## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 17, 2019

#### **TEXTRON INC.**

(Exact name of Registrant as specified in its charter)

Delaware (State of Incorporation)

Title of each class

Common Stock – par value \$0.125

1-5480 (Commission File Number) 05-0315468 (IRS Employer Identification Number)

Name of exchange on which registered
New York Stock Exchange

40 Westminster Street, Providence, Rhode Island 02903 (Address of principal executive offices)

Registrant's telephone number, including area code: (401) 421-2800

Securities registered pursuant to Section 12(b) of the Act:

Trading Symbol(s)

TXT

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c)) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. □

#### Item 2.02 Results of Operations and Financial Condition

On October 17, 2019, Textron Inc. ("Textron") issued a press release announcing its financial results for the fiscal quarter ended September 28, 2019. This press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

A discussion of the reasons why management believes that the presentation of non-GAAP financial measures provides useful information to investors regarding Textron's financial condition and results of operations is attached to the press release attached hereto as Exhibit 99.1.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

The following exhibit is filed herewith:

Exhibit <u>Number</u>	<u>Description</u>
99.1	Press release dated October 17, 2019.
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

TEXTRON INC. (Registrant)

By: /s/ Mark S. Bamford

Mark S. Bamford

Vice President and Corporate Controller

Date: October 17, 2019



#### **Textron Reports Third Quarter 2019 Results**

- EPS of \$0.95, up 56% from adjusted EPS a year ago
- Operating margin of 9.1%, up from 7.7% a year ago
- \$109 million returned to shareholders through share repurchases
- Full-year EPS guidance narrowed to a range of \$3.70 to \$3.80
- Full-year cash flow guidance revised to a range of \$600 to \$700 million

**Providence, Rhode Island – October 17, 2019 –** Textron Inc. (NYSE: TXT) today reported third quarter 2019 net income of \$0.95 per share, compared to \$0.61 per share last year of adjusted net income, a non-GAAP measure that is defined and reconciled to GAAP in an attachment to this release, or net income of \$2.26 per share in the third quarter of 2018, which included the gain on the sale of the Tools & Test product line of \$1.65 per share.

"Revenues were higher in the quarter primarily driven by Textron Aviation and Industrial, and we continued to have good execution with solid margin performance across our businesses." said Textron Chairman and CEO Scott C. Donnelly.

#### **Cash Flow**

Net cash provided by operating activities of the manufacturing group for the third quarter totaled \$238 million, compared to \$319 million in last year's third quarter. Manufacturing cash flow before pension contributions, a non-GAAP measure that is defined and reconciled to GAAP in an attachment to this release, totaled \$181 million compared to \$259 million last year.

In the quarter, Textron returned \$109 million to shareholders through share repurchases.

#### Outlook

Textron now expects 2019 earnings per share to be in a range of \$3.70 to \$3.80.

The company revised its expectation for manufacturing cash flow before pension contributions to \$600 to \$700 million, from \$700 to \$800 million. Expected pension contributions remain at about \$50 million.

#### **Third Quarter Segment Results**

#### **Textron Aviation**

Revenues at Textron Aviation of \$1.2 billion were up \$68 million from last year's third quarter, primarily due to higher jet and aftermarket volume, partially offset by lower defense volume.

Textron Aviation delivered 45 jets, up from 41 last year, and 39 commercial turboprops, down from 43 last year.

Segment profit was \$104 million in the third quarter, up \$5 million from a year ago due to the higher volume and mix and favorable performance, partially offset by higher net inflation.

Textron Aviation backlog at the end of the third quarter was \$1.9 billion.

#### Bell

Bell revenues were \$783 million, up \$13 million from last year on higher commercial revenues, partially offset by lower military volume.

Bell delivered 42 commercial helicopters in the quarter, down from 43 last year.

Segment profit of \$110 million was down \$3 million from a year ago, primarily due to an unfavorable impact from performance which included lower net favorable program adjustments, partially offset by higher volume and mix.

Bell backlog at the end of the third quarter was \$5.6 billion.

#### **Textron Systems**

Revenues at Textron Systems were \$311 million, down \$41 million from last year, primarily reflecting lower armored vehicle volume at Textron Marine & Land Systems.

Segment profit of \$31 million was up \$2 million from last year's third quarter.

Textron Systems' backlog at the end of the third quarter was \$1.4 billion.

#### Industrial

Industrial revenues of \$950 million increased \$20 million from a year ago, primarily related to a favorable impact from pricing within the Textron Specialized Vehicles product line.

Segment profit was up \$46 million from the third quarter of 2018, largely due to favorable performance and a favorable impact from net pricing, primarily related to the Specialized Vehicles product line.

#### **Finance**

Finance segment revenues were down \$1 million, and profit was up \$2 million from last year's third quarter.

#### **Conference Call Information**

Textron will host its conference call today, October 17, 2019 at 8:00 a.m. (Eastern) to discuss its results and outlook. The call will be available via webcast at <a href="https://www.textron.com">www.textron.com</a> or by direct dial at (800) 230-1951 in the U.S. or (612) 288-0340 outside of the U.S. (request the Textron Earnings Call).

In addition, the call will be recorded and available for playback beginning at 10:30 a.m. (Eastern) on Thursday, October 17, 2019 by dialing (320) 365-3844; Access Code: 457172.

A package containing key data that will be covered on today's call can be found in the Investor Relations section of the company's website at <a href="https://www.textron.com">www.textron.com</a>.

#### **About Textron Inc.**

Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance businesses to provide customers with innovative solutions and services. Textron is known around the world for its powerful brands such as Bell, Cessna, Beechcraft, Hawker, Jacobsen, Kautex, Lycoming, E-Z-GO, Arctic Cat, Textron Systems, and TRU Simulation + Training. For more information visit: <a href="https://www.textron.com">www.textron.com</a>.

###

#### **Forward-looking Information**

Certain statements in this release and other oral and written statements made by us from time to time are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "guidance," "project," "target," "potential," "will," "should," "could," "likely" or "may" and similar expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q under "Risk Factors", among the factors that could cause actual results to differ materially from past and projected future results are the following: Interruptions in the U.S. Government's ability to fund its activities and/or pay its obligations; changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries; our ability to perform as anticipated and to control costs under contracts with the U.S. Government; the U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to withhold payment or suspend or debar us as a contractor eligible to receive future contract awards; changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products; volatility in the global economy or changes in worldwide political conditions that adversely impact demand for our products; volatility in interest rates or foreign exchange rates; risks related to our international business, including establishing and maintaining facilities in locations around the world and relying on joint venture partners, subcontractors, suppliers, representatives, consultants and other business partners in connection with international business, including in emerging market countries: our Finance segment's ability to maintain portfolio credit quality or to realize full value of receivables: performance issues with key suppliers or subcontractors; legislative or regulatory actions, both domestic and foreign, impacting our operations or demand for our products; our ability to control costs and successfully implement various cost-reduction activities; the efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs; the timing of our new product launches or certifications of our new aircraft products; our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers; pension plan assumptions and future contributions; demand softness or volatility in the markets in

which we do business; cybersecurity threats, including the potential misappropriation of assets or sensitive information, corruption of data or, operational disruption; difficulty or unanticipated expenses in connection with integrating acquired businesses; the risk that acquisitions do not perform as planned, including, for example, the risk that acquired businesses will not achieve revenue and profit projections; the impact of changes in tax legislation; and the impact of the review of strategic alternatives for our Kautex business and any resulting transaction on Textron and on Kautex on a standalone basis, uncertainties as to the terms, structure and timing of any transaction and if a transaction will be completed, and whether the benefits of any transaction can be achieved.

#### **Investor Contacts:**

Eric Salander – 401-457-2288 Jeffrey Trivella – 401-457-2288

#### Media Contact:

David Sylvestre - 401-457-2362

## TEXTRON INC. Revenues by Segment and Reconciliation of Segment Profit to Net Income (Dollars in millions, except per share amounts) (Unaudited)

REVENUES  MANUFACTURING: Textron Aviation Bell Textron Systems Industrial
FINANCE
Total revenues
SEGMENT PROFIT MANUFACTURING: Textron Aviation Bell Textron Systems Industrial
FINANCE Segment Profit
Corporate expenses and other, net Interest expense, net for Manufacturing group Gain on business disposition (a) Income before income taxes Income tax expense Net Income
Earnings Per Share (EPS)
Diluted average shares outstanding

	•			P			
Three Months Ended				Nine Months Ended			
Se	eptember 28, 2019	September 29, 2018			ember 28, 2019	September 29, 2018	
	2019		2016		2019		2010
\$	1,201	\$	1,133	\$	3,458	\$	3,419
	783		770		2,293		2,353
	311		352		926		1,119
	950		930		2,871		3,283
	3,245		3,185		9,548		10,174
	14		15		47		48
\$	3,259	\$	3,200	\$	9,595	\$	10,222
			_				
\$	104	\$	99	\$	315	\$	275
Ψ	110	Ψ	113	Ψ	317	Ψ	317
	31		29		108		119
	47		1		173		145
	292		242		913		856
	5_		3		17		14
	297		245		930		870
	(17)		(29)		(88)		(107)
	(39)		(32)		(110)		(101)
			444				444
	241		628		732		1,106
_	(21)		(65)		(116)		(130)
\$	220	\$	563	\$	616	\$	976
\$	0.95	\$	2.26	\$	2.64	\$	3.80
	231,097,000	24	9,378,000	23	33,689,000	25	6,780,000

#### Net Income and Diluted Earnings Per Share GAAP to Non-GAAP Reconciliation:

Net income - GAAP Gain on business disposition, net of taxes of \$34 million Adjusted net income - Non-GAAP (b)

Three Months Ended September 29, 2018					
Diluted EPS					
\$	563	\$	2.26		
	(410)		(1.65)		
\$	153	\$	0.61		

	Nine Mont Septem 20	ber 29,	<b>.</b>		
Diluted EPS					
\$	976	\$	3.80		
	(410)		(1.60)		
\$	566 \$ 2.20				

(a) On July 2, 2018, Textron completed the sale of the Tools & Test Equipment product line and recorded an after-tax gain of \$410 million, subject to post-closing adjustments.

(b) Adjusted net income and adjusted diluted earnings per share are non-GAAP financial measures as defined in "Non-GAAP Financial Measures" attached to this release.

## Textron Inc. Condensed Consolidated Balance Sheets (In millions) (Unaudited)

September 28, 2019

December 29, 2018

> 987 1,024 3,818 785 2,615 2,218 1,800 1,017

14,264

258 3,248

1,932 2,808

826 9,072 5,192

14,264

\$

\$

\$

\$

Assets		
Cash and equivalents	\$	931
Accounts receivable, net		1,018
Inventories		4,436
Other current assets		856
Net property, plant and equipment		2,497
Goodwill		2,142
Other assets		2,225
Finance group assets		957
Total Assets	\$	15,062
Liabilities and Shareholders' Equity Short-term debt and current portion of long-term debt Current liabilities Other liabilities Long-term debt Finance group liabilities	\$	568 3,198 2,130 2,909 805
Total Liabilities		9,610
Total Shareholders' Equity	•	5,452
Total Liabilities and Shareholders' Equity	\$	15,062

# TEXTRON INC. MANUFACTURING GROUP Condensed Schedule of Cash Flows (In millions) (Unaudited)

Cash flows from operating activities: Net income Depreciation and amortization Changes in working capital
Changes in other assets and liabilities and non-cash items Gain on business disposition Dividends received from TFC
Net cash from operating activities of continuing operations
Cash flows from investing activities: Capital expenditures
Net proceeds from business disposition Net proceeds from corporate-owned life insurance policies Proceeds from the sale of property, plant and equipment Other investing activities, net
Net cash from investing activities
Cash flows from financing activities: Increase in short-term debt
Net proceeds from issuance of long-term debt Purchases of Textron common stock
Other financing activities, net  Net cash from financing activities
Total cash flows from continuing operations Total cash flows from discontinued operations Effect of exchange rate changes on cash and equivalents Net change in cash and equivalents Cash and equivalents at beginning of period Cash and equivalents at end of period

Three Mon		
September 28, 2019	September 29, 2018	Septe 2
\$ 216 98 (124) 48	\$ 561 104 74 24 (444)	\$
238	319	
(81) - - 2	(74) 807 - 2 (3)	
(79)	732	
118 - (109) (1)	(468) 16	
8	(452)	
167 (1) (10)	599 - (3)	
156 775	596 554	
\$ 931	\$ 1,150	\$

Nine Months Ended					
September 28, 2019	September 29, 2018				
2019	2010				
\$ 603 297 (840) 95 - 50	\$ 959 316 (204) 57 (444) 50				
205	734				
(216) - 4 6 - (206) 118 297	(233) 807 98 12 (3) 681				
(470) 8	(1,383) 49				
(47)	(1,334)				
(48) (2) (6)	81 (1) (9)				
(56) 987	71 1,079				
\$ 931	\$ 1,150				

#### Manufacturing Cash Flow GAAP to Non-GAAP Reconciliation:

Net ca	Net cash from operating activities of continuing operations - GAAP				
Less:	Capital expenditures				
	Dividends received from TFC				
Plus:	Total pension contributions				
	Taxes paid on gain on business disposition				
	Proceeds from the sale of property, plant and equipment				

Manufacturing cash	flow before	pension	contributions	- Non-GAAP	(a)
--------------------	-------------	---------	---------------	------------	-----

	Three Months Ended				
September 28,		Se	ptember 29,		
	2019		2018		
\$	238	\$	319		
	(81)		(74)		
	-		-		
	11		12		
	11		-		
	2		2		
\$	181	\$	259		

Nine Months Ended					
September 28, 2019		September 29, 2018			
\$	205	\$	734		
	(216)		(233)		
	(50)		(50) 37		
	36		37		
	11		-		
	6		12		
\$	(8)	\$	500		

(a) Manufacturing cash flow before pension contributions is a non-GAAP financial measure as defined in "Non-GAAP Financial Measures" attached to this release.

## TEXTRON INC. Condensed Consolidated Schedule of Cash Flows (In millions) (Unaudited)

Cash flows from operating activities:  Net Income Depreciation and amortization Changes in working capital Changes in other assets and liabilities and non-cash items Gain on business disposition Net cash from operating activities of continuing operations Cash flows from investing activities: Capital expenditures Net proceeds from business disposition Net proceeds from business disposition Net proceeds from corporate-owned life insurance policies Finance receivables repaid Other investing activities, net Net cash from investing activities  Cash flows from financing activities: Increase in short-term debt Net proceeds from issuance of long-term debt Principal payments on long-term debt and nonrecourse debt Purchases of Textron common stock Other financing activities, net Net cash from financing activities Total cash flows from continuing operations Total cash flows from discontinued operations Effect of exchange rate changes on cash and equivalents	
Total cash flows from discontinued operations	
Cash and equivalents at end of period	

Thurs Mandle Forded						
Three Months Ended						
	nber 28, 19	September 29, 2018				
20	119	2010				
\$	220 100 (84)	\$ 563 106 50				
	49	24				
	49					
	-	(444)				
	285	299				
	(81)	(74)				
	-	807				
	-	-				
	2	7				
	(79)	740				
	118	-				
	(7) (109)	(23) (468)				
	(1)	17				
	1	(474)				
	207	565				
	(1) (10)	(3)				
	196 857	562 731				
\$	1,053	\$ 1,293				

Nine Months Ended						
September 28, 2019	September 29, 2018					
2013	2010					
\$ 616 302 (787) 94	\$ 976 322 (214) 57					
-	(444)					
225	697					
223	031					
(216)	(233) 807 98					
20 9	25 37					
(183)	734					
118 297 (42) (470) 9	(60) (1,383) 53					
(88)	(1,390)					
(46) (2) (6)	41 (1) (9)					
(54) 1,107	31 1,262					
\$ 1,053	\$ 1,293					

### TEXTRON INC. Non-GAAP Financial Measures

(Dollars in millions, except per share amounts)

We supplement the reporting of our financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial measures. These non-GAAP financial measures exclude certain significant items that may not be indicative of, or are unrelated to, results from our ongoing business operations. We believe that these non-GAAP measures may be useful for period-over-period comparisons of underlying business trends and our ongoing business performance, however, they should be used in conjunction with GAAP measures. Our non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define similarly named measures differently. We encourage investors to review our financial statements and publicly-filed reports in the entirety and not to rely on any single financial measure. We utilize the following definition for the non-GAAP financial measure included in this release:

#### Net income and adjusted diluted earnings per share

Net income and adjusted diluted earnings per share exclude Gain on business disposition, net of taxes. The Gain on business disposition is not considered indicative of ongoing operations as it is a significant one-time transaction related to the sale of our Tools and Test product line.

#### Manufacturing cash flow before pension contributions

Manufacturing cash flow before pension contributions adjusts net cash from operating activities (GAAP) for the following:

- Deducts capital expenditures and includes proceeds from the sale of property, plant and equipment to arrive at the net capital investment required to support ongoing manufacturing operations;
- Excludes dividends received from Textron Financial Corporation (TFC) and capital contributions to TFC provided under the Support Agreement and debt agreements as these cash flows are not representative of manufacturing operations;
- Adds back pension contributions as we consider our pension obligations to be debt-like liabilities. Additionally, these contributions can fluctuate significantly from
  period to period and we believe that they are not representative of cash used by our manufacturing operations during the period.
- Excludes taxes paid related to the gain realized in 2018 on the Tools and Test business disposition. We have made this adjustment to the non-GAAP measure because we believe this use of cash is not representative of cash used by our manufacturing operations.

While we believe this measure provides a focus on cash generated from manufacturing operations, before pension contributions, and may be used as an additional relevant measure of liquidity, it does not necessarily provide the amount available for discretionary expenditures since we have certain non-discretionary obligations that are not deducted from the measure.

Net Income and Diluted Earnings Per Share (EPS) GAAP to Non-GAAP Reconciliation and Outlook:

Net income - GAAP
Gain on business disposition, net of taxes of \$34 million
Adjusted net income - Non-GAAP

Three Months Ended September 29, 2018				Nine Months Ended September 29, 2018			
Diluted EPS			Diluted EPS				
\$	563	\$	2.26	\$	976	\$	3.80
	(410)		(1.65)		(410)		(1.60)
\$	153	\$	0.61	\$	566	\$	2.20

#### Manufacturing Cash Flow Before Pension Contributions GAAP to Non-GAAP Reconciliation and Outlook:

Net cash from operating activities of continuing operations - GAAP

Less: Capital expenditures

Dividends received from TFC

is: Total pension contributions

Taxes paid on gain on business disposition

Proceeds from the sale of property, plant and equipment

Manufacturing cash flow before pension contributions - Non-GAAP

Three Months Ended				Nine Months Ended			t
Sep	otember 28, 2019		mber 29, 2018	September 28, 2019		September 29, 2018	
\$	238	\$	319	\$	205	\$	734
	(81)		(74)		(216)		(233)
					(50)		(50)
	11		12		36		37
	11		-		11		-
	2		2		6		12
\$	181	\$	259	\$	(8)	\$	500

Net cash from operating activities of continuing operations - GAAP

Less: Capital expenditures

Dividends received from TFC

Plus: Total pension contributions

Taxes paid on gain on business disposition

Proceeds from the sale of property, plant and equipment

Manufacturing cash flow before pension contributions - Non-GAAP

	201	9 Out	look	
\$	933	-	\$	1,033
		(350	)	•
		(350 (50)	Í	
		50		
		11		
		6		
\$	600	-	\$	700