# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 10-Q

(Mark One)  QUA  OF 1	RTERLY REPORT PURSUANT TO S	EECTION 13 OR 15(d) OF T	THE SECURITIES EXCHANGE ACT
	For the quar	rterly period ended April 30, 2025 OR	
□ TRA OF 1	NSITION REPORT PURSUANT TO S 934	ECTION 13 OR 15(d) OF T	THE SECURITIES EXCHANGE ACT
	For the transition	period fromto	
	Comm	nission file number 0-13200	
	— Astr	oNova, Inc.	
		registrant as specified in its charte	er)
			,
	Rhode Island (State or other jurisdiction of incorporation or organization)		05-0318215 (I.R.S. Employer Identification No.)
600 E	ast Greenwich Avenue, West Warwick, Rhode Is (Address of principal executive offices)	sland	02893 (Zip Code)
		(401) 828-4000	
	(Registrant's	telephone number, including area code)	
	Securities registere	ed pursuant to Section 12(b) of the	Act:
	Title of each class	Trading Symbol	Name of each exchange on which registered
	Common Stock, \$.05 Par Value	ALOT	NASDAQ Global Market
1934 during	the preceding 12 months (or for such shorter period		
	ements for the past 90 days. Yes ⊠ No □		
of Regulatio	heck mark whether the registrant has submitted electors S-T (§ 232.405 of this chapter) during the precedity Ses No		
Indicate by can emerging	heck mark whether the registrant is a large accelera growth company. See the definitions of "large acce yany" in Rule 12b-2 of the Exchange Act.		
Large accele	rated filer		Accelerated filer
Non-acceler	ated filer		Smaller reporting company
			Emerging growth company □
	ng growth company, indicate by check mark if the red financial accounting standards provided pursuant		
	heck mark whether the registrant is a shell company	y (as defined in Rule 12b-2 of the E	xchange Act) Yes □ No ⊠
Indicate the	sheck mark whether the registrant is a shell company number of shares outstanding of each of the issuer's		· ,

# ASTRONOVA, INC.

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# Part I. FINANCIAL INFORMATION

# Item 1. Financial Statements

# ASTRONOVA, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In Thousands, Except Share Data)

	Apr	April 30, 2025		ary 31, 2025
	(Uı	naudited)	-	<del></del>
ASSETS				
CURRENT ASSETS				
Cash and Cash Equivalents	\$	5,353	\$	5,050
Accounts Receivable, net		21,365		21,218
Inventories, net		51,457		47,894
Prepaid Expenses and Other Current Assets		3,006	_	3,855
Total Current Assets		81,181		78,017
Property, Plant and Equipment, net		17,520		17,639
Identifiable Intangibles, net		23,414		23,519
Goodwill		15,232		14,515
Deferred Tax Assets, net		8,527		8,431
Right of Use Asset		2,763		1,781
Other Assets		1,687		1,693
TOTAL ASSETS	\$	150,324	\$	145,595
LIABILITIES AND SHAREHOLDERS' EQUITY				
CURRENT LIABILITIES				
Accounts Payable	\$	11,383	\$	7,928
Accrued Compensation		4,878		3,745
Other Accrued Expenses		4,165		4,461
Revolving Line of Credit		18,370		20,929
Current Portion of Long-Term Debt		6,041		6,110
Short-Term Debt		327		581
Current Liability—Royalty Obligation		1,233		1,358
Current Liability—Excess Royalty Payment Due		580		691
Deferred Revenue		1,666		543
Total Current Liabilities		48,643		46,346
NON-CURRENT LIABILITIES				
Long-Term Debt, net of current portion		20,002		19,044
Lease Liabilities, net of current portion		2,318		1,535
Grant Deferred Revenue		1,144		1,090
Royalty Obligation, net of current portion		982		1,106
Income Taxes Payable		684		684
Deferred Tax Liabilities		_		40
TOTAL LIABILITIES		73,773		69,845
SHAREHOLDERS' EQUITY				
Preferred Stock, \$10 Par Value, Authorized 100,000 shares, None Issued		_		_
Common Stock, \$0.05 Par Value, Authorized 13,000,000 shares; Issued 11,800,233				
and 10,936,220 shares at April 30, 2025 and January 31, 2025, respectively		550		547
Additional Paid-in Capital		64,569		64,215
Retained Earnings		49,004		49,380
Treasury Stock, at Cost, 3,411,998 and 3,394,942 shares at April 30, 2025 and				
January 31, 2025, respectively		(35,198)		(35,043)
Accumulated Other Comprehensive Loss, net of tax		(2,374)		(3,349)
TOTAL SHAREHOLDERS' EQUITY		76,551		75,750
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	150,324	\$	145,595

# ASTRONOVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (LOSS) (In Thousands, Except Per Share Data) (Unaudited)

	Three Months Ended			
	Ap	oril 30, 2025	A	pril 27, 2024
Revenue	\$	37,708	\$	32,961
Cost of Revenue		25,056		20,989
Gross Profit		12,652		11,972
Operating Expenses:				
Selling and Marketing		5,554		5,656
Research and Development		1,543		1,603
General and Administrative		4,984		3,367
Total Operating Expenses		12,081		10,626
Operating Income		571		1,346
Other Income (Expense):				
Interest Expense		(897)		(482)
Other Income/(Expense), net		25		(117)
Total Other Income (Expense)		(872)		(599)
Income (Loss) Before Income Taxes		(301)		747
Income Tax Provision (Benefit)		75		(434)
Net Income (Loss)	\$	(376)	\$	1,181
Net Income (Loss) per Common Share—Basic	\$	(0.05)	\$	0.16
Net Income (Loss) per Common Share—Diluted	\$	(0.05)	\$	0.15
Weighted Average Number of Common Shares Outstanding:				_
Basic		7,560		7,459
Diluted		7,560		7,628

# ASTRONOVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In Thousands) (Unaudited)

		Three Months Ended					
	Apr	1 30, 2025	Apri	1 27, 2024			
Net Income (Loss)	\$	(376)	\$	1,181			
Other Comprehensive Income (Loss), net of taxes:							
Foreign Currency Translation Adjustments		975		(197)			
Other Comprehensive Income (Loss)		975		(197)			
Comprehensive Income	\$	599	\$	984			

# ASTRONOVA, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (\$ In Thousands, Except Share Data) (Unaudited)

	Commo	n Stoc	ek		Additional Paid-in		Retained		Treasury		Accumulated Other Comprehensive	s	Total hareholders'
	Shares	_	Amount	_	Capital	_	Earnings	_	Stock	_1	Income (Loss)	_	Equity
Balance January 31, 2025	10,936,220	\$	547	\$	64,215	\$	49,380	\$	(35,043)	\$	(3,349)	\$	75,750
Share-Based Compensation	_		_		306		_		_		_		306
Employee Stock Purchase Plan	6,463		_		51		_		_		_		51
Restricted Stock Awards Vested	65,550		3		(3)		_		(155)		_		(155)
Net Loss	_		_		_		(376)				_		(376)
Foreign Currency Translation Adjustments	_		_		_				_		975		975
Balance April 30, 2025	11,008,233	\$	550	\$	64,569	\$	49,004	\$	(35,198)	\$	(2,374)	\$	76,551
Balance January 31, 2024	10,812,137	\$	541	\$	62,684	\$	63,869	\$	(34,593)	\$	(2,219)	\$	90,282
Share-Based Compensation	_		_		325		_		_				325
Employee Stock Purchase Plan	2,246		_		30		_		_		_		30
Employee Option Exercises	2,809		_		18		_		_		_		18
Restricted Stock Awards Vested	78,077		4		(4)		_		(432)		_		(432)
Net Income	_		_		_		1,181				_		1,181
Foreign Currency Translation Adjustments			_		_		_		_		(197)		(197)
Balance April 27, 2024	10,895,269	\$	545	\$	63,053	\$	65,050	\$	(35,025)	\$	(2,416)	\$	91,207

# ASTRONOVA, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In Thousands) (Unaudited)

	Three Months Ended			
	Apr	1 30, 2025	A	pril 27, 2024
Cash Flows from Operating Activities:				
Net Income (Loss)	\$	(376)	\$	1,181
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by Operating				
Activities:				
Depreciation and Amortization		1,290		911
Grant Income charged to Depreciation		56		_
Amortization of Debt Issuance Costs		8		6
Share-Based Compensation		306		325
Deferred Income Tax Provision		(52)		
Changes in Assets and Liabilities:				
Accounts Receivable		210		5,130
Inventories		(2,704)		1,117
Income Taxes		172		(532)
Accounts Payable and Accrued Expenses		3,622		(1,213)
Deferred Revenue		1,041		(183)
Other		822		162
Net Cash Provided by Operating Activities		4,395		6,904
Cash Flows from Investing Activities:				
Purchases of Property, Plant and Equipment		(60)		(492)
Net Cash Used by Investing Activities		(60)		(492)
Cash Flows from Financing Activities:				
Net Cash Proceeds from Employee Stock Option Plans		_		18
Net Cash Proceeds from Share Purchases under Employee Stock Purchase Plan		51		30
Net Cash Used for Payment of Taxes Related to Vested Restricted Stock		(155)		(432)
Repayments under Revolving Credit Facility		(2,872)		(5,500)
Payment of Minimum Guarantee Royalty Obligation		(428)		(375)
Principal Payments of Long-Term Debt		(826)		(710)
Net Cash Used for Financing Activities		(4,230)		(6,969)
Effect of Exchange Rate Changes on Cash and Cash Equivalents		198		20
Net (Decrease) Increase in Cash and Cash Equivalents		303		(537)
Cash and Cash Equivalents, Beginning of Period		5,050		4,527
Cash and Cash Equivalents, End of Period	\$	5,353	\$	3,990
Supplemental Information:	<del></del>		_	
Cash Paid (Received) During the Period for:				
Interest	\$	770	\$	409
Income Taxes, net of refunds	\$	(100)	\$	93
Non-Cash Transactions:	Ψ	(100)	4	
Operating Lease Obtained in Exchange for Operating Lease Liabilities	\$	936	\$	358
operating Leave Commed in Exchange for operating Leave Endomness	φ	930	Φ	330

# ASTRONOVA, INC. NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

# Note 1 - Business and Basis of Presentation

Overview

Headquartered in West Warwick, Rhode Island, AstroNova, Inc. leverages its expertise in data visualization technologies to design, develop, manufacture and distribute a broad range of specialty printers and data acquisition and analysis systems. Our products are employed around the world in a wide range of applications in the aerospace, apparel, automotive, avionics, chemical, computer peripherals, communications, distribution, food and beverage, general manufacturing, packaging and transportation industries.

Our business consists of two segments, Product Identification ("Product ID") and Aerospace (formally known as Test & Measurement)

Effective February 1, 2025, we changed the name of our Test & Measurement segment to "Aerospace" to better reflect the end markets we serve in that segment. The segment name change did not result in any change to the composition of our reportable segments and, therefore, did not result in any changes to our historical segment results.

Our Product ID segment includes tabletop printers, professional label printers, direct to package/overprint printers, mail and sheet/flat pack printers and our most recently launched flexible packaging printers. The Aerospace segment consists of our line of Aerospace products, including flight deck printers, networking hardware, and related accessories as well as data acquisition systems sold under the AstroNova® brand name.

On May 4, 2024, we entered into an agreement to acquire MTEX New Solution, S.A., ("MTEX"), a Portugal-based manufacturer of digital printing equipment that addresses a wide variety of markets and applications including wide format high-volume package printing, labeling, flexible package printing and more. Through this acquisition we acquired innovative print engine technology and expanded our addressable market with larger print machines for mid- to high- volume print applications. The new print engine technology enables lower total cost of ownership for our customers, which we expect to provide us with a competitive advantage in the industry and the opportunity for higher margins on recurring revenue. We reported MTEX as a part of our Product ID segment as of May 6, 2024, the closing date of this acquisition. Refer to Note 3, "Acquisition" for further details. Subsequent to the acquisition, MTEX has been fully integrated into the Product ID segment and no longer operates as an independent business entity.

Customers of our Product ID segment include brand owners, professional printing houses and small print shops, corrugated box and paper bag makers, paper packaging converters and co-packers, original equipment manufacturers ("OEMs") and channels active in direct mail and transactional print. Product ID products sold under the QuickLabel, TrojanLabel, GetLabels and AstroJet brands are used in brand owner and commercial applications to provide product packaging, marketing, tracking, branding, and labeling solutions to a wide array of industries. The Product ID segment offers a variety of digital color label tabletop printers and light commercial label printers, direct-to-package printers, high-volume presses, and specialty OEMs printing systems. We expanded our product offerings with the May 2024 MTEX acquisition to include mid-to-high volume direct-to-package printers, flexible packaging printers, and label printers primarily targeting the industrial and commercial printing segments. Products manufactured by our Astro Machine facility also include a variety of label printers, mail and flat-pack printers and packaging printing, and related processing and handling equipment. Hardware sales are approximately 20% of Product ID segment revenue. The Product ID segment also offers a wide range of printer supplies, repair parts and service. The supplies include labels, tags, ink and toner, allowing customers to mark, track, protect and enhance the appearance of their products. Recurring supplies, parts and service revenue is approximately 80% of segment revenue.

Our Product ID products are sold by direct field salespersons and independent dealers and representatives. In the United States, we have factory-trained direct field salespeople located throughout the country specializing in Product ID products. We also have direct field sales or service centers in Canada, China, Denmark, France, Germany, Malaysia, Mexico, Portugal, Singapore, and the United Kingdom staffed by our own employees and dedicated third party contractors. Additionally, we utilize over 125 independent dealers and representatives selling and marketing our products in approximately 100 countries.

In the Aerospace segment, we have a long history of using our technologies to provide networking systems and high-resolution flight deck and cabin printers for the aerospace market. We also provide the repair parts, service, specialty paper and other supplies for our aerospace customers. Hardware comprises approximately 55% of segment revenue and the remaining 45% is recurring sales of supplies, parts and service. Customers include defense industry prime contractors, aircraft OEMs and commercial airlines. In addition, the Aerospace segment includes data acquisition recorders, sold under the AstroNova brand, to enable our customers to acquire and record visual and electronic signal data from local and networked data streams and sensors. The recorded data is processed, analyzed, stored and presented in various visual output formats. Customers for these solutions include NASA, and defense industry prime contractors, as well as other entities that utilize these solutions in high precision applications for power, rail, and

industrial manufacturing. Our Aerospace products are predominantly sold directly and through a limited number of independent representatives

Unless otherwise indicated, references to "AstroNova," the "Company," "we," "our," and "us" in this Quarterly Report on Form 10-Q refer to AstroNova, Inc. and its consolidated subsidiaries.

#### Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and reflect all adjustments consisting of normal recurring adjustments which, in the opinion of management, are necessary for a fair presentation of the results of the interim periods included herein. These financial statements do not include all disclosures associated with annual financial statements and, accordingly, should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

The presentation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported and disclosed in the condensed consolidated financial statements and accompanying notes, including those that require consideration of forecasted financial information using information that is reasonably available to us at this time. Some of the more significant estimates relate to revenue recognition, allowances for doubtful accounts, inventory valuation, income taxes, valuation of long-lived assets, intangible assets and goodwill, share-based compensation, and warranty reserves. Management's estimates are based on the facts and circumstances available at the time estimates are made, historical experience, risk of loss, general economic conditions and trends, and management's assessments of the probable future outcome of these matters. Consequently, actual results could differ from those estimates.

Beginning with the first quarter of our fiscal year ending January 31, 2026, we have adjusted our fiscal quarters to end on April 30, July 31, October 31 and January 31. Prior year periods have not been recast to reflect this change.

Results of operations for the interim periods presented herein are not necessarily indicative of the results that may be expected for the full year.

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation.

#### Principles of Consolidation

The accompanying condensed consolidated financial statements include the accounts of AstroNova, Inc. and its wholly-owned subsidiaries. All significant intercompany accounts and transactions are eliminated in consolidation.

# Note 2 - Summary of Significant Accounting Policies Update

The accounting policies used in preparing the condensed consolidated financial statements in this Form 10-Q are the same as those used in preparing our consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

# Recent Accounting Pronouncements Not Yet Adopted

In November 2024, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2024-03, "Income Statement - Reporting Comprehensive Income - Expense Disaggregation Disclosures (Subtopic 220-40): Disaggregation of Income Statement Expenses." ASU 2024-03 enhances expense disclosures on both an annual and interim basis by requiring public entities to disclose additional information about specific expense categories in the notes to the consolidated financial statements. This ASU requires disclosure in tabular format of purchases of inventory, employee compensation, depreciation, intangible asset amortization and depletion, as applicable, for each income statement line item that contains those expenses. Specific expenses, gains and losses that are already disclosed under existing US GAAP are also required to be included in the disaggregated income statement expense line-item disclosures, and any remaining amounts will need to be described quantitatively. Additionally, ASU 2024-03 requires disclosure of the total amount of selling expenses and the entity's definition of selling expenses. ASU 2024-03 is effective for the first annual disclosure period beginning after December 15, 2026 and for the interim periods subsequent to that, with early adoption permitted. The amendment should be applied prospectively; however, retrospective application is permitted. We are currently evaluating the new disclosure requirements of ASU 2024-04 and do not expect the adoption of this guidance to have a material impact on our consolidated financial statements or disclosures.

In December 2023, the FASB issued ASU 2023-09, "Income Taxes (Topic 740): Improvements to Income Tax Disclosures" to enhance the transparency and decision usefulness of income tax disclosures primarily related to the rate reconciliation and income taxes paid information. ASU 2023-09 modifies the requirement for income tax disclosures to include (1) specific categories in the rate reconciliation, (2) the income or loss from continuing operations before income tax expense or benefit (separated between domestic

and foreign) and (3) income tax expense or benefit from continuing operations (separated by federal, state and foreign). ASU 2023-09 also requires entities to disclose their income tax payments to international, federal, state and local jurisdictions. The guidance is effective for annual periods beginning after December 15, 2024. ASU 2023-09 should be applied on a prospective basis, but retrospective application is permitted. We are currently evaluating the potential impact and related disclosures required as a result of adopting this new guidance within our Annual Report on Form 10-K for the year ended January 31, 2026 and subsequent annual reports.

No other new accounting pronouncements, issued or effective during the first three months of the current year, have had or are expected to have a material impact on our consolidated financial statements.

# Note 3 - Acquisition

# **MTEX**

# **Background**

On May 4, 2024, AstroNova, along with its wholly-owned Portuguese subsidiary, AstroNova Portugal, Unipessoal, Lda (the "Purchaser") entered into a Share Purchase Agreement (the "Purchase Agreement") with Effort Premier Solutions Lda., a private limited company incorporated under the laws of Portugal (the "Seller") and Elói Serafim Alves Ferreira, as the "Guarantor."

In accordance with the terms and subject to the conditions set forth in the Purchase Agreement, the Purchaser acquired from the Seller, 100% of the issued and outstanding share capital of MTEX. The closing date for the acquisition was May 6, 2024. This transaction was a business combination and accounted for using the acquisition method as prescribed by ASC 805.

The purchase price for this acquisition consisted of EUR 17,268,345 (approximately \$18.7 million) paid by the Purchaser to the Seller on the closing date, and up to an additional EUR 731,655 (approximately \$0.8 million) retained by the Purchaser to secure certain indemnification obligations of the Seller to be released by the Purchaser subject to resolution of such obligations.

Upon the closing of the transaction, MTEX became a wholly owned indirect subsidiary of AstroNova, Inc. It has since been fully integrated into the organization.

A summary of the fair value of the consideration transferred as of the acquisition closing date is presented in the table below:

(In thousands)	eliminary Estimate	I	surement Period justment	Final
Cash Paid at Closing	\$ 18,732	\$	(1)	\$ 18,731
Holdback Amount	742		_	742
Fair Value of the Earnout	1,619		(1,619)	_
Total Purchase Price	\$ 21,093	\$	(1,620)	\$ 19,473

In accordance with the terms of the Purchase Agreement, the Seller may have been entitled to additional contingent consideration of potential earn out payments if specified revenue targets were achieved by MTEX for the three calendar year periods ending after the closing date. The approach to valuing the initial contingent consideration relating to the earn-out requires the use of unobservable factors such as projected revenues over the term of the earn-out periods, discounted for the period over which the initial contingent consideration is measured, and relevant volatility rates. Based upon these assumptions, the earn-out contingent consideration was valued using an option pricing model, which resulted in the estimated fair value being reduced to zero as of the acquisition closing date.

Since the initial preliminary estimates reported in the second quarter of fiscal 2024, we have adjusted certain amounts for the fair value of the assets acquired and liabilities assumed as a result of obtaining additional information that allowed us to determine the final purchase price allocation. Measurement period adjustments were recognized in the reporting period in which the adjustments were determined and calculated as if the accounting had been completed at the acquisition date. As of the end of the first quarter of fiscal 2026, we completed our final fair value determination of the assets acquired and liabilities assumed.

The following table sets forth the final purchase price allocation of the MTEX acquisition for the estimated fair value of the net assets acquired and liabilities assumed as of May 6, 2024:

(In thousands)	Preliminary Estimate	Measurement Period Adjustment	Final Purchase Price Allocation
Cash	\$ 364	\$	\$ 364
Accounts Receivable	3,989	(2,777)	1,212
Inventory	3,807	(200)	3,607
Prepaid Expenses and Other Current Assets	301	_	301
Property, Plant and Equipment	4,802	_	4,802
Other Long-Term Assets	5,154	1,054	6,208
Identifiable Intangible Assets	9,556	(2,017)	7,539
Goodwill	10,629	3,650	14,279
Accounts Payable and Other Current			
Liabilities	(4,225)	(1,870)	(6,095)
Debt Assumed	(7,918)	_	(7,918)
Other Long-Term Liabilities	(5,366)	540	(4,826)
Total Purchase Price	\$ 21,093	\$ (1,620)	\$ 19,473

The following table reflects the preliminary fair value of the acquired identifiable intangible assets and related estimated useful lives:

(In thousands)	Fair Value		Measurement Period Adjustment			Final Fair Value	Useful Life (years)
Customer Relations	\$	8,786	\$	(6,183)	\$	2,603	10
Internally Developed Technology		488		4,231		4,719	6
Trademarks/Tradenames		282		(65)		217	3
Total	\$	9,556	\$	(2,017)	\$	7,539	

The customer relations intangible asset represents the relationships that will be maintained with certain historical customers of MTEX. The trademark/tradename intangible assets reflect the industry reputation of the MTEX name and the registered trademarks held by MTEX for the use of several marks and logos. The internally developed technology intangible asset represents software used to collect a wide range of data on each piece of equipment and the ability to monitor customer ink usage and troubleshoot issues with customers.

The fair value of the customer relations intangible asset acquired was estimated by applying the income approach using the Multi-Period Excess Earning Method. This fair value measurement is based on significant inputs that are not observable in the market and therefore represents a Level 3 measurement as defined in ASC 820, "Fair Value Measurement". The fair value determined under this approach is a function of (i) future revenues expected to be generated by these assets and the profitability of the assets, (ii) identification of the contribution of other tangible and intangible assets to the cash flows generated by these asset to apply an appropriate capital charge against the cash flow, and (iii) a discount rate of 15.5% used to calculate the present value of the stream of anticipated cash flows. The fair value of the trademark intangible asset acquired was estimated by applying the income approach using the "relief-from-royalty" method. The value under the relief-from-royalty method is a function of (i) the concluded royalty rate of 0.75%, (ii) projected revenues generated by product sales under the asset being valued, and (iii) a discount rate of 15.5%. The fair value of the internally developed technology intangible asset acquired was estimated by applying the cost approach, which takes into consideration the internal development costs of the technology and a hypothetical developer's profit margin to build the software, the opportunity costs the buyer avoids by not having to reproduce this asset and any duplicative or unproductive efforts, as well as functional obsolescence of the technology.

The purchased goodwill of \$14.3 million, which is not deductible for tax purposes, represents the excess of the purchase price over the estimated fair value assigned to the tangible and identifiable intangible assets acquired and liabilities assumed from MTEX. The goodwill recognized under ASC 805 is attributable to the expected earnings potential of the business, synergies which are expected to enhance and expand our overall product portfolio, opportunities in new and existing markets, and MTEX's assembled workforce. The carrying amount of the goodwill was allocated to the Product ID segment. In the fourth quarter of fiscal 2025, we recognized a \$13.4 million impairment charge related to the MTEX goodwill.

During the first quarter of the current year, we incurred an additional \$0.3 million of acquisition-related costs which were included in general and administrative expenses in our condensed consolidated statements of income for the three months ended April 30, 2025. Total acquisition-related costs through April 30, 2025 were \$1.5 million, including \$1.2 million recognized in fiscal 2025.

The amounts of revenue and earnings before taxes attributable to MTEX and included in our consolidated statements of income for the three months ended April 30, 2025 were as follows:

(In thousands)	
Revenue	\$ 1,402 (1)
Gross Profit	119
Operating Expenses:	
Selling Expenses	630
Research and Development Expenses	171
General and Administrative Expenses	236
Total Operating Expenses	\$ 1,037
Operating Loss	(918)
Other Expenses	(138)
Earnings (Loss) before Taxes	\$ (1,056)

<sup>(1)</sup> Include \$727,000 of MTEX revenue related to sales that were sold to third parties via intercompany sales.

MTEX no longer operates as an independent business, but rather our manufacturing operation in Portugal is treated as a cost center. The majority of MTEX sales are through intercompany operations. MTEX financial results are reported as part of the Product ID segment. Pro forma results as if the acquisition was closed on February 1, 2024 are not provided, as disclosure of such amounts was impractical to determine.

<sup>\*</sup>MTEX was acquired on May 6, 2024, and therefore no results are included in AstroNova consolidated income (loss) for the period ended April 27, 2024.

# Note 4 - Revenue Recognition

We derive revenue from (i) the sale of hardware, including digital color label printers and specialty OEM printing systems, portable data acquisition systems, and airborne printers and networking hardware used in the flight deck and cabin of military, commercial and business aircraft, (ii) the sale of related supplies required in the operation of the hardware, (iii) repairs and maintenance of hardware and (iv) service agreements.

# Revenues disaggregated by primary geographic markets and major product types are as follows:

Primary geographical markets:

Three Months Ended					
Ar	oril 30, 2025	Apr	ril 27, 2024*		
\$	22,671	\$	19,564		
	9,886		8,970		
	1,506		1,759		
	1,960		1,186		
	1,343		1,198		
	342		284		
\$	37,708	\$	32,961		
	¢	April 30, 2025 \$ 22,671 9,886 1,506 1,960 1,343 342	April 30, 2025 April 30, 2025 \$ April 30		

<sup>\*</sup>Certain amounts have been reclassified to conform to the current year's presentation.

Major product types:

		Three Months Ended				
(In thousands)	Apri	1 30, 2025	Ap	ril 27, 2024		
Hardware	\$	11,295	\$	8,875		
Supplies		21,080		18,633		
Service and Other		5,333		5,453		
Total Revenue	\$	37,708	\$	32,961		

#### Contract Assets and Liabilities

We normally do not have contract assets, which are primarily unbilled accounts receivable that are conditional on something other than the passage of time.

Our contract liabilities, which represent billings in excess of revenue recognized, are related to advanced billings for purchased service agreements and extended warranties. Contract liabilities were \$565,000 and \$543,000 at April 30, 2025 and January 31, 2025, respectively, and are recorded as deferred revenue in the accompanying condensed consolidated balance sheet. The increase in the deferred revenue balance during the three months ended April 30, 2025 is due to cash payments received in advance of satisfying performance obligations in excess of revenue recognized during the current period, including \$146,000 of revenue recognized that was included in the deferred revenue balance at January 31, 2025.

# Contract Costs

We recognize an asset for the incremental costs of obtaining a contract with a customer if we expect the benefit of those costs to be longer than one year. We have determined that certain costs related to obtaining sales contracts for our aerospace printer products meet the requirement to be capitalized. These costs are deferred and amortized over the remaining useful life of these contracts, which we currently estimate to be approximately 16 years as of April 30, 2025. We also recognize an asset for the costs to fulfill a contract with a customer if the costs are specifically identifiable, generate or enhance resources used to satisfy future performance obligations, and are expected to be recovered. The balance of these contract assets at January 31, 2025 was \$1.5 million. During the three months ended April 30, 2025 and April 27, 2024, we amortized contract costs of \$23,000 and \$19,000, respectively. The balance of deferred incremental direct costs net of accumulated amortization at April 30, 2025 was \$1.5 million, of which \$0.1 million is reported in other current assets, and \$1.4 million is reported in other assets in the accompanying condensed consolidated balance sheet.

# Note 5 - Net Income (Loss) Per Common Share

Basic net income (loss) per share is calculated by dividing net income (loss) by the weighted average number of shares outstanding during the period. Diluted net income (loss) per share is calculated by dividing net income (loss) by the weighted average number of shares and, if dilutive, common equivalent shares, determined using the treasury stock method for stock options, restricted stock awards and restricted stock units outstanding during the period. A reconciliation of the shares used in calculating basic and diluted net income (loss) per share is as follows:

	Three Months	Ended
	April 30, 2025	April 27, 2024
Weighted Average Common Shares Outstanding - Basic	7,559,704	7,459,394
Effect of Dilutive Options, Restricted Stock Awards and		
Restricted Stock Units		168,631
Weighted Average Common Shares Outstanding - Diluted	7,559,704	7,628,025

<sup>(1)</sup> For the three months ended April 30, 2025, we had weighted average common stock equivalent shares outstanding of 67,066 that could potentially dilute earnings per share in future periods. These shares were excluded from the computation of diluted earnings per share because their effect would have been anti-dilutive given the net loss during the period.

For the three months ended April 30, 2025, and April 27, 2024, the diluted per share amounts do not reflect weighted average common equivalent shares outstanding of 451,199 and 181,999, respectively. These outstanding common equivalent shares were not included due to their anti-dilutive effect.

# Note 6 - Intangible Assets

Intangible assets are as follows:

			April 30	, 2025			January 31, 2025							
(In thousands)	Ca	Gross arrying mount	cumulated nortization	Trans	rency slation stment	Net arrying mount		Gross Carrying Amount		cumulated ortization	Tra	irrency inslation iustment	Net Carrying Amount	
RITEC:														
Customer Contract Relationships	\$	2,830	\$ (1,772)	\$	_	\$ 1,058	\$	2,830	\$	(1,755)	\$	_	\$ 1,075	
TrojanLabel:														
Distributor														
Relations		937	(798)		33	172		937		(774)		16	179	
Honeywell:														
Customer Contract Relationships		27,773	(13,878)		_	13,895		27,773		(13,661)		_	14,112	
Astro Machine:														
Customer Contract Relationships		3,060	(1,683)		_	1,377		3,060		(1,530)		_	1,530	
Trademarks		420	(231)		_	189		420		(210)		_	210	
MTEX:														
Customer Contract Relationships		2,603	(259)		109	2,453		2,603		(194)		(104)	2,305	
Internally Developed														
Technology		4,719	(782)		182	4,119		4,719		(586)		(181)	3,952	
Trademarks		217	(72)		6	151		217		(54)		(7)	156	
Intangible Assets, net	\$	42,559	\$ (19,475)	\$	330	\$ 23,414	\$	42,559	\$	(18,764)	\$	(276)	\$ 23,519	

There were no impairments to intangible assets during the three months ended April 30, 2025 and April 27, 2024.

With respect to the acquired intangible assets included in the table above, amortization expense of \$0.7 million and \$0.4 million has been included in the condensed consolidated statements of income for the three months ended April 30, 2025, and April 27, 2024, respectively.

Estimated amortization expense for the next five fiscal years is as follows:

	Re	maining				
(In thousands)		2026	 2027	 2028	 2029	 2030
Estimated amortization expense	\$	2.131	\$ 2.841	\$ 2.342	\$ 1.976	\$ 1.976

#### Note 7 - Inventories

Inventories are stated at the lower of cost (standard and average methods) or net realizable value and include material, labor and manufacturing overhead. The components of inventories are as follows:

(In thousands)	Apri	1 30, 2025	Janua	ry 31, 2025
Materials and Supplies	\$	36,153	\$	35,181
Work-In-Process		2,843		2,559
Finished Goods		22,306		19,879
		61,302		57,619
Inventory Reserve		(9,845)		(9,725)
	\$	51,457	\$	47,894

# Note 8 - Property, Plant and Equipment

Property, plant and equipment consist of the following:

(In thousands)	Apr	il 30, 2025	Janu	ary 31, 2025
Land and Land Improvements	\$	2,304	\$	2,304
Buildings and Leasehold Improvements		15,184		15,116
Machinery and Equipment		30,997		30,403
Computer Equipment and Software		14,565		14,538
Gross Property, Plant and Equipment		63,050		62,361
Accumulated Depreciation		(45,530)		(44,722)
Net Property Plant and Equipment	\$	17,520	\$	17,639

Depreciation expense on property, plant and equipment was \$0.6 million and \$0.4 million for the three months ended April 30, 2025 and April 27, 2024, respectively.

# Note 9 - Credit Agreement and Long-Term Debt

In connection with our purchase of MTEX, on May 6, 2024, we entered a Third Amendment to Amended and Restated Credit Agreement (the "Third Amendment") with Bank of America, N.A., as lender (the "Lender"). The Third Amendment amended the Amended and Restated Credit Agreement dated as of July 30, 2020, as amended by the First Amendment to Amended and Restated Credit Agreement, dated as of March 24, 2021, the LIBOR Transition Amendment, dated as of December 14, 2021, the Second Amendment to Amended and Restated Credit Agreement dated as of August 4, 2022, and the Joinder Agreement relating to our subsidiary Astro Machine Corporation ("Astro Machine") dated as of August 26, 2022 (as so amended, the "Credit Agreement"; the Credit Agreement as amended by the Amendment, the "Amended Credit Agreement"), between AstroNova, Inc. as the borrower, Astro Machine as a guarantor, and the Lender.

The Amended Credit Agreement provides for (i) a new term loan to AstroNova, Inc. in the principal amount of EUR 14.0 million (the "Term A-2 Loan"), which term loan is in addition to the existing term loan (the "Term Loan") outstanding under the Credit Agreement in the principal amount of approximately \$12.3 million as of the effective date of the Third Amendment, and (ii) an increase in the aggregate principal amount of the revolving credit facility available to AstroNova, Inc. from \$25.0 million to \$30.0 million until January 31, 2025, upon and after which the aggregate principal amount of the revolving credit facility reduced to \$25.0 million. At the closing of the Third Amendment, we borrowed the entire EUR 14.0 million Term A-2 Loan, EUR 3.0 million under the revolving credit facility and a US dollar amount under the revolving credit facility that was converted to Euros to satisfy the entire purchase price payable on the closing date pursuant to the Purchase Agreement. The revolving credit facility may otherwise be used for general corporate purposes.

On March 20, 2025, we entered into a Fourth Amendment to Amended and Restated Credit Agreement (the "Fourth Amendment") with Bank of America, which further amended the Amended Credit Agreement (as so amended, the "Further Amended Credit Agreement").

The Further Amended Credit Agreement modified the remaining quarterly installments in which the outstanding balance of the Term Loan must be paid. The outstanding principal balance of the Term Loan as of the effective date of the Fourth Amendment was \$9.5 million. Under the Further Amended Credit Agreement, such remaining quarterly installments must be paid on the last day of each of our fiscal quarters through April 30, 2027 in the principal amount of (i) in the case of the installments for the fiscal quarters ending April 30, 2025 through January 31, 2026, \$325,000 each, (ii) in the case of the installments for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installments for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2026 through January 31, 2026 through January 31, 2026 through January 31, 2026 through January 31, 2026 through

The remaining repayment installments of the Term A-2 Loan were not modified by the Fourth Amendment; the outstanding principal balance of the Term A-2 Loan as of the effective date of the Fourth Amendment was EUR 12,250,000 million. The Further Amended Credit Agreement requires that the remaining balance of the Term A-2 Loan be paid in quarterly installments on the last day of each of our fiscal quarters through April 30, 2027 in the principal amount of EUR 583,333 each, and the entire then-remaining principal balance of the Term A-2 Loan is required to be paid on August 4, 2027. We continue to have the right to voluntarily prepay the Term A-2 Loan, in whole or in part, from time to time without premium or penalty (other than customary breakage costs, if applicable).

The amount and availability and repayment terms of the existing \$25.0 million revolving credit facility available to the Company under the Further Amended Credit Agreement were not modified by the Fourth Amendment; the outstanding principal balance under the revolving credit facility as of the effective date of the Fourth Amendment was \$21.7 million. We may repay borrowings under the revolving credit facility at any time without premium or penalty (other than customary breakage costs, if applicable), but in any event no later than August 4, 2027, and any outstanding revolving loans thereunder will be due and payable in full, and the revolving credit facility will terminate, on such date. We may reduce or terminate the revolving credit facility at any time, subject to certain thresholds and conditions, without premium or penalty.

The loans under the Further Amended Credit Agreement are subject to certain mandatory prepayments, subject to various exceptions, from net cash proceeds from certain dispositions of property, certain issuances of equity, certain issuances of additional debt and certain extraordinary receipts.

Amounts repaid under the revolving credit facility may be reborrowed, subject to our continued compliance with the Further Amended Credit Agreement. No amount of the Term Loan or the Term A-2 Loan that is repaid may be reborrowed.

The Further Amended Credit Agreement modified the applicable interest rate margins payable with respect to the Term Loan, the Term A-2 Loan and the revolving credit facility loans and modified the commitment fee payable with respect to the undrawn portion of the revolving credit facility. Under the Further Amended Credit Agreement, the Term Loan and revolving credit facility loans bear interest at a rate per annum equal to, at the Company's option, either (a) the Term SOFR rate as defined in the Further Amended Credit Agreement (or, in the case of revolving credit loans denominated in Euros or another currency other than U.S. Dollars, the applicable quoted rate), plus a margin that varies within a range of 1.60% to 2.85% based our consolidated leverage ratio, or (b) a fluctuating reference rate equal to the highest of (i) the federal fund rate plus 0.50%, (ii) Bank of America's publicly announced prime rate (iii) the Term SOFR Rate plus 1.00%, or (iv) 0.50%, plus a margin that varies within a range of 0.60% to 1.85% based on our consolidated leverage ratio. Under the Further Amended Credit Agreement, the Term A-2 Loan bears interest at a rate per annum equal to the EURIBOR rate as defined in the Further Amended Credit Agreement, plus a margin that varies within a range of 1.60% to 2.85% based on our consolidated leverage ratio. Under the Further Amended Credit Agreement, the commitment fee that we are required to pay on the undrawn portion of the revolving credit facility under the Further Amended Credit Agreement varies within a range of 0.15% and 0.40% based on our consolidated leverage ratio.

We must comply with various customary financial and non-financial covenants under the Further Amended Credit Agreement, certain provisions of which covenants were modified by the Fourth Amendment. The financial covenants under the Further Amended Credit Agreement consist of a maximum consolidated leverage ratio, a minimum consolidated fixed charge coverage ratio that is tested commencing with the measurement period ending with the fiscal quarter ending January 31, 2026, and a minimum interim consolidated fixed charge coverage ratio that is tested for certain measurement periods ending April 30, 2025, July 31, 2025 and October 31, 2025; the interim minimum consolidated fixed charge coverage ratio was added by the Fourth Amendment, and certain provisions of the existing financial covenants were modified by the Fourth Amendment. As of April 30, 2025, we believe we are in compliance with all of our covenants in the Further Amended Credit Agreement.

The Fourth Amendment also provided a waiver of the events of default that had occurred under the Amended Credit Agreement as a result of our failure to comply with the maximum consolidated leverage ratio and the minimum consolidated fixed charge coverage ratio in effect thereunder for our fiscal measurement period ended January 31, 2025 as described above.

The Lender is entitled to accelerate repayment of the loans and to terminate its revolving credit commitment under the Further Amended Credit Agreement upon the occurrence of any of various customary events of default, which include, among other events, the following (which are subject, in some cases, to certain grace periods): failure to pay when due any principal, interest or other

amounts in respect of the loans, breach of any of our covenants or representations under the loan documents, default under any other of our or our subsidiaries' significant indebtedness agreements, a bankruptcy, insolvency or similar event with respect to us or any of our subsidiaries, a significant unsatisfied judgment against us or any of our subsidiaries, or a change of control.

Our obligations under the Further Amended Credit Agreement continue to be secured by substantially all of our personal property assets (including a pledge of the equity interests we hold in ANI Scandinavia ApS, AstroNova GmbH, AstroNova SAS and the Purchaser), subject to certain exceptions, and by a mortgage on our owned real property in West Warwick, Rhode Island, and are guaranteed by, and secured by substantially all of the personal property assets of, Astro Machine.

#### Equipment Financing

In January 2024, we entered into a secured equipment loan facility agreement with Banc of America Leasing & Capital, LLC and borrowed a principal amount of \$0.8 million thereunder for the purpose of financing our purchase of production equipment. This loan matures on January 23, 2029 and bears interest at a fixed rate of 7.06%. Under this loan agreement, equal monthly payments including principal and interest of \$16,296 commenced on February 23, 2024, and will continue through the maturity of the equipment loan facility on January 23, 2029.

# Assumed Financing Obligations of MTEX

In connection with our acquisition of MTEX, on the May 6, 2024 closing date of this acquisition we assumed certain existing financing obligations of MTEX that remain outstanding as of April 30, 2025. The long-term debt obligations of MTEX that remain outstanding include a term loan (the "MTEX Term Loan") pursuant to an agreement dated December 22, 2023 (the "MTEX Term Loan Agreement") between MTEX and Caixa Central de Crédito Agricola Mutuo. The MTEX Term Loan, which provides for a term loan in the principal amount of EUR 1.4 million (\$1.6 million) and bears interest at a fixed rate of 6.022% per annum, requires monthly principal and interest payments totaling EUR 17,402 (\$18,795) commencing in October 2024 and continuing through maturity on December 21, 2033.

MTEX has also received government assistance in the form of interest-free loans from government agencies located in Portugal (the "MTEX Government Grant Term Loans"). The MTEX Government Grant Term Loans are to be repaid to the applicable government agencies and are classified as long-term debt. The current balance of the MTEX Government Grants Term Loans as of April 30, 2025 is EUR 0.7 million (\$0.8 million). The MTEX Government Grant Term Loans provide interest-free financing so long as monthly principal payments are made. In the event that MTEX and the applicable government agency renegotiate the payment dates, interest will be calculated according to a rate determined by the government agency as of the date of renegotiation and added to the outstanding principal payments. The MTEX Government Grant Term Loans mature at different dates through January 2027.

Additionally, we assumed short-term financing obligations of MTEX including letters of credit, maturing term loans, and financing arrangements for working capital classified as debt of which \$0.3 million remains outstanding as of April 30, 2025.

# Summary of Outstanding Debt

# Revolving Credit Facility

At April 30, 2025, we had an outstanding balance of \$18.3 million under our revolving credit facility under the Further Amended Credit Agreement. The balance outstanding under the revolving credit facility bore interest at a weighted average annual rate of 7.11% and 7.53%, and we incurred \$375,000 and \$132,000 for interest on this obligation, during the three months ended April 30, 2025 and April 27, 2024, respectively. Additionally, during the three months ended April 30, 2025 and April 27, 2024, we incurred \$8,000 and \$11,000, respectively, of commitment fees on the undrawn portion of our revolving credit facility. Both the interest expense and commitment fees are included as interest expense in the accompanying condensed consolidated statements of income (loss) for all periods presented. At April 30, 2025, \$6.7 million remained available for borrowing under our revolving credit facility under the Further Amended Credit Agreement. Additionally, MTEX has a EUR 0.5 million (\$0.5 million) available line of credit with Caixa Central de Crédito Agricola Mutuo. This credit line was established in December 2023 and is renewable every six months. There was EUR 0.1 million (\$0.1 million) outstanding on this line of credit as of April 30, 2025.

# Long-Term Debt

Long-term debt in the accompanying condensed consolidated balance sheets is as follows:

(In thousands)	April 30, 2025	January 31, 2025
USD Term Loan (7.28% as of April 30, 2025 and 6.90% as of January 31,		
2025); maturity date of August 4, 2027	\$ 9,125	\$ 9,450
Euro Term Loan (5.20% as of April 30, 2025 and 5.38% as of January 31,		
2025); maturity date of August 4, 2027	13,916	12,719
MTEX Euro Term Loan (6.022% Fixed Rate); maturity date of December 21,		
2033	1,619	1,514
MTEX Euro Government Grant Term Loan (0% as of April 30, 2025 and		
January 31, 2024); maturity dates through January 2027	818	876
Equipment Loan (7.06% Fixed Rate); maturity date of January 23, 2029	 642	 680
Total Debt	\$ 26,120	\$ 25,239
Less: Debt Issuance Costs, net of accumulated amortization	77	85
Current Portion of Debt	6,041	6,110
Long-Term Debt	\$ 20,002	\$ 19,044

During the three months ended April 30, 2025 and April 27, 2024, we recognized interest expense on term debt of \$379,000 and \$233,000, respectively, which is recognized in the accompanying condensed consolidated statements of income for all periods presented.

The schedule of required principal payments remaining during the next five years on long-term debt outstanding as of April 30, 2025 is as follows:

(In thousands)	
Fiscal 2026, remainder	\$ 4,476
Fiscal 2027	6,052
Fiscal 2028	14,214
Fiscal 2029	362
Fiscal 2030	1,016
	\$ 26,120

# Note 10 - Financial Instruments and Risk Management

We use foreign currency-denominated debt to partially hedge our net investment in our operations in Europe against adverse movements in exchange rates. Commencing on August 3, 2024, a portion of the Euro-denominated debt has been designated and was effective as an economic hedge of part of the net investment in our Portuguese operation. On January 31, 2025, we assessed the effectiveness of the net investment hedge and determined that it was no longer highly effective. Accordingly, future changes in the carrying value of this nonderivative hedging instrument would have to be recorded in "other expenses" in the consolidated statements of income (loss). To address this situation, effective January 31, 2025, the Euro-denominated debt has been designated as an economic hedge of part of our net investment in our German operation to replace part of our net investment in our Portuguese operation. As a result, foreign currency transaction gains or losses due to spot rate fluctuations on the Euro-denominated debt are included in the foreign currency translation adjustments in the condensed consolidated statement of comprehensive income for the three months ended April 30, 2025, and within the accumulated other comprehensive items in the shareholder's equity section of the condensed consolidated balance sheet as of April 30, 2025 as follows:

(In thousands)	Amount of Foreign Currency Translation Gain (Loss) Recognized in Other Comprehensive Income (Loss) on Derivative			
Financial Instruments Designated as Net Investment Hedge Euro Denominated Debt	April 30, 2025 \$ (472)	April 27, 2024		

#### Note 11 - Royalty Obligation

In fiscal 2018, we entered into an Asset Purchase and License Agreement with Honeywell International, Inc. ("Honeywell") to acquire an exclusive, perpetual, world-wide license to manufacture Honeywell's narrow-format flight deck printers for two aircraft families along with certain inventory used in the manufacturing of the licensed printers. The purchase price included a guaranteed minimum royalty payment of \$15.0 million, to be paid over ten years, based on gross revenues from the sales of the printers, paper and repair services of the licensed products. The royalty rates vary based on the year in which they are paid or earned, the product sold or service provided, and range from single-digit to mid double-digit percentages of gross revenue.

The guaranteed minimum royalty payment obligation was recorded at the present value of the minimum annual royalty payments. As of April 30, 2025, we had paid an aggregate of \$13.3 million of the guaranteed minimum royalty obligation. At April 30, 2025, the current portion of the outstanding guaranteed minimum royalty obligation of \$1.0 million is to be paid over the next twelve months and is reported as a current liability and the remainder of \$0.7 million is reported as a long-term liability on our condensed consolidated balance sheet. For the three months ended April 30, 2025 and April 27, 2024, we incurred \$0.6 million and \$0.5 million, respectively, in excess royalty expense which is included in cost of revenue in our consolidated statements of income for all periods presented. A total of \$0.6 million in excess royalties was paid through the first quarter of the current fiscal year, and there are \$0.6 million in excess royalty payables due as a result of this agreement for the quarter ended April 30, 2025.

In fiscal 2023, we entered into an Asset Purchase and License Agreement with Honeywell International Inc. (the "New HW Agreement") to acquire an exclusive, perpetual, world-wide license to manufacture Honeywell's flight deck printers for the Boeing 787 aircraft. The New HW Agreement provides for royalty payments to Honeywell based on gross revenues from the sales of the printers, paper and repair services of the licensed products in perpetuity. The royalty rates vary based on the year in which they are paid or earned and as products are sold or as services are provided and range from single-digit to mid-double-digit percentages of gross revenue. The New HW Agreement includes a provision for guaranteed minimum royalty payments to be paid in the event that the royalties earned by Honeywell do not meet the minimum for the preceding calendar year as follows: \$100,000 in 2024, \$200,000 in 2025, \$233,000 in each of 2026 and 2027, and \$234,000 in 2028.

As of April 30, 2025, the total outstanding royalty obligation under the New HW Agreement was \$0.5 million, including \$0.2 million recorded as a current liability in the accompanying condensed consolidated balance sheet.

#### Note 12 - Leases

We enter into lease contracts for certain of our facilities at various locations worldwide. Our leases have remaining lease terms of one to ten years, some of which include options to extend the lease term for periods of up to five years when it is reasonably certain that we will exercise such options.

Balance sheet and other information related to our leases is as follows:

Operating Leases (In thousands)	<b>Balance Sheet Classification</b>	April 30, 2025	•	2025
Lease Assets	Right of Use Assets	\$ 2,763	\$	1,781
Lease Liabilities - Current	Other Accrued Expenses	\$ 528	\$	320
Lease Liabilities – Long Term	Lease Liabilities	\$ 2,318	\$	1,535

Lease cost information is as follows:

			Months ided	
Operating Leases (In thousands)	Statement of Income Classification	April 30, 2025	April 27, 2024	
Operating Lease Costs	General and Administrative Expense	\$ 158	\$ 88	3

Maturities of operating lease liabilities are as follows:

(In thousands)	April 30 2025	),
Fiscal 2026, remaining	\$	517
Fiscal 2027		676
Fiscal 2028		614
Fiscal 2029		445
Fiscal 2030		352
Thereafter		832
Total Lease Payments	3.	,436
Less: Imputed Interest	(	(590)
Total Lease Liabilities	\$ 2	,846

As of April 30, 2025, the weighted-average remaining lease term and weighted-average discount rate for our operating leases are 6.0 years and 6.06%, respectively. We calculated the weighted-average discount rate using incremental borrowing rates, which equal the rates of interest that we would pay to borrow funds on a fully collateralized basis over a similar term.

Supplemental cash flow information related to leases is as follows:

		ee Mor Ended	iths
(In thousands)	April 30, 2025		April 27, 2024
Cash paid for operating lease liabilities	\$ 14	4 \$	85

#### Note 13 - Government Grants

Our recently acquired subsidiary, MTEX, receives grants from its local government in Portugal to support its operations and various capital projects. We account for these government grants by analogy to International Accounting Standards 20, "Accounting for Government Grants and Disclosure of Government Assistance", which follows a grant accounting model. Under this accounting framework, government assistance is recognized when it is probable we will receive assistance and comply with the conditions attached to the assistance. Operational related assistance is recorded on a systematic basis over the periods in which the related costs or expenditures have occurred and is presented as a reduction in the expense for which it is intended to defray. Capital related assistance is recorded as long-term deferred revenue and is recognized in cost of revenue as an offset against depreciation expense over the applicable asset's useful life.

The grant programs have various execution periods - some ending in May 2025 and others continuing through November 2026. The government agencies may verify compliance with the conditions established in the contracts during the investment phase and upon completion and are entitled to propose adjustments and require reimbursement if the contracts do not meet the specifications. Historically, no significant corrections or returns have occurred. As of April 30, 2025, there are no contingencies associated with the government grants.

The capital related government contracts between the Portuguese government and MTEX are defined on a grant-by-grant basis, with partial reimbursement of the assets acquired in connection with these grants. We have \$1.4 million of short and long-term deferred revenue for capital related government grants which is included in the accompanying condensed consolidated balance sheet as of April 30, 2025, and we have recognized \$0.1 million of grant revenue, included in cost of revenue as an offset to depreciation expense in the condensed consolidated statement of income for the three months ended April 30, 2025.

Under the operational related assistance grants, MTEX commits to research and development projects that the Portuguese government partially reimburses. We have recognized \$0.2 million of grant revenue for our operational related assistance grants which is offset against the expenditures recognized for those grants and is included in selling and marketing expense in the accompanying condensed consolidated statement of income for the three months ended April 30, 2025.

# Note 14 - Accumulated Other Comprehensive Loss

The changes in the balance of accumulated other comprehensive loss by component are as follows:

(In thousands)	 Foreign Currency Translation Adjustments
Balance at January 31, 2025	\$ (3,349)
Other Comprehensive Income	975
Balance at April 30, 2025	\$ (2,374)

The amounts presented above are net of taxes except for translation adjustments associated with our German and Danish subsidiaries. The foreign cumulative translation adjustment includes translation adjustments and net investment hedges. See Note 10, "Financial Instruments and Risk Management" for additional disclosures about the net investment hedge.

# Note 15 - Share-Based Compensation

We have one equity incentive plan from which we are authorized to grant equity awards, the AstroNova, Inc. 2018 Equity Incentive Plan (the "2018 Plan"). The 2018 Plan provides for, among other things, the issuance of awards, including incentive stock options, non-qualified stock options, stock appreciation rights, time-based restricted stock units ("RSUs"), or performance-based restricted stock units ("PSUs") and restricted stock awards ("RSAs"). At the June 6, 2023 annual meeting of shareholders, the 2018 Plan was amended to increase the number of shares of our common stock available for issuance by 600,000, bringing the total number of shares available for issuance under the 2018 Plan from 950,000 to 1,550,000. Under the 2018 Plan, we may also issue an additional number of shares equal to the number of shares subject to outstanding awards under our prior 2015 Equity Incentive Plan that are

forfeited, canceled, satisfied without the issuance of stock, otherwise terminated (other than by exercise), or, for shares of stock issued pursuant to any unvested award, that are reacquired by us at not more than the grantee's purchase price (other than by exercise). Under the 2018 Plan, all awards to employees generally have a minimum vesting period of one year. Options granted under the 2018 Plan must be issued at an exercise price of not less than the fair market value of our common stock on the date of grant and expire after ten years. Under the 2018 Plan, there were 196,147 unvested RSUs; 60,615 unvested PSUs; and options to purchase an aggregate of 130,500 shares outstanding as of April 30, 2025.

In addition to the 2018 Plan, we previously granted equity awards under our 2015 Equity Incentive Plan (the "2015 Plan") and our 2007 Equity Incentive Plan (the "2007 Plan"). No new awards may be issued under either the 2007 Plan or 2015 Plan, but outstanding awards will continue to be governed by those plans. As of April 30, 2025, options to purchase an aggregate of 118,449 shares were outstanding under the 2007 Plan and options to purchase an aggregate of 112,600 shares were outstanding under the 2015 Plan.

We also have a Non-Employee Director Annual Compensation Program (the "Program") under which each non-employee director receives an automatic grant of RSAs on the date of the regular full meeting of the Board of Directors held each fiscal quarter. Under the Program, the number of whole shares to be granted each quarter is equal to 25% of the number calculated by dividing the director's annual compensation amount by the fair market value of our stock on such day. On June 11, 2024, the director's annual compensation amount was adjusted to be \$72,800. All RSAs granted under this Program vest immediately.

Share-based compensation expense was recognized as follows:

 Three Mor	nths Ende	d
	A	april 27, 2024
\$ _	\$	_
281		319
25		6
\$ 306	\$	325
	April 30, 2025 \$ — 281 25	\$ — \$ 281 25

# Stock Options

Aggregated information regarding stock option activity for the three months ended April 30, 2025, is summarized below:

	Number of Options	ted Average rcise Price
Outstanding at January 31, 2025	421,699	\$ 15.52
Granted	_	_
Exercised	_	_
Forfeited	_	_
Canceled	(60,150)	13.95
Outstanding at April 30, 2025	361,549	\$ 15.78

Set forth below is a summary of options outstanding at April 30, 2025:

		Exercisable							
Range of Exercise prices	Number of Shares	Weighted- Average Exercise Price		Weighted- Average Remaining Contractual Life	Number of Shares	Weighted- Average Exercise Price		Weighted- Average Remaining Contractual Life	
\$10.01-15.00	155,074	\$	13.61	1.2	155,074	\$	13.61	1.2	
\$15.01-20.00	206,475	\$	17.42	2.4	206,475	\$	17.42	2.4	
	361,549	\$	15.78	1.9	361,549	\$	15.78	1.9	

There were no stock options granted in fiscal 2025, or during the first three months of fiscal 2026, and as of April 30, 2025, there was no unrecognized compensation expense related to stock options.

Restricted Stock Units (RSUs), Performance-Based Stock Units (PSUs) and Restricted Stock Awards (RSAs)

Aggregated information regarding RSU, PSU and RSA activity for the three months ended April 30, 2025, is summarized below:

	RSUs, PSUs & RSAs	Weighted Average Grant Date Fair Value
Outstanding at January 31, 2025	253,777	\$ 14.07
Granted	133,773	8.23
Vested	(65,550)	13.30
Forfeited	(65,238)	14.12
Outstanding at April 30, 2025	256,762	\$ 11.21

As of April 30, 2025, there was approximately \$1.9 million of unrecognized compensation expense related to RSUs, PSUs and RSAs, which is expected to be recognized over a weighted average period of 2.4 years.

Employee Stock Purchase Plan (ESPP)

Our ESPP allowed eligible employees to purchase shares of common stock at a 15% discount from fair value on the first or last day of an offering period, whichever is less. A total of 40,000 shares were initially reserved for issuance under the ESPP. During the three months ended April 30, 2025, there were 6,463 shares purchased under the ESPP and there were 6,045 shares remaining available for purchase under the ESPP as of April 30, 2025. The Board of Directors terminated the ESPP effective April 22, 2025. Upon termination and in accordance with its terms, all payroll deductions made for the second quarter offer period which began on April 1, 2025, were refunded to the participating employees.

# Note 16-Income Taxes

Our effective tax rates are as follows:

	First Quarter
Fiscal 2026	(24.9)%
Fiscal 2025	(58.1)%

We determine our estimated annual effective tax rate at the end of each interim period based on full-year forecasted pre-tax income and facts known at that time. The estimated annual effective tax rate is applied to the year-to-date pre-tax income at the end of each interim period with the cumulative effect of any changes in the estimated annual effective tax rate being recorded in the fiscal quarter in which the change is determined. The tax effect of significant unusual items is reflected in the period in which they occur.

During the three months ended April 30, 2025, we recognized an income tax expense of \$75,000. The effective tax rate in this period was directly impacted by a \$109,000 tax expense related to the return to provision associated with our fiscal 2023 amended state tax returns. Additional impacts on the effective tax rate included a \$62,000 tax expense arising from shortfall tax expense related to our stock and a \$26,000 tax benefit related to the expiration of the statute of limitations on a previously uncertain tax position. During the three months ended April 27, 2024, we recognized an income tax benefit of \$434,000. The effective tax rate in this period was directly impacted by a \$572,000 tax benefit related to a previously unrecorded reduction in our future income taxes payable balance that should have been discretely recognized in the fourth quarter of fiscal year 2024 when we completed our domestic return to accrual process. Additional impacts on the effective tax rate included a \$75,000 tax benefit arising from windfall tax benefits related to our stock.

# Note 17 - Segment Information

Our operations consist of the design, development, manufacture and sale of specialty printers and data acquisition and analysis systems, including both hardware and software and related consumable supplies. We organize and manage our business as a portfolio of products and services designed around a common theme of data acquisition and information output.

We have two reporting segments consistent with our revenue product groups: Product ID and Aerospace. Effective February 1, 2025, we changed the name of our Test & Measurement segment to "Aerospace" to better reflect the end markets we serve in that segment. The segment name change did not result in any change to the composition of our reportable segments and, therefore, did not

result in any changes to our historical segment results or the way our chief operating decision maker ("CODM") allocates resources or makes decisions

Our Product ID segment produces an array of high-technology digital color and monochrome label printers, commercial presses, direct to package/overprint printers, mail and sheet/flatpack printers and flexible packaging printers as well as supplies for a variety of industries worldwide. Our Aerospace segment produces our line of aerospace flight deck and cabin printers, as well as specialty airborne certified networking equipment and related supplies and services. The Aerospace segment also includes data acquisition systems used worldwide for a variety of recording, monitoring and troubleshooting applications for many industries including aerospace, defense, rail, energy, industrial and general manufacturing.

Our CODM has been identified as the President and Chief Executive Officer. The CODM regularly receives and uses discrete financial information about each reporting segment which is used for performance assessments and resource allocation decisions. The CODM evaluates the performance of and allocates resources to the reporting segments based on segment profit or loss, which represents the segments' income (loss) before income taxes and excludes corporate expenses. The accounting policies of the reporting segments are the same as those described in the summary of significant accounting policies included in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

The CODM does not evaluate reportable segment asset or liability information, and as such, assets are reported on a consolidated basis only.

Business is conducted in the United States and through foreign branch offices and subsidiaries in Canada, Europe, China, Southeast Asia and Mexico. Manufacturing activities are primarily conducted in the United States. Revenue and service activities outside the United States are conducted through wholly owned entities and, to a lesser extent, through authorized distributors and agents. Transfer prices are intended to produce gross profit margins as would be associated with an arms-length transaction.

Summarized below are the Revenue and Segment Operating Profit for each reporting segment:

		Three Months Ended							
(\$ in thousands)	A	pril 30, 2025		April 27, 2024					
Revenue:									
Product ID	\$	26,289	\$	23,185					
Aerospace		11,419		9,776					
Total Revenue	<u>\$</u>	37,708	\$	32,961					
Cost of Revenue:									
Product ID	\$	17,561	\$	14,859					
Aerospace		7,495		6,130					
Total Cost of Revenue	\$	25,056	\$	20,989					
Operating Expenses:									
Operating Expenses: Product ID (1)	\$	5,937	\$	5,335					
Aerospace <sup>(1)</sup>		1,160		1,924					
Total Operating Expenses	<u>\$</u>	7,097	\$	7,259					
Segment Operating Income:									
Product ID	\$	2,791	\$	2,991					
Aerospace		2,764		1,722					
Total Segment Operating Income	<u>\$</u>	5,555	\$	4,713					
Corporate Expense (2)		(4,984)		(3,367)					
Operating Income	\$	571	\$	1,346					
Interest Expense		(897)		(482)					
Other Income (Expense) (3)		25		(117)					
Income (Loss) Before Income Taxes	\$	(301)	\$	747					
Income Tax Provision (Benefit)		75		(434)					
Net Income (Loss)	\$	(376)	\$	1,181					

- (1) Product ID and Aerospace segment operating expenses include Selling and Marketing and Research and Development.
  (2) The amounts included in Corporate Expenses consist of executive and finance compensation, acquisition and integration costs, restructuring costs, professional fees as well as certain other non-recurring costs not allocated to the reporting segments.
- (3) Includes gain/(loss) on foreign exchange and other miscellaneous income/(expense) not allocated to the reporting segments.

Revenue by product type for each reporting segment:

 April 30, 2025		April 27, 2024
\$ 4,776	\$	3,802
19,877		17,581
 1,636		1,802
26,289	· ·	23,185
6,519		5,073
1,204		1,053
3,696		3,650
11,419		9,776
\$ 37,708	\$	32,961
	\$ 4,776 19,877 1,636 26,289 6,519 1,204 3,696 11,419	\$ 4,776 \$ 19,877 1,636 26,289 6,519 1,204 3,696 11,419

Other information by segment is presented below:

	Depreciation and Amortization					Capital Expenditures				
(In thousands)	A	April 30, 2025		April 27, 2024		ril 30, 025	April 27, 2024			
Product ID	\$	973	\$	591	\$	60	\$	492		
Aerospace		317		320		_		_		
Total	\$	1,290	\$	911	\$	60	\$	492		

# Note 18 - Fair Value

#### Assets and Liabilities Not Recorded at Fair Value

Our long-term debt, including the current portion of long-term debt not reflected in the financial statements at fair value, is reflected in the table below:

	April 30, 2025									
				Fair Value N	Aea:	surement				
(In thousands)		Level 1		Level 2		Level 3		Total	Carrying Value	
Long-Term debt and related current maturities	\$	_	\$	_	\$	24,661	\$	24,661	\$	26,120
	January 31, 2025									
	Fair Value Measurement									
(In thousands)		Level 1		Level 2		Level 3		Total	Carı	rying Value
Long-Term debt and related current maturities	\$		\$		\$	25,202	\$	25,202	\$	25,239

The fair value of our long-term debt, including the current portion, is estimated by discounting the future cash flows using current interest rates at which similar loans with the same maturities would be made to borrowers with similar credit ratings and is classified as Level 3.

# Note 19 - Restructuring

On March 20, 2025, we announced our restructuring actions for fiscal 2026, which include the reduction of approximately 10% of the Company's global workforce, primarily in the Product ID segment, and the realignment of our underperforming MTEX operation in Portugal. As part of this initiative, we have cut approximately 70% of the MTEX product portfolio, phasing out low-volume, low-profit and developmental models in the nascent fabric printing market to focus more resources on much higher-margin products that capitalize on our supplies business. In addition, all MTEX sales, marketing and customer support functions have been integrated into our global teams to improve accountability and performance. We anticipate our restructuring actions to generate \$3.0 million in annualized savings and expect to substantially complete the plan actions in the first half of fiscal 2026.

As a result of the adoption and implementation of our Product ID segment restructuring plan, in the first quarter of fiscal 2026 we recognized a pre-tax restructuring charge of \$0.6 million, comprised primarily of cash charges related to severance-related costs. We paid \$0.1 million of this restructuring charge as of April 30, 2025, and the remaining \$0.5 million was included in other accrued expenses in the accompanying condensed consolidated balance sheet as of April 30, 2025, and is expected to be paid by the end of fiscal 2026.

The following table summarizes restructuring costs included in the accompanying condensed consolidated statement of income (loss) for the three months ended April 30, 2025:

(in thousands)	
Cost of Revenue	\$ 340
Operating Expenses:	
Selling & Marketing	98
Research & Development	_
General & Administrative	 120
Total	\$ 558
Selling & Marketing Research & Development General & Administrative	\$ _

# Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Business Overview**

This section should be read in conjunction with our condensed consolidated financial statements included elsewhere herein and our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

We are a multinational enterprise that leverages our proprietary data visualization technologies to design, develop, manufacture, distribute and service a broad range of products that acquire, store, analyze and present data in multiple formats. We organize our structure around a core set of competencies, including research and development, manufacturing, service, marketing and distribution. We market and sell our products and services through the following two segments:

- Product Identification ("Product ID") offers color and monochromatic digital label printers, direct-to-package printers and custom OEM printers. Product ID also provides proprietary software to design, manage, and store print images as well as to fully control the workflow of its printers. The software enables both local and network control of the printers. As a full solution supplier, Product ID offers a wide variety of carefully application-matched printing supplies such as pressure-sensitive labels, tags, inks, toners, and thermal transfer ribbons used by digital printers. Product ID also provides on-site and remote service, spare parts, and various service contracts.
- Aerospace (formerly Test & Measurement)\* The Aerospace segment is a leading supplier of aerospace printers for commercial, military transport, business, and regional aircraft. The printers are used to print hard copies of data required for the safe and efficient operation of aircraft, including navigation maps, clearances, arrival and departure procedures, NOTAMs, flight itineraries, weather maps, performance data, passenger data, and various air traffic control data. Aerospace products also include aircraft networking systems for high-speed onboard data transfer. The Aerospace segment also provides repairs, service and spare parts. Aerospace also offers a suite of products and services that acquire data from local and networked data streams and sensors as well as wired and wireless

\*Effective February 1, 2025, we changed the name of our Test & Measurement segment to "Aerospace" to better reflect the end markets we serve in that segment. The segment name change did not result in any change to the composition of our reportable segments and, therefore, did not result in any changes to our historical segment results or the way our chief operating decision maker ("CODM") allocates resources or makes decisions.

We market and sell our products and services globally through a diverse distribution structure of direct sales personnel, manufacturers' representatives and authorized dealers that deliver a full complement of branded products and services to customers in our respective markets. Our growth strategy centers on organic growth through product innovation made possible by research and development initiatives, as well as strategic acquisitions that fit into or complement existing core businesses.

On May 4, 2024, we entered into an agreement to acquire MTEX New Solution, S.A., ("MTEX"), a Portugal-based manufacturer of digital printing equipment that addresses a wide variety of markets and applications including, wide format high-volume package printing, labeling, flexible package printing and more We reported MTEX as a part of our Product ID segment as of

the May 6, 2024 closing date. Refer to Note 3, "Acquisition" in our condensed consolidated financial statements located elsewhere in this report for further details.

On March 20, 2025, we announced our restructuring actions for fiscal 2026, which include the reduction of approximately 10% of the Company's global workforce, primarily in the Product ID segment, and the realignment of our underperforming MTEX operation in Portugal. As part of this initiative, we have cut approximately 70% of the MTEX product portfolio, phasing out low-volume, low-profit and developmental models in the nascent fabric printing market to focus more resources on much higher-margin products that capitalize on our supplies business. In addition, all MTEX sales, marketing and customer support functions have been integrated into our global teams. We anticipate our restructuring actions to generate \$3.0 million in annualized savings and expect to substantially complete this plan in the first half of fiscal 2026. As of April 26, 2025 we have incurred \$0.6 million in severance-related restructuring charges

#### **Results of Operations**

# Three Months Ended April 30, 2025 vs. Three Months Ended April 27, 2024

Revenue by segment and current quarter percentage change over the prior year for the three months ended April 30, 2025 and April 27, 2024 were:

(Dollars in thousands)	A	April 30, 2025	As a % of Revenue	A	April 27, 2024	As a % of Revenue	% Change Compared to Prior Year
Product ID	\$	26,289	69.7%	\$	23,185	70.3%	13.4%
Aerospace		11,419	30.3%		9,776	29.7%	16.8%
Total	\$	37,708	100.0%	\$	32,961	100.0%	14.4%

Revenue for the first quarter of the current year was \$37.7 million, representing a 14.4% increase compared to the previous year's first quarter revenue of \$33.0 million. Revenue through domestic channels for the first quarter of the current year was \$22.7 million, an increase of 15.9% from the prior year's first quarter domestic revenue of \$19.6 million. International revenue for the first quarter of the current year was \$15.0 million, representing 40.0% of our first quarter revenue and reflecting a 12.2% increase from the previous year's first quarter international revenue. International revenue for the first quarter of the current year reflected a favorable foreign exchange rate impact of \$0.6 million.

Hardware revenue in the first quarter of the current year was \$11.3 million, a \$2.4 million or 27.3% increase compared to the prior year's first quarter hardware revenue of \$8.9 million. The current quarter increase is primarily attributable to sales in the Aerospace segment which increased \$1.4 million or 28.5% compared to the same period in the prior year. The increase in the current quarter was also impacted by an \$0.8 million contribution of hardware sales from our newly acquired subsidiary, MTEX and a \$0.4 million increase in sales of our QuickLabel printers, both in the Product ID segment.

Supplies revenue in the first quarter of the current year was \$21.1 million, a \$2.4 million or 13.1% increase compared to the prior year's first quarter supplies revenue of \$18.6 million. The current quarter increase in supplies revenue is primarily attributable to a \$2.3 million or 13.1% increase in sales of supplies in the Product ID segment, including a contribution of supplies sales of \$0.5 million from MTEX. Increased sales of paper supplies in Aerospace's airborne printer product line also contributed to the overall increase in supplies revenue for the current quarter.

Service and other revenues of \$5.3 million in the current quarter decreased \$0.2 million or 2.2% compared to service and other revenues of \$5.5 million in the first quarter of the prior year. The decrease in current quarter service and other revenue was primarily attributable to a sales decline in the Product ID segment of \$0.2 million, or 9.2% compared to the same period in the prior year. The decrease in service and other revenue was partially offset by the contribution of service and other revenue from MTEX in the Product ID segment and an increase in parts and other revenue for the aerospace printer product line in the Aerospace segment.

The current year's first quarter gross profit was \$12.7 million, a 5.7% increase compared to the prior year's first quarter gross profit of \$12.0 million. Current quarter gross profit margin of 33.6% reflects a 2.8 percentage point decrease from the prior year's first quarter gross profit margin of 36.3%. The lower gross profit margin for the current quarter compared to the prior year's first quarter is primarily attributable to product mix and higher manufacturing costs in the current quarter.

Operating expenses for the current quarter were \$12.1 million, a \$1.5 million or 13.7% increase compared to the prior year's first quarter operating expenses of \$10.6 million. The increase in operating expenses was largely impacted by the \$1.0 million of operating costs at MTEX, \$0.2 million of restructuring costs and \$0.3 million of acquisition costs recognized in the current quarter. Current quarter selling and marketing expenses were \$5.6 million, a 1.8% decrease compared to the first quarter of the prior year. Excluding the \$0.6 million of MTEX selling and marketing expenses and \$0.1 million of restructuring costs, selling and

marketing have decreased \$0.8 million from the prior year. The decrease in selling and marketing expenses for the current quarter was primarily due to a take back on a rebate refund and a decrease in employee benefits, slightly offset by increased amortization related to MTEX acquired intangibles. Current quarter general and administrative ("G&A") expenses were \$5.0 million, a 48.0% increase compared to the first quarter of the prior year. Excluding the \$0.2 million of MTEX selling and marketing expenses, \$0.1 million of restructuring costs and \$0.3 million of acquisition costs recognized in the current quarter, G&A expenses have increased \$0.9 million from the prior year, primarily due to increases in employee wages and benefits, subscriptions, and professional services. Research and development ("R&D") expenses were \$1.5 million in the current quarter, a 3.7% decrease compared to the first quarter of the prior year. Excluding the \$0.2 million of MTEX R&D expenses, overall R&D expenses have decreased \$0.2 million from the prior year primarily due to decreases in product testing expenses. R&D spending as a percentage of revenue for the current quarter was 4.1% as compared to 4.9% for the same period in the prior year.

We recognized a federal, state and foreign income tax provision for the first quarter of the current year of \$75,000 resulting in an effective tax rate of (24.9)%. The effective tax rate in this period was directly impacted by a \$109,000 tax expense related to the return to provision associated with our fiscal 2023 amended state tax returns. Additional impacts on the effective tax rate included a \$62,000 tax expense arising from shortfall tax expense related to our stock and a \$26,000 tax benefit related to the expiration of the statute of limitations on a previously uncertain tax position. During the three months ended April 27, 2024, we recognized a federal, state and foreign income tax benefit of \$434,000 resulting in an effective tax rate of (58.1)%. The effective tax rate in this period was directly impacted by a \$572,000 tax benefit related to a previously unrecorded reduction in our future income taxes payable balance that should have been discretely recognized in the fourth quarter of fiscal year 2024 when we completed our domestic return to accrual process. Additional impacts on the effective tax rate included a \$75,000 tax benefit arising from windfall tax benefits related to our stock.

We reported a net loss of \$0.4 million or \$(0.05) per diluted share for the first quarter of the current year. Net loss and net loss per diluted share for the quarter ended April 30, 2025 were impacted by an inventory step up of \$0.1 million (\$0.1 million net of tax or \$0.01 per diluted share), transaction costs of \$0.3 million (\$0.3 million net of tax or \$0.03 per diluted share) related to the MTEX acquisition and, restructuring charges of \$0.6 million (\$0.4 million net of tax or \$0.06 per diluted share). On a comparable basis, net income for the prior year's first quarter was \$1.2 million or \$0.15 per diluted share. The contribution of the tax benefit related to the previously unrecorded reduction in future income taxes payable in the prior year first quarter positively impacted net income in that period by \$0.6 million or \$0.07 per diluted share.

# Segment Analysis

We report two segments: Product ID and Aerospace and evaluate segment performance based on the segment profit before general and administrative expenses. Summarized below are the Revenue and Segment Operating Profit for each reporting segment:

	Three Months Ended							
		Revenue			Segment Operating Profit			
(In thousands)	A	april 30, 2025		April 27, 2024	I	April 30, 2025		April 27, 2024
Product ID	\$	26,289	\$	23,185	\$	2,791	\$	2,991
Aerospace		11,419		9,776		2,764		1,722
Total	\$	37,708	\$	32,961		5,555		4,713
Corporate Expenses						(4,984)		(3,367)
Operating Income						571		1,346
Interest Expense						(897)		(482)
Other Income/(Expense), net						25		(117)
Income (Loss) Before Income Taxes						(301)		747
Income Tax Provision (Benefit)						75		(434)
Net Income (Loss)					\$	(376)	\$	1,181

# Product ID

During the second quarter of fiscal 2025 we acquired MTEX, a Portugal-based manufacturer of digital printing equipment that brought us new technology, a low cost manufacturing facility and a larger addressable market. Since the closing of that transaction on May 6, 2024, MTEX has been reported as a part of our Product ID segment. Although we remain excited about the opportunities created by MTEX's complementary product portfolio and anticipate improved overall business and enhanced customer service as we integrate MTEX's advanced technology across other areas of our product portfolio, the integration of MTEX has been more time-consuming and resource-intensive than we originally anticipated. Additionally, in the course of integrating MTEX into our operations, we have discovered certain facts that we believe may constitute breaches of the representations and warranties included in the definitive agreements governing our acquisition of MTEX. We are continuing to investigate these matters and are seeking remedies from the seller under those agreements.

We define the primary markets we serve through our Product ID segment as follows:

- Desktop Label Printers:
  - o Target Customers: Brand owners requiring label printing in-house (typically short to medium runs)
  - o Representative Printers: QuickLabel desktop printers, QL120/125, QL300, QL900
- Professional Label Printers: Expanded market with MTEX acquisition:
  - Target Customers: Higher volume brand owners and professional printing houses (label converters) looking to provide digitally printed labels.
  - o Representative Printers: T2C printers and the new Next-Generation QL 425, and QL-435
- Direct to Package Printers: Expanded market with MTEX acquisition:
  - Target Customers: Corrugated box, wood box and paper bag makers (packaging converters or resellers) looking for high-mix medium to high volume post-printing.
  - Representative Printers: T3-OPX printers and the new Next-Generation AJ-800 wide format and AJ-1300 ultrawide format.
- · Mail and Sheet /Flat Pack Printers:
  - o Target Customers: OEMs and channels active in direct mail and transactional print .
  - o Representative Printers: AJ-180, AJ-500P, AJ-SP2.
- Flexible Packaging Printers: New market with MTEX acquisition:
  - Target Customers: Paper and film packaging converters and co-packers looking for high volume digital pre-printing solutions for flexible packaging materials.
  - Representative Printers: new next-generation AJ-800R, AJ-1200R dye and pigment models.

The table below provides Product ID revenue by the markets in which products and services are sold for the three months ended April 30, 2025 and April 27, 2024:

(In thousands)	April 30, 2025		April 27, 2024		
Desktop Label Printers	\$	15,478	\$	14,220	
Professional Label Printers		3,247		3,245	
Direct to Package/Overprint Printers		3,396		1,787	
Mail & Sheet/Flat Pack Printers		4,050		3,930	
Flexible Packaging Printers		30		_	
Other		88		3	
TOTAL	\$	26,289	\$	23,185	

Revenue from the Product ID segment increased \$3.1 million or 13.4%, in the first quarter of the current year, with revenue of \$26.3 million compared to \$23.2 million in the same period of the prior year. The current quarter increase is primarily attributable to an increase in sales of direct to package/overprinters which increased \$1.6 million or 90% from the same period in the prior year. The increase in current quarter revenue was also impacted by the increase in desktop label printers sales which increased \$1.3 million or 8.8% from first quarter of the prior year. The Product ID segment recognized current quarter segment operating income of \$2.7 million, reflecting a profit margin of 10.6%. This compares to the prior year's first quarter segment profit of \$3.0 million and related margin of 12.9%. The decrease in the current year first quarter Product ID segment operating profit and margin is primarily due to higher costs in the current period, in part associated with restructuring activities along with product mix and higher operating costs.

#### <u>Aerospace</u>

We define the primary markets we serve through our Aerospace segment as follows:

- Aftermarket Includes parts, paper and repairs for the hardware we provide to the commercial, defense, regional and business jet markets
- Commercial Aircraft Customers include manufacturers and operators of commercial transport aircraft.
- Defense Customers include manufacturers and operators of military transport aircraft (flight deck printers and networking systems); test and launch facilities related to rockets and missiles and specialty munitions (data acquisition products).
- Regional and Business Jet Aircraft Customers include manufacturers and operators of regional transport aircraft and business jets.

The table below provides Aerospace revenue by the markets in which products and services are sold for the three months ended April 30, 2025 and April 27, 2024:

(In thousands)	April 30, 2025		April 27, 2024		
Aftermarket	\$ 4,869	\$	4,694		
Commercial Aircraft	3,444		3,813		
Defense	2,502		329		
Regional and Business Jet Aircraft	251		697		
Other	353		243		
TOTAL	\$ 11,419	\$	9,776		

Revenue from the Aerospace segment was \$11.4 million for the first quarter of the current fiscal year, representing a \$1.6 million or 16.8% increase compared to revenue of \$9.8 million for the same period in the prior year. The increase in revenue for the current quarter is primarily attributable to a \$2.2 million or 660.5% increase in defense market sales from the same period in the prior year as a result of a renewed defense contract. Also contributing to the current quarter increase in revenue was aftermarket sales which increased \$0.2 million or 3.7% compared to the prior year's first quarter. The current quarter increase was partially offset by a decline in commercial aircraft and regional and business jet aircraft sales which each declined \$0.4 million from the prior year first quarter. Aerospace's first quarter segment operating profit was \$2.8 million, reflecting a profit margin of 24.2%, compared to the prior year first quarter segment operating profit of \$1.7 million and operating profit margin of 17.6%. The increase in Aerospace's current year first quarter segment operating profit margin is due to an increase in revenue and lower operating expenses.

# **Liquidity and Capital Resources**

# **Overview**

Our primary sources of liquidity have been cash generated from operating activities and borrowings under our revolving credit facility. These sources have also usually funded the majority of our capital expenditures and contractual contingent consideration obligations. We have funded acquisitions by borrowing under bank term loan and revolving credit facilities.

We believe cash flow generation from operations and available unused credit capacity under our revolving credit facility will support our anticipated needs. Additionally, as discussed below, we amended our credit agreement with Bank of America to finance our acquisition of MTEX and subsequently amended our credit agreement to modify various of its terms. In fiscal 2026 (after required debt amortization and payment of minimum guaranteed royalty payments to Honeywell), we plan to focus on reduction of debt outstanding under our credit agreements.

In connection with our purchase of MTEX, on May 6, 2024, we entered into a Third Amendment to Amended and Restated Credit Agreement (the "Third Amendment") with Bank of America, N.A., as lender (the "Lender"). The Third Amendment amended the Amended and Restated Credit Agreement dated as of July 30, 2020, as amended by the First Amendment to Amended and Restated Credit Agreement, dated as of March 24, 2021, the LIBOR Transition Amendment, dated as of December 14, 2021, the Second Amendment to Amended and Restated Credit Agreement dated as of August 4, 2022, and the Joinder Agreement relating to our subsidiary Astro Machine Corporation ("Astro Machine") dated as of August 26, 2022 (as so amended, the "Credit Agreement";

the Credit Agreement as amended by the Amendment, the "Amended Credit Agreement"), between AstroNova, Inc. as the borrower, Astro Machine as a guarantor, and the Lender.

The Amended Credit Agreement provides for (i) a new term loan to AstroNova, Inc. in the principal amount of EUR 14.0 million (the "Term A-2 Loan"), which term loan is in addition to the existing term loan (the "Term Loan") outstanding under the Credit Agreement in the principal amount of approximately \$12.3 million as of the effective date of the Third Amendment, and (ii) an increase in the aggregate principal amount of the revolving credit facility available to AstroNova, Inc. from \$25.0 million to \$30.0 million until January 31, 2025, upon and after which the aggregate principal amount of the revolving credit facility reduced to \$25.0 million. At the closing of the Third Amendment, we borrowed the entire EUR 14.0 million Term A-2 Loan, EUR 3.0 million under the revolving credit facility and a US dollar amount under the revolving credit facility that was converted to Euros to satisfy the entire purchase price payable on the closing date pursuant to the Purchase Agreement. The revolving credit facility may otherwise be used for general corporate purposes.

On March 20, 2025, we entered into a Fourth Amendment to Amended and Restated Credit Agreement (the "Fourth Amendment") with the Lender, which further amended the Amended Credit Agreement (as so amended, the "Further Amended Credit Agreement").

At April 30, 2025, our cash and cash equivalents were \$5.3 million. We have borrowed \$18.3 million on our revolving line of credit with Bank of America and have \$6.7 million available for borrowing under that facility as of April 30, 2025. Additionally, MTEX has a EUR 0.5 million (\$0.5 million) available line of credit with Caixa Central de Crédito Agricola Mutuo. This credit line was established in December 2023 and is renewable every six months. There was EUR 0.1 million (\$0.1 million) outstanding on this line of credit as of April 30, 2025.

# **Indebtedness**

Term Loans and Revolving Credit Loans

The Further Amended Credit Agreement modified the remaining quarterly installments in which the outstanding balance of the Term Loan must be paid; the outstanding principal balance of the Term Loan as of the effective date of the Fourth Amendment was \$9.5 million. Under the Further Amended Credit Agreement, such remaining quarterly installments must be paid on the last day of each of our fiscal quarters through April 30, 2027 in the principal amount of (i) in the case of the installments for the fiscal quarters ending April 30, 2025 through January 31, 2026, \$325,000 each, (ii) in the case of the installments for the fiscal quarters ending April 30, 2026 through January 31, 2027, \$725,000 each, and (iii) in the case of the installment for the fiscal quarter ending April 30, 2027, \$950,000; the entire then-outstanding principal balance of the Term Loan is required to be paid on August 4, 2027. We continue to have the right to voluntarily prepay the Term Loan, in whole or in part, from time to time without premium or penalty (other than customary breakage costs, if applicable).

The remaining repayment installments of the Term A-2 Loan were not modified by the Fourth Amendment; the outstanding principal balance of the Term A-2 Loan as of the effective date of the Fourth Amendment was EUR 12,250,000 million. The Further Amended Credit Agreement requires that the Term A-2 Loan be paid in quarterly installments on the last day of each of our fiscal quarters through April 30, 2027 in the principal amount of EUR 583,333 each, and the entire then-remaining principal balance of the Term A-2 Loan is required to be paid on August 4, 2027. We continue to have the right to voluntarily prepay the Term A-2 Loan, in whole or in part, from time to time without premium or penalty (other than customary breakage costs, if applicable).

The amount and availability and repayment terms of the \$25.0 million revolving credit facility available to the Company under the Further Amended Credit Agreement were not modified by the Fourth Amendment; the outstanding principal balance under the revolving credit facility as of the effective date of the Fourth Amendment was \$21.7 million. We may repay borrowings under the revolving credit facility at any time without premium or penalty (other than customary breakage costs, if applicable), but in any event no later than August 4, 2027, and any outstanding revolving loans thereunder will be due and payable in full, and the revolving credit facility will terminate, on such date. We may reduce or terminate the revolving credit facility at any time, subject to certain thresholds and conditions, without premium or penalty.

The loans under the Further Amended Credit Agreement are subject to certain mandatory prepayments, subject to various exceptions, from net cash proceeds from certain dispositions of property, certain issuances of equity, certain issuances of additional debt and certain extraordinary receipts.

Amounts repaid under the revolving credit facility may be reborrowed, subject to our continued compliance with the Further Amended Credit Agreement. No amount of the Term Loan or the Term A-2 Loan that is repaid may be reborrowed.

The Further Amended Credit Agreement modified the applicable interest rate margins payable with respect to the Term Loan, the Term A-2 Loan and the revolving credit facility loans and modified the commitment fee payable with respect to the undrawn portion of the revolving credit facility. Under the Further Amended Credit Agreement, the Term Loan and revolving credit facility loans bear interest at a rate per annum equal to, at the Company's option, either (a) the Term SOFR rate as defined in the Further

Amended Credit Agreement (or, in the case of revolving credit loans denominated in Euros or another currency other than U.S. Dollars, the applicable quoted rate), plus a margin that varies within a range of 1.60% to 2.85% based on our consolidated leverage ratio, or (b) a fluctuating reference rate equal to the highest of (i) the federal fund rate plus 0.50%, (ii) Bank of America's publicly announced prime rate (iii) the Term SOFR Rate plus 1.00%, or (iv) 0.50%, plus a margin that varies within a range of 0.60% to 1.85% based on our consolidated leverage ratio. Under the Further Amended Credit Agreement, the Term A-2 Loan bears interest at a rate per annum equal to the EURIBOR rate as defined in the Further Amended Credit Agreement, plus a margin that varies within a range of 1.60% to 2.85% based on our consolidated leverage ratio. Under the Further Amended Credit Agreement, the commitment fee that we are required to pay on the undrawn portion of the revolving credit facility under the Further Amended Credit Agreement varies within a range of 0.15% and 0.40% based on our consolidated leverage ratio.

We must comply with various customary financial and non-financial covenants under the Further Amended Credit Agreement, certain provisions of which covenants were modified by the Fourth Amendment. The financial covenants under the Further Amended Credit Agreement consist of a maximum consolidated leverage ratio, a minimum consolidated fixed charge coverage ratio that is tested commencing with the measurement period ending with the fiscal quarter ending January 31, 2026, and a minimum interim consolidated fixed charge coverage ratio that is tested for certain measurement periods ending April 30, 2025, July 31, 2025 and October 31, 2025; the interim minimum consolidated fixed charge coverage ratio was added by the Fourth Amendment, and certain provisions of the existing financial covenants were modified by the Fourth Amendment. As of April 30, 2025, we believe we are in compliance with all of our covenants in the Further Amended Credit Agreement.

The Fourth Amendment also provided a waiver of the events of default that had occurred under the Amended Credit Agreement as a result of our failure to comply with the maximum consolidated leverage ratio and the minimum consolidated fixed charge coverage ratio in effect thereunder for our fiscal measurement period ended January 31, 2025 as described above.

The Lender is entitled to accelerate repayment of the loans and to terminate its revolving credit commitment under the Further Amended Credit Agreement upon the occurrence of any of various customary events of default, which include, among other events, the following (which are subject, in some cases, to certain grace periods): failure to pay when due any principal, interest or other amounts in respect of the loans, breach of any of our covenants or representations under the loan documents, default under any other of our or our subsidiaries' significant indebtedness agreements, a bankruptcy, insolvency or similar event with respect to us or any of our subsidiaries, a significant unsatisfied judgment against us or any of our subsidiaries, or a change of control.

Our obligations under the Further Amended Credit Agreement continue to be secured by substantially all of our personal property assets (including a pledge of the equity interests we hold in ANI Scandinavia ApS, AstroNova GmbH, AstroNova SAS and the Purchaser), subject to certain exceptions, and by a mortgage on our owned real property in West Warwick, Rhode Island, and are guaranteed by, and secured by substantially all of the personal property assets of Astro Machine.

#### Equipment Loan

In January 2024, we entered into a secured equipment loan facility agreement with Banc of America Leasing & Capital, LLC and borrowed the principal amount of \$0.8 million thereunder for the financing of our purchase of production equipment. The loan matures on January 23, 2029, and bears interest at a fixed rate of 7.06%.

# Assumed Financing Obligations of MTEX

In connection with the purchase of MTEX, we assumed certain existing financing obligations of MTEX that remain outstanding as of April 30, 2025. The long-term debt obligations of MTEX that remain outstanding include a term loan ( the "MTEX Term Loan") pursuant to the agreement dated December 22, 2023 (the "MTEX Term Loan Agreement") between MTEX and Caixa Central de Crédito Agricola Mutuo. The MTEX Term Loan provides for a term loan in the principal amount of EUR 1.5 million (\$1.6 million) and requires monthly principal and interest payments totaling EUR 17,402 (\$18,795) commencing in October 2024 continuing through maturity on December 21, 2033, and bears interest at a fixed rate of 6.022% per annum.

MTEX has also received government assistance in the form of interest-free loans from government agencies located in Portugal (the "MTEX Government Grant Term Loans"). The MTEX Government Grant Term Loans are to be repaid to the applicable government agencies and are classified as long-term debt. The current balance of the MTEX Government Grants Term Loans as of April 30, 2025 is EUR 0.7 million (\$0.8 million). The MTEX Government Grant Term Loans provide interest-free financing so long as monthly principal payments are made. In the event that MTEX and the applicable government agency renegotiate the payment dates, interest will be calculated according to a rate determined by the government agency as of the date of renegotiation and added to

the outstanding principal payments. The MTEX Government Grants Term Loans outstanding as of April 30, 2025 mature at different dates through January 2027.

Additionally, we assumed short-term financing obligations of MTEX that remain outstanding as of April 30, 2025, including letters of credit, maturing term loans, and financing arrangements for working capital classified as debt.

#### Cash Flow

Our statements of cash flows for the three months ended April 30, 2025 and April 27, 2024 are included in Part I, Item 1 of this Quarterly Report on Form 10-Q. Net cash provided by operating activities was \$4.4 million for the first three months of fiscal 2026 compared to \$6.9 million for the same period of the previous year. The decrease in net cash provided by operations for the first three months of the current year is primarily due to the shift from net income to a net loss in the current period and a decrease in cash provided by working capital. The combination of changes in accounts receivable, inventory, income taxes payable, accounts payable and accrued expenses increased cash by \$1.3 million for the first three months of fiscal 2026, compared to an increase of \$4.5 million for the same period in fiscal 2025.

Our accounts receivable balance increased to \$21.4 million at the end of the first quarter of fiscal 2026 compared to \$21.2 million at year end. Days sales outstanding for the first quarter of the current year increased to 52 days compared to 51 days at year end. Our inventory balance was \$51.5 million at the end of the first quarter of fiscal 2026, an increase compared to \$47.9million at year end. Maintaining inventory to satisfy ink supply obligations for our customers was the primary driver for the increase in inventory. Inventory days on hand increased to 185 days at the end of the current quarter from 175 days at year end.

Our cash position at April 30, 2025, was \$5.4 million compared to \$5.1 million at year end. The slight increase in cash during the current quarter was primarily a result of a reduction in cash outflows during the current year, as compared to the same period in the prior year, which included principal payments on our long-term debt and revolving credit facility of \$3.7 million, payment of our guaranteed royalty obligation of \$0.4 million, and cash used for capital expenditures of \$0.1 million.

# **Contractual Obligations, Commitments and Contingencies**

There have been no material changes to our contractual obligations as disclosed in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025, other than those occurring in the ordinary course of business.

#### Critical Accounting Policies, Estimates and Certain Other Matters

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, and disclosure of commitments and contingencies at the date of the condensed consolidated financial statements and reported amounts of revenue and expenses during the reporting period. We base these estimates and judgments on factors we believe to be relevant, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources.

The process of determining significant estimates is fact-specific and takes into account factors such as historical experience, current and expected economic conditions, product mix, and in some cases, actuarial and appraisal techniques. We constantly reevaluate these significant factors and make adjustments where facts and circumstances dictate.

While we believe that the factors considered provide a meaningful basis for the accounting policies applied in the preparation of the condensed consolidated financial statements, we cannot guarantee that our estimates and assumptions will be accurate. As the determination of these estimates requires the exercise of judgment, actual results may differ from those estimates, and such differences may be material to our condensed consolidated financial statements. There have been no material changes to the application of critical accounting policies as disclosed in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

# Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact, but rather reflect our current expectations concerning future events and results. We generally use the words "believes," "expects," "intends," "plans," "anticipates," "likely," "continues," "may," "will," and similar expressions to identify forward-looking statements. Such forward-looking statements, including those concerning our expectations, involve risks, uncertainties and other factors, some of which are beyond our control, which may cause our actual results, performance or achievements to be materially different from those expressed or implied by such forward-looking statements. Factors which could cause actual results to differ materially from those anticipated include, but

are not limited to (a) general economic, financial, industry and business conditions; (b) declining demand in the test and measurement markets, especially defense and aerospace; (c) our ability to develop and introduce new products and achieve market acceptance of these products; (d) our dependance on contract manufacturers and/or single or limited source suppliers; (e) competition in the specialty printer or data acquisition industries; (f) our ability to control our cost structure; (g) our ability to adequately enforce and protect our intellectual property, defend against assertions of infringement or loss of certain licenses; (h) the risk of incurring liabilities as a result of installed product failures due to design or manufacturing defects; (i) the risk of a material security breach of our information technology system or cybersecurity attack impacting our business and our relationship with customers; (j) our ability to attract, develop and retain key employees and manage human capital resources; (k) we may be required to record additional charges to future earnings if our goodwill or intangible assets become further impaired; (1) changes to United States tariff and import/export regulations and potential countermeasures; (m) economic, political and other risks associated with international sales and operations and the impact of changes in foreign currency exchange rates on the results of operations; (n) changes in tax rates or exposure to additional income tax liabilities; (o) our ability to comply with our current credit agreement or secure alternative financing and to otherwise manage our indebtedness: (p) our substantial indebtedness may limit the cash flow available for our operations and exposes us to risks: (g) our ability to successfully integrate and realize the expected benefits from MTEX. Astro Machine and other acquisitions and realize benefits from divestitures; (r) our ability to maintain adequate self-insurance accruals or insurance coverage for employee health care benefits; (s) our compliance with customer or regulators certifications and our compliance with certain governmental laws and regulations; (t) our ability to achieve and maintain effective internal controls and procedures over financial reporting; (u) the risk that we may not successfully execute or achieve the expected benefits of our restructuring plan for our Product Identification segment; and (v) all other risks included under "Item 1A-Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025. We assume no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our primary financial market risks consist of foreign currency exchange rates risk and the impact of changes in interest rates that fluctuate with the market on our variable rate credit borrowings under our existing credit agreement.

Foreign Currency Exchange Risk

The functional currencies of our foreign subsidiaries and branches are the local currencies—the British Pound in the U.K., the Canadian Dollar in Canada, the Danish Kroner in Denmark, the Chinese Yuan in China, and the Euro in France, Germany and Portugal. We are exposed to foreign currency exchange risk as the functional currency financial statements of foreign subsidiaries are translated to U.S. dollars. The assets and liabilities of our foreign subsidiaries having a functional currency other than the U.S. dollar are translated into U.S. dollars at the exchange rate prevailing at the balance sheet date, and at an average exchange rate for the reporting period for revenue and expense accounts. The cumulative foreign currency translation adjustment is recorded as a component of accumulated other comprehensive income (loss) in shareholders' equity. The reported results of our foreign subsidiaries will be influenced by their translation into U.S. dollars by currency movements against the U.S. dollar. Our primary currency translation exposure is related to our subsidiaries that have functional currencies denominated in Danish Kroner and the Euro. A hypothetical 10% change in the rates used to translate the results of our foreign subsidiaries would result in an increase or decrease in our consolidated net income of less than \$0.1 million for the quarter ended April 30.2025.

Transactional exposure arises where transactions occur in currencies other than the functional currency. Transactions in foreign currencies are recorded at the exchange rate prevailing at the date of the transaction. The resulting monetary assets and liabilities are translated into the appropriate functional currency at exchange rates prevailing at the balance sheet date and the resulting gains and losses are reported as foreign exchange gain (loss) in the consolidated statements of income. Foreign exchange losses resulting from transactional exposure were less than \$0.1 million for the year ended April 30, 2025.

During the three months ended April 30, 2025, there were no material changes to our interest rate risk disclosures as set forth in Part II, Item 7A "Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the year ended January 31, 2025.

# Item 4. Controls and Procedures

# **Evaluation of Disclosure Controls and Procedures**

Our management has evaluated, under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report

pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, as amended ("Exchange Act"). Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that, as of the end of the period covered by this report, our disclosure controls and procedures are effective in ensuring that information required to be disclosed in our Exchange Act reports is (1) recorded, processed, summarized and reported in a timely manner, and (2) accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

#### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting identified in connection with the evaluation required by Rules 13a-15(d) and 15d-15(d) of the Exchange Act that occurred during the fiscal quarter ended April 30, 2025, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

On March 11, 2025, Effort Premier Solutions LDA ("Effort") and Elói Serafim Alves Ferreira initiated arbitration proceedings against us and our subsidiary AstroNova Portugal, Unipessoal, Lda. in the Arbitration Center located in Oporto, Portugal (Centro de Arbitragem do Instituto de Arbitragem Comercial), alleging, among other things, breaches of the MTEX acquisition agreement and damage to Mr. Ferreira's professional reputation. On March 31, 2025, we made a preliminary reply rejecting Effort and Mr. Ferreira's claims and formally notified the Arbitration Center of our intention to file counterclaims against Effort and Mr. Ferreira, on the grounds of, among other things, breaches of the MTEX acquisition agreement. As of June 3, 2025, neither party has formally presented their allegations or demands for relief to the Court of Arbitration. However, the process of selecting the Arbitration Court's composition has been successfully completed, with each party appointing an arbitrator. Subsequently, the appointed arbitrators have nominated the chairman of the court to serve as the arbitrator president. The first official meeting between the parties and the Court took place on May 28, 2025 to discuss and agree on certain procedural rules not addressed or requiring adjustment under the applicable arbitration rules. At this meeting, the court established deadlines for each party to submit their formal allegations and has set dates for the court hearings. The evidentiary process and hearings are planned over the next six months and any ruling is not expected until the first half of 2026.

There are no other pending or threatened legal proceedings against us that we believe to be material to our financial position or results of operations.

# Item 1A. Risk Factors

In addition to the other information set forth in this Quarterly Report on Form 10-Q, one should carefully consider the factors discussed in Part I, Item 1A "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025, which could materially affect our business, financial condition or future operating results. The risks described in our Annual Report on Form 10-K are not the only risks that could affect our business, as additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results as well as adversely affect the value of our common stock.

There have been no material updates to the risk factors previously disclosed in our Annual Report on Form 10-K for the fiscal year ended January 31, 2025.

# Item 2. Unregistered Sales of Equity Securities, Use of Proceeds, and Issuer Purchases of Equity Securities

During the first quarter of fiscal 2026, we made the following repurchases of our common stock:

	Total Number of Shares Repurchased	Weighted Average Price paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Be Purchased Under the Plans or Programs
February 1 - February 28	— \$	_	_	_
March 1 - March 31	7,431 (a) \$	9.87 (a)	_	_
April 1 - April 30	9,625 (b)\$	8.47 (b)	_	_

- (a) Employees of the Company delivered 7,431 shares of our common stock toward the satisfaction of taxes due in connection with the vesting of restricted shares. The shares delivered were valued at an average market value of \$9.87 per share and are included with treasury stock in our condensed consolidated balance sheet as of April 30, 2025.
- (b) Employees of the Company delivered 9,625 shares of our common stock toward the satisfaction of taxes due in connection with the vesting of restricted shares. The shares delivered were valued at an average market value of \$8.47 per share and are included with treasury stock in our condensed consolidated balance sheet as of April 30, 2025.

# Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

Not Applicable.

# Item 5. Other Information

During the three months ended April 30, 2025, no director or officer of the Company adopted or terminated a "Rule 10b5-1 trading arrangement" or "non-rule 10b5-1 trading arrangement," as each term is defined in item 408(a) of Regulation S-K.

#### Item 6. Exhibits

- Restated Articles of Incorporation of the Company and all amendments thereto, filed as Exhibit 3A to the Company's

  Quarterly Report on Form 10-Q for the quarter ended July 30, 2016 and incorporated by reference herein.
- By-laws of the Company as amended to date, filed as Exhibit 3B to the Company's Annual Report on Form 10-K/A for the fiscal year ended January 31, 2008 (File no. 000-13200) and incorporated by reference herein.
- Fourth Amendment to Amended and Restated Credit Agreement dated as of March 20, 2025 among AstroNova, Inc.,

  Astro Machine Corporation and Bank of America, N.A., filed as Exhibit 10.1 to the Company's Current Report on Form

  8-K, event date March 20, 2025, filed with the SEC on March 21, 2025 and incorporated by reference herein.
- Separation & Consulting Agreement and General Release dated March 24, 2025, between the Company and Stephen

  10.2 Petrarca
- Petrarca.
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 <u>Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.</u>
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.INS XBRL Instance Document—the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
- 101.SCH Inline XBRL Taxonomy Extension Schema Document
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# ASTRONOVA, INC. (Registrant)

Date: June 6, 2025

By /s/ Gregory A. Woods
Gregory A. Woods,
President and Chief Executive Officer
(Principal Executive Officer)

By /s/ Thomas D. DeByle Thomas D. DeByle,

Vice President, Chief Financial Officer and Treasurer (Principal Accounting Officer and Principal Financial Officer)



March 24, 2025

Stephen Petrarca

Re: SEPARATION & CONSULTING AGREEMENT AND GENERAL RELEASE

Dear Steve:

This letter sets forth the terms of a Separation Agreement and General Release ("Agreement") between you and AstroNova, Inc. ("AstroNova").

Your employment with AstroNova will be terminated effective **June 28**, **2025** (the "Termination Date"). AstroNova will pay you your base salary, less regular deductions through **June 28**, **2025**.

Your duties as Vice President of Operations will cease on **April 25, 2025**, after which the "Consulting" clause of this agreement will take effect.

# **TERMS OF AGREEMENT:**

1. <u>Consulting:</u> Effective as of **April 25, 2025** and through your termination date of **June 28, 2025** (the 'Consulting Period'), you agree to be available upon request of any executive or Vice President of AstroNova, Inc. to assist with transition of duties related to your role as Vice President of Operations. During the Consulting Period, AstroNova agrees to keep your employment as "active" and pay you your regular biweekly salary during the consulting period. You will also remain eligible to continue participating in your elected health and welfare plan elections as an active employee. Your PTO accrual will cease as of April 25, 2025.

- 2. <u>Severance:</u> If you sign this Agreement and do not exercise your right to revoke as set forth in Paragraph 12(e) hereof, AstroNova will pay you your base salary (minus federal, state, and local withholdings and any liens), at your current weekly rate times **fifty-two (52)** weeks (not including bonuses or other incentives), in weekly payments in accordance with AstroNova's usual payroll practices. These payments will authorized after the 7 day revocation period in paragraph 12 of this agreement and effective upon the termination date.
- 3. <u>Paid Time Off:</u> Whether or not you sign this agreement, any accrued and unused PTO pay will be paid on the next regularly scheduled pay date after the termination date.
- 4. Health Benefits: Your current medical coverage will remain in effect through June 30, 2025. You will also have the option of continuing existing coverage following this date. The Company will subsidize 100% of the cost of COBRA coverage for the full length of the severance period, after which you will be responsible for paying the full cost of the premium as provided by COBRA legislation. COBRA information will be sent directly to you from COBRA services provider
- 5. <u>Life and AD&D Insurance:</u> Your group term life insurance coverage will terminate as of the Termination Date. You have the option of continuing existing life insurance coverage following this termination, by paying the full costs of the premium as established by Lincoln Financial. Contact Human Resources if you desire conversion information on life insurance. Conversion application must occur within thirty (30) days of when coverage terminates. Business Travel Accident coverage also ceases on the Termination Date. There is no conversion option for the Business Travel Accident coverage.
  - 6. Contingent upon Board Approval: Performance-based Restricted Stock Units: All outstanding performance-based restricted stock units previously granted to you that have become Earned RSUs(within the meaning of those awards) prior to the Separation Date, which are listed on Schedule A to this letter and which you agree are the only performance-based restricted stock units previously granted to you that have become Earned RUSs(within the meaning of those awards), shall become fully vested and will be settled on [date that is six months and one day after the Separation Date], in accordance with the terms of those awards and Section 409A of the Code. All performance-based restricted stock units that have not become Earned RSUs(within the meaning of those awards) prior to the Separation Date shall terminate on the Separation Date.
  - 7. <u>Contingent upon Board Approval:</u> Your right to exercise options listed in Schedule A shall be extended to one year from your separation date.

- Other Compensation or Benefits: You acknowledge and agree that, except as expressly provided in this Separation Agreement, you will not receive any additional compensation, severance or other benefits after the Termination Date.
- 9. <u>Confidentiality/No Admission:</u> You agree to keep the existence and all specific terms of this Agreement confidential and you further agree not to disclose any information concerning this Agreement to any person, company, entity or third party other than your attorney, accountant, tax advisor, immediate family and spouse, if married. You and AstroNova also agree that the existence of this Agreement is not an admission by AstroNova that the termination of your employment was in any way wrongful, discriminatory, or violated any law.
- 10. <u>Duty to Maintain Confidentiality:</u> You acknowledge that while employed by AstroNova you had access to AstroNova's confidential and proprietary information and/or trade secrets. You further acknowledge your continuing duty not to disclose, furnish or otherwise make available such information and/or trade secrets to any person, company, entity or third party.
- 11. <u>Return of Company Property:</u> You acknowledge that prior to the date of your separation, you will have returned all AstroNova's property in your possession or control, including, but not limited to, any company credit card (or any credit card on which the company is guarantor), AstroNova's business files, documents or data in any form, PC Laptop, cell phone with all adapters, fax, printer or other equipment. Further, you agree to repay to AstroNova the amount of any permanent or temporary advances owing on any credit cards of any monies due and owing AstroNova or for which AstroNova is a guarantor.

### 12. Waiver and Release of Claims:

a. In return for the severance set forth in Paragraph 1 above, which you acknowledge is not otherwise owed to you and constitutes a sufficient basis to support this Agreement, you agree on behalf of yourself, your heirs, administrators, successors and assigns, to release and forever discharge AstroNova and its successors and assigns, and each of its current or former employee benefit plans, insurers, directors, officers, agents, attorneys, or employees (hereinafter together "Released Parties"), from any and all claims, causes of action and lawsuits, known and unknown, that you may

have or have had against any Released Parties from the beginning of time to the date of your signing of this Agreement, and including those arising from your employment or its termination, whether under any state or federal statute, or under the common law, including but not limited to any claim or lawsuit alleging, by way of example and not limitation: (a) breach of contract, (b) wrongful termination, (c) unlawful or tortuous acts, (d) retaliation, or (e) violation of employment laws, discrimination laws or civil rights laws. such as, but not limited to: (i) the Age Discrimination in Employment Act of 1967, as amended, (ii) Title VII of the Civil rights Act of 1964, as amended, (iii) the Americans with Disabilities Act of 1990, as amended, (iv) the Reconstruction Era Civil Rights Acts of 1866 and 1871, as amended (v) the Civil Rights Act of 1991, as amended (vi) the Equal Pay Act of 1963, as amended (vii) the Vocational Rehabilitation Act of 1973, as amended (viii) the Family and Medical Leave Act of 1993, as amended, (ix) the Employee Retirement Income Security Act of 1974, as amended, (x) Rhode Island Fair Employment Practices Act, R.I. GEN LAWS § 28-5-1 et seq.; (xi) Rhode Island AIDS Law, R.I. GEN. LAWS § 23-6-10 et seg.; (xii) Rhode Island Equal Pay Law, R.I. GEN. LAWS § 28-6-17 et seq.; (xiii) Rhode Island Civil Rights of People With Disabilities Law, R.I. GEN. LAWS § 42-87-1 et seq.; (xiv) Rhode Island Domestic Abuse Bias in Employment Law, R.I. GEN. LAWS § 12-28-10; (xv) Rhode Island Discrimination Based on Genetic Testing, R.I. GEN LAWS § 28-6.7-1 et seq.; (xvi) Rhode Island Military Family Relief Act, R.I. GEN LAWS §30-33-1, et seq.; (xvii) Rhode Island Civil Rights Act, R.I. GEN LAWS § 42-112-1 et seg.; (xviii) the Rhode Island Whistleblower Protection Act R.I. GEN LAWS § 28-50-1 et seq.; and any and all other applicable federal, state or local laws or ordinances.

- b. This release shall not waive rights or claims that may arise after the date of execution of this Agreement. Furthermore, this release will not prohibit you from filing a charge or complaint with, communicating with, or cooperating with any investigation of unfair or illegal employment practices by, the United States Equal Employment Opportunity Commission (E.E.O.C.) or Rhode Island Commission for Human Rights. However, you agree that you will not accept any monetary recovery from any charge or complaint filed against the Released Parties before the E.E.O.C. or Rhode Island Commission for Human Rights.
- 13. Knowing and Voluntary Agreement: Pursuant to the federal Older Workers Benefit Protection Act of 1990, you acknowledge that:

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- (a) you have been advised to consult with any attorney of your choice before signing this Release;
- (b) you understand that you do not waive any rights or claims that may arise after the date this Agreement is executed:
- (c) you are not otherwise entitled to all of the consideration (as set forth herein) you will receive;
- (d) you have been given twenty-one (21) days to consider this Agreement, all or part of which you may waive, and that you have elected to execute this Agreement on this date; and
- (e) you may revoke this Release within seven (7) days by sending written notice of revocation by certified mail to Matthew Cook, AstroNova, 600 East Greenwich Avenue, West Warwick, RI 02893 and any agreement you have signed will not be effective until that revocation period has expired.
- 14. Effective Date: This Agreement shall be effective and enforceable on the eighth (8<sup>th</sup>) day following the date on which you execute the Agreement, assuming that you do not exercise your right to revoke, as set forth in Paragraph 12(e) hereof.
- 15. <u>Severability:</u> The provisions of this Agreement are severable. If any provision is held to be invalid or unenforceable, it shall not affect the validity or enforceability of any other provision.
- 16. Entire Agreement: You understand that this Agreement represents the entire agreement between you and AstroNova and supersedes any and all prior oral or written agreements or understandings between you and AstroNova concerning your termination or employment. This Agreement may not be altered, amended or modified, except by a further written document signed by you and AstroNova.
- 17. Choice of Law and Jurisdiction: The terms of this Agreement shall be governed and construed in accordance with the laws of the State of Rhode Island without regard to its conflict of laws rules. Each party agrees and consents to personal jurisdiction and service and venue in any federal or state court within Rhode Island having subject matter jurisdiction for purposes of any action, suit or proceeding arising out of or related to this Agreement.

By signing below, you represent that you fully understand your right to review all aspects of this Agreement with an attorney of your choice, that you have had the

opportunity to consult with an attorney of your choice, that you have carefully read and fully understand all the provisions of this Agreement and that you are freely, knowingly and voluntarily entering into this Separation Agreement and General Release.

If you are willing to enter into this Agreement, please signify your acceptance in the space indicated below, and return to Matthew Cook, AstroNova, 600 East Greenwich Avenue, West Warwick, RI 02893. As noted earlier, this Agreement will not become effective and none of the severance benefits will be paid, until the eighth (8th) day after you sign this Agreement. Should any overpayments be made to you under this Agreement or after a revocation or recession of this Agreement, you are responsible for immediate repayment to AstroNova.

Yours very truly, /s/ Matthew Cook Matthew Cook VP of Human Resources & Organizational Development PLEASE READ CAREFULLY. YOU ARE GIVING UP ANY LEGAL CLAIMS THAT YOU HAVE AGAINST ASTRONOVA BY SIGNING THIS AGREEMENT. Accepted and agreed to on this 9th day of April 2025. /s/ Stephen Petrarca Print Name: Stephen Petrarca Signature: Stephen Petrarca /s/ Rhonda Wheaton Date: April 9, 2025 Witness: Rhonda Wheaton, Global Manager Comp & Benefits /s/ Kamaria Hayden Date: April 9, 2025 Witness: Kamaria Hayden, HR Manager



# Schedule A

EQUITYHOLDERNA ME	AWARDNUMB ER	GRANTTY PE	GRANTDA TE	GRANTPRI CE	TOTALPURCHASEPRI CE	SHARES GRANTED	SHARES OUTSTANDI NG
PETRARCA STEPHENM	10136	ISO	6/4/2018	18.25	191625	10,500	10,500
PETRARCA STEPHENM	10397	PSU	4/7/2021	0	0	2,881	1,078
PETRARCA STEPHENM PETRARCA	10470	PSU	4/18/2022	0	0	2,834	121
STEPHENM PETRARCA	10429	RSU	4/18/2022	0	0	1,417	473
STEPHENM PETRARCA	10507	RSU	3/21/2023	0	0	1,687	562
STEPHENM	10576	RSU	6/10/2024	0	0	1,282	1,282

#### CERTIFICATION

# Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Gregory A. Woods certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of AstroNova, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact
  necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading
  with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods
  presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - designed such internal control over financial reporting, or caused such internal control over financial reporting to be
    designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the
    preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 6, 2025

/s/ Gregory A. Woods

Gregory A. Woods, President and Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION

#### Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Thomas D. DeByle, certify that:

- 1. I have reviewed this Quarterly Report on Form 10-Q of AstroNova, Inc.;
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact
  necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading
  with respect to the period covered by this report;
- Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all
  material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods
  presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - designed such internal control over financial reporting, or caused such internal control over financial reporting to be
    designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the
    preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: June 6, 2025

/s/ Thomas D. DeByle

Thomas D. DeByle, Vice President, Chief Financial Officer and Treasurer (Principal Accounting Officer and Principal Financial Officer)

# ASTRONOVA, INC. CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AstroNova, Inc. (the "Company") on Form 10-Q for the period ended April 30, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Gregory A. Woods, President and Chief Executive Officer of the Company, certify, pursuant to Rule 13a-14(b) and 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 6, 2025
/s/ Gregory A. Woods
Gregory A. Woods,
President and Chief Executive Officer

(Principal Executive Officer)

A signed original of this written statement required by Section 906 has been provided to AstroNova, Inc. and will be retained by AstroNova, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

# ASTRONOVA, INC. CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AstroNova, Inc. (the "Company") on Form 10-Q for the period ended April 30, 2025, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas D. DeByle, Vice President, Chief Financial Officer and Treasurer of the Company, certify, pursuant to Rule 13a-14(b) and 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: June 6, 2025

/s/ Thomas D. DeByle

Thomas D. DeByle, Vice President, Chief Financial Officer and Treasurer (Principal Accounting Officer and Principal Financial Officer)

A signed original of this written statement required by Section 906 has been provided to AstroNova, Inc. and will be retained by AstroNova, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.