

[] Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. *See* Instruction 1(b).

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL OMB Number: 3235-0287 Estimated average burden hours per response... 0.5

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| Name and Address of Reporting Person * | | | | | 2. Issuer Name and Ticker or Trading Symbol | | | | | | | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | |
|--|---|-------------------|---|-----------------------|--|--|-----------------------------|---------------|---|--------------------|---------------------------|---|------------|---|---|--|
| Shah Niraj | | | | V | Wayfair Inc. [W] | | | | | | | | | | | |
| (Last) (First) (Middle) | | | | 3. | 3. Date of Earliest Transaction (MM/DD/YYYY) | | | | | | | X _ Director X _ 10% Owner X _ Officer (give title below) Other (specify below) | | | | |
| C/O WAYFAIR INC., 4 COPLEY PLACE, 7TH FL | | | | | | | 3/2 | 29/20 | 017 | | | Chief Execut | ive Office | er | | |
| , | (Stre | eet) | | 4. | If A | mendn | nent, Date (| Origin | nal Fi | led (MM/ | DD/YYYY) | 6. Individual | or Joint/G | roup Filing | (Check Appl | icable Line) |
| BOSTON, MA 02116 (City) (State) (Zip) | | | | | | | | | | | | _ X _ Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | |
| | | 7 | Table I - 1 | Non-Do | erivat | tive Se | curities Ac | equir | ed, D | isposed | of, or Be | neficially Own | ed | | | |
| 1. Title of Security (Instr. 3) 2. Trans. Da | | | | ns. Date | 2A. De Execu Date, i | tion | 3. Trans. Coc (Instr. 8) | I | 4. Securities Acqui Disposed of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | | | Form: | 7. Nature of Indirect Beneficial |
| | | | | | | | Code | V | Amoun | (A) or (D) | Price | | | | | Ownership (Instr. 4) |
| Class A Common Stock 3/29/2017 | | | | /2017 | | | C | - | 62000 | A | (1) | 84986 | | D | | |
| Class A Common Stock 3/29/2017 | | | | /2017 | | | s (2) | | 12000 | D | \$40.04 (3) | 72986 | | | D | |
| | Tab | le II - Deriv | ative Sec | curities | Bene | eficiall | y Owned (| e.g. | , puts | s, calls, v | warrants, | options, conve | rtible sec | curities) | | |
| 1. Title of Derivate Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Trans. Date | 3A. Deemed Execution Date, if any | 4. Trans (Instr. 8 | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | | 6. Date Exercisable and Expiration Date | | | Underlying Security | | 9. Number of derivative Securities Beneficially Owned | Ownership Form of Derivative Security: | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
| | | | | Code | V | (A) | (D) | Date Exerc | cisable | Expiration Date | Title | Amount or Number of Shares | | Following Reported Transaction(s) (Instr. 4) | Direct (D) or Indirect (I) (Instr. 4) | |
| Class B Common Stock | <u>(1)</u> | 3/29/2017 | | С | | | 62000 | | (1) | <u>(1)</u> | Class A Commo Stock | | <u>(1)</u> | 14224044 | D | |

Explanation of Responses:

- (Each share of Class B Common Stock is convertible at any time at the option of the holder into one share of Class A Common Stock and has no expiration
- 1) date. In addition, each share of Class B Common Stock will automatically convert into one share of Class A Common Stock (a) upon transfer thereof, subject to certain exceptions, (b) upon the date on which the outstanding shares of Class B Common Stock represent less than 10% of the aggregate number of shares of the then outstanding Class A Common Stock and Class B Common Stock, or (c) in the event that holders of at least 66 2/3% of the then outstanding shares of Class B Common Stock elect to convert all shares of Class B Common Stock into shares of Class A Common Stock.
- The sales reported in this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.
- (The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$40.00 to \$40.21,
- 3) inclusive. The reporting person undertakes to provide to Wayfair Inc., any security holder of Wayfair Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this footnote.

Reporting Owners

| Reporting Owner Name / Address | Relationships | | | | | | | |
|--|---------------|-----------|-------------------------|-------|--|--|--|--|
| Reporting Owner Name / Address | Director | 10% Owner | Officer | Other | | | | |
| Shah Niraj | | | | | | | | |
| C/O WAYFAIR INC., 4 COPLEY PLACE, 7TH FL | X | X | Chief Executive Officer | | | | | |
| BOSTON, MA 02116 | | | | | | | | |

Signatures

/s/ Enrique Colbert, Attorney-in-fact for Niraj Shah

3/30/2017

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.