# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

		FORM 8-K	
	P	CURRENT REPORT URSUANT TO SECTION 13 OR 15(d) OF TI SECURITIES EXCHANGE ACT OF 1934	HE
	I	Date of Report (Date of earliest event reported): May 4, 20	17
		VEECO INSTRUMENTS INC (Exact name of registrant as specified in its charter)	
	Delaware (State or other jurisdiction of incorporation)	<b>0-16244</b> (Commission File Number)	11-2989601 (IRS Employer Identification No.)
		Terminal Drive, Plainview, New York 11803 (Address of principal executive offices)	
		(516) 677-0200 (Registrant's telephone number, including area code)	
		<b>Not applicable</b> (Former name or former address, if changed since last repor	t)
follo	Check the appropriate box below if the Fo wing provisions (see General Instruction A.2. I	rm 8-K filing is intended to simultaneously satisfy the filing pelow):	obligation of the registrant under any of the
X	Written communications pursuant to Rule 4	125 under the Securities Act (17 CFR 230.425)	
	Soliciting material pursuant to Rule 14a-12	under the Exchange Act (17 CFR 240.14a-12)	
	Pre-commencement communications pursu	ant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.1	14d-2(b))
	Pre-commencement communications pursu	ant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.1	3e-4(c))
	rate by check mark whether the registrant is an 12b-2 of the Securities Exchange Act of 1934	emerging growth company as defined in Rule 405 of the Sec (§240.12b-2 of this chapter).	curities Act of 1933 (§230.405 of this chapter) or
Emei	rging growth company □		
		mark if the registrant has elected not to use the extended transvarant to Section 13(a) of the Exchange Act. □	nsition period for complying with any new or

### Item 2.02 Results of Operations and Financial Condition.

On May 4, 2017, Veeco Instruments Inc. issued a press release announcing its financial results for the quarter ended March 31, 2017. In connection with the release and the related conference call, Veeco posted a presentation relating to its first quarter 2017 financial results on its website (www.veeco.com). Copies of the press release and presentation are furnished as Exhibit 99.1 and Exhibit 99.2 to this report.

### Item 5.07 Submission of Matters to a Vote of Security Holders.

On May 4, 2017, Veeco held its 2017 Annual Meeting. The matters voted on at the meeting are described in detail in the Company's proxy statement for the meeting, which was filed with the SEC on March 17, 2017.

As of the record date for the meeting, there were 40,569,703 shares of common stock outstanding, each of which was entitled to one vote with respect to each of the matters voted on at the meeting. Each of the directors up for election was elected, the frequency of an advisory vote on executive compensation receiving the most votes was one year and each of the other matters was approved by the required number of votes on each such matter. The terms of each of the following directors continued after the meeting: Richard A. D'Amore, Keith D. Jackson, John R. Peeler and Thomas St. Dennis.

The final voting results were:

Matter	For	Withheld	Broker Non- votes
Election of Directors			
(a) Kathleen A. Bayless	30,838,863	705,437	2,076,787
(b) Gordon Hunter	29,884,214	1,660,086	2,076,787
(c) Peter J. Simone	30,389,048	1,155,252	2,076,787

				Broker
Matter	For	Against	Abstained	Non-votes
2. Approval of the advisory vote on executive compensation	23,615,728	7,515,033	413,539	2,076,787

I	Matter	1 year	2 years	3 years	Abstain	Broker Non-votes
3	3. Approval of the advisory vote on the frequency of					
	holding an advisory vote on executive compensation	24,729,623	17,096	6,683,211	114,370	2,076,787

Matter	For	Against	Abstained	Broker Non-votes
4. Ratification of the appointment of KPMG LLP	33,443,805	60,231	117,051	0

### Item 8.01 Other Events.

The information from Item 2.02 above is incorporated by reference in this Item 8.01.

### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit	Description
99.1	Press release issued by Veeco dated May 4, 2017
99.2	Veeco Q1 2017 Conference Call, May 4, 2017

The information in this report, including the exhibits, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities under that Section, nor shall this information or these exhibits be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

May 4, 2017

**VEECO INSTRUMENTS INC.**By: /s/ Gregory A. Robbins

Name: Gregory A. Robbins

Title: Senior Vice President and General Counsel

# EXHIBIT INDEX

Exhibit	<b>Description</b>
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99.2	Veeco Q1 2017 Conference Call, May 4, 2017
	3



NEWS

### **VEECO REPORTS FIRST QUARTER 2017 FINANCIAL RESULTS**

### First Quarter 2017 Highlights:

- Revenues of \$94.4 million, up 21% compared with the same period last year
- GAAP earnings per share of \$0.03, and non-GAAP earnings per share of \$0.09
- Non-GAAP adjusted EBITDA of \$7.3 million
- Announced agreement to acquire Ultratech, Inc., a leading supplier of lithography, laser-processing and inspection systems addressing the advanced packaging, semiconductor and LED industries

Plainview, N.Y., May 4, 2017 — Veeco Instruments Inc. (Nasdaq: VECO) today announced financial results for its first fiscal quarter ended March 31, 2017. Results are reported in accordance with U.S. generally accepted accounting principles ("GAAP") and are also reported adjusting for certain items ("Non-GAAP"). A reconciliation between GAAP and Non-GAAP operating results is provided at the end of this press release.

U.S. dollars in millions, except per share data

 Q1 '17		Q1 '16
\$ 94.4	\$	78.0
\$ 1.1	\$	(15.5)
\$ 0.03	\$	(0.40)
 Q1 '17		Q1 '16
\$ 3.6	\$	(5.7)
\$ 7.3	\$	(2.1)
\$ 0.09	\$	(0.15)
\$ \$ \$ \$	\$ 94.4 \$ 1.1 \$ 0.03	\$ 94.4 \$ \$ 1.1 \$ \$ 0.03 \$ \$ \$ \\ \text{Q1'17} \text{\frac{\text{S}}{\text{S}}} & 3.6 \$ \$ \$ \\ \text{\$ 7.3 \$ \$ } \$

"Veeco's first quarter sales were above seasonal average and increased by more than 20% year-over-year, reflecting a recovery in LED industry conditions. We are continuing to build backlog and see a healthy sales pipeline, which supports top line growth in the second half of 2017. Our Q1 gross margin reflects, among other factors, the temporary impact of our manufacturing consolidation efforts. We now expect to complete these plans in the third quarter. We believe our consolidation efforts combined with sustained cost discipline will drive positive operating leverage, as revenues scale," commented John R. Peeler, Chairman and Chief Executive Officer.

"In addition, we are pleased with the progress we've made towards completing the Ultratech acquisition, which we expect to close in late May. Integration planning is well under way and we expect to hit the ground running on day one," Mr. Peeler concluded.

# **Guidance and Outlook**

The following guidance is provided for Veeco's second quarter 2017:

- Revenue is expected to be in the range of \$85 million to \$100 million
- Adjusted EBITDA is expected to be in the range of \$4 million to \$10 million
- GAAP earnings (loss) per share are expected to be in the range of (\$0.14) to \$0.02 and includes a pre-tax interest expense estimated to be ~\$5 million associated with the 2023 Convertible Notes
- Non-GAAP earnings per share are expected to be in the range of (\$0.05) to \$0.09 and includes a pre-tax interest expense estimated to be ~\$2 million associated with the 2023 Convertible Notes

Please refer to the tables at the end of this press release for further details.

### **Conference Call Information**

A conference call reviewing these results has been scheduled for today, May 4, 2017 starting at 5:00pm ET. To join the call, dial 877-741-4251 (toll free) or 719-325-4760 and use passcode 3255654. The call will also be webcast live on the Veeco website at ir.veeco.com. A replay of the webcast will be made available on the Veeco website beginning at 8:00pm ET this evening. We will post an accompanying slide presentation to our website prior to the beginning of the call.

### **About Veeco**

Veeco's process equipment solutions enable the manufacture of LEDs, displays, power electronics, compound semiconductors, hard disk drives, semiconductors, MEMS and wireless chips. We are the leader in MOCVD, MBE, Ion Beam, Wet Etch single wafer processing and other advanced thin film process technologies. Our high performance systems drive innovation in energy efficiency, consumer electronics and network storage and allow our customers to maximize productivity and achieve lower cost of ownership. For information on our company, products and worldwide service and support, please visit www.veeco.com.

### **Forward-looking Statements**

This written communication contains forward-looking statements that involve risks and uncertainties concerning the proposed acquisition by Veeco Instruments Inc. ("Veeco" or the "Company") of Ultratech, Inc. ("Ultratech"), Ultratech's and the Company's expected financial performance, as well as Ultratech's and the Company's strategic and operational plans. Actual events or results may differ materially from those described in this written communication due to a number of risks and uncertainties. The potential risks and uncertainties include, among others, the possibility that Ultratech may be unable to obtain required stockholder approval or that other conditions to closing the transaction may not be satisfied, such that the transaction will not close or that the closing may be delayed; the reaction of customers to the transaction; general economic conditions; the transaction may involve unexpected costs, liabilities or delays; risks that the transaction disrupts current plans and operations of the parties to the transaction; the ability to recognize the benefits of the transaction; the amount of the costs, fees, expenses and charges related to the transaction and the actual terms of any financings that will be obtained for the transaction; the outcome of any legal proceedings related to the transaction; the occurrence of any event, change or other circumstances that could give rise to the termination of the transaction agreement. In addition, please refer to the documents that the Company and Ultratech file with the Securities and Exchange Commission (the "SEC") on Forms 10-K, 10-Q and 8-K. The filings by the Company and Ultratech identify and address other important factors that could cause its financial and operational results to differ materially from those contained in the forward-looking statements set forth in this written communication.

All forward-looking statements speak only as of the date of this written communication or, in the case of any document incorporated by reference, the date of that document. Neither the Company nor Ultratech is under any duty to update any of the forward-looking statements after the date of this written communication to conform to actual results.

### Additional Information and Where to Find It

In connection with the proposed acquisition of Ultratech by Veeco pursuant to the Agreement and Plan of Merger by and among Ultratech, Veeco and Ulysses Acquisition Subsidiary Corp., Veeco filed with the SEC a Registration Statement on Form S-4 on April 24, 2017, which contains a proxy statement of Ultratech and a prospectus of Veeco, which proxy statement/prospectus was mailed or otherwise disseminated to Ultratech's stockholders on April 24, 2017. Investors are urged to read the proxy statement/prospectus (including all amendments and supplements) because they contain important information. Investors may obtain free copies of the proxy statement/prospectus, as well as other filings containing information about Veeco and Ultratech, without charge, at the SEC's Internet site (www.sec.gov). Copies of these documents may also be obtained for free from the companies' web sites at www.Veeco.com or www.Ultratech.com.

## **Participants in Solicitation**

Veeco, Ultratech and their respective officers and directors may be deemed to be participants in the solicitation of proxies from the stockholders of Ultratech in connection with the proposed transaction. Information about Veeco's executive officers and directors is set forth in its Annual Report on Form 10-K, which was filed with the SEC on February 22, 2017, and its proxy statement for its 2017 annual meeting of stockholders, which was filed with the SEC on March 17, 2017. Information about Ultratech's executive officers and directors is set forth in its Annual Report on Form 10-K, which was filed with the SEC on March 1, 2017, and the amendment to its Annual Report on Form 10-K/A, which was filed with the SEC on April 20, 2017. Investors may obtain more detailed information regarding the direct and indirect interests of Veeco, Ultratech and their respective executive officers and directors in the acquisition by reading the proxy statement/prospectus regarding the transaction, which has been filed with the SEC.

- financial tables attached-

### **Veeco Contacts:**

Investors: Shanye Hudson 516-677-0200 x1272 shudson@veeco.com Media: Jeffrey Pina 516-677-0200 x1222 jpina@veeco.com

# Veeco Instruments Inc. and Subsidiaries Condensed Consolidated Statements of Operations

(in thousands, except per share amounts) (unaudited)

	T	Three months ended March 31,		
	2	017		2016
Net sales	\$	94,386	\$	78,011
Cost of sales		60,186		46,055
Gross profit		34,200		31,956
Operating expenses, net:				
Research and development		14,989		22,110
Selling, general, and administrative		20,466		19,839
Amortization of intangible assets		2,867		5,251
Restructuring		1,338		100
Asset impairment		463		_
Other, net		(78)		(71)
Total operating expenses, net		40,045		47,229
Operating income (loss)		(5,845)		(15,273)
Interest income (expense), net		(3,342)		268
Income (loss) before income taxes		(9,187)		(15,005)
Income tax expense (benefit)		(10,282)		528
Net income (loss)	\$	1,095	\$	(15,533)
Income (loss) per common share:				
Basic	\$	0.03	\$	(0.40)
Diluted	\$	0.03	\$	(0.40)
Weighted average number of shares:				
Basic		39,619		39,113
Diluted		40,140		39,113

# **Veeco Instruments Inc. and Subsidiaries Condensed Consolidated Balance Sheets**

(in thousands)

	<u>. :</u>	March 31, 2017 (unaudited)		December 31, 2016	
Assets		,			
Current assets:					
Cash and cash equivalents	\$	423,661	\$	277,444	
Short-term investments		258,196		66,787	
Accounts receivable, net		51,433		58,020	
Inventories		64,697		77,063	
Deferred cost of sales		4,684		6,160	
Prepaid expenses and other current assets		19,777		16,034	
Total current assets		822,448		501,508	
Property, plant and equipment, net		63,684		60,646	
Intangible assets, net		55,511		58,378	
Goodwill		114,908		114,908	
Deferred income taxes		4,044		2,045	
Other assets		21,047		21,047	
Total assets	\$	1,081,642	\$	758,532	
Liabilities and stockholders' equity					
Current liabilities:					
Accounts payable	\$	30,732	\$	22,607	
Accrued expenses and other current liabilities	*	28,480	*	33,201	
Customer deposits and deferred revenue		70,785		85,022	
Income taxes payable		2,441		2,311	
Current portion of long-term debt		375		368	
Total current liabilities	<del>-</del>	132,813		143,509	
Deferred income taxes		14,063		13,199	
Long-term debt		268,098		826	
Other liabilities		1,652		6,403	
Total liabilities		416,626		163,937	
Total stockholders' equity		665,016		594,595	
Total liabilities and stockholders' equity	\$	1,081,642	\$	758,532	
i otai naumities and stocknowers equity	<u>\$</u>	1,001,042	Ψ	130,332	

### Veeco Instruments Inc. and Subsidiaries Reconciliation of GAAP to Non-GAAP Financial Data

(in thousands, except per share amounts) (unaudited)

	_	Non-GAAP Adjustments				
Three months ended March 31, 2017	GAAP	Share-based Compensation	Amortization	Other	Ne	on-GAAP
Net sales	\$ 94,386				\$	94,386
Gross profit	34,200	657		89		34,946
Gross margin	36.2%					37.0%
Research and development	14,989	(429)				14,560
Selling, general, and administrative and Other	20,388	(3,100)		(1,361)		15,927
Net income (loss)	1,095	4,186	2,867	(4,504)		3,644
Income (loss) per common share:						
Basic	\$ 0.03				\$	0.09
Diluted	0.03					0.09
Weighted average number of shares:						
Basic	39,619					39,619
Diluted	40,140					40,140

# Veeco Instruments Inc. and Subsidiaries Other Non-GAAP Adjustments

(in thousands) (unaudited)

Three months ended March 31, 2017	
Asset impairment	463
Restructuring	1,338
Acquisition related	1,361
Accelerated depreciation	89
Non-cash interest expense	2,185
Non-GAAP tax adjustment *	(9,940)
Total Other	(4,504)

<sup>\* -</sup> The 'with or without' method is utilized to determine the income tax effect of all non-GAAP adjustments. Also included in the non-GAAP tax adjustment is the exclusion of a \$4.9 million tax benefit associated with the Convertible Senior Notes, as well as a \$4.9 million tax benefit associated with the reversal of a reserve for an uncertain tax position.

These tables include financial measures adjusted for the impact of certain items; these financial measures are therefore not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). These Non-GAAP financial measures exclude items such as: share-based compensation expense; charges relating to restructuring initiatives; non-cash asset impairments; certain other non-operating gains and losses; and acquisition-related items such as transaction costs, non-cash amortization of acquired intangible assets, and incremental transaction-related compensation.

### Veeco Instruments Inc. and Subsidiaries Reconciliation of GAAP to Non-GAAP Financial Data

(in thousands, except per share amounts) (unaudited)

		_	Non-C				
Three months ended March 31, 2016		GAAP	Share-based Compensation	Amortization	Other	No	on-GAAP
Net sales	\$	78,011			_	\$	78,011
Gross profit		31,956	546				32,502
Gross margin		41.0%					41.7%
Research and development		22,110	(1,099)				21,011
Selling, general, and administrative and Other		19,768	(2,743)		(63)		16,962
Net income (loss)		(15,533)	4,388	5,251	163		(5,731)
Income (loss) per common share:							
Basic	\$	(0.40)				\$	(0.15)
Diluted		(0.40)					(0.15)
Weighted average number of shares:							
Basic		39,113					39,113
Diluted		39,113					39,113

# Veeco Instruments Inc. and Subsidiaries Other Non-GAAP Adjustments

(in thousands) (unaudited)

Three months ended March 31, 2016	
Restructuring	100
Acquisition Related	63
Total Other	163

The 'with or without' method is utilized to determine the income tax effect of all non-GAAP adjustments.

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## Veeco Instruments Inc. and Subsidiaries Reconciliation of GAAP Net Income (loss) to Adjusted EBITDA

(in thousands) (unaudited)

	Three month	s ended N	March 31,
	2017		2016
GAAP Net income (loss)	\$ 1,095	\$	(15,533)
Share-based compensation	4,186	•	4,388
Amortization	2,867	'	5,251
Asset impairment	463		_
Restructuring	1,338	;	100
Acquisition related	1,361		63
Accelerated depreciation	89	)	_
Interest expense (income), net	3,342	!	(268)
Depreciation	2,843		3,341
Income tax expense (benefit)	(10,282	2)	528
Adjusted EBITDA	\$ 7,302	\$	(2,130)

This table includes financial measures adjusted for the impact of certain items; these financial measures are therefore not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). These Non-GAAP financial measures exclude items such as: share-based compensation expense; charges relating to restructuring initiatives; non-cash asset impairments; certain other non-operating gains and losses; and acquisition-related items such as transaction costs, non-cash amortization of acquired intangible assets, and incremental transaction-related compensation.

### Veeco Instruments Inc. and Subsidiaries Reconciliation of GAAP to Non-GAAP Financial Data

(in millions, except per share amounts) (unaudited)

						N	on-GAAP Adjustments						
Guidance for the three months ended June 30, 2017			GAAF	,		Share-based Compensation	Amortization	Other		No	n-GA	AP	
Net sales	\$	85	-	\$	100				\$	85	-	\$	100
Gross profit		32	-		39	1	_	_		33	-		40
Gross margin		37%	-		39%					38%	-		40%
Net income (loss)	\$	(5)	-	\$	1	4	3	(4)	\$	(2)	-	\$	4
Income (leas) non diluted common design	¢	(0.14)		e	0.02				6	(0.05)			0.00
Income (loss) per diluted common share Weighted average number of shares	3	(0.14)	-	\$	0.02 40				2	(0.05)	ė	2	0.09 40

## Veeco Instruments Inc. and Subsidiaries Reconciliation of GAAP Net Income (loss) to Adjusted EBITDA

(in millions) (unaudited)

Guidance for the three months ended June 30, 2017			
GAAP Net income (loss)	\$ (5)	-	\$ 1
Share-based compensation	4	-	4
Amortization	3	-	3
Restructuring	2	-	2
Acquisition related	2	-	2
Interest expense, net	4	-	4
Depreciation	3	-	3
Income tax expense (benefit)	(9)	-	(9)
Adjusted EBITDA	\$ 4	-	\$ 10

Note: Amounts may not calculate precisely due to rounding.

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# Cautionary Statements

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Veeco

# Cautionary Statements

### Additional Information and Where to Find It

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# CEO Introduction John Peeler



# Q1 2017 Highlights

Q1 \$107M \$94M 9¢ \$6M
Results Bookings Revenue Non-GAAP Cash Flow from Operations

- > Bookings were >\$100M for a third consecutive quarter; building backlog
- > Revenues were better than seasonal average; flat Q/Q and up ~21% Y/Y
- > Non-GAAP earnings were above the guidance midpoint
- > Continued to generate positive cash flow from operations
- > Announced strategic acquisition of Ultratech to build scale and diversify revenue

Note: A reconciliation of GAAP to Non-GAAP financial measures may be found in Back-up & Reconciliation Tables

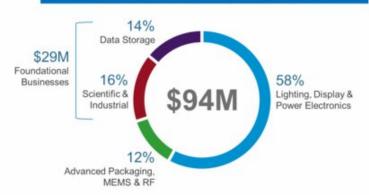
Veeco



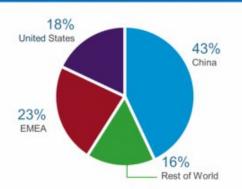


# Q1 2017 Revenue Breakdown by End Market and Geography





# Q1 2017 Revenue by Geography



- Lighting, Display & Power Electronics increased by ~39% Q/Q, supported by MOCVD and PSP sales from multiple LED manufacturers
- Ongoing LED demand supported growth in business from China

# Solid LED demand supported above seasonal revenues

Note: Amounts may not calculate precisely due to rounding

Veeco

# P&L Highlights

	GA	AP	Non-	Non-GAAP		
(\$M)	Q4 16	Q1 17	Q4 16	Q1 17		
Revenue	\$93.6	\$94.4	\$93.6	\$94.4		
Gross Profit	36.0	34.2	36.7	34.9		
%	38.5%	36.2%	39.2%	37.0%		
R&D	17.5	15.0	17.2	14.6		
SG&A & Other	18.8	20.4	15.7	15.9		
Net Income	(5.0)	1.1	3.8	3.6		
EPS	(\$0.13)	\$0.03	\$0.09	\$0.09		
Adjusted EBITDA			6.2	7.3		
%			6.6%	7.7%		

- > Gross margins reflect the temporary impacts of our consolidation efforts and a less favorable mix
- Net income includes pre-tax interest expense from our 2023 Convertible Notes; Impacts Q1 GAAP EPS by ~\$0.10, and Q1 non-GAAP EPS by ~\$0.05

Note: Amounts may not calculate precisely due to rounding A reconciliation of GAAP to Non-GAAP financial measures is contained in the Back Up & Reconciliation Tables



# Financial Highlights

(\$M)	Q4 16	Q1 17
Cash & Short-term Investments	344	682
Accounts Receivable	58	51
Inventories	77	65
Accounts Payable	23	31
Long-term Debt	0.8	268
Cash Flow from Operations	0.4	6.3
DSO	56	49
DOI	134	107
DPO	36	47

- > Cash balance increased by \$2M, excluding net proceeds from Convertible Notes of ~\$336M
- > Improvement across key balance sheet metrics: DSO, DOI and DPO

Note: Amounts may not calculate precisely due to rounding

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# Q2 2017 Guidance

	GAAP	Non-GAAP
Revenue	\$85M-\$100M	\$85M-\$100M
Gross Margins	37%–39%	38%-40%
Net Income (Loss)	(\$5M)-\$1M	(\$2M)-\$4M
Earnings Per Share	(\$0.14)–\$0.02	(\$0.05)–\$0.09
Adjusted EBITDA		\$4M-\$10M



Note: A reconciliation of GAAP to Non-GAAP financial measures is contained in the Back Up & Reconciliation Tables



# Business Update & Outlook



# Positive LED Industry Trends



# Healthy demand for LCD panels

- » Larger sized TVs are key demand driver; require more LEDs to backlight
- » Average panel size is growing; expected to increase by 7% in 2017



# Fine-pitch Signage adoption continues; positive for LED and MOCVD demand

- » Sharp image quality even at close distances driving wide-spread adoption (stadiums, lobbies, retail...)
- » MOCVD utilization rates have continued to inch higher

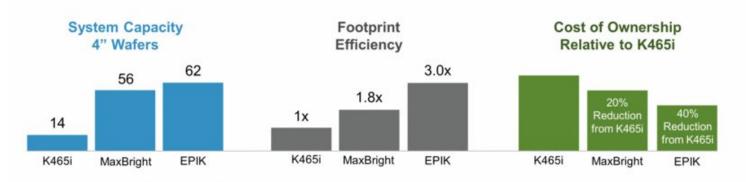
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# Veeco MOCVD - Executing A Winning Roadmap

# Focused on Sustaining Our Competitive Advantage







# Veeco PSP – Forming a Winning Combination

# The right combination to cost effectively address customers' wet processing challenges











# Ultratech Acquisition - Update



# Reaction has been positive across all constituencies

Based on interaction with customers, employees and shareholders



# Integration planning is well underway

- Both teams are heavily engaged and working closely together
- · Preparing to hit the ground running on Day 1



# Acquisition expected to close in late May 2017(1)

- · Received necessary regulatory approvals
- Ultratech shareholder meeting scheduled for May 25



# Platform to deliver enhanced shareholder value

- Accelerates growth potential in Advanced Packaging
- Expected to increase scale and diversify revenue

(1) The acquisition is expected to close in Q2 2017, subject to the approval of Ultratech's stockholders



# Summary

# > Expecting meaningful top and bottom line growth in 2H'17

- » Building backlog with a disproportionate amount shipping in 2H
- » Completing consolidation efforts to drive operational leverage

# > Positioning Veeco for future growth

- » Executing MOCVD roadmap to maintain our competitive advantage
- » Leveraging PSP's winning combination to expand positions
- » Accelerating scale & growth opportunities through Ultratech combination









# Back Up & Reconciliation Tables



# Note On Reconciliation Tables

These tables include financial measures adjusted for the impact of certain items; these financial measures are therefore not calculated in accordance with U.S. generally accepted accounting principles ("GAAP"). These Non-GAAP financial measures exclude items such as: share-based compensation expense; charges relating to restructuring initiatives; non-cash asset impairments; certain other non-operating gains and losses; and acquisition-related items such as transaction costs, non-cash amortization of acquired intangible assets, and incremental transaction-related compensation.

These Non-GAAP financial measures may be different from Non-GAAP financial measures used by other companies. Non-GAAP financial measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP. By excluding these items, Non-GAAP financial measures are intended to facilitate meaningful comparisons to historical operating results, competitors' operating results, and estimates made by securities analysts. Management is evaluated on key performance metrics including adjusted EBITDA, which is used to determine management incentive compensation as well as to forecast future periods.

These Non-GAAP financial measures may be useful to investors in allowing for greater transparency of supplemental information used by management in its financial and operational decision-making. In addition, similar Non-GAAP financial measures have historically been reported to investors; the inclusion of comparable numbers provides consistency in financial reporting. Investors are encouraged to review the reconciliation of the Non-GAAP financial measures used in this news release to their most directly comparable GAAP financial measures.



# Supplemental Information—GAAP to Non-GAAP Reconciliation

US\$ millions	Q4 16	Q1 17
Net Sales	\$93.6	\$94.4
GAAP Gross Profit	36.0	34.2
GAAP Gross Margin	38.5%	36.2%
Add: Share-Based Comp	0.3	0.7
Add: Accelerated Depreciation	0.4	0.1
Non-GAAP Gross Profit	\$36.7	\$34.9
Non-GAAP Gross Margin	39.2%	37.0%

US\$ millions	Q4 16	Q1 17
GAAP Net Income (Loss)	(\$5.0)	\$1.1
Add: Share-Based Comp	3.6	4.2
Add: Acquisition Related	0.1	1.4
Add: Restructuring	1.6	1.3
Add: Amortization	3.4	2.9
Add: Asset Impairment	(0.1)	0.5
Add: Interest (Income) Expense	(0.3)	3.3
Add: Accelerated Depreciation	0.4	0.1
Add: ALD Liquidation	(0.4)	
Add: Depreciation	2.8	2.8
Add: Taxes	0.1	(10.3)
Adjusted EBITDA	\$6.2	\$7.3

US\$ millions, except per share data	Q4 16	Q1 17
GAAP Basic EPS	(0.13)	0.03
GAAP Diluted EPS	(0.13)	0.03
GAAP Net Income (Loss)	(5.0)	1.1
Add: Share-Based Comp	3.6	4.2
Add: Acquisition Related	0.1	1.4
Add: Restructuring	1.6	1.3
Add: Amortization	3.4	2.9
Add: Asset Impairment	(0.1)	0.5
Add: Accelerated Depreciation	0.4	0.1
Add: ALD Liquidation	(0.4)	-
Add: Non-Cash Interest Expense	-	2.2
Add: Tax Adjustment from GAAP to Non-GAAP	0.3	(9.9)
Non-GAAP Net Income (Loss)	3.8	3.6
Non-GAAP Basic EPS	0.09	0.09
Non-GAAP Diluted EPS	0.09	0.09

Note: Amounts may not calculate precisely due to rounding

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# Q1 2017 GAAP to Non-GAAP Reconciliation

		Non-			
to millions accordance data	GAAP	Share-Based	Amortization	Other	Non-GAAP
In millions, except per share data		Compensation	Amortization	Other	
Net Sales	\$94.4				\$94.4
Gross Profit	34.2	0.7		0.1	34.9
Gross Margin	36.2%				37.0 %
Research and Development	15.0	(0.4)			14.6
Selling, General, and Administrative and Other	20.4	(3.1)		(1.4)	15.9
Net Income (Loss)	\$1.1	4.2	2.9	(4.5)	\$3.6
Income (Loss) Per Common Share:					
Basic	\$0.03				\$0.09
Diluted	0.03				0.09
Weighted Average Number of Shares:					
Basic	39.6				39.6
Diluted	40.1				40.1
Other Non-GAAP Adjustments					
Asset Impairment					0.5
Restructuring					1.3
Acquisition Related					1.4
Accelerated Depreciation					0.1
Non-cash Interest Expense					2.2
Non-GAAP Tax Adjustment					(9.9)
Total Other					(4.5)

Note: Amounts may not calculate precisely due to rounding

21 | Investor Presentation



# Q2 2017 Guidance GAAP to Non-GAAP Reconciliation

n millions, except per share data	GAAP	Non-GAAP Adjustments			
		Share-Based Compensation	Amortization	Other	Non-GAAP
Net Sales	\$85-\$100				\$85-\$100
Gross Profit	32-39	1	_	_	33-40
Gross Margin	37%-39%				38%-40%
Net Income (Loss)	(\$5)-\$1	4	3	(4)	(\$2)-\$4
Income (Loss) per Diluted Share	(\$0.14)-\$0.02				(\$0.05)-\$0.09

GAAP Net Income (Loss)	(\$5)-\$1
Share-Based Compensation	4
Amortization	3
Restructuring	2
Acquisition related expense	2
Interest Income (Expense)	4
Depreciation	3
Income Tax Expense (Benefit)	(9)
Adjusted EBITDA	\$4-\$10

Note: Amounts may not calculate precisely due to rounding

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