# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): November 6, 2024

### NATIONAL FUEL GAS COMPANY

(Exact name of registrant as specified in its charter)

New Jersey (State or other jurisdiction of incorporation) 1-3880 (Commission File Number) 13-1086010 (IRS Employer Identification No.)

6363 Main Street, Williamsville, New York (Address of principal executive offices) 14221 (Zip Code)

Registrant's telephone number, including area code: (716) 857-7000

Former name or former address, if changed since last report: Not Applicable

follo	Check the appropriate box below if the Form 8-K filir owing provisions ( <i>see</i> General Instruction A.2. below):	ng is intended to simultaneously satisfy	the filing obligation of the registrant under any of the			
	Written communications pursuant to Rule 425 under t	ten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)				
	Soliciting material pursuant to Rule 14a-12 under the	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)				
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))					
Seci	urities registered pursuant to Section 12(b) of the Act:					
	Title of each class	Trading Symbol	Name of Each Exchange on Which Registered			
	Common Stock, par value \$1.00 per share	NFG	New York Stock Exchange			
	cate by check mark whether the registrant is an emergin oter) or Rule 12b-2 of the Securities Exchange Act of 19		105 of the Securities Act of 1933 (§230.405 of this			
Eme	erging growth company □					
	n emerging growth company, indicate by check mark if t or revised financial accounting standards provided purs	Č	1 13 8 3			

Item 7.01 Regulation FD Disclosure.

On November 6, 2024, National Fuel Gas Company (the "Company") updated its Investor Presentation. A copy of the presentation is furnished as part of this Current Report as Exhibit 99.

Neither the furnishing of the presentation as an exhibit to this Current Report nor the inclusion in such presentation of any reference to the Company's internet address shall, under any circumstances, be deemed to incorporate the information available at such internet address into this Current Report. The information available at the Company's internet address is not part of this Current Report or any other report filed or furnished by the Company with the Securities and Exchange Commission.

In addition to financial measures calculated in accordance with generally accepted accounting principles ("GAAP"), the presentation furnished as part of this Current Report as Exhibit 99 contains certain non-GAAP financial measures. The Company believes that such non-GAAP financial measures are useful to investors because they provide an alternative method for assessing the Company's operating results in a manner that is focused on the performance of the Company's ongoing operations, for measuring the Company's cash flow and liquidity, and for comparing the Company's financial performance to other companies. The Company's management uses these non-GAAP financial measures for the same purpose, and for planning and forecasting purposes. The presentation of non-GAAP financial measures is not meant to be a substitute for financial measures prepared in accordance with GAAP.

Certain statements contained herein or in the press release furnished as part of this Current Report, including statements regarding estimated future earnings and statements that are identified by the use of the words "anticipates," "estimates," "expects," "forecasts," "intends," "plans," "predicts," "projects," "believes," "seeks," "will" and "may" and similar expressions, are "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995. There can be no assurance that the Company's projections will in fact be achieved nor do these projections reflect any acquisitions or divestitures that may occur in the future. While the Company's expectations, beliefs and projections are expressed in good faith and are believed to have a reasonable basis, actual results may differ materially from those projected in forward-looking statements. Furthermore, each forward-looking statement speaks only as of the date on which it is made. In addition to other factors, the following are important factors that could cause actual results to differ materially from those discussed in the forward-looking statements: impairments under the SEC's full cost ceiling test for natural gas reserves; increased costs or delays or changes in plans with respect to Company projects or related projects of other companies, as well as difficulties or delays in obtaining necessary governmental approvals, permits or orders or in obtaining the cooperation of interconnecting facility operators; changes in the price of natural gas; changes in laws, regulations or judicial interpretations to which the Company is subject, including those involving derivatives, taxes, safety, employment, climate change, other environmental matters, real property, and exploration and production activities such as hydraulic fracturing; governmental/regulatory actions, initiatives and proceedings, including those involving rate cases (which address, among other things, target rates of return, rate design, retained natural gas and system moderniz

affiliate relationships, industry structure, and franchise renewal; the Company's ability to estimate accurately the time and resources necessary to meet emissions targets; governmental/regulatory actions and/or market pressures to reduce or eliminate reliance on natural gas; changes in economic conditions, including inflationary pressures, supply chain issues, liquidity challenges, and global, national or regional recessions, and their effect on the demand for, and customers' ability to pay for, the Company's products and services; the creditworthiness or performance of the Company's key suppliers, customers and counterparties; financial and economic conditions, including the availability of credit, and occurrences affecting the Company's ability to obtain financing on acceptable terms for working capital, capital expenditures and other investments, including any downgrades in the Company's credit ratings and changes in interest rates and other capital market conditions; changes in price differentials between similar quantities of natural gas sold at different geographic locations, and the effect of such changes on commodity production, revenues and demand for pipeline transportation capacity to or from such locations; the impact of information technology disruptions, cybersecurity or data security breaches; factors affecting the Company's ability to successfully identify, drill for and produce economically viable natural gas reserves, including among others geology, lease availability and costs, title disputes, weather conditions, water availability and disposal or recycling opportunities of used water, shortages, delays or unavailability of equipment and services required in drilling operations, insufficient gathering, processing and transportation capacity, the need to obtain governmental approvals and permits, and compliance with environmental laws and regulations; the Company's ability to complete strategic transactions; increasing health care costs and the resulting effect on health insurance premiums and on the obligation to provide other post-retirement benefits; other changes in price differentials between similar quantities of natural gas having different quality, heating value, hydrocarbon mix or delivery date; the cost and effects of legal and administrative claims against the Company or activist shareholder campaigns to effect changes at the Company; negotiations with the collective bargaining units representing the Company's workforce, including potential work stoppages during negotiations; uncertainty of natural gas reserve estimates; significant differences between the Company's projected and actual production levels for natural gas; changes in demographic patterns and weather conditions (including those related to climate change); changes in the availability, price or accounting treatment of derivative financial instruments; changes in laws, actuarial assumptions, the interest rate environment and the return on plan/trust assets related to the Company's pension and other post-retirement benefits, which can affect future funding obligations and costs and plan liabilities; economic disruptions or uninsured losses resulting from major accidents, fires, severe weather, natural disasters, terrorist activities or acts of war, as well as economic and operational disruptions due to third-party outages; significant differences between the Company's projected and actual capital expenditures and operating expenses; or increasing costs of insurance, changes in coverage and the ability to obtain insurance. The Company disclaims any obligation to update any forward-looking statements to reflect events or circumstances after the date hereof.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99 Investor Presentation dated November 2024

Exhibit 104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NATIONAL FUEL GAS COMPANY

By: /s/ Michael W. Reville

Michael W. Reville General Counsel and Secretary

Dated: November 6, 2024



## **National Fuel Gas Company**

- Company Overview (3)
- Why National Fuel? (8)
- Financial Overview (13)
- Business Highlights (17)
- Supplemental Information
  - Segment Information (23)
  - Guidance & Other Financial Information (47)





## **Company Overview**





Corporate HQ: Buffalo, NY

~2,200 employees



NYSE: NFG

Market Cap: ~\$5.5B



122 Years of consecutive dividend payments

54 Years of consecutive dividend increases



>10% Adjusted EPS Growth FY24-FY27E





17% reduction in methane emissions since 2020



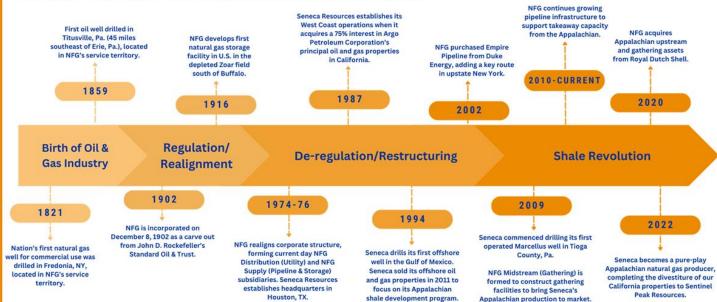
Left picture: Seneca Resources rig in Tioga County, PA. Right picture: Buffalo Bills' New Highmark Stadium construction in Orchard Park, NY.

Note: This presentation includes forward-looking statements. Please review the safe harbor for forward looking statements at the end of this presentation. Market capitalization is presented as of November 4, 2024.

### **History of National Fuel**

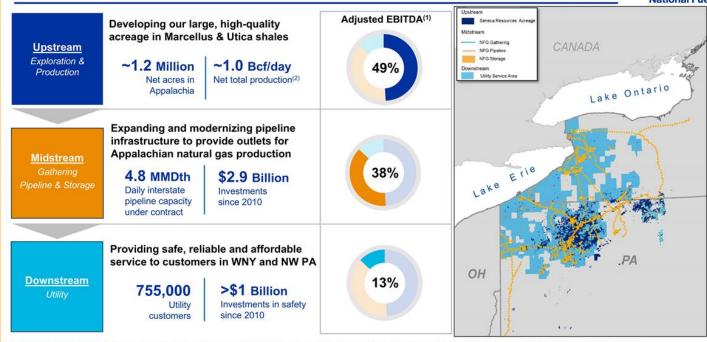


### Industry Pioneer Born From Rockefeller's Standard Oil Company



## NFG: A Diversified, Integrated Natural Gas Company





(1) Twelve months ended September 30, 2024. A reconciliation of Adjusted EBITDA to Net Income as presented on the Consolidated Statement of Income and Earnings Reinvested in the Business is included at the end of this presentation.

(2) Average net production for the three months ended September 30, 2024.

Fiscal 2024 Q4 Update | 5

## **Non-Regulated Business Overview**

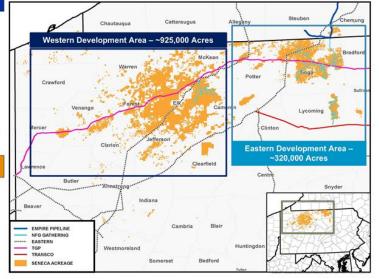


#### **Exploration & Production Segment (Upstream)**

- Seneca Resources Company
  - Total Net Acres (Pennsylvania): ~1.2 million<sup>(1)</sup>
  - Total Proved Reserves: 4.8 Tcfe<sup>(1)</sup>
  - Current Net Production: ~1.0 Bcf/d<sup>(2)</sup>
  - Firm Transportation Capacity: ~1 Bcf/d to premium markets
  - Decades of Marcellus and Utica development inventory

#### **Gathering Segment (Midstream)**

- · National Fuel Gas Midstream Company
  - Total Throughput: 1.2 Bcf/d<sup>(3)</sup> (including third party)
    - · Greater than 2 Bcf/d of gathering capacity
  - ~400 miles of gathering pipeline
  - 23 compressor stations with ~120k HP<sup>(1)</sup>
  - · Interconnections with 7 major pipelines



Reported as of September 30, 2024.
 Average net production for the three months ended September 30, 2024.
 Average throughput for the three months ended September 30, 2024.

## **Regulated Business Overview**

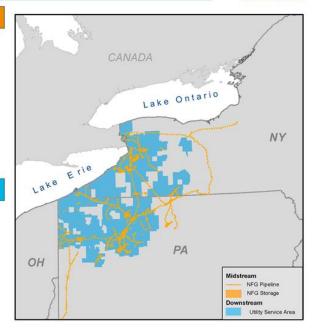


#### Pipeline & Storage Segment (Midstream)

- Regulated by Federal Energy Regulatory Commission (FERC)
- Total Rate Base: \$1.6 Billion<sup>(1)</sup>
- ~2,600 miles of pipeline / 29 storage fields
- National Fuel Gas Supply Corporation:
  - · Firm Contracted Storage Capacity: 71 Bcf
  - Firm Contracted Transportation Capacity: 3.5 Bcf / day<sup>(2)</sup>
- · Empire Pipeline, Inc.:
  - Firm Contracted Transportation Capacity: 1.1 Bcf / day<sup>(2)</sup>
- · Interconnections with 8 major interstate pipelines

#### **Utility Segment (Downstream)**

- New York Jurisdiction
  - 541,000 customers
  - Regulated by the New York Public Service Commission (NYPSC)
- Pennsylvania Jurisdiction
  - 214,000 customers
  - Regulated by the Pennsylvania Public Utilities Commission (PAPUC)
- Total Rate Base: \$1.3 Billion<sup>(1)</sup>
- Fiscal 2024 Total Throughput: ~128 Bcf
- Provides >90% of the space heating load in operating footprint



Represents the latest available information in regulatory filings. Supply and Empire rate base amounts are as of 12/31/2023 per the FERC Form 2. NY and PA are as of 9/30/24. Includes short-term and long-term contracted capacity. Disclosed annually as of September 30, 2024. Fiscal 2024 Q4 Update | 7

## **Why National Fuel?**



## Strong Integrated Returns

- ✓ Optimized capital allocation
- ✓ Lower cost of capital
- ✓ Operational synergies
- √ Improved profitability



## Visibility on Long-Term EPS & FCF Growth

- ✓ Targeting significant rate base growth from system modernization and expansion
- High-graded upstream development and increasing capital efficiencies



## Long-Standing History of Shareholder Returns

- √ 122 years of dividend payments
- √ 54 years of dividend increases
- ✓ Ongoing share repurchase program



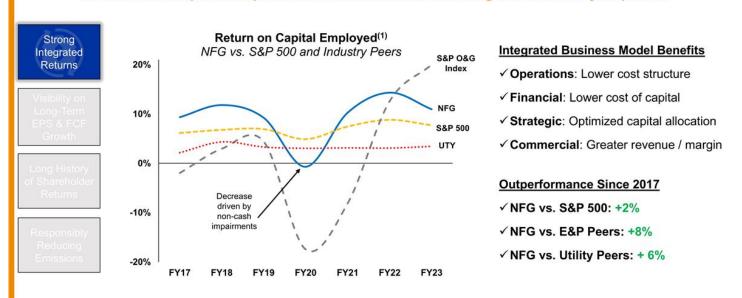
#### Responsibly Reducing Emissions

- Continued progress toward emissions reduction targets
- ✓ Enhanced GHG disclosures on sustainability initiatives

## **Integrated Model Drives Strong Returns**



NFG's ROCE outperforms peers and broader market, on average, over a multi-year period



(1) Source: Bloomberg for the TTM ending September 30th.

### Strong Value Proposition Driven by Earnings & Cash Flow Outlook



#### >10% Consolidated 3-Year Adjusted EPS CAGR (FY24-27E)

Strong ntegrated Returns

#### Visibility on Long-Term EPS & FCF Growth

Long History of Shareholder Returns

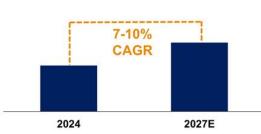
Responsibly Reducing Emissions

#### Regulated Businesses

## Increasing EPS Expected to Drive Future Dividend Growth

- Cash flows from Regulated businesses support an increasing dividend
- Robust growth in FY25 driven by ongoing rate making activity propelling 2025E adjusted EPS growth >10%
- Beyond FY25, expect adjusted EPS growth to moderate to 5-7%, similar to average annual rate base growth

#### **Regulated Adjusted Operating Results**

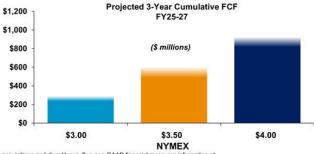


#### **Non-Regulated Businesses**

## Significant FCF Generation Expected to Provide Flexibility

- Increasing well productivity from prolific EDA expected to deliver 0% - 5% production growth while decreasing capital
- Hedging portfolio provides near-term visibility to growing free cash flow generation
- Long-term natural gas price outlook drives FCF growth, with ability to capture higher natural gas prices

#### Non-Regulated Free Cash Flow(1)



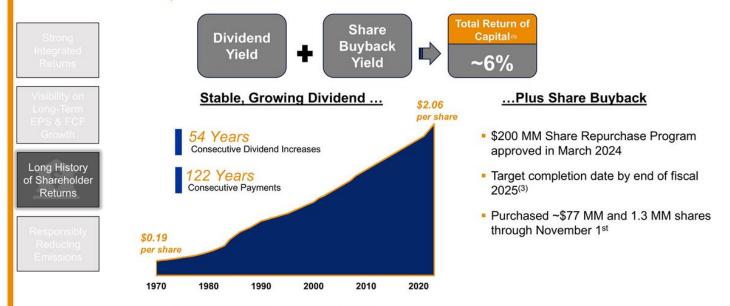
(1) NYMEX based on flat price assumptions per year. Includes current hedge positions as of September 30, 2024 and excludes acquisitions.

Note: The Company defines free cash flow as net cash provided by operating activities, less net cash used in investing activities, adjusted for acquisitions and divestitures. See non-GAAP financial measures information the end of this presentation. Assumes current hedges. Assumes no pricing-related curtailments.

## **Proven Track Record of Returning Capital to Shareholders**



#### >\$590 Million Returned to Shareholders in Last 3 Years



(1) Dividend yield is as of November 4, 2024. Share buyback yield is based on the remaining authorized repurchases in fiscal 2025.
(2) Completion subject to a number of factors, including but not limited to stock price, market conditions, applicable securities laws, including SEC Rule 10b-18, corporate and regulatory requirements, and capital and liquidity needs.

## **Considerable Progress on Emissions Reductions**



Latest Corporate Responsibility Report Provides Enhanced Disclosures on Sustainability Initiatives

Reduction Since 2020

2030

**Target** 

Responsibly Reducing **Emissions** 

Progress as of 2023



40%





**50%** 



30% Reduction

### **Continued Progress On Our Methane** Intensity Targets(1)

- · Responsible gas certifications
- Pneumatic device replacement
- · Equipment upgrades at existing facilities
- Use of best-in-class emissions controls for new facilities

#### **NFG Consolidated GHG Target**

- 25% absolute GHG reduction by 2030
- Progress since 2020: 5.6% decrease while growing the business

(1) All emissions reduction targets based on 2020 baseline. Measured using calendar 2023 emissions data, as reported in Company's 2023 Corporate Responsibility Report.



## Financial Overview

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### FY2024 Results Demonstrate Resiliency to Commodity Downturns



#### Growth Catalysts in Each Segment Support Consolidated 3-Year Adj. EPS CAGR >10% (FY24-27E)

#### FY2024 Earnings Highlights

#### **Exploration & Production**

- · Natural gas production increased 5% to 392 Bcf
- · Realized price (after hedging) decreased 4% despite a 36% decrease in NYMEX compared to the prior year

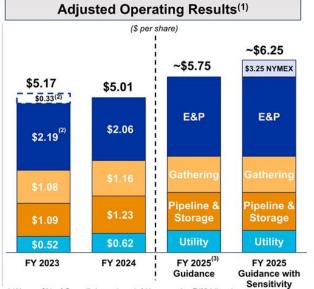
#### Gathering

· Throughput and revenues increased 6% compared to the prior year, driven by growth in affiliated and third-party throughput

#### Pipeline and Storage

· Revenues increased \$33.2 million (or 9%) from the prior year, primarily due to the settlement of the Supply Corporation rate case, effective February 2024

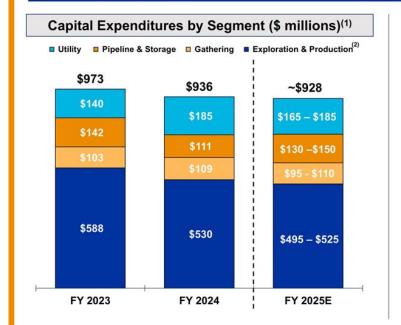
· Net income increased \$8.7 million (or 18%) compared to the prior year, largely due to the rate settlement in its PA service territory, effective August 2023



Excludes items impacting comparability. Consolidated Adjusted Operating Results includes Corporate & All Other. See Comparable GAAP Financial Measure Slides & Reconciliations at the end of this presentation. FY25 Adjusted EPS guidance is at midpoint of the range disclosed (\$5.50 - \$6.00). Fiscal 2025 EAP Adjusted EPS of \$2.19 uses a realized natural gas price after hedging of \$2.44, the same as Fiscal 2024. The additional \$0.33 in Fiscal 2023 is the increase in earnings from higher natural gas prices in Fiscal 2023. Fiscal 2025 adjusted EPS guidance, which excludes items impacting comparability, is \$5.50 - \$6.00, or \$5.75 at the midpoint.

## **Capital Allocation Priorities Drive Spending Levels**





#### **Capital Allocation Priorities**

Org	gan	ic	
Inv	esti	mei	nts

- Invest in regulated growth via modernization and pipeline expansions
- Maintain 0-5% growth in upstream/gathering

Responsibly Manage the Balance Sheet

- · Maintain investment grade credit rating
- Target optimal rate making capital structure

Return of Capital to **Shareholders** 

- · Uphold 54-year history of dividend increases
- · Value-accretive share repurchases

Highly Strategic M&A

- Upstream/Gathering: Integrated opportunities geographically proximate to existing operations
- · Regulated: Growth to balance business mix

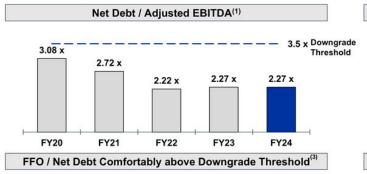
<sup>(1)</sup> Capital expenditures include accrued capex. Total Capital Expenditures include Corporate and All Other. A reconciliation to Capital Expenditures as presented on the Consolidated Statement of Cash Flows is included at the end of this presentation. FY25 consolidated capital guidance is displayed at the midpoint of the range (8885 - 5970).

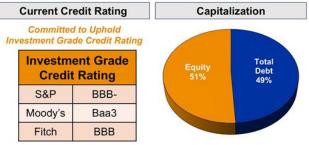
(2) FY23 reflects the netting of \$150 million in the EAP segment related to the acquisition of Appalachian upstream assets. FY24 EAP reflects the netting of \$6.2 million related to the acquisition of assets from UGI.

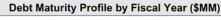
## **Balance Sheet Resiliency Through the Commodity Cycle**

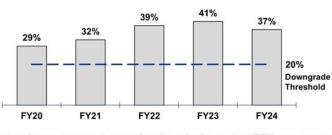


Conservative Leverage Provides for Opportunistic Capital Allocation











Net Debt is net of cash and temporary cash investments. Reconciliations of Net Debt and Adjusted EBITDA are included at the end of this presentation. \$300 MM term loan was drawn in April 2024 and replaced outstanding commercial paper. A reconciliation of Funds From Operations (FFO) to Net Debt can be found at the end of this presentation.



# **Business Highlights**

25

## **Regulated: Significant Rate Case Activity**



**National Fuel** 

#### New York:

- Filed a rate case in October 2023 for new rates effective October 1, 2024 (fiscal 2025)
- Joint Proposal<sup>(1)</sup> (JP) filed with NYPSC on September 9, 2024. Key drivers include:
  - 3-year settlement
  - Rate base of \$1.04B
  - ROE of 9.7%
  - Equity ratio of 48%
  - 3-year revenue requirement increase: RY1 \$57.3M; RY2 \$73.1M; and RY3 \$85.8M

#### Significant Growth

\$57M

increase in FY25 Revenue Requirement



increase in Revenue



increase in Revenue





P&S.

#### Pennsylvania:

- Joint Settlement reached on first rate case in PA since 2007
  - Achieved \$23 million revenue requirement (~80% of filed position)
  - New weather normalization adjustment mechanism
- New rates became effective August 1, 2023
- Plant balance as of September 30, 2024 exceeds target required to be eligible for Distribution System Improvement Charge (DSIC)(2)

#### Supply:

- Settlement approved by FERC on 6/11/24
  - New rates went into effect 2/1/24
- \$56 million increase in revenue on annualized basis
- Maintains existing depreciation rates
- No comeback or moratorium period
  - Ability to file a rate case at any time

(1) A Joint Proposal (JP) was filed with the NYPSC on September 9, 2024 (see Case 23-G-0627). The JP is not deemed final as it is subject to Commission approval. NFG can not provide assurance as to the timing of any approval or that the Commission will approve the JP at all, on the terms set forth therein or with such modifications or additional terms that are acceptable to National Fuel Gas Distribution Corporation.

(2) DSIC tracker allows recovery on incremental system investments after July 31, 2024, subject to attaining rate year plant balance of \$781.3 million and earning below a statewide ROE target (currently 10.15%).

## **Regulated: Rate Case Overview**



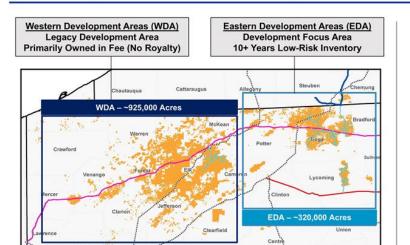
Recent updates in orange

	Pipeline & Storage		Utility	
	Supply	Empire	NY <sup>(2)</sup>	PA
Regulatory Agency (Governed by)	FERC	FERC	NYPSC	PAPUC
Timing/ Status	<ul> <li>Settlement approved by FERC June 11, 2024</li> <li>New rates went into effect February 1, 2024</li> <li>No moratorium or comeback period</li> </ul>	<ul> <li>Rates in effect since January 1, 2019</li> <li>Must file for new rates by May 1, 2025</li> </ul>	Filed rate case October 31, 2023     JP filed, pending NYPSC approval     Rate plan effective October 1, 2024, subject to makewhole provision if new rates start after	Settlement approved in June 2023     Rates in effect since August 1, 2023
Rate Base <sup>(1)</sup> (in millions)	\$1,244	\$317	\$858 Pending JP → \$1,040	\$453
Equity Ratio	Not stated – Black box settlement	Not stated – Black box settlement	NYPSC Rate Case April 2017 → 43% Pending JP → 48%	Not stated – Black box settlement
Authorized ROE	Not Stated – Black box settlement	Not Stated – Black box settlement	NYPSC Rate Case April 2017 → 8.7% Pending JP → 9.7%	Not Stated – Black box settlement

<sup>(1)</sup> Represents the latest available information in regulatory filings. Supply and Empire rate base amounts are as of 12/31/2023 per the FERC Form 2. NY and PA are as of 9/30/24.
(2) A Joint Proposal (JP) was filed with the NYPSC on September 9, 2024 (see Case 23-G-0627). The JP is not deemed final as it is subject to Commission approval. NFG can not provide assurance as to the timing of any approval or that the Commission will approve the JP at all, on the terms set forth therein or with such modifications or additional terms that are acceptable to National Fuel Gas Distribution Corporation.

## Non-Regulated: EDA Development Creates Differentiated Value





**EDA Highlights** 

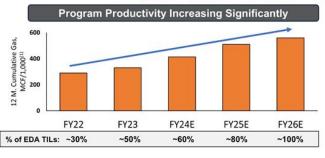
- EDA development plan drives higher capital efficiencies and cash flow generation
- EDA wells deliver >2x the well productivity versus legacy WDA program(1)
  - 31 EDA wells turned in line (TIL) since transition began (May 2023 through Oct 2024)
- > 10 years of inventory at less than \$2 breakeven (see next page)
- Access to multiple, premium out-of-basin markets through owned firm transportation
- Integrated gathering system provides optimized investment timing, low-cost structure and resilient thru-cycle margins

Well productivity is measured within the first five years that a well comes online.

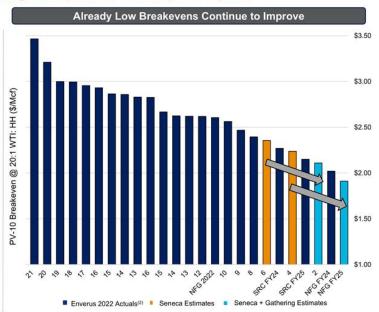
## Non-Regulated: EDA Best in Basin Performance & Breakevens



>10 years of prolific EDA inventory at expected development pace







FY22 and FY23 is based on actual data. FY24 to FY26 data is projected until 12 months after the last pad has been online.
 Source: FY22 data is based on Enverus Intelligence Research for NFG and peers. Peers include Apex Energy, AR, Arsenal, Ascent Resources, CHK, CNX, CTRA, Encino Energy, EQT, GPOR, Greylock Energy, HG Energy, NNE, Olympus Energy, PennEnergy, REP, RRC, Snyder Brothers, SWN, Tug Hill. FY23 to FY25 NFG data is based on estimates.



# Supplemental Information



## **Exploration & Production & Gathering Overview**

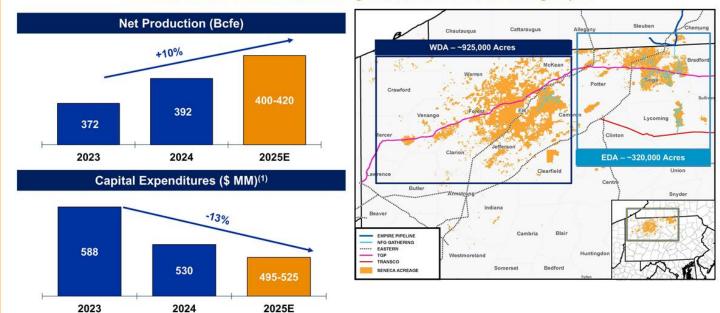
Seneca Resources Company, LLC National Fuel Gas Midstream Company, LLC

#### E&P and Gathering

## Focused on Capital Efficiency and FCF Generation



### Transition to the EDA Drives Growing Production with Decreasing Capital



A reconciliation to Capital Expenditures as presented on the Consolidated Statement of Cash Flows is included at the end of this presentation. FY23 E&P capex reflects the netting of \$150 million related to acquisition of upstream assets and acreage from total capital expenditures for E&P of \$738 million. FY24 E&P capex reflects the netting of \$6 million related to the acquisition of assets from UGI from E&P capex of \$536 million.

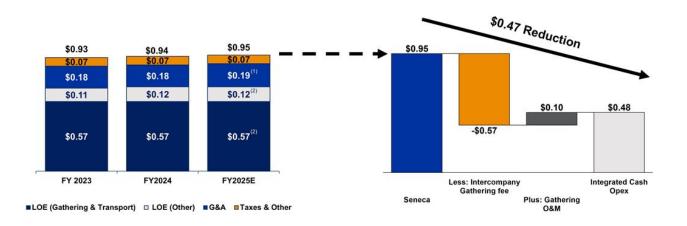
#### E&P and Gathering

## **Integration Drives Industry Leading Cost Structure**



#### Seneca Cash OpEx (\$/Mcfe)

### Seneca + Gathering Cash OpEx (\$/Mcfe)



G&A estimate represents the midpoint of the G&A guidance ranges for fiscal 2025.
 The total of the two LOE components represents the midpoint of the LOE guidance ranges for fiscal 2025.

## Long Runway of Development Opportunities in the EDA



#### **National Fuel**

#### **Upstream Development Program**

#### Tioga County, PA

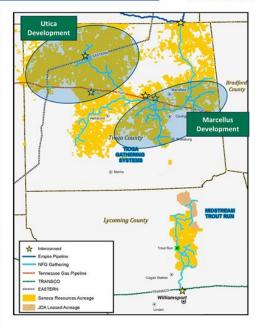
- ✓ Low-risk development locations: ~200 Utica, 80 Marcellus
  - Average total lateral length (TLL) of ~13k feet in the Utica, ~11.5k feet in Marcellus
- Numerous marketing opportunities:
  - Ability to utilize Seneca's firm transportation capacity: Empire Tioga County Extension, Leidy South and Northeast Supply Diversification (Tioga Pathway

#### Lycoming County, PA

- ✓ Low-risk development locations: ~30 Marcellus
  - Average total lateral length (TLL) of ~8k feet
- Firm transportation capacity: Atlantic Sunrise (Transco)

#### **Gathering System Capacity and Expected Revenues**

- √ Tioga County system capacity up to 970,000 Dth per day
- Lycoming County system capacity up to 585,000 Dth per day
- Expected to generate third-party revenues of \$10 \$12 million for fiscal 2025



#### E&P and Gathering

### High Quality Acreage in WDA, Primarily Owned in Fee



#### **National Fuel**

#### Western Development Area (WDA) Highlights

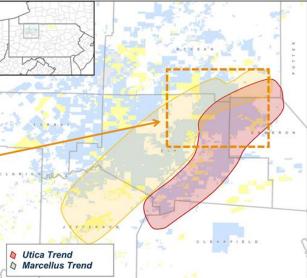
- >10 years of fully delineated inventory in the Marcellus and Utica plus significant additional future development potential
- Large gathering system with multiple interconnects provides access to firm transportation portfolio that reaches premium markets
- Highly contiguous fee acreage (no royalty) enhances economics and provides development flexibility
- Beechwood area results provide long-term development optionality

#### WDA Gathering

- Total investment to date ~\$400 MM
- Seneca production source, system capacity up to 750K Dth/d
- Minimal gathering pipelines and compression investment required to support Seneca's near-term development program



## Marcellus & Utica Trend Fairways(1)



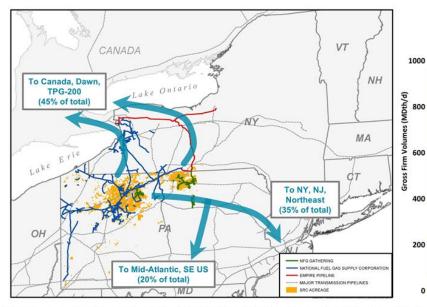
(1) The Utica Shale lies approximately 5,000 feet beneath Seneca's WDA Marcellus acreage.

#### E&P and Gathering

## **Production Supported by Long-Term Contracts**



### ~1 Bcf/d of Firm Transportation



#### Firm Sales Portfolio



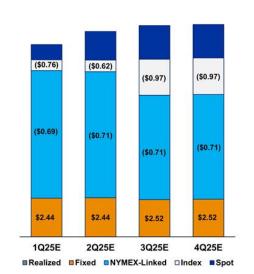
Fiscal 2025

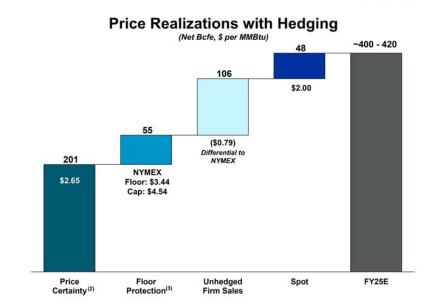
Represents approximate base firm sales contracts not tied to firm transportation capacity. Base firm sales are either fixed priced or priced at an index (e.g., NYMEX) +/- a fixed basis and do not carry any

## Fiscal 2025 Sales Mix Provides Near-Term Price Certainty

**National Fuel** 







<sup>(1)</sup> Q1 Volumes: Fixed Price 20 Bcfe, NYMEX-Linked 65 Bcfe, Index 6 Bcfe, Q2 Volumes: Fixed Price 20 Bcfe, NYMEX-Linked 64 Bcfe, Q3 Volumes: Fixed Price 19 Bcfe, NYMEX-Linked 53 Bcfe, Index 18 Bcfe. Q4 Volumes: Fixed Price 19 Bcfe, NYMEX-Linked 53 Bcfe, Index 18 Bcfe. NYMEX-Linked and Index prices are shown as differentials to NYMEX and \$ per MMBtu.

(2) Price certainty defined as volumes where the price is locked in through a NYMEX-linked firm sale paired with a NYMEX swap.

(3) Floor protection defined as volumes where a floor price is locked in through a NYMEX-linked firm sale paired with a NYMEX collar. The average realized price, which includes differentials, is: floor of \$2.73 and cap of \$3.84. Fiscal 2024 Q4 Update | 29

## **Hedging Program: Disciplined with Upside Potential**



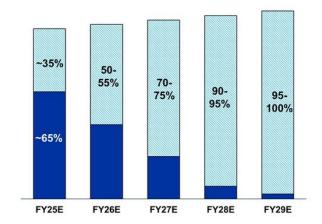
Methodical Approach to Layering in Hedges Over Time Supports the Company's Investment Grade Rating

#### Near-Term Avg. Hedge Price Above Strip



(1) FY25 assumes ~410 Bcf of production per year with the remaining years at 2.5% growth (midpoint of 0-5%).

## Long-Term Unhedged Volumes<sup>®</sup> Create Opportunity to Capture Higher Prices



■ Hedged volumes 

□ Estimated unhedged production volumes

#### E&P and Gathering

### **Industry-Leading Focus on Sustainability**



**National Fuel** 

#### Responsible Gas Certifications, Emissions Reductions & Biodiversity



Equitable Origin - EO100™ Standard for Responsible **Energy Development Certification** 

(100% of natural gas production certified, re-verified in December 2023)

#### Encompasses the following principles:

- Corporate Governance, Transparency & Ethics
- Human Rights, Social Impacts & Community Development
- Fair Labor & Working Conditions
- Climate Change, Biodiversity & Environment

Achieved peerleading certification Seneca Midstream

#### **Emissions Reductions**

- Surpassed 2030 Methane Intensity Reduction Target
- Significant reductions in methane driven by:
  - Natural gas pneumatic device conversions
  - Operational best management practices for well liquids unloading and flowback
  - Increased LDAR frequency and aerial monitoring to reduce fugitive emissions

Since 2020







(100% of Appalachian Assets, re-certified August 2024)

#### Certification focuses on three emissions management criteria:

- Methane Intensity
- ✓ Company Practices to Manage Methane Emissions
- **Emissions Monitoring Technology Deployment**



#### **Biodiversity**

- Surface Footprint Neutral Program focuses on restoring, enhancing, or protecting biodiversity by returning one acre of land to the environment for every acre disturbed
- Voluntary initiatives focused on pollinator and tree plantings, streambank stabilization, and enhancing aquatic wildlife





## **Pipeline & Storage Overview**

National Fuel Gas Supply Corporation Empire Pipeline, Inc.

- 3

### **Pipeline & Storage Segment Overview**



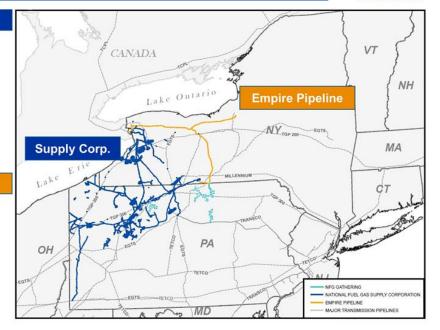
#### **National Fuel**

### **National Fuel Gas Supply Corporation**

- Contracted Capacity(1):
  - Firm Transportation: 3,498 MDth per day
  - Firm Storage: 70,693 MDth (fully subscribed)
- ✓ Rate Base<sup>(2)</sup>: ~\$1,244 million
- **FERC Rate Proceeding Status:** 
  - Rate case settled in Q2 FY24 and approved by FERC June 11, 2024
  - New rates went into effect as of February 1, 2024

#### Empire Pipeline, Inc.

- Contracted Capacity(1):
  - Firm Transportation: 1,092 MDth per day
  - Firm Storage: 3,753 MDth (fully subscribed)
- ✓ Rate Base<sup>(2)</sup>: ~\$317 million
- **FERC Rate Proceeding Status:** 
  - Rates in effect since January 2019
  - Must file for new rates no later than May 1, 2025

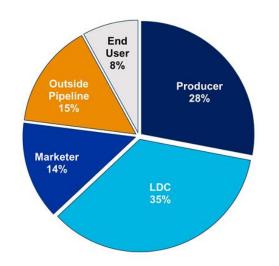


(1) Firm transportation includes short-term and long-term and is disclosed annually as of September 30, 2024.
(2) As of December 31, 2023, calculated from National Fuel Gas Supply Corporation's and Empire Pipeline, Inc.'s 2023 FERC Form-2 reports, respectively.

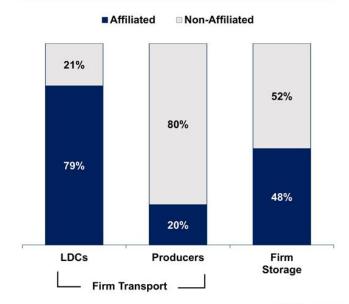
### **Pipeline & Storage Customer Mix**



### **Customer Transportation by Shipper Type**(1)



### Affiliated Customer Mix (Contracted Capacity)

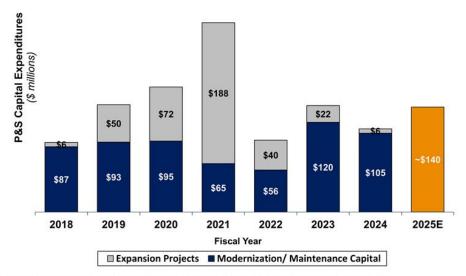


(1) Disclosed annually as of 9/30/2024.

### Pipeline Modernization & Expansion Projects Propel Growth



### Capex Investments Support Long-Term Rate Base Growth Estimate of ~5-7%



### **Organic Growth Drivers**

- ✓ Expect long-term capex spend of

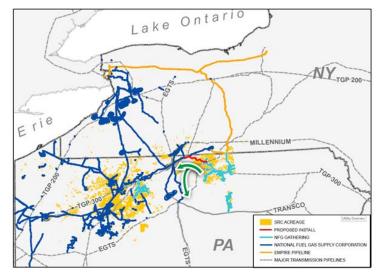
<sup>(1)</sup> A reconciliation to Capital Expenditures as presented on the Consolidated Statement of Cash Flows is included at the end of this presentation.
(2) FY25E capex is presented at mid-point of guidance.

### **Tioga Pathway Project Creates Organic Growth**



Long-term revenue growth for Supply, while providing an additional outlet for Seneca's EDA development

- Capacity: 190,000 Dth/day
- Estimated annual revenue: ~\$15 million (underpinned by 15-year agreement with Seneca)
  - Modernization component of capital investment is expected to drive additional revenue growth in future
  - A portion of the capital to be allocated to modernization facilities
- Estimated capital cost: ~\$100 million
- Facilities (all in Pennsylvania) include:
  - Approximately 20 miles of new pipeline
  - Replacement of ~4 miles of existing pipeline (with new
- Target in-service date: late calendar year 2026
- Regulatory process:
  - FERC 7(c) Application (filed August 21, 2024)



### Continued Expansion of the Supply Corp. Line N System



#### **National Fuel**

#### Recent Expansion of Line N

Over the past four years, the company has successfully placed into service several projects which have added:

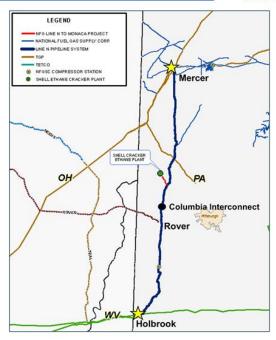
Contracted firm transport: 158,000 Dth/d

Contracted firm storage: 267,000 Dth

Combined annual revenue: ~\$7 million

### **Additional Line N Expansion Opportunities**

- Interconnectivity of the system to other long-haul pipelines and on-system load provides on-going opportunity to transport additional volumes
- Evaluating potential projects for end users, as well as projects for producers and marketers that could reach various markets, including to Rover and TGP Pipeline at Mercer





# **Utility Overview**

National Fuel Gas Distribution Corporation

38

### **New York & Pennsylvania Service Territories**



#### **New York**

Last Rate Case: Joint Proposal filed; pending Commission approval

Total Customers(1): ~541,000

Allowed ROE: 8.7% (NYPSC Rate Case Order, April 2017)

Pending JP ROE: 9.7% (NYPSC Case 23-G-0627)

#### Rate Mechanisms:

- Revenue Decoupling
- Weather Normalization
- Low Income Rates
- o Merchant Function Charge (Uncollectibles Adj.)
- 。 90/10 Sharing (Large Customers)
- System Modernization / Improvement Trackers<sup>(2)</sup>

#### Pennsylvania

Last Rate Case: 2023 (rates effective August 1, 2023)

Total Customers(1): ~214,000

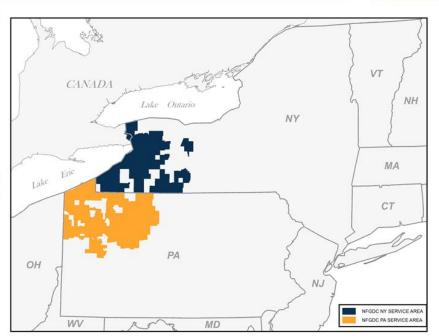
Allowed ROE: Black-box settlement (2023) - \$23 MM rate increase

#### Rate Mechanisms:

- Weather Normalization (added Aug. 1, 2023), subject to 3% deadband
- Low Income Rates
- Merchant Function Charge (Uncollectibles Adj.)
- Eligible for Distribution System Improvement Charge (DSIC)
  - Modernization Tracker



Disclosed annually as of September 30, 2024.
 Applied to new plant placed in service through September 30, 2024.



### **NY Utility Rate Case Status**



#### Joint Proposal Filed September 9th, 2024 - Pending NYPSC Approval

#### **Rate Case Status** and Timing

- Filed case on October 31, 2023 requesting base delivery revenue increase of \$88.8 million (in RY1)
- Filed a Joint Proposal<sup>(1)</sup> (JP) with NYPSC on September 9, 2024 for 3-year settlement
- Rate plan effective October 1, 2024. Start of new rates pending NYPSC approval
- JP includes standard make-whole language allowing for the recovery of authorized revenues between October 1, 2024 and the start of new rates

Rate Case Drivers	Requested	JP
ROE	9.8%	9.7%
Equity Ratio	52%	48%
Rate Base	\$1.03B	\$1.04B

#### **Key Ratemaking** Items

- 3-year revenue requirement increase: RY1 \$57.3M; RY2 \$73.1M; and RY3 \$85.8M
  - Includes amortized recovery of regulatory assets and liabilities (~\$13M per year)
- Increasing rate base and depreciation expense associated with higher plant in-service
  - Maintain leak prone pipe replacement target at a minimum of 105 miles per year
- Ratemaking mechanisms:
  - Continuation of: weather normalization; revenue decoupling; industrial 90/10 symmetrical sharing; merchant function charge
  - New: uncollectible expense tracker; gas safety and customer service performance metrics; customer bill impact levelization



#### Utility



(1) A Joint Proposal (JP) was filed with the NYPSC on September 9, 2024 (see Case 23-G-0627). The JP is not deemed final as it is subject to Commission approval. NFG can not provide assurance as to the timing of any approval or that the Commission will approve the JP at all, on the terms set forth therein or with such modifications or additional terms that are acceptable to National Fuel Gas Distribution Corporation.

### **NY Utility Regulated Environment**



NY Regulatory Environment Continues to Prioritize Access to Safe, Reliable and Affordable Energy

#### First utility in the state to submit a LTP (Long-Term Plan)

- NYPSC implemented NFG's LTP with modifications in December 2023
- Includes an "All-of-the-Above Pathway" for an affordable and practical way to meet the State's climate goals
- LTP includes Hybrid Heating, Demand Response, and RNG pilots

#### System modernization

- · NFG continues to receive support for accelerated and proactive investments in the replacement of leak prone pipe
- Current modernization tracker reduces regulatory lag on rate base growth

#### Supportive rate mechanisms include:

- · Weather normalization Adjusts billings based on temperature variances compared to average weather
- Revenue Decoupling Separates usage from revenue for initiatives such as energy conservation
- Industrial 90/10 Symmetrical sharing for large commercial and industrial customer margin

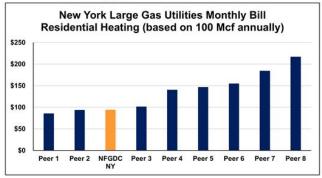


### **Customer Affordability**



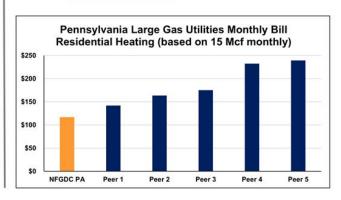
### **New York**









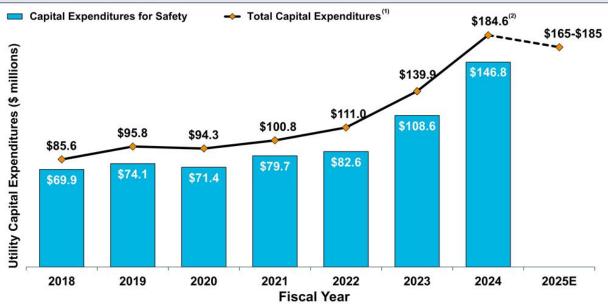


Based on 2023 average monthly residential bill data posted on company websites required by the NYPSC.
 Based on analysis of 2024 PAPUC Annual Rate Comparison Report, which includes data for average monthly residential bills for 2023.

### **Utility Continues its Significant Investments in Safety**



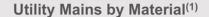
### Long-Standing Focus on Distribution System Safety and Reliability



(1) A reconciliation to Capital Expenditures as presented on the Consolidated Statement of Cash Flows is included at the end of this presentation.
(2) Increase from FY23 to FY24 is partially due to the impact of New York State's Roadway Excavation Quality Assurance Act ("REQAA") which will continue to increase investment costs in future years.

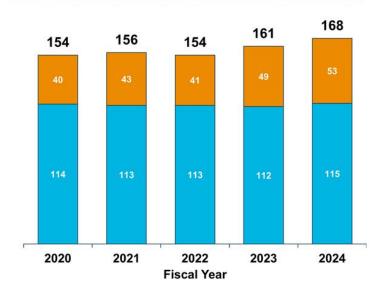
## Long-Standing Pipeline Replacement & Modernization





### Wrought Iron Coated NY 9,817 miles **Plastic** Wrought Iron Coated PA 4,832 miles **Plastic**

### Miles of Utility Main Pipeline Replaced(2)

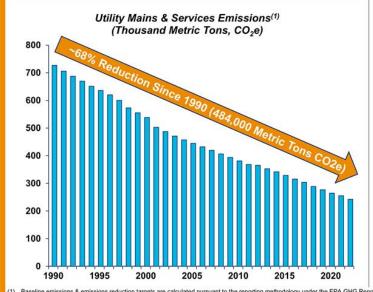


<sup>(1)</sup> All values are reported on a calendar year basis, as of December 31, 2023, as required by the DOT.(2) All values are reported on a fiscal year basis, as required by the NYPSC and PAPUC.

### **Utility Targeting Substantial Emissions Reductions**



Significant Reductions in Utility GHG Emissions to Date, Driven by System Modernization Efforts



GHG Reduction Targets, Continuing Focus on Lowering
Carbon Footprint

Utility GHG Emissions Reduction Targets<sup>(1)</sup>
(Based on 1990 EPA Subpart W Emissions)



- ✓ Targets Exceed Those Included in New York State Climate Act (CLCPA)<sup>(2)</sup>
- Reductions Primarily Driven by Ongoing Modernization of Mains and Services

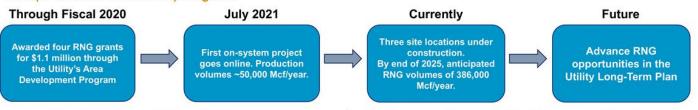
(1) Baseline emissions & emissions reduction targets are calculated pursuant to the reporting methodology under the EPA GHG Reporting Program (current Subpart W, and using AR5), primarily Distribution pipeline mains & services.

(2) New York Climate Leadership and Community Protection Act, enacted in 2019.

### **Promoting Renewable & Certified Natural Gas**



#### RNG (Renewable Natural Gas) Progress:



### Certified Natural Gas (CNG) Pilot Programs:

#### Pennsylvania(1)

- Term: Three-year pilot program ending on July 31, 2027
- Certification Providers and Levels:
  - MiQ Grade A or Grade B, or
  - OGMP 2.0 Level 4 or Level 5
- **Certification Cap Premium:** 
  - o Annual spend not to exceed \$175,000
  - Cap on certification premium not to exceed \$0.07/Dth/day
- Executed first CNG purchase deals for delivery during this winter season

- Proposed: Three-year pilot program
- Certification Providers and Levels:
  - o MiQ Grade A or Grade B
  - OGMP 2.0 Level 4 or Level 5
- **Certification Cap Premium:** 
  - Annual spend not to exceed \$300,000

#### Continuing to Work with Regulators and Third Parties to **Advance Zero and Low Carbon Opportunities**

- Distribution Corporation received approval from NY and PA utility commissions to accept RNG into its distribution system
- Final Scoping Plan adopted by New York Climate Action Council includes consideration of alternative fuels and technologies in future gas system planning
- Low Carbon Resources Initiative (LCRI) expected to provide opportunities for NFG to leverage technology acceleration within its regional footprint



# **Guidance & Other Financial Information**

4

### Fiscal 2025 Adjusted EPS Guidance

Non-Regulated

Regulated

Production

Pipeline &

Tax Rate



#### FY2024 Adjusted Operating Results FY2025 Adjusted EPS Guidance +15% \$5.01/share(1) \$5.50 to \$6.00/share<sup>(1)</sup> FY2025 NYMEX Assumption: \$5.15 - \$5.65 \$3.00 \$2.80 / MMBtu \$5.70 - \$6.20 **Key Guidance Drivers** \$6.00 - \$6.50 400 - 420 Bcfe (increase from 392 in fiscal 2024) **Net Production** ~\$2.47 - \$2.51/Mcf<sup>(2)</sup> (increase from ~\$2.44 in fiscal 2024) Realized natural gas prices (after-hedge) **Exploration & G&A Expense** \$0.18 - \$0.19/Mcf (increase from ~\$0.18 in fiscal 2024) **DD&A Expense** \$0.65 - \$0.69/Mcf (decrease from ~\$0.71 in fiscal 2024) LOE Expense \$0.68 - \$0.70/Mcf (consistent with ~\$0.69 in fiscal 2024) **Gathering Revenues** \$245 - \$255 million (~\$5 MM increase from fiscal 2024) Gathering O&M Expense ~\$0.10/ Mcf of throughput (increase from ~\$0.09 in fiscal 2024) Pipeline & Storage Revenues \$415 - \$435 million (~\$13 MM increase from fiscal 2024) Pipeline & Storage O&M Expense ~5% increase

2 - 3% increase

Consolidated Adjusted EPS Guidance includes anticipated impact

of NY JP, pending final Commission approval

24.5 - 25% (increase from fiscal 2024)

Excludes items impacting comparability. See Comparable GAAP Financial Measure Slides & Reconciliations at the end of this presentation.

Assumes NYMEX pricing of \$2.80/MMBtu and in-basin spot pricing of \$2.00/MMBtu for fiscal 2025, and reflects the impact of existing financial hedges, firm sales and firm transportation contracts.

Pipeline & Storage Depreciation Expense

**Utility Earnings** 

**Effective Tax Rate** 

### Safe Harbor For Forward Looking Statements



This presentation may contain "forward-looking statements" as defined by the Private Securities Litigation Reform Act of 1995, including statements regarding future prospects, plans, objectives, goals, projections, estimates of gas quantities, strategies, future events or performance and underlying assumptions, capital structure, anticipated capital expenditures, completion of construction projects, projections for pension and other post-retirement benefit obligations, impacts of the adoption of new accounting rules, and possible outcomes of litigation or regulatory proceedings, as well as statements that are identified by the use of the words "anticipates," "expects," "forecasts," "intends," "plans," "predicts," "prejects," "believes," "seeks," "will," "may," and similar expressions. Forward-looking statements involve risks and uncertainties which could cause actual results or outcomes to differ materially from those expressed in the forward-looking statements. The Company's expectations, believes in the forward-looking statements and projections are expressed in good faith and are believed by the Company to have a reasonable basis, but there can be no assurance that management's expectations, believes projections will result or be achieved or accomplished.

In addition to other factors, the following are important factors that could cause actual results to differ materially from those discussed in the forward-looking statements: impairments under the SEC's full cost ceiling test for natural gas reserves; increased costs or delays or changes in plans with respect to Company projects or related projects of other companies, as well as difficulties or delays in obtaining necessary governmental approvals, permits or orders or in obtaining the cooperation of interconnecting facility operators; changes in he price of natural gas; changes in laws, regulations or judicial interpretations to which the Company is subject, including those involving relatives, taxes, safety, employment, climate change, other environmental matters, real property, and exploration and production activities such as hydraulic fracturing; governmental/regulatory actions, initiatives and proceedings including those involving rate cases (which address, among other things, target rates of return, rate design, retained natural gas and system modernization), environmental/safety requirements, affiliate relationships, industry structure, and franchise renewal; the Company's ability to estimate accurately the time and resources necessary to meet emissions targets; governmental/regulatory actions and/or market pressures to reduce or eliminate reliance on natural gas; changes in economic conditions, including inflationary pressures, supply chain issuances in quality changes, and global, national or regional recessions, and their effect on the demand for, and customers' ability to obtain financing on acceptable terms for working capital, capital expenditures and other investments, including any downgrades in the Company's acting the availability of certifications; changes in price differentials between similar quantities of natural gas sold at different geographic locations, and the effect of such changes on commodity production, revenues and demand for pipeline transportation capacity to reform such location

Forward-looking and other statements in this presentation regarding methane and greenhouse gas reduction plans and goals are not an indication that these statements are necessarily material to investor or required to be disclosed in our filings with the SEC. In addition, historical, current and forward-looking statements regarding methane and greenhouse gas emissions may be based on standards for measuring progress that are still developing, internal controlling and provides and saturation that the saturation of the statements of the saturation o

For a discussion of the risks set forth above and other factors that could cause actual results to differ materially from results referred to in the forward-looking statements, see "Risk Factors" in the Company's Form 10-K for the fiscal year ended September 30, 2023, and the Forms 10-Q for the quarter ended December 31, 2023, March 31, 2024, and June 30, 2024. The Company disclaims any obligation to update any forward-looking statements to reflect events or circumstances after the date thereof or to reflect the occurrence of unanticipated events.

# **Hedge Portfolio & Capped Firm Sales**



**National Fuel** 

		1Q 2025	2Q 2025	3Q 2025	4Q 2025	FY 2026	FY 2027	FY 2028	FY 2029
Swaps	Units								
/olume	MMBtu	33,730	33,150	30,075	30,075	52,065	36,810	9,630	1,500
Vtd. Avg. Floor	\$ / MMBtu	\$3.42	\$3.48	\$3.47	\$3.47	\$3.84	\$3.92	\$3.67	\$3.53
Collars									
/olume	MMBtu	11,920	13,305	15,930	15,930	59,275	14,120	1,880	
Vtd. Avg. Ceiling	\$ / MMBtu	\$4.37	\$4.61	\$4.58	\$4.58	\$4.58	\$4.19	\$4.00	\$0.00
Vtd. Avg. Floor	\$ / MMBtu	\$3.40	\$3.47	\$3.43	\$3.43	\$3.45	\$3.31	\$3.26	\$0.00
Fixed Price Physic	al .								
/olume	MMBtu	20,348	20,610	19,601	19,839	76,657	59,129	22,011	7,051
Vtd. Avg. Floor	\$ / MMBtu	\$2.44	\$2.44	\$2.52	\$2.52	\$2.44	\$2.50	\$2.68	\$2.88
Capped Firm Sales	<u>s</u>								
/olume	MMBtu	2,732	2,667	2,597	2,534	864		107	0 <del>-1</del> 0
NYMEX Cap	\$ / MMBtu	\$2.92	\$2.92	\$2.92	\$2.92	\$2.92	\$2.92	\$2.92	\$2.92
olume/	MMBtu	1,561	1,524	1,484	1,448	5,866	5,944	505	
IYMEX Cap	\$ / MMBtu	\$4.95	\$4.95	\$4.95	\$4.95	\$4.95	\$4.95	\$4.95	\$4.95
/olume	MMBtu	1,905	1,860	1,811	1,767	7,157	7,253	7,285	7,326
NYMEX Cap	\$ / MMBtu	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00	\$7.00

# **Firm Transportation Commitments**



	Production Source	Volume (Dth/d)	Delivery Market	Demand Charges (\$/Dth)	Gas Marketing Strategy
Northeast Supply Diversification Tennessee Gas Pipeline	EDA – Tioga	50,000	Canada (Dawn)	\$0.46 (3 <sup>rd</sup> party)	Firm Sales Contracts Dawn/NYMEX
Niagara Expansion	WDA – CRV	158,000	Canada (Dawn)	NFG pipelines - \$0.24 3 <sup>rd</sup> party - \$0.40	Firm Sales Contracts
TGP & NFG - Supply	WDA – CRV	12,000	TGP 200 (PA)	\$0.18 (NFG pipelines)	Dawn/NYMEX
Atlantic Sunrise WMB - Transco	EDA - Lycoming	189,405	Mid-Atlantic/ Southeast	\$0.73 (3 <sup>rd</sup> party)	Firm Sales Contracts NYMEX/Market Indices
Tioga County Extension	FDA T	158,000	TGP 200 (NY)	NFG pipelines - \$0.23	Firm Sales Contracts
NFG – Empire	EDA – Tioga	42,000	Canada (Dawn)	NFG pipelines - \$0.23 3 <sup>rd</sup> party - \$0.15	TGP 200 (NY)/NYMEX/Dawn
Eastern	EDA – Tioga	100,000	In-Basin	\$0.19 (3 <sup>rd</sup> Party)	Capacity release
Leidy South / FM100 WMB – Transco; NFG - Supply	WDA – CRV EDA - Lycoming	330,000	Transco Zone 6 NNY	\$0.66 (3 <sup>rd</sup> Party)	Firm Sales Contracts Transco Zone 6 NNY/NYMEX

### Comparable GAAP Financial Measure Slides & Reconciliations



This presentation contains certain non-GAAP financial measures. For pages that contain non-GAAP financial measures, pages containing the most directly comparable GAAP financial measures and reconciliations are provided in the slides that follow.

The Company believes that its non-GAAP financial measures are useful to investors because they provide an alternative method for assessing the Company's ongoing operating results or liquidity and for companing the Company's financial performance to other companies. The Company's management uses these non-GAAP financial measures for the same purpose, and for planning and forecasting purposes. The presentation of non-GAAP financial measures is not meant to be a substitute for financial measures prepared in accordance with GAAP.

Management defines adjusted operating results and adjusted earnings per share as reported GAAP earnings before items impacting comparability. Management defines adjusted EBITDA as reported GAAP earnings before the following items: interest expense, income taxes, depreciation, depletion and amortization, other income and deductions, impairments, and other items reflected in operating income that impact comparability.

Management defines free cash flow as net cash provided by operating activities, less net cash used in investing activities, adjusted for acquisitions and divestitures. The Company is unable to provide a reconciliation of projected free cash flow as described in this presentation to its respective comparable financial measure calculated in accordance with GAAP without unreasonable efforts. This is due to our inability to reliably predict the comparable GAAP projected metrics, including operating income and total production costs, given the unknown effect, timing, and potential significance of certain income statement items.

# Non-GAAP Reconciliations – Adjusted EBITDA



Reconciliation of Adjusted EBITDA to Consolidated Net Income (\$ Thousands)

		FY 2020		FY 2021		FY 2022		FY 2023	FY 2024
Total Adjusted EBITDA	ri-		140	797	111		ne.		
Exploration & Production Adjusted EBITDA	\$	312,166		464,529		656,310		611,782	589,831
Pipeline & Storage Adjusted EBITDA		189,520		218,921		240,904		237,327	259,920
Gathering Adjusted EBITDA		119,879		159,005		176,572		185,882	197,782
Utility Adjusted EBITDA		171,418		171,379		162,871		145,002	152,513
Corporate & All Other Adjusted EBITDA		(7,529)		(13,521)		(10,762)		(15,273)	 (14,167
Total Adjusted EBITDA	\$	785,454	\$	1,000,313	\$	1,225,895	\$	1,164,720	\$ 1,185,879
Consolidated Net Income	\$	(123,772)	\$	363,647	\$	566,021	\$	476,866	\$ 77,513
Plus: Interest Expense		117,077		146,357		130,357		131,886	138,695
Minus: Other Income (Deductions)		17,814		15,238		1,509		(18,138)	(16,226
Plus: Income Tax Expense		18,739		114,682		116,629		164,533	9,742
Plus: Depreciation, Depletion & Amortization		306,158		335,303		369,790		409,573	457,026
Plus: Impairment of Oil and Gas Properties (E&P)		449,438		76,152					463,692
Plus: Impairment of Other E&P Assets									9,362
Plus: Impairment of P&S Assets									46,075
Plus: Gain on Sale of Timber Properties		-		(51,066)					1000
Plus: Gain on Sale of California Properties						(12,736)		-	
Plus: Loss from discontinuance of oil cash flow hedges (E&P)				2		44,632		2	
Plus: Transaction and severance costs related to West Coast asset sale (E&F		-		-3		9,693		-	-
Plus: Unrealized Gain (Loss) on Hedge Ineffectiveness		-		-				-	
Rounding		-				123		_	
Total Adjusted EBITDA	\$	785,454	\$	1,000,313	\$	1,225,895	\$	1,164,720	\$ 1,185,879
Consolidated Debt to Total Adjusted EBITDA									
Long-Term Debt, Net of Current Portion (End of Period)	\$	2,649,000	\$	2,649,000	\$	2,100,000	\$	2,400,000	\$ 2,200,000
Current Portion of Long-Term Debt (End of Period)		-		-		549,000		-	500,000
Notes Payable to Banks and Commercial Paper (End of Period)		30,000		158,500		60,000		287,500	90,700
Less: Cash and Temporary Cash Investments (End of Period)		(20,541)		(31,528)		(46,048)		(55,447)	(38,222
Total Net Debt (End of Period)	\$	2,658,459	\$	2,775,972	\$	2,662,952	\$	2,632,053	\$ 2,752,478
Long-Term Debt, Net of Current Portion (Start of Period)		2,149,000		2,649,000		2,649,000		2,100,000	2,400,000
Current Portion of Long-Term Debt (Start of Period)		W. S.		10.75		00% At		549,000	10
Notes Payable to Banks and Commercial Paper (Start of Period)		55,200		30.000		158,500		60,000	287,500
Less; Cash and Temporary Cash Investments (Start of Period)		(20,428)		(20,541)		(31,528)		(46,048)	(55,447
Total Net Debt (Start of Period)	\$	2,183,772	\$	2,658,459	\$	2,775,972	\$	2,662,952	\$ 2,632,053
Average Total Net Debt	\$	2,421,116	\$	2,717,216	\$	2,719,462	\$	2,647,503	\$ 2,692,266
Average Total Net Debt to Total Adjusted EBITDA		3.08 x		2.72 x		2.22 x		2.27 x	2.27 >
Priorage resulting book to rountrapasion aution	_	0.00 X		Z.1 Z X		A-A-A	_	A.A.I A	2.21

# Non-GAAP Reconciliations – Adjusted EBITDA, by Segment



Reconciliation of Adjusted EBITDA to Net Income, by Segment									
(\$ Thousands)									
		FY 2020	_	FY 2021		FY 2022	_	FY 2023	FY 2024
Exploration and Production Segment									
Reported GAAP Earnings	\$	(326,904)	\$	101,916	2	306,064	\$	232,275	(163,954)
Depreciation, Depletion and Amortization		172,124		182,492		208,148		241,142	277,945
Other (Income) Deductions		882		937		3,210		(3,748)	1,417
Interest Expense		58,098		69,662		53,401		54,317	59,799
Income Taxes		(41,472)		33,370		43,898		87,796	(58,430)
Mark-to-Market Adjustment due to Hedge Ineffectiveness						-		-	-
Impairment of Assets		449,438		76,152		constitution.		-	473,054
Gain on Sale of West Coast assets		-				(12,736)		-	-
Loss from discontinuance of crude oil cash flow hedges						44,632		-	-
Transaction and severance costs related to West Coast asset sale	200		97			9,693		-	-
Adjusted EBITDA	\$	312,166	\$	464,529	\$	656,310	\$	611,782	589,831
Pipeline and Storage Segment									
Reported GAAP Earnings		78,860	\$	92,542	\$	102,557	\$	100,501	79,670
Depreciation, Depletion and Amortization		53,951		62,431		67,701		70,827	74,530
Other (Income) Deductions		(4,635)		(5,840)		(6,889)		(11,989)	(13,828)
Interest Expense		32,731		40,976		42,492		43,499	47,428
Income Taxes		28,613		28,812		35,043		34,489	26,045
Impairment of Assets				-		100000		-	46,075
Adjusted EBITDA	\$	189,520	\$	218,921	\$	240,904	\$	237,327	259,920
Gathering Segment									
Reported GAAP Earnings	\$	68,631	\$	80,274	\$	101,111	\$	99,724	106,913
Depreciation, Depletion and Amortization		22,440		32,350		33,998		35,725	38,817
Other (Income) Deductions		(260)		12		26		(684)	(371)
Interest Expense		10,877		17,493		16,488		14,989	14,206
Income Taxes		18,191		28,876		24,949		36,128	38,217
Adjusted EBITDA	\$	119,879	\$	159,005	\$	176,572	\$	185,882	197,782
Utility Segment									
Reported GAAP Earnings		57,366	\$	54,335		68,948		48,395	57,089
Depreciation, Depletion and Amortization		55,248		57,457		59,760		61,450	65,261
Other (Income) Deductions		23,380		23,785		(7,117)		(6,343)	(8,515)
Interest Expense		22,150		21,795		24,115		34,233	34,727
Income Taxes		13.274		14,007		17,165		7.267	3,951
Adjusted EBITDA	\$	171,418	\$	171,379	\$	162,871	\$	145,002	152,513
Corporate and All Other									
Reported GAAP Earnings		(1,725)	\$	34,580	\$	(12,659)		(4,029)	(2,205)
Depreciation, Depletion and Amortization		2,395		573		183		429	0
Gain on Sale of Timber Properties				(51,066)		250			473
Other (Income) Deductions		(1,553)		(3,656)		12,279		4,626	5,071
Interest Expense		(6,779)		(3,569)		(6, 139)		(15, 152)	(17,465)
Income Taxes		133		9,617		(4,426)		(1,147)	(41)
									6-17

# Non-GAAP Reconciliations – Adjusted Operating Results



	Three Months Ended		Fiscal Year Ended					
		Septem	ber	30,		Septem	ber	30,
(in thousands except per share amounts)		2024		2023	-	2024		2023
Reported GAAP Earnings	\$	(167,621)	\$	73,677	\$	77,513	\$	476,866
Items impacting comparability:								
Impairment of assets (E&P/Pipeline & Storage)		318,433		_		519,129		_
Tax impact of impairment of assets		(80,585)		_		(136,271)		_
Unrealized (gain) loss on derivative asset (E&P)		1,700		(2,803)		6,548		899
Tax impact of unrealized (gain) loss on derivative asset		(461)		775		(1,791)		(240)
Unrealized (gain) loss on other investments (Corporate / All Other)		(1,232)		719		(3,034)		(913)
Tax impact of unrealized (gain) loss on other investments		258		(151)		637		192
Adjusted Operating Results	\$	70,492	\$	72,217	\$	462,731	\$	476,804
Reported GAAP Earnings Per Share	\$	(1.84)	\$	0.80	\$	0.84	\$	5.17
Items impacting comparability:								
Impairment of assets, net of tax (E&P / Pipeline & Storage)		2.61		-		4.15		_
Unrealized (gain) loss on derivative asset, net of tax (E&P)		0.01		(0.02)		0.05		0.01
Unrealized (gain) loss on other investments, net of tax (Corporate / All Otl		(0.01)		0.01		(0.03)		(0.01)
Rounding		_		(0.01)		<u></u>		_
Adjusted Operating Results Per Share		\$0.77		\$0.78	55	\$5.01		\$5.17

### Non-GAAP Reconciliations - Free Cash Flow



Reconciliation of Free Cash Flow (\$ Thousands)

	Twelve Months Ended September 30,								
	_	2024	9	2023					
Net Cash Provided by Operating Activities		\$1,065,961		\$1,237,075					
Less:									
Net Cash Used in Investing Activities	\$	933,905	\$	1,112,347					
	\$	132,056	\$	124,728					
Plus:									
Acquisitions	\$	(2)	\$	124,758					
Upstream Acquisitions Included in Capital Expenditures <sup>(1)</sup>	\$	6,178	\$	25,057					
Free Cash How		\$138,234	-	\$274,543					

<sup>(1)</sup> Amount for the year ended September 30, 3024 of \$6.2 million relates to the acquisition of assets from UGI. Amount for the year ended September 30, 2023 of \$25.0 million relates to the acquisition of assets from EXCO and UGI. Both of these amounts are included in Capital Expenditures on the Consolidated Statement of Cash Flows for the respective periods.

### Non-GAAP Reconciliations – Funds From Operations



Reconciliation of Funds From Operations (FFO) to Net Debt (\$ Thousands) September 30 2020 2024 2021 2023 2022 Net Cash Provided by Operating Activities \$740,809 \$791,553 \$812,521 \$1,237,075 \$1,065,961 Less: Change in Working Capital: 213,579 \$ Receivables and Unbilled Revenue (2,578) \$ (61,413) \$ (168,769) \$ 34,369 Gas Stored Underground and Materials and Supplies (6,625) (2,014) (8,406) 3,109 1,738 2,246 (33,128) (66,214) 99.342 Unrecovered Purchased Gas Costs 8,144 Other Current Assets 49,367 (11,972) (41,077)291 (4,657) 11,907 (37,095) Accounts Payable 31,352 5,616 Amounts Payable to Customers 6,771 (10,767)398 58,600 (16,299)Customer Advances 2,275 1,904 8,885 (5,105) (1,630) **Customer Security Deposits** 989 2,093 4,991 4,481 7,501 Other Accruals and Current Liabilities 5,001 34,314 34,260 (67,664) 2,637 Other Assets (24,203) 1,250 (58,924) (26,564) (48,183) Other Liabilities 4,628 (33,771) (17,859) (31,135) (25,481) \$ (82,152) \$ (247,925) \$ 33,214 \$ 158,956 \$ (31,588) \$ Adjusted Funds From Operations (FFO) 707,595 \$ 873,705 \$ 1,060,446 \$ 1,078,119 \$ 1,097,549 \$ 2,717,216 \$ Average Total Net Debt (see EBITDA reconciliation) 2,421,116 \$ 2,719,462 \$ 2,647,503 \$ 2,942,266 FFO to Average Total Net Debt 29% 32% 39% 41% 37%

## Reconciliation – Capital Expenditures



Reconciliation of Segment Capital Expenditures to				
Consolidated Capital Expenditures (\$ Thousands)	FY 2023		FY 2024	FY 2025 Quidance
Capital Expenditures	F1 2023	(S)	F1 2024	Guidance
Exploration & Production Capital Expenditures	\$ 737,725	\$	536,349	\$495,000 - \$525,000
Pipeline & Storage Capital Expenditures	\$ 141,877	S	110,830	\$130,000 - \$150,000
Gathering Segment Capital Expenditures	\$ 103,295	s	109,251	\$95,000 - \$110,000
Utility Capital Expenditures	\$ 139,922	S	184,615	\$165,000 - \$185,000
Corporate & All Other Capital Expenditures Eliminations	\$ 754	\$	970	3,000,000,000
Total Capital Expenditures from Continuing Operations	\$ 1,123,573	\$	942,015	\$885,000 - \$970,000
Plus (Minus) Acquisition of Upstream Assets and Midstream Gathering Assets	\$ (124,758)	)		
Plus (Minus) Accrued Capital Expenditures				
Exploration & Production FY 2024 Accrued Capital Expenditures		\$	(63,299)	
Exploration & Production FY 2023 Accrued Capital Expenditures	\$ (43,198)	\$	43,198	
Exploration & Production FY 2022 Accrued Capital Expenditures	\$ 82,943			
Pipeline & Storage FY 2024 Accrued Capital Expenditures		\$	(14,436)	
Pipeline & Storage FY 2023 Accrued Capital Expenditures	\$ (31,813)	\$	31,813	
Pipeline & Storage FY 2022 Accrued Capital Expenditures	\$ 15,188			
Gathering FY 2024 Accrued Capital Expenditures		\$	(21,692)	
Gathering FY 2023 Accrued Capital Expenditures	\$ (20,587)	\$	20,587	
Gathering FY 2022 Accrued Capital Expenditures	\$ 10,724			
Utility FY 2024 Accrued Capital Expenditures		\$	(20,561)	
Utility FY 2023 Accrued Capital Expenditures	\$ (13,610)	\$	13,610	
Utility FY 2022 Accrued Capital Expenditures	\$ 11,407			
Total Accrued Capital Expenditures	\$ 11,053	\$	(10,781)	
Total Capital Expenditures per Statement of Cash Hows	\$ 1,009,868	\$	931,236	\$885,000 - \$970,000

<sup>(1)</sup> The year ended September 30, 2023 includes \$124.8 million related to the acquisition of upstream assets acquired from SWN, as well as \$25.0 million related to the acquisition of assets from EXCO and UGI. The acquisition cost for the assets acquired from SWN is reported as a component of Acquisition of Upstream Assets on the Consolidated Statement of Cash Flows.