

U.S. SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2019

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from

Commission File No. 000-53577

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

(Exact name of registrant as specified in its charter)

Nevada	03-0606420
State or other jurisdiction of incorporation or organization	I.R.S. Employer Identification Number
27680 Franklin Road Southfield, Michigan	48034
Address of principal executive offices	Zip Code

Registrant's telephone number: (833) 374-7282

No change

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>
		Emerging growth company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$.0001 par value	SAUC	The NASDAQ Capital Market

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 33,214,834 shares of \$.0001 par value common stock outstanding as of May 7, 2019 .

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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****DIVERSIFIED RESTAURANT HOLDINGS, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS (unaudited)**

ASSETS	March 31, 2019	December 30, 2018
<b>Current assets:</b>		
Cash and cash equivalents	\$ 6,506,938	\$ 5,364,014
Accounts receivable	328,914	654,322
Inventory	1,505,609	1,526,779
Prepaid and other assets	391,621	556,480
<b>Total current assets</b>	<b>8,733,082</b>	<b>8,101,595</b>
Property and equipment, net	32,458,202	34,423,345
Operating lease right-of-use assets	50,767,942	52,303,764
Intangible assets, net	2,085,460	2,106,489
Goodwill	50,097,081	50,097,081
Other long-term assets	289,046	408,761
<b>Total assets</b>	<b>\$ 144,430,813</b>	<b>\$ 147,441,035</b>
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 4,338,999	\$ 4,273,133
Accrued compensation	2,802,803	1,830,415
Other accrued liabilities	3,235,999	2,821,235
Current portion of long-term debt	11,494,830	11,515,093
Current portion of operating lease liabilities	6,190,122	6,670,227
<b>Total current liabilities</b>	<b>28,062,753</b>	<b>27,110,103</b>
Operating lease liabilities, less current portion	47,897,014	48,956,491
Deferred income taxes	1,177,039	1,220,087
Other long-term liabilities	321,454	343,075
Long-term debt, less current portion	88,027,975	90,907,537
<b>Total liabilities</b>	<b>165,486,235</b>	<b>168,537,293</b>
<b>Commitments and contingencies (Notes 2, 9 and 10)</b>		
<b>Stockholders' deficit :</b>		
Common stock - \$0.0001 par value; 100,000,000 shares authorized; 33,215,584 and 33,200,708, respectively, issued and outstanding	3,188	3,182
Preferred stock - \$0.0001 par value; 10,000,000 shares authorized; zero shares issued and outstanding	—	—
Additional paid-in capital	27,192,077	27,021,517
Accumulated other comprehensive income	114,338	355,293
Accumulated deficit	(48,365,025)	(48,476,250)
<b>Total stockholders' deficit</b>	<b>(21,055,422)</b>	<b>(21,096,258)</b>
<b>Total liabilities and stockholders' deficit</b>	<b>\$ 144,430,813</b>	<b>\$ 147,441,035</b>

The accompanying notes are an integral part of these interim consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)**

	Three Months Ended	
	March 31, 2019	April 1, 2018
<b>Revenue</b>	\$ 40,568,084	\$ 39,532,957
<b>Operating expenses</b>		
Restaurant operating costs (exclusive of depreciation and amortization shown separately below):		
Food, beverage, and packaging costs	11,684,395	11,132,377
Compensation costs	10,906,293	10,164,655
Occupancy costs	2,938,054	2,943,840
Other operating costs	8,688,161	8,393,955
General and administrative expenses	2,239,947	2,253,928
Depreciation and amortization	2,565,370	3,166,500
Loss on asset disposal	8,385	5,851
<b>Total operating expenses</b>	<b>39,030,605</b>	<b>38,061,106</b>
<b>Operating profit</b>	<b>1,537,479</b>	<b>1,471,851</b>
Interest expense	(1,505,335)	(1,646,044)
Other income, net	40,054	32,640
<b>Income (loss) before income taxes</b>	<b>72,198</b>	<b>(141,553)</b>
Income tax benefit (expense)	(16,757)	301,423
<b>Net Income</b>	<b>\$ 55,441</b>	<b>\$ 159,870</b>
Basic and diluted earnings per share	\$ —	\$ 0.01
Weighted average number of common shares outstanding:		
Basic and diluted	31,925,521	26,853,724

The accompanying notes are an integral part of these interim consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (unaudited)**

	<u>Three Months Ended</u>	
	<u>March 31, 2019</u>	<u>April 1, 2018</u>
<b>Net Income</b>	<b>\$ 55,441</b>	<b>\$ 159,870</b>
Other comprehensive income (loss) :		
Unrealized changes in fair value of interest rate swaps, net of tax of \$49,223 and (\$23,015), respectively.	(185,171)	708,342
<b>Comprehensive income (loss)</b>	<b>\$ (129,730)</b>	<b>\$ 868,212</b>

The accompanying notes are an integral part of these interim consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIT (unaudited)**

	Common Stock		Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Accumulated Deficit	Total Stockholders' Deficit
	Shares	Amount				
<b>Balances - December 31, 2017</b>	<b>26,859,125</b>	<b>\$ 2,625</b>	<b>\$ 21,776,402</b>	<b>\$ (283,208)</b>	<b>\$ (44,724,454)</b>	<b>\$ (23,228,635)</b>
Adoption of ASU 2016-02 (Note 1)	—	—	—	—	1,395,492	1,395,492
Issuance of restricted shares	216,500	—	—	—	—	—
Forfeitures of restricted shares	(4,585)	—	—	—	—	—
Shares effectively repurchased for required withholding taxes	(29,924)	(3)	(43,614)	—	—	(43,617)
Employee stock purchase plan	14,374	1	18,973	—	—	18,974
Share-based compensation	81,024	20	234,738	—	—	234,758
Other comprehensive income	—	—	—	708,342	—	708,342
Net income	—	—	—	—	159,870	159,870
<b>Balances - April 1, 2018</b>	<b>27,136,514</b>	<b>\$ 2,643</b>	<b>\$ 21,986,499</b>	<b>\$ 425,134</b>	<b>\$ (43,169,092)</b>	<b>\$ (20,754,816)</b>
<b>Balances - December 30, 2018</b>	<b>33,200,708</b>	<b>\$ 3,182</b>	<b>\$ 27,021,517</b>	<b>\$ 355,293</b>	<b>\$ (48,476,250)</b>	<b>\$ (21,096,258)</b>
Adoption of ASU 2018-02 (Note 1)	—	—	—	(55,784)	55,784	—
Forfeitures of restricted shares	(500)	—	—	—	—	—
Shares effectively repurchased for required withholding taxes	(17,458)	(2)	(25,907)	—	—	(25,909)
Employee stock purchase plan	32,834	3	28,134	—	—	28,137
Share-based compensation	—	5	168,333	—	—	168,338
Other comprehensive loss	—	—	—	(185,171)	—	(185,171)
Net income	—	—	—	—	55,441	55,441
<b>Balances - March 31, 2019</b>	<b>33,215,584</b>	<b>\$ 3,188</b>	<b>\$ 27,192,077</b>	<b>\$ 114,338</b>	<b>\$ (48,365,025)</b>	<b>\$ (21,055,422)</b>

The accompanying notes are an integral part of these interim consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)**

	Three Months Ended	
	March 31, 2019	April 1, 2018
<b>Cash flows from operating activities</b>		
Net income	\$ 55,441	\$ 159,870
Adjustments to reconcile net income to net cash provided by operating activities :		
Depreciation and amortization	2,565,370	3,166,500
Amortization of operating lease assets	1,535,822	1,566,916
Amortization of debt discount and loan fees	64,080	72,434
Loss on asset disposals	8,385	5,851
Share-based compensation	168,338	234,758
Deferred income taxes	6,175	(301,423)
Changes in operating assets and liabilities that provided (used) cash:		
Accounts receivable	325,408	358,167
Inventory	21,171	(2,937)
Prepaid and other assets	107,230	(38,763)
Other long-term assets	(57,050)	—
Accounts payable	85,155	(1,325,034)
Operating lease liabilities	(1,539,582)	(1,581,449)
Accrued liabilities	1,365,530	1,187,397
<b>Net cash provided by operating activities</b>	<b>4,711,473</b>	<b>3,502,287</b>
<b>Cash flows from investing activities</b>		
Purchases of property and equipment	(606,872)	(500,647)
<b>Net cash used in investing activities</b>	<b>(606,872)</b>	<b>(500,647)</b>
<b>Cash flows from financing activities</b>		
Repayments of long-term debt	(2,963,905)	(2,879,156)
Proceeds from employee stock purchase plan	28,137	18,974
Tax withholdings for restricted stock	(25,909)	(43,617)
<b>Net cash used in financing activities</b>	<b>(2,961,677)</b>	<b>(2,903,799)</b>
Net increase in cash and cash equivalents	1,142,924	97,841
Cash and cash equivalents, beginning of period	5,364,014	4,371,156
<b>Cash and cash equivalents, end of period</b>	<b>\$ 6,506,938</b>	<b>\$ 4,468,997</b>

The accompanying notes are an integral part of these interim consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**  
**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**1. NATURE OF BUSINESS AND BASIS OF PRESENTATION**

***Nature of Business***

Diversified Restaurant Holdings, Inc. ("DRH," the "Company," "us," "our" or "we") is a restaurant company operating a single concept, Buffalo Wild Wings® ("BWW"). As one of the largest franchisees of BWW, we provide a unique guest experience in a casual and inviting environment.

DRH currently operates 64 BWW restaurants ( 20 in Michigan, 17 in Florida, 15 in Missouri, 7 in Illinois and 5 in Indiana).

***Basis of Presentation***

The consolidated financial statements as of March 31, 2019 and December 30, 2018 , and for the three -month periods ended March 31, 2019 and April 1, 2018 , have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and the rules and regulations of the Securities and Exchange Commission ("SEC"). The financial information as of March 31, 2019 and for the three -month periods ended March 31, 2019 and April 1, 2018 is unaudited, but, in the opinion of management, reflects all adjustments and accruals necessary for a fair presentation of the financial position, results of operations, and cash flows for the interim periods. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All inter-company accounts and transactions have been eliminated.

The consolidated financial information as of December 30, 2018 is derived from our audited consolidated financial statements and notes thereto for the fiscal year ended December 30, 2018 , which is included in Item 8 in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2018 , and should be read in conjunction with such consolidated financial statements.

The results of operations for the three -month periods ended March 31, 2019 and April 1, 2018 are not necessarily indicative of the results of operations that may be achieved for the entire fiscal year ending December 29, 2019 .

Certain prior year amounts have been reclassified for consistency with the current year presentation.

Our significant accounting policies are disclosed in Part II, Item 8, of our Annual Report on Form 10-K for the fiscal year ended December 30, 2018 .

Since December 30, 2018 , there has been one significant change in our accounting policies related to the implementation of ASU No. 2016-02, *Leases* , which is presented below and in Note 9 .

***Going Concern***

As further discussed in Note 6 , the Company has approximately \$99.5 million of debt outstanding under its \$155.0 million senior secured credit facility with a syndicate of lenders led by Citizens (the "Credit Facility") with a maturity date of June 29, 2020. The debt agreement contains various customary financial covenants generally based on the earnings of the Company relative to its debt. The financial covenants consist of a quarterly minimum required debt service coverage ratio (the "DSCR") and a maximum permitted lease adjusted leverage ratio (the "LALR") which were reset pursuant an amendment dated February 28, 2018. This amendment also changed the definition of "consolidated EBITDA" used in the calculation of these financial covenants to permit the inclusion of a maximum of \$5 million of equity proceeds over the remaining term of the agreement.

On July 24, 2018 the Company completed an underwritten registered public offering of 6 million shares of common stock at a public offering price of \$1.00 per share, which included 700,000 shares offered by a certain selling stockholder, for total Company gross proceeds of \$5.3 million . The net proceeds from the offering were approximately \$4.6 million after deducting the underwriting discounts and commissions and offering expenses payable by us, and were included in "consolidated EBITDA" for purposes of computing financial covenants beginning in the third quarter of 2018.

As of March 31, 2019 , the Company was in compliance with its loan covenants. However, beginning in the third quarter of 2019, the net proceeds from the registered public offering will no longer be included in "consolidated EBITDA" and, as a result, the Company is currently forecasting that it may not be in compliance with these financial covenants in the third quarter.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**  
**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

While the Company has successfully negotiated financial covenant amendments in the past and would seek to do so again should it be in default or near a default, there can be no assurance that it will be successful in obtaining a satisfactory amendment.

As a result of this uncertainty coupled with the June 2020 maturity of the Credit Facility, the Company has been in discussions with its current lenders and other sources of capital regarding a possible refinancing and/or replacement of the Credit Facility. The Company is also exploring various other alternatives, including, among other things, possible equity financing. There can be no assurance, however, that any such efforts will be successful.

Until such time as the Company has executed an agreement to amend, refinance or replace the Credit Facility, the Company cannot conclude that it is probable that it will do so and, accordingly, this raises substantial doubt about the Company's ability to continue as a going concern.

However, the accompanying financial statements have been prepared assuming the Company will continue to operate as a going concern, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The accompanying financial statements do not include adjustments that might result from the outcome of this uncertainty, including any adjustments to reflect the possible future effects of the recoverability and classification of recorded asset amounts or amounts and classifications of liabilities that might be necessary should the Company be unable to continue as a going concern.

***Revenue Recognition Policy***

Revenue is measured based on consideration specified in implied contracts with our customers and excludes amounts collected on behalf of third parties. The Company recognizes revenue when it satisfies a performance obligation (at the time of sale) by transferring control over a product to a customer. Payment is due at the time the food or merchandise is transferred to the customer. The portion of any sale that results in loyalty rewards being issued is deferred, net of estimated breakage, until redemption.

***Nature of Goods Sold***

DRH earns revenue through sales of food, beverages and merchandise, and redemptions of gift cards by our customers. These sales occur through multiple channels, such as in-restaurant, call-in, online (web-based) and via third party delivery services.

BWW offers a system-wide loyalty program (Blazin' Rewards®) whereby enrolled customers earn points for each qualifying purchase. As a franchisee, DRH is required to participate in the program. DRH estimates the value of loyalty points earned (the value per point) by dividing the menu price of redeemable items by the loyalty reward points required to redeem that menu item. Points issued as part of the loyalty program expire after 6 months of member inactivity. DRH commissioned a study to determine a reasonable estimate of the breakage rate, which was approximately 32% .

DRH has two types of sales transactions, transactions without loyalty attachment and transactions with loyalty attachment. Transactions without loyalty attachment require no allocation of the transaction price, because the price is observable and fixed based on the menu. Transactions with loyalty attachment have two performance obligations: 1) providing the purchased food, beverages and/or merchandise to the customer and, 2) redeeming awarded loyalty points for food, beverages or merchandise in the future. In loyalty related transactions the price is allocated to the products sold and the points issued. Revenue related to loyalty points that may be redeemed in the future is deferred, net of estimated breakage, until such loyalty points are redeemed. The accrued loyalty liability balance is reflected in Note 5 .

The Company offers gift cards for purchase through a BWW system-wide program. Gift cards sold are recorded as a liability to BWW. When redeemed, the gift card liability is offset by recording the transaction as revenue. Net gift card activity is settled with BWW weekly. At times, gift card redemptions may exceed amounts due to BWW for gift card purchases, resulting in an asset balance. Because this is a system-wide program operated by BWW, the Company is not impacted by and does not record breakage.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**  
**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

**Disaggregation of Revenue**

In the following table, revenue is disaggregated by product mix.

**Disaggregated Revenue**

<b>Product</b>	<b>Three Months Ended March 31, 2019</b>	<b>Three Months Ended April 1, 2018</b>
Food	\$ 34,023,662	\$ 33,007,708
Alcohol	6,544,422	6,525,249
Total	<u>\$ 40,568,084</u>	<u>\$ 39,532,957</u>

**Recent Accounting Pronouncements**

We reviewed all significant newly-issued accounting pronouncements and concluded that they either are not applicable to our operations or that no material effect is expected on our consolidated financial statements as a result of future adoption.

**Recently Adopted Accounting Pronouncements**

In February 2016, FASB issued ASU No. 2016-02, *Leases* ("ASU 2016-02"). ASU 2016-02 requires the lessee to recognize a lease asset and liability for lease arrangements longer than 12 months. Leases are classified as either finance or operating, with classification affecting the pattern of expense recognition in the income statement. The updated guidance is effective for interim and annual periods beginning after December 15, 2018. The Company adopted the new standard as of December 31, 2018 using the modified retrospective approach. The Company has adjusted comparative periods and has elected the package of practical expedients which allows it to not reassess whether a contract is or contains a lease, lease classification, and initial direct costs. The adoption of ASU 2016-02 materially impacted our consolidated financial statements by significantly increasing our non-current assets and liabilities on our consolidated balance sheets in order to record the right-of-use ("ROU") assets and related lease liabilities for our operating leases. We lease all of our restaurant properties under operating leases. The adoption of the standard does not have a material impact on our Consolidated Statements of Comprehensive Income (Loss) or Consolidated Statements of Cash Flows.

In conjunction with our adoption of the new lease accounting standard, certain line items have been adjusted on our opening balance sheets as of January 1, 2018 and December 31, 2018 to conform to the current period presentation. As of January 1, 2018, the line items impacted and adjustments consist of: the addition of \$50.0 million in ROU assets, \$6.3 million in current operating lease liabilities, \$46.9 million in non-current operating lease liabilities, and \$1.4 million in retained earnings; and the removal of \$0.1 million of intangible assets, \$2.6 million in deferred rent, \$0.5 million of unfavorable operating lease liabilities, and \$1.5 million in deferred gains associated with prior sale leaseback transactions. As of December 31, 2018, the line items impacted and adjustments consist of: the addition of \$52.3 million in ROU assets, \$6.7 million in current operating lease liabilities, \$49.0 million in non-current operating lease liabilities, and \$1.3 million in retained earnings; and the removal of \$0.1 million of intangible assets, \$2.8 million in deferred rent, \$0.4 million of unfavorable operating lease liabilities, and \$1.4 million in deferred gains associated with prior sale leaseback transactions. Additionally, the Consolidated Statement of Operations for the three-month period ended April 1, 2018, reflects an increase in general and administrative expense of approximately \$32,000. Refer to Note 9 for further details.

In February 2018, the FASB issued ASU No. 2018-02, *Income Statement - Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income* ("ASU 2018-02"). ASU 2018-02 provided financial statement preparers with an option to reclassify stranded tax effects within accumulated other comprehensive income to retained earnings in each period in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Cuts and Jobs Act of 2017 (or portion thereof) was recorded. ASU 2018-02 is effective for fiscal years beginning after December 15, 2018. The Company adopted ASU 2018-02 effective December 31, 2018, and elected to reclassify the income tax effects of the 2017 Tax Cuts and Jobs Act from Accumulated Other Comprehensive Income (Loss) to retained earnings. Adoption did not have a material impact on the Company's consolidated financial statements.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**  
**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

In May 2014, the FASB issued ASU No. 2014-09, *Revenue with Contracts from Customers (Topic 606)* ("ASU 2014-09"). ASU 2014-09 supersedes the current revenue recognition guidance, including industry-specific guidance. This ASU and subsequently issued amendments, introduce a five-step model to achieve its core principal of the entity recognizing revenue to depict the transfer of goods or services to customers at an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In August 2015, the FASB issued ASU No. 2015-14, *Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date*, which delayed the effective date of ASU 2014-09 for public companies to January 1, 2018. The FASB also agreed to allow entities to choose to adopt the standard as of the original effective date.

The requirements for these standards relating to Topic 606 were effective for interim and annual periods beginning after December 15, 2017. The Company adopted ASU 2014-09 effective as of January 1, 2018, using the modified retrospective transition method to all existing contracts that were not substantially completed at the adoption date. We finalized our analysis and the adoption of ASU 2014-09 which did not have a material impact on the timing or amount of revenue recognized as compared to the Company's previous revenue recognition practices.

## **2. UNCONSOLIDATED VARIABLE INTEREST ENTITIES**

On December 25, 2016, the Company completed a spin-off (the "Spin-Off") of 19 Bagger Dave's entities and certain real estate entities which house the respective Bagger Dave's entities previously owned by DRH into a new independent publicly traded company, Bagger Dave's Burger Tavern, Inc. ("Bagger Dave's"). After the Spin-Off, the Company remains involved with certain activities that result in Bagger Dave's being considered a Variable Interest Entity ("VIE"). This conclusion results primarily from the existence of guarantees by the Company of certain Bagger Dave's leases as described below under "Lease Guarantees". While the Company holds a variable interest in Bagger Dave's, it is not considered to be its primary beneficiary because it does not have the power to direct the activities of Bagger Dave's. Specifically, we considered the fact that, although our Executive Chairman is currently also on Bagger Dave's board, there are no agreements in place that require him to vote in the interests of the Company, as he does not represent the Company in his capacity as a Bagger Dave's director. As a result, the Company does not consolidate the VIE.

### *Lease Guarantees*

At March 31, 2019, the Company is a guarantor for 9 leases, three of which have been re-leased to unaffiliated parties. In the event the respective lessees cannot make their lease payments, the Company may become responsible for the payments under its guarantee.

Upon the Spin-Off of Bagger Dave's, in accordance with ASC 460, *Guarantees*, the Company evaluated its liability from the lease guarantees first by estimating the non-contingent component representing the estimated fair market value of the guarantees at inception, and recorded a liability. As of March 31, 2019 and December 30, 2018, the liability is \$0.3 million, and it is included in other liabilities on the Consolidated Balance Sheet. Prior to the Spin-Off, no liability had been recorded as a result of the affiliate relationship between the Company and Bagger Dave's.

Secondly, the Company considered the contingent component of the guarantees and concluded that, as of March 31, 2019 and December 30, 2018, no loss under the guarantees was probable because all of the Bagger Dave's restaurants subject to the guaranteed leases are either currently operating or the site has been leased to another tenant who is responsible for, and making, the lease payments.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**  
**NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS**

The Company has determined that its maximum exposure resulting from the lease guarantees includes approximately \$7.3 million of future minimum lease payments plus potential additional payments to satisfy maintenance, property tax and insurance requirements under the leases as of March 31, 2019. The terms and conditions of the guarantees vary, and each guarantee has an expiration date which may or may not correspond with the end of the underlying lease term. The guarantee expiration dates range from less than 11 months to 11 years as of March 31, 2019. In the event that the Company is required to perform under any of its lease guarantees, we do not believe the liability would be material because we would first seek to minimize the exposure by finding a suitable tenant to lease the space. In many cases, we expect that a replacement tenant would be found and the lessor would agree to release the Company from its future guarantee obligation. In reaching our conclusion, we also considered the following:

- the financial condition of Bagger Dave's, including its ability to service the lease payments on the locations it continues to operate;
- its history of incurring operating losses;
- its liquidity position and the actions available to it should its liquidity deteriorate to such a degree that its ability to service required lease payments is threatened; and
- the actions available to the Company to avoid or mitigate potential losses should Bagger Dave's become unable to service one or more of the leases that the Company guarantees.

The following table discloses the guarantee expiration of all Bagger Dave's leases that include a guarantee by the Company as of March 31, 2019 :

Guarantee Expiration	Future guaranteed lease payments	
Less than six years	\$	1,002,437
Six to eleven years		6,291,391
Total	\$	<u>7,293,828</u>

### 3. PROPERTY AND EQUIPMENT, NET

Property and equipment are comprised of the following assets:

	March 31, 2019	December 30, 2018
Equipment	\$ 28,134,184	\$ 27,541,376
Furniture and fixtures	6,747,121	6,742,523
Leasehold improvements	57,443,511	57,344,678
Restaurant construction in progress	219,070	439,321
Total	<u>92,543,886</u>	<u>92,067,898</u>
Less accumulated depreciation	(60,085,684)	(57,644,553)
<b>Property and equipment, net</b>	<u><b>\$ 32,458,202</b></u>	<u><b>\$ 34,423,345</b></u>

We are currently monitoring several restaurants with regard to the valuation of the property and equipment. As we periodically refine our estimated future operating results, changes in our estimates and assumptions may cause us to realize impairment charges in the future that could be material.

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**4. INTANGIBLE ASSETS**

Intangible assets are comprised of the following:

	March 31, 2019	December 30, 2018
<b>Amortized intangible assets</b>		
Franchise fees	\$ 1,305,642	\$ 1,305,642
Trademark	2,500	2,500
Non-compete	76,560	76,560
Total	1,384,702	1,384,702
Less accumulated amortization	(555,569)	(534,540)
<b>Total amortized intangible assets, net</b>	<b>829,133</b>	<b>850,162</b>
<b>Unamortized intangible assets</b>		
Liquor licenses	1,256,327	1,256,327
<b>Total intangible assets, net</b>	<b>\$ 2,085,460</b>	<b>\$ 2,106,489</b>

Amortization expense was \$21,029 and \$20,805 for the three-month periods ended March 31, 2019 and April 1, 2018, respectively.

The aggregate weighted-average amortization period for intangible assets is 7.7 years at March 31, 2019.

**5. OTHER ACCRUED LIABILITIES**

	March 31, 2019	December 30, 2018
Sales tax payable	\$ 1,060,084	\$ 940,165
Accrued interest	429,564	484,535
Accrued royalty fees	165,460	173,189
Accrued property taxes	488,431	224,865
Accrued loyalty rewards	944,235	847,434
Other	148,225	151,047
<b>Total other accrued liabilities</b>	<b>\$ 3,235,999</b>	<b>\$ 2,821,235</b>

**6. DEBT**

Debt consists of the following obligations:

	March 31, 2019	December 30, 2018
\$120.0 million term loan - the rate at March 31, 2019 and December 30, 2018 was 5.99% and 5.85%, respectively.	\$ 77,198,616	\$ 79,698,616
\$30.0 million development line of credit, converted to the DF Term Loan in December 2016 and June 2018. The rate at March 31, 2019 and December 30, 2018 was 5.99% and 5.85%, respectively.	17,647,354	18,111,259
\$5.0 million revolving line of credit - the rate at March 31, 2019 and December 30, 2018 was 6.00% and 6.01%, respectively.	5,000,000	5,000,000
Unamortized discount and debt issuance costs	(323,165)	(387,245)
<b>Total debt</b>	<b>99,522,805</b>	<b>102,422,630</b>
Less current portion	(11,494,830)	(11,515,093)
<b>Long-term debt, net of current portion</b>	<b>\$ 88,027,975</b>	<b>\$ 90,907,537</b>

On June 29, 2015, the Company entered into a five year \$155.0 million senior secured credit facility with a syndicate of lenders led by Citizens Bank, N.A. (the "Credit Facility") with a senior lien on all the Company's personal property and fixtures. The

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Credit Facility initially consisted of a \$120.0 million term loan (the "Term Loan"), a \$30.0 million development line of credit (the "DLOC") and a \$5.0 million revolving line of credit (the "RLOC").

On December 23, 2016, the Company amended the Credit Facility (the "December 2016 Amendment") for purposes of, among other things, releasing the Bagger Dave's entities as borrowers and releasing all related liens on the Bagger Dave's assets. In addition, the amendment (a) converted the amounts then outstanding under the DLOC to a development facility term loan (the "DF Term Loan" and, together with the Term Loan, the "Term Loans"), (b) canceled \$6.8 million previously available under the DLOC, and (c) extended the maturity date on the remaining \$5.0 million under the DLOC to June 29, 2018. Upon the maturity of the DLOC on June 29, 2018, the amount outstanding under the DLOC was added to the existing DF Term Loan.

Payments of principal are based upon a 12 -year straight-line amortization schedule, with monthly principal payments of \$980,906 on the Term Loans, plus accrued interest. As of March 31, 2019 and December 30, 2018 , \$5.0 million was outstanding under the RLOC. The entire remaining outstanding principal and accrued interest on the Credit Facility is due and payable on the maturity date of June 29, 2020.

The interest rate for each of the loans, as selected by the borrower, is based upon either a LIBOR or base rate (generally Prime or Fed Funds) plus an applicable margin, which ranges from 2.25% to 3.5% for LIBOR loans and from 1.25% to 2.5% for base rate loans, depending on the lease adjusted leverage ratio as defined in the agreement.

Fees related to the term debt are recorded as debt discount. Debt issuance costs represent legal, consulting and financial costs associated with debt financing. As a result of the December 2016 Amendment, the Company incurred \$197,889 of debt issuance costs recorded as a part of debt discount. Debt discount related to term debt, net of accumulated amortization totaled \$323,165 and \$387,245 at March 31, 2019 and December 30, 2018 , respectively. Debt discount and debt issuance cost are amortized over the life of the debt and are recorded in interest expense using the effective interest method.

For the three-month periods ended March 31, 2019 and April 1, 2018 interest expense was \$1.5 million and \$1.6 million , respectively.

The Credit Facility agreement contains various customary financial covenants generally based on the earnings of the Company relative to its debt. The financial covenants consist of a quarterly minimum required debt service coverage ratio ("DSCR") and a maximum permitted lease adjusted leverage ratio ("LALR") which were reset pursuant to an amendment dated February 28, 2018. This amendment also changed the definition of "consolidated EBITDA" used in the calculation of these financial covenants to permit the inclusion of a maximum of \$5 million of equity proceeds over the remaining term of the Credit Facility agreement.

On July 24, 2018, the Company completed an underwritten registered public offering of 6 million shares of common stock at a public offering price of \$1.00 per share, which included 700,000 shares offered by a certain selling stockholder, for total Company gross proceeds of \$5.3 million . The net proceeds from the offering were approximately \$4.6 million after deducting the underwriting discounts and commissions and offering expenses payable by us, and were included in "consolidated EBITDA" for purposes of computing financial covenants beginning in the third quarter of 2018.

As of March 31, 2019 , the Company was in compliance with its loan covenants. However, beginning in the third quarter of 2019, the net proceeds from the registered public offering will no longer be included in "consolidated EBITDA" and, as a result, the Company is currently forecasting that it may not be in compliance with these financial covenants beginning in the third quarter of 2019. Unless we obtain a waiver for, or amendment of the financial covenants prior to being out of compliance, which requires that lenders representing at least 50.1% of the outstanding principal amount are in agreement, failure to comply with the financial covenants would represent an event of default under the Credit Facility agreement, as amended, and would allow the lenders to accelerate repayment of the debt.

At March 31, 2019 , the Company has three interest rate swap agreements to fix a portion of the interest rates on its variable rate debt. The swap agreements all qualify for hedge accounting. Under the swap agreements, the Company receives interest at the one-month LIBOR and pays a fixed rate. Since these swap agreements qualify for hedge accounting, the changes in fair value are recorded in other comprehensive income (loss), net of tax. The fair value of the derivative assets and liabilities are included in other long-term assets and other long-term liabilities on the Consolidated Balance Sheets, respectively. See Note 13 for additional information pertaining to interest rate swaps.

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The following tables summarize the fair value of derivative instruments designated as cash flow hedges which were outstanding:

			March 31, 2019		
			Notional amounts	Derivative assets	Derivative liabilities
Interest rate swaps	Rate	Expires			
April 2012	1.4%	April 2019	\$ 190,476	\$ 166	\$ —
January 2015	1.8%	December 2019	24,345,238	95,905	—
August 2015	2.3%	June 2020	58,560,119	48,661	—
<b>Total</b>			<b>\$ 83,095,833</b>	<b>\$ 144,732</b>	<b>\$ —</b>

			December 30, 2018		
			Notional amounts	Derivative assets	Derivative liabilities
Interest rate swaps	Rate	Expires			
April 2012	1.4%	April 2019	\$ 761,905	\$ 1,689	\$ —
January 2015	1.8%	December 2019	25,809,524	152,011	—
August 2015	2.3%	June 2020	58,930,655	225,426	—
<b>Total</b>			<b>\$ 85,502,084</b>	<b>\$ 379,126</b>	<b>\$ —</b>

## 7. SHARE-BASED COMPENSATION

### Restricted share awards

The Company's Stock Incentive Plan of 2017 authorizes a total of 2,500,000 shares of common stock for issuance as incentive awards.

For the three-months ended March 31, 2019, no restricted shares were issued. For the three-month period ended April 1, 2018, restricted shares were issued to certain team members under the Stock Incentive Plan of 2017 at a weighted-average grant date fair value of \$1.35. Based on the standard form of Stock Award Agreement, shares typically vest ratably over either a one or three year period, or on the third anniversary of the grant date, as determined by the Company's Compensation Committee. Upon vesting, the Company withholds shares to cover the minimum withholding requirement, unless the recipient opts out. Unrecognized share-based compensation expense of \$1.0 million at March 31, 2019 will be recognized over the remaining weighted-average vesting period of 2.7 years. The total grant date fair value of shares vested during the three-month periods ended March 31, 2019 and April 1, 2018, was \$0.1 million each. Under the Stock Incentive Plan of 2017, there were 1.3 million shares available for future awards at March 31, 2019.

The following table presents the restricted stock transactions during the three -month period ended March 31, 2019 :

	Number of Restricted Stock Shares
Unvested, December 30, 2018	1,274,839
Granted	—
Vested	(52,375)
Vested shares tax portion	(17,458)
Expired/Forfeited	(500)
<b>Unvested, March 31, 2019</b>	<b>1,204,506</b>

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The following table presents the restricted stock transactions during the three -month period ended April 1, 2018 :

	<b>Number of Restricted Stock Shares</b>
Unvested, December 31, 2017	531,000
Granted	216,500
Vested	(62,332)
Vested shares tax portion	(9,665)
Expired/Forfeited	(4,585)
<b>Unvested, April 1, 2018</b>	<b>670,918</b>

On July 30, 2010, prior to the adoption of the Stock Incentive Plan of 2011, DRH granted options for the purchase of 210,000 shares of common stock to the directors of the Company. These options are fully vested and had an original expiration date six years from the date of issuance. On July 28, 2016, the Stock Option Agreement of 2010 was amended to extend the expiration date of these options to July 31, 2019. The options can be exercised at a price of \$2.50 per share. At March 31, 2019 , 150,000 shares of authorized common stock are reserved for issuance to provide for the exercise of the remaining options. The intrinsic value of outstanding options was negligible as of both March 31, 2019 and April 1, 2018 .

#### **Employee stock purchase plan**

The Company reserved 250,000 shares of common stock for issuance under the Employee Stock Purchase Plan (“ESPP”). The ESPP is available to team members subject to employment eligibility requirements. Participants may purchase common stock at 85.0% of the lesser of the start or end price for the offering period. The plan has four offering periods, each start/end dates coincide with the fiscal quarter and are awarded on the last day of the offering period. During the three-months ended March 31, 2019 and April 1, 2018 , the Company issued 32,834 and 14,374 shares, respectively. Under the ESPP, there were 43,080 shares available for future purchase at March 31, 2019 .

#### **Share-based compensation**

Share-based compensation of \$0.2 million was recognized during both three-month periods ended March 31, 2019 and April 1, 2018 , as compensation costs in the Consolidated Statements of Operations and as additional paid-in capital on the Consolidated Statements of Stockholders' Deficit to reflect the grant date fair value of shares vested.

The Company has authorized 10,000,000 shares of preferred stock at a par value of \$0.0001 . No preferred shares are issued or outstanding as of March 31, 2019 . Any preferences, rights, voting powers, restrictions, dividend limitations, qualifications, and terms and conditions of redemption shall be set forth and adopted by a Board of Directors' resolution prior to issuance of any series of preferred stock.

#### **8 . INCOME TAXES**

The effective income tax provision (benefit) rate was 23.2% and (212.9)% for the three-month periods ended March 31, 2019 and April 1, 2018 , respectively. The change in the effective income tax rate for the three months ended March 31, 2019 compared with the three months ended April 1, 2018 is primarily attributable to the difference in income before taxes and the full year earnings expectation.

In accordance with the provisions of ASC 740, a valuation allowance was established as of December 31, 2017, for the deferred tax assets of the Company, and remains in place as of March 31, 2019 . On a quarterly basis, the Company evaluates the recoverability of the deferred tax asset by reviewing current and projected company and restaurant industry trends, and the macro economic environment.

**9. LEASES*****General Lease Information***

As of March 31, 2019, we operated 64 Company-owned restaurants, all of which are leased properties. Our restaurants range in size from approximately 5,300 square feet to 13,500 square feet with the majority of our restaurants located in stand-alone buildings and/or end-cap positions in strip malls, with a few being in strip mall in-line positions. The Company's initial restaurant lease terms range from 10 - 20 years and frequently require us to pay variable lease costs, which include a proportionate share of real estate taxes, insurance, common area maintenance, and other operating costs. Typically, our restaurant operating lease renewal options allow us to extend the lease terms for periods of five to 10 years, though the options are not recognized in the ROU assets or lease liabilities. Some restaurant leases provide for contingent rental payments payable only when sales exceed certain thresholds. The sales thresholds were not met and no contingent rental payments were incurred during the three-month periods ended March 31, 2019 and April 1, 2018. Most of our real estate leases incorporate incremental rent increases based on the passage of time.

An election was made by the Company to not account for short-term leases of 12 months or less on the balance sheet.

***Leases Not Yet Commenced***

The Company entered into a new lease agreement for its corporate headquarters in Troy, Michigan on February 11, 2019. The lease commences on May 1, 2019, or when build out of the space is complete. The initial lease term is 7 years and 9 months, inclusive of a free rent period.

***Significant Assumptions and Judgments***

**Allocation of consideration** - The Company has non-real estate leases that contain both a service component and equipment. In most cases, the Company has obtained stand-alone pricing from our vendors for the restaurant equipment that is leased in order to allocate the contract consideration between the lease and non-lease components.

**Discount rate** - The Company does not know the rate implicit in its leases and, as a result, we use our estimated incremental borrowing rate. The estimated rate is based on a risk free rate plus a risk-adjusted margin. We believe that this rate is indicative of a fully-collateralized borrowing rate that would have been used in the particular circumstances of our leases.

***Amounts Recognized in the Financial Statements***

	<b>Three Months Ended</b>	
	<b>March 31, 2019</b>	<b>April 1, 2018</b>
Lease cost:		
Operating lease cost	\$ 2,357,820	\$ 2,311,541
Variable lease cost	717,376	684,578
Sublease income	(61,100)	(24,563)
Total lease cost	<u>\$ 3,014,096</u>	<u>\$ 2,971,556</u>
Supplemental information:		
Cash paid for operating lease liabilities	\$ 2,389,530	\$ 2,348,105
ROU assets obtained in exchange for new operating lease liabilities <sup>(1)</sup>	\$ —	\$ 50,464,127
Weighted-average remaining lease term - operating leases	9.3 Years	9.8 Years
Weighted-average discount rate - operating leases	6.0%	6.0%

<sup>(1)</sup> Amounts for the three months ended April 1, 2018 include the transition adjustment for the adoption of ASU 2016-02 discussed in Note 1

Scheduled future undiscounted minimum lease payments for each of the next five years and thereafter for non-cancelable operating leases with initial or remaining lease terms in excess of one year at March 31, 2019 are summarized as follows:

<b>Year</b>	<b>Amount</b>
Remainder of 2019	\$ 6,990,881
2020	9,297,725
2021	8,696,402
2022	7,913,344
2023	6,996,589
Thereafter	32,429,990
Total lease payments	72,324,931
Less: imputed interest	(18,237,795)
Present value of lease liabilities	\$ 54,087,136

## 10. COMMITMENTS AND CONTINGENCIES

Refer to Note 2 for a discussion of lease guarantees provided by the Company.

### Franchise Related

The Company is required to pay BWB royalties ( 5.0% of net sales) and advertising fund contributions ( 3.00% - 3.15% of net sales). In addition, the Company is required to spend an additional 0.25% - 0.5% of regional net sales related to advertising cooperatives for certain metropolitan markets for the term of the individual franchise agreements. The Company incurred \$2.0 million in royalty expense for both of the three-month periods ended March 31, 2019 and April 1, 2018 . Advertising fund contribution expenses were \$1.3 million for both of the three-month periods ended March 31, 2019 and April 1, 2018 . Amounts are recorded in Other operating costs on the Consolidated Statement of Operations.

The Company is required by its various BWB franchise agreements to modernize the restaurants during the term of the agreements. The individual agreements generally require improvements between the fifth and tenth year to meet the most current design model that BWB has approved. In the past, the modernization costs for a restaurant ranged from \$50,000 to \$1.3 million depending on an individual restaurant's needs.

### Legal Proceedings

The Company is subject to ordinary and routine legal proceedings, as well as demands, claims and threatened litigation, which arise in the ordinary course of our business. These claims arise from personal injuries, contract claims, dram shop claims, employment-related claims, and claims from guests or team members alleging injury, illness, or other food quality, health, or operational concerns. The ultimate outcome of any litigation is uncertain. We have insured and continue to insure against most of these types of claims. A judgment on any claim not covered by or in excess of our insurance coverage could materially adversely affect our business, financial condition or results of operations.

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**11. EARNINGS PER SHARE**

The following is a reconciliation of basic and fully diluted earnings per common share for the three-month periods ended March 31, 2019 and April 1, 2018 :

	Three months ended	
	March 31, 2019	April 1, 2018
<b>Net I ncome</b>	<b>\$ 55,441</b>	<b>\$ 159,870</b>
Weighted-average shares outstanding	31,925,521	26,853,724
Effect of dilutive securities	299,490	—
<b>Weighted-average shares outstanding - assuming dilution</b>	<b>32,225,011</b>	<b>26,853,724</b>
<b>Earnings per common share</b>	<b>\$ —</b>	<b>\$ 0.01</b>
<b>Earnings per common share - assuming dilution</b>	<b>\$ —</b>	<b>\$ 0.01</b>

During the three month periods ended March 31, 2019 and April 1, 2018 , 905,016 and 670,918 shares, respectively, of unvested restricted stock were excluded from the calculation of diluted earnings per share because such shares were anti-dilutive.

During the three month periods ended March 31, 2019 and April 1, 2018 , 150,000 and 180,000 options, respectively, were excluded from the calculation of diluted earnings per share because such options were anti-dilutive.

**12. SUPPLEMENTAL CASH FLOWS INFORMATION****Other Cash Flows Information**

Cash paid for interest was \$1.5 million during both three-month periods ended March 31, 2019 and April 1, 2018 .

Cash paid for income taxes was \$10,582 and \$0 , during the three-month periods ended March 31, 2019 and April 1, 2018 , respectively.

**Supplemental Schedule of Non-Cash Operating, Investing, and Financing Activities**

Non-cash investing activities for property and equipment not yet paid as of both March 31, 2019 and April 1, 2018 , was \$0.1 million .

**13. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The guidance for fair value measurements, FASB ASC 820, *Fair Value Measurements and Disclosures* , establishes the authoritative definition of fair value, sets out a framework for measuring fair value, and outlines the required disclosures regarding fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. We use a three-tier fair value hierarchy based upon observable and non-observable inputs as follows:

- Level 1 Quoted market prices in active markets for identical assets and liabilities;
- Level 2 Inputs, other than level 1 inputs, either directly or indirectly observable; and
- Level 3 Unobservable inputs developed using internal estimates and assumptions (there is little or no market data) which reflect those that market participants would use.

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As of March 31, 2019 and December 30, 2018, respectively, our financial instruments consisted of cash and cash equivalents, accounts receivable, accounts payable, interest rate swaps, lease guarantee liability, and debt. The fair value of cash and cash equivalents, accounts receivable, and accounts payable approximate carrying value, due to their short-term nature.

The fair value of our interest rate swaps is determined based on valuation models, which utilize quoted interest rate curves to calculate the forward value and then discount the forward values to the present period. The Company measures the fair value using broker quotes, which are generally based on observable market inputs including yield curves and the value associated with counterparty credit risk. Our interest rate swaps are classified as a Level 2 measurement as these securities are not actively traded in the market, but are observable based on transactions associated with bank loans with similar terms and maturities. See Note 6 for additional information pertaining to interest rates swaps.

The fair value of our lease guarantee liability was determined by calculating the present value of the difference between the estimated rate at which the Company and Bagger Dave's could borrow money in a duration similar to the underlying lease guarantees. Our lease guarantees are classified as a Level 2 measurement as there is no actively traded market for such instruments.

As of March 31, 2019 and December 30, 2018, our total debt was approximately \$99.5 million and \$102.4 million, respectively, which approximated fair value because the applicable interest rates are adjusted frequently based on short-term market rates (Level 2).

There were no transfers between levels of the fair value hierarchy during the three month period ended March 31, 2019 and the fiscal year ended December 30, 2018.

The following table presents the fair values for those assets and liabilities measured on a recurring basis as of March 31, 2019 :

<b>FAIR VALUE MEASUREMENTS</b>				
<b>Description</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Asset/(Liability) Total</b>
Interest rate swaps	\$ —	\$ 144,732	\$ —	\$ 144,732
Lease guarantee liability	—	(265,540)	—	(265,540)
<b>Total</b>	<b>\$ —</b>	<b>\$ (120,808)</b>	<b>\$ —</b>	<b>\$ (120,808)</b>

The following table presents the fair values for those assets and liabilities measured on a recurring basis as of December 30, 2018 :

<b>FAIR VALUE MEASUREMENTS</b>				
<b>Description</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Asset/(Liability) Total</b>
Interest rate swaps	\$ —	\$ 379,126	\$ —	\$ 379,126
Lease guarantee liability	—	(282,084)	—	(282,084)
<b>Total</b>	<b>\$ —</b>	<b>\$ 97,042</b>	<b>\$ —</b>	<b>\$ 97,042</b>

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**14. ACCUMULATED OTHER COMPREHENSIVE INCOME**

The following table summarizes each component of Accumulated Other Comprehensive Income ("AOCI"):

	<b>Three Months Ended March 31, 2019</b>	<b>Three Months Ended April 1, 2018</b>
	<b>Interest Rate Swaps</b>	<b>Interest Rate Swaps</b>
Beginning balance	\$ 355,293	\$ (283,208)
Gain (loss) recorded	(234,394)	731,357
Tax benefit (expense)	49,223	(23,015)
Adoption of ASU 2018-02 (Note 1)	(55,784)	—
Other comprehensive income (loss)	(240,955)	708,342
<b>Ending balance AOCI</b>	<b>\$ 114,338</b>	<b>\$ 425,134</b>

**15. SUBSEQUENT EVENT**

As previously disclosed on Form 8-K filed February 28, 2019, AMC Wings, Inc., a wholly-owned subsidiary of the Company, entered into an Asset Purchase Agreement (the "Purchase Agreement") to acquire substantially all of the assets of Here's Wings, LLC and B-Dubs CL, LLC. The assets were to consist primarily of 9 existing Buffalo Wild Wings restaurants in the Chicago market. The acquisition was subject to a right of first refusal in favor of Buffalo Wild Wings, Inc., our franchisor. On April 12, 2019, we received notice from the franchisor that it had exercised its right of first refusal. As such, the Purchase Agreement has been effectively terminated.

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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our consolidated interim financial statements and related notes included in Item 1 of Part 1 of this Quarterly Report and the audited consolidated financial statements and related notes and Management's Discussion and Analysis of Financial Condition and Results from Operations contained in our Form 10-K for the fiscal year ended December 30, 2018. Information included in this discussion and analysis includes commentary on company-owned restaurants, restaurant sales, and same store sales. Management believes such sales information is an important measure of our performance, and is useful in assessing the Buffalo Wild Wings® Grill & Bar ("BWW") concept. However, same store sales information does not represent sales in accordance with accounting principles generally accepted in the United States of America ("GAAP"), should not be considered in isolation or as a substitute for other measures of performance prepared in accordance with GAAP and may not be comparable to financial information as defined or used by other companies.

**INFORMATION REGARDING FORWARD-LOOKING STATEMENTS**

Some of the statements contained in this "Quarterly Report on Form 10-Q" may constitute "forward-looking statements" within the meaning of the Federal Private Securities Litigation Reform Act of 1995. These statements reflect the current views of our senior management team with respect to future events, including our financial performance, business and industry in general. Statements that include the words "expect," "intend," "plan," "believe," "project," "forecast," "estimate," "may," "should," "anticipate," and variations of such words and similar statements of a future or forward-looking nature are intended to identify such forward-looking statements. We intend for our forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and we set forth this statement in order to comply with such safe harbor provisions.

Forward-looking statements involve known and unknown risks and uncertainties and are not assurances of future performance. Accordingly, actual results may differ materially from anticipated results due to a variety of factors, including the factors identified in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2018. Important factors that could cause actual results to differ materially from our expectations include the following:

- the success of our existing and new restaurants;
- our ability to identify appropriate sites and to finance the development and expansion of our operations;
- changes in economic conditions;
- damage to our reputation or lack of acceptance of our brand in existing or new markets;
- economic and other trends and developments, including adverse weather conditions, in the local or regional areas in which our restaurants are located;
- the impact of negative economic factors, including the availability of credit, on our landlords and surrounding tenants;
- changes in food availability and costs;
- labor shortages and increases in our compensation costs, including those resulting from changes in government regulation;
- increased competition in the restaurant industry and the segments in which we compete;
- the impact of legislation and regulations regarding nutritional information, new information or attitudes regarding diet and health, or adverse opinions about the health of consuming our menu offerings;
- the impact of federal, state, and local beer, liquor, and food service regulations;
- the success of our and our franchisor's strategies and marketing programs;
- the impact of new restaurant openings, including the effect on our existing restaurants of opening new restaurants in the same markets;
- the loss of key members of our management team;
- inability or failure to effectively manage our growth, including without limitation, our need for liquidity and human capital;

- the impact of litigation;
- the adequacy of our insurance coverage and fluctuating insurance requirements and costs;
- the impact of our indebtedness on our ability to invest in the ongoing needs of our business;
- our ability to obtain debt or other financing on favorable terms, or at all;
- the impact of a potential asset impairment charge in the future;
- the impact of any security breaches of confidential guest information in connection with our electronic processing of credit/debit card transactions;
- our ability to protect our intellectual property;
- the impact of any failure of our information technology system or any breach of our network security;
- the impact of any materially adverse changes in our federal, state, and local taxes;
- the impact of any food-borne illness outbreak;
- our ability to maintain our relationship with our franchisor on economically favorable terms;
- the impact of future sales of our common stock in the public market, the exercise of stock options, and any additional capital raised by us through the sale of our common stock;
- the effect of changes in accounting principles applicable to us; and
- the impact on the Company's future results as a result of its guarantees of certain leases of Bagger Dave's Burger Tavern, Inc.

We caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date they were made. Subsequent written and oral forward-looking statements attributable to us or to persons acting on our behalf are expressly qualified in their entirety by the cautionary statements set forth above and elsewhere in our reports filed with the Securities and Exchange Commission. We expressly disclaim any intent or obligation to update any forward-looking statements.

## OVERVIEW

Diversified Restaurant Holdings, Inc. (“DRH,” the “Company,” “us,” “our” or “we”) is a restaurant company operating a single concept, Buffalo Wild Wings<sup>®</sup> (“BWW”). DRH currently operates 64 BWW restaurants ( 20 in Michigan, 17 in Florida, 15 in Missouri, 7 in Illinois and 5 in Indiana). As one of the largest franchisees of BWW, we provide a unique guest experience in a casual and inviting environment. We are committed to providing value to our guests by offering generous portions of flavorful food in an upbeat and entertaining atmosphere. We believe BWW is a uniquely positioned restaurant brand, designed to maximize guest appeal, offering competitive price points and a family-friendly atmosphere, which we believe enables strong performance through economic cycles. We were incorporated in 2006 and are headquartered in the Detroit metropolitan area.

## RESTAURANT OPENINGS

The following table outlines the restaurant unit information for each fiscal year from 2015 through 2019 . The openings/closures and total restaurants open at the end of the year for 2019 are estimates.

	2019	2018	2017	2016	2015
<b>Restaurants open at the beginning of year</b>	64	65	64	62	42
<b>Openings/closures:</b>					
New restaurant openings	—	—	1	2	3
Restaurant acquisitions	—	—	—	—	18
Restaurant closures	—	(1)	—	—	(1)
<b>Total restaurants open at the end of the year</b>	<b>64</b>	<b>64</b>	<b>65</b>	<b>64</b>	<b>62</b>

**RESULTS OF OPERATIONS**

For the three-month periods ended March 31, 2019 (" First Quarter 2019 ") and April 1, 2018 (" First Quarter 2018 "), revenue was generated primarily from the operations of 64 and 65 restaurants, respectively. Quarterly operating results may fluctuate significantly as a result of a variety of factors, including the timing and number of new restaurant openings and related expenses, increases or decreases in same store sales, changes in commodity prices, general economic conditions, and seasonal fluctuations. As a result, our quarterly results of operations are not necessarily indicative of the results that may be achieved for any future period. Same store sales are generally defined as a restaurant's comparable sales in the first full month after the 18<sup>th</sup> month of operation. However, restaurants may be excluded from comparable sales as a result of other factors including, remodel-related closures or significant construction impacts. Changes in comparable restaurant sales reflect changes in sales for the comparable group of restaurants over a specified period of time. Our comparable restaurant base consisted of 63 and 62 restaurants at March 31, 2019 and April 1, 2018 , respectively.

**Results of Operations for the First Quarter 2019 and First Quarter 2018**

	Three months ended	
	March 31, 2019	April 1, 2018
<b>Total revenue</b>	<b>100.0 %</b>	<b>100.0 %</b>
<b>Operating expenses</b>		
Food, beverage, and packaging costs	28.8 %	28.2 %
Compensation costs	26.9 %	25.7 %
Occupancy costs	7.2 %	7.4 %
Other operating costs	21.4 %	21.2 %
General and administrative expenses	5.5 %	5.7 %
Depreciation and amortization	6.3 %	8.0 %
Loss on asset disposal	— %	— %
<b>Total operating expenses</b>	<b>96.1 %</b>	<b>96.2 %</b>
<b>Operating profit</b>	<b>3.9 %</b>	<b>3.8 %</b>
Interest expense	(3.7)%	(4.2)%
Other income, net	0.1 %	0.1 %
Income (loss) before income taxes	0.3 %	(0.3)%
Income tax benefit (expense)	— %	0.8 %
<b>Net Income</b>	<b>0.3 %</b>	<b>0.5 %</b>

Revenue for First Quarter 2019 was \$40.6 million , an increase of \$1.1 million , or 2.6% , compared to \$39.5 million of revenue generated during First Quarter 2018 . The increase in sales was the result of an increase in off-premise sales and the Easter holiday calendar shift, partially offset by lower dine-in sales. First Quarter 2019 same-store sales increased 4.2%.

Food, beverage, and packaging costs increased by \$0.6 million , or 5.0% , to \$11.7 million in First Quarter 2019 from \$11.1 million in First Quarter 2018 due to higher sales volumes. Food, beverage, and packaging costs as a percentage of revenue increased to 28.8% in First Quarter 2019 from 28.2% in First Quarter 2018 primarily due to higher traditional chicken wing costs. Average cost per pound for traditional bone-in chicken wings, our most significant input cost, increased to \$1.94 in First Quarter 2019 compared with \$1.89 in First Quarter 2018 .

Compensation costs increased by \$0.7 million , or 7.3% , to \$10.9 million in First Quarter 2019 from \$10.2 million in First Quarter 2018 due to higher sales volume, higher average wages and training costs associated with launch of several brand initiatives during the quarter. Compensation costs as a percentage of sales increased to 26.9% in First Quarter 2019 from 25.7% in First Quarter 2018 as a result of increases in average wages and increased training costs.

Occupancy costs were flat at \$2.9 million in First Quarter 2019 compared to First Quarter 2018 . Rent savings on one less restaurant operating was offset by higher rent and taxes in other locations. Occupancy as a percentage of sales decreased to 7.2% in First Quarter 2019 compared with 7.4% in First Quarter 2018 due to higher sales volumes compared to the same period last year.

Other operating costs increased \$0.3 million , or 3.5% , to \$8.7 million in First Quarter 2019 from \$8.4 million in First Quarter 2018 due to higher delivery fees on increased sales via third party delivery service providers and cost associated with the new uniform roll-out, partially offset by IT cost saving initiatives. Other operating costs as a percentage of sales increased to 21.4% in First Quarter 2019 from 21.2% in First Quarter 2018 .

General and administrative expenses were flat at \$2.2 million in both the First Quarter 2019 and the First Quarter 2018 . General and administrative expenses as a percentage of sales decreased to 5.5% in First Quarter 2019 from 5.7% in First Quarter 2018 due to higher sales volumes compared to the same period last year.

Depreciation and amortization decreased by \$0.6 million , or 19.0% , to \$2.6 million in First Quarter 2019 from \$3.2 million in First Quarter 2018 . This decrease was primarily due to fixed asset impairments and disposals and fully depreciated assets. Depreciation and amortization as a percentage of sales decreased to 6.3% in First Quarter 2019 from 8.0% in First Quarter 2018 .

## **INTEREST AND TAXES**

Interest expense decreased \$0.1 million to \$1.5 million or 8.5% in the First Quarter 2019 from \$1.6 million during the First Quarter 2018 .

For First Quarter 2019 , DRH had an income tax expense of \$0 compared to First Quarter 2018 income tax benefit of \$0.3 million . The decrease in the income tax benefit is primarily attributable to the difference in income before taxes and the full year earnings expectation.

## **LIQUIDITY AND CAPITAL RESOURCES**

On June 29, 2015, the Company entered into the Credit Facility with a senior lien on all the Company's personal property and fixtures. The Credit Facility initially consisted of the Term Loan, the DLOC and the RLOC.

On December 23, 2016, the Company amended the Credit Facility for purposes of, among other things, releasing the Bagger Dave's entities as borrowers and releasing all related liens on the Bagger Dave's assets. In addition, the amendment (a) converted the amounts then outstanding under the DLOC to the DF Term Loan, (b) canceled \$6.8 million previously available under the DLOC, and (c) extended the maturity date on the remaining \$5.0 million under the DLOC to June 29, 2018. Upon the maturity of the DLOC on June 29, 2018, the amount outstanding under the DLOC was added to the existing DF Term Loan.

Payments of principal are based upon a 12-year straight-line amortization schedule, with monthly principal payments of \$980,906 on the Term Loans, plus accrued interest. As of March 31, 2019 , \$5.0 million was outstanding under the RLOC. The entire remaining outstanding principal and accrued interest on the Credit Facility is due and payable on the maturity date of June 29, 2020.

The interest rate for each of the loans, as selected by the borrower, is based upon either a LIBOR or base rate (generally Prime or Fed Funds) plus an applicable margin, which ranges from 2.25% to 3.5% for LIBOR loans and from 1.25% to 2.5% for base rate loans, depending on the LALR as defined in the Credit Facility agreement, as amended.

## **Going Concern**

The Credit Facility contains various customary financial covenants generally based on the performance of the Company. The financial covenants consist of a quarterly minimum required DSCR and a maximum permitted LALR which were reset pursuant to an amendment dated February 28, 2018. This amendment also changed the definition of "consolidated EBITDA" used in the calculation of these financial covenants to permit the inclusion of a maximum of \$5 million of equity proceeds over the remaining term of the Credit Facility agreement, as amended.

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On July 24, 2018 the Company completed an underwritten registered public offering of 6 million shares of common stock at a public offering price of \$1.00 per share, which included 700,000 shares offered by a certain selling stockholder, for total Company gross proceeds of \$5.3 million. The net proceeds from the offering were approximately \$4.6 million after deducting the underwriting discounts and commissions and offering expenses payable by us, and were included in "consolidated EBITDA" for purposes of computing financial covenants beginning in the third quarter of 2018. The net proceeds from the offering were intended for working capital and general corporate purposes, including repayment of debt.

As of March 31, 2019, the Company was in compliance with its loan covenants. However, beginning in the third quarter of 2019 the net proceeds from the registered public offering will no longer be included in "consolidated EBITDA" and, as a result, the Company is currently forecasting that it may not be in compliance with these financial covenants in the third quarter of 2019.

While the Company has successfully negotiated financial covenant amendments in the past and would seek to do so again should it be in default or near a default, there can be no assurance that it will be successful in obtaining a satisfactory amendment.

As a result of this uncertainty, coupled with the June 2020 maturity of the Credit Facility, the Company has been in discussions with its current lenders and other sources of capital regarding a possible refinancing and/or replacement of the Credit Facility. The Company is also exploring various other alternatives, including, among other things, possible equity financing. There can be no assurance, however, that any such efforts will be successful.

Until such time as the Company has executed an agreement to amend, refinance or replace the Credit Facility, the Company cannot conclude that it is probable that it will do so and, accordingly, this raises substantial doubt about the Company's ability to continue as a going concern.

Except as noted above, we believe that our current cash balance, in addition to our cash flow from operations, will be sufficient to fund our present operations and meet our commitments on our existing debt for the next twelve months. However, if our forecasts are wrong or working capital needs arise that require additional financing, we believe that our current leverage level and business performance would result in rates and terms for additional debt financing that would be unattractive, if additional financing is available at all. Therefore, if necessary, we may seek to issue additional shares of common or preferred stock to raise funds.

Outside of funding our current operations and servicing our existing debt, our capital requirements are primarily dependent upon our restaurant remodel requirements and the pace of our new restaurant growth plan.

We believe that reinvesting in existing restaurants is an important factor and necessary to maintain the overall positive dining experience for our guests and, as a result, we have historically invested heavily in refreshes and upgrades. Depending on the age of the existing restaurants, upgrades have ranged from \$50,000 (for minor interior refreshes or audio/video upgrades) to \$1.3 million (for a full extensive remodel of the restaurant with the addition of an enclosed patio). While BWB is in the process of developing a new building design standard and testing a variety of remodel options, they have communicated to franchisees that they are targeting a three-tier remodel program with cost ranging from \$250,00 to \$650,000, depending on the size and revenue profile of the restaurant. We've remodeled or built 27 of our restaurants in the Stadia design, and our current plan is to remodel the remaining 37 BWB restaurants to the new design standard over the next 6 years.

Cash flow from operations for the three months ended March 31, 2019 was \$4.7 million compared with \$3.5 million for the three months ended April 1, 2018. Net cash provided by operating activities consisted primarily of net earnings adjusted for non-cash expenses.

After the Spin-Off of Bagger Dave's, the Company retained certain tax benefits (net operating loss and tax credit carryforwards) and, since the Spin-Off, the Company has generated additional tax benefits which, together, will offset pre-tax income totaling over \$75 million at current estimated tax rates. We do not expect to incur significant federal and/or state income tax liabilities until our tax benefits have been fully utilized.

### **Mandatory Upgrades**

In fiscal year 2019, we do not plan to complete, nor are we required by BWB to complete, any remodels.

### **Discretionary Upgrades**

In fiscal year 2019, the Company plans to invest additional capital to provide for minor facility upgrades and general maintenance-type investments in our restaurants, all of which we expect to fund with cash from operations.

## **Impact of Inflation**

Our profitability is dependent, among other things, on our ability to anticipate and react to changes in the costs of key operating resources, including food and other raw materials, labor, energy, and other supplies and services. Substantial increases in costs and expenses could impact our operating results to the extent that such increases cannot be passed along to our restaurant guests. The impact of inflation on food, labor, energy and occupancy costs can significantly affect the profitability of our restaurant operations.

All of our non-management restaurant team members are paid hourly rates related to the federal and state minimum wage and in many cases, the federal or state tipped minimum wage. Certain operating costs, such as taxes, insurance, and other outside services continue to increase with the general level of inflation or higher and may also be subject to other cost and supply fluctuations outside of our control.

While we have been able to partially offset inflation and other changes in the costs of key operating resources by increasing prices for our menu items, more efficient purchasing practices, productivity improvements, and greater economies of scale, there can be no assurance that we will be able to continue to do so in the future. From time to time, competitive conditions could limit our menu pricing flexibility. In addition, macroeconomic conditions could make additional menu price increases imprudent. There can be no assurance that all future cost increases can be offset by increased menu prices or that increased menu prices will be fully absorbed by our restaurant guests without any resulting changes in their visit frequencies or purchasing patterns. There can be no assurance that we will continue to generate increases in comparable restaurant sales in amounts sufficient to offset inflationary or other cost pressures.

## **OFF-BALANCE SHEET ARRANGEMENTS**

After the Spin-Off, the Company remains liable for guarantees of certain Bagger Dave's leases. These guarantees cover 9 separate leases, several of which relate to restaurants previously closed and are being operated by a new tenant under either a sub-lease or a new lease.

The Company has determined that its maximum exposure resulting from the lease guarantees includes approximately \$7.3 million of future minimum lease payments plus potential additional payments to satisfy maintenance, property tax and insurance requirements under the leases as of March 31, 2019. The terms and conditions of the guarantees vary, and each guarantee has an expiration date which may or may not correspond with the end of the underlying lease term. These expiration dates range from less than 11 months to 11 years as of March 31, 2019. In the event that the Company is required to perform under any of its lease guarantees, we do not believe a liability to the Company would be material because it would first seek to minimize its exposure by finding a suitable tenant to sub-lease the space. In many cases, we expect that a replacement tenant would be found and the lessor would agree to release the Company from its future guarantee obligation.

In conjunction with the Spin-Off, DRH entered into a transition services agreement (the "TSA") with Bagger Dave's pursuant to which DRH provided certain information technology and human resources support, limited accounting support, and other minor administrative functions at no charge. The TSA was intended to assist the discontinued component in efficiently and seamlessly transitioning to stand on its own. Certain provisions of the TSA terminated in December 2017 and the First Amendment to TSA (the "Amended TSA") was entered into effective January 1, 2018. Under the Amended TSA, DRH provides ongoing administrative support to Bagger Dave's in certain areas, including information technology, human resources and real estate, in exchange for a fee based on a rate-per-hour of service.

## **Impact of New Accounting Standards**

See Note 1, "Nature of Business and Basis of Presentation" included in Part 1, Item 1, "Notes to Interim Consolidated Financial Statements," of this Quarterly Report.

## **CRITICAL ACCOUNTING ESTIMATES**

We prepare our consolidated financial statements in conformity with GAAP. The preparation of these financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Our critical accounting policies have not changed materially from those previously reported in our Annual Report on Form 10-K for the fiscal year ended December 30, 2018.

## **Item 3. Quantitative and Qualitative Disclosure About Market Risks**

Not applicable for smaller reporting companies.

#### **Item 4. Controls and Procedures**

##### **(a) Evaluation of disclosure controls and procedures.**

We are required to maintain disclosure controls and procedures designed to ensure that material information related to us, including our consolidated subsidiaries, is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms. Management does not expect that our disclosure controls and procedures or our internal control over financial reporting will prevent or detect all error and fraud. Any control system, no matter how well designed and operated, is based upon certain assumptions and can provide only reasonable, not absolute, assurance that its objectives will be met. Further, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, within the Company have been detected.

##### **Conclusion regarding the effectiveness of disclosure controls and procedures**

As of March 31, 2019, an evaluation was performed under the supervision of and with the participation of our management, including our principal executive and principal financial officers, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, our management, including our principal executive and principal financial officers, concluded that our disclosure controls and procedures were effective as of March 31, 2019.

##### **(b) Changes in internal control over financial reporting.**

There were no changes in the Company's internal control over financial reporting during the quarter ended March 31, 2019 that have materially affected, or are reasonably likely to materially affect the Company's internal control over financial reporting.

During the quarter ended March 31, 2019, we implemented controls to ensure we adequately evaluated our contracts and properly assessed the impact of the new lease accounting standard on our financial statements to facilitate adoption of the standard on December 31, 2018. We implemented lease administration software to support our accounting for leases and have integrated the new software functionality with our processes, systems and controls.

Our process for evaluating controls and procedures is continuous and encompasses constant improvement of the design and effectiveness of established controls and procedures and the remediation of any deficiencies that may be identified during this process.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

We are occasionally a defendant in litigation arising in the ordinary course of our business, including claims arising from personal injuries, contract claims, dram shop claims, employment-related claims, and claims from guests or team members alleging injury, illness, or other food quality, health, or operational concerns. To date, none of these types of litigation, most of which are entirely or predominantly covered by insurance, has had a material effect on our financial condition or results of operations. We have insured and continue to insure against most of these types of claims. A judgment on any claim not covered by or in excess of our insurance coverage could materially adversely affect our financial condition or results of operations. As of the date of this Quarterly Report, we are not a party to any material pending legal proceedings and are not aware of any claims that could have a materially adverse effect on our financial position, results of operations or cash flows.

**Item 1A. Risk Factors**

Except as set forth below, there have been no material changes in the Company's risk factors as disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2018.

*If we fail to comply with the continued listing requirements of the NASDAQ Capital Market, our common stock may be delisted and the price of our common stock and our ability to access the capital markets could be negatively impacted.*

On April 17, 2019, the Company received a notice from the Listing Qualifications Department of The Nasdaq Stock Market ("Nasdaq") stating that, for the prior 30 consecutive business days (through April 16, 2019), the market value of the Company's listed securities ("MVLS") had been below the minimum of \$35 million required for continued inclusion on the Nasdaq Capital Market under Nasdaq Listing Rule 5550(b)(2). The notification letter stated that the Company would be afforded 180 calendar days (until October 14, 2019) to regain compliance. In order to regain compliance, the Company's MVLS must remain at \$35 million or more for a minimum of ten consecutive business days. The notification letter also states that in the event the Company does not regain compliance within the 180 day period, the Company's securities may be subject to delisting and that, at that time, the Company may appeal the delisting determination to a Hearings Panel. The Company intends to consider all available options to regain compliance with the Nasdaq listing standards.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Our purchases of our common stock during the First Quarter 2019 were as follows:

<b>Fiscal Period</b>	<b>Total Number of Shares (or Units) Purchased</b>	<b>Average Price Paid Per Share (or Unit)</b>	<b>Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs <sup>(1)</sup></b>	<b>Maximum Number (or Approximate Dollar Amount) of Shares (or Units) that May Yet Be Purchased under the Plans or Programs <sup>(1)</sup></b>
December 31 to January 27	17,041	\$ 1.10	—	—
January 28 to February 24	—	\$ —	—	—
February 25 to March 31	417	\$ 1.13	—	—

<sup>(1)</sup> During First Quarter 2019, the Company withheld these shares from restricted stock grants to satisfy the individual's tax withholding obligations upon the vesting of the restricted stock grants.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

Exhibit No.	Exhibit Description
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Rule 13a-14(a).</a>
31.2	<a href="#">Certification Chief Financial Officer pursuant to Rule 13a-14(a).</a>
32.1	<a href="#">Certification Chief Executive Officer pursuant to 18 U.S.C. Section 1350.</a>
32.2	<a href="#">Certification Chief Financial Officer pursuant to 18 U.S.C. Section 1350.</a>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Document
101.DEF	XBRL Taxonomy Extension Definition Document
101.LAB	XBRL Taxonomy Extension Label Document
101.PRE	XBRL Taxonomy Extension Presentation Document

**SIGNATURES**

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, there unto duly authorized.

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

Dated: May 8, 2019

By:           /s/ David G. Burke

David G. Burke  
President and Chief Executive  
Officer (Principal Executive Officer)

By:           /s/ Phyllis A. Knight

Phyllis A. Knight  
Chief Financial Officer and Treasurer  
(Principal Financial and Accounting Officer)

**Exhibit 31.1**

**RULE 13a-14(a) CERTIFICATION OF CHIEF EXECUTIVE OFFICER**

I, David G. Burke, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2019 of Diversified Restaurant Holdings, Inc. (the "Company");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13-a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonable likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 8, 2019

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

By: /s/ David G. Burke

David G. Burke  
President and  
Chief Executive Officer  
(Principal Executive Officer)

**Exhibit 31.2**

**RULE 13a-14(a) CERTIFICATION OF CHIEF FINANCIAL OFFICER**

I, Phyllis A. Knight, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2019 of Diversified Restaurant Holdings, Inc. (the "Company");
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13-a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonable likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Dated: May 8, 2019

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

By: /s/ Phyllis A. Knight

Phyllis A. Knight  
Treasurer and Chief Financial Officer  
(Principal Financial Officer)

**Exhibit 32.1**

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q ("Quarterly Report") of Diversified Restaurant Holdings, Inc. (the "Company") for the fiscal quarter ended March 31, 2019, I, David G. Burke, President and Chief Executive Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

1. The Quarterly Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 8, 2019

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

By: /s/ David G. Burke

\_\_\_\_\_  
David G. Burke  
President and  
Chief Executive Officer  
(Principal Executive Officer)

**Exhibit 32.2**

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO 18 U.S.C. SECTION 1350  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the accompanying Quarterly Report on Form 10-Q ("Quarterly Report") of Diversified Restaurant Holdings, Inc. (the "Company") for the fiscal quarter ended March 31, 2019, I, Phyllis A. Knight, Treasurer and Chief Financial Officer of the Company, hereby certify pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge and belief, that:

1. The Quarterly Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2. The information contained in the Quarterly Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: May 8, 2019

**DIVERSIFIED RESTAURANT HOLDINGS, INC.**

By: /s/ Phyllis A. Knight

Phyllis A. Knight  
Treasurer and Chief Financial Officer  
(Principal Financial Officer)