

# ADTRAN INC

## FORM 8-K (Unscheduled Material Events)

Filed 4/19/2005 For Period Ending 4/18/2005

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CIK	0000926282
Industry	Communications Equipment
Sector	Technology
Fiscal Year	12/31



**Item 2.02. Results of Operations and Financial Condition.**

On April 18, 2005, ADTRAN, Inc. announced its financial results for the fiscal quarter ended March 31, 2005, and certain other information. ADTRAN also announced that its Board of Directors declared a quarterly cash dividend. The quarterly cash dividend is \$0.08 per common share to be paid to holders of record at the close of business on May 5, 2005. The ex-dividend date is May 3, 2005, and the payment date is May 19, 2005. A copy of ADTRAN's press release announcing such financial results and other information is attached as Exhibit 99.1 hereto and incorporated by reference herein.

**Item 9.01. Financial Statements and Exhibits.**

(c) Exhibits.

The following exhibit is furnished as part of this Current Report on Form 8-K.

Exhibit Number	Description
99.1	Press Release dated April 18, 2005

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized on April 18, 2005.

**ADTRAN, Inc.**  
(Registrant)

*By: /s/ James E. Matthews*

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*James E. Matthews*  
*Senior Vice President - Finance,*  
*Chief Financial Officer and Treasurer*

## EXHIBIT INDEX

Exhibit Number	Description
99.1	Press Release dated April 18, 2005

## ADTRAN, Inc. Reports First Quarter 2005 Results and Declares Quarterly Cash Dividend

HUNTSVILLE, Ala.--(BUSINESS WIRE)--April 18, 2005--ADTRAN, Inc. (NASDAQ:ADTN) reported results for the first quarter ended March 31, 2005. Sales were \$104,577,000 for the quarter compared to \$114,039,000 for the first quarter of 2004. Net income was \$15,220,000 for the quarter compared to \$20,398,000 for the first quarter of 2004. Earnings per share, assuming dilution, were \$0.20 for the quarter compared to \$0.25 for the first quarter of 2004.

Gross margin improved to 57.6% for the quarter compared to 57.1% in the first quarter of 2004. The increase in gross margin is principally the result of continuing improvements in manufacturing efficiencies and product cost reductions.

Net cash provided by operating activities totaled \$24 million for the quarter. Unrestricted cash and marketable securities totaled \$292 million, at March 31, 2005, after repurchasing 1.15 million shares of common stock during the quarter for \$20.7 million.

ADTRAN Chairman and Chief Executive Officer Mark Smith stated, "Our results for the quarter benefited from sequential growth in Systems revenue which included sequential revenue increases in DSLAM, optical access and NetVanta product categories. Increases in these categories offset seasonal declines normally seen in the first quarter and provided a positive impact to gross margins." The Company also announced that its Board of Directors declared a cash dividend for the eighth consecutive quarter. The quarterly cash dividend is \$0.08 per common share to be paid to holders of record at the close of business on May 5, 2005. The ex-dividend date is May 3, 2005 and the payment date is May 19, 2005. The Company also confirmed that its first quarter conference call will be held Tuesday, April 19 at 9:30 a.m. Central Time. Guidance for the second quarter and year 2005 will be issued during this conference call. This conference call will be webcast live through StreetEvents.com. To listen, simply visit the Investor Relations site at <http://www.adtran.com> or <http://streetevents.com> approximately 10 minutes prior to the start of the call and click on the conference call link provided.

An online replay of the conference call will be available for seven days at <http://streetevents.com>. In addition, an online replay of the conference call, as well as the text of the Company's earnings release, will be available on the Investor Relations site at <http://www.adtran.com> for at least 12 months following the call.

ADTRAN, Inc. is one of the world's most successful network access equipment suppliers, with a 17-year history of profitability and a portfolio of more than 1,300 solutions for use in the last mile of today's telecommunications networks. Widely deployed by both carriers and enterprises, ADTRAN solutions enable voice, data, video, and Internet communications across copper, fiber, and wireless network infrastructures.

ADTRAN solutions are currently in use by every major domestic service provider and many international ones, as well as by thousands of public, private and government organizations worldwide.

This press release contains forward-looking statements which reflect management's best judgment based on factors currently known. However, these statements involve risks and uncertainties, including the successful development and market acceptance of new products, the degree of competition in the market for such products, the product and channel mix, component costs, manufacturing efficiencies, and other risks detailed in our annual report on Form 10-K for the year ended December 31, 2004. Such risks and uncertainties could cause actual results to differ materially from those in the forward-looking statements included in this press release.

## Condensed Statements of Income (1) For the quarters ending 3/31/05 and 3/31/04

(In thousands, except per share data)

	Unaudited	
	First Quarter 2005	First Quarter 2004
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Sales	\$104,577	\$114,039
Cost of Sales	\$44,349	\$48,951
	-----	-----
Gross Profit	\$60,228	\$65,088
Selling, general and administrative expenses	\$22,949	\$21,840
Research and development expenses	\$16,343	\$14,817
	-----	-----
Profit from operations	\$20,936	\$28,431
Interest expense	(\$583)	(\$644)
Other income (primarily interest)	\$2,848	\$2,432
	-----	-----
Income before provision for income taxes	\$23,201	\$30,219

Provision for income taxes	(\$7,981)	(\$9,821)
	-----	-----
Net income	\$15,220	\$20,398
	=====	=====

Weighted average shares  
Basic 75,754 79,500 Diluted (2) 77,318 82,792

Earnings per common share  
Basic \$0.20 \$0.26 Diluted (2) \$0.20 \$0.25

(1) Certain reclassifications have been made to the 2004 Income Statement in order to conform with the 2005 presentation. These reclassifications had no effect on previously reported net income.

(2) Assumes exercise of dilutive stock options calculated under the treasury stock method.

Condensed Balance Sheet  
March 31, 2005  
Unaudited  
(In thousands)

	March 31, 2005
	-----
<b>Assets</b>	
Cash & cash equivalents	\$48,892
Short-term investments	\$134,110
Accounts receivable (net)	\$64,883
Other receivables	\$4,571
Income tax receivables	\$0
Inventory (net)	\$40,426
Prepaid expenses and other current assets	\$7,372
	-----
Total current assets	\$300,254
Equipment (net)	\$21,879
Land	\$4,263
Bldg. & land improvements (net)	\$62,175
Other assets	\$584
Long-term investments	\$161,022
	-----
Total long-term assets	\$249,923
Total assets	\$550,177
	=====
<b>Liabilities and stockholders' equity</b>	
Accounts payable	\$22,226
Accrued wages and benefits	\$5,835
Accrued income taxes	\$6,335
Accrued liabilities	\$5,098
	-----
Total current liabilities	\$39,494
Deferred tax liabilities	\$3,770
Other non-current liabilities	\$2,674
Long-term debt	\$50,000
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Total long-term liabilities	\$56,444
Total liabilities	\$95,938
Stockholders' equity	\$454,239
	-----
Total liabilities and stockholders' equity	\$550,177
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Jim Matthews, 256-963-8775  
or  
Investor Services/Assistance:  
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or  
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**End of Filing**

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