, with a high-quality, liquid balance sheet and strong capital ratios.

SVB IS A TRUSTED FINANCIAL PARTNER OF THE GLOBAL INNOVATION ECONOMY

For 40 years, we have helped investors, the world's most innovative companies, and the people behind them achieve ambitious goals.

We work across the technology and life science/healthcare industries, including private equity and venture capital, climate technology, biopharma, enterprise software, and fintech. Our exposure to crypto is de minimis.

We serve innovation companies from their earliest stages – before they get their first round of VC funding – all the way through and beyond their IPOs. We also serve their investors and founders. We are proud to bank nearly half of U.S. venture-backed technology and life science/healthcare companies.

Over the last several years, we've made significant progress deepening and expanding our four core businesses:

- Silicon Valley Bank – global commercial banking
- SVB Private – private banking and wealth management
- SVB Securities – investment banking
- SVB Capital – venture capital and credit investing

These investments have greatly enhanced our ability to meet our clients' needs at every stage and have also diversified our revenues. We leverage the combined power of our four core businesses to increase our clients' probability of success. Today, that involves helping them navigate the volatile markets facing the innovation economy.

Repositioning SVB's Balance Sheet to Enhance Profitability and Improve Flexibility

The sale of substantially all of our AFS securities will enable us to increase our asset sensitivity, partially lock in funding costs, better insulate net interest income (NII) and net interest margin (NIM) from the impact of higher interest rates, and enhance profitability.

We expect to reinvest proceeds from the AFS sale into a more asset-sensitive, short-term AFS Portfolio. To further strengthen balance sheet liquidity, we also plan to increase our term borrowings from \$15 billion to \$30 billion and hedge these borrowings to mitigate higher funding costs in the future. We expect these actions to better support earnings in a higher-for-longer rate environment, providing the flexibility to support our business, including funding loans, while delivering improved returns for shareholders.

While we will realize a one-time, post-tax earnings loss of approximately \$1.8 billion in connection with the sale, we expect the reinvestment of the proceeds to be immediately accretive to net interest income (NII) and net interest margin (NIM), resulting in a short payback period of approximately three years. As a result of these actions, we expect an approximately \$450 million post-tax improvement in annualized NII.

Taken together, these actions will further strengthen our capital position. We expect them to be immediately accretive to EPS (excluding the realized loss) and improve our return on common equity going forward.

We are confident that these are the right decisions for our profitability and financial flexibility, both now and for the long term.

Financial Position to Weather Sustained Market Pressures

Our financial position enables us to take these strategic actions. SVB is well-capitalized, with a high-quality, liquid balance sheet and peer-leading capital ratios.

Even before today, we had ample liquidity and flexibility to manage our liquidity position, with one of the lowest loan-to-deposit ratios of any bank of our size, income from progressive securities paydowns, levers to manage our off-balance sheet client funds, and substantial borrowing capacity. The improved cash liquidity, profitability and financial flexibility resulting from the actions we announced today will bolster our financial position and our ability to support clients through sustained market pressures.

The vast majority of our assets are in high-quality, government and agency securities and low-credit-loss lending activities. We've demonstrated strong credit performance throughout cycles, and the risk profile of our loan portfolio has significantly improved over time, with strong expansion of the lowest-risk categories. Early-stage loans, our highest risk segment, today makes up only 3% of the portfolio.

Our flexible balance sheet and long experience navigating market cycles have enabled us to effectively support our clients over time and establish a longstanding reputation as a trusted partner in both good and challenging times.

MID-QUARTER UPDATE SUPPORTS DECISION TO TAKE THESE ACTIONS NOW

During our public investor call in January, we forecasted a continued challenging market and interest rate environment. We expected continued slow public markets, further declines in venture capital deployment, and a continued elevated cash burn in the first half of 2023, with modest declines in the second half.

While VC deployment has tracked our expectations, client cash burn has remained elevated and increased further in February, resulting in lower deposits than forecasted. The related shift in our funding mix to more, higher-cost deposits and short-term borrowings, coupled with higher interest rates, continues to pressure NII and NIM.

During that period, we have also seen strong core fee income, consistent with our expectations, as the higher rate environment continues to support client investment fee margins. Credit also remains within our guidance. We continue to see healthy technology borrowing as clients opt for debt over equity, but loan balances overall remain pressured by Global Fund Banking paydowns due to slower VC and PE investment.

We have revised our guidance to reflect these changes in our expectations. We lowered our first quarter and full-year outlook for deposits, NII, NIM, SVB Securities and expenses, while increasing our full year outlook for core fee income. Our revised guidance assumes the current market dynamics impacting our business continue through the end of 2023.

While it impacts our guidance in the near term, we believe the repositioning of our balance sheet positions SVB for improved profitability in 2024 and beyond.

CONFIDENT IN THE FUTURE AND THE LONG-TERM TAILWINDS SUPPORTING SVB AND THE INNOVATION ECONOMY

SVB's business and the long-term tailwinds supporting the innovation economy remain healthy. Innovation drives economic growth, and we believe that the growth of the innovation economy will continue to outpace that of other industries over the long term.

Great companies have always been founded across business cycles, and the strong pace of our new client acquisition gives us reason to believe the same is happening now. PE and VC funds have record dry powder to invest and remain poised to put those funds to work once market conditions stabilize. While we believe VC deployment is likely to remain constrained for the near term, the innovation economy is also better positioned today to weather a downturn than in prior cycles, with generally stronger balance sheets and better business models.

The actions we are taking reinforce our commitment to remaining a strong financial partner to the innovation economy and supporting long-term client interests, regardless of economic cycles. We remain well positioned to support our clients through this cycle. Our client engagement remains high as the volatile market environment motivates our clients to seek our advice as a trusted partner to the innovation economy for four decades. Our strength and staying power give us the freedom and flexibility to lean in with our clients at times like these to help them work through their challenges.

Our conversations with clients give us confidence that activity will accelerate when entrepreneurs reset expectations on valuations, cash burn normalizes, and the public markets and interest rates both stabilize. At that point – when we see a return to balance between venture investment and cash burn – we will be well positioned to accelerate growth and profitability.

We believe we have the right strategy, a strong foundation, and a proven, recession-tested management team to successfully navigate this market cycle. We further believe these difficult actions we are taking show we are committed to supporting clients, employees and investors through this very challenging period and we are confident we can continue our record of strong growth and value creation in the long-term.

Greg Becker
President and CEO

The issuer has filed a registration statement (including a prospectus and related preliminary prospectus supplements for the offerings) with the U.S. Securities and Exchange Commission (the "SEC") for the offerings to which this communication relates. Before you invest, you should read the preliminary prospectus supplements, the related base prospectus in that registration statement and the other documents the issuer has filed with the SEC for more complete information about the issuer and the offerings. You may get these documents for free by visiting EDGAR on the SEC's website at http://www.sec.gov. Alternatively, copies may be obtained by contacting your representative at Goldman Sachs & Co. LLC.

This communication should be read in conjunction with the preliminary prospectus supplements, and the related base prospectus.