# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

June 26, 2025
Date of Report (date of earliest event reported)



### NIKE, Inc.

(Exact name of registrant as specified in its charter)

Oregon 1-10635 93-0584541

(State or other jurisdiction of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

#### ONE BOWERMAN DRIVE BEAVERTON, OR 97005-6453

(Address of principal executive offices and zip code)

#### (503) 671-6453

Registrant's telephone number, including area code

#### NO CHANGE

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities A
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- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Class B Common Stock	NKE	New York Stock Exchange
(Title of each class)	(Trading Symbol)	(Name of each exchange on which registered)

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### **Item 2.02 Results of Operations and Financial Condition**

Today NIKE, Inc. issued a press release disclosing financial results for the fiscal quarter and year ended May 31, 2025. The text of the release is furnished herewith as Exhibit 99.1.

#### **Item 9.01 Financial Statements and Exhibits**

(d) Exhibits.

The following exhibits are furnished with this Form 8-K:

Exhibit No.	<u>Exhibit</u>
99.1	NIKE, Inc. Press Release dated June 26, 2025
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NIKE, Inc. (Registrant)

Date: June 26, 2025 By: /s/ Matthew Friend

Matthew Friend

Executive Vice President and Chief Financial Officer



Investor Contact:
Paul Trussell
investor.relations@nike.com

Media Contact: Virginia Rustique-Petteni media.relations@nike.com

## NIKE, INC. REPORTS FISCAL 2025 FOURTH QUARTER AND FULL YEAR RESULTS

**BEAVERTON, Ore., June 26, 2025** — NIKE, Inc. (NYSE:NKE) today reported financial results for its fiscal 2025 fourth quarter and full year ended May 31, 2025.

- Full year revenues were \$46.3 billion, down 10 percent on a reported basis compared to the prior year and down 9 percent on a currency-neutral basis\*
- Fourth quarter revenues were \$11.1 billion, down 12 percent on a reported basis and down 11 percent on a currency-neutral basis
- NIKE Direct revenues for the fourth quarter were \$4.4 billion, down 14 percent on a reported and currency-neutral basis
- Wholesale revenues for the fourth quarter were \$6.4 billion, down 9 percent on a reported and currency-neutral basis
- Gross margin for the fourth quarter decreased 440 basis points to 40.3 percent
- Diluted earnings per share was \$0.14 for the fourth quarter

"While our financial results are in-line with our expectations, they are not where we want them to be. Moving forward, we expect our business to improve as a result of the progress we're making through our Win Now actions," said Elliott Hill, President & CEO, NIKE, Inc. "As we enter a new fiscal year, we are turning the page and the next step is aligning our teams to lead with sport through what we are calling the sport offense. This will accelerate our Win Now actions to reposition our business for future growth."

The sport offense realignment will focus on driving distinction within key sports, building a complete product portfolio, creating stories to inspire and connect with consumers, and elevating and growing the entire marketplace.

"The fourth quarter reflected the largest financial impact from our Win Now actions, and we expect the headwinds to moderate from here," said Matthew Friend, Executive Vice President & Chief Financial Officer, NIKE, Inc. "I am confident in our ability to navigate through this current dynamic and uncertain environment by focusing on what we can control and executing our Win Now actions."

#### Fourth Quarter Income Statement Review

- Revenues for NIKE, Inc. were \$11.1 billion, down 12 percent on a reported basis and down 11 percent on a currency-neutral basis.
  - Revenues for the NIKE Brand were \$10.8 billion, down 11 percent on a reported and currency-neutral basis, driven by declines across all geographies.
  - NIKE Direct revenues were \$4.4 billion, down 14 percent on a reported and currency-neutral basis, due to a 26 percent decrease in NIKE Brand Digital, partially offset by a 2 percent increase in NIKE-owned stores.
  - Wholesale revenues for the fourth quarter were \$6.4 billion, down 9 percent on a reported and currency-neutral basis.
  - Revenues for Converse were \$357 million, down 26 percent on a reported and currency-neutral basis, due to declines across all territories.
- Gross margin decreased 440 basis points to 40.3 percent, primarily due to higher discounts and changes in channel mix.
- Selling and administrative expense increased 1 percent to \$4.1 billion.
  - Demand creation expense was \$1.3 billion, up 15 percent, primarily due to higher sports marketing expense and higher brand marketing expense.
  - Operating overhead expense decreased 3 percent to \$2.9 billion, primarily due to restructuring charges in the prior year, lower wage-related expenses and lower other administrative costs.
- The **effective tax rate** was 33.6 percent, compared to 13.1 percent for the same period last year, primarily due to decreased benefits from stock-based compensation and one-time items that have an outsized impact on the tax rate because of lower pretax income in the quarter.
- Net income was \$0.2 billion, down 86 percent, and Diluted earnings per share was \$0.14, a decrease of 86 percent.

#### Fiscal 2025 Income Statement Review

 Revenues for NIKE, Inc. were \$46.3 billion, down 10 percent on a reported basis and down 9 percent on a currency-neutral basis.

- Revenues for the NIKE Brand were \$44.7 billion, down 9 percent on a reported and currency-neutral basis, driven by declines across all geographies.
- NIKE Direct revenues were \$18.8 billion, down 13 percent on a reported basis and down 12 percent on a currency-neutral basis, due to a 20 percent decrease in NIKE Brand Digital, while NIKE-owned stores were flat.
- Wholesale revenues were \$25.9 billion, down 7 percent on a reported basis and down 6 percent on a currency-neutral basis.
- Revenues for Converse were \$1.7 billion, down 19 percent on a reported basis and down 18 percent on a currency-neutral basis, due to declines across all territories.
- **Gross margin** decreased 190 basis points to 42.7 percent, primarily due to higher discounts, changes in channel mix and higher inventory obsolescence reserves, partially offset by lower product costs.
- Selling and administrative expense decreased 3 percent to \$16.1 billion.
  - Demand creation expense was \$4.7 billion, up 9 percent, primarily due to higher brand marketing expense and higher sports marketing expense.
  - Operating overhead expense decreased 7 percent to \$11.4 billion, primarily due to restructuring charges in the prior year, lower wage-related expenses and lower other administrative costs.
- The **effective tax rate** was 17.1 percent, compared to 14.9 percent for the same period last year, primarily due to changes in earnings mix, decreased benefits from stock-based compensation and non-recurring one-time benefits in the prior year, partially offset by a one-time, non-cash deferred tax benefit provided by US tax regulations related to foreign currency gains and losses.
- Net income was \$3.2 billion, down 44 percent, and Diluted earnings per share was \$2.16, a decrease of 42 percent.

#### May 31, 2025 Balance Sheet Review

- *Inventories* for NIKE, Inc. were \$7.5 billion, flat compared to the prior year.
- Cash and equivalents and short-term investments were \$9.2 billion, down approximately \$2.4 billion from last year, as cash generated from operations was more than offset by share repurchases, cash dividends, bond repayment and capital expenditures.

#### **Shareholder Returns**

NIKE continues to have a strong track record of consistently increasing returns to shareholders, including 23 consecutive years of increasing dividend payouts.

In the fourth quarter, the Company returned approximately \$0.8 billion to shareholders, including:

- **Dividends** of \$591 million, up 6 percent from prior year.
- **Share repurchases** of \$202 million, reflecting 3.2 million shares retired as part of the four-year, \$18 billion program approved by the Board of Directors in June 2022.

In fiscal 2025, the Company returned approximately \$5.3 billion to shareholders, including:

- **Dividends** of \$2.3 billion, up 6 percent from prior year.
- **Share repurchases** of \$3.0 billion, reflecting 37.6 million shares retired as part of the four-year, \$18 billion program approved by the Board of Directors in June 2022.

As of May 31, 2025, a total of 122.6 million shares have been repurchased under the current program for a total of approximately \$12.0 billion.

#### Conference Call

NIKE, Inc. management will host a conference call beginning at approximately 2:00 p.m. PT on June 26, 2025, to review fiscal fourth quarter and full year results. The conference call will be broadcast live via the Internet and can be accessed at http://investors.nike.com. For those unable to listen to the live broadcast, an archived version will be available at the same location through 9:00 p.m. PT, July 17, 2025.

#### About NIKE, Inc.

NIKE, Inc., based near Beaverton, Oregon, is the world's leading designer, marketer and distributor of authentic athletic footwear, apparel, equipment and accessories for a wide variety of sports and fitness activities. Converse, a wholly-owned NIKE, Inc. subsidiary brand, designs, markets and distributes athletic lifestyle footwear, apparel and accessories. For more information, NIKE, Inc.'s earnings releases and other financial information are available on the Internet at http://investors.nike.com. Individuals can also visit http://news.nike.com and follow @NIKE.

#### **Forward-Looking Statements**

This press release contains forward-looking statements regarding our expectations of our future results and our strategy, which involve risks and uncertainties that could cause actual results to differ materially. These risks and uncertainties are detailed from time to time in reports filed by NIKE with the U.S. Securities and Exchange Commission (SEC), including Forms 8-K, 10-Q and 10-K.

*	Non-GAAP financial measures. See additional information in the accompanying Divisional Revenues, Supplemental NIKE Brand Revenue and Diluted earnings per share tables.
	(Tables Follow)

## NIKE, Inc. CONSOLIDATED STATEMENTS OF INCOME

		THREE MO	NTH	S ENDED	%	TWELVE MONTHS		HS ENDED	%
(In millions, except per share data)		5/31/2025		5/31/2024	Change	5/31/2025		5/31/2024	Change
Revenues	\$	11,097	\$	12,606	-12 % \$	46,309	\$	51,362	-10 %
Cost of sales		6,628		6,972	-5 %	26,519		28,475	-7 %
Gross profit		4,469		5,634	-21 %	19,790		22,887	-14 %
Gross margin		40.3 %	6	44.7 %		42.7 %	6	44.6 %	
Demand creation expense		1,253		1,091	15 %	4,689		4,285	9 %
Operating overhead expense		2,895		2,997	-3 %	11,399		12,291	-7 %
Total selling and administrative expense		4.148		4.088	1 %	16.088		16,576	-3 %
% of revenues		37.4 %	6	32.4 %		34.7 %	6	32.3 %	
Interest expense (income), net		(22)		(53)	_	(107)		(161)	_
Other (income) expense, net		25		(127)	_	(76)		(228)	
Income before income taxes		318		1,726	-82 %	3,885		6,700	-42 %
Income tax expense		107		226	-53 %	666		1,000	-33 %
Effective tax rate		33.6 %	6	13.1 %		17.1 9	6	14.9 %	
NET INCOME	\$	211	\$	1,500	-86 % \$	3,219	\$	5,700	-44 %
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Earnings per common share:									
Basic	\$	0.14	\$	0.99	-86 % \$	2.17	\$	3.76	-42 %
Diluted	\$	0.14	\$	0.99	-86 % \$	2.16	\$	3.73	-42 %
Weighted average common shares outstanding:									
Basic		1.476.7		1,508.0		1.484.9		1,517.6	
Diluted		1,477.7		1,516.7		1,487.6		1,529.7	
Dilator		1,711.1		1,010.1		1,707.0		1,020.1	
Dividends declared per common share	\$	0.400	\$	0.370	\$	1.570	\$	1.450	

# NIKE, Inc. CONSOLIDATED BALANCE SHEETS

(Dollars in millions)	May 31, 2025	May 31, 2024	% Change
ASSETS			
Current assets:			
Cash and equivalents	\$ 7,464 \$	9,860	-24 %
Short-term investments	1,687	1,722	-2 %
Accounts receivable, net	4,717	4,427	7 %
Inventories	7,489	7,519	0 %
Prepaid expenses and other current assets	2,005	1,854	8 %
Total current assets	23,362	25,382	-8 %
Property, plant and equipment, net	4,828	5,000	-3 %
Operating lease right-of-use assets, net	2,712	2,718	0 %
Identifiable intangible assets, net	259	259	0 %
Goodwill	240	240	0 %
Deferred income taxes and other assets	5,178	4,511	15 %
TOTAL ASSETS	\$ 36,579 \$	38,110	-4 %
LIABILITIES AND SHAREHOLDERS' EQUITY			
Current liabilities:			
Current portion of long-term debt	\$ — \$	1,000	-100 %
Notes payable	5	6	-17 %
Accounts payable	3,479	2,851	22 %
Current portion of operating lease liabilities	502	477	5 %
Accrued liabilities	5,911	5,725	3 %
Income taxes payable	669	534	25 %
Total current liabilities	10,566	10,593	0 %
Long-term debt	7,961	7,903	1 %
Operating lease liabilities	2,550	2,566	-1 %
Deferred income taxes and other liabilities	2,289	2,618	-13 %
Redeemable preferred stock	_	_	_
Shareholders' equity	13,213	14,430	-8 %
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 36,579 \$	38,110	-4 %

## NIKE, Inc. DIVISIONAL REVENUES

North America   Salan   Sala			IREE MONT		%	Currency	TWELVE MONT	_	%	% Change Excluding Currency
Footwear \$ 3,104 \$ 3,587 -13 % -13 % \$ 12,684 \$ 14,537 -13 % -13 % Apparel 1,303 1,398 -7 % -7 % 5,837 5,953 -2 % -2 6 Equipment 296 293 1 % 2 % 1,051 906 16 % 16 6 Total 4,703 5,278 -11 % -11 % 19,572 21,396 -9 % -8 6 Europe, Middle East & Africa Footwear 1,893 2,067 -8 % -9 % 7,569 8,473 -11 % -10 Apparel 929 1,049 -11 % -12 % 3,971 4,380 -9 % -9 % -9 6 Equipment 178 176 1 % 0 % 717 754 -5 % -5 6 Total 3,000 3,292 -9 % -10 % 12,257 13,607 -10 % -10 0 Greater China 10	(Dollars in millions)	5.	/31/2025	5/31/2024	Change	Changes <sup>1</sup>	5/31/2025	5/31/2024	Change	Changes
Apparel 1,303 1,398 -7 % -7 % 5,837 5,953 -2 % -2 € Equipment 296 293 1 % 2 % 1,051 906 16 % 16 € Total 4,703 5,278 -11 % -11 % 19,572 21,396 -9 % -8 € Europe, Middle East & Africa  Footwear 1,893 2,067 -8 % -9 % 7,569 8,473 -11 % -10 € Apparel 929 1,049 -11 % 12 % 3,971 4,380 -9 % -9 € Equipment 178 176 1 % 0 % 717 754 -5 % -5 € Total 3,000 3,292 -9 % -10 % 12,257 13,607 -10 % -10 € Greater China  Footwear 1,074 1,357 -21 % -20 % 4,805 5,552 -13 % -13 € Apparel 372 460 -19 % -19 % 1,616 1,828 -12 % -12 € Equipment 30 46 -35 % -33 % 165 165 0 % 11 Total 1,476 1,863 -21 % -20 % 6,586 7,545 -13 % -12 € Asia Pacific & Latin America  Footwear 1,114 1,226 -9 % 5 % 4,452 4,865 -8 % -4 € Apparel 398 416 -4 % -1 % 1,541 1,614 -5 % -1 € Equipment 63 63 63 0 % 3 % 258 250 3 % 7 € Total 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 3 € Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 € TOTAL NIKE BRAND  FOOtwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -10 € TOTAL NIKE BRAND  Footwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -11 € Apparel 3,002 3,332 -10 % -9 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -11 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -11 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -11 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 12,965 13,775 -6 % -5 € Equipment 567 578 -2 % -1 % -1 % 1										
Equipment         296         293         1 %         2 %         1,051         906         16 %         16 %           Total         4,703         5,278         -11 %         -11 %         19,572         21,396         -9 %         -8 6           Europe, Middle East & Africa         Footwear         1,893         2,067         -8 %         -9 %         7,569         8,473         -11 %         -10 %           Apparel         929         1,049         -11 %         -12 %         3,971         4,380         -9 %         -9 %           Equipment         178         176         1 %         0 %         717         754         -5 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %         -10 %		\$	-, - +	-,			, , , , ,			-13 %
Total 4,703 5,278 -11 % -11 % 19,572 21,396 -9 % -8 6  Europe, Middle East & Africa Footwear 1,893 2,067 -8 % -9 % 7,569 8,473 -11 % -10 0 Apparel 929 1,049 -11 % -12 % 3,971 4,380 -9 % -9 6 Equipment 178 176 1 % 0 % 717 754 -5 % -5 6 Total 3,000 3,292 -9 % -10 % 12,257 13,607 -10 % -10 %  Greater China Footwear 1,074 1,357 -21 % -20 % 4,805 5,552 -13 % -13 % Apparel 372 460 -19 % -19 % 1,616 1,828 -12 % -12 % Equipment 30 46 -35 % -33 % 165 165 0 % 1 0  Total 1,476 1,863 -21 % -20 % 6,586 7,545 -13 % -12 %  Asia Pacific & Latin America Footwear 1,114 1,226 -9 % -5 % 4,452 4,865 8 % -4 6 Apparel 398 416 -4 % -1 % 1,541 1,614 -5 % -1 1 Equipment 63 63 0 % 3 % 258 250 3 % 7 6  Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 6  TOTAL NIKE BRAND  FOOtwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -10 %  Footwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -10 %  FOOtwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -10 %  FOOtwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -10 %  FOOTAL NIKE BRAND  Footwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -11 %  Apparel 3,002 3,323 -10 % -9 % 12,965 13,775 -6 % -5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	• •		,				- ,	,		-2 %
Europe, Middle East & Africa   Footwear   1,893   2,067   -8 %   -9 %   7,569   8,473   -11 %   -10	Equipment		296	293	1 %	2 %	1,051	906	16 %	16 %
Footwear	Total		4,703	5,278	-11 %	-11 %	19,572	21,396	-9 %	-8 %
Apparel         929         1,049         -11 %         -12 %         3,971         4,380         -9 %         -9 6           Equipment         178         176         1 %         0 %         717         754         -5 %         -5 6           Total         3,000         3,292         -9 %         -10 %         12,257         13,607         -10 %         -10 %           Greater China           Footwear         1,074         1,357         -21 %         -20 %         4,805         5,552         -13 %         -13 %           Apparel         372         460         -19 %         -19 %         1,616         1,828         -12 %         -12 %           Equipment         30         46         -35 %         -33 %         165         165         0 %         1 1 %           Total         1,476         1,863         -21 %         -20 %         6,586         7,545         -13 %         -12 %           Asia Pacific & Latin America         1         1,114         1,226         -9 %         -5 %         4,452         4,865         -8 %         -4 %           Footwear         1,114         1,226         -9 %         -5 %         4,452	Europe, Middle East & Africa									
Equipment	Footwear		1,893	2,067	-8 %	-9 %	7,569	8,473	-11 %	-10 %
Total 3,000 3,292 -9 % -10 % 12,257 13,607 -10 % -10 % -10 Greater China  Footwear 1,074 1,357 -21 % -20 % 4,805 5,552 -13 % -13 % -13 % Apparel 372 460 -19 % -19 % 1,616 1,828 -12 % -12 % -12 % -10 M -10	Apparel		929	1,049	-11 %	-12 %	3,971	4,380	-9 %	-9 %
Greater China	Equipment		178	176	1 %	0 %	717	754	-5 %	-5 %
Footwear 1,074 1,357 -21 % -20 % 4,805 5,552 -13 % -13 % Apparel 372 460 -19 % -19 % 1,616 1,828 -12 % -12 % Equipment 30 46 -35 % -33 % 165 165 0 % 1 % Total 1,476 1,863 -21 % -20 % 6,586 7,545 -13 % -12 % Asia Pacific & Latin America Footwear 1,114 1,226 -9 % -5 % 4,452 4,865 -8 % -4 % Apparel 398 416 -4 % -1 % 1,541 1,614 -5 % -1 % Equipment 63 63 63 0 % 3 % 258 250 3 % 7 % Total 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Converse 357 480 -26 % -26 % 1,692 2,082 -19 % -18 % Corporate³ (23) (23) (23) (97) (42) TOTAL NIKE BRAND 10,763 12,494 -11 % -11 % 44,714 49,322 -9 % -9 % TOTAL NIKE BRAND 10,763 12,496 -12 % -11 % 46,309 \$ 51,362 -10 % -9 % TOTAL NIKE BRAND Footwear \$ 7,185 \$ 8,237 -13 % -12 % 29,510 \$ 33,427 -12 % -11 % Apparel 3,002 3,323 -10 % -9 % 12,965 13,775 -6 % -5 % Equipment 567 578 -2 % -1 % 2,191 2,075 6 % 6 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Converse 567 578 -2 % -1 % 2,191 2,075 6 % 6 % 6 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % Global Brand Divisions²	Total		3,000	3,292	-9 %	-10 %	12,257	13,607	-10 %	-10 %
Apparel         372         460         -19 %         -19 %         1,616         1,828         -12 %         -12 6           Equipment         30         46         -35 %         -33 %         165         165         0 %         1 °           Total         1,476         1,863         -21 %         -20 %         6,586         7,545         -13 %         -12 °           Asia Pacific & Latin America         Footwear         1,114         1,226         -9 %         -5 %         4,452         4,865         -8 %         -4 °           Apparel         398         416         -4 %         -1 %         1,541         1,614         -5 %         -1 °           Equipment         63         63         0 %         3 %         258         250         3 %         7 °           Total         1,575         1,705         -8 %         -3 %         6,251         6,729         -7 %         -3 °           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 °           Converse         357         480         -26 %         -26 %         1,692         2,082         -19 %         -18 °	Greater China									
Equipment         30         46         -35 %         -33 %         165         165         0 %         1 %           Total         1,476         1,863         -21 %         -20 %         6,586         7,545         -13 %         -12 %           Asia Pacific & Latin America         Footwear         1,114         1,226         -9 %         -5 %         4,452         4,865         -8 %         -4 %           Apparel         398         416         -4 %         -1 %         1,541         1,614         -5 %         -1 %           Apparel         398         416         -4 %         -1 %         1,541         1,614         -5 %         -1 %           Apparel         63         63         0 %         3 %         258         250         3 %         7 %           Total         1,575         1,705         -8 %         -3 %         6,251         6,729         -7 %         -3 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %           TOTAL NIKE BRAND         10,763         12,149         -11 %         -11 %         44,714         49,322         -9 %         -9	Footwear		1,074	1,357	-21 %	-20 %	4,805	5,552	-13 %	-13 %
Total 1,476 1,863 -21 % -20 % 6,586 7,545 -13 % -12 % Asia Pacific & Latin America  Footwear 1,114 1,226 -9 % -5 % 4,452 4,865 -8 % -4 % Apparel 398 416 -4 % -1 % 1,541 1,614 -5 % -1 % Equipment 63 63 63 0 % 3 % 258 250 3 % 7 % Total 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 % Global Brand Divisions² 9 11 -18 % 0 % 48 45 7 % 10 % TOTAL NIKE BRAND 10,763 12,149 -11 % -11 % 44,714 49,322 -9 % -9 % -9 % Corporate³ (23) (23) (97) (42) TOTAL NIKE, INC. REVENUES \$ 11,097 \$ 12,606 -12 % -11 % \$ 46,309 \$ 51,362 -10 % -9 % TOTAL NIKE BRAND	Apparel		372	460	-19 %	-19 %	1,616	1,828	-12 %	-12 %
Asia Pacific & Latin America  Footwear 1,114 1,226 -9 % -5 % 4,452 4,865 -8 % 4 6 Apparel 398 416 -4 % -1 % 1,541 1,614 -5 % -1 6 Equipment 63 63 63 0 % 3 % 258 250 3 % 7 6 Apparel 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 1,705 -8 % -3 % 6,251 6,729 -7 % -3 6 Apparel 1,575 1,705 1,705 -1 % -1 1 % 1,541 1,541 1,614 -5 % -1 6 % -5 6 Apparel 1,575 1,705 -6 % -5 6 Apparel 1,575 1,567 578 -2 % -1 % 2,191 2,075 6 % 6 6 Apparel 1,575 1,567 578 -2 % -1 % 2,191 2,075 6 % 6 Apparel 1,575 1,575 -6 % -5 6 Apparel 1,575 1,575 1,575 -6 % -5 6 Apparel 1,575 1,	Equipment		30	46	-35 %	-33 %	165	165	0 %	1 %
Footwear 1,114 1,226 -9 % -5 % 4,452 4,865 -8 % -4 9	Total		1,476	1,863	-21 %	-20 %	6,586	7,545	-13 %	-12 %
Apparel         398         416         -4 %         -1 %         1,541         1,614         -5 %         -1 %           Equipment         63         63         0 %         3 %         258         250         3 %         7 %           Total         1,575         1,705         -8 %         -3 %         6,251         6,729         -7 %         -3 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %           TOTAL NIKE BRAND         10,763         12,149         -11 %         -11 %         44,714         49,322         -9 %         -9 %         -9 %           Converse         357         480         -26 %         -26 %         1,692         2,082         -19 %         -18 %           Corporate³         (23)         (23)         -2         —         (97)         (42)         —         —           TOTAL NIKE, INC. REVENUES         \$ 11,097         \$ 12,606         -12 %         -11 %         \$ 46,309         \$ 51,362         -10 %         -9 %           TOTAL NIKE BRAND           Footwear         \$ 7,185         8,237         -13 %         -12 %         29,	Asia Pacific & Latin America									
Equipment         63         63         0 %         3 %         258         250         3 %         7 %           Total         1,575         1,705         -8 %         -3 %         6,251         6,729         -7 %         -3 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %           TOTAL NIKE BRAND         10,763         12,149         -11 %         -11 %         44,714         49,322         -9 %         -9 %         -9 %           Converse         357         480         -26 %         -26 %         1,692         2,082         -19 %         -18 %           Corporate³         (23)         (23)         -23         -2 %         -11 %         46,309         51,362         -10 %         -9 %           TOTAL NIKE, INC. REVENUES         \$ 11,097         \$ 12,606         -12 %         -11 %         46,309         \$ 51,362         -10 %         -9 %           TOTAL NIKE BRAND           Footwear         \$ 7,185         \$ 8,237         -13 %         -12 %         29,510         \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323 <td< td=""><td>Footwear</td><td></td><td>1,114</td><td>1,226</td><td>-9 %</td><td>-5 %</td><td>4,452</td><td>4,865</td><td>-8 %</td><td>-4 %</td></td<>	Footwear		1,114	1,226	-9 %	-5 %	4,452	4,865	-8 %	-4 %
Total 1,575 1,705 -8 % -3 % 6,251 6,729 -7 % -3 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 44,714 49,322 -9 % -9 Global Brand Divisions <sup>2</sup> 9 11 -18 % -11 % 44,714 49,322 -9 % -9 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 12 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 12 Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 12 Global Bra	Apparel		398	416	-4 %	-1 %	1,541	1,614	-5 %	-1 %
Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %           TOTAL NIKE BRAND         10,763         12,149         -11 %         -11 %         44,714         49,322         -9 %         -9 %           Converse         357         480         -26 %         -26 %         1,692         2,082         -19 %         -18 %           Corporate³         (23)         (23)         -23           (97)         (42)             TOTAL NIKE, INC. REVENUES         11,097         12,606         -12 %         -11 %         46,309         51,362         -10 %         -9           TOTAL NIKE BRAND         500         51,362         -10 %         -9         12,965         13,775         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %<	Equipment		63	63	0 %	3 %	258	250	3 %	7 %
TOTAL NIKE BRAND         10,763         12,149         -11 %         -11 %         44,714         49,322         -9 %         -9 %           Converse         357         480         -26 %         -26 %         1,692         2,082         -19 %         -18 %           Corporate³         (23)         (23)         —         —         (97)         (42)         —         —           TOTAL NIKE, INC. REVENUES         \$ 11,097 \$ 12,606         -12 %         -11 % \$ 46,309 \$ 51,362         -10 %         -9           TOTAL NIKE BRAND           Footwear         \$ 7,185 \$ 8,237         -13 %         -12 % \$ 29,510 \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	Total		1,575	1,705	-8 %	-3 %	6,251	6,729	-7 %	-3 %
Converse 357 480 -26 % -26 % 1,692 2,082 -19 % -18 % Corporate <sup>3</sup> (23) (23) — — (97) (42) — — TOTAL NIKE, INC. REVENUES \$ 11,097 \$ 12,606 -12 % -11 % \$ 46,309 \$ 51,362 -10 % -9 % TOTAL NIKE BRAND  Footwear \$ 7,185 \$ 8,237 -13 % -12 % \$ 29,510 \$ 33,427 -12 % -11 % Apparel 3,002 3,323 -10 % -9 % 12,965 13,775 -6 % -5 % Equipment 567 578 -2 % -1 % 2,191 2,075 6 % 6 % Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 %	Global Brand Divisions <sup>2</sup>		9	11	-18 %	0 %	48	45	7 %	10 %
Corporate³         (23)         (23)         —         —         (97)         (42)         —         —           TOTAL NIKE, INC. REVENUES         \$ 11,097         \$ 12,606         -12 %         -11 %         \$ 46,309         \$ 51,362         -10 %         -9 %           TOTAL NIKE BRAND           Footwear         \$ 7,185         \$ 8,237         -13 %         -12 %         \$ 29,510         \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	TOTAL NIKE BRAND		10,763	12,149	-11 %	-11 %	44,714	49,322	-9 %	-9 %
Corporate³         (23)         (23)         —         —         (97)         (42)         —         —           TOTAL NIKE, INC. REVENUES         \$ 11,097         \$ 12,606         -12 %         -11 %         \$ 46,309         \$ 51,362         -10 %         -9 %           TOTAL NIKE BRAND           Footwear         \$ 7,185         \$ 8,237         -13 %         -12 %         \$ 29,510         \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	Converse		357	480	-26 %	-26 %	1.692	2.082	-19 %	-18 %
TOTAL NIKE, INC. REVENUES         \$ 11,097 \$ 12,606         -12 %         -11 % \$ 46,309 \$ 51,362         -10 %         -9 6           TOTAL NIKE BRAND           Footwear         \$ 7,185 \$ 8,237         -13 %         -12 % \$ 29,510 \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	Corporate <sup>3</sup>		(23)	(23)	_	_		,	_	_
Footwear         \$ 7,185 \$ 8,237         -13 %         -12 % \$ 29,510 \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	TOTAL NIKE, INC. REVENUES	\$	11,097 \$	12,606	-12 %	-11 %		51,362	-10 %	-9 %
Footwear         \$ 7,185 \$ 8,237         -13 %         -12 % \$ 29,510 \$ 33,427         -12 %         -11 %           Apparel         3,002         3,323         -10 %         -9 %         12,965         13,775         -6 %         -5 %           Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	TOTAL NIKE BRAND									
Apparel       3,002       3,323       -10 %       -9 %       12,965       13,775       -6 %       -5 %         Equipment       567       578       -2 %       -1 %       2,191       2,075       6 %       6 %         Global Brand Divisions²       9       11       -18 %       0 %       48       45       7 %       10 %		\$	7,185 \$	8,237	-13 %	-12 %	\$ 29,510 \$	33,427	-12 %	-11 %
Equipment         567         578         -2 %         -1 %         2,191         2,075         6 %         6 %           Global Brand Divisions²         9         11         -18 %         0 %         48         45         7 %         10 %	Apparel		3,002	3,323	-10 %	-9 %	12,965	13,775	-6 %	-5 %
Global Brand Divisions <sup>2</sup> 9 11 -18 % 0 % 48 45 7 % 10 °C			,		-2 %	-1 %	,	,	6 %	6 %
TOTAL NIKE BRAND REVENUES \$ 10.763 \$ 12.149 -11 % -11 % \$ 44.714 \$ 49.322 -9 % -9 °			9	11	-18 %	0 %			7 %	10 %
	TOTAL NIKE BRAND REVENUES	\$	10,763 \$	12,149	-11 %	-11 %	\$ 44,714 \$	49,322	-9 %	-9 %

The percent change has been calculated using actual exchange rates in use during the comparative prior year period and is provided to enhance the visibility of the underlying business trends by excluding the impact of translation arising from foreign currency exchange rate fluctuations, which is considered a non-GAAP financial measure. Management uses this non-GAAP financial measure when evaluating the Company's performance, including when making financial and operating decisions. Additionally, management believes this non-GAAP financial measure provides investors with additional financial information that should be considered when assessing the Company's underlying business performance and trends. References to this measure should not be considered in isolation or as a substitute for other financial measures calculated and presented in accordance with U.S. GAAP and may not be comparable to similarly titled non-GAAP measures used by other companies.

<sup>&</sup>lt;sup>2</sup> Global Brand Divisions revenues include NIKE Brand licensing and other miscellaneous revenues that are not part of a geographic operating segment.

<sup>&</sup>lt;sup>3</sup> Corporate revenues primarily consist of foreign currency hedge gains and losses related to revenues generated by entities within the NIKE Brand geographic operating segments and Converse, but managed through the Company's central foreign exchange risk management program.

## NIKE, Inc. SUPPLEMENTAL NIKE BRAND REVENUE DETAILS

(Unaudited)

0/ Change

		TWELVE MONT	'HS ENDED	%	% Change Excluding	
(Dollars in millions)		5/31/2025	5/31/2024	Change	Currency Changes <sup>1</sup>	
NIKE Brand Revenues by:						
Sales to Wholesale Customers	\$	25,883 \$	27,758	-7 %	-6 %	
Sales through NIKE Direct		18,783	21,519	-13 %	-12 %	
Global Brand Divisions <sup>2</sup>		48	45	7 %	10 %	
TOTAL NIKE BRAND REVENUES	\$	44,714 \$	49,322	-9 %	-9 %	
NIKE Brand Revenues by: <sup>3</sup>						
Men's	\$	23,216 \$	24,785	-6 %	-6 %	
Women's		9,719	10,366	-6 %	-5 %	
Kids'		5,695	6,019	-5 %	-5 %	
Jordan Brand		7,270	8,701	-16 %	-16 %	
Others <sup>4</sup>		(1,234)	(594)	-108 %	-106 %	
Global Brand Divisions <sup>2</sup>		48	45	7 %	10 %	
TOTAL NIKE BRAND REVENUES	\$	44,714 \$	49,322	-9 %	-9 %	

¹ The percent change has been calculated using actual exchange rates in use during the comparative prior year period and is provided to enhance the visibility of the underlying business trends by excluding the impact of translation arising from foreign currency exchange rate fluctuations, which is considered a non-GAAP financial measure. Management uses this non-GAAP financial measure when evaluating the Company's performance, including when making financial and operating decisions. Additionally, management believes this non-GAAP financial measure provides investors with additional financial information that should be considered when assessing the Company's underlying business performance and trends. References to this measure should not be considered in isolation or as a substitute for other financial measures calculated and presented in accordance with U.S. GAAP and may not be comparable to similarly titled non-GAAP measures used by other companies.

<sup>&</sup>lt;sup>2</sup> Global Brand Divisions revenues include NIKE Brand licensing and other miscellaneous revenues that are not part of a geographic operating segment.

<sup>&</sup>lt;sup>3</sup> Beginning in fiscal 2025, with the continued rollout of a new Enterprise Resource Planning Platform, we have removed the non-GAAP financial measure of wholesale equivalent revenues. There is no change to our reported revenues or gross margin. Prior year amounts have been recast to conform to fiscal 2025 presentation.

<sup>&</sup>lt;sup>4</sup> Others include products not allocated to Men's, Women's, Kids' and Jordan Brand, as well as certain adjustments that are not allocated to products designated by consumer.

### NIKE, Inc. EARNINGS BEFORE INTEREST AND TAXES<sup>1</sup>

	THREE MONTH	IS ENDED	%	TWELVE MONT	HS ENDED	%
(Dollars in millions)	5/31/2025	5/31/2024	Change	5/31/2025	5/31/2024	Change
North America	\$ 1,045 \$	1,462	-29 % \$	4,735 \$	5,822	-19 %
Europe, Middle East & Africa	472	797	-41 %	2,575	3,388	-24 %
Greater China	304	548	-45 %	1,602	2,309	-31 %
Asia Pacific & Latin America	319	479	-33 %	1,527	1,885	-19 %
Global Brand Divisions <sup>2</sup>	(1,246)	(1,148)	-9 %	(4,699)	(4,720)	0 %
TOTAL NIKE BRAND <sup>1</sup>	894	2,138	-58 %	5,740	8,684	-34 %
Converse	27	94	-71 %	240	474	-49 %
Corporate <sup>3</sup>	(625)	(559)	-12 %	(2,202)	(2,619)	16 %
TOTAL NIKE, INC. EARNINGS BEFORE INTEREST AND TAXES $^{\dagger}$	296	1,673	-82 %	3,778	6,539	-42 %
EBIT margin <sup>1</sup>	2.7 %	13.3 %		8.2 %	12.7 %	
Interest expense (income), net	(22)	(53)	_	(107)	(161)	_
TOTAL NIKE, INC. INCOME BEFORE INCOME TAXES	\$ 318 \$	1,726	-82 % \$	3,885 \$	6,700	-42 %

<sup>&</sup>lt;sup>1</sup> Management evaluates the performance of the Company's segments and allocates resources based on earnings before interest and taxes (commonly referred to as "EBIT"), which represents Net income before Interest expense (income), net and Income tax expense. Total NIKE Brand EBIT, Total NIKE, Inc. EBIT and EBIT margin are considered non-GAAP financial measures. Management uses these non-GAAP financial measures when evaluating the Company's performance, including when making financial and operating decisions. Additionally, management believes these non-GAAP financial measures provide investors with additional financial information that should be considered when assessing the Company's underlying business performance and trends. EBIT margin is calculated as total NIKE, Inc. EBIT divided by total NIKE, Inc. Revenues. References to EBIT and EBIT margin should not be considered in isolation or as a substitute for other financial measures calculated and presented in accordance with U.S. GAAP and may not be comparable to similarly titled non-GAAP measures used by other companies.

<sup>&</sup>lt;sup>2</sup> Global Brand Divisions primarily represents costs, including product creation and design expenses, that are centrally managed for the NIKE Brand, as well as costs associated with NIKE Direct global digital operations and enterprise technology. Global Brand Divisions revenues include NIKE Brand licensing and other miscellaneous revenues that are not part of a geographic operating segment.

<sup>&</sup>lt;sup>3</sup> Corporate consists primarily of unallocated general and administrative expenses, including expenses associated with centrally managed departments; depreciation and amortization related to the Company's corporate headquarters; unallocated insurance, benefit and compensation programs, including stock-based compensation; and certain foreign currency gains and losses, including certain hedge gains and losses. For the twelve months ended May 31, 2024, Corporate includes the restructuring charges, recognized as a result of the Company taking steps to streamline the organization. These charges primarily reflect employee severance costs. An immaterial amount of restructuring charges was recognized for the three months ended May 31, 2024.

### NIKE, Inc. DILUTED EARNINGS PER SHARE

(Unaudited)

#### THREE MONTHS ENDED TWELVE MONTHS ENDED

	 5/31/2024	5/31/2024
DILUTED EARNINGS PER SHARE (GAAP):	\$ 0.99 \$	3.73
Add: Restructuring charges	0.03	0.29
Tax effect of the restructuring charges <sup>1</sup>	(0.01)	(0.07)
DILUTED EARNINGS PER SHARE EXCLUDING RESTRUCTURING CHARGES (NON-GAAP):2	\$ 1.01 \$	3.95

<sup>&</sup>lt;sup>1</sup> Tax effect was determined by applying the tax rate applicable to the specific item.

<sup>&</sup>lt;sup>2</sup> Diluted earnings per share excluding the restructuring charges is a non-GAAP financial measure. The most comparable GAAP measure is Diluted earnings per share. The Company uses Diluted earnings per share excluding the restructuring charges to facilitate the evaluation of the Company's performance. The Company believes that providing Diluted earnings per share excluding the impacts of the restructuring charges is useful to investors for comparability between periods and allows investors to evaluate the impacts of the restructuring charges separately. For the three and twelve months ended May 31, 2025, there were no material restructuring charges impacting comparability.