# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): July 25, 2019

## **Masco Corporation**

(Exact name of Registrant as Specified in Charter)
1-5794

38-1794485

**Delaware** 

| (State or Other Jurisdiction of Incorporation or Organization)                                             |                  | (Commission File                            | e Number)                               | (I.R.S. Employer Identification No.)                               |
|------------------------------------------------------------------------------------------------------------|------------------|---------------------------------------------|-----------------------------------------|--------------------------------------------------------------------|
| 17450 College Parkway,                                                                                     | Livonia,         | Michigan                                    |                                         | 48152                                                              |
| (Address of Principal E                                                                                    | executive Office | ces)                                        | (Zi                                     | p Code)                                                            |
|                                                                                                            | (Registran       | ( <b>313 ) 274-7</b><br>t's telephone numbe | <b>7400</b><br>er, including area code) |                                                                    |
| Check the appropriate box below if the following provisions:                                               | he Form 8-K      | filing is intended to s                     | imultaneously satisfy the               | e filing obligation of the registrant under any of                 |
| ☐ Written communications pursuant to Rule 4                                                                | 125 under the    | Securities Act (17 CFF                      | R 230.425)                              |                                                                    |
| ☐ Soliciting material pursuant to Rule 14a-12                                                              | under the Exc    | change Act (17 CFR 2                        | 40.14a-12)                              |                                                                    |
| ☐ Pre-commencement communications purs                                                                     | uant to Rule 1   | 4d-2(b) under the Exc                       | hange Act (17 CFR 240.14                | d-2(b))                                                            |
| ☐ Pre-commencement communications purs                                                                     | uant to Rule 1   | 3e-4(c) under the Excl                      | hange Act (17 CFR 240.13                | e-4(c))                                                            |
|                                                                                                            | Securities re    | gistered pursuant to                        | Section 12(b) of the Act                | :                                                                  |
| Title of each class                                                                                        |                  | Trading Symb                                | ool Name of                             | f each exchange on which registered                                |
| Common Stock, \$1.00 par value                                                                             | <b>;</b>         | MAS                                         |                                         | New York Stock Exchange                                            |
| Indicate by check mark whether the §230.405) or Rule 12b-2 of the Securities Ex  ☐ Emerging growth company |                  |                                             |                                         | tule 405 of the Securities Act of 1933 (17 CFR                     |
| If an emerging growth company, indiwith any new or revised financial accounting                            |                  |                                             |                                         | e the extended transition period for complying ange Act. $\square$ |
|                                                                                                            |                  |                                             |                                         |                                                                    |
|                                                                                                            |                  |                                             |                                         |                                                                    |
|                                                                                                            |                  |                                             |                                         |                                                                    |
|                                                                                                            |                  |                                             |                                         |                                                                    |
|                                                                                                            |                  |                                             |                                         |                                                                    |

#### Item 2.02. Results of Operations and Financial Condition.

Attached and incorporated herein by reference as Exhibit 99 is a copy of the press release dated July 25, 2019 reporting Masco Corporation's financial results for the second quarter 2019 and certain other information and supplemental information prepared for use in connection with the financial results for the second quarter 2019. On July 25, 2019, Masco Corporation will hold an investor conference call and webcast to discuss financial results for the second quarter 2019.

This information, including the Exhibit attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of that section.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

99 Press Release of Masco Corporation dated July 25, 2019 reporting Masco Corporation's financial results for the second quarter 2019 and certain other information and supplemental information prepared for use in connection with the financial results for the second quarter 2019.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### MASCO CORPORATION

By: /s/ John G. Sznewajs

Name: John G. Sznewajs

Title: Vice President, Chief Financial Officer

July 25, 2019



#### MASCO CORPORATION REPORTS SECOND QUARTER 2019 RESULTS

#### **Key Results**

- Sales decreased 1 percent to \$2.3 billion; in local currency, sales matched prior year
- Operating profit for the quarter increased 9 percent to \$392 million; adjusted operating profit increased 5 percent to \$399 million
- · Earnings per share increased 21 percent to \$0.82 per share; adjusted earnings per share increased 16 percent to \$0.88 per share
- Updating 2019 anticipated earnings per share to be in the range of \$2.51 \$2.61 per share, and on an adjusted basis, to be in the range of \$2.62 \$2.72 per share, compared to a previous range of \$2.60 \$2.80
- Board announces intent to increase annual dividend by \$.06 per share to \$.54 per share, beginning in the fourth quarter

LIVONIA, Mich. ( July 25, 2019 ) - Masco Corporation (NYSE: MAS), one of the world's leading manufacturers of branded home improvement and building products, reported its second quarter results.

"We delivered operating profit growth and margin expansion across all segments in the quarter," said Masco President and CEO, Keith Allman. "This performance was achieved through disciplined pricing actions and cost control, which more than offset lower volumes. We continued our focus on creating shareholder value and returned \$202 million to shareholders through share repurchases and dividends during the quarter."

#### **2019 Second Quarter Commentary**

- On a reported basis, compared to second quarter 2018 :
  - · Net sales decreased 1 percent to \$2.3 billion; in local currency, net sales matched prior year
  - · In local currency, North American sales increased 1 percent and international sales decreased 4 percent
  - Gross margins increased 170 basis points to 34.4 percent from 32.7 percent
  - Operating profit increased 9 percent to \$392 million
  - Operating margins increased 160 basis points to 17.2 percent from 15.6 percent
  - Net income increased to \$0.82 per share, compared to \$0.68 per share
- Compared to second quarter 2018, results for key financial measures, as adjusted for certain items (see Exhibit A) and with a normalized tax rate of 25 percent, were as follows:
  - Gross margins increased 90 basis points to 34.5 percent compared to 33.6 percent
  - Operating profit increased 5 percent to \$399 million from \$380 million
  - Operating margins increased 100 basis points to 17.5 percent compared to 16.5 percent
  - Net income increased to \$0.88 per share, compared to \$0.76 per share
- Liquidity at the end of the second quarter was \$325 million
- · Repurchased 4.3 million shares in the quarter

#### 2019 Second Quarter Operating Segment Results

- Plumbing Products' net sales decreased 2 percent (flat excluding the impact of foreign currency) due to lower volume and currency, partially offset by pricing
- Decorative Architectural Products' net sales increased 3 percent due to growth in paints and other coating products
- Cabinetry Products' net sales decreased 6 percent due to lower volume, partially offset by pricing
- Windows and Other Specialty Products' net sales decreased 3 percent due to lower volume, partially offset by favorable mix in North America and pricing

"We are pleased with how we have navigated through a dynamic first half of 2019, and believe we are well positioned to execute on our plans in the second half of the year," said Allman. "We anticipate adjusted earnings per share to be in the range of \$2.62 - \$2.72. Additionally, our Board demonstrated confidence in our future by announcing its intention to raise our annual dividend 13% to \$0.54 per share beginning in the fourth quarter."

#### **About Masco**

Headquartered in Livonia, Michigan, Masco Corporation is a global leader in the design, manufacture and distribution of branded home improvement and building products. Our portfolio of industry-leading brands includes Behr ® paint; Delta ® and Hansgrohe ® faucets, bath and shower fixtures; KraftMaid ® and Merillat ® cabinets; Milgard ® windows and doors; Kichler ® decorative and outdoor lighting; and HotSpring ® spas. We leverage our powerful brands across product categories, sales channels and geographies to create value for our customers and shareholders. For more information about Masco Corporation, visit www.masco.com.

The 2019 second guarter supplemental material, including a presentation in PDF format, is available on Masco's website at www.masco.com.

#### **Conference Call Details**

A conference call regarding items contained in this release is scheduled for Thursday, July 25, 2019 at 8:00 a.m. ET. Participants in the call are asked to register five to ten minutes prior to the scheduled start time by dialing (855) 226-2726 (855-22MASCO) and from outside the U.S. at (706) 679-3614. Please use the conference identification number 6594856. The conference call will be webcast simultaneously and in its entirety through Masco's website. Shareholders, media representatives and others interested in Masco may participate in the webcast by registering through the Investor Relations section on Masco's website.

A replay of the call will be available on Masco's website or by phone by dialing (855) 859-2056 and from outside the U.S. at (404) 537-3406. Please use the conference identification number 6594856. The telephone replay will be available approximately two hours after the end of the call and continue through August 25, 2019.

#### **Safe Harbor Statement**

This press release contains statements that reflect our views about our future performance and constitute "forward-looking statements" under the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as "outlook," "believe," "anticipate," "appear," "may," "will," "should," "intend," "plan," "estimate," "expect," "assume," "seek," "forecast," and similar references to future periods. Our views about future performance involve risks and uncertainties that are difficult to predict and, accordingly, our actual results may differ materially from the results discussed in our forward-looking statements. We caution you against relying on any of these forward-looking statements.

Our future performance may be affected by the levels of residential repair and remodel activity and new home construction, our ability to maintain our strong brands and reputation and to develop new products, our ability to maintain our competitive position in our industries, our reliance on key customers, the cost and availability of raw materials and increasing tariffs, our dependence on third-party suppliers, risks associated with international operations and global strategies, our ability to achieve the anticipated benefits of our strategic initiatives, including the potential divestitures of our Cabinetry and Windows businesses, our ability to successfully execute our acquisition strategy and integrate businesses that we have and may acquire, our ability to attract, develop and retain talented personnel, risks associated with our reliance on information systems and technology, and our ability to achieve the anticipated benefits from our investments in new technology. These and other factors are discussed in detail in Item 1A, "Risk Factors" in our most recent Annual Report on Form 10-K, as well as in our Quarterly Reports on Form 10-Q and in other fillings we make with the Securities and Exchange Commission. Any forward-looking statement made by us speaks only as of the date on which it was made. Factors or events that could cause our actual results to differ may emerge from time to time, and it is not possible for us to predict all of them. Unless required by law, we undertake no obligation to update publicly any forward-looking statements as a result of new information, future events or otherwise.

#### **Investor Contact**

David Chaika
Vice President, Treasurer and Investor Relations
313.792.5500
david\_chaika@mascohq.com

###

## MASCO CORPORATION

# Condensed Consolidated Statements of Operations - Unaudited For the Three and Six Months Ended June 30, 2019 and 2018

(in millions, except per common share data)

| Three Months Ended June 30, Six Months Ended J                                              | Six Months Ended June 30, |  |  |  |
|---------------------------------------------------------------------------------------------|---------------------------|--|--|--|
| 2019 2018 2019                                                                              | 2018                      |  |  |  |
| \$ 2,275 \$ 2,297 \$ 4,183 \$                                                               | 4,217                     |  |  |  |
| 1,493 1,547 2,802                                                                           | 2,848                     |  |  |  |
| 782 750 1,381                                                                               | 1,369                     |  |  |  |
| expenses 390 392 762                                                                        | 767                       |  |  |  |
| d other intangible assets — — 16                                                            | _                         |  |  |  |
| 392 358 603                                                                                 | 602                       |  |  |  |
|                                                                                             |                           |  |  |  |
| (41) (38) (80)                                                                              | (79)                      |  |  |  |
| (4) (8) (8)                                                                                 | (11)                      |  |  |  |
| (45) (46) (88)                                                                              | (90)                      |  |  |  |
| 347 312 515                                                                                 | 512                       |  |  |  |
| 95 88 136                                                                                   | 127                       |  |  |  |
| 252 224 379                                                                                 | 385                       |  |  |  |
| ncontrolling interest 12 13 23                                                              | 25                        |  |  |  |
| Corporation         \$         240         \$         211         \$         356         \$ | 360                       |  |  |  |
| ble to Masco Corporation (diluted):                                                         |                           |  |  |  |
| \$ 0.82 <u>\$ 0.68 </u> \$ <u>1.21 </u> \$                                                  | 1.15                      |  |  |  |
| tstanding 290 309 292                                                                       | 311                       |  |  |  |
| tstanding 290 309 292                                                                       |                           |  |  |  |

(dollars in millions)

|           | Inree Months     | Enaea J                                                                                | iune 30,                                                                                                                                |                                        | SIX WORTHS E | nueu J                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | nded June 30,      |  |  |
|-----------|------------------|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|--------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|--|--|
|           | 2019             |                                                                                        | 2018                                                                                                                                    |                                        | 2019         |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 2018               |  |  |
| <u>nd</u> |                  |                                                                                        |                                                                                                                                         |                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                    |  |  |
|           |                  |                                                                                        |                                                                                                                                         |                                        |              |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                    |  |  |
| \$        | 2,275            | \$                                                                                     | 2,297                                                                                                                                   | \$                                     | 4,183        | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4,217              |  |  |
| \$        | 782              | \$                                                                                     | 750                                                                                                                                     | \$                                     | 1,381        | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 1,369              |  |  |
|           | 2                |                                                                                        | 2                                                                                                                                       |                                        | 2            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 3                  |  |  |
|           | _                |                                                                                        | 20                                                                                                                                      |                                        | _            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 25                 |  |  |
| \$        | 784              | \$                                                                                     | 772                                                                                                                                     | \$                                     | 1,383        | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 1,397              |  |  |
|           | 34.4%            |                                                                                        | 32.7%                                                                                                                                   |                                        | 33.0%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 32.5%              |  |  |
|           | 34.5%            |                                                                                        | 33.6%                                                                                                                                   |                                        | 33.1%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 33.1%              |  |  |
| \$        | 390              | \$                                                                                     | 392                                                                                                                                     | \$                                     | 762          | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 767                |  |  |
| ,         |                  | •                                                                                      | <u> </u>                                                                                                                                | •                                      | 8            | •                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | _                  |  |  |
| \$        | 385              | \$                                                                                     | 392                                                                                                                                     | \$                                     | 754          | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 767                |  |  |
| es,       | 17.1%            |                                                                                        | 17.1%                                                                                                                                   |                                        | 18.2%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 18.2%              |  |  |
| ∋s,       | 16.9%            |                                                                                        | 17.1%                                                                                                                                   |                                        | 18.0%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 18.2%              |  |  |
| \$        | 392              | \$                                                                                     | 358                                                                                                                                     | \$                                     | 603          | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 602                |  |  |
| •         | 2                | •                                                                                      | 2                                                                                                                                       | •                                      | 2            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 3                  |  |  |
|           | _                |                                                                                        | 20                                                                                                                                      |                                        | _            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 25                 |  |  |
|           | _                |                                                                                        | _                                                                                                                                       |                                        | 16           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | _                  |  |  |
|           | 5                |                                                                                        | _                                                                                                                                       |                                        | 8            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | _                  |  |  |
| \$        | 399              | \$                                                                                     | 380                                                                                                                                     | \$                                     | 629          | \$                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 630                |  |  |
|           | 17.2%            |                                                                                        | 15.6%                                                                                                                                   |                                        | 14.4%        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 14.3%              |  |  |
|           | / 0              |                                                                                        | , 0                                                                                                                                     |                                        | , 0          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                    |  |  |
| •         | \$ \$ \$ es, es, | \$ 2,275  \$ 782 2 \$ 784  34.4% 34.5%  \$ 390 5 \$ 385  es, 17.1% es, 16.9%  \$ 392 5 | \$ 2,275 \$ \$ \$ 782 \$ 2 \$ 2 \$ 2 \$ 34.4% \$ 34.5% \$ \$ 390 \$ 5 \$ \$ \$ \$ 385 \$ \$ \$ \$ \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ 2 \$ | \$ 2,275 \$ 2,297  \$ 782 \$ 750 2 2 2 | 2019   2018  | 2019   2018   2019   2018   2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019   2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019   2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019     2019 | 2019   2018   2019 |  |  |

(in millions, except per common share data)

|                                                             | Th  | ree Months | Ende | d June 30, | Six Months E | Ended June 30, |       |  |
|-------------------------------------------------------------|-----|------------|------|------------|--------------|----------------|-------|--|
|                                                             | - 2 | 2019       |      | 2018       | 2019         |                | 2018  |  |
| Income Per Common Share Reconciliations                     |     |            |      |            |              |                |       |  |
|                                                             |     |            |      |            |              |                |       |  |
| Income before income taxes, as reported                     | \$  | 347        | \$   | 312        | \$<br>515    | \$             | 512   |  |
| Rationalization charges                                     |     | 2          |      | 2          | 2            |                | 3     |  |
| Kichler inventory step up adjustment                        |     | _          |      | 20         | _            |                | 25    |  |
| Impairment charges for goodwill and other intangible assets |     | _          |      | _          | 16           |                | _     |  |
| Professional fees related to potential divestitures         |     | 5          |      | _          | 8            |                | _     |  |
| (Earnings) from equity investments, net                     |     | _          |      | (2)        | _            |                | (2)   |  |
| Income before income taxes, as adjusted                     |     | 354        |      | 332        | 541          |                | 538   |  |
| Tax at 25% rate                                             |     | (88)       |      | (83)       | (135)        |                | (135) |  |
| Less: Net income attributable to noncontrolling interest    |     | 12         |      | 13         | 23           |                | 25    |  |
| Net income, as adjusted                                     | \$  | 254        | \$   | 236        | \$<br>383    | \$             | 378   |  |
|                                                             |     |            |      |            |              |                |       |  |
| Net income per common share, as adjusted                    | \$  | 0.88       | \$   | 0.76       | \$<br>1.31   | \$             | 1.22  |  |
|                                                             |     |            |      |            |              |                |       |  |
| Average diluted common shares outstanding                   |     | 290        |      | 309        | 292          |                | 311   |  |

#### Outlook for the Twelve Months Ended December 31, 2019

|                                                             | Twel | ve Months Ende | ed Decen | nber 31, 2019 |  |
|-------------------------------------------------------------|------|----------------|----------|---------------|--|
|                                                             | Lo   |                | High End |               |  |
| Income Per Common Share Outlook                             |      |                |          |               |  |
|                                                             |      |                |          |               |  |
| Net income per common share                                 | \$   | 2.51           | \$       | 2.61          |  |
| Rationalization charges                                     |      | 0.02           |          | 0.02          |  |
| Impairment charges for goodwill and other intangible assets |      | 0.04           |          | 0.04          |  |
| Professional fees related to potential divestitures         |      | 0.03           |          | 0.03          |  |
| Allocation to participating securities per share (1)        |      | 0.02           |          | 0.02          |  |
| Net income per common share, as adjusted                    | \$   | 2.62           | \$       | 2.72          |  |

<sup>(1)</sup> Represents the impact of distributed dividends and undistributed earnings to unvested restricted stock awards in accordance with the two-class method of calculating earnings per share.

#### **MASCO CORPORATION**

# Condensed Consolidated Balance Sheets and Other Financial Data - Unaudited June 30, 2019 and December 31, 2018

(dollars in millions)

|                                     |    | June 30, 2019 | December 31, 2018 |       |  |
|-------------------------------------|----|---------------|-------------------|-------|--|
| Balance Sheet                       |    |               |                   |       |  |
| Assets                              |    |               |                   |       |  |
| Current Assets:                     |    |               |                   |       |  |
| Cash and cash investments           | \$ | 325           | \$                | 559   |  |
| Receivables                         |    | 1,423         |                   | 1,153 |  |
| Inventories                         |    | 975           |                   | 946   |  |
| Prepaid expenses and other          |    | 120           |                   | 108   |  |
| Total Current Assets                |    | 2,843         |                   | 2,766 |  |
| Property and equipment, net         |    | 1,212         |                   | 1,223 |  |
| Operating lease right-of-use assets |    | 228           |                   | _     |  |
| Goodwill                            |    | 891           |                   | 898   |  |
| Other intangible assets, net        |    | 387           |                   | 406   |  |
| Other assets                        |    | 92            |                   | 100   |  |
| Total Assets                        | \$ | 5,653         | \$                | 5,393 |  |
| Liabilities                         |    |               |                   |       |  |
| Current Liabilities:                |    |               |                   |       |  |
| Accounts payable                    | \$ | 1,023         | \$                | 926   |  |
| Notes payable                       |    | 231           |                   | 8     |  |
| Accrued liabilities                 |    | 699           |                   | 750   |  |
| Total Current Liabilities           | _  | 1,953         |                   | 1,684 |  |
| Long-term debt                      |    | 2,771         |                   | 2,971 |  |
| Other liabilities                   |    | 858           |                   | 669   |  |
| Total Liabilities                   | _  | 5,582         |                   | 5,324 |  |
| Equity                              |    | 71            |                   | 69    |  |
| Total Liabilities and Equity        | \$ | 5,653         | \$                | 5,393 |  |

|                                       | As of June 30, |       |    |       |  |  |  |
|---------------------------------------|----------------|-------|----|-------|--|--|--|
|                                       |                | 2019  |    | 2018  |  |  |  |
| Other Financial Data                  |                |       |    |       |  |  |  |
| Working Capital Days                  |                |       |    |       |  |  |  |
| Receivable days                       |                | 54    |    | 56    |  |  |  |
| Inventory days                        |                | 67    |    | 70    |  |  |  |
| Payable days                          |                | 72    |    | 72    |  |  |  |
| Working capital                       | \$             | 1,375 | \$ | 1,368 |  |  |  |
| Working capital as a % of sales (LTM) |                | 16.5% |    | 17.1% |  |  |  |

### **MASCO CORPORATION**

# Condensed Consolidated Statements of Cash Flows and Other Financial Data - Unaudited For the Six Months Ended June 30, 2019 and 2018

(dollars in millions)

| \$     | 510 \$<br>(297)<br>213 | 201                                                                  |                                                                                   |
|--------|------------------------|----------------------------------------------------------------------|-----------------------------------------------------------------------------------|
| \$     | (297)                  |                                                                      | 499                                                                               |
| \$<br> | (297)                  |                                                                      | 499                                                                               |
|        |                        |                                                                      |                                                                                   |
|        | 213                    |                                                                      | (206)                                                                             |
|        |                        |                                                                      | 293                                                                               |
|        |                        |                                                                      |                                                                                   |
|        | _                      |                                                                      | (114)                                                                             |
|        | (289)                  |                                                                      | (265)                                                                             |
|        | (70)                   |                                                                      | (65)                                                                              |
|        | (42)                   |                                                                      | (89)                                                                              |
|        | 13                     |                                                                      | _                                                                                 |
|        | (16)                   |                                                                      | (33)                                                                              |
|        | 20                     |                                                                      | (1)                                                                               |
|        | (2)                    |                                                                      | _                                                                                 |
|        | (386)                  |                                                                      | (567)                                                                             |
|        |                        |                                                                      |                                                                                   |
|        | (71)                   |                                                                      | (103)                                                                             |
|        | (71)                   |                                                                      | (548)                                                                             |
|        | _                      |                                                                      | 107                                                                               |
|        |                        |                                                                      |                                                                                   |
|        | (63)                   |                                                                      | (544)                                                                             |
|        | 2                      |                                                                      | 8                                                                                 |
|        |                        |                                                                      |                                                                                   |
|        | (234)                  |                                                                      | (810)                                                                             |
|        | 559                    |                                                                      | 1,194                                                                             |
| \$     | 325 \$                 |                                                                      | 384                                                                               |
|        | 30.                    |                                                                      |                                                                                   |
| 20     |                        | 201                                                                  | 8                                                                                 |
|        |                        |                                                                      |                                                                                   |
| \$     | 325 \$                 |                                                                      | 384                                                                               |
|        |                        |                                                                      |                                                                                   |
|        | 20                     | (16) 20 (2) (386)  (71) — 8 (63)  2  (234) 559 \$ 325 \$  As of June | (16) 20 (2) (386)  (71) — 8 (63)  2  (234) 559 \$ 325 \$  As of June 30, 2019 201 |

## (dollars in millions)

|                                                              | Т        | hree Months | Ended | l June 30, |        |    | Six Months E | nded | June 30, |        |
|--------------------------------------------------------------|----------|-------------|-------|------------|--------|----|--------------|------|----------|--------|
|                                                              |          | 2019        |       | 2018       | Change |    | 2019         |      | 2018     | Change |
| Plumbing Products                                            |          |             |       |            |        |    |              |      |          |        |
| Net sales                                                    | \$       | 1,012       | \$    | 1,032      | (2)%   | \$ | 1,952        | \$   | 2,003    | (3)%   |
|                                                              | •        | 400         | •     | 404        |        | •  | 054          | •    | 0.57     |        |
| Operating profit, as reported                                | \$       | 198         | \$    | 194        |        | \$ | 351          | \$   | 357      |        |
| Operating margin, as reported                                |          | 19.6%       |       | 18.8%      |        |    | 18.0%        |      | 17.8%    |        |
| Rationalization charges                                      |          | 2           |       | 1          |        |    | 2            |      | 2        |        |
| Accelerated depreciation related to rationalization activity |          | _           |       | 1          |        |    | _            |      | 1        |        |
| Operating profit, as adjusted                                |          | 200         |       | 196        |        |    | 353          |      | 360      |        |
| Operating margin, as adjusted                                |          | 19.8%       |       | 19.0%      |        |    | 18.1%        |      | 18.0%    |        |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Depreciation and amortization                                |          | 20          |       | 18         |        |    | 39           |      | 36       |        |
| EBITDA, as adjusted                                          | \$       | 220         | \$    | 214        |        | \$ | 392          | \$   | 396      |        |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Decorative Architectural Products                            |          |             |       |            |        |    |              |      |          |        |
| Net sales                                                    | \$       | 827         | \$    | 806        | 3 %    | \$ | 1,400        | \$   | 1,351    | 4 %    |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Operating profit, as reported                                | \$       | 173         | \$    | 145        |        | \$ | 246          | \$   | 234      |        |
| Operating margin, as reported                                |          | 20.9%       |       | 18.0%      |        |    | 17.6%        |      | 17.3%    |        |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Kichler inventory step up adjustment                         |          | _           |       | 20         |        |    | _            |      | 25       |        |
| Impairment charge for other intangible assets                |          |             |       |            |        |    | 9            |      |          |        |
| Operating profit, as adjusted                                |          | 173         |       | 165        |        |    | 255          |      | 259      |        |
| Operating margin, as adjusted                                |          | 20.9%       |       | 20.5%      |        |    | 18.2%        |      | 19.2%    |        |
| Depreciation and amortization                                |          | 10          |       | 10         |        |    | 20           |      | 15       |        |
| EBITDA, as adjusted                                          | \$       | 183         | \$    | 175        |        | \$ | 275          | \$   | 274      |        |
| EBITE/N, do dajusted                                         | Ψ        | 103         | Ψ     | 173        |        | Ψ  | 213          | Ψ    | 214      |        |
| Cabinetry Products                                           |          |             |       |            |        |    |              |      |          |        |
| Net sales                                                    | \$       | 251         | \$    | 268        | (6)%   | \$ | 488          | \$   | 485      | 1 %    |
|                                                              | <u> </u> |             | ÷     |            | (-),-  | ÷  |              | Ė    |          |        |
| Operating profit, as reported                                | \$       | 33          | \$    | 33         |        | \$ | 53           | \$   | 39       |        |
| Operating margin, as reported                                | <u> </u> | 13.1%       |       | 12.3%      |        | •  | 10.9%        | •    | 8.0%     |        |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Professional fees related to potential divestitures          |          | 1           |       | _          |        |    | 3            |      | _        |        |
| Operating profit, as adjusted                                |          | 34          |       | 33         |        |    | 56           |      | 39       |        |
| Operating margin, as adjusted                                |          | 13.5%       |       | 12.3%      |        |    | 11.5%        |      | 8.0%     |        |
|                                                              |          |             |       |            |        |    |              |      |          |        |
| Depreciation and amortization                                |          | 4           |       | 4          |        |    | 7            |      | 7        |        |
| EBITDA, as adjusted                                          | \$       | 38          | \$    | 37         |        | \$ | 63           | \$   | 46       |        |

(dollars in millions)

|                                                                        | т  | hree Months | Ende | d June 30, |        | <br>Six Months E | nded | June 30, |        |
|------------------------------------------------------------------------|----|-------------|------|------------|--------|------------------|------|----------|--------|
|                                                                        |    | 2019        |      | 2018       | Change | 2019             |      | 2018     | Change |
| Windows and Other Specialty Products                                   |    |             |      |            |        |                  |      |          |        |
| Net sales                                                              | \$ | 185         | \$   | 191        | (3)%   | \$<br>343        | \$   | 378      | (9)%   |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Operating profit (loss), as reported                                   | \$ | 7           | \$   | 8          |        | \$<br>(4)        | \$   | 12       |        |
| Operating margin, as reported                                          |    | 3.8%        |      | 4.2%       |        | (1.2)%           |      | 3.2%     |        |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Impairment charge for goodwill                                         |    | _           |      | _          |        | 7                |      | _        |        |
| Professional fees related to potential divestitures                    |    | 4           |      | _          |        | 5                |      | _        |        |
| Operating profit, as adjusted                                          |    | 11          |      | 8          |        | 8                | -    | 12       |        |
| Operating margin, as adjusted                                          |    | 5.9%        |      | 4.2%       |        | 2.3 %            |      | 3.2%     |        |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Depreciation and amortization                                          |    | 5           |      | 5          |        | 11               |      | 11       |        |
| EBITDA, as adjusted                                                    | \$ | 16          | \$   | 13         |        | \$<br>19         | \$   | 23       |        |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Total                                                                  |    |             |      |            |        |                  |      |          |        |
| Net sales                                                              | \$ | 2,275       | \$   | 2,297      | (1)%   | \$<br>4,183      | \$   | 4,217    | (1)%   |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Operating profit, as reported - segment                                | \$ | 411         | \$   | 380        |        | \$<br>646        | \$   | 642      |        |
| General corporate expense, net                                         |    | (19)        |      | (22)       |        | (43)             |      | (40)     |        |
| Operating profit, as reported                                          |    | 392         |      | 358        |        | <br>603          |      | 602      |        |
| Operating margin, as reported                                          |    | 17.2%       |      | 15.6%      |        | 14.4 %           |      | 14.3%    |        |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Rationalization charges - segment                                      |    | 2           |      | 1          |        | 2                |      | 2        |        |
| Accelerated depreciation related to rationalization activity - segment |    | _           |      | 1          |        | _                |      | 1        |        |
| Kichler inventory step up adjustment                                   |    | _           |      | 20         |        | _                |      | 25       |        |
| Impairment charges for goodwill and other intangible assets            |    | _           |      | _          |        | 16               |      | _        |        |
| Professional fees related to potential divestitures                    |    | 5           |      | _          |        | 8                |      | _        |        |
| Operating profit, as adjusted                                          |    | 399         |      | 380        |        | <br>629          |      | 630      |        |
| Operating margin, as adjusted                                          |    | 17.5%       |      | 16.5%      |        | 15.0 %           |      | 14.9%    |        |
|                                                                        |    |             |      |            |        |                  |      |          |        |
| Depreciation and amortization - segment                                |    | 39          |      | 37         |        | 77               |      | 69       |        |
| Depreciation and amortization - non-operating                          |    | 3           |      | 2          |        | 5                |      | 4        |        |
| EBITDA, as adjusted                                                    | \$ | 441         | \$   | 419        |        | \$<br>711        | \$   | 703      |        |

### MASCO CORPORATION North American and International Data - Unaudited For the Three and Six Months Ended June 30, 2019 and 2018

(dollars in millions)

| 364<br>19.2% | \$                                                              | 1,872<br>323<br>17.3%                                                                           | Change<br>1 %                                                                                                                                                                                          | \$                                                                                                                                                                                                               | 3,426                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                          | 3,388                                                                                                                                                                                                                                                                                                                                                                     | Change<br>1 %                                                                                                                                                                                                                                                                                                                                                                                                                                |
|--------------|-----------------------------------------------------------------|-------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 364<br>19.2% | <u> </u>                                                        | 323                                                                                             | 1 %                                                                                                                                                                                                    |                                                                                                                                                                                                                  | 3,426                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                          | 3,388                                                                                                                                                                                                                                                                                                                                                                     | 1 %                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 364<br>19.2% | <u> </u>                                                        | 323                                                                                             | 1 %                                                                                                                                                                                                    |                                                                                                                                                                                                                  | 3,426                                                                                                                                                                                                     | \$                                                                                                                                                                                                                                                                                                                                                          | 3,388                                                                                                                                                                                                                                                                                                                                                                     | 1 %                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| 19.2%        | \$                                                              |                                                                                                 |                                                                                                                                                                                                        | Φ.                                                                                                                                                                                                               |                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 19.2%        | \$                                                              |                                                                                                 |                                                                                                                                                                                                        | T.                                                                                                                                                                                                               |                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              |                                                                 | 17.3%                                                                                           |                                                                                                                                                                                                        | Ψ                                                                                                                                                                                                                | 566                                                                                                                                                                                                       | \$                                                                                                                                                                                                                                                                                                                                                          | 541                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 2            |                                                                 |                                                                                                 |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 16.5%                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                             | 16.0%                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              |                                                                 | 1                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 2                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | 2                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| _            |                                                                 | 1                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | _                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | 1                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| _            |                                                                 | 20                                                                                              |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | _                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | 25                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| _            |                                                                 | _                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 9                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | _                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 3            |                                                                 | _                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 6                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | _                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 369          |                                                                 | 345                                                                                             |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 583                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                             | 569                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 19.5%        |                                                                 | 18.4%                                                                                           |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 17.0%                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                             | 16.8%                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 29           |                                                                 | 27                                                                                              |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 56                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                             | 48                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 398          | \$                                                              | 372                                                                                             |                                                                                                                                                                                                        | \$                                                                                                                                                                                                               | 639                                                                                                                                                                                                       | \$                                                                                                                                                                                                                                                                                                                                                          | 617                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              |                                                                 |                                                                                                 |                                                                                                                                                                                                        |                                                                                                                                                                                                                  |                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              |                                                                 |                                                                                                 |                                                                                                                                                                                                        |                                                                                                                                                                                                                  |                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 384          | \$                                                              | 425                                                                                             | (10)%                                                                                                                                                                                                  | \$                                                                                                                                                                                                               | 757                                                                                                                                                                                                       | \$                                                                                                                                                                                                                                                                                                                                                          | 829                                                                                                                                                                                                                                                                                                                                                                       | (9)%                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| 47           | \$                                                              | 57                                                                                              |                                                                                                                                                                                                        | \$                                                                                                                                                                                                               | 80                                                                                                                                                                                                        | \$                                                                                                                                                                                                                                                                                                                                                          | 101                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              | Ψ                                                               |                                                                                                 |                                                                                                                                                                                                        | Ψ                                                                                                                                                                                                                |                                                                                                                                                                                                           | Ψ                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 12.270       |                                                                 | 10.170                                                                                          |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 10.070                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                             | 12.270                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| _            |                                                                 | _                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 7                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | _                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 2            |                                                                 | _                                                                                               |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 2                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                             | _                                                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 49           |                                                                 | 57                                                                                              |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 89                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                             | 101                                                                                                                                                                                                                                                                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 12.8%        |                                                                 | 13.4%                                                                                           |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 11.8%                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                             | 12.2%                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 10           |                                                                 | 10                                                                                              |                                                                                                                                                                                                        |                                                                                                                                                                                                                  | 21                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                             | 21                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              | Φ.                                                              |                                                                                                 |                                                                                                                                                                                                        | Ф.                                                                                                                                                                                                               |                                                                                                                                                                                                           | Φ.                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|              | 369<br>19.5%<br>29<br>398<br>384<br>47<br>12.2%<br>—<br>2<br>49 | 369<br>19.5%<br>29<br>398 \$<br>384 \$<br>47 \$<br>12.2%<br>——————————————————————————————————— | 369     345       19.5%     18.4%       29     27       398     \$ 372       384     \$ 425       47     \$ 57       12.2%     13.4%       —     —       2     —       49     57       12.8%     13.4% | 369     345       19.5%     18.4%       29     27       398     \$ 372       384     \$ 425     (10)%       47     \$ 57       12.2%     13.4%       —     —       2     —       49     57       12.8%     13.4% | 369     345       19.5%     18.4%       29     27       398     \$ 372       384     \$ 425     (10)%       47     \$ 57     \$       12.2%     13.4%       —     —       49     57       12.8%     13.4% | 3     —     6       369     345     583       19.5%     18.4%     17.0%       29     27     56       398     \$ 372     \$ 639       384     \$ 425     (10)%     \$ 757       47     \$ 57     \$ 80       12.2%     13.4%     10.6%       —     —     7       2     —     2       49     57     89       12.8%     13.4%     11.8%       10     10     21 | 3     —     6       369     345     583       19.5%     18.4%     17.0%       29     27     56       398     \$ 372     \$ 639       384     \$ 425     (10)%     \$ 757     \$       47     \$ 57     \$ 80     \$       12.2%     13.4%     10.6%       —     —     7       2     —     2       49     57     89       12.8%     13.4%     11.8%       10     10     21 | 3     —     6     —       369     345     583     569       19.5%     18.4%     17.0%     16.8%       29     27     56     48       398     \$ 372     \$ 639     \$ 617       384     \$ 425     (10)%     \$ 757     \$ 829       47     \$ 57     \$ 80     \$ 101       12.2%     13.4%     10.6%     12.2%       —     —     7     —       2     —     2     —       49     57     89     101       12.8%     13.4%     11.8%     12.2% |

#### MASCO CORPORATION North American and International Data - Unaudited For the Three and Six Months Ended June 30, 2019 and 2018

(dollars in millions)

|                                                              | T  | hree Months | Ended | June 30, |        | <br>Six Months E | nded | June 30, |        |
|--------------------------------------------------------------|----|-------------|-------|----------|--------|------------------|------|----------|--------|
|                                                              |    | 2019        |       | 2018     | Change | 2019             |      | 2018     | Change |
| Total                                                        |    |             |       |          |        |                  |      |          |        |
| Net sales                                                    | \$ | 2,275       | \$    | 2,297    | (1)%   | \$<br>4,183      | \$   | 4,217    | (1)%   |
|                                                              |    |             |       |          |        |                  |      |          |        |
| Operating profit, as reported - segment                      | \$ | 411         | \$    | 380      |        | \$<br>646        | \$   | 642      |        |
| General corporate expense, net                               |    | (19)        |       | (22)     |        | (43)             |      | (40)     |        |
| Operating profit, as reported                                |    | 392         |       | 358      |        | 603              |      | 602      |        |
| Operating margin, as reported                                |    | 17.2%       |       | 15.6%    |        | 14.4%            |      | 14.3%    |        |
|                                                              |    |             |       |          |        |                  |      |          |        |
| Rationalization charges - segment                            |    | 2           |       | 1        |        | 2                |      | 2        |        |
| Accelerated depreciation related to rationalization activity |    | _           |       | 1        |        | _                |      | 1        |        |
| Kichler inventory step up adjustment                         |    | _           |       | 20       |        | _                |      | 25       |        |
| Impairment charges for goodwill and other intangible assets  |    | _           |       | _        |        | 16               |      | _        |        |
| Professional fees related to potential divestitures          |    | 5           |       | _        |        | 8                |      | _        |        |
| Operating profit, as adjusted                                |    | 399         |       | 380      |        | 629              |      | 630      |        |
| Operating margin, as adjusted                                |    | 17.5%       |       | 16.5%    |        | 15.0%            |      | 14.9%    |        |
|                                                              |    |             |       |          |        |                  |      |          |        |
| Depreciation and amortization - segment                      |    | 39          |       | 37       |        | 77               |      | 69       |        |
| Depreciation and amortization - non-operating                |    | 3           |       | 2        |        | 5                |      | 4        |        |
| EBITDA, as adjusted                                          | \$ | 441         | \$    | 419      |        | \$<br>711        | \$   | 703      |        |