# NELNET INC

# FORM 4 (Statement of Changes in Beneficial Ownership)

# Filed 12/15/2003 For Period Ending 12/11/2003

| Address     | 121 SOUTH 13TH ST STE 201   |
|-------------|-----------------------------|
|             | LINCONLN, Nebraska 68508    |
| СІК         | 0001258602                  |
| Industry    | Consumer Financial Services |
| Sector      | Financial                   |
| Fiscal Year | 12/31                       |

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## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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# STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(f) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person *              |   | 5. Relationship of Reporting Person(s) to Issuer<br>(Check all applicable)                  |
|--|---|---|
| MORENO ARTURO R  | NELNET INC [ NNI ]                              |   |
| (Last) (First) (Middle)                                | 3. Date of Earliest Transaction<br>(MM/DD/YYYY) | X _ Director 10% Owner<br>Officer (give title below) Other (specify                         |
| C/O OUTDOOR SYSTEMS<br>INC, 2502 N BLACK CANYON<br>HWY | 12/11/2003                                      | below)  |
| (Street)   |   | 6. Individual or Joint/Group Filing (Check<br>Applicable Line)                              |
| PHOENIX, AZ 85009<br>(City) (State) (Zip)              |   | <b>X</b> Form filed by One Reporting Person<br>Form filed by More than One Reporting Person |

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

|                      |            |           |           | -                       | ,         | -      |                                   | · · ·                                      |             |            |
|----------------------|------------|-----------|-----------|-------------------------|-----------|--------|-----------------------------------|--|-------------|------------|
| 1.Title of Security  | 2. Trans.  | 2A.       | 3. Trans  | s. 4                    | 4. Securi | ties 4 | Acquired                          | 5. Amount of Securities Beneficially Owned | 6.          | 7. Nature  |
| (Instr. 3)           | Date       | Deemed    | Code      | Code (A) or Disposed of |           | sed of | Following Reported Transaction(s) | Ownership                                  | of Indirect |            |
|                      |            | Execution | (Instr. 8 | 3) (                    | (D)       |        |                                   | (Instr. 3 and 4)                           | Form:       | Beneficial |
|                      |            | Date, if  |           | (Instr. 3, 4 and 5)     |           | d 5)   |                                   | Direct (D)                                 | Ownership   |            |
|                      |            | any       |           |                         |           | (A)    |                                   |  | or Indirect | (Instr. 4) |
|                      |            |           |           |                         |           | or     |                                   |  | (I) (Instr. |            |
|                      |            |           | Code      | v.                      | Amount    |        | Price                             |  | 4)          |            |
| Class A Common Stock | 12/11/2003 |           | Р         |                         | 10000     | A      | \$21.00                           | 10000                                      | D           |            |
|                      |            |           |           | 1                       |           |        |                                   |  |             | 1          |

### Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivate | 2.          | 3.     | 3A.       | 4.        | 5    | 5. Numb    | per of   | 6. Date Exer | cisable    | 7. Tit | tle and Amount of   | 8. Price of | 9. Number      | 10.         | 11. Nature  |
|----------------------|-------------|--------|-----------|-----------|------|------------|----------|--------------|------------|--------|---------------------|-------------|----------------|-------------|-------------|
| Security             | Conversion  | Trans. | Deemed    | Trans.    | I    | Derivati   |          | and Expirati |            | Secu   | rities Underlying   | Derivative  |                | Ownership   | of Indirect |
| (Instr. 3)           | or Exercise | Date   | Execution | Code      | 5    | Securitie  | es       | -            |            | Deriv  | vative Security     | Security    | derivative     | Form of     | Beneficial  |
|                      | Price of    |        | Date, if  | (Instr. 8 | 3) I | Acquire    | d (A) or |              |            | (Instr | r. 3 and 4)         | (Instr. 5)  | Securities     | Derivative  | Ownership   |
|                      | Derivative  |        | any       |           | Ι    | Dispose    | d of (D) |              |            |        |                     |             | Beneficially   | Security:   | (Instr. 4)  |
|                      | Security    |        | -         |           |      |            |          |              |            |        |                     |             | Owned          | Direct (D)  |             |
|                      |             |        |           |           | (    | (Instr. 3, | , 4 and  |              |            |        |                     |             | Following      | or Indirect |             |
|                      |             |        |           |           | 5    | 5)         |          |              |            |        |                     |             | Reported       | (I) (Instr. |             |
|                      |             |        |           |           |      |            |          | Date         | Expiration |        | Amount or Number of | 1           | Transaction    | · /         |             |
|                      |             |        |           | Code      | v    | (A)        | (D)      | Exercisable  | Date       | Title  | Shares              |             | (s) (Instr. 4) |             |             |

#### **Explanation of Responses:**

#### **Reporting Owners**

| Paparting Owner Name / Address             | Relationships |     |       |         |       |  |  |
|--|---------------|-----|-------|---------|-------|--|--|
| Reporting Owner Name / Address             | Director      | 10% | Owner | Officer | Other |  |  |
| MORENO ARTURO R<br>C/O OUTDOOR SYSTEMS INC |               |     |       |         |       |  |  |
| 2502 N BLACK CANYON HWY                    | X             |     |       |         |       |  |  |
| PHOENIX, AZ 85009                          |               |     |       |         |       |  |  |

Signatures

/s/ Arturo Moreno

12/15/2003

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

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